Zero Emissions LSM Magnetic Propulsion on Standard Railway/Roadway Infrastructure

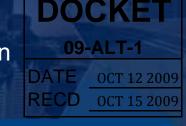
Presentation for California Energy Commission – Electric Drive Infrastructure Workshop October 12, 2009

A presentation by:

Innovative Transportation Systems Corp. General Atomics Electromagnetic Systems Division AECOM

AECOM





Innovative Transportation Systems Corp. (ITSC)

Collaborated with General Atomics to determined feasibility of utilizing Linear electric motors that launch fighter aircraft from aircraft carriers and applying it to moving rail cars.

The catalyst for bringing General Atomics and AECOM together.

Some other affiliates of the Shapery Group of Companies, a major commercial real estate and technology developer.

- •Shapery Gyronautics Corporation
- Shapery Holdings LP
- Shapery Center Developers
- •Southern California Transportation Solutions
- •Columbia Funding LLC
- •Shapery Developers Gas & Electric Corp.
- •12th & A Hotel Partners LP

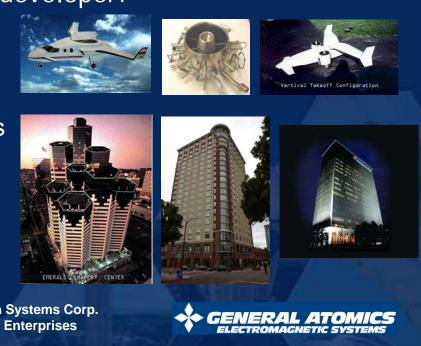
Headquarters in San Diego, CA





Innovative Transportation Systems Corp. An affiliate of Shapery Enterprises

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General Atomics

Proprietary Information

- World's leader in high power linear motors.
- Founded 1955; Privately owned; 5,000 employees



UAV / Predator Advance Sensors Naval Ship Electrification

Electromagnetic Aircraft Launch



Fusion Fission Reactors

Uranium Mining

Algae Synfuels



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Linear Motor Transportation Maglev Systems

Streetcar Refurbishment

Mining Truck

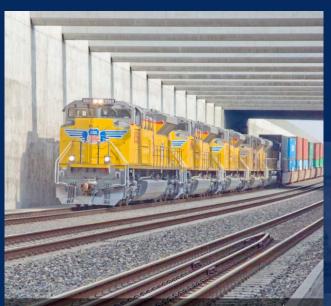




AECOM Corporation

- World's largest engineering and environmental company.
- Strong international experience to effect large transportation projects.
- Representing many Ports and Railroad projects worldwide.
- Designed Alameda Corridor.
- Headquarters in Los Angeles.





Alameda Corridor Rail Expressway

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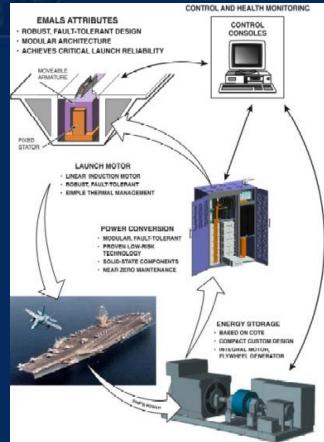
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Evolution from Military Application

- Root of system design stems from General Atomics work for military on the Electro-Magnetic Launching System (EMALS).
- EMALS will be part of newest aircraft carriers, where a 78,000 lbs. fighter jet will be launched accelerating from 0 to 200 mph in under two seconds.
- System has reliability far beyond what is required for ground based transportation operations.



