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CALIFORNIA ENERGY COMMISSION

COMMISSIONER WORKSHOP

In the Matter of:) Docket No. 19-IEPR-06
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))
2019 Integrated Energy Policy) JOINT AGENCY WORKSHOP:
Report (2019 IEPR)) Energy Efficiency and
) Building Decarbonization
)

CALIFORNIA ENERGY COMMISSION (CEC)

CALIFORNIA ENERGY COMMISSION
WARREN-ALQUIST STATE ENERGY BUILDING
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TUESDAY, AUGUST 27, 2019

10:00 A.M.

Reported by: Gigi Lastra

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APPEARANCES

STATE LEADERSHIP PRESENT:

J. Andrew McAllister, California Energy Commission
Patty Monahan, California Energy Commission
Liane M. Randolph, California Public Utilities Commission
Mark Rothleder, California Independent System Operator
Edie Chang, California Air Resources Board

CEC STAFF PRESENT:

Heather Raitt, California Energy Commission

PRESENTERS:

Michael Kenney, California Energy Commission
Anne Fisher, California Energy Commission
Justin Hagler, California Public Utilities Commission
Jeorge Tagnipes, California Public Utilities Commission
Eddie Rosales, California Energy Commission
Nicholas Janusch, California Energy Commission
Tiffany Mateo, California Energy Commission
Rory Cox, California Energy Commission
Guido Franco, California Energy Commission
Scott Blunk, Sacramento Municipal Utility District
Mohit Chhabra, Natural Resource and Defense Council
Michael Colvin, Environmental Defense Fund
Carmelita Miller, Greenlining Institute
David Phillips, University of California
Ronnie Raxter, California Energy Commission
David Hungerford, California Energy Commission
Brian Gerke, Lawrence Berkeley National Laboratory
Kevin Wood, Southern California Edison
Carmen Best, Recurve

PUBLIC COMMENT:

Michael Boccadoro, Agricultural Energy Consumers
Nehemiah Stone, Stone Energy Associates
Deanna Haines, SoCal Gas
Pierre Delforge, Natural Resource and Defense Council
Lauren Cullum Sierra Club California
George Nesbitt, HERS Rater

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P R O C E E D I N G S

2 AUGUST 27, 2019

10:00 A.M.

3 COMMISSIONER MCALLISTER: All right. Full house.

4 This is great. Thanks everybody for coming. I'm Andrew
5 McAllister, Commissioner here at the Energy Commission and
6 lead on energy efficiency. And oh my gosh, we're starting
7 off on a great note. This is awesome. Yeah, flattery is
8 definitely -- will get you noticed.

9 But which is not to gloss over the fact that
10 decarbonization of our economy and within that our buildings
11 is a huge undertaking. And we're obviously taking it very
12 seriously at the Commission. I know that our sister
13 agencies- ARB, CPUC, and ISO - all feel the same way. And
14 we're really trying to lock arms and figure out what
15 California's path forward should be.

16 We have some direction from the legislature and
17 really I think a growing consensus across the state that we
18 have to get more serious about this. And a couple of things
19 I'll just mention before passing the mic to my colleagues on
20 the dais. But we do -- we are working on the California
21 Efficiency Action Plan which has a lot to do with
22 decarbonization of our buildings, certainly focusing on our
23 existing buildings and also the doubling of energy
24 efficiency, as well as getting going on the AB 3232
25 conversation which this will inform.

1 That update will form one chapter in the IEPR and is
2 also a standalone report that is actually out for comment
3 right now. So I would really encourage --

4 (Interruption from WebEx)

5 COMMISSIONER MCALLISTER: Okay. Hopefully that's all
6 good. And so there's just a lot of thinking going on here.
7 Well, I'll also mention the AB 1477 work that was in the
8 PUC's realm, we're working very closely with them on that for
9 decarbonizing our heating loads.

10 And so I'm really happy to be here today. I'll just
11 leave it at that for now. And want to thank staff for
12 putting together a great workshop. And both in the
13 efficiency division, I see a bunch of staff over there, I
14 won't name you all but really been working hard on this issue
15 broadly and also on this workshop. And then the IEPR team,
16 Heather and her team also. They always put together a great
17 agenda and it's going to be I think very stimulating and
18 hopefully we'll have a lot of public comment and a lot of
19 debate and discussion about this going forward.

Really need to find pathways forward that are equitable, that are technically feasible, that we can identify some flow of resources to get the ball rolling and to transform markets. So it's not a small lift that we're talking about here, and all of you are key to making it happen. So thank you again for coming.

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1 And I will pass the mic, let's see -- you know, why
2 don't we just start on the right. My right. So Edie.

3 MS. CHANG: Thanks. So I'm Edie Chang, I'm a deputy
4 executive officer at the California Air Resources Board.

5 And first off, I want to thank the Energy Commission
6 for the invitation to participate on this workshop today with
7 you here today. As Commissioner McAllister said, this is a
8 really, really important topic. The Air Resource's Board
9 role is we're the folks that are responsible for pulling
10 together the state scoping plan. So kind of the blueprint
11 for how we're going to achieve our greenhouse gas goals. We
12 do that in collaboration, in concert with our sister agencies
13 and a lot of input from the public. So we're happy to be
14 here today.

15 [Interruption from WebEx]

16 MS. CHANG: Okay.

17 The last scoping plan that we did was finished in
18 December 2017. And what that scoping plan does is it shows a
19 cost effective and technically feasible path to a 40 percent
20 reduction by 2030. And when the board approved that scoping
21 plan, one of the things that they asked us to do is
22 collaborate with the Energy Commission, the PUC, and the
23 CAISO on building electrification that can reduce greenhouse
24 gases. So it's definitely something that's sort of top of
25 mind for us even in 2017 and as we look forward to the next

1 scoping plan, it's going to be really critical.

2 The scoping plan also is looking to reduce natural
3 gas use wherever possible. Another component of the scoping
4 plan focuses on short-lived climate pollutants. So these are
5 the super polluters that are much, much more potent than CO₂
6 and there's two important short-lived climate pollutants that
7 really come into play as we think about building
8 electrification. One of them is methane, obviously, natural
9 gas. And the other one is HFCs, which are basically
10 refrigerants. So to the extent that we can implement
11 policies for building electrification that reduce use of
12 natural gas and reduce use of refrigerants, there's a huge
13 potential there for us to make progress on our greenhouse gas
14 goals.

15 I also want to mention that, you know, from the other
16 hat of the Air Resources Board, the air quality and public
17 health hat, reducing indoor combustion is good for public
18 health. So if we're not burning things inside, that's good
19 for public health.

20 So we're excited about the potential of decarbonizing
21 buildings and building electrification both from a greenhouse
22 gas perspective and from a reducing greenhouse gas -- from a
23 greenhouse gas perspective and protecting a public health
24 perspective. And as we think forward to the challenges that
25 we have ahead of us, it really behooves us to think about

1 what we can do now to change the path of where we're going to
2 be in the future. About what sort of infrastructure we're
3 putting in now and what is that sort of lock us into going
4 forward.

5 So we're excited to hear the conversation today.

6 Also excited I think one of the other lenses and hats we have
7 is thinking about the exportability of some of these
8 programs. And so thinking about are there things that we can
9 do here that can be emulated in other jurisdictions whether
10 that's within the United States or around the world.

11 So thank you again, looking forward to the
12 conversation.

13 COMMISSIONER RANDOLPH: Good morning, I'm
14 Commissioner Liane Randolph from the PUC. And thank you to
15 Commissioner McAllister and all the great staff at the CEC
16 for setting up this workshop.

17 We've had a busy energy efficiency summer at the PUC.
18 We did a decision to modify the three-prong test and turn it
19 into what is now the field substitution test which will allow
20 customers to choose to electrify their appliances and
21 continue to receive utility rebates. And for those of you
22 who have read the decision, it is very complicated and
23 there's a lot of detail about calculating emissions and how
24 do you attribute energy savings between gas and electricity
25 usage and allocating costs. But it's really an important

1 change that I think is going to help us move the ball
2 towards -- towards our decarbonization goals.

3 We also approved the latest energy efficiency
4 potential and goal study for the IOUs from 2020 to 2030.
5 That study examines market and economic potential for energy
6 efficiency. And, you know, there were a lot of changes in
7 that decision in terms of moving, lighting, and decode. But
8 there were also some definite opportunities that we will be
9 able to take advantage of in terms of potential. And as I
10 mentioned when the Commission adopted the study, the study
11 found that we can conserve enough to be the equivalent of
12 taking 658,000 cars off the road in 2020 and 2021 if we
13 achieve our full potential. So looking forward to continuing
14 to collaborate with the CEC on how we can do that.

15 And later on, PUC and CEC staff -- CEC staff today
16 will talk about their collaboration on implementing SB 1477.
17 They'll be presenting on the BUILD and TECH programs and the
18 staff proposal that came out in July. So I look forward to
19 that discussion later this afternoon.

20 So thank you for inviting me to participate in this
21 and I'm looking forward to a robust discussion.

22 COMMISSIONER MCALLISTER: And feel free to come here
23 and get applause anytime you want. You know, we want to --
24 we want to create some positive reinforcement.

25 COMMISSIONER RANDOLPH: It's rare in our world.

1 COMMISSIONER MONAHAN: Good morning, I'm Patty
2 Monahan, I'm the newest commissioner here at the Energy
3 Commission, been here about four months now.

4 And I've got to say, this is a nerdy crowd to
5 applaud -- give applause for a three-prong test. I don't
6 think there are many crowds that would do that. So.

7 And I am the transportation lead at the Energy
8 Commission. And -- but I think what we are finding is that
9 it's increasingly impossible to separate out sectors in the
10 way that we have historically. And especially as we move to
11 electrify more and more of transportation. We're finding
12 that it's kind of this inextricable system where our -- we
13 want our homes to be able to be smart, to decarbonize, to, as
14 much as possible, move away from combustion. And we want to
15 ensure that as we connect transportation and our electric
16 vehicles to our homes that we do it in a way that is smart,
17 provides grid benefits, helps us integrate increasing --
18 increasing amounts of renewables.

19 And so as we move to this system's approach for
20 decarbonization, one of our big challenges is to make sure
21 that we do this in equitable way. Both the CPUC and the CEC
22 are being advised by the Disadvantaged Communities' Advisory
23 Group which is giving us really good strategic input about
24 how we can be more attentive to equity.

25 So I too congratulate staff for putting together a

1 really interesting workshop, and I am particularly looking
2 forward to this discussion about how do we move away from
3 combustion, meet our aggressive goals for decarbonization,
4 improve public health, and make sure we're attentive to the
5 equity considerations that are rife with this transition.

6 MR. ROTHLEDER: Good morning, I'm Mark Rothleder,
7 Vice President of Market Quality and the California
8 Regulatory Affairs with the California ISO, and I also want
9 to thank you for inviting us to participate in this
10 discussion today.

11 At the ISO, our primary responsibility is obviously
12 maintaining reliability, but in doing so, we also have been
13 trying to support the carbon goals of the state. We've seen
14 a reduction in our GHG content of our dispatch just since
15 2014 of about 34 percent. And we've been tracking that
16 progress. So that's -- it's really -- really tremendous
17 progress that we've made so far.

18 In terms of building decarbonization and energy
19 efficiency, we're looking forward to the discussion today to
20 understand what the effects of those changes will have on the
21 load, the load shape, load magnitude. But also looking for
22 the opportunities of leveraging those new loads for actually
23 maintaining reliability, being part of the control system and
24 leveraging those to maintain actual reliability.

25 So look forward to the discussion. Appreciate,

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1 again, the opportunity to participate in today's hearing.

2 COMMISSIONER MCALLISTER: Great. Well thank you all
3 for being here. Really -- we very much appreciate it.

4 One thing we all need to keep our thinking caps on
5 about is how we can provide load flexibility. I'm certainly
6 convinced that our least cost pathway is going to be making
7 sure that our buildings can kind of be all they can be and
8 that they can follow supply in a way that's nimble. And, you
9 know, we need from energy efficiency the head room to put all
10 this new electrification on the grid, but it has to be done
11 in a way, as Commissioner Monahan said, that's smart.

12 And that prioritizes the kind of investments that are
13 going to make sense and that are doable and that are largely
14 automatable and take advantage of the fact that, you know,
15 it's not 30 years ago when we don't have these blunt
16 instruments, you know curtailable rates, and simple time of
17 use and sort of pick up the phone and call your customer, we
18 can automate a lot of this stuff. We're in the digital age
19 and let's think about the electric system in the way that
20 we're all used to in other sectors which is everything's on
21 our phone, everything's automatable, everything's make one
22 decision and it's all running itself after that. So, you
23 know, take advantage of the cloud, all these technologies we
24 can bring to bear in this sector.

25 And it's critical that we do so because rate payers

1 need us to be successful on that front. And so again, it
2 just highlights how important it is for us to collaborate
3 across agencies and really put numbers to all of these
4 initiatives that we're doing. And I'm really happy we have
5 great panels in the afternoon to dig into the analytical
6 pieces of this and a series of presentations now to provide
7 deeper context.

8 So I'm going to pass the podium to Bryan Early who is
9 my advisor and has -- want to thank him as well for helping
10 put together this workshop today. So thanks, Bryan.

11 MS. RAITT: Sorry, Commissioner, this is Heather
12 Raitt. I'm just going to jump in with a few housekeeping
13 items, if you don't mind.

14 So I'm Heather Raitt, I just want to let folks know
15 that we are being broadcast through our WebEx conferencing
16 system and so this is being recorded. And we also will have
17 a written transcript. And both of those items will be posted
18 on our website. And if you wanted to make comments, we will
19 have an opportunity at the end of the day for public
20 comments, and you can just fill out a blue card and give it
21 to me. The blue cards are by the entrance to the hearing
22 room.

23 For folks on WebEx, we'll also have an opportunity at
24 the end of the day for you to comment, just raise your hand
25 feature to let us know that you would want to make comments.

1 And you can also use that feature if you change your mind and
2 don't want to make comments.

3 And then lastly, written comments are due on
4 September 10th, and the notice gives you all the information
5 for how to do that.

6 Thanks. And now for Bryan Early.

7 MR. EARLY: Hi everyone, Bryan Early, advisor to
8 Commissioner McAllister.

9 Just wanted to run us through the agenda of the day
10 briefly.

11 So this IEPR workshop is purposefully combining
12 topics that could, and have in the past, been entirely
13 separate IEPR workshops. So namely energy efficiency,
14 building decarbonization, and demand response. So
15 increasingly, as we explore to what extent and how buildings
16 can help the state achieve our climate goals, it's really
17 vital that we begin to think about the system holistically.

18 So that's why we set today up in that fashion. So
19 we're going to be in the morning having a series of staff
20 presentations highlighting updated work in these arenas.

21 We're going to hear a summary of the California Energy
22 Efficiency Action Plan which was a combination of our
23 statutory mandates under SB 350 to give a periodic update on
24 our ability to achieve a doubling of energy efficiency. And
25 our AB 758 existing building energy efficiency action plan.

1 I'd like to note that that has been posted in the
2 docket for this proceeding so we really do encourage you all
3 to -- to give it a read if you haven't yet already and then
4 submit written comments, which as Heather mentioned are due
5 September 10th.

6 We'll then be getting a specific deep dive from the
7 Energy Commission staff on the updated energy efficiency
8 doubling targets per SB 350. We'll be hearing from the
9 Public Utilities Commission on the 2019 potential on goals
10 for the investor-owned utilities. We'll be getting a status
11 update on AB 3232, this is the Friedman Bill that called upon
12 us to do a study by next year assessing the feasibility of
13 decarbonization in the state's building stock.

14 We'll be hearing an update from both PUC and Energy
15 Commission Staff on information on SB 1477, that was the
16 Senator Stern bill calling upon the PUC and the CEC to
17 establish a building decarbonization incentive program, or
18 two, actually, as Commissioner Randolph noted.

19 We'll be getting an update from CEC staff on some R&D
20 work into the greenhouse gas emission reduction potential of
21 a natural gas pipeline system.

22 We'll be breaking for lunch and then reconvening for
23 two panel discussions. The first one will be combining a
24 discussion of energy efficiency and building decarb. That
25 will be moderated by my coadvisor Martha Brook.

1 And the second will be focusing specifically on
2 demand response and load flexibility and the role that that
3 load flexibility should play in a decarbonized future. And
4 that'll moderated by David Hungerford from our R&D shop.

5 So without further ado, I'll pass it over to Michael
6 Kenney for discussion on the action plan.

7 But thank you again, everyone, for coming.

8 MR. KENNEY: Good morning, I'm Michael Kenney, I'm
9 with the Efficiency Division here at the Energy Commission
10 and I'm going to talk to you today about our 2019 California
11 Energy Efficiency Action Plan.

12 So this, as Bryan mentioned, is available, posted in
13 the docket, this IEPR docket. There is -- I saw some
14 physical copies out on the table there. I'm sure those have
15 all been snatched up by now.

16 So what is this action plan? As Brian alluded to,
17 it's a combination of all the kind of prior reporting
18 requirements that the Energy Commission had for energy
19 efficiency, starting with the Existing Buildings Energy
20 Efficiency Action Plan. So in 2015 and subsequently 2016,
21 there was an update to that plan. And so that plan focused
22 on existing buildings, as the name would suggest, and only
23 residential, commercial and public buildings and just
24 provided a roadmap to what the state should aim to achieve
25 over the next ten years. But it didn't have a hard target

1 set until 2015 when we got Senate Bill 350 which tasked us
2 with identifying ways to achieve a doubling of energy
3 efficiency savings by 2030.

4 So in 2017, staff here put out that report that
5 showed where we think we will be in a given year, where the
6 savings are coming from, you know, codes and standards,
7 residential programs. And so this action plan is kind of
8 rolling in that effort as well.

9 SB 350 also asked us to assess how low-income
10 disadvantaged communities are being impacted by not having
11 access to energy efficiency and other clean energy programs.
12 And so those particular recommendations from the Low-Income
13 Barrier Study and the subsequent clean energy and
14 multifamily -- in low-income multifamily buildings. Those
15 recommendations for energy efficiency have also been carried
16 forward into this action plan and we'll continue to track and
17 update through this process.

18 But more recently, as has been raised already today,
19 building decarbonization is a big shift in our -- in our
20 policy thinking. And that's kind of the other major
21 component of this action plan. So AB 3232 and SB 1477, both
22 new pieces of legislation which we'll hear more about today,
23 are touched on in this action plan but more broadly we're
24 looking to have a discussion about building decarbonization
25 and issues and potential. And then as we move forward

1 updating this action plan, we can make it a more robust
2 discussion.

3 So the action plan now beyond just the early pieces
4 of existing buildings, we've now expanded it to more sectors.
5 It's now including industrial and agriculture. We're looking
6 at the potential from conservation voltage reduction, fuel
7 substitution, and new construction.

8 So this action plan is acting as a roadmap for both
9 energy efficiency and building decarbonization. We want to
10 address the market barriers, highlight the opportunities that
11 exist within a given sector, and highlight what new programs
12 or existing programs are out there at both local levels,
13 state, federal levels, what private programs are ongoing that
14 are achieving energy efficiency in California.

15 So we'll be updating the energy efficiency targets
16 that SB 350 tasked us with identifying. And we'll hear more
17 about that in our next presentation on the current status of
18 those. So, just as a note for those of you who are reviewing
19 and commenting on the draft action plan that is available,
20 the numbers and figures for those SB 350 targets that are in
21 there are more illustrative than final, so just bear that in
22 mind when you comment.

23 And so the action plan is going to be tracking, as I
24 mentioned, these recommendations both for energy equity and
25 pulling in our recommendations for building decarbonization

1 and broader energy efficiency goals. So this is hopefully
2 the kind of one action plan to rule them all. We don't have
3 one-off reports and we can just kind of track plan progress
4 through this report.

5 So where did -- where did we start with all this?
6 Just a little, I guess, history lesson for those of who may
7 not have been tracking this. We started developing what this
8 report would look like the beginning of 2018 with an initial
9 outline and scoping. We actually presented that at last
10 year's energy efficiency IEPR workshop. And from there we
11 were able to build upon it and start actual writing the first
12 pieces of the action plan. So that kind of taking us into
13 the early part of 2019.

14 But we realized pretty early on we wanted to engage
15 with stakeholders before we started writing in earnest. And
16 so that led us to develop and put on a series of workshops.
17 So from April through the beginning of May we had five
18 workshops across the state. We held them in San Francisco
19 with the CPUC. We had a workshop up in Redding, in Fresno,
20 Los Angeles, and San Diego. And so throughout those
21 workshops, we were bringing together stakeholders from all
22 different sectors, you know, bringing in program
23 implementers, nonprofit groups, other state agencies and
24 local governments to have presentations and panel discussions
25 to inform the development of our action plan.

1 So it's really from that point when we returned from
2 those workshops we began writing the action plan that is now
3 available for you all to review.

4 So just a brief kind of breakdown of what this plan
5 looks like, Chapter 1, we're just kind of laying out what are
6 the goals that we're going to cover, highlighting what the
7 different barriers and opportunities are in each sector and
8 what new developments are ongoing in energy efficiency and
9 building decarbonization.

10 Chapter 2 we're just kind of summarizing what's the
11 important policy that's driving the action plan and just
12 giving it, at a high level kind of, our history of policy
13 that's related to energy efficiency.

14 The third chapter is kind of the most robust. And
15 that's where we're covering our major goals. So doubling the
16 energy efficiency by 2030, what are the programs that we're
17 thinking about and trying to identify savings from. Energy
18 equity, so how are low-income disadvantaged communities,
19 rural communities, how are they accessing energy efficiency?
20 How can we do more?

21 The third goal, the more recent effort on our end is
22 building decarbonization. So as I said, we're kind of just
23 laying the groundwork for this discussion and the action
24 plan, we're not trying to fulfill any of the mandates,
25 mandated reporting requirements from recent legislation.

1 Then we're closing that up with our updated targets.
2 So kind of bringing together all the content from A, B, and
3 C, and trying to identify how close are we to hitting our
4 2030 goal.

5 And closing the action plan, then, with our
6 recommendations. So these are recommendations across all the
7 different goals and bringing together who we think would be
8 the lead to make that recommendation a reality. And who is
9 there to support that recommendation and help it get it over
10 the finish line.

11 So from here, as was mentioned, September 10th we
12 would like any comments on the action plan. We will then be
13 working post receiving those comments to finalize the action
14 plan. And our goal is to present the plan for adoption at
15 our November business meeting. And the next day turn around
16 start implementing.

17 So we look forward to hearing from you all in our
18 comments and hear whatever discussions come up today.

19 So here's some info for those of you who can pull
20 these slides from our docket. These are links just to make
21 comments and the link to the action plan.

22 And with that, I'll take any questions. Thank you.

23 COMMISSIONER MCALLISTER: Thanks, Michael.

24 I don't have any specific questions about the action
25 plan because I've been monitoring you guys all along. But

1 I'm happy that it's out and I want to acknowledge the CPUC
2 partnership on this as well for reviewing the draft and
3 providing really helpful comments.

4 Anybody have any questions about it?

5 I guess I would just highlight how important this is.
6 I mean, that's correct that this is a nerdy audience. You
7 all, by virtue of your nerdiness, understand that this
8 process is where a lot of our decisions get conditioned and
9 eventually made. And so it's incredibly important that you
10 bring your A-game to comments on this. Because we read every
11 one and the good ideas, you know, especially if there's some
12 consensus around, what we should do, even if it's --
13 especially if it's bold. This is where we can act. And once
14 we adopt this action plan, then it becomes something that all
15 of us, all of you can point to, to say hey, this is policy,
16 this is state policy, we have to do this.

17 So if we can justify boldness in this action plan,
18 then that helps us really make a big leap forward and sets a
19 new baseline for action. So just wanted to highlight that
20 fact.

21 So if there is no other question on the dais, then
22 let's move on to the next presentation.

23 MS. RAITT: Next is Anne Fisher from the Energy
24 Commission.

25 MS. FISHER: Good morning, Commissioners and
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1 everybody here. My name is Anne Fisher with the Demand
2 Analysis Office and I'll be presenting our work in progress
3 to update the SB 350 energy efficiency doubling targets
4 originally set in 2017 in the Energy Commission Report,
5 Senate Bill 350, doubling energy efficiency savings by 2030.

6 And I do want to mention that this is a work in
7 progress. We're working on getting these finalized numbers
8 by next month. So I'll be kind of walking you guys through.
9 Some of the -- some of the challenges that we've been working
10 through.

11 So this is going back to 2017 and in our original
12 target setting, the doubling goal was set to double energy
13 efficiency savings in California from 2015 through 2029.
14 This chart shows the combined electricity and natural gas
15 savings projected in Quad BTUs from the 2017 report. Savings
16 evaluated included utility rebate programs, codes and
17 standards, financing programs, behavioral and market
18 transformation, and agriculture and industrial sector
19 savings.

20 This cycle, we're working with a number of separate
21 data streams to both track historical savings and projected
22 progress towards meeting the cumulative doubling goal. We
23 get our first two sources of savings on historical from the
24 IOU historical energy efficiency savings from the CDR's
25 database. We get the POU historical savings from CMUA's

1 annual 1037 report. We use our in-house committed savings
2 model to apply the K functions based on in-use EULs to
3 estimate the persisting energy's efficiency savings impacts
4 over the years of the installed measures. And historical
5 savings will play a bigger role in tracking actual progress
6 to our SB 350 goals as we approach 2030.

7 Our IOU projected savings are based on the CPUC's
8 potentials and goal study. Our draft numbers are based on
9 the proposed decision released July 15th. And the CPUC
10 adopted new goals for 2020 through 2030. On August 15th which
11 CPU staff -- the CPUC staff will cover in more detail in the
12 next presentation.

13 Our POU projected savings are based on the POU LREM
14 model. And the last piece is the beyond utility formerly
15 known as nonutility so I'll kind of use those two terms
16 interchangeably in this presentation. Those were calculated
17 using our new in-house tool which was developed under our
18 contract with Navigant. In 2017, our contractor NORESO
19 calculated energy efficiency projections for nonutility
20 programs as part of the SB 350 target setting. And our work
21 authorization with Navigant tasked Navigant to take NORESO's
22 work and format it into a tool that the Energy Commission
23 staff can use in-house to update SB 350 projections based on
24 new information or new assumptions that we gather and also
25 track our progress towards meeting the goals.

1 So the goal with our work with Navigant was to build
2 a tool to track and project these beyond utility energy
3 efficiency savings. The tool took the work done by NORESO
4 and transferred the calculation assumptions and methods into
5 21 separate workbooks for the programs to sit on this slide.

6 One of the main goals of the work was to facilitate
7 the transfer of knowledge from the contracting team to Energy
8 Commission staff. When the tool was delivered in June 2019,
9 staff can now update programs with new data, change
10 assumptions, and do all future beyond utility tracking and
11 projection work in-house. The beyond utility workbooks were
12 updated for the draft California Energy Efficiency Action
13 Plan by contacting the program administrators to obtain
14 updated historical program data through 2018.

15 The beyond utility energy efficiency savings tool
16 includes all of these nonutility programs savings. All
17 programs in black are programs that were included in the 2017
18 SB 350 target setting. The programs in red were identified
19 in Chapter 5 of the SB 350 report as potential energy
20 efficiency programs needing additional analysis. In the 2019
21 update, we will include potential savings from agricultural,
22 industrial, and conservation both as reduction programs which
23 may help us close the gap between potential savings
24 projections and the doubling goal. The beyond utility tool
25 also gives us the ability to identify impacts on

1 disadvantaged communities and low-income populations by
2 utility territory.

3 So digging deeper on some of these improvements that
4 we've made since 2017, we were able to use a bottom of
5 approach to estimate potential savings in the industrial and
6 agricultural sectors based on activities not funded through
7 utility programs.

8 We were able to add our low-income and disadvantaged
9 community population impacts. This is on a utility territory
10 basis based on various ratios including technology lag
11 factors in LIDAC areas.

12 We added conservation voltage production reduction
13 potential savings using a top down estimate based on regional
14 CVR factors based on utilities studies.

15 We updated our PACE savings method in 2017. Some of
16 our source data may have included solar projects and we only
17 want to look at energy efficiency so we were able to use
18 better data to update our PACE projections. We're also
19 hoping to get some better data out of Lawrence Berkley
20 National Laboratory on PACE programs to further improve those
21 projections.

