



**DOCKET**

**10-IEP-1D**

DATE SEP 28 2010

RECD. SEP 29 2010

# **On-Bill Financing**

## **At PG&E, SCE, SDG&E and SoCalGas**

**Simon Baker, Energy Division**  
California Public Utilities Commission  
September 28, 2010





## On Bill Financing: How does it work?

- A utility provides customers with unsecured loans that cover 100% of the energy efficiency equipment and installation costs (net of rebates and incentives) at **zero percent interest**.
- Customers re-pay the loans via on-bill surcharges that are added onto their utility bills.
- OBF facilitates the purchase and installation of comprehensive, qualified energy efficiency measures by customers who might not otherwise be able to act.





# Customer Eligibility

- Limited to **non-residential** customers of the four large investor-owned utilities.
- Multifamily properties where owners do not reside on the premises may be eligible.
- Customers must have good credit.





## Project Eligibility

- Measures /equipment must be installed through one or more rebate/incentive programs offered by the utility.
  - Must be installed at the borrower's premises.
- Energy savings realized must exceed or equal the monthly OBF loan repayment obligation.
- **To apply:** Contact utility account representative.





# Terms

- **Interest rate: 0%**
- Commercial loans: \$5,000 - \$100,000; 5 years
- Institutional loans: \$5,000 - \$1,000,000; 10 years
- Loans are non-transferrable.
- **Partial or non-payment of a loan may result in shut-off of utility service.**





## On Bill Financing: How much is available?

**2010-2012: \$41.5M**

- PG&E: \$18.5M
- SCE: \$15M
- SDG&E: \$5M
- SoCalGas: \$3M

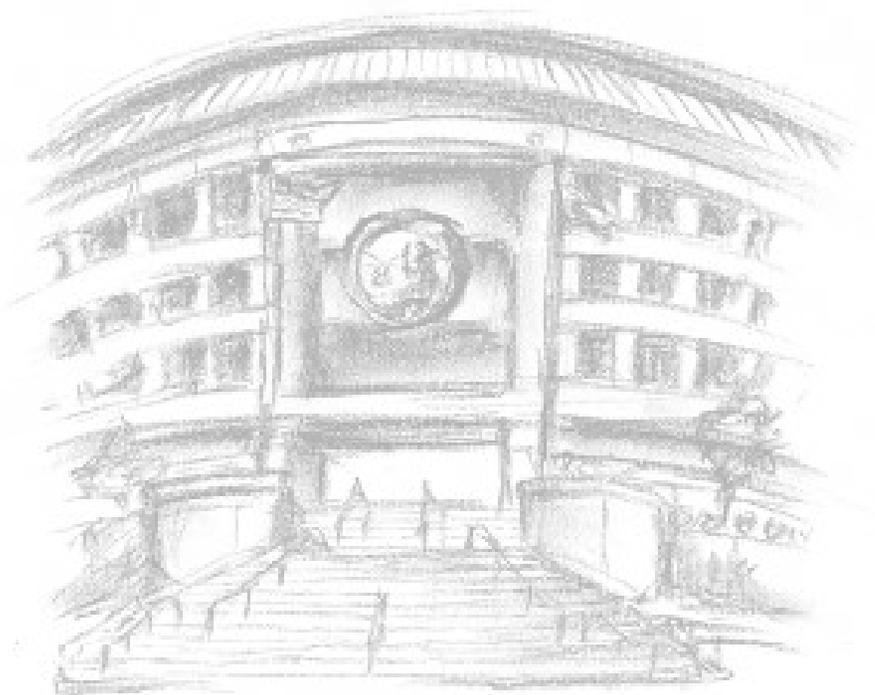




Thank you

**Simon Baker**  
**[SEB@cpuc.ca.gov](mailto:SEB@cpuc.ca.gov)**  
**415-703-5649**

**Jennifer Finnigan**  
**[JF5@cpuc.ca.gov](mailto:JF5@cpuc.ca.gov)**  
**415-703-2292**





## Brief History

**Late 2005:** SDG&E initiates on-bill financing

**Late 2006:** SCE and SoCalGas initiate on-bill financing

**Mid-2010:** PG&E initiates **off**-bill financing

**Mid-2011:** PG&E to initiate **on**-bill financing