Proprietary Information

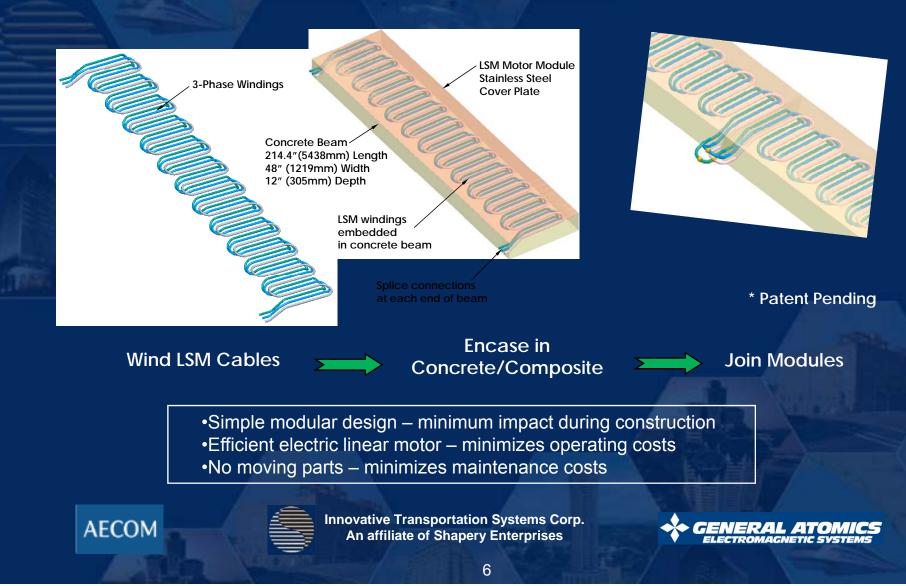
Patented fail-safes will be applied to transportation systems.



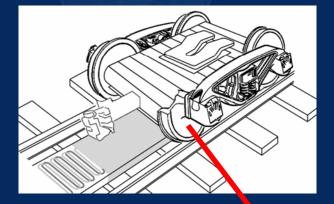




Key Building Block is Linear Synchronous Motor (LSM):

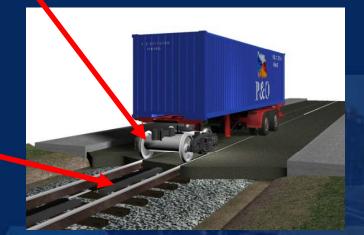


Using Existing Railway Infrastructure is a Lower Cost Solution



Linear motor embedded in middle of existing railway track





Magnetic rail bogey can be used to transport standard truck trailers

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Zero Emissions Container Mover System for Transporting Container from On-dock Terminals to Inland Near-dock Terminals



Linear motors in roadway provide propulsion and power for vehicles

AECOM





To complete the solution ITSC's LSM system is capable of inductively charging

electromagnetic roadways

- Vehicles magnetically propelled
- Electric vehicles inductively charged "on the go"
- Zero emissions
- · Energy efficient

Ideal for truck drayage from Ports to near and off-dock terminals.

> Vehicle-mounted permanent magnets follow electromagnetic force generated by linear motors

Linear motors in roadway provide propulsion and power for vehicles

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Emissions Reduction Potential

35,605 tons per year of emissions can be eliminated in the San Pedro Bay ports region by converting 1.2 million truck trips/year to a zero emissions container moving system, according to a Port of Los Angeles staff study.

Fuel Reduction Potential

Net fuel savings per year can be \$9.2M per year.

Truck Fuel Cost \$10.8M – LSM Power Cost \$1.6M = \$9.2M

Diesel fuel cost from truck drayage. Ave. 15 miles RT from all terminals / 5 miles/gal. = 3 gal./trip 3 gal./trip x 1.2Mil. Trips = 3.6 Million gallors 3.6 Million gals. X \$3.00/gal. = <u>\$10.8M/year fuel cost</u>

Electricity cost of LIM/LSM 0.5 lb diesel/Hp-hr \rightarrow 14 Hp-hr.gal \rightarrow 10.6 kWhr/gal 400 ton-miles/gal over 500 million miles = 13.3m kWhr 13.3M kWhr x \$0.12/kWhr = <u>\$1.6M/year electricity cost</u>

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Technology Maturity

Linear motor goes back 100 years when first described by Robert Goddard in 1905. He went on to become the father of the liquid fuel rocket.