22 We also made some updates to the POU savings
23 including adjusting energy efficiency natural gross ratios to
24 be more consistent with IOU savings projections and we also
25 developed high, mid, and low POU scenarios whereas POUs only

1 come out with one projection on their potentials and goals
2 every four years. So we use the mid in the draft numbers.

3 So as I said, this is a work in progress. One of the
4 big works in progress is codes and standards. We're
5 currently working to quantify projected savings from Title 24
6 beyond the 2022 code cycle. We are updating our Title 20 and
7 federal client's workbooks based on current estimates of the
8 new standards coming through the pipeline. We're also
9 working to include all historical codes and standards data.
10 There's a concern that maybe some of this was not included in
11 the 2017 analysis and I'll get more into detail on that later
12 and how we are proposing to -- to evaluate codes and
13 standards historical and potential savings and how we, you
14 know, take that data and scale it to statewide savings.

15 We're also working to ensure that our IOU projected
16 savings and our JAC numbers are consistent with those adopted
17 by the CPUC.

18 So getting back to those original 2017 projects, this
19 is, again, combined savings and quad BTUs. And as Michael
20 stated, you know, these numbers are really a work in progress
21 so, you know, I'll give you a little glimpse of this is what
22 we're looking at in our 2019 numbers. So, you know, we see a
23 little bit of tailing off and some of that is due to we
24 haven't added the future savings beyond kind of the 2022,
25 2024 realm and we are -- we're still working on updating

1 these numbers.

2 Some of those overall trends that we're seeing from
3 2017 and 2019 comparing is we're seeing some leveling off of
4 IOU cumulative potential savings. This is due to some of the
5 differences in the new potentials and goals study with all
6 these new codes coming in. For example, the new potentials
7 and goals study not including residential and commercial
8 lighting assuming LED as the baseline. That reduces a lot of
9 our cumulative savings and that's really the key with SB 350
10 is those cumulative persisting savings over time. A lot of
11 the savings in the potentials and goals study are now coming
12 from behavioral programs which typically have an EUL of maybe
13 one or three years and so those savings are not persisting as
14 much over time.

15 We have those enhanced agricultural, industrial, and
16 conservation voltage reduction savings. But note that these
17 are -- these are projected savings just based off of savings
18 opportunities and we'd like to see more programs in place to
19 achieve these savings. We have lower PACE projections but
20 this is based on better data. And we are also looking at
21 these beyond utility financing programs. We have new updated
22 data through 2018 and these have been adjusted with, you
23 know, actual program performance and funding allocations are
24 up to date so that we can more accurately portray future
25 savings in these programs.

1 So getting more into this idea of codes and
2 standards, we used two different sources of data to get
3 this -- these codes and standards numbers. It's the big blue
4 bar with the big arrow pointing to it. In our -- in our
5 draft data, historical codes and standards data for 2015
6 through 2019 came from the CDR's database and projected codes
7 and standards data through 2020 through 2029 came from the
8 IOU potentials and goals model. Both of these sources of
9 data were scaled to not only include IOU attributable savings
10 but also scaled to statewide total codes and standards
11 savings.

12 What does that mean? Well, this is our proposed
13 method and it's very similar to what we did with those two
14 sources of data but one of the things we've been exploring is
15 historical codes and standards data that is in our -- in the
16 potential and goals model. So using our new proposed codes
17 and standard calculation method, we can take cumulative,
18 historic, and projected attributable to IOU's code and
19 standards savings from the IOU PG model. So that's the slice
20 that's in red down here, our IOU attributable savings.

21 And then using a similar assumption to what is in
22 the -- the potentials and goals model, we can go -- instead
23 of going from total codes and standards, we can go from
24 attributable to total codes and standards that are occurring
25 in IOU territories. And so that's our green slice right

1 there. So we're pretty much doubling the savings to go from
2 attributable to total. And then, we're also assuming that
3 POUs are 25 percent of the electricity sales in California
4 which is based on our data and we have kind of some questions
5 about, you know, how best to scale up these codes and
6 standards savings from IOU to POU territories as well.

7 So this is shown in gigawatt hours as we know from
8 the 2017 target setting that natural gas is on track to meet
9 the doubling and we have a -- we have a gap in electricity so
10 we focused a lot on, you know, how codes and standards can
11 help us meet the electricity side of the doubling goal.

12 So this is our comparison. The blue field is those
13 preliminary codes and standards numbers that were included in
14 the action plan using our two sources of data CDRs and then
15 the potentials and goals study for future. And then the red
16 line is using that proposed methodology using only the
17 potentials and goals study. So we would like to get, you
18 know, your public input. Some of the reasons for, you know,
19 the difference in these numbers, you know, we can see that
20 there's a lot more historical codes and standards savings
21 that are in the potentials and goals model and the -- and the
22 model also assumes a 85 percent re-participation rate so we
23 don't see a huge amount of -- of decay of these savings over
24 time.

25 So we have a few questions for you guys. What do you

1 think about how the Energy Commission should calculate these
2 total IOU territory codes and standards savings from the
3 attributable that are in the PG study? And also how should
4 we extrapolate those IOU codes and standards numbers to POU
5 territories to create our statewide results? We are
6 currently using the electricity sales, comparing that between
7 IOUs and POUs, or there's also the possibility of using ECON
8 demo forecasts looking at new construction, which areas are
9 experiencing more growth than others.

10 So thank you and I'll take any questions.

11 COMMISSIONER MCALLISTER: Great. Thanks, Anne.

12 So, yeah, I have a comment and then a question or
13 suggestion. So I just want to point out, you know, that --
14 so you're looking at these numbers and, you know, we have a
15 lot of work to do. And, you know, when you see these
16 continuities like starting today, you know, oh, now, it's got
17 a ramp, you know, that's not a given that that's going to
18 happen. So we really have to figure out how we can scale
19 and, you know, you all are going to help us figure out what
20 the plan forward for that is. And we have a big gap and we
21 have some questions.

22 Right now fuel substitution is now much more on the
23 table than it was in 2017 and so that's got to be a strategy
24 for decarbonization. And so, you know, you'll see the -- you
25 saw the wedge that's fairly small still but, you know, one

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1 question that I have that many of us have is how do we get
2 that to scale quicker? More quickly to take advantage of a
3 decarbonization of the electric grid. And then how do we --
4 what's the path forward for decarbonizing natural gas, you
5 know, apart from electrification.

6 You know, there is a lot of efficiency going on, on
7 the gas side and it's going to bound up in this larger
8 discussion. So how do we pick apart and unpack that in a way
9 that's productive for programs to be designed and address it.

10 So I hope you're taking notes because these are all
11 things that, you know, we want comments about.

12 So, let's see, and also, you know, there are a lot of
13 eggs in the codes and standards basket here. And a lot of
14 that has -- has to come from existing buildings and
15 application of code to existing buildings. So.

16 We have another task that hasn't been brought up yet
17 which is the AB 1414 report about how we get HVAC, you know,
18 compliance scaled up. So that's another, you know, sticky
19 task that is a longstanding one, you know, for decades now
20 that we're trying to solve.

21 So, you know, no dearth of challenges. I guess, you
22 know, I was -- I'm kind of hoping to see not just the mid,
23 you know, you mentioned that this is all the mid scenario.
24 Be nice to see some sensitivity analyses that talk -- that,
25 let's see, that show, you know, say the high scenario and

1 really what's driving, what's likely to be driving a high
2 scenario. And those are the things we might could focus on
3 for, you know, trying to widen some of these wedges in the
4 grafts. You know, really get some market action, get some
5 traction and sort of stretch activities that might drive us
6 more towards the high scenario. So that's my suggestion is
7 sort of do some scenarios and present those to try to figure
8 out what levers we might pull to go beyond the midcase and
9 really get there.

10 Anyone have any? Yeah, go for it.

11 MS. MONAHAN: So I have a question that may be very
12 basic for you so I apologize if it is but you said that we
13 are doing a better job on the natural gas side than on the
14 electricity side in meeting the targets for efficiency. I'm
15 wondering, are we considering the efficiency benefits of fuel
16 switching from natural gas to electricity? In a systems
17 approach, it is more efficient to move to electrification
18 versus combustion. And I'm wondering in our analysis do we
19 ever consider that?

20 MS. FISHER: Yes. So I just pulled up this slide.

21 There's a tiny little blue wedge on the top which is our fuel
22 substitution wedge currently and our methodology has remained
23 unchanged from 2017 numbers currently on evaluating potential
24 fuel substitution. However, we do have some work currently
25 being done in-house. We have a work authorization that just

1 kicked off in July to look more into expended fuel
2 substitution programs so that can include, you know, more
3 existing buildings or going out of the residential,
4 commercial sector to evaluate agricultural industrial
5 potential savings from fuel substitutions.

6 So that is a work in progress and I think that's
7 being bundled in with the decarbonization effort and then
8 we're kind of trying to evaluate how that fits in with the
9 SB 350 goals as well.

10 MS. MONAHAN I mean, I think it is -- that's a
11 fascinating development and it's really -- I mean, one can
12 think when we're opening the door to looking at systems
13 efficiency in buildings with fuel switching, we can get more
14 expansive even at some point in the future and think about
15 transportation electrification also as an efficiency
16 strategy.

17 So it's just an interesting like camel's nose under
18 the tent with looking at buildings in that way.

19 COMMISSIONER MCALLISTER: Also I guess I'd add just
20 building on that, you know, it's different to be talking
21 about doubling efficiency savings versus decarbonization.
22 Right? And so SB 350 says double efficiency savings. But
23 we're at the same pivoting to counting things, you know,
24 above beyond all, you know, as the one true metric as
25 emissions. Right? And so, you know, we need to comply with

1 both, while, you know, with decarbonization and the law that
2 says we need doubling efficiency. But I think, you know, the
3 long view is we've got to focus on the emissions impacts.
4 So.

5 MS. MONAHAN: Am I getting it right, though --

6 COMMISSIONER MCALLISTER: Yeah.

7 MS. MONAHAN: -- that the efficiency, you're counting
8 fuel switching as an efficiency strategy --

9 COMMISSIONER MCALLISTER: Yeah.

10 MS. MONAHAN: -- within the building sector.

11 COMMISSIONER MCALLISTER: That's correct. But you
12 can see it's a small wedge that needs to be a lot bigger.

13 MS. MONAHAN: Right.

14 COMMISSIONER MCALLISTER: Right. And then I had a
15 question, actually, is (SB) 1477 incorporated in here? I
16 think it is and it's just a small program. But can you
17 validate that?

18 MS. FISHER: So currently we do not have a workbook
19 for the SB 1477 work. I think once it gets under
20 development, one of the things that we did have in the tool
21 as a capability is the ability to add more programs as they
22 come online. So when we get that data about, you know, what
23 types of programs are going to be funded, what the energy
24 efficiency or energy savings assumptions and calculations
25 will be for those programs, we can work that into an

1 additional workbook to be included as part of our beyond
2 utility energy savings numbers.

3 COMMISSIONER MCALLISTER: Okay. Great. I guess I
4 would point out, you know, we do have this (SB) 1477 program
5 that we'll hear about. But the numbers just aren't that big
6 for the -- I mean, \$200 million over four years, it sounds
7 like a big number. But in the grand scheme of things in a
8 state this large, it's not a given that it's going to make
9 that wedge a whole lot bigger. But so the question then
10 becomes how do we use it to really build markets and
11 transform them over across the state.

12 Yeah, Mark.

13 MR. ROTHLEDER: I appreciate this. As I mentioned in
14 my opening comments, we rely on the CEC load forecast and
15 from what I'm seeing here is the trajectory of what has
16 happened historically is not tracking that well with what
17 we're projecting. And it seems like there's a lot of
18 uncertainty ultimately when you start looking out in that
19 planning horizon. So just want to make sure that we are, and
20 we have kind of a plan of how we incorporate that uncertainty
21 into our joint planning efforts that drive off of the load
22 forecast.

23 But also I know it's a small slice right now, but
24 that fuel switching, it seems like more and more as you
25 incorporate codes and standards and potentially kind of shift

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1 from more fuel switching, that could be also a upper driver
2 on the electricity side to loads down a downward driver. So
3 at some point, this is not always going to drive down loads
4 and I want to make sure that that's kept on our radar as we
5 consider a load forecast looking forward.

6 MS. FISHER: Yeah. So I do want to mention that
7 SB 350 projections are different from our AAEE scenarios, and
8 we are working closely with our forecasting team to develop
9 those scenarios. We do have forecasting staff who are
10 working on the impacts of transportation electrification so
11 that it is included in our forecasting projections.

12 Yeah, so I think SB 350 can be thought of as maybe a
13 little more aspirational and our AAEE and our forecasting
14 scenarios are more for planning purposes and are more
15 conservative.

16 MS. NORMAN: Just one point of clarification. That
17 little slice with the fuel substitution, that's a very
18 specific workbook that's looking at some electrification in
19 new buildings only. So none of this extra (SB) 1477 and --

20 COMMISSIONER MCALLISTER: Okay. Got it.

21 MS. NORMAN: -- that is still under that worth
22 authorization. And I think Anne put it very nicely as far as
23 what we're considering for additional achievable energy
24 efficiency. That will take a lot of scenarios in
25 consideration. We're designing those designers currently.

1 And then the other thing Anne did mention that we
2 are -- this is draft data, especially for the codes and
3 standards. It does look like we haven't captured all
4 historical codes and standards savings in one of the data
5 sources. So we're looking at updating that for the final
6 report.

7 Oh, sorry. I'm Ingrid Norman and I also work for the
8 Demand Analysis Office.

9 COMMISSIONER MCALLISTER: Thanks, Ingrid.

10 Anybody else? I guess I just comment that, you know,
11 they're -- historically, the Efficiency Division and the
12 Energy Assessments Division where the forecasting sits have
13 kind of operated independently. And they play two different
14 roles. And it kind of drives the PUC crazy sometimes
15 because, you know, two voices that say different things come
16 out of the Energy Commission. But they both have a really
17 critical role. One of them is to work, you know, is to
18 really be like what can we absolutely count on that's going
19 to turn up for the load forecast.

20 And then the other is well, what creative thinking
21 can we do and what -- what initiatives might we develop and
22 sponsor and implement that would push the needle towards
23 efficiency, increased efficiency. And so those are two
24 different things and they have two different briefs. And
25 they're both in, you know, the sort of origin story of the

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1 Energy Commission. So we have to do both.

2 This integration discussion that Commissioner Monahan
3 is, you know, I think really focused on, appropriately so, is
4 forcing those two divisions to kind of question their
5 assumptions and figure out what -- really work more closely
6 together than they've ever worked together, than they ever
7 had. So I think that's a positive thing. And at the same
8 time, we're developing a lot of data initiatives. We'll hear
9 about some of them today. But we're actually going to be
10 able to know what's happening in the marketplace in a fairly
11 rigorous way doing statistical analysis going forward even in
12 a disaggregated form, you know, that could -- that we want to
13 work with the ISO and the PUC on as well.

14 So these initiatives I think are -- the merging of
15 these conversations around decarbonization is actually a
16 positive thing. It's allowing us to see what these
17 challenges are, it's allowing us to really question our
18 assumptions and get the forecast right and really be
19 realistic about where we are and then hopefully figure out
20 how to get where we need to be. Because, you know, you all
21 can see that gap. And, you know, I think we're the messenger
22 and so, you know, certainly throw darts at us.

23 But the, you know, that is the message for now and we
24 really need everybody to roll up their sleeves and put on
25 their thinking caps.

1 MS. MONAHAN: Just one last and then I'm going to
2 stop, I promise.

3 But I feel like I can't overstate my -- that the --
4 just my interest in that tiny little wedge around fuel
5 switching. And because I do think we have to look at this in
6 a system. And historically, energy efficiency has always
7 meant a reduction in energy use primarily in the energy -- in
8 the electricity sectors where we talk about it most. We also
9 talk about it in the vehicles. But from a systems
10 perspective, it's -- we need to look at things in a more
11 holistic way to make sure that at the end of the day, we're
12 investing in the solutions that are going to get us our
13 long-term goals.

14 And so I'm very curious about public comment on that
15 thin wedge and whether we need to be thinking more
16 expansively about what energy efficiency means and tailoring
17 our policies for that bigger system-wide goal.

18 COMMISSIONER MCALLISTER: All right. Thanks, Anne.

19 MS. FISHER: Yeah, so we do -- I think it was just
20 kind of, on one of these slides but I didn't focus on it that
21 we do have GHG emission impacts also coming out of our data
22 streams and from that tool that we've been developing.

23 COMMISSIONER MCALLISTER: Great. Thanks.

24 MS. RAITT: Okay. Thanks.

25 So next we have Jeorge Tagnipes and Justin Hagler

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1 from the CPUC.

2 MR. HAGLER: Good morning, everyone. My name is
3 Justin Hagler, I'm an analyst in the CPUC's Energy Division.
4 And together with my colleague Jeorge Tagnipes, we'll be
5 presenting the recently adopted decision adopting energy
6 efficiency goals for 2020 through 2030.

7 So first I'll go through some of the methodology that
8 we used to do the potential and goals study and then I'll
9 turn it over to Jeorge to kind of tell the story of 2017
10 through the 2019 goals and also to summarize the decision a
11 little bit.

12 So first off, the study touches on a wide range of
13 programs both deemed and custom. It also includes behavioral
14 programs and codes and standards advocacy. The study also
15 covers many sectors, by far the largest of which are
16 commercial and residential. The study included a new
17 methodology of evaluating low-income potential. But the
18 low-income potential was not included in this year's goals
19 due to broad stakeholder feedback encouraging us to look at
20 that in another proceeding.

21 The study measures three different types of
22 potential, technical, economic, and market for five different
23 scenarios. Technical potential is best thought of the total
24 available energy efficiency. Economic potential is kind of
25 the subset of that potential that would be deemed cost

1 effective. And then lastly, the market potential is the
2 subset of economic which is deemed to be feasibly adopted
3 given market conditions.

4 Our study covered the time frame of 2020 through 2030
5 and included electric and natural gas. But this study did
6 not include fuel substitution, it's important to note.

7 So this is a table of differences from the 2017 study
8 ordered from the most impactful at the top to the least
9 impactful at the bottom. By far, the largest changes were an
10 update to lighting baselines, as Anne mentioned, which
11 functionally removed lighting -- lighting measures from
12 potential in both residential and commercial.

13 Updated data on new behavioral measures increased
14 savings potential from the behavioral retro commissioning and
15 operations category.

16 This is a list of the scenarios that we ran in the
17 study. We ultimately selected the reference case to set
18 goals, but we manipulated the input levers that you can see
19 on the left-hand column to examine a variety of possible
20 futures ranging from the business as usual all the way up as
21 aggressive as possible. On the right we've listed what we
22 used in the previous 2017 goals setting decision just give
23 kind of a reference of what we changed.

24 We set goals this time based on a 1.0 TRC screen as
25 opposed to the previous .85 TRC to better reflect TPUC cost

1 effectiveness policy. This slightly reduced goals because by
2 increasing the TRC's screen, you're effectively reducing the
3 number of measures which meet that threshold.

4 These are graphs comparing the previous -- the 2017
5 study versus the current 2019 study. So again, the previous
6 study used a .85 TRC screen and the new study used a 1.0 TRC
7 screen. You can note that the total stacks, it's a little
8 hard to see on the screen, but they're pretty close. Savings
9 from rebate programs which are the big red and blue bars kind
10 of at the bottom of the stack dropped 36 percent, again,
11 driven by the loss of lighting. But when you include
12 behavioral programs which is the brown bar and codes and
13 standards advocacy which is the black bar on top, it only
14 comes out to a 8 percent net decrease in goals.

15 On the gas side we're seeing a slightly larger
16 decrease. Savings from the residential programs are
17 significantly diminished. And codes and standards potentials
18 declined from the previous study due to an update on Title 24
19 claim, IOU claims and future Title 24 assumptions. On the
20 gas side, this resulted in a 29 percent decrease in goals.

21 And now to do further comparison of the study, I'm
22 going to turn it over to my colleague Jeorge Tagnipes.

23 MR. TAGNIPES: Thanks, Justin. Hi everyone. This
24 is, my name is Jeorge Tagnipes from the California Public
25 Utilities Commission.

1 And the previous slide that we showed was more of the
2 higher level forecast looking out. Sort of what Anne was
3 doing also looking out a couple of years. But I want to use
4 this slide to drive down to what's going on right now. And
5 this is a comparison of the 2017 goals and the 2019 goals.
6 And it was alluded to earlier by Commissioner Randolph, you
7 see in the blue chart, the goals from the utility programs,
8 for the rebate programs, that has decreased. And as
9 everyone's said, it's a result of lighting.

10 We want to highlight here it's the red which actually
11 happens to be the same color that Anne was using in her
12 slide. The codes and standards, that is also increasing.
13 And that's -- I think that's a good thing. I want to make
14 sure that folks know that the lighting, it's been an effort
15 to do this to go from the rebate programs to codes and
16 standards. It's been an effort of coordination with the CEC
17 and the CPUC. But we're showing right now that even though
18 the rebate programs dropped from one year, as we said earlier
19 the total's only a decrease in 8 percent. And that's not
20 stopping anyone from going beyond what the goals are adopted.
21 So these -- you can still have programs and try to go above
22 the targets that we set. So it's not a ceiling, it's just
23 what we want you to get at a minimum, you can always try to
24 pursue further as long as it's cost effective.

25 And then drilling down into just the next two years,

1 we wanted to show you what the next two years look like. In
2 terms of adopted goals for each utility and 2020 and 2021 are
3 shown here. The reason we're doing this is because we have a
4 new study every two years so we're going to do another
5 potential and goals study in two years, we'll have new
6 numbers that will feed into the CEC's forecast and will also
7 feed into any that programs we want to do in the future.

8 But the main thing we want to show here is that over
9 the next year and including the 2020 programs that are going
10 to be coming in in September. So we're going to be thinking
11 about what new energy efficiency programs we should do in
12 2020. These are the targets that we want the California
13 utilities to hit. This does include codes and standards.
14 And also is just really from the first year of savings. As
15 others mentioned, there's a cumulative effect here with
16 energy efficiency. When something gets installed, the same
17 is continued to and persists as long as that measure has an
18 effective useful life.

19 And, yes, some of the savings are shorter for the
20 home energy report and behaviors but that's not stopping
21 anyone from pursuing a longer term measures, they are going
22 to be installed and persist for many years.

23 Also we have the demand goals for the years for each
24 utility and also showing we do have the natural gas goals.
25 Now this changed to have SoCal gas. So 63 million therms

1 over the next -- over next year, then that also increases in
2 2021.

3 And then just to close out, one of the last slide
4 here, is to let folks know some of the other items that are
5 mentioned in the decision. As Justin mentioned, we did
6 calculate the low-income potential for the energy efficiency
7 low income but it's not included in the decision as adopted.
8 That is being referred to, to another proceeding with the
9 CPUC to consider how those numbers can be used.

10 We also mentioned the home energy reports. Those
11 behavior programs, the decision suspended the evaluation of
12 those home energy reports. The past seven years have found
13 pretty solid results from those programs and the decision
14 allows the Energy Division staff to conduct an evaluation if
15 need be, but it's not required to as was previously required.

16 And also as I mentioned, in September there will be
17 new filings, they're called annual budget advice letter
18 filings to look at the 2020 programs. The decision provides
19 some guidance for that so we know what to expect coming in.

20 And with that, this is Justin Hagler so he thanks you
21 for presenting. And he'll have any -- if you have any
22 questions, you can ask him.

23 MR. HAGLER: Thanks.

24 COMMISSIONERR MCALLISTER: Great. Thanks to you
25 both. I do have a question. So the -- with the goals as

1 they are, and that decision has been adopted, right? The
2 goals decision. So we have a TRC number and we have a goals
3 number. And so it ought to be math to sort of say well
4 what's the likely spend for the portfolio. What's that
5 number predicted to be?

6 MR. HAGLER: I could take a stab at it. I don't know
7 the exact number off the top of my head, but in the results,
8 online results viewer for the potential and goals study, we
9 did include a chart that estimates those costs.

10 MR. TAGNIPES: But the costs that he's referring to
11 are only for, I think, the resource component of it.

12 In the September 3rd budget advice letter filings,
13 those numbers will come in to see what the utilities believe
14 they'll need to spend in order to reach those goals at that
15 TCR level.

16 COMMISSIONER MCALLISTER: Okay.

17 MR. TAGNIPES: So it'll be coming in soon.

18 COMMISSIONER MCALLISTER: Okay. So I guess the
19 reason I ask is, you know, we always talk about, okay,
20 California spends, you know, 1 point whatever billion dollars
21 in efficiency portfolio. And I think, you know, another area
22 where we're going to see some flux, we're going to have to
23 see some flux is that if, you know, if the sort of, you know,
24 blinders we've got on with the portfolio, you know, given the
25 need for cost effectiveness and, you know, the rules around

1 those programs, those -- it looks like those are going to
2 have to shrink. That that spend that sort of within those
3 channels is going to have to shrink and then we're going to
4 have to figure out how we can bring some new source of
5 funding that has different restrictions on it or, you know,
6 fewer restrictions on it to invest in a more broad kind of
7 market transformation direction that, you know, is going to
8 have to make up that difference and even more.

9 So I'm curious to see how those numbers come in terms
10 of what the utilities think okay, here's -- here's how much
11 money we can push through that pipe to, you know, given --
12 given the UTRC and the nonlighting program limitations.

13 MR. TAGNIPES: Yeah, and that's correct,
14 Commissioner. I mean, the 1.5 billion -- or 1.2 that usually
15 I think includes I think some of the low-income spend that we
16 had seen over the years already, the expenditures have
17 decreased already. I think right now the past couple of
18 years, 800 to 700 million including all the enabling
19 programs, so Workforce, Education and Training, Marketing
20 Education -- it was very important to get to the energy
21 efficiency we need. But those expenditures and totals have
22 been dropping. But the authorized spending is still there.

23 So if the utilities and all of us working together
24 and everything is an action plan, if you could find the
25 programmatic efforts that could get some of that savings but

1 maybe not at the cost, the spending is still there, the
2 spending authorization is there, but they still need to meet
3 the cost effectiveness requirements. But it has been
4 decreasing.

5 COMMISSIONER MCALLISTER: Yeah. What's the -- this
6 may not be a topic for this conversation but I'll bring it up
7 anyway. The, you know, there's talk about sort of, okay, how
8 can we really, you know, walk the walk in terms of all the
9 resources and putting them in, you know, use buildings, use
10 demand side, use, you know, distributed energy as, you know,
11 together with supply to get to this future where we've got
12 everything all matched up and orchestrated in this tango, you
13 know, this beautiful dance that we're going to call real time
14 energy management.

15 So what's the sort of trajectory for the procurement
16 discussion, you know, sort of saying, okay, well, you know,
17 there's been all this preferred resources work. It may be a
18 conversation for -- between commissioners here which is
19 great, you know, the preferred resources pilot and we've got
20 some experience under our belt and, you know, what are we
21 kind of finding the trajectory might be for including demand
22 side resources in -- and fuel substitution in procurement.

23 MS. RANDOLPH: Yeah, I'll take that. I mean, you
24 know, it's something we're working on. I don't know that I
25 can give you a specific trajectory. You know, with IRP,

1 we're sort of operating on this kind of two-year cycle and so
2 our -- the cycle we're working on right now is not going to
3 sort of get to the level of granularity that we would like.
4 But hopefully by next cycle we can make some sort of progress
5 towards implementing our staff white paper on aggregating
6 energy efficiency including it into the reference system plan
7 and things like that.

8 So, you know, we're definitely working on it. It's
9 kind of groundbreaking stuff --

10 COMMISSIONER MCALLISTER: Yeah.

11 MS. RANDOLPH: -- and it does take some time.

12 COMMISSIONER MCALLISTER: Yeah. And I'm really
13 excited to work on the analytical issues behind that and, you
14 know, we're going to hear about some of that stuff later.
15 Looking at Carmen.

16 And also, I just want to ask Mark if you have any
17 comments about, you know, what that would need to look like
18 from the ISO's perspective in terms of okay, if we're going
19 to go out and procure these resources, these aggregated
20 demand side or localized resources, you know, what visibility
21 does the ISO kind of need or expect that to have?

