DOCKETED

Docket Number:	17-ALT-01
Project Title:	2018-2019 Investment Plan Update for the Alternative and Renewable Fuel and Vehicle Technology Program
TN #:	221836
Document Title:	Transcript of the 1172017 Advisory Committee Meeting and Public Workshop
Description:	ADVISORY COMMITTEE MEETING AND PUBLIC WORKSHOP ALTERNATIVE AND RENEWABLE FUEL AND VEHICLE TECHNOLOGY PROGRAM
Filer:	Cody Goldthrite
Organization:	California Energy Commission
Submitter Role:	Commission Staff
Submission Date:	11/20/2017 11:03:30 AM
Docketed Date:	11/20/2017

BEFORE THE

CALIFORNIA ENERGY COMMISSION

))

)

)

In the Matter of: 2018-2019 Investment Plan Update

Docket No. 17-ALT-01

ADVISORY COMMITTEE MEETING

AND PUBLIC WORKSHOP

ALTERNATIVE AND RENEWABLE FUEL

AND VEHICLE TECHNOLOGY PROGRAM

CALIFORNIA ENERGY COMMISSION

ART ROSENFELD HEARING ROOM - FIRST FLOOR

1516 NINTH STREET

SACRAMENTO, CALIFORNIA

TUESDAY, NOVEMBER 7, 2017

10:00 A.M.

Reported by: Gigi Lastra

APPEARANCES

COMMISSIONER

Janea Scott, Commissioner

ENERGY COMMISSION STAFF

Jacob Orenberg, Project Manager

Patrick Brecht, Assistant Project Manager

John Y. Kato, Deputy Director, Fuels and Transportation Division

Bill Kinney, Biofuels Unit, Fuels and Transportation Division

Brian Fauble, Electric Vehicles Unit, Fuels and Transportation Division

Tami Haas, Specialist, Fuels and Transportation Division

Jane Berner, Hydrogen Unit, Fuels and Transportation Division

Jean Baronas, Supervisor, Hydrogen Unit, Fuels and Transportation Division

Sarah Williams, Medium- & Heavy-Duty Vehicles Unit, Fuels and Transportation Division

Andre Freeman, Supervisor, Medium- & Heavy-Duty Vehicles Unit, Fuels and Transportation Division

Sam Lerman, Air Resources Engineer, Medium- & Heavy-Duty Vehicles Unit, Fuels and Transportation Division

Larry Rillera, Program Implementation Unit, Fuels and Transportation Division

APPEARANCES (CONT.)

ADVISORY COMMITTEE MEMBERS

Joy Alafia, Western Propane Gas Association

Shannon Baker-Branstetter, Consumers Union (WebEx)

Steve Cliff, California Air Resources Board

Peter Cooper, California Employment Training Panel

Tyson Eckerle, California Governor's Office of Business and Economic Development

Joel Espino, Greenlining Institute

Casey Gallagher, Development Project Coordinator, California Labor Federation

Joe Gershen, California Biodiesel Alliance

Brian Goldstein, Energy Independence Now

Ellen Greenberg, Deputy Director, Sustainability, Caltrans

Irene Gutierrez, Natural Resources Defense Council

Bonnie Holmes-Gen, American Lung Association

Claire Jahns, California Natural Resources Agency

Stephen Kaffka, California Biomass Collaborative, University of California at Davis

Ralph Knight, Consultant for Alternative-Fueled School Buses

Thomas Lawson, California Natural Gas Vehicle Coalition

Jananne Sharpless, Member at Large

John Shears, Center for Energy Efficiency and Renewable Technologies

Eileen Tutt, California Electric Transportation Coalition

APPEARANCES (CONT.)

PUBLIC MEMBERS

Linda Urata, Kern Council of Government (WebEx)

Ryan Schuchard, CALSTART

Dedrick Roper, ChargePoint

Steve Davis, Oxygen Initiatives

Jody London, Contra Costa County (WebEx)

Ed Pike, Energy Solutions (WebEx)

Ryan Kenney, Clean Energy

Bud Beebe, California Hydrogen Business Council

John Mikulin Cuen, United States Environmental Protection Agency

Urvi Nagrani, Motiv Power Systems (WebEx)

Jordan Miller, Center for Transportation and the Environment (WebEx)

AGENDA

	Page
Introductions and Opening Remarks	6
Overview of the 2018-2019 Investment Plan Update for the ARFVTP	10
Staff presentations on ARFVTP activities, Advisory Committee discussion on the Investment Plan Update, and public comment	62
Lunch Break	
Staff presentations on ARFVTP activities, Advisory Committee discussion on the Investment Plan Update, and public comment (continued)	113
Public Comments	284
Closing Remarks	288
Adjournment	289
Reporter's Certificate	290
Transcriber's Certificate	291

1	<u>proceedings</u>
2	10:00 A.M.
3	SACRAMENTO, CALIFORNIA, TUESDAY, NOVEMBER 7, 2017
4	COMMISSIONER SCOTT: Good morning,
5	everyone. This is Commissioner Janea Scott.
6	Folks are just gathering around the table so
7	we're going to give them another minute or so and
8	then we will get going on our Advisory Committee
9	meeting. So, just about one more minute and then
10	we'll get going.
11	(Pause)
12	COMMISSIONER SCOTT: Okay, good morning
13	everyone. We're going to go ahead and get going.
14	Let me make sure that we are on the record.
15	Good. Okay, excellent.
16	So, good morning everyone and welcome.
17	This is Commissioner Janea Scott. And we are
18	right now having our first Advisory Committee
19	meeting for the Alternative and Renewable Fuel
20	and Vehicle Technology Program.
21	We're joined here in the room by our
22	members of the Advisory Committee. Thank you
23	very much for taking the time to give us your
24	best advice today. And I know we have some on
	6

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 WebEx, as well. And also, members of the public.
 So, welcome, glad to see everyone.

I want to go around the table here and do introductions of our Advisory Committee members. When we're done with that I will say a special welcome to some new Advisory Committee members that we have. And then, we'll turn it over to Jacob Orenberg to kick us off.

9 So, as I mentioned I'm Janea Scott. I'm 10 the Lead Commissioner on Transportation here at 11 the Energy Commission.

12 And let's go this way.

MR. KATO: I'm John Kato, the Deputy
Director overseeing the Fuels and Transportation
Division.

16 MS. GREENBERG: Ellen Greenberg, Deputy17 Director for Sustainability at Caltrans.

18 MS. GUTIERREZ: Irene Gutierrez with the 19 Natural Resources Defense Council and I'm a new 20 member of the Advisory Committee.

21 MS. TUTT: Eileen Tutt with the
22 California Electric Transportation Coalition.

23 I'm not a new member.

24 (Laughter)

25 MS. JAHNS: Claire Jahns, Assistant

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

Secretary for Climate Issues at the California
 Natural Resources Agency.

3 MR. KNIGHT: Ralph Knight, Consultant4 with School Bus Energy.

5 MR. ECKERLE: Tyson Eckerle, Deputy 6 Director for Zero-emission Vehicle Infrastructure 7 at the Governor's Office of Business and Economic 8 Development.

9 MS. SHARPLESS: Jan Sharpless, former Air 10 Board Chair and former Commissioner at the Energy 11 Commission.

MR. KAFFKA: Steve Kaffka, UC Davis andCalifornia Biomass Collaborative.

MR. GERSHEN: Joe Gershen with Encore
Biorenewables and the California Biodiesel
Alliance.

MR. GALLAGHER: Casey Gallagher,
workforce segment I'm the Development Department
Project Coordinator for the California Labor
Federation.

21 MR. GOLDSTEIN: Good morning. Brian
 22 Goldstein with Energy Independence Now.

MR. ESPINO: Good morning. Joel Espino,
Greenlining Institute, new member to the
Committee.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1MS. ALAFIA: Joy Alafia, Western Propane2Gas Association, President and CEO.

3 COMMISSIONER SCOTT: And do we have
4 Advisory Committee Members on the WebEx? If so,
5 please go ahead and introduce yourself.

MS. BAKER-BRANSTETTER: Hi, this is
7 Shannon Baker-Branstetter with Consumers Union.

8 COMMISSIONER SCOTT: Good morning,

9 Shannon.

10 I believe that's the only member that we
11 thought would be on the WebEx.

Okay, good morning. I do want to just extend a special welcome to our new members. Some are here, some are not able to make it to the meeting this morning.

But we will be joined by Matthew Barth,from the University of California, Riverside.

18 Joel Espino, welcome, from the Greenlining 19 Institute.

20 Ellen Greenberg, welcome, from California
21 Department of Transportation.

Casey Gallagher, good morning and
 welcome, from the California Labor Federation.
 Steve Cliff from the California Air
 Resources Board. Everything old is new again.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 1 So, he used to be our Caltrans representative and 2 now he'll be our Air Resources Board

3 representative.

And also, Irene Gutierrez, good morning5 and welcome, from NRDC.

6 So, we're really delighted to have you 7 all here. And with that I will turn the meeting 8 over to Jacob Orenberg.

9 MR. ORENBERG: Thank you, Commissioner. 10 And good morning, everyone. My name is Jacob 11 Orenberg and I'm the Project Manager for the 12 2018-2019 Investment Plan Update for the 13 Alternative and Renewable Fuel and Vehicle 14 Technology Program.

15 The purpose of today's workshop is to 16 discuss the recently released draft staff report 17 of the Investment Plan Update.

Before I begin, I do need to make some general announcements, as follows: This workshop is being recorded and the transcript will be made available on the Energy Commission's website.

The restrooms and drinking fountains are located out of the main door to this room and to the left.

25 There's a café on the second-floor atrium 10 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 which sells coffee, sodas, snacks and some lunch
 items.

3 Finally, in the unlikely event of an 4 emergency in which we need to evacuate the building, please calmly and quickly follow Energy 5 6 Commission employees to the appropriate exits. 7 We will reconvene at Roosevelt Park, located 8 diagonally across the street from this building. 9 So, to start off, I'd also like to thank 10 all of our ARFVTP Advisory Committee Members for 11 their dedication in helping us to develop the 12 Investment Plan and the program and for 13 generously giving us their time and their 14 expertise for another year.

15 I'd also like to introduce Patrick Brecht 16 to everyone. He's sitting over here by the WebEx 17 podium. Patrick will be serving as the Assistant 18 Project Manager for the Investment Plan Update 19 this year.

20 One moment. Okay.

Our meeting today will follow the agenda on this slide. Right now, we'll start the presentation that will provide an overview of the 24 2018-2019 Investment Plan Update.

25 At 10:45 a.m. we'll move on to the

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

Advisory Committee discussion on each allocation.
 And staff will be providing a brief overview of
 the specific fuel or technology type before we
 begin the discussion.

5 We'll also take public comment after the 6 Advisory Committee discussion of each allocation. 7 Since we do have a lot to cover today and 8 many interested stakeholders are present, we do 9 request that public comments are kept to three 10 minutes or less.

At noon we're planning to break for lunch and reconvene an hour later at 1:00, at which time we will continue the discussion.

14 Finally, we will have another period for15 public comments at the end of the workshop.

16 To provide some context for the ARFVTP, 17 this slide shows some key statistics for the 18 California transportation sector. Statewide we 19 have over almost 29 million light-duty passenger 20 cars and trucks on the road, as well as nearly 1 21 million medium and heavy-duty trucks.

In 2015, California generated about 440 million metric tons of carbon dioxide equivalent greenhouse gases and 39 percent of these emissions were from the transportation sector.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 In addition, many regions in California 2 struggle with poor air quality. Most notably with the San Joaquin Valley and South Coast Air 3 Basins being the only two regions in the country 4 that are in severe nonattainment for Federal 5 6 Ozone Standards. And in 2016, the transportation sector consumed 13.9 billion gallons of gasoline 7 and 3.3 billion gallons of diesel fuel. 8

9 Both the State of California and the 10 Federal Government have set numerous policies and 11 regulations to protect public health and 12 wellbeing, and the environment. These include 13 greenhouse gas emission reduction policies, air 14 quality regulations, petroleum reduction and renewable fuel goals, and zero-emission vehicle 15 16 regulations.

17 The policies and regulations outlined on 18 this slide helped guide the development of the 19 Investment Plan and the funding allocation. And 20 in turn, the ARFVTP helps the State meet these 21 goals.

The ARFVTP was set up to develop and deploy innovative technologies that transform California's fuel and vehicle types to help attain the aforementioned climate change

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 policies.

In addition, we have the complementary 2 3 goals of improving air quality, increasing 4 alternative fuel use, reducing petroleum dependence and promoting economic development. 5 6 The ARFVTP was established by California Assembly Bill 118 in the year 2007. The program 7 8 is funded through a small surcharge in California vehicle registrations which gives us a budget of 9 10 up to \$100 million per year, depending on how 11 much is collected from the surcharge. 12 Originally, the program was scheduled to 13 end in 2016. However, California Assembly Bill 8 14 extended it through January 1st, 2024. 15 The Annual Investment Plan Update serves as the basis for all solicitations, agreements, 16 17 and other funding opportunities for each fiscal 18 year. 19 The document is vetted through a public 20 review process that involves multiple iterations 21 of the document and meetings with our Advisory 22 Committee, one of which we're holding today. 23 Similar to the previous years' Investment 24 Plan, we do not anticipate a full \$100 million allocation for fiscal year 2018-2019. Rather, we 25 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 expect to have a \$95.2 million allocation for 2 project funding.

3 The allocations described in the 4 Investment Plan are for general project categories and provide an overview of the status 5 6 of the fuel or technology and its potential over 7 the coming fiscal year. The specific requirements of what we'll ultimately fund are 8 9 determined by each funding solicitation and not 10 by the Investment Plan.

11 To date, the Energy Commission has 12 provided over \$745 million in funding through the 13 ARFVTP. About 25 percent of this has been 14 invested in biofuel production and distribution projects. Another combined 36 percent has been 15 16 provided for electric charging infrastructure, 17 light-duty electric vehicle incentives, medium 18 and heavy-duty electric vehicle demonstrations, 19 and electric vehicle and component manufacturing. 20 Nineteen percent of the funding has gone to hydrogen refueling infrastructure and vehicle 21 22 demonstration, 13 percent to natural gas fueling 23 infrastructure and vehicles, 1 percent to propane 24 vehicles, and the remaining 6 percent to projects 25 that either incorporate multiple fuel types or do

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 not address specific fuel types.

2 To demonstrate its commitment to 3 diversity, the Energy Commission adopted a 4 resolution during the April 2015 Business Meeting to firmly commit to increasing the following: 5 6 The participation of women, minority, disabled veteran, and LGBT business enterprises in program 7 8 funding opportunities, outreach to and 9 participation by disadvantaged communities, 10 diversity and participation at Energy Commission 11 proceedings, and diversity in employment and 12 promotional opportunities. 13 The Energy Commission is also committed 14 to taking steps toward broadening the pool of 15 applicants to our various programs, especially

under-represented groups, disadvantaged

17 communities, and small businesses.

16

18 Workshops such as these are part of a 19 continuing effort to encourage diversity and 20 participants for Energy Commission programs which will help to ensure equitable access to Energy 21 22 Commission funding, creating jobs, and provide 23 economic stimulus in under-represented and 24 disadvantaged communities. Increase competition 25 to ensure the best opportunities are identified

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 and funded. And ensure that local needs are
2 identified and addressed.

The schedule that we expect to follow for the 2018-2019 Investment Plan Update is outlined on this slide.

6 We released the Draft Staff Report on
7 November 2nd and we're holding the first Advisory
8 Committee meeting today.

9 We will release the Revised Staff Report
10 by January 10th and hold a second Advisory
11 Committee meeting in late January or early
12 February.

After reviewing and incorporating After reviewing and incorporating comments from that workshop, we expect to release the Lead Commissioner Report in March and seek Business Meeting approval for the final document in April.

18 These are a few key considerations which 19 will have a notable impact on this Investment 20 Plan Update. In late September the California 21 Air Resources Board released their Draft Funding 22 Plan for Clean Transportation Incentives, which 23 includes funding from the Air Quality Improvement 24 Program, the Low Carbon Transportation

25 Investments, and other sources.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

It proposes over \$660 million in
 investments for alternative transportation
 projects, including \$188 million for the Clean
 Truck and Bus Vouchers, and \$190 million for
 advanced freight equipment demonstration and
 deployment projects.

7 In addition, the State is seeing a 8 substantial increase in the amount of funding 9 available for electric charging infrastructure, 10 with funding from the Volkswagen settlement and 11 the Investor-Owned Utilities now available. And 12 I will discuss this in more detail later in the 13 presentation.

Also noteworthy is the implementation of Senate Bill 1383, of 2016, which requires a 40 to for percent reduction in the emissions of shortlived climate pollutants by 2030.

18 We expect that the ARFVTP will be able to 19 contribute to these goals with low carbon fuel 20 production projects.

This slide shows the layout of the Investment Plan, which is divided into chapters based on the supply chain stage. The program covers nearly the entire supply chain for alternative fuels, from production to

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 distribution infrastructure, to vehicles.

2 The remainder of this presentation will 3 follow this outline, as well.

The first category in the Investment Plan 5 is Low Carbon Fuel Production and Supply, which 6 is an evolution of the previous year's Biofuel 7 Production and Supply Allocation.

8 We're proposing a \$25 million allocation 9 for fiscal year 2018-2019, which is about \$5 10 million more than last year.

11 This category is expected to provide 12 funding support for the production of 13 nonpetroleum diesel and gasoline substitutes, 14 such as biodiesel and ethanol, as well as for 15 renewable natural gas and renewable hydrogen.

We have a continuing focus on waste-based Feedstocks, such as woody biomass, wastewater, and municipal solid waste as these tend to have the lowest carbon intensity of any fuel.

As in previous years, the funds in this category are expected to be open to multiple fuel types in development stages, including pilot demonstration and commercial scale projects. The category has two parallel goals. One of which is to continually drive improvements in

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

the cost effectiveness of these projects. This
 will ultimately take the form of low cost,
 commercial scale biofuel facilities.

The second goal is to encourage the use of more advanced pathways and feedstocks for biofuel production.

7 Beginning with this Investment Plan 8 update, we expect to include renewable hydrogen 9 production as an eligible product type in this 10 category. And this is the reason for the new 11 category name because renewable hydrogen can be 12 produced from both biomass and electrolysis, the 13 latter of which is not a biofuel.

14 The increase in funding to this category 15 compared to last year is, at least in part, to 16 support this new project type.

We may also pursue a new concept for integrated renewable natural gas production and distribution facilities, which would encourage the use of renewable natural gas while overcoming barriers to distribution.

This concept may involve a single grant agreement that would provide funding for both renewable natural gas production and refueling infrastructure.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

These agreements could also include
 funding for dedicated low-NOx natural gas
 vehicles that would use the fuel produced by
 these facilities.

5 Moving on to electric charging 6 infrastructure. This graph illustrates the 7 progress our State and our Nation have made with 8 electric vehicle adoption.

9 The nationwide monthly sales of EVs are 10 represented with the blue columns. And as you 11 can see, the rate of sales continues to increase 12 as time goes on and more electric vehicle makes 13 and models are available.

Cumulative California sales, shown with the green line, are also steadily increasing and have surpassed 330,000 vehicles. For reference, at this time last year we were at less than 240,000 EVs in California, so we had a 35 percent year-over-year increase in the number of deployed EVs.

Given the increasing pace of electric 22 vehicle sales, as well as the goals of the ZEV 23 Action Plan, we expect that we will need to 24 provide continued State investments for electric 25 charging infrastructure.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

As in previous years, we expect that this category will primarily fund infrastructure for light-duty vehicles, such as passenger cars and trucks, but may also fund infrastructure for medium and heavy-duty vehicles, if needed.

6 For this coming fiscal year, we are
7 proposing a \$20 million allocation for electric
8 charging infrastructure, which is an increase of
9 about \$3 million compared to last year.

10 California has set a goal to have 1.5 11 million zero-emission vehicles on the roads by 12 2025 and the majority of these are expected to be 13 electric vehicles.

14 To determine how many chargers will be 15 required to support these vehicles, the Energy Commission, in cooperation with the National 16 17 Renewable Energy Laboratory, developed the EVI-18 PRO model. From this model, we're estimating 19 that the State will need 500,000 charge points by 20 2025 and this comes at an estimated cost of \$2 21 billion.

In addition to the ARFVTP, several other organizations are now providing significant funding for light-duty electric vehicle charging infrastructure. However, these are limited to

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 certain project types or service territories.

The Volkswagen group set up the company,
Electrify America, to handle investments
resulting from the Diesel Emission Settlement.
And this will provide an average of \$48 billion
per year during the first 30-month investment
cycle for electric charging infrastructure.

8 In addition, PG&E is expected to invest 9 an average of \$43 million per year, and San Diego 10 Gas & Electric Company is expected to invest an 11 average of \$15 million per year in their 12 respective pilot programs for utility-owned 13 charging infrastructure.

Southern California Edison has already Is planned \$22 million in investments and is seeking approval from the CPUC for an additional \$8 million investment.

Despite the scale of these other programs, we still foresee a strong need for ARFVTP funding for charging infrastructure to invest in both geographic areas and sectors that aren't covered by other programs.

The slide, which was prepared by the California Air Resources Board for their annual Hydrogen Evaluation Report, provides context for

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 California's hydrogen refueling station

2 deployment efforts.

In this graph, the green bar represents the fueling capacity of the stations funded to date, measured in the number of vehicles which can be supported. And the purple bar represents the station capacity from expected future investments.

9 The solid vertical bars represent 10 estimates for the number of hydrogen vehicles 11 expected to be on the road.

12 Similar to previous years, the Air 13 Resources Board is projecting that the currently-14 funded infrastructure will be sufficient until 15 the end of this decade. But even with predicted future infrastructure investments the State is 16 17 still expected to experience shortfalls in 18 hydrogen refueling capacity early in the next 19 decade.

For fiscal year 2018-2019 we are proposing a \$20 million allocation for hydrogen refueling infrastructure, which is the maximum allowable under Assembly Bill 8. Based on historical and expected station costs, we estimate this allocation should support the

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 deployment of up to ten stations, plus operations
2 and maintenance support.

We expect a continuing need for O&M funding in order to support the business case of station developers. And this is because the deployment of hydrogen vehicles is still in the early stages. We expect that the need for this support will dissipate as more hydrogen fuel cell vehicles are on the roads.

One of the major proposed changes to the 2018-2019 Investment Plan is that we're proposing to remove the dedicated funding for natural gas fueling infrastructure and vehicles and combine these project types into the Advanced Freight and Fleet Technologies category.

16 What we've found is that over the past 17 couple years these funds have not been used by 18 applicants to the degree expected.

19 The most recent funding solicitation for 20 natural gas fueling infrastructure, which was 21 GFO-16-602, only received one and a half million 22 dollars in eligible applications, despite having 23 three and a half million dollars available. 24 Meaning that this solicitation was under-

25 subscribed by almost 60 percent.

1 In addition, the Natural Gas Vehicle 2 Incentive Project, unfortunately has only been able to provide about \$5 million per year in 3 4 incentives, which is half of the historical annual allocation for natural gas vehicles. 5 6 Although the Natural Gas Vehicle Incentive Project originally saw a strong demand 7 8 for incentive reservations, many of these reservations did not ultimately lead to a vehicle 9 10 purchase. 11 Also, both of these funding allocations 12 have high levels of unencumbered funds, with 13 \$4,400,000 available for natural gas 14 infrastructure projects and \$19,700,000 available 15 for natural gas vehicle incentives. 16

16 Finally, the Air Resources Board is 17 planning to provide some incentives for natural 18 gas vehicles through their Clean Truck and Bus 19 Vouchers.

The Advanced Freight and Fleet Technologies category is also continuing to evolve. As in previous years, this category still focuses on the needs of medium and heavyduty vehicles which are most commonly used for freight and in fleets.

1 We find these as Class 3 through 8 2 vehicles, with a gross vehicle weight of over 10,000 pounds. And we focus solely on the 3 alternative fuel and zero-emissions power trains. 4 5 For this fiscal year, the Air Resources 6 Board is planning a major expansion of vehicle support projects under their Clean Transportation 7 Incentives. These include the Clean Truck and 8 Bus Voucher incentives, which has a proposed 9 10 budget of \$188 million and is expected to offer 11 vouchers that will cover up to the entire incremental cost of a zero-emission vehicle. 12 13 In addition, the Air Resources Board is 14 also planning to provide \$190 million in investments for the Advanced Freight Equipment 15 Demonstration and Deployment Project. 16 17 Taking these other funding sources into 18 account, we are proposing a 17 and a half 19 million-dollar allocation for this category. 20 The ARFVTP has been the State's main 21 source of funding for alternative fuel 22 infrastructure projects and we expect to continue 23 in this lead role by taking into account the need 24 to develop fueling infrastructure alongside the 25 vehicles I discussed in the previous slide.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

We expect that an increasing share of
 funding from this category will go towards
 dedicated fueling infrastructure for freight and
 fleet vehicles.

5 We also expect that the Energy Commission 6 will continue to work with the California Ports 7 Collaborative to help implement the California's 8 Sustainable Freight Action Plan.

9 The Energy Commission has also been 10 tasked with administering up to \$75 million for 11 the retrofit and replacement of school buses. 12 These buses will likely use zero or near-zero-13 emission power trains and may also require 14 fueling infrastructure. So, funding from this 15 category may be used for those purposes.

In addition, any suitable projects for natural gas vehicles and fueling infrastructure will likely be funded from this category once the dedicated natural gas funding is depleted.

Finally, we do expect to continue to fund advanced technology freight and fleet vehicle demonstrations in some capacity as the ARFVTP has been a stable source of funding for these projects since the inception of the program.

25 For the coming fiscal year, we're

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

proposing to continue the Manufacturing category 1 with a \$5 million allocation. 2

3 The 2017-2018 Investment Plan restarted 4 funding for manufacturing after a two-year hiatus and we haven't yet gone forward with the 5 6 solicitation for these projects, so we don't have much to report at the moment. 7

8 This category is expected to fund 9 projects that expand in-state manufacturing 10 facilities for zero and near-zero-emission 11 vehicles, vehicle components and infrastructure. 12 We expect the \$5 million allocation will be able 13 to fund one or two projects that will indirectly 14 support the other ARFVTP categories, as well as 15 the general goals of the program.

16 The projects are also expected to create 17 jobs and economic benefits in the State.

18 Finally, I'm going to provide a summary of the remaining Related Needs and Opportunities 19 20 categories. These allocations are meant to 21 support alternative fuels and advanced technology 22 vehicles beyond what is proposed in the previous 23 categories.

24 The emerging Opportunities allocation is largely set aside for project types which weren't 25 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 anticipated during the Investment Plan
2 development process.

In the past, this category has also targeted Federal Cost Sharing project to bring Federal grant money to California. And it may also target cost sharing opportunities with California Air Districts in the future. We're proposing an allocation of

9 \$4,200,000 for this category and this is based on 10 the historical and projected needs for funds.

11 Our Workforce Training and Development 12 activities are also continuing with interagency 13 agreements and these also support the California 14 Community Colleges system. This category has and will continue to provide funding to help meet 15 emerging workforce needs associated with the fuel 16 17 and vehicle types we fund in other parts of the 18 program.

19 For the coming fiscal year, we're 20 proposing a \$3,500,000 allocation based on the 21 anticipated need of these agreements and 22 activities.

23 Those are all of the categories we're 24 proposing for funding in this Investment Plan 25 Update. Going forward we will be seeking

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

feedback on all of these allocations, the 1 Investment Plan, and the program in general from 2 3 all stakeholders.

4 In order to incorporate any comments in the Revised Staff Draft, we're asking to receive 5 them no later than Friday, November 17th. 6

7 We prefer to receive comments through the 8 Energy System's Ecommenting system and there's a 9 link to that on this slide and in the workshop 10 notice.

11 We also accept comments via e-mail and regular mail, and instructions for where to send 12 13 these are also in the workshop notice.

14 We expect to release the Revised Staff Report of the Investment Plan in advance of the 15 16 January 10th deadline we have, and are planning 17 to hold a second Advisory Committee meeting in 18 late January or early February, with a location 19 yet to be determined.

20 This final slide shows a summary of all 21 the funding allocations we are proposing in this 22 draft of the Investment Plan Update.

23 The Advisory Committee discussion will 24 begin momentarily, during which we hope to have 25 an open and frank discussion about these proposed CALIFORNIA REPORTING, LLC

1 funding allocations and categories.

I can also answer any clarifying questions about this presentation, now. However, please hold off on any questions or comments about specific fuel types, technologies or allocations until the discussion or the public comment period.

8 Thank you.

9 COMMISSIONER SCOTT: Thank you, Jacob.
10 Do we have questions from our Advisory
11 Committee Members for Jacob, on what he's just
12 presented?

13 Please, go ahead.

14 MS. SHARPLESS: I was wondering, just so 15 I can get sort of a better understanding of how 16 you evaluate the barriers and the opportunities when you establish the direction for allocations, 17 18 do you ever do surveys? I just don't understand 19 right at the moment why some allocations, when we 20 have these categories, are not being used. And, 21 you know, so they either carry over or we redistribute them. Can you tell me why that's 22 23 happening? 24 MR. ORENBERG: So, this is a forward-

25 looking Investment Plan. You know, we are

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

dealing with fiscal year 2018-2019 and it's done 1 2 up to a year in advance. So, we try to evaluate 3 the opportunities and barriers that we foresee by 4 discussing these issues with our technical staff and the subject matter experts, as well as 5 6 engaging with industry, reviewing what other State agencies and the Federal Government are 7 8 doing, and their plans for funding.

9 And yes, actually in the past we have10 done surveys with our funding recipients.

MS. SHARPLESS: But can you specifically, in those categories where the money is left on the table because there's not enough response to the solicitations, have you done an analysis of why that happens?

16 MR. ORENBERG: We are currently 17 conducting an analysis. In the respect to 18 natural gas vehicles and natural gas fueling 19 infrastructure, some of the barriers that we're 20 encountering there is a poor price differential 21 between natural gas and other petroleum fuels, 22 specifically diesel. For several years they've 23 been at about the same price. You know, one goes 24 up, one goes down. But there hasn't been a 25 significant price benefit for natural gas for a

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 few years, now.

2 There used to be a substantial benefit of 3 a dollar or more per gallon equivalent.

So, that's one of the primary barriers
we're seeing with the natural gas vehicle
incentives.

7 There are some other issues that we're 8 looking into with the structure of the actual 9 incentive project, but I can't really get into 10 that right now. But we are trying to see how we 11 can better distribute this funding.

12 COMMISSIONER SCOTT: Bonnie and then 13 Ellen.

MS. HOLMES-GEN: Hi. Thank you. Bonnie
Holmes-Gen. I didn't introduce myself earlier,
sorry. American Lung Association in California.
Thank you for the excellent overview.

18 I have two questions. One, just given 19 the influx of climate investment money, as you've 20 mentioned in several places there's so much more 21 funding available directed to many of these 22 purposes, including freight, and I'm just 23 wondering if you could just kind of step back and 24 give kind of a little bigger picture as to has 25 anything changed about the way that you're

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

suggesting to allocate this money, given the mix 1 2 of the pots of money that's out there and the additional funding that's available? Has there 3 anything changed about the purpose or the niche 4 that we see for this particular pot of money, 5 given the array of new funding that's out there? 6 7 MR. ORENBERG: The primary change has been to the Advanced Freight and Fleet 8 Technologies category. Because the Air Resources 9 10 Board is providing substantial funding to near-11 zero and zero-emission vehicle deployment and 12 demonstration projects that category, Advanced 13 Freight and Fleet Technologies, we expect it to 14 shift significantly towards infrastructure to 15 support zero-emission and near-zero-emission medium and heavy-duty vehicles. 16 MS. HOLMES-GEN: And I didn't hear you 17 18 mention specifically about -- is the zero-19 emission infrastructure for heavy-duty embedded 20 in the Advanced Freight and Fleet Technologies 21 pot or is that part of the zero-emissions pot? 22 Where is that piece of it? 23 MR. ORENBERG: The infrastructure for the 24 heavy-duty, zero-emission vehicles we expect to 25 fund from the Advanced Freight and Fleet

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 Technologies category.

2 We have also left the electric charging 3 infrastructure category open to fund 4 infrastructure for medium and heavy-duty vehicles if we see an opportunity and a need to do that. 5 But the Advanced Freight and Fleet Technologies 6 category is expected to be the primary source of 7 8 funding for those types of projects. 9 MS. HOLMES-GEN: And is that something 10 that will just be considered along with the

11 applications for the specific vehicles or is

12 there any separate set aside for the

13 infrastructure piece?

14 MR. ORENBERG: It's not -- we don't make a distinction in the Investment Plan as to how 15 16 much money will go to each project type. That 17 will be determined by the specific solicitations. 18 COMMISSIONER SCOTT: And that's something 19 that we will workshop. You know, we often do 20 those pre-solicitation workshops where we gather 21 a lot of information to understand exactly where 22 the need is. And so, we will be doing that in 23 this space as well.

24 MS. HOLMES-GEN: But it would just -- it 25 would generally be -- it's just one of the

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 projects that can be applied for through that 2 bin, whether it's tied to a specific deployment 3 of vehicles or not? Is that correct? I mean it 4 could be a separate, it could be a combined 5 project with vehicles and infrastructure or it 6 could be separate, is that --

7 MR. ORENBERG: That would really be 8 determined by the specific solicitation.

9 MS. HOLMES-GEN: All right. Okay. I 10 mean it seems like another change in this pot, in 11 this package is that we're not suggesting any 12 backup for CVRP because we finally, hopefully, 13 have enough funding for CVRP. So, it's nice to 14 know, finally, that we are hopefully not going to 15 have gaps in CVRP funding for the next year.

