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RECD. 9/23/2009

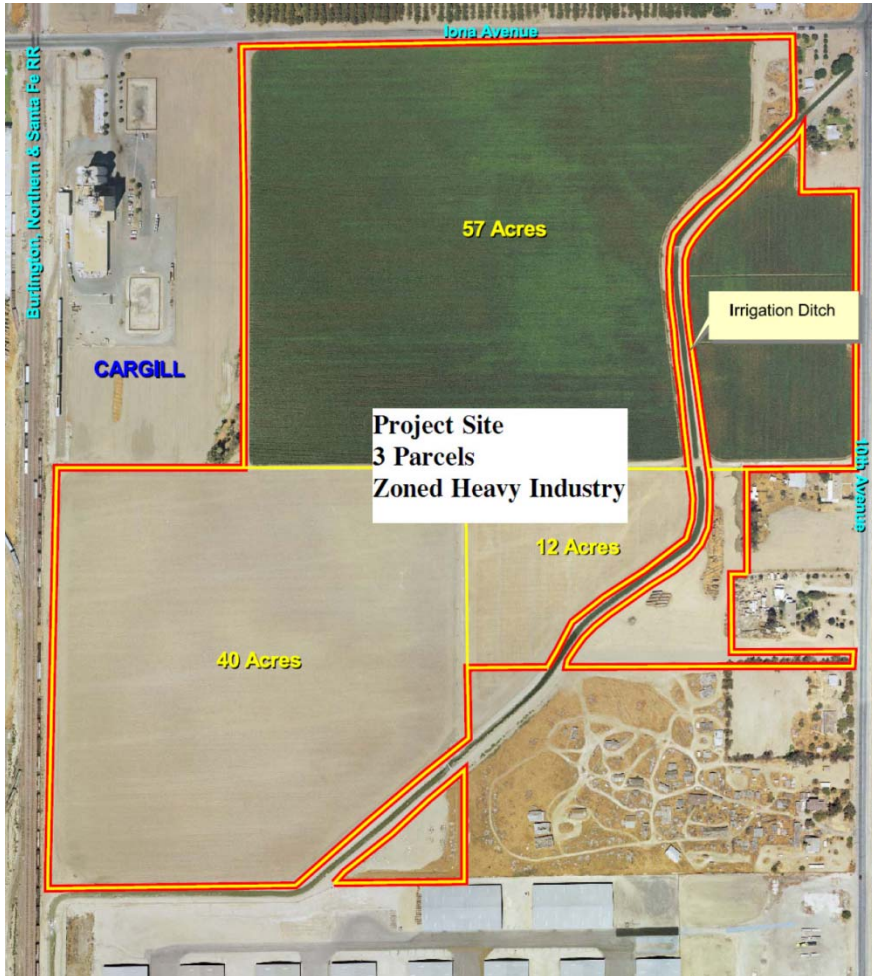
California Energy Commission
AB118 Investment Planning
September 2009

Company Summary



- ❑ Founded in January 2006
- ❑ Majority-Owned by Californians
- ❑ Starch to Ethanol – Destination Plant Model (Corn and Grain Sorghum)
- ❑ Project site in Hanford, Kings Industrial Park (Enterprise Zone through 2023)
- ❑ Permitting Completed in March 2009
- ❑ Settlement with AG and AIR encourages GVE to switch to advanced biofuel feedstocks

Now It's Permitted – What's Next?



