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# IEPR COMMISSIONER WORKSHOP

# RE: BUILDING DECARBONIZATION:

NATIONAL, REGIONAL, AND CALIFORNIA ACTIVITIES

REMOTE VIA ZOOM

## TUESDAY, MAY 25, 2021

2:00 P.M. Session 2: California Activities

Reported by:

E. Hicks

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Siva Gunda, CEC Commissioner

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# AGENDA

4

Introduction 5				
Opening Remarks	6			
J. Andrew McAllister, 2021 IEPR Lead Commissioner Patty Monahan, Commissioner, CEC Siva Gunda, Commissioner, CEC Cliff Rechtschaffen, Commissioner, California Pub Utilities Commission				
Presentation:				
CEC's Building Decarbonization Activities	10			
A. Michael Sokol, Efficiency Division B. Ingrid Neumann, Energy Assessments Division C. Virginia Lew, Energy Research and Development Division D. Natalie Lee, Renewable Division				
Panel:				
California's Building Decarbonization Activities	52			
Moderator: Gabriel Taylor, California Energy Commission	n			
<ul> <li>A. Kyle Krause, California Department of Housing and Community Development</li> <li>B. Rory Cox and Abhilasha Wadhwa, Energy Division, California Public Utilities Commission</li> <li>C. Amy Rider, Building Decarbonization Coalition</li> <li>D. Rachel Huang, Sacramento Municipal Utility District</li> <li>E. David Jacot, Los Angeles Department of Water &amp; Power</li> </ul>	r			
Public Comments	130			
Closing Remarks	142			
Adjourn <u>PROCEEDINGS</u>	148			

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1	2:00 P.M.
2	TUESDAY, MAY 25, 2021
3	MS. RAITT: All right. Well, as people
4	are joining us, good afternoon. Welcome to the
5	Session 2 of today's Workshop on Building
6	Decarbonization - National, Regional, and
7	California Activities.
8	I'm Heather Raitt, the Program Manager
9	for the Integrated Energy Policy Report, which we
10	refer to as the IEPR. Today's workshop is being
11	held remotely consistent with Executive Orders N-
12	2520 and N-2920, and the recommendations from the
13	California Department of Public Health to
14	encourage physical distancing to slow the spread
15	of COVID-19.
16	To follow along with today's discussion,
17	the verkaher achedule and presentations are

17 the workshop schedule and presentations are 18 available on our website, on the Energy 19 Commission's website. And just be aware that our 20 IEPR workshops are recorded, and both a recording 21 and written transcript will be linked to the 22 Energy Commission's website.

23 Attendees have the opportunity to 24 participate today in a few different ways. You 25 could ask questions or upvote questions submitted

by others through the Zoom Q&A feature. You can 1 2 also make comments during the Public Comment 3 period at the end of the afternoon. Please note 4 that we will not be responding to guestions during the Public Comment period. 5 6 Also, written comments are welcome, and the information for doing so is on the meeting 7 notice, and written comments are due on June 8<sup>th</sup>. 8 9 With that, I'll turn it over to 10 Commissioner McAllister. Thank you. 11 COMMISSIONER MCALLISTER: Great. Thank 12 you very much, Heather. 13 Thanks everyone for being with us again 14 this afternoon. We probably have some repeat 15 folks, so thanks for sticking it out all day. 16 This is terrific. 17 This morning we had a really excellent 18 group of speakers giving us some broad 19 understanding of what's happening beyond 20 California's borders, in Washington, D.C., where 21 there is a huge number of activities happening, 22 and likely some legislation of one flavor or 23 another will make it through. I think it's 24 likely that we'll have some resources in addition 25 to our state resources. But, you know, fingers

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1 crossed on all that.

And joining on dais by three fellow
Commissioners, two here at the Energy
Commissioner -- at the Energy Commission, and one
at the CPUC. So thanks for being with us,
Commissioners Gunda and Monahan. And on the
CPUC, Commissioner Rechtschaffen, I see that
you're here.

9 So, in the afternoon -- so that right now 10 we're going to start on the California perspective, and with focusing on the CEC's 11 12 activities, and then look more broadly across 13 California. So really, really happy that we're 14 able to kind of show the world what we're doing 15 at the Energy Commission, but then also in the 16 second panel, take a broader perspective and look 17 more broadly across, including the activities of 18 the PUC, but also in a range of stakeholders. 19 So really happy to be starting the 20 afternoon. So looking forward to presentations. 21 And without further ado, I think rather than 22 repeat my exultations from the morning, I think 23 I'll just -- we all know how important now really 24 the conversation is, and how much some of the 25 challenges, but also much of the innovation

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1 that's happening, both in California and beyond.
2 So I think it's really a good moment to take
3 stock, and take a longer-term vision about where
4 we want to head here in California.

5 So, with that, I'll pass the microphone 6 perhaps to Commissioner Monahan, if you want to 7 make some -- what would be for you opening 8 comments.

9 COMMISSIONER MONAHAN: Yes, happy to.
10 Thanks, Commissioner McAllister.

11 Well, I'm excited for this conversation. 12 This is a learning experience for me, and I do 13 think though on the transportation side for a 14 long time we were, we were just really struggling 15 with solutions. And now we're seeing a whole 16 global momentum flowing toward a solution set for 17 transportation.

And I know in the building side it's also happening, perhaps a step behind transportation, but that gives me just a lot of optimism generally that we can develop the solutions, both behaviorally and technologically to get to our goals. So looking forward to learning a lot this afternoon. Thank you.

25 COMMISSIONER MCALLISTER: Thanks.

1 Commissioner Gunda, would you like to 2 make any opening remarks?

3 COMMISSIONER GUNDA: I'm going to use the brief moment of silence in the construction 4 behind me. Yes, Commissioner, it was an 5 6 excellent morning session. Thank you for hosting this, and look forward to the conversation. 7 And 8 welcome, Commissioner Monahan, to the dais. 9 COMMISSIONER MCALLISTER: Yes. 10 Commissioner Rechtschaffen, would you 11 like to open us up? 12 COMMISSIONER RECHTSCHAFFEN: I would like 13 to thank you for letting me rent a room at the 14 CEC since this is my third CEC panel in 15 electrification and decarbonization in the past 16 three days. But it's a pleasure to be here, and 17 it highlights how close our working relationship 18 is. I'm very grateful for the CEC's leadership 19 and ongoing collaboration in this area. Our work 20 is always informed by the analysis in the IEPR 21 and other CEC evaluations. So I'm happy to be 22 able to attend the workshop.

I was able to join part of this morning's workshop. It's fascinating to hear what other leading jurisdictions are doing, and to see how

1 close and -- the challenges they face are to what we're facing. We're all in this together. We're 2 searching for new, innovative solutions, and we 3 4 have a lot to learn. And I benefitted greatly from hearing the exchange of the ideas. So I 5 6 look forward to this afternoon's workshop. 7 MS. RAITT: Great. I guess I can --COMMISSIONER MCALLISTER: Sorry. I was 8 9 muted. Had to happen once. 10 Yes. But thanks, thanks a lot everyone for being with us. And I think we'll move on. 11 12 Heather, do you want to start the first 13 panel? 14 MS. RAITT: Sure. I'll go ahead. And our first panel is -- I'll go ahead introduce 15 16 It's on CEC's Building Decarbonation everybody. 17 Activities. And so we have a suite of staff from 18 the Energy Commission to talk about our programs. 19 We have Mike Sokol, who is the Deputy Director of the CEC's Efficiency Division. Ingrid 20 21 Neumann is an Efficiency Lead Specialist at the 22 Energy Commission's Energy Assessments Division. 23 Virginia Lew is the Manager of the Energy 24 Commission's Energy Efficiency Research Office. 25 Natalie Lee is the Deputy Director of the

Renewable Energy Division. And Deana Carrillo is
 also available. She's the Office Manager of the
 Renewable Energy Division overseeing the launch
 of BUILD in -- of the BUILD Program.

So with that, go ahead, Mike.
MR. SOKOL: All right. Good afternoon.
Can you see me and hear me? All right. Looks
good.

9 Well, thanks for the introduction, and 10 good afternoon, Commissioners, and everyone in 11 attendance today. I am Mike Sokol with the 12 Efficiency Division at the Energy Commission. 13 And I'm going to provide an overview of some of 14 the activities that the Efficiency Division, and 15 kind of set the stage for the other Energy 16 Commission activities, that we're taking on 17 related to Building Decarbonatization.

18 And let me just say quickly before I jump 19 in, I also appreciated a lot of the discussion 20 this morning, particularly from the other states' 21 programs that are tackling the same topic. A lot 22 of commonalities that I think you'll see in some 23 of the discussions this afternoon. And 24 personally I'm looking forward to following up 25 with some of those individuals to help inform

1 some of our activities here in California, and 2 certainly feed into this IEPR.

3 Next slide, please.

4 So just to frame the discussion. There's a broad effort across California to decarbonize 5 6 the State's economy. And really it's now more important than ever, given the unprecedented 7 heatwaves and drought and wildfires that have 8 9 gripped the State in recent years. And knowing 10 that the need to address global greenhouse gas 11 emissions is increasingly important. And 12 California sort of leading by example and setting 13 the stage.

14 Today we're going to narrowly focus a 15 little more on the building sector, which you can see from the slide here, with residential and 16 17 commercial buildings, it accounts for roughly 25-18 percent of the State's greenhouse gas emissions. 19 And that accounts for fossil fuels consumed 20 onsite and electricity demand. Also some 21 consideration for refrigerant use for space 22 cooling and refrigeration systems that we'll 23 discuss in some detail.

And those of you that have tuned in to 25 some of our recent workshops, for example the AB

1 3232 Building Decarbonization Assessment Workshop 2 that was last Friday, we'll know there are sort 3 of multiple ways that we've looked at for 4 accounting for building GHG -- accounting for GHG 5 emissions in buildings. And there's a lot more 6 detail on our docket, and I'll provide some links 7 later on to that effect.

8 Next slide.

9 So there's a whole bunch of legislation 10 in recent years that really emphasizes the need 11 to focus on strategies to reduce greenhouse gas 12 emissions, underscored in recent years by the 13 legislature with -- not just SB 32, which really 14 looks economy-wide GHG reductions, but AB 3232 a 15 few years ago, which directed the CEC in 16 coordination with other agencies to assess the 17 potential to reduce building greenhouse gas 18 emissions 40-percent below 1990 levels by 2030. 19 Again, I'll provide a link to more information on 20 that a little later.

21 But supporting the, you know, portfolio 22 strategy of Senate Bill 100, looking at 100-23 percent zero carbon resources for the electricity 24 supply by 2045. And then a range of incentives, 25 including SB 1477 that we'll hear more about this

1 afternoon, to get low emission building 2 technology deployed into California's buildings. 3 In addition to that, there's a whole bunch of regulatory and other actions being 4 taken, not only at the Energy Commission, but at 5 6 the CPUC, that we'll hear more about today, California Air Resources Board at the local 7 8 level, and at other agencies across the State, so 9 really assess and get a handle on some of the 10 strategies that can reduce building greenhouse 11 qas emissions. 12 Next slide. 13 So, really zeroing in on 3232, the 14 Building Decarbonization Assessment, this is a 15 good starting point for the CEC's overview 16 discussion because, again, it's a draft report 17 that was just published, and we had a workshop 18 last Friday on the topic in fact. And so lots of 19 good information on the website to get in a lot 20 more depth on some of the items discussed here. 21 But the report, as required by AB 3232, 22 looks at CO2 equivalent costs per metric ton 23 based on different strategies, looks pretty 24 closely at space and water heating and reflecting 25 cost-effectiveness as a key underlying

requirement for moving forward with new
 technologies in those realms. Really and
 emphasis on greenhouse gas emissions reduction
 and low-income and multifamily housing, in
 addition to high-rise buildings.

6 And a theme that you'll see reflected in some of my slides, and some of the slides of 7 others, is really the need to focus on low-income 8 and multifamily housing, and prioritize 9 10 strategies that enable benefits for those 11 customer groups. And also consider any potential 12 negative, negative impacts that those customers 13 are -- may face.

I mentioned a whole bunch of legislation up front. Another one that I could have easily, just as easily have highlighted is Senate Bill 350, which was just, you know, less than six years ago.

Five years ago there was a report that outlined a bunch of strategies and a bunch of needs unique to low-income communities and disadvantaged communities. That the themes are reflected throughout our program implementation as you'll see today.

25 And load management strategies -- sorry, California Reporting, LLC

1 last slide.

2 Load management strategies are also 3 considered within the realm of building 4 decarbonization, as directed by AB 3232. So you're going to hear about some of the programs 5 6 that are implementing load management approaches, and sort of re-envisioning the load flexibility 7 8 landscape in the State of California later today, 9 in addition to grid reliability impacts, which we 10 know is an increasingly important topic as we 11 continue to move towards 100-percent clean energy 12 resources in the State.

13 Next slide.

14 So there's a range of specific variables 15 and considerations that are mapped out through 16 the AB 3232 report. I'll just kind of gloss over 17 some of those here. Again, there's a lot more 18 depth, but it will give a flavor of some of the 19 topics that will come up through this workshop 20 and beyond into this year's IEPR discussion.

21 Consideration of existing buildings, and 22 particularly, you know, older buildings, some of 23 the unique issues they face. New construction 24 practices and the cost associated with new 25 construction for different building types. I

1 mentioned some consideration of heat pumps 2 specifically, and the low-global-warming-3 potential refrigerants that are going to be 4 needed to support wide-spread deployment of heat 5 pumps.

6 And some onsite issues, such as electric 7 panel upgrades and other costs that should be 8 factored in as we look at what it's going take to 9 really decarbonize the State's buildings. 10 Internet access is also there. That's important

11 from a consideration of participation in certain 12 programs, enabling load flexibility features, and 13 also some equity considerations as well.

14 Next slide.

15 I'm going to avoid going into the depths 16 here, but really a range of variables from the 17 customer side as well. It's very important. And 18 in the CEC's programs we reflect the customer-19 centric perspective. And so really just mapping 20 out the range of considerations that we need to 21 have an eye on, you know, including changes to 22 how customers and building occupants go about 23 their lives. Certainly focusing on cost-24 effectiveness, and the need for any standards 25 that result in programs to be cost-effective.

And convey and properly account for costs and
 benefits attributable to individual customers.

3 Next slide.

4 And so I'm just going to -- I'm going to wrap up a few mores slides here. But seven broad 5 6 strategies you're going to hear about today that are reflected in our 3232 Building 7 8 Decarbonization Analysis, and in some of the 9 programs you're going to hear about today. 10 Building end-use electrification for 11 specific end uses, certainly accounting for costeffectiveness and technology performance and 12 13 availability, and being considerate of each 14 climate zone and the unique regions that state 15 has. 16 Decarbonizing the electricity generation 17 So Senate Bill 100 and the move toward svstem. 18 zero carbon resources. 19 Energy efficiency, both on the 20 electricity and gas side, are just as important now as they have ever been in making sure that 21 22 we're able to, you know, make the biggest impact 23 with the kilowatt hours that we do need to 24 consume. 25 I mentioned refrigerant conversion.

There's some discussion of that, and a lot of
 that's happening in the California Air Resources
 Board realm, but certainly something we're paying
 attention to.

5 And the growth of distributed energy 6 resources, including behind-the-meter generation, 7 and the need to, you know, account for the self-8 utilization of that generation, and also ensure 9 there's sort of minimal impact to the grid.

10 Some efforts to decarbonize the gas 11 system and pay attention to emerging technologies 12 there and opportunities. And the new realm of 13 demand flexibility, and really taking a close 14 look at what role the demand side can play in supporting this transition to 100-percent clean 15 16 energy, while maintaining grid reliability and 17 supporting building decarbonization.

18 Next slide.

I mentioned SB 100. I won't dwell on this, but we're marching towards 100-percent clean energy, zero carbon resources by 2045. Senate Bill 100 has a plan that's mapping that out. There's a link on the slide, and as of 2019, we're well on our way with over 63-percent of resources already zero carbon.

1

Next slide.

So I mentioned, you know, a broad suite of strategies, and there's various ways those are being implemented at the CEC today. One of those is the proposed 2022 Energy Code Update that is currently in an open-comment period. And there's really, the considerations of that effort reflect a lot of what I've talked about.

9 But increasing energy efficiency with a 10 clear emphasis on cost-effective measures, 11 considering climate zones, while contributing and 12 shifting to support the greenhouse gas reduction 13 goals that we've talked about, while removing 14 barriers and enabling pathways for all-electric 15 buildings, and considering impacts to the 16 electricity grid and grid reliability in that 17 process.

18 Which includes building upon the 2019 19 building standards that established the first in 20 the nation low-rise residential rooftop 21 photovoltaics requirement, and looking more 22 closely at the non-residential equivalent. 23 Also providing tools for local 24 governments who want to extend beyond the minimum 25 statewide standard for local reach codes.

1

Next slide.

2 Four main themes throughout the 2022 3 proposed Standards Update. The shift towards electric heat pumps, four specific end uses where 4 it is feasible and beneficial and cost-effective. 5 6 Looking at electric-ready requirements for buildings. I mentioned the non-residential solar 7 8 and batteries proposal that's in there as well. 9 And improving indoor air quality by updating the 10 ventilation standards included in the code. 11 Next slide. 12 Those of you that have attended any 13 business meetings this year will know that 14 there's been a lot of action on the local front 15 to support local reach code adoption that extend 16 beyond the statewide building energy efficiency 17 standards. 18 We now have over 48 local jurisdictions 19 that have adopted -- forty local jurisdictions 20 that have adopted over 48 local energy ordinances. A lot of those connect -- extending 21 22 beyond to support building decarbonization themes. And now one in three Californians 23 24 actually lives in a community with an energy code 25 beyond the statewide standard.

