California Energy Commission

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Energy - Docket Optical System

From: DanGwiazdon@aol.com

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When I started my training almost two years ago, I saw the future of this business as an outstanding opportunity. The business model that I had in my minds eye two years ago was the Building Performance Contractor. In the discussions that took place on March 6th, there were many people voicing the opinion that this was a bad idea. I want to reconfirm my position that I feel this is not only the right direction for the industry, it is the only one that makes sense.

I have been dealing with consumers for almost 15 years and I know what they like and don't like. What they don't like is a confusing mess of roles and responsibilities that even those in the industry don't fully understand. What they do like is one professional point of contact that can address all of their concerns without handing it off to a third party.

There are sufficient safeguards built into the QA process to prevent and eliminate unscrupulous contractors who are gaming the system. No amount of legislation will completely prevent bad people from breaking the law, but all of the organizations involved in the QA process understand this and are capable of dealing with these types of contractors.

In short, please do not interfere with the concept of Building Performance Contractor, it is the future of this industry. I don't want to have wasted two years of my life and a lot of \$\$ chasing this dream only to see it legislated away.

Thank you for letting me participate in this process.

Dan Gwiazdon
President
Energy Conservation Pros
WWW.ECPSacto.com
(916)631-6300
(916)856-7709cell