

**DOCKETED**


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We deliver energy so you can live  
a life without compromise.

\$900M worth of fuel was pumped in the past 24 hours.



 25% EV penetration by 2025, 50% by 2030 ...

EV's are not the only massive energy change as 5M residential Solar systems will also be installed by 2025 (US).



Solar is mandatory by law for new homes in California. Japan, Europe to follow.

With EV's, fuel tanks will **go the way of the dinosaurs.**



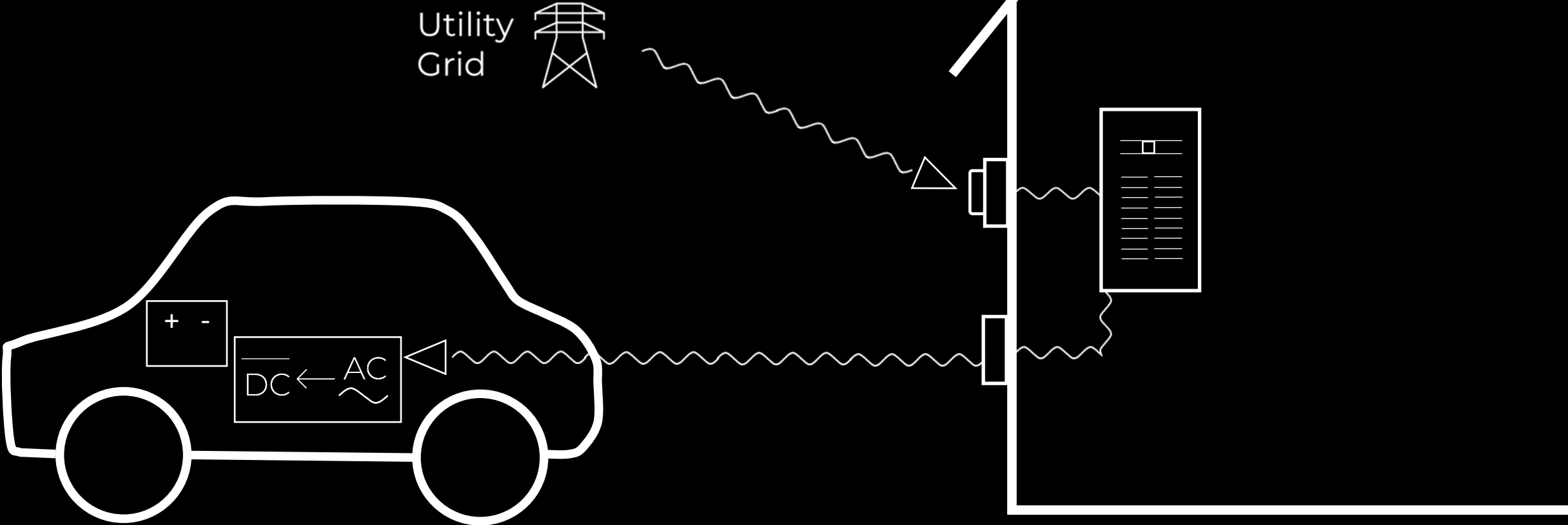
 +  88% of EV owners charge at home.

That means we need to rethink how the EV chargers are integrating the home electrical system (and smart home).