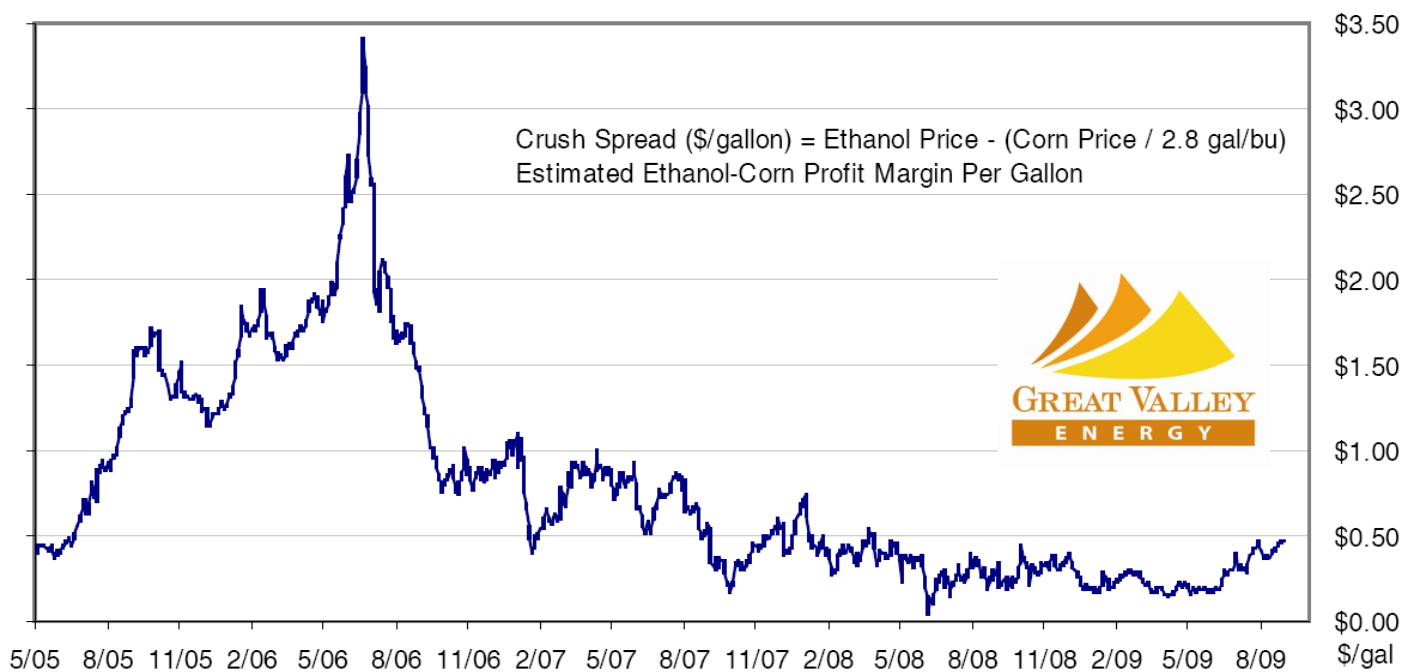
- ❑ Corn as sole feedstock is out.
- ❑ Cellulosic is as yet “unproven on a commercial scale.”
- ❑ Ethanol Industry on the rocks
- ❑ Economy in turmoil
- ❑ Project finance is limited



