Draft 2013 IEPR Vehicle Attribute Forecasts

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Background

- Vehicle attributes are used as input data for CEC consumer choice modeling to estimate the characteristics of the California vehicle fleet.
- Attributes include vehicle price, fuel economy, number of models, as well as performance and utility metrics.
- Attributes are forecast for:
 - Vehicle classes comprising 18 light-duty size and vehicle type categories defined by CEC; and
 - Technology/fuel groups encompassing conventional and emerging alternative fuels (gas, diesel, NG, ethanol, electricity) and a spectrum of vehicle technologies (conventional, hybrids, plug-in hybrids, electric and fuel cell).

Draft 2013 IEPR Scope

- 2013 attribute forecasts:
 - Light-duty vehicle fleet only
 - Based upon:
 - 2013 National Academy of Sciences "Transitions to Alternative Vehicles & Fuels" study
 - Bosch estimates of diesel vehicle penetration (June 2013 CEC workshop)
 - CARB 2012 ZEV Amendments
 - Updated historical data (MY2010-2011 data)

Analysis Framework – Vehicle Classes

| A | CEC | | |
|--------------------------|-------|---|--|
| Subfleet | Class | Class Description | Example Models |
| Car Classes | 01A | Subcompact (1-6000 lbs) | Toyota Echo, Hyundai Accent, VW Golf |
| | 02A | Compact (1-6000 lbs) | Honda Civic, Chevy Cavalier, Ford Focus |
| | 03A | Midsize (1-6000 lbs) | Honda Accord, Ford Taurus, Toyota Camry |
| | 04A | Large (1-6000 lbs) | Buick LeSabre, Ford Crown Victoria |
| | 05A | Sport (1-6000 lbs) | Ford Mustang, Chevy Camaro, Toyota Celica |
| | 06A | Cross Utility - Small (1-6000 lbs)* | Chrysler PT Cruiser, Toyota Matrix |
| | 07A | Cross Utility - Small (1-6000 lbs)* | Toyota RAV4, Honda CRV, Ford Escape |
| Light-Duty Truck Classes | 08A | Cross Utility - Midsize (1-6000 lbs) | Toyota Highlander, Honda Pilot, Lexus RX300 |
| | 09A | Sports Utility - Compact (1-6000 lbs) | Chevy Blazer, Nissan Xterra, Isuzu Amigo |
| | 10A | Sports Utility - Midsize (1-6000 lbs) | GMC Envoy, Dodge Durango, Isuzu Trooper |
| | 11A | Sports Utility - Large (6001 - 8500 lbs) | Chevy Tahoe, Toyota Sequoia, Ford Expedition |
| | 11B | Sports Utility - Heavy (8501 - 10000 lbs) | Chevy R2500 Suburban, Ford Excursion |
| | 12A | Van - Compact (1-6000 lbs) | Ford Windstar, Dodge Caravan, Honda Odyssey |
| | 13A | Van - Large (6001-8500 lbs) | Ford Econoline, Chevy Express, Dodge RamVan |
| | 13B | Van - Heavy (8501-10000 lbs) | Chevy Express Van G30, Ford Comm Strip E350 |
| | 14A | Pickup - Compact (1-6000 lbs) | Chevy S10, Ford Ranger, Nissan Frontier |
| | 15A | Pickup - Standard (6001-8500 lbs) | Ford F150, GMC Sierra, Toyota Tundra |
| | 15B | Pickup - Heavy (8501-10000 lbs) | GMC Sierra C3500, Dodge D300/350, Ford F350 |

^{*} Cross Utility - Small is bifurcated into "Car" and "Truck" due to CAFE differences.

Analysis Framework – Tech/Fuel Groups

| Tech/Fuel Group | | |
|-----------------|--------|--|
| No. | Abbrev | Fuel/Tech Group Description |
| 1 | GAS | Gasoline |
| 2 | GHYB | Gasoline Electric Hybrids |
| 3 | DSL | Diesel |
| 4 | BDSL | Diesel (Biodiesel) |
| 5 | DHYB | Diesel Electric Hybrid |
| 6 | LPG | Propane |
| 7 | FFVG | Flexible Fuel Vehicles (FFV), Gas-Fueled |
| 8 | FFVE | Flexible Fuel Vehicles (FFV), E85-Fueled |
| 9 | PHEV | Plug-in Electric Gasoline Hybrids (PHEV) |
| 10 | CNG | Compressed Natural Gas (CNG) |
| 11 | LNG | Liquefied Natural Gas (LNG) |
| 12 | DUAL | Dual Fuel – Gasoline and CNG |
| 13 | EV | Full Electric (EV) |
| 14 | FCV | Hydrogen Vehicles (FCV) |