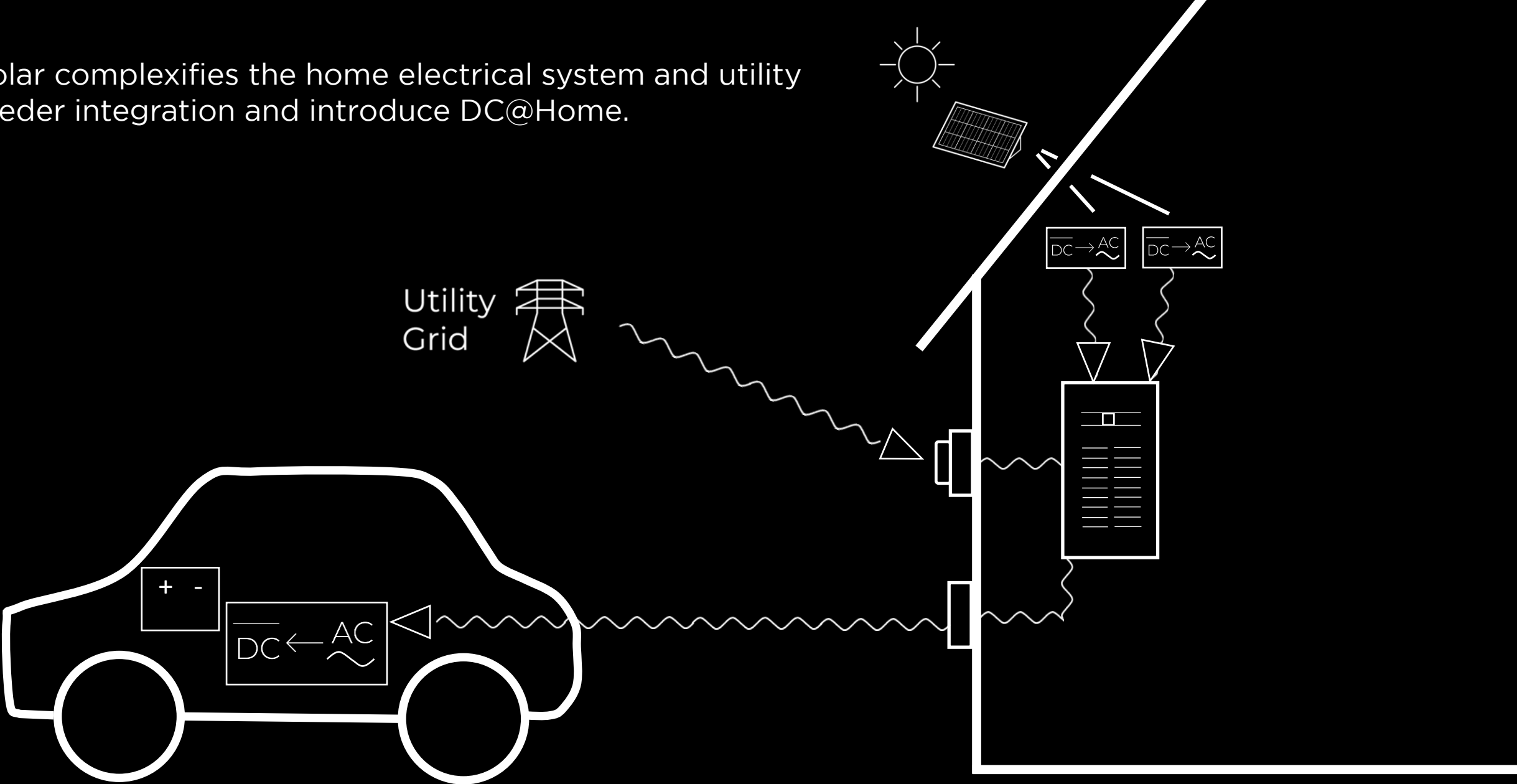


We also need to rethink what's in for the prosumer.

Slow EV charging at home is simple.

