The Emerging Fuel Cell Electric Vehicle Market

Catherine Dunwoody
Executive Director





"Fuel cells are making the shift from a research project to a real consumer choice."

John Krafcik, Hyundai President/CEO



"Fuel cell electric vehicles will be in our future sooner than many people believe, and in much greater numbers than anyone expected."

Bob Carter, Toyota Sr. VP of Automotive Operations





"If I could design my dream car, this would be it. It's the best car in the world and I'm never driving a gas car again. When infrastructure is there, they'll sell themselves."

Leo Nordine, Mercedes F-CELL customer since 2011



What is infrastructure?



Production

Delivery

Stations







Status of H₂ stations today

Open Today:

- Burbank
- Emeryville
- Fountain Valley
- Harbor City
- Irvine #1
- Newport Beach
- Thousand Palms
- Torrance
- West LA #1

In Development:

- Beverly Hills
- Diamond Bar (upgrade)
- Hawthorne
- Hermosa Beach
- Irvine #2
- Los Angeles-CSULA
- San Juan Capistrano
- Santa Monica
- West LA #2

- West Sacramento
- Westwood UCLA
- Anaheim
- Chino
- Cupertino
- Foster City
- Mission Viejo
- Mountain View
- Woodland Hills (LA)







Hydrogen-only stations



Emeryville: co-located car and bus fueling; H2 from solar electrolysis and liquid delivery



Fountain Valley: H2 from wastewater



Torrance: H2 from pipeline

Retail hydrogen stations





Hydrogen can be:

- Liquid delivery
- Compressed gas delivery
- On-site generation
- Renewable

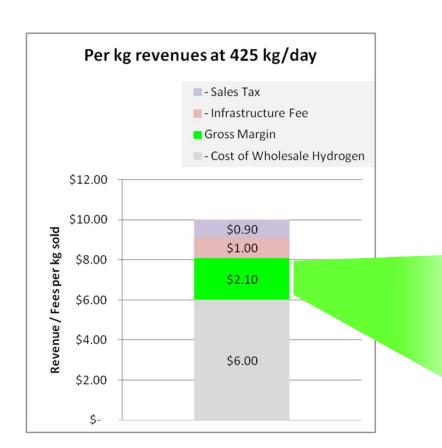
Considerations:

- Footprint
- Cost
- Convenience
- Business case



The business case for H₂







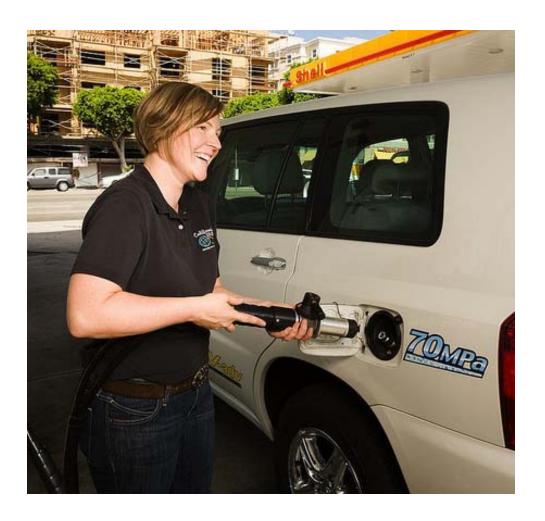
www.einow.org for the full report

Source: Ken Gunn, Caliber Consulting and



Customer experience



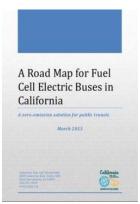


- Convenient locations and hours
- Same process everywhere
- Fast fueling at peak hours
- No range anxiety
- Standard payment methods
- Safe and easy

Next steps to market growth

























Members

Air Liquide

Air Products

Alameda-Contra Costa Transit District (AC Transit)

Automotive Fuel Cell Cooperation

Ballard Power Systems

Bay Area Air Quality Management District

California Air Resources Board

California Department of Food and Agriculture

California Energy Commission

California State University - Los Angeles

CALSTART

The Center for Energy Efficiency and Renewable Technologies (CEERT)

Center for Transportation and the Environment (CTE)

Chrysler

Daimler

Energy Independence Now

General Motors

Honda

Hydrogenics

Hyundai

Institute of Transportation Studies, UC Davis

Linde North America, Inc.

National Fuel Cell Research Center, UC Irvine

National Renewable Energy Laboratory (NREL)

Nissan

Powertech Labs

Proton OnSite

Sandia National Laboratories

South Coast Air Quality Management District

Southern California Gas Company

SunLine Transit Agency

Toyota

U.S. Department of Energy

U.S. Environmental Protection Agency

US Hybrid

University of California, Berkeley

Volkswagen