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P R O C E E D I N G S

10:01 A.M.

SACRAMENTO, CALIFORNIA, MONDAY, JULY 22, 2019

MS. RAITT: So good morning everybody.

Welcome to today's 2019 IEPR Commissioner Workshop on the Preliminary Transportation Energy Demand Forecast.

I'm Heather Raitt, the Program Manager for the IEPR. I'll just quickly go over housekeeping items.

If there's an emergency, please follow staff through the doors, across the street to Roosevelt Park.

Also, please be aware that we are broadcasting this workshop through our WebEx conferencing system, and it's being recorded, so we'll post an audio recording on our website in a few weeks or a couple weeks, and a written transcript in about a month.

There will be an opportunity for public comment at the end of the day. You can fill out a blue card and give it to me and we'll call on you at the end of the day.

And for WebEx participants, you can use the raise-your-hand feature that WebEx provides. If

1 you'd like to make a comment, that's how you let us
2 know that you'd like to. And then using that same
3 feature, you can also lower your hand if you choose
4 to not make a comment.

5 And materials for the meeting are in the
6 entrance to this hearing room, and also posted on
7 our website.

8 And written comments are welcome and due
9 August 5th.

10 So with that, I'll turn it over to the
11 Commissioner.

12 VICE CHAIR SCOTT: Great. Thank you so
13 much, Heather.

14 Good morning everyone and welcome. I'm
15 delighted to be here for the Preliminary
16 Transportation Energy Demand Forecast. I am Janea
17 Scott. I am the Vice Chair of the Energy
18 Commission and the Lead Commissioner for the 2019
19 Integrated Energy Policy Report.

20 As you all know, our transportation sector
21 in California is responsible for about 40 percent
22 of the greenhouse gases in the state, and about 80
23 percent of the smog-forming nitrogen oxides, and 90
24 percent of the diesel particulate matter. And it's
25 a key component, of course, to the energy demand

1 here in California. So making sure that we've
2 characterized that appropriately, the importance of
3 that can't be understated.

4 So I'm looking forward to hearing from the
5 team what they are finding for transportation in
6 this preliminary workshop. And then, of course,
7 there will be additional steps where we refine,
8 we get additional information, and we'll have a
9 draft Transportation Energy Demand Forecast coming
10 after this.

11 So that is all I have to say this morning.

12 I'd also like to welcome Jana, who is
13 Commission Monahan's -- one of Commissioner
14 Monahan's advisers and representing her here today.

15 MS. ROMERO: Great. Thank you so much,
16 Commissioner Scott.

17 Commissioner Monahan is unable to be here
18 today. But meeting with Staff on this topic, she
19 asked me to read in a few words for her as opening
20 remarks, so I will read her statement now.

21 "First, I want to express my appreciation for
22 the work of the Energy Forecasting Team. They
23 are clearly dedicated to ensuring the IEPR
24 reflects sound science and is analytically
25 rigorous.

1 "I offer my comments in the interest of
2 continuous improvement as we look for
3 opportunities to refine and enhance the IEPR in
4 the future. As technology and changing norms
5 open the door to radical changes in mobility
6 and goods movement, the IEPR should evaluate
7 the range of potential emissions outcomes, both
8 good and bad. I have recommendations, two
9 recommendations for the future.

10 "First, the IEPR should account for the three
11 revolutions of autonomy, electrification, and
12 mobility as a service. These three revolutions
13 could be very good for the climate or very bad.
14 Analysts find that global warming pollution
15 could more than double if autonomy leads to
16 more internal combustion cars driving more
17 miles. This is a terrible scenario that spells
18 disaster for the climate. But on the other end
19 of the spectrum, in the ideal scenario with
20 autonomous vehicles that are shared and
21 electric, emissions could fall by 90 percent.

22 "While our understanding of emissions impacts
23 to the three revolutions is nascent and
24 evolving, the potential for good and bad
25 outcomes is undeniable. We should wrestle with

1 these analytical challenges in the IEPR to help
2 agencies plan for mobility, future mobility,
3 and the potential range of energy requirements
4 under different scenarios.

5 "Second, for medium- and heavy-duty vehicles,
6 we should explore more aggressive scenarios for
7 alternative fuel use, especially for battery-
8 electric and fuel cell vehicles.

9 "One city in China, Shenzhen, already has more
10 battery-electric trucks than the high scenario
11 projects for 2030 for all of California.

12 "Given the air quality and public health
13 impacts of diesel trucks and goods movements
14 broadly, we should deepen our analytical
15 understanding of the potential fleet of trucks
16 in the future and how business decisions around
17 fuel choice could be affected by the falling
18 prices of batteries, fuel cells and alternative
19 fuels.

20 "I look forward to working with the Energy
21 Forecasting Unit on these and other analytic
22 questions. It's an exciting time to work on
23 clean transportation."

24 And thank you for giving me the opportunity
25 to read in that statement. And she is really

1 wishing that she could be here.

2 VICE CHAIR SCOTT: Great.

3 MS. RAITT: Great. So our first person is
4 Matt Coldwell.

5 MR. COLDWELL: Good morning. Is this on?
6 Oh, yeah.

7 Good morning, Vice Chair Scott.

8 Good morning, Jana.

9 So I was going to talk a little bit about
10 some of the emerging needs that we have with
11 forecasting the transportation sector, but I think
12 I would -- all I really have to do is just echo
13 what was already said up at the dais by the Vice
14 Chair and by Commission Monahan through Jana.

15 We agree there's -- you know, this is a
16 dynamic sector and there's lots of change
17 happening. And, you know, we, or the unit, really,
18 you know, does a really good job at keeping track
19 of all of the emerging trends in the transportation
20 sector and doing their best to incorporate that
21 into the forecast. And so, really, I'm just going
22 to take this opportunity to thank the unit for
23 putting together the forecast this year, and their
24 dedicated work. They worked a lot of overtime to
25 put it together and to prepare the presentations

1 for you all today.

2 And one other thing, if you'll indulge me
3 for a second, so I can make a quick introduction?

4 So this team has been operating without a
5 direct supervisor for quite some time. And,
6 unfortunately, they've had to rely on me since I've
7 been managing the office for the last six months.
8 But I'm excited to finally -- that we got somebody
9 into the supervisor position for this unit. And I
10 just want to make a quick introduction, if I can?

11 So it's -- her name is Heidi Javanbakht. I
12 hope I said your last name right. And so this is
13 her very first day, so she's only been here for
14 about an hour now, and so we're kind of throwing
15 her into the fire this morning in terms of what the
16 unit's doing. And so -- but this really will serve
17 as a good opportunity for her to sort of learn what
18 the team does and kind of get the ins and outs.

19 And so, really, that's all I wanted to say.
20 So do you want me to -- okay, so I think Aniss is
21 next on the agenda.

22 Do you want to come up, Aniss?

23 VICE CHAIR SCOTT: Thank you very much.

24 And I do must want to say, welcome to
25 Heidi, we're glad to have you. Good morning.

1 (Pause)

2 MS. BAHREINIAN: Good morning,
3 Commissioners. Sorry about that. Good morning,
4 Commissioner, stakeholders. I'm pleased to be here
5 and make presentation on -- and give a presentation
6 of the forecast overview of the models, methods and
7 scenarios. And I'll be followed by other staff
8 members who are going to present light-duty and
9 heavy-duty forecasts for us.

10 Can we move to the other slide? This is
11 not working. So, yeah, that's it. Thank you.

12 So in this presentation, what I'm going to
13 do is to give a brief presentation of the models,
14 it's just an overview. I'm going to follow that by
15 a discussion of the key inputs, key assumptions,
16 and then scenarios in the forecast.

17 You have -- we have made this presentation
18 before, although this slide is not exactly as it
19 has been presented before. And my apologies to
20 those people who have heard it already, but I tried
21 to incorporate some new materials, so it's also new
22 to some of you.

23 Notice here that this is the whole suite of
24 models that we are using in generating the
25 forecast. All of the oval shapes that you see in

1 this graph are all the behavioral, and by that I
2 mean the models that respond to the changes in
3 prices, whether it is price of fuel, whether it is
4 price of vehicles, or whether it is income, so
5 these are the behavioral models.

6 The two models that you see that are in
7 square shape, government, rental, and other/bus,
8 these are more spreadsheet models, accounting
9 models that not responsive to the prices or income,
10 although the government vehicles do grow. The
11 growth rate in those models are determined by the
12 growth in GSP.

13 On the top layer you see all of the
14 different inputs that we incorporate and use in
15 these models. They look simple but it takes a ton
16 of processing in order to generate these input data
17 and make them fit the models. For instance, we
18 have one staff who is completely dedicated to the
19 vehicle stock, the DMV data, and his focus is on
20 the DMV data. And he does a lot of work in order
21 to get those numbers in the way that we want them
22 to be.

23 Also notice that we have, on the left-hand
24 side, we have the two models that we call them
25 personal vehicle choice and commercial vehicle

1 choice models. And these models are built from --
2 based on the data from the 2017 California Vehicle
3 Survey. So we conduct a survey periodically to
4 update our models and update our data. But the
5 2019 IEPR is based on our 2017 California Vehicle
6 Survey.

7 The output from the personal vehicle choice
8 model, which is essentially the residential demand
9 for light-duty vehicles, that output is then fed
10 into the urban and intercity travel demand models,
11 these are short-distance and long-distance travel
12 demand models. And then those models then
13 determine the VMT and how much fuel is consumed by
14 different classes of vehicles for all of the LDVs,
15 as well as the transit vehicles and others.

16 The commercial vehicle choice model,
17 however, is self-standing, that is the same model
18 that is generating both the light-duty vehicle
19 stock, as well as the fuel consumption and the VMT.
20 The government and rental also contributes to the
21 LDV fuel and -- LDV stock and fuel, so it is
22 determining the VMT stock and fuel consumption in
23 the same model.

24 The truck choice model is essentially the
25 Argonne Truck 5 model that we are using in order to

1 forecast penetration rates of different fuel types
2 in truck classes, so that model is used for trucks.
3 And those truck -- the penetration, those
4 penetration rates from the truck choice model is
5 then fed into the green oval right below it, which
6 is the freight movement.

7 And then we have an aviation model that is
8 generating jet fuel demand and it is for multiple
9 classes of aircraft. Aviation model
10 is -- the lead staff for aviation model is Jesse
11 Gage. But because he was on jury duty, we don't
12 have any forecast on aviation for you today.

13 And then we have the other/bus that
14 accounts for all the other medium- and heavy-duty
15 vehicles that are not included in any of the other
16 models. So notice, the transit buses are in urban
17 transit model and intercity model, but the school
18 bus, for instance, is in this other bus model that
19 we make sure to account for all of the medium- and
20 heavy-duty buses.

21 So these models generate two sets of
22 forecasts, one which is the vehicle population, so
23 we forecast the vehicle population of both light-
24 duty, as well as medium- and heavy-duty vehicles.
25 And then we also use these models to generate the

1 forecast of fuel consumption, which is essentially
2 the main job that we have here. We have to
3 forecast the fuel.

4 Notice, also, that the vehicle attributes
5 are federal into this forecast in different light-
6 duty and heavy-duty choice models. And they are
7 very important to the choices between different
8 fuel types, fuel and technology types. This is
9 done, usually, by an outside contractor. And the
10 regulator impact and the California goals are
11 considered in this vehicle attribute forecast that
12 has been generated.

13 On top of all these, we also have
14 incentives that are going into both light-duty
15 vehicle forecast, as well as medium- and heavy-duty
16 trucks.

17 All of those models, we refer to them as
18 personal and commercial vehicle choice models, but
19 all of those models are choice models, one way or
20 the other, and we are accounting for a wide array
21 of choices.

22 In the light-duty vehicles, consumers, in
23 our model, have a choice between 15 different
24 classes of vehicles, size classes of vehicle, and 7
25 fuel and technology types for each of the 362

1 household types. In other words, we divide all of
2 California's population into 362 different types of
3 households with different household size, different
4 number of workers, different income category, as
5 well as different levels of ownership. We have
6 seen over and over, for instance, that the
7 households that have three vehicles, that own three
8 or more vehicles, had a higher preference for ZEV
9 vehicles than the households that have only one
10 vehicle. All of these have impacts on the forecast
11 that we are generating.

12 When it comes to the truck choice, the
13 truck choice model has choices between eight
14 classes of medium- and heavy-duty trucks and nine
15 choices, again, between nine fuel and technology
16 types.

17 I should note -- I should bring your
18 attention to the fact that when we are talking
19 about the choices, particularly between the ZEV
20 vehicles, as well as compared to ICE vehicles, that
21 these models are accounting for the substitution
22 and the computation, not just between ZEVs and ICE
23 vehicles, but also within the ZEV. In other words,
24 PHEVs compete with BEVs and hydrogen vehicles
25 compete with both of them. So this is this

1 competition and substitution within ZEV and between
2 ZEVs and other vehicles.

3 When it comes to short-distance travel
4 demand model, that's also a choice model, except
5 that these choices are choices between different
6 travel modes. We have -- we give our consumers a
7 choice between driving their own vehicles versus
8 driving light rail or bus for people movement. And
9 then it comes to truck. For the short-distance
10 travel we only allow trucks.

11 However, when it comes to long-distance
12 travels the commercial sector, the freight shipment
13 industry, has a choice between truck and rail, so
14 that choice is also accounted for in our long-
15 distance travel. When it comes to long-distance
16 travel for personal travel, we have a choice
17 between personal automobiles versus air travel,
18 rail and bus.

19 So you can see that in all of our models,
20 we have choices all over the map. And the
21 consumers are making choices between either
22 different types of vehicles or between different
23 modes of travel.

24 Our light-duty vehicle choice models are
25 based on light-duty survey. We feel that with the

1 changes in technology and with the changes in the
2 population of the ZEV vehicles in California, with
3 the fast growth in this area, we feel that the
4 consumers are going to change their preferences.
5 Consumer preferences will change. The more people
6 are exposed to these vehicles, their consumer
7 preferences will change over time.

8 In order to make sure that we capture these
9 changed preferences, we periodically conduct a
10 light-duty vehicle survey. And as we mentioned
11 before, the 2019 IEPR Light-Duty Forecast is based
12 on the 2019 California Vehicle Survey. However,
13 the 2019 California Vehicle Survey is ongoing right
14 now. The data collection phase of that survey has
15 been completed in June. And we are in the process
16 of building the new models throughout the rest of
17 this year.

18 So the 2019 California Vehicle Survey
19 results and models will be used in the 2021 IEPR.
20 If we are fast enough, we may be able to get it for
21 2020 IEPR, but we have to see how that one works.

22 So what are the key inputs and outputs?

23 When it comes to the base year, we are
24 populating our models with the vehicle stock. Our
25 models -- our light-duty vehicle models have this

1 feature of automatically calibrating the model to
2 the stock of vehicles in 2017. So we have to feed
3 the models with the 2017 stock vehicle -- light-
4 duty vehicle stock for -- and so what we are using,
5 we are using the DMV data. Jesse Gage, again, is
6 doing the work. But we are also using the CARB's
7 2017 EMFAC and NTD. And, of course, staff does a
8 whole bunch of analysis to get there. But for the
9 heavy-duty vehicles, we use both our DMV data, as
10 well as 2017 EMFAC, and NTD, of course, for the
11 transit buses we use.