1

Next slide.

2 I'm going to avoid dwelling on this 3 slide, but it really just highlights the need for 4 us to account for load flexibility. And the opportunities where you look at the green 5 6 highlight here, is times of low emissions on the grid, typically aligning with peak solar 7 production and renewable availability. And then 8 as we get into the evening, and even in the 9 10 mornings, there's increased carbon on the grid 11 and increased GHG in grid electricity. 12 And so making sure that there's the 13 ability to schedule, shift, and curtail load to 14 align with those times of low emissions. 15 Next slide. 16 Again, another very dense slide, but the 17 key gist of this is that we're looking with the 18 CEC's load management standards. Updating those 19 standards to reflect the need to convey rate information from utilities that are time-20 21 dependent out to customers, out to devices, to 22 enable those devices and appliances to respond 23 accordingly to times of low prices and times of 24 low greenhouse gas emissions.

25 And this is really a complex landscape California Reporting, LLC

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1 that we're hoping to help make sure to provide 2 clarity to and provide new ways to communicate 3 those prices to devices.

4 Next slide.

Senate Bill 49 is the other side of the 5 6 load flexibility equation, where the CEC is 7 building out new standards to support flexible demand in appliances as a result of SB 49 that 8 9 passed a couple years ago. And really we're just 10 getting our bearings with the staff proposal coming shortly that considers the range of 11 potential for load shift of those appliances, 12 13 while also considering technology readiness and 14 other factors.

15 But here I've listed some of the statutory requirements we have to address, 16 17 including making sure that cybersecurity is right 18 up front in that conversation, and that any 19 standards are ultimately open-source and user-20 friendly.

21 Next slide. 22 And as I mentioned, there really is a 23 commitment throughout these programs to 24 prioritize and invest in consumer-centric 25 approaches, particularly low-income customers and California Reporting, LLC (510) 313-0610

1 disadvantaged communities. And there's a range 2 of ways that we are doing that, including 3 committing to the principles of inclusion, 4 diversity, equity, and access. 5 Collaborating and discussing any plans 6 and proceedings with the Disadvantaged Communities Advisory Group, formed by Senate Bill 7 350 in coordination with the Public Utilities 8 9 Commission. 10 Consulting with tribes and also partnering with local communities and community-11 12 based organizations across the State, to make 13 sure we understand and are reflecting the 14 priorities as experienced by locals and by 15 building occupants. 16 Next slide. 17 And I will go ahead and stop here. I 18 think I went a little over time, but happy to 19 answer any questions that anyone has. 20 MS. RAITT: Thanks, Mike. I think we're going to try to hold questions until the end. 21 22 So, Ingrid, if you'd like to go ahead and 23 begin. 24 MS. NEUMANN: Yes. Thank you for the 25 opportunity to present the analysis efforts of

the Energy Assessments Division in support of
 Building Decarbonization.

3 First we would like to share some recently completed work in support of the AB 3232 4 California Building Decarbonization Assessment. 5 6 This piece of legislation asked us to assess the potential for the State to reduce the emissions 7 8 of greenhouse gases in the State's residential and commercial building stock by at least 40-9 10 percent below 1990 levels by January 1<sup>st</sup>, 2030. 11 The AB 3232 analysis in informational, 12 and explores one or more scenarios independently 13 within numerous possible decarbonization 14 strategies. Our team's goal was to investigate which scenarios could meet or exceed the 40-15 16 percent GHG reduction goal. 17 So on this slide you can see our 18 analysis. We first had to define the scope. So, 19 we had to set a 1990 GHG emission baseline to 20 determine the 40-percent GHG reduction goal for 21 2030. Here we're showing a system-wide baseline, 22 which includes emissions from the electric 23 generation system, fossil gas, as well as non-24 fossil gas consumption, fossil gas leakage, stock 25 as well as incremental heat pump HFC leakage, all

1 added together.

The cumulative total of these emissions in 1990 is shown the left-most column, and it yields 124.1 million metric tons of carbon dioxide equivalent. This means the 40-percent reduction target shown in the red dotted horizontal line is 74.4 MM tons.

8 The second column from the left shows 9 emissions from the CARB inventory in 2018, and 10 the following third column shows where we are in 11 2020 when we started this analysis. Then the 12 fourth column from the left shows where we're 13 projected to be in our business-as-usual case in 14 2030.

15 In order to figure out what that business as usual or 2030 baseline case would look like, 16 staff relied on the 2019 Integrated Energy Policy 17 18 Report, California Energy Demand Forecast, to 19 establish the reference baseline, or our 20 business-as-usual assumption of 2030 GHG 21 emissions. 22 This business-as-usual case includes many 23 building decarbonization efforts, including 24 energy efficiency, PV, SB 100 RPS compliance, as

25 well as traditional, non-event-base load

1 management programs.

The business-as-usual forecast for 2030 2 3 projects us to be at 79.9 MM ton carbon dioxide 4 equivalent. That means we would need to reduce 5 emissions by an additional 5.5 MM tons to meet 6 that 40-percent reduction. 7 Next slide, please. Sorry. I got ahead 8 of myself. Not next slide. If we could go back. 9 So we define one or more scenarios to 10 analyze with the broad building decarbonization 11 strategies, which are discussed in the AB 3232 12 report. 13 First was building end-use 14 electrification, and we're showing four scenarios here in the middle cluster on this chart. And 15 16 then include a broad range and combination of 17 electrification for new construction, as well as 18 appliance burnouts and early replacement of 19 appliances in existing buildings. 20 Second, we looked at decarbonizing the 21 electric system by accelerating the RPS from the 22 60-percent required in 2030 by SB 100, up to 70-23 percent. 24 Next we looked at energy efficiency, both on the gas and the electric side. So these were 25

additional, aggressive incremental efforts that 1 2 qo above and beyond our business-as-usual 3 forecasts. As far as distributed generation and storage, we looked specifically at the scenario 4 of behind-the-meter rooftop PV. So a high 5 6 penetration of that, rather than the middle penetration considered in our business-as-usual 7 8 case.

9 And lastly we looked at decarbonizing the 10 gas system by substituting 20-percent of fossil 11 gas throughput with renewable gas by 2030.

12 Next slide, please.

13 We have a lot of plans for future work, 14 some of which has started. EAD plans to expand 15 on our technical capabilities for energy 16 efficiency tracking and scenario projections, 17 such as for the SB 350 tracking we do, and our 18 additional achievable energy efficiency forecast. 19 We will incorporate new data, such as 20 from utility and other incentive programs to 21 update historical savings, as well as improve our 22 projections. Add new energy efficiency program 23 savings, incorporate updates to codes and 24 standards, such as Michael just mentioned for 25 Title 24. Consider overlap in customer segments

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1 being targeted by different programs, as well as 2 consider market-based activities that may result 3 in energy efficiency savings that are not being 4 captured elsewhere as of yet.

5 Next slide, please.

6 EAD also plans to expand on our technical 7 capabilities for electrification scenarios, so we 8 can move from a what-if analysis, such as used to 9 support AB 3232, to more projections.

10 We will further disaggregate low-income 11 single family and low-income multifamily as 12 separate residential sectors, so we can look at 13 equity closer. We will incorporate new data, 14 such as from utility and on-ground incentive 15 programs, as well as incorporate electrification 16 resulting from the local ordinances. And that 17 from the proposed 2022 Title 24 updates, which 18 encourage electrification, we will incorporate 19 more diversity in space heating and cooling load 20 profiles, as well as explore additional end uses 21 and fossil fuels for electric technology 22 substitution.

23 Lastly, we will explore various 24 contributions to building electrification so that 25 we can use that as a load modifier to our IEPR

1 Forecast.

2 Last slide, please. Lastly, we are growing our economy-wide 3 analytical capacity. New tools are being 4 developed in support of policy development 5 6 towards California's mid-century climate goals. 7 These long-term demand scenarios will be designed to complement the traditional 10-year forecast 8 9 and -- gas and electricity demand forecast, used 10 for energy planning and procurement purposes 11 currently, and may help inform future policy 12 decisions. 13 Thank you, and that concludes my 14 presentation on EAD's Decarbonization Activities. 15 MS. RAITT: Thank you, Ingrid. 16 Go ahead, Virginia. 17 MS. LEW: Hi. Good afternoon everybody. 18 I'm going to give you a overview of some of the 19 research and development activities that we are 20 focusing on here at the Energy Commission. 21 Next slide, please. 22 The CEC's R&D Program focuses on 23 innovations in areas like energy efficiency, 24 energy generation, storage, grid resiliency, 25 renewable integration, and low-carbon

1 transportation, to bring breakthroughs from the 2 lab to the marketplace, and these investments are 3 organized around the areas shown here.

For building decarbonization, the focus is on investing in new energy technologies to improve affordability, health and comfort of California residential and commercial buildings. Next slide, please.

9 The CEC has two main research and 10 development funding programs. The Electric 11 Program Investment Charge, or EPIC, focuses on 12 research that benefits electric ratepayers. The 13 Natural Gas Research and Development Program 14 focuses on projects that benefit natural gas 15 ratepayers. But both programs provide funding 16 through competitive solicitations to invest in 17 technologies and strategies to catalyze change 18 and accelerate achievements of our state policy 19 goals.

20 Next slide, please.

21 Our research also focuses on supporting 22 under-resourced communities by increasing their 23 access to clean energy technologies that can 24 lower their energy burdens, address some of the 25 challenges and reduce their costs.

Underresourced communities include
 disadvantaged communities, low-income communities
 and Native American tribes. The map on the right
 shows the locations of all of our EPIC projects
 that have been benefited these communities.

6 Next slide, please.

7 Electrifying HVAC and water heating 8 systems with high-efficiency units is a critical 9 strategy for decarbonizing our buildings. Our 10 research has focused on developing advanced heat 11 pumps that integrates the best available energy 12 efficient technologies into one unit.

13 Retrofitting multifamily buildings could
14 be difficult, costly, and very disruptive to
15 tenants. We are working on developing integrated
16 mechanical modules that includes the HVAC and hot
17 water heating units, controls, and monitoring
18 systems all within one module. And then these
19 modules can be mass produced and then installed.
20 And lastly, we are working also on low

And lastly, we are working also on low 21 global warming heat pumps that can be plugged 22 into 120 volt outlets, thus eliminating the need 23 for panel upgrades.

24 This unit by Treau incorporates a low-25 cost polymer heat exchanger that can reduce

1 energy use by 33-percent for cooling, and 70-2 percent for heating. These units can be easily 3 installed in a window, but unlike a window air 4 conditioner, you can still open and close the 5 window for ventilation.

6 Next slide, please.

Building envelope retrofits are critical Building energy efficiency and reducing energy costs for residents, but are rarely included in renovations because they are costly. Multifamily buildings are especially challenging to retrofit.

13 We have a research project that is 14 focused on using prefabricated exterior envelope 15 panels that could be placed directly over the 16 exterior facade of the building. These exterior 17 panels will be manufactured offsite, brought to 18 the building site, and then they could be 19 installed in less than one week in a building. 20 Windows are the poorest thermal 21 performing envelope system. We have a couple of 22 examples of some of our window research here. 23 The one in the middle shows the demonstration 24 that we will be doing on thin glass triple-paned windows, that could be used in multifamily or 25

single family homes. And these window units have
 the same size and weight as a double paned
 window, but with a thermal performance of a
 triple paned window.

5 And then the picture on the right, a 6 project with Ubiquitous, shows another possible 7 solution where we could embed PV directly into 8 the windows, while still letting in visible 9 light.

10 This project will commercialize the 11 transparent coating that can be applied directly 12 to the glass windowpanes to generate electricity, 13 and simultaneously provide high energy 14 efficiency, with the potential to reduce HVAC 15 heating and cooling demand by up to 30-percent. 16 Next slide, please. 17 Among commercial buildings, hospitals are 18 the most energy-intensive facilities in 19 California. One way to control moisture in large 20 buildings is to use a chiller to first cool down 21 the air to dehumidify the air, and then use 22 natural gas to reheat it back up to the desired 23 temperature. The goal of this project is to 24 reduce or eliminate natural gas use for reheat, 25 while also reducing the cooling load.

We are also in the process of preparing a decarbonizing healthcare guidebook, to provide healthcare facilities with a clear path to decarbonizing their buildings. This guidebook will be interactive, and you can get more information at this link.

7 Next slide, please.

8 Our research program also sponsors a two-9 phase design-build competition known the EPIC 10 Challenge. In the first phase recipients plan 11 and design advanced energy communities, and in the second phase these recipients compete for 12 13 funding for the full buildout of the project. 14 We have two projects that we're highlighting here, the Basset-Avocado Heights 15 16 Project in Southern California will demonstrate 17 how locally produced renewable and affordable 18 energy can benefit residents.

19 And the project on the right is with 20 Richmond Advanced Energy Community Project, and 21 that will focus on redeveloping blighted homes to 22 zero net carbon ready.

23 Next slide, please.

24 Demand flexibility will be critical for 25 supporting the grid and transitioning to a

carbon-free energy system. Demand flexibility is
 promising for reducing GHG emission in buildings,
 with a potential of shifting electric loads to
 benefit the grid.

5 The CEC recently funded the California 6 Load Flexibility Hub with Lawrence Berkeley 7 National Lab for the purpose of increasing the 8 use and market adoption of advanced 9 interoperable, flexible demand technologies and 10 strategies as grid resources.

11 Next slide, please.

We've also created a free network -networking platform that enables subscribers to connect with potential project partners, search for funding opportunities, and message members directly. This is a great way to connect and build strategic partnerships. And you can sign up for the link that's given on this slide.

19 Next slide, please.

20 So we're in the process of developing our 21 next EPIC Investment Plan. We will have a series 22 of workshops in June and July to get stakeholder 23 input, and potential topics are shown here. And 24 so I encourage you, if you're interested, to 25 please sign up and be notified and participate in

1 our workshops. 2 So, next slide, please. 3 And that concludes my presentation. Thank you very much. 4 5 MS. RAITT: Thank you, Virginia. This is 6 Heather. Natalie Lee, are you available? 7 8 MS. LEE: I am. Thank you. 9 MS. RAITT: Great. 10 MS. LEE: Thank you, Heather. And thank 11 you for your patience with me and in joining late 12 today. 13 Good afternoon, Commissioners and 14 workshop attendees. It's a pleasure to be here. 15 I'm Natalie Lee, Deputy Director for Renewable 16 Energy at the Energy Commission. And I'm here 17 today to provide just a brief overview of one of 18 the programs we implement, the Building 19 Initiative for Low-Emission Development, more 20 commonly referred to as the BUILD Program. 21 I am joined today by the Manager for the 22 Program, Deana Carrillo. She and I will be 23 available for questions following the 24 presentation. 25 Next slide, please.

1 This slide presents just some of the 2 framework requirements for the program. It's 3 important to note that at this point in time we have some of our requirements set by statute and 4 by CPUC decision, but we are still on the -- in 5 6 the process to establish program guidelines. But what we can provide, again, for the framework 7 here, is from Senate Bill 1477, which was passed 8 9 in 2018, and authorized the BUILD Program, as 10 well as the technology and equipment for clean 11 heating, or TECH Initiative.

12 The BUILD Program was established to 13 encourage the adoption of near-zero emission 14 technologies in new residential buildings, and 15 does so through the award of financial incentives 16 and the provision of technical assistance.

17 The legislation set targets for 18 participation by low-income communities, and 19 further required that in low-income communities 20 that participation in BUILD not result in a 21 higher utility cost for the tenants. 22 In addition to the statutory

23 requirements, the CPUC undertook a rulemaking on 24 building decarbonization, which in part 25 established additional provisions for the BUILD

Program. And through decision 20-03027 in early 2 2020, designated the CEC as the program 3 administrator, and established a budget for the 4 BUILD Program as \$80,000,000, with \$60,000,000 5 identified specifically for financial incentives, 6 and additional funds for technical assistance.

7 The decision further identified that the 8 program, at least initially, award all funds for 9 low-income housing projects and requires eligible 10 projects to be all electric.

11 The CPUC decision also required the CEC 12 to develop an implementation plan, and -- for 13 approval by the CPUC, that was developed through 14 a public process, and was very recently approved. 15 The implementation plan essentially serves as a 16 framing documents to support the development of 17 program guidelines. And as I mentioned, that's 18 still in process. We anticipate issuing draft 19 program guidelines later this summer, and holding 20 public workshops to solicit public input on the 21 proposed design, and to develop that final 22 program design.

As noted on this slide, SB 1477 did also As noted on this slide, SB 1477 did also a definition for income eligibility. And you can read the slide. I don't need to do that

1 for you. But it does effectively rely on 2 existing Public Utilities Code -- apologies for 3 the minor typo on this slide, and other code 4 sections that are commonly used in low-income 5 programs for our definitions for BUILD 6 eligibility.

Next slide, please.

7

8 The scope of technical assistance 9 provided by the BUILD Program -- excuse me. A 10 little glitch in my system. Hopefully you can 11 all hear me -- is a -- it's a critical part of 12 supporting the adoption of the technologies. As 13 mentioned by Mike early in the -- his 14 presentation, there are a number of barriers and 15 challenges to overcome.

