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Nora Sheriff, Counsel

## California Large Energy Consumers Association

- Large, high load factor and high voltage industrial customers for whom the cost of electricity is a significant factor in the cost of producing their product or service
- Steel, cement, industrial gases, beverage, pipeline transportation, cold storage, mining and food packaging industries
- Aggregate electrical demand is over 540 megawatts, and aggregate annual consumption averages about 3,000 gigawatt hours
- Most members are energy-intensive, trade exposed
- All members participate in demand response and invest in energy efficiency – here in California, nationally and internationally

## Decarbonization Goal Should Guide Awards

- Recognize that cost is a significant barrier to industrial decarbonization
  - Consider match funding percentage levels of 50% to 75%
- Review proposals with the lens of achieving the most decarbonization
  - Focus on biggest carbon reduction bang for the buck
- Do not set restrictions that limit applications or awards based on customer or project size

## Have a Clear, Concise and Set Process

- Process, guidelines and parameters for review should not change –
  particularly after application submittal
- Avoid lengthy, unduly complex applications
- Timeline for review should be set in advance, known and reasonable
- Consider the FPIP model
  - streamlined track for "cookie-cutter" projects with known technologies
  - custom project track
- For all projects, regardless of track, process should be clear and timely