22 MR. ROTHLEDER: Yeah, I support Commissioner
23 Randolph's statement about the IRP starting to consider these
24 as part of the solution set or alternatives in the integrated
25 resource plan.

1 I guess from a operator perspective, it'll be
2 important to make sure that if these are solutions that are
3 expected to be used at an operational level, we'll have to
4 have at least some aggregate level visibility, some aggregate
5 level of control. And we've built some of that
6 infrastructure in place through our distributed energy
7 resource aggregation product but it needs to kind of close
8 the link in terms of getting all the way to the end user.
9 And we look forward to supporting that and discussing how we
10 can further involve the distributed energy resource program
11 to support that.

12 COMMISSIONER MCALLISTER: That's great. And we're
13 really going to depend maybe I'm just stating the obvious,
14 but maybe not, we're going to depend on third-party
15 aggregators for a lot of this. Like we're going to have to
16 have functional business models that roll these resources up
17 and present them in a way that ISO can appreciate and value.
18 So, you know, that handing off of the baton between
19 jurisdictions, you know, is a challenge, right? Because it's
20 just the way our state is structured regulatorily.

21 So, you know, we really need, again, you know, we're
22 throwing out all these ideas that are hard -- hard nuts to
23 crack but we really need your help cracking them, so thanks a
24 lot.

25 MS. RANDOLPH: So I just wanted to mention another

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1 sort of thing that this highlights as more measures move into
2 code and as we have kind of this building decarbonization
3 conversation that is also going to involve, you know. We're
4 seeing local jurisdictions adopting reach codes and things
5 like that is the importance of code enforcement and thinking
6 about kind of what resources we can bring to bear to help
7 local governments enforce codes.

8 I'm a former city attorney and so whenever my friends
9 and family mention their doing projects without building
10 codes, I just sort of sit there slightly horrified. But this
11 discussion sort of highlights, you know, one of the many
12 reasons that you should follow -- follow the building codes.
13 So I definitely want to give -- give that some thought about
14 how we can sort of assist local governments in doing that
15 kind of work.

16 COMMISSIONER MCALLISTER: Totally agree. Any other?
17 All right.

18 MR. HAGLER: Thank you.

19 COMMISSIONER MCALLISTER: Thanks a lot of guys.

20 MS. RAITT: So next is Nick Janusch and Eddie Rosales
21 from the Energy Commission.

22 MR. ROSALES: Good morning, everyone. I'll be co-
23 presenting so I'll be kicking it off. My name's Eddie
24 Rosales, I work here at the Energy Commission. I'm a staff
25 member with the Efficiency Division.

1 Today we're going to be covering an update on AB 3232
2 progress. The assessment of building sectors GHGs.

3 So some of you in the audience might be familiar with
4 this so let me give you guys, we're going over a high-level
5 overview and where we're at.

6 AB 3232 passed last year as driving building sector
7 assessment of greenhouse gases. It's unique because it is
8 related to -- it's one slice of a pie associated with related
9 building decarbonization and overall just decarbonization
10 work. It is -- it's related to other strategies that are
11 helping decarbonize the state's economy and energy systems in
12 the state. Let me go through some of those that are linked
13 with the bill here.

14 AB 32 passed in 2006. It's the state's landmark
15 climate bill. It helped measure overall GHGs by economic
16 sector and it introduced GHG limits to help curve emissions.
17 For example, it indexed 2020 emissions to 1990.

18 SB 32 established the GHG reduction. It advanced the
19 2020 target to 40 percent by 2030. SB 350 did several
20 things. It increased the state's RPS by 50 percent in 2030.
21 It calls for a doubling of energy efficiency for electricity
22 and natural gas customers, and it asks for better
23 conservation of energy. It also introduced the priority for
24 low-income communities and also disadvantaged communities.

25 SB 100, it raised the state's RPS to 60 percent by

1 2030 and established a goal of 100 percent renewables, zero
2 carbon emissions by 2045. And last, SB 1477, and there's
3 going to be a briefing on that just later today. It provides
4 funding for two pilot programs that are going to help reduce
5 emissions for new and existing buildings.

6 So the point here is that AB 3232 is going to play a
7 key role in assessing -- providing a study that assesses the
8 potential to reduce GHGs from the state's building sector,
9 both residential and commercial.

10 Let me go over some of the bill directives here. At
11 the core, these are the work directives for the mandate.
12 We're going to be assessing greenhouse gases, GHGs,
13 attributed to the building stock, again, both new and
14 existing. And propose strategies to achieve a 40 percent
15 reduction by 2030 compared to 1990 baseline levels.

16 Again, we're looking at both residential and
17 commercial building stocks. At this point the bill doesn't
18 mention so we are assuming it excludes industrial and ag.

19 The building stock is divided into those two sectors.
20 So we'll have an estimate growth of by 2030 of using recent
21 building data for those two sectors.

22 The bill also asks us to collaborate with all our
23 state partners and state agencies so up here you see
24 California Air Resource Board, the California Public Utility
25 Commission, the Independent System Operator, all

1 collaborators and we've already begun work with the Air
2 Resource Board on some of the GHG data that they keep in
3 their inventory.

4 I'm going to go over some of the specific bill
5 requirements here. So the bill is asking us to prepare an
6 assessment draft report by fall 2020 and have a final due by
7 January 1st of 2021 and we expect to meet those dates. We've
8 already taken the effort to study carbon inventory data,
9 we're also using other research assumptions, and some other
10 efforts that have been done in this area. Last year, E3
11 partnered with us and they published a deep decarbonization
12 study. So we're using that study as a pathway model to help
13 understand what the potential in this area is.

14 The bill asks us to use all the best available data
15 analysis and again, that's -- we're working with one of our
16 collaborators, the Air Resource Board to understand a lot of
17 their data for this built for this specific sector.

18 The bill asks us to be cost effective with the
19 strategies we propose and how we plan to reduce the GHGs
20 related to building for both again for residential and
21 commercial buildings, new and existing.

22 We'll also be assessing for challenges in the low-
23 income communities and multifamily housing developments. And
24 last and very importantly we must speak to great impacts. So
25 examples include great infrastructure and also, you know,

1 speak to emission intensities across hourly averages and
2 seasons against the backdrop of decarbonized supply and
3 demand scenarios. So I'm referring to the -- for example,
4 SB 100 in the previous slides, as we start bringing up the
5 supply side, we also have to speak to the potential of
6 bringing up the demand side which is going to be quite a --
7 quite a challenge. But.

8 And last, here's the last slide I'm going to touch
9 on, the -- and then pass it over to Nick.

10 Here's the sort of general overview of our timeline.
11 So for the rest of this year, we are working up -- our Phase
12 1 is doing work on the 1990 baseline and we're going to draft
13 benchmarks for reductions.

14 Our Phase 2 for the remaining of this year, we're
15 just getting the work started assessing he data and different
16 methods and assumptions that are out there and trying to put
17 a quality -- quality use for our purposes in this assessment.

18 So next year we're going to be going into Phase 3 and
19 Phase 4. So Q1 and Q2 of next year will be assessing the
20 impacts of different technology that will help us get, meet
21 that 40 percent reduction goal. And then next summer going
22 into next fall next year we'll be doing the draft and
23 finalizing the assessment report.

24 With that, I'm going to hand it over to Nick.

25 MR. JANUSCH: Thank you, Eddie.

1 My name's Nicholas Janusch of the Demand Analysis
2 Office in the Energy Assessment Division. And today, I'm
3 going to present where we stand with assigning a baseline for
4 AB 3232. I wish I was here today to actually have a target,
5 have some fancy graphs but this presentation is going to go
6 through the scope of emissions, our approaches, potential
7 approaches, and spoiler alert, we're planning on having a
8 workshop in October to actually get through this -- discuss
9 the baseline.

10 So a quick aside, when we're -- a staff when doing
11 SB 350 and trying to do doubling energy efficiency, we have
12 to have a baseline to that to assign that target. And so
13 similar here with AB 3232, looking at 40 percent reduction
14 emissions from commercial residential buildings, the question
15 is so which GHGs include in the baseline? Seems like a
16 straightforward question.

17 And here we show why it's complicated. So here is
18 the 2016 numbers, even though ARB presented 2017 hours a few
19 weeks ago showing that the emissions from building occur
20 report in various sectors. So here we have residential
21 commercial, about 12 percent. And of those emissions, those
22 are just looking at fuel combustion, not the electricity
23 sector. And as you can see here, as reported by ARB, it's 10
24 percent and 6 percent or 16 percent combined for the
25 electricity sector.

1 And with that, well, we're looking at reducing
2 emissions from buildings. So the Energy Commission, we
3 did - is this working. There we go. And last year's IEPR we
4 with our data and attributing the electricity sector by
5 commercial residential buildings, we had an aggregate number
6 of 26 percent is the total numbers. And so for our purposes,
7 the Energy Commission, we're kind of focused on buildings.
8 ARB, they're focused on reporting emissions. So we have
9 this, you know, these emissions so what should count.

10 And here, it's a lot going on here. And this shows
11 you a menu of the types of emissions that are out there and
12 the methodologies or at least our approach to what is the
13 estimates of those emissions and what our confidence level
14 is. And so as you see from left to right, left for high
15 confidence, on the right side we have low confidence. So on
16 the left side, looking at the direct emissions, these are
17 directly reported from ARB and looking at that onsite fuel
18 combustion of natural gas, similar fields, also including the
19 hydrofluoric carbons, HFCs, and that's from refrigeration and
20 air conditioning.

21 And also recently reported from this latest update of
22 the ARB inventory is residential fuel use fugitive emissions.
23 And right here in the middle, we have the estimate of
24 emissions attributed to from electricity generations. That
25 was the graph that we just showed you with what did with the

1 Energy Commission.

2 And on the right side, so other emissions we have few
3 emissions, so leakage from the upstream distribution chain
4 and we have incomplete combustion. So of those, there's not
5 much -- there's data out there, but it's not as certain as
6 the ARB inventory. And with those numbers, if we're going to
7 approach this, we're going to have to report an uncertainty
8 interval. And particularly for fugitive emissions, if
9 they're reported by ARB, is it just looking at the scope of
10 California distribution chain or is it looking further
11 upstream for the rest of the United States.

12 And just a quick aside, I am a former academic and a
13 PhD economist and my kind of goal for this project assigning
14 at baseline, I have is to be very well documented so that
15 everyone understands their methodology so there's no, you
16 know, hand waving occurs in the future.

17 So give me all these emissions, we kind of have just
18 for now for down to two approaches. We have a direct
19 emission approach so just going straight from the shelf from
20 ARB's inventory or looking at the more holistic or
21 comprehensive approach with the -- including electricity.
22 Both have their tradeoffs and you see where the dilemma is.

23 So for the direct emissions approach, when you get
24 positives, it aligns directly with ARB's GHG inventory. And
25 another is, I would say is a positive, if we just look at

1 just those emissions, fuel combustion, we can control for --
2 so with fuel substitution and we don't want to just shift
3 loads to another sector, we want to control for that so we
4 can use our tools at the Energy Commission to control for
5 that target when assigning one for the increase in load in
6 the electricity sector.

7 The downside with the direct emission approach is
8 because we're just looking at that fuel consumption -- fuel
9 combustion component for buildings, we are not -- when it
10 comes to demand side management activities, low flexibility
11 and energy efficiency, that's not going to decrease those
12 emissions we saw in 1990 baseline of just fuel combustion.

13 But if you look at the more holistic approach, well
14 then we get everything. Everything's on the table when it
15 comes to reducing greenhouse gases. But the tradeoff here is
16 that, and it's a question we've been grappling with is there
17 is this tension between the cleaning of the grid and cleaning
18 buildings. And if we were do a positive value-free analysis
19 of what's going to happen in the future as the grid is
20 getting greener, the, you know, will we get to the 40 percent
21 reduction target without buildings, any activities, doing
22 anything. And we don't want to have this issue of buildings
23 by free riding.

24 So when it comes to these two things, it seems as if
25 the direct emission approach is the more aggressive approach.

1 And so therefore, looking at what our next steps are, we're
2 going to be exploring this direct emission approach while
3 trying to control for increase in electricity levels in the
4 buildings sector from fuel substitution activities. Also
5 trying to figure out how to adjust if we are going to have
6 these load flexibility programs and energy efficiency does
7 that, how that might affect the target.

8 And then with our methodology, as I said, being very
9 open, have a very well documented way of estimating this
10 baseline and tracking these emissions, we're going to
11 coordinate with ARB to verify our calculations and the
12 handling of increased electricity loads.

13 And so at the end, hopefully by October, maybe more
14 likely late October, we'll have a workshop with a recommended
15 approach and receive comments for our recommendations.

16 So with that, I'm welcoming any questions. But if
17 there are any comments, please submit them to the docket.
18 And if any ideas how to do this for assigning a baseline, we
19 will encourage very constructive comments and should really
20 try to grapple with this issue of oh, hey, if we look at
21 these two extremes, what's the best approach to assigning a
22 baseline.

23 Thank you.

24 COMMISSIONER MCALLISTER: Did you have - yeah, Mark.

25 MR. ROTHLEDER: So I can understand the difficultly

1 of the direct and how to account for the emissions generated
2 by increased electricity loads, how do you do that when the
3 electricity supply and the GHG intensity of that electricity
4 supply is changing over that period of time as well.

5 MR. JANUSCH: That's like a question we're going to
6 explore of the future, yeah.

7 COMMISSIONER MCALLISTER: So -- yes, I'm going to try
8 to -- this is very wonky and I have wrestled with this a lot
9 and still don't know what the best answer is. And so I want
10 to just invite everybody to give us their best thinking.

11 Again, on this, you know, on the one hand you've got
12 the direct emissions which is only combustion on site because
13 there is no on site combustion from electric -- there is no
14 on site emission from electricity. So, you know, we kick
15 that out and we put it back in consideration in the electric
16 sector. But so that sort of is more manageable in terms of
17 the calculation. But if -- that's not very satisfying,
18 right? Because then we leave -- we miss all this
19 interesting, wonderful stuff that's going on and it's
20 actually necessary to talk about value for grid flexibility
21 and, you know, fuel substitution, and all of that stuff which
22 we need policies to drive. And so it's not fully satisfied.

23 On the other hand, if we include everything, then
24 basically buildings get a get-out-of-jail-free card because
25 the system's getting cleaner over time and we're going to

1 reduce emissions by 40 percent right off the bat. And so --
2 which obviously isn't optimal in terms of providing a
3 foundation for aggressive policies and programs.

4 So it's kind of like, you know, we don't have a
5 perfect solution here. But let's not make the perfect be the
6 enemy of the good, let's pick something good and let's move
7 forward. But we really need everybody -- it would be great
8 to have some consensus about what that path forward looks
9 like.

10 Looks like Martha wants to make a comment. Please.

11 MS. BROOK: This is Martha Brook from the Energy
12 Commission.

13 I just wanted to mention to Mark's point. We --
14 something that came out of the 2017 SB 350 work was a
15 recommendation that we have an interagency fuel substitution
16 working group and we actually have an ongoing discussion
17 across agencies. And one of the things that's coming out of
18 that is an agreement going forward on the assumptions for the
19 hourly emission intensity of the electricity sector that
20 includes getting to SB 100. So how it will change over time,
21 we're calling it the long-term marginal hourly emission
22 intensity. So a long, long, long, long, name. But it's been
23 great work across the agency at the staff level. And
24 other -- it's not just -- it's also anybody who -- really who
25 wants to come and join that group has been invited and it's

1 been a very productive session. And I think those emission
2 intensities will be used for SB 1477. It'll be used in our
3 IEPR work. It'll be used for AB 3232. So I think we are
4 working on it. Just wanted to let you know that.

5 MR. ROTHLEDER: Good. We look forward to supporting
6 that.

7 COMMISSIONER MCALLISTER: And also for Title 24,
8 figuring out, you know, mapping Title 24 into the CBAC tools,
9 into the tools that show code compliance. You know, we've
10 got sort of an add-on that shows, okay, if I can comply with
11 code in this way, then I get X amount of carbon reduction,
12 you know, compared to the basic building.

13 So we're actually using these carbon intensities in
14 all the ways we possibly can. And I guess I would just point
15 out that we've been working closely with the ARB to make sure
16 that we're not sort of off the reservation in terms of, you
17 know, that we're aligned in terms of the carbon content of
18 the grid going forward and that we are making sure that we're
19 on the same page going forward, because that's -- that's
20 critical.

21 But again, it gets to this load flexibility issue.
22 You know, you can't compare kilowatt hours from one hour to
23 those in another hour because they have different carbon
24 intensities.

25 And so we've been trying to socialize these issues in

1 all of our presentations of the commission and, you know,
2 produce some beautiful visuals. We haven't, I think, found
3 one that rivals the duck curve in terms of its effectiveness
4 but hopefully we'll get there.

5 MS. CHANG: So I'm curious. In the goal section,
6 talked a lot about sort of the electricity piece. Are the
7 goals also going to include refrigerants?

8 MR. JANUSCH: Yes.

9 MS. CHANG: Okay. Thanks.

10 COMMISSIONER MCALLISTER: Great. Thanks, Nick.
11 Thanks, Ed.

12 MS. RAITT: Great. So next is Rory Cox from the CPUC
13 and Tiffany Mateo from the Energy Commission.

14 MS. MATEO: Hi. I'm Tiffany Mateo. I'm in the
15 Efficiency Division here at the Energy Commission. And I'll
16 be presenting with Rory Cox from the PUC.

17 The CPUC and CEC have been collaborating on SB 1477
18 implementation. And the PUC has taken the lead.

19 So the goal of SB 1477 is to reduce greenhouse gas
20 emissions from residential buildings. And we're developing
21 two pilot programs. The Building Initiative for Low-emission
22 Development program, also known as BUILD, which focuses on
23 all electric new construction for single and multifamily
24 buildings. And the Technology and Equipment for Clean
25 Heating program, also known as TECH.

1 So there are seven guiding principles for SB 1477.
2 We want to make sure that the programs benefit California
3 residents in low-income and disadvantaged communities. Also
4 we want to support the statewide goal to achieve carbon
5 neutrality by 2045. We want to keep the program simple so
6 that people can understand it easily and participate and also
7 that'll make PUC oversight easier. Want to keep things
8 transparent and work on long-term, self-sustaining markets.

9 And then the Small Business Utility Advocates
10 recommended two additional guiding principles which we
11 recommend the PUC adopt which are lessons learned and data
12 reporting and cost effectiveness.

13 So there will be \$50 million per year for four years
14 available for both BUILD and TECH which comes from Cap and
15 Trade. On the budget split between BUILD and TECH since the
16 new construction and residential is subject to Title 24 and
17 is increasingly stringent, it's easier to build low-emission
18 buildings than to retrofit to low-emission building. So
19 staff recommends that 60 percent of the funds go for TECH and
20 40 percent go for BUILD.

21 There are reporting requirements that come with cap
22 and trade funds. And we've been collaborating with ARB staff
23 on how to meet both metrics requirements and the reporting
24 requirements.

25 There's going to be a third-party evaluator for both

1 BUILD and TECH, and the budget for that will be split evenly
2 between the two programs. And just as a note, the budgets
3 may change due to party comments and allocations don't
4 necessarily have to remain the same throughout the four years
5 of the programs.

6 So SB 1477 specifies that we keep track of at least
7 these metrics shown here. And then also, Cap and Trade funds
8 have requirements for metrics as well which are shown here.

9 Staff proposes for BUILD that the Energy Commission
10 be the administrator. BUILD focuses on all electric in new
11 construction in single family multifamily homes so
12 eligibility includes owners and developers of new housing.
13 Incentives will be available for near or zero emission
14 technologies that reduce greenhouse gas emissions from new
15 residential buildings. And at least 30 percent of the funds
16 for BUILD must be reserved to benefit low-income residents.
17 This is a minimum and of course more funds could be allocated
18 to low-income projects. SB 1477 also requires that technical
19 assistance be provided to low-income projects to encourage
20 participation.

21 So the types of clean heating technologies that can
22 be incentivized in BUILD and TEC are electric heat pumps,
23 solar hot water with electric backup, heat pump dryers and
24 induction cooktops so -- heat pump dryers and induction
25 cooktops will only be incentivized through BUILD since TECH

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1 focuses on clean heating -- clean space and water heating.

2 And I'll turn it over to Rory now to talk more about
3 the TECH program.

4 MR. COX: Great. Thanks, Tiffany. And thank you,
5 Commissioners. And just to -- look back a little bit of
6 context here today. The slides that we're presenting are
7 from the staff proposal that we put out in July. Since we've
8 put out that staff proposal, we've gotten 25 plus sets of
9 comments and reply comments, none of which have been
10 incorporated or reflected in these slides. So these are very
11 much a snapshot of where we were back in July, we just got
12 done getting all the comments last week so we're still
13 mulling those over. So just wanted to let you all know that.

14 So the TECH program. SB 1477 states that TECH is
15 intended to advance the state's market for low emission space
16 and water heating equipment for new and existing residential
17 buildings, and it directs the PUC to identify and target
18 equipment technologies that are in an early stage of market
19 development and would assist the state in achieving the
20 state's GHG emissions goals.

21 And we're really looking at this as a market
22 transformation effort, that's the framework that we're
23 looking at this effort in and we're really focusing on
24 retrofits and existing buildings. And this is a government's
25 structure that we've proposed which has the Southern

1 California Edison holding the contract, the PUC managing the
2 contract, and there being a process to get a third-party
3 implementer to implement the -- the program. And this -- and
4 that's the -- that is the model that we're -- that we're
5 proposal as opposed to BUILD which is the CEC managing that
6 largely.

7 So TECH, I -- when I think about TECH, I think about
8 my sister. My sister has a 100-year-old home, 100 years or
9 so home in Portland, Oregon. And she a few years ago got a
10 heat pump water heater from a program that was offered by the
11 Northwest Energy Efficiency Alliance (NEEA), Portland General
12 Electric - a local utility up there, and Roto-Rooter. And
13 that partnership gave her a heat pump water heater for about
14 \$700. She loves it. She loves the service she got. It has
15 the -- it was ducted to emit the cold air that the -- that is
16 exhausted from the heat pump into her kitchen. So she has
17 the added benefit of an air conditioned kitchen. And she is
18 just, you know, really happy with the program, really happy
19 with the way it happened.

20 And that, you know, behind that is our market
21 barriers that were overcome. And when I think about, you
22 know, market barriers, these are the things that we have to
23 think about. I think the fact that Roto-Rooter was one of
24 the partners shows a lot of innovation. We don't think about
25 Roto-Rooter in the energy efficiency world. So that NEEA and

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1 Portland General Electric thought about Roto-Rooter as a key
2 partner in this. I mean, when you buy a water heater you go
3 to a plumber. When you think of a plumber, who do you think
4 of? You know, this plumbing company that's been around
5 forever.

6 So in terms of market barriers, the things that we're
7 trying to get over are the lack of coordination with other
8 programs. Workforce in California that is unfamiliar with
9 these -- with these technologies. The lack of coordination
10 at local permitting offices, we've heard stories of
11 permitting offices telling people these things were illegal,
12 heat pump appliances. The lack of consumer demand, people
13 don't know that they exist, although I think that is slowly
14 changing, Home Depot carries them now so that's kind of
15 exciting. And the lack of awareness among contractors.
16 Other market barriers as well, but these are just some of the
17 things that we're looking to overcome with the TECH program.

18 And the supply chains. The supply chain is very
19 important. Like any chain, if there's one weak link, then
20 the whole thing can fall apart. So when we think about
21 supply chains, we think about manufacturers. They need to
22 manufacture and promote heat pump products and increase the
23 market share.

24 The representatives, the ones that are out there
25 promoting the products and to act as a midstream ally, we

1 need buy-in from them. We need buy-in from distributors that
2 can offer the sales and marketing support. Elevate the
3 industries, makes sure that there is a heat pump water heater
4 in the van of the plumber so that they don't have to spend
5 time looking for it.

6 And then the contractors as the point of the contact
7 for the customer, they are the trusted advisors and trade
8 allies, they need to be on board, obviously. And then the
9 end users who find value in these products and in the service
10 that they received. And the health and safety, my sister
11 being a case in point.

12 So this is the timeline for where are with this --
13 with this part of our proceeding. As I mentioned, we've got,
14 we put the staff proposal out in July, we had a workshop
15 where we spent a lot more time talking about this on July
16 30th. We received the last of the stakeholder comments last
17 week. And we're working to put out a proposed decision
18 November which will get comments and then have a commission
19 vote by the end of the year and hopefully get things rolling
20 next year.

21 In the bigger scheme, so in the bigger sense of
22 things, so this really just Phase 1 of this proceeding. We
23 still have Phase 2, 3, and 4 to go. Phase 2 is about new
24 construction and wildfire recovery areas. We've got a few
25 pilot programs on this regard, the most prominent one being

1 in Sonoma County with a partnership between PG&E and Sonoma
2 Clean Power.

3 Coordinating -- Phase 3 is coordinating with the
4 building and appliance codes with the CEC.

5 And Phase 4 is really the biggest and most difficult
6 one, I think, which is the building decarbonization policy
7 framework which will be heavily influenced by the AB 3232
8 work that the last speakers were talking about. So that's
9 sort of the long term, you know, going into next year where
10 this proceeding is going.

11 So with that, we will take questions or comments.

12 COMMISSIONER MCALLISTER: Thanks a lot for that to
13 both of you, Tiffany and Rory.

14 Let's see, I don't have any specific questions, I
15 just think the selection --

16 MS. CHANG: Really minor.

17 COMMISSIONER MCALLISTER: Yeah, go ahead.

18 MS. CHANG: What's the time frame for -- you just
19 laid out Phase 1, 2, 3, and 4 - what's the time frame for
20 those?

21 MR. COX: I think -- we don't have a specific -- I
22 mean, we want to get Phase 2 going by the end of this year,
23 get that started. I would maybe say by the end of next year
24 we'll get, you know, we'll get Phase 4 done. And Phase 3
25 somewhere at the beginning of next year.

1 But we've been pretty busy with Phase 1 right now so
2 we haven't really got in to the details of scheduling the
3 other three yet. But I think by the end of next year we can
4 get this all wrapped up.

5 COMMISSIONER MCALLISTER: I guess I would just point
6 out that, you know, we have a model for doing these kind of
7 programs already and we have, you know, 15, 20 years of
8 experience doing programs to push market transformation.

9 And, you know, the one everybody -- the obvious one they
10 refer to as a template is the California Solar Initiative
11 (CSI). This is, you know, I think, quite different from
12 solar and so it's got its own sort of market and
13 characteristics and stakeholders, et cetera. But this is
14 \$200 million, the CSI was \$3 billion.

15 And so I think if we show success and we make clear
16 progress and we come up with some lessons learned and a path
17 forward that's very likely to have success, then we can
18 plausibly argue that okay, we're going to pump a couple of
19 billion dollars into this and it's really going to jump
20 start, you know, in a way this could have more scale and
21 really move the needle and open up one of those wedges.

22 And so I think if we can make a vessel that really
23 works, we can fill it as much as we possibly can, do the work
24 to free up some resources, you know, with legislature and at
25 the agencies, and wherever we can get them from. So I'm very

1 hopeful about this program. Really thanks, thank you guys
2 for all your work.

3 MR. COX: Thank you.

4 MS. RAITT: Next is Guido Franco from the Energy
5 Commission.

6 MR. FRANCO: Good morning, Commissioners and
7 everybody. My presentation will cover three topics. First,
8 I will talk about new findings regarding methane emissions
9 from the natural gas system. Then I will discuss a little
10 about indoor quality impacts from natural gas combustion
11 indoors. And then I'll briefly describe an ongoing project
12 looking at the carbonization targets and the natural gas
13 system.

14 The diagram that you see in this slide comes -- the
15 original slide, the black area in the rectangle come from the
16 US EPA. That was the view of the natural gas system that
17 didn't include downstream consumption like old buildings,
18 power plants, homes, et cetera.

19 So six years ago we in the Research Division, we
20 develop an expanded view of the natural gas system that
21 includes potential leaks in this case from homes, commercial
22 building industry, power plants, and abandoned natural gas
23 well. We talk about the research later on because I think
24 that will be very important for the work that you are talking
25 about today.