16 And the design of this program recognizes 17 that technical assistance can address many of 18 these challenges, and support a number of the 19 affected populations from the design and modeling 20 of new buildings through the necessary analysis and approval phase, and into construction, 21 22 installation of equipment, and even operation. 23 And we hope that our technical assistance 24 provider can address a large range of these 25 challenges.

1 We are currently soliciting for the technical service -- technical assistance service 2 3 provider. EFP is on the street right now. As a matter of fact, the workshop for potential 4 bidders was held this morning very successfully. 5 6 And we will be posting the recording from 7 that pre-bid conference for any parties who weren't able to attend due to the conflict with 8 9 this workshop. The deadline for submitting 10 proposals is June 14<sup>th</sup>. The deadline for 11 submitting any questions for clarification is 12 tomorrow.

13 But within that technical assistance 14 contract, we don't have the contractor yet, and 15 we hope that party will help us to refine the 16 scope of work, but generally speaking, we have 17 identified the areas that the contractor will 18 work in, and that will be as demonstrated here, 19 the project design. How that technical 20 assistance can help us to overcome technical 21 challenges, permitting assistance, supporting 22 developers, supporting the architect and energy 23 consultant roles, and applying for incentives, the financial incentives under the BUILD Program. 24 25 Next slide, please.

Moving into our preliminary discussion of the program design, this is consistent with what you'll see in the implementation plan. And this is specific to the award of incentives. Again, I want to restate that the program is still in a planning stage, and there is a lot of opportunity to still have input into this incentive design.

But consistent with the implementation 8 9 plan, we have proposed a program consistent with 10 the statute, and which incentives are based on 11 GHG performance of the overall buildings. The assessment of GHG benefits is based on -- or is 12 13 analyzed with a baseline of a 2019 mixed-fuel 14 building that is compliant with energy efficiency 15 requirements.

16 As I mentioned, to be eligible for BUILD 17 incentives, buildings are required to be all 18 electric. And based on that we anticipate space 19 conditioning, water heating, heat pump 20 technologies generally, but are also looking at 21 highly efficient building design elements to 22 demonstrate further efficiency, and this will 23 assist in meeting the requirement for tenant bill 24 savings, or at least no negative bill impact. 25 We are also looking at potentially adding

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1 kicker incentives that are technology specific to 2 base awards. And, again, these are just some early proposals demonstrated in implementation 3 plan of a range of possible technologies that 4 could be eligible for additional kicker 5 6 incentives. Generally, these are -- we see these as technologies that are either necessary to 7 realize the full benefits of the base 8 9 technologies, or that are really required due to 10 the shift to all electric. 11 Next slide, please. 12 And this is where we're at in our 13 development timeline. We're definitely not at 14 the finish line here. There's lots of 15 opportunities still for engagement, but we have 16 had a lot of public input to date through the 17 CPUC's processes, as well as the CEC's processes. 18 We do hope to issue some draft quidelines 19 this summer. We will be looking for continued 20 engagement, and really seek your involvement in 21 helping us with this program design, to make sure 22 it's practical, and that we have a good 23 subscription at this key, critical timeframe for 24 adopting new technologies. 25 And with that, I will just share some

contact information. And again, I'll stay
 available for questions, as will Deana Carrillo,
 our Program Manager.

4 COMMISSIONER MCALLISTER: Great. Thanks. 5 MS. RAITT: Thank you, Natalie. 6 Go ahead. 7 COMMISSIONER MCALLISTER: Great. Yes, 8 thanks. Thanks, Natalie and everyone. That was 9 I have to say, you covered a lot of ground and 10 did a great job. We're just a little bit over 11 time. 12 I did want to give my colleagues on the dais -- since I oversee this, I don't really feel 13 14 the need to ask questions myself, but I would invite Commissioners Gunda, Monahan and or 15 16 Rechtschaffen, if they have questions for the 17 Commission staff, to Mike, Ingrid, Virginia, and 18 Natalie or Deana, then go ahead. 19 COMMISSIONER RECHTSCHAFFEN: No questions 20 from me, Commissioner McAllister. 21 COMMISSIONER MCALLISTER: All right. 22 COMMISSIONER GUNDA: Yeah. None from me 23 either, Commissioner McAllister. 24 COMMISSIONER MONAHAN: Okay. I have one 25 question, just one though.

1 COMMISSIONER MCALLISTER: All right. 2 COMMISSIONER MONAHAN: Just one. And 3 because transportation is what I know the best, 4 that's why I always come back to. So, sorry. 5 But I'm just thinking about the Ford F-6 150 electric version, the Lightning, which I can't wait to test drive. It will be fun. And 7 8 it's the first vehicle that really is, is 9 advertising this vehicle to building -- vehicle-10 to-home technology. And it's even -- you could 11 even, you know, access it. And it's much more 12 powerful, even though they haven't released the 13 stats on it, but it seems maybe 10 times more 14 powerful than the Powerwall.

15 So on the storage guide -- and maybe this 16 is more of a question than more of a comment, 17 because I don't know if anybody's thought about 18 this. But this idea about how do we integrate 19 that type of, you know, battery on wheels into 20 our strategy for building decarb? Like what's 21 our -- and I think it's just food for thought for 22 this group and others, because we want to create 23 those incentives. I think if there is a way to 24 optimize that battery in the vehicle to provide 25 that storage capability, and provide energy back

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when needed, not just during times when the power 1 2 is out, it just seems like that's an opportunity 3 that we should really be thinking about how to 4 capitalize on.

COMMISSIONER MCALLISTER: 5 That's a great 6 I mean, you get a hearty, you know, a point. hearty second -- second that from me. I don't 7 8 know if anybody on the Commission -- I mean, I know that some of the -- well, certainly we're 9 10 thinking about this in all of these 11 decarbonization contexts, but I wonder if any of 12 the panelists have anything specific that we've 13 got going on. Maybe Virginia or -- well, maybe 14 in RD&D is maybe the most likely.

15 MS. LEE: Well, I think while Virginia is 16 joining, this is Natalie, and I'll just mention 17 that we have -- first of all, thank you for the 18 comment, Commissioner. And it's well taken. And 19 we definitely will take that back into the BUILD 20 Program design for, you know, some thought and 21 creative design considerations.

22 We were very successful in the renewable 23 energy for ag program in finding a way to, you 24 know, serve multiple purposes and to reward those 25 projects that looked at comprehensive designs and

1 included EV charging infrastructure with the 2 integration of renewable energy technologies. 3 So, I feel like there's going to be an opportunity, I just really appreciate you, you 4 know, bringing up that thought and that thinking 5 6 to the top of our minds. 7 MS. LEW: Yeah. So I also will take that 8 back to our group here. We've done projects 9 associated with vehicle -- building-to-grid type 10 of opportunities. And so I think this a potential opportunity. 11 12 I know that I -- I heard kind of 13 anecdotal stories on the Texas, you know, 14 electrical power failure earlier this year, and 15 some of the people that had electric vehicles, 16 Teslas, they actually used it to power their 17 houses when, you know, the power was out. 18 So I think there's an opportunity here, 19 you know, I think the F-150, the price point is 20 supposed to be cheaper than others. And so I think there's definitely an opportunity. So I'll 21 22 take it back to our group and we'll discuss it, 23 and see whether we can include something in our 24 future research activities. Thank you. 25 MS. RAITT: Great. Thank you.

1 MR. SOKOL: I think if I may just add quickly, too, in the context of the efficiency 2 3 standards that we set. I think it's a really 4 good guestion, and it's something that we certainly don't have a firm grasp on at this 5 6 point, but know that it is a priority and are starting to, you know, gather knowledge and 7 consider what are -- you know, how could we 8 9 approach something like that.

10 And particularly through the appliance 11 standards side, as we look at load flexibility 12 and the need for flexible appliances and what --13 you know, EV charging infrastructure versus the 14 vehicles themselves could do -- what functions 15 could be provided.

16 It's something that we're collaborating 17 with staff in Fuels and Transportation Division, 18 other divisions, to really beef up our knowledge 19 and kind of map out what some of that roadmap 20 could look like. So great question.

21 COMMISSIONER MCALLISTER: So thanks to 22 the three of you. I wanted to just chime in. 23 Mike, I wanted to make that point as well. So, 24 thank you. But the ecosystem -- well, right now 25 as we speak there's a, you know, demand response

or a load flexibility workshop over at the CPUC.
 And that forum is also very relevant to that
 guestion.

And certainly rate making is a place where, you know, daily kind of demand response and charging habits, habits can affect the load shape in a positive way. And then, you know, also you can potentially use that kind of an approach to incentivize people to plug in for grid benefit.

11 The platform for that, you know, the load 12 management standards could be very relevant for 13 that in our SB 49, as Mike said, appliance 14 flexibility. You know, we could maybe treat cars 15 as an appliance. And so, obviously that's a big 16 group of vocal stakeholders, as you know better 17 than anybody here. But I think if there is a 18 path to success, you know, we might try to get 19 some good conversation going and we -- so.

20 COMMISSIONER MONAHAN: Of course. Thank 21 you. Yeah, I mean, what makes this really a game 22 changer is to potentially to -- this is the first 23 vehicle that can give power back. It's the first 24 one in the United States. I mean, theoretically, 25 the Nissan Leaf could do it, but we didn't ever have the technological capacity to do it. But
 this one, Ford is advertising this.

3 COMMISSIONER MCALLISTER: Yeah, I mean -4 COMMISSIONER MONAHAN: They're trying to
5 -- that's unique.

6 COMMISSIONER MCALLISTER: It's full of 7 plugs, right? I mean, you can go plug anything 8 you want in there, you know. So, very cool. So 9 thanks for bringing that up.

10 COMMISSIONER GUNDA: Commissioner
11 McAllister.

12 COMMISSIONER MCALLISTER: Yes, please. 13 COMMISSIONER GUNDA: I just wanted to 14 kind of share one, share one specific thought on Commissioner Monahan's point. I think from just 15 16 a numbers standpoint, I think the preliminary 17 assessment was, you know, if we were to meet the 18 Governor's Executive Order, we'll be hitting 19 about 8,000,000 vehicles on the road, which could 20 potentially contribute to about 480,000 megawatt 21 hours of storage available, with kind of the fact 22 that about 96- to 97-percent of the time vehicles 23 are sitting idle. So, I mean, I think this is an 24 incredible I think point, and hopefully we'll 25 kind of continue to make progress on that end,

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1 too. So, I thank you, Commissioner Monahan, for 2 raising it specifically at the grid side, I mean, 3 all ears on that one. Anything we can do.

4 COMMISSIONER MCALLISTER: It's funny, 5 right, because we've been driving around these 6 power plants on wheels, basically, and as you 7 said, they sit idle. And now we have batteries 8 on wheels, and they could really be a benefit.

9 And correct me, Commissioner Monahan, but 10 the F-150 is the best-selling passenger vehicle 11 in the nation for like the last 10 years, right? 12 COMMISSIONER MONAHAN: Best-selling 13 series of Ford. So they have a number of F-150's 14 --

COMMISSIONER MCALLISTER: Uh-huh. Yeah.
 COMMISSIONER MONAHAN: -- but, yes, it's
 the best-selling series in America.

18 COMMISSIONER MCALLISTER: Wow. Yeah, so 19 huge potential. All right. So we've -- we're 20 somewhat over time, so I'm going to close it out 21 there and ask Heather to get us on to the next 22 panel, the second panel of the afternoon.

MS. RAITT: Great. Thank -COMMISSIONER MCALLISTER: Thank you.
MS. RAITT: Thanks, Commissioners.

1 So I'll go ahead and introduce our panel 2 on California's Building Decarbonization 3 Activities. And the moderator for this panel is Gabriel Taylor. Gabriel is the Senior Engineer 4 with the Energy Commission's Efficiency Division, 5 6 focused on decarbonization and load flexibility. Gabriel, go ahead. 7 MR. TAYLOR: Good afternoon. Thank you, 8 Heather. Thank you, Commissioners, and thank you 9 10 to all the attendees for joining us today. And thank you to my colleagues for that summary of 11 the work done at the Energy Commission in 12 building decarbonization. 13 14 We're now going to broaden our focus to 15 the entire State, and to do that we have five panelists to speak on a diverse array of work. 16 17 It's an incredible amount of work going on in 18 California right now on building decarbonization. 19 First I'd like to welcome Kyle Krause, 20 the Deputy Director for Codes and Standards at 21 the California Department of Housing and 22 Community Development. 23 Kyle? 24 MR. KRAUSE: Thank you, Gabe. I should

25 be on now. Hopefully you can hear me. I'll say

1 I'll take that as a yes.

Yes, sir. 2 MR. TAYLOR: 3 MR. KRAUSE: So, thank you for the introduction, and I just want to on behalf of 4 5 HCD's Director, Gustavo Velasquez, I'm very happy to present an update on what HCD has been working 6 on as related to the adoption of the 2022 7 8 CalGreen Code, which is effective January 1<sup>st</sup> of 9 2023.

10 So, we are a proposing agency, so we 11 propose the adoption of building standards, and 12 in this case we're talking about electric vehicle 13 charging standards, which can be considered part 14 of a larger building decarbonization effort. So, 15 HCD worked collaboratively with the California 16 Air Resources Board, CARB, and we anticipate 17 working in additional areas of codes, such as 18 building electrification in future rule-making cycles. 19

Also to point out, HCD recently updated our mission statement, and it now reads as follows, "promote safe, affordable homes and vibrant, inclusive, sustainable communities for all Californians."

25 So we've added the word "sustainable" to 53 California Reporting, LLC (510) 313-0610 our mission, and that's really key because we
 rely on this mission to endeavor to strike a
 balance between housing affordability and
 ensuring that we're addressing climate change and
 health and safety of Californians.

6 So, I would be remiss if I didn't thank our partners in this work that we have been 7 working feverishly on this year, especially CARB 8 staff, GO-Biz, the Governor's Office, the 9 10 California Building Standards Commission, the 11 State Legislature, building industry, and many of 12 our other stakeholders for the valuable input 13 that we received as we developed the proposal. 14 And a special thanks to my team and our State 15 Housing Law Program led by Emily Withers.

16 Next slide, please.

So -- whoops, we went one too far. There
should be an authority. Yeah. Thank you.

19 So, HCD, as I said, we're a proposing 20 agency, and we derive our authority from the 21 Health and Safety Code, both in State housing law 22 and building standards law.

23 So, in building standards law there are 24 specific statutory guidance for green building 25 standards, which allows other State agencies to

1 propose -- or provide input to proposing 2 agencies. And generally, the building standards 3 that are proposed by HCD apply to newly-4 constructed residential buildings or additions of 5 new conditioned space to existing residential 6 buildings.

Next slide, please.

7

8 So, again, we know that there's been 9 several executive orders and legislation. Some 10 of the executive orders have given us some really 11 good guidance on where we need to head. You 12 know, we're going to have millions of electric 13 vehicles on the road very shortly, and we need 14 chargers for those electric vehicles.

And with Governor Newsom's executive order that will require 100-percent of passenger cars and light trucks to be electric vehicles or zero-emission vehicles by 2035, time is of the essence.

There was legislation in 2019 that was vetoed by the Governor, but in that veto message Governor Newsom directed HCD to propose mandatory EV charging provisions in existing multifamily buildings. However, HCD was not able to get that work complete due to the intervening code

1 adoption cycle timeline. We have included some 2 efforts in this most recent, the current 3 triennial adoption. So, we hope that that hits 4 the mark there, recognizing that there are some 5 statutory limitations as far as how far we can go 6 into existing buildings require -- that would 7 require retrofits.

8 But CARB as a State agency with expertise 9 in green building standards, approached HCD 10 during the pre-cycle of the current triennial 11 code adoption cycle, to increase EV charging for 12 multifamily buildings. HCD agreed, and we 13 proposed -- we conducted two focus group meetings 14 in early 2021 and solicited feedback.

15 Overall the feedback indicated there were 16 needs for both low power electric vehicle 17 charging and higher power EV charging, to allow 18 residents of multifamily buildings to buy, own 19 and charge their electric vehicles where they 20 live. Since parking of personal vehicles where 21 we live is among the longest dwell times for 22 vehicles, so it only makes sense that there's 23 charging access in newly-constructed residential 24 buildings.

25 Next slide, please.

1 Some of the terminology in our proposal, 2 the last three bullet points you're going to see 3 EV Ready Space. This is a space where there is actually a plug or a charger available to plug in 4 an electric vehicle. Also, Level 2 EVSE, or EV 5 Supply Equipment. And something new, low power 6 Level 2 EV Charging Receptacle. This is simply a 7 8 240 volt receptacle at a low power Level 2 9 charging. It still takes some time to charge, 10 but it provides a number of different ranges. 11 Next slide, please. So when we look at our new one- and two-12 13 family homes under the current code. All single-14 family homes are required to be EV capable, and 15 have a raceway from the electrical panel to a parking area that allows somebody to install an 16 17 EV circuit and connect a charger. 18 We didn't make any change. We were 19 really focused on -- in this cycle multifamily 20 dwellings. 21 So, next slide, please. 22 So when we talk about new multifamily 23 dwellings, the current requirement is that 10-24 percent of those spaces are EV capable. This is 25 to allow a future installation of electric

vehicle charging spaces and chargers. We did not
 make any change to this because we still think
 that that is a valuable way to ensure future
 expansion.