16 I guess another question is just 17 regarding equity. And as you're looking at this 18 package of expenditures what kind of review has been done in terms of looking at where, 19 20 specifically, the funding has gone and what the 21 goals are in terms of ensuring that as much 22 funding as possible is going to be assisting 23 disadvantaged communities? Is that a frame that's been used here? 24

25 MR. ORENBERG: It is discussed a little CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 bit in the Investment Plan. Again, that is an 2 issue that we typically incorporate in to our 3 solicitations. I believe all or substantially 4 all of our solicitations do have scoring criteria 5 that takes into account the CalEnviroScreen 3.0 6 score, which measures community impacts such as 7 air pollution and water pollution. I think 8 income is included in those.

9 So, all of these factors are taken into 10 consideration with almost all of our funding. 11 And so, the goal is there to encourage the 12 deployment of these beneficial projects in those 13 communities, for the benefit of those 14 communities.

15 COMMISSIONER SCOTT: I have Ellen and 16 then Steve.

MS. GREENBERG: Thank you. Ellen MS. GREENBERG: Thank you. Ellen Screenberg, Caltrans. Jacob, thank you to you and other Energy Commission staff. Thank you for the presentation and for all the work on the

21 proposal.

Just staying on the topic of the Advanced Freight and Fleet Technologies Program, could you describe a bit more what's included under that program? I'm specifically wondering about

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 equipment, on-road equipment that's not freight 2 related, necessarily. Like for example hydrogen 3 street sweepers, and charging infrastructure 4 necessary to support some of the new equipment 5 available?

6 MR. ORENBERG: The Investment Plan Update, that chapter of the Investment Plan 7 8 Update is written to incorporate a broad variety of different project types. So, we target with 9 10 that category basically medium and heavy-duty 11 vehicles. These are, you know, almost 12 exclusively used either for freight and goods 13 movement or in vehicle fleets. That's where the 14 name comes from.

So, these vehicles have a gross vehicle weight of 10,000 pounds or more. I believe that's Class 3 and above. And again, we target a variety of near-zero and zero-emission power trains with these funds. So, we wouldn't specifically call out, necessarily, hydrogen but that could be open to it.

And I think as I said before, we are looking into supporting the fueling infrastructure to support these vehicles and provide a significant amount of this funding for CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 those purposes.

MS. GREENBERG: Okay, thank you.
MR. ORENBERG: Yeah.
COMMISSIONER SCOTT: Steve and then
Casey.

6 MR. KAFFKA: Bonnie's presence here and her comments remind me of an item I found in the 7 actual document, the proposal that's been 8 9 released that we're reviewing today. And I just 10 want to bring it up. On page 27, you have a 11 comment about the State Implementation Plans for 12 air quality. And you talk about both the South 13 Coast and the San Joaquin Valley being two areas 14 in extreme non-attainment, which are really quite 15 true.

16 And then you mention that there are 17 actions in the State's policy program to affect a 18 very significant reduction in emissions in the South Coast Air Basin by 2031. And it stops 19 20 there. There's no further comment about the San 21 Joaquin Valley. And I think that's a significant 22 omission. And I'm just curious if there are 23 either no programs that are particularly focused 24 on the San Joaquin Valley or is it omitted here 25 for reasons that effectively are just overlooked,

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 or what?

2 MR. ORENBERG: There is no reason for 3 that omission. I will certainly look into that 4 for the Revised Staff Report and see if I can incorporate something for the San Joaquin Valley. 5 6 COMMISSIONER SCOTT: Yeah, that's a great catch. We can add that in. 7 8 MR. KAFFKA: I mean, are there such 9 programs? 10 COMMISSIONER SCOTT: Yes, the San Joaquin 11 Valley certainly has a series of clean air 12 programs. I don't have their attainment dates 13 right off the top of my head. Someone around the 14 table may. But we should absolutely include that. That was just an oversight. Thanks for 15 16 pointing that out, though. 17 MR. KAFFKA: Well, it's related to 18 another set of comments I have and I'm not sure 19 where the right moment is to bring them up. It's 20 what I consider perhaps a significant omission 21 from this plan. And I'm not sure whether it should be discussed now or later when there's 22 23 going to be a more thorough discussion of 24 biomass. 25 COMMISSIONER SCOTT: Yeah, why don't we

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 do that during the discussion of biomass and 2 we'll just do this part for additional clarifying 3 questions for Jacob. And then, when we get into 4 the discussion we can get into the details there. 5 Casey, please go ahead.

6 MR. GALLAGHER: Hello. Yes, in reference 7 to workforce training and development and as well 8 as the commitment to diversity, is there any form 9 of criteria in the creation of -- criteria in the 10 quality of jobs that this plan would create?

11 MR. ORENBERG: I'm sorry?

MR. GALLAGHER: Like with the idea of the job creation, was there any kind of -- in the decision-making process of who would get the funding, of the quality of jobs that this plan would create?

17 MR. ORENBERG: I'm not sure I can really 18 speak to that. That might be a little beyond my 19 k knowledge with the workforce training and 20 development. Our funding does -- it targets, I guess, what could colloquially be called green 21 22 collar jobs. The funding is distributed to other 23 State agencies right now for programs such as the 24 Employment Development Department, the Employment 25 Training Panel, and the California Community

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 Colleges System.

As far as the quality of the jobs, I'm 2 3 not entirely sure how to address that. 4 MR. COOPER: This is Peter Cooper from the Employment Training Panel. I think I can 5 6 respond to a part of your question there. Not 7 necessarily the job creation. 8 But with the workforce training dollars, with ETP's process, we require there to be a 9 10 minimum wage for any training that's being 11 reimbursed through our funding programs. As well, placement in the jobs, as well as 12 13 healthcare benefits. 14 So, we do have -- you know, we seek to 15 support high quality jobs, but I can't really 16 speak to the job creation from, let's say, the 17 investment in manufacturing or something like 18 that. 19 MR. GALLAGHER: Thank you. 20 MR. KATO: And I just want to add, also, 21 that those basic qualifiers are things that we 22 are actually focusing more on as we move forward 23 because those are very relevant as far as 24 performance and what we're accomplishing. So, I mean those aren't lost. 25

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

COMMISSIONER SCOTT: I have Brian,
 followed by Jan.

3 MR. GOLDSTEIN: I just wanted to follow 4 up on Bonnie's question about additional funding coming in from other programs. So, I guess the 5 6 Volkswagen one I think would be a good example. So, as that comes in that funding's directed 7 8 specifically to one fuel type, is that correct? So, is it possible to balance out the other fuel 9 10 types and reallocate monies to that? 11 You take a look at the overall picture of 12 funding going to the fuel types and try to 13 maintain some sort of balance considering kind of 14 the disproportionate amount coming in from

15 external sources for one type. Or, are the 16 funding levels locked in per fuel type here?

17 MR. ORENBERG: The funding levels are 18 generally locked in as -- I mean not locked in. 19 This is a proposal, they could still change. But 20 once we adopt the Investment Plan they're 21 generally locked in and we'd have to go back and 22 change them.

When we do develop these funding levels, we do try and take into account all of the other funding sources out there. So, especially with

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

electric charging infrastructure. As I stated
 earlier, we're expecting an average of, I think,
 \$48 million per year from Volkswagen to go
 towards electric charging infrastructure.

5 But even so, we've placed a \$2 billion 6 price tag on the amount of electric charging 7 infrastructure that we needed in the State by 8 2025. So, we do think that the \$20 million 9 allocation here is justified.

10 And similar analysis has gone into all of 11 the other categories here.

MR. GOLDSTEIN: Okay. But just to clarify, that's not necessarily locked in until the budget's approved and that's something that you can take a look at annually to, you know, kind of evaluate whether one technology's getting a disproportionate attention or funding.

18 MR. ORENBERG: Correct and we do. We do 19 evaluate that every year.

20 MR. GOLDSTEIN: And then my other 21 question, well, it may be more of a comment. You 22 know, you have the cumulative awards and 23 percentage of funding and number of agreements. 24 But it would be good, I think, just for us to 25 have some type of idea of, you know, for each

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 funding category how many vehicles that could be 2 serviced over a certain period of time. So, you 3 know, how many vehicles per year can be fueled 4 with the biomethane or ethanol, and biodiesel-5 specific categories.

6 And then, an additional idea of what the 7 air quality impact is there. You know, what are 8 the emissions mitigation per vehicle. It would 9 just kind of give us an idea of the overall 10 impact of the funding that's going into each 11 category.

MR. ORENBERG: We can certainly look into13 that.

14 MR. GOLDSTEIN: Great, thanks.

15 COMMISSIONER SCOTT: We also have 16 incorporated into our Integrated Energy Policy 17 Report the benefits of the ARFVTP program and so 18 it talks about the greenhouse gas reductions that we have associated with it, the clean air 19 20 reductions. It does have a count of the number 21 of vehicles. Maybe not quite the way that you've 22 described it but we do have -- and I don't think 23 we incorporate -- we have some of that in here, 24 but there's a whole chapter that will be in the 25 Integrated Energy Policy Report that's got those

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 details as well.

2 MR. GOLDSTEIN: Gottcha, thank you.
3 COMMISSIONER SCOTT: Yes, you're welcome.
4 Jan, followed by Joel.

5 MS. SHARPLESS: Yes. Speaking to the 6 question regarding the San Joaquin Valley 7 expenditures of this money, there is a good 8 figure, ES.2, on page 4 that has the colored 9 wheel. And it does show that \$114.8 million from 10 this program has gone to San Joaquin Valley 11 solicitations.

12 But the question goes back to sort of the 13 initial question I had. Isn't this program 14 driven by who responds to the solicitations? So, 15 it's interesting because when you look at this 16 wheel you see that the districts that have huge 17 air quality problems, South Coast for example, 18 San Joaquin Valley, they are getting a 19 substantial amount of the money from this program 20 for their solicitations, even though this is sort 21 of, you know, a need-to-respond kind of program. 22 So that was what went back to my initial 23 question of, you know, why is some money being 24 left on the table? You know, where are the 25 opportunities, where are the barriers?

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 It seems that when there are barriers, 2 such as the cost differential between natural gas 3 and other forms of fuel that that's kind of a 4 barrier that we accept and we don't try to drive 5 through the barriers. We respond to the barriers 6 by going in another direction sort of.

7 That kind of gets at the nut of the question I'm asking. Because I can't quite get 8 9 my arms around, you know, the \$3 million more in 10 this category, the \$2 million less in this 11 category as to what is -- I read the analysis of 12 doing the assessment and you've done a great job. 13 But it still raises the question that this 14 program is a responsive program and there's a lot 15 of different things happening in the market now. 16 We used to, under electric vehicles, that 17 was the rock being pushed up a very steep cliff. 18 Now when you read the news, you know, you've got car companies basically dedicating their future 19 20 to electric vehicles and automated drive trains. 21 And so, it's less of a rock now and more of a 22 game of how do we harness the market to meet our 23 qoals?

24 Because this program has so many moving25 parts. I just think you guys are doing an

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 amazing job. I don't know how you keep track of 2 all the moving parts of everything you're trying 3 to cover and plus all of this new money that's 4 coming in.

5 So, I guess that's a comment. I don't 6 know if there's question attached to it.

(Laughter)

7

8 MS. SHARPLESS: Except just, you know, 9 this is a solicitation program and so somehow, we 10 need to make sure that when we do the 11 solicitations we are responding in the 12 solicitations to what the stakeholders say they 13 need in order to transform the market. Rather 14 than responding sort of in a defensive way.

15 COMMISSIONER SCOTT: Yeah, we agree with 16 that. And I think that's very much what we, and 17 the team that works all day, every day really 18 hard on these are trying to do. And so, I 19 appreciate the comment. And we will continue to 20 keep working on that and thinking about ways to 21 improve that and continue to do it better.

But that's -- you know, when we put together our pre-solicitation workshops that's what we're looking to do, get the latest and greatest, most current information. Is there a

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 barrier in an area that we need to put the money 2 towards solving? Is there a technology tweak? Maybe that's not quite the right word if you're 3 engineer. That if we can figure that out then 4 5 everyone who's using that technology then is able to -- it raises all boats. We're always looking 6 for those types of things when we're putting the 7 8 funding in. And we get most of that information 9 when we do our pre-solicitation workshops. But 10 also, just from the staff expertise and the 11 different folks that they interact with every 12 day. 13 So, I have Joel and then Thomas. 14 MR. ESPINO: Good morning. Thanks for 15 that presentation, Jacob. So, I have a couple

17 little bit of my lack of prep. So, I apologize 18 that there might be something in the Investment 19 Plan speaking to this, but just taking the 20 opportunity to ask the question.

questions here and they're mostly, I think it's a

16

You mentioned all the various, and it's been mentioned already the various pots of money that are out there, climate investments, Volkswagen. All them related to zero-emission vehicle technology.

1 I'm curious if Energy Commission has 2 worked with the Air Resources Board and the other agencies to sort of map out those different pots 3 of money, and maybe in a chart or something that 4 we can kind of reference to see which categories, 5 which vehicle types are being supported across 6 various pots of money, which ones are lacking. I 7 8 think that would be really helpful.

9 If there's something in the Investment 10 Plan that you can point me to, I think I would 11 really appreciate that.

MR. ORENBERG: Yeah, that sounds like a mr. ORENBERG: Yeah, that sounds like a great idea and we can look into including something like that or posting something like that on our webpage.

16 Chapter 2 in the Investment Plan goes 17 into depth into each of the other funding 18 categories we've taken into account. So, one by one it talks about each different source of 19 20 funding or each policy goal. So, that would be a 21 good chapter to review. And it talks more in depth specifically about the ARB's Clean 22 23 Transportation Incentives.

24 MR. ESPINO: Okay, great. I'll make sure 25 to look at that.

And my other question, similarly, I'm 1 2 more familiar with the ARB process. And I know that in their funding plans part of it is because 3 they're required through law, they break down the 4 investments that are going into disadvantaged 5 6 communities. And I'm wondering if there's a similar chart or somewhere on the website with 7 8 the Energy Commission that we can reference for 9 that purpose? 10 MR. ORENBERG: We do not have that in the 11 Investment Plan, but I believe that actually is mapped out on our website. 12 13 MR. ESPINO: Okay. Is there like a 14 specific site I can go to? 15 MR. ORENBERG: We'll have to follow up 16 with you on that and send you the link. 17 MR. ESPINO: Okay, I would appreciate 18 that. 19 And then, I just kind of wanted to end 20 with a comment and just really appreciate Bonnie 21 bringing up the points around equity, and really 22 appreciate the Energy Commission emphasis on the 23 inclusion in equity. 24 Our work with the Greenlining Institute, 25 we focus on social equity across these policies,

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 so I really appreciate that.

And my last point is around the workforce piece. I'm definitely going to get up to speed on what that program entails. But just to provide some overarching comments here, I think the emphasis on job quality is important.

7 A lot of the points that we raise is as 8 we're transitioning, right, to kind of a cleaner 9 energy economy we want to make sure that that 10 economy is better than the one we have right now, 11 right. So, we have a lot of income and equality, 12 a lot of issues in this current economy.

And so, to the extent that we can lift up minimum wages, provide living wage services, and just kind of more robust employment protections for folks, I think that that should be reflected in not just the Workforce Training Development money but also, you know, the manufacturing piece emerging opportunities.

I think we should leverage -- at the end of the day these are public funds, right, so we should try to maximize the public impact that these dollars can have.

24 COMMISSIONER SCOTT: Great. I have25 Thomas and then Brian. And then, maybe Steve,

we'll end with you just so we can get to the part
 where we get into the details of each.

But Thomas, please go ahead. Then Brian,4 then Steve.

5 MR. LAWSON: Thank you, good morning. 6 Sorry I was late. I had a couple of points and a 7 couple of questions. And I wanted to start off, 8 obviously, with Slide 21.

9 And I think one of the issues that our 10 industry has been dealing with over the last 11 couple of months is communication, I think, in 12 trying to figure out how do we deal with 13 problems.

Obviously, I'm reading here that the incentive funding is under-utilized. And to me that's a red flag that there's some issues that we need to work out with the particular program administrator and maybe some changes we need to make inside the program.

And I would love to have a conversation with staff and maybe UCI folks and figure out what are some feedback that they're hearing from folks that are interacting with the program, and how do we incorporate some changes to make it work much better than it is right now.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

I think as an industry we've been trying 1 2 to obviously engage, not just with CEC, but also with the ARB on some of these programs and trying 3 to tweak different things here and there. And I 4 think that, you know, we'd love to have a more 5 6 robust conversation about that because I think that there are some things that we may be hearing 7 8 that we're trying to push for, that may not be 9 coming all the way up the pipeline.

10 So, I'm very much looking forward to some 11 real engagement on that in the next couple of 12 weeks, and month or so.

13 You know, and then I'd love to get into 14 some of the data as well, right, and figure out -15 - you know, we talked yesterday a little bit 16 about the reservations and some of those coming 17 back, and really getting into some weeds on that 18 at that time, as well, to figure out a percentage 19 of folks that are returning, and how do we kind 20 of encourage folks to follow through on those 21 collections.

22 And then, we've talked briefly about some 23 of the issues with folks like Penske, and others, 24 that are having some difficulty with trying to 25 figure out how they can interact with the program CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 in a better way. So, they have an opportunity, 2 especially for fleets or smaller fleets, folks 3 that can't afford to purchase new vehicles on 4 their own, and how do we get those folks. And I 5 think that can be very impactful especially as 6 we're talking about what's going on in the realm 7 of ports.

8 The other thing I wanted to talk about was on the workforce development piece. I think 9 10 we've talked about this quite a bit over the last 11 couple of months or since our last plan. And I 12 know when we were lobbying the Capitol one of the 13 issues that came up was what do you do about 14 jobs? Right, what do you do about these "oil jobs" that people are going to lose because we're 15 16 transitioning to this greener economy.

17 And so, I just want to know that that's 18 part of this plan, right. I mean, you start 19 talking about these manufacturing jobs, these 20 engineering jobs, some of these more specialized 21 positions can definitely roll over into our 22 energy projects that we have going on. 23 Obviously, CFA's got a lot of funding in those 24 programs and we expect to see a lot of those 25 projects coming online.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 And it seems like a very natural way to 2 push folks that may be in, you know, a different 3 industry into the green industry. And, you know, 4 if not have equal income, if not better income. And I think that having some kind of specific 5 6 language about how we do that or if there's issues on how we can make that happen, some kind 7 of internships or I don't know how we can do it. 8

9 But then I think the next step to that is 10 communicating that to the Legislature, right, so 11 that they understanding that that's not just --12 that we're not just -- we, as an industry, you 13 know, folks that are involved in clean tech want 14 to just take away old jobs, but that we're 15 thinking it all the way through and trying to 16 make sure whether folks can put food on the 17 table.

18 So, I think that could go a long way in 19 getting the Legislature on board with some of the 20 things that we're trying to do and ask for in the 21 future.

22 So, those are two things that I wanted to 23 talk about and we'll get into some of the other 24 stuff later on. But thanks.

25 COMMISSIONER SCOTT: Okay, thanks.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1

Brian and then Steve.

2 MR. GOLDSTEIN: As Jacob mentioned, and threw up the chart as far as number of hydrogen 3 vehicles we're expecting in the coming years, and 4 kind of the anxiety we have about being able to 5 build enough stations to fuel those. And so, 6 along that line of thinking I'm always trying to 7 8 consider, you know, how can we build more 9 stations or save money on the stations as we can, 10 and stretch ARFVTP dollars.

11 And I'm wondering if the Energy Commission looks at overlap in the cost of 12 13 installing the various technologies, right? So, 14 if site prep is 10 or 20 percent of building a 15 hydrogen station, is there similar site prep to 16 building a CNG station, right. And if you co-17 locate them would you be able to save money on 18 both technologies and then have more money to spend on additional stations? 19

20 So, it's stuff like, you know, either 21 zoning, permitting or laying the infrastructure 22 to actually get to the station, or the 23 electrical, specifically. I know that there are 24 some huge electrical requirements on several of 25 these fuel types.

1 So, you know, I'm wondering or suggesting 2 that we take a look and see where that overlap is 3 and figure out if we can save money on the 4 individual stations by co-locating them. Thanks. COMMISSIONER SCOTT: 5 Thanks. 6 Steve. 7 MR. CLIFF: On pages 15 and 16 in the Proposed Plan there's a discussion of cost 8 benefit analysis, which I think is very good. 9 10 And it's particularly focused on carbon 11 reductions for innovative investment. 12 But to support some of the other comments 13 that have been made here, including Mr. Lawson's, 14 my question is whether or not -- I mean, I think 15 carbon reduction per unit of investment is very 16 critical. It's a fundamental piece of the 17 program. But is there some other way to also 18 account for some not as readily carbonized or monetized benefits that might come from these 19 20 programs? 21 So, for example, employment opportunities 22 and growth. And other secondary benefits, since 23 I think about biomass, I think about the 24 beneficial uses of biomass from a landscape, 25 wildfire reduction for example could be greatly 59 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

enhanced by providing a market for that biomass,
 and some of which would be in the energy economy.

And so, while carbon reduction still is the most important thing, we have to also account for the other things that people desire, such as infrastructure, and homes, and let's say less wildfire for example. So, I just wanted to raise that.

9 COMMISSIONER SCOTT: Thank you.
10 So, let's go on to our staff
11 presentations on the ARFVTP activities. So,
12 those will be brief, just to kind of whet your
13 appetite a little bit about what's taking place
14 in each of these categories, and then we will
15 discuss the categories.

16 Let me just turn to the -- oh, I'm sorry, 17 Steve, did you have something you wanted to say? 18 No, no, this Steve.

And let me just make sure, Shannon, if you want to jump in at any time, and we forget to call on you, please raise your hand I'll make sure that my WebEx folks are flagging me down so that you can participate fully, as well.

24 MS. BAKER-BRANSTETTER: Thank you.
25 COMMISSIONER SCOTT: I did want to say

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

welcome to Peter Cooper, to Bonnie Holmes-Gen, to
 Steve Cliff, and to Thomas Lawson who have joined
 us since we did the round of introductions at
 10:00 a.m.

5 And also, to let folks know that if you are wanting to make a comment we have blue cards. 6 They're sitting up on the front table there. You 7 8 just pick it up, put your name on it, let us know 9 what you want to comment on. And then, if you 10 bring it over to Patrick, who's waving at you 11 there, he will get t hose up to me and that's how 12 we know that you'd like to make a public comment, 13 for those of you who are in the room.

14 So, with that, let's get going on our 15 presentations and discussion.

16 MR. ORENBERG: Thanks, Commissioner 17 Scott. So, as you said, we'll now begin the 18 Advisory Committee discussion on low carbon 19 fuels. And our Biofuels team will start off with 20 a brief presentation on the allocation.

21 We will then proceed with the discussion.
22 After which we'll have a public comment period
23 specifically for low carbon fuels.

24 Just also, as a note, if you're 25 participating via WebEx and you would like to

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 comment, please use the raised hand feature. We'll then call your name to speak, and unmute 2 you during the public comment period. 3 4 And Shannon is actually a panelist on the WebEx, so she is unmuted 100 percent of the time. 5 6 COMMISSIONER SCOTT: Oh, great. Okay. 7 MR. ORENBERG: So, with that I will turn this over to Bill Kinney, who will be presenting 8 9 for our Biofuels Unit. 10 MR. KINNEY: Thank you, Jacob. Good 11 morning, everyone. 12 COMMISSIONER SCOTT: Good morning. 13 MR. KINNEY: My name, for those of you I 14 haven't met, is Bill Kinney. And I am the 15 Technical Lead for the Biofuels Unit, within the 16 Emerging Fuels Office. I see a few familiar 17 faces here today. 18 So, in the, what is it, it's been nine 19 years, almost, since we started doing this, we've 20 funded 60 projects. We've invested a total of 21 \$168 million in those projects. 22 In response, I'm just going to try and ad 23 lib here a little bit in some of the questions. 24 We do try and coordinate our funding with other 25 agencies and what's going on that affect the

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 stakeholders in our area. So, we're ever mindful 2 of what's going on out there and trying to 3 balance what we do with what everyone else is 4 doing so that we're meeting the needs that we 5 can, as well as we can.

6 We have some discretion about how we 7 allocate or divide up our money so that we have, 8 in the past, done fuel type allocations. Most 9 recently, we did a funding opportunity based on 10 scale. And, you know, we're still trying to 11 evaluate how that worked. But we do have some 12 discretion to try and meet changing needs.

And we do have a small amount that we've reserved, which I'll talk about in a minute, for emerging technologies and emerging needs in the market.

17 Okay. So, we've funded approximately 18 135.7 million gallons of capacity within the 19 State. And the average weighted carbon 20 intensity, volume weighted carbon intensity is 21 24.1 grants of CO2 equivalent per megajoule. 22 We've reduced the transportation GHGs by 23 1.3 million tons, which sounds like a lot. But, 24 of course, that's pretty small compared to the 25 440 million that Jacob talked about earlier.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 And so, our funds have leveraged over 2 \$500 million in public and private investment 3 statewide. And of that, approximately \$390 4 million have been invested in disadvantaged communities. So, that's about 78 percent. So, 5 6 responding to, you know, the concerns about that. 7 And of that, we've generated about 572 8 long-term jobs and 1,589 short-term jobs. And 9 the total impact that we've measured from our 10 stakeholders is almost \$106 million a year in 11 State and Local tax revenues. And of that, 12 almost -- again, almost 89 percent or \$84.4 13 million in disadvantaged communities. 14 Let's see, I guess that's covered that. 15 So, as we look at the emerging needs and 16 opportunities to fulfill our mission, we have 17 sort of broad funding areas. So, large 18 commercial facilities are typically high volume, high cost effectiveness, low-carbon fuels. 19 And 20 these typically have higher employment impacts in 21 the communities. Not always. 22 Community scale facilities are an attempt 23 to match production capacity with totally --24 sorry, locally available feedstock supply. And 25 these projects typically address complementary

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

State goals such as short-lived climate pollutant
 reduction and also waste management.

3 And then, finally, the sort of third area 4 that I mentioned a minute ago, transformative technologies. So, there we're looking at 5 technological advancements that increase the 6 yield of fuels for a given level of feedstock or 7 8 general productivity, or cost effectiveness. And 9 an example of that would be, you know, a 10 renewable gasoline that we can help hurdle the 11 blend wall.

Additionally, we look at sustainability Additionally, we look at sustainability and we look at the applicant's ability to bring here a substance and the market. Such as such

16 This is an example of one of our 17 projects. It's an interesting business model. 18 It's AltAir Fuels, in Paramount, California, 19 southeast of L.A. And they retrofitted an 20 existing oil refinery to produce biofuels.

21 And they produce about 40 million gallons 22 a year and they support 200 direct and indirect 23 jobs. They produce renewable diesel and jet 24 fuel. They can vary their production process to 25 meet the changing market needs among those two

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 fuel types.

And then, further -- other recent
examples in this area are Crimson Renewables,
Tracy Renewable Energy, SJV Biodiesel, Community
Fuels, and New Leaf Biofuel, LLC.

6 So, this, we've got two maps here. The 7 one on your right, the yellow areas are, as I 8 understand it, the areas of disadvantaged 9 communities. And all the dots are different 10 kinds of feedstock sources.

11 The map on the left shows a particular 12 project, California Bioenergy, and they are 13 trying to link a series of dairies and combine 14 with the low volume and low pressure gathering, 15 collecting pipelines into a centralized facility 16 that then is able to utilize economies of scale, 17 and clean up. And pipeline injection. Sorry.

18 So, am I running out of time? I'm just
19 trying to -- okay.

20 So, this is a quick slide here. This, on 21 the left, is Tracy Renewable Energy and they are 22 utilizing sugar beets for ethanol. And it's sort 23 of a combined, multi-renewable energy project. 24 And then, G4 is a project that we 25 completed about a year and a half ago, or two

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 years ago, and it is converting woody biomass to biomethane. 2 3 So, kind of returning to the -- whoops. What did I do here? 4 5 (Pause) 6 MR. KINNEY: So, anyway, emerging opportunities for advancement here. Renewable 7 8 drop-in diesel and drop-in gasoline, woody biomass conversion, and other renewable fuel 9 10 pathways, including biocrude. 11 We have approximately \$17 million 12 available from previous solicitations and we 13 probably will allocate that between commercial 14 scale and transformative scale solicitations. And we're hoping to do a demonstration facilities 15 16 solicitation early next year, and commercial 17 facilities perhaps in the future. 18 And the proposed allocation, you already 19 heard about that. 20 Do we do questions, now? Should we do questions or later? 21 22 COMMISSIONER SCOTT: Unless anyone has a 23 clarifying question for Bill, please feel free to 24 ask. Otherwise, we will jump into our -- anyone on the Advisory Committee. Otherwise, we'll jump 25 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 into our discussion.

I also wanted to -- thank you, Bill, for the presentation.

Welcome John Shears, who has joined us on5 the WebEx.

6 And we'll start with Steve and then go to 7 Joe.

8 MR. CLIFF: Hi Bill. I want to actually 9 start by saying I think that the Energy 10 Commission staff does a great job with this 11 program, with all the conflicting demands that 12 are there.

But I also want to ask a question about what I think of as an absence in the kinds of things that perhaps might be being considered. And this is not simply an issue for the Energy Commission. I think it's also the Air Resources Board and other State agencies.

And that is there's, I think, an absence of the consideration of higher octane fuels or alcohol blend alternatives in not just this plan, but in actually the State's consideration of its future transportation fuel structure and opportunities.

25 It's not that that particular pathway CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 might be the most, the best pathway or even an 2 appropriate pathway for the State. But I notice 3 in trying to look for such things an absence of 4 consideration.

5 And I think that's -- if we're going to 6 be thorough and since the original AB 32 7 legislation suggested that the State should not 8 favor any particular pathway, the absence is in 9 fact, I think, a significant thing.

10 And my reason for pointing it out is 11 because I think about biomass use. And it's 12 quite -- there are a number of beneficial uses of 13 biomass that would be, I think, incentivized or 14 enhanced by having a market for liquid 15 transportation fuels, perhaps ethanol. Ethanol 16 being one of the easiest or most efficient fuels 17 to make from biomass.

18 Those might be in the California context, for example, ethanol made from woody biomass. 19 20 They might be in the national context, since 21 California imports so much feedstock from the 22 west currently, and the rest of the country does 23 as well, the opportunity for perennial crops to 24 be introduced into the largely annual crop-25 dominated landscape in the Midwest production

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 environment. The idea of using perennial grasses 2 for erosion control and remediation of nutrient 3 loss and so on is actually a very positive thing 4 that would be a nice secondary benefit from the 5 use of these kinds of fuels.

6 And I see nowhere, including in the Air 7 Board's energy model that's online, where you can 8 look at alternative pathways, and there's not 9 even a category for this.

10 So, it's absence is striking and I think 11 here as well. There's other benefits from this. 12 I mean if we were to be able to support in-State 13 production of additional ethanol fuels that leads 14 to significant job creation of the most robust 15 and beneficial types of jobs. Particularly in 16 areas where biomass exist, which are largely 17 among disadvantaged communities and disadvantaged 18 areas.

19 So, there's, I think, a number of 20 potential benefits that might accrue, I just 21 think that they should be more thoroughly 22 evaluated than I see happening in current policy. 23 Circles, particularly, in the agencies that are 24 most effective in this area.

25 COMMISSIONER SCOTT: Joe and then Joy.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

MR. GERSHEN: I also want to thank
 everybody for the great work. I mean, it's a
 pretty Herculean task and you guys are doing a
 great job. So, thanks again for all that work.

5 So, I don't know if now's the exact time, 6 just wanted to point out a couple of things in 7 the actual plan I found and didn't have a lot of 8 time to review. So, I'm going to submit written 9 comments later, before the 17th, and get into it 10 in more detail.

11 But there's a part in there, in Chapter 12 3, where it talks about low carbon fuel 13 production and biodiesel, in particular. There 14 were 11, I think, awards and only two projects 15 are completed.

And I don't think that's correct, unless 16 17 I'm not understanding what is meant by completed. 18 But I know if you look at the Crimson Projects, 19 and the New Leaf Projects, and the Biodico 20 Projects, and there was another one that there 21 are certainly more than two that are complete and 22 producing fuel. I mean, I personally know of 23 more than two.

24 So, you might want to go back and look at 25 that. And if I'm wrong, you know, and there's

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 something that's officially not completed, I know 2 they're producing fuel, though.

So, also, I agree, you know, there's enormous petroleum and greenhouse gas emission reduction potential for any of the drop-in fuel, the renewable crude, and petroleum replacements. I'm just, I think similar to what Steve's saying, cautious about jumping away from certain things.

9 Obviously, I talk a lot here about what I 10 call downstream biofuels versus some of the 11 upstream biofuels is how I'll describe them. And 12 as most of you probably know, I'm really 13 supportive of a variety of modalities, including 14 the upstream and downstream biofuels.

But I just caution you guys to not sort
of go too extreme in one direction or another.
There's plenty of interesting things.

18 I think six or eight years ago, when I 19 joined the Committee, at one point I was asked, you know, what do I think is the best bang for 20 21 the buck? And I had sort of pointed out, well, 22 there's existing companies that are doing this. 23 They're actually successful and why not look at 24 those, and hopefully bottleneck them and expand. 25 So, several solicitations came out and those

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

companies have expanded and they're producing a
 lot of low carbon fuels and doing a great job.

3 There's some great technologies out 4 there. And then, probably there are some that 5 are not so great. And I think vetting some of 6 those projects carefully is important.

7 You know, there are a lot of technologies 8 that could be expanded. That can go through various upgrades to lower the carbon intensity of 9 10 those fuels that are already making fuel, rather 11 than jumping into something that's more esoteric. 12 It's certainly transformative. It's worth 13 putting investment dollars into some 14 transformative technologies for sure, but don't 15 want to orphan some of the ones that are existing 16 that really have a great amount of expansion, and further carbon reduction, carbon intensity 17 18 reduction potential.