Corn Ethanol - Difficult Economics

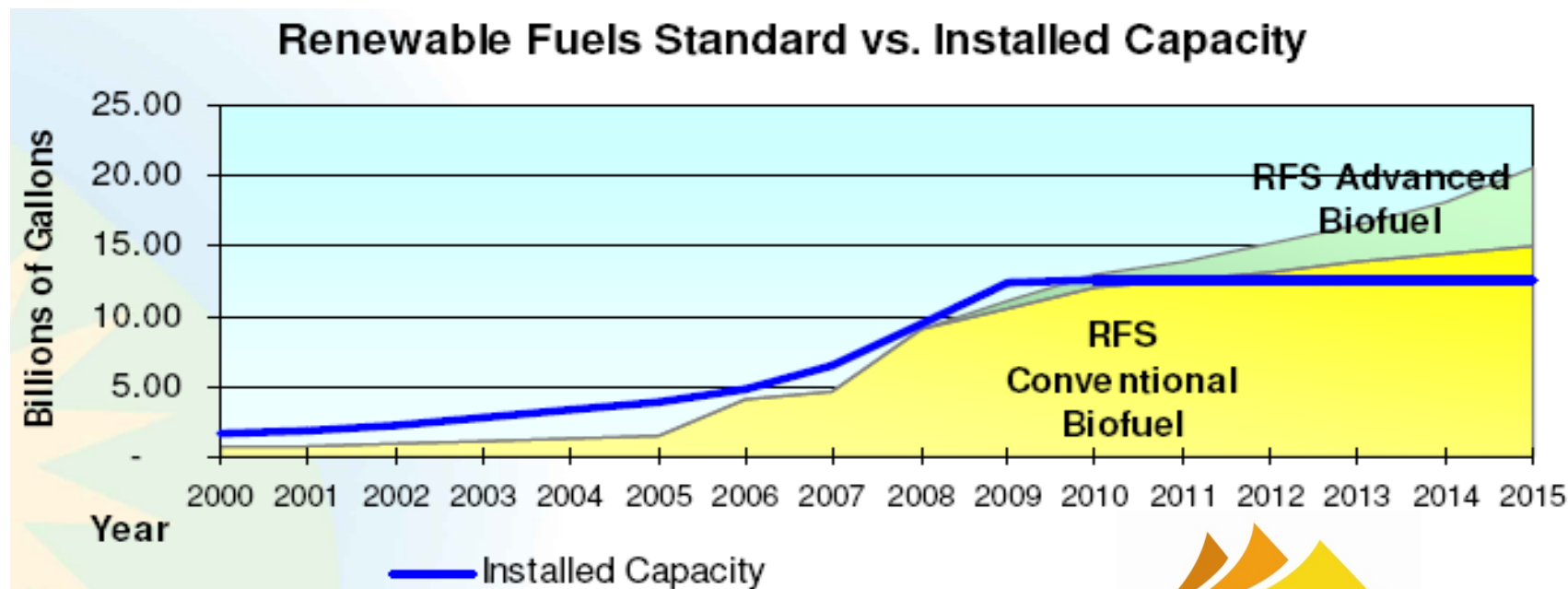
- ❑ Economics dictated by externalities (crush spread trading)
- ❑ Without fractionation, only products are ethanol & distillers grains
- ❑ Limiting factor for production in California is number of cows within economical trucking radius for distillers grains.

Spread: CBOT Ethanol-Corn Crush Margin (\$/gallon)



Corn Ethanol – Existing Capacity vs. RFS

- New Corn to ethanol capacity not needed. Future conventional capacity will be met through existing facilities – expansion and efficiency enhancements.
- New Ethanol Production will be Advanced Biofuel.