Emile Bachelet, a French engineer applied for a patent in 1910 for a magnetically levitated railroad car.

Linear motors have been used in rail systems:

- Vancouver Light Rail System
 Kuala Lumpur Transit
 JFK AirTrain

- Detroit People Mover
- Scarborough Light Rail, Toronto
- Shanghai TransRapid System

The Shanghai Transrapid LSM (long-stator) system has proven highest reliability factor of all existing LIM-based rail systems running at 99.1% and is the most reliable public transportation system in the world.

Also proved that the long-stator system of putting motor windings on quide-way instead of vehicle is less costly over all.

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Proprietary Information



JFK AirTrain



Shanghai TransRapid



LSM adaptation from manufacturing



Video courtesy of MagneMotion Corp.

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Development Plan

- Phase 1 Design/Build Demonstrator -12 Months
- Phase 2 Design Development to Permits 24 Months
- Phase 3 Financing Plan
- Phase 4 Construction and Operation 30 Months







Phase 1 – Funding Sources to Build Demonstrator

- Secure location for proof of concept demonstrator.
- Obtain partial funding from Federal and/or State grants and match with regional and/or local agencies (i.e. AQMD, CARB).
- Supplement / match government funding with private in-kind contributions (i.e. land; equipment; etc.).
- Develop demonstrator working drawings for permits.







Phase 2 – Design Development Funding to Permits

- Win RFP to develop system for ports.
- Additional grants/loans (TIFIAA, ARRA)/in-kind contributions.
- Detailed design for operating system.
- Initiate environmental studies and impact reports.
- Develop community and user outreach program Create an Advisory Committee.
- Negotiate long-term operating contract.







Phase 3 – Financing Plan

- Private financing available upon receipt of all development permits.
- Determine operating income and expenses.
- Determine capital costs.
- Develop financial business plan.
- Determine if public sector funding needed to cover possible shortfalls.







Phase 3 – Preliminary Financial Pro-forma

 Step 1 – Demonstrator cost = \$8 M (public funding/private in-kind contributions)

 Step 2 – Design development = \$22 M (public funding/private in-kind contributions)

Total predevelopment costs = \$30 M

 Step 3 - Construction = \$468 M (Privately funded) (No grid upgrade required)

Comparable systems (Maglev) \$50 to \$100 M per mile = \$1.2 to \$2.4 Billion)

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Phase 4 - Operations

Proprietary Information

Preliminary Pro-forma First Year (At current trucking costs) Preliminary Pro-forma Yearly Average of 24 Years (At 15% discount to current trucking costs; not adjusted for inflation)

| | Revenue (\$75/Cont. x 900K containers) | \$69 M | Revenue (\$65/Cont. x 1.3 M containers) | \$84.5 M |
|-------|-------------------------------------------|------------------|--------------------------------------------|------------------|
| | Labor Costs | | Labor Costs | |
| | (\$3.5M/yr/station x 6 stations) | \$21 M | (\$3.5M/yr/station x 6 stations) | \$21 M |
| | Energy Costs | \$1.2 M | Energy Costs | \$1.2 M |
| | Overhead and Profit 15% | <u>\$10.35 M</u> | Overhead and Profit 15% | <u>\$12.68 M</u> |
| | Gross Income | \$36.45 M | Gross Income | \$49.62 M |
| | | | | |
| | Capital Costs Debt Service | | Capital Costs Debt Service | |
| | (\$19.5M x 24 miles = \$468M) | \$35.5 M | (\$19.5M x 24 miles = \$468M) | \$35.5 M |
| | | | | |
| | Income Available to Retire | | Income Available to Retire | |
| | Predevelopment Loans | \$950 K | Predevelopment Loans | \$14.12 M |
| AECOM | | | | |

Questions?

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