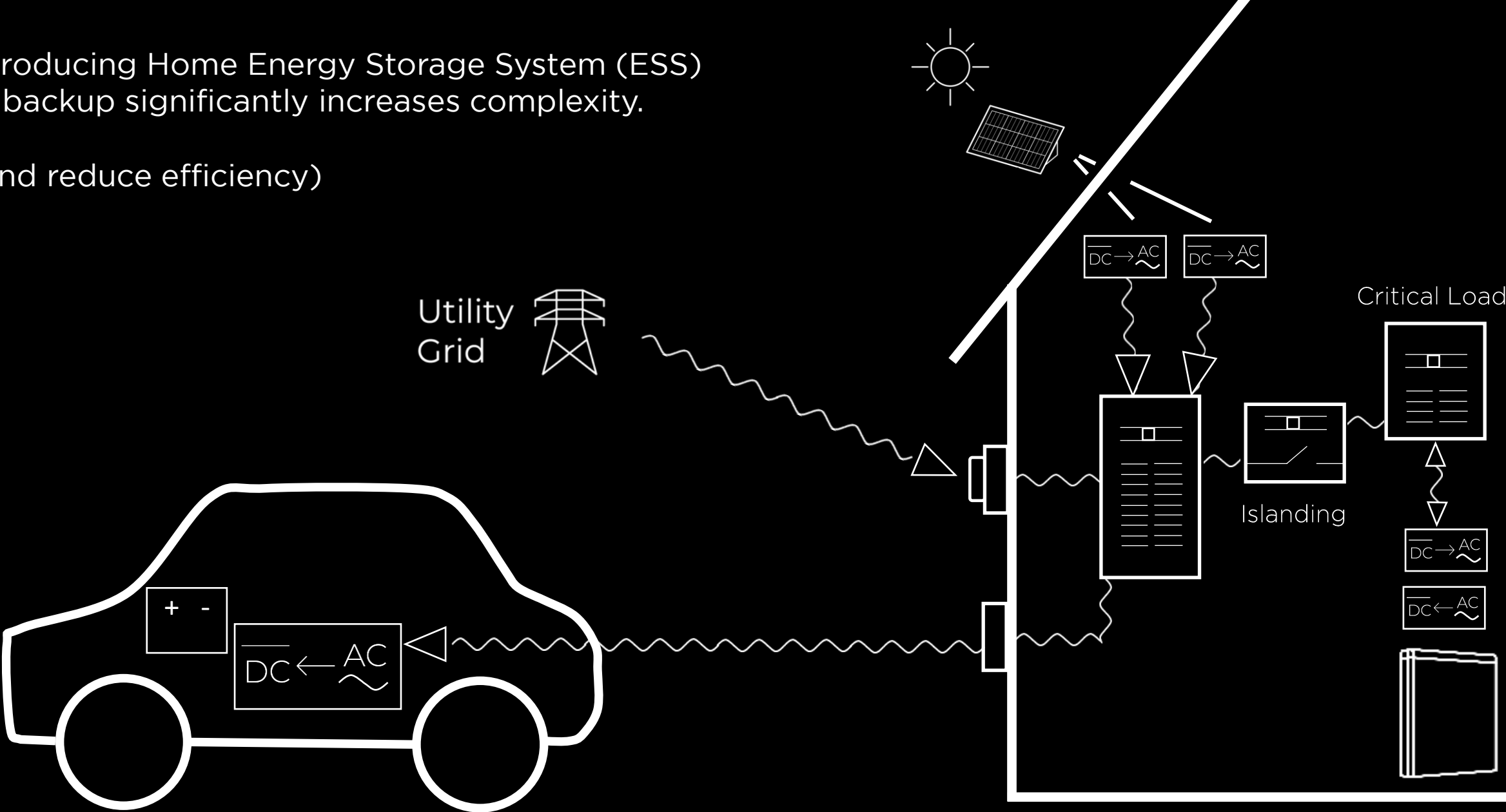


Solar complexifies the home electrical system and utility feeder integration and introduce DC@Home.



Introducing Home Energy Storage System (ESS) as backup significantly increases complexity.

(And reduce efficiency)

