

## Energy - Docket Optical System

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**From:** Neil Miller <neil@americanlighting.net>  
**Sent:** Wednesday, June 03, 2015 12:37 PM  
**To:** Energy - Docket Optical System  
**Subject:** 15-BSTD-01 Adoption of 15-Day Language for the 2016 Energy Efficiency Building Standards

California Energy Commission  
Dockets Office, MS-4  
Re: Docket No. 15-BSTD-01  
Adoption of 15-Day Language for the 2016 Building Energy Efficiency Standards  
1516 Ninth Street  
Sacramento, CA 95814-5512

California Energy Commission

**DOCKETED**

**15-BSTD-01**

**TN # 75867**

**JUN 03 2015**

### Comments from American Lighting Regarding The Adoption of Title 24 2016 15-Day Language

I am CEO of American Lighting and I am writing in regards to the Title 24 – 2016 15-Day Language decision. The new standards that were imposed on July 1, 2014 have wrecked and decimated my business over the past 12 months:

- Sales are down by over 50%.
- I have laid off approximately 40% of my crews.
- One of my best sales people left a month ago, and another just gave notice she was leaving this week.
- We are currently hanging on by a thread.....

Our only hope for survival is that the 15-Day Language is approved. I believe that it is a huge compromise on everyone's part, but if that is what it takes to give us some remote chance of staying in business I am willing to endorse it. I personally feel that many in Sacramento have been duped and misled by strong lobbying efforts from Labor and by many in the Controls Industry. It is a horrible shame that this misguided effort to produce more savings has actually led to the demise of this industry. It's especially sad that this timing came at the very same time that LED technology is finally making economic sense. My crews should be installing new LED systems everywhere across the entire state, but we simply cannot make our projects pencil out when all the extra bells and whistles (Title 24 new requirements) are placed in to the project cost.

I hope you consider and listen to some of us that are out there in the real world, selling and installing energy efficient projects in California.

My employees beg and pray that you adopt the 15-Day Language.

Sincerely and Respectfully,

Neil Miller  
CEO  
American Lighting  
858-549-2324, ext 307