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DATE JUL 20 2010

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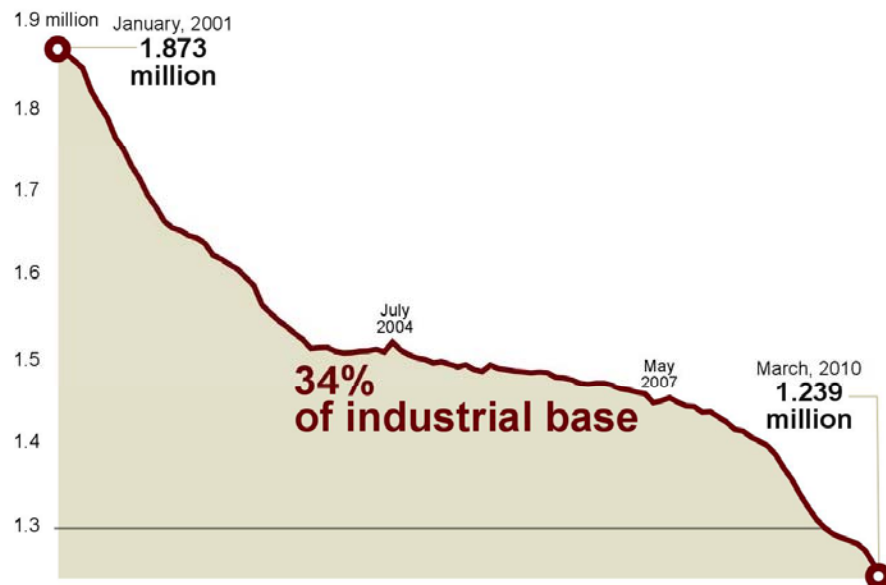
Manufacturing Matters More than Ever

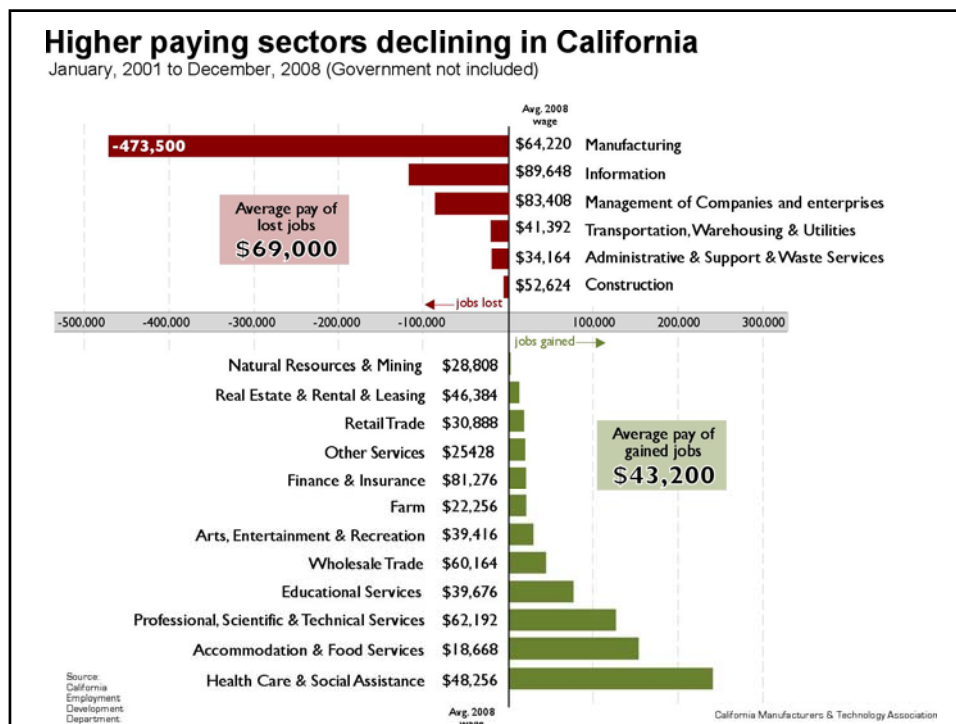
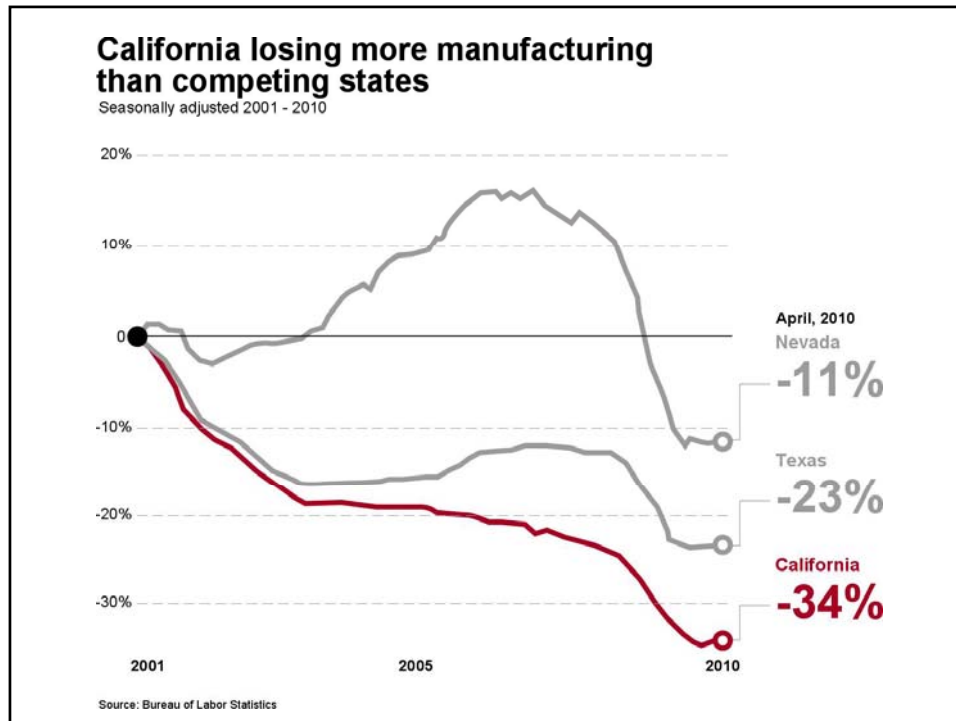
Dorothy Rothrock | VP, Government Relations
California Manufacturers & Technology Association
July 22, 2010