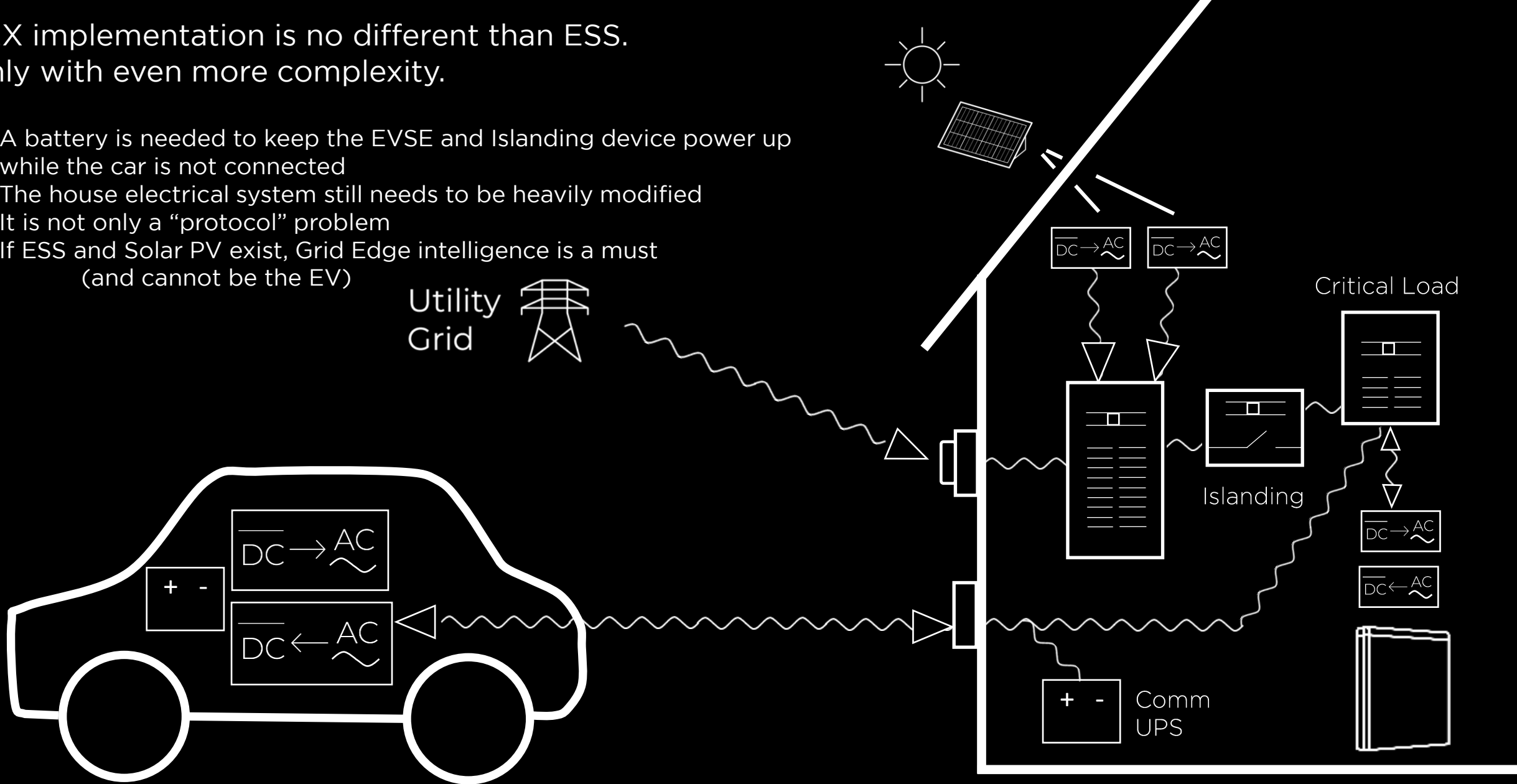


The background features a series of thin, light-colored wavy lines that create a sense of motion and depth, resembling a stylized figure or a complex wave pattern. The lines are most prominent in the center and fade towards the edges.

When law of physics collides with law of economics,  
Laws of physics win. Always.

V2X implementation is no different than ESS.  
Only with even more complexity.