Happy about finally getting some extra 20 money into this category. So, thanks, it's only 21 taken six years, or eight years, or whatever it's 22 been that I've been pounding on the table about 23 it.

24 I've also been asking for blending and 25 storage infrastructure for biodiesel. I mean,

biodiesel, I think there's a strong argument that 1 2 it's been doing a big part of the heavy lifting, a little more than 20 percent of the carbon 3 reduction under the Low Carbon Fuel Standard. 4 And so, by my calculations that's about a 3X 5 6 return on the investment dollars from this. 7 And I think one of the main stumbling blocks for larger implementation of biodiesel in 8 the State is blending and storage infrastructure. 9 10 Only about 25 or 30 percent of existing 11 California bulk fuel terminals and racks are 12 capable of blending. And I think with a minimum 13 investment from the State and potentially this 14 program into that infrastructure it would send a really strong message to the industry that we're 15 serious about this. And I think you'd see an 16 17 incredible return on that kind of investment. 18 So, it's something to continue to 19 consider, I think. Thanks. 20 COMMISSIONER SCOTT: Thanks. 21 Joy and then Claire. 22 MS. ALAFIA: Okay. Thanks. So, just a 23 couple comments. I'm really delighted to be here 24 today. Coming here a few years ago we were 25 talking about basically fossil-derived propane.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 And in light of Jim's presentation, I just want to make sure -- I'm sorry, is it Bill? Bill. 2 Sorry about that. All Payer is one of the 3 refineries that we've been looking at for 4 producing biopropane. So, they have the 5 6 capability, they have all the things, and the things, and we're just hoping to get the right 7 8 incentive. So, we're working with CARB and the 9 Low Carbon Fuel Standards, an inclusion for 10 biorenewable propane. And really just need the 11 support on many fronts, and from this group it would be the funding to make this a reality in 12 13 the marketplace. 14 Propane offers low NOx, low particulate matter. It's particularly important in San 15 16 Joaquin AQMD. 17 A very big market for propane is school 18 buses. Biopropane is completely fungible with 19 fossil propane, so it presents an opportunity to 20 have a very huge impact without a large 21 investment when you're looking at the greenhouse 22 gas emissions. Thanks. 23 COMMISSIONER SCOTT: Thank you. 24 I have Claire and then Jan.

25 MS. JAHNS: Thank you. I appreciate the

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 references to the tree mortality state of 2 emergency in the Sierras that were in this report, because that's something I think I had 3 mentioned last round as well. And I think it's 4 right that that's been identified as a ready 5 6 feedstock looking for utilization pathway. And looking at climate policies, existing and 7 8 emerging, both supported by the California Cap 9 and Trade climate investments, as well as other 10 sources. We're expecting that feedstock to grow 11 as we increase the rate of active forest management. 12

And so, I guess I have two questions. And so, I guess I have two questions. Note is I know that there has been a report underway, I've been speaking a little bit with Mr. Kinney about that, for the last couple of years looking at kind of sustainable harvest of forest biomass for fuels.

19 So, I'm wondering if there has been any 20 early feedback from that report or what the 21 status might be.

And then, the second question is what sort of outreach have you done or might you do as you look at putting together the solicitation to figure out how to maximize effectiveness to draw

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 on the forest biomass, as well?

2 Because I know working in these issues 3 you get into issues of forestry, and legal issues 4 there, and so it might be helpful to work with some of the folks who are experts in that area. 5 6 COMMISSIONER SCOTT: Bill, do you have a 7 status update on the report? 8 MR. KINNEY: Sure. So, we've received the reports from all of the task members. This 9 10 project was approximately two and a half million 11 dollars over, I guess, six years, five years. 12 And probably two dozen principal 13 investigators, plus the technicians and so on. 14 So, 12 -- 11, excuse me 11 technical 15 tasks. So, it was a complex and inter-dependent 16 set of work plans that had to be executed. And 17 that was an ambitious goal. 18 We do have, in the report, the Task 12 19 Report is an attempt to integrate all of the 20 information from the different tasks. 21 We're hoping to get some of these task 22 reports out in the near future. And so, we're 23 just trying to sort of clean things up a little 24 bit. 25 And part of the problem was that some of

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 the tasks were dependent on results from the 2 other tasks and the timing of that wasn't always 3 optimal as we tried to finish up, bumping up 4 against our deadline, our funding deadline.

5 So, we're just seeing how we can patch 6 together the few little pieces that we need to 7 complete the circle and we're hoping to get some 8 stuff out in the very near future.

9 COMMISSIONER SCOTT: Thanks.

10 And I think to your question on outreach, 11 we would love to call on you and others around 12 the Advisory Committee table to help to make sure 13 that -- I think you're right. I'm not sure that 14 our biofuels list serve, which will certainly get 15 the information about pre-solicitation workshops 16 and things like that, but it may not capture that 17 broader set of forestry folks and others that 18 you've raised. And so, if we can be creative and think about if there's a list serve that you can 19 20 also share it with, or if there are folks that 21 you would like us to contact, and add, and reach 22 out to I think we'd be delighted to do that. 23 MS. ALAFIA: And I quess it's not just 24 distribution, but rather creating the 25 solicitation. What is the process for that?

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 COMMISSIONER SCOTT: So, we typically do 2 that in what we call our pre-solicitation 3 workshops. And the staff will present what their 4 best ideas are in the space based on, you know, 5 information that they've gathered, and research, 6 and other things that they do.

7 But then we will hear back from experts 8 in the field about are there things that we're 9 missing? Are there things that we should tweak? 10 Are there things that we should include? Should 11 we write it with these types of criteria in mind? 12 Should we write it with those other types of 13 criteria in mind?

14 And they really do help and give us really good feedback on what that solicitation 15 16 ought to look like. Is there an entire category 17 -- hopefully, there's not. But, you know, is 18 there an entire category that we're missing that really needs to be included? Those pre-19 20 solicitation workshops are where we get a lot of 21 that information in from experts all around the 22 field and that's what we use to then help design 23 our solicitations.

24 Is that a fair description?

25 MR. KINNEY: It's a fair description.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 COMMISSIONER SCOTT: Yeah, so that's the 2 place to have folks engage.

3 MS. ALAFIA: Thank you.

4 COMMISSIONER SCOTT: You're welcome.

5 I have Jan and then Joel.

6 MS. SHARPLESS: Yes, thank you. I, too, 7 think the staff has done a great job in this area 8 and I'm just trying to track how we're trending. 9 We've been at this for ten years so how are we 10 doing, right?

11 COMMISSIONER SCOTT: Uh-hum.

12 MS. SHARPLESS: In terms of meeting our 13 goals. So, this is one of the categories that 14 we're doing an increase in and I'm wondering if 15 that increase is partially driven by the fact that there's more maturity in this area than 16 17 we've had since the beginning. So that now we 18 have more interest, more demand, more maturity in 19 transforming the industry. Is that a correct 20 sort of reading of what's happening in the 21 program? 22 MR. KINNEY: Well, there's never enough

23 money, right.

24 MS. SHARPLESS: Oh, sure.

25 MR. KINNEY: We've always -- we've been

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 consistently over-subscribed from the very first 2 solicitation. So, we have other stakeholders who would like to benefit from our program. So, 3 yeah, I think to some extent the maturity of the 4 industry. We're hoping to do this demonstration 5 6 solicitation in the near future, small scale, to develop some of the emerging technologies, 7 8 including higher alcohols, to respond to Steve's 9 question. 10 But yes, it's a matter that we've 11 actually -- I don't know, I guess I can't comment

12 on that. But anyway --

MS. SHARPLESS: I would just say that looking at Table 6, on page 22, which is one of the NREL analyses that the fuel production area is one of the biggest areas where we gain petroleum displacement and global climate change reductions.

And so, this seems to be a really important area to put our funding in, if we do the solicitation and take into consideration some of the comments that have been made by those who are the stakeholders in this area. I really support funding in this area.

25 COMMISSIONER SCOTT: Thank you.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 I have Joel and then Bonnie. 2 MR. ESPINO: Thank you for that 3 presentation. So, I think this is just for me to 4 try and understand here. This question or this 5 comment, followed by a question, I think is just 6 my lack of sophistication around the ARFVTP 7 scheme here.

8 But it seems to me that there seems to be 9 some sort of conflicting objectives from the 10 State. And again, I'm more familiar with the ARB 11 process, so maybe that's what's skewing my 12 comments here.

But, you know, we have these climate and air quality goals that we're all trying to meet collectively as a State. You know, I think as a social justice advocate I'm concerned about the disproportionate pollution in local communities of color from extractive and refining sources of energy, right.

And I think it's well documented through studies by the State, and other independent third parties that we need to electrify our transportation sector like, you know, decades ago to meet our climate goals, right. And so, there's an exponential increase of

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 electrification.

2 So, I guess my question and again, I 3 think this is my not understanding the history of 4 this program. But is there a long-term strategy that the Energy Commission has around ensuring 5 that, you know, in the short term these fuels do 6 7 have a purpose, right, in terms of reducing our 8 GHGs and helping us there?

9 But I think, increasingly, we're going to 10 have to sort of ramp down these types of 11 investments and increase our investments around 12 electrification in order to meet those goals. 13 And I think that that's -- I mean, maybe I'm just 14 coming from the ARB, but I think that that's a 15 consensus among lots of experts.

16 And so, I'm wondering if there's been 17 discussion around that within the Energy 18 Commission and within this Advisory Committee 19 around what's the long-term vision there of 20 ramping down on this investment category and sort 21 of increasing on the other ones around electrification, since it's starting to become a 22 23 lot more viable, now? 24 COMMISSIONER SCOTT: Yeah, I think that's

25 a fantastic question. The history of the program

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

is that the Legislature directed the Energy
 Commission to put the funding into a broad
 portfolio of fuels and vehicle technologies. I
 think that you see us transitioning from -- to
 biofuels that are the lowest carbon intensity
 biofuels that we can find.

7 The idea is for those to go into, you 8 know, your internal combustion engine that's not 9 transitioning to zero-emission as quickly as we 10 would like, but you get benefits by using those 11 cleaner fuels.

And we're also looking with those cleaner fuels in some of the areas where, you know, on the light-duty side we've got the hydrogen fuel cell vehicles, we've got batteries, we've got plug-in hybrids.

17 On the heavy-duty side, and airplanes, 18 we're not allowed to fund stuff that's 19 necessarily off road, because this comes from an 20 on-road fee. But that's the kind of place where 21 we're looking to put these fuels, in some of the 22 areas where we don't see the zero-emission 23 technologies coming as guickly as we'd like to 24 see. So, we feel like it goes hand in hand. 25 This Committee, I don't think, not in the

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

four years that I've been here, had a 1 conversation about is there a point in time where 2 3 the Committee might want to recommend moving out 4 of biofuels entirely and moving all into the zero-emission technologies? 5 6 We have not had that conversation. But what we're trying to do is balance kind of that 7 8 short-term near term with the longer term. And we're also trying to hit what the Legislature 9 10 asked us to do in terms of kind of putting 11 together a broad portfolio. 12 So, I don't know if it specifically 13 answers your question, but that's a little bit of 14 the background on what our thinking here is. MR. ESPINO: Oh, yeah, that's really 15 16 helpful. Thank you for that. 17 COMMISSIONER SCOTT: Yep. 18 Bonnie and then Steve. 19 MS. HOLMES-GEN: Thank you. Well, I 20 appreciate the previous question and it is really 21 important. Every single time we meet we talk 22 about this push and pull between the long-term 23 goal and our focus on that, and trying to make 24 sure that we're putting enough money in key 25 categories, like electrification, hydrogen which

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 is included in electrification, to make sure that 2 we're really breaking down barriers and making 3 the kind of progress we need.

4 And so, it's always a struggle to provide some near-term solutions, but also make sure that 5 we are doing enough to really ramp up our 6 7 progress. Because climate change is urgent and we need to make sure -- we have a lot of work to 8 9 do. We are pushing the rock up the hill, but we 10 still have a lot of pushing to do. We've made 11 some progress, but a lot of pushing to do.

12 So, I'm always concerned about those 13 issues, also. And I know we're always trying to 14 get different metrics to better measure what 15 progress have we made with this money? I think 16 you've provided a lot of really helpful metrics 17 as we look back over the ten years, and looking 18 at where has all this money gone? Looking at the 19 relative mix of -- you know, relative spending on one category versus another. I think we've done 20 21 pretty well.

But I do think we need to keep very focused on, and I think we'll talk about it more in the next category, you know, are we doing enough to really push electric transportation

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 forward given what we know we need to do, even in 2 the next five years.

3 But on this category, related to that I'm very happy to see that you've included the 4 renewable hydrogen, because renewable electricity 5 6 and renewable hydrogen is extremely important to make sure that we're driving enough -- we're 7 driving our progress not just at the tailpipe, 8 but that we're reducing emissions, greenhouse 9 10 gas, and criteria pollution emissions throughout 11 the fuel cycle. So, I really appreciate the 12 inclusion of that.

13 And I was happy to see that we've 14 achieved a goal of over 33 percent renewable 15 hydrogen across the board. It sounds like not at 16 very station, but across the board, which is 17 awesome considering I know that was debatable at 18 one point how quickly we could get to that point. 19 So, I guess one guestion is when could we 20 get to 100 percent renewable hydrogen? That's 21 one question. I mean, have you looked at that at 22 these stations? And I know that you've boosted 23 the funding in this category partly to help fund 24 renewable hydrogen, so I appreciate that.

25 But are there any metrics for how quickly CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 1 could we get there?

2 COMMISSIONER SCOTT: I might pause that one until we get to the hydrogen discussion. 3 4 MS. HOLMES-GEN: Yeah, it's kind of in both categories. 5 6 COMMISSIONER SCOTT: Yeah. 7 MS. HOLMES-GEN: Yeah, okay. 8 COMMISSIONER SCOTT: And our hydrogen team has the details on that. 9 10 MS. HOLMES-GEN: Okay, that would be 11 great. My second question, if you don't mind a 12 13 real quick question? 14 COMMISSIONER SCOTT: Please go ahead. 15 MS. HOLMES-GEN: You know, I just wanted 16 to comment. We're trying to get, of course, as 17 much GHG reduction as possible. I mean that's 18 the whole purpose, GHG and air pollution benefit 19 is the whole purpose of doing this. 20 I know we have estimates in here for the 21 different pathways that we're funding. And I 22 think that it seems like those are mostly based 23 on the LCFS work that's being done. 24 And I'm just curious, when might we get a 25 more clear understanding of the GHG emission

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 reductions from the fuels in this category? 2 Because it seems like these are not necessarily completed LCFS pathways. I think they're 3 underway and you're using estimates. So, I 4 5 wonder if you have any comment on when we would 6 have a more clear understanding of the average GHG reduction, for example from biomethane or --7 8 MR. KINNEY: So, we've done some of those 9 calculations. All right. They're complicated 10 and we haven't worked them to the level where we 11 want to put them in, you know, a publication at 12 this point.

13 But we have definitely looked at the cost 14 effectiveness of all of our different fuel types 15 and the investments we've made in them, and what 16 our return is per dollar for, you know, how many 17 tons of GHG emission reductions do we get per 18 dollar and so on.

19 So, we've already started that process 20 and I'm hoping to be able to move forward on that 21 within the next year.

22 MR. ORENBERG: Yeah, also, so the actual 23 greenhouse gas emission reductions from each 24 project or fuel type that's, of course, a 25 function of both the carbon intensity of the fuel

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 and the production volume of the fuel. 2 It is up to the Air Resources Board and 3 the applicant to get that pathway certified. I believe, I assume they're all going forward with 4 that. Right, Bill? 5 6 MR. KINNEY: What's that? 7 MR. ORENBERG: Are all of our applicants going forward with an LCFS pathway for their 8 9 fuels? 10 MR. KINNEY: Well, we try to, yeah. 11 MR. ORENBERG: Yeah. So then, as far as 12 the volume goes that's a little trickier. We 13 will have a nameplate capacity of all of these 14 facilities, which is the maximum production 15 capacity. But the biofuel production facilities 16 17 frequently don't actually produce at their 18 nameplate capacity. They produce based on how 19 much feedstock they can get and how much fuel 20 they can actually sell. So, that's where it 21 becomes a little trickier and we need to track 22 the actual fuel production. 23 MS. HOLMES-GEN: Thank you. I just 24 wanted to comment that we do need to track this 25 closely. You know, it's a number in a chart, but CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 it's not -- these are not settled numbers. I 2 mean this is all under investigation. So, we do 3 need to track this closely and understand as we 4 go forward what are the benefits we're realizing 5 from these different categories.

6 COMMISSIONER SCOTT: I think that you 7 will also see -- so, the chart here, I think 8 you're referring to Table 6 on page 22, and maybe 9 Table 7 on page 23 of the report. This is our 10 work that we have done with NREL. We're using 11 the best information that we have available to 12 us.

I take your point, as does the team, very seriously that as the numbers change that we get -- we see from ARB and from others that this needs to be updated accordingly.

17 But these are kind of the best numbers 18 that we have based on the projects that are 19 funded right now. And maybe we need to pull some 20 more of the benefits from our benefits report 21 that's in the IEPR, forward into this document. 22 It's a little bit of a balance between 23 trying to keep it a little bit of a higher level 24 and a summary versus pulling in -- because the 25 benefits report is also another, you know, solid

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

hundred pages or so. But, you know, we can pull 1 2 some of that information forward.

3 The other thing that we did last year, maybe it was two years ago, that I think we would 4 be happy to do again is to walk through those 5 benefits and how we're calculating them, continue 6 7 to get great ideas from you all about other ways 8 to calculate things, other ways to present the 9 information.

10 There are, in my opinion, some great benefits from this program and we need to think 11 12 really carefully about how do we tell that story 13 and how do we highlight those because it's pretty 14 cool.

15 But we're doing the best we can to get the information from ARB and others to have 16 17 pretty -- I mean, I think these are pretty robust 18 numbers. But I do take your point that some of 19 that may change based on updated analyses from 20 ARB and others.

21 MS. HOLMES-GEN: Thanks. And I know it's 22 always easy to pile more work on people. But I 23 do think it would be helpful to fill out a little 24 bit more on the benefits section. Because as you 25 said, there's a lot to brag about and it would be

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 great to just pull some of that in here.

And I think we all need to talk about how we can help get the word out about the tremendous benefits that we are achieving from this program and these projects. And I would be happy to include that in the discussion, too. COMMISSIONER SCOTT: Great. Sounds good. I have Steve and then Tyson.

9 MR. KAFFKA: I just am so struck by these 10 discussions at how challenging a balancing act 11 policymaking in this area is because there are 12 benefits and advantages for a number of different 13 strategies and pathways, obviously, and as well 14 as costs.

And I think it's also, if you start taking into account the cost to the public, the financial cost and so on, it adds another lement.

But I did have a more specific comment. And I know that there's some interest in renewable gasoline and renewable diesel that might be made, for example, from biomass pathways.

But thermochemical pathways, gasificationpathways have, as far as I remember, still a

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 barrier in policy on the level of emissions that 2 are possible from such technologies. And I'm 3 wondering if I'm still correct about that and if 4 those represent a significant policy barrier to increased levels of gasification adoption. 5 6 In other words, there's very -- I think there's almost zero-emissions possible from such 7 pathways. It's somewhere in statute. Whether 8 9 the Energy Commission has taken that into 10 account? 11 MR. KINNEY: So, could you rephrase the last part of that, I'm sorry? 12 13 MR. KAFFKA: It's my understanding that 14 there are particular requirements for 15 gasification technologies that their emissions be 16 zero. And that represents a difficult obstacle 17 for any transformation process and a particular 18 barrier to thermochemical conversion. And I'm not sure if that's still in policy or still 19 20 effective in policy? 21 MR. KINNEY: I'm not aware of it. We 22 don't -- in evaluating thermochemical 23 technologies, we've never considered that so I 24 don't know. 25 COMMISSIONER SCOTT: We'll have to look

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

into that. I just kind of checked with the folks 1 2 on both sides of me and we don't know either. 3 So, we'll do a little recon and see if we can

4 circle back with you on that.

5 MR. KAFFKA: It's come up in the past in 6 MSW conversion technology discussions,

7 particularly.

8 MR. KINNEY: Right.

9 COMMISSIONER SCOTT: Okay.

10 I have Tyson and then Brian.

11 MR. ECKERLE: Great. Well, thank you very much. Obviously, this is a really important 12 13 category for lots of reasons. I think I was 14 particularly excited to see the renewable 15 hydrogen component in there. I think we're 16 seeing there's a gap between where we are going 17 to be with stations and where the demand is for 18 cars, but also on the supply side.

19 And I think the important signal that we 20 need to send to the market now is we want our new 21 supply to be renewable hydrogen.

22 And I think, Joel to your point, you 23 know, connecting to the zero-emission future I 24 think that's -- we're building towards the zero-25 emission future. There's going to be stops along

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 the way but, ultimately, you have to get to that 2 place. I think that's where this connection is. 3 We have a lot of renewable resources in the form 4 of biomass that can be leveraged.

5 And so, I think to throw out an idea that 6 I haven't thought through completely, but one interesting thing that might be interesting for 7 the staff to look into is the connection between 8 the biofuel investments of today and how those 9 10 can be leveraged to turn into, you know, hydrogen 11 resources tomorrow. In terms of, you know, future proofing. And so, just something to throw 12 13 out there.

14 But definitely, I think this is a great 15 and important category.

16 COMMISSIONER SCOTT: Great, thank you.17 Brian and then Eileen.

18 MR. GOLDSTEIN: I want to echo Tyson's comments about the inclusive of renewable 19 hydrogen in this sector. I think in the past we 20 21 were talking about that really is an emerging 22 opportunity. And now that we see several 23 stations utilizing, you know, on-site production 24 of renewable hydrogen it's no longer emerging, 25 it's here.

1 And, you know, Tyson also mentioned that 2 we're not only facing kind of a gap in infrastructure, but we're facing a gap in supply. 3 4 Even whether we're talking about conventional hydrogen or renewable at this point. 5 6 So, in the research that we're doing at EIN, you know, our fundamental thesis is start 7 8 now. This is something we really need to work on because it's going to take a little while to 9 10 develop. And we're going to see this influx of 11 cars over the coming years. 12 So, you know, the report mentions, under 13 Alternative Fuel Production and Supply, the 14 extent to which we already have hydrogen production, you know, for the stations that the 15 CEC has funded. 16 17 But it seems like the funding for the production on those has come out of the actual 18 19 infrastructure tranche for hydrogen. Is that 20 correct? 21 MR. ORENBERG: Sorry, could you repeat that? 22 MR. GOLDSTEIN: Well, I'm not seeing 23 where -- it doesn't look like the Alternative 24 25 Fuel Production and Supply category, and the CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

funding allocated for that category has gone, up 1 2 until this point, to renewable hydrogen. 3 MR. ORENBERG: That's correct. 4 MR. GOLDSTEIN: And so, the renewable hydrogen production that we already have seems 5 6 like it's coming out of the infrastructure 7 tranche? 8 MR. ORENBERG: As far as the specific 9 funding sources, I believe last year -- well, 10 last year we did have renewable hydrogen 11 production and dedicated facilities included in 12 the Emergent Opportunities allocation. 13 As far as the on-site electrolyzers at 14 some of the renewable hydrogen stations, I can't say for certain whether or not they were funded 15 by the ARFVTP funds. If they were funded by 16 17 ARFVTP funds, they would have come from the 18 Hydrogen Refueling Infrastructure allocation. 19 MR. GOLDSTEIN: Gotcha. So, there were a 20 couple of workshops this year which would go, you 21 know, I guess towards last year's funding on 22 renewable hydrogen solicitation. Is that funding 23 still earmarked from the past year's budget or is 24 that carrying forward into next year? 25 MR. ORENBERG: The workshops that were

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

already held about renewable hydrogen production
 would be for using fiscal year 2017-2018 funding,
 which was the Investment Plan we were developing
 last year.

5 MR. GOLDSTEIN: Oh, I see.

6 MR. ORENBERG: And so, it would have come7 from the Emerging Opportunities category.

8 MR. GOLDSTEIN: Okay. And that's still 9 available for those projects it just hasn't been 10 released, yet?

11 MR. ORENBERG: Yes, I believe so.

MR. GOLDSTEIN: Okay, great. And is there guidance for production and supply as far as which types of fuels that would be allocated to in this budget or is it just kind of the overall funding number that we have here, and that will be determined later?

18 MR. ORENBERG: So, the former Biofuel 19 Production and Supply category, and the proposed 20 Low Carbon Fuel Production and Supply Category 21 does not separate out based on fuel type or 22 production stage. The entire allocation is open 23 to any low carbon, or renewable, or biofuel that 24 is included in the Investment Plan.

25 And how is that process determined moving 99 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 1 forward?

2 MR. ORENBERG: Staff analysis, pre-3 solicitation workshops and engagement with the 4 public.

5 MR. GOLDSTEIN: Okay. All right, thank6 you.

7 COMMISSIONER SCOTT: Okay. I have Eileen
8 and then John. And welcome, John.

9 MS. TUTT: Thanks. Eileen Tutt with the 10 California Electric Transportation Coalition.

11 This is actually more of a comment to staff, and 12 maybe a second to Bonnie and a few others.

I really think it's going to be important to have some sort of follow-up workshop with the Advisory Committee on how the benefits are calculated and even what they are comparatively between the projects.

18 I think the only thing I would caution is 19 there's some -- there's actually really -- well, 20 I'm sure you're going to be surprised to hear 21 this, but that's sort of really hard to do. 22 Because it's hard, like what is the benefit of a 23 hydrogen or an electric vehicle fueling station, 24 for example? I don't know how you calculate 25 that. But I'd love to get more up to date on

1 that.

And then, also, I think things like 2 workforce development, the investment by this 3 agency is really, really important. And it's not 4 clear to me how you would calculate the benefits, 5 especially from an emissions perspective. 6 7 Although, I think that it's a critical component of this plan. So, I want to be -- I 8 mean I want to be really respectful of how 9 10 challenging that is, but I also am kind of 11 interested in how it's done, and then in the relevant benefits of the different kinds of 12 13 vehicle types or fuel investments. Not, you 14 know, just because I don't -- yeah, everybody 15 does it a little differently. And I know we have, at CalETC we have our 16 17 own numbers, which are the right ones. But we're 18 happy to share those with you. 19 But anyway, I just want to put it out 20 there that I think we could have a whole meeting 21 just on that and it would be incredibly valuable 22 for the Committee. So, thank you. 23 COMMISSIONER SCOTT: Thank you. And as I 24 said, sure, we'll be happy to do that. So, we'll 25 figure out when to make that happen. I'm going 101 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 to guess given the holidays it will probably be early next year. But we will certainly put that 2 together. We do have that I information and we'd 3 be happy to walk you through how we put together 4 the calculation. And then, as I said, you've got 5 great information, I know others have provided 6 information as well about how we can calculate 7 8 things, how we can talk about the benefits. 9 We're happy to get that input, as well. So, 10 thank you for that. 11 John. 12 MR. SHEARS: Good morning, everyone. 13 COMMISSIONER SCOTT: Good morning. Oh, 14 and let me have you speak into the mic so the folks on the WebEx can hear you. 15 16 MR. SHEARS: Can you tell I'm frazzled? 17 No rest for the wicked. 18 Good morning, every one. John Shears 19 with the Center for Energy Efficiency and 20 Renewable Technologies. My apologies for being 21 late. I listened in on this morning's discussion 22 as much as possible. 23 I want to thank the staff, again, for you 24 know -- my standard line, working with the 25 program that includes the kitchen sink.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

I just wanted to touch on a couple of points. You now, Steve recently just raised this issue about gasification. As it turns out, Steve and I had this discussion in another public venue f a few days ago and I actually was checking Public Resources Code last night.

7 You know, Lara 498, from 2014, redefined 8 conversion to include organics. But the problem is the definition of gasification in the Public 9 10 Resources Code is as I represented it the other 11 day. Which, basically, so -- so, you know, 12 there's been a tweak in terms of feedstocks, but 13 the process is still defined problematically the 14 way it's been defined for a decade or more now. 15 So, just to clarify on that point.

16 And then, to also refer back to our 17 organization's shared concerns over, you know, 18 working to minimize dis-benefits and maximize 19 benefits in disadvantaged communities. We're 20 very sensitive to those issues. And as tension, which is also, you know, the tension of the 21 22 strategy overall for the plan of, you know, what 23 do we do near and midterm versus what we need to 24 be doing in terms of sort of helping to blunt 25 risk, to bring in venture capital and investor

103

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

capital into the space to develop the suite of 1 2 solutions. Because we don't know -- even though, you know, EVs and fuel cell vehicles, and 3 hydrogen look like, you know, the zero-emission 4 solution that we can foresee right now, we still 5 6 need to sort of keep other things going because 7 none of us really has a crystal ball.

8 And there are other things going on. Ι 9 know, Steve, you touched on the point, you know, 10 we have this problem now with the biopower plants 11 shutting down and the fate of, you know, orchard 12 trimmings and things like that in the valley, let 13 alone what's happening with the State and 14 National Forests.

15 Where we may end up going backwards in 16 terms of what happens to the fate of agricultural 17 residues. And while it's not the ideal solution 18 to use those feedstocks in power generation, you 19 know, using thermal technologies they, you know, 20 if done right can actually help improve if not, 21 you know, at least maintain. You know, avoid 22 going backwards in terms of air quality, in terms 23 of the emissions that come from that sector. 24 Another thing that I just also want to 25 point out because I think this next session we're

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

going to have a lot of discussion around
 legislation that's going to try and be far
 reaching, and sort of set out an aggressive
 vision for the State around transportation.

5 We have to be careful that in any of our 6 attempts to move forward in the future we don't 7 create the Osborne effect, which refers back to 8 the first portable computer, successful computer 9 in the world.

10 And they basically announced that they 11 were going to bring out this next super duper 12 portable machine. And what happened was, 13 basically, all the business dried up. They 14 didn't have any cash flow coming back in and they 15 went bankrupt.

16 If we overreach, we might send a signal 17 out to the investor community where they just 18 say, well, that's just -- you know, we're not 19 going to take that risk on to spend hundreds of 20 millions or billions of dollars in the transportation space. I'm not just talking 21 22 fuels, I'm also talking the technology companies 23 that are building the actual vehicles, whether on-road or off-road. 24

25 We risk, you know, basically setting an 105 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

impossible task and their shareholders and 1 investors will just say we're not going there. 2 3 And in which case we end up with nothing. So, for all of this work that we've done 4 in terms of this fantastic infrastructure that 5 6 California has built here to work, you know, with 7 regulations sort of being a stick, but also 8 incentive programs that work as the carrot to 9 work to move industry forward, we need to make 10 sure that we don't -- in trying to do what we 11 need to do that we reach too far too soon. So, I just wanted to add that in there. So, that's my 12 13 initial opening comment. Thank you. 14 COMMISSIONER SCOTT: Okay, thank you. 15 I have Peter and then Thomas. 16 And before you start speaking, Peter, let 17 me just note if you'd like to make a comment on 18 biofuels, please fill out a blue card and get it 19 to our team. I don't have any, yet. But if 20 you'd like to make a comment, please do so. 21 Please fill out your blue card and bring it up to 22 the team and that's how we'll know. 23 Peter, please go ahead. And then, you'll 24 be followed by Thomas. 25 MR. COOPER: Yeah, I just wanted to

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

support the idea of having a meeting or a 1 2 gathering to discuss the equity, looking at the 3 different fuel types and the benefits for the 4 different fuel types specifically as they relate to workforce development, equity and jobs issues. 5 6 At the Employment Training Panel, we're currently in the process of having a third party 7 8 look at our program and look at how it has benefitted some of our contractors that will 9 10 include the funding that we received from the 11 Energy Commission. So, that might also be 12 something that -- well, I would be happy to bring 13 that forth in the meeting and participate in the 14 discussion on the benefits by fuel type, for 15 workforce and equity issues. COMMISSIONER SCOTT: 16 Thank you. 17 Thomas? 18 MR. LAWSON: Thank you. I had a couple 19 of just quick comments related to RNG projects, 20 but also projects in general. 21 I think one of the things that is 22 important to remember, as we're doing this every 23 year and dealing with funding plans is it takes a 24 while for these projects to get off the ground, 25 right. And we've got quite a bit of activity

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 happening every day in and around planning, and 2 zoning, and permitting, and things like that. 3 But I think that there are quite a few companies 4 and groups that are working on trying to meet 5 some of these goals by creating projects.

And, obviously, the CalBio Energy Project r is something that's taken quite a bit of time to get off the ground and that's just one of a few projects in the hopper relating to renewable natural gas and how do we deal with dairies and their methane.

And so, I think that while we want to be at a certain place at a certain time, we do have to allow those projects to mature and to produce the results that they're set out to do.

16 So, I just wanted to caution folks on
17 that.

18 And then, I have a housekeeping question 19 that I probably missed earlier. But when are the 20 comments due on this Draft Staff Report?

21 COMMISSIONER SCOTT: November 17th.
 22 MR. LAWSON: Okay, great. Thank you.
 23 That was it.

24COMMISSIONER SCOTT: You're welcome.25Let's go to Steve and then Joe. And

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

then, I'm going to ask if there's any burning 1 2 questions or discussion points, we should 3 definitely get them out there. But then, I want to be mindful of the fact that we do have other 4 categories to talk through. 5 6 Steve, please go ahead. 7 MR. KAFFKA: Yeah, I wanted to say, you 8 know, we had some discussion about whether --9 what's the best strategy for the Energy 10 Commission with respect to these funds for the 11 future, going forward. I want to also say that, 12 you know, the EDs are very exciting and it looks 13 they're really on the verge of breaking through. 14 And they are zero-emission vehicles. And I'm 15 looking forward to getting one. 16 But one of the side effects of EVs has a 17 significant effect on employment. You don't need 18 car dealerships particularly, at least in the 19 form that we have them. You don't need gas 20 stations. You don't need repair shops. You 21 don't need mechanics. 22 So, it will be a very disruptive 23 technology as it comes along. And I think the 24 idea of keeping those kinds of issues in mind is also important as we think about kind of mid to 25 109 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

long term transition strategies. It will take a
 while for the economy to make up for rather
 substantial impacts on basically the way of life
 as we know it now, that are related to our
 vehicles.

