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From: Jamie Medlin <jmedlin@archonenergysolutions.com>
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Subject: Docket #12-HERS-1, HERS OII FV/DT

California Energy Commission

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Good morning,

My name is Jamie Medlin. I am the owner of Archon Energy Solutions. I am writing this in hopes that the permit services we provide to HVAC, plumbing and electrical contractors does not become illegal. I wanted to explain why it is necessary to be allowed.

A little background on my business, I started Archon in September of 2010 with nothing but my HVAC experience and a drive to give the best service to my clients and to homeowners. Just about five years later we have a staff of eleven and a location in Northern and Southern California. We are pushing 7000 verified inspections and growing every day.

Our company has a proprietary content management system that keeps track of every bit of information for every project we do, including photos of every measurement and all the necessary compliance documents so it is easier on the contractor to retrieve files. It is also where during a new project request, they can add a permit service.

Not only does the permit division help create a full time job, it creates an ease of operation for several small businesses we do inspection services for. Every contractor we pull permits for on their behalf, sign a document that is notarized, "Permit Consent Form" (attached in this email) as well as an alert of this third party agreement on our site anytime they choose to use our service.

I find it frustrating this is being looked into as a conflict of interest. Mainly because providing this consent agreement, they understand they're still responsible and on the actual permit from the building department it still has all of the contractors name and responsible person (usually the owner). We are only acting as an agent. In fact, our system charges two separate transactions for permit services which may be helpful legally. When a contractor initiates our service, they are billed our service fee and again once we are in the building department. We do write a check for the permit, however, we bill the contractors card on file for the cost of the permit while in the building department and upload the document to that file.

The biggest issue with this possible hurtful change, is because of the ease of use on our system, contractors are more willing to pull permits which brings more local revenue and jobs to be tested. Not only do they get the permit faster, we can complete the paperwork extremely quickly. This has been a huge part of our growth and I hope there can be some type of requirement that will allow this. I will be happy to step you through our platform to see how we differ from any other firm.

If you can, please call me if you have any questions.

Thank you very much,

Jamie Medlin