1 But before I do that, the national scale
2 Environmental Defense Fund, EDF, and others have invested
3 millions of dollars and several years of research trying to
4 better improve the estimation methane emission from the
5 natural gas system on the national scale.

6 This -- the figure the map comes from Omara et al.
7 from EDF and other research groups where they presenting his
8 extremely nice map, you know, emissions associated with a
9 production of natural gas in the United State.

10 The size of the black line are the black circles are
11 proportion to the emissions in the different production
12 basins. On top of the -- of the name of the basins, you have
13 a percent. That percent represents the emissions -- methane
14 emissions equivalent to a percent of production.

15 The emissions go from less than 1 percent to
16 4 percent, actually 4.8 percent in the San Joaquin Valley and
17 4.5 percent in the San Juan production basins. This same
18 group in this case first author was Alvarez, et al, from EDF.
19 They also in a path breaking I believe paper in science.
20 They integrated all of the work that they had been done not
21 only the air but NOAA and others into what is the current
22 view of methane emission from the United States.

23 So they presented a table, the table come from their
24 paper showing, you know, emission from the different parts of
25 the natural gas system. The area in red represents the

1 emissions in the production basins. The emissions are
2 estimated as teragrams per year and the year is 2015. So the
3 production emissions are in the order of 10.9 teragrams per
4 year and the total US emissions are 13 teragrams.

5 So basically emissions from the extraction and the
6 processing of natural gas prior to injection to the natural
7 gas pipelines represent more than 84 percent of the overall
8 emissions. I believe this is important from a climate
9 perspective because California imports 90 percent of the
10 natural gas that we consume for normative issues, they are
11 not included in the ARB inventory.

12 Alvarez also emphasized one important point. You
13 will not see in this table emissions form downstream meters
14 in our homes and buildings because it was not, there were not
15 such paper at time reporting emissions downstream in meters.

16 I'm going to slip this slide. So but as I said, the
17 Energy Commission has been funding work on looking at methane
18 emissions of downstream of meters. One of them is emissions
19 estimates from homes. And the bottom line is that homes
20 according to Mark Fischer, et al, from LBNL, homes in about
21 0.5 percent of what they consume as natural gas.

22 We are very glad to report that ARB used the result
23 of this study to include for the first time emissions from
24 the residential sector, downstream the meters in the state
25 inventory of greenhouse gas emissions.

1 But we also have projects looking at buildings,
2 commercial buildings. We have a project at GTI looking at
3 emissions in restaurants. They are using a bottom up
4 methodology where they go component by component measuring
5 emissions. And the bottom line is that restaurants,
6 according to my calculations, my interpretation of results
7 with restaurants may be more than 1 percent of the natural --
8 natural gas that they consume. So 1 percent versus 2.3
9 percent without counting downstream emissions is an important
10 increase.

11 So what about other building types? Well, we still
12 have another contract with ICF and they're working with GTI
13 where they're going to be reporting emission from 100
14 buildings in six building types. The six building types are
15 listed there. They ended all the measurements and results
16 will be reported in the next few months.

17 As far as I know the state, national, and
18 international inventories do not include yet methane leaks in
19 the inventory. They do include methane leaks from commercial
20 buildings.

21 Okay. So I now a project was not sponsored by the
22 Energy Commission, it was a project conducted by the Jet
23 Propulsion Laboratory, JPL NASA. I think it's partially
24 funded by the Air Resources Board were they use
25 (indiscernible) Mount Wilson, looking down to the air basin

1 in Los Angeles. I think they do like two or three
2 measurements a day. And they found -- they use the
3 measurements to correlate estimated emissions with natural
4 gas consumption. So the black line -- the black line shows
5 now I don't remember. I think the black line shows estimate
6 emissions, methane emissions from the natural gas system in
7 that basin and the red is natural gas consumption.

8 As you see, there is a (indiscernible) and the
9 (indiscernible) is due to higher increase of natural gas
10 consumption in the wintertime for space heating. They use
11 the nice correlation between emission estimate and
12 consumption to estimate that homes and building as a whole
13 may emit 1.4 percent of the natural gas that they receive.

14 I think this is a huge number. I think ARB, the
15 Energy Commission and others should conduct or should support
16 additional studies to corroborate or to improve the mission
17 estimate from buildings and homes in Los Angeles.

18 The next project is one that just ended, the final
19 report -- we have the final report, it's been edited and will
20 be available in the next few months. It's a project with JPL
21 sponsored by Air Resources Board, NASA headquarters, and the
22 Energy Commission where they're using airplane with a
23 sophisticated spectrometer to visually locate what is called
24 point source of emissions. Point source of emissions are in
25 the case a large source of emission emitting more than

1 10 kilograms per hour.

2 So they identify hundreds of point sources and
3 together they emit the equivalent of 34 to 46 percent of ARB
4 reports system-wide emissions in the prior inventory 2018
5 methane emissions inventory.

6 They corroborated was reported by Omara et al. in the
7 San Joaquin Valley. The emissions are relatively high, you
8 know, 4 -- the emissions from the extraction natural gas oil
9 in the -- in Kern County in the south part of San Joaquin
10 Valley can be about four percent of the 4 percent of the
11 natural gas productions.

12 Now let me move to public health. Burning natural
13 gas in our homes can result in poor air quality. Burning of
14 natural gas emit oxides of nitrogen and O₂ particulate matter.
15 In the slide you can see two recent studies, one by Logue,
16 L-O-G-U-E, et al, that report estimated 62 percent of the
17 population using natural gas for cooking in the
18 (indiscernible) basins are exposed into levels that are
19 exceed acute health base-standards and guidelines.

20 As part of a use of a study sponsor by the Energy
21 Commission, UCLA is measure and to all the EM concentrations
22 in homes, in less advantaged communities in Los Angeles. The
23 purpose of the study is to develop a holistic view of the
24 future of energy for that community and a holistic view
25 includes everything from energy efficiency, retrofit,

1 electrification, indoor equality, outdoor equality, and
2 environmental justice and over renewables.

3 So the next project is related to, I mean the last
4 topic I want to talk about has to do with the issue of
5 decarbonization natural gas. We had a project with E3, the
6 report is already out, looking at different scenarios for
7 California to achieve productions of 80 percent by 2050. The
8 message for a natural gas system according to that report is
9 that fossil natural gas has to go down substantially in order
10 to meet the 80 percent target. The ongoing project is a
11 different look at what will happen at the energy system
12 looking at all the options that could be available to
13 decarbonize the natural gas system.

14 We had a workshop on June 6th that was very well
15 attended. The resource team is supposed to send me their
16 draft final report by the end of this week. So it will be in
17 the public in a month or two as a draft. And then will have
18 opportunity for additional comments before the final report
19 is available by the end of the year or early next year.

20 One message that is coming loud and clear from the E3
21 study is that renewable natural gas can play an important
22 role decarbonizing our energy system. However, the use of
23 renewable natural gas, in this case the way we are defining
24 renewable natural gas to include biomethane, hydrogen,
25 synthetic natural gas, and a mixture of fuels. So that the

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1 role for natural gas would be to use it for applications
2 where it would be very difficult to decarbonize, the heavy-
3 duty trucks, industry applications, et cetera, et cetera.

4 So but before I finish with my conclusions, I would
5 like to thank ARB staff, the staff of the ARB with having
6 working collaboratively for the last 100 years. So we'll
7 continue working with them, our collaboration has been
8 extremely helpful.

9 I think the conclusions are obvious. I think methane
10 emission from homes and buildings are important and in my
11 opinion should be considered in future studies of
12 decarbonization of the California economy.

13 The same thing about public health. I think it must
14 be considered and the areas there are so many studies that
15 are planned to improve the emissions estimate of methane
16 emissions, to look at decarbonization of the energy system,
17 et cetera, et cetera.

18 Thank you very much.

19 COMMISSIONER MCALLISTER: Thanks, Guido.

20 All right. We'll take that as applause for all of
21 the speakers up to lunch.

22 So let's see we're a little bit past time and I want
23 to just ask, so we're going to break in a couple of minutes.
24 Giving our dais a chance to ask questions if they want. And
25 then Heather can tell us what time we're going to break until

1 just to give people some time to get some lunch.

2 Let's see, anybody on the dais have questions about
3 that? I guess I wanted to just lay out so I'm really happy
4 to hear that we're convening some public health research on
5 this and I think that's going to be critical. And I'll just
6 -- a couple of sentences I'll say about why and maybe lay out
7 a little bit of vision for what we could do if we really took
8 this seriously.

9 You know, we want to focus on equity issues, we want
10 to focus on a low-income folks. I mean there was, you know,
11 1477 is going to focus on, it's got a chunk of it is carved
12 out for focus on low-income which is great. You know,
13 multifamily work which we haven't talked about too much
14 today. The multifamily building sector is an obvious place
15 to go and I think, you know, we need to make the case to the
16 legislature that we need to focus on that and put some real
17 resources into upgrading our multifamily buildings
18 particularly --

19 (Interruption by WebEx)

20 COMMISSIONER MCALLISTER: Particularly our low-income
21 multifamily.

22 So but if you think about what it would take to show
23 these health benefits and value them, right, I think we could
24 do a research project, like really a longitudinal study
25 almost, a research project with say a large healthcare

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1 provider that has good penetration in some part of the state
2 that we would identify. You know Kaiser Foundation is big
3 leader in this or Sutter Foundation or, you know, any number
4 of them. And we say, okay, we're going to do a big
5 initiative to upgrade, you know, single multifamily buildings
6 in this territory and then track over the next ten years what
7 happens in terms of emergency room visits for asthma, you
8 know what happens with those building retrofits and do they
9 have real health system cost saving impacts.

10 Because we're not going to -- you know, we're all
11 energy wonks. I'm more and more convinced that we're not
12 going to move the market based on only the energy benefits
13 alone, we have to incorporate these non-energy benefits, and
14 first and foremost among them are going to be health impacts
15 based on indoor air quality and, you know, and work across
16 our agencies on the rest of our air quality and our indoor
17 and outdoor environments.

18 But, you know, I think -- I think we would see over
19 ten years some needle being moved in that area if we got
20 enough penetration to be able to measure it in a robust way.
21 So anyway, I think we ought to try to find out whether or not
22 that's the case and do that in a rigorous way. But that's a
23 significant study that would take a fair amount of resources.
24 But we could work with the Department of Public Health and
25 others to try to -- to try to frame that and do that.

1 (Indiscernible) and ARB would be right in the middle of it,
2 really, if we were to make that happen.

3 So maybe there's some little piece of this we could
4 carve off in the R&D division to begin to scope some effort
5 like this and really see what it would have to look like to
6 be meaningful. But for example (indiscernible) and include
7 the transportation benefits, you know, tailpipe emissions
8 reduction, all that stuff maybe, you know, we could find a
9 way to capture that.

10 So anyway, I think that's the kind of project that we
11 need to, for example, that kind of scale and that kind of
12 rigor.

13 MS. MONAHAN: Can I ask a --

14 COMMISSIONER MCALLISTER: Yeah.

15 MS. MONAHAN: Just one comment on that. I also think
16 it was fascinating that some of the data indicates that the
17 current nitrogen dioxide standard for ambient air quality,
18 let alone indoor air quality, is inadequate. And so I also
19 think that this data can feed into the improvement of our
20 indoor and outdoor air quality standards. Which will again
21 then feed back into what kind of policies and programs we can
22 implement to make sure that we are health detected.

23 MS. CHANG: And let me just really quickly say I
24 really appreciate the focus and discussion about the indoor
25 air quality. That's been, you know, an area that we've been

1 very interested in for decades. And it's a hard area to make
2 progress in because it's in people's homes.

3 But I think that that really, I think it's a really
4 interesting idea about doing a longitudinal study to see what
5 you might be able to detect in there. And I think also, you
6 know the appreciation of the indoor air quality issues and
7 thinking about as we look at tighter buildings and more
8 energy efficient buildings, sort of making sure that from the
9 air quality side, the indoor air quality side, that's
10 something that we're looking at too. So thanks.

11 COMMISSIONER MCALLISTER: Yeah. Absolutely. And
12 we'd have to involve HCD in that discussion as well because
13 they -- the indoor air quality issue is at least in large
14 part under in terms of filtration and equipment that's going
15 to make us address that, is going to allow us to address
16 that.

17 So let's see. No more comments from the dais. I'm
18 going to pass back to Heather to give us guidance on lunch
19 and how long we're going to give everyone to go out and find
20 something to eat.

21 MS. RAITT: Sure. So if we want to stick to an hour
22 break, should we come back at 1:15 then? Does that work?
23 Okay.

24 COMMISSIONER MCALLISTER: That works.

25 MS. RAITT: Please be back at 1:15, we'll restart.

1 COMMISSIONER MCALLISTER: Thanks everybody, we'll see
2 you in the afternoon.

3 [Off the record at 12:15 p.m.]

4 [On the record at 1:18 p.m.]

5 COMMISSIONER MCALLISTER: Okay. Let's get started.
6 Commissioner Randolph is going to be a little bit late
7 joining us and Mark Rothleder had to leave but we are
8 expecting Edie Chang and Commissioner Monahan to be here
9 shortly.

10 But we're just going to get started to respect
11 everyone's time. And I will unless Heather has something to
12 say to kick off the afternoon, I'll pass it to Martha Brook
13 to moderate our next panel.

14 MS. BROOK: Great. This is Martha Brook. Welcome
15 back from lunch and thank goodness for inside under
16 climate-controlled conditions. It was hot out there.

17 So I don't have an introduction to the panel because
18 our panelists are going to introduce themselves and it will
19 be obvious that we invited the right people to the table.

20 So then I'm going to ask -- I'm going to ask the
21 panelists three questions and then if there's still time and
22 we haven't been chased off, then we can have questions from
23 the audience.

24 So we're trying to, you know, in a very short amount
25 of time kind of cover the scope of the Energy Efficiency

1 Action Plan which as you heard this morning is broken into
2 doubling energy efficiency; efficiency and equity, you know,
3 bundling tightly together to meet our equity goals that the
4 state has; and then building decarbonization.

5 So we've invited panelists that are going to cover
6 all of that and we have going around the panel, Scott Blunk
7 from SMUD, Mohit Chhabra from NRDC, Michael Colvin from the
8 Environmental Defense Fund, Carmelita Miller from Greenlining
9 Institute, David Phillips from the UC Office of the
10 President, and Ronnie Raxter from the California Energy
11 Commission.

12 So they're each going to do a five-minute
13 introduction of what they're doing is relevant to efficiency
14 and building decarbonization. And first we're going to have
15 Scott.

16 MR. BLUNK: Thank you, Martha. And pleasure to be
17 here. I'll keep this pretty quick, five minutes.

18 So I am from SMUD and my primary responsibility at
19 SMUD is building decarbonization and energy efficiency. I do
20 the long-term planning around those two.

21 And SMUD has a 2040 goal at being net zero. That,
22 so the plan is to be net zero and we're netting out using the
23 vehicles and building electrification. The board has
24 committed \$1.7 billion of additional investment to hit that
25 goal. That equates to essentially doubling our existing --

1 well, actually it triples our existing program's budget over
2 that time period. And that \$1.7 billion also equates to
3 about \$50 million a year over those 21 years.

4 All right. So in that vein, I worked with a lot of
5 different people, including E3 to help develop a carbon
6 optimization tool. What it does is it calculates the
7 marginal carbon savings and cost effectiveness in order to
8 optimize our programs within budget and market constraints.
9 What the real intention is so that we can shift away from
10 first-year kilowatt hour savings and on to a long-term carbon
11 metric for all of our programs. And it does this by using
12 the hourly marginal emissions, it's -- yeah, we'll just leave
13 it at that. The long-term hourly marginal emissions from the
14 grid. And it does it by we started from the ground up, each
15 individual measure, lightbulbs, water heaters, from the
16 ground up and optimizes from our programs based on each of
17 those individually.

18 And as a little context, so this one's looking at
19 tEE, there's a lot of new terms in this. tEE is just
20 traditional energy efficiency, the way we've been thinking of
21 it. And the reason to call it traditional energy efficiency
22 is just that electrification is energy efficiency, it's just
23 not the way we've been thinking about it, so try to talk
24 about it a little bit differently.

25 But the biggest thing when you're looking at the blue

1 curve there, an energy efficiency measure at 8 p.m. is going
2 to lower carbon emissions, but an energy efficiency measure
3 at noon is going to raise average carbon emissions. So it's
4 the temporal aspects of what we're doing, what our programs
5 are doing, what our measures are doing that is really
6 important. And although that is, that discussion is reversed
7 if you're doing an electrification measure versus an EE
8 measure. But EB is electrification, this is what we call
9 electrification.

10 But whether we're doing an EE measure or an
11 electrification measure, it's not just an A point in time,
12 it's spread out throughout the day and throughout the year
13 and so what the tool does is just accumulates that marginal
14 carbon emissions through every hour of every year of the
15 measure's lifetime.

16 And for program planning purposes, what this does is
17 there is -- it gives the amount of carbon savings per measure
18 and that will change over time based on the carbon content of
19 the grid. And that's the gray bar at the bottom. And for
20 program planning purposes, we're going to claim all of that
21 carbon savings in the year that it's installed. That's only
22 a planning metric that our programs will use. And this is --
23 and let me say this is not a finalized outcome, the board
24 hasn't weighed in on this but this is the results of the
25 tool, and what we're proposing.

1 So for planning purposes, we put it all in that year
2 to be able to value the whole lifetime of that. And what
3 that looks like from a programmatic carbon reduction is this,
4 the energy efficiency's the blue at the bottom. And this is
5 all in life -- programmatic or lifetime carbon emissions.
6 And so in 2019, we're at about 1 percent energy efficiency
7 for our portfolio, 1 percent of retail sales. And about 93
8 percent of our carbon savings is coming from traditional
9 energy efficiency. But by 2040, less than I think .1 percent
10 of our carbon savings is coming from traditional energy
11 efficiency mainly because our grid is getting cleaner, but
12 also we have cut the amount of energy efficiency in half over
13 that period of time from 1 percent to one half of a percent.
14 But by -- but if we're going save carbon, it's going to be
15 through the electrification piece which is the orange.

16 And then the common concern is grid impacts. And
17 what this shows is the orange line on top is the peak load
18 increase from electrification. And the blue line on bottom
19 is the peak load decrease through traditional electrical
20 efficiency. And the big winner is every time you replace a
21 gas furnace with a heat pump, you also get a more efficient
22 AC which addresses our peak. So you get those two at the
23 same time.

24 So at least this graph only goes out to 2030 but
25 we're not anticipating any significant issues with our peak

1 because the net impact is the difference of those two and
2 we're still down 120 megawatts or so. So our peak has
3 reduced over that period of very significant electrification.

4 And that's it.

5 MR. CHHABRA: So good afternoon, I'm Mohit. I work
6 with the Natural Resource Defense Council and I work on
7 energy efficiency and decarbonization and energy sector
8 issues.

9 So before I start, I'd like to start that at NRDC
10 we've been asking this central question, given how the grid's
11 been evolving to have more renewables in it and the makeup of
12 the grids changing, we have climate goals and equity
13 concerns, the questions we've been asking was the right
14 amount of investment and energy efficiency that's necessary
15 to meet our climate goals while maintaining an equitable
16 grid. So that's the context for our thinking here.

17 So energy efficiency portfolios, they meet multiple
18 objectives and I -- this is an illustrative list. As you can
19 see, these are varied objectives and all of these have
20 different end goals. And recently, we've had other policy
21 requirements, environmental requirements from SB 350, SB 100
22 that add to these requirements of energy efficiency. And in
23 sort of a post lightbulb world where we are right now in the
24 energy efficiency programs, it's hard to meet all of these
25 objectives and maintain an energy basis cost effective

1 portfolio. And we're seeing that with some of the portfolio
2 wide evaluations recently, and so the IOU program design
3 filings, maintaining a TRC of 1.0 is hard.

4 The most recent potential goals and target study that
5 Justin and Jeorge summarized this morning does show that we
6 have decreasing amount of programmatic potential, there are
7 reasons for that. But at the same time, our carbon reduction
8 goals are getting more stringent, and those are -- that
9 direction is counterintuitive. And not saying that that is
10 incorrect, but we need to scrutinize and make sure, again to
11 answer this question, what is the right amount of investment
12 in energy efficiency to meet our climate goals? And to
13 answer that question is harder given the myriad of objectives
14 that energy efficiency is trying to solve for with one
15 measure of energy based and what subcarbon matters cost
16 effectiveness.

17 So it propose the list to restructure the energy
18 efficiency portfolio. And my words got moved around a little
19 bit so I'll speak them out. The first is a resource bucket,
20 second is a long-term market transformation, and the third is
21 the equity bucket. I'll define each one of these. I call
22 Energy Efficiency Resource Programs as those programs you'd
23 want to directly compare the supply side resources to meet
24 near-term carbon reduction and grid needs. So an IRP
25 context, that's an Integrated Resource Planning context, what

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1 portion of energy efficiency can compete with supply side to
2 meet grid needs and let's set up a system where we figure out
3 the possibility to optimal of investment in energy efficiency
4 in dollars, grid per dollars.

5 There's some energy efficiency programs that save
6 energy, meet grid needs, save carbon, but can't be evaluated
7 in that context, they have more longer term objectives and
8 they get at market transformation. And currently, there are
9 a lot of programs in utility portfolios that aim to transform
10 the market but they aren't connected. So there's research on
11 emerging technologies, for example. Then there's codes and
12 standards initiatives. And then there's some programs who
13 turn clean workforce. And some of these are looked at
14 separately, some of these are lumped in with the resource
15 programs. So the intent is how can you create a framework so
16 you can define your long-term market transportation goals be
17 held accountable to that as opposed to having a mandate to
18 spend and then having to balance cost effectiveness of the
19 programs. Right?

20 And the final bucket is the equity bucket. So we
21 have some funds reserved which aren't being spent for as
22 Jeorge explained for cost effectiveness and other
23 considerations. The question is how do we best spend these
24 funds to make sure that as we transform our grid to reduce
25 carbon emissions, that we keep -- the grid remains equitable

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1 and improves.

2 And a question to ask ourselves is aside from the
3 funds in [indiscernible] programs if what we really want from
4 some of these programs is nonenergy benefits, should there be
5 other funding sources that need to create legislatively so
6 that we can actually get the kind of impact we want from
7 these programs apart from what already exists?

8 With that, I'm going to say that the intent when we
9 divided the portfolio into these three separate portfolios
10 was really to align our policy objectives, programmatic
11 goals, and what's happening on the ground to create a more
12 accountable and tractable system. And you want to have
13 unique tracking cost effectiveness budget making and other
14 processes for each one of the sub portfolios to really be
15 able to get the benefit that you should get from energy
16 efficiency. As a part of my presentation, I've also included
17 a detailed version of these five slides that in narrative lay
18 out this plan for folks to refer to after the meeting, after
19 this workshop.

20 Thank you.

21 MR. COLVIN: So good afternoon, commissioners, and hi
22 Edie, welcome back.

23 MS. CHANG: I'm sorry.

24 MR. COLVIN: No, not -- no, thrilled that you're
25 here. So my name's Michael Colvin from Environmental Defense

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1 Fund. And I have a couple of opening thoughts. First one
2 which isn't even on a slide but needs to be pointed out that
3 I did not pay Guido more than \$10 for all those shout outs he
4 gave us before the lunch break. He -- you know, I'm staying
5 compliant with the gift limit rules.

6 So for those of you who are not familiar with the EDF
7 you can read this later, but we are an environmental
8 nonprofit, we are guided by science, and we are really much
9 more business oriented and solution oriented. And I pulled
10 the numbers last week in preparation for this. We now have
11 over 420,000 members in California alone that we're
12 representing.

13 And as Guido sort of mentioned, one of the core parts
14 of the energy program work that we've done in the last few
15 years has been around methane. And as we're talking about
16 the energy efficiency strategic plan upgrade, as we're
17 talking about decarbonizing buildings, I think a lot of focus
18 that you'll hear both in my slides and kind of some of the
19 Q&A that we'll do later is it's not about the buildings, it's
20 about the carbon. And how do we go after the carbon in the
21 right way? And so EDF has done a lot of work on both methane
22 research, what's the science of it, how do we target, what
23 are the results. And what are the cost implications for it,
24 Commissioner Randolph who isn't here at the moment that voted
25 on the decision at the last business meeting at the PUC, they

1 started aligning the utility's leak detection programs with
2 the societal cost of methane specifically, not carbon but
3 methane specifically so that we could start thinking outright
4 as we're prioritizing leaks and as we're prioritizing what
5 our next steps and actions are, how do we go after the most
6 potent methane sources possible.

7 And a lot of the research as EDF has done really
8 started pointing towards wait a second, we need to align the
9 shareholder incentives and the policy objectives with how
10 potent those gases are. And that's one of the broader
11 comments that I wanted to sort of point into this today.

12 As we're talking about decarbonizing buildings, I
13 almost want to say we should start de-methanating buildings,
14 but that's a weird word so not -- not going to go there.

15 So the -- some of the lessons learned from our
16 methane research which I think directly apply into some of
17 the ideas that I had for this workshop was to go after the
18 biggest sources of emissions, the biggest leaks, you know,
19 the oldest buildings first. Go after the highest emissions
20 and not just lots of tiny little leaks. We go after the
21 biggest bang for the buck that you can. And regulations
22 work. The codes and standards advocacy that you have works.
23 Appliance standards work. Thinking about indoor health
24 quality standards. Edie, I know that was something that you
25 mentioned at the beginning. They work and we need to think

1 about how, you know, how that's out there.

2 I want to echo something Scott said. You can't
3 manage what you don't measure and measurement works. I just
4 happened to like this visual and I was over the lunch break
5 just talking with a friend of mine from U.C. Irvine who
6 helped take this photograph with EDF. Aliso Canyon was I
7 think a big motivator of how do we start thinking about why
8 we want to decarbonizing our buildings. It's not just
9 because it's a large untapped sector, it's because there are
10 larger systematic impacts that are involved with this.

11 The other thing that we get out of this image is we
12 do have a major gas system in California. As we're talking
13 about how we decarbonize our buildings, we have to think
14 about the implications on the gas system. We're in a weird
15 equilibrium right now. And if we're going to change one part
16 of it, we're going to have to change some others as well.

17 So the biggest I think take home message that I have
18 is as I was reviewing the draft report that's out there which
19 was excellently done, if I look at all the great work that
20 the PUC has been doing, that the codes and standards work has
21 been doing, we've really focused on how do we make our
22 buildings more efficient. That's great, but that's not
23 enough now. We need to not be thinking about an efficient
24 building, but how do we start thinking about a decarbonized
25 building?

1 And the second half of that is as Guido mentioned
2 right before lunch, yeah, we can have a decarbonized building
3 goal and it seems like the most cost effective way to have a
4 decarbonized building is through electrification. Though
5 electrification doesn't work in all circumstances either from
6 a technical perspective or from an economic perspective. So
7 we need to think about the buildings as the cohorts that they
8 are in. What happens if a building just had a major amount
9 of new energy efficiency upgrades on the gas system? We're
10 not going to rip all that out in the next five years.

11 We might want to electrify -- eventually, when that
12 equipment reaches the end of its useful life, it doesn't mean
13 it can't be decarbonized in the meantime. Similarly, I could
14 have a relatively inefficient home, but if I've signed up for
15 a green care shared renewables program, technically, it might
16 actually be decarbonized home. And so we need to think about
17 what are the tradeoffs between an efficient building, a
18 decarbonized building, and an electric building. Because
19 we're using these words interchangeably but they're not the
20 same thing.

21 And so I think I started to hint towards this. But
22 the last point that I wanted to sort of mention, going back
23 to the Aliso Canyon slide was if we think cost effective
24 electrification is the best strategy for decarbonizing
25 buildings, and a lot of the E3 work out there indicates that,

1 I think it makes a lot of sense in those circumstances, we
2 have to think about the legacy gas assets that are in the
3 ground. We spent a huge amount of money on that
4 infrastructure and in all honesty, the customers who are
5 going to be able to afford to electrify early are the ones
6 who can afford to leave the gas system. And that means who
7 is left holding the bag? And there's a big equity component
8 that is attached to all of this.