Advanced Biofuels using Sweet Sorghum



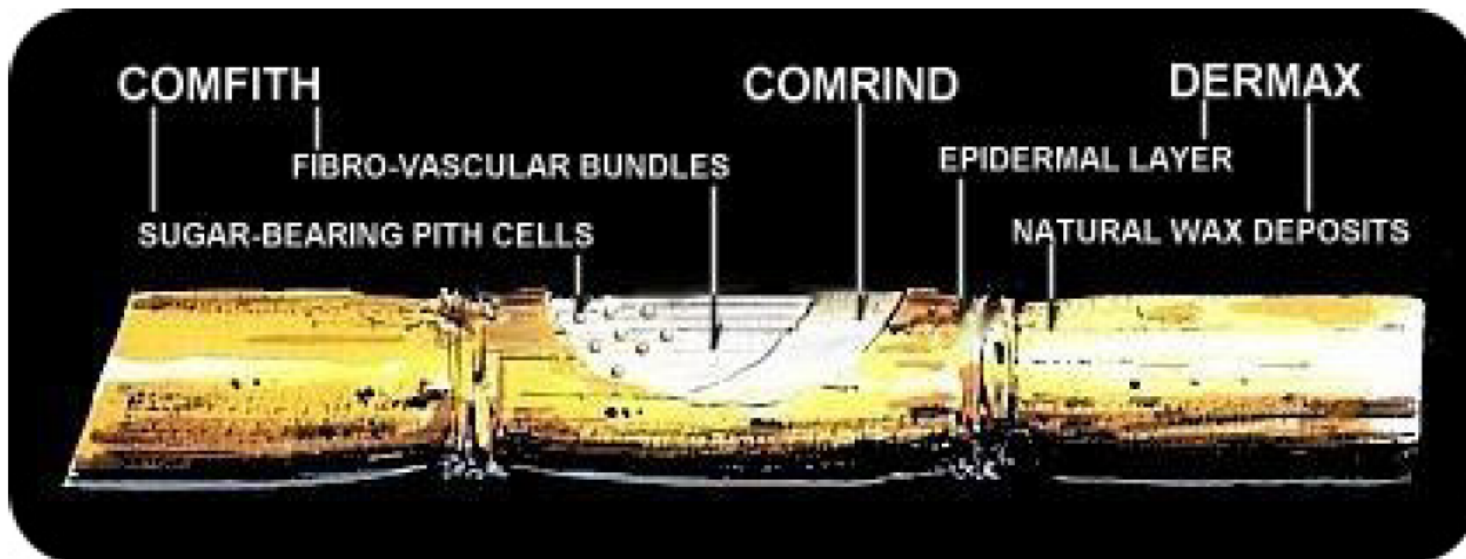
- ❑ Qualifies as Advanced Biofuel – Leading Edge
- ❑ No Impact on Corn Market
- ❑ Grows Well in Central Valley and Marginal Soils
- ❑ Can be Front-End Fractionated