12 With the household type distribution, Mark
13 Palmere does processing of the 2017 American
14 Community Survey. We are looking at all of these
15 different households. Remember, we talked about
16 362 households, those are the data that we have to
17 derive from the 2017 American Community Survey.

18 When it comes to fuel consumption, Gordon
19 Schremp, who is our Senior Fuel Specialist, he
20 develops the total consumption of gasoline, diesel,
21 E85, et cetera, are based on BOE (phonetic) data.
22 However, that, too, in itself, has a lot of
23 intricacies that people need to attend to, for
24 instance, the difference between dyed diesel that
25 is used in rail transportation versus regulation

1 diesel that is used for trucks and light-duty
2 vehicles on the road. So there really is a lot of
3 work that goes into every single thing that we do
4 here.

5 And another important part is the VMT. And
6 for the different measures, metrics of VMT, we are
7 using Caltrans data, the 2017 National Household
8 Travel Survey, as well as 2017 CalY (phonetic).
9 And, of course, our staff, Bob McBride, looks at
10 all of these different sources in order to
11 determine what the VMT should be.

12 When it comes to projecting the inputs,
13 that is the inputs from 2018 to 2030, we use a lot
14 of inputs. We use economic and demographic data,
15 and those are mostly from Moody's, economy.com.
16 Nancy Trans generate -- processes that data and
17 provides that kind of data for us. And when it
18 comes to population, we use the DOF, Department of
19 Finance, data for population growth.

20 As for energy prices, our own staff are
21 generating those forecasts, forecasts of fuel
22 prices.

23 When it comes to electricity rates, we are
24 considering both demand and supply.

25 When it comes to the petroleum fuel prices,

1 we rely mostly on EIA data. And then we use the
2 EIA data to come up with our own California
3 gasoline/diesel/E85 prices.

4 For the vehicle attribute, we have been
5 relying both on the contractors, as well as our
6 staff. We have an outside contractor who is going
7 to follow me in the presentation of the medium- and
8 heavy-duty vehicle attributes.

9 As for the transit and school bus
10 population, we are using CARB 2017 EMFAC. So we
11 try to use as much as we can, the data that is used
12 by other agencies, so that we are more consistent
13 with other agencies. We use the regulations, CARB
14 regulations, on transit electric buses, as well as,
15 of course, the staff analysis of all of these data.

16 When it comes to freight analysis
17 framework, again, Bob McBride is processing this
18 Freight Analysis Framework 4.4 and uses that data
19 in the freight model.

20 Vehicle attributes and incentives, for the
21 light-duty vehicle, we have, as we said, 15
22 different size and class body and eight different
23 fuel and technology types. But the number of
24 attributes are quite substantial.

25 We have -- one of the attributes is vehicle

1 prices which has been repeatedly confirmed, that
2 has the most significant impact on consumers. We
3 have the maintenance costs, the fuel cost per mile.

4 And we should also bring to your attention
5 that when we had the fuel price forecast, we don't
6 directly use the fuel prices, however, we use the
7 fuel price combined with the MPG. And what is
8 actually used in the model is the cost per mile,
9 which has been repeatedly shown that electricity
10 has the lowest cost per mile, and that is what we
11 use in our model.

12 In addition to that, we use acceleration,
13 refueling time, and, of course, time to fuel
14 station which is an indicator of fuel
15 infrastructure.

16 As for the incentives, we used the three
17 statewide incentives, tax credits, state rebate,
18 and HOV lane access. We do not account for
19 regional incentives which are actually quite
20 significant in some regions, essentially because
21 the model doesn't allow us, not because we don't
22 believe they have impact.

23 When it comes to medium- and heavy-duty
24 vehicles, we have eight different size body
25 classes, nine fuel technology types. However, we

1 have a smaller number of vehicle attributes for the
2 medium- and heavy-duty vehicles. We only consider
3 vehicle price, fuel price, which is, again,
4 reflected in the cost per mile, as well as MPG by
5 range of operations for trucks only.

6 When it comes to incentives for the medium-
7 and heavy-duty vehicles, we have the Heavy Vehicle
8 Incentive Program, so we are using HVIP for that
9 purpose.

10 What are the key assumptions?

11 Because our models do not allow us to
12 regionalize the incentives or allocate the
13 incentives according to income level, we are using
14 the statewide incentives that apply to all
15 households and commercial entities, regardless of
16 income. So it doesn't matter if somebody's a
17 millionaire or somebody has only \$20,000, we give
18 everybody an incentive in the model.

19 So to that extent, we are over-forecasting,
20 somewhat, our demand for ZEV vehicles. Because if
21 you look at the CVRP data, it shows that only 44
22 percent, about 44 or 45 percent of the households,
23 or of those that who are buying ZEV vehicles, are
24 actually receiving incentives.

25 On the other hand, we do not account for

1 regional or local incentives. So by extension,
2 that means that there are no regional or local
3 incentives. And to that extent, then we are under-
4 forecasting. So on the one hand you're over-
5 forecasting, on the hand, we are under-forecasting,
6 certainly at the regional levels.

7 These assumptions are really implicit in
8 the model. It's because the way the models are
9 using -- used and have been estimated in the past.
10 However, in the 2019, we are planning to address
11 those issues. And we are planning to introduce an
12 income dimension into the incentives so that we can
13 more accurately account for incentives.

14 We also make the assumption that all
15 vehicles drive the same number of miles, regardless
16 of their fuel type. So whether you have a BEV or
17 PHEV or a hydrogen vehicle or gasoline vehicle or a
18 hybrid, whatever car you have, all of them are
19 driving the exact same number of miles. Now this
20 might be, actually, over-forecasting transportation
21 electricity consumption in the early years. But
22 the fact of the matter is that market is moving in
23 that direction. With the increase of range, people
24 are capable of using their ZEV vehicles the same as
25 they are using their ICE vehicles.

1 So we may be over-forecasting in the
2 earlier years when it comes to transportation
3 electricity consumption. But in the late years, we
4 should be closer to what will actually happen. We
5 believe that in the long run all of these ZEV
6 vehicles are going to drive the same number of
7 miles as all other vehicles would.

8 When it comes to electricity rates, we
9 should say that we're using the average statewide
10 residential electricity rates for the personal
11 vehicle choice model for the residential sector,
12 but we are using the commercial electricity rate,
13 which is a little bit lower, for all of the other
14 models.

15 I should also note here that we have not
16 made use of the off-peak prices, off-peak
17 electricity rates. We can, however, in the revised
18 forecast certainly use the off-peak rates for our
19 high scenario. Our model currently doesn't allow
20 us to use two rates for the same scenario, so we
21 have to run them one scenario at a time.

22 When it comes to petroleum fuel and vehicle
23 prices, we are making the assumption that
24 California does not impact those markets and those
25 prices. With the way that we are using the fuel

1 prices, with the way that we are generating the
2 fuel forecast and the vehicle prices, California
3 demand doesn't impact the prices but California
4 demand is impacted by those prices.

5 It is realistic to say that petroleum fuel
6 prices, as well as vehicle prices, are determined
7 in the national and international markets, are
8 affected by the national and international
9 supplies. So if the price of vehicles, say in
10 China, go down, it is reasonable to expect that the
11 price of electric vehicles in the U.S. will
12 eventually go down, to what rate, I don't know, but
13 it is reasonable to expect that.

14 When it comes to electricity price,
15 however, as we mentioned, we are impacted entirely
16 by California supply and demand of electricity.

17 When it comes to the make and model of the
18 vehicles, we should bring that to your attention
19 that our model does not recognize make and model.
20 So in other words, our consumers in our models do
21 not care if they are buying a Tesla or a Ford or a
22 Toyota, it doesn't matter the country of origin is
23 Japan or China or U.S., because what we are using,
24 we are using only classes of vehicles. So our
25 forecast is actually class-based. We are

1 forecasting by class of vehicle. In other words,
2 we have a different forecast for every one of those
3 15 different classes of vehicles but not by make
4 and model.

5 So to the extent that we have a Tesla, for
6 instance, in the mix, then we are going to -- the
7 attributes of that class of vehicle that is more
8 similar to Tesla. So it doesn't have the name
9 Tesla, but it does represent the attributes of a
10 Tesla model.

11 Then we have a lot of uncertainties, of
12 course. We have uncertainties about economic
13 growth, as many of you know. For instance, the
14 2018 tax overhaul was based on the assumption that
15 we are going to have a three percent economic
16 growth sustained over the next ten years. Most
17 economies do not agree with that. They don't
18 believe that the three percent can be sustained in
19 the long term, and our data provider, Moody's
20 doesn't see that happening. So even in the high
21 case, we don't have a three percent growth rate.
22 And, of course, in the mid and low cases, we have
23 even lower cases. Moody's believes that next year
24 we will hit a recession. I was just reading this
25 morning in the news that even Senator Warren is

1 cautioning everybody about an economic crash. So
2 to that extent, we are in line.

3 So our economic growth, we have different
4 growth rates, however, they do not really reach the
5 three percent. In Moody's, the only year when we
6 are exceeding three percent is 2019 and that is in
7 the high case. In all the other years the growth
8 rate is below three percent.

9 Demographic dynamics are actually quite
10 interesting because one of the other limitations of
11 our models is that we do not account for age
12 differences. We do not take that into
13 consideration. And so as many of you know,
14 millennials are believed to be behaving differently
15 by most people. We think that millennials are
16 going to behave differential. However, UC Davis'
17 study has shown that millennials are more or less
18 behaving in the same manner as their parents,
19 although in the short time they may not have as
20 many cars. But in the long term, when they have
21 families, then they would end up buying cars, they
22 would have to buy cars.

23 So there are these demographic dynamics
24 that we are not accounting for. And there are a
25 lot of questions about those. We don't know

1 exactly what is going to happen in these areas.

2 When it comes to transportation energy
3 prices, again, there are a ton of uncertainties
4 there. We are talking about transportation fuel
5 prices. So is there going to be a war in the
6 Persian Gulf? Is it going to spread to the rest of
7 the region? How long is the war going to last?
8 And how much will it impact the fuel prices. There
9 are a lot of questions, a lot of uncertainties.

10 When it comes to future vehicle
11 technologies, of course, the talk is, as
12 Commissioner Monahan mentioned, and the talk is
13 about automated vehicles, are these automated
14 vehicles going to increase the number of vehicles
15 on the road or are they going to decrease the
16 number of vehicles on the road? Are people going
17 to be using and driving them more or less? We
18 don't know. There are questions that we don't
19 know. We have to look for answers in different
20 places. And we will consider these in the future
21 but we don't have all of the answers right now.
22 Those are the things that we are planning to look
23 into.

24 Another important factor is, well, what is
25 going to happen to the shared ownership of

1 vehicles? There is, obviously, all these
2 conversations about share the ownership of
3 vehicles, and some of these have to be ironed out.

4 I don't know how many of you have been
5 following this, Mercedes Benz has, of course, some
6 shared Mercedes Benz in Chicago. And I think last
7 week they were reporting that about 75 of their
8 vehicles that have been shared were actually
9 stolen. And, obviously, this is going to impose a
10 cost on Mercedes Company. And they may increase
11 the membership fees. How high is this membership
12 fee is going to go and how is it going to impact
13 the shared economic? We don't know any of those.
14 Those are all questions for the future.

15 Vehicle attributes, again, we have
16 uncertainties, even in this area. If you have been
17 following some of Bloomberg's most recent
18 presentations, the battery prices can go down as
19 low as \$62.00. Others may disagree with them. And
20 we had one of our workshops where there was
21 disparity between different parties who were making
22 presentations on those.

23 When it comes to transportation policies
24 and standards, well, how are we going to pursue it?
25 We don't know all of the policies and standards

1 that are going to happen in the future. We only
2 know what is going on right now. We don't know
3 what will take place five years from now or six
4 years from now or four years from now. And there
5 are changes happening all the time. Clean vehicle
6 incentive and funding, how much finding do we have?
7 How long is it going to last? We don't know all
8 the answers there.

9 So what we are going to do is in different
10 scenarios that we have, we make different
11 assumptions. This is our way of accounting for
12 these uncertainties.

13 When it comes to trade policies, there is a
14 ton of uncertainties. As many of you know, there
15 is a trade war going on right now. How much will
16 be the tariffs on automobile bills? We know that
17 there are tariffs on steel and aluminum. How is
18 that going to impact our vehicle prices? How is it
19 going to impact exports of vehicles from the United
20 States? All of these are unknown. I mean, there's
21 a ton of uncertainties there.

22 So what do we do with these uncertainties?

23 Our answer is, all right, come up with
24 different scenarios. And we try to comment combine
25 these different factors into scenarios that are

1 defining the best of the cases and the worst of the
2 cases. But even with the best and the worst, you
3 should always consider that our forecast, even the
4 high and the low forecast, it can -- the actual
5 values can go above the high and it can go below
6 the low, so -- because of all these uncertainties,
7 because of the things that we cannot account for.

8 So we have three demand cases, high demand,
9 mid demand, and low demand. These are the
10 scenarios that are used by all of the demand
11 analysis office for all of the forecasting work
12 that we do. Essentially, we have three key inputs
13 into these scenarios and we account for those. One
14 is the population growth, the other one is income
15 growth, and, of course, a significant one are the
16 fuel prices. In the high case, our population
17 growth would be high, and it's supposed to be mid
18 and low would also be lower than the high case.
19 However, we only have one population scenario from
20 Department of Finance. So even though we are
21 putting high, mid and low, high, mid and low are
22 really all the same when it comes to population,
23 essentially, because we only have one population
24 forecast from Department of Finance.

25 One of the things that we do, however, we

1 have two household population forecasts. And the
2 difference between the two household population
3 forecasts is really the household size. So if you
4 have a larger household size the number of
5 households is going to be different than if you
6 have a smaller household size. So while we have
7 the exact same population forecast, we do have two
8 household forecasts that we use for forecasting
9 light-duty vehicles.

10 When it comes to income growth, again,
11 we're using Moody's, economy.com, Moody's is giving
12 us three distinct scenarios, high, mid and low.
13 However, even the difference between those are not
14 very significant. For these reasons, you will see
15 a lot of our forecasts are actually close to each
16 other and we have to change the scale of the graph
17 in order to make sure that it is clear to everybody
18 what the differences are, that we do have three
19 scenarios.

20 So because we are using the same population
21 forecast and because our income scenarios are
22 closer to each other than one would imagine, we
23 have to change the scale of the different graphs in
24 order to show the differences between the three
25 different scenarios.

1 Finally, when it comes to fuel prices,
2 notice on the top the title of this slide says it
3 is electricity-centric. We designed these
4 scenarios based on electricity demand. So when we
5 are talking about the high demand we are talking
6 about high electricity demand. When we are talking
7 about the low demand we are talking about the low
8 electricity demand. So in a high electricity
9 demand world, then petroleum prices have to be very
10 high. Notice the color change between the high and
11 the low demand cases between petroleum prices and
12 electricity, natural gas and hydrogen prices.
13 Electricity, natural gas and hydrogen prices are
14 low in the high demand case, while petroleum fuel
15 prices are high. And the reverse happens in the
16 low demand case with the high electricity, natural
17 gas and hydrogen prices and low petroleum fuel
18 prices.