9 So as we're coming up with our policy objectives of
10 how do we decarbonize buildings and if electrification is a
11 primary strategy, we need to think through well, what are
12 those equity impacts of the gas infrastructure that's left in
13 the ground? And how do we make certain that participating
14 customers are not creating a negative impact on the
15 nonparticipating customers. And just to give us a sense of
16 this, you know, put up a picture of where the gas system is,
17 there are entire parts of the state that don't have any gas
18 service at all. And the strategies for new buildings and new
19 hookups might be very different than existing buildings. And
20 so we can't just have a one size fits all approach for how we
21 approach this.

22 I think from this last slide and this slide the thing
23 I want to really try and communicate to everyone is we might
24 want to think about the age and the book value of the gas
25 infrastructure as a criterion for project selection for our

1 buildings. And we might want to be targeting different
2 buildings and employing different strategies. If I have a
3 brand new gas hookup connecting to a brand new building or if
4 I have a really old leaky pipe that is connected to something
5 at the end of the line and it might make sense just to chop
6 that line and to electrify entirely. Different strategies
7 are going to be required.

8 And so how we decarbonize You know, there's lots of
9 ways that we're going to want to think about how we target
10 energy efficiency programs to certain buildings based on
11 type. If Mark Rothleder were still here, he would be saying
12 let's use the node price, that's a great idea. I think we
13 should also use the book value of the gas system as another
14 screen of how we prioritize this. And being air quality's
15 probably another one. There's probably another five or six
16 that make a lot of sense of how we approach the buildings
17 that are out there. But thinking about those infrastructure
18 investments I think are really important.

19 The last one and apparently I'm, you know, setting
20 off alarms with how provocative these statements are. The
21 last one that I just wanted to mention is there are probably
22 some circumstances -- and this is building off of the common
23 [indiscernible] said as well, the E3 study is showing that
24 there are probably some circumstances where electrification
25 is either infeasible or impractical either from a technical

1 reason or from an economic reasons. Economic is probably the
2 most likely.

3 And so that doesn't mean that we should leave those
4 buildings out of the decarbonization conversation. So we
5 should think about well, what are the limited uses for
6 hydrogen, for renewable natural gas, for biomethane, whatever
7 words you want to use there because there's lots of different
8 things that are out there. But we should think about what
9 makes the most sense for those circumstances. And I would
10 encourage the IEPR to have a clear set of vocabulary and a
11 clear set of here's the building stocks that we're going
12 after and here are the strategies for each one that we're
13 going after. Again, I think decarbonization is the goal and
14 energy efficiency is one arrow in the quiver that we're going
15 to use to help us get there.

16 And with that, thank you so much. And I apologize
17 for going a couple of minutes over.

18 MS. MILLER: All right. Good afternoon, everybody.

19 I'll be presenting something that's a little bit of a
20 change for today. My name is Carmelita Miller. I'm a legal
21 counsel at the Greenlining Institute and our energy equity
22 team.

23 For those of you who don't know, Greenlining is a
24 nonprofit social justice organization that envisions a nation
25 which communities of color thrive and rediscover their

1 economic opportunities. Greenlining advances our policies
2 and economic opportunities -- for economic opportunities
3 through advocacy and community engage, coalition building
4 research, and leadership development.

5 I'm giving you a brief overview of our equitable
6 electrification framework that we're releasing next month in
7 partnership with Energy Efficiency for All. And I do want to
8 amend Michael's statement earlier about, you know, this is
9 not about -- what did you say? It's not about buildings in
10 carbon and it's about people. And so here's a
11 presentation --

12 MR. COLVIN: Second it.

13 MS. MILLER: Here's a presentation about people and
14 why this all matters.

15 I think I mentioned this, but our framework will be
16 released next month in September.

17 So why does building electrification matter? It
18 matters because environmental justice communities are hit
19 first and hardest and many people know this but economic
20 health and environmental consequences have recedes appetite
21 for fossil fuels. Another reason which is equally as
22 important is because we believe that building electrification
23 can improve the lives and resilience of our people.

24 Earlier, I appreciate Mr. Franco's presentation about
25 the health impacts of burning gas in a home in ways that

1 electrification can provide non-energy benefits. I think
2 Commission McAllister also stated that we should focus on
3 nonenergy benefits or what we like to call cobenefits, which
4 is just music to my ears. EJ equity advocates are eager to
5 figure out ways that electrification and I hope that this
6 topic -- or figure out ways that electrification can provide
7 more of these cobenefits to the residence and I hope that
8 this topic is something that we keep talking about within
9 this group.

10 The process of, you know, decarbonizing our buildings
11 involve significant risks and benefits our communities.
12 Which leads me to the second part of this vision which is
13 ensuring that impacted communities are engaged, consulted
14 with, and listened to by advocates and decision makers alike.
15 This is not just Greenlining's responsibility, we hope that
16 everyone in this room and those who are listening shares this
17 goal and can share this responsibility as well.

18 This next slide I think many of you are -- have all
19 also before, but why does it matter in this conversation of
20 how to decarbonize whether to use electrification or not.
21 The fact that people of color, especially African-Americans
22 and Latino communities are struggling economically as a
23 result of historic racism and redlining in California cannot
24 be overstated.

25 Greenlining's approach in advocacy is similar in this

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1 presentation in that as a first up, we have to acknowledge
2 historic crimes that our communities continue to suffer today
3 in order to better understand the barriers to the access to
4 renewables, to energy efficiency than talking -- about to
5 talk about. And these barriers are significantly hard to
6 overcome and cannot be -- cannot be stated enough.

7 However, it isn't the sole responsibility of CARB,
8 CPUC, CEC, and CAISO's job to eliminate the legacy of racism,
9 that's not what we're talking about at all. It's -- what
10 we're talking about is that our communities and we expect
11 that the current and future energy policies and programs do
12 not further intensify these consequences of legacy racism.

13 Barriers -- and I'm going to quickly highlight -- are
14 not new to the commission. This SB 350 barrier study named
15 these same barriers the environmental justice communities so
16 that have to accessing energy efficiency and renewable
17 energy. Earlier Rory also presented on barriers during his
18 presentations which reflect these same barriers. It is
19 important to repeat them in the context of conversations
20 surrounding decarbonization or building electrification
21 because a lack of adjust and equitable transition plan is not
22 the same as missing out on a fair share of public funding
23 invested through clean energy programs.

24 Not having a just and equitable transition plan can
25 exponentially increase the hardships that our communities are

1 facing. So our people cannot make the switch on their own.
2 Most people I'm talking about can barely afford to live in
3 the state, they can barely keep their lights on. They are
4 not going to talk about how they're going to convert their
5 homes to all electric homes tomorrow.

6 So what do we do? When energy and security is
7 extremely high, terms on recent report on disconnection state
8 that between 19 to 25 percent of Californians are energy and
9 insecure. And for those who are not familiar with this term,
10 energy insecurity is the inability of a person to pay their
11 bills without trading off a basic necessity, household
12 expense such as food or medical care and we do have a lot,
13 too many people, too many Californians who are foregoing
14 medicine with a comfort of their homes so that they can pay
15 the bill.

16 The next barrier are, you know, just is the fact that
17 renters have limited choices. Even higher income rents who
18 I'm not really talking about here who can somehow afford
19 upfront costs of the switching their homes, they're not going
20 to be able to necessarily do all of that because they don't
21 have the property rights and the kinds of choices that they
22 can make as someone who owns their home. They need their
23 landlord's permission who may or may not have an incentive to
24 switch. And if the landlord decides that they do want to
25 switch, the renter is still facing the risk of increased

1 rents, or getting displaced from their homes because their
2 rent is no longer affordable, or if the owner converts a
3 building.

4 We also have regulatory barriers. And again this is
5 also reflected in SB 350. We are facing a lack of program
6 and funding alignment. Most of California's housing stocks,
7 most of the housing stock where Californians live with low
8 incomes needs more than just energy upgrades. These
9 buildings often need to be treated for mold, for asbestos, or
10 structural issues, like damaged walls, leaky roofs. Existing
11 incentive programs for energy efficiency require that homes
12 be free of these problems before being treated and have no
13 requirement for referral or follow up.

14 Many residents who are very -- the next -- the next
15 barrier is that we don't have enough education and outreach
16 to engage Californians on the issue of decarbonizing our
17 economy. Many residences are every interested in
18 understanding the indoor quality benefits from
19 electrification as well as a connection between gas use and
20 climate change. We need culturally appropriate education
21 that we're in this campaign and most importantly support for
22 community-based organizations who are working with and
23 helping residents on a daily basis.

24 So we need to figure out how to support the residents
25 and the community-based organizations that are doing the

1 work. And while I'm not presenting on workforce in this
2 topic, I'm going to definitely go over the five-minute limit,
3 it is something that I want to flag as an issue as well. A
4 transition -- a just transition plan for workforce for
5 workers. We're leaving fossil fuel -- fossil fuel workforce.
6 They need -- and also -- sorry.

7 So fossil fuel workers and also workers from
8 disadvantaged and low-income communities who need access to
9 the jobs that the green economy's providing. I want to
10 highlight those two important issues as something that, you
11 know, we definitely should be tackling as well. But I'll
12 move on for now because we're running out of time.

13 Our recommendations. Don't harm people, right, to
14 make this transition without -- as much as possible --
15 without harming those who are already suffering. Our
16 recommendation is to use equitable framework for decarb
17 policies and programs. The framework that, you know, we've
18 created, we've vetted this through with many advocates both
19 EJ equity -- EJ equity and environmental advocates alike.

20 I'd like to note that as of the steps that I'm going
21 to talk -- that you see here, I'll read them really quickly.
22 The first one is assess community's needs, establish
23 community's decision making. The third one is develop
24 equity-driven metrics, leverage program benefits, and lastly,
25 track and improve performance.

1 Like to note that the second bullet is actually the
2 one that needs more attention. And I want to talk about that
3 a little bit right now. Because we saw a recent example of
4 how this can actually work through the San Joaquin Valley
5 proceeding at the CPUC. Here we saw the commissioner, staff,
6 parties work hand-in-hand with a community-based
7 organizations and impacted residents to develop 11 pilots
8 that involved electrifying the residents' homes. If you're
9 not familiar with this proceeding, please see me afterwards
10 and especially to talk about what the role of communities'
11 organizations and organizations CBOs who work with these --
12 with the residents that we're talking about.

13 What we learned there is that it showed that more
14 often than not, when we provide -- when offered a community
15 choice, communities opt for a cleaner energy option. That
16 empowering communities to make decisions leads a stronger
17 outcome across the board. This is a natural way to get -- to
18 get support for programs and policies and really figure out,
19 you know, what are the communities' needs and are you doing,
20 are you providing them the best solution?

21 And the last point that I want to make is that,
22 again, I cannot emphasize this enough, is the rule of
23 environmental justice and equity organizations. Right now as
24 I look around, I wonder whether next time we have a workshop
25 like this, whether we can improve the audience attendance,

1 we're reaching out to more organization, we're actually doing
2 the work. Not just helping our residents with energy-related
3 concerns but are doing the work around decarbonization.

4 We held a workshop at Greenling a couple of months
5 ago now, I think maybe more. And, you know, that workshop
6 really debunked the myth that equity in EJ organizations are
7 just not interested in decarb. We are -- there are a lot of
8 organizations out there that are very, very interested in
9 engaging this issue and I just hope that as we move forward
10 that we can continue to invite organizations like ours.

11 Thank you.

12 MR. PHILLIPS: Good afternoon. My name's David
13 Phillips, I'm the associate vice president for energy and
14 sustainability at the University of California and the office
15 of the president.

16 And I was selected today to represent the client
17 perspective on these issues with U.C. being an early actor in
18 this phase.

19 And just to give you some background about why -- why
20 we're involved in this. The U.C. system set the goal to
21 become -- to make our buildings carbon-neutral by 2025. So
22 it's some 20 years ahead of the state and we've been at it
23 now for many years and I think we've got some good lessons
24 learned. One of which is back in -- checking back to the
25 discussion this morning is when you're trying to go to zero,

1 you don't have to worry about baselines. So that was one
2 really interesting point. You don't have to worry about
3 units. It's really great for those that are challenged in
4 that regard.

5 Energy efficiency is really important. Our leading
6 campuses have already reduced their per square foot energy
7 use by 50 percent. We have many examples of that in the U.C.
8 system. So it's really important. But to get to zero, it's
9 insufficient, we figure that out. And like the state, we
10 have -- we don't have a pool of money to throw at this carbon
11 neutrality goal. We need to figure out how to do this in a
12 cost effective way. And so that's where partnerships become
13 really important. We realize this and at a customer meeting
14 from Southern California Edison, I can go to the next slide,
15 I'll show you that the partnership's here. They heard loud
16 and clear that we had these goals as a customer -- I'm sorry,
17 I'm a little bit ahead of myself. And Edison worked with us
18 and the California State University system to develop the
19 first of its kind incentive that uses carbon as the metric.

20 And so I'm going to provide just a very high level
21 overview of this incentive program. But I -- from my
22 perspective, I think it really addresses a lot of the
23 challenges that we heard about this morning and I'm very
24 hopeful that this will provide a solution for the state as
25 well.

1 So these are the participating campuses from both the
2 SCU system and the University of California. And we
3 recognize that when it comes to carbon neutrality and
4 reducing emission, there's good load and there's bad load.
5 And -- and there's a -- there's a lot of actions that we
6 could potentially take to decarbonize that would take place
7 off campus, that would potentially be even out of state type
8 solutions. We really want to first to provide a pathway for
9 others to follow. We want to first deal with on campus
10 solutions as much as possible.

11 So this -- the clean energy optimization pilot
12 focuses on actions behind the meters. So we have typically
13 at these campuses we have master meters that measure all of
14 the electricity that's provided from the utility and all of
15 the gas it's used. And the items there in the circle
16 identify all of the potential solutions that will help us
17 decarbonize and move forward toward this goal.

18 So the basic measure is the bottom line use at the
19 electric meters to the campus and the actions we take are in
20 that circle. And I'll provide a little bit of an overview
21 how this works. The inputs are the raw energy data. And the
22 -- you'll see there there's a baseline for what would happen
23 in the absence of action. Because the grid is getting
24 cleaner, even if the campus is doing nothing, our emissions
25 will go down because of what's happening in the state.

1 But on a yearly basis, we do a tally of how much
2 electricity and gas was used on the campus. And we do some
3 adjustments for the good load, so electricity that's used for
4 transportation. We have to do some adjustments for weather
5 and square footage so that we can encourage smart growth on
6 the campuses. And we convert all of that to greenhouse gas
7 emissions in a very systematic methodology. And any
8 reductions in the greenhouse gas emissions from the baseline
9 are then incentivized through this program.

10 This is the basic math of how it works. There is a
11 net reduction in greenhouse emissions from the campuses. We
12 multiple that by a cost of carbon that was developed and
13 changes -- that can change over time. And we did some work
14 to estimate what the life of those changes would be, you
15 know, multiply those together and you come up with the
16 incentive payment.

17 It really shifts the risk profile to some extent from
18 traditional energy efficiency programs and that the customer
19 has to take a lot more of the risk to make this work happen
20 in that if at the end of the year, the savings aren't there,
21 we don't get the incentives. And if at the end of Year 2 or
22 Year 3, if we backpedaled we don't get incentivized. So
23 there's built-in mechanisms to make sure that the savings
24 that we see are long-lasting and persistent and move us
25 forward in that action.

1 How is this funded? That comes up a lot. It's
2 funded through the cap and trade auction revenues. So that
3 was different than many of the energy efficiency programs.
4 That was the funding mechanism to make this happen.

5 So these are the goals and the benefits. I think it
6 aligns with a lot of what we heard this morning. We want
7 to -- it really does provide an option, a market-based option
8 that's driven by customers to figure out what's most cost
9 effective. So on our campuses, they can decide whether, you
10 know, long-lasting behavioral programs are more effective
11 than going with heat pumps. Whether we really need to attack
12 our central plants as the big opportunity versus dealing with
13 small building loads. It really puts that in the hand of the
14 people that are focused on this new currency of carbon to
15 make actions happen.

16 The goal of the program is also to do this as simply
17 as possible. Existing programs are very administratively
18 complex. Some of our partners on the campus have really
19 grown tired with the amount of effort it takes to get the
20 programs through. So we intentionally started with the Blue
21 Sky Program to how could we make this effective and yet
22 simple to administer?

23 And the benefits are that all of this aligns with the
24 goals to get to zero to focus on the new metric of carbon.
25 It -- it allows all technologies, it's really technology

1 agnostic. There's methodologies that strongly encourage
2 electrification but it also with the basic methodology would
3 allow for the incorporation of hydrogen or renewable natural
4 gas as another way to address greenhouse gas emissions.

5 And because the universities were chosen as the
6 pilots, we really have all of the kinds of buildings that you
7 have in the state. We have residential, we have
8 laboratories, we have transportation, we have hospitals. So
9 we have a good cross section of buildings. So if it works
10 for the CSU system and U.C., we're confident that it'll work
11 for the rest of the state.

12 And I've left you with some references. I'd love to
13 talk about our policies, our sustainable practices policies,
14 because we just last year adopted an all-electric building
15 policy or one that strongly encourages all electric building
16 design. But I'm limiting my time to the clean energy
17 optimization pilot today.

18 Thank you.

19 MS. RAXTER: While the presentation's coming up, my
20 name is Ronnie Raxter, I'm an energy commission specialist
21 here at the Energy Commission. And I'm here as a
22 representative of our building energy benchmarking program.

23 I'm going to do a quick overview on what benchmarking
24 is, the stipulations for the program, and then give you a
25 sneak peek at the disclosure aspect of it.

1 So benchmarking is creating a baseline that indicates
2 how much energy a building is currently consuming. That
3 baseline can then be utilized to measure the energy
4 efficiency performance of that building over time. Once a
5 building is benchmarked, you can use the existing information
6 to quantify energy upgrades and track future consumption to
7 confirm that the projected savings and return on investment
8 are realized.

9 Benchmarking allows building owners, tenants, and the
10 general public to better understand the buildings that they
11 inhabit making clear the opportunities for energy efficiency
12 and clean energy investments.

13 The building energy benchmarking program requires
14 annual reporting of the prior years' energy consumption.
15 Compliance is obligatory and there are two segments of the
16 program. The first segment is commercial and the second
17 segment is multifamily. Benchmarking for commercial
18 buildings began last year reporting 2017 consumption data.
19 And public disclosure will begin this year. We're expecting
20 the dashboard to be launched next month. And it'll be
21 disclosing 2018 data.

22 Benchmarking multifamily buildings began this year
23 reporting 2018 consumption data and the public disclosure
24 aspect will begin next year disclosing 2019 data. If you
25 have a building that is more than 50,000 square feet with no

1 residential units or if you have several buildings on a
2 single property than when combined have more than 50,000
3 square feet, has no residential units, and a shared utility
4 meter, then you must comply with the commercial segment of
5 the program.

6 If you have a multifamily building that's greater
7 than 50,000 square feet with 17 or more units or if you have
8 several multifamily buildings on a single property that when
9 combined have more than 50,000 square feet, has 17 more
10 residential units and a shared utility meter, then you must
11 comply with the multifamily segment of the program.

12 You are required from the -- sorry. You're exempt
13 from the program if your property does not meet the minimum
14 square feet requirements, the residential unit conditions,
15 you do not have a certificate of occupancy for more than half
16 of the reporting year or the building is scheduled to be
17 demolished within one year of the reporting deadline which is
18 June 1st every year.

19 Additionally, as of today, the cities of Berkeley,
20 Los Angeles, San Francisco, San Jose, and San Diego all have
21 their own benchmarking programs that either meet or exceed
22 the requirements of the statewide program. Due to this, the
23 Energy Commission has granted their jurisdictions an
24 exemption from the statewide program and if a building owner
25 in an exempted jurisdiction reports to their local program,

1 they do not have to report to us.

2 As I stated previously, we'll be disclosing the 2018
3 commercial building consumption data this year and this
4 presentation is to provide a visual as to what the
5 building -- building energy benchmarking program dashboard
6 will look like. And this is what it'll look like.

7 You have categories on the left that you can utilize
8 to narrow down what you're looking at and even compare two
9 cities or areas. And the map and the two graphs are color
10 coded by the property type. In the center of the map you
11 have pin drops. And if you hover over the pin, more
12 information about the specific building will appear. It'll
13 show the property type, year built, gross floor area, the
14 site energy use intensity and if available the ENERGY STAR
15 score.

16 On the top right, there is a graph for the site
17 energy use intensity which is the annual weather normalized
18 energy consumption per square foot of building space. And on
19 the bottom right there is a graph showing the ENERGY STAR
20 Score. An ENERGY STAR score is the score from 1 to 100 that
21 can be utilized to easily determine how energy efficient your
22 property is. A score of 50 is the national median value.
23 And a value under 50 means that your property's performance
24 is in the bottom 50 percent of similar buildings. Whereas a
25 score of above 50 means that your property energy performance

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1 is in the top 50 percent of similar buildings.

2 I kept mine quick.

3 MS. BROOK: All right. Thank you all very much.

4 That was really informative and appropriate. So thank you.

5 So our first question to the panelists is in regards
6 to energy efficiency. And the question is, where are the
7 largest sources of energy efficiency potential not yet
8 realized in California's programs? And to the best of your
9 knowledge and experience, do you think California can cost
10 effectively double energy efficiency by 2030?

11 Let's see. Carmelita, do you want to start? And
12 I'll call on a few of the rest of you.

13 MS. MILLER: I can start, though my focus will not be
14 on energy savings. I think a great potential that we're
15 really not looking at especially because we're talking about
16 energy efficiency is the actual impact of our energy
17 efficiency programs on our residence of health-seeking
18 comfort. I think that we've been discussing this for a very
19 long time with the SB CPUC in particular about how we can
20 evaluate and how we would measure both quantitative and
21 qualitative nonenergy benefits or cobenefits so that we can
22 further address a way that we measure cost effectiveness for
23 these different programs and make sure that we're actually
24 affecting the, you know, the people that we said we were
25 prioritizing.

1 So we would be really interested in talking about,
2 you know, what's -- what are -- you know, what's a potential
3 there? But then of course, it's kind of the circular issue
4 because then we end up having to also ask well, what are the
5 values of the things that we care about of these nonenergy
6 benefits.

7 It's not, you know -- you know, where we are right
8 now, I think it's not super ideal. It's not great as an
9 advocate coming from my own perspective and my experience,
10 it's not great when somebody asks me, you know, we get energy
11 savings, but what is ability of this particular program to
12 reduce a number of disconnections in this community,
13 Carmelita? And I can't -- if I can't answer that, that's not
14 the best feeling from the advocate's perspective, right? And
15 this is why we push -- we push all of you, whether we can do
16 better.

17 So I think there's -- there's a great potential there.
18 These are -- these are the kinds of benefits, information and
19 benefits that are community members are definitely looking
20 for.

21 COMMISSIONER MCALLISTER: Hey, Martha, can I -- I
22 want to just build on this a little bit. Because I want to
23 build on Ronnie's presentation for just a second and then ask
24 a question.

25 So Das Williams, you know, helped, he authored AB 802

1 years ago and we're now kind of reaping the benefits of that
2 bill and I think it's a great story of how, you know, some
3 long-term planning and getting the right bill in place and
4 implementing it systematically over time, you know, over
5 five, ten years can really pay off. So we're going to have
6 information about every multifamily, you know, building above
7 a certain size. As that data comes in, we're going to -- we
8 already have, you know, good data with a commercial, we've
9 had decent compliance and it'll get better every year.

10 And so with multifamily and particularly low-income
11 multifamily, we're going to have a pretty robust, you know,
12 within a year or so characterization of that building
13 population. That at least, you know, big chunk of it, big
14 buildings. And that will enable us to design programs and
15 policies that could appropriately target those and, you know,
16 interact with all those building owners and kind of just
17 really create an ecosystem of collaboration, I think, and
18 hopefully identify some funds and, you know, channel it
19 towards those buildings.

20 So -- so we're going to have good information, but I
21 think, you know, at sort of the state level and it's going to
22 be building, you know, building level. We're going to find
23 that in order to retrofit every, you know, low-income
24 apartment that needs it, then it's going to be a lot more
25 money than the state can easily marshal. I think. I mean I

1 suspect.

2 So how could -- how can we kind of work together to
3 really understand the scale of this problem and figure out
4 how many resources would be needed to solve it. Like, you
5 know, we're always kind of in this like we've got a lot of
6 crumbs and we're sort of fighting for crumbs. But like we
7 really need to focus on what's the main -- how are we going
8 to solve the main problem? And so, you know the equity issue
9 just runs -- just looms huge. We're not going to meet our
10 goals if we don't solve that problem.

11 Anyway, so I guess I'm wanting some ideas about how
12 we can kind of strategize. Maybe it's just a back of the
13 envelope, you know, calculation. Okay. This many units at
14 this much per units. Estimate the scale of this with
15 assumptions and if we want to attack this bit of the problem,
16 how much is it going to cost? Because the numbers are going
17 to be large. And I think we just -- if we're going to get
18 there, we have to face those numbers, you know. And it would
19 be nice to have sort of your expertise to be able to look at
20 the particular sectors that you work with.

21 I'm looking at Carmelita just because I think that,
22 you know, that is really the most important piece of this.

23 So anyway, any thoughts about that would be really
24 welcome.

25 MS. BROOK: Okay. We're going to -- we're going to

1 keep going, we have about 20 minutes, I think.

2 So Mohit, I think you volunteered to chime in this
3 potential and are we going to meet the doubling goals?

4 MR. CHHABRA: I'm going to talk a little bit more
5 about the potential. And I think CEC's reports outline well
6 that there's a dearth -- there's a lack of knowledge in the
7 industrial agriculture sector. And there's a couple of
8 reasons for that. One is that these -- the energy use
9 patterns of these sectors in each building are unique so they
10 don't lend themselves to simpler mass market-type programs as
11 well as the residential and commercial sectors. And there's
12 sort of a chicken and egg problem. Because until you have
13 that information to understand how to tackle these sectors,
14 implementing programs in these sectors seems really expensive
15 and full of barriers.

16 So at some point in time, the knowledge base of
17 what's in these sectors and what moves these customers will
18 have to be created to be able to act upon from the potential
19 study at the PUC and other avenues.

20 So I'll say one, a good example that came up was the
21 strategic energy management program implemented by the energy
22 trust of Oregon that has good success, it's been evaluated by
23 the same evaluators that work in California for the PUC and
24 it has had good results.

25 I'll say two things quickly. One is more targeted

1 programs, the age of average is over. We need to figure out
2 who are the higher energy consumers with respect to what they
3 should consume for the kind of service that they're getting
4 and target them. We have the data, science, and tools to be
5 able to do that. And then grid efficiency, like conservation
6 water reduction. It's outside the domain of demand side or
7 supply side but it's in the middle and a significant amount
8 of energy is lost in transmission distribution and how do we
9 capture that?

10 Thank you.

11 MS. BROOK: Let's see. Ronnie, do you want to speak
12 to this?

13 And David, I would welcome your comments after that.

14 MS. RAXTER: I talk fast. Sorry. I talk fast so I
15 should be able to go through this pretty fast.

16 The statewide building energy benchmarking programs
17 stop where other programs go further. For example, New York
18 City requires benchmarking annually and auditing and retro-
19 commissioning every ten years. The city of San Francisco
20 requires benchmarking down to 10,000 square feet for
21 nonresidential buildings. And requires audits that include
22 lists of cost-effective retrofits or retro-commissioning
23 measures. The city of San Jose provides a list of measures
24 the building owners can select one of and they have to
25 implement if their energy STAR score's below 75.

1 Those local programs require some form of audit
2 and/or upgrade activity to implement energy efficient
3 improvements. Where our program solely provides awareness.
4 We are as Commissioner McAllister pointed out, we intend to
5 use that awareness to help build more programs. But as it is
6 right now, it's just consumer awareness as to how much
7 buildings are consuming.

8 For the second half of the question is can we cost
9 effectively double energy efficiency? I absolutely believe
10 we can. Getting the current consumption data from large
11 buildings is the first step. This will give us insights into
12 which buildings are already operating in an efficient manner,
13 and which ones -- and it'll highlight which ones are not and
14 they can benefit from energy efficient upgrades.

15 The second step would be to have an audit to clearly
16 indicate which retrofit options would be available and most
17 cost effective. I love using my house as an example because
18 I've done a lot to my house over the years. When I bought my
19 house, it was the first house that I've ever actually owned
20 or lived in, I always lived in apartments. I didn't have any
21 previous experience pertaining to what the energy cost
22 difference from an apartment to a house was until I got my
23 first electricity bill which was outrageously high.

