





California Energy Commission
Workshop on Trends in Sources of Crude Oil
June 25, 2014



Railway Supply Institute Committee on Tank Cars

Member Companies:

- American Railcar Industries; American Railcar Leasing; CIT Rail; GATX Corporation; General Electric Railcar Services Corporation; The Greenbrier Companies; Trinity Rail Group, LLC; and Union Tank Car Company
- Build 95 percent of tank cars operating in North America
- Own and lease 70 percent of tank cars in North America





Crude Oil and Ethanol Initiative Timeline

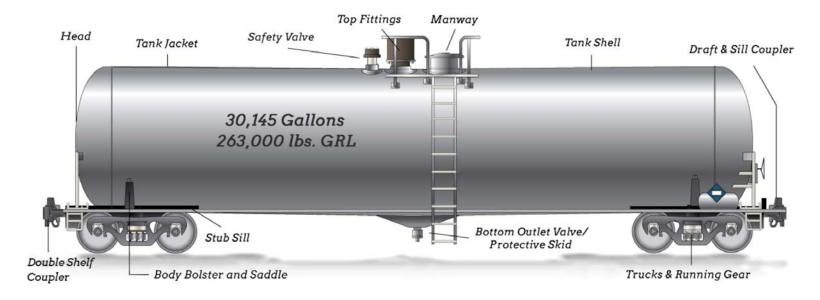
- 7/ 2009: Concern develops for Ethanol and Crude Oil train derailments
- 3/2011: Industry sends P-1577 Petition to PHMSA

■ 10/2011: Industry voluntarily releases new design standard

■ 12/2014: Anticipate rulemaking will be completed



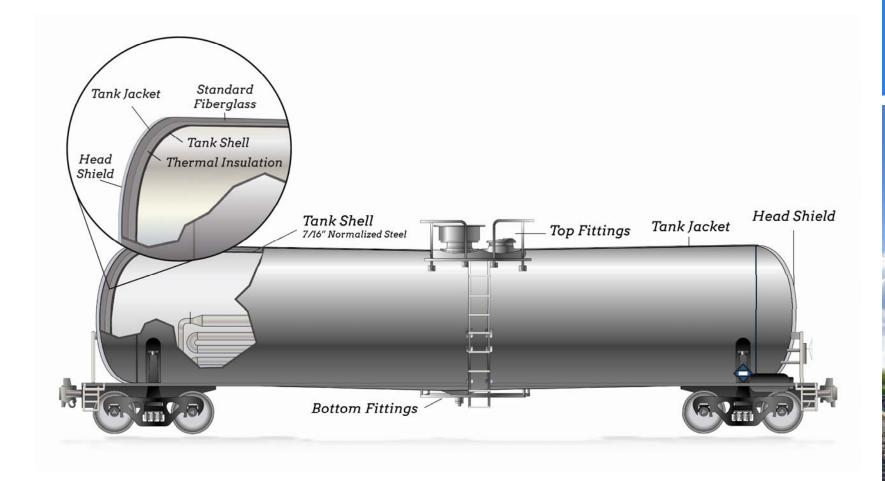
Legacy Tank Car







Proposed New Tank Car





Crude Oil Tank Car Fleet – End of 2013

Total Fleet: 43,750

CPC-1232 Compliant Tank Cars 14,350

Legacy Tank Cars29,400





Ethanol Tank Car Fleet – End of 2013

Total Fleet: 29,850

CPC-1232 Compliant Tank Cars 500

Legacy Tank Cars29,350





Crude Oil Fleet – End of 2015

■ Total Fleet: 86,550

CPC-1232 Compliant Tank Cars 57,200

Legacy Tank Cars29,350







New Tank Cars – Industry Capacity

2014 – 2016 Total Capacity: 101,400

Current Backlog: 55,400

Capacity Available: 46,000

60% Available for Crude/ Ethanol: 27,600

Legacy Crude Oil/ Ethanol Fleet: 58,750



What the Industry Needs...