- A battery is needed to keep the EVSE and Islanding device power up while the car is not connected
- The house electrical system still needs to be heavily modified
- It is not only a “protocol” problem
- If ESS and Solar PV exist, Grid Edge intelligence is a must (and cannot be the EV)





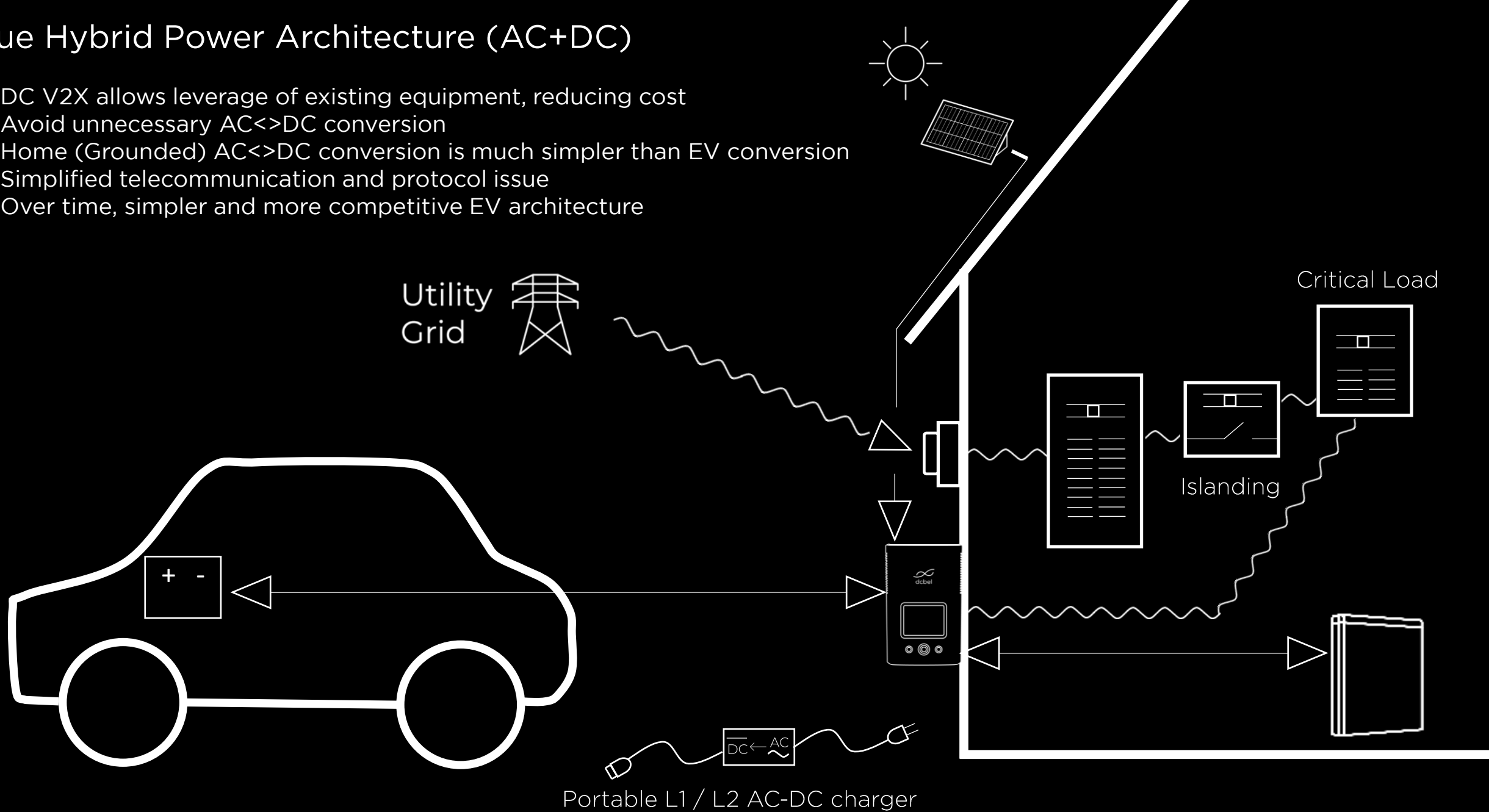
And V2H is fundamentally different than V2G.

In V2H, the inverter acts as a Voltage source (replace the Grid AC wave).  
In V2G, the inverter acts as a Current source (follow the Grid AC wave).

What it means: It is simply not the same electronic concept.