5 Next slide, please. 6 Now as far as hotels and motels, we did 7 slightly increase in our proposal the number of 8 EV capable spaces to -- from six-percent to 10-9 percent. But more importantly, if we look at the 10 next slide, we're talking about grouping all of 11 the requirements for multifamily and hotel and 12 motels in the same, all in the same requirements. 13 So there's no difference between multifamily 14 dwellings or hotels and motels. So this is 15 really the game changer right here. This is 16 where EV charging becomes available. We are proposing that 25-percent of all parking spaces 17 18 that are provided include low power Level 2 19 receptacles. And then five-percent of the 20 parking spaces in buildings with 20 or more units 21 will have full power Level 2 chargers, or Level 2 22 EVSE.

And then if somebody voluntarily installs more chargers, they can get a credit for that where they won't have to install the 10-percent

1 capable. So, this is a really big advancement on 2 our proposal.

3 Next slide, please.

And then, right, I talked a little bit about existing buildings. So this is where existing buildings with new parking facilities or alterations to existing parking could have some triggers for additional electric vehicle charging provisions.

10 Next slide, please.

11 And then we also go into voluntary 12 measures. CalGreen has two tiers, Tier 1 and 13 Tier 2, that allow for enhanced green building. 14 And this is really ratcheting up those 15 requirements from the mandatory provisions, and 16 raising the bar considerably higher for Tier 1 17 and Tier 2.

18 Next slide, please.

19 These are images of some receptacles on 20 the left, and then our portable Level 2 charger 21 on the right. And then at the bottom a Level 2 22 receptacle. So this would be something that 23 could be installed in a box in a parking lot, 24 there would be available for people to use their 25 portable charger or cord set to plug into that

1 receptacle.

And then the next slide has a picture of a Level 2 charger. This is something that provides higher power and faster charge for those that have larger batteries, for longer drive times and ranges.

7 And the next slide, please, goes into costs. So there's a range of costs for these, 8 9 depending on the actual installation, distance 10 from the electrical panel, et cetera. But Level 11 2 chargers, the EVSE range from \$2,300 to 3,700, 12 whereas as the low power receptacle is a lower 13 cost up front, from about \$780 to almost \$1,500. 14 So overall though, the life cycle of the 15 code, three-year code, we're looking at about a 16 \$104- to \$182,000,000 impact statewide for the

17 life of the code. And we anticipate in future 18 code cycles going even further.

19 So that's it for me, and questions at the 20 appropriate time. Thanks, Gabe.

21 MR. TAYLOR: Thank you so much, Kyle.
22 We'll take questions at the end of the panel.

Next up I'd like to welcome Abhilasha
Wadhwa and Rory Cox, my colleagues from the
California Public Utilities Commission. Both are

1 Senior Analysts in the CPUC's Building

2 Decarbonization and Renewable Gas Section.

3 Abhi.

MS. WADHWA: Hi, Gabe. Can you hear me?
MR. TAYLOR: Yes. Go ahead.

6 MS. WADHWA: Good afternoon. Thank you 7 so much for the opportunity to present today. 8 And good afternoon, Commissioners. It's an honor 9 to be sharing the stage with you.

10 My name is Abhi Wadhwa, and I'm here with 11 my colleague, Rory Cox. We are both Senior 12 Analysts with the Public Utilities Commission in 13 the Building Decarb and Renewable Gas Section. 14 And I'm here today to give a broad brush overview 15 of current building decarbonization activities 16 and their policies at CPUC.

I am very notorious for going over time, so I am going to start my timer. And, Gabe, please feel free to shout out if I go over time. I know we are already a little bit over time, so I 'm going to try to give as much back as I can. So with that, can we please proceed to the next slide.

24 Okay. So I'm going to do what Mike Sokol25 did. I'm going to step into the carb GHG

1 inventory report, where I'm looking at a 2 different dissection that they did. So the GHG 3 inventory report, the emissions either by economy 4 sector or by the scoping plan categorization. 5 In this particular one, so I wanted to 6 give that caveat because the folks might be confused why that we say buildings account for 7 12-percent of GHG emissions, while Mike said 25-8 9 percent. It's just about whether you are 10 counting electricity generation or not. 11 So, in this case, in this dissection by 12 economic sector we count residential and 13 commercial to basically make up -- they made up 14 mainly building energy use. That comes to about 15 12-percent. Within that, 85-percent of the 16 emissions come from space and water heating. 17 And, therefore, we come to why heat pumps 18 nowadays have become the thing for the woke 19 crowd. Why every woke state is going after heat 20 pumps right now, because they really give us 21 multiple opportunities for emissions reduction. 22 They are 80- to sometimes 100-percent more 23 efficient than gas or electrical counterparts. 24 Electrified space and water heating offer 25 opportunity for load shifting from peak hours,

and also gives us the opportunity to signal for 1 2 low GWP refrigerants. That's a slice not shown 3 in this graphic, but is also guantified by the 4 CARB report, the GHG inventory report, under a different set of categorizations for high GWP 5 6 gases, which make for about five-percent of the emissions in -- as for that report. And given 7 8 that actual residential refrigerants makeup about 9 92-percent of -- within the high GWP. So that's 10 why, you know, heat pumps have become such a big 11 deal across programs.

12 We heard in the presentation of the 13 workshop for the 2022 Code from Energy Commission 14 -- when was it yesterday -- last week, that, you 15 know, heat pumps are kind of become the default 16 for new construction. That is very exciting to 17 hear. And we are hoping this time around, 18 because they are a 20-year-old technology, but 19 this time around they're sure to stick.

20 Next slide, please.

21 So with opportunity comes challenges, 22 with challenges come opportunities. They both go 23 hand in hand. So, in this slide I'm going to 24 highlight just two few of the biggest ones. 25 There are many other challenges that I think Mike

mentioned in his slides, you know, lack of
 awareness. Right now technical assistance,
 education, which Natalie mentioned we're going to
 be doing in the BUILD Program. CEC is going to
 be, you know, implementing that in the BUILD
 Program.

7 But here I want to pull out two that are 8 high on the top of our mind. One is rates, due 9 in large part to the recent wildfires. There's 10 always an upward pressure on electric rates, 11 which are rising faster than natural gas rates.

12 And this kind of creates this very, very 13 challenging dichotomy, like how do we, you know, 14 take electrification, which is really the low hanging fruit of decarbonization, and while also 15 16 trying to keep an eye on those rising rates. So, 17 again, I'll talk about some opportunities towards 18 the end, but I wanted to flag this as one of our 19 biggest concerns.

20 And retrofits is the other one. It's 21 much more difficult to convert existing homes 22 which already have natural gas appliances to 23 electric heat pumps, which can be more expensive. 24 It can have challenges like panel upgrades. Some 25 of the older homes don't have the panel size

1 required to take on electric heat pumps. So,
2 that's definitely a challenge that's unique to
3 retrofit and not so much in new construction.
4 Next slide, please.

5 So, to kick off things in 2018, Senate Bill 1477 approved two programs. You already 6 heard about one of them from Natalie, which was 7 8 the BUILD program. CPUC adopted these two 9 programs, BUILD and TECH, as part of Decision 20-10 030-027. And I'm going to focus more on the TECH 11 Program, since CEC is the implementor for the 12 BUILD Program, and has been covered in Natalie's 13 presentation.

14Two-hundred-million dollars is the total15funding approved, out of which 60-percent we16allocated to TECH, and 40-percent to BUILD. And17really, we -- you know, even though the statute18sets up the two agencies, and CPUC being the19oversight, it's really more of a partnership.20And there is some money carved aside in

21 the decision for evaluation. So \$5,000,000, a 22 proportional share coming from both programs. 23 And the evaluator is selected by now. It's, 24 Opinion Dynamics is going to be the evaluator, 25 and for TECH, Energy Solutions is the

1 implementer, for those who are tracking this. 2 Next slide, please. 3 So, that was Phase 1 of the Decarbonization proceedings, which are launched 4 or kicked off and gave the bookends to these 5 6 programs, and now I'm going to talk about Phase 2 7 and where we stand with it. So mainly what we did so far in Phase 2 is we issued a staff 8 9 proposal last year in August. And it dealt with 10 three issues: incentive layering, wildfire 11 rebuild, and increasing the baseline when 12 electric water heating is chosen. 13 So the first one is incentive layering. 14 This was a pretty significant issue that came out of the first phase when we were setting the stage 15 16 for the pilot. The issue was, how should all the 17 different programs for -- from all the different 18 proceedings, like the Self-Generation Incentive 19 Program proceeding, there is the energy 20 efficiency proceeding, which had different 21 disparate funding, not just us, they have 22 different goals, and they have all started at 23 different times. They didn't like come to our 24 doorstep at the same time. They're also governed 25 by different statutes, right, but there are

1 reporting requirements which can be different.

2 How do you -- in essence, almost all of 3 them have some component of heat pumps, heat pump water heaters especially in them at point. So 4 how do kind of make them symbiotically interact 5 6 with each other? Some of these were designed for direct customer reimbursement, which we typically 7 call downstream. Some are for distributor or 8 9 contractor reimbursement. So how do you make 10 sure that the incentives are distributed in a 11 manner that actually helps within the market, is 12 not causing market confusion?

And at the end of the day, you know, the programs are achieving their goals. Like the have a clear idea whether they were able to achieve their goals or not. So that is one issue that's discussed in the staff proposal. If anybody's interested to read that, it will be under this proceeding.

The other issue that's addressed in that is wildfire rebuild. So, you know, incentivizing all the homes that were, unfortunately, were impacted or red tagged is the technical term, by any of the wildfires since 2017. And to help them go beyond code and help them go all

1 electric, so that we can minimize the gas
2 infrastructure expansion, and then you'd use this
3 as an opportunity. These are also proposed to be
4 funded through gas IOU cap-and-trade proceeds so
5 far.

6 Finally, the third thing that -proposal, staff proposal addresses is that 7 currently there is no additional baseline amount 8 9 given if you have electric water heating. So if 10 -- for the customer who choose, who will be the 11 early adopters and choose to replace their gas 12 water heater with electric water heater, that 13 energy use is not currently being calculated in 14 the baseline that is allowed for their home.

15 So the proposal puts forward some, some 16 impacts of that, and asks the IOUs to consider it 17 in the future of general rate case proceedings. 18 And the decision for this is anticipated in 2021.

19 Next slide, please.

20 Okay. I have to go really quickly. I'm 21 so far behind. So, this is a general overview of 22 our TECH Initiative activities. We are looking 23 to move the supply chain, drive consumer demand. 24 We apologize there's a little bit off -- an error 25 on this slide. We'll be resubmitting it for

1 uploading to the docket.

2 The middle box should say create scalable 3 models through regional pilots. Apologies for 4 that. This will be in the docket. I won't have 5 time to go over this.

6 Next slide, please.

7 Beyond this proceeding, there is overall about \$335,000,000 in additional funding to 8 9 support building electrification. Mentioning 10 some programs here, which you can look up on the 11 CPUC website. As I mentioned, the Self-12 Generation Incentive Program now has about 13 \$45,000,000 for heat pump water heaters. 14 Similarly, just in PG&E territory there is a 15 Water Saver Program, which is to convert electric 16 resistance water heaters and upgrade them to heat 17 pump water heaters.

18 Next slide, please.

19 The other -- some of the more important 20 programs under CPUC domain right now are the San 21 Joaquin Valley Pilot. This was approved in 2018. 22 About 1,600 homes are eligible for the pilot. 23 This pilot, interestingly, also did approve 24 natural gas line extension, because the community 25 demanded that. So 65 of homes have been taken

1 off of propane use and given natural gas
2 appliances, while 21 were electrified.

Finally, then Mobilehome Park proceeding, the main focus on that is to get the mobile home market ready for electrification. So it's mainly looking at electrical service size upgrade.

Next slide, please.

7

This is just a little bit of an overview 8 9 in our energy efficiency portfolio. A little bit 10 old news now, but just bringing you up to speed on what has recently been done on it. The three-11 12 prong test was gotten rid of, and replaced with a 13 fuel substitution test that require that a 14 measure not increase source energy and not harm 15 the environment as measured in carbon dioxide 16 emissions.

Very quickly, after that our technical guidance was issued and our calculator was released that would allow the IOUs to submit workpapers, calculate the GHG emissions from substituting, for example, natural gas to heat pump water heater. August 2020 was when one of these workpapers was approved.

24 Next slide, please.

25 So as I said, there are some high

opportunity areas, low hanging fruit was 1 2 discussed. It's not all challenges. We 3 definitely see new construction as, you know, an early area of opportunity where new gas 4 5 infrastructure investments can be curtailed. 6 And, again, you know, our counterparts at CEC are 7 doing a great job, not just with the code, but to 8 BUILD program that's -- in their lap, and looking 9 to electrify new construction as quickly as they 10 can.

11 Updating electrical resistance equipment, 12 again, up to 30-percent of multifamily units, and 13 about five-percent of single family homes have 14 this in the IOU territory. bill savings, my own 15 home I'm sitting in right now is an example. Ι 16 had an electric resistance water heater, used the Water Saver Program, and I'm seeing at least, 17 18 just anecdotally speaking, about 40- to \$50 a 19 month in savings with PG&E.

Electrifying homes with solar, about seven-percent of California homes are solar. We see this as a huge opportunity. They already have upgraded electrical panels. It's the solar panels -- as more panels can be added to compensate for the added electric loads, that

1 makes the cost of the upgrade much, much lesser
2 than it could be in older homes with older
3 panels.

Homes with high AC loads, again, Inland,
Central Valley, hot climate homes will see gains,
because when the heat pump has been upgraded,
then even the air conditioner, the old air
conditioner is getting an upgrade.

9 And finally, rural areas that are not 10 currently served by a natural gas utility, most 11 of them, again, in wildfire territory, that rely 12 on propane or are burning wood are great areas to 13 offer high-efficiency electric

14 Next slide, please.

15 These are some of the other proceedings. 16 Again, I won't have time to go through them, but 17 this is our renewable gas proceeding, which 18 basically establishes a standard for -- a 19 standard renewable gas agreement, and approves 20 \$40,000,000 for biomethane monitoring incentives. 21 That's the Phase 3.

And Phase 4 of it would be RNG procurement and integration of hydrogen. Those staff reports are anticipated in -- very shortly here.

1 Next slide, please. 2 MR. TAYLOR: Thank you so much, Abhi. 3 That's an incredible amount of information to cram into just a few minutes. 4 5 MS. WADHWA: Thank you. So sorry I ran 6 over time. 7 MR. TAYLOR: It's quite all right. 8 Next up we have Amy Rider, who is the 9 local government lead for the Building 10 Decarbonization Coalition. 11 Amy? 12 MS. RIDER: Yeah, thanks so much, 13 Gabriel. And thank you to everyone, 14 Commissioners, panelists, and attendees for 15 having me here today. 16 I wanted to come and speak with you from 17 the Building Decarbonization Coalition. Again, 18 I'm Amy Rider, the local government lead there. 19 And if you're not familiar with the BDC, as we 20 call ourselves, the Decarbonization Coalition, we are a membership-based not for profit. And today 21 I'm going to be talking about largely local 22 23 governments, but if you'll go the next slide, I 24 also want to give you some context as to what 25 we're seeing in the kind of the larger, the

1 larger space.

2 Our members include manufacturers and 3 utilities, nonprofits, as well as local 4 governments. So we definitely try to cover the 5 full swath of potential stakeholders. And so 6 I'll be going through these four major areas, the 7 roadmap, local government's role, opportunities 8 and where they need support.

9 So just in case you're not familiar with 10 Building Decarbonization Coalition's roadmap for 11 California, we do have a document that we 12 published back in 2019, breaking it down really 13 into three primary phases: market readiness, 14 market deployment, and scaling in the market.

And as is evidenced by all of the here is a lot of activity that is helping to point the direction for all three of these things, and really move the entire market forward guickly.

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20 Next slide.
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So, for local governments in particular, there are really these primary areas where local governments can have a role in effecting decarbonization. They connect with stakeholders. They are able to be on the ground and talking

1 with folks, and really to ensure that local 2 solutions meet whatever the needs are of those 3 local players. So really ensuring equity that 4 meets their community needs, while also utilizing 5 the space for their buildings, the buildings that 6 local governments control, municipal projects and 7 so forth, to use as examples in the marketplace.

And then to innovate and pilot solutions 8 9 so that we can establish best practices, and to 10 inform the State as to what those practices are, 11 so we can roll them up to state level, and I'll 12 show you some examples of those as we go forward. 13 So those opportunities really break down 14 again into these categories, community and 15 project engagement. So not just talking with the 16 users of the buildings, but those would build them as well, and identifying those communities' 17 18 specific needs.

19 There's a lot of local government 20 influence when it comes to regional regulatory 21 matters, especially around the air quality and 22 CEQA guidelines for new construction, as well as 23 -- especially as we get more and more incentive 24 programs that are regionally based, some advocacy 25 at that level. Furthermore, we have the

1 municipal policy, which certainly there's 2 leadership, as I mentioned on public buildings 3 and more and more in the microgrid space. There 4 are exciting opportunities that municipalities 5 are looking forward to enhance their own 6 resilience.

7 And then we see some potential both 8 carrots and sticks for municipal policy. Some 9 cities and counties are able to have incentive 10 programs or impose fees to change the direction 11 of new construction in particular, but also, 12 potentially, existing buildings in their areas of 13 influence.