Sweet Sorghum Can be Fractionated



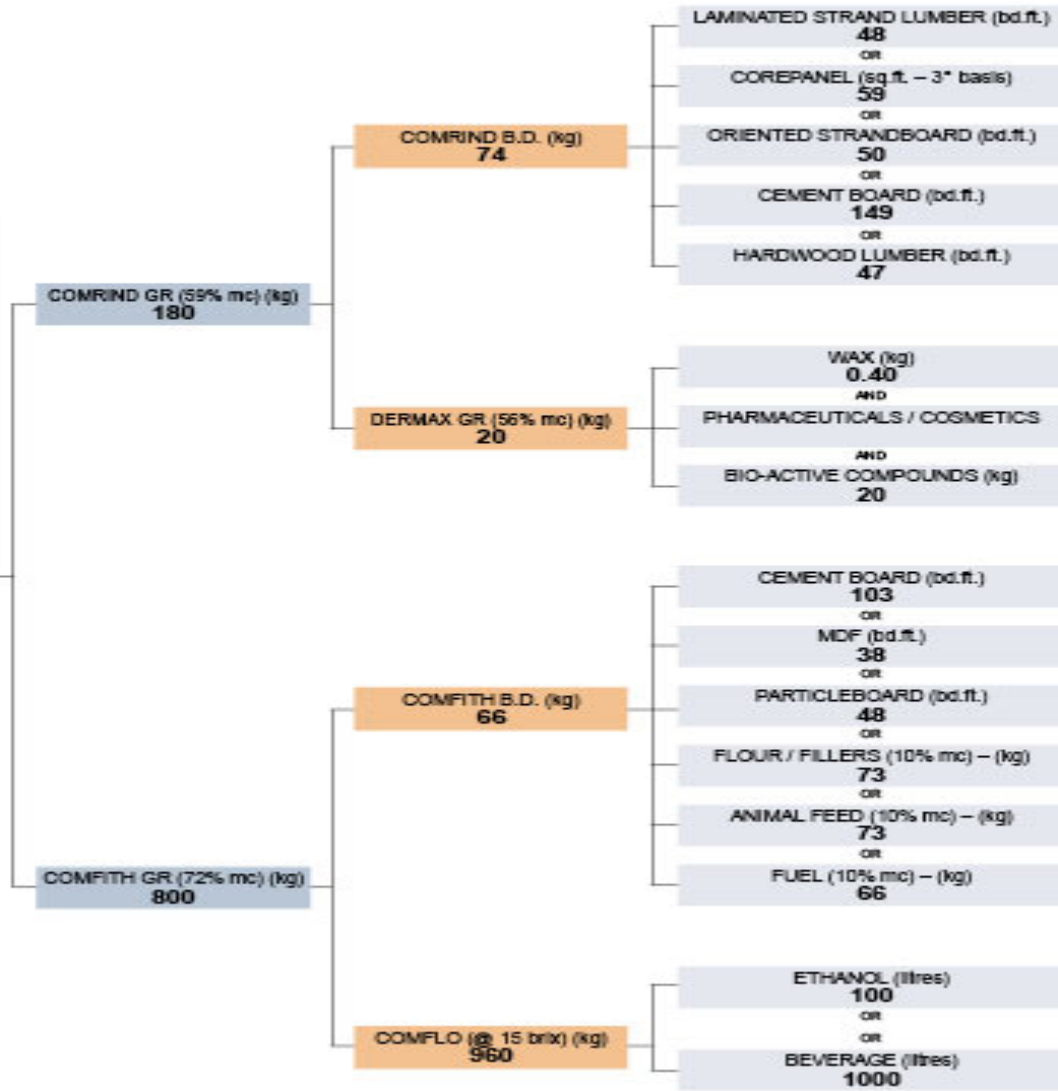
- ❑ Comfith contains sugar juice in soft cellulosic material
- ❑ Comrind is woody outer material
- ❑ Dermax is epidermal layer containing natural waxes