COMMISSIONER SCOTT: Joe.

6

7 MR. GERSHEN: Yes, and I will be brief. 8 I just wanted to commend John and his statements. 9 I think I agree with that wholeheartedly. I 10 think it's important not to overreach. I think 11 that, obviously, the State can't support all the 12 investment. We want to get private equity and 13 private investment involved.

And, you know, sometimes some of these folks look at this and they go, you know, we're not going to march off the cliff and risk billions of dollars on something that's maybe guestionable.

19 So, it's important to sort of keep things 20 that are working funded well, and then build on 21 that. And again, you guys are doing a great job. 22 But just, I think, John made a very salient point 23 there. Thanks.

24 COMMISSIONER SCOTT: Thanks.

25 I have only one comment from the public CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 on the biofuels space. This is from the WebEx.
 It is from Linda Erata, from the Kern Council of
 Governments.

4 And she says, "With the closure of the cogeneration facilities is the Energy Commission 5 6 looking at diverting the municipal ag and forestry wood waste to biofuel and/or hydrogen 7 8 fuel production? The cogen facility in Delano used to take in 310 tons per day of wood waste 9 and green waste. Looking for solutions and 10 11 investment. Producing electricity and hydrogen 12 costly and full need not met."

13 So, I don't know if anyone has a response 14 for that, but that's the comment that we have 15 received from the public on the biofuels.

16 Do I have anyone else online?

MR. ORENBERG: Well, I was just going to18 suggest that might be a comment for a

19 solicitation workshop.

As far as the specific projects we fund and the specific solicitations we release, it's a little too detailed for this discussion. But I don't believe there's anything in the Investment Plan that would preclude such a project.

25 COMMISSIONER SCOTT: Thank you. Do we CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 have any other on WebEx? We do?

2 MR. KINNEY: Yeah, so I did neglect to 3 sort of detail all of the aspects of that forest 4 biomass sustainability project that Claire 5 brought up.

6 But, you know, several key tasks are 7 looking at for the economics and logistics of 8 siting biofuels facilities throughout the Sierra 9 Region to produce biofuels. So, we have some of 10 that data that we're going to be bring out soon.

11 COMMISSIONER SCOTT: Okay, great.

12 I'm looking to see do we have any -13 okay. So, that is it for public comment on the
14 biofuels. And, of course, please feel free to
15 submit comments to us in writing. We look
16 forward to receiving those from you.

17 What we'll do right now is we will go on our lunch break. It is 12:00, so please come 18 19 back by 1:00 p.m. and we'll pick up the 20 conversation on the rest of the categories. 21 On the front table out there, if you are 22 looking for places to go there's a list of 23 restaurants that are nearby the Energy Commission. 24

25 Thanks everyone, see you at 1:00.

112

1	(Off the record at 12:02 p.m.)
2	(On the record at 1:00 p.m.)
3	COMMISSIONER SCOTT: Hello, everyone.
4	This is Commissioner Janea Scott. We are waiting
5	for just a few more of our Advisory Committee
6	Members to return back from lunch. As soon as
7	we've got a handful more of them we will get
8	going. So, just for those of you who are
9	promptly back at 1:00, we'll need a few more
10	folks in the room and then we'll get going.
11	(Pause)
12	COMMISSIONER SCOTT: Okay, we have gotten
13	some Advisory Committee Members back in the room
14	and at the table. So, we are going to go ahead
15	and get going again. This is Commissioner Janea
16	Scott.
17	And we are now going to turn to our
18	Electric Vehicle Charging Infrastructure
19	discussion. And we will start with a brief
20	presentation by Brian Fauble.
21	MR. FAUBLE: Thank you, Commissioner.
22	Good afternoon, everybody. My name's Brian
23	Fauble. I'm staff with the Electric Vehicles
24	Unit, in the Fuels and Transportation Division.
25	And today I'll be giving you an overview of the
	CALIFORNIA REPORTING, LLC

1 types of projects we've been working on.

I wanted to begin with the slide that shoes the types of electric vehicle projects the Energy Commission has been involved in over the years.

6 In 2010, we partnered with the Federal 7 Government to install general charging stations. 8 In 2012, we focused on regional planning for 9 PEVs, deployment of EV infrastructure, and 10 upgrading the older legacy chargers.

In 2014, we increased the number of charging stations deployed to meet specific needs.

14 In 2015 and 2016, we addressed corridor 15 charging to allow -- corridor fast charging to allow for border-to-border travel for EV owners. 16 17 And in 2017, we released our Block Grant 18 project which will release multiple targeted 19 incentive projects for EV infrastructure. 20 Primarily for the light-duty vehicle 21 sector, but expanding to others, the Energy 22 Commission has been a leader in establishing the 23 early network of electric vehicle charging 24 stations that allow major vehicle manufacturers 25 to produce cars without concern for there being

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 an established charging infrastructure.

To date, the Energy Commission has invested over \$80.1 million for almost 8,700 electric vehicle charging connectors that range from home charging, workplace charging, and also strategic network charging along major highways throughout the State.

8 It's important to note that the AFDC 9 website only lists currently available public 10 sites. The AFDC serves as a station locator tool 11 and tracks the number of available sites and 12 connectors for the number of vehicles that site 13 may be able to serve.

14 The Energy Commission, for its projects, 15 tracks both sites and connectors, but also the 16 number of actual charging stations. We have 17 1,053 sites that are already listed on the AFDC 18 or are already completed that are not yet listed 19 on AFDC.

244 sites are still in progress and
21 should be added once they are completed.

There are different levels of charging stations as well, level 1, level 2 and DC fast. Depending on the type of charging station there are different connector standards. For example,

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

a DC fast charging station can have either the
 CHATAMO or SAECCS, or both connectors.

As of October 2017, California was projected to have sold just over 340,000 plug-in electric vehicles. California is home to approximately 46 percent of EVs deployed throughout the United States.

8 Again, in 2015 we released -- in 2015 and 9 2016, we released solicitations for projects to 10 install DC fast charging stations on corridors 11 throughout the State. These two solicitations 12 added the planned 187 DC fast chargers and 129 13 Level 2 charging stations at 120 sites. These 14 sites are represented on this map by the blue 15 dots.

16 The red dots on this map do represent 17 existing and previously Energy Commission planned 18 fast chargers. So, we can kind of see we're 19 trying to fill in all of California to allow 20 border-to-border travel from Oregon to Mexico, as 21 well as to Nevada and Arizona.

22 The Block Grant Project, which we have 23 just formally renamed to the California Electric 24 Infrastructure Project, which we are calling 25 CALEVIP, is a grant agreement with the Center for 116 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

Sustainable Energy to design and implement
 geographically targeted incentive projects to
 install EV infrastructure aimed to support that
 specific region's future charging needs.

5 The agreement currently is funded for 6 \$15.25 million and allows for up to \$200 million 7 in funding.

8 Our first project is the Fresno County Incentive Project and is expected to launch in 9 10 December of this year. The Fresno County 11 Incentive Project has a total of \$4 million 12 available and will provide an online reservation 13 rebate system to install Level 2 charging 14 stations at public, private, and MUD sites in 15 Fresno County.

16 It's also important to note that this
17 Fresno project is coordinating with San Joaquin
18 Valley APCD on their Charge Up Program that also
19 offers rebates for charging stations.

20 Our most recent solicitation's purpose is 21 to demonstrate innovative mobility services among 22 disadvantaged communities using -- I'm sorry --23 using zero-emission vehicles. The solicitation 24 has a total of \$3 million and four projects are 25 being awarded funding.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

Envoy has two awards to provide car
 sharing for affordable housing. One of those
 projects is in the Bay Area and one is in the
 Northern Central Valley, ranging from Yuba City
 to Los Banos.

6 CALSTART has one award to provide
7 electric ride-hailing for college students in
8 Kerman to commute to Fresno City College.

9 And StatosFuel has one award to provide 10 car sharing using fuel cell electric vehicles in 11 the Riverside and Ontario areas.

In our data collection and analysis forts, we collaborate with the National Renewable Energy Laboratory, NREL, who manages the Nationwide Alternative Fuels Data Center.

We are trying to automate data collection We are trying to automate data collection of networked EV charging stations to streamline a method for network providers to provide data. We also use our EVI-PRO. We use EVI-PRO, which is a modeling effort to quantify charging station needs for the growing of PEVs in California.

This includes incorporating regional, county level, passenger travel data and considers consumer charging behavior with higher details, and the results will include charging

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 installation profiles on a county level.

2 We continue to support infrastructure for 3 PEVs by monitoring vehicle markets and consumer 4 response by evaluating electric vehicle charging 5 requirements and support infrastructure demands 6 through funding-focused efforts.

7 We work with community-based programs in 8 under-served areas.

9 And we work with utilities, regional 10 readiness planning coalitions, air districts, 11 OEMs, and many more to strategically place 12 infrastructure for deployment of adequate service 13 to support chargers and to support zero-emission 14 vehicle deployments.

15 And I tried to get that real quick for 16 you guys.

17 COMMISSIONER SCOTT: Thank you very much,
18 Brian. Let us turn to discussion amongst our
19 Advisory Committee Members.

As folks gear up to put their nameplates up, so I know they'd like to say something, I will also let you know that after this we are going to do workforce training and development because Peter has to leave a little bit early. And then we'll go back to hydrogen.

1 So, just so folks know that after the 2 Electric Vehicle Charging Infrastructure discussion we will do Workforce Training and then 3 4 go to Hydrogen. 5 MS. TUTT: Thank you. Eileen Tutt with 6 the California Electric Transportation Coalition, 7 CalETC. 8 So, I just want to first say that I think 9 this is probably, and from an electric vehicle 10 stand point, probably one of the best investment 11 plans that I've been a part of. And I really 12 think you've done an excellent job. 13 The funding, I think, for this EV 14 infrastructure is definitely adequate, 15 particularly given the limited funding. 16 Obviously, if there was more money, we would want 17 more. And because more is definitely needed. 18 I also really like the framing in the 19 plan around the investment in this space by utilities, and VW, and EVGO, and the fact that 20 21 we're all coordinating because I think that's 22 absolutely essentially. 23 I also really like the MUD discussion. I 24 think it's very -- it's forward looking. And the 25 focus on autonomous vehicles is also innovative 120

and I've not seen that before. And it's clearly
 going to be essential as we go forward.

I do think you might want to add looking 4 at pooling, so in addition to autonomy and 5 sharing, the pooling is where we could really get 6 some VMT reduction and emission reduction. So, 7 there's some real opportunities there. And 8 there's already apps for a really successful 9 pooling program.

10 So, I'd like to just talk to you maybe 11 offline about what's out there now, and what's 12 working and what's really innovative, especially 13 in urban areas that are highly congested and 14 polluted. So, there's some real opportunities 15 there.

16 I do think also I want to congratulate 17 you on the CALEVIP acronym. Way better than 18 ARFVTP.

19 (Laughter)

20 MS. TUTT: So, glad that that's part of 21 our Electric Vehicle Program.

I want to respond to something Steve I want to respond to something Steve Kaffka said and that's about the jobs. We did a jobs assessment, which I think we've shared with You. Transitioning the transportation sector and 121

1 the light-duty sector to electrification is a 2 jobs creator. And there's a number of reasons 3 There are a few job losses in the oil for that. industry. But the jobs per dollar spent in the 4 vehicle sector and in the electricity sector are 5 quite a bit higher. There are more jobs per 6 7 dollar spent in those sectors than there are in 8 the oil sector. So, overall, we see a direct 9 shift in jobs to the positive.

10 We also see the jobs shift, the economic 11 benefits are progressive, so low and moderateincome households benefit more than wealthy -- an 12 13 affluent household. So, there's really 14 tremendous job benefits from shifting to electric 15 from oil. So, I want to make that really clear. This maintenance issue is kind of a non-16 17 issue, people. There are cost savings with the 18 maintenance, especially on the heavy-duty,

19 medium- and heavy-duty side.

20 On the light-duty side, so much of the 21 maintenance for new vehicles is around IT. Irene 22 and I were talking about this earlier. You can 23 actually buy a warranty, now, for the IT on the 24 car because it's so complex it tends to -- and 25 that doesn't matter what kind of car it is.

122

1 Those jobs are still going to be safe.

2 And the newer vehicles in general just 3 require so much less maintenance no matter what 4 they are.

5 The IBEW has been extremely supportive of 6 the investment by the utilities. And in part 7 because there's a lot of jobs creation for their 8 members around infrastructure.

9 So, I don't want anybody to leave this 10 room thinking that shifting to electrification in 11 any segment, whether it's light or heavy, is 12 going to harm jobs creation in the State because 13 that's just simply not the case.

14 And those are my comments for now. Thank15 you.

16 COMMISSIONER SCOTT: Thank you. Will you 17 make sure we have a copy of that report in our 18 record, if we don't already?

19 MS. TUTT: Yes, I will send it.

20 COMMISSIONER SCOTT: Awesome, thank you.

21 Irene.

22 MS. GUTIERREZ: Thank you. Irene 23 Gutierrez with the Natural Resources Defense 24 Council. I appreciate the level of support 25 that's provided for electric vehicle

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

infrastructure in the next version of the plan.
 I think that's really great and something that's
 really needed in the State of California.

Having not participated in this forum
before, I'm not certain if this is the bucket of
funding that typically provides some coverage for
CVRP, if there's a shortfall.

8 But I did want to encourage the Commission to sort of, looking down the pipeline 9 10 as we look towards the landscape or the Federal 11 incentive structure, maybe changing. There may 12 be a need in the future to help ARB cover the 13 CVRP shortfall. So, I do want to encourage the 14 Commission to preserve some flexibility and 15 reconsidering allocations on that point in the 16 future.

17 And then, something that Eileen was saying on the jobs point reminded me that the 18 19 BlueGreen Alliance and NRDC have produced a 20 report on the jobs that are created by clean 21 vehicle technology and clean vehicle 22 manufacturing. And that's something that I'd be 23 -- it's called the "Supplying Ingenuity Report" 24 and that's something that I'd be happy to submit 25 into the record, as well.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

COMMISSIONER SCOTT: Great. Thank you
 very much. Yes, please, do submit that report.

3 This is a category that did used to cover 4 the CVRP. We don't typically anymore because this program has about \$100 million that, as 5 6 you've seen, is spread across quite a few areas. There are several hundred million dollars going 7 8 into the vehicle space and we recognize how 9 important those incentives are. We also 10 recognize how important it is to have the 11 infrastructure to support these vehicles.

And so, we try very hard not to take And so, we try very hard not to take money out of that infrastructure piece to put into the CVRP. But your point is well taken in terms of needing to have continuous investments, and signals and support for both, for both the infrastructure and the vehicles.

But that you are correct. That's where it typically was and that's the change in us not funding CVRP has come because of the hundreds of millions of dollars that are in the Cap and Trade Funds to help support that, just for some background.

24So, I have Thomas and then Tyson.25MR. LAWSON: Good afternoon, Thomas

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 Lawson, California Natural Gas Vehicle Coalition.

2 We spent a lot of time this morning 3 talking about, you know, working with other regulatory agencies, and other monies, and pots, 4 and whatnot. And so, I was wondering how does 5 6 this fit in with the VW funds of the first three pots of money funding EV infrastructure. As far 7 8 as from my understanding there's over \$600, \$700 9 million going to EV structure. EV infrastructure 10 with those pots of money, in addition to the \$20 11 million in this pot, is that taken into account 12 here as far as the numbers?

I mean, obviously, we're not where we want to be on the hydrogen infrastructure to get to the hundred, but I just wanted to have that conversation.

MR. ORENBERG: Yeah, thanks Thomas. And I actually wanted to clarify about the Volkswagen funding. You know, Volkswagen, as part of the diesel emission settlement and other settlements is going to provide the State I think \$1.4 billion over ten years. That is not all going to electric charging infrastructure.

24 The main part of their settlement that is 25 going to electric charging infrastructure is \$800 126 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 million over ten years. They provide 30-month,
 that's two-and-a-half-year investment plans.

3 During the first investment plan that 4 they have released for the Volkswagen settlement, 5 it appears as though they are planning to provide 6 an average of \$48 million per year for electric 7 charging infrastructure and that is throughout 8 the State.

9 So, that comes out to \$128 million 10 estimated over two and a half years.

And we are definitely taking into account these projects that Volkswagen, and the Investor-Owned Utilities, and the other utilities are in fact doing and we are avoiding duplication and overlapping of projects. And so, it's all taken into account with this allocation.

MS. TUTT: Can I add one thing to that? MS. TUTT: Can I add one thing to that? Just to clarify, Thomas, the VW funding will meet about four to eight, that's not 48, that's four to eight of the charging needed for the 1 million vehicles that we're trying for.

22 So, it actually seems like a lot of 23 money, but it's not nearly what we need. So, 24 this \$20 million's essential.

25 COMMISSIONER SCOTT: I have Tyson and

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 then Ralph.

MR. ECKERLE: I'll jump on that train. 2 3 You know, I think that this category is extremely 4 important and I think for a lot of reasons. But, really, it's filling gaps. I think it's easy to 5 kind of go down -- or, tempting to go down the 6 7 path of seeing how much money is in there going 8 into EV charging, and think that that would cover 9 the State. When, in fact, there's -- you know, 10 the IOUs are within their own territory. 11 Electrify America is set up as a for-profit 12 company, looking to go to the most, you know, 13 beneficial for driving a business. 14 And so, I think the importance of this 15 program to fill those gaps and help blanket the 16 State is really critical. And I think it's also 17 important to have this expertise within the State 18 agencies in terms of developing projects and 19 pushing them forward, and so we can leverage across the State and across the State agencies to 20 21 kind of -- to use our properties to help fill the 22 gaps. And so, I think it's really important and 23 commend the Energy Commission for the way it's 24 presented here and the forward-looking nature of 25 the investment.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 COMMISSIONER SCOTT: Ralph and then Joel. MR. KNIGHT: I think it's great to see 2 3 This is going to be a big boost as far as this. the yellow bus is concerned. That's what I've 4 done for the last 12 months is going up and down 5 6 this State, teaching our directors and administrators in the schools that electric bus 7 8 is here to stay.

9 You know, I had the first two in 1997 and 10 that was a challenge. That was very challenging. 11 My mechanics would rather have seen them as 12 anchors in the ocean somewhere, other than in the 13 shop all the time.

14 (Laughter)

MR. KNIGHT: But I think things have changed, technology's changed. It's gotten much better. I think that with this money, you know, we need to see not only do we transport kids home and to school, but we do on field trips, too.

So, you know, we've been talking with PG&E and have them in our works to try to get us charge stations around so that when we get to a community somewhere, for a sporting event or whatever that we'll be able to recharge that bus if we need to, to bring it back home and things

CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 of that sort.

2 So, we've got a little bit of a challenge 3 to be able to get out of town and do those jobs. 4 But to do the home to school, I think that we've 5 finally convinced a lot of our compadres out 6 there that this is the way to do it.

7 And I think that we're not losing jobs in 8 our shop out there, as far as the mechanics are 9 concerned. We've got some very good training 10 coming from Bluebird, Thomas. I see all of the 11 big manufacturers that are now playing in the 12 ball game, again.

I think that we're seeing excellent training coming to the mechanics to be able to do that. True, they're going to have to learn how to run laptops and talk to that bus, now, where they haven't in the past. They've brought out wrenches and parts and that was how they got them back on the road.

But today, it's a different story, now. Now, they've got to talk to it. And I think that the education that's going along with that is going to be very helpful for those guys and make them a different style of mechanic out there today.

1 So, I think it's a big plus in our 2 operation and we're seeing a lot of funds coming 3 to us right now that's going to make the purchase 4 of those buses much easier for school districts 5 to get involved and to use them out there.

6 And, like I said, I've been playing with 7 them since 1997. I never thought we'd see this 8 kind of a day arrive in the yellow bus industry. 9 COMMISSIONER SCOTT: Great. Thank you. 10 I have Joel and then Bonnie.

11 MR. ESPINO: So, I definitely appreciate 12 the amount of funds going for this category. As 13 I mentioned in my previous comments, I think 14 transportation electrification is key to not only 15 our climate goals, but the social equity goals 16 that California as codified in various pieces of 17 legislation.

I have a question around this CALEVIP 19 program. I know that in the early discussions, 20 when the Commission was entertaining this block 21 grant, there was some discussion around the 22 possibility of obtaining stakeholder input around 23 the program design of what some of these 24 incentive programs might look like.

25 And I'm curious to hear if there's a more 131 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 thought out process on how that might begin? 2 Because I know that, you know, there's a large stakeholder community out there, really focused 3 4 on the EV equity aspects, right. And, you know, as has been mentioned, there is a lot of money 5 going to disadvantaged communities from the 6 utility programs. But even then, you know, those 7 8 are only reaching a lot of times workplaces, and 9 not necessarily multi-unit dwellings or homes of 10 low-income folks.

And we've done a good job here, in the State of California, of really creating robust EV incentives for low and moderate-income folks.

And so, a lot of the times we're hearing anecdotes from some of these administrators of EV equity programs that they're running into the problem of, you know, not having access to knarging, and so folks not wanting -- not being able to participate in these EV equity programs.

And so, the value of this fund from the Energy Commission has always been that it's flexible. And so, I'm wondering if there's an opportunity to either include an equity focus component to this, or maybe even create a separate equity charging solutions program that

CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 could be continuously funded through the years. 2 So that it kind of is married with the EV 3 incentive structure that ARB has created, so that 4 we kind of have both funding streams covered and 5 we're able to really maximize those EV equity 6 dollars that ARB has. I would definitely 7 encourage that.

8 And then, I definitely wanted to uplift 9 the Innovative Mobility Services Program. I'm 10 really excited to see it.

11 I know that the Greenlining Institute has been looking more around this question of 12 13 mobility. And one of the phrases that I've been 14 using recently is that I think we get very siloed 15 in our sort of policy arenas, right. And so, 16 transportation electrification folks only look at 17 the technology, and we've got to get this out 18 there.

But, you know, these issues are not happening in a vacuum. They're multi-faceted issues that need multi-faceted solutions.

And so, this idea of right sizing your EV I think is important. So, what I mean by that is not doubling down on this paradigm of singleccupancy vehicles, right, and seeing that as the 133 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 future, when we really need to think more about 2 environmental sustainability. Especially as urban cores start to get more and more dense, 3 we're seeing trends from populations moving more 4 and more to urban cores. 5

6 And so, we need, actually, more efficient forms of mass mobility. And obviously, those 7 8 have to be electric, right.

9 So, not just encouraging the solo driving 10 but encouraging electric buses, electric van 11 pools, carpooling that Eileen mentioned. So, 12 really trying to set up this Innovative Mobility 13 Services Program in a way that it encourages 14 those kinds of different mobility services and 15 not just doubling down on this single occupancy 16 EV, for example, I think would -- I think is key 17 moving forward.

18 COMMISSIONER SCOTT: Brian, do you want to talk a little bit about the outreach on 19 20 CALeVIP and some of our most recent

21 solicitations?

22 MR. FAUBLE: Sure. So, with CALeVIP we 23 do work with our modeling -- we start with our 24 modeling, basically, to analyze the county needs 25 for future needs, and then we also look at what's

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

in place already. So, we do a gap analysis as 1 2 part of our ranking.

3 We also then look at currently available 4 funding through other programs, and projects, incentives. 5

6 And when we come up with our ideas for projects, we then hold a workshop in that region. 7 So, for the Fresno one, we had our Fresno 8 9 workshop I want to say late September. So, we 10 do, we present all our requirements, and what 11 we're basically looking to do, take in comments, 12 and we're definitely open to changing different 13 requirements that we present.

14 With future projects in development, 15 we'll see a lot more capability once this is more 16 up and running, and we kind of get some of the 17 minor bugs out. We'll have more capability to 18 have different caps available for maybe MUD and 19 workplace. So, not one specific site type takes 20 all the funding. We do want to make sure we're 21 trying to cover all the site types, and we'll 22 have different funding caps, and maybe rebate 23 amounts, and the whole structure available. So, 24 we're covering every site type, basically.

25 With the Innovative Mobility, it is our CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 first demonstration for this. We're definitely
2 looking forward to it.

And in our CALEVIP we also look at exactly what each region needs. And so, if we see a need for ridesharing or E mobility, those re also options that we can do with the -- or, with CALEVIP, sorry.

8 COMMISSIONER SCOTT: And I do think that 9 we're setting it up very much so that we can hear 10 from the communities and get great ideas from the 11 communities.

And, two, the program and working closely Mith our friends in the Air Quality Management Districts, and others as well to see if we are able to leverage each other's' dollars and complement each other's programs.

17 Let's see, Bonnie. And then, John, did 18 you still have a comment or --

19 Okay, Bonnie and then John.

20 MS. HOLMES-GEN: Yes, thanks. I wanted 21 to also jump in and say that we are very excited 22 about the \$20 million for electric vehicle 23 charging and for the Innovative Mobility 24 Services. And happy to see the Innovative 25 Mobility Service category focused in

136

disadvantaged communities. So, I think it's a 1 2 great, very important category of funding, and 3 it's important to our overall goals to get to the 4 1.5 million, at least, by 2025 and over 4 million, hopefully more than that by 20150. 5 6 I mean, I would be really -- I keep hearing different estimates of when we're going 7 8 to get to the point where -- of cost parity between electric vehicles and conventional. I 9 10 mean, I've heard really near-term estimates. I'm 11 wondering, I'm curious, as an aside if the Energy 12 Commission staff has any research to cite on 13 that?

But it seems like where we're fast getting to the point where it is going to be as cheaper or cheaper to make electric cars. Which doesn't mean we need to let up at all on our preparation and infrastructure and this is all really important.

And I think I've mentioned that the Lung Association has done a study of the benefits of electric vehicles and we found 15 billion in benefits just in California, health and climate benefits, including quantified benefits of reduced illness, and hospitalization, and

premature deaths from expanding, dramatically
 expanding our penetration of electric vehicles in
 Galifornia, to at least 60 percent EVs.

And I appreciate that you cited our State of the Air Report" in your document. You might also want to cite our "Clean Air Future Report". So, I can make sure that you have that citation.

9 So, having said all that, and thank you, 10 and I really appreciate the excellent 11 presentation of all this.

Is there anything more to be said, number one, about how we're strategically placing these tev chargers? I know, we've had some discussion, but is there anything more? We kind of covered that.

17 You know, with all these different agencies rolling out the chargers, you know, I 18 19 hear things that local governments want to get 20 involved with this, but they don't even know 21 where to put them. I mean, if they were going to 22 put one in, they wouldn't know where to put it. 23 And, you know, they put one at the community 24 center and they put one at the city hall and 25 like, well, where else do they go?

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

And so, I just -- number one, I'm just wondering if there's anything more to say about how the State is watching over between these different programs, making sure these are strategically placed. And that we are getting beyond L.A. and the Bay Area.

7 You know, I think it will be helpful if 8 the report specifically mentions, in this section, San Joaquin Valley and the need to be 9 10 focusing on deepening the network in the valley. I know there's funding going to that. I 11 12 know that the Electrify America has specifically 13 mentioned the valley as one of the communities 14 where they're going to be focusing some funding 15 for their Community Charging Networks under the 16 \$200 million.

So, that's another reason, I think, tomention Fresno specifically in this report.

So, I guess those are my two questions I guess right now. How are we being strategic in placement and working with local governments? I see that you have some comments here about that, but it's still pretty high level.

24 And what more can be done in terms of the 25 San Joaquin Valley and underserved areas?

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

COMMISSIONER SCOTT: I think, so to the
 coordination point I think Thomas raised this, as
 well. There is lots of coordination going on,
 both kind of informally and formally.

5 The Governor's Office has a convening 6 every month -- more than one convening, actually 7 two every month that has high level folks, like 8 Carla Peterman, and myself, and Richard Corey, 9 and others to talk about what we're doing on the 10 zero-emission vehicle infrastructure.

A lot of this is following up, of course, on the 2016 ZEV Action Plan and action items, if there are any left over. I think we've got most of them done from the 2012 Action Plan.

But we do talk to each other. We coordinate very well. We are working very hard to ensure that we're not tripping over each other in these spaces, and that we are being additive, and complementary, and accelerating the infrastructure into the places where we need it to be.

22 One of the nice things about the Energy 23 Commission Program, Joel pointed this out, is 24 that we have some flexibility in where we put the 25 funding. And so, for us, that's been really

140

1 exciting. That's why we started the CALeVIP with Fresno, and getting infrastructure deployed in 2 3 Fresno.

4 We also, you know, when we weren't sure a couple of years ago where the Investor-Owned 5 Utilities were going to make the investments, we 6 7 decided to focus primarily on destinations and on 8 corridors because we knew that you have to have 9 infrastructure there. And those are places that 10 it was not likely that the IOUs were going to be rolling out their first set of infrastructures. 11

12 So, we do have the ability and 13 flexibility to work together, to work well, work 14 in a complementary fashion and we are doing that. 15 And some of it's just informal, us catching up 16 with each other during the day. And also, some 17 more formal with our meetings with the Governor's 18 Office.

19 I think for the strategic deployment, we 20 have spent some money on Regional Readiness Plans 21 over the last few years. And that was really 22 what the point of those were, to bring together 23 MPOs, and local transportation agencies, and 24 others to think through where do we think that 25 the -- where do we think that the cars are going

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 to be deployed such that we can determine areas
2 that it makes sense to do infrastructure?

3 We have some really exciting projects in places. Like Burbank Water & Power, for example, 4 did a Regional Readiness Plan and then they were 5 able to get some of their infrastructure out. 6 And it's pretty exciting. They said it's a 7 little bit of an art and a little bit of a 8 science. You know, so they have some like 9 10 outside of Porto's. So, I don't know if anyone's 11 familiar with the Burbank area, but it's a very famous area in Burbank. So, they put some of the 12 13 chargers, curbside charging outside of Porto's. 14 They put some across from a multi-family building where a lot of folks have electric 15 16 vehicles. 17 So, it's still curbside charging. It's

18 you can't park your car there and leave it 19 overnight, but it is across the street from your 20 apartment building.

21 They were very creative in how they put 22 that together, but it was based on some of those 23 Regional Readiness Plans.

24 The other thing that we are poised to do,
25 that I think I can talk about because I've

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 mentioned in other forum, is we want to do -- I 2 don't know if you ever follow any of our EPIC 3 grants, which is the Electric Public Interest 4 Charge. It comes through a fee on electricity 5 and it's research and development in EPIC.

6 And they did what they called the EPIC Challenge, and it was to develop an advanced 7 8 energy community. And they put out money. People were able to compete for dollars to plan 9 10 what does my advanced energy community look like? 11 And who are the partners that we're going to work 12 with? Who's going to make this happen? Where 13 are we going to put the small windmill, or where 14 are we going to put the different components of 15 solar? Where are we going to put the charging 16 and really make this -- and it's on our way to 17 get to the zero-net energy in buildings.

18 But how do you get to a zero-net energy 19 community?

20 And I was like, why can't we do that with 21 charging? So, the team has been working very 22 diligently to put something similar together on 23 charging. Where the first round would be sort of 24 a more detailed level of planning on the 25 charging. Who am I going to partner with? Which 143

1 mom and pop restaurant? What school district? 2 What, you know, library? Which city hall 3 building? Who wants to be the partners to get 4 infrastructure, where to put that infrastructure 5 in our community? What is that going to look 6 like?

So, we'll put money out there for the planning. Then, the people who -- so, that's the first competition, get money for the planning.

10 Then everyone who wins money for planning 11 can come back when their plans are done and 12 compete for implementation dollars so that they 13 can actually get the chargers and put them in 14 those places that they developed in their plan.

So, stay tuned, that's coming. So, we are trying to think very much about strategically where should the infrastructure go. And not only sjust how do you plan for it, but once it's planned for how do you get that infrastructure out there?

21 One of the things that's exciting about 22 the EPIC challenge is that they were able to fund 23 13 plans. They probably will only be able to 24 fund two or three to be implemented. But the 25 plans I think are going to be fantastic. Which

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 means other folks, maybe the Air District wants to put some money in to help implement it. 2 Maybe, well, we'll see, DOE or EPA could put some 3 money in to help implement it. Maybe there's a 4 private business that says, hey, this is really 5 6 exciting, I want to get in on this. And they can 7 help put money in to implement it.

8 So even, if we may not be able to fund 9 all of the implementation plans, hopefully, 10 they're well-written and exciting enough that 11 other people want to jump in and help to fund 12 them.

13 So, that's what we're going to try to do 14 in the infrastructure space to kind of move from 15 planning to planning and into implementation. 16 So, that's -- that was my pitch on that one. 17 MS. HOLMES-GEN: No, that's all really helpful. I appreciate that. And I'm really 18 19 excited to know that these Readiness Plans, and 20 we spent years talking about putting some money in these Readiness Plans, and I'm really happy to 21 22 know that there were some really solid outcomes 23 from those plans. You know, to really help build 24 the charging structure in a way that makes sense. 25 Who's funding the EPIC Challenge? I know

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 there's parts of it you still have to get
2 funding, but initially?