19 Now the key, those -- that previous
20 forecast, this one, as you are going to see when
21 Mark Palmere is going to make his presentation on
22 the light-duty vehicles, these different scenarios
23 are going to impact the total fleet
24 of -- or the total light-duty vehicle population or
25 total vehicle population in general. Population

1 and income are going to determine those, the total
2 stock of light-duty and heavy-duty vehicles.

3 However, when it comes to the choices
4 between different fuel types, that is when vehicle
5 attributes and fuel prices are going to start
6 playing their game. So we have to define different
7 scenarios for PEVs so that we can differentiate
8 between the high cases for electricity, the high --
9 the greater choices of the ZEVs versus ICE
10 vehicles. So when it comes to the choices between
11 ICE vehicles and ZEV vehicles, the vehicle
12 attributes are playing the most important role,
13 along with the fuel prices.

14 My colleague, Mark Palmere, is going to go
15 over these in more detail. But I can also -- but I
16 can only point out here is that if you look at the
17 first line, we have consumers' preferences for
18 PEVS, consumers' preferences for ZEVs in general.
19 In the low case, we are saying that, well, we are
20 going to stay where we are, so consumer preferences
21 are not going to increase, so make the assumption
22 that the consumer preferences are not going to
23 increase at all, they're just going to stay where
24 they are in 2017. However, in the other cases, we
25 are growing the consumer preferences for PEVs and

1 for ZEVs in general with the growth in market
2 share. We have been doing this since 2017, but
3 prior to 2017, essentially, we held a constant, but
4 since 2017, we have been growing that.

5 Mark is going to talk about the rest of
6 these attributes in his forecast but I wanted to
7 bring this one to your attention.

8 Any questions, comments? I think this is
9 the last one.

10 VICE CHAIR SCOTT: I do have a couple of --

11 MS. BAHREINIAN: Sure.

12 VICE CHAIR SCOTT: -- comments for you.

13 This looks great. Thank you so much for the
14 detailed overview of what everyone is looking at.
15 I had a couple thoughts, maybe back on your slide
16 11, that I think are important.

17 I think we mentioned at the very beginning
18 that we're working with sort of an older set of
19 attributes --

20 MS. BAHREINIAN: Thank you.

21 VICE CHAIR SCOTT: -- that we're working to
22 update. I think that's going to be really
23 important as we go forward. And there's a lot more
24 of the plugin electrics and fuel cell electrics and
25 other technologies. That's going to keep going, I

1 think, really fast.

2 MS. BAHREINIAN: Yes.

3 VICE CHAIR SCOTT: So we'll want to be able
4 to update this to reflect that, or at least be able
5 to kind of tease out the difference between what we
6 have and where we are as we go along.

7 I'm really happy that we got the
8 transportation, the electrified transportation set
9 of the Demand Analysis Working Group members
10 working together. I think that's incredibly
11 important. So just in case any of them are
12 listening, I want to make sure they know how
13 important that is to us and how much we appreciate
14 the input that they're adding there because, again,
15 this is space that's changing pretty rapidly.

16 MS. BAHREINIAN: Absolutely.

17 VICE CHAIR SCOTT: And you mentioned the
18 time-of-use rates or the off-peak rates that folks
19 might be, for example, charging an electric car
20 between midnight and 6:00 a.m., or something like
21 that, and figuring out how we can start pulling
22 that type of information in, I think, will be
23 really useful.

24 And then we talked a little about updating
25 some of these attributes, and maybe it's better for

1 Mark, and down at the refueling time and the time
2 to station --

3 MS. BAHREINIAN: Yes.

4 VICE CHAIR SCOTT: -- to try to take into
5 account the fact that if people are charging at
6 home or if they're charging at work the time to
7 station is probably zero --

8 MS. BAHREINIAN: Yes.

9 VICE CHAIR SCOTT: -- and just kind of
10 figuring out how we tease out that nuance going
11 forward, I think, is really important. And then if
12 you're sitting at home, you're not as concerned, or
13 sitting at work, probably, as the time to refuel.

14 MS. BAHREINIAN: Yes.

15 VICE CHAIR SCOTT: And so making sure we
16 can determine how that impacts here, I think, is
17 important. And you guys know that, as well, and I
18 know you're working on it.

19 MS. BAHREINIAN: Thank you very much.
20 Great ideas. What we can do is to actually
21 generate scenarios that are doing exactly what you
22 are mentioning right now.

23 VICE CHAIR SCOTT: Um-hmm.

24 MS. BAHREINIAN: In other words, with zero
25 time to fuel station.

1 We should also bring your attention to --
2 if you look at the availability of PEVs --

3 VICE CHAIR SCOTT: Um-hmm.

4 MS. BAHREINIAN: -- while all of these
5 scenarios low reference, high and aggressive, are
6 based on our 2018 Attribute Forecast. If you look
7 at the bookend, and we have been using H D Systems
8 forecast of FCVs and PHVCs, PHVCs are plugin hybrid
9 fuel cell vehicles that we include in our forecast,
10 and you can see in Mark's presentation how the
11 increase in the number of classes in PHVCs are
12 offered is going to impact the forecast of FCVs in
13 the future. And we have been saying this since
14 2013 IEPR, that the more classes these vehicles are
15 introduced that the higher will be demand for these
16 vehicles, any of them, whether it is BEV, PHEV or
17 FCV. The demand will be higher if there are more
18 classes of vehicles introduced in each of these.

19 Thank you very much.

20 Any other questions?

21 VICE CHAIR SCOTT: Thank you. Thank you
22 very much.

23 MS. BAHREINIAN: Thank you.

24 MS. RAITT: Thanks Aniss.

25 So next we have K.G. Duleep from H D

1 Systems. And the presentation that we have today
2 is a little bit different, I believe, than what is
3 posted and what the Commissioner has -- oh, excuse
4 me -- but we will get this revised one posted,
5 hopefully today. Thanks.

6 MR. DULEEP: Thank you, Commissioners.
7 Good morning. The revised version is actually just
8 a slightly shortened version of this in the
9 interest of time, so all the same facts, so there's
10 really no major difference.

11 (Coughs.) Excuse me.

12 As Ms. Bahreinian mentioned, attribute
13 forecasts are an input requirements to their
14 models. And what vehicle attribute forecasts are
15 essentially trying to do is model how auto
16 manufacturers behave in trying to select what --
17 how much they should charge for their cars and what
18 technology to put into. And so you can think of
19 these as essentially representing a simulation of
20 manufacturer behavior. And we've been providing
21 such forecasts for the Energy Commission for a very
22 long time. And we also do similar -- have done
23 similar things for the Department of Energy. And,
24 essentially, what we're trying to do is to provide
25 these forecasts at the class and fuel levels that

1 Ms. Bahreinian described.

2 A few words on the methodology of
3 forecasting.

4 In general, when manufacturers are asked to
5 increase the fuel efficiency of their vehicles,
6 they don't do that by making the vehicles smaller.
7 What they're trying to do is incorporate more
8 technology to provide consumers the attributes of
9 the vehicles, that they want to keep those
10 constant, and yet provide better fuel efficiency.

11 And so we are able to relate the costs of
12 increased fuel economy because we know the cost of
13 technology. And these costs of technology and the
14 costs of improving fuel economy have been the
15 subjects of major studies by, not only EPA and
16 NHTSA, but also the National Academy of Sciences
17 and the Department of Energy and so on. So we use
18 all of these inputs to determine so-called supply
19 curve, if you will, of technology and how that
20 responds to changes.

21 The model is sensitive to two different
22 kinds of scenarios. One is a free-market scenario
23 where fuel economy is not regulated, which hasn't
24 happened in years, in a while. But essentially
25 what we find under that scenario is that

1 manufacturers behave as though -- they introduce
2 technologies that essentially pay for themselves in
3 three years. So if they think that consumers will
4 get the money back in three years and they put it
5 in the car and it turns out there's kind of an
6 average response time. And it's also quite similar
7 to the three to four year loan period over which
8 consumers pay back their new car loan. So if they
9 can get their money back in fuel savings in three
10 or four years, then they're willing to buy it. If
11 it takes eight years, they are much less likely to
12 buy it, and so the manufacturers won't put that on.

13 In a regulatory scenario, unfortunately,
14 that is completely overturned because manufacturers
15 have to meet the regulation, and so it changes the
16 dynamic quite completely.

17 As you know, since 2008, the standards
18 under the previous administration were first
19 enforced. And we can see that in almost all the
20 classes of vehicles, of light-duty vehicles, fuel
21 economy has been going up almost like a straight
22 line. And that -- and over this period, of course,
23 we saw tremendous changes in fuel price. If you
24 remember, it went to \$120 a barrel, back down to
25 \$30, but fuel economy just had a continuous upward

1 march, and that's largely because they're
2 completely standards driven. And if you assume
3 that the Obama standards will hold through 2025,
4 depending on what happens this year, then we also
5 expect that this trend will continue and that, in
6 fact, it becomes almost insensitive to fuel prices
7 and consumer demand because manufacturers have
8 their feet held to the fire, if you will.

9 So the other issue is, you can -- you know,
10 all of these are technologies, including
11 electrification, but most technologies for
12 improving conventional cars are not visible to the
13 average consumer, exports ignored, but most cars,
14 people don't know how many gears they have in their
15 automatic transmission, or many people don't even
16 know how many cylinders they have in their engine.
17 So, basically, what we find is that manufacturers
18 make those kinds of decisions. But when it comes
19 to highly visible technologies, like
20 electrification, then the consumer plays a much
21 more active role.

22 So part of the split that we have among
23 fuel types is what's visible and what's not, and
24 that also determines what technologies are
25 separated out as something chosen by the consumer

1 choice models, as opposed to a manufacturer
2 simulation model.

3 Another fact was that from 1990 to about
4 2010, the vehicle performance rose enormously, so
5 horsepower rate was going up at a tremendous rate.
6 And it's shocking to think that a Corvette from
7 1990 had less horsepower than what you can get in a
8 Honda Accord today. So -- but, interestingly,
9 since 2010, the Obama standards came in, that's
10 completely gone away, that, in fact, performance
11 has almost been flat since that point, although
12 flat at a fairly high level of performance.

13 I know the importance of electric vehicles,
14 and you have stressed that Commissioner. And the
15 relationship to battery cost is, of course, very
16 significant. And we have seen lots of press
17 reports about what -- how much Tesla pays today and
18 what it might cost tomorrow. Some of these we take
19 with a grain of salt because they are from people
20 who have a vested interest in it.

21 What we try and follow are studies that
22 have -- that are technologically based on what
23 influence can be conducted. And the one that we do
24 use for our model is the Argonne National Labs
25 Battery Pack Model that has also been used by ARB

1 and has been used by EPA, and so on, trying to
2 determine where costs could go in the next 10 or 15
3 years.

4 And the other aspect is what exactly is
5 battery cost? Because, obviously, when you install
6 a battery in a vehicle, you've got to do a bunch of
7 other things. You have to cool the battery. You
8 have to protect it from crashes and so on. So
9 there's some in-car costs that are not accounted
10 for in some of these statements. So the all-in
11 cost is somewhat different than what you see in the
12 popular literature.

13 Lastly, of course, is that you can size the
14 battery to get a particular range. And that, as
15 Ms. Bahreinian described, has been changing
16 rapidly. We're seeing 200 miles becoming quite
17 common now, some getting more than 300 miles. But
18 we also see the emergence of a smaller urban-type
19 vehicle with 100, 120 mile range that, we expect,
20 will be coming out in the next few years. And
21 those might be sort of a low-cost end for some
22 parts of the market.

23 VICE CHAIR SCOTT: Just a quick clarifying
24 question on your previous slide there. The second
25 bullet, it mentions the press is saying what they

1 think the battery costs are. Just to clarify, when
2 they're -- on those, they're talking about that
3 entire automotive battery, which includes the
4 battery monitoring, battery cooling or -- okay,
5 just we're comparing apples to apples?

6 MR. DULEEP: Like, typically, the press
7 does not include the in-car costs, if you will.

8 VICE CHAIR SCOTT: Okay.

9 MR. DULEEP: So this would be sort of what
10 the manufacturer might pay Panasonic or Samsung to
11 buy a battery from them.

12 VICE CHAIR SCOTT: Um-hmm.

13 MR. DULEEP: But they may not include some
14 of the costs, like for installation in a vehicle.

15 VICE CHAIR SCOTT: Okay. So when you say,
16 up in your first bullet, an entire automotive
17 battery, the second bullet isn't actually the
18 entire automotive battery because it doesn't have a
19 couple of those components in it?

20 MR. DULEEP: Because the press reports,
21 they're also, sometimes, very unclear about --

22 VICE CHAIR SCOTT: Yeah.

23 MR. DULEEP: -- exactly what they are
24 including and excluding, so we have to read between
25 the lines on some of these things.

1 COMMISSIONER SCOTT: Um-hmm.

2 MR. DULEEP: But, yes, you're right, the
3 all-in cost is somewhat different than usually
4 what's quoted in the press.

5 VICE CHAIR SCOTT: Got it. Thanks.

6 MR. DULEEP: And as I mentioned to you,
7 Bloomberg, UBS, and so on, have done that. We've
8 used the BatPac model. Our review suggests that
9 Tesla/Panasonic is probably the most efficient
10 producers in the world today, just because they
11 have very high volumes and they have the scale,
12 economies of scale. And that looks like a battery
13 cost coming out of the factory, again, not the
14 installed or net cost of about, something in the
15 range of \$180 per kilowatt hour, but the net cost
16 in the vehicle is probably closer to \$210. That's
17 from the financial analysis of Tesla's costs and so
18 on. And so when we look at what the Argonne
19 National Lab's BatPac model suggests, they suggest
20 that the production costs will go down to about
21 \$160 in 2020. And then if you add sort of the
22 profit of the battery manufacturer and the in-car
23 costs, that's like equivalent to about \$180. And
24 based on that, we also go down further to 2030,
25 based on both optimistic and pessimistic learning

1 curves.

2 So this is sort of the cost range. The
3 low-cost version gets down -- and these are total
4 in-car costs, so not just the battery cost -- they
5 get down to about, just close to \$90, and the high
6 end is at about \$140. So that's kind of the range
7 that we foresee for the in-car installed cost.

8 The second aspect of electric vehicle is
9 the range. How do we decide what range they're
10 going to be in the future? And, of course,
11 economics tells us that increasing the price of the
12 vehicle by putting in more battery makes it less
13 attractive, but increasing the range makes it more
14 attractive, so, obviously, there's a balance
15 between the two. And that's what that little
16 equation down there, if you remember your high
17 school calculus, does. The only problem, of
18 course, is that we don't know what the value of
19 range is quite yet. And that seems to be itself,
20 changing. And it could be a function of the range
21 itself. Well, we know it's a function of the range
22 because, obviously, once you get beyond 400 miles
23 there's not a lot of added value to more range
24 beyond that.

25 So what we try and do is to use this more

1 as a sort of directional indicator of how to
2 allocate range and cost, rather than an absolute
3 solution. And, as I said, they expect the small
4 car class will have a range of 100 miles or so, and
5 the larger classes will get 250 and 300, or maybe
6 up to 350 for the most expensive cars on the road.

7 The example of mid-size cars right here is
8 we expect to see hybrid vehicles with a narrowing
9 price differential. The price of conventional
10 vehicles to meet the Obama standards is about
11 \$1,500 relative to the 2016 baseline. And we also
12 expect PHEV range to get to about 50 miles on
13 average, up from about 25 now, so that they
14 maximize their ZEV credits. And the price
15 increment will still be relatively high but
16 declining rapidly, and BEVs will fall in cost.