presented to

**The Joint Committee Workshop on
Clean Energy Manufacturing in
California**

California Manufacturing employment in decline 2001 - 2010





California businesses pay higher costs than rest of the nation

13.7%
more in
wage
costs

15.6%
more in
taxes

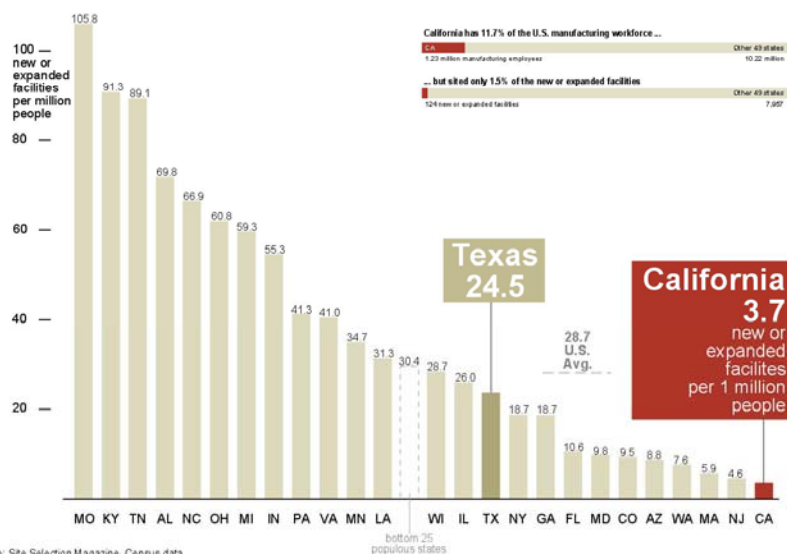
33.4%
more in
electricity
rates

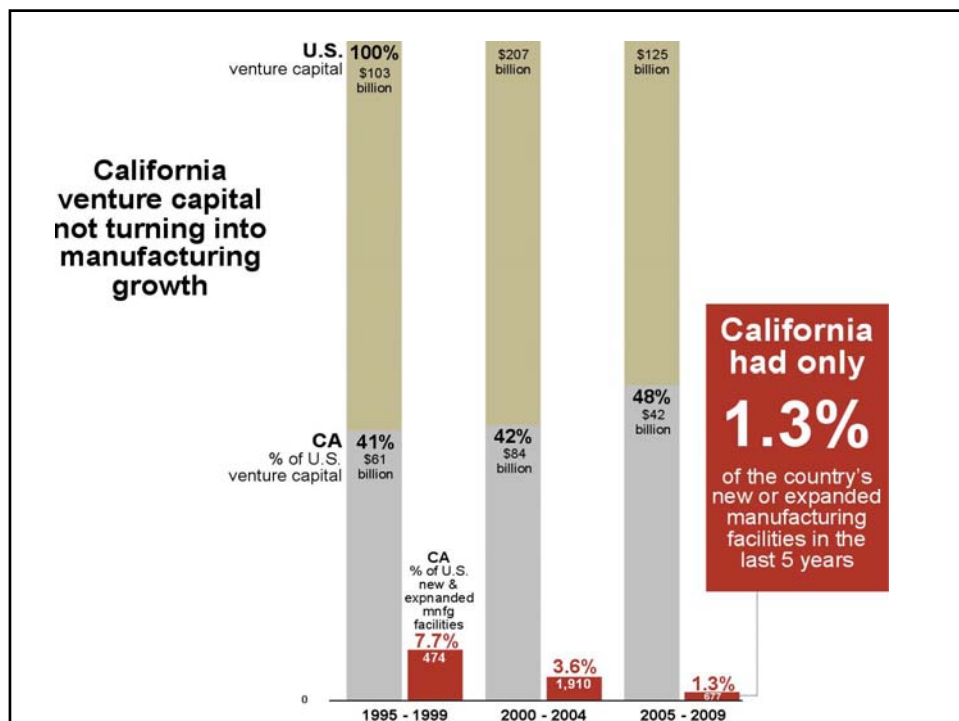
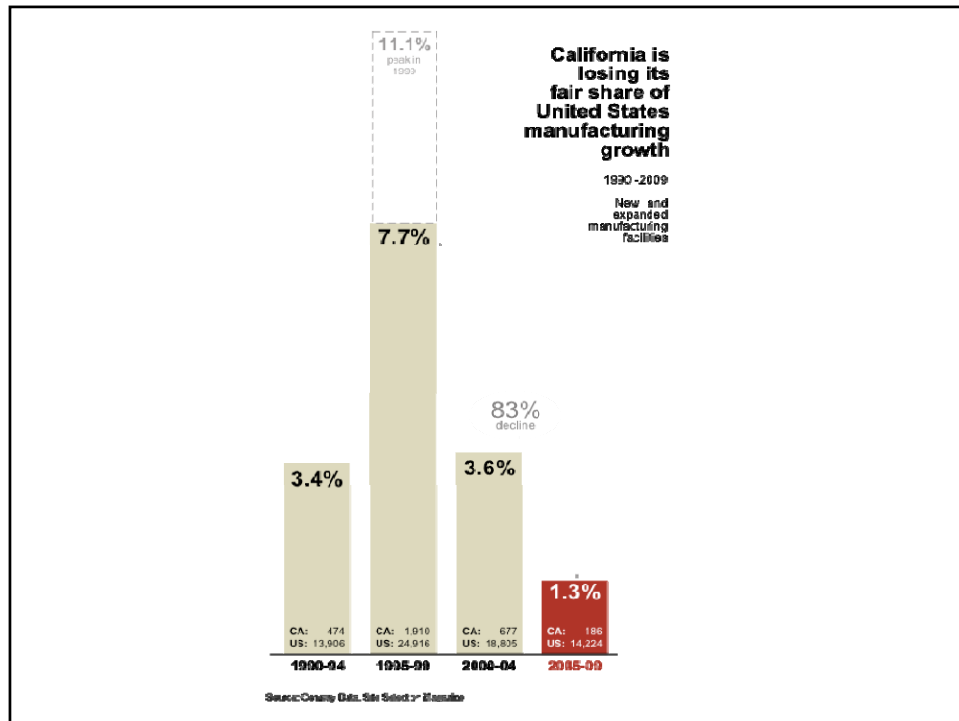
*industrial
electric rates
even