Fractions Can Be Processed to Products

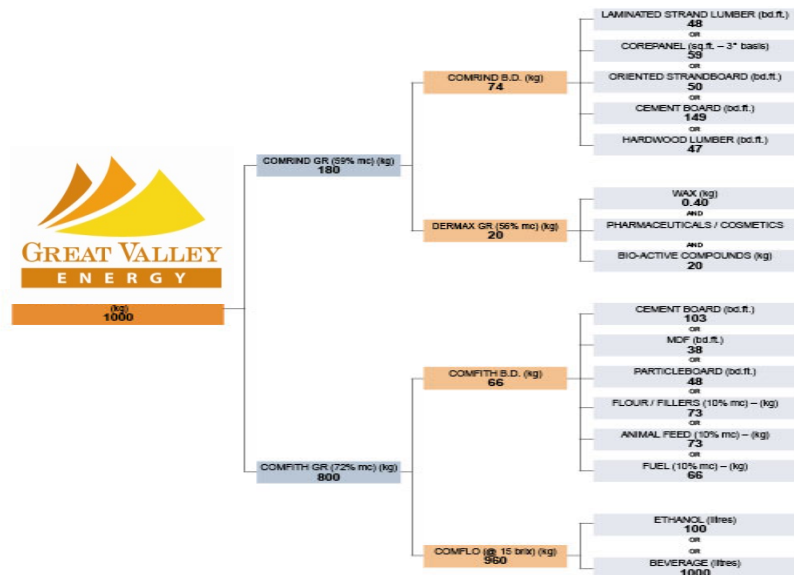


(kg)
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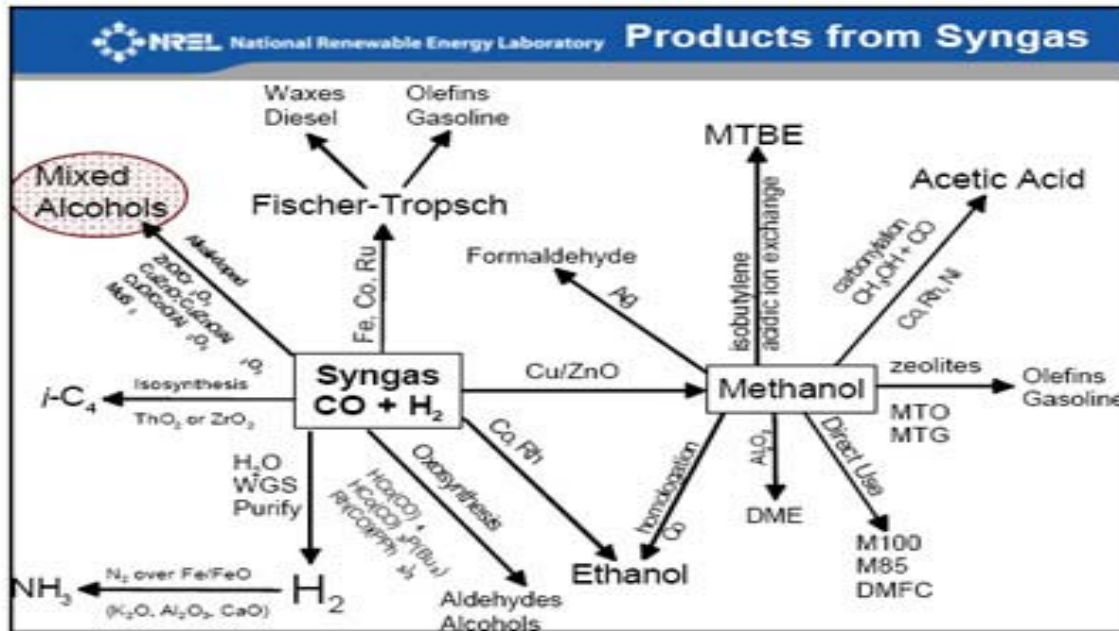
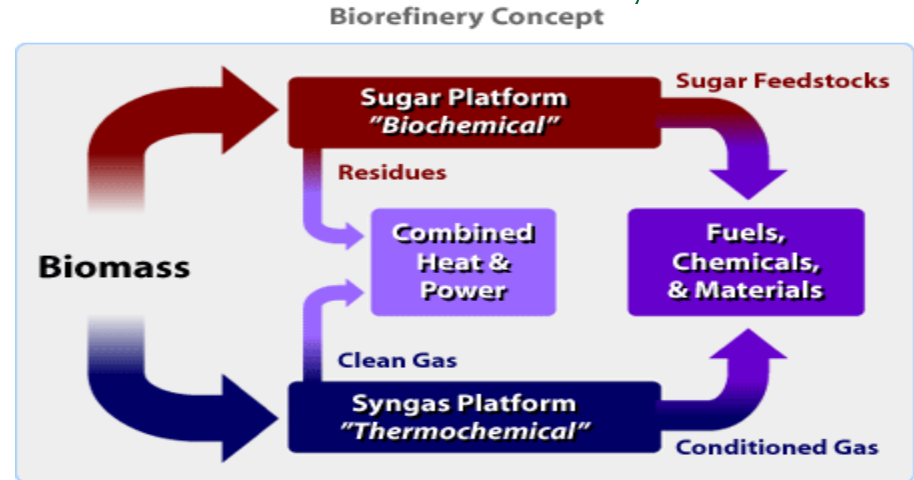
Fractionation - So What?

- Multiple products = multiple income streams = greater economic stability
- Flexibility to adjust to market changes
- Foundation for further optimization (e.g., cellulosic ethanol when commercially available)
- Follows oil refinery model (many products – gasoline, diesel, LPG, waxes, fertilizers, etc.)