And then, lastly, one of my favorite 15 topics are the local building codes, both the 16 energy related Reach Codes and the Health and 17 Safety Codes.

18 So if you'll go to the next one. Great. 19 So just to kind of zoom out slightly from 20 those areas where local governments are really already setting precedent. We've heard already 21 22 today about how many Reach Codes in particular 23 have been adopted around the State, and certainly 24 many more activities are happening at the local 25 government level. But those cities and counties

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1 need help there -- and there's lots of 2 opportunity for doing so.

3 Most importantly I would say, it's clear 4 direction. So, directionality and scale, the ability to make this a bigger -- bigger solutions 5 6 faster, regulatory support, of course, municipal practices and policies, which I'll get into in 7 more depth, and those building codes as well. 8

9 So when it comes to directionality, I 10 really can't overstate this enough, clear, time-11 bound expectations from the State are the key for 12 making sure that everybody has certainty in the 13 marketplace, and by which I mean everybody, I do 14 mean everyone. Manufacturers love this, local 15 planning departments love this, and developers 16 and builders do, also. So that's just a really 17 important point.

18 Furthermore, continuing to drive 19 education in the marketplace. One of the biggest 20 hurdles that we identified a couple years ago, 21 and it's getting better, but there's still a gap 22 in education and awareness in the marketplace. 23 And then lastly, really the ability to 24 provide some mechanisms for -- not just

25 incentives, although those are coming and they're

1 fantastic, but then financing opportunities that 2 get at some of those hard-to-reach markets.

3 Regulatory support is another area, and as we've heard today, there's lots of movement in 4 the regulatory space, but I just want to point 5 6 out a couple that are very critical to make sure that they're aligned with our decarbonization 7 8 efforts.

9 Rate reform, affordable rate reform to 10 allow for electrification on a large scale is a 11 really critical component. And as I already 12 mentioned, funding for affordable housing and 13 standards that are aligned with decarbonization. 14 We talked a lot about incentive programs, but the 15 need has not gone away yet, so continue to 16 support those. And then of course technical 17 assistance, which was also mentioned. 18 Actually if you'll go back one. Thank 19 you. 20 I just want to point out here there are a

21 couple places where regulatory support would also 22 be helpful, specifically really recognizing 23 electric appliances as distributed energy 24 resources that can be grid integrated is one 25 place similar to the vehicle-to-grid comment from

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earlier. Wouldn't it be great if we also have
 grid-integrated everything, whether we're talking
 about our refrigerators or our washing machines
 or all of the technology in our buildings.

5 And then the need for clarified authority 6 around unregulated appliances, because there are 7 still a few appliances that it's not clear how we 8 decarbonize, simply because it's not clear who 9 regulates them, would be helpful.

10 And then related to municipal policy and 11 practices, I think the most important point here 12 is really leveraging the opportunity for the 13 State to have bulk purchasing or procurement 14 agreements that allow for municipalities to 15 decrease their costs when electrifying. To be 16 able to negotiate government contracts through 17 leveraged procurement agreements would be 18 enormously helpful to local governments across 19 the State.

20 And then of course providing some 21 centralized information, and having a resource 22 that shares not just best practices, but also the 23 actual, the data behind them. How many panel 24 upgrades are in fact needed, and where are they? 25 And permitting data as these projects are taking 27

place, so that we can inform the contractors and 1 2 we can inform the utilities alike.

3 And then lastly, building codes just 4 continue to be such an important part of this equation. As was already discussed, the Reach 5 6 Codes for local governments continue to be a 7 really interesting mechanism that more than 40 8 cities and counties have already adopted around 9 the State. And moving those from the Reach Code 10 level where there -- those individual 11 jurisdictions to a statewide effort, as well as 12 looking at not just carbon emissions, but other, 13 you know, greenhouse gas as well as health 14 considerations when we look at codes and 15 appliance standards. 16 All of those are needed from the State, 17 as well as the local governments, and continuing 18 to give local governments opportunities for new 19 Reach Codes under the new code cycle as well.

20 So, again, that really just summarizes 21 as, in order to scale quickly, we need direction, 22 we need regulation, municipal practices that are 23 supported, and codes and standards to make it all 24 happen. Thank you for your time.

25 MR. TAYLOR: Thank you so much, Amy. We California Reporting, LLC

1 really appreciate the time you put into your 2 clear message.

3 Next up I'd like to welcome Rachel Huang,
4 the Director of Energy Strategy, Research and
5 Development at the Sacramento Municipal Utility
6 District.

7 Rachel.

8 MS. HUANG: Thank you, Gabriel. 9 Good afternoon, and thank you, 10 Commissioners, panelists and participants for 11 having me today. You know, we at SMUD definitely share the 12 13 Energy Commission's perspective that 14 decarbonizing buildings is an essential part of 15 meeting carbon goals, and we do believe that 16 utilities play a key role in helping to make it happen for the benefit of our customers and our 17 18 community.

19 Today I'll be talking to you about how
20 accelerating building electrification is a key
21 part of SMUD's strategy. How we think about
22 electrification in our newly adopted 2030 Zero
23 Carbon Plan. How we've progressed against our
24 electrification goals, including bringing
25 everyone along. And finally speak about a couple

1 areas of challenges we see in order to get to
2 100-percent electrification by 2045.

3 Next slide, please.

So just about a month ago SMUD's Board of Directors adopted our 2030 Zero Carbon Plan, which is to achieve 100-percent zero carbon emissions from our power supply by 2030, the most aggressive goal of any large utility in the nation.

We intend to achieve this zero carbon while maintaining world-class reliability and our electricity rates within the rate of inflation. There's multiple pillars that make up the plan, and given the aggressive goal the plan is a flexible pathway.

16 The first place we're going to start is 17 to repurpose our natural gas generation, 18 including retiring two of our peaker plants, as 19 well as converting our other plants to carbon-20 free fuels. We'll be adding a variety of 21 renewable resources, both baseload and 22 intermittent, utility scale and customer-sited. 23 The major expansion of renewables over 24 the next 10 years, along with batteries to 25 support them, in going to be a critical and key

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component of this plan, especially since 1 renewables are some of the most cost-effective 2 3 proven resources to reduce carbon now.

4 We think that we can get about 90-percent 5 of the way there with proven clean technologies, 6 but we'll need to depend upon new technologies and business models to get us all the way there. 7 8 That includes leveraging distributed energy 9 resources, as well as researching game-changing 10 technologies like carbon capture and long-11 duration storage.

12 We want to engage our customers in working towards zero carbon, and we'll work to 13 14 partner and co-invest with them. We'll continue 15 to invest in energy efficiency and our strong 16 commitment to electrification, where we expect to 17 exceed the statewide goal of doubling energy 18 efficiency in the process.

19 We'll be looking to leverage load 20 flexibility, including investments in virtual 21 power plants, as well as vehicle-to-grid. So to 22 speak to Commissioner Monahan's comment. To help 23 us retire those peaker plants, and could 24 potentially help us to reduce other utility scale 25 investments as well, depending upon the cost and

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availability of these customer-based resources. 1 2 Finally, it's imperative to us that we 3 execute upon this plan in a way that maximizes 4 benefits to our community, where we design offerings that are aligned toward just different 5 6 customer segment needs, that we support the underserved, and we attract investment within our 7 community and creation of jobs to enable the 8 9 economic vitality in our region. 10 So as we work towards building 11 decarbonization, we really need to think about 12 all the pillars in our plan. 13 Next slide, please. 14 So as much as -- you know, I feel like 15 I've been talking lately about our Zero Carbon 16 Plan at SMUD, our building electrification 17 journey actually started before the Zero Carbon 18 Plan. With our 2018 Integrated Resources Plan, 19 SMUD committed to helping drive building and 20 transportation electrification to support 21 decarbonization within our community. 22 Recognizing the role of buildings and 23 transportation as the low hanging fruit, as well 24 as the opportunity to reduce emissions and 25 improve air quality within our region.

With this commitment SMUD launched
 several market-leading incentive programs, first
 starting with residential in 2018, and expanding
 to commercial in 2020, and now we have program
 offerings in all sectors.

6 From our framework perspective, we move from a gigawatt-hour metric to a carbon-based 7 8 goal, recognizing that as our grid got cleaner, we would need to think differently about our 9 10 efficiency and electrification portfolio of 11 programs. With these steps we're now at over 12 2,500 equivalent electric home conversions today. 13 As we look towards the next phase of our

14 efforts, from now until we reach our goal of zero 15 carbon emissions by 2030, we believe that it's 16 important to have all electric codes for new 17 construction. At the same time we need to make 18 it easy for our customers to adopt these 19 electrification technologies.

As such, we're working on full-service and turn-key programs, like a heat pump water heater program that can get a changeout done in 24 hours, knowing that people need hot water if they have a problem. We'll be developing financial options and incentivizing

infrastructure, including panel upgrades, for
 customers to make the switch. So by 2030 we'd
 like to have about 34-percent of all buildings to
 be electric in our territory.

5 We'll be working to support the path to 6 have all new appliance and vehicle sales be electric by 2030. And by 2040 we're working to 7 8 having 78-percent of all buildings being all 9 electric, and partnering with others to 10 accelerate the full electrification of our low-11 income customers. By 2030 we expect our zero --12 we expect our power supply to be zero carbon. So the carbon reduction post-2030 to go electric 13 14 will be substantial.

15 This is going to be a substantial 16 investment for SMUD, and we know that we can't do 17 it alone. We'll be working with partners and 18 industry stakeholders, including the CEC, to make 19 this happen, while keeping our rates reasonable 20 for our customers.

21 Next slide, please.

I want to spend a minute to talk about SMUD's conversion to a carbon metric. Over the years SMUD has evolved the factors it considers relative to its goals for energy efficiency. In

1 previous years we started moving towards looking 2 at load shape impacts of each program within our 3 efficiency portfolio. And most recently in 4 January of 2020, we moved from a gigawatt-hour 5 metric to a carbon-based metric.

6 The driver of this was simple. As we looked towards the future, we knew that the time 7 of day and season would start to have more impact 8 9 on when the best times would be for equipment to 10 be most efficient in order to reduce our carbon 11 emissions, as well as times when there would be 12 actually an excess of renewables, where we might 13 actually want to use more electricity.

14 So with this change to a carbon metric we've incorporated consideration into the design 15 of our program incentives, the choice of 16 technologies that we choose to incentivize, as 17 18 well as considering our rate designs to ensure 19 success for our portfolio programs to minimize 20 carbon emissions. This change now enables us to 21 best align our program portfolio planning with 22 our resource planning, and now our 2030 zero 23 carbon goal.

24 Next slide, please.

25 I mentioned we started our efforts back

1 in 2018 actually, so how are we doing? We've 2 made steady progress, and in each year we've 3 actually been able to achieve or exceed our 4 program goals.

5 Even last year with COVID, while we did 6 see an initial dip in participation, we 7 eventually saw interest in customers making 8 improvements to their homes and actually caught 9 up by the end of the year. We're also starting 10 to see engagement from stakeholders in the supply 11 chain.

12 One vendor actually took SMUD's generous 13 heat pump water heater rebate and started 14 advertising that if you switch from a gas to an 15 electric heat pump water heater, you could do so 16 for only \$99, and that really enabled our program 17 to take off.

18 We've revamped our residential new 19 construction program to offer all electric and 20 electric ready, and we now have 44 residential 21 builders and developers participating in our 22 Smart Homes construction program, equaling 58 23 developments, and have had -- and have 482 new 24 construction units completed to date, the large 25 majority of which are single family, but include

1 multifamily units as well. We also have several 2 affordable multifamily housing communities that 3 are going electric in our program pipeline.

What you can see here in the chart, which is actually percentage of single family home conversions, is that we've both set goals and made progress to actually electrify our lowincome customers on a more rapid pace than our mass-market residential customers.

10 Next slide, please.

11 We truly believe that it's important to 12 leave no one behind as we pursue the goal of zero 13 carbon emissions, and as such have set a goal to 14 electrify 100-percent of our low-income customers 15 ahead of the residential mass market. We believe 16 that they're the ones who are going to end up 17 being most susceptible to stranded asset costs in 18 the transition, and as such are accelerating our 19 efforts to electrify them.

20 We started our Low-Income Electrification 21 Program in 2019, and have worked to transition 22 our low-income offerings that originally were 23 focused primarily on energy efficiency, to 24 promote building electrification as well. 25 The approach that we've taken with the

1 low-income programs is to actually electrify 2 every end use, even if it's early retirement, to 3 make it easy for the customer, and recognizing 4 that there's that opportunity we have when we're 5 working with a low-income customer and we're in 6 their home.

7 Through out efforts we've actually electrified over 1,000 gas end uses to date. 8 And as we move forward, we'll be offering incentive 9 10 adders for low-income multifamily 11 electrification, as well as working to find partners to find innovative and cost-effective 12 13 ways to ensure equity in our electrification 14 efforts.

15 Next slide, please.

16 So as we look forward, in order to 17 achieve our aggressive goals we know we need to 18 do a number of things, but one of the biggest 19 challenges we see to -- is actually transitioning 20 existing buildings to electric. And we believe 21 that this will take both customer and regulatory 22 approaches.

You know, Amy talked a little bit about
this before me, but on the customer front,
awareness and education continue to be key in

1 order to engage both the customers and the 2 contractors, and all the vendors throughout the 3 supply chain.

4 Customers aren't necessarily clamoring 5 for electric technologies yet, although in SMUD 6 territory there's actually already benefits of 7 reduced total energy bills and improved air 8 quality for the very large majority of the 9 residential customers.

10 People still do struggle with giving up 11 their gas cooktops, heat pump water heaters need 12 to be available, quote-unquote, "on the truck" to 13 get that 24-hour turnaround time, and the 14 contractors need to be able to install it, so 15 that when the customer water heater breaks they 16 don't have to wait to replace if they want to go 17 all electric.

18 I've talked about our plans in place for 19 low-income customers, but there's a large -- and 20 there's a large focus on equity in SMUD's 21 efforts. But there's also the moderate-income 22 customer segment, that may still struggle to make 23 the capital investments needed to make the 24 transition. And we believe that providing 25 options, including things like financing, we'll

1 be able to help make that transition.

2 Finally, as we look towards decarbonizing 3 our grid, we recognize that we need to keep electricity rates low. And so we've got this 4 5 increased pressure of costs as we decarbonize, 6 but we need to make sure we think about the rate 7 design as well as the overall electricity rates 8 to continue to provide those benefits for our 9 customers.

Finally, as there's consideration of electrification of existing buildings and code, code enforcement will need to be -- will be needed to ensure that that transition is made. And we know that that's not exactly popular.

We're actually pretty good about code compliance in Sacramento, but it's because we have a lot of incentives throughout our programs and required as a condition of our incentives. So as the State works to decarbonize buildings, that's going to be a consideration to support the transition. And with that, thank you.

MR. TAYLOR: Thank you so much, Rachel.We really appreciate all the hard work.

24 Next up I'd like to welcome David Jacot,25 the Director of Efficiency Solutions at the Los

1 Angeles Department of Water and Power.

David?

2

3 MR. JACOT: Great. Thank you, Gabriel. 4 Thank you, Commissioners and advisors, and 5 everyone else who's attending, and also the hard 6 work that went into pulling together these 7 workshops. I know that's not easy. Rachel's a 8 tough act to follow. SMUD's doing some great 9 stuff up there.

10 We just recently completed our LA100 Study for how to fully decarbonize our grid, and 11 12 we're -- we ran a number of scenarios, and the 13 one that the mayor has adopted has us planning to 14 be 100-percent carbon free by 2035. So, we're 15 going to be watching very closely SMUD's progress 16 and how -- to see if there's opportunities for us 17 to even accelerate our pace beyond the 2035 18 target we've currently set.

I want to talk a bit about the greenhouse gas inventory in California. We've seen two presentations of it, and I appreciate that those came up. I don't have any -- my slides didn't make it in in time, so I'm working off them on my computer, but that was one of my slides. And it was the second one, the one presented by the CEC

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1 CPUC presenter. That's the one I like to speak to, because the first one that lumps electricity 2 3 in with onsite natural gas uses in buildings, is 4 a little bit misleading in terms of how much carbon, greenhouse gas is due to buildings when 5 6 you look -- when you take the electricity portion out of it. Twenty-five-percent, yes, but when 7 8 you pull the electricity out of it, then it's 12-9 percent.

10 And I think that's important because 11 there's two pathways to decarbonizing buildings. 12 One is decarbonize the electricity supply, and 13 the other is to decarbonize the onsite natural 14 gas use. And those are so different from each 15 other that it warrants separating them. And we -- the LA100 Study, SMUD's aggressive move to 16 17 decarbonize fully by 2030, those are things, you 18 know, the utilities are doing at a utility scale, 19 with distributed energy resources of course. But that's different from what it takes to motivate 20 21 building owners and occupants to work on the 22 other 12-percent of onsite natural gas use. So I 23 think that's important from a programmatic 24 standpoint, to differentiates those two.

25 So, I want to talk -- I'm going to zoom

1 in pretty closely on one specific area of where 2 we're focused on for building decarbonization, 3 our first major foray into that space, 4 programmatically. SMUD covered the portfolio 5 approach excellently, and I'll zoom in a little 6 bit more on the low-income multifamily sector.

7 A few words first on the importance of 8 energy efficiency to decarbonization. And the 9 greenhouse gas inventory really kind of points 10 this out when we see 41-percent is from the 11 transportation sector. Obviously we're working 12 to decarbonize that as well.