3 COMMISSIONER SCOTT: So, that's out of 4 our EPIC Program.

5 MS. HOLMES-GEN: Okay.

6 COMMISSIONER SCOTT: It's the Electric 7 Public Interest Charge Program. So, if you go up 8 onto our webpage, there's all the tabs across the 9 top. And if you click on the funding tab you can 10 see the ARFVTP funding, but you can also see EPIC 11 funding, Prop. 39, all the other programs that we 12 have.

MS. HOLMES-GEN: I just might add, quickly, that since Sacramento now is a Green City under the Electrify America Funding, \$44 million coming here, that there should be some great, new advances in community charging to look at and draw into our discussion here.

19 COMMISSIONER SCOTT: Uh-hum, absolutely.20 John and then Jan.

21 MR. SHEARS: So, thanks. So, I just 22 wanted to clarify, so is this \$20 million limited 23 to passenger vehicles or is this just broadly to 24 all EVS?

25 COMMISSIONER SCOTT: This is focused on 146 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 1 passenger vehicles.

2 MR. SHEARS: Right, okay. 3 COMMISSIONER SCOTT: We are looking to 4 get into medium-duty and heavy-duty space. And 5 we'll talk about that some more when we talk 6 about the medium-duty and heavy-duty category, as 7 well.

8 MR. SHEARS: Yeah, it's just didn't have 9 time to go over the plan as thoroughly as I would 10 have liked to before today.

So, just wanted to clarify, too, on the VW ZEV Investment Plan, it's a ZEV Investment Plan. This is phase one.

And as one of the people who put the full court press, and there's some other colleagues here in the room and worked with me to put full court press on them, you know, that was worth it. Largely got them to have a consciousness change about the Valley and Fresno County.

But also, they've assured us that going forward, you know, and CARB has talked with them about this, extensively, as well, that hydrogen is not out of the picture. So, I just want to clarify for everyone that this is a ZEV program. This money is ZEV money.

And, you know, decisions will be made. You know, it's VW's money to spend and so it still has to basically meet a business case for them to invest it. So, they'll be the final sort of decider on that within certain bounds.

6 And then, with regards to the Readiness 7 Plans, as one of the instigators that encouraged 8 the Energy Commission to set up that funding program, and I've actually been having e-mail 9 10 exchanges with a couple of colleagues here around 11 -- I haven't been clear now, for a little while, about what the status is in terms of the 12 13 implementation of the Readiness Plans. And I'm 14 working extensively on the ground, in the Valley 15 for example, and it's not clear to me like 16 exactly how everything is being viewed sort of 17 through that lens. Although, all of it could, 18 you know, nominally be said to be part of the meeting of the Readiness Plans. 19

And then, with the rapidly evolving and changing shape of what's going on with electric transportation in the State, I think we need to make sure that we might need -- I think we might need to revisit funding to update and re-jig the plans, especially once the SB 350 transportation

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 plans are finally signed off by the Public 2 Utilities Commission, so that we can sort of have a more sort of formal reassessment and 3 realignment of the Readiness Plans in terms of, 4 you know, all of those new resources that can be 5 brought to bear. You know, not just the 6 7 passenger vehicle side, now, but basically all 8 other aspects of electric transportation. So, I 9 just wanted to highlight that for now and I will 10 save my other thoughts for later. So, thanks. 11 COMMISSIONER SCOTT: Okay, thank you. Jan and then Tyson. 12 13 MS. SHARPLESS: Yes, this has been a very 14 fascinating conversation. And what I would like

15 to bring to the table is perhaps you've been 16 working with them, but I haven't heard them being 17 brought up in the conversation, and that is the 18 Council of Governments.

19 This is very important, powerful agencies 20 in the State of California that receive Federal 21 money and make decisions on allocations and 22 expenditures.

23 So, to Joel's point about multimedia and 24 not just providing funds for the single passenger 25 vehicle, the COGs are the ones that really put 149

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

together the blueprint on how multi-modal plans 1 are going to be implemented in each region. And 2 they are made up of city council people, 3 supervisors, public transit authorities, 4 paratransit authorities, and so these are the 5 6 decision makers of where the money's going to be 7 spent on multi-modal transportation systems in 8 the region.

9 So, if they're not a part of your 10 outreach, I think it would be important to bring 11 them into your conversations because I think they 12 could lend a powerful, powerful force to whatever 13 you're trying to accomplish.

14 COMMISSIONER SCOTT: Thank you.

15 Tyson and then Joe.

16 MR. ECKERLE: Just to build on that, I 17 wanted to -- Bonnie brought up a good point. So, 18 I think that from the State perspective we can 19 only reach who we can reach or who we have 20 reached. So, if you hear of people who don't 21 know where to start, please let us know. Because 22 I think we want to make sure that we just -- I 23 mean, we're all part of the State government in 24 this way. If people haven't heard of the 25 programs -- sure, please.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

And the Energy Commission, I mean, yeah,
 exactly.

3 COMMISSIONER SCOTT: I will echo that. 4 Please feel free to call any of us to get 5 started. And if we're not the right person, we 6 will happily put you in touch with the right 7 person.

8 Joe and then Brian.

9 MR. GERSHEN: Yeah, I meant to ask this 10 morning, and John mentioned something about PV 11 money being EV money. So, I know this morning in 12 the natural gas it was under-subscribed and I 13 know in the past there have been biofuels 14 projects that were either under-subscribed or 15 went back into the pot.

And I'm just curious, is there any recordkeeping about what happens to that money and is there a way to track that and know what ended up happening to the money that went back in? Because I know, obviously, everyone's looking for money. Not the least of which is the biofuels folks.

But for projects that don't either take all the funding, or use their funding, or they go bankrupt or whatever happens, I'm just curious

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 whatever happens to that? Is there a way to 2 track that and report that back to all of us?

3 COMMISSIONER SCOTT: We do track it. Let me talk to my folks and figure out --4

5 MR. GERSHEN: Okay. That would be great. 6 That would be good to know.

7 MR. ORENBERG: Oh, just to clarify, we do track all the money, of course. We track exactly 8 which projects, you know, finished on budget, 9 10 under budget, which are cancelled with money 11 spent. Everything like that we track.

12 Regarding the actual money, the program 13 funds, you know, we have fiscal year allocations. 14 Once we receive that money we have two years to 15 what we refer to as encumber it, which means 16 dedicate it to a specific grant or contract. And 17 that doesn't change.

18 So, if we encumber -- you know, the 2018-19 2019 money needs to be encumbered by, I believe, 20 June 30th, 2020. I think so. Let's say June 21 30th, 2020.

22 Past that date we cannot reencumber it. 23 So, if we dedicated that money to a project and 24 the project for some reason cancels, or fails, or 25 completes under budget, the money we cannot add CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 back to these allocations in the Investment Plan. 2 It goes back into the ARFVTP fund, into the, I 3 guess, the prudent reserve, or just the money 4 that's left over in the fund. I guess, come 5 January 1st, 2024, we'll have to figure out what 6 happens with that money.

7 MR. GERSHEN: Yeah, it would just be 8 interesting to find out what happened to projects 9 that didn't happen, that didn't use the funds, 10 where did those funds end up going?

11 COMMISSIONER SCOTT: Brian?

12 MR. GOLDSTEIN: Yeah, I just wanted to 13 say that we saw, through EIN, firsthand how 14 impactful the Readiness Plans can actually be. 15 There just seems to be a lot of bang for the 16 buck. They're, you know, relatively small 17 amounts but the groups that get together to 18 compile the plans usually consist of local 19 stakeholders, governments. There are so many 20 different agencies and folks that come together 21 to contribute to the plan that they seem to 22 really raise awareness among those agencies. 23 Certainly, in locations that aren't 24 necessarily the ones that already are getting

25 funding for infrastructure.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 So, whether or not they receive State 2 funding after compiling the Readiness Plan, it 3 seems to really raise the level of awareness of 4 what it will take to build out infrastructure.

5 And, you know, I just really think that 6 the Energy Commission is getting a lot of bang 7 for the buck in those plans and really hope to 8 see them continue to move forward.

9 That said, I have one question about the 10 Readiness Plans. And it seems like that funding 11 is coming out of the Emerging Opportunities 12 budget, is that correct, or is it coming from the 13 individual fuel type?

MR. ORENBERG: So, the Regional Readiness Plans are actually funded through the Regional Readiness Plan category. There is no funding proposed for fiscal year 2018-2019. And there was no funding proposed in the last cycle, either.

20 So, there is, I believe, \$1.8 million 21 left over from fiscal year 2016-2017 that we 22 still need to use.

23 MR. GOLDSTEIN: And does that need to be 24 released in a new competitive grant or can people 25 still apply under the old ones?

MR. ORENBERG: I believe that needs to be released through a new competitive grant. MR. GOLDSTEIN: Okay. And then, I had a similar question for the Innovative Mobility Services. You know, what tranche is that coming out of and is there another opportunity to extend that program? So, I think that's a wonderful

8 program, as well.

9 MR. ORENBERG: For that specific 10 solicitation, and I invite the EV Unit to correct 11 me here, if I'm wrong, I believe that was funded 12 both from the Electric Vehicle Infrastructure 13 category and the Emerging Opportunities category. 14 MR. GOLDSTEIN: Okay. And is it too 15 early to say that, you know, there would be an 16 opportunity to extend that into the next year or 17 is that something that's undecided at this point? 18 MR. ORENBERG: I think that's undecided 19 at this point.

20 MR. GOLDSTEIN: Okay. All right.

21 COMMISSIONER SCOTT: Okay, I don't see
22 any more comments from Advisory Committee -- I'm
23 sorry? Oh, Ellen, I'm sorry. Please go ahead,
24 Ellen.

25 MS. GREENBERG: Thank you. This is CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

really just a point of information for folks, in 1 2 light of the comments about local government 3 activities. I just wanted to bring people's 4 attention to the fact that the language in SB 1, right, the transportation funding package that 5 was passed in the spring, in the Road Maintenance 6 and Rehabilitation Program established by SB 1 7 8 there's specific language about the cities and counties that are receiving funds under that 9 10 program. Using those funds among other uses for 11 charging and fueling opportunities for zero-12 emission vehicles.

So, those who were thinking about ways to best work with local agencies on this might want to be aware of those provisions.

16 COMMISSIONER SCOTT: Great, thank you. 17 I have no blue cards from commenters in 18 the room. I do have a couple on EV, for medium-19 duty/heavy-duty, which I thought we'd do in the 20 medium-duty/heavy-duty space, unless you also 21 were wanting to comment on light-duty.

22 Yeah, go ahead.

23 MR. ORENBERG: Oh, just to clarify for 24 everyone in the room, if you'd like to make a 25 public comment please fill out a blue card, and

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 provide it to Patrick Brecht, over by the laptop. 2 And if you are on WebEx and would like to make a public comment, please use the raised hand 3 4 feature and our WebEx staff will make note of 5 that. 6 And, of course, since there are so many 7 people present and we do have limited time, we do 8 ask the public comment to be kept to three 9 minutes or less. Thank you. 10 COMMISSIONER SCOTT: Sorry, go ahead, 11 John. 12 MR. SHEARS: Yeah, sorry, just a 13 clarifying question just in case I don't -- if 14 Ellen has the answer to this question or not, or 15 anybody else in the room. We were just 16 wondering, over here in our corner, you know, if 17 you knew what mechanism and where parties would 18 have to go to access that funding because --19 MS. GREENBERG: So, all of the cities and 20 counties in the State will be getting, I believe

21 directly from the Controller, funds that are 22 generated through the sales -- sorry, through the 23 gas tax and the other new revenue sources through 24 SB 1, or augmented revenue sources. They'll be 25 getting funds for their local road maintenance

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 programs.

2 And so, the department has no -- the 3 Department of Transportation doesn't have any 4 role in that. There is, I would say generously, ambiguity around whether the expectation is that 5 6 those funds would be used directly for this purpose. But, you know, I think there's a real 7 basis for some local agencies that want to be at 8 the leading edge of this to try it out and see 9 10 what happens. 11 Tyson and I have spoken about this and

12 ways that this might support the active use of 13 those funds. So, I think it's going to take some 14 pioneering, but the overall plan is for road 15 maintenance and rehabilitation program are for 16 all of the cities and counties in the State.

17 COMMISSIONER SCOTT: Okay. Let's turn to 18 a public comment. I do have blue cards in the 19 room. We'll start with Ryan Schuchard. And 20 he'll be followed to Dedrick Roper.

21 We'll have three minutes for each public 22 comment in the room and then we'll turn to the 23 folks on the WebEx.

24 And again, as Jacob mentioned, if you are 25 a member of the public and you'd like to make a 158 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 comment, please fill out the blue card, give them
2 over to Patrick, who's waving at you. That's how
3 we know you'd like to say something. And we'll
4 go from there.

5 Please go ahead, Ryan.

6 MR. SCHUCHARD: Good afternoon,
7 Commissioner Scott, Mr. Kato, and Committee
8 Members.

9 Let me first just say that great -- Ryan 10 Schuchard, with CALSTART: CALSTART greatly 11 appreciates the tireless work of Commission staff 12 here, year after year to consider a very large 13 number of very difficult tradeoffs in a landscape 14 that's changing very quickly.

And on that point, we're really making a how of progress in California on EVs and the Commission and its staff have a lot to thank for that, so we recognize that.

We do support enhanced levels of funding in this category. And I have two general comments. The first on what is now called CALEVIP, the block grant. Just two thoughts on some direction.

24 First, as we talk with our industry 25 stakeholders and think about this, we're a little 159 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

anxious that there could be a risk that if there 1 2 is increased investment from outside the CPUC in 3 Investor-Owned Utility districts, you could run 4 into a situation where there would be ratepayer advocates saying, well, now we don't need to do 5 this work through utilities. Which, in fact, has 6 7 a much bigger burden they should be bearing. So, 8 we want to be aware of that and, in that regard 9 support the idea of Municipal Utility District 10 investments. So, a long way of saying any focus 11 we think is a good idea for this type of funding. 12 Also, a key barrier not being addressed 13 yet, I think anywhere very well, is corridor 14 rapid charging and getting business models that make cost effective. So, we'd support investment 15 16 for CALeVIP, the block grant, in corridor rapid 17 charging. So, energies in corridor rapid 18 charging.

And then, I'll make this part brief
because I heard you say medium- and heavy-duty is
elsewhere. I didn't see a different category for
that, so I had a comment on here.

23 But I'll briefly just for now say we do 24 like the CALEVIP framework for light-duty. And 25 by extension, we think that the Energy Commission 160 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

should develop a similar program for medium- and
 heavy-duty as a distinct and separate program.
 And I guess I'll wait for the medium- and heavy duty category to say more on that.

5 And let me also just say, for Eileen, I 6 think she makes a really good point that employment in this sector is not just a large 7 8 number relative to clean transportation, but EV jobs is really one of the big bright spots for 9 10 California economy jobs overall. So, this is 11 definitely a place we need to continue to invest. 12 Thanks.

13 COMMISSIONER SCOTT: Great, thank you.14 Is Dedrick still here?

MR. ROPER: Good afternoon. This is Dedrick Roper with ChargePoint. Thank you for the opportunity to speak today.

18 I've been involved with sort of helping 19 the development of the Investment Plans for the 20 last three years. You know, from ChargePoint's 21 perspective. And I really appreciate the sort of 22 renewed focus to expedite the deployment of the 23 infrastructure.

24 It's clear that the Energy Commission is
25 looking for new ways to get the funds out

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 quicker. Programs like rebate programs with the 2 Fresno Initiative, coordinating with Investor-3 Owned Utilities, Municipalities, and Air 4 Districts. I really want to express support for 5 coordinating with the Air Districts that tend to 6 tap into more innovative funding sources, such as 7 local DMV funds.

8 These funds oftentimes aren't enough to 9 have a really substantial project. But if you 10 bring additional investment from the ARFVTP 11 program, as well as local investment, those 12 programs could actually have a much larger 13 impact.

14 Also want to express support for 15 continued investment in low-income communities, as well as multi-families. Even when there are 16 17 large subsidies for these types of deployments, 18 it's still an uphill battle encouraging a lot of 19 the property developers and owners that EVs are 20 important for their property. So, you know, the 21 additional incentive of subsidized infrastructure 22 is a huge help, but those markets are still 23 pretty tough to tackle.

And also on the Readiness Planning side,I know that there were substantial plans

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 developed in previous years. In working with the 2 PEVCCs through some of our corridor work, you 3 know, we know that those plans have been great in 4 helping develop those regions.

5 But there's also a need on the local 6 level. So, on more of the city level, some of 7 these cities that want to implement streamlined 8 permitting processes, over-the-counter sort of 9 online processes, as well as streamlining 10 permitting is very critical into helping the 11 infrastructure get out.

12 So, I just want to encourage the use of 13 those funds that are remaining from 2016, and I'd 14 like to see a new program coming out this year. 15 Thank you.

16 COMMISSIONER SCOTT: Great, thank you.
17 Those are all the blue cards I have from
18 folks in the room.

19 On the phone we have Linda Urata, from 20 Kern Council of Government.

21 MS. URATA: Hi. Thank you so much for 22 this conversation. I'm not sure if this is 23 applicable now that the discussion has proceeded. 24 But I did just want to bring up that there's 25 things changing on the Federal budget scale and I 163

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 1 don't know if that's going to lead to looking at 2 things a little bit differently as far as making these investments in all fuels. 3

4 So, for instance, the recent Federal budgets are eliminating the \$7,500 Federal Tax 5 6 Credit for vehicles. It's also eliminating most of the budget for the Clean Cities Program. And 7 8 these are people that have been traditionally putting together projects and building capacities 9 10 for the programs that you're funding.

11 So, I just wanted to bring that into the discussion as far as Federal investment versus 12 13 State investment and if we're looking at perhaps 14 having to raise incentives through the Clean Vehicle Rebate Program. If the Federal Tax 15 16 Credit goes away and perhaps that would be better 17 at developing the market than continuing to 18 invest in infrastructure in some areas.

19 And then, the other comment I would have, 20 being from Bakersfield, would be that we are -we have been working, I work with the San Joaquin 21 22 Valley Electric Vehicle Partnership, and we're 23 thrilled to see all of the investment that's 24 going to Fresno. But I would remind you that 25 there's Bakersfield, Stockton, Modesto and other

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 places that are your gateways either to National 2 parks, like Sequoia National Park, or serving 3 rural communities, or on the highway that's the 4 main route through to Las Vegas and down to Los 5 Angeles for freight and other investments.

6 So, I would like to remind people that an 7 investment in Fresno, while being a wonderful and 8 new investment in the Central Valley does not end 9 there, but that we continue to fund projects 10 throughout the San Joaquin Valley.

11 COMMISSIONER SCOTT: Great. Thank you.
12 I have also a comment from Ed Pike.
13 MR. PIKE: Yes, this is Ed Pike with
14 Energy Solutions. And thank you for the
15 opportunity to provide comments today.

16 We work at State and Local level on all 17 different kinds of building codes and standards. 18 And I just want to echo some of the comments made earlier about the benefits of funding for local 19 20 cities, as well as regional funding on ZEV 21 Readiness Plan implementation. Such as adopting local codes and standards, permit inspection 22 23 streamlining.

24 And I would echo the comments about the 25 benefit of using the existing funding that's

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 already being held for that purpose.

2 And also, reconsidering providing funding 3 for the future. Because I think that there's a 4 lot of activities where there's still a lot of 5 opportunities that haven't been tapped, yet, on plug-in electric vehicle infrastructure. And 6 then, certainly with fuel-cell vehicles coming 7 8 out, I think there will be a lot of opportunities 9 on the fuel-cell side as well. Thank you. 10 COMMISSIONER SCOTT: Thank you. 11 I have two comments that have no 12 microphone, so I will read them for you. 13 One is from Jody London, from Contra 14 Costa County. She says, "Our County is working 15 to develop an EV shared mobility readiness plan, 16 looking more broadly than passenger cars. We 17 think we will better positioned to pursue the 18 utility, VW and other funds. Will there be 19 funding opportunities to help us do this work?" 20 And I think we have talked through some 21 of the funding opportunities that we'll have in 22 this EV space. The answer is, yes, please follow 23 our list serve, if you're not already on there, 24 to make sure that you're hearing about those 25 opportunities.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 And then I have another comment from 2 Steve Davis, from Oxygen Initiatives. Steve says, "Needed reporting to State agencies will be 3 a challenge for utilities, particularly POUs, 4 which have limited resources. Oxygen Initiative 5 recommends funding some IT support for these 6 utilities to enable them to streamline onboarding 7 of vendors to accelerate infrastructure 8 9 deployment." 10 And I think those are all the comments 11 that I have on EV. Okay, great. So, we're going 12 to move over to the Workforce Training. 13 I just want to be mindful of time. It's 14 2:10, I know we're slated to go up until 5:00. I 15 hope everyone can stay until then. But I just 16 want to make sure that we have a chance to get 17 through. We still have about six categories to 18 do. 19 So, just with that in mind, I don't want 20 to quash the conversation because we're having 21 great dialogue. I just wanted to make sure that 22 we're mindful of time as we continue along.

23 So, Tami, please.

24 MS. HAAS: Good afternoon. I'm Tami 25 Haas, the Energy Commission Specialist in the

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 Fuels and Transportation Division.

The Workforce section of the Investment Plan addresses the State's environmental and economic goals by preparing new and incumbent workers for the manufacturing, maintenance and other servicing of clean transportation technologies, leading to increased job opportunities and higher wages.

9 Ensuring California's competitiveness by 10 building a well-trained labor force for new and 11 expanding manufacturers and suppliers to draw 12 from, assuring prospective buyers of advanced 13 technology vehicles that there are local, well-14 trained technicians to service these vehicles.

15 The ARFVTP has invested in workforce 16 development and training since 2009. ARFVTP has 17 predominantly funded workforce training delivery 18 through these State agency partnerships. The 19 most direct ARFVTP investment to private 20 employers is through the Employment Training 21 Panel, or ETP.

ETP contracts directly with private companies for workforce training of incumbent workers. This means training for jobs that aren't hypothetical, we know they exist.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

Additionally, ARFVTP investments leverage
 existing entities, such as community colleges,
 which has been our primary pathway for reaching
 future workers in this area.

5 Staff recently toured several community 6 college programs offering courses in automotive 7 technologies, and were funded by ARFVTP through 8 the Advanced Transportation Technology and Energy 9 Center, now known as Clean Energy and 10 Transportation Initiative.

11 This is the California Community
12 Colleges' Economic and Workforce Development
13 Program.

14 Cerritos College, which hosts the CETI 15 staff, is highlighted for several reasons. They've established curricula in alternative 16 17 fuels. They have grown OEM and municipal fleet 18 partnerships in which trainees in disadvantaged 19 communities go for jobs. And they work with area 20 high schools that feed into the colleges. 21 Rio Hondo College also has a curriculum 22 focused on alternative fuels and advanced 23 technology vehicles. Rio Hondo College recently 24 won an \$800,000 National Science Foundation Grant 25 to develop safety certification for technicians

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

who work on electric and fuel-cell electric
 vehicles.

There are several key drivers of workforce training and development needed today and in the future. It's important to understand how companies position their products in response to these drivers and to better understand their workforce needs.

9 Under Senate Bill 350, the Energy
10 Commission has been instrumental in producing
11 reports on low-income barriers to clean energy,
12 including transportation electrification.

13 The Energy Commission will continue to 14 assess the workforce development aspects in 15 disadvantaged communities.

16 The 2016 ZEV Action Plan provides an 17 updated roadmap toward 1.5 million zero-emission 18 vehicles by 2025. The plan also identifies where 19 workforce is important and the role of the Energy 20 Commission in meeting these goals.

Senate Bill 110, established in statute this year, provides up to \$75 million to schools, for school bus retrofits and replacements. As alternatively-fueled school buses become available, we anticipate a need for schools to

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 have a trained workforce.

2 New areas for workforce training and 3 development investment and partnerships are in 4 the freight sector. In the California Sustainable Freight Action Plan, under State 5 Agency Action Number 8, the Energy Commission is 6 partnering with the Governor's Office of Business 7 8 and Economic Development, as well as the 9 California State University, Long Beach. 10 CSU Long Beach will establish a working 11 group to assess and prioritize freight workforce 12 challenges associated in advanced technologies. 13 Another new partnership is with the Port 14 of Long Beach and Long Beach City College. These 15 entities will evaluate existing workforce 16 development and training programs that support 17 2030 zero-emission vehicle goals for the Port of 18 Long Beach. For the fiscal year 2018-2019, the Investment 19 20 Plan proposes to allocated \$3.5 million. 21 COMMISSIONER SCOTT: Thank you. 22 Joe? Oh, not Joe. Peter. 23 MR. COOPER: So, I wanted to give you a 24 kind of a quick update on what --25 COMMISSIONER SCOTT: Oh, she says you're 171 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 not coming through the mic.

2 MR. COOPER: There we go. 3 COMMISSIONER SCOTT: There we go. 4 MR. COOPER: All right. So, I just wanted to give you a quick update on some of the 5 things that we've been working on, some of our 6 demand and supply for the workforce training 7 8 dollars that have been administered by our 9 program. 10 And our program, obviously, works 11 together closely with the State Board, with local 12 Workforce Development Boards, and colleges, trade 13 unions, and other State partners to administer 14 the funding. 15 Some of our recently funded projects 16 include futurist automotive, to train 17 manufacturing and production technicians, and 18 engineers. These are -- they produce car seats 19 that are a part of the supply chain for Tesla, 20 Faraday, Future and Karma.

21 And we funded, recently Drexler 22 Automotive. And this is a company that also 23 produces parts for Tesla. So, we're really 24 looking at the supply chain and not just the car 25 manufacturers.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 One other thing that I wanted to mention 2 was that we are in the process of designing new marketing materials for outreach, as well as 3 having a study done of our program, and 4 interviewing some of our contract holders. So, 5 6 this will be a resource for finding out what's important for employers regarding their workforce 7 8 training needs in the future.

Just a couple of the contracts we've
funded in the last two years, Nass Energy Works.
Tesla has a contract. El Camino Community
College. L.A. Community College District. GFP
Ethanol. Buster Biofuels. Applied Materials.
KLA Tencor. And the California Labor Federation
Transit Project in the South Bay.

16 Regarding our current funding status, 17 right now we have about \$384,000 remaining in our 18 interagency agreement. And we see a demand of 19 significantly more than that.

20 The training -- the funding is not enough 21 for the demand that we see of about \$3.5 million.

Some of the projects that are in
development include Next EV, Proterra, Santa
Clara Community College District, Los Rios
Community College District, Karma, BYD, Faraday,

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 GM Cruz, and a couple of others. So that, all 2 taken together has a demand of almost \$3.5 3 million. Taking out the \$384,000 that we have 4 left, we have a need of around \$3 million.

5 So, we're requesting \$3 million from the 6 2018-2019 allotment. And we're supporting the 7 staff recommendation for \$3.5 million overall for 8 workforce training.

9 I have a couple of other comments. I 10 just also wanted to mention that not only do we 11 use the dollars that we receive from the Energy 12 Commission, we also use some of the money from 13 our core funding. As I've mentioned before, we 14 get training funding when employers pay their UI 15 tax, they pay their training tax.

And there are situations when an employer will come to us and they will have a very broad array of training needs. Some of them may not fit within the confines of the requirements of training under the ARFVTP. And so, they decide to use our alternative funding, our core funding for that.

And examples of those recently, Karma,
Futurist, and Drexel Meyer Automotive used our
core funding.

We continue to work with Governor's
 Interagency Working Group on Zero-emission
 Vehicles, and coordinate with GO-Biz.

And one of the suggestions coming out of a recent meeting with the ZEV Action Group was that there needs to be a better understanding of the workforce needs in the zero-emission vehicles field.

9 And so, we are thinking about seeing if 10 there's a way that a study can be conducted of 11 the workforce needs to guide future investment.

12 And lastly, some of the areas we see for 13 opportunities for training with these dollars 14 include the Sustainable Freight Executive Order, 15 SB 110, the school bus retrofit, and VW diesel 16 emission settlement. Probably not in the first 17 round of their funding, but maybe in their second 18 or third round of the VW settlement funding.

And there are a couple of other minor changes that I would suggest to the text, but I will put those into my written comments and send them to you, so they can be incorporated.

23 COMMISSIONER SCOTT: Thank you.

24 Thomas.

25 MR. LAWSON: Good afternoon, Thomas

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

Lawson. You know, we had this discussion last 1 2 year and I'm really supportive of the workforce 3 investment funds.

4 One of the things I wanted to talk about is I see a lot of this funds is going into the 5 6 community colleges. And it's been my experience that you've got to go lower than that to reach 7 folks that may not even thing community college 8 9 is an option for them.

10 And so, my question is how much of these 11 funds can we create a pilot project for maybe a 12 high school and in an area that has really 13 terrible graduation rates? Or, is there a 14 portion of the funds that go to the community college where they can start to outreach to some 15 16 of these high school folks?

17 To date myself, I just had my 20th high 18 school reunion. Ran into a lot of folks, some 19 doing well, some not.

20 But, you know, high school's where you start having that conversation. You know, what 21 22 are you going to do with the rest of your life? 23 And, you know, just knowing just kind of what 24 some of my friends and I went through, it's a 25 good time to provide them with an inkling of what

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 the future's going to hold.

You know, you talk about 2025, 2030, a lot of these people who are in high school now are going to be in a career by that time. And we'd love to be able to have them working in the green energy space. And so, that's something that I'm just really concerned about. It's a really big issue for me.

9 COMMISSIONER SCOTT: I think outreaching 10 to high school students is something that we are 11 definitely open to as well. And so, as we are 12 crafting what the upcoming solicitation ought to 13 look like, I think the best information, and 14 suggestions, and ideas that you can provide to us 15 on that would be warmly welcomed.

16 I have Joel, followed by Casey.

17 MR. ESPINO: Yeah, so really supportive 18 of this pot of money, too. I don't think we 19 appreciate how valuable this pot of money is in terms of, again, its flexibility and the fact 20 that it's a yearly allocation for this purpose. 21 22 Like I mentioned previously, I worked 23 through the ARB and I know that there's a lot of 24 discussion around meeting our greenhouse gas 25 reduction goals and really focusing on cold

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

benefits. But, you know, that the climate
 investment money has limitations in terms of the
 GHG nexus that there has to be.

And so, the fact that there's money for clean energy job development is really important. So, I'm glad that the Commission continues to provide funding for this purpose.

8 I would echo the comments that Eileen and 9 others have mentioned about the growth of jobs in 10 the clean energy economy. I don't think that we 11 should -- I think we should definitely consider 12 that as a fact of what's happening.

13 I think from a social justice advocate, 14 there are a few trends that give us pause in 15 terms of how this economy is developed and 16 whether it's, you know, solar, energy efficiency 17 or transportation electrification, which is --18 you know, I mentioned this in my previous 19 comments that the whole point of this is that 20 we're trying to move into a better economy. 21 We're not trying to replicate this bad economy 22 that we're in, in terms of income and equality, 23 and access to opportunity. We're trying to 24 create something better, right.

25 And so, some of the bad trends that I'm CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 starting to see is particularly around, you know,
 Tesla for example has been in the news recently
 around essentially suppressing its workers from
 unionizing. Some safety concerns there.

5 And so, I think again, as we use public 6 dollars to incentivize these companies we should really use the -- you know, use the power of that 7 this is public funds to make sure that there's 8 9 some minimum requirements in terms of the wages 10 that they provide, the safety of their workers, 11 and so on, and so forth. I think that that's 12 key.

13 But we also have some positive trends in 14 the industry. BYD is an example of that. They 15 recently reached a community benefit agreement with some labor folks and some social justice 16 17 advocates to make sure that they're targeting the 18 job opportunities to folks who come from 19 disadvantaged backgrounds, folks that are facing 20 barriers to employment.

I think these concepts should be nobrainers in any of this type of investment, whether it's in the CEC money, ARB money, or otherwise there should be these types of components embedded into it.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 And I would definitely echo the comments 2 that Thomas made around, you know, really thinking about the pipeline, right, and figuring 3 4 out ways to connect. At least start developing some skills that are going to be necessary for 5 this future economy at the high school level. 6 And in particular, those high schools that have 7 8 kids who really lack opportunity, right. Some of these come in under-served areas in California. 9 10 We need to really focus in, hone in on those 11 areas, build the skills there so that we actually 12 reach this just transition or else we're only 13 going to exacerbate kind of the existing 14 inequalities that we have.

15 And then just a couple more points, or I 16 quess questions around this workforce money and 17 things that it's funded in the past. I know that 18 there is a great need, when you talk about low 19 income folks, low income workers who are low 20 skilled, many of them, there's a great need for 21 pre-apprenticeship type programs. So, to the 22 extent that we can fund those types of programs 23 with this funding I think is really important. 24 And then, sometime that gets lost, too, 25 is this concept of support services. If you're 180

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

trying to help a low-income person gain a job 1 opportunity, there's a lot of barriers that that 2 low-income person might have. Transportation 3 being one of them. A lot of these apprenticeship 4 programs have very strict attendance schedules. 5 And so, just getting to the training is a 6 7 difficulty. And so, to the extent that we can 8 provide support services to help a low-income 9 access this training on a regular basis, I think 10 is key.

11 Child services. Obviously just income to 12 live. Because when you're a low-income family 13 you're living paycheck to paycheck. And if all 14 of the sudden you have, you know, this curriculum 15 that you have to take on and you can't work, then 16 you need to find, you need to have support income 17 for that.

And so, we need to bold about creating and starting in vetting some of these things into our programs, right. Or, else, this transition that we all talk about and I've heard, you know, for the past years is not going to happen.

23 So, just thinking about how we can be 24 bold, push the status quo and start thinking 25 about how we embed some of these things into

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 these programs.