Analysis Framework – Attributes Modeled

| AttrShrt | Attribute Description | | |
|----------|--|--|--|
| #Configs | Number of individual makes and models (by model year, class and fuel/tech group) | | |
| MSRP | Manufacturer suggested retail price (MSRP) of a new car expressed in 2011 U.S. dollars | | |
| OnRdFE | Fuel economy (on-road miles per gallon equivalent, mpge) | | |
| Acl0-60 | Acceleration (seconds to 60 miles per hour) | | |
| TowCap | Towing capacity (lb), new for 2013 IEPR | | |
| MaintCst | Annual new car maintenance cost in 2011 dollars, incl. fees for oil changes/regular maint. | | |
| Gradblty | Gradability | | |
| DriveRng | Driving Range (miles) | | |
| VehLife | Average expected vehicle lifetime (yrs), new for 2013 IEPR | | |
| SeatCap | Passenger Seat Capacity (number of passengers) | | |
| StorVol | Trunk or Storage Space (in cubic feet), new for 2013 IEPR | | |
| FuelTime | Time needed to complete full fueling or charging | | |
| BattCost | Battery cost (for HEV/PHEV/EV), new for 2013 IEPR | | |
| ChrgCost | Charging Equipment Cost, external equipment (for EV/CNG), new for 2013 IEPR | | |
| CurbWt | Curb weight of vehicle (lb) | | |
| HP | Engine rated power (hp) | | |
| Lit | Engine displacement (liters) | | |

 Attributes estimated by model year, vehicle class and fuel/tech group – sales weighted composites

Historical Baseline (Step 1)

- 2011 IEPR based on model year (MY) 1992 through 2009 historical data.
- For 2013 IEPR, Sierra developed independent MY1992-2011 historical database with additional attributes described earlier:
 - Data compiled at vehicle model & powertrain level
 - Historical averages by model year, vehicle class and fuel/tech group based on <u>U.S. fleet</u> new vehicle sales
 - Plan to update with <u>California-specific</u> new vehicle registrations purchased from R.L. Polk
- Price (MSRP) and fuel economy data collected for MYs
 2012-2013 to test early-year forecasts.

Attribute Forecasts - Overview

- Attribute forecasts through MY2035 were prepared for a set of fuel price/economic/regulatory policy scenarios specified by CEC.
- Scenarios assumed compliance with <u>adopted</u> federal (CAFE, GHG, & RFS), and California (GHG, ZEV, & LCFS) regulations.
- Primary source for attribute forecasts was 2013 NAS "Transitions to Alt. Vehicles & Fuels" study

- Key 2013 NAS analysis scenarios:
 - Reference Adopted federal regs. through 2025 (CAFE, RFS2) – used for Draft 2013 IEPR
 - Midrange Policy support beyond 2025 seeking 50%
 LDV GHG reductions by 2030 from 2005 levels
 - Optimistic Aggressive policy support and "stretch goals" requiring greater R&D and vehicle design success
- NAS technology penetrations:
 - Powertrain improvements Vehicle simulation modeling performed for EPA 2025 GHG regulations
 - <u>Load reductions</u> Improvements from light-weighting, aero. drag & rolling resistance reductions and accessory efficiency gains

- NAS-based technology costs:
 - Fully-learned, high-volume costs and phase-in schedules
 - Separate estimates developed for:
 - Internal combustion engines (ICEs)
 - Hybrids (HEVs) added as increment to ICE costs (subtracting credits for smaller engines)
 - Plug-In Hybrids (PHEVs) 3-10 times higher battery/ motor sizes
 - Battery-Electric Vehicles (EVs) 30 times higher battery/motor sizes than HEVs
 - Fuel Cell Vehicles (FCVs) and Compressed Natural Gas Vehicles (CNGVs) – cheaper than EVs, infrastructure constrained

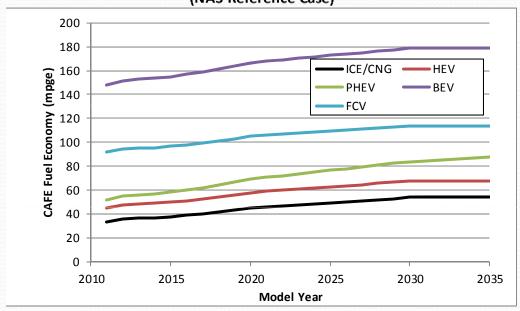
- Key NAS assumptions:
 - NAS did not consider further efficiency improvements to diesel engines – assumed manufacturers would focus ICE improvements on gasoline engines
 - Lithium-ion is long-term technology for plug-in hybrid and battery electric vehicles
 - Weight reductions ranging from 15% to 20% (relative to 2010) by 2030
 - Markup factor of 1.25 (to translate production costs to retail-equivalent increments)
 - Manufacturers will trade historical increases in performance and utility for downsizing to comply with stringent GHG/FE standards