13 We see tremendous load growth from 14 electrification of transportation and to a lesser 15 extent from the electrification of buildings. We 16 are estimating through our LA100 Study that we 17 will essentially double our retail kilowatt hours 18 with the onset of mass electrification, and 19 that's between transportation and buildings. And 20 that's important. I know right now there's a 21 time-of-use issue with energy efficiency is 22 occurring at the wrong time. I hear this from my 23 power system folks all the time. Don't give me 24 energy efficiency at 4:00 p.m. I've got all this 25 solar, having to run to ground or, you know, give

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2 that's a temporary, that's a temporary problem. 3 We have so much load coming from energy efficient -- from electrification that we're 4 going to need, we're going to need energy 5 6 efficiency in tandem with storage to smooth out those peaks and valleys in terms of the renewable 7 8 oversupply during peak times, and of course the 9 not undersupply, zero supply at night and off 10 peak.

away. And LADWP's position on that is that

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So energy efficiency coupled with utility 11 12 scale storage, whether that -- and I say utility 13 scale storage, it can be distributed and still be 14 utility scale in the aggregate, and we see both 15 happening. But energy efficiency covered with --16 coupled with utility scale storage is key to 17 making a decarbonized grid that essentially is 18 delivering twice as much kilowatt hours in the 19 future as it does today.

20 So you have that overgeneration in the 21 afternoon, rather than, you know, just burning 22 it, giving it away, you want to store it. And 23 then at night that storage is going to power 24 things, but the energy efficiency will help 25 reduce the amount of storage. So it's a win-win

1 tandem, both at peak times and discharge times.
2 The afternoon overgeneration gets more -- is left
3 for storage when you have the energy efficiency
4 during the day. And then having energy efficient
5 overnight uses means that overall storage can be
6 smaller than otherwise it has to be.

7 So, to that end, we're working on 8 addressing our vast low-income needs, that why I 9 say this is the first place we're getting 10 started, programmatically. We have about 400,000 11 affordable housing units in the City of Los 12 Angeles. That's out of 1.4 billion -- 1.4 13 million households, so almost a third. Almost a 14 third is affordable housing.

15 And so we are very close to launching, we plan to launch in July, a program that's based on 16 17 California's low-income weatherization program, 18 but we've made some significant tweaks to it to 19 meet specific L.A. needs. And we're calling it 20 the Comprehensive Affordable Multifamily Retrofit 21 Program, or CAMA -- CAMR for short. But it's 22 focused on deep decarbonization of low-income 23 multifamily buildings through retrofits for 24 energy efficiency, building electrification, and 25 onsite solar.

1 So this is kind of a three-legged stool 2 program. And the idea behind it was 3 multifaceted, as you'll see as I get into it. 4 But deep energy efficiency, building 5 electrification, onsite solar. This is focused 6 on getting the economics of these projects to 7 work for our customers.

8 I know that other utilities have -- may 9 have different rate structures, and certainly 10 different climates -- climate specifics, 11 characteristics, but for us we do have a 12 challenge of building electrification by itself, 13 raising customer's bills between pre- and post-14 electrification coming off of natural gas.

15 And so the beauty of this program, by 16 marrying these three approaches, energy 17 efficiency drives the bill down, building 18 electrification drives the bill up, specific to 19 our service territory, and then onsite solar 20 photovoltaic brings the bill back down. And at 21 the very least, we want to say bill neutral, but 22 obviously we want to be -- resulting in 23 significant overall utility cost savings for our 24 low-income tenants, and also the affordable 25 housing property owners and managers, that's key.

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1 And a third piece -- and that's the 2 equity piece. You know, this is California. Equity is a huge topic right now, 3 This is L.A. especially coming out soon hopefully the COVID 4 5 impacts. And so, that's why we're starting our 6 electrification with low-income multifamily, 7 which has traditionally been the hardest, one of 8 the hardest sectors to reach for a variety of 9 reasons. And so that's where we want to start. 10 We want to start there. If we can do it there, 11 we can do it anywhere.

12 And then another -- the other leg of the 13 stool is developing skilled family-supporting 14 green jobs for the local workforce. So one of 15 the things we've added into the program that's 16 unique to L.A. is that we will be requiring the 17 customers to hire contractors who pay prevailing 18 wage. And for certain sized buildings on up, use 19 skilled and trained labor that -- as specified by 20 the agreement that the trades have with the State 21 of California. Now that sounds like a barrier, 22 and so to address it our incentive rates, which 23 are based on GHG reduction on a CO2 equivalent 24 avoided, will be significantly higher than the 25 statewide rates typically have been. So we are

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1 adding quite a bit more money to support that.

2 We're also including an incentive to 3 upgrade the electrical infrastructure and/or the 4 utility service as needed to support building electrification. And we're doing that at the 5 6 rate of \$750 per unit, which is, again, recognizing that employing -- mandating the 7 employment of skilled labor will have some cost 8 9 impacts to the customer that we're looking to 10 offset through higher incentive rates.

11 So, one thing I wanted to focus on in 12 terms of scalability here, just to kind of paint 13 the picture of the need. You always want to 14 think about, okay, we're trying to get to 100-15 percent, right. You know, well, what are you 16 doing?

I really appreciated Rachel's slide with the bar graph getting into good, high percentages of penetration in the market, 10, 12, 15-percent. We want to get to 100-percent. What does that look like?

22 So, like I mentioned, we've got about 23 400,000 affordable housing units in Los Angeles. 24 And the program we are getting ready to launch 25 this summer, hopefully in July, is budgeted at

1 \$75,000,000 in incentives across five years.

2 What do we get for that \$75,000,000 in 3 incentives? We're estimating about 12,500 units. 4 So, 12,500 served. When you ratio that up to 400,000 units, that's \$2.4 billion of incentives 5 6 that would be roughly needed. That's on top of a 7 customer contribution. This is not a direct-8 install program. This is a rebate program, a 9 heavily subsidized rebate program, but a rebate 10 program, nonetheless.

11 We anticipate that the customers will 12 contribute probably between 30- and 50-percent of 13 the project cost. And our model design, which 14 follows LIWP, Low-Income Weatherization, has 15 built in assistance to help customers find those 16 funding sources, whether it's resynchronization 17 that affordable housing managers do every few 18 years, it's essentially a refi. We'd consider it 19 a refi, and pull cash out for infrastructure type 20 enhancements -- investments, or grants, or they 21 have cash on hand perhaps, those types of things. 22 But the model's been successful as LIWP, 23 so Low-Income Weatherization Program. We wanted 24 to bring it into L.A. Make it specific to L.A.'s 25 needs with an enhanced focus of equity and

skilled job creation. Level playing field as the
 unions say. The contractors don't have to be
 union, but they have to pay union, and have the
 same quality requirements in terms of skills and
 training. So we're supporting that as well.

6 And let's see if I wanted -- had anything 7 else that I wanted to cover. I think that's 8 really about it. I know we're low on time, so I 9 don't want to overextend us any further. But I 10 really do appreciate the opportunity to speak and 11 present what L.A.'s working on here.

12 This will be the first of our major 13 electrification initiatives beyond what we're 14 already doing with transportation and chargers. 15 But this is, this is our first major foray into 16 buildings. And we wanted to start with an 17 opportunity to be as comprehensive as possible, 18 and then take the lessons learned from that and 19 apply them in other sectors. Thank you. 20 MR. TAYLOR: Thank you so much, David.

21 Really appreciate it.

22 Now I'd like to welcome all five 23 panelists back to the virtual stage for a 24 conversation with the Commissioners. If the 25 panelists could turn their cameras on, and I

1 welcome the Commissioners back for questions. COMMISSIONER MCALLISTER: Thanks to all 2 3 of you. I'll say just by way of really brief 4 commentary, and then I'll pass it to my 5 colleagues on the dais for their guestions first. But just really great to see this 6 progress. I mean, kudos to all of vou, in 7 particular SMUD, DWP, you know the rubber's 8 9 really hitting the road and you're showing how it 10 can be done, beginning to scale -- more than 11 beginning to scale, really. 12 And it's great to see just the real numbers, 13 including the dollars, you know, realistic ground 14 truthed number for the, you know, many billions 15 of dollars if we scale that across the State, 16 that it's going to take to really get to our 17 affordable housing community. And I think 18 probably all of us today agree that that's top of 19 the list in terms of priorities for attacking our 20 existing building stock with decarbonization. 21 So, with that, just thanks to all of you. 22 Really thought-provoking and with so much going 23 on, it's heartening actually. 24 So, I'll open it up to my colleagues. 25 Commissioner Monahan, Gunda, Rechtschaffen. Ι

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1 don't know if anybody else was joined.

2 COMMISSIONER MONAHAN: Well, I have a 3 question. Thanks everybody. So this is really 4 informative. And my question is to Rachel around SMUD's investment. You said there were 2,500-5 6 plus electric home conversions. And I'm curious 7 about this question around low-income families 8 that David highlighted, too, that their focus is 9 going to be really laser -- laser focused on low-10 income, which is the hardest.

Did you - of the twenty-five hundred, were there any like specifically targeted to lowincome families?

14 MS. HUANG: Yeah. So, we have -- and I 15 don't know exactly what the equivalent homes is, 16 but we have electrified through our low-income 17 programs over 1,000 gas-to-electric end uses. 18 So, I don't know exactly how many that is in 19 terms of customers, because we didn't necessarily do all electric for all of them. But we've --20 21 since we've started our low-income program, we've 22 electrified over 1,000 end uses.

I really commend David for approaching multifamily first, because that is the most challenging. And to be -- you know, we actually

1 started with single family low-income first, and 2 are then moving into, how do we serve 3 multifamily. We do have offerings as it relates to incentives for new construction affordable 4 housing, and we do have a number of projects in 5 6 our service territory in the pipeline.

7 They haven't been built yet. I think many of them are starting to come on-line in 8 2022. So we do have a number of new construction 9 10 multifamily affordable housing coming on-line. 11 But we started focusing on single-family low-12 income first, but we are going to need to move 13 into multifamily, thus, looking at incentive 14 adders as it relates to multifamily low-income, 15 but it's a challenge.

16 So, to the point of the cost, to electrify an all -- basically, to fully electrify 17 18 a low-income single-family home is on the order 19 of magnitude of \$11,000. We know that that's not 20 financially sustainable to get everybody 21 electrified. So we need to -- and that's the 22 partnership, right, how do we work with 23 stakeholders? How do we look -- how do we think 24 about innovative models? How do we look at 25 financing options, such as, you know, things like

1 Pay-as-You-Save, and things like that? 2 We know that we need innovation in that space to really be able to electrify in a way 3 that's cost-effective, and right now it is very 4 expensive to fully electrify low-income single 5 6 family. 7 COMMISSIONER MONAHAN: Yeah, that's actually -- that was going to be my question 8 9 about the cost, so there you go. Eleven thousand 10 for the average household or did you say for the 11 average --12 MS. HUANG: For the low-income to electrify --13 14 COMMISSIONER MONAHAN: -- low-income 15 household? 16 MS. HUANG: -- to convert. To fully 17 convert gas to full electric, low-income for the, 18 you know, the hundreds of homes that we've done, 19 it's -- if you do all of the end uses it's 20 \$11,000. 21 COMMISSIONER MONAHAN: And can you give me a sense of just the scale of the different 22 23 solution sets in terms of cost from your 24 experience? 25 MS. HUANG: In terms of, you know, by

1 technology or?

2 COMMISSIONER MONAHAN: Yeah. You've --3 in terms of -- so, heating, cooling, kitchen, 4 cooking.

5 MS. HUANG: Yeah. So the large majority 6 is the heating and cooling, and then it's the 7 water heating. And, you know, from a greenhouse 8 gas reduction standpoint, the -- we're getting 9 the most greenhouse gas reductions through 10 electrifying the heating and the cooling and the 11 water heating.

12 The induction cooking or the gas-to-13 induction cooking, one, that's a barrier from a 14 customer adoption standpoint, but it's also a 15 challenge as it relates to -- it's just not as 16 cost-effective.

17 So heating's about \$9,500, so maybe this 18 is a little bit more than 11,000, but it's -- you 19 know, heating is about 9,500. Heat pump, water 20 heaters is about 2,200, and induction cooking is 21 about 1,700.

22 So that does add up to more than 11,000 I 23 think, but that's sort of ballpark of sort of the 24 magnitudes of what -- the large majority is 25 heating and cooling. Then you've got water

1 heating, and then you've got, then you've got the 2 cooking piece, so.

3 COMMISSIONER MONAHAN: Thank you.
4 COMMISSIONER MCALLISTER: Commissioner
5 Gunda have a question as well?

6 COMMISSIONER GUNDA: Yes. Thank you, 7 Commissioner McAllister. Thank you to all the 8 panelists. That was excellent presentations and 9 I just want to thank by name, Kyle, Sarah, Abhi, 10 Amy, Rachel and David, thank you so much for each 11 of your presentations.

12 I kind of have a couple of questions. I 13 think maybe Rachel and David can start, and maybe 14 others can chime in. I think I'm just going to -- thinking through the carbon metric that you 15 talked about, Rachel, as we move forward as an 16 17 integrated way of planning for both efficiency 18 and electrification. I wanted to get your 19 thoughts on kind of how the -- how do you see the 20 evolution of the grid, right? I mean, like so --21 and I see you smiling there.

22 So, there's so many moving pieces here, 23 right? I mean, like we have the electrification 24 of the end uses are not really clear yet, what we 25 know kind of. We don't how the behind-the-meter

1 storage of the distribution resources are going to be coming in. And more broadly, what the 2 3 clean, firm power options are going to be, right? 4 So looking at all of that, if you want to expand a little bit on your thinking on how do 5 6 you see these incentives, especially as you think about seasonality, you know, like for -- I mean, 7 8 different end users, you have, you know, 9 seasonality in the same ones, right, I mean, same 10 end users. 11 How do you apportion those incentives and 12 how do you ultimately incentivize to get us to 13 this clean future in kind of that -- in a 14 comprehensive way that this metric -- and maybe, David, you could chime in too, because you kind 15 16 of commented on kind of this, you know, this 17 interim stage or transition stage. 18 MS. HUANG: Sure. I'll take -- you know, 19 one thing I know that there was a lot of 20 discussion by CEC staff about the role of load 21 flexibility and how important load flexibility is 22 going to be playing a role in the

23 decarbonization.

And as I think about our Zero25 Carbon Plan and the role of an opportunity to

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1 partner with customers to help support that, I 2 think that's going to be a big part of it, right? 3 Load flexibility -- you know, the CEC has the 4 load management standards proceeding going on as 5 it relates to dynamic pricing.

6 So, to the point of incentives, you know, 7 that's also a transition for customers, right, 8 is, you know, traditionally energy efficiency 9 programs have been, you get an incentive for 10 buying an efficient light bulb, and efficient 11 HVAC system, an efficient, you know, 12 refrigerator, an efficient, you know, whatever. 13 And then they were just more efficient. And then 14 their -- you know, their bills went accordingly.

15 And so now what we're really asking 16 customers to do is to be partners with us. And 17 this goes to, you know, how do we set up for 18 incentives to help reduce that upfront capital 19 investment that customers need to make, but 20 what's the ongoing payment that they get, whether 21 it's through rate design, or rate design coupled 22 with, you know, capacity payments and things like 23 that, to really get them to think about how they 24 can change their behavior if it's a value to 25 them. So that payment has to be enough.

1 So, I mean, your point about there's so 2 many moving parts. It is very -- it can kind of 3 make my head spin sometimes. So there are 4 definitely a lot of moving parts.

5 And so that's really why over the next 6 three years, when I was talking about our Zero 7 Carbon Plan kind of our trajectory is, is that based upon contracts and sort of utilization of 8 9 some of our peaker plants, we're going to start 10 looking at, okay, probably in that 2024 or 2025 11 timeframe that we could start potentially 12 retiring some of our -- first of our peaker 13 plants.

14 But in order to do so, we're going to 15 have to learn, you know, how cost-effective are 16 these customer-based resources? How much do we 17 need to pay them to reliably respond? You know, 18 how much are technology costs going to come down 19 as it relates to, you know, battery storage or 20 any of these different technologies, because they 21 might still be expensive.

How do we think about IT systems and cybersecurity, and what we have to pay the aggregators or IT systems to make this all work and orchestrate in a way that is cost-effective

for the utility, but enough value for customers 1 2 to change their behavior, or have technologies 3 that make it easy for customers to change their 4 behavior.

5 So, there's a lot of moving parts, but I 6 think that that's where it's no longer the, I pay 7 you an upfront incentive to buy an equipment, and 8 then it happens to be efficient and you save on 9 your bill.

10 It's really becoming more of what's that 11 ongoing relationship that customers have to have 12 with the utility. Where we have shared value in 13 there for the utility, we'll provide that value 14 to customers through different sources of payments, not necessarily just upfront, but 15 16 ongoing payments or through rate signals, to be 17 able to really utilize these resources in a way 18 that we hope that will play out.

19 COMMISSIONER GUNDA: So, David, before 20 you jump in, Rachel, thank you so much for that, 21 kind of putting that together. Just wanted to 22 ask a kind of clarifying question that I meant to 23 ask you earlier. Is as you were thinking through 24 this kind of like a universal metric, right, I 25 mean, like thinking through how do we set this up

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1 in a way we could do an integrated planning. Has
2 SMUD considered indoor air quality issues? And
3 if yes, did it make it, not make it, why? If you
4 could just add to that it would be great.