24 Most of my neighbors when they realized how expensive
25 their bill was automatically turned to solar and they had

1 solar installed. Because I worked in the energy industry,
2 the first thing I did was I benchmarked my energy consumption
3 and then I compared it to similar buildings. And I realized
4 my consumption was way over what a standard building my size
5 should consume. That triggered an energy audit which I did
6 on my house because I knew how to. The audit uncovered that
7 my newly built house only had incandescent bulbs and I had a
8 lot of west facing windows which increased the solar heat
9 gain in the summer and how often my AC was running.

10 So if I had just gotten solar without an audit, I
11 would have needed a 7 kilowatt system. At the time, solar
12 was about \$4 a watt so \$26,000. I invested roughly \$700 on
13 sunshades and LED lights and that brought what I needed down
14 to a 4 kilowatt system which is only \$16,000. So for a
15 roughly a \$700 investment, I saved was it \$12,000 on solar.
16 And because it knocked down my bill \$200 a month, I got the
17 investment back in about three months, four months. Four
18 months.

19 Now if you take that and apply it to large commercial
20 buildings, which is what we're disclosing this year or next
21 year, multifamily buildings, it'll give us real insight into
22 those multifamily buildings, how that energy is being
23 consumed. And we ideally get audits to be able to determine
24 what those are. We can identify which ones would be the best
25 investment or the best bang for our buck.

1 Thank you.

2 MR. PHILLIPS: So for -- for the state, I guess I
3 have kind of a mixed feeling. I know the campuses that have
4 been really into this and have the right incentives got there
5 so that's a point of optimism, but I also know that the
6 programs that existed then don't exist now so we need new
7 programs and encouragement. And I also know even despite
8 that, some of our campuses really had a tough time getting
9 there for a variety of reasons, lack of capital. When they
10 can't borrow any more money to do these programs, it's
11 basically a decision between doing energy efficiency or
12 building a new science building, you know, what's going to
13 win every time?

14 So and then conversely for some of our other users
15 like the hospitals, there's a lot of energy efficiency work
16 in hospitals that has a good payback, but it's nothing
17 compared to what they could get from investing in a new MRI,
18 for example.

19 So it's -- even with U.C. where we have strong
20 leadership and encouragement to do this, it's still a
21 challenge. So I would say overall for the state without
22 really bold new programs that address all of those kinds of
23 issues, I think it's going to be a challenge.

24 MS. BROOK: Thank you. And I'll just say that one of
25 those past programs that was so successful was monitoring

1 base commissioning which is why you have all those meters in
2 your buildings and you can do the decarbonization now because
3 you can track so that's pretty awesome.

4 Okay, so we're running out of time so we're going to
5 jump to the last question and if for some reason we get time
6 back, then we'll throw in the last one.

7 But my second question is, and some of you have
8 already been hinting at this so it's -- it's -- maybe we'll
9 go faster than we think. Is it okay to focus on emission
10 reductions rather than energy efficiency? And assuming that
11 there will always be a consumer protection component of our
12 policy mandates, how should rate payer dollars be directed to
13 reach the state's carbon neutrality goals?

14 So we've already heard from Mohit on his suggestion.
15 Let's see. I'm going to first call on Scott to answer.

16 MR. BLUNK: Thank you. I think it's -- we've been
17 having the conversation for so long of should we do EE or
18 should we do electrification, I feel like we're fighting
19 amongst ourselves. We should -- really and what the tool
20 that we created is aligning one metric carbon for both of
21 those whether it's energy efficiency or decarbonization and
22 then create programs around what saves the most carbon.

23 I do think we can reach a doubling goal from the
24 previous question if we're aligned around what it is we're
25 saving which I think from what I -- what we want to do is

1 carbon. The -- there is a role of energy efficiency and I'm
2 not suggesting that energy efficiency should go away, but my
3 graph there was really trying to show if we're saving carbon,
4 it's going to be in electrification. EE has a lot of
5 benefits that we don't want to forget about but we don't -- I
6 don't want to see us running energy efficiency programs just
7 because that's what we've done for decades. And there's a
8 lot of us in the rooms that have been doing it for decades
9 and it's like, oh, we can't, we've got to do EE, we've got to
10 EE, we've been telling everyone this forever.

11 I think what we need to do now is decarbonize and
12 then run programs which may be EE based that address health
13 grid constraints that address different issues than carbon.
14 The carbon is what we're after now in my view.

15 COMMISSIONER MCALLISTER: Scott, can I ask a
16 question?

17 MR. BLUNK: Sure.

18 COMMISSIONER MCALLISTER: I'm going to ask you to
19 speak on behalf of all the other POUs.

20 I guess I'm wondering if the approach you're taking
21 might be able to develop a template that goes into the
22 standard practice manual that serves to kind of reorient all
23 the POU programs over time. Like if you show success, do you
24 think, you know, through SCAPA and CUPA, you know, sort of
25 you could have that conservation through your -- the group of

1 POUs?

2 MR. BLUNK: Well, I don't want it to stop at the
3 POUs.

4 COMMISSIONER MCALLISTER: Well, certainly, certainly.
5 I'm trying to limit the question somehow.

6 MR. BLUNK: I mean, yes, I think -- I think what
7 would we develop a SMUD you can change for energy mix and
8 carbon intensities and apply to any POU today. IOUs just by
9 the nature they operate, it's a little different, the
10 outcome. But the carbon savings is carbon savings whether
11 you're an IOU or POU so yes, I've already worked -- I'm out
12 there kind of trying to explain this methodology to other
13 utilities, other POUs now and had a little bit of success and
14 some uptake already. But, yes, I certainly hope that it's
15 something that we -- we, the POUs, can align around. But of
16 course I'm not speaking for anyone, probably not even SMUD
17 right now, just myself.

18 MR. BROOK: Okay, we're going to let -- we're going
19 to let Michael answer this question as well. And then we're
20 going to use the rest of our time to hear if there's any
21 additional questions from the dais.

22 MR. COLVIN: Thanks so much, Martha. You asked kind
23 of a multipart question so I'm going to try and answer as
24 fast as I can.

25 I think it's worth noting you have kind of a hook

1 part of your question, you know, is there a consumer
2 protection part. I think it's really important to note for
3 this conversation, consumer protection is not just cost
4 effectiveness. If all we do is copy and paste cost
5 effectiveness protocols and TRC values and evaluation
6 protocols from the energy efficiency portfolio and think
7 that's going to get us to decarbonize buildings, we would
8 have failed.

9 I think those are extraordinarily important programs.
10 I think there's -- I spent years of my life working on them.
11 I could tell you more about EE house effectiveness than I
12 ever want to with (indiscernible). But the point is they are
13 not directly transferrable. If the goal is ultimately using
14 all the work that we're doing in IERP and all the work that
15 we're headed towards of getting to 100 percent carbon neutral
16 supplied grid, what we're going to do between now and 2045
17 when that goal hits, the programs have to be different for
18 that tranche of time versus how do we maintain them
19 afterwards? And we need to be thinking about this on that
20 temporal basis. I really like that comment you made earlier.

21 There's one other consumer protection thing that I
22 have to just reiterate from my earlier presentation. If
23 we're thinking about consumer protections, we do have to
24 think about the legacy investments that are in there,
25 especially the stuff that's already been made so that way as

1 we're making changes, we're not letting weird things happen
2 or we're not exposing customers to places that we don't want
3 to.

4 So what do we do for the actually rate payer dollars
5 which is I think is the main thrust of your question. Well,
6 let's go back to what is our goal? We need a market signal
7 from the governor and from this document to align with our
8 carbon objectives. We need to be able to say a lot of the
9 technology that is out there is available today. There's
10 entire parts of the U.S. that have no gas service, that are
11 all electric, parts of the state that have that, that are
12 running these technologies. We need to bring that market
13 into California and we need to align it with the carbon goals
14 that we have. We create the market signal, the rest will
15 follow.

16 Okay. I'm getting applause, thank you. The -- going
17 back to an earlier comment I made about what the role of the
18 rate payer dollars, well, we need to think about what's
19 the -- there's sort of two main tranches, what are we going
20 to do for the codes and standards for new buildings and what
21 are we going to do for the existing building stock?

22 If we can approach buildings in that kind of initial
23 bifurcated split, then some of the policy programs that we do
24 through the PUC with our efficiency programs that we do with
25 our advocacy and codes and standards development at the CEC,

1 you know, they are kind of different pathways of decision
2 making that we need to go through. But we need to map out
3 what is the building stock and what are we trying to do? And
4 then we can use the rate payer dollar really effectively
5 within that. But magically thinking that oh, well, we'll
6 just throw some money at this is not going to get us there.

7 Two other quick points. As we're talking about rate
8 payer dollars, I would encourage us to be a little bit
9 flexible to try some things out or starting a set of four-
10 year pilots, that's great. We want to be able to move some
11 money around. But we need to recognize that part of the
12 goals that Carmelita was just talking about and I think that
13 goes toward some of your questions, Commissioner McAllister.
14 Part of our goal is we want to make certain that we're not
15 leaving folks behind. So as we're doing our fund shifting
16 and as we're trying to think things out, fund shifting should
17 be one way that we want to be able to shift funds to where
18 things are working well and we want to recognize that.

19 But we don't want to fund shift away from a really
20 hard to reach target audience that we just need to give more
21 time or more attention to that we need to have some sort of
22 breaks on well, wait a second, we need to make certain that
23 we're aligning where our total budgets are actual spend is
24 with what our objectives are. And so we need to think
25 through the customer protections on that in particular with

1 respect to the low-income community.

2 I wanted to echo something that I think Edie said at
3 the beginning of the day which has been ringing in my ears
4 all day. If we're thinking about indoor health quality as
5 sort of a major cobenefit of why we want to decarbonize which
6 I think is really true, then we need to think about well,
7 what can we do for appliance standards specifically for, you
8 know, rate share generally don't fund appliance standards in
9 the same way as we do some of the other stuff that's out
10 there. But I think having that kind of monitoring in that
11 role is a really new kind of an innovative spot to be
12 spending some of this.

13 The -- I have one last thought I'm sorry. So sorry.
14 One last thought, last thought. The last thought is we need
15 to think about the classic split incentive problem of as
16 we're thinking through the temporal component of this, there
17 are certain things that a renter can do and certain thing
18 that a builder owner can do. And there might be things that
19 we can do at the end of the life of a product. And if we're
20 encouraging early replacement, what are we going to do to
21 encourage early replacement if you're a renter versus if
22 you're an owner?

23 And thinking through that kind of decision making
24 framework will be really important to say well, wait a
25 second, electrification of work in this circumstance and this

1 place and here and maybe a green tariff will work in this
2 circumstance and this here. And maybe this zero-net energy
3 framework will work here and maybe some renewable natural gas
4 will work for this industrial loping over here. Let's think
5 through what that portfolio probably been thinking owner
6 versus renter is really important. I'm hoping that all the
7 work that Ronnie's doing on the map matrix will help us get
8 up to owner versus renter as we're doing the building mapping
9 so that way we can come up with the different strategies
10 throughout there.

11 Thank you.

12 MS. BROOK: Thank you. Do we have any --

13 COMMISSIONER MCALLISTER: Yeah, I have a question.

14 So that was great, thank you all for being on this
15 panel and just the innovation that you've talked about. And
16 I know you had to select what you talked about just to fit
17 the time and I know you could have gone on with all sorts of
18 wonderful things you're doing.

19 Really excited about the optimization pilot. That's
20 really going to be great. I'm psyched to have it be funded
21 by non-portfolio money just so we can sort of see how that
22 world is going to work. Right? And so we can tweak that
23 going forward. And kudos to the PUC for adopting that and
24 approving that.

25 Let's see. I guess -- so I want to say thanks for

1 Mohit for the -- sort of that high-level vision. We'll just
2 dividing up into those three areas. I think that actually
3 makes a lot of sense, intuitively that makes a lot of sense.
4 We focus on equity. And we, you know, focus on the programs.
5 And we sort of call a spade a spade, really, and dedicate the
6 appropriate resources to those three areas. So I really
7 appreciate you and NRDC for coming up with that.

8 So I have -- I do have a question, I guess. So
9 Michael you mentioned the, you know, getting a handle on the
10 book value of the natural gas system. And I want to -- I'm
11 not able to do it all at once in my head and we need all your
12 help to figure this out. But I totally agree and we -- who
13 knows what we're going to find if we map all of the
14 characteristics of the individual pieces of the grid onto,
15 you know, through CalEnviro Screen and onto the actual people
16 that actually have that actual service and see if it makes
17 sense. And see if there are obvious places where we would go
18 to retire chunks of it or it's totally a mismatch.

19 You know, maybe the new stuff is where, you know, is
20 where we would like to go retire, but it sort of doesn't make
21 economic sense. So I guess I'm wanting to conceive of a
22 research project that we could fund with RD&D money or that
23 there -- you know, maybe EDF has already been working on
24 this.

25 So go and get your thoughts about that.

1 MR. COLVIN: We'll give you more thoughts and our
2 comments back but I will make the quick observation now that
3 PG&E has been doing some really interesting work on this. I
4 would encourage you to do some reach out with them
5 specifically on they have a much more radial style of the
6 system so they can cut off that sort of like long branch that
7 was only serving a couple of customers and if that branch
8 required a major upgrade on the pipe, it was really cost
9 effective for them to say, well, you know, instead of
10 spending \$10 million to fix this pipe, I'm making a number
11 up, I spend up to \$8 million encouraging everyone to
12 electrify, I will have saved all my customers some money.

13 Now the one hook there is that those customers had to
14 voluntarily waive their obligation to gas service. And
15 obligation to serve is going to be a really important
16 criteria to think through how do we, you know, ask customers
17 to give something up in the name of maybe better service or
18 maybe not. What are we asking them to give up and how do we
19 think that through I think is going to be a really important
20 policy that we need clarification on.

21 I think the last building IEPR document had a lot of
22 phenomenal language and I think we now need to build upon
23 that thinking through this obligation to serve. And the
24 reason why I go through encouraging mapping that out with the
25 gas system now is I think there's going to be a lot of

1 different customer profiles that we haven't even thought
2 through yet. And we don't want to be designing 50 different
3 policies but we do want to start thinking through well, what
4 are we going to do in different circumstances? It's not just
5 as simple as a four-quadrant box.

6 COMMISSIONER MCALLISTER: And maybe it's going to
7 take us to use some of our authority to gather the right data
8 to actually reinformation to actually make that --

9 MR. COLVIN: And I would --

10 COMMISSIONER MCALLISTER: -- sort of valuable
11 research.

12 MR. COLVIN: And I would encourage some PUC led data
13 requests on this as well.

14 COMMISSIONER MCALLISTER: Thanks a lot everybody.

15 MS. RAITT: And folks from the next panel. If you'll
16 go ahead and we'll have place for you at the front tables.

17 MR. HUNGERFORD: Good afternoon. There we go.

18 Good afternoon, I'm David Hungerford, I am with the
19 Energy Research and Development Division. I lead the
20 efficiency integration team. I'm here today to talk about
21 how load flexibility can contribute to decarbonization.

22 First I want to distinguish between load flexibility
23 and demand response. Demand response as we used to know it
24 was concerned primarily with reliability. Load flexibility
25 is concerned primarily with renewable integration, the

1 ability to match demand to load. The timing for demand
2 response was typically peak time and rarely. And for load
3 flexibility in theory, it should be operating all the time.

4 In terms of cost, demand response was costly. You
5 took money from rate payers and paid it to someone else so
6 that they could reduce load and compensate them for the cost
7 of lowering production.

8 With demand -- with load flexibility, it's more in
9 aligning -- aligning incentives with a creating a value
10 proposition for customers so that they're willing to reduce
11 load or manage their load in exchange for lower costs. And
12 ultimately it's a paradigm shift. It's a shift from a system
13 where supply always meets demand to one where demand follows
14 available supply.

15 We have three -- we have three distinguished
16 panelists here today to talk -- to talk about the
17 possibilities for load flexibility.

18 The first is Brian Gerke, he's a research scientist
19 in the energy technologies area at Lawrence Berkeley National
20 Lab. And he's currently the lead analyst for the Public
21 Utilities Commission's demand response potential study where
22 he develops forecasting tools to help chart a path for the
23 future of demand response of California. He -- his prior
24 career was in astrophysics where he studied galaxy formation
25 in the large scale structure of the universe. Which I guess

1 means that if you lie awake at night wondering what was
2 happening before the big bang or why time slows down as you
3 approach the speed of light, he's the guy to ask.

4 Kevin Wood leads the Building Electrification
5 Initiative for Southern California Edison. Her team provides
6 strategic direction for the development and delivery of
7 building electrification pilot programs and services for
8 residential and nonresidential customers. She's been in the
9 electric utility industry for over 35 years in various
10 engineering and management positions as varied as generation
11 design, distribution design, street lighting, advance
12 metering, demand response, and energy efficiency.

13 Carmen Best leads Recurve's policy outreach and
14 development. Recurve, formerly known as Open EE, offers
15 solution for enabling demand flexibility as a market-based
16 procurable resource. Carmen also leads open source
17 stakeholder processes for methods and software to
18 revolutionize deployment of distributed resources. She was
19 formerly with the Public Utilities Commission and lead for
20 MNV.

21 And I think we're going to start today with Brian so
22 he can lay a background from his work for the Public
23 Utilities Commission on load shifting and demand response
24 potential.

25 Brian.

1 MR. GERKE: Thanks a lot, David.

2 So David just spent a lot of time distinguishing for
3 us between demand response and load flexibility. And I'm
4 going to go back and call it demand response in the context
5 of the DR potential study. I'll also say that as someone
6 who's studied both astrophysics and energy systems,
7 astrophysics was easier.

8 So this is just the high points from a study that
9 we're wrapping up for the CPUC, it's Phase III of the
10 California DR potential study in which we're focusing on what
11 we refer to shift demand response. Shift being sort of a
12 shorthand term for load shifting. Demand response, again,
13 moving loads around instead of just shedding loads certain
14 time of day.

15 So a lot of you will have seen talks that start with
16 plots that look like this. Typically the plots, when you see
17 them are the output of some sort of dispatch model showing
18 all of the problems that we're going to have in California's
19 renewable future. This is not the output of a dispatch
20 model, this is May the 1st of this year, actual CISO
21 operations. And we can see exactly the sort of problems that
22 have been predicted. So just to orient you to this figure,
23 the dash across the top is the gross demand on the CISO grid.
24 The green band is the renewables, primarily solar and wind.
25 And the solid curve is the net load on the grid. And you can

1 see the large ramp down in the morning, the large ramp in the
2 evening, the peak occurring after sunset, and in the middle
3 of the day, some level of minimum generation from the other
4 resources that need to be on the grid in order to meet that
5 peak leading to some level of curtailment of renewables which
6 is the red abandoned region.

7 And on this particular day, we curtailed about eight
8 gigawatt hours of renewal energy which corresponded to about
9 4 percent of the total generation capacity for renewals in
10 that day. And I pick this day because it was a pretty
11 average day for me. There's an awful lot of curtailment
12 happening in May.

13 And the cost of that curtailment comes from these
14 inflexible resources in the middle of the day. You've got
15 nuclear across the bottom which is not flexible. The hydro is
16 failure inflexible this spring because it was fairly a wet
17 year and so all of the large hydro is dumping water as fast
18 as it could to make room for all the snow melt that was
19 coming later. And then there's thermal generation gas that
20 needs to be online in order to meet that evening peak. And
21 in order to be online, it needs to be generating at some
22 minimum level in the middle of the day.

23 And so you're in this situation which -- which is --
24 is somewhat frustrating where you're trading off renewables
25 in order to have gas on the grid so that it can meet your

1 peak in the evening. And so what you would like to do is
2 move some of those loads from the peak times into the middle
3 of the day and better utilize that system.

4 So why do we need shift demand response? The first
5 would be to alleviate the curtailment of renewables. As I
6 said, this is pretty close to an average day. So on average,
7 I think it was 8.8 gigawatt hours per day in May. If you
8 value at the current EIA estimate for the leveled cost of
9 energy for new solar builds, that represents about
10 \$11 million in value that was effectively left on the table
11 in May. Solar generation that was built but wasn't able to
12 be used.

13 And the other reason that we want to be shifting
14 loads around is to ease these ramping rates. We've got
15 almost a 12 gigawatt ramp in the evening on this day. And
16 that's leading to some high prices at some certain times. So
17 last year I think it was in September, we say day ahead
18 prices spike up to almost \$1,000 a megawatt hour which was a
19 record at that time in the evening. That was driven by a lot
20 of different things but the ramp didn't help in that matter.
21 So that's the why.

22 And then the when, there are two different ways to
23 answer when do we need this resource. First, it is not a
24 rare occurrence. These ramps are going to happen every day
25 because the sun rises and sets every day. So this could

1 potentially ease our ramping rates every day of the year so
2 it could be a very commonly used resource. And the typical
3 need on a daily basis as shown here is to shift your loads
4 away from these morning and evening peaks primarily into the
5 middle of the day and to a lesser extent in the overnight
6 hours.

7 Typically, you're going to have two big opportunities
8 to shift every day, one in the morning and one in the
9 evening.

10 So we do some work to study the amount of load that
11 is available to be shifted in California. A least in the
12 IOUs service territories.

13 Oh, before I move on, I just want to show that was an
14 average day. To give you a sense of how bad this can get,
15 this was May 27th which was the worst day in May for
16 curtailment actually, the first day that California had seen
17 up to this point where we curtail almost 40 gigawatt hours.

18 That's not entirely fair because that's Memorial Day
19 and so the loads were quite low and I suspect will always be
20 curtailing on holidays. But we'll see more and more days
21 like this as we move forward. So the future is now for the
22 California grid and we'll have to figure out how to deal with
23 this.

24 So the primary output of the DR potential study is a
25 supply curve for this load shifting demand response resource.

1 And just to orient you to this plot, across the
2 horizontal access, we have the amount of energy that you can
3 make available to shift on average when you need it over the
4 course of a year. So every time you need to do load
5 shifting, you would get approx -- you would be able to shift
6 about that much energy for a given levelized cost outlay of
7 procuring that resource. That's the total cost regardless of
8 who pays for it for actually getting that load to be enabled
9 to be flexible.

10 And so we can do that -- so that's the levelized cost
11 in dollars in dollars in kilowatt hour per year in order to
12 enable one kilowatt hour of energy to be moved around at the
13 times that you need it

14 And the curve itself, as we move up the supply curve,
15 you see down at the bottom -- at the bottom of this when
16 you're spending very little money per unit energy, you're
17 essentially going out and targeting primarily large energy
18 consumers. Where you spend some money to put in technology
19 to make the load flexible and you get a large amount of
20 energy back because it's a large energy consumer. As you
21 move up the supply curve, you're targeting smaller and
22 smaller sites and so you get less energy back for your spend
23 of installing the technology.

24 And we can see at the low end you're primarily
25 getting this from industrial sites, industrial process

1 pumping loads and some amount of commercial HVAC. As you
2 move up in cost, you get more and more of the commercial
3 HVAC. And as you get to the higher prices, you start to be
4 able to enable residential sites as well.

5 But this is not a very intuitive unit of cost dollars
6 per kilowatt hour per year. So to give us a point of
7 reference, we put behind the meter batteries in the same set
8 of units and you can see that in the gray line it says
9 battery threshold, it's a little bit hard to read there.
10 That is essentially the cost of putting it behind the meter
11 battery.

12 And so you can compare the price of enabling demand
13 response to the price of building a battery. If you're above
14 that threshold, that's essentially saying you might as well
15 just buy a battery at that point because load shifting demand
16 response is effectively like virtual storage. Below that
17 price, this is a virtual storage resource that's cheaper than
18 putting behind the meter battery.

19 And at that battery threshold, this is forecasted out
20 to 2030, you have a resource of about 6 gigawatt hours that
21 you could shift around at the times that we need it. Which
22 is not nothing. As you saw, we were getting about 8 gigawatt
23 hours of curtailment in May of this year. You could do two
24 shifts per day. So if you had 6 gigawatt hours or resource,
25 that would help you out. By 2030, the problem's going to be

1 worse, so it's not enough. But it's also not nothing.

2 We can take that --

3 MS. MONAHAN: Can I ask a quick question --

4 MR. GERKE: Yeah, go ahead. Sure.

5 MS. MONAHAN: -- just -- can you go -- so the battery
6 threshold, is that the assumed cost of the battery in 2030?

7 MR. GERKE: Yeah. Yeah. With some fairly
8 conservative assumptions about cost reductions we haven't
9 been --

10 MS. MONAHAN: So if we keep on this curve trajectory
11 with battery price falling pretty rapidly, the battery
12 threshold could be below the reference price.

13 MR. GERKE: It could be lower than that.

14 MS. MONAHAN: Okay.

15 MR. GERKE: Yeah.

16 COMMISSIONER MCALLISTER: I want to just make sure
17 we're all understanding the metric here. So this is a
18 kilowatt hour of storage that can be used, you know, anytime
19 you want.

20 MR. GERKE: This is --

21 COMMISSIONER MCALLISTER: You're kind of comparing
22 apples and oranges here to some extent, right, because these
23 different technologies aren't necessarily equivalent from a
24 service perspective. Like HVAC is not the same as a battery,
25 for example.

1 MR. GERKE: Right. Yeah. Well this is not exactly
2 the same but it's essentially saying I can take this energy
3 service that would have been used at a certain time and
4 instead move that load to a different time. Which would be
5 equivalent charging a battery and then discharging.

6 COMMISSIONER MCALLISTER: Okay.

7 MR. GERKE: And some of these technologies are
8 thermal energy storage technologies so it's even more --

9 COMMISSIONER MCALLISTER: But you're assuming it can
10 be used every day or whenever --

11 MR. GERKE: Right. Yeah, something that can be used
12 every day. And this is average at the time that you need it.
13 So these are the loads around sunrise and sunset, typically.

14 So if we take the price just below that battery
15 price, we can break that down a little bit more and start to
16 look at where these resources are going to come from. So
17 broken down by utility service territory, building type, and
18 end use we can see there's some interesting patterns there.
19 There's a lot of pumping load in the agriculture sector and
20 the PG&E service territory. SCE has slightly more retail,
21 PG&E has slightly more office space in terms of where these
22 things are going to come from. But you can start to break
23 this down and figure out where these sources come from.

24 The main point I want to make here is that at this
25 price, there's very limited potential coming from the

1 residential sector. There's not much residential load that
2 can be enabled for the price that we're looking at.

3 And the reason for that has to do both with
4 technology costs and with customer participation. So this
5 plot shows three bars for each end use. There's a technical
6 potential which is the total amount of load in that end use
7 that you could potentially shift around if you could
8 magically shift all of loads around however you wanted to.

9 The orange bar is then how much of that load you
10 could enable to do load shifting if you're willing to pay
11 \$500 per kilowatt hour per year in that metric which is
12 exorbitantly high price but I picked that price so that you
13 could actually see something in the residential sector.

14 And then in the -- the blue bar is the -- is the
15 reduction you get when you consider customer participation
16 levels in this things. And you can see that you get huge
17 reductions in the amount of resources available in the
18 residential sector. And this is because when we analyze
19 this, we're using as inputs to our models historical
20 residential participation rates in DR programs which are
21 fairly low because historically you're asking people to let
22 the utility turn off the air conditioner in the hottest day
23 of the summer or something like that which is a hard sale.

24 So you may be able to come up with new customer
25 engagement practices for things like shifting water heating

1 load as your electrifier or something like that where you're
2 not actually going to change people's perceived level of
3 energy service and you can get much higher participation
4 rates.

5 So to look at what that could do for us, first we
6 built an electrification scenario that involved getting the
7 state to its 2045 goals which meant by 2030 we needed to have
8 penetration of around 30 percent of electric space and water
9 heating. We ran that through a model to find out how big, I
10 want to focus on the electric water heating which is dark
11 orange which you can't even see in the top. So if you run
12 with our referenced costs and participation assumptions, the
13 electric water heating resources, this tiny little bar up at
14 the top.

15 And then we did sort of a blue sky scenario in which
16 we assumed that we could increase participation rates by drop
17 costs by three times to ten times. And in that case,
18 suddenly the water heating resource becomes much, much
19 bigger.