...To Get the Job Done

- Certainty: Need new regulations
- Harmony: Between U.S. and Canada regulations
- Priority:







Priority to Crude Oil and Ethanol

- Availability and Capability of Modification Facilities
- Car Cleaning Capacity
- Some Tank Cars Will be Retired or Re-Purposed
- Disruption of Tank Car Supply to Shippers





Questions







RSI Position on HM-251 Tank Cars

- New cars to be built
- Good faith tank cars
- Legacy tank cars



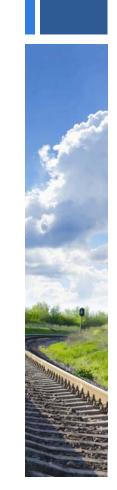


New Cars

Class 3, PG I and II, Including Crude Oil and Ethanol Tank Cars

- Ordered after PHMSA Date Certain
 - Minimum 7/16 inch normalized steel tank
 - Full height head shields
 - Jacket
 - Top fittings protection
 - > ½ inch thermal blanket
 - Pressure relief device per TCC recommendations
 - Re-configured BOV handle
 - Ongoing classification work may require some crude oils packaged in cars other than DOT-111s





New Cars

Class 3, PG III Tank Cars

- Ordered after PHMSA Date Certain
 - Build to current standards
 - Normalized steel tank
 - Top fittings protection
 - Pressure relief device per TCC recommendations
 - Re-configured BOV handle



Current New Car Backlog

Crude Oil and Ethanol Jacketed Tank Cars

- Built after PHMSA Date Certain
 - Build to CPC-1232 standard base
 - > ½ inch thermal blanket
 - Full height head shields
 - Pressure relief device per TCC recommendations
 - Re-configured BOV handle
 - > 25,300 cars





Current New Car Backlog

Crude Oil and Ethanol Non-Jacketed Tank Cars

- Built after PHMSA Date Certain
 - Build to CPC-1232 standard base
 - Pressure relief device per TCC recommendations
 - Re-configured BOV handle
 - > 12,500 cars



Current New Car Backlog

Other Jacketed Class 3, PG I and II Tank Cars

- Build to CPC-1232 standard base
- > ½ inch thermal blanket
- Full height head shield
- Pressure relief device per TCC recommendations
- Re-configured BOV handle

Other Non-Jacketed Class 3, PG I and II Tank Cars

- Build to CPC-1232 standard base
- Pressure relief valve per TCC recommendations
- Re-configured BOV handle

Other Jacketed and Non-Jacketed Class 3, PG III Tank Cars

- Build as ordered
- Pressure relief device per TCC recommendations
- Re-configured BOV handle



Existing CPC-1232 (Good Faith)

Existing CPC-1232 Jacketed and Non-Jacketed Tank Cars

- Pressure relief device per TCC recommendations
- Re-configured BOV handle
- Full statutory life
- > 55,100 in service or on order





Existing (Legacy) Non-Jacketed Crude Oil and Ethanol Tanks Cars

- Full height head shields
- Jacket
- Improved top fittings protection
- > ½ inch thermal blanket
- Pressure relief device per TCC recommendations
- Re-configured BOV handle
- > Full statutory life
- > 22,800 crude oil cars
- > 29,200 ethanol cars





Existing (Legacy) Non-Jacketed Other Class 3, PG I and II Tank Cars

- Half height head shields
- Improved top fittings protection
- Pressure relief device per TCC recommendations
- Re-configured BOV handle
- Full statutory life
- > 26,600 cars





Existing (Legacy) Jacketed Class 3, PG I and II Tank Cars

- Pressure relief device per TCC recommendations
- Re-configured BOV handle
- Full statutory life
- > 5,500 crude oil cars
- > 102 ethanol cars
- > 9,400 other cars





Existing (Legacy) Jacketed and Non-Jacketed Class 3, PG III Tank Cars

- Pressure relief device per TCC recommendations
- Re-configured BOV handle
- Full statutory life