2 COMMISSIONER SCOTT: I think I just want 3 to add to that. We are also, as you know, the 4 Legislature directed the Energy Commission, under 5 SB350, to study barriers to low-income 6 communities, being involved in renewable energy 7 and energy efficiency.

8 The Air Resources Board is looking at the 9 transportation component. And this is very much 10 on top of mind, as well. And so, the lessons 11 learned there are translating over to this 12 program and how we set up workforce development 13 and training, and vice-versa.

So, we do have -- even though the SB 350 Barriers Study is not the topic of today, we've got lots of great information there that we're also pulling in to help support the types of training that we would be looking at.

19 Casey and then Ellen.

20 MR. GALLAGHER: I would like to echo 21 Thomas and Joel on, yes, we need to create a more 22 strategic pipeline. That it's not just the 23 community colleges, but also thinking about high 24 school. But also, what is the mechanism that 25 connects each one of these paths, including pre-

CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 apprenticeship programs, apprenticeship programs 2 and anything that leads into a full-time career? 3 This could be community-focused, demand-4 driven, so any kind of partnership with 5 employers, but also being worker focused at the 6 same time. 7 That we need to create careers that's not

8 just a gig, not just a job. That those
9 partnership linkages with the community colleges.
10 The community college is one of the best kept
11 secrets in this State. They're basically in the
12 forefront of vocational training at a great
13 price, but always a way that employers can be
14 linked up to them.

15 So, example, my question is, after 16 singing praise, would be the Cerritos College 17 Partnerships, that plan, what way, if anyone know 18 how they incorporate employer partnerships or 19 leaning towards actual full-time employment? 20 MS. HAAS: We visited Cerritos and they 21 have the partnership with the OEMs and some of 22 the utility maintenance workforce. And some of 23 the OEMs actually offer scholarships to some high 24 school students, or their students. They also offer dual enrollment, you know, so that these 25

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 high school students can come and attend, and get 2 college credits. 3 MR. GALLAGHER: Excellent. 4 MS. HAAS: So, they are outreaching. 5 MR. GALLAGHER: Okay. And with the Cerritos and Rio Hondo, do they have any kind of 6 numbers on job placement or internships that they 7 8 might be introducing? MS. HAAS: Not at this time, but we are 9 10 working with them to try and determine a way to 11 measure that. MR. GALLAGHER: Okay. All right, thank 12 13 you. 14 MS. HAAS: Uh-hum. 15 COMMISSIONER SCOTT: Thank you. 16 Ellen. 17 MS. GREENBERG: Thank you. Sorry. Just 18 another connect-the-dots here. So, career 19 pathway is a big emphasis at L.A. Metro, given 20 the size of the infrastructure project. So, Phil 21 Washington who's there, GM has spoken. This last 22 week I heard them talk about their efforts to 23 start a grade 6 through 12 transportation school. 24 And they are, you know, focusing very seriously 25 on long-term pipeline, you know, within the

CALIFORNIA REPORTING, LLC

1 industry.

2 So, I think for the Commission and others 3 around the table that might be a connection 4 really worth making.

5 COMMISSIONER SCOTT: Great, thank you.6 Go ahead, Peter.

7 MR. COOPER: Yeah, I just want to mention 8 that my other hat, pretty much at ETP is working 9 on apprenticeship programs. And this has mostly 10 been in the construction trades. We fund about 11 \$15 to \$16 million a year for pre-apprentice, 12 apprentice and journeyman training through our 13 core funding.

A good chunk of that has been with the IS IBEW. And some of those IBEW apprenticeship Contracts have been the installation of EV infrastructure. So, we're coming at it from that direction as well.

19 I would love to be able to use more of 20 the funds from the Energy Commission, from AB 118 21 for pre-apprenticeship and fully fleshed out 22 apprenticeship programs.

One of the big challenges, as I think I've mentioned before, is a lot of times there's not the direct nexus that's required from the

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

legislation between what is -- what kind of 1 2 training is being provided. If it's a lot of the pre-apprenticeship and some of the beginning 3 4 apprenticeship programs have classes that are more general in scope for mechanics, for example, 5 and they're not specifically for, let's say for 6 hybrid engines, and things like that. They're 7 not technical enough to meet the criteria for 8 9 that nexus and so they're not permitted to be 10 funded through. At least this is what I've been 11 told.

12 So, we're working on that and seeing if 13 we can expand the outreach of our funding to both 14 pre-apprenticeship to apprenticeship programs.

15 But I also wanted to mention one of the 16 kind of more innovative things that the 17 Employment Training Panel is doing. If you're 18 from Sacramento, you probably know Mayor Steinberg's initiative, called Thousand Strong. 19 20 It's an internship program across the City for high school students. It's to try to get them in 21 22 the program, into career training. This is for 23 juniors and seniors.

24 So, we're supporting that program through 25 our core funding, as well as in collaboration

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 with the State boards, with some of their discretionary funds. We usually don't fund down 2 to the age 16, 17. Usually, it's 18 and above. 3 But we're stretching, we're going down to age 16. 4 And we're looking at this as hopefully the 5 beginning of a new era for ETP to fund some of 6 the more -- some of the youth training which has 7 8 traditionally been the realm, the area for the 9 State Workforce Development Board.

10 And so, hopefully, we'll have more 11 flexibility as we see the success of the Steinberg Thousand Strong campaign to work with 12 13 youth in this sector and other emerging sectors. 14 COMMISSIONER SCOTT: I don't have any --15 I don't see any other members around the table. 16 I don't have any blue cards or yellow cards for 17 comment.

18 Okay, I'm seeing no public comment on 19 this topic.

20 So, let's now turn to our Hydrogen
21 Refueling Infrastructure overview.

22 Thank you, Tami.

23 MS. BERNER: Good afternoon. My name is 24 Jane Berner and I'm going to be speaking about 25 hydrogen refueling infrastructure.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 The Energy Commission's Hydrogen Unit is 2 supporting the development of hydrogen refueling stations to achieve a network of at least 100 3 publicly accessible stations, which is a 4 milestone established in Assembly Bill 8. 5 6 These stations will support the early fuel cell electric vehicle or FCEV market in 7 California. Thus far, the Energy Commission has 8 9 funded 60 stations. Of these funded stations, 12 10 are located in disadvantaged communities. 11 Collectively, once they are all completed 12 and open to the public, the funded stations will 13 be able to support nearly 19,000 vehicles. 14 To put this in context, the California Air Resources Board, their most recent 15 16 projections, based on auto manufacturer surveys, estimate that 13,400 of CEVs will be on 17 18 California roads by 2020, and 37,400 by 2023. 19 Today we have 31 hydrogen stations open 20 to the public and they are capable of supporting 21 about 8,500 FCEVs. 22 The vehicle count data from auto 23 manufacturers through September of this year 24 indicate that there are just shy of 2,700 25 vehicles in California. Even though this number 188 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

seems small, we are achieving great growth. Two
 years ago, there were only about 200 FCEVs in
 California. And this time last year there were
 925.

5 The amount of hydrogen that the stations 6 are dispensing to vehicles is growing at a rate 7 commensurate with that of vehicle rollout. And a 8 demand for fuel in some high use areas is 9 beginning to approach the available supply.

Here is a summary of the makes and models of FCEVs that are available or are soon to be available in the California market.

13 The Honda Clarity Fuel Cell is currently 14 available for lease at select dealerships in 15 California. And the Toyota Mirai is available 16 for purchase or lease.

17 Mercedes Benz has announced that the GLC 18 F Cell, which will actually be a plug-in fuel 19 cell hybrid, combining a fuel cell with a plug-in 20 battery, will be coming to market soon. And the 21 vehicle is scheduled to be on display at the L.A. 22 Auto Show next month.

23 There's also a Hyundai Tucson Fuel Cell
24 available to lease in California, now. But this
25 model will soon be replaced by a next generation
189
CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 model known as the Hyundai Future Echo, or FE
2 Fuel Cell.

3 These vehicles all have or are expected to have zero tailpipe emissions and have over 300 4 miles of range on a full tank. The refueling 5 6 time for these vehicles is about five minutes. 7 And other auto manufacturers, such as General Motors and Kia, have made announcements 8 that they are including FCEVs in their plans for 9 10 the future. 11 Here is a look at the geographic distribution of the hydrogen refueling network 12 13 today. The green icons show the 31 stations that 14 are open today. And the yellow are funded 15 stations that are in development. 16 The size of the icons represents the 17 stations' nameplate capacities, with smaller 18 stations offering up to 180 kilograms today and 19 larger stations offering more than that. 20 The maps on the right side of the slide 21 zoom in to show that the majority of stations are 22 clustered in the core markets of the San 23 Francisco Bay Area and the Greater Los Angeles 24 Area, which includes L.A. and Orange Counties, 25 and the Inland Empire.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 The network also supports the early 2 markets here in Sacramento, and in San Diego, and allows for travel between Northern and Southern 3 4 California with the station in Coalinga, which is near Harris Ranch on Interstate 5. And with 5 6 another planned station for Santa Nella.

7 Travel to destinations like Lake Tahoe 8 and Santa Barbara is also possible. And note 9 that the Energy Commission has also funded a 10 moveable, temporary refueler, which is not shown 11 on these maps.

12 To share with you the most recent 13 developments with hydrogen refueling 14 infrastructure, here is a picture of the Fremont 15 Station, in the San Francisco Bay Area, which opened on September 7th, of this year. It is 16 17 located between Interstates 880 and 680. It has 18 a unique station design that we expect to see in 19 more of the forthcoming stations, which is that 20 the hydrogen dispenser is integrated under the 21 same canopy as the other fuel types.

22 You may have seen photos of some of the 23 existing hydrogen stations and they are often off 24 on their own, on the side, or near the back of 25 the gas station property. But here the dispenser CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

is located in the front with the other fuel
 dispensers.

Another notable aspect of this station is 4 that this station's fueling protocol testing took 5 only two and a half days, and this usually takes 6 at least a week.

7 There are a series of tests that all stations go through to verify they are meeting 8 9 necessary standards before they can be declared 10 open to the public. And many of our partner 11 stakeholders, including the California Air 12 Resources Board, have been working to find ways 13 to make this process more efficient. So, we're 14 beginning to see some good results and Fremont 15 has been the best example of this so far.

16 While Fremont is the most recent station, 17 or the 31st to open in California, it also marks 18 the 18th station that Developer First Element Fuel has delivered. We now have several 19 20 developers who have had a good amount of 21 experience going through the hydrogen station 22 development process, which is helping to reduce 23 the time needed to build stations.

And finally, on October 9th, 2017, there 25 was an event, attended by Commissioner Scott, to 192 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 celebrate the reopening of the Torrance Station, which is located right off of Interstate 405, in 2 3 Southern California. This station has previously 4 been a non-retail station and the Energy Commission funded an equipment upgrade. 5 The 6 upgraded station opened to the public on August 18th, of this year, making it the 30th station in 7 California. 8

9 This event, though, is later on October 10 9th, and was scheduled in conjunction with 11 National Hydrogel Fuel Cell Day. And on this 12 day, there were several events with FCVE drivers 13 and that demonstrated a lot of excitement about 14 the vehicles and the technology.

15 This station is notable in a few ways. 16 First of all, it has two dispensers and two 17 fueling positions, which means that two vehicles 18 can be fueled at the same time. This two-19 dispenser design also provides redundancy. So, 20 if one dispenser is undergoing maintenance, the 21 other is still available for use.

And almost all of the most-recently funded hydrogen stations will have multiple fueling positions, as well as greater station capacity to be able to fuel more vehicles each

193

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 day.

2 These features should not only build 3 customer confidence in fueling availability, but they should also improve the economic potential 4 for station ownership and operation. 5 Second of all, this station is the first 6 retail station from Shell, in the United States. 7 And it is located on Toyota property, right next 8 9 to the Toyota campus, in Torrance. And it's a 10 good example of how our public dollars are 11 encouraging additional private investment in these stations, including investment from major 12 13 energy and fuel companies, and auto 14 manufacturers. 15 Thank you. 16 COMMISSIONER SCOTT: Thank you. 17 So, we're going to start with Brian, who 18 I know has to depart shortly. And then, Bonnie, you had a question from earlier that we'll follow 19 20 up on when Brian's done. 21 MR. GOLDSTEIN: Thank you very much. 22 I'll try to keep it as short as possible. But 23 I'd like to thank the Energy Commission for 24 continued support of the hydrogen program. Obviously, the launch, kind of a nascent fuel 25

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 type, it's taken a long time. And I think in the 2 last year or so we've seen huge benefits.

3 I think it's funny to say, but we've seen a thousand percent increase in the number of 4 hydrogen fuel cell electric vehicles on the road 5 just over the last year. We've gotten great 6 7 numbers that are projected in the latest AB 8 8 report. And that's straight up thanks to the 9 fact that the Energy Commission's building 10 infrastructure right now. 11 So, of the 60 funded stations, it's amazing to see that 12 of them are in 12

13 environmental justice communities. And I'll kind 14 of just go down the list here.

15 One thing that struck me was the 16 importance of the mobile refueler that you guys 17 are focusing on, which allows extreme flexibility 18 in kind of the early days of infrastructure 19 development. And that flexibility could send 20 refueling to disaster zones that would enable 21 medium-, heavy-duty vehicles to get in and out. 22 It can send it, you know, to event locations, 23 like the upcoming Olympics to facilitate clean 24 transport for large events.

25 And can open up, you know, tourist

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 traffic to National Parks, to the ski reports. 2 So, the mobile refuelers really offer a lot of 3 flexibility and I would certainly encourage, you 4 know, additional research into what's kind of the 5 sweet spot of the number of mobile refuelers that 6 we could use to really open the State up to 7 hydrogen transport.

8 You know, we talked a little bit, and to build on Thomas' comments, I think that education 9 10 outreach opportunities are huge. I think, you 11 know, across fuel types reaching out to whether 12 it's high school students, the education 13 community as a whole, and the environmental 14 community, media, whoever it may be. I mean, it 15 seems like as a group we're constantly, you know, 16 defending the work that we do to support each of 17 these fuels types, right.

And so, the ability to kind of reach out 19 beyond, you know, our own group and kind of talk 20 about the wins that we've had, and well beyond 21 just the environmental wins.

The job creation numbers, the tax benefits, GHG displacement data, you know, we've seen those numbers broken down for some for some of the specific fuel types here. But I think it

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

would be great to actually break those down for
 each of the fuel types.

And that way we'll be able to show, you know, internally in the State we'll put policymakers in a position to continue to defend the programs that we have and to support new programs. And we'll continue to set an example for the rest of the country and the world, as well.

10 And for those that just don't want 11 climate change to be a part of the conversation, 12 we can show hard data on the economic impacts of 13 the work that we're doing.

So, happy to see that for some of the fuel types, excited to see it for the rest.

16 I want to encourage funding for research 17 in emerging opportunities relative, you know, 18 specifically to hydrogen and the other fuel 19 types. But the Energy Commission has begun to 20 put funding behind renewable hydrogen production and, obviously, you know, we're well into the 21 22 infrastructure development phase of the funding 23 here.

24 But I think looking at research into how
25 to launch private market initiatives to

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 eventually take over the investment into both 2 production infrastructure and fueling 3 infrastructure would be relatively inexpensive 4 compared to the budgets that we're talking about 5 and could really help kind of boost private 6 market efforts into eventually, you know, kind of 7 taking over development.

8 So, I want to encourage additional 9 research into, you know, financial modeling and 10 methods to start to incorporate the private 11 market there.

Community readiness planning, I spoke a 12 little bit to this and I realize that there's not 13 14 new community -- well, there is no new community 15 readiness planning funding available. But I've 16 seen huge progress. Specifically, you know, some 17 of the funding went to the Central Coast and the 18 Tri-County area, I think it was Santa Barbara, 19 San Luis Obispo and Ventura.

And they realized that they are not necessarily, you know, a population center that's going to see multiple hydrogen stations come in, but they are a connector community between Northern and Southern California.

25 And being part of those meetings, we

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 really saw -- you know, I saw the stakeholders in 2 that group acknowledged that, hey, we're probably 3 not going to get a lot of CEC funds here, but 4 let's look for other ways to try to attract 5 infrastructure investment here. So, they were 6 reaching out to fleets. They were looking for 7 funding with their local APCDs.

8 And so, it really encouraged that 9 conversation and acknowledgement, hey, even if we 10 don't receive CEC funding, if we're not a great 11 candidate, let's find other ways to find that 12 funding and to build the infrastructure.

13 And so, I think that would hold true14 across fuel types.

But I think for, you know, a little bit of funding, relatively speaking, that went a very long way.

18 I'd like to encourage the CEC to look for 19 connector station opportunities. And not just 20 hydrogen. I think there would be opportunities 21 to co-located all the fueling infrastructure and, 22 again, try to save money on whether it's the 23 zoning and permitting or the infrastructure that, 24 you know, is going below the station.

25 But, you know, I think finding those

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 connector opportunities on the coast. We have 2 one connector on the I-5 Corridor, which is 3 great. I think some redundancy would certainly 4 be helpful there and allow the automotive OEMs to 5 really kind of push the fact that you can drive 6 from north to south pretty easily.

7 But looking at kind of the far western 8 corridors and the far eastern corridors that 9 would open up, you know, tourist traffic through 10 the State Parks and National Parks and,

11 similarly, along the coast.

12 Let's see. And, finally, I just wanted 13 to -- well, there are actually two more things. 14 I want to encourage the Energy Commission to 15 continue looking at manufacturing opportunities 16 in this space. I mean, this is really an 17 emerging market there. We've seen some 18 consolidation among the like electrolyzer 19 manufacturers. We'll certainly see domestic 20 component manufacturers coming in to try to 21 supply parts for these vehicles moving forward. 22 So, to encourage them to come to 23 California, I think it's kind of the low-hanging 24 fruit here. We know that we're going to be selling tens of thousands of these vehicles in 25

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 coming years, so the opportunity to manufacture 2 either hydrogen production equipment or vehicle 3 components in California seems like it's right 4 there for the taking. We know this is coming 5 right now.

And then, finally, I just wanted to make 6 a comment about the advanced freight and fleet 7 8 technology section. I think, you know, it's great to see that there has been some funding 9 10 allocated for hydrogen medium- and heavy-duty 11 vehicles there. But I think we're seeing great 12 strikes in that area from, you know, everyone 13 from the automotive OEMs to some startups. But 14 it looks like roughly 10 percent, a little over 15 10 percent of the overall funding has been 16 allocated for hydrogen medium- and heavy-duty 17 vehicles.

18 But I think that you'll see there's a 19 growing demand for that type of technology. It's 20 a little more expensive, but the range benefits 21 are absolutely huge. Especially, in areas that 22 need that range. So, goods movements coming out 23 of the ports. You know, frankly, those trucks 24 need to be able to move 100 to 200 miles out to 25 the distribution centers.

And I think they're highly interested in
 hydrogen, but they're a little scared of the
 expense of it right now.
 So, again, I want to thank the Energy
 Commission for its ongoing commitment to this
 fuel type and to the other four that are

7 represented in the program this year. And

8 looking forward to seeing the progress in 2018.
9 Thank you.

10 COMMISSIONER SCOTT: Thank you.

11 Bonnie and then John.

MS. HOLMES-GEN: So, I guess as a follow 12 13 up -- my question was if we could get more 14 information on the status of renewable hydrogen 15 and the development of that resource? Right now, 16 it looks like we're about 37 percent across the 17 stations. So, what would be a likely date we 18 could get to 100 percent renewable hydrogen I 19 quess is my quick snap shot of the question? 20 MS. BERNER: Yes, thank you. So, in 21 terms of reaching 100 percent, I think we are 22 investigating that and we aspire to that, but I 23 don't have a firm number to give you today. 24 As was mentioned previously, we had a few workshops this year, exploring supporting the 25

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 production of renewable hydrogen. And so, I 2 think we will know a lot more once we get further 3 along with that process about the technologies, 4 the facility designs, the what is reasonable in 5 terms of how quickly we could get to 100 percent 6 renewable.

7 And we have begun looking at just the 8 numbers in terms of how much hydrogen we need, if 9 the vehicles and the stations roll out as we 10 project.

For instance, we believe we will need about 5,500 kilograms a day of renewable hydrogen by 2022 to meet the 33 percent goal. And, of course, more for 100 percent. So, we're beginning to look at those numbers and certainly should have more information in the future.

MS. HOLMES-GEN: Well, I appreciate that.
Is I think it's great that we have both the other
category that includes funding for renewable
hydrogen.

21 Now, I'm assuming that there's funding 22 also from this category that would also go 23 towards assisting with renewable hydrogen 24 stations. Correct, both of these categories 25 would go toward that?

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

MS. BERNER: I don't know, did you want 2 to, Jacob, or do you want me?

MR. ORENBERG: Actually, I don't know for certain whether or not the funding from renewable -- sorry, from hydrogen refueling infrastructure. I don't know for certain if any of that funding has gone to the on-site electrolyzers that produce renewable hydrogen.

9 Actually, I spoke with the head of the 10 Hydrogen Team earlier today, at the lunch hour, 11 and she suggested I point out page 37 that talks 12 about renewable hydrogen production on the 13 bottom.

14 You know, at the moment we don't have an 15 estimate of when we'll hit 100 percent, but we're 16 working towards it.

MS. BARONIS: So, I'm Jean Baronas, Supervisor of the Hydrogen Unit. And so, we've funded six electrolysis on-site stations, which is on page 37 of your report.

21 Currently, one is operational and open 22 retail and dispensing around 60 kilograms a day. 23 And that station cost \$2.125 million.

24 So, as Jane pointed out, the stations now 25 are larger than 300 kilograms a day. So, it's

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 not linear, but it would probably cost more than 2 \$2.125 million to obtain a large electrolyzer 3 station.

4 MS. HOLMES-GEN: Do you have any estimates on the cost curve going down? 5 6 MS. BARONAS: Yes, we do. We expect the 7 cost curve to go down. And we publish that in December, in our Annual Joint Report with the 8 9 California Air Resources Board. 10 MS. HOLMES-GEN: Well, thanks for the 11 information. It's of great interest in terms of 12 getting to zero-emissions. 13 And it would be helpful just to get 14 clarification, then, if any of the hydrogen -the \$20 million could also go to that 15 16 electrolyzer or other process to produce 17 renewable hydrogen. Thank you. 18 COMMISSIONER SCOTT: Thank you. 19 I have John and then Tyson. 20 MR. SHEARS: Yeah, sort of along similar 21 lines, and I'm not sure how thoroughly it was 22 covered at the beginning of the presentations 23 this morning. But I just wanted to highlight 24 that through SB 1383 there's the work that's 25 going on under the Low Carbon Fuel Standard to

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 try and develop ways to sort of incentivize fuel 2 production, renewable gas, renewable hydrogen 3 from dairies.

4 Likewise, there's the workgroup process where sub-group two of the Short-Lived Climate 5 Pollutants Dairy and Livestock Workgroups is 6 looking at ways of incentivizing, you know, 7 greater production of methane for 8 9 commercialization purposes. Economics are more 10 attractive on transportation than on the grid 11 side.

But also, would like to encourage not necessarily specifically through the ARFVTP program, but just more holistically, a deeper dive into -- continuing, you know, into the deep dive in terms of hydrogen, the duck curve issue, and the connection between hydrogen and a continuing de-carbonized grid.

A lot of folks get focused on hydrogen and fuel cell cars, but the story going forward in terms of climate and where we need to go is going to be not just about a near-zero grid. And it might have to be an, actually, zero carbon grid. Because some of the other economics sectors, you know, that have their targets may

206

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 1 not make it. So, we're going to need some things
2 to be able to perform really, really well to
3 compensate for those that just can't get there.
4 The other facet of that in terms of de5 carbonizing the economy is that hydrogen will
6 have a much broader economic role than just
7 transportation. But transportation is a key
8 component of that.

9 The work around, you know, the inclusion 10 of electrolyzers and what the best strategy is, 11 you know, whether it's like small on-site, or if 12 we go to a sort of a similar model with a sort of 13 centralized electrolyzer that's delivering out to 14 local stations.

15 You know, we have projections that are 16 based on what we know now, but we need to develop 17 better learning curves that comes through 18 learning by doing.

Because the challenge we have right now is because the gas companies right now are not in this business as retail fuel, competitive retail fuel business. They recognize there's a potential business opportunity right now. But we need to put as much pressure on this market to get the hydrogen produced for

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 transportation fuel to really be sold at a 2 competitive rate to the station providers. And 3 that's like one of the challenges that we're still dealing with right now. So, a lot of the 4 auto companies basically subsidize, if not 5 6 completely absorb the cost of the fuel right now. 7 So, we really need to keep our eye on 8 that issue and work hard to, you know, push the market in a direction where we can get 9 10 competitive juices going in terms of the pricing 11 of the fuel. 12 So, just wanted to offer those 13 perspectives. And, you know, let's keep on 14 funding those stations. 15 (Laughter) MR. SHEARS: And in terms of the success 16 17 in the accelerating facility with which they're being permitted and installed, I want to thank 18 19 our colleague, Tyson, and the staff at GoBiz for 20 all of their great work in helping the providers 21 get better on that. 22 I have a few other issues around 23 performance requirements through the 24 solicitations that should be imposed on the 25 grantees and that, but I'll leave that for a

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 sidebar discussion.

2 COMMISSIONER SCOTT: Okay, thank you. 3 MR. ECKERLE: Great. Well, thanks for the lead in, John. And the expedited permitting 4 and stuff, a lot of the credit goes to the CEC 5 staff, who also played an active role and 6 continue to play an active role in doing that. 7 8 So, we've had some really, really good -- and I 9 think we all know this is a particularly 10 important category. 11 I think, you know, we talk about the 12 plug-in charging infrastructure, there's a lot of 13 other places that are funding that and this 14 really is the only game in town here. 15 And so, the importance of the Energy 16 Commission staying strong is great and sends 17 those big signals. And we're seeing a lot of 18 great things happening. 19 Next week, the Hydrogen Council will be 20 releasing their report, which shows a bunch of 21 the market potential across the glove for 22 hydrogen. So, on November 13th we should be 23 looking for that. 24 But, yeah, I just wanted, in the interest 25 of time, just voice a strong support for this

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 continued funding.

2 COMMISSIONER SCOTT: Other Committee
3 Members?

Okay, I have one blue card and that is
from Bud Beebe from the California Hydrogen
Business Council.

7 MR. BEEBE: Good afternoon. I'm Bud 8 Beebe with the California Hydrogen Business 9 Council. Thank you very much for the opportunity 10 to speak to this great program.

11 You know, I just wanted to say like two
12 things. I've got three things to say, but two of
13 them I'll actually get out, I think.

One is that this is a great program and it's an important program. And I think that people around here, when we look at a funding program it's inevitable that the mind sort of like begins to think in terms of zero sum.

But, you know, these programs, this budget, this plan is not a zero sum, really, because there are many integrated programs across different agencies that are really important. Some of them, in other agencies, are absolutely dependent upon your refueling infrastructure or they can't go forward.

Some of the other programs that would
 bring, say vehicles into this process, are
 essential to you in order to go forward if you're
 going to do some refuelers, right.

5 So, there's a lot of interdependence 6 here. But the question is, like how un-zero sum 7 is it?

8 Well, what we're looking at in terms of 9 electric vehicle charging stations, suddenly, is 10 a -- we're starting to use the term "billion 11 dollars" socially funded program through IOUs and 12 POUs to really, really accelerate the 13 availability of electric vehicle charging 14 stations in California, and that's wonderful.

You know, we've worked hard. Your hardwon success has brought great progress there. That's good. But it does give an upside to the recharging stations that is not available to hydrogen at its particular point in infancy.

And so, I just wanted to point out that as greater funds and other areas of recharging become available perhaps the monies available in these programs can begin to look strong towards hydrogen as one of those incubatable programs that we need so much in the future.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 I was looking on page 57 of the plan and 2 there there's a table. Is it Table 15? I'm not sure. But it just shows the growth that you've 3 been able to give to the hydrogen refueling 4 infrastructure there vis-à-vis a couple of other 5 program areas. And it turns out that the amount 6 of additional funds available to hydrogen is tiny 7 8 relative to the amount that you've increased the 9 others.

Both of those increases, all three of those increases are too little and there's not enough money, I understand that. So, in a sense, there is a zero sum here. But some zero sums are more important to programs than other zero sums. If I'll say it that way.

16 Moving on, just to underscore --

17 COMMISSIONER SCOTT: So, I'll just have18 to ask you to conclude.

MR. BEEBE: Yes, this is my second point that I'm getting to. That both hydrogen and electricity are energy carriers. They're not primary renewable energy resources.

And so, just as we did not require electric vehicles to be fueled by 100 percent renewable electricity ten years ago -- and, in

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 fact, if you refuel today, you know, unless 2 you're buying that wreck yourself, you're getting 3 grid electricity and you're still getting 40 or 4 50 percent non-renewable electricity in your 5 vehicle.

6 So, why would we burden hydrogen at its 7 infancy with an absolute requirement to have 8 renewable energy? As it can do. It's a 9 renewable energy carrier, just like it's an 10 energy carrier for any other energy resource. 11 So, let's be clear that in infancy let's

12 keep our eyes on what's going to be in the 13 future, where you have these two strong pillars 14 of energy carriers, electricity and hydrogen, 15 that complement and reinforce each other.

16 You can convert one to the other, to the 17 other, to the other. It gives great capability 18 to a future place because when you use hydrogen or when you use electricity to fuel the things 19 20 that society wants to fuel in our urban areas, in 21 our rural areas, when you do that you give the 22 capability of being able to use renewable energy 23 to do that final function. And you can do it in 24 a way that has no criteria pollutants and no 25 carbon.

So, let's get there by understanding the
 infancy situation that hydrogen finds itself at
 this time. Thank you.

4 COMMISSIONER SCOTT: Thank you.
5 I don't have any other blue cards from
6 the room. Do I have any folks on the phone? I'm
7 getting a no.

8 All right, so let us -- and thank you 9 Jane and Jean -- turn to our Natural Gas Vehicle 10 and Infrastructure. And that will be a 11 presentation with Sarah Williams.

MS. WILLIAMS: Good afternoon. My name is Sarah Williams. And this is a presentation, as the Commissioner said, about natural gas vehicles and infrastructure.

16 This is the solicitation that Jacob 17 mentioned earlier, GFO-16-1602, where we were 18 funding school district projects. All three projects were for local school district. We 19 20 focused there because that limited provides 21 public benefit to school children who are 22 disproportionately affected by the emissions of 23 school buses and are more susceptible to the 24 adverse effects of the pollutant exposure.

25 Because I know it's come up, I just

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 wanted to take a moment while we're on this slide 2 to mention that in response to this we have done 3 some outreach to stakeholders to see what we can 4 do to increase demand. And we have some great 5 new ideas to that, that should be coming out in 6 the future.

7 These are our recipients. Lemoore, Kings
8 Canyon and Exeter Unified School District. They
9 are all making good progress on their projects.

Here are some pictures of what our infrastructure projects look like. We have Huntington Beach over here, on both of these. This is their work in progress.

14 On the top left is the drier, compressor 15 and storage vessel set and on the bottom left is 16 the new equipment delivered to the site.

17 Kings Canyon is on the top right here.
18 And then, this is Beaumont Unified School
19 District's finished slow fill system, with a bus
20 being filled.

21 So, this is a breakdown of the investment 22 portfolio. There's a good mix of light-, medium-23 and heavy-duty vehicles to date. This is the 24 funding for vehicles.

25 Here's a description of the UCI Incentive 215 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 Program, which has encouraged the purchase of many natural gas vehicles. We've got a large amount of waste disposal vehicles and other vehicle options.

5 And then, here are some samples of those 6 vehicles. We've got buses, and box trucks, and 7 delivery trucks and, of course, refuse trucks.

8 So, that's what we're doing with natural9 gas vehicles and infrastructure.

10 COMMISSIONER SCOTT: Great, thank you.
11 Thomas?

12 MR. LAWSON: Thank you for the 13 presentation. I'm actually really excited to 14 hear those new ideas on what folks suggest on 15 increasing participation. Looking forward to 16 that.

17 I had a question on the infrastructure piece and that was if you are a private fueling 18 19 station, can you use these funds to convert it 20 into a public/private fueling station if there 21 are costs associated with that? And does that 22 have to be a particular -- it has to be a school? 23 So, let's just say a school already has 24 one of these stations and maybe they want to turn 25 it into a public/private, can these funds be used 216

for that? You don't have to answer right now. 1 2 If you have an answer, that would be great. But at some point, I just want to get it. 3 4 MS. WILLIAMS: That would be solicitation-specific. And the solicitation that 5 we had last year, the requirement was that the 6 7 school district be the applicant. So, if the 8 school district wanted to partner in that way, we 9 probably would have looked for definite, clear 10 lines that the school district would get their 11 fueling needs met first. 12 But I believe there might have been a 13 requirement, also, for school district ownership. 14 I don't remember exactly. 15 But like I said, this is solicitation-16 specific, so this solicitation may have had some 17 requirements, but future solicitations may 18 change. 19 MR. LAWSON: Okay. One of the other, I quess a couple of clarifying questions I had, as 20 21 well. You know, is there an opportunity to find 22 out which reservations are going to expire by 23 November 30th and by December 31st, just so we 24 can get a sense of what percentage we think is 25 going to possibly go back or not go back into the 217

1 account?

2 MR. FREEMAN: Yeah, good afternoon, 3 everyone. My name's Andre Freeman. I'm the 4 Supervisor for our medium- and heavy-duty vehicle 5 activities.

6 So, I know we had a discussion just 7 yesterday on this topic and we'll be having a 8 couple of follow-up discussions, as well as a 9 public workshop sometime early next year.

10 Yes, we do have a list of individual 11 reservations and kind of the time table of what 12 the expectation for the expiration is for the 13 incentive program.