17 So this issue of the crossover between BEV
18 cost and conventional vehicle cost has also been
19 discussed a lot in the press. But that, of course,
20 depends on the range of the vehicle because if you
21 make the -- if you put in a lot of battery to make
22 the range more, then the cost is higher. But if
23 range is maintained under 200 miles, we think the
24 BEV cost will be very competitive with that of a
25 conventional vehicle.

1 Heavy-duty vehicles is, again, I think as
2 Ms. Bahreinian mentioned, there are a lot of
3 classes that are being asked to model. And here
4 again, much like the light-duty classes, there is a
5 greenhouse gas regulation on heavy-duty vehicles.
6 And so those have not changed under the new
7 administration, so many of the modeling assumptions
8 we used for the 2017 IEPR are being reused at this
9 time.

10 One of the biggest issues has been the
11 issue of well-defined baseline. And we've used
12 multiple sources of information to get a baseline
13 fuel economy because truck fuel economies are not
14 measured or published the same way that car fuel
15 economies are.

16 And we reexamined, essentially, the
17 emergence of electric trucks in this forecast.

18 Just to give you an idea of the complexity,
19 I know it's a busy slide, here's a list of all the
20 classes and fuels we look at. Gasoline and diesel,
21 of course, are common.

22 Another factor that I would like to mention
23 in the heavy-duty market that's somewhat unique to
24 the heavy-duty market is that many of the
25 alternative fuel types are supplied by aftermarket

1 suppliers. So the A in this graph refers to
2 aftermarket, whereas the O is original equipment,
3 like you'd buy it off a showroom. And CNG and our
4 -- it's a typical example of an aftermarket
5 installation where you might go to a supplier to
6 get that from-- installed after you purchase the
7 main truck from a manufacturer. Hydraulic hybrids
8 are another example of these types of situations.

9 And I think the reason that we split it
10 into these is that many of these aftermarket and
11 pilot-production vehicles tend to be very low
12 volume, and so they don't have the economies of
13 scale and so the cost per vehicle tends to be quite
14 high.

15 VICE CHAIR SCOTT: What's your dividing
16 line between kind of the OEM and pilot production?
17 And what makes me ask that is like when I look at
18 the transit buses, so in the U.S., you know, or
19 California, we only have about 158 or something
20 like that on the roads, but as you mentioned and
21 Commissioner Monahan's remarks, there's
22 16,000 buses in Shenzhen, China, just one city
23 alone.

24 And so what level do you have to be at to
25 go from sort of pilot back up into OEM?

1 MR. DULEEP: Typically, in the heavy-duty
2 truck market a typical model, a diesel engine model
3 has an annual production of about 20,000 per year
4 or 24,000 per year for national sales.
5 Aftermarket, they tend to leave things that go
6 below 2,000 to the aftermarket. It doesn't make
7 sense for them to be in a market that's that small
8 for the OEMs.

9 And pilot production is something where
10 they think that the market might appear in the
11 future. And so they may be building at about 1,000
12 a year rate or 1,500 a year rate, and so that would
13 be a pilot production rate.

14 As I mentioned, there are requirements for
15 greenhouse gas emissions for heavy-duty trucks.
16 And that, the Class 8 long haul vehicles, have the
17 most stringent requirements. They're required to
18 increase fuel consumption -- or reduce fuel
19 consumption by 19 to 25 percent, depending on the
20 truck, by 2027. And a lot of that is from the
21 aerodynamics of the truck because a very large
22 amount of energy goes into overcoming drag.

23 Medium-duty trucks and urban and
24 multipurpose trucks are somewhat lower at 15 to 20
25 percent improvement in the same period. And urban

1 buses and vocational vehicles have the lowest
2 requirement. So those essentially drive the
3 technologies in that particular market.

4 We've looked at some of the alternative
5 fuel types that have been specified to us. And CNG
6 and LNG trucks, of course, have been around for a
7 long time. But sadly, there's only one major
8 player in this market, which is Westport, and they
9 are supplying most of the engines. And most
10 engines, so the CNG/LNG sold from the heavy-duty
11 market, use spark ignition. And those are about 15
12 percent less efficient than the diesel model that
13 they replace on an energy basis, not on a fuel-
14 cost-per-mile basis because natural gas will be a
15 different cost per unit of energy than diesel.

16 There's also a new system that Westport has
17 come up with that is a dual-fuel system that uses
18 diesel to get the combustion going but uses natural
19 gas, but that system's quite expensive and so far
20 we haven't seen a big impact in the market yet. So
21 since these things have been around for such a long
22 time and the lack of a large supplier base, we've
23 continued this as an aftermarket-type vehicle.

24 Electric and hybrid trucks have been
25 emerging. And right now there are several models

1 of Class 4 and 5, which are the light, heavy and
2 medium classes of trucks. Tesla has, of course,
3 shown a big tractor for 2021 and these have been
4 included in our forecast.

5 The one major factor for electric trucks is
6 that the batteries, if they're using large
7 batteries, the batteries have to be able to supply
8 high power continuously, unlike that in a car. And
9 because of that, they're much more expensive per
10 kilowatt hour of energy. And we've received inputs
11 from some battery manufacturers and truck
12 manufacturers that, per kilowatt hour of energy,
13 they're about 40 percent more expensive, just
14 because of the very high power requirements imposed
15 by trucks in the duty cycle.

16 And similarly, electric motor and
17 controller costs also are must higher, simply
18 because you have to run very high power much of the
19 time, rather than just with the short accelerations
20 for light duty.

21 In this particular forecast, we've also
22 tried to include catenary trucks and fuel cell
23 trucks. And catenary trucks, of course, run off an
24 overhead wire, but they also have a battery so that
25 they can go fairly short distances off the

1 catenary, so for the last mile of delivery or
2 something like that. And fuel cell trucks and
3 buses are also there but, similar to batteries, the
4 fuel cells have to run at very high power, so they
5 have some cost disadvantages that are hard to
6 overcome.

7 And we have looked at a study by UC Davis
8 on this issue and we modified it slightly to come
9 up with the prices of these trucks. And here's an
10 example of a computation for a Class 8 day cab,
11 which means sort of a short haul, a 200 to 300 mile
12 haul-type truck. You can see, the diesel truck is
13 about \$125,000. And the catenary comes, actually,
14 pretty close to the price. So if you look at cost
15 per mile, it's much lower than that of a diesel,
16 and so that may be very competitive. The fuel cell
17 is still significantly higher.

18 And the battery-electric, of course, is the
19 highest cost at this point simply because the
20 amount of batteries that you need is enormous. And
21 the weight of the batteries then detracts from the
22 payload that the truck can carry. And so because
23 of that effect, we have -- we have found that at
24 current battery prices, these would be -- the
25 battery-electric would be still quite, quite

1 expensive. Now, of course, by 2030, we anticipate
2 that will change significantly.

3 So in our forecasts we, coinciding with the
4 three scenarios that Ms. Bahreinian described, we
5 have battery prices, also, to go with those three
6 scenarios, as I mentioned. And we anticipate that
7 the continuation of the Obama standards are used in
8 two of the three scenarios. And in the third
9 scenario we have the Trump standards put in. And
10 so what we find, of course, is that for light-duty
11 vehicles, because the Obama standards are so
12 strong, that all the rest of the stuff doesn't
13 matter. If you have to meet that standard, that
14 controls what happens to vehicles. And that's also
15 quite similar to the case for heavy-duty.

16 And as I mentioned, we don't expect natural
17 gas vehicle costs to change very much relative to
18 diesel. We expect some decline because we assume
19 it's a low-volume product.

20 And then we also -- and one change in the
21 assumption that EPA has used is that they have
22 fairly high numbers for aero drag reduction. But
23 California highways are so crowded nowadays that
24 the traffic speeds don't get you the full benefit
25 of aero drag, and so we've reduced that, especially

1 for the Class 8 long haul.

2 And I guess what we find for heavy-duty
3 trucks in Class 3 and 4, they will increase, the
4 fuel economy increase by 25 to 29 percent for a
5 cost of about \$1,500. And for medium-duty trucks
6 that operate on mixed roads, you get a somewhat
7 lower increase for about \$3,200. And then vehicles
8 that operate mostly like garbage trucks, urban
9 buses, relatively small fuel economy improvements
10 over the period of 9 to 12 percent.

11 And long-haul trucks, of course, we
12 anticipate will see the largest improvements but
13 the cost increases are quite high at about \$9,500.
14 This is consistent with what EPA has projected and
15 DOT has projected. And one issue that Ms.
16 Bahreinian also mentioned is that all of these
17 things are competing with each other. So as
18 gasoline and diesel vehicles become more efficient,
19 the effect on electric vehicles is felt, so some of
20 the efficiency changes. Because electric vehicles
21 are already very efficient, they don't have much
22 more room to grow. So as that margin shrinks we
23 expect some better or a more competitive market
24 from that issue. And we expect the spark ignition
25 CNG vehicles to be somewhat more competitive as

1 emission control costs for diesel has become much
2 more challenging.

3 And that's the end of my presentation. I'd
4 be happy to take any other questions that you may
5 have.

6 VICE CHAIR SCOTT: Thank you. I asked mine
7 as we went along.

8 Do you have any others? Okay. Great.

9 Thank you so much.

10 MR. DULEEP: Thank you.

11 MS. RAITT: Great.

12 So next, we have Mark Palmere from the
13 Energy Commission.

14 MR. PALMERE: Good morning, Vice Chair,
15 Jana, stakeholders, and everyone else in
16 attendance. My name is Mark Palmere and I work on
17 the Light-Duty Vehicle Demand Forecast as part of
18 our overall transportation demand model. So today,
19 I'm going to tell you a little bit about our
20 findings and a summary of the results of the
21 preliminary forecast.

22 To start with, let's take a look at some
23 historical data. This is a graph of historical new
24 ZEV sales in the state of California. As you can
25 see, it has been rising quite dramatically,

1 especially in the battery-electric sector. PHEVs
2 are also rising but not quite as much. And then
3 fuel cells are also increasing but at a lower
4 level. Overall, ZEV sales surpassed 100,000 for
5 the first time in 2018.

6 And this is another way of looking at that
7 data as a way of the share of the overall light-
8 duty vehicle sales statewide. So you can see, back
9 in 2011, 2010, under one percent of total sales
10 were ZEVS, and they have been increasing. And by
11 2018, the most recent full year, they reached eight
12 percent of overall light-duty sales.

13 Now I'd like to take a closer look at the
14 ZEV sales and break them down. These are
15 specifically PEV sales, so not hydrogen but just
16 BEV and PHEV. This is also historical and it just
17 compares the ratio of sales of BEVs to sales of
18 PHEVs. Early on with the introduction of the Chevy
19 Volt, PHEVs were outselling BEVs by, in 2012, by a
20 ratio of two-to-one. And they were still
21 outselling them up until about 2014. But as you
22 can see, gradually, BEVs have begun to overtake
23 ZEVS and by 2018 have reached about 60 percent of
24 PEV sales. And this is something that I'm going to
25 come back to and show how the BEV-PHEV ratio looks

1 in our forecast of future years but that's
2 definitely something we take into account, BEVs
3 versus PHEVs and which ones are more popular,
4 because they do have different attributes and
5 different benefits.

6 And speaking of attributes, this is a slide
7 that sort of summarizes the vehicle attributes that
8 we use. There's, obviously, a whole slate of them
9 and they are weighted by importance based on the
10 results of the consumer preferences survey of the
11 California Vehicle Survey. And the attributes are,
12 you know, used in those decisions and do account
13 for regulatory requirements. The attributes are
14 projected through 2030 and include that list, as
15 you can see, range, price, fuel economy,
16 acceleration, number of models, refueling time,
17 maintenance cost, and cargo capacity. And from the
18 survey, we have determined, consistently
19 determined, that price is the most important to
20 people. Range and fuel economy are also very
21 important. But we do take into account all of them
22 and their degree of importance.

23 And now I'd like to get to the overall
24 results. This is total light-duty vehicle
25 population, all fuel types, ICEs, alternative fuel

1 vehicles, every light-duty vehicle. And right now
2 we have about -- a little over 30 million LDVs on
3 the road. By 2030, we are projecting somewhere
4 between 34 and 36 million. And this is based on
5 population and income, which are the biggest
6 drivers of overall light-duty vehicle sales.

7 The attributes sort of effect what type of
8 vehicle people are going to buy. But it's
9 population and income, we have found, that affect
10 how many vehicles are going to be on the road. And
11 we get our population and income data from Moody's,
12 as well as the U.S. Department of Finance.

13 And in the low case where we're predicting
14 -- projecting lower population and income
15 increases, it's a little under 35 million, whereas
16 in the high case, which is the highest population
17 and income numbers, it is over 35 million, closer
18 to 36 million.

19 And this is a way of looking at that same
20 graph, but this is just for the high case, but it's
21 looking at it by fuel type. And as you can see,
22 there's the -- in 2030 it is, as I said, a little
23 over 35 million. But if you look at how it breaks
24 down, the gasoline population is really not
25 increasing throughout the forecast. It's pretty

1 steady at around 27 million or so. And that's
2 because, you can see, the red area is battery-
3 electric vehicles which go from just a few hundred
4 thousand to in the millions. We're going to look a
5 little closer at that later but you can see that
6 big increase accounts for a great percentage of the
7 overall light-duty vehicle increase.

8 Similarly, PHEVs are also showing an
9 increase. And hybrids and flex-fuel vehicles are
10 staying pretty constant but still contribute to the
11 alternative fuel portion of that chart. And it's
12 the reason why there are no more gasoline vehicles
13 in our high case in 2030 than there are this year.

14 And this table will probably look familiar
15 because Aniss showed it, as well, but I want to
16 talk a little bit more about some of the attributes
17 and incentives. She went over preferences. But
18 for incentives, we have the federal tax credit, as
19 well as the state rebate and HOV lane access. And
20 some of the issues with forecasting that is, we
21 don't know, how long are these incentives going to
22 exist? So we have to kind of project when it's
23 most likely that they will expire.

24 And so we have, the reference case, we have
25 the state rebate going until 2025 which, we think,

1 is kind of a reasonable time when it will become,
2 you know, very expensive for the state, given the
3 high penetration of PEVs. But, obviously, we don't
4 know that for a fact, which is why, in our
5 aggressive and bookend case, we have it going
6 through the entire length of the forecast. That
7 would indicate more government policy in favor of
8 PEVs which is what those cases are supposed to
9 represent.

10 For the federal tax credit, since, as Aniss
11 mentioned, we don't talk about it by make or model,
12 we don't forecast by make or model, it's kind of a
13 little difficult for that because the federal tax
14 credit has expired for Tesla and GM this year,
15 whereas in the other makes it's still \$7,500. So
16 we kind of do an average of what's the average tax
17 credit that someone will receive, not knowing what
18 make they're buying. And that will be decreasing
19 because right now it's those two manufacturers, but
20 a few of the other manufacturers, by the end of the
21 forecast, we're projecting, will have also met it
22 so it'll be a little less than average.