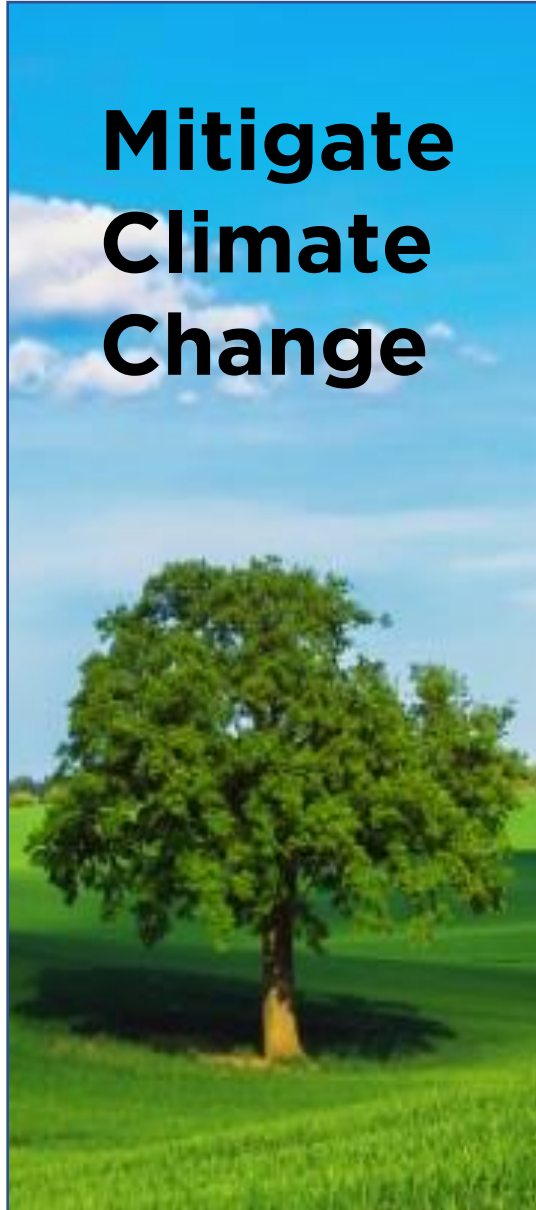
# True Hybrid Power Architecture (AC+DC)

- DC V2X allows leverage of existing equipment, reducing cost
- Avoid unnecessary AC<>DC conversion
- Home (Grounded) AC<>DC conversion is much simpler than EV conversion
- Simplified telecommunication and protocol issue
- Over time, simpler and more competitive EV architecture



We need to rethink what is a prosumer. An energy revolution is around the corner.