And again, our next big, time point is coming up at the end of this year. And based on how much uptake we'll have seen for the vehicles, that will kind of lead us to figure out, again, is this mechanism working currently? Can some minor tweaks be made to improve the uptake of the incentives? Do we need to do a complete

21 overhaul?

And then, also, as we discussed yesterday, with a significant portion of funding going to the Air Resources Board for vehicle deployment how can we best, you know, have a

218

complementary program, not an overlapping
 program.

3 One of the things that we've found quite often in the request for information that we did 4 towards the end of September, was a lot of folks 5 are confused about which program's which? Which 6 agency's running which program? What the certain 7 8 requirements of programs are? Which ones have scrappage requirements? Which ones have -- just 9 10 cover the incremental costs between diesel and 11 natural gas? Which ones pay for scrappage plus 12 natural gas?

13 So, we're really looking for ways to 14 improve, you know, the communications and 15 outreach on these activities, as well as the 16 administrative aspects.

You know, our current incentive program has -- you know, it only takes filling out one piece of paper to get access to the incentive reservation and then one piece of paper with their vehicle registration forms to confirm that they utilize it as expected.

23 But there's challenges on the 24 administrative aspect to get an individual fleet 25 manager to come to the table and actually learn, 219 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 read through an application manual which is a few
 pages to get through. Understand the

3 requirements. And even before that know to come 4 to the Energy Commission or through the UC Irvine 5 Program to get access to those incentives.

6 So, yes, we can definitely get you a list 7 of the upcoming incentives, but I think there's a 8 quite larger story about, you know, what steps we 9 can take to get that money better utilized in the 10 future.

MR. LAWSON: Is the current 11 administrative program, is there some kind of a 12 13 contract that expires or is that something -- is 14 there an ongoing relationship or is there an opportunity for other administrators of other 15 16 programs to weigh in on best practices or, you 17 know, apply to run this program? I don't know 18 what that status is.

MR. FREEMAN: So, going back to the encumbrance requirements that were described earlier today, we have the UC Irvine locked up, I believe, for three more years.

23 When we gave them this allocation of 24 funding, the original \$10 million and then the 25 subsequent, additional \$10 million, that money

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 had to go through the program that UC Irvine is 2 managing for us.

3 MR. LAWSON: Okay.

MR. FREEMAN: But any subsequent dollars, again, we're taking, you know, a breath in the program to really say should we put more money into that funding mechanism? Maybe tweak some of the requirements? Should we go a totally different route?

10 Aside from the Vehicle Incentive Project 11 that we run now, we've also done grant funding to 12 get things like the low NOx engine deployments 13 that we're going to be doing down at the port of 14 Los Angeles in the coming year. As well as we're 15 Looking into opportunities to work directly with some of the air districts to meet some of their 16 17 unmet funding needs when, you know, they've 18 already had a funding opportunity that came out, 19 that's over-subscribed and we'll see if we can 20 help them meet some of those needs, as well. 21 MR. LAWSON: Okay, great. I had a couple 22 of questions or clarifying questions. There was 23 some staff comments on page 56 that was dealt 24 with, you know, diesel engines and their being clean versus natural, and versus natural gas 25

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 engine using renewable natural gas.

2 When I was in Indianapolis two, three weeks ago, at Thomas Westport, and they rolled 3 out and announced that they are no longer going 4 to make a regular natural gas engine. That the 5 6 remaining engines that they have will all be low NOx, a 6-liter, 9-liter and a 12-liter. And I 7 8 think that that will make a big difference, 9 obviously, on what's on the table when you start 10 talking about incentives, and those reductions, 11 and those comparisons.

12 And I just wondered if the staff has 13 heard about that? I don't know if you have and 14 that should be incorporated into the comments.

15 I think the other issue that I wanted to 16 raise was, you know, one of the things that the 17 industry's been dealing with is obviously the low 18 comparison between natural gas and the cost of 19 diesel, or oil-per-barrel over the last few 20 years. And this time last year I think it was 21 half of what it is now.

22 And so, when you start looking at 23 particular projects that, you know, we're going 24 to fund and, you know, they're snapshots in time, 25 it's very interesting to say at that time what's

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 successful and what's not.

But now we know, obviously, we're only six days into a new tax on diesel here in California. The price of oil has doubled just recently.

6 And then, we have the 12-liter low NOx 7 engine which isn't commercially available until 8 February of 2018. So, those things are on the 9 horizon and we haven't seen the impacts of those, 10 yet.

11 And so, I wonder what those impacts will 12 be on kind of where we are as far as what monies 13 are going to be sought after? It's hard to say 14 how much the 12-liter is going to be compared to 15 when people are going from that big, diesel 16 engine to that large, natural gas low NOx engine. 17 So, that's something that we're working 18 with Air Resources Board on with, you know, that 19 cost differential and trying to figure out and 20 nail down that number, specifically.

21 And then, we look at other things like 22 the adoption of the Clean Air Action Plan at the 23 ports, and all of these things which are just now 24 happening which I think will generate some 25 activity in 2018 and 2019 that we'll want to take 223

1 those all into account, as well. So, those are
2 my comments.

3 MR. FREEMAN: Yeah, definitely. So, 4 we'll be following on all of those things and we 5 have been participating in the Air Resources 6 Board workgroup meetings for the HVIP, natural 7 gas vehicle incentives, talking about the 8 incremental price change.

9 And if you look at our program, you know, 10 you definitely could tell a difference between 11 five or so years ago when it was easy. You know, gas and diesel were \$4.00 a gallon. It was a 12 13 really easy case for the dealer to make that sale 14 on the lot to say, you know what, there's an 15 increased cost for natural gas infrastructure, but here's what it can bring you if you're a 16 17 large fuel consumer. And that's definitely a lot 18 different today. So, we will be taking a hard 19 look at that.

And then, also, through our existing contracts with Cummins Westport that enabled the developed of two low NOx engines, we'll definitely be looking for the latest and greatest information from them, especially with the 12liter right around the corner. And we'll make

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 sure that the most up-to-date info gets put into 2 the Investment Plan.

3 COMMISSIONER SCOTT: And if you could be sure to send us, too, some of the things that you 4 5 mentioned, the announcements, that would be 6 fantastic for us to have on our record. 7 MR. LAWSON: Happy to. 8 COMMISSIONER SCOTT: Thank you. 9 Do I have other Committee Members around 10 the table who would like to comment? 11 Okay, I see a blue card coming my way 12 from -- oh, I'm sorry, Bonnie. Please go ahead. 13 MS. HOLMES-GEN: Yeah, I have a couple of 14 comments, but it kind of goes into the next 15 section so I don't know if I should wait. I'll 16 just say that as is noted in the report that 17 there's a lot of information that we still need 18 to get and to consider about natural gas as we go 19 forward, to fully understand the methane leakage 20 potential and how that affects the GHG, impacts 21 the GHG reduction potential of use of natural 22 qas. 23 So, I just wanted to point out, number 24 one, that there's still information to be

25 determined to better understand the natural gas

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 pathway and the full fuel cycle benefits, and 2 what is the true GHG reduction benefit of the 3 fuel. And it's obvious it's been discussed, but I 4 just wanted to point that out.

5 And the second thing, and the ARB is 6 undergoing a lot of research specific to the LCFS 7 pathways, to take a look at that pathway so we 8 have more information to be incorporated in here.

9 And, you know, so I also just wanted to 10 mention in terms of AB 1257 that's mentioned in 11 here, I guess that's in Chapter 5 but, you know, 12 the point of 1257 wasn't to -- the point was to 13 look at all of the impacts and benefits of 14 natural gas. It wasn't to push one particular 15 fuel option. It was to provide a more 16 comprehensive look at the fuel. As I know that 17 there have been reports that have been done, and 18 there have been updates. But just the way it's 19 framed in here, I just wanted to make that 20 comment.

And finally, there are -- I think we need to be looking at, as we go forward, which categories of vehicles we've had successes in, in terms of electricity and hydrogen.

25 For example, school buses, buses

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 generally, we have over five different 2 manufacturers of electric school buses in 3 California and we have tremendous availability of this cleanest fuel option for buses. So, I think 4 we need to be looking at which categories of 5 6 vehicles we have success, now, in getting many 7 commercially available options that are in the cleanest category and focusing our funding then 8 on those technologies. So, I think that's the 9 10 next step that we need to take in this118 11 process.

And I know ARB has started to do that sort of thing in their investment planning effort to look at some categories and say, okay, this category we can dedicate the funding for electric because that technology's available, readily available.

18 So, I just wanted to toss those comments 19 out and that goes into the next section, also, 20 but thanks.

21 COMMISSIONER SCOTT: Okay, thanks.22 Jan?

23 MS. SHARPLESS: This is natural gas 24 related and it's in the executive summary. And 25 it's on page 5. And I wondered, it's a comment

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

that was dropped into a paragraph that started 1 off with emerging technologies. And it 2 specifically states that, "Natural gas engines 3 4 and emission control technologies that achieve the optimal low oxides of nitrogen emission 5 standards are now commercially available. And 6 when combined with biomethane fuel can reduce the 7 8 lifecycle emissions of medium- and heavy-duty 9 vehicles to the levels near or equal to those of 10 zero-emission vehicles."

11 So, my question is what is the Energy 12 Commission's thinking about putting this sentence 13 in, and is this something you're considering or 14 is this just something that you heard about and 15 lifted up as an example of an emerging 16 technology?

17 MR. ORENBERG: So, we are just providing 18 this as an example of an emerging technology or, 19 rather, the technologies that are already out 20 there. Biomethane is already out there as our 21 D8.9-liter low NOx natural gas vehicle engines. 22 When you combine both biomethane, fuel, 23 and low NOx natural gas engines, the lifecycle 24 emissions are about equal to that of an electric 25 vehicle that is recharged from the grid.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

So, grid electricity, of course, is not
 completely carbon free. We're at about 30
 percent renewables right now. I don't have an
 exact number off the top of my head.

5 But taking into account all the 6 electricity produced by natural gas and other 7 fossil sources, there are still carbon emissions 8 and other criteria air pollutant emissions from 9 using electricity.

MS. SHARPLESS: So, this isn't something 11 that you're pursuing?

12 MR. ORENBERG: Well, we are planning to 13 pursue this. In fact, in the Low-Carbon Fuel 14 Production and Supply Category, new for this year 15 we've added in a concept, Integrated Renewable 16 Natural Gas Production and Distribution 17 Facilities that may also include renewable -- I'm

18 sorry, low-NOx natural gas vehicles.

And the idea is to combine all of these 20 into one agreement to spur the use of low carbon 21 renewable natural gas and low-NOx natural gas 22 vehicles.

23 MS. SHARPLESS: Thank you.

24 COMMISSIONER SCOTT: Thomas, do you have 25 another comment or -- oh, it's left from before. 22 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 Okay. Did I miss anybody?

2 Bonnie, please go ahead. 3 MS. HOLMES-GEN: Thanks. I just wanted to say that we really need to unpack the 4 statement about whether vehicles fueled by 5 biomethane are equivalent to vehicles that are 6 running on electricity. And I think there's more 7 information that needs to be looked at in 8 9 comparing these two. 10 I think it's -- anyway, I just wanted to 11 put that out there. I think that we need to take 12 a closer look at our long-term goal going to 13 2050, what we're trying to do. And where we can, 14 be focusing on those technologies that are going 15 to be sustainable over the long-term to 2050. 16 So, thanks. 17 COMMISSIONER SCOTT: Ralph? 18 MR. KNIGHT: I think there's just one 19 other thing I want to bring up, just for 20 informational purposes. 21 The nature of the beast of the yellow bus 22 does not make significant changes overnight. 23 They refuse to. I mean, like I say, when we 24 played with electric buses in '97 that burnt the 25 electric buses today, in the industry.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

So, that's why I'm going from one end of
 the State to the other to solicit the districts
 to get involved with the electric buses.

4 So, the districts who got involved with 5 CNG, the ones we could convince to do that in 6 CNG, when it was early on, was a positive for all 7 of us at that time.

8 Now, to change them drastically to 9 electric buses is not going to be easy, will not 10 happen overnight, and it's going to take years 11 and years to convince the guys that are under me, 12 that since I've retired and got out of the 13 business, that there is another way to change.

And I guess the hard part is the And I guess the hard part is the districts don't have the money to be able to do that. So, somehow there's going to have to be support to be able to take care of those school buses.

And it was a big push at that time to get rid of all of the pre-old buses to push everybody to natural gas and they did that, and got new buses for them to get newer model equipment, and better equipment and safer equipment for the kids.

So, to turn around and make that drastic 231 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 change again is not going to be an easy task by 2 any means at all. And there's going to be more 3 pushback than there's going to be wanting to go 4 forward.

But I think that, you know, we've turned 5 6 a corner. I think that electric vehicles are very positive. We've got manufacturers out 7 there, now, like I say, in all the big 8 manufacturers from the large buses down to the 9 10 wheelchair buses that are electric driven to be 11 able to wine and dine these guys and get them to 12 start thinking about change. But it isn't going 13 to happen overnight.

14 COMMISSIONER SCOTT: Thank you.

15 Other comments from Advisory Committee 16 Members?

17 Okay, I have a blue card for Ryan
18 Schuchard. Okay, please come on up. And then
19 followed by Ryan Kenney.

20 MR. SCHUCHARD: Hello again.

21 COMMISSIONER SCOTT: Hello.

22 MR. SCHUCHARD: I think Thomas raised a 23 number of good points and questions in his 24 remarks. And, Commissioner, if you'd indulge me, 25 I just had a question.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

COMMISSIONER SCOTT: Sure.

1

2 MR. SCHUCHARD: And it's for staff. And 3 I'm sorry if I'm putting Sarah in a spot. And 4 it's just my foggy memory. I have a small child 5 at home and I'm asking you to just refresh me and 6 us.

7 I think I remember early in the summer or 8 sometime during the summer that there was a wait 9 list, or the funds were out until they got 10 reupped again, and I'm maybe misremembering. But 11 isn't that the case? And if so, does that relate 12 to the current surplus of funds?

13 MR. FREEMAN: Yeah, so just to go back to 14 how the mechanism works. So, we give incentive reservations to folks. We realize that it takes 15 16 a while to build the vehicles. They have about 17 180 days, plus a little bit of administrative 18 time to actually get the vehicle purchased, 19 utilize the incentive, get us the registration 20 and go back and kind of close out whatever money 21 went out the door.

For anybody who doesn't meet that requirement, the money goes back into the funding pot for the program. Previously, it was early on in the summer, I think back around April or May, 233

1 we did have a wait list. We were able to address
2 that wait list through funding that had gone
3 unused through the original allocations of
4 reservations, plus some additional funding that
5 the Energy Commission had allocated to it.

6 As of today, there's about \$300,000 available for new incentive reservations to come 7 through. That changes on a regular basis and 8 9 we're closely watching that to determine whether 10 or not we need to put additional funds in. But 11 we will always have kind of those reservations 12 sitting out there that have gone unused to this 13 point.

And so, you know, going back to Thomas's comment, we're looking really hard at that list to see the specific date when those reservations are going to expire, what the overall dollar amount will be that will go back into the program, and then we'll make additional funding decisions based on that.

21 MR. SCHUCHARD: Great. Thanks very much.
22 COMMISSIONER SCOTT: Thank you.

23 Ryan Kenny?

24 And if you don't mind, if you will hand a
25 business card top our court reporter, who's doing
234
CALIFORNIA REPORTING, LLC
229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 the transcript, that way she'll definitely get
2 your name spelled right.

3 MR. KENNY: Hi, good afternoon. I'm Ryan
4 Kenney with Clean Energy. We're the nation's
5 largest provider of natural gas, renewable
6 natural gas transportation fuel.

7 And I have just two quick points. I
8 appreciate the comments about the grid and EVs.
9 Our public policy work is usually tech-neutral.
10 We advocate for natural gas vehicles, but we
11 advocate for performance standards.

And I think with the conversation here And I think with the conversation here there is a double standard when it comes to EVs on the fuel lifecycle. It's always about the full lifecycle for natural gas, but it ends at the tailpipe for EVs. And the grid is dirty. And it does need to be part of the conversation about the lifecycle of EVs, as well.

I also would like to ask Andre, and I appreciate your comments about the various comments with ARB. That's something that our industry is very interested in as far as how the puzzle pieces will come together with ARB and the substantial amount of funding.

25 I was wondering if you could maybe just 235 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 1 talk about, a little bit more in detail, some 2 specifics, including how VW comes together. 3 That's kind of a wildcard at this point.

And I ask especially because ARB doesn't seem to have really an idea at this point as far as where to go. They're kind of taking public comments in. They're not sure if they're going to invest in current programs, go in a different direction.

I wondered how the CEC is thinking about wondered how the CEC is thinking about We money with natural gas vehicles? Thank you. MR. FREEMAN: So, I think I can make a real brief statement and then Commissioner Scott has kind of our policy viewpoint on this.

15 But whether it's VW, Cap and Trade 16 funding, the other AB 118 funding that the Air 17 Resources Board currently allocates, Air District 18 funding, Federal funding pots, you know, EPA 19 funding for natural gas vehicles, you know, we 20 look at all of it like, you know, we're all going 21 towards the same goals, realistically. It's 22 finding cleaner vehicles where they're practical. 23 And, you know, depending upon how much 24 money comes out of whatever funding source it may

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

be, we will consider that and factor that into

25

1 our actual solicitations and this Investment Plan 2 to really find where the greatest needs for 3 funding different areas is.

4 COMMISSIONER SCOTT: That's fine. I have nothing to add to that. 5

6 (Laughter)

7 COMMISSIONER SCOTT: Thank you, Andre. Eileen? 8

9 MS. TUTT: Just quickly want to respond 10 to Ryan. I don't think you meant to say that the 11 grid is dirty. But I would suggest that the grid 12 is actually not a 'tall dirty. And even, we want 13 to keep in mind that the 33 percent RPS, which 14 has now been increased to 50 percent, doesn't 15 account for all the zero carbon that is hydro, and other zero carbon that doesn't count towards 16 17 the RPS.

18 We have one of the cleanest grids in the 19 country and we're going to pure zero.

20 So, zero-emission vehicles, the nice 21 thing about battery-electric and the same thing 22 is true of fuel cell vehicles is they actually 23 get cleaner as they age.

24 Whereas an internal combustion engine 25 vehicle, just because of the nature of an engine CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 deteriorates as it ages.

So, I just want to clarify that I would not characterize the California grid as dirty. And I would suggest that not only is it not dirty, but it's getting cleaner at a very rapid frate over the next 10, even 15 years as a result of the great State policies that people like the Energy Commission adopt.

9 COMMISSIONER SCOTT: Jan, go ahead. 10 MS. SHARPLESS: I'm not going to disagree 11 that the California system is not dirty, but we 12 are an integrated system. So, we are part of the 13 Western Intertie which includes nine states, 14 Canada, and Mexico.

And the grid is moving toward a markethased standard where we are going to increase the efficiency and cost effectiveness of the entire grid by allowing buys and sells on short outside of California.

20 And we get our fuel -- or, we get our 21 electricity outside of California, anyway, since 22 we're integrated.

But every other state is also adopting
 clean portfolios. They're not quite at the level
 of California. And if the California Independent
 238
 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

System Operator gets -- if the people pass the law that I guess was in the Legislature that would allow Cal-ISO to operate beyond the boundaries of California, we'll see what impact that has on the system.

6 But we are an integrated system and we do 7 receive our electricity from more than just what 8 we produce. So, but we are getting cleaner. So, 9 to that respect I agree with Eileen.

10 COMMISSIONER SCOTT: Yeah, this is a very 11 interesting topic that we could probably spend a 12 whole day on and, in fact, we have in some of our 13 Integrated Energy Policy Report workshops. It's 14 one of the great things about working at the 15 Energy Commission, actually, is we have the 16 ability to take all of this transportation 17 information that we have and put it into that 18 broader context. And we do that quite frequently 19 through our IEPR process.

20 But I'm going to ask that we don't keep 21 going down that path just because I want to make 22 sure we have a chance to get to the rest of the 23 Investment Plan.

But let me check to see whether we had -I did the comments in the room on natural gas.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

Did we have comments on the WebEx on -- no, okay. 1 2 So, let's turn, then, to Advanced Freight and Fleet Technologies and Sam. 3 4 MR. LERMAN: All right, so good afternoon. My name is Sam Lerman and I'm an Air 5 Resources Engineer in the Medium- and Heavy-Duty 6 7 Vehicle Technology Unit. 8 So, I'll be speaking briefly today on recent investments in advanced freight and fleet 9 10 technologies. 11 Here's an overview of the total 12 investments to date for medium- and heavy-duty 13 vehicle demonstrations. The Energy Commission 14 has invested over \$130 million for the 15 development and demonstration of advanced technology Class 3 through 8 vehicles. 16 17 Vehicle types include work trucks, 18 delivery vans, buses and Class 8 trucks. 19 While these vehicles represent only 3 percent of the total population of vehicles 20 operating on California roadways, they make up 23 21 22 percent of on-road GHG emissions in the State. 23 With the growing awareness of the 24 economic and environmental challenges facing 25 California seaports, the California Energy

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 Commission initiated the Ports Energy Collaborative in March of 2015. This 2 Collaborative provides a forum for the Commission 3 and the ports to come together to discuss 4 important energy issues, mutual challenges, and 5 6 opportunities for transitioning to alternative and renewable energy technologies. 7 8 Recognizing the diversity among ports, 9 the Ports Energy Collaborative provides the

10 opportunity to identify and implement energy 11 solutions that will meet the needs of the ports, 12 while helping attain California's climate and 13 clean air goals.

14 The Ports Collaborative works on key 15 projects in areas including, but not limited to, 16 energy conservation and efficiency measures, 17 renewable generation, and zero and near-zero-18 emission vehicles and equipment. 19 This Collaborative has helped advise

20 recent CEC solicitations on vehicle
21 demonstrations which have focused on the

22 deployment of advanced vehicle technologies at

23 California seaports.

The Energy Commission released GFO-16-604
in November of last year, awarding over \$24

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

million for three projects. This solicitation
 focused on demonstrating technologies involved in
 freight movement at California seaports.

4 The projects are developing 55 advanced
5 vehicle demonstrations across multiple
6 applications, including yard trucks, drayage
7 trucks and forklifts.

8 These vehicles represent several 9 technology types, including ultra-low NOx natural 10 gas, plug-in hybrid and full battery-electric 11 vehicles.

12 The projects will result in the direct 13 reduction of over 3,900 metric tons of carbon 14 dioxide equivalents, 22 tons of NOx, and 0.4 tons 15 of PM10 over the terms of the project.

16 The next funding opportunity in this area 17 is expected to release later this year, including 18 an expected \$22 million with a focus on electric, 19 hydrogen, and intelligent transportation system 20 infrastructure deployment for advanced technology 21 freight vehicles.

Here's a breakdown of the winning awards under GFO-16-604 demonstrating technologies at the Ports of Los Angeles and Long Beach. These projects represent strong partnerships with

242

1 multiple technology vendors and several fleet
2 demonstrators.

3 These projects are also providing
4 significant benefits to disadvantaged communities
5 in and around the ports.

6 The Port of Los Angeles Project is 7 directly built off prior CNC investments, while 8 the Port of Long Beach represents a new 9 partnership with the Energy Commission.

10 This slide shows some technologies that 11 will be demonstrated at port communities as part 12 of Energy Commission investments.

13 Shown here are zero-emission solutions 14 for drayage truck, reach stacker, and yard 15 tractor applications, as well as a low NOx 16 natural gas engine which will be demonstrated at 17 the Port of Los Angeles.

18 The far right picture shows an existing 19 rubber-tired Gantry crane at the Port of Long 20 Beach. This crane will be retrofitted to all-21 electric grid operation as part of the recently-22 awarded Long Beach Project.

And that concludes my presentation.COMMISSIONER SCOTT: Thank you.

25 Comments from the Advisory Committee?

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 Eileen? 2 MS. TUTT: Thank you, Commissioner. 3 Eileen Tutt with the California Electric 4 Transportation Coalition. I do want to suggest that this particular pot of money is actually 5 6 much too low. It's about the same -- well, it is the same allocation as last year, I believe. And 7 8 we're merging natural gas vehicles into it. 9 And the need in this particular segment 10 is massive. So, I think at the top of this 11 meeting there was a discussion of funding that's 12 already going in the report, there's funding 13 already allocated to this from other pots of 14 money. 15 But let me just suggest that the 16 opportunities here are huge. And although this 17 last, it looks like this last set of investments 18 was focused on ports and I think that's 19 important. 20 I would also suggest that it's really 21 important to get to the valley and look at last-22 mile delivery because there's so many

23 opportunities with things, even like just laundry 24 trucks. There's all kinds of opportunities in 25 the San Joaquin Valley and I know in other -- I

1 South Coast AQMD.

2 And just as importantly, our rural 3 communities are feeling pretty neglected as the State's investments have rolled out. And this 4 pot of money, and specifically, could really 5 benefit rural communities, especially in the bus 6 and school bus areas, but perhaps even in last-7 mile delivery. There's all kinds of ways that we 8 9 could get some of this money into some more rural 10 communities. Which at least for me, in my world, 11 I'm feeling the pressure. 12 You know, there's all the State 13 investments and so little is going to these rural 14 communities that are often disadvantaged and 15 impoverished. 16 So, I would suggest that this is one area 17 where we just need more funding. And I know you 18 hate it when people ask and don't suggest where it should come from, but I'm just going to --19 20 (Laughter) 21 MS. TUTT: I'm just going to say that I 22 would not -- maybe I would like the report to be 23 amended sort of not to suggest that there's

24 sufficient funding because other pots of money 25 are funding this, because that's just not. The

245

1 need is massive and the opportunities are huge 2 here.

3 So, maybe we could look at that as the 4 amendment that I would like, if I can't get more 5 money. Thank you.

6 COMMISSIONER SCOTT: Thank you. I think 7 that --

MS. TUTT: Oh, one more thing. So, I 8 9 also want to suggest that the report also talks 10 about the SB 350 filings. I'm just going to tell 11 you that they have not been approved, yet. The 12 priority filings, which were supposed to be 13 approved in September, and still aren't approved, 14 and we're being told maybe will be approved in 15 December. I'm not sure if that's '17 or '18. 16 But we don't have any money, yet, so through SB 17 350.

18 And so, I feel like that's another place 19 I'd like to change in the report. I mean, that money should have been approved by now and it's 20 21 not. And there's a lot of reasons for that. I'm 22 not beating up on the agency that is overseeing 23 those projects, but they should be. We don't 24 have the money. I don't know when those 25 applications are going to be approved. And we

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 don't want to reference it as if, well, that 2 money's already approved because it's not. And 3 it's taking much longer, even though there's no 4 opposition and these were supposed to be priority 5 projects. And SB 350 directed their 6 consideration and approval by now.

7 COMMISSIONER SCOTT: I think those are 8 great points. I wanted to address the one that 9 you made about -- I do hope we didn't imply that 10 there is enough money in this space, because we 11 don't think there's enough money in this space, 12 either. So, we should certainly go back and look 13 at the language there.

14 We recognize that medium-duty, heavy-15 duty, especially on the clean air side is just 16 like -- I'm picturing the South Coast Air Quality 17 Management District. You've probably seen Matt 18 Miyasato do his presentation with a beaker. We know that there's a lot of need there. 19 And 20 that's actually why we wanted to keep a little 21 bit of money there, even though there's a couple 22 hundred million in the Air Resources Board 23 Programs, out of Cap and Trade. WE think that 24 the need is so great that it makes sense for us 25 to continue to invest in this space. So, we'll

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 make sure that the language reflects that and 2 also that it is current as of what's going on 3 when we get that next, updated version out, 4 whether the PUC filings have been approved, or 5 whether they're still pending. We'll make sure 6 that that language is current. We can definitely 7 do that, yes.

8 John and then Joel.

9 MR. SHEARS: Just wanted to say here, 10 here to Eileen's observations and comments. And 11 also, just highlight that more and more of the 12 freight processing is going to be moving into the 13 valley. Right now, there's the huge IKEA 14 distribution center. And, you know, the 15 expectation is there will be more.

16 So, we need to find as many opportunities 17 as possible to reduce the emissions' footprint of 18 t hose facilities in whatever local, or regional 19 delivery activity is happening out of those 20 facilities.

And, yeah, I would expect February, And, yeah, I would expect February, March, if we're lucky on the SB 350 plans. But just wanted to back Eileen up on the request to support the more rural regions.

25 And if Flynn D'Orata (phonetic) is still 248 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

listening in from Kern, just wanted to also 1 2 highlight that when we were really meeting and 3 pushing VW Electrify America, we were actually 4 speaking and pushing for the whole valley. So, we weren't just asking for Fresno County. 5 6 You know, so we at least got Fresno County and we'll use that as a building block and 7 8 make sure that we keep pressing to have them expand their scope to look at the rest of the 9 10 valley, as well. 11 COMMISSIONER SCOTT: Thank you. Joel and 12 then Thomas. 13 MR. ESPINO: Actually, I think Thomas is 14 first, if you want to go. 15 MR. LAWSON: I'll go later. 16 MR. ESPINO: Okay. Yeah, I would also 17 echo comments made around this not being enough. 18 I think when you put an environmental justice 19 lens on the need, you know, it's long overdue 20 from the impacts of heavy-duty vehicles in this 21 communities. 22 And I think -- you know, I think I 23 advocate at the CPUC and the ARB, and in this 24 space as well, and we have been seeing an influx 25 of money around transportation electrification 249 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 and it's great. And I feel like a lot of times 2 there's this tendency to want to say we should 3 complement, right, all these different funds. But I would actually say that it's okay if some 4 of these are additive because of the fact that 5 6 there's so much need, in particular around 7 environmental justice communities.

8 And so, I would encourage really deploying the heavy-duty electric vehicles in 9 10 disadvantaged communities to ensure that we're 11 reducing those impacts that go back decades and 12 decades, right, from the unequal built 13 environment that we have.

14 And I think another, I guess a suggestion I would make and I'm going to provide more 15 16 comments on this and more details around this 17 concept. But something that I've been 18 socializing in partnership with Union of 19 Concerned Scientists, and Clean Energy Works 20 which, you know, some of you might be familiar 21 with, is this idea of a tariff on-bill financing 22 model for electric transit bus procurement. 23 And that's something that we've 24 introduced into the proceedings at the CPUC. And 25 I think the Energy Commission actually adopted CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 this concept through the SB 350 transportation 2 studies. And it's something that we're 3 socializing with ARB, as well.

And basically, what it is, is that a lot of the pushback that you hear from transit agencies is the fact that the way that their accounting works they can only take on so much bet, right? And so, it's hard to procure large quantities of buses and put that on their books.

10 And so, this is essentially a solution to 11 accelerate their procurement and allow for larger 12 amounts of procurement of electric buses and use 13 the utility on-bill financing mechanism to 14 finance the buyback of that vehicle. And 15 actually used, you know, assuming that we get our 16 rate structures in order, but use the cost 17 savings to pay back that loan or, essentially, 18 that money over years.

I can provide more details. I'm still kind of learning the concept myself, to honest, but I can provide more detail through comment on that innovative approach to financing. I think that's always a barrier that we face with clean energy technologies, the high up-front costs.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 accelerate deployment and I'm happy to provide 2 more comments around that.

3 COMMISSIONER SCOTT: Yes, please do.4 Thomas and then Ralph.

5 MR. LAWSON: Thomas Lawson. I probably 6 missed this conversation earlier because I was a 7 little bit late this morning, but on page 21 of 8 the plan it kind of goes down and lists the 9 recent and current investment. And there's this 10 category of Unencumbered Funds.

And to Eileen's point about, you know, adding a new ability for low NOx in this particular category, did you guys have a discussion about how these columns interact? The proposed versus unencumbered? Because it says 17.5 this year, but 22.3 in this particular category is unencumbered.

18 So, is that in addition to the 17? Just 19 a little explanation would be helpful and that 20 may, I think, address all of our collective 21 concerns about it not being enough.

22 MR. ORENBERG: Sure. Yeah, thanks 23 Thomas. And it is a fairly confusing subject 24 here, so let me try and explain what's going on 25 in this table.

The '18-'19 proposed funding, of course,
 is what we're discussing today in this Investment
 Plan and those may change.

4 And then, the unencumbered funds, that's the amount of funding from both fiscal year '16-5 6 '17 and '17-'18, so that is approved funding. It's funding we have to spend right now, but it 7 8 has not yet been encumbered is the word we use. So, it's not been encumbered or dedicated to a 9 10 specific grant agreement or contract agreement, 11 yet. So, that is money that's available to be 12 spent on future projects. 13 Does that adequately explain it? 14 MR. LAWSON: Yeah, I think so. So, then 15 as of today we're proposing 17.5 for this category for '18-'19. But if and when that 17.5 16 17 is used and there's a waiting list, then you can 18 use the 22.3?19 MR. ORENBERG: Actually, we would use the

20 22.3 before we use that 17.5 that's being 21 proposed today.

22 MR. LAWSON: Oh, okay.

23 MR. ORENBERG: So, the 22.3 is from 24 previous fiscal years. We would use the funding 25 from '16-'17 first, then the funding from '17-

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 '18. And once all of that is depleted, we would 2 move on to the '18-'19 funding.

3 MR. LAWSON: Okay, that's helpful. Thank 4 you. And just to clarify, by contracts you mean 5 also future solicitations?

6 MR. ORENBERG: Right. All of the --7 well, all of the grants go through funding 8 solicitations and that's how they're awarded. 9 COMMISSIONER SCOTT: Ralph and then

10 Bonnie?

11 MR. KNIGHT: I guess I would agree with 12 most of the comments that are going around about 13 this particular item. I think that the medium-14 and heavy-duty both fit into the school bus 15 world, in both the special needs and the large 16 buses out there.