5 MS. HUANG: So indoor air guality is 6 definitely a consideration for us. You know, 7 when we were looking at our 2018 Integrated 8 Resources Plan, that's really when we said, hey, 9 we really think both building and transportation 10 electrification is important. It's important 11 from a greenhouse gas reduction standpoint, but 12 we don't get to count that towards our own 13 footprint, right. We're the electric utility. 14 We're -- you know, that's our carbon -- that's 15 our power supply.

16 But, you know, being a municipal utility, 17 wanting -- you know, being in an air attainment 18 district having -- you know, I think we're like 19 the sixth worst like air quality, and we've 20 gotten like an F on, you know, scorecards about 21 our air quality, is that indoor air quality is 22 important. And we know that being able to switch 23 those gas-fired end uses in the home, like 24 cooking, like water heating, right, can provide 25 some benefit of indoor air quality to our

1 customers.

16

2 In terms of factoring it into the actual 3 cost of value, we haven't pinpointed exactly what 4 the value is, but we do believe that it provides value, and therefore, have been willing to really 5 6 lead with market-leading incentives. Making those first incentives really rich to get the 7 market going for the end goal of, one, helping to 8 9 start transforming the market, but also 10 recognizing that that has huge value to our 11 customers and our community. 12 MR. JACOT: Yeah, those considerations 13 apply to us as well. I think our approach is 14 slightly different based on the fact that our business model's a little bit different from 15

17 revenue versus our retail. So we follow kind of 18 what the IOUs do in terms of revenue requirement 19 to operate and provide the power.

SMUD's. We are fully decoupled in terms of

20 So we are retaining a very strong focus 21 on energy efficiency. We bill in kWh. We don't 22 see us getting out of billing in kWh. From a 23 customer standpoint, GHG is great, but, you know, 24 they get billed on their kWh usage.

25 So -- but what we are doing with this new 114 California Reporting, LLC (510) 313-0610 1 program I described, CAMR, is putting our toe in 2 the water of having a carbon-based metric for an 3 electrification program, because electrification 4 is, obviously it's load growth, but also, you 5 know, we want to put the metrics on an even 6 playing field between the solar generation and 7 the energy efficiency.

8 One thing that happens over time is we 9 get to that 100-percent clean grid if we value it 10 solely in terms of CO2, the value of that 11 intervention goes to zero, and that's something 12 that we're conscious of. And we don't feel that 13 that intervention goes to zero if you look at it 14 in terms of other metrics,

15 Specifically, in terms of being a 16 vertically integrated utility that is, you know, 17 wholly and solely responsible for what the rates 18 wind up being based on the decisions we make in 19 all levels of that vertical integration.

You know, the -- we -- the buck stops with us in terms of, you know, who's on the hotseat if the rates double if, you know, if we do this wrong, and have to overbuild, have to significantly overbuild and rate-base all that, then there could be significant rates impacts

1 that we don't want to have happen.

2 So, again, just to reiterate, we see 3 electrification is inevitable. It's policy. We support it, but we also have to plan for its 4 impacts on our grid. And so the idea of having 5 shifting load, demand response, that's absolutely 6 growing. We're doing that with thermostats. 7 8 We're planning to do that with heat pump hot water heaters and some other load-shift 9 10 strategies.

But really, you know, if you have enough storage, you've got to the theoretical limit of storage in terms of the needs of the grid fully with all -- economic sectors fully electrified, if you have enough storage, then you take the time-value issue, the time value of energy efficiency out of the equation.

18 It's valuable at any time, like I said, 19 it's valuable during the day because that leaves 20 more renewable overgeneration to be stored, that 21 is storage. And then by having energy efficiency 22 off peak, then that's -- that lessens the amount 23 you have to store in the first place.

24 So yes, very complicated. Many different 25 ways of looking at it. For the most part, you

1 know, SMUD's approach and ours is probably 95-2 percent aligned. There's just a few, you know, 3 peculiarities due to our differing business 4 policies.

5 COMMISSIONER GUNDA: Thank you, Rachel 6 and David so much for those comments. A really, 7 really helpful presentation.

8 Commissioner, I know -- I don't know how 9 we're doing on time, if you would entertain, I 10 just have a quick question for Amy.

11 COMMISSIONER MCALLISTER: Yeah, please go
12 ahead. I have one quick question as well or,
13 Gabe, I'm sorry -- great. We've got a few
14 minutes until we want to, you know, ease towards
15 audience questions.

16 COMMISSIONER GUNDA: Surely. Amy, I 17 think this could be a short question. Just, you 18 know, you kind of commented specifically on data 19 needs, kind of the -- you know, you kind of 20 mentioned the kind of information as simple as 21 kind of adding electric panel upgrade information 22 to really track, you know, the overall kind of 23 improvements towards decarbonization.

24 Maybe, you know, if you want to just 25 comment at a very high level any other data needs 117 California Reporting, LLC (510) 313-0610 1 that you see, that would be great to hear from 2 you.

MS. RIDER: That could potentially be a big question, too. On a high level I would say that, you know, in addition to those items I mentioned already, just more information about actual contractor costs, you know, Rachel's data point of it costs \$11,000 to convert to fully electric.

10 I would love to have more transparency 11 about the conversion costs for existing buildings 12 across the State, frankly. That could be a pipe 13 dream, I don't know, but that's one place where I 14 can see there being other advantages to maybe 15 ground truth some of our assumptions, but also to 16 help for more competitive bidding on the part of 17 contractors.

18 MR. JACOT: Yeah, I can comment on that 19 briefly. So all these are projections. You 20 know, I said 1,200 -- 12,500 units at 75,000,000. 21 These are projections. Once we actually get 22 these projects going, we'll get data. And so 23 we'll be constantly refining the projections 24 based on the real-world data that comes in. SMUD 25 has it already for these homes, but of course

1 it's an aggregated blend.

2 Ours would be for this particular program 3 a little bit more complicated because we're starting with multifamily, and we will be 4 including very comprehensive central system 5 6 upgrades, like central boiler conversions to heat pump boilers, you know, commercial grade 7 upgrades. Same thing with chillers and other 8 9 types of commercial grade equipment on these 10 centralized projects. 11 We will also have smaller projects, maybe 12 60 units, 20 units, and, you know, those are just 13 all unitary equipment, window ACs, things like 14 that, but they usually still have a central 15 boiler. So we'll be seeing those types of 16 projects. 17 And so, to try to forecast those costs on anything but the highest level aggregated spread 18 19 is very difficult. We'll get real-world data 20 from various projects that we do, and then we'll 21 be able to tighten those up. 22 COMMISSIONER GUNDA: Thank you. 23 MR. JACOT: Sure. 24 COMMISSIONER GUNDA: Commissioner

25 McAllister, to you.

COMMISSIONER MCALLISTER: Yeah. Thanks,
 everyone. I just have a quick question. It sort
 of seems to be implied -- I guess I'm mostly
 talking again to our two utility representatives,
 Rachel and David, but I think anyone should be
 able to express themselves on this.

7 It seems to be implied that, you know, 8 mostly we're talking about automated devices, and 9 I want to just get clarity on what -- you know, 10 if you're going to electrify, you know, load flex 11 is important. What are you thinking in terms of just pervasive automation and how that -- you 12 13 know, how you bring customers along with that. 14 Is that -- you're planning basically 100-percent 15 automation, just make it a hardware solution and 16 a communications solution, or is there -- is it 17 more complicated than that?

MS. HUANG: I can start. I would say that as we think about load flexibility, you know, and as we think about equity, we know that we need to bring everybody along. And as I've given with my figures, it's super expensive to pay for everything, or do the direct install for everything.

25 You know, one thing that we are looking 120 California Reporting, LLC (510) 313-0610 1 at and is -- as it relates to load flexibility is 2 also, how do you think about behavioral 3 approaches? And so, while -- from a customer

4 experience standpoint, having the automation 5 makes it a lot easier to be able to participate, 6 but you have to have money to be able to buy the 7 equipment that can be automated, unless someone 8 basically pays for all of it.

9 And so, we're actually going to be 10 launching this summer a behavioral demand 11 response pilot for the summer to look at 12 behavioral approaches, and see how behavioral 13 approaches -- now, it's not novel. I mean, 14 utilities across the nation have looked at launching behavioral approaches, but we actually 15 16 have a time-of-use rate.

17 So it's going -- at least for the vendor 18 that we're working with, it's actually going to 19 be the first time they're doing behavioral 20 approaches, which they've done for years with 21 other utilities on the East Coast, but have not 22 done it with a time-of-use rate.

23 So I think this is where -- and if you 24 think about rates signals, that's also behavioral 25 demand response. We have a price, and customers

1 choose how they want to manage things. Now, 2 again, customers may have technology in the 3 background, but the question is, is, you know, do they have the capability to shift certain things 4 if they don't have all the automation? And how 5 6 reliable is that resource? You know, how 7 interested are people able to participate on the 8 fifth day of a heat storm, what are they going to 9 do?

10 So I think that's where we really want to 11 see what is possible as it relates to no 12 technology options, but recognize that there's 13 going to be a spectrum of people to be able to 14 participate and wanting to have options for 15 everyone.

16 COMMISSIONER MCALLISTER: Thanks for 17 that.

18 I guess I'm wondering how different maybe 19 LADWP is. In the morning we had a -- in the 20 morning we had an interesting presentation from 21 Vincent Barnes from the Alliance to Save Energy, 22 and he really I think forcefully linked broadband 23 access with the things that we're talking about. 24 And so I know you're from two relatively 25 urban areas, but, you know, maybe -- especially

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at DWP where, you know, you just have incredible
 diversity and not comprehensive smart meters,
 maybe you can comment on the complementary nature
 of those two in your realities.

5 MR. JACOT: Yeah, we don't have 6 widespread smart meters yet, although it's in our 7 five-year plan. Of course it's been in our five-8 year plan since I started here nine years ago, so 9 we will see.

10 You know, broadband is not our core 11 business, but we understand the equity concerns 12 and the, you know, the imperative on the part of 13 the city to even out those inequalities, in terms 14 of access to technology and broadband. In fact, 15 we often work with the city to help them 16 implement policy initiatives that aren't really, 17 you know, within our core business. So I 18 definitely expect that will be a component of it 19 as it moves forward, but what that looks like as 20 yet -- and right now in its most basic sense, we 21 host other utilities, meaning telecom and the 22 like, on our poles and facilities in a lot of 23 cases. But how that's going to integrate with 24 smart meters, that's an interesting question. 25 You know, we see -- we've seen so much, so much

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1 evolution in smart readers in the last 15 years, 2 it's kind of a party you almost want to be late 3 I think we're overly late now, but certainly to. the utilities that adopted it early on, the IOUs, 4 did a lot of it in '08, '09, in a lot of ways 5 6 their structure is already obsolete. So, you 7 know, that's something we're also very conscious of, these are 50-year -- the utility makes 50-8 9 year infrastructure investments. We don't want 10 to drop a billion-and-a-half dollars on something 11 and have it be obsolete in 10 years. 12 So factoring something like broadband 13 support for -- you know, across the City, for our 14 communities is something that's much easier done 15 if we've already optimized what the smart metering infrastructure and equipment itself is 16 17 going to look like.

18 COMMISSIONER MCALLISTER: Thanks a lot.
19 I just realized that -- Mr. Rechtschaffen, did
20 you have your hand up?

21 COMMISSIONER RECHTSCHAFFEN: I did, but 22 don't worry, it wasn't up for very -- it wasn't 23 up for that long, so --

24 COMMISSIONER MCALLISTER: Go ahead. Go25 ahead, yeah.

1 COMMISSIONER RECHTSCHAFFEN: -- no need 2 to feel bad.

3 I had a comment and then a question. Т just wanted to let folks know that last week in 4 our energy efficiency proceeding, we changed the 5 way we -- there's a broad directive to change the 6 7 way utilities measure system benefits or efficiency, direct benefits of their portfolio 8 9 investments. And we're moving away from kilowatt 10 hours and therms saved to something closer to 11 what SMUD's doing.

Where we're -- the goal is to provide system benefits, which include GHG reductions, as well as peak load reductions, and other grid benefits. So we are moving in that direction in a significant way.

17 I had a question for David probably, maybe -- it's following up on what you said, and 18 19 Rachel maybe can jump in if SMUD's done anything. 20 The discussion you had -- or the 21 description you had of the program you're 22 launching for low-income, low-income properties 23 where you're doing the comprehensive retrofits. 24 And you're requiring that developers hire 25 contracts -- contractors that use prevailing

1 wage, and also is -- for certain tasks, as I
2 understood it, or at a certain point they need to
3 use skilled workers.

Have you required those kinds of conditions in other programs, and if so, do you have any experience with that?

7 And, Rachel, maybe you could also comment8 to the extent that SMUD's done that.

9 MR. JACOT: This is the first time we're 10 doing it in a rebate program. We do that, we've 11 done that in several of our direct install 12 programs, where we're hiring the contractors, or 13 we have a third-party implementer who hires the 14 contractors.

15 Direct -- commercial direct install, 16 which is primarily lighting, we mandated that the 17 third-party implementer only use IBEW electrical 18 contractors, and it's worked very well. It's 19 been a very successful program, very large 20 results. We've also expanded it to cover L.A. 21 Unified School District, and where we've done I 22 want to say almost 50 schools, and there's been 23 significant energy savings on those.

24 But this is the first time we're doing it 25 where we're mandating that the customer hires

that, you know, that type of labor to execute the 1 2 project. Of course we're going to have a third-3 party implementer for CAMR, who will help the 4 customer through that process, just like our 5 implementer for commercial direct install does 6 for bringing on union contractors. But it is a 7 pilot. It's definitely piloting a new approach. You know, we -- for a long time we've 8 9 touted some of our efforts. We do a door-to-door 10 distribution of LED lightbulbs do it again. 11 That's 2.8 million bulbs to 1.4 million 12 households. And, you know, we bring in, we bring 13 in a company that essentially delivers telephone 14 books and they do this for us, but that's not 15 skilled labor. You know, it's great, it's good. 16 We give some people temporary jobs for six 17 months, but that's not really what we're trying 18 to do from the broader workforce development 19 standpoint here in Los Angeles and greater Los 20 Angeles. So this is our first foray into this on 21 a rebate program, as opposed to a direct install. 22 In the case of SMUD, MS. HUANG: Yeah. 23 our low-income program, particularly the 24 electrification efforts, is the direct install program. And so we are using prevailing wage for 25

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1 that program as well.

2 MR. JACOT: Yeah. And we do have a low-3 income direct install program -- I should point 4 this out. We do have a low-income direct install 5 program that uses DWP employees. We actually 6 have a construction crew -- several crews that do 7 the work, and of course our workforces are 8 unionized.

9 It's free, and so we plan to marry these 10 programs together, where it's more -- in other 11 words, the customer only pays for the complex 12 stuff through the CAMR Program. The low-income 13 direct install program, if the project is 14 suitable, we'll come and do all the free stuff 15 first. So while that program's competing, 16 they're complimentary. Give them the free stuff 17 first, build the rebate program on top of that. 18 And that's unique as well.

19 It's challenging to have programs that 20 aren't synced up. And, you know, you get half a 21 bowl here and three cups there, but you can't mix 22 them together, which do you choose? That's what 23 we're trying -- that's one thing we're trying to 24 overcome in the program.

25 COMMISSIONER MCALLISTER: Great. Well, California Reporting, LLC

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1 thanks a lot for --

2 COMMISSIONER RECHTSCHAFFEN: Thank vou. 3 COMMISSIONER MCALLISTER: Thanks for 4 those answers. We're -- I wanted to -- we want 5 to point out that this moving towards carbon 6 aligned metrics is a great trend, and point out 7 that we are doing that at the Energy Commission with this building code update actually. 8 9 We pivoted to a cost-effectiveness metric 10 that -- and an energy metric that's based on 11 source energy, which really is aligned very 12 tightly with emissions. And so it's great to see 13 us all kind of pivoting in unison on that. 14 Let's see. I'm going to -- I think we're over time, but I think we don't have so much 15 public comment, or perhaps even Zoom comment, 16 17 that it's going to take all the time we have 18 allotted. So I think we should be good. 19 So, Heather, how do you want to do this? 20 You want to -- questions from the attendees first 21 and then we'll open public comment after that? 22 MS. RAITT: Yeah. 23 COMMISSIONER MCALLISTER: Great. 24 MS. RAITT: So, Kristy, if you could go 25 ahead and moderate some of those questions,

1 that'd be great. Thank you.

2 MS. CHEW: Good afternoon. This is 3 Kristy Crew with the Efficiency Division of the California Energy Commission. A couple of 4 5 questions have come in.

6 The first one is from Tom Paine. Does 7 renewable propane get any coverage among the renewable fuel considerations? Rural homes tend 8 9 to be the hardest to electrify, and the most 10 likely to use propane.

11 Anyone want to take on propane? 12 MS. NEUMANN: Well, I can just say what 13 we're thinking about as far as further 14 electrification analysis. That would fall under 15 our additional fossil fuels. But then maybe if 16 somebody from the CPUC could speak to how this is 17 really fuel switching, rather than fuel 18 substitution and may -- you know, it's not a 19 utility-based fuel, so that might be treated 20 differently. 21 MR. COX: This is Rory. I'll take it 22 real quickly. So we don't regulate propane of 23 any type. So it's not something that we've 24 really addressed. I mean it is, in general, as one of these slides said, we do want to electrify 25

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1 rural homes that are propone dependent. But in 2 terms of a propane substitute of any type, that's not something -- we do have an RNG Program for 3 natural, renewable natural gas, because we do 4 5 regulate that because it's a utility fuel, but 6 not propane.