Decarbonisation



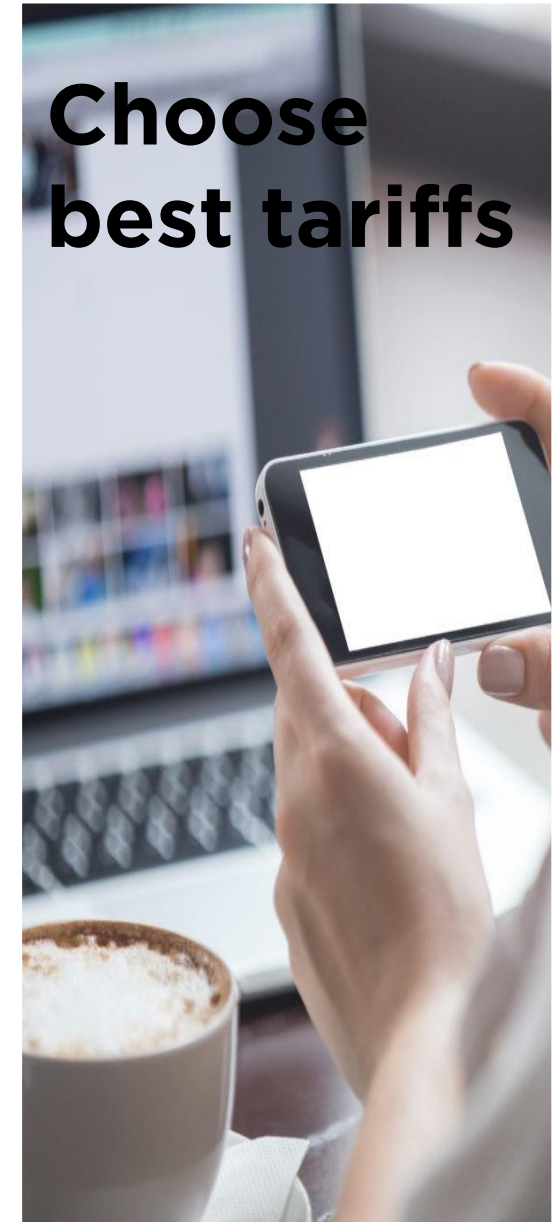
Digitisation



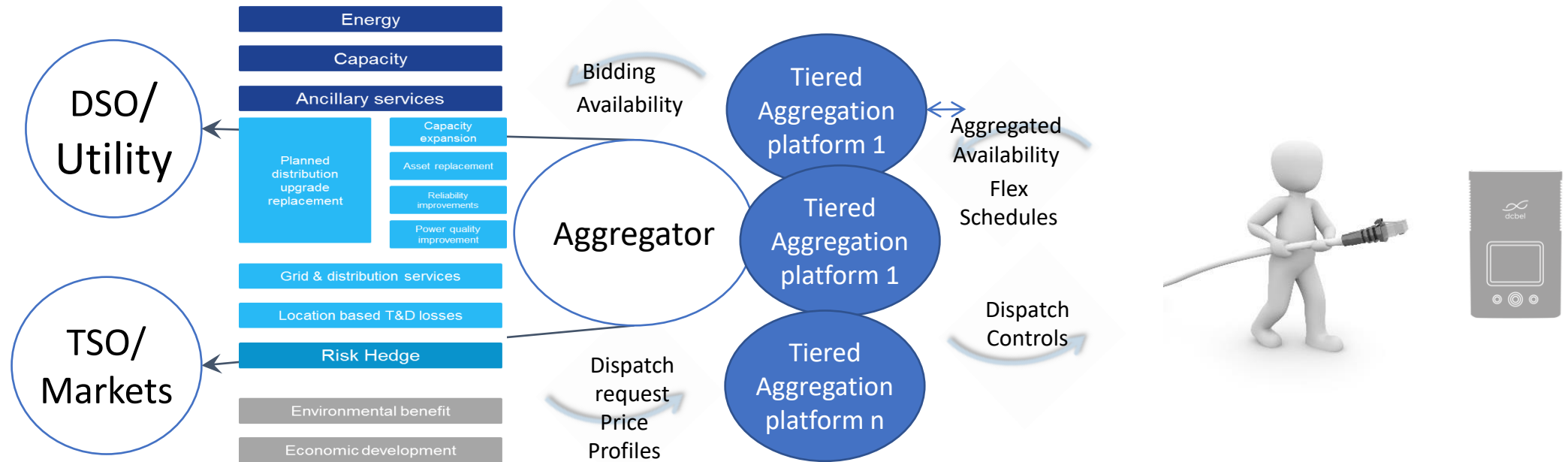
Decentralisation



Democratisation



Energy Management Process is complex and cannot be ignored and must be designed to answer prosumer expectation (and not the other way around).



Real-time commercial aggregation of distributed energy resources (V2G, generators, and storage) leveraging tiered benefits from new Market Revenues

In summary, what should be our ultimate objective?

Self-generate,  
store, provide  
grid flexibility



Consume  
when it makes  
sense



- Leverage EV and current home investment in DC@Home already provided by Solar & ESS
- Free choice/change of supplier and aggregator
- React to price real-time signals
- Access User friendly analytics and sell relevant products to maximise the value of my flexibility
- Adapt to Grid constraint and provide alternative sources in case of Grid incidents
- Control my own energy data and make it portable across actors I trust