20 And so one way forward to try to enable especially
21 these new electrification loads is going to be focus on new
22 ways of engaging customers and especially ways of driving the
23 costs of the current practices for a lot of these
24 technologies.

25 And so one of the problems that I run into as a

1 modeler is not really having the right data to build a model
2 of what load trip demand response is going to look like
3 because it has never been done before. And so one of the
4 things I want to point out is that in order to really move
5 forward and understand how we're going to do this, we have to
6 do this. And so I want to point out this report that came
7 out from the load trip working group at the CPUC at the
8 beginning of this year in which we identified six very
9 specific fleshed out pilot concepts that try to get at this
10 resource in several different ways that are sort of ready to
11 go and have people who are eager to do them and just urge
12 people to take a look at this and think about how we can get
13 there.

14 MR. HUNGERFORD: Thank you, Brian. We're going to
15 move on to Kevin Wood from Southern California Edison.

16 MS. WOOD: Good afternoon, Commissioners and others.
17 Thank you, David. Thank you for inviting Southern California
18 Edison to this workshop.

19 We're really happy to be here to talk about billing
20 electrification and load flexibility who -- which we used to
21 call demand response. We've been doing it for very many
22 years, since the early 1980s with our summer discount plan
23 and our basic optimal program. So we look forward to seeing
24 how we can use shift and shed, different kinds of load
25 flexibility to meet the new needs that are coming on the

1 grid.

2 So we've seen many studies that point to billing
3 electrification as a cost effective component of an economy
4 wide approach to reducing greenhouse gases in California.

5 Recently E3 released a study that also shows that it's cost
6 effective or customers can actually save money by purchasing
7 all electric homes or replacing their gas space and water
8 heating with heat pumps.

9 So that's great news but a common question is, you
10 know, if we have this idea of millions of heat pumps and
11 electrification on the system, what does that do the grid?

12 So E3 actually did study this question and as it
13 turns out, this is from their cost analysis -- their customer
14 cost analysis work. Billing electrification actually
15 slightly -- or increases the winter peak but it slightly
16 reduces the summer peak. And that -- it's been talked about
17 earlier today, I think Scott talked about it -- due to the
18 efficiency of a heat pump over an AC compressor, you get that
19 summer efficiency piece. And then of course you're adding
20 the winter load piece due to the space heating and water
21 heating.

22 So really what this has the effect of doing is
23 improving the load factor of the grid. And I think somebody
24 else has a 6 percent, that may have been Scott as well. I
25 think our -- the E3 study actually corroborates that

1 6 percent. So it's an improvement of the load factor in the
2 grid.

3 So we know this is a simplified study. You know, it
4 didn't look at distribution level effects, didn't look at
5 weather extremes. So, you know, we need to do a little bit
6 more study on those areas to see what this really plays out
7 to be. But it's really comforting and promising to know that
8 these intersect, billing electrification and energy
9 efficiency and they complement each other and supports much
10 of the details that we've heard earlier today about combining
11 the two and leveraging the two.

12 So this is another snapshot from the E3 study. And
13 this is looking at the impacts of flexible water heating
14 schedules on customer bills given various time of use rate.
15 And so what we mean by flexible water heating schedule, this
16 is just an assumed lowering or minimizing of the use of the
17 water heating during peak times. So just shifting that to
18 off peak times. So we're -- this is a form of shift DR.

19 So the bars -- let me walk you through, there's a lot
20 of information on this slide. The bars represent the
21 difference in annual bill savings between a heat pump, water
22 heater, and the gas equivalent for the vintage of homes. So
23 we have home vintages of pre-1978, 1990s, and new
24 construction. So this is the difference in bills. So bars
25 above the zero or X-axis represents bill savings. Bars below

1 represent areas where customer could see more cost relative
2 to the gas equivalent.

3 So you can see most cases with the exception of new
4 construction in PG&E TOU rates and Edison TOU rates that
5 there's bill savings for the difference between a heat pump
6 and a gas water heater. In the older vintages of homes, the
7 gas equivalent is a gas tank water heater. In the new
8 construction, it's a gas tankless and that's a very efficient
9 piece of equipment so you don't get as many bill savings.
10 Except in SMUD territory where they have extremely favorable
11 rates. Way to go, Scott.

12 The hash -- so that's the bars. The hashed bars,
13 then, represent the changes you can see in bill savings if
14 you could shift the water heating usage out of the peak
15 periods. So the take away here is that the larger
16 differential in peak to off peak rates, the better -- the
17 more bill savings you get. So Edison happens to have a
18 12-cent differential in our TOU 4 to 9 rate. PG&E's got the
19 4 cents, and I think SMUD's around the 4 cents You can --
20 you can see that it's driving a little bit better of a bill
21 benefit for customers with a larger TOU differential rates.
22 So I think that's all I have to say.

23 There's a lot on this slide, sorry about that. So
24 even though heat pump technology is actually very prevalent
25 in other parts of the country and in other countries, it's

1 still a little bit new in California. It's still very much
2 new and we're still getting used to it and we've got a lot of
3 work to do. The technology is reasonable mature, but that's
4 the reason we need to do some pilots and continue to do these
5 pilots not just to test technology but to test things like
6 how we can shift, install the whole supply chain, customer
7 acceptance, and so forth. So I'm going to talk about a few
8 pilots here.

9 I think Carmelita talked about the San Joaquin Valley
10 disadvantaged community pilot. The chart -- the green Ps on
11 the charge represent the 170 San Joaquin Valley disadvantaged
12 communities. We're piloting in -- well the state is piloting
13 in about a dozen, Edison has about three communities that
14 we're doing pilots in. Primarily that's a fuel switching but
15 fuel switching from propane in wood. So we'll be
16 electrifying 449 customers in that pilot. We're running two
17 demand response or load shifting studies. One is a
18 traditional shed study with water heaters. So we'll be
19 looking at shed strategies like we do with our summer
20 discount plan or AC cycling programs, setbacks, turn on, turn
21 off, and that sort of thing.

22 A smaller study will look at about a dozen customers
23 where we're going to add controls and we're going to test a
24 true shift strategy where we're going to pre -- preheat
25 during the day and, you know, test customer acceptance, test

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1 controls, communications and things like that so we can
2 really test that shift strategy around the heat pump water
3 heaters.

4 Tiffany and Rory talked about the build and tech
5 pilots so there's a couple of things to think about there.
6 Not a lot of detail presented this morning but a lot of
7 detail in the staff report. And one of the components is
8 this idea of a kicker incentive for strategies or
9 technologies beyond just the baseline strategies. So it's
10 possible that we might be able to see a grid connected water
11 heater kicker for that -- where's Rory? Is he gone? Oh, he
12 left. Okay. I was trying to get a reaction out of that. So
13 I think that's possible.

14 And then another point of SB 1477 is that it really
15 does have to address or not increase utility bills, that's,
16 you know, kind of one of the -- one of the tenants of that
17 legislation. And so providing additional grid connection
18 value through demand response payments or time of use rates
19 could kind of help offset any potential increase in bills
20 that might happen due to that.

21 And then finally, recently, we got a proposed
22 decision from the CPUC on the self-generation incentive
23 program. There's a set aside of a \$4 million across the
24 state for testing or figuring out -- actually, heat pump
25 water heaters are already eligible for the S chip. This is a

1 study to figure out, you know, there's very little
2 participation by heat pump water heaters. And so this is a
3 study to try to figure out how we can boost participation of
4 heat pump water heaters in that S chip program.

5 So just in summary. Move really quickly on billing
6 electrification to capture the advantages of the lower summer
7 cooling loads with electric heat pumps. So that's really
8 important. Really kind of a pleasant surprise out of our E3
9 study.

10 We're also looking at electric rate and in particular
11 time of use rates, you know, with that larger peak
12 differential could help with the shift strategies.

13 Continue the pilots just so we can design programs
14 for the benefit of customers and the grid. I didn't talk
15 about these next things, but just briefly, you know,
16 significant partnership with manufacturers to evolve the
17 technology both in terms of sort of niche markets,
18 multifamily, commercial, and also in control technology. You
19 know, keep on with the aggressive building and appliance
20 codes, reach codes, work with cities and so forth and huge
21 emphasis on customer awareness education and outreach is
22 really going to be needed both for just general billing
23 electrification as well as, you know, helping customers to
24 understand load flexibility possibilities.

25 That's all I have.

1 MS. BEST: I'll take your mic. Great.

2 I'll second or third or fifth the thank yous for the
3 invitation and for the opportunity to share some perspectives
4 on load flexibility today. This room holds a lot of memories
5 of talking in the IEPR but today I'm going to be sharing a
6 little bit different perspectives.

7 I want us to step back for a second. Because I think
8 it's actually illustrative of the conversations we've had all
9 throughout the morning. If you just start from like 2005,
10 the number of bills and regulations and initiatives that
11 we've enacted as a state will make your head spin. And to
12 me, it kind of reminiscent of a crazy quilt at this point.
13 Though they've all well-intentioned policies, I think, they
14 have had some unintended consequences of pulling state
15 agencies in multiple directions with potentially competing
16 priorities and approaches and coordination between agencies
17 which I can attest is one of the biggest challenges of state
18 service is when you're asked to coordinate with an agency
19 that has slightly different valuation frameworks.

20 We do have siloed proceedings, that's a well-known
21 challenge for delivering demand side management energy
22 efficiency and DR in particular, and that's a clear barrier
23 that we've had.

24 We've tried forced coordination in this state through
25 CPUC IDSM programs that I think people are probably familiar

1 with. Just since 2016, we've invested about \$2 million in
2 these programs and there is zero carbon savings claims for
3 those programs.

4 And I say this not to shame anyone. Everyone has
5 done their due diligence in trying to enact policies and make
6 things move forward. But I think we've been limited in our
7 ability to put the right level of urgency on breaking down
8 the silos. We have many new opportunities now with data
9 infrastructure and a common valuation structure that will
10 allow us to take a step back and reconcile these policies
11 around a common metric and a common framework for tracking
12 progress, which we've heard a lot about today, very
13 encouraging. Carbon is one solution that can bring us all
14 together.

15 So I want to talk through a solution that kind of has
16 three prongs today. The first being this common valuation
17 framework because carbon can bring us together around that
18 common valuation. It can be driven through targeting and
19 performance that goes throughout the market. And it really
20 can be enabled by building bridges through data
21 infrastructure.

22 So I'm going to talk through each of these today.
23 Let's start with common valuation. There are a lot of other
24 folks who talked about it today in a lot more detail. I'm
25 going to step it up a little bit higher. And I want to bring

1 a few different angles. First, it's great that the CPUC has
2 taken up the integrated distributed energy resource
3 proceeding, a lot to be proud of -- proud of there. It was
4 several angles in that multitrack proceeding that have shown
5 a lot of promise. But I think the recent adoption of a TRC
6 for all DERs, while I recognize that it's a temporary path
7 forward, it keeps us from tackling some of these systematic
8 rethinking that we need to do on how we're valuing things in
9 the whole system.

10 It's great that we have pilots and DR and solar and
11 battery and storage, but we need to start thinking about how
12 those common valuation frameworks are applying to all
13 interventions given these new policies and opportunities.
14 And I'm tracking the IRP to see if the common valuation
15 framework can come out of there as well and I know that it's
16 a tough transition to make.

17 I would like us to take a look, too, at some other
18 states that have tackled valuation straight on. New York,
19 for example, has tried to rethink how valuation is
20 structured. It's not a simple task. But I think that
21 they're likely on the right track by focusing on when and
22 where these resources are being delivered. And they've
23 adopted a concept of the value stack framework that's worth
24 looking in to.

25 But ultimately, it's not clear where the winning

1 strategy is necessarily going to come from but I think models
2 that are grounded in procurement, local procurements, auction
3 mechanisms like DRAM if they're not contaminated with cost
4 effectiveness rules could be where we can reinvent our
5 valuation structure around the marginal cost of carbon and
6 really drive performance accountability throughout the
7 system.

8 So now I'd like to shift to how we can use data and
9 infrastructure for targeting and performance. Data makes all
10 the difference. We're lucky to be in a state that has
11 invested in AMI infrastructure because it means that there
12 should be no such thing as a noncost effective program any
13 longer. And I'm going to run through a few slides about AMI
14 analytics and how they demonstrate the potential for these
15 missed opportunities if we don't change our frameworks. And
16 then I'll give -- I want you to think as I go through these
17 slides, think about how we could reconstruct a goals and
18 potential framework that first is integrated with DR or load
19 shifting, whatever we're going to all it going forward. And
20 second, designing it in a way that focuses on consumption
21 analytics instead of just relying on measure based analysis
22 which is how we generally do it today.

23 So this is a residential program. We have an
24 electric research curve in the middle and the metrics on the
25 right-hand side, I'm going to walk you through a few

1 different angles on this.

2 So step back and imagine that Apple was trying to
3 sell their new Apple watch to everyone in the state. And
4 didn't target early adopters, didn't segment, and didn't
5 necessarily care about who was going to be interested in the
6 fitness doodads, and all those other things cobenefits that
7 an Apple watch could bring you. Probably wouldn't work very
8 well, right? Clearly I didn't get any marketing, I wear a
9 Bamboo watch. But I have been called multiple times to see
10 if I wanted to install a pool pump and I don't have a pool.

11 So we need to be thinking about DER interventions in
12 the same way. Targeting the people that need it and how
13 they're going to get value from it. So like I said, this is
14 a typical home upgrade program with no targeting applied.
15 And you look up in the right-hand corner, about a third of
16 these participants are negative savers and about 17 percent
17 are delivering summer peak savings. Not bad.

18 If you look at the same portfolio but from the
19 avoided costs and GHG impacts, also all in, not bad. They're
20 delivering some decent GHG impacts, and some okay avoided
21 costs per KWH. This is all with no explicit planning for
22 peak impacts but of course it's embedded in the voided cost
23 value.

24 So now imagine a world in which we focus on just the
25 top 50 percent in this program. Those that -- the top 50

1 percent with summer peak savings. If you do that, you will
2 see immediately 40 percent fewer negative savers and you will
3 see a 40 percent more -- or 40 percent increase in summer
4 peak savings as well.

5 So in essence, you're deriving more values from these
6 interventions. And when you look at this from a voided GHG,
7 you can double your avoided greenhouse gas and double the
8 avoided costs that you're capturing.

9 So if you take this one step further and you go to
10 those who might have some high shoulder savings, you can add
11 in a filter to tackle them and you'll see that you drop your
12 negative savers even more, 75 percent fewer negative savers
13 and you double your -- you still double your peak KWH summer
14 savings.

15 But the real kicker here is that you can quadruple
16 your avoided GHG savings and also quadruple plus .5 your
17 avoided cost. So my point in sharing this is that when you
18 are looking at these things strategically, this angle is
19 going to the opposite end of the perspective wherein
20 25 percent of the projects at the bottom half of the savings
21 are really dragging your portfolio. Fifty percent of them
22 are negative savers and their energy use is increasing.

23 With this status quo, we're living with this drag of
24 25 percent of the participants being negative savers and
25 increasing the energy use. We can't afford to do this. And

1 we can't afford to model our potential as sector averages
2 that are going to include this type of drag on the
3 opportunity and not reflect the benefits of targeting for DR
4 potential and shift potential in addition to the energy
5 savings potential. Now these customers might be good
6 candidates for other things, but not necessarily for energy
7 efficiency and DR interventions.

8 There's the sad face of the -- their missed
9 opportunities of carbon reductions. So when you look at
10 targeting alone, even if you didn't change any of our cost
11 effectiveness structures, that serves as a near-term solution
12 that could do a lot to expand load flexibility and overcome
13 some of these historic barriers that we're talking about in
14 DER resources and focus our dollars where we can get the
15 biggest bang for the buck. But I think it will have greater
16 effect when it is coupled with accountability for those that
17 are delivering in the system, and ultimately the customers
18 and the grid getting the value that's derived from those
19 interventions.

20 So this is an image of a Pay-for-Performance Program.
21 And this is just one example, a piece in the puzzle.
22 Performance needs to be part of the equation up and down the
23 market system, including the CEC and the CPUC noted at the
24 top to ensure we can our carbon goals. And when you think
25 about performance -- performance, you can also think about

1 adding in kickers for equity metrics, you can add in kickers
2 for external funding, et cetera, on the project finance box.
3 It creates a lot more flexibility in how we can address these
4 issues when we really can't -- we can't envision every type
5 of technology that's going to be coming forward. We can set
6 up market structures that enable others to be mining the data
7 and also finding those opportunities.

8 And with respect to regulatory agencies, I think that
9 performance accountability for regulatory agencies in
10 particular really needs to focus on outcomes and not
11 anticipating every measure that could be installed. I think
12 that's a fundamental shift in how we do approach our
13 oversight. And with AMI and Open Source accounting
14 structures, we have a new opportunity to do that. You can
15 expand investment with confidence because -- and bring in
16 other investors with confidence because you're paying for
17 what you're getting, not just what you're planning.

18 And that brings me to my final and favorite topic
19 which is building bridges for data access.

20 We need to build these bridges of information to
21 connect market actors to build trust and to maintain this
22 accountability in a performance-based system that will tie
23 resources together on a carbon basis.

24 This is a picture of the Bay Area and I think that it
25 helps illustrate how complicated it can be to navigate around

1 the Bay. Imagine there were no bridges. And in an
2 increasingly complex delivery world, the connections that we
3 need to data are really important. Because we all know that
4 data doesn't decarbonize, interventions do. Data doesn't set
5 policies, analysts, stakeholders, and commissioners do. And
6 data doesn't make investment decisions but it is foundational
7 for our prioritization and tracking performance.

8 So markets like this, if we want them to work, they
9 need to be equipped with data access protocols that are
10 viable and manageable. There needs to be processes for
11 secured data sharing, and these ultimately need to drive
12 transparency for this common valuation structure.

13 Recurve is working with the CEC and NREL on some new
14 ways to be sharing data securely using a concept called
15 differential privacy, that I won't get into now. But it will
16 open up, it will step beyond some of the rules that have made
17 may have seemed manageable about ten years ago but are really
18 not going to hold up in this new paradigm of bringing lots of
19 different stakeholders together and market actors to drive
20 this new investment.

21 So ultimately, I think that accelerating load
22 flexibility really requires flexible markets to drive the
23 investments. We need market based behind the meter solutions
24 that allow us to drive the impacts on carbon reductions when
25 and where they matter most and build out a data

1 infrastructure that can support a market environment to
2 confidently increase investment and meet our goals across all
3 of the resource options that are available.

4 And I welcome any questions. Or we'll take joint
5 questions I think is the next step.

6 COMMISSIONER MCALLISTER: David, can I -- I'm going
7 to jump in here. You have questions prepared, though, right,
8 in case we don't have enough to talk about.

9 MR. HUNGERFORD: I believe I have you questions, if
10 you prefer.

11 COMMISSIONER MCALLISTER: Let's see, I wanted to --
12 so all three of you, thanks a ton for that. Because I think,
13 you know, the data rich and sort of, you know, highly
14 informed narratives that you all laid out there are really
15 compelling.

16 I wanted to ask Carmen in particular. You know, you
17 presented a lot of -- you know, a lot of intense sort of data
18 rich slides there, lots of -- lots of graphs and stuff. And
19 I wonder if you could, I think there are probably many people
20 in the room and certainly I want to get this on the record
21 that may not really understand kind of the concept that
22 you've put into place for the back end that produced all of
23 those.

24 So, you know, what data is really behind those curves
25 and how you're using the law of large numbers to get some

1 conclusions that are statistically robust. I guess that
2 would be helpful to kind of talk about what this paradigm
3 actually is.

4 MS. BEST: Sure. So I think -- we have a few
5 concepts at Recurve and one of them starts with meter
6 everything which I don't think we've trademarked. But
7 it's -- it's the concept there is really when you do have AMI
8 data in particular. In that example, it was through a
9 partnership with one of the -- one of the investor-owned
10 utilities that we're working with, looking at all their
11 residential programs.

12 So it's really just taking AMI data, running a
13 prepost analysis based on the Open EE meter which is derived
14 from the CalTRACK methods which is a billing analysis that
15 has a standardized operation structure that's an open source
16 software tool, that's the Open EE meter. And then once you
17 do that, when you have AMI data, you are able to see the load
18 shapes in essence from those interventions and it's an hourly
19 derivative of when and where those impacts are happening.

20 One of the opportunities -- I think it was the last
21 panel, I think it was the last panel -- or it was Brian, in
22 fact, that says as we're deploying programs, we need to be --
23 and these pilots, we need more data to be doing load shape
24 analysis. And we can be doing that now. I think a
25 requirement that all programs track load shapes would be a

1 reasonable thing to do even today. And it will really
2 enhance the way we can see how these things connect. And
3 right now Recurve is just doing it with utility clients and
4 others to see how these differential impacts will play out.

5 We're doing it both where there are program
6 interventions that have happened and also when there hasn't
7 been a program intervention, you can just do year on year
8 analytics like we did with the CEC to see how trends are
9 changing in consumption.

10 COMMISSIONER MCALLISTER: So. Thanks. I guess, you
11 know, this -- there -- this could spin out and like I'm sure
12 there are lot so ideas that nobody's even thought about yet
13 that this could provide a basis for or a platform for. But
14 in particular, you know, if we want to do better programs and
15 we want to create that accountability you talked about, you
16 know, and even by contractor, you know. If you have enough
17 projects that are in this -- in the database and you've got
18 prepost, you know, you could actually say, okay, well, what
19 are HVAC systems and retrofits doing for us? You know, what
20 are this or that contractor, what results are they actually
21 producing, you know, on what population.

22 MS. BEST: Right.

23 COMMISSIONER MCALLISTER: The potential here is just
24 immense for targeting resources where they're going to have
25 the best impact. And I'm so I'm really -- also want to give

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1 PG&E some kudos for really, you know, walking the walk here
2 and getting CalTRACK sort of funded and going and PUC for
3 supporting that. Because I think it really -- the more
4 programs we can move over to doing this kind of, you know,
5 essentially it's realtime, you know, data driven evaluation,
6 the better. You know, so anyway, I just want to make the
7 punt for that, so thanks.

8 And then I will just point out, Brian, apparently,
9 you do need to be a rocket scientist to do this. You know,
10 we always say it's not rocket science but maybe it is.

11 So I'll pass it back -- exactly -- pass it back to
12 David.

13 MR. HUNGERFORD: I asked the panelists to -- to look
14 at a set of questions around which to build their -- build
15 their presentations and they all did that.

16 So the answers to these questions were hidden in the
17 presentations, there won't be a test. But I do want to come
18 back to a couple of them. And one is, what sectors,
19 customers, end uses are we likely to see the most load shift
20 coming from? And I want to be a little more sophisticated,
21 then well HVAC because -- because, you know, obviously we're
22 not going to get much AC load in February or and not that
23 much in March and October during the worst of the duck curve.

24 So could you guys speak to that on where we -- and
25 include the idea of what -- of what's feasible with customers

1 as well as the idea of what loads have the most potential
2 mathematically.

3 Do you want to start Brian?

4 MR. GERKE: Sure. I mean I think that it's -- you
5 start in the same place as you start with traditional DR
6 programs with the big, you know, industrial customers and
7 large energy consumers because you're going to get the most
8 bang for your buck there in terms of there's a site that's
9 using a lot of energy. And especially for industrials and
10 pumping, a lot of that can be moved around fairly,
11 straightforwardly, and you're only having to deal with one
12 person in order to get them to do it.

13 So that's a good place to start. I would say in
14 terms of sort of seasonality, that is an issue. And we get
15 into that a little bit in the study that we're doing right
16 now and looking at how large the resource is in the summer
17 versus the winter because you need it more in the winter and
18 the spring and there is more load available in the summer, at
19 least right now. And so that's a bit of a problem.

20 That problem starts to go away as you start to
21 electrify space heating in particular. And we find that once
22 you have a decent amount of electrified space heating,
23 suddenly you have this space seating resource that you can
24 move around as well. And so the seasonality, seasonal
25 variation in your resource becomes less at that point and

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1 you're shifting loads at different times of day but you're --
2 you're able to do -- you're able to do a little bit more.

3 So that is an issue, it's -- but it's something that
4 will mitigate as we move in the direction we need to move in
5 to some degree.

6 MS. WOOD: So, yeah, good question. Mostly I've been
7 focusing on residential customers for building
8 electrification purposes. So, you know, as our studies show,
9 you know, electrification does flatten out, seasonally
10 flattens out at the grid level at least. So that's a good
11 thing. So yes, it gives us an opportunity to see how we can
12 shift the winter loads as well.

13 One thing that keeps coming up in the work that I'm
14 doing is, you know, we talked -- my slides were mostly using
15 water heating as examples of shifting. But you can do this
16 with space heating and cooling. And -- but it starts with
17 significant energy efficiency. So it starts with a tight
18 building envelope. You go and retrofit, add, you know,
19 insulation. You know, tighten up the envelope. And you can
20 use your home as storage. So I think there's a lot of
21 opportunity there. I think there's a lot of education that
22 needs to happen and start with funding -- continue to fund
23 that energy efficiency that will allow the home to be a
24 battery.

25 COMMISSIONER MCALLISTER: Have you gotten any

1 feedback from customers about their sort of tolerance for,
2 you know, taking over some of the control of their HVAC
3 units?

4 MS. WOOD: The control piece, I guess I don't know
5 that we've gotten direct feedback on the control piece. We
6 still have, you know, couple of hundred thousand customers on
7 somebody's account plan. We can basically -- we -- in hat
8 program we do give them the option of a couple of different
9 options where they can opt out of events or have a 50 percent
10 cycling. They go for the money and so they -- they're fine
11 with us turning -- 90-some perfect will go for the money. So
12 they're fine with us turning that off.

13 I mean, it boils down to comfort. And so, you know,
14 if you use the house as a battery, if you can make it so that
15 they're not inconvenienced in any way, then you can pay less.
16 And I -- I don't know the specific answer, but I suspect if
17 we get over the comfort issues, you know, we might be able to
18 get over the control issues too.

19 COMMISSIONER MCALLISTER: Okay. Thanks.

20 MS. BEST: With respect to the question about what
21 technologies are likely to save the most, I don't have a good
22 answer on that yet. But I would make a plug for doing
23 actuarial analysis on what types of programs and
24 interventions we've had in the past, having led measure
25 verification at the PUC.

1 In optimizing and prioritizing our evaluations there,
2 we really focused on parameter level updates and I think we
3 need to shift back to doing more actuarial analysis on whole
4 billing interventions so we can see what sorts of
5 technologies are driving those savings.

6 And then when you have that imbedded in the programs
7 and you have flexible program designs that are more
8 performance based, you can adapt to what things are working
9 and combine them with behavior plus technologies, et cetera,
10 to try to optimize as you're going rather than trying to
11 optimize based on a report that comes a few year after the
12 event.

13 COMMISSIONER MCALLISTER: Have you gotten to the
14 point of being able to talk to investors about what projects
15 are going to be the ones that are most bankable?

16 MS. BEST: I have not.

17 COMMISSIONER MCALLISTER: Well, I mean, you're sort
18 of the community that's creating the sort of transparency
19 into project impact.

20 MS. BEST: Right. I would say it's still in the
21 fairly nascent stages. But definitely talking with
22 implementers as they're designing their program interventions
23 and where they're likely to put their investments doing a lot
24 of we called them back casts, so looking back on programs
25 that have worked and then thinking through how you might want

1 to modify them based on the meter based results.

2 COMMISSIONER MCALLISTER: Thanks.

3 MS. BEST: Uh-huh.

4 MS. RANDOLPH: I guess I'm just trying to think about
5 how to phrase this question. This kind of goes back to what
6 -- was it David? Yeah. From U.C. was saying about sort of
7 as -- as users are weighing their what they were going to
8 spend their dollars on, how do you sort of recognize the
9 value when it's incremental spending that they're not
10 necessarily going to be able to recover very quickly.

11 And sort of how do you entice customers to think
12 about shifting their load at a -- particularly for
13 residential customers where they're not necessarily going to
14 see a huge bang for their buck, they're going to see a small
15 bang for their buck, but they're not necessarily going to see
16 a huge bang for their buck.