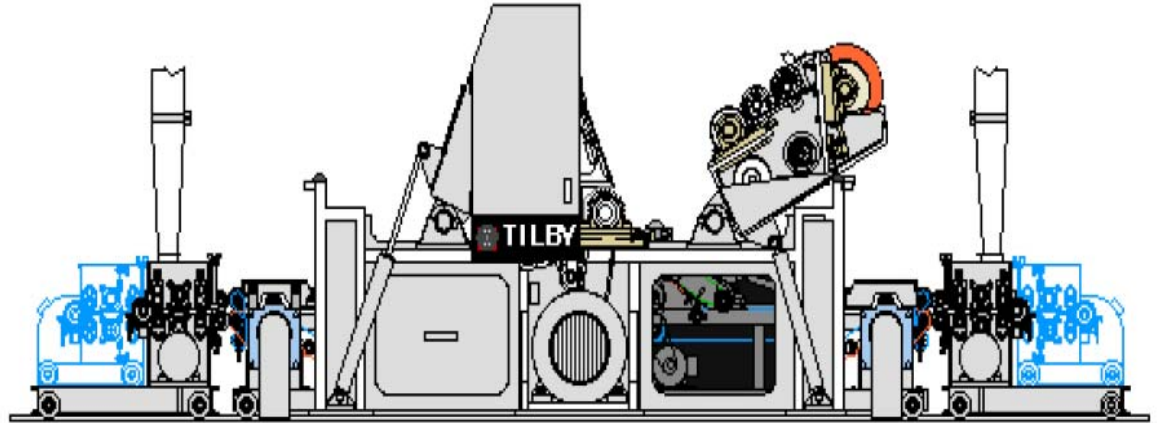


Fractionation - So What? Biorefinery.

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Fractionated Sweet Sorghum to Ethanol



- ❑ Sweet Sorghum is low water, low fertilizer, fast growing (90 days), even in marginal soils. May replace higher water users.
- ❑ Sweet Sorghum will grow well in the Central Valley – 2 to 3 crops
- ❑ Feedstock uncoupled from commodity markets
- ❑ Keeps economic benefits in California – “Value-Added Agriculture”
- ❑ Low carbon and low energy (no saccharification)
- ❑ Scalable, probably limited by economic trucking distance for SS
- ❑ Sweet Sorghum-to-Ethanol comparable to current ethanol pricing

Commercial Questions



- ❑ Cane separation technology is proven in practice. Sweet sorghum has not been processed on a large scale in this manner. Will it behave the same as sugar cane?
- ❑ What are the true economic values in the Central Valley/California economy of the non-ethanol sweet sorghum fractions?
- ❑ How would using treated wastewater for irrigation effect sweet sorghum crop yield?
- ❑ Each step along the value chain has been proven in a step-wise fashion via technology transfer from sugarcane to sweet sorghum. Will the integration with Sweet Sorghum follow in the same manner?
- ❑ SS must be processed within 24 hours of harvest. Can we schedule harvests like tomato processing?

Regulatory Questions

- ❑ How will Sweet Sorghum grown in California be treated under Indirect Land Use Change provisions of LCFS?
- ❑ How will non-fuel products be treated under the well-to-wheels lifecycle analysis. Does a building material count toward carbon sequestration?



Barriers to Implementation

- ❑ Sweet Sorghum market pricing and volumes are undeveloped and undefined
- ❑ Engineering for a California-optimized plant has not been completed
- ❑ Technical and Logistical Risk for overall Process value chain
- ❑ Permitting New Biofuels Projects can be lengthy, complex and risky



Closing Remarks and Recommendations

- ❑ Sweet Sorghum to Ethanol is commercial in the near-term – 2010, 2011.
- ❑ An optimized and properly-characterized Advanced Biofuels plant should show 70-80% reduction of GHG – comparable with sugar cane (proven) and cellulosic (still hypothetical).
- ❑ Feasibility/Market Study of Fractionated SS Process is Needed
- ❑ Preliminary Engineering is needed for feasibility and for financing
- ❑ Due to technology risk, loan guarantee will be required for debt financing to take place of performance guarantee.





For More Information:

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Permitting



- ❑ Permit Applications Filed January 2007
- ❑ Full Environmental Impact Review Jan-Dec 2007
- ❑ California AG Comment Letter on GHGs
- ❑ First Ever Settlement Agreement with AG on a Biofuels Project – evaluation of alternate feeds
- ❑ Air Permits Issued, EIR Certified and CUP issued March 2008
- ❑ Suit filed by AIR through CRPE 30 days later
- ❑ Settlement of Suit in September 2008
- ❑ Annexation complete February 2009.



Fractions Can Be Processed to Products