- LAVE-Trans spreadsheet model developed under NAS study used to generate FE and vehicle price forecasts
- Used NAS-based relative FE improvements and vehicle prices (MSRP) for gas ICE, HEV, PHEV, FCVs and CNG technologies.
- Diesels NAS-based load reduction gains (and costs) for gas ICEs used to forecast FE improvements and MSRP.
- Future battery costs scaled from NAS "midrange" estimates: (over 80% reductions in 2035 for HEVs, 70-75% for PHEVs, 65% for EVs relative to 2010)

- Model availability forecasts (number of models):
 - Gas ICEs & HEVs Scaled from LAVE-Trans sales projections
 - Diesel ICEs grown through MY2018 based on Bosch projections from June 2013 workshop
 - CNG & Dual-Fuel Held constant after 2013
 - PHEVs, EVs, FCVs:
 - Grown from 2011 baseline to reflect updated ZEV light-duty vehicle production targets by 2025 (5.9% PHEVs, 4.6% EVs, 3.3% FCVs)
 - CARB-based splits by vehicle type (car vs. passenger car)
 - Restricted number of vehicle classes for EVs

Attribute Forecasts - FE Results

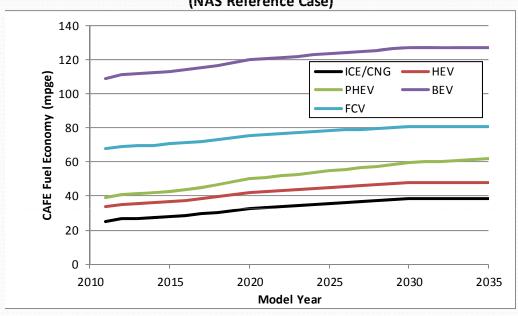
Forecasted Passenger Car CAFE Fuel Economy (mpge) by Fuel/Tech Group (NAS Reference Case)



- ICE/CNG passenger car FE increases 61% (from 2011 to 2030)
- HEV passenger car FE increases 49%
- PHEV passenger car FE increases 61%
- BEV passenger car FE increases 21%
- FCV passenger car FE increases 24%

Attribute Forecasts - FE Results (cont.)

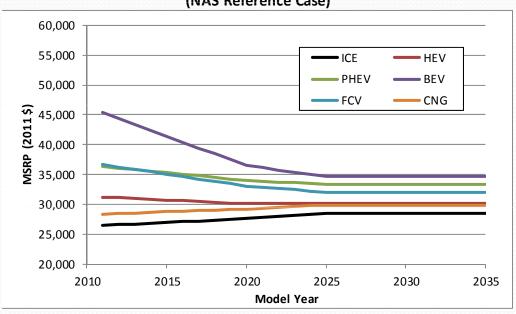
Forecasted Light Truck CAFE Fuel Economy (mpge) by Fuel/Tech Group (NAS Reference Case)



- ICE/CNG light truck FE increases 55% (from 2011 to 2030)
- HEV light truck FE increases 41%
- PHEV light truck FE increases 60%
- BEV light truck FE increases 16%
- FCV light truck FE increases 20%

Attribute Forecasts – Retail Price Results

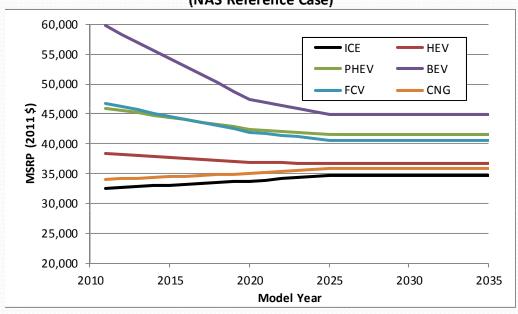
Forecasted Passenger Car MSRP by Fuel/Tech Group (NAS Reference Case)



- ICE passenger car MSRP increases 7% (from 2011 to 2030)
- HEV passenger car MSRP decreases 4%
- PHEV passenger car MSRP decreases 8%
- BEV passenger car MSRP decreases 24%
- FCV passenger car MSRP decreases 13%

Attribute Forecasts – Retail Price Results

Forecasted Light-Duty Truck MSRP by Fuel/Tech Group (NAS Reference Case)



- ICE light truck MSRP increases 6% (from 2011 to 2030)
- HEV light truck MSRP decreases 4%
- PHEV light truck MSRP decreases 10%
- BEV light truck MSRP decreases 25%
- FCV light truck MSRP decreases 13%

Questions and Comments

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THANK YOU!