17 And I think that we have been working the 18 last two years and more between the local districts here in California, and other states, 19 20 and the manufacturers as a consultant of what the 21 manufacturers need to come up with as far as an 22 electric bus is concerned that will fit the 23 schools' needs, and what will work for the 24 schools.

And so, it's been an interesting go

25

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

around to work on both ends of the spectrum there
 to try to figure out what we can do with a bus.

I think we now have some great choices in vehicles. And I think we have all of the major players into it, now. So, we're seeing some good quality equipment out there. So, I guess that to get the districts to get involved is going to take the funding to do that.

9 There are some other sources out there 10 that the districts can go after for funding to do 11 that. But again, an electric vehicle's a heck of 12 a lot more expensive than what a natural gas 13 vehicle is and we all know that.

14 But we know what the difference is between the two vehicles. And I think that we 15 16 want to try to convince the districts to look at 17 them, try them, work with them. And I think that 18 they'll find that what we have now today, in that 19 world, in that industry is going to work and going to do a good job out there. And I think 20 21 that's where we need to be.

22 COMMISSIONER SCOTT: Thank you.

23 Bonnie and then Joel.

24 MS. HOLMES-GEN: Yeah, I just wanted to 25 also thank the Energy Commission staff for,

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 again, and Commissioner Scott for again putting this forward as an important category. It's 2 3 critical for local air quality. It's critical 4 for disadvantaged communities. In terms of the medium-/heavy-duty sources, it's becoming a 5 6 growing GHG -- I mean, the need to reduce GHGs is growing as we control other sectors. So, it's 7 8 very important that we focus money on this 9 category of projects. In spite of all the other 10 funding that's out there, we need to do more. 11 So, I know that this category has grown

12 over the last couple of reports and definitely 13 would love to see this category grow in the next 14 -- in this year, also.

15 I do think that there should be a look at some specific categories of vehicles within this 16 17 heavy-duty sector, and looking at those 18 categories where electrification has dramatically 19 progressed, and where there are a large number of 20 manufacturers now producing those vehicles, and 21 many choices, and that we may want to take a look 22 at focusing the attention in the solicitations on 23 those, the cleanest vehicles that are available. 24 And then, I also wanted to -- on the 25 school buses, we all so -- we so much want to see

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 the turnover of all the school buses to the 2 cleanest possible buses. And the different 3 funding pots, there's been different levels of 4 review as to how much progress have we made and 5 what do we need to do, what's left?

6 And I think it would be really helpful if the Energy Commission could work together with 7 8 the Air Board and put together kind of an overview of where we are at, what the pots of 9 10 funding are that are available, and how we could 11 finally get up to date on upgrading and replacing 12 all these school buses so that kids aren't having 13 to deal with the older, dirty diesel buses in 14 their everyday commutes.

15 So, I know that the Air Board had a report to the Air Board on school bus 16 17 expenditures, I think back in March. I'm not 18 sure who else is kind of keeping track of all of 19 these things, among all the agencies, but I think 20 there's just been a lot of discussion about this. 21 And it would be really helpful to just have a 22 quick overview of where we're at, what pots of 23 money are left, what it would take to complete 24 the upgrade and replacement of these buses.

25 So, just wanted to emphasize that point.
25 CALIFORNIA REPORTING, LLC
229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 Thank you.

2 COMMISSIONER SCOTT: Thank you.
3 Do I have any other comments from
4 Committee Members?

5 Okay, I do have some members of the
6 public, starting with Ryan Schuchard. And then,
7 Jon McCuen.

8 MR. SCHUCHARD: Hello again. I think 9 this is the last time you'll hear from me because 10 I have to run after this. So, thanks for a great 11 Discussion today.

12 And I mentioned our interest in this 13 topic, in particular, earlier today. And I think 14 the staff did a good job of explaining that 15 medium- and heavy-duty vehicles are such a 16 concentrated portion of our GHG.

17 There's been some discussion, I
18 appreciate Bonnie and Joel raising the
19 disadvantaged community air quality issues.

20 You know, in the light-duty electric 21 vehicle section we heard about the Bay Area's 22 doing really well, in a sense. It's a place of 23 progress.

24 But if you look at diesel particulate 25 matter, you find the Bay Area is the source -- if 258 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 1 you take the worst 5 percent diesel particulate 2 matter, in terms of extent, we're over half of 3 where the census tracts are located. And you can 4 find over 100 schools, just looking at Google 5 Maps, within 1,000 or 1,500 feet in the East Bay 6 of California.

7 This is a major and not completely, I 8 suppose, appreciate issue, the diesel particulate 9 matter that we really have to ramp up our efforts 10 on.

11 So, with all that in mind, this sector, 12 the medium- and heavy-duty side, versus light-13 duty, has a lot of distinct issues compared to 14 cars, particularly around demand charges and how 15 fleets can stack on a lot of trucks and buses 16 together, and do so economically.

17 The current Public Utilities Commission 18 proceeding, SB 350, is really focused on the 19 system level distribution upgrades. And there's 20 a temporary proposal by SCE -- I shouldn't say 21 temporary. It's a first generation of a proposal 22 for a demand charge solution. I think we'll see 23 something similar to PG&E.

24 But there's really an outstanding need 25 for both a demand charge solution on the

technology, kind of like software side, but also
 on EVSC. And it's a really outstanding need.

And our view is the Energy Commission is in a great position to great kind of a corollary to the CALEVIP or the block grant for medium- and heavy-duty. And that's basically our suggestion that is that you consider developing a similar solicitation.

9 Thanks very much.

10 COMMISSIONER SCOTT: Thank you.

11 John McCuen.

MR. MCCUEN: Hello everyone. Hi, MR. MCCUEN: Hello everyone. Hi, Commissioner Scott. Thanks for giving me the opportunity to speak to the Committee Members. If I'm John McCuen and I work for the United States Environmental Protection Agency.

17 I'm here to talk to you about a related
18 effort that we're launching under our West Coast
19 Collaborative Clean Diesel Program.

20 We're currently embarking on a new 21 project focused on alternative fuel

22 infrastructure planning for medium- and heavy-

23 duty vehicles in Washington, Oregon and

24 California. So, to cover the Western Seaboard of

25 the Continental United States.

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

Focusing on four fuel types, including EV
 charging, hydrogen fueling, propane, and natural
 gas for heavy-duty vehicles.

We're attempting to dovetail with the
Federal Highway Administration's current
Alternative Fuel Quarter Designation Process, for
which there's an open solicitation right now.

8 Caltrans, in partnership with several 9 other State agencies, submitted a round one 10 proposal last year. This is the second round of 11 that program for Federal highways, as directed 12 under Section 1413 of the Fixing America's 13 Surface Transportation Act, or current Federal 14 Surface Transportation Bill.

EPA's hope through this project is to 15 work with our State and Local partners in the 16 17 three West Coast States to identify needs and 18 desired projects that go beyond the types that were going to be funded here at the CEC and by 19 20 other State and Local funds in California to see 21 how we can build out the infrastructure that will 22 allow fleets to go from high-emitting, legacy 23 diesel vehicles to low- and zero-emitting modern, 24 medium- and heavy-duty technologies.

25 Including, R&G with low NOx engines for 261 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 natural gas, renewable propone using low NOx
 engines. Zero-emission vehicle technology for
 hydrogen, as well as for plug-in electric in a
 variety of different applications.

5 In freight, primarily, but also for 6 people transportation, transit bus, public works, 7 refuse collection, county and municipal fleets, 8 and then other private sectors applications.

9 So, we're looking to folks like 10 yourselves to help us identify where the 11 opportunities lie for project development here in 12 California.

13 I'll be meeting with a number of you, 14 individually, over the coming months as we get 15 this project underway. But I wanted to take this 16 opportunity, given that you're all together here, 17 in one room, to come here and let you know that 18 the project's happening.

19 We're interested in partnering with the 20 CEC, as we have been at our Steering Committee 21 level to date to develop our initial work plan 22 document.

But we're going to be engaging a number of other stakeholders in California, as well as the two other West Coast States to help inform

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 the development of this effort.

Ultimately, we're hoping to develop a 2 plan that's a deliverable by the end of next 3 year, so that our State partners at the DOT level 4 can coordinate for fund-raising and grant-seeking 5 with USDOT to hopefully be able to secure 6 additional funding assistance, besides State and 7 8 Local funding, to help actually deliver some of these projects, and actually get some steel on 9 10 the ground and reduce emissions as a result. 11 So, the CEC staff has my contact 12 information. If you have any questions, feel 13 free to reach out to me. Again, thank you for 14 your time and attention. 15 COMMISSIONER SCOTT: Thank you so much, 16 John, for being here and for raising your 17 important program to our attention. I really 18 appreciate that. 19 I want to make sure that folks do know, 20 John, will you be here through the end of the 21 meeting? 22 MR. MCCUEN: Yes, I'll be here for about 23 45 minutes. 24 COMMISSIONER SCOTT: Okay, so he'll be here for about 45 minutes more. And it would be 25 263 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 great for you to connect with him and to learn 2 more about the program.

And thank you so much for taking the time to come and talk with us about that today. I really appreciate it.

6 Let me see, we've got one comment on the7 WebEx, from Marie (phonetic).

8 MARIE: Hi, can you hear me right now?
9 COMMISSIONER SCOTT: Yes. Hi, Marie.

10 MARIE: Hello. I just wanted to first of 11 all thank staff for the work that they're putting 12 into this program.

And I wanted to just kind of point out that in last year's funding for the Advanced Freight and Fleet Technologies Pool, you'll notice that there's three really large ports that basically all of the applicants had to partner with prior to being able to work within this funding pool.

20 And I think that's a barrier to entry 21 because the ports do have a lot of administrative 22 layers. And getting in with the right people at 23 the right time is a barrier to access.

24 And this is one of the few pools of 25 funding that has been used for R&D. And so,

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 having additional barriers that are business
2 related, as opposed to engineering related, I
3 think are a little premature. Especially given
4 that the success of the ARFVTP can often be seen
5 in how many of the technologies it has seeded
6 that have gone on to be eligible for CARB funding
7 when they're in their commercial maturity.

8 And so, if there's a way to focus the 9 funding pools on the actual grants coming out of 10 this program, in the coming fiscal year, to allow 11 for more R&D on those technological barriers, as 12 opposed to demonstration, I think it would go 13 farther in supporting the beachhead approach, 14 which is already lined up in the CARB Investment 15 Plan and in the ZEV Action Plan.

Because things like making higher power motors, better battery packaging, higher power inverters, better integration and efficiency, those are all barriers to technology transfer that otherwise won't allow those other mediumand heavy-duty developments to transfer into those great sectors.

And think that that R&D would gosignificantly farther.

25 But also, I think that the Energy

1 Commission's very admirable focus on how do we
2 increase the diversity of applicants is harmed
3 when figuring out the team in advance to align
4 with the port is a barrier to entry, to begin
5 with.

6 So, that's all I've got today and wanted 7 to just thank staff, as well. It was a job on 8 this plan.

9 COMMISSIONER SCOTT: Thank you very much.
10 Do we have any other folks on the WebEx?
11 Okay, I'm seeing no.

So, let us now turn to Manufacturing andthat will be Larry Rillera.

MR. RILLERA: Good afternoon, everybody.
I'm Larry Rillera and I will be addressing
Manufacturing in our Investment Plan.

17 The Manufacturing Section of the 18 Investment Plan addresses the State's 19 environmental and economic goals by supporting 20 companies that manufacture advanced technology 21 vehicles and vehicle components in the State. 22 The array of companies in our 23 manufacturing portfolio produce technologies 24 ranging from power trains for zero-emission 25 school buses, complete battery-electric transit

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

buses, to two-wheeled battery-electric
 motorcycles, to electric vehicle charging
 equipment.

Manufacturing these technologies is an
expensive venture. Energy Commission funding can
be a critical element to these projects as
companies leverage ARFVTP funds for larger
investments.

9 There are 21 manufacturing projects
10 funded with investments greater than \$46 million,
11 as noted.

12 The projects can be divided into the 13 categories with the largest area of investment in 14 electric trucks and buses.

Staff is active in meeting with companies 15 that manufacture these advanced technologies. 16 17 Additionally, staff engages with suppliers, as 18 well. These meetings help staff to better understand how companies can develop products for 19 20 sale that respond to California's Clean 21 Transportation and Economic Development Goals. 22 Two examples of projects in our portfolio 23 include a manufacturer of vertically integrated 24 battery-electric bus and a manufacturer of electric vehicle chargers. 25

Proterra was founded in 2004. They sold
 their first three buses in 2009, to Foothill
 Transit in Pomona, California. In 2015, they
 established their Silicon Valley headquarters in
 Burlingame, California.

6 In 2016, they established their West 7 Coast manufacturing facility in the City of 8 Industry, with our Energy Commission funding.

9 Today, Proterra continues to attract
10 significant investment, while experiencing
11 tremendous goals in sales and workforce expansion
12 in North America and in European markets.

13 ChargePoint manufactures EV chargers in 14 Campbell, California. Products not only include 15 light-duty charging, but also include fast 16 charging for medium-duty vehicles.

17 They have recently expanded their 18 manufacturing facilities and continue to attract 19 significant investment and are experiencing 20 growth abroad.

21 Recipients of our transportation funding, 22 manufacturing funding, also seek other available 23 State incentives. These incentives are important 24 to advance technology companies as they gain 25 traction with consumers.

1 The column on the right shows the 2 percentage of ARFVTP manufacturing awardees that also participate in these State programs. 3

4 To summarize, roughly a quarter of the awardees seek tax exclusion for qualified 5 manufacturing equipment through CAEATFA or the 6 California Alternative Energy and Advanced 7 8 Transportation Authority in the State Treasurer's 9 Office.

10 One quarter of the awardees manufacture 11 eligible technologies under CVRP, the California 12 Vehicle Rebate Project, and HVIP that help reduce 13 the up-front costs for the purchase of these 14 technologies.

15 One quarter of the awardees have received 16 workforce support in the form of tax credits or 17 through direct funding, as was mentioned earlier 18 through the Employment Training Panel.

19 The balance of the companies have not 20 sought other incentive funding.

21 Through ARFVTP manufacturing investments, 22 over 500 California manufacturing jobs have been 23 created or retained. The manufacturing workforce 24 is critical to the advanced technology vehicle 25 market in California, as production volumes are

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

still growing and require considerable skilled
 labor.

Growth in zero-emission bus markets through Federal and State funding will place a high emphasis on a trained workforce capable of producing, manufacturing, and servicing these vehicles.

8 For the fiscal year '18-'19 Investment
9 Plan, it is proposed an allocation of \$5 million.
10 Thank you.

11 COMMISSIONER SCOTT: Thank you, Larry.
12 Comments from the Advisory Committee
13 Members? Oh, John. Yes, please. And then
14 Tyson.

MR. SHEARS: Yeah. So, thanks for the 15 16 presentation. And I see that, so, 20 percent --17 if I understand your presentation correctly, 20 18 percent of those projects that get funded under 19 the manufacturing program have also sought out 20 funding for training. Is that correct? 21 MR. LERMAN: Let me orient the question, 22 if I could, John. And that is to slide on the 23 manufacturing in context, and you're talking 24 about the workforce development 20 percent or --25 MR. SHEARS: Correct.

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

MR. LERMAN: And so, those are ARFVTP
 manufacturing projects that have sought funding
 either through the California Competes Tax Credit
 or through Employment Training Panel Funding
 Program.

MR. SHEARS: Right. Because before I saw 6 the table, the question I had in mind was, you 7 8 know, especially since Peter had sort of highlighted for us how much, you know, funding 9 10 had gone to help with manufacturing, training in 11 the manufacturing sector. What kind of outreach 12 or communication is sort of happening around, you 13 know, the workforce training on conjunction with 14 other sort of related, you know, sort of what 15 would on the surface look like obviously related kinds of funding tranches, like manufacturing? 16

17 So, is there a lot of extensive outreach 18 and messaging that goes, oh, by the way, at the 19 same time you might want to also look at this 20 other opportunity over here? So, I was just 21 curious.

22 MR. RILLERA: I think I'll start in 23 response, John, one of them is that the agencies 24 that provide the funding do a considerable amount 25 of outreach. That transparency that they do,

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 that we have through venues like today on the 2 Investment Plan, as well as our public workshop 3 outreach help the companies to take advantage of 4 those incentives.

5 GoBiz, as an example, through their 6 California Competes provides not just the direct in-the-room outreach, but they also conduct 7 8 webinars for their funding.

9 It is critical to these companies to 10 leverage and know their labor and their workforce 11 within their backyards as they grow their 12 companies and their technologies or they will 13 come in to some competition for that same labor 14 and skilled workforce, if you will, within their 15 own backyards.

16 MR. KATO: Let me just add here, a few 17 things here. So, I think the critical difference 18 of how we did business before we approached these 19 two categories is that moving forward from this point forward we're being a little more robust 20 21 with doing our homework and reaching out more 22 specifically to stakeholders who would really 23 benefit from our investment.

24 So, we're doing a little more outreach, 25 more hands on, more of a personal dialogue. And CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 that includes the city colleges, that includes 2 the surrounding community. So, we're doing a 3 little more robust homework, first, and then 4 we'll begin our workshop. Kind of revealing, so 5 this is what we've found to solicit more input 6 before we kind of formulate more specific 7 solicitations.

8 So, these two categories, workforce and 9 manufacturing require a little bit more of a 10 nuanced of research and engagement than the other 11 categories. So, there's more special attention 12 being applied.

13 So, I think hitting that point too much14 is we're doing our homework.

15 MR. SHEARS: Okay, good. Yeah, I just 16 wanted to -- because it's sort of like an area I 17 think that, or at least I've been guilty of maybe 18 not looking at or thinking about deeply enough. 19 So, was just curious as to -- because it seems 20 like it's something that's really starting to blossom and so, really, that extra cultivation. 21 22 So, it seems like we're simpatico on that, so 23 great.

24 COMMISSIONER SCOTT: Tyson.

25 MR. ECKERLE: And just to build on that, 273 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 1 I think from the GoBiz perspective we leverage a
2 lot of this. This is a really important category
3 to help bring manufacturing into the State. You
4 know, we have a lot of the policies that help
5 grow this market and we should benefit from the
6 economic development perspective.

7 So, John, I think to your point and to Bonnie's point earlier, you know, again, if 8 you're coming into people who are not aware of 9 10 these types of things, like GoBiz can be the 11 start point at least for a lot of these businesses who are looking to expand in 12 13 California or start a business. And then we can 14 -- we work closely with the Energy Commission 15 staff to help coordinate and make sure that 16 they're exposed to all the different incentives 17 we have and pull together a nice package for it. 18 So, this is a really important thing and 19 we appreciate working with the Energy Commission 20 on it. 21 COMMISSIONER SCOTT: Thank you. We

22 appreciate the partnership, as well.

23 Joel?

24 MR. ESPINO: Yeah. Thanks, Larry, for 25 that presentation. Just wanted to reemphasize

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 some of the points I've made throughout the day around this idea of, yeah, really trying to 2 figure out if there's a way that we can have some 3 high road agreements. Basically, the industry is 4 used to essentially identify economic development 5 opportunity that, you know, prioritizes hiring 6 7 folks with barriers to employment, and that they 8 are provided, you know, family-supporting wages. 9 You know, those things I've mentioned throughout 10 the day.

And I think it's really important that as we develop this new sector in California that we're doing it in a way that is economically just.

15 And I think one thing that I have failed 16 to mention throughout the day, too, is part of 17 that high road sort of strategy is also ensuring 18 that we're thinking about the suppliers that the 19 manufacturer uses, right. So, to the extent that 20 we can diversify and have a more inclusive 21 procurement process for the goods and services 22 that that particular company might need that 23 we're encouraging hiring small, minority-owned, 24 women-owned businesses for these kinds of things 25 I think is also important.

1 And, obviously, the California Public 2 Utilities Commission has been a leader in ensuring that the utilities really consider this 3 4 idea of supply diversity. And I think that that kind of thinking should kind of be translated 5 6 into the solicitations that the Energy Commission 7 provides. And making sure that as we set these 8 up, if there's a way to really hone in on those high road components, I think that that would 9 10 really stretch those dollars in a way that really 11 maximizes the social good that we can have from 12 this money.

13 COMMISSIONER SCOTT: Bonnie.

14 MS. HOLMES-GEN: Yeah, I just wanted to 15 back up Joel's comments and just say, I mean, I 16 think there's a lot of recognition and certainly 17 desire on the part of everybody at the Commission 18 and in the room to make sure that the 19 manufacturing and the workforce development 20 funding is truly promoting our equity goals. 21 But I don't really see much discussion 22 about it in the documents. And so, I just think 23 we need to connect up what we're talking about 24 here with the information that we're providing. 25 And I know, you know, again there's a lot

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 of information you already included in here. But 2 I do think that it's important to connect the 3 dots in this document and talk about the ways 4 that the funding has promoted, you know, new job 5 skills and outreach in disadvantaged communities, 6 and communities that are in high air pollution 7 areas, and the way that upcoming funding cycles 8 can help to promote equity goals.

9 I really think that we can do it, add a 10 little more flesh on the bone around that issue. 11 Thanks.

12 COMMISSIONER SCOTT: Thank you.

13 Other comments from Advisory Committee 14 Members?

15 Okay, I don't have -- oh, go ahead, Joel.
16 Yes, please.

17 MR. ESPINO: Yeah, a number that I failed to mention throughout the day, I think, you know, 18 19 a lot of the times when you bring up the point 20 about equity, I mean it's definitely been an 21 evolving sort of concept in California's 22 statutory scheme through the past few years and 23 it's been translated into how agencies do work. 24 And I think we've made a lot of progress. 25 And I think a lot of times folks think

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 that this equity question, you know, it's the morally right one to do. But, you know, a lot of 2 3 what I've been trying to say today, it's actually 4 the economically sound one as well.

5 Because, again, as we continue to grow the economy, we need a larger middle class and we 6 need to help the low-income folks gain pathways 7 into middle class status. 8

9 And I just wanted to throw a statistic 10 out there just to really make the case. Our 11 friends at Policy Link did some research and 12 found that in 2014, in the United States, the 13 economy would have been \$2.3 billion larger had 14 there been no racial gaps in income.

15 So, this is just an example of how equity 16 is important in terms of all the policy making 17 that California makes in really ensuring that 18 we're looking at that macro question of, yes, 19 we're trying to reach our climate goals. But, 20 you know, the economy is the encompassing thing 21 that we need to really consider and how are we 22 making sure that our dollars are addressing the 23 economy and making sure that it's more inclusive. 24 And so, I just wanted to throw that out 25 there for folks in the room. Because I know that

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

the Energy Commission has been looking at this 1 2 issue closely for the past few years. Thank you. 3 COMMISSIONER SCOTT: 4 Any other Committee Members? 5 Okay, I don't have any blue cards from 6 people in the room. Okay. 7 I do have a WebEx comments from Urvi 8 Nagrani from Motiv Power Systems. 9 And I wanted to just say I'm very 10 strongly in support of this pool of funding. 11 Because one of the other benefits which I don't 12 think is being kind of mentioned is even if 13 you're not the company receiving a manufacturing 14 credit, the boost in investor perspective of a robust clean tech economy helps us when we're 15 seeking private financing. Because you're not 16 17 the only one. Nobody wants to be in a single-18 supplier industry because that means a single 19 failure, either technical or business can bring 20 something down. 21 And one of the things that's been really 22 good about this grant over time is it's increased 23 the number of players, which means that, you 24 know, everything ranging from buying batteries to 25 cable supplies, we can talk to other companies,

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

and other engineers, and have somebody saying,
 oh, have you worked with this supplier.

And when you're talking about, you know, the maintenance perspective, if you've worked on an electric vehicle before, you're more likely to understand how to maintain another electric vehicle.

8 And so, those sorts of ancillary benefits 9 of knowledge transfer, as well as more robust 10 information in general, both on the business 11 side, as well as on the consumer side is very 12 helpful, even on the years when we don't get 13 anything.

And also, for Motiv, when we got our manufacturing pilot grant, it gave us an opportunity to build electric power trains that are now being deployed in school buses.

And so, the lifecycle of from the design, 19 to the building, and the jobs created on that, as 20 well as the implementation and the air quality 21 benefits has led to a net win that's made it 22 really easy for every community we've partnered 23 with to see the benefits.

24 And so, I think this is one of those
25 programs that the CEC really hit the nail on the
280
CALIFORNIA REPORTING, LLC
229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 head and should consider to support in a robust 2 way.

COMMISSIONER SCOTT: Thank you.
Do I have any other comments on the
WebEx? Okay, I'm seeing a no.

6 So, we have one small category left. We 7 have made it. Thank you, everyone, for all your 8 great energy and your advice. We're going to be 9 looking at Emerging Opportunities, where we have 10 a \$4.2 million proposed allocation.

11 Do you want to say anything else about 12 that, Jacob, or should we just go right to the 13 Committee?

14 We will go right to the Committee. And 15 if you recall, Emerging Opportunities, is to help 16 us with Federal grants and to leverage dollars 17 within Federal grants. Sometimes, something 18 comes up that we didn't know at the beginning of 19 the year, but do know mid-year, and it's 20 something that we might like to support. So, 21 that's the type of thing that is captured with 22 this category, just as a reminder because it's 23 been a little while since we saw that slide. 24 Committee comments? Tyson? 25 MR. ECKERLE: It's very wise to keep this

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 section going, so we appreciate it.

2 COMMISSIONER SCOTT: Joel?

3 MR. ESPINO: I'm just curious if there 4 are any concrete examples you can provide us of 5 how you've used this funding? I guess I'm still 6 having a little bit of trouble figuring out how 7 you would use this funding.

8 MR. KATO: Well, an example is from last 9 year. Before hydrogen shifted over to the 10 Biofuels, this is where we would explore emerging 11 opportunities. And so, these are things that are 12 kind of on the cusp, they're emerging so to 13 speak. And so, this allows us to kind of invest 14 and do a little extra research up front.

15 And we've done a lot of -- there's a lot 16 of opportunities that have come across in the 17 past where the Department of Energy, USEPA, they 18 have their kind of solicitation as well, and we help partner with districts who need 19 20 partnerships. For example, air districts. We 21 want to compete for those funds that are very 22 specific to the regions and this helps to 23 leverage and make them more competitive more 24 Federal funds. And so, this helps leverage more 25 dollars for California and so we've done it in

> CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 the past.

2 MR. ESPINO: So, just to clarify, so 3 would this money be available for kind of like in 4 the technical assistance type cost or is this 5 more --

6 MR. KATO: Well, it could be and that's 7 where the flexibility is encapsulated in this 8 category. So, it could be in that. But it gives 9 us that kind of discretion to help in areas that 10 we can't really predict, and so that's one of the 11 areas.

I guess one other area is we helped with the emerging ops. I think we helped fund the Hydrogen Panel. No, that's different.

15 COMMISSIONER SCOTT: No, that's a 16 different one, yeah.

MR. KATO: I'm sorry. So, but, yeah,18 that's pretty much it.

19 COMMISSIONER SCOTT: Other comments from 20 the Advisory Committee?

Okay, well, we have made it -- oh, wait, hold on. Is there public comment in the room? I do not have any blue cards.

24 Okay, and I do have a comment coming in
25 from the WebEx, so hold on just a second so I can
283
CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

1 see who it is. Thank you.

2 Ed Pike.

3 MR. PIKE: So, hi. I don't know if I had 4 my hand up from a prior session. Let me fix 5 that, sorry.

6 COMMISSIONER SCOTT: Oh, okay, so no 7 comment on emerging opportunities? Sounds like 8 not.

9 Okay. And then we do just typically, at 10 the end, check to see whether or not there's any 11 public comment on the Investment Plan in general. 12 I don't see any here in the room.

13Do we have any on the WebEx? Oh, yes,14one more comment coming in.Jordan Miller.

MR. MILLER: Hi. Yes, thank you. I'm kith the Center for Transportation and the revironment.

18 And I just wanted to quickly ask, on the 19 Emerging Opportunities Category whether there was any sort of concrete idea of what quarter that 20 21 would be coming out in and if there was a more 22 solid focus, or if the goal of the funding as 23 really just when? I mean, I quess the name sort 24 of says it. But when opportunities emerge, you 25 use it.

1 Is there a general umbrella sense of what 2 the funding will be directed for? 3 MR. ORENBERG: Hi Jordan. So, yeah, the Emerging Opportunities Category, we don't have 4 regular solicitations that use this funding. 5 6 This funding is really there to fund projects that were not anticipated during the development 7 of the Investment Plan. 8 9 So, there's no planned solicitation, yet, 10 for the fiscal year '18-'19 funds. 11 MR. MILLER: All right, thank you. 12 COMMISSIONER SCOTT: Thank you. Let me 13 just, last call for public comments on the 14 investment plan? 15 Okay, seeing none I would just -- oh, I'm 16 sorry, Bonnie. Please go ahead. 17 MS. HOLMES-GEN: No, I'm sorry. It's 18 just I'm confused if we're on the item, or the 19 plan, or where we're at. 20 COMMISSIONER SCOTT: Well, we're wrapping 21 up the item, but you're welcome to comment on the 22 item or the plan. 23 MS. HOLMES-GEN: The plan, okay. I just 24 wanted to say, after this whole day of 25 discussion, that we ought to be really excited CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

about this package of investments and the
 tremendous work that's been done over the past
 ten years, and the progress that we've made has
 been very exciting.

5 So, I just think this is -- you know, we 6 have an exciting year ahead with this pot of 7 funding, combined withal the GGRF, and the 8 Electrify America, and all the other pots that 9 you've mentioned in here. I think we're going to 10 see some tremendous progress.

And I just wanted to say, one, is it possible for the next meeting to just have a general list of the issues that you've gleaned from this discussion that you've responded to, and any changes that you make in the plan, of our next discussion. Just to kind of call those out.

17 And a second thing I just wanted to say 18 is that I understand we're not going to be at 19 renewable hydrogen tomorrow. I just think that 20 it's important to talk about these goals, and track progress, and understand where we're at. 21 22 So, I just wanted to make that clarification. 23 MR. ORENBERG: And just to clarify, at 24 the next Advisory Committee meeting I will 25 specifically be calling out, in my presentation,

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

which changes we have made to the Investment
 Plan.

3 COMMISSIONER SCOTT: John? 4 MR. SHEARS: Yeah, I just want to thank staff for all the work, but also just want to 5 6 echo the comments about highlighting more thoroughly in the Investment Plan, you know, how 7 8 the Energy Commission sees this sort of helping 9 to address the issues that have been raised 10 around disadvantaged communities. 11 It's also important, you know, for the Legislature to be able to see that. And also, 12 13 just for public consumption purposes. So, I

14 think overall it just helps out with sort of that 15 sort of immediate sort of first order level of 16 support for the program to be able to openly 17 speak to that. So, I think it's a critical and a 18 selfish basis for the program, but it's also, I 19 think, important to acknowledge and openly 20 recognize that that's an important part of the 21 work of the program.

22 COMMISSIONER SCOTT: And we have a good 23 story to tell there, so we should get it out 24 there.

25 Are there any other Committee comments? 287 CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610 Okay, let me just do just a quick set of
 closing remarks for you all.

A reminder to everyone, we really want to 4 hear from you. Please do put in a set of written 5 comments for us. That deadline is November 17th. 6 And I don't know if we have -- the link is here, 7 up on the screen for you to see.

8 I want to say a special thanks to our new Members who joined us today, to Matthew Barth, 9 10 who wasn't able to join us. But to Joel Espino, 11 to Ellen Greenberg, Casey Gallagher, Steve Cliff 12 and Irene Gutierrez. Thank you so much for 13 coming and being part of our Advisory Committee. 14 We're just delighted to have you and your 15 expertise here.

And I want to say thank you to all of our 16 17 Advisory Committee Members because we're 18 delighted to have you, as well, and all of your 19 expertise, and the constructive feedback, and the 20 great thoughts and ideas that you bring to us 21 every year as we're putting this plan together is 22 invaluable. So, we really do appreciate the time 23 that you take to spend the day with us.

24 We usually do two days and then to put in 25 your public comments. So, I just appreciate that 288 CALIFORNIA REPORTING, LLC

229 Napa Street, Rodeo, California 94572 (510) 313-0610

so much. Thank you for your great thoughts and
 comments.

I want to say thank you to our FTD team for their presentations today, which was Bill, Brian, Tami, Jane, Jean, Sarah, Andre, Sam and Larry. Thank you, guys all so much. We have a terrific set of people that spend all day, every day, really working hard on these issues.

9 And then, of course, we couldn't leave 10 without a great thank you to Jacob, who puts 11 together just a fantastic report. It's really 12 well written. It's got a lot of great 13 information in it. He's the lead for us on this 14 Investment Plan and the Advisory Committee, and 15 so we really appreciate the fantastic work that 16 you do every day, as well. So, thank you very 17 much, Jacob.

18 MR. ORENBERG: Thank you, Commissioner.19 (Applause)

20 COMMISSIONER SCOTT: And with that, we 21 are adjourned. Thank you, everyone.

22 (Thereupon, the Workshop was adjourned at 23 4:32 p.m.)

- 25

CALIFORNIA REPORTING, LLC 229 Napa Street, Rodeo, California 94572 (510) 313-0610

REPORTER'S CERTIFICATE

I do hereby certify that the testimony in the foregoing hearing was taken at the time and

place therein stated; that the testimony of said witnesses were reported by me, a certified electronic court reporter and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

IN WITNESS WHEREOF, I have hereunto set my hand this 20th day of November, 2017.

flings C. hester

Eduwiges Lastra CER-915

TRANSCRIBER'S CERTIFICATE

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were transcribed by me, a certified transcriber.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

IN WITNESS WHEREOF, I have hereunto set my hand this 20th day of November, 2017.

Barbara Little Certified Transcriber AAERT No. CET**D-520