23 The attributes for the vehicles themselves,
24 the number of models available is, obviously,
25 higher in the high and aggressive case for BEVs and

1 PHEVs. Aniss mentioned the bookend case are
2 Duleep's attributes where he has a lot more
3 vehicles available in the fuel cell and plug-in
4 hydrogen fuel cell vehicle fuel types. Battery
5 prices, you can see there, anywhere from \$120 per
6 kilowatt in the low case to \$70 in the aggressive
7 and bookend case. And then range is, obviously,
8 higher in the higher cases. And we talked a little
9 bit -- Vice Chair Scott asked about the refueling
10 time and time to station, this is what we have now.
11 But, yeah, it's something we're working on, trying
12 to see what we can do about the fact that EV
13 charging is unique and very different from gasoline
14 charging and that it's something you can do at home
15 and it's something that, if you do it at night, it
16 can be the equivalent of zero minutes because you
17 just plug it in and don't worry about it until you
18 need it again.

19 And the last row is our actual ZEV
20 population numbers in 2030. And you can see, in
21 the next chart, they range from 2.7 million in the
22 low case to 4.5 million in the high case, and 5.6
23 million the aggressive and bookend cases. And,
24 obviously, that's a pretty wide range and it kind
25 of takes into account a lot of uncertainty in

1 technology that's still quite new. But the
2 reference case is usually the one that we have the
3 most confidence in and it's over 3.5 million in
4 this case because we definitely think, looking at
5 the attributes, there's a lot of reason to think
6 that ZEVs will see a large increase based on the
7 trends, the attributes and the consumer
8 preferences.

9 The black line is historical. So you can
10 see, you can definitely notice, back in 2011, when
11 it was introduced that it's certainly increasing
12 exponentially. But we think that that will
13 continue, at least in the -- at least, definitely,
14 in the higher cases.

15 VICE CHAIR SCOTT: Mark, do you have the
16 ability to tease out which of the attributes on the
17 slide before or which of the incentives or
18 different things are making -- which ones are the
19 most effective in increasing the number of
20 vehicles?

21 MR. PALMERE: Yeah, definitely. Our model
22 works where we put our attribute input, so each
23 attribute is input separately. So we're able to
24 conduct tests with that where we can add, you know,
25 increase the incentive by -- you know, we can

1 double the incentive and see, how does that change
2 it? So we can change, you know, one attribute at a
3 time and see what sort of effect that has. So,
4 yeah, we definitely have, not in this deck, but we
5 have done experiments like that where we increase -
6 - or increase every attribute by ten percent and
7 see, like separately, and see how -- what an effect
8 that has, and it has like a chart like that. And,
9 yeah, so that's where we found that price is the
10 most important and the incentives and range and
11 fuel economy tend to be the next important, most
12 important ones. But, yeah, that's definitely
13 something we can do with our model.

14 VICE CHAIR SCOTT: Great. Thanks.

15 MR. PALMERE: And then this chart is very
16 similar. It's the PEV stock forecast, which is the
17 ZEVs minus the fuel cell vehicles. And it's a
18 little bit lower. We're going to look at the
19 hydrogen later. And it's a couple hundred
20 thousand, so this just shows that the PEVs make up
21 a vast majority of the ZEV population.

22 And as I mentioned, we do look at the
23 specific fuel types within the PEVs, BEVs versus
24 PHEVs. And right now on the road there's about a
25 little under 60 percent of PEVs are battery-

1 electric. But based on the attributes and based on
2 the trends and where people's preferences are going
3 and who is introducing new BEVs, we feel confident
4 in this forecast that it will become a greater
5 share of BEVs to PHEVs. In our mid case we have,
6 of PEVs, over two-thirds are going to be BEVs in
7 our model.

8 And then, as I mentioned, the fuel cell
9 vehicles. This is the chart of just fuel cell
10 vehicles. And, you know, right now there are a
11 couple several thousand on the road. But even in
12 our low case we see that number surpassing 100,000
13 by 2030. And in the aggressive case, it nears
14 200,000.

15 The bookend case, as Aniss mentioned, this
16 is with Mr. Duleep's increased number of models
17 available in FCV and plugin FCV classes, so that's
18 why we see a lot more, over 300,000, because if the
19 models are available then it's something that
20 people will be a lot more likely to buy when they
21 have a lot more choices because, you know, right
22 now there are only three different FCV models
23 available. But in the -- even in the highest cases
24 where we have several more available we think that,
25 you know, that's one of the big barriers right now,

1 is class availability. So you can see the numbers
2 are a lot higher in 2030 compared to where they are
3 right now because it's a, you know, growing
4 technology.

5 And that concludes my presentation. If
6 anyone has comments or questions, I'm happy to take
7 them now.

8 VICE CHAIR SCOTT: Great. Well, I asked
9 mine as we went along. Okay. We are good. Thank
10 you so much.

11 MR. PALMERE: Thank you.

12 MS. RAITT: Thanks.

13 Next is Bob McBride from the Energy
14 Commission.

15 MR. MCBRIDE: Good day, Commissioner Scott,
16 Adviser Romero, stakeholders, all participants.
17 I'm Bob McBride of the Transportation Energy
18 Forecasting Unit here to share to the preliminary
19 forecast for medium-duty and heavy-duty vehicles,
20 including their movement and energy consumption.

21 Let's see. That works. Good.

22 After a general description of the vehicles
23 over 10,000 pounds, which is medium- and heavy-
24 duty, I'll cover major changes in our data sources,
25 also some key inputs and assumptions. Then we'll

1 try and wrap our heads around how much larger the
2 freight trucks are than an automobile as sort of a
3 break between the hard stuff. Next, we go over
4 results and model outputs at the center of our
5 forecast. And finally, pose our first thoughts
6 about how this forecast can be improved for the
7 revised forecast in the fall.

8 Here's a nice summary of these vehicle
9 types from the EPA Vehicle Technology Office. Look
10 to the Department of Transportation version of this
11 if you're inclined to count axles, which they do.
12 It shows what they weight this year and what the
13 common ones look like. Oh, and GVWR means gross
14 vehicle weight rating in Classes 1 through 8,
15 representing the legal maximum for each loaded
16 weight.

17 Here's the population of conventional fuel
18 medium and heavies: over 400,000 Class 3 to 6
19 trucks, that's medium-duty between 10,000 and
20 26,000 pounds gross; 200,000 heavy-heavy-duty
21 tractor-trailers, also called combinations of
22 semis; upward of 100,000 heavy-duty single-unit
23 trucks -- hold on here -- these are also called
24 straight trucks, and that means straight as opposed
25 to the articulated tractor-trailers; well over

1 100,000 mobile homes; significant numbers of school
2 buses, urban transit buses, shuttle buses, garbage
3 and recycling trucks. Of the medium and heavy
4 fleet in 2017, our base year, locally, natural gas
5 transit buses and garbage or recycling trucks may
6 be in the majority for their class, which we'll
7 look at here.

8 Turning to the alternative fuels, we see
9 about 6,500 natural gas transit buses and over
10 5,000 each for natural gas garbage or recycling
11 trucks and natural gas school buses. Diesel
12 hybrids have a good foothold in medium duty and
13 some school and transit buses, and also in some
14 heavy-duty straight trucks. ZEV trucks appear in
15 meaningful numbers in medium-duty trucks with some
16 school buses and catenary transit buses. Over
17 2,000 propane vehicles are mostly school buses and
18 medium-duty trucks.

19 From the start of -- am I on the right
20 slide? It says six. Oh, okay, I'm good.

21 From the start of 2020, purpose of transit
22 buses with internal combustion engines must be low
23 NOx, natural gas. In 2023, successively higher
24 percentages of transit bus purchases must be ZEBs,
25 zero-emission buses, up to 100 percent starting in

1 2029.

2 Here's our preliminary transit bus
3 forecast. All three scenarios fully comply with
4 the Innovative Clean Transit Regulations that CARB
5 has. The blue mid scenario assumes that buses are
6 retired as usual and that new purchases include no
7 more than the minimum number of ZEV buses required
8 to comply with the ICT. The green high scenario
9 simply assumes more ZEV buses are purchased than
10 are needed to comply. The red low scenario assumes
11 that transit agencies accelerate the retirement of
12 existing buses in order to increase the number of
13 buses purchased before the ZEV requirements take
14 effect. This should have the effect of delaying
15 the purchase of the ZEV buses.

16 VICE CHAIR SCOTT: Hey, Bob, I have a quick
17 question for you on that last slide, number seven.
18 Do we incorporate, also, the total cost of
19 ownership of the buses? And the reason I ask that
20 is that we've heard folks like BYD and Proterra and
21 others say that the total cost of ownership of
22 electric bus is the same as a diesel bus today. So
23 between the regulations and maybe if that comes
24 down a little, does that change our higher mid
25 case?

1 MR. MCBRIDE: Well --

2 VICE CHAIR SCOTT: Is that in there?

3 MR. MCBRIDE: -- you're absolutely right,
4 Commissioner, and that's built in. The transit
5 agencies will buy buses, mostly by grants, federal
6 grants, and they are stuck with the operation cost,
7 so that does make the ZEV attractive by itself.

8 But we don't model these on a cost basis
9 for that very reason. They're not bought on a cost
10 basis. They're bought by what you can get the
11 grant for.

12 VICE CHAIR SCOTT: Okay. Thanks.

13 MR. MCBRIDE: Sure. I'm going to start at
14 -- yeah, I didn't start it. Okay. Slide A. Good.

15 No regulatory requirement or target
16 specifies electrification for school buses.
17 However, a number of incentive programs can support
18 or accelerate growth in battery-electric school bus
19 numbers. Purchases still mostly rely on what's
20 called the Local Control Funding Formula,
21 administered by California Department of Education.
22 Other national, state and local programs, at least
23 listed here, can also help with funds. Most of the
24 programs shown here are targeted to various
25 alternative fuels. The Energy Commission's School

1 Bus Replacement Program this month made awards of
2 \$70 million to replace at least 200 older diesel
3 buses with new battery-electric buses.

4 This is a snapshot of the vintages of
5 school buses present in the 2017 population, and
6 this is taken from the ARB EMFAC model, EMFAC 2017.
7 It also roughly shows the rather variable pattern
8 of bus purchases in historic years, less the
9 retirements that have happened. Year to year,
10 these purchases can more than double or be cut by
11 more than half, so odd pattern there.

12 In Fall 2017 to Spring 2018 school year,
13 more than 6 million students attended school in
14 California. State law leaves the County Board of
15 Education or school district to decide if home-to-
16 school transportation is required. Federal law
17 does require providing transportation to students
18 with disabilities and homeless students. Given
19 around 25,000 buses and a small number of routes
20 per bus, we can infer that the majority of students
21 walked, biked or got a ride in vehicles other than
22 a school bus. We see a low rate of school buses
23 per student in California as compared to the
24 nation. This may be due, in part at least, to the
25 greater proportion of students in California,

1 that's 70 percent, that live within two miles of a
2 school as compared to 50 percent living within two
3 miles nationally.

4 School buses are usually medium-duty
5 vehicles but both light- and heavy-duty versions
6 exist. On the right side you see our single
7 scenario for zero-emission school buses. That's
8 somewhere around ten percent of school bus stock by
9 2030.

10 California Air Resources Board Hybrid and
11 Zero-Emission Truck and Bus Voucher Incentive
12 Project, H-V-I-P or HVIP, provides voucher funds
13 for both buses and trucks.

14 Now we turn to trucks. For our truck
15 choice models, we reviewed the voucher funding from
16 2010 to 2018 to project into the future the voucher
17 as a percent of the truck's incremental purchase
18 price. Okay. So for natural gas, diesel hybrids
19 and battery-electric trucks, incremental price is
20 the purchase price minus the price of the least
21 expensive conventional fuel type in each class. So
22 if [the lowest cost truck is] gasoline, then it's
23 one. If it's diesel, it's another. We project
24 HVIP voucher funding fixed at the current percent
25 of the incremental price through 2030 in the high

1 demand case. Also, both low and mid cases follow
2 this pattern through 2022.

3 From 2023 to 2030 the mid case reduces
4 funding by just 10 percent to 90 percent of the
5 current levels. For the low demand case the
6 voucher funding is eliminated after 2023. That's
7 not a prognostication. That's just a test so you
8 can see what the impact of the vouchers are.

9 Yeah, we're in the texty part here, so bear
10 with me.

11 Mr. Gopal Duleep has presented attributes
12 for all vehicles, but I touch on the medium and
13 heavies a little later in this presentation.

14 The Highway Administration creates periodic
15 goods movement forecast datasets called the freight
16 analysis framework by [travel] mode and within and
17 between six California zones and elsewhere in North
18 America. In 2017, we used version 4.3, and now
19 we've updated to version 4.4, a new forecast.
20 After 2002 the census discontinued their periodic
21 Vehicle Inventory and Use Survey. Caltrans stepped
22 up and funded the 2017 California Vehicle Inventory
23 and Use Survey that we call CalVIUS. Working with
24 Caltrans on this was both the CARB Mobile Source
25 Division and our own Transportation Energy

1 Forecasting Unit; look for both of us to be making
2 use of this data.

3 Most important is the pattern of annual
4 vehicle miles for trucks in different classes as
5 they age, shown in a later slide.

6 The thing about this data is it allows me
7 to populate the market data sheet in our truck
8 choice models in 42 slices, representing vehicle
9 mile intervals, counts of trucks and their
10 cumulative miles. The Argonne truck model, which
11 was used for truck choice, calculates a market
12 share for each fuel type of purchased new trucks
13 for each of these 42 slices and then aggregates
14 them up.

15 We use the NHTSA EPA Phase 2 Regulation
16 fuel efficiency gains over the forecast period as a
17 trend to extend the historic data in the CARB
18 Mobile Source Division's EMFAC 2017 model. This is
19 because the attribute fuel economies were based on
20 particular duty cycles. And we were looking at the
21 total VMT through the state and the total diesel
22 consumption and we only got there by using the
23 EMFAC data.

24 Here's our estimated three cases of the
25 entire medium- and heavy-duty fleets, including

1 trucks, buses, motorhomes, even those things with
2 tires that look like cable cars.

3 If I can get the page turned I'll be good.

4 The number of vehicles, essentially, grows
5 with the economy. Two anomalies appear here, one
6 at 2020 and 2029, our kinks. For 2020, this
7 reflects an inflection point in the freight
8 analysis framework volume. And it reflects my
9 linear interpolation on that five-year interval
10 data. I'll most likely leave this in, in the
11 revised forecast, since we prefer to shun any
12 massaging of data.

13 The kink in 2029, however, popped up, we
14 noticed it on this slide, so I looked into the
15 cause last week. It turned out to be a code I had
16 inserted in the truck turnover module that requires
17 all trucks -- retires all the trucks over age 30,
18 and I tested it. Either removing this statement or
19 changing the age of forced retirement to over 31
20 eliminates the kink, so we'll correct it in the
21 final -- in the revised forecast.

22 Ah, the break.

23 Since you patiently listened through the
24 text slides, here's a bit of fun.

25 Consider the weight ratio between these two

1 electric vehicles, the now-familiar electric auto
2 and the still-to-be-commercialized electric
3 tractor-trailer. The Chevy Bolt, that's curb
4 weight there, 3,500-some pounds. Average person,
5 according to somebody in the federal government, is
6 170 pounds. And then the gross weight loaded of a
7 full size long-haul tractor-trailer, or even an in-
8 state one, is 80,000 pounds. So what
9 you -- you know, think of your guess of the weight
10 ratio. Yeah, that's 20 -- over 21-to-1. And this
11 is the Xos ET-One; Xos changed their name from
12 Thor Trucks, which you may have heard of.