The San Joaquin Valley pilot 7 MS. WADHWA: do switch customers from propane to either 8 9 electrification or natural gas fuel. So, it's 10 not that we don't recognize the GHG potential 11 there, it's just something we don't regulate. So 12 as such, we cannot go setting standards for 13 renewable propane.

14 MS. CHEW: Okay. Thank you.

15 Next question has to do with workforce. 16 Does the CEC have a workforce development 17 initiative for California community colleagues, 18 curriculum, career pathways, et cetera? 19 MS. CHEW: Is there anyone on the CEC 20 panel that would like to respond to that? 21 COMMISSIONER MCALLISTER: I'm not sure if 22 one of the staff wants to jump in. We certainly 23 pay attention to the workforce issues on -- in 24 any work we do on this topic, including the AB 32 25 or, I'm sorry, the -- yeah, AB 3232 report that

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1 Mike mentioned and that we talked about a little 2 bit this morning.

And Sarah White from the Office of 3 Planning and Research was slated to be with us 4 today, and I think the workforce issue is 5 6 something that they're working directly on. So, 7 we didn't have anybody in that sector today. But 8 we certainly could follow-up with you. 9 MR. COX: (Indiscernible.) 10 MS. CHEW: Sorry. 11 MR. COX: I was just throwing in that the 12 PUC does regulate an energy efficiency program 13 which does have a workforce education and 14 training component. And workforce and training -15 - workforce training will also be a big part of 16 the TECH initiative when it gets off the ground. So we're doing a couple things on our end. 17 18 COMMISSIONER MCALLISTER: And maybe I'll 19 just throw in that the investor-owned utilities 20 actually have helped quite a bit. At each code 21 cycle when we view up -- when we refresh the 22 code, as we're doing for 2022 now, often there's 23 an education period to adjust any new technology, 24 building practices, et cetera, and often that has 25 a -- you know, that's a workforce component that

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1 is kind of routinely done. So, not necessarily
2 revolving around the community colleges, but
3 there is some overlap there.

MS. CHEW: Great. Next question has to do with the space needed for hot water heat pumps. The space restrictions for hot water heat pumps will hinder my ability to replace my traditionally gas water heater.

9 That's not really a question, but maybe 10 somebody would like to talk about what kind of requirements are needed for hot water heat pumps. 11 MR. JACOT: Yeah, I'll chime in a little 12 13 bit there. So, you know, one of the things we 14 run into in looking at which appliances -- how to 15 electrify appliances, there's a lot of challenges 16 like that. A heat pump hot water heater is 17 typically bigger than a gas-fired hot water 18 heater of the same capacity and performance 19 characteristics.

There's also the reservice requirement for the -- as we mentioned, for our affordable multifamily program, we'll be adding 750 per unit for panel upgrades, service upgrades, as needed, which will be substantial for a 100-unit building. But in the home, and Rachel had a lot 1 of experience there, in single family homes quite 2 often the hot water heater is in a closet that's 3 only slightly bigger than the hot water heater. 4 So you get into a carpentry situation as well. 5 MS. CHEW: Anyone else want to add to 6 that?

7 Amy, it looks like your hand's up? 8 MS. RIDER: Yeah. I'd just like to add, 9 actually more in response to David's comment than 10 to the question itself, because certainly, you 11 know, the bigger units do take up space and they 12 require adjacent space in order to pull the heat 13 in. That's how the heat pump works.

14 But we did just hear last week, there was a presentation for -- through the Building 15 16 Decarbonization Coalition where three 17 manufacturers presented their plans for 120-volt plug and play heat pump water heater. So that --18 19 all of which are expected to be out by the end of 20 the year. So the retrofit-ready technology is quickly evolving. I don't know how large they 21 22 are, but just something to keep on the radar. 23 MR. JACOT: Great. It's fast evolving. 24 It's a very fast evolving technology space, just 25 like LEDs were five or six years ago. So,

1 definitely want to stay on top of it.

2 MR. COX: Amy, did you say there were 3 three different manufacturers doing the plug and 4 play by the end of the year?

5 MS. RIDER: That's correct. At least the 6 three I know of. It doesn't mean there aren't 7 more.

8 MS. CHEW: This next question goes to9 Ingrid. Why doesn't the gas system

10 decarbonization scenario contemplate 100-percent 11 decarbonization?

12 MS. NEUMANN: So, I am not sure that 13 there would be 100-percent available, you know, 14 like renewable gas to replace all of the fossil 15 qas used in California right now. We import --16 it's certainly more than 80-percent that we use 17 in the State. And so we've heard from some 18 renewable gas advocates that they could replace 19 up to 20-percent. So that's the maximum value 20 that we chose there for that analysis.

21 MS. CHEW: Great. Thank you.

22 Next question, I believe is for the PUC, 23 for Abhilasha. Does the gas new construction 24 bullet refer to looking at gas line extension 25 allowances, when and where?

1 MS. WADHWA: The proceeding -- or the 2 venue is non-decided yet. It's just something we would consider looking deeper into in the future, 3 4 but we don't have a venue for it yet. 5 MS. CHEW: Thank you. 6 We have a question for SMUD. Is it true 7 that a SMUD customer can convert a gas water heater to a heat pump water heater for \$99? 8 Ιt 9 sounds too good to be true. Are there other 10 costs that can be shared easily here? 11 MS. HUANG: So, the reality is -- and I 12 said that, you know, more from an anecdote 13 standpoint, just to see -- just to illustrate how 14 people in the supply chain, like vendors and 15 contractors, are starting to engage. And I think 16 that's the most important thing, is that we need 17 to educate and engage not just the customers, but 18 all the stakeholders along the way. 19 So, there was a vendor that was offering 20 the \$99. On average we're seeing the -- both 21 with the heat pump water heater and the 22 installation, to average about \$3,800. And at 23 that time that the person was running a \$99 deal, 24 our incentives were at \$3,000. So they've since 25 dropped down to \$2,500. Now still that's about

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1 an \$800 difference, so I'm sure -- I think some 2 of those were -- you know, which are the best and 3 easiest installations that didn't require a lot 4 of additional work. And then I don't believe that vendor's offering that right now, but it was 5 6 just to illustrate that if you can engage people within the supply chain, they'll start to get 7 8 creative on how to push these things as well. 9 MS. CHEW: I have a question from the 10 same person, please, was, have you considered 11 offering match funding programs for conversion? 12 MS. HUANG: So I'm not exactly sure what 13 "match funding" means. Like I said, our low-14 income programs we're currently doing direct 15 install, but for our regular mass-market 16 residential customers, we offer an incentive. 17 So, it helps them buy down the cost, but they are 18 also making an investment as well. 19 MS. CHEW: Sounds good. Last question so 20 far is, is there any discussion of using smart 21 main breaker panels to act as air traffic control 22 for electricity usage as a way to circumvent 23 service upgrades that would otherwise be needed 24 for building electrification? 25 MS. HUANG: So I can chime in since I've

1 got our Research and Development Department. So 2 my R&D team has been looking at this concept of 3 smart panels and smart breakers. We haven't 4 initiated an R&D project yet, but we've been 5 talking to EPRI, and we've been looking at what 6 we might possibly do.

7 MS. CHEW: Anyone else want to chime in 8 on that one? If not, that was our last Q&A.

9 MS. RIDER: Yeah. I'll add -- I'll just 10 add to that. In terms of -- I'm not familiar 11 with smart panels. I think it sounds like a 12 fantastic idea, but certainly the opportunity for 13 a watt diet, for whether it's through -- there's 14 switching technologies, where you can actually 15 share a breaker across multiple technologies 16 through a common -- for example, for a dryer and 17 an electric vehicle charger, to maximize the 18 space constraints on a smaller size panel.

19 There are lots of other opportunities out 20 there, and we continue -- the market continues to 21 innovate, and so.

MS. CHEW: One more question just popped in if we have time. Outside of SMUD and L.A., are there incentives for heat pump space heating, or just water heaters for the general market?

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1 MS. RIDER: Does anyone want to talk 2 about TECH, other than me? TECH is coming. Later this year the TECH program will be rolled 3 out statewide, and they are focused on space and 4 5 water heating. 6 Anybody else want to add to that? 7 MR. COX: Yeah, you're right --8 MS. WADHWA: Yeah. I thought I heard it 9 was for L.A., that's why I didn't answer, but 10 Rory --11 MR. COX: Yeah. I think the question was 12 outside of L.A. and Sacramento. So, yes, that's 13 correct. The TECH initiative is -- will be on-14 line in -- if -- I think it's a few months away. 15 And then there are also some local, like I know BayREN has a program, and I think Marin Clean 16 17 Energy has a program. There are a lot of, you 18 know, regional players that are offering 19 incentives. 20 I think that if you go to the Switch Is 21 On, there's a rebate finder at that website. I'm 22 not sure if that's actually -- Amy, you would 23 know. 24 MS. RIDER: Yes. Switchison.org. Thank 25 you, Rory, for that plug. Yes, you can look up

1 by zip code your rebates available in your area, 2 as well as find contractors in your area. 3 Switchison.org. Thank you. 4 MS. CHEW: Great. Thank you, everyone. That was all the question and answers that have 5 6 come in. 7 MS. RAITT: Great. Thank you, Kristy, and thank you to audience attendees that 8 9 submitted questions. 10 And so, Commissioners, if you had any last burning questions, otherwise we'll move on 11 12 to public comment. COMMISSIONER MCALLISTER: No. Go ahead, 13 14 Heather. No. 15 MS. RAITT: All right. So, RoseMary Avalos from the Energy Commission's Public 16 17 Advisor's Office is here to help moderate questions. I don't see any hands up, but go 18 19 ahead, RoseMary. 20 MS. AVALOS: Thank you, Heather. If 21 anyone wishes to speak, go ahead and raise your 22 hand. On the phone, again, it's star-nine. 23 I don't see any raised hands, Heather, so 24 I'll go ahead and close public comment and pass 25 the mike back to you.

MS. RAITT: All right. Well, thanks.
 So, can you just advance one slide, please? Can
 you go back to the slides?

I'm just going to make one quick
announcement before we close, go to closing
remarks.

7 I just wanted to mention that the Energy Commission is seeking nominations for its Clean 8 9 Energy Hall of Fame Awards. And the awards honor 10 individuals and entities making exceptional 11 contributions to help California achieve 100-12 percent clean energy future for all. Categories 13 include Lifetime Achievement, Clean Energy 14 Champions, and Youth Game Changer. And 15 nominations are open and they're due on June 25<sup>th</sup>. 16 And just go to the Energy Commission's website 17 for more information.

And then, finally, I will also just add that if you wanted to make comments and didn't chime in this afternoon, feel free to submit written comments, and they're due on June 8<sup>th</sup>. And that's it. So I'll pass it back to Commissioner McAllister.

24 COMMISSIONER MCALLISTER: Thank you very 25 much, Heather. Wow, what a terrific day actually 141 California Reporting, LLC

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today, both the morning and the afternoon. And I 1 2 want to just thank Heather and your team, all the 3 staff that was behind this. You know, it's deceptive when things go smoothly like they 4 invariably do in these workshops because there's 5 6 so much skill behind them. But it's deceptive how much work goes into it because they make it 7 8 look really easy. But staff in both the 9 Substance Division and the Efficiency Division 10 teed up a lot of great topics, and got wonderful 11 speakers lined up and prepped to do today. 12

And so I want to thank them, and all the And so I want to thank them, and all the speakers and all the attendees. We had really good participation today, really good attendance, so I'm extremely happy about that.

And I think the big takeaways are, you know, we -- this is a mammoth undertaking that we're all involved in. And there are many pieces to this puzzle, and they're starting to take shape in a way that they fit together, and that's really heartening.

You know, yes, it's a large, it's a large anterprise, but there's also a lot of creativity, a lot of innovation here in California and beyond, far beyond, and boldness. There's a

willingness to be bold, and we've heard a lot of 1 2 that today. And I think that's what we have to 3 do, we have to be bold. We have to think big, and bring big capital and bring major players to, 4 you know, get involved here. And I think it's 5 6 becoming very clear that we're serious about this 7 and we're going to make it happen. And there's a 8 lot of upside to folks who get in and help it 9 happen.

10 And so, you know, not to diminish some of 11 the barriers and challenges that we've heard 12 about today, but I really am leaving today 13 heartened by all the -- by just the good energy 14 I'm feeling from all of you, and seeming optimism 15 and sort of can-do mentality that everybody's 16 brought to the fore today.

17 So thanks again, everyone, and I just 18 want to poll -- you know, thank you also to my 19 colleagues, Commissioner Gunda, Commissioner 20 Monahan and Commissioner Rechtschaffen, for being 21 here much of the day, and want to see if any of 22 them have any final comments.

23 COMMISSIONER GUNDA: Yeah. Commissioner 24 McAllister, just want to thank you again for 25 really kind of visioning this out for us today,

1 and extend my thank yous to the staff and the 2 technical team, the IEPR team, and everyone 3 present today, and the panelists and the 4 attendees. And definitely if I don't do this, 5 Commissioner Rechtschaffen would be unhappy. A 6 special thanks to Commissioner Rechtschaffen for 7 being here.

8 So, I mean, I think -- I kind of wanted 9 to share the same spirit. I think, you know, 10 there's a few different threads that came 11 together. I think the importance of the program 12 design, the importance of kind of the overarching 13 vision statement and the underpinning of the 14 analytics.

15 And I feel like, you know, throughout the presentations this morning and this afternoon, 16 17 directionally it seems like we're all aligning on 18 a lot of different principles, along with a 19 strong foundation for equity and fairness. So I 20 think, you know, most of you implicitly or more exclusively talked about that, and I just am 21 22 really heartened, too, that it feels like we are 23 at a moment that we can make this happen.

24 And so I just want to thank all of you 25 for your leadership and just kind of your passion California Reporting, LLC

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1 and vision for making this happen every day. So,
2 I'm really glad to be a part of the conversation
3 and continue to support all of it. Thank you.
4 COMMISSIONER MCALLISTER: Thank you very
5 much.

I think Commissioner Monahan had to jump,
so you get the last word, Commission
8 Rechtschaffen.

9 COMMISSIONER RECHTSCHAFFEN: The only 10 reason I stayed the whole time was to hear 11 Commissioner Gunda thank me. I see Commissioner 12 -- I want to thank you, Commissioner McAllister, 13 Commissioner Gunda, for a great workshop. I 14 learned a lot. I think I'm going to end with 15 what Commissioner Gunda said. It's so heartening 16 to see that equity is now being interwoven at the 17 foundation, the heart of what different 18 jurisdictions are doing, not as an afterthought, 19 not as a separate track.

And I for one take away I learned a lot from our colleagues at SMUD, who have a really fascinating challenge goal that they want to electrify all low and moderate -- or low-income consumers 100-percent before the rest of the market. That turns the way -- turns on its head

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1 the way we've done things traditionally. And I 2 think we at the PUC need to think seriously about goals like that, and we certainly will. 3 So, 4 that's one of the insights I learned from our colleagues, and I really appreciated all the 5 6 discussion and dialogue today. Thank you very 7 much.

8 COMMISSIONER MCALLISTER: Thanks a lot, 9 Commissioner. I have to second that, that 10 thought about really, you know, historically 11 we've kind of gone top down, you know, the sort 12 of cream skimming, you know, expensive 13 technologies, and then got the cost down as we go 14 up in volume. Well, we really do have to reverse 15 it, as you said, and start at the, you know, in 16 the low-income and disadvantaged, you know, the 17 affordable sector, and that's -- if we move the 18 market there, then it will grow really fast.

I also want to commend you, Commissioner Rechtschaffen, for the equity metrics that you led at the PUC and guided through adoption. Because I think that was a really big lift and a substantive lift, and will really change, change things for the better. So, thank you for that.

25 COMMISSIONER RECHTSCHAFFEN: Thank you.

COMMISSIONER MCALLISTER: So, with that,
 I think we are done.
 Heather, any wrap-up comments? We have
 well, we want comments by June 4<sup>th</sup>, I believe it
 was, correct?
 MS. RAITT: June 8<sup>th</sup>.

7 COMMISSIONER MCALLISTER: Sorry, June 8<sup>th</sup>. Okay. June 8<sup>th</sup> is the comment deadline. 8 9 Please submit your written comments everyone. We 10 read every one, and they really help us guide the 11 conversation. And it just gets a better outcome 12 all around when we get more participation. So, 13 thanks a lot. 14 Anything else, Heather, before we wrap 15 up? 16 MS. RAITT: That's it. Thank you. 17 COMMISSIONER MCALLISTER: All right.

18 Well, thanks everybody for a great day, and take 19 care.

20 MS. RAITT: Have a good night.

21 (The workshop concluded at 4:48 p.m.)

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- 25

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were reported by me, a certified electronic court reporter and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

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IN WITNESS WHEREOF, I have hereunto set my hand this 17th day of August, 2021.

ELISE HICKS, IAPRT

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I certify that the foregoing is a correct transcript, to the best of my ability, from the electronic sound recording of the proceedings in the above-entitled matter.

Martha L. Nelson

August 18, 2021

MARTHA L. NELSON, CERT\*\*367