

DOCKETED

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*CORPORATE
ELECTRIC
VEHICLE
ALLIANCE*

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About Ceres

- 30 years sustainability leadership and proven results
- Work with investors and companies on:
 -  Clean energy & transportation
 -  Natural resource security
 -  Equitable workplaces
- Transform the economy to build a sustainable future for people and the planet
- Demonstrate the business case for sustainability and convene key stakeholders

Corporate EV Alliance

- Collaborative group of companies, 16 members



Genentech



*one not yet announced

- Lack of commercially available EV options to meet diverse operational needs
- Loosely aggregate corporate demand → Expand business case for production of more EV models and accelerate transition to EVs (Class 1 - 8)

Corporate Fleet Electrification

Companies want & need to



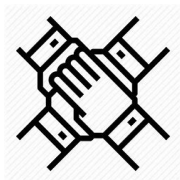
Electrify vehicle fleets

Provide workplace/retail charging

What needs to happen

Collaboration: companies and automakers

→ Robust EV market with mutual benefit



Support from utilities and regulators

Supportive policy

Utility & Regulatory Support

[The Road to Fleet Electrification](#) report

Ceres, CA Trucking Association, Amazon, and Navigant

Utility and regulator role in supporting fleet electrification

Provide reliable, affordable electricity



Streamline process to plan for HDV charging infrastructure

Redesign commercial rates and demand charges

Facilitate technology interoperability

Policy Support

- Expand the business case for fleet electrification
- Accelerate EV transition in all market sectors

CA Advanced Clean Truck Rule

Helps address many challenges Corporate EV Alliance members face:



- Lack of commercially available options to meet diverse operational needs
- High upfront costs