13 So the takeaway here is a loaded truck
14 needs over 20 times the battery if it's driving on
15 the same drive cycle. Now, the fact is, they're
16 not driving on the same drive cycle so the ratio
17 will be higher. Truck drive cycles can be brutal,
18 so there you are.

19 The fun's over. Sorry about that.

20 Here you see a summary of truck attributes
21 used in the truck choice models for each class and
22 forecast scenario.

23 First, our hypothetical projection of the
24 HVIP funding levels, as we described, through to
25 2030 in the high case, ten percent down after 2022

1 in the mid, and zero after '22 in the low case.

2 Next, the percent improvement in fuel
3 efficiency from 2017 we received from H P Systems,
4 falls in the -- 2017, itself, falls in the NHTSA
5 EPA Phase 1 implementation year. Phase 2 applies
6 from 2018, and has mileposts in 2021 and 2027.

7 Next, the ZEV stock preliminary forecast
8 ranged over 27,000, vehicle counts here are subject
9 to revision in the revised forecast after we
10 revisit the model inputs. Separately and for the
11 mid case only, battery-electric incremental prices,
12 compared to a diesel truck at the bottom in blue,
13 it's not low, mid and high, it's just these years
14 and just the mid case.

15 And the classes, we anticipate these trucks
16 to be commercialized in large numbers. All four
17 classes show something like 25 percent reduction in
18 incremental price from 2020 to 2030.

19 No questions? Okay.

20 From the California Vehicle Inventory and
21 Use Survey, CalVIUS, this graph summarizes quick
22 and dirty linear regression fit. I did annual
23 miles per truck stated by the fleets for each of
24 our truck classes and truck ages. No surprise here
25 that the interstate tractor-trailers, shown in

1 black, go the furthest. Next, the in-state
2 tractor-trailers in purple, on down to the 20,000
3 miles for the new Class 3 pickup or van which is
4 pretty much what the biggest light-duty pickups and
5 vans do. In general, the smaller trucks don't go
6 as far and they age faster.

7 Here's a reminder of the fuel types that we
8 applied to the truck classes. Truck class is along
9 the left two columns and the fuel is along the top
10 row. The O's represent an OEM vehicle. P's
11 represent pilot production which extends from
12 something like the demonstration, our demonstration
13 phase, to early commercialization. As are
14 aftermarket conversions. We also have a catenary
15 electric in-state tractor-trailer limited in the
16 preliminary forecast to the port trucks after 2020,
17 which is why you don't see large numbers. We'll
18 revisit that too. Battery-electric appears in
19 medium-duty trucks, as well as transit and school
20 buses. We also have attributes for an in-state
21 fuel cell tractor-trailer.

22 Think, here we are, fuel cost per mile for
23 a bit. Think of Class 4 and 5 as delivery vans and
24 trucks, although there are other uses. The fuel
25 cost for the battery-electric truck, the red line,

1 owes the size of its advantage to the whole class
2 more commonly having an urban drive cycle, start
3 and stop, really good for electric because when
4 you're sitting there, nothing's being consumed.
5 This coupled with the high purchase price, we
6 expect electric to thrive where the fleets are
7 active all day, every day, racking up high mileage.
8 We're assuming that all these are in the range of
9 DC Fast charging.

10 Gasoline, the dashed line, is the highest
11 for fuel cost but the vehicles are the cheapest, so
12 they will persist for fleets that anticipate low
13 annual miles, and as long as the gas prices hold
14 out.

15 Between, we see a sandwich, propane, the
16 dot-dashed line, and diesel-electric hybrid, the
17 dotted line, on a bun of diesel in black and
18 natural gas in blue. Propane spills upward and out
19 of our sandwich towards 2030.

20 And here's the fuel cost per mile for the
21 in-state tractor-trailer. A constant pattern with
22 diesel in black, high, and electric in red, below.
23 The dotted line shows hydrogen prices per mile cost
24 out of the -- they're coming out of the clouds by
25 2030 but they still remain the highest. This

1 picture is clouded because of the multiple duty
2 cycles these trucks perform in from stop-and-go
3 port trucks to interregional hauling within the
4 state, and some sort of suburban delivery, mixed-
5 duty cycles.

6 Here's the market share of these interstate
7 tractor-trailers, just the natural gas and electric
8 shares, natural gas shown in dotted lines and
9 battery-electric shows as solid lines. The mid
10 case, in black, and the high case, in blue, for
11 battery-electric is introduced commercially in 2021
12 and gradually gains, showing the typical successful
13 adoption curve of a newly-introduced fuel type.

14 Natural gas shows gains in the early '20s
15 that persists through the forecast. The low case,
16 not shown here, has zero new battery-electric
17 trucks after 2022 due to the unfavorable fuel
18 prices, and also to the absence of the HVIP
19 vouchers when they begin to get off the floor.
20 Natural gas trucks in the low case actually achieve
21 nearly the mid case share.

22 So there's three incentivized fuel types in
23 HVIP. The three next slides show these, you know,
24 electric, natural gas and diesel hybrid. Battery-
25 electric truck penetration is sensitive to truck

1 prices and battery prices, both of which we plan to
2 examine more closely for the revised forecast. For
3 this reason, we're not yet concerned by direct
4 comparison with the proposed CARB Advanced Clean
5 Truck Regulation. Preliminary results show about
6 10,000 battery-electric trucks in the mid case,
7 over 25,000 in the high case. These do not include
8 the catenary trucks.

9 Incentivizing diesel hybrids may actually
10 inhibit some battery-electric adoption since they
11 occur in some of the same truck classes, but they
12 also lower the number of gasoline [and diesel]
13 trucks. And due to their large gain in efficiency
14 over diesel and gasoline, this hybrid interplay
15 with battery-electric is complicated and bears more
16 investigation for the revised forecast.

17 Natural gas stock, both CNG and LNG,
18 concentrate in the heavy-heavy truck
19 classes, [and] compete with electric drive mainly in
20 Class 6 and for the in-state tractor-trailers, but
21 only in the regional and the port duty cycles, at
22 least where I put them so far. Since the
23 technology is well established and serves where
24 regulations require alternative fuels are mandated,
25 such as refuse trucks, significant numbers occur,

1 even in the low demand case, where fuel prices and
2 fuel efficiency are less favorable. Conditions for
3 this purchase improve significantly in the high
4 demand case.

5 So I'm going to skip this slide. It's
6 three cases of this without the buses. So we're
7 going to talk about this one.

8 Hydrogen buses and trucks are not expected
9 to achieve competitive vehicle or fuel prices until
10 close to 2030, but we expect current levels of
11 interest and funding to continue, resulting in this
12 modest population growth.

13 Most important here is sustaining the on-road
14 experience with the large fuel cell vehicle
15 technologies that's required to improve them for
16 the future. There's some buzz around long-haul
17 fuel cell, but not yet any commercialized truck on
18 the market.

19 Here's an encouraging output from the
20 energy forecast of just trucks. In all three
21 cases, diesel consumption declines around 15 or 20
22 percent over the forecast, this, despite an
23 increase in diesel truck population. That
24 increases slower than the economy due to gains from
25 alternative fuels. The fuel decline is largely due

1 to the expected fuel efficiency gains under the
2 Obama-era NHTSA EPA Phase 2 fuel efficiency and
3 greenhouse gas requirements.

4 So after this workshop, we'll go back to
5 the data and the models and provide an improved
6 revised forecast. Here are some changes we're
7 considering.

8 First, a deeper dive into incentive
9 programs and their duration, updates to economic
10 growth. After comments on our Demand Analysis
11 Working Group presentation, we're considering how
12 we want to incorporate the announced prices and
13 fuel efficiency for manufacturers, especially where
14 the demonstration trucks manage logged movement,
15 electronic movement and fuel consumption data, we'd
16 love to review those in a spreadsheet or database.

17 We welcome and will address other
18 suggestions received as comments in the docket, as
19 requested in the workshop notice. And we are open
20 to more ideas.

21 So thank you for joining the medium- and
22 heavy-duty vehicle forecasting odyssey. For those
23 in the room, bring any questions to the podium. On
24 the webcast, there's not -- oh, there are more
25 people. Nice. On the webcast, please raise your

1 digital hand and, for good measure, address the
2 chat message to the WebEx host, if there are any.

3 So that's it.

4 VICE CHAIR SCOTT: Great.

5 MR. MCBRIDE: Any questions?

6 VICE CHAIR SCOTT: Thank you very much. I
7 would just echo your call out to the folks who are
8 in this medium-duty/heavy-duty space with the
9 alternative fuel vehicles, like the fuel cells and
10 the battery-electrics and in the hybrid space, to
11 help get us as much information and data as they
12 can about what they're thinking in this space and
13 what they're seeing, as well, so we can incorporate
14 it. So I will echo that call for data and
15 information.

16 MR. MCBRIDE: Yes. Please. Thank you.

17 I also wanted to mention the people that
18 helped a lot on this work, Elena Giyenko, Ysbrand
19 van der Werf, our student intern, Alex Lonsdale,
20 and our technical lead, Aniss Bahreinian.

21 VICE CHAIR SCOTT: Great.

22 MR. MCBRIDE: Thank you.

23 VICE CHAIR SCOTT: Thank you.

24 So I just wanted to do a time check. I see
25 that we have two presentations left. It's almost

1 noon. My instinct is to just power through, if
2 that works for folks? Yeah? Okay. I'm not seeing
3 any gasps of horror.

4 So let's go ahead and power through. We
5 will keep going with the final two presentations.

6 MS. RAITT: Okay. So next is Aniss
7 Bahreinian, sorry, instead of Jesse Gage.

8 And for the Commissioners, for you
9 electronic compilation on the binder, it's actually
10 the presentation, the first one under Panel 1,
11 which was -- so it's 1A.

12 MS. BAHREINIAN: Thank you. Thank you.
13 Good morning again if somebody has just recently
14 joined. We are going to present the Preliminary
15 Transportation Energy Demand Forecast and we want
16 to emphasize the preliminary in it, which means
17 that in the revised forecast, we are going to make
18 all the changes that Commissioner and DAWG and all
19 the other contributors, the stakeholders, have
20 provided and the forecast is going to be a bit
21 different for the revised forecast.

22 This forecast was initially on the agenda.
23 Jesse Gage was going to make this presentation but
24 Jesse was, as we mentioned, on jury duty, and so he
25 didn't -- he couldn't generate the jet fuel demand

1 forecast for that reason. And I was the backup on
2 Jesse and so I ended up doing this thing.

3 I should also add that even though he was
4 on jury duty, being the great team worker that he
5 is, Jesse worked in the evening after the court and
6 stitched all of the fuel demand together, because
7 that's also one of the things that he does. In
8 addition to being the lead staff in DMV data
9 analysis and aviation demand, he also stitches all
10 of these different forecasts from different sectors
11 together to generate the total fuel demand
12 forecast. And so we owe all of these slides,
13 actually, the Jesse and his work in the evening
14 after the court.

15 So the main determinants of transportation
16 energy demand, it's essentially a three-legged
17 stool. It depends on the number of vehicles and
18 the vehicle population, as well as vehicle
19 efficiency, and the VMT. You have noticed now with
20 a presentation from Bob McBride that in some of the
21 heavy-duty vehicles the trucks, in some classes,
22 are driving over 100,000 miles. That is compared
23 to an LDEV vehicle which has a much lower VMT. So
24 the higher the VMT, the higher will be the fuel
25 consumption.

1 And we also bring to your attention that
2 while in the vehicle choice models, the MPG that we
3 are using is the MPG that appears on the sticker
4 because we think that that's when it is important
5 to the consumers. When they go to the dealership
6 to buy their vehicle, they look at the MPGs on the
7 sticker as they examine different vehicles.
8 However, when it comes to fuel consumption, what we
9 use is on-road fuel economy. So all the fuel
10 consumption that you see here is based on on-road
11 fuel economy, not the sticker MPGs.

12 Both Bob and Mark have discussed the
13 vehicle population for the light-duty and the
14 heavy-duty vehicle. This graph is putting the two
15 of them next to each other so you could see. I
16 have deleted gasoline vehicle because then it would
17 overpower everything else and you couldn't see
18 anything but gasoline LDVs. And so I deleted that
19 and this is for non-gasoline vehicle population.
20 It is important to look at the relationship between
21 MD, HD and LDVs here.

22 As you can see here, for the electric
23 hybrid, plugin hybrid and flex fuel or ethanol
24 vehicles, essentially what we have is light-duty
25 vehicles, as well as hydrogen. You could see that

1 the mark for the MD/HD is pretty low but the
2 majority of them are present in the light-duty
3 environment.

4 However, look at the diesel. You could see
5 that clearly diesel is focused on heavy-duty
6 vehicles. And that becomes important when we are
7 talking about the scenario relations later on in
8 this presentation. You can also notice that when
9 it comes to propane or ethanol dedicated, we only
10 have those in medium- and heavy-duty vehicles.
11 Natural gas, as well, you can see that the vehicle
12 population is focused in the medium- and heavy-duty
13 vehicles.

14 But this picture is going to show you why
15 we have the differences in some of these fuel
16 types.

17 Preliminary transportation energy demand,
18 this is the mid case. And what we are showing
19 here, we have some dumped gasoline and diesel, and
20 called it fossil fuels. As you can see from this
21 graph the fossil fuels are showing a decline. You
22 do see a decline. This decline is both the result
23 of the growth of electrification and other
24 alternative fuels, as well as the improvements in
25 fuel economy. So both factors are accounting for

1 the decline in fossil fuel demand.

2 Notice, however, that I have had to change
3 this key here. The starting point is actually 15
4 billion gallons. Notice, also, that all of these
5 are actually in gasoline gallon equivalent.
6 Otherwise, we could sum them all up and put them on
7 one graph. But in order to show that, we had to
8 cut the scale and start out with 15 billion so that
9 we could see the differences. That actually tells
10 you about the enormity of the fossil fuels that's
11 still in the market.

12 This is another picture. This in the high
13 case. Again, we are looking at the high case
14 because we are showing more of the alternative fuel
15 vehicles in the high demand case. Remember that
16 our high demand case is based on high electricity
17 demand, it is electricity centric. And so in the
18 high demand case, we are seeing, certainly, a good
19 share of electricity and natural gas, but we are
20 still -- look at the brown area and the light brown
21 area, you could see diesel and gasoline are, still
22 in 2030 for the high case, are overpowering
23 everything.

24 This is the gasoline demand. This the
25 preliminary forecast for gasoline demand. Again,

1 notice the differences in the scale.

2 The starting point on the vertical access
3 is 11-and-a-half billion gallons, again, to show
4 the differences between the three scenarios.
5 Notice, we mentioned that there are really -- we
6 really only have one single scenario for
7 population. And the differences between the three
8 income scenarios are not very significant,
9 therefore the impact on the forecast, if you want
10 to see it, particularly for the high volume of
11 demand, we have to change the scale so that we
12 could see the difference between the three
13 scenarios.

14 As you can see here, notice that in the
15 high case, gasoline is lower, so that kind of, in a
16 way, goes counterintuitive but it is because,
17 again, our high case is defined by high electricity
18 demand. And as we expect, we are going to expect
19 that our high gasoline demand would be lower than
20 the other cases. And it goes according to our
21 expectation.