17 So, Kevin, I'm sure you guys in looking at your
18 residential programs have been trying to think about how do
19 you get that, the sort of -- you always get the early
20 adopters who want the cool, new way of doing things. But how
21 do you move past the early adopters?

22 MS. WOOD: Yeah. I mean, it's interesting in the
23 case of our summer discount plan. So that's been a program
24 that started way back when we used it just for reliability.
25 And so we -- and we -- you know, paid well and we didn't use

1 it very much. So we did get quite a lot of -- over 400,000
2 customers I think or at least over 300,000 customers on that.
3 It's dwindled since we've been using it.

4 So it's really just what is it worth to me? Like,
5 what -- I mean, that's just the bottom line is what is it
6 worth to me? So it kind of goes back to making it the least
7 inconvenient as possible, the least noticeable as possible.
8 And batteries are great. They're still really expensive.
9 But any time you can kind of use that sort of battery type of
10 technology where customers are indifferent, they don't notice
11 it. So that's -- you can pay less. I mean.

12 And then, of course, you know, you get the early
13 adopters and you know, get climate, you know advocates and so
14 that's a population. And then hopefully, you know, what we
15 see is, you know, like in solar, the price of things comes
16 down, the installation cost comes down as the supply chain
17 gets used to installing things so the costs comes down. You
18 make it as convenient for customers as possible not to
19 notice, you know, on a load ship scenario and then you can
20 pay less.

21 COMMISSIONER MCALLISTER: Do you see any potential,
22 this is Kevin as well, do you see any potential in -- so
23 there's a bill that's in the legislature right now and I
24 haven't gotten an update in the last few days but SB49 would
25 Nancy Skinner's bill would sort of increase our authority to

1 focus on demand responsiveness and use devices. Okay. So
2 and hopefully create a clear path to kind of get around
3 federal preemption on the efficiency side by, you know,
4 quantifying some new functionality that isn't preempted.
5 Right? So I think -- let's see how to phrase this.

6 Do you -- so if we had say every HVAC system that
7 came into this state had demand responsive responsibility
8 incorporated it in from the get-go. What do you think Edison
9 could do with that? Like, if you there was -- you knew you
10 were going to have 100,000 of these units just rolling out
11 over the next few years.

12 MS. WOOD: Uh-huh.

13 COMMISSIONER MCALLISTER: You know, how would that
14 help your program?

15 MS. WOOD: Well, we would definitely hire Carmen to
16 do some analytics for us to make sure we targeted users that
17 we could get load shift from.

18 Yeah, I'd have to give that some thought. I mean,
19 really, you do. You would, you know, we wouldn't necessarily
20 ask -- well maybe we would. I don't know. I'd -- I'll have
21 to give that some thought. Analytics, for sure, we would
22 want to know where we're deploying these things. How we
23 get -- it's a great -- it's a great thing to think about
24 having the ability to do that. It's just have it there, it's
25 already ready, it's load shift ready. Right.

1 So that's -- that's a great thing to think about.
2 How we would get customers to adopt and allow us to load
3 shift. I'd have to think about it, I don't have a good
4 answer for you right now.

5 COMMISSIONER MCALLISTER: I mean, we've had this
6 chicken and egg kind of problem, right, where we want to do
7 more demand response but there has to be some value that
8 somebody can go sell. Right? And it's much easier for him
9 to go sell it if they had this ready, you know, population of
10 potential participants.

11 MS. WOOD: It's a dream, yeah.

12 COMMISSIONER MCALLISTER: And so I guess, you know,
13 when we get sort of rates that are maybe more aggressively
14 TOU or real time, then we'd have the canvas right there to
15 paint on.

16 MS. WOOD: Yeah, yeah.

17 COMMISSIONER MCALLISTER: So anyway, that's kind of
18 the vision and it would be good to have people's thoughts
19 about how it would -- how that could roll out in practice.

20 MS. RANDOLPH: The other interesting thing is sort of
21 making sure that as these opportunities become available that
22 they're adjustable in terms of when as we are seeing the
23 changing before our very eyes, just sort of making sure that
24 the products are either controllable by someone on, you know,
25 that's not the customer or, you know, a situation where

1 you're not dependent on what we told you we wanted to do this
2 kind of behavior a year ago but now we actually want you to
3 do that kind of behavior.

4 And we're already kind of seeing that with the --
5 like the batteries in people's homes, they're not really
6 using them the way we would like them to use them. And so
7 sort of -- building in that flexibility I think is really
8 important.

9 MR. HUNGERFORD: I think we have a few more minutes
10 and so I'm going to ask one more question of the panel and
11 then ask the dais to jump in.

12 COMMISSIONER MCALLISTER: Hey, David, I just want to
13 remind people if you do want to make a public comment at the
14 end, fill out a blue card. I don't know if we were totally
15 clear about that. I think Heather might have said it at the
16 beginning but I only got a couple of blue cards so please do
17 fill one out if you want to talk.

18 MR. HUNGERFORD: Okay. And I'm going to try to focus
19 this on action and say what action should we begin taking now
20 including research and development policy, rate design,
21 infrastructure investment, and potentially load management
22 regulation to anticipated meet flow -- load flexibility needs
23 as we continue on the path towards decarbonization?

24 Still taking notes? Do you want me to review?

25 I can. What action should we begin taking now to --

1 including R&D, policy, rate design, infrastructure
2 investment, load management standards to meet the flexibility
3 needs as we continue down the path towards decarbonization.
4 When we're not going to have wind blowing or sun shining some
5 of the time.

6 MS. BEST: So I would reemphasize my points. We need
7 to go foot to the floor on a common valuation structure that
8 can help reconcile the value across the different resources
9 so they can all come to the table as together.

10 The other one is meter everything. I think
11 there's -- it's a no regret strategy to just be quantifying
12 changes in consumption across the state using that for the
13 load forecast, using it for targeting, using it for
14 integrating with benchmarking and other analytics that are
15 going to be really valuable to tell the story of where the
16 biggest bang for the buck is going to come from.

17 And then the last one is reinventing our goals and
18 potential frame works so we can be focusing on consumption
19 analytics that tie DR and EE together and other DERs as well.
20 But maybe baby step with the DR EE goals and potential
21 analysis that's more consumption based.

22 MR. GERKE: Feel like getting creative about ways
23 to -- this sort of follows up on the comment that
24 Commissioner Randolph made at the end of the previous
25 question.

1 Getting creative about ways to give people incentives
2 that are flexible in terms of what behavior do we want you to
3 do at which time because that's going to change throughout
4 the year seasonly and also it's going to change over time.
5 And, you know, TOU rates are a great sort of first step at
6 trying to get load shifting but the rate setting process is
7 complicated and takes a long time. And generally is going to
8 be behind the curve on that.

9 So finding ways to present people with an incentive
10 to do the thing that you want them to do now, not the thing
11 you wanted to do two years ago is going to be important and
12 it's challenging. And just to plug the load shift working
13 group report. Again, we spent a lot of time thinking about
14 ways to do that.

15 One way is to try to integrate with the wholesale
16 market which is so very real time, others are to try to
17 create programs that are opt in that give people what would
18 effectively be a time of use right that could change
19 throughout the year that they could sort of choose to bring
20 in as an additional incentive. It's not really a rate, but
21 would act in that same way and actually lie to request
22 behavior so people have the right technology to be that
23 flexible.

24 MS. WOOD: I'm not sure I have a lot to add. I do
25 love the idea of sort of DR ready or flexible ready loads,

1 especially the big loads. You know, I'll just say I never
2 used to think that we should educate customers about the
3 complicated energy economics but we're probably going to have
4 to go there. You know, just a little bit make it simple
5 because I agree with the even the TOU rates they are now
6 caught up with the old duck curve but pretty soon it will be
7 a different curve and so then they will be outdated again.

8 And people -- customers don't like real time
9 surprises. So. You know, it just doesn't work. So, you
10 know, try to -- try to go for, you know, storage as much as
11 possible which lessens the impact of -- of flexible loads and
12 educations for customers.

13 COMMISSIONER MCALLISTER: All right. I think we're
14 probably out of time for this panel. Don't need see --
15 anybody have any questions? No? All right, great.

16 Thank you all so much, that was super interesting.
17 Appreciate it.

18 All right. All right. Well, thank you for your
19 responsiveness on the blue cards. Let's see. Okay. So I
20 have a number, maybe six or seven blue cards now. And I'll
21 just kind of go roughly in order.

22 Michael Boccadoro, is that it? From the Agricultural
23 Energy Consumers. Hey, Michael, how are you?

24 MR. BOCCADORO: Thank you. Michael Boccadoro, behalf
25 of the Ag Energy Consumers Association.

1 Just very narrow comment today on one specific issue.
2 I think as the commissioners know that the Ag Energy
3 Consumers and others are very supportive of biomethane
4 capture and utilization in California. We're strong
5 supporters of at least that version of renewable natural gas.

6 Its use is best in transportation. And so my point
7 today in the staff's presentation, I think in Michaels
8 Colvin's presentation references to using renewable natural
9 gas as a replacement for fossil gas in the industrial sector,
10 we don't view that as a viable option.

11 Renewable gas in California, biomethane in
12 particular, is very expensive. Hydrogen's more expensive
13 than that. Synthetic natural gas even more expensive than
14 that at this stage. It's 5, 10, or 15 times more expensive
15 than fossil gas. That's not an option in heavy duty industry
16 that's utilizing a lot of fossil gas to produce heat. We
17 have to compete.

18 When you look at the steel industry, the food
19 processing industry, the glass industry, and other heavy
20 users on the industrial side, if we can't compete, we won't
21 be in the state. And so that's not a solution for us. We
22 think there might be some other solutions, we're looking hard
23 at solar thermal as a way to reduce our natural gas use.
24 We're starting to look at solar -- or excuse me, carbon
25 capture and sequestration. So continued use of gas with

1 capture on the back end through our systems. And so those
2 appear to be much more economically viable as we move
3 forward. They're not viable today, but they will be long
4 before \$10, \$15, \$30 natural gas or renewable natural gas.

5 So we just want to make sure that Commissioners are
6 aware of that, that concern within the industrial sector.

7 Thank you.

8 COMMISSIONER MCALLISTER: Thank you.

9 Nehemiah Stone.

10 MR. STONE: Thank you for this opportunity. Nehemiah
11 Stone with Stone Energy Associates.

12 I have a few comments. One is on timing. In looking
13 at the most recent IBBB report, it's urgent that we move
14 really fast. And I would recommend that it's better to make
15 some small mistakes and fix those later than to wait and
16 that'd be a bigger mistake.

17 And also in terms of timing, one of the things I
18 didn't hear at all today was about resiliency. And
19 particular with the low-income community, the resiliency of
20 the energy structure is really important. Microgrids might
21 help with that.

22 The second thing I wanted to say is that benchmarking
23 won't tell you what you think you want to know about
24 multifamily. When you take a look at the difference between
25 the energy use and these different buildings, you're really

1 not going to know how much of that is because this one has
2 two elevators or because this one is full of small apartments
3 and this one has a few -- has fewer large apartments. So be
4 careful about relying too much on what you see from the
5 benchmarking. It's a broad brush, it'll give you some
6 information, but there's an awful lot it doesn't say.

7 Also, one of the things that Carmen mentioned was
8 that you should focus on the -- on where the biggest --
9 you're going to get the biggest bang for the buck and avoid
10 where you're going to get the negative savers. One of the
11 things I want to point out is a lot of the quote "negative
12 savers" -- a lot of the negative savers are low-income
13 households. Could not afford the energy efficiency, could
14 not afford the comfort level that they should be able to
15 afford. And once you fix their buildings, they're going
16 to -- they're going to take back some of that. That doesn't
17 mean you shouldn't focus on them.

18 Fourth, I would like to recommend that that
19 30 percent for low-income household is a bottom, not -- not a
20 target and that you actually may -- you may find it more cost
21 effective to invest 70 percent or more on a low income
22 because the higher income households will do it themselves
23 once the market has changed and the market will be changed
24 with that much investment on -- on low income.

25 And then finally, the coordination that I'm seeing

1 between CARB and the Energy Commission and the PUC and ISO is
2 great but it doesn't go far enough. If you really want to
3 make a difference, the biggest investment in affordable
4 housing comes through LIHTC and from HCD. And they need to
5 be at the table. You need to be working very closely with
6 them. They produce -- they fund the production of an awful
7 lot of multifamily housing. And at this point, they don't
8 have the same recognition you do of the importance of energy
9 efficiency and decarbonization. And they need to hear from
10 you how important it is since they are such a large sector.

11 Thank you.

12 COMMISSIONER MCALLISTER: Thanks a lot.

13 Deanna Haines.

14 MS. HAINES: Hi. Deanna Haines with SoCal Gas.

15 Wanted to address a couple of the issues that we're
16 talking about today. One of them had to do with the public
17 health concerns and indoor air quality. I raised this issue
18 at the CPUC workshop last month.

19 And there's a study out by the University of Texas
20 that is looking at indoor air quality, and they found that
21 toasters are pretty -- pretty -- pretty bad in terms of the
22 indoor air quality, depending on how you list your toast, you
23 know. If you like it a golden brown, that's better. If you
24 like it a little bit more burnt, that's worse. But they can
25 emit up to three to four thousand parts per million of

1 particulate matter.

2 And it's -- it's something that surprised the -- the
3 key thing is that the active cooking is actually what is
4 creating a lot of the indoor air quality problems and
5 inadequate ventilation in the home.

6 And this is consistent with the California Energy
7 Commission's own research. You guys just had a look at with
8 Lawrence Livermore Berkeley Labs a look at the efficacy of
9 the codes around mechanical ventilation in the home and found
10 that this latest study showed that there's overall, you know,
11 lower emissions in the indoor quality with the new codes
12 around mechanical ventilation.

13 And the new homes that they tested were learning
14 mainly natural homes. And that they improved over the last
15 study which was mainly electric ranges. And so the air
16 quality in the home has improved dramatically from ten years
17 ago when they first did the study and it's mainly because the
18 mechanical ventilation aspect.

19 So I just want to put that out there that we have to
20 be careful about, you know, what we say. We need to look at
21 the research about indoor air quality and pay attention to
22 the facts before we jump to conclusions around that.

23 The other issue I wanted to raise was that Guido had
24 talked about this new GAMPL study that showed a seasonal
25 variation with natural gas consumption. GTI is talking to

1 the author of that study. It looks like they didn't consider
2 a natural phenomena that happens between the summer and the
3 winter where in the summer there's a natural methane sink
4 that occurs because of the higher temperature and the
5 hydroxyl radical. I don't want to be too, you know,
6 technical here. But it oxidizes the methane much more in the
7 summer, that's why you see less methane in the atmosphere in
8 the summer versus the winter.

9 So there could be some, you know, real, you know,
10 plausible explanation. It's not a foregone conclusion that
11 this is related to natural gas consumption.

12 COMMISSIONER MCALLISTER: You're at three minutes.
13 Maybe you could submit the rest of your comments.

14 MS. HAINES: Okay. Thank you very much.

15 COMMISSIONER MCALLISTER: Thank you very much.
16 Pierre Delforge.

17 MR. DELFORGE: Thank you. Pierre Delforge with NRDC.
18 I'll just provide a brief comment with some detail comments
19 in writing but I wanted to provide one comment ahead of time.

20 First I'd like to commend Commission -- the
21 Commission's staff for the breadth and depth of the
22 discussion today. It was really very useful and I think, you
23 know -- well, very useful to be able to have a discussion
24 ahead of our comments so I'll leave it there.

25 The comment I wanted to provide is around AB 3232,

1 the Friedman Bill that you mentioned. And it seems to me
2 that I'd like to suggest that there was a scoping memo
3 released very quickly as an opportunity for public comments
4 and input similar to what was done with SB 1477. There's a
5 lot of different aspects to this bill that would benefit from
6 having early input so that if there are no data gaps or no
7 analysis that need to be performed, we have time and
8 stakeholders and the Commissions have time to initiate and
9 perform these data collection or analysis in time for
10 satisfactory completion of this study.

11 I'm encouraged with the workshop and the baseline
12 issue, I think it's an important issue but there are other
13 issues --

14 (Interruption in Comment)

15 COMMISSIONER MCALLISTER: I think we're being hacked
16 by the Spanish.

17 Sorry, Pierre.

18 MR. DELFORGE: So anyway, I was --

19 COMMISSIONER MCALLISTER: Thanks a lot, sorry about
20 that. Don Quixote, that could have gone on for a while.

21 Go ahead.

22 MR. DELFORGE: I was nearly done. I just wanted to
23 make a point that baseline is one important issue and all the
24 issues in terms of the approach, the modeling, the data, that
25 would be beneficial to discuss before we launch into the

1 study.

2 Thank you.

3 COMMISSIONER MCALLISTER: Thanks a lot.

4 Lauren Cullum.

5 MS. CULLUM: Hi, I'm Lauren Cullum on behalf of

6 Sierra Club California.

7 Thank you to CEC, staff and Commissioners and
8 stakeholders for this timely and important workshop. We
9 appreciate the update on AB 3232 and recognize that charting
10 the path to a 40 percent reduction in the building sector is
11 a significant scope of research.

12 Given the limited number of years we have to clean up
13 the building sector, we urge CEC to set an earlier deadline
14 than mandated by the legislation for completing the study.
15 Ideally with the final report by the second quarter in 2020.

16 E3's research and several other study's fine but the
17 longer we wait to decarbonize buildings, the more costly it
18 will be for California and rate payers. Legislatures, the
19 governor's office, and agencies are waiting on the CEC's
20 assessment to establish needed building decarbonization
21 mandates, policies, and programs.

22 If the CEC completes the report in 2021, this could
23 delay legislative and agency action making it more
24 challenging the needed reductions by 2040. The experts in
25 the room today plus many others are eager to work with the

1 CEC staff to complete the feasibility assessment for AB 3232.

2 We also appreciate the considerable amount of work
3 and good thinking that went into the Energy Efficiency Action
4 Plan -- and this -- the Energy Efficiency Action Plan and
5 this opportunity to weigh in.

6 We agree with the -- Commissioner McAllister's
7 comment earlier to include a high energy efficiency decarb
8 sensitivity analysis and the policies needed to achieve that
9 pathway. The EE action plan shows that while we can achieve
10 SB 350's doubling in energy efficiency, this achieves less
11 than half of the greenhouse gas reductions needed by 2030.
12 This is a noteworthy finding that requires our attention.

13 While there are many important recommendations in the report,
14 we feel the report should have a more precise focus on
15 actions the CEC has the authority to take, specifically on
16 new construction.

17 The main role CEC can have in building
18 decarbonization is to stop making our gas problem worse.
19 California builds over 70,000 new units a year. A third of
20 the buildings that will be standing in 2045 will be built
21 between now and then. The CEC needs to use existing
22 authority and modify the state's building code to favor or
23 require all electric construction that can achieve zero
24 emissions as the grid moves toward 100 percent carbon-free
25 electricity.

1 This is the time to modify Title 24 2022 code and the
2 2019 ACM to be aligned with our climate goals and the energy
3 efficiency goals in SB 350.

4 We've heard today about the significant barriers in
5 reaching renters and low income. All the more reason to make
6 sure every new multifamily building is built with the
7 climate, energy efficiency, affordability, health and safety
8 in mind.

9 Lastly while we understand the building -- the
10 benefits of listing some new recommendations, we think it
11 would be advantageous to highlight the top one to two action
12 items per agency to ensure the agency's focus on mission
13 critical policy or forms. It will move the market,
14 accelerate decarbonization and prioritize low-income
15 residents. We encourage tracking all these action items, not
16 just the low-income action items.

17 We'll be providing more detailed recommendations in
18 written comments.

19 Thank you.

20 COMMISSIONER MCALLISTER: Thank you.

21 George Nesbitt.

22 MR. NESBITT: George Nesbitt, I'm a HERS Rater.

23 You wanted a bold vision doubling our energy
24 efficiency goals, doesn't cut it. It doesn't get us there.
25 We know we need much deeper reductions. And we know that

1 even in new construction, the difference between well-
2 designed, well-built commissioned buildings and not has
3 significant differences in energy consumption.

4 We know how to greatly reduce energy use in existing
5 buildings. It's harder, it's more expensive, depends on how
6 far you want to go. We know how to do it. And every day
7 it's being done. It's just that we are not achieving as much
8 as we could.

9 So anyway, I think that's all I'll say today.

10 COMMISSIONER MCALLISTER: Thanks, George.

11 So final blue card, Greg Sutliff.

12 MR. SUTLIFF: Hello. Want to also say thank you to
13 the staff and to the Commissioners for making this possible
14 for all of us. The exchange of information here today is
15 fantastic and kind of pulls a lot of different, stakeholders
16 and the process together in one room to listen to each other.

17 One of the things that I really wanted to emphasize
18 was to not lose track of energy efficiency too quickly. This
19 is an apropos comment you made before which was simply to
20 say, you know, decarb is the solution to our -- our -- the
21 problems that we face. I know that I'm probably speaking to
22 the choir in terms of exhorting everyone to not -- not lose
23 track of energy efficiency but energy efficiency really does
24 deliver immediate benefits to every single stakeholder that's
25 involved in that process, whether it's the contractor that

1 creates jobs for energy efficiency, whether it's the
2 homeowner or the building occupant that obtains the benefit
3 of reduced heating, cooling costs, dramatically improved
4 indoor air quality which was something I was really happy to
5 hear everybody talk about was the -- was the indoor, the IAQ
6 benefits to the building occupants themselves.

7 This comes not just from the reduction of using
8 greenhouse gases -- or excuse me, using fossil fuels for
9 heating and cooling but also from the air sealing that the
10 thermal boundary, the home which prevents that infiltration
11 of particulate matter in VOCs, from the attic, and the from
12 the outdoor air. So the outdoor air quality.

13 So the benefits for energy efficiency accrue to so
14 many different stakeholders. Most importantly and within
15 this context, the state in driving down greenhouse gas
16 production. And that's where this issue of scale really can
17 be addressed at the -- at this level. We can incent
18 homeowners on an individual level to make energy efficiency
19 improvements to decarb their homes, but until we start doing
20 these things in the hundreds of thousands and the literally
21 millions of single family homes in other buildings, existing
22 buildings. In the state, we're not really, we're just
23 achieving small incremental gains that are difficult to track
24 and have a -- and can't be easily quantified.

25 So regulatory changes at this level is where we're

1 really going to achieve the energy efficiency gains that
2 benefit the existing building owners and stakeholders and
3 also create a building stock that going forward that are
4 going to hit our 2050 emission goals or requirements.

5 I'd like to thank Commissioner McAllister and Bryan
6 Early for their help with a couple of projects that we've
7 been working on in the Coachella Valley through the AqMB
8 which was a -- we've had several different phases of the
9 projects that are going on but we did 2100 homes in a
10 retrofit that has generated significant data in terms of what
11 simple energy efficiency tasks can do for the overall energy
12 consumption for those sites.

13 So thank you for that, really appreciate it and I
14 hope to see some more information coming up from those
15 studies.

16 Thanks.

17 COMMISSIONER MCALLISTER: Thanks a lot. Anybody else
18 want to take the opportunity to speak, make public comment?
19 That's all of the blue cards that I've got.

20 So we're going to hit 4:00. I know Commissioner
21 Randolph has to go. So I want to just give us on the dais an
22 opportunity to make any wrap up comments that you might want
23 to make and then we'll go over the details of comments and
24 those sorts of things and then we'll wrap it up.

25 So Edie.

1 MS. CHANG: Well, I want to thank you again for
2 inviting CARB to participate and thank everyone who
3 participated, the panelists and all of the folks who came.
4 This is a really interesting discussion, got much more in-
5 depth than we usually do in the Air Resources Board. But,
6 you know, from our perspective buildings we saw a slide
7 earlier, they're about a quarter of the greenhouse gas
8 emissions and it's critical that we make progress in this
9 area if we're going to meet our long-term greenhouse gas
10 goals and I think this is -- it's a really good robust
11 discussion that I think helps inform the IEPR and will help
12 us move forward on it.

13 So thank you.

14 MS. RANDOLPH: And I just want to thank all of the
15 presenters and appreciate the comment about sort of widening
16 our scope of interagency interaction beyond just, you know,
17 he energy agencies, environmental agencies and thinking about
18 ways that we can reach out and pull some of the other sectors
19 into some of this big picture policymaking as we look beyond
20 just our current programs and thinking how we could scale up
21 this effort to increase our goals.

22 And also continuing to think about the best ways to
23 interact with local governments. We're doing all -- trying
24 to do that as much as possible in the building decarb
25 proceeding and we want to increase that effort as well.

1 So thanks everyone for their participation today.

2 MS. MONAHAN: Yes, well, I don't want to just repeat
3 what you guys said. This was such a meaty conversation, or
4 if we're vegetarians, I don't know filled with leafy
5 conversation.

6 MS. RANDOLPH: It's a quinoa.

7 MS. MONAHAN: Arugula. And I just thought the
8 discussion around, you know, what is our goal? Is it
9 efficiency, is it decarbonization? How do these work
10 together? What are the distinctions? Was just fascinating
11 and I think that's where we're going. And this idea of fuel
12 switching efficiency? What does that mean? I mean, we're
13 wrestling with big questions that I think, you know,
14 California's really at the cutting edge of evaluating these.
15 And so I've just appreciated the depth of conversation. And
16 now I'm very curious about what a DER ready device looks like
17 and how do we make sure again as we electrify transportation
18 we're trying to figure out the smarts be on the car or should
19 they be on the charging device? How does this work? How do
20 we aggregate? You know, we need to think big about making
21 sure that we have this ready set of DER ready devices that
22 are consumer friendly. Because a lot of them, it's hard as a
23 consumer to figure out what to do.

24 So, yeah, thanks everybody, thanks to staff, thanks
25 to all the presenters, thanks to everybody who came and who

1 was here all day listening in. It was really great
2 conversation.

3 COMMISSIONER MCALLISTER: All right. Well, thanks to
4 my colleagues on the dais for sticking around all day and
5 really all of you in the audience for being here till the
6 bitter end.

7 You know, we didn't talk about jobs a whole a lot
8 today. And, you know, I think it brought up in the comments
9 a little bit. You know, there's this report that happens
10 every year called the U.S. Energy and Employment Report. And
11 last year's report showed that in California -- it's a
12 nationwide report but in -- it includes fossil and, you know,
13 kind of all the energy sectors but it showed that clean
14 energy in California basically produces about 400,000 jobs.
15 And of those about 300,000 or so, a little more are energy
16 efficiency.

17 So as this definition of energy efficiency more
18 becomes, you know, kind of more inclusive of low flexible and
19 all these technologies we're talking about, transportation,
20 install, you know, we're including that in the next update.
21 You know we've got to really focus on transportation, the
22 clean transportation sector.

23 You know, imagine -- in California imagine tripling
24 that to over a million. I mean, and having a lot of those
25 jobs be in the communities that, you know, the low-income

1 communities and the disadvantaged communities that -- where
2 the jobs, where the projects need to happen. Well, the jobs
3 can be right there in those communities. So just think about
4 the positive synergy to that to our economy and just our
5 sense of equity in the state. You know, that -- that is
6 almost, that is really a crisis. I mean, I think we talked
7 to the climate crisis, but there's a -- there's an equity
8 crisis.

9 And so I think, you know, we need to really think
10 holistically about this, you know, I think far beyond what
11 we're accustomed to.

12 So in any case, I want to thank all you for coming
13 and looking forward to your comments. I think we -- it was
14 very, you know, I'll call substantive and but I think we
15 really only scratched the surface in a lot of ways and we've
16 got to keep going with this conversation and totally agree
17 that we need to pull in the other agencies that have, you
18 know, fingers on this.

19 So with that, I'm really looking forward to your
20 comments. Heather -- yeah, here we go, September 10th their
21 due. And thank you all for coming.

22 Anything to add, Heather? All right. Thanks
23 everybody, we are adjourned.

24 (Thereupon, the Hearing was adjourned at 4:03 p.m.

25 --oOo--

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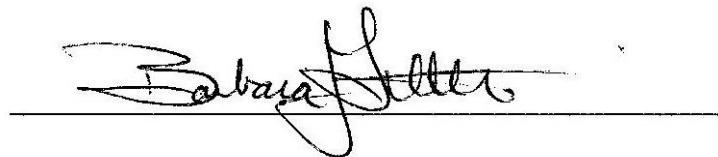
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