higher: 53%

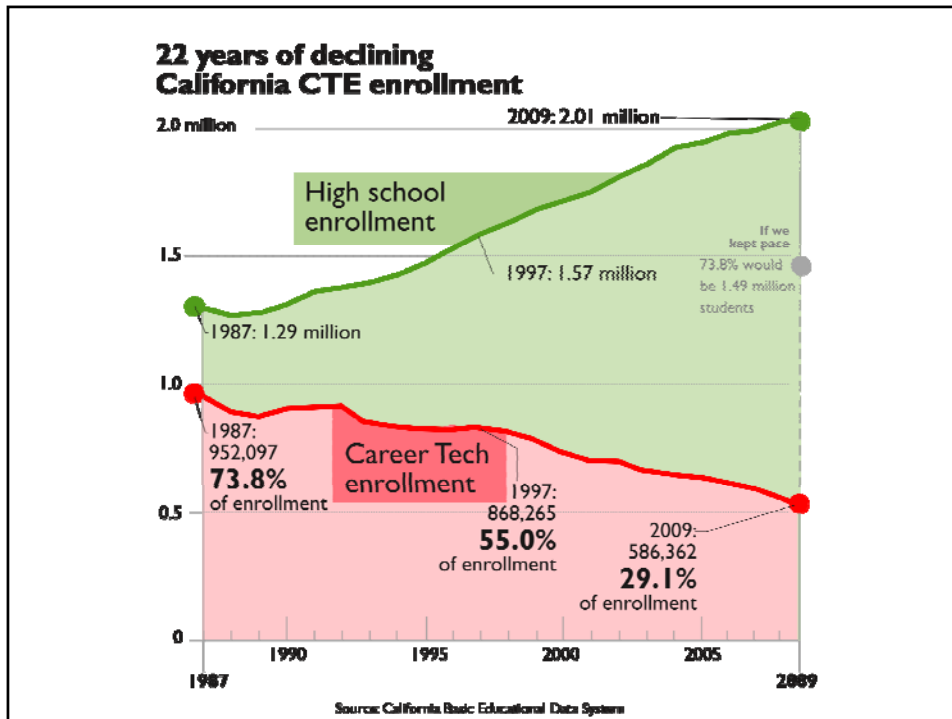
source: Milken Institute

California is not winning

From 2007 to 2009, the state's growth in manufacturing capacity ranks last among the 25 most populous states and is far below the national average







Initiatives to Promote California Manufacturing

1. Sales tax exemption for mfg equipment
2. Reduce electricity costs
3. Skilled workforce investments
4. Limit on California-only regulations