22 This is the transportation gasoline demand,
23 again, preliminary forecast, but this is in the mid
24 case. And what we are showing here is the
25 difference between light and heavy duty. You can

1 see here the trucks that have a small portion of
2 gasoline demand. When it comes to gasoline,
3 really, it is the light-duty vehicles that are
4 speaking the last word. They are dominating the
5 market. So LDVs dominate gasoline demand.

6 But this is the diesel demand preliminary
7 forecast. Notice here, in contrast to the gasoline
8 demand, that the high is actually higher than the
9 mid and the low. Why is that?

10 First of all, you can see, again, the scale
11 has been different in order to see the differences
12 between these three different scenarios. But the
13 high is higher. And the main reason for it is that
14 economic growth and income, GSP, actually dominates
15 everything else when it comes to diesel. The
16 freight movement grows with the economy, so the
17 higher is the income, the higher is the GSP, gross
18 state product, then the higher will be freight
19 movement. And you can see here clearly that the
20 high case is higher than the mid and the low in
21 contrast to light-duty vehicle where we didn't see
22 that because the other factors are more important
23 in light-duty vehicles.

24 Now looking at the same diesel demand but
25 in the mid case, focusing on the main components

1 here, you can see again that the trucks are
2 dominating diesel demand here. The red area, the
3 trucks, are dominating diesel demand, followed by
4 light-duty, and then rail demand for rail
5 movements.

6 When it comes to the E85, we have had to
7 use a rule base because our models forecast
8 population of flex-fuel vehicles, so we have a
9 flex-fuel vehicle population forecast. However,
10 not all of the fuel that is supplied for the flex
11 fuel is E85, and so our assumption, based on our
12 consultation with others, is that, first of all, at
13 the present time it is the percentage of fuels that
14 are fueled by flex-fuel vehicles, E85, it's about
15 one percent of maybe a little over one percent
16 currently. But we are expecting that maybe by 2030
17 the percentage of E85 being pumped into the flex-
18 fuel vehicles is going to go five percent. So it
19 is based on data assumption that we are making this
20 forecast. It is based on data assumption and, of
21 course, our forecast of flex-fuel vehicles.

22 As you can see here, again the flex fuel,
23 the high case, is below because we believe that
24 there's going to be growth in electrification, and
25 flex-fuel vehicles are also going to be replaced by

1 electric vehicles or ZEV vehicles in general.

2 Now, this is again --

3 VICE CHAIR SCOTT: Can I just ask a quick
4 clarifying question --

5 MS. BAHREINIAN: Sure.

6 VICE CHAIR SCOTT: -- on that again?

7 So the slide before, you think the
8 population of E85 vehicles will stay about the same
9 but they will use more E85 and that's what's
10 accounting for the uptick there?

11 MS. BAHREINIAN: Population of E85
12 vehicles, sort of like gasoline vehicles, can go
13 down a bit --

14 VICE CHAIR SCOTT: Um-hmm.

15 MS. BAHREINIAN: -- over time because
16 electric vehicles or ZEV vehicles are replacing all
17 of these other fuel types.

18 VICE CHAIR SCOTT: Um-hmm.

19 MS. BAHREINIAN: However, the consumption
20 per vehicle, we think it's going to grow from one
21 percent or maybe a little bit -- maybe two percent
22 at the present time --

23 VICE CHAIR SCOTT: Um-hmm.

24 MS. BAHREINIAN: -- that is of all the fuel
25 that you are putting into the flex-fuel vehicle's

1 annual fuel consumption of one vehicle, maybe two
2 percent of it is E85. We expect or we assume that
3 in -- by 2030, this is going to go to five percent.

4 VICE CHAIR SCOTT: Okay.

5 MS. BAHREINIAN: So it is the result of
6 that five percent that you would see the increase.

7 VICE CHAIR SCOTT: I see. Thanks.

8 MS. BAHREINIAN: Sure.

9 And here is the transportation E85 demand,
10 again, preliminary forecast, but this is in the mid
11 case. And what we are trying to do is to show the
12 difference between the light-duty and the trucks.
13 Essentially, it's only the trucks that are using
14 E85 in our forecast, and these are dedicated
15 trucks. You can see that there's a significantly
16 higher growth rate for truck use of E85. And the
17 reason for that is that those are dedicated E85,
18 they are not flex fuel, versus gasoline -- versus
19 flex-fuel vehicles that are in the light-duty.
20 Consumers have a choice to pump gasoline or pump
21 E85. The dedicated E85 trucks, they don't have
22 that choice. They only have to put E85 in the
23 tank. That is why you see the significantly higher
24 growth rate in trucks.

25 When it comes to transportation electricity

1 demand, we didn't change the scale in this graph at
2 all, but you can see that transportation
3 electricity demand is growing fourfold between now
4 and 2030. The high case is clearly higher than the
5 low and the mid. And you can see that there is a
6 kink in 2025. That kink in 2025 for mid and the
7 high case is the result of the fact that we are
8 discontinuing incentives. So if you go back to
9 Mark's -- Mark Palmere's graphs on vehicle
10 population and the PEV population, you could see
11 the same kink in the PEV population, and that is
12 reflected, also, in the transportation electricity
13 demand.

14 The same transportation electricity demand,
15 but in a high case, what we are doing, again, we
16 are looking at light-duty vehicle, and here we are
17 putting other transportation electricity demand.
18 So it's not just medium- and heavy-duty, it's also
19 what is being used in transit. So we have light
20 rail, for instance, that is using electricity,
21 cable cars in San Francisco and in other places.
22 So all of those other uses add up to the red area
23 that you can see here. So clearly, it is the
24 light-duty vehicles that are dominating
25 transportation electricity demand here.

1 This is, again, another graph. It kinds of
2 shows the dynamics of transportation electricity
3 going from 2018 to 2030. As you can see from the
4 graph from the pie chart on the left side, that
5 shows where we are now when it comes to total
6 electricity demand. Seventy-five percent of total
7 electricity demand is in light-duty vehicles.
8 Moving on to 2030, that blue area becomes 91
9 percent. So this clearly shows, again, the growth
10 of light-duty vehicle or PEVS that we have in the
11 market.

12 But also look at the smaller pie chart. In
13 2018 versus 2080 [sic], you could see another
14 significant change. And the yellow area that you
15 can see here is for the bus, and these are all
16 transit and electric -- electric transit buses, as
17 well as school buses. So you see that the growth
18 in the yellow area is quite significant.

19 Transportation hydrogen demand forecast,
20 well, again, you see the same kink, and this is
21 related to the discontinuation of the incentives
22 for ZEV vehicles in 2025 in both mid and the high
23 cases. And as you can see here, again, since the
24 scenarios are designed as such, we have the high,
25 low and the mid are going in the order that we

1 expecting it, with high demand case showing higher
2 transportation hydrogen compared to the low and the
3 mid.

4 This next slide is going to show the
5 distribution of this hydrogen demand between the
6 light-duty and the MD/HD. You can see here, again,
7 that the light-duty is speaking loudly here. It is
8 dominating the hydrogen vehicle demand. We do have
9 some medium and heavy duty and it is -- those are
10 both in transit. So the red area that you see,
11 those are the total hydrogen demand for the fuel
12 cell vehicles in transit, as well as the few
13 hydrogen trucks that we have. So it goes -- it is
14 the sum of the trucks, the consumption by trucks,
15 as well as buses, transit buses.

16 And this is our propane preliminary demand
17 forecast. Propane is generally just used in the
18 school buses, as well as in trucks, so this is the
19 sum of those two. We don't have any propane in the
20 light-duty sector, as you can see in the next
21 slide, actually. You can see that kink or that
22 kind of odd behavior in 2029. That is related to
23 the retirement rule that Bob McBride was talking
24 about. And that is going to disappear for the
25 revised forecast.

1 When it comes to natural gas, again, we
2 have the high, low and the mid scenario. And the
3 high scenario is, obviously, higher than the other
4 scenarios because again, according to our scenario
5 design, this should happen and it is happening. We
6 can see a much higher growth rate in the high case.
7 And that is related to what Bob McBride was talking
8 about regarding the growth of trucks. Otherwise,
9 when we are looking at, for instance, school buses,
10 we see also some increases in natural gas school
11 buses, but in transit, most of the transit natural
12 gas buses are being replaced by electricity -- or
13 electric transit buses.

14 This shows the distribution between the
15 light and the heavy duty. Really, that tiny little
16 line of light duty that you see in the beginning is
17 for -- is the consumption by the leftover vehicles.
18 Otherwise, we don't introduce any natural gas
19 vehicles in the light-duty sectors in 2018 and '19
20 or -- and after. The last vehicles introduced in
21 California market, I think, was in 2016. And they
22 stopped supplying those vehicles in the light-duty
23 market in California. So it is 100 percent medium
24 and heavy duty and that goes into natural gas
25 transit buses. That is the sum of the natural gas

1 transit buses, plus the natural gas trucks. And as
2 Bob mentioned, with the volume of travel that they
3 have, 100,000 miles and over, with the MPG, it's
4 going to result in a huge share of natural gas.

5 And finally, this is a teamwork, and these
6 are all of the staff on our team, whether they are
7 in jury duty or not, they are working. They have
8 been working hard to generate these forecasts. And
9 if you have any questions, please let me know. And
10 if you have any data, as has been mentioned
11 already, please let us know. We appreciate any
12 data that you can share with us.

13 VICE CHAIR SCOTT: Great. Thank you very
14 much. I asked mine as we went along --

15 MS. BAHREINIAN: Um-hmm.

16 VICE CHAIR SCOTT: -- to you. And thank
17 you for working after jury duty, and to the whole
18 team for working really hard to put this data
19 together. As I mentioned at the beginning of the
20 workshop, it's really important for us to
21 characterize our transportation sector well and
22 robustly in this. And it's really good work,
23 pulling together the preliminary forecast, so thank
24 you.

25 MS. BAHREINIAN: Thank you.

1 MS. RAITT: Great.

2 So next is Marshall Miller from UC Davis.

3 MR. MILLER: Okay. This is work that I
4 did, along with the Aspen Environmental Group. So
5 briefly, I'll give a summary of sort of what the --
6 our study involves, what the methodology is.

7 We did the same study about four years ago
8 and it's changed significantly. And in some cases
9 the numbers have changed significantly, so I'll
10 talk a little bit about why that is. And then I'll
11 give preliminary results.

12 So, basically, the study purpose was to
13 look at electricity demand for off-road vehicles.
14 In some cases these are maybe more applications
15 than vehicles. And in our last study, we looked at
16 seven categories. This study we added a few
17 categories, so I'll talk about the difference
18 between those. And, of course, we'll produce a
19 low, mid and high scenario for electricity usage
20 from 2019 to 2030.

21 So the study that we did about four years
22 ago looked at seven categories, truck stop
23 electrification, trailer refrigeration units,
24 industrial forklifts, port cargo handling
25 equipment, airport ground support equipment,

1 utility work trucks, these are bucket trucks, and
2 shore power.

3 And we added to that a number of potential
4 categories. You'll see locomotives, construction,
5 mining, commercial harbor craft, possibly
6 motorcycles. These categories we looked at, as
7 I'll show, they're not really quite ready for
8 electrification, and I'll talk a little bit why.
9 Motorcycles, we're still in the process of looking
10 at. We didn't know if we would actually get to
11 this. Hopefully, we will get to it and finish it
12 but it's not part of this particular -- the results
13 yet.

14 I'll go pretty quickly through the
15 methodology. Basically, we look at the present
16 fleet stock. One difference from this time to last
17 time is we made, in some cases, fairly interesting
18 assumptions to try to find fleet stock because
19 there was no data available. Now, there's much
20 better data available in the ARB Orion Database,
21 which is really wonderful. We estimate population
22 growth based mostly on the state grow product
23 increase. And then, of course, we estimate the
24 activity of the vehicles or applications and look
25 at fuel usage to understand how much actual fuel is

1 used.

2 And by far the biggest uncertainty is our
3 estimate of the percentage of electrified vehicles
4 in these applications. You'll see in some cases
5 there is not really a lot known on what to expect
6 over the next ten years, so our estimates can vary
7 by a significant amount. Basically, what we've
8 done here is looked at stakeholders and, to a large
9 extent, what ARB is thinking about in terms of
10 regulation.

11 I'll skip that.

12 We do have a low, mid and high assumption
13 or scenario for each of these. Basically, the mid
14 is roughly what we think is most likely. The high
15 takes very aggressive assumptions. And the low is,
16 I would say, close to a lower bound but probably
17 not really a lower bound. But assumptions are that
18 infrastructure might not be in place or other
19 things may not be in place to allow the
20 electrification as might be expected.

21 Okay, so there's two large differences
22 between what we did last time, about four years
23 ago, and this year. One, as I mentioned, is the
24 Orion Database, the ARB Orion Database. Due to
25 reporting in these sectors, we have much better

1 data than we did four years ago. And in some cases
2 the numbers are not so different, in other cases
3 they come out fairly different, the actual stock
4 numbers. The Orion Database does not have electric
5 vehicles because it only reports vehicles that
6 produce criteria pollutant emissions, so, you know,
7 battery-electric vehicles will not, so we had to
8 try and understand electric vehicles outside of the
9 Orion Database.

10 Another big change is ARB regulations.
11 Back in 2015, many of these regulations were sort
12 of vague, things were still in the planning stage.
13 By now it's much more specific, in some cases,
14 regulations are actually in place. In other cases,
15 regulations for specific dates are pretty much
16 planned and expected to roll out in the relatively
17 near future.

18 Okay, so now I'll start going through each
19 of the old seven categories, and then finally I'll
20 end up with the new categories that we added.

21 For ground support equipment, there was a
22 study done in 2013 at LAX and it basically showed
23 that electric ground support equipment is
24 economically beneficial. And due to that, and due
25 to airports demonstrating and purchasing electric

1 equipment, a lot of airports and airlines are
2 pushing hard to electrify that equipment. And
3 already there's a fairly high percentage of
4 equipment that's been electrified. So if you look
5 at our midrange projections for certain things,
6 like baggage tugs and belt loaders, we expect by
7 2030 to get to about 80 percent electrification.
8 For other types of equipment, I think the low one
9 was the AC widebody tug that is only about 30
10 percent; that's harder to electrify.

11 So if you look at the overall results, all
12 of the plots I give will be gigawatt hours per
13 year, again, for the mid, high and low scenarios.
14 And the high, mid and low will always be high, mid
15 and low in terms of [electricity] usage. So you
16 can see here, there is growth, but it already
17 starts at a fairly high level because there's so
18 much electrification in the ports -- I mean, sorry,
19 at the airports.

20 COMMISSIONER SCOTT: Just a quick question
21 on the airports. That's literally all of the
22 airports in California that you're looking at in
23 that airport category or is it a subset?

24 MR. MILLER: That is the intent, yes.

25 VICE CHAIR SCOTT: Okay. Go it.

1 MR. MILLER: And that's true for all of
2 these.

3 VICE CHAIR SCOTT: Got it.

4 MR. MILLER: The intent is to do the
5 entire. It's not always so easy because we don't
6 have the data --

7 VICE CHAIR SCOTT: Right.

8 MR. MILLER: -- in some cases.

9 VICE CHAIR SCOTT: Right. Okay. Thanks.

10 MR. MILLER: But, yes, that's -- so for
11 port cargo handling equipment, this is one area
12 where we found that Orion projected, or actually
13 has data, showing a lower population than what we
14 originally thought four years ago. ARB is thinking
15 that they might start requirements for
16 electrification in 2026. However, the two big
17 ports, Port of Long Beach and Port Los Angeles,
18 have goals of 100 percent electrification on the
19 port by 2030. And those ports dominate the
20 equipment at ports. About two-thirds of all
21 equipment is at those two ports.

22 There is significant uncertainty,
23 especially in the large forklift class. It's not
24 clear how easy these will be to electrify in the
25 next ten years. So while the other types of

1 equipment probably can have significant
2 electrification, this, there's greater uncertainty.

3 So here's the demand for the ports.
4 There's a modest -- well, fairly significant
5 difference between the high and the low demand, and
6 a lot of that has to do with the uncertainty in
7 forklifts, but also in just overall electrification
8 because ARB is not requiring it. This is more a
9 goal of the airport -- the ports.

10 So industrial forklifts absolutely dominate
11 these classes of electricity demand. They're about
12 two-thirds of the total for all
13 the -- this off-road demand. Class 1 to 3
14 forklifts are electric. They actually are the
15 higher percentage of the population of forklifts.
16 Class 4 and 5 are fossil fuel and a slightly lower
17 population.

18 ARB is seriously thinking of requiring all
19 less than 8,000 pound class forklifts in the 4 or
20 5, Class 4 or 5 range to be electric by 2035.
21 That's a significant change from four years ago.
22 We estimate that the percentage of electrification
23 in 2030 could range from something like the low 40s
24 to the mid-60s. Some of the forklifts may be fuel
25 cell, actually will be fuel cell. Some forklifts

1 currently are fuel cell. So to the extent that
2 groups that use forklifts decide to go the fuel
3 cell route, that will push down battery-electric
4 forklifts and therefore push down the electricity
5 demand.

6 Here's the overall demand forecast, high,
7 low and medium. Again, this is about two-thirds of
8 the total that I'll show at the very end.

9 So transport refrigeration units, TRUs,
10 four years ago, ARB expected to have what I would
11 call modest regulation of these. They have changed
12 their view and are thinking of requiring 100
13 percent electrification of larger forklifts greater
14 than 25 horsepower by 2025, including out-of-state.
15 Four years ago the thinking was that almost no out-
16 of-state forklifts would be electrified out through
17 about -- that was 2026 back then, so that's changed
18 significantly.

19 A major potential issue is the likelihood
20 of infrastructure. The trucks themselves can get
21 an electric, or what we call an ETRU, but they have
22 to be able to hook up and use it, so there must be
23 infrastructure available at the various places
24 where the TRUs are driving and parking and so on.
25 And it's not clear that -- how fast that

1 infrastructure will ramp up. ARB wants to have 100
2 percent electrification of smaller TRUs a little
3 bit later, by 2031.

4 In 2015, our old study, we assumed our high
5 scenario would be about 50, maybe a little higher,
6 60 percent electrification by 2026. And only the
7 high scenario would have any out-of-state
8 electrified TRUs. That's changed enormously, so
9 the electricity demand forecast is much higher.

10 Now this looks a little interesting because
11 there's this big bend in the forecast, and that's
12 because in the high scenario and toward 2030 in the
13 mid scenario the projected percentage of TRUs
14 actually hits a maximum. So the only increase from
15 that point has to do with the increase in actual
16 stock of forklifts, and that's governed by the
17 gross state product which only increases a few
18 percent a year.

19 So shore power is an interesting category.
20 There is an ARB inventory for oceangoing vessels,
21 and it's one of the most wonderful pieces -- or
22 databases I've ever seen. It is remarkably
23 detailed. It made doing this projection almost
24 trivially easy. The change from four years ago is
25 we've added four vessel types. Before, we had

1 container, reefer, cruise and tanker ships, and we
2 added auto bulk, Ro-Ro and general. The percentage
3 of electrification is actually similar to before
4 because ARB had some fairly strict regulation
5 already in place. There's a slightly lower
6 electricity demand because of the actual lower
7 population based on the ARB's inventory than we had
8 before.

9 And so there you see, again, the
10 projections are fairly high for electrification
11 going out to 2030 because of the ARB requirements.

12 VICE CHAIR SCOTT: I have a quick question
13 for you on that as well.

14 You know, they're starting to get these
15 bigger and bigger and bigger and bigger ships,
16 right, that are coming in. Does that trend towards
17 these larger ships, when you plug it in does it go
18 from like a megawatt when you plug it in to two
19 megawatts or something, or do you see that inside
20 of the increase in electricity demand?

21 MR. MILLER: Well, what we've used, again,
22 is this ARB forecast.

23 VICE CHAIR SCOTT: Um-hmm.

24 MR. MILLER: So what they do is they have,
25 as I said, amazing data for pretty much every ship

1 type, and they have averages and ranges, so we've
2 basically just used that.

3 Yes, I do think the bigger ships will have
4 slightly higher electricity demand but not
5 exceptionally higher because this is not to propel
6 the ship, this is just the hotel loads while it's
7 in berth, right.

8 VICE CHAIR SCOTT: Thanks.

9 MR. MILLER: Utility work trucks, these are
10 bucket trucks. There are two types of bucket
11 trucks, sort of large and small. What's happening
12 here is that utilities would like to install
13 batteries to provide power at the worksite through
14 a PTO. So the vehicle itself would operate
15 normally driving to and from worksites. But while
16 it's at a worksite, it would be all electric and
17 the power demand would be supplied by the
18 batteries.

19 There was an Edison Electric Institute
20 study several years ago that looked in detail at
21 the electricity demand. And the goal was to try to
22 push these electrified utility work trucks amongst
23 all utilities. This is around the country.
24 California utilities, we talked to some and some
25 are very gung-ho on pushing this electrification.

1 We don't think things have changed significantly
2 from before, so the percentage electrification is
3 similar. The actual electricity demand is very low
4 for these. There just aren't very many work
5 trucks. Even if you electrify them all, it's
6 almost no effect on the total electrification, even
7 from off-road, and much less from, actually, all
8 vehicles.

9 Truck stop electrification, basically,
10 trucks can electrify the cab or the cabin. And at
11 truck stops, they would plug in, if the
12 infrastructure is there, such that they can
13 actually have electricity run their hotel loads
14 while they're parked. Basically, we look at how
15 many truck stops there are in California. We
16 estimate the percentage of trucks that would have
17 their cabin electrified. And then the other
18 question is: What would be the capacity factor? So
19 at a given parking space that is electrified, how
20 often would it be actually used throughout the day.

21 Again, this is a relatively amount of
22 electricity used. And the results are fairly
23 similar from before. And you see here, there's
24 significant variation due to the uncertainty and
25 what trucks will do and what infrastructure will be

1 available.

2 Okay, so now I'm going to turn to the new
3 equipment that we looked at. And I'll just say
4 that, in general, this equipment, although there
5 are some demonstrations and industry is looking at
6 electrification or ZEV vehicles, at this point
7 there's essentially not enough, apparently, not
8 enough interest. The industry is not pushing to
9 make these vehicles commercially available. ARB
10 has no plans to require regulation that would --
11 well, to put regulation in place that would require
12 electrification.

13 So that pretty much dominates our view of
14 what will happen.

15 In harbor craft there are, actually, ZEV
16 ferries. Norway has ZEV ferries. They are fuel
17 cell ferries, not battery-electric. There is some
18 interest in some demonstration projects in the near
19 future of battery-electric ferries in California.
20 But the general view is that the progress for
21 harbor craft will likely be slow enough that we
22 won't expect to see any significant or even modest
23 electrification by 2030.

24 Construction and mining, again, ARB has no
25 present plans to require electrification in the

1 regulations. There are some demonstration products
2 -- projects. There's a high-capacity forklift
3 project at the Port of Stockton. Again, that's
4 really more a forklift, not for construction or
5 mining. So if something like this started to
6 look feasible and companies started to make these
7 available, it's possible that toward the later
8 years you would see some electrification.

9 Australia has some fully electric mines.
10 But mines, apparently, are very, very dependent on
11 the actual type of operations as to whether
12 electrification makes any sense. And again, the
13 expectation in California is that none of this is
14 very likely in the next ten years or so.

15 Finally, we looked at locomotives. ARB
16 actually has no authority to regulate rail, it's a
17 U.S. regulation, so ARB can't, in fact, require
18 electrification.

19 The Class 1 locomotives, which is what we
20 looked at are freight locomotives, there are some
21 demonstrations scheduled in the next year or two.
22 So it's possible that you will start to see a small
23 number of freight locomotives be electrified.
24 Likely, they would operate in sort of what they
25 call a hybrid strategy where you might have several

1 concludes our presentations.

2 VICE CHAIR SCOTT: Okay. Great.

3 So I don't have any blue cards but is there
4 any public comment here in the room for this topic?

5 Yes.

6 Can you please come up to the microphone
7 and introduce yourself?

8 MR. CHOE: (Off mike.) (Indiscernible.)

9 VICE CHAIR SCOTT: Please turn the mike on.

10 MR. CHOE: Hi. Good morning. My name is
11 Glenn Choe from Toyota Motors North America. I
12 appreciate the opportunity to attend this workshop.
13 The data and the presentations were very
14 informative.

15 One of the questions I would have with
16 regard to light-duty vehicle data, as well as the
17 energy consumption, is that currently in the
18 market, passenger car sales are shrinking and
19 light-duty trucks and SUV vehicle sales are
20 increasing, in the U.S. markets, above roughly 70
21 percent trucks and SUVs versus 30 percent passenger
22 cars. In California, it's roughly now 55 percent
23 light-duty trucks and SUVs and passenger cars are
24 roughly 45 percent. We see this as a growing trend
25 for the light-duty trucks and SUVs.

1 As the staff does the energy analysis, as
2 well as the MANA (phonetic) analysis, we would
3 request that they take a look at -- into the growth
4 in the light-duty truck and SUV market because
5 currently, in those markets, ZEV is only 15 percent
6 of sales, so I just wanted to highlight that.

7 Thank you.

8 COMMISSIONER SCOTT: Yes. Thank you. And
9 if you have any data that you could share with us,
10 please make sure that you get that to my team. And
11 they are right there.

12 MR. CHOE: I will reach out to them
13 afterwards. Thank you.

14 VICE CHAIR SCOTT: Please do. And that is
15 an important trend that we should look at, if we
16 are not already.

17 MR. CHOE: All right. Thank you.

18 VICE CHAIR SCOTT: Great.

19 And is there any other public comment here
20 in the room? Okay.

21 Seeing none, let me turn to Heather and see
22 if we have public comment on the WebEx?

23 MS. RAITT: Yes. I think Monterey
24 Gardiner, if you're on the -- we'll open up your
25 line. I think you had a question for Bob McBride.

1 MR. GARDINER: Yeah. This is Monterey.

2 Can you hear me?

3 MS. RAITT: Yes.

4 MR. GARDINER: I hear the echo there in the
5 room.

6 Thank you for the presentations. I just
7 had a quick question clarifying on slide 20 from
8 Bob's presentation on the cost per mile. And if he
9 would quickly just explain maybe three points for
10 the cost per kilogram that was used for calculating
11 that cost per mile, so 2020, '25, and maybe 2030,
12 whether like \$20.00 a kilogram, \$15.00 or \$10.00 or
13 \$5.00, but how that cost per mile would shift down
14 at a kilogram level cost?

15 MR. MCBRIDE: Hi.

16 VICE CHAIR SCOTT: I think it was slide 20.

17 MR. GARDINER: Yeah.

18 MR. MCBRIDE: This one, yeah.

19 Hydrogen is one of the fuels in our fuel
20 price forecasts, so we're just taking numbers
21 directly from that. It is done separately. Does
22 somebody want to help me here? I get the numbers.
23 I use them.

24 MS. BAHREINIAN: Yes. NREL generates the
25 hydrogen price forecast for us. And they are also

1 working with our Fuels and Transportation Division
2 Hydrogen Unit. And I think, if my memory serves? I
3 think it's about \$16.00 or \$15.00 currently, and
4 then it continues to go down through 2030 to
5 something, I think, around maybe \$8.00 or -- yes,
6 \$7.00 or \$8.00, depending on the case.

7 So the starting point --

8 MR. GARDINER: That's great.

9 MS. BAHREINIAN: -- is around \$16.00 or so
10 per kilogram.

11 MR. GARDINER: Um-hmm.

12 MR. MCBRIDE: Yeah. My memory was --

13 MR. GARDINER: Okay. Yeah. I think
14 the -- go ahead.

15 MR. MCBRIDE: Let's make that \$7.00 to
16 \$9.00 because that's what I remember, but Aniss is
17 probably right.

18 MS. BAHREINIAN: No. That's \$7.00 to \$9.00
19 in 2030. Presently, it's about \$16.00 or so.

20 MR. GARDINER: Okay. And that will be cost
21 without taxes or additional --

22 MS. BAHREINIAN: Yes.

23 MR. GARDINER: -- the \$7.00 to \$9.00?

24 Okay. I think industry is targeting \$5.00 at large
25 scale when we're talking about the millions of, not

1 just kilograms but working towards tons, so we'll
2 see how that -- what other comments you get and
3 feedback. But thank you for providing the forecast
4 and showing where hydrogen lies.

5 And then one other thing. It doesn't look
6 like you're focused on CO2 but at least most of the
7 Hydrogen Council and industry is focusing on
8 carbon-free hydrogen to be available within
9 California and worldwide by 2030. So I'm not sure
10 where emissions is taken into account or if this is
11 just an energy focus, but that also might be
12 something to consider.

13 MS. BAHREINIAN: This forecast is focused
14 on the demand side. And on the demand side,
15 consumers see the hydrogen without noticing what
16 the source of that hydrogen is. However, on the
17 supply side, we need to account for production of
18 hydrogen using, whether it is natural gas
19 reformation or electrolysis. And where we would
20 have a CO2 impact would be in the electrolysis.
21 But that is something that we would have to
22 consider on the supply side.

23 MR. GARDINER: Okay. All right. Thank you
24 very much.

25 MS. BAHREINIAN: Thank you.

1 MR. GARDINER: That's all my comments. And
2 I appreciate the hard work going into these
3 forecasts.

4 MS. BAHREINIAN: Thank you.

5 VICE CHAIR SCOTT: Do we have any other
6 public comment on the WebEx?

7 MS. RAITT: I don't think so.

8 VICE CHAIR SCOTT: Okay. So I will just --
9 I see. No. Okay. All right.

10 Well, thank you to the public for your
11 engagement on this topic. I think the datasets you
12 have, the information, any great studies, we are
13 always happy to receive those. Please feel free to
14 send those to the docket. And if you're looking at
15 our WebEx, you can see here, written comments are
16 due on August 5th. This slide shows you how to get
17 those comments to us. And you can also find that
18 on our web page as well.

19 And let me check to see if Heather has any
20 other closing remarks.

21 MS. RAITT: That's it. Thank you.

22 VICE CHAIR SCOTT: All right. Thank you
23 everybody, and we're adjourned.

24 (The workshop adjourned at 12:41 p.m.)

25

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I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were reported by me, a certified electronic court reporter and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

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