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RECD. April 14 2009

Update on the State of the Renewable Fuels Industry

About the New Fuels Alliance

National Advocacy Group w/ Regional Affiliates

Focusing on Federal, CA and Northeast

Northeast Biofuels Collaborative

Mascoma, Verenium, Bodega Algae, BioEnergy International, Qteros, New Generation Biofuels, Agrivida, Interstate Biofuels

California Renewable Fuels Partnership

BlueFire Ethanol, Pacific Ethanol, Cilion, Altra Biofuels, VeraSun Energy, Verenium (CA)

Northeast Power Project

Working with power markets on feasibility of using bio-based products for power generation; applying Integrated Fuel Assessment Model (IFAM) for feasibility analysis

Ethanol Market

2008 Production / 2009 Estimate

9.2 billion gallons / 10.5 billion gallons

2008 Ethanol Imports

556 million gallons

Current Annual Production Capacity

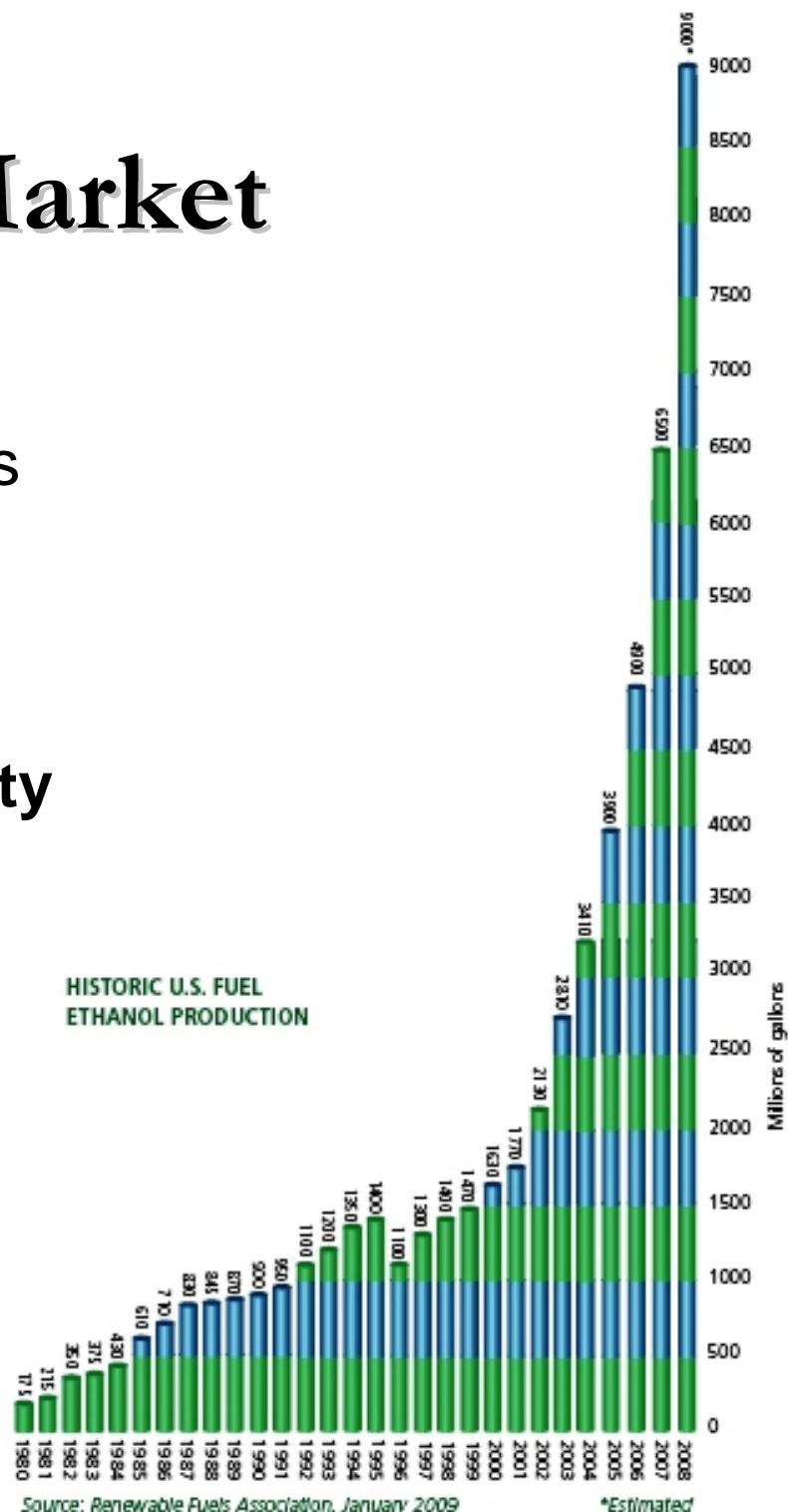
12.4 billion gallons

Under Construction

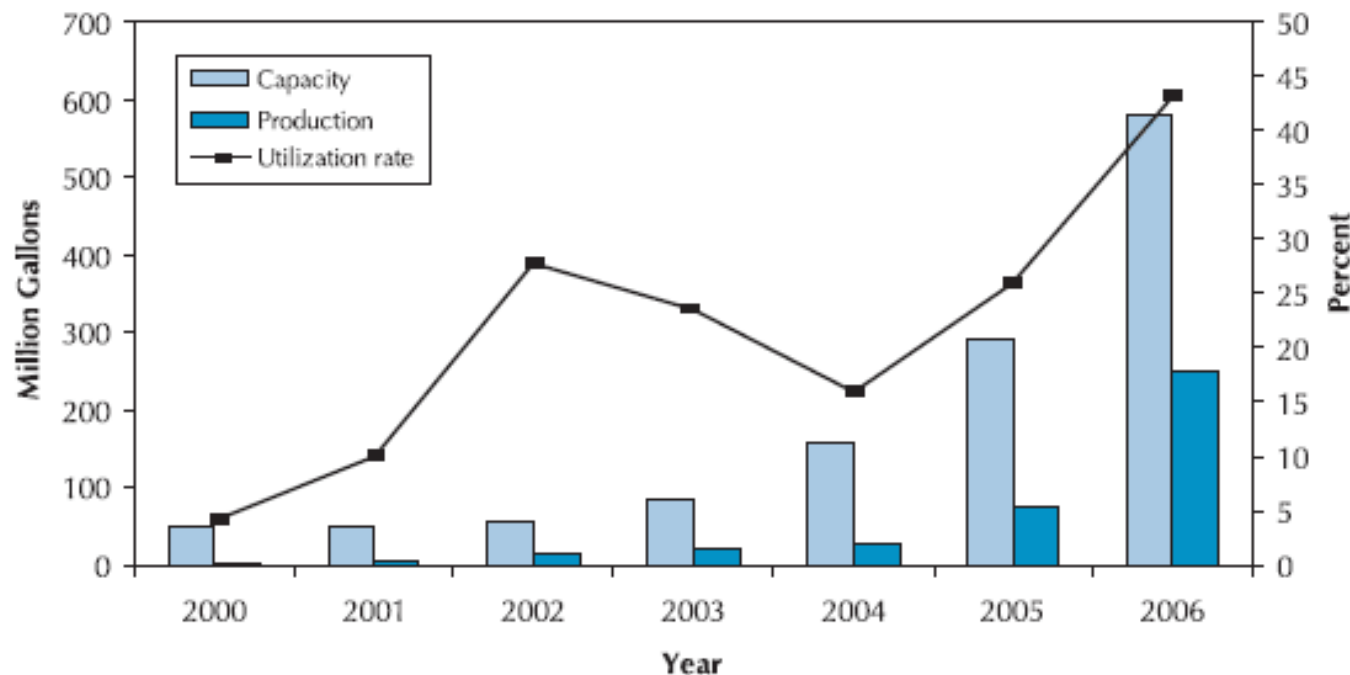
2 billion gallons

Total Annual Operating Capacity

10.3 billion gallons at 170 locations



Biodiesel Market Snapshot



Source: National Biodiesel Board.

Note: Capacity given is on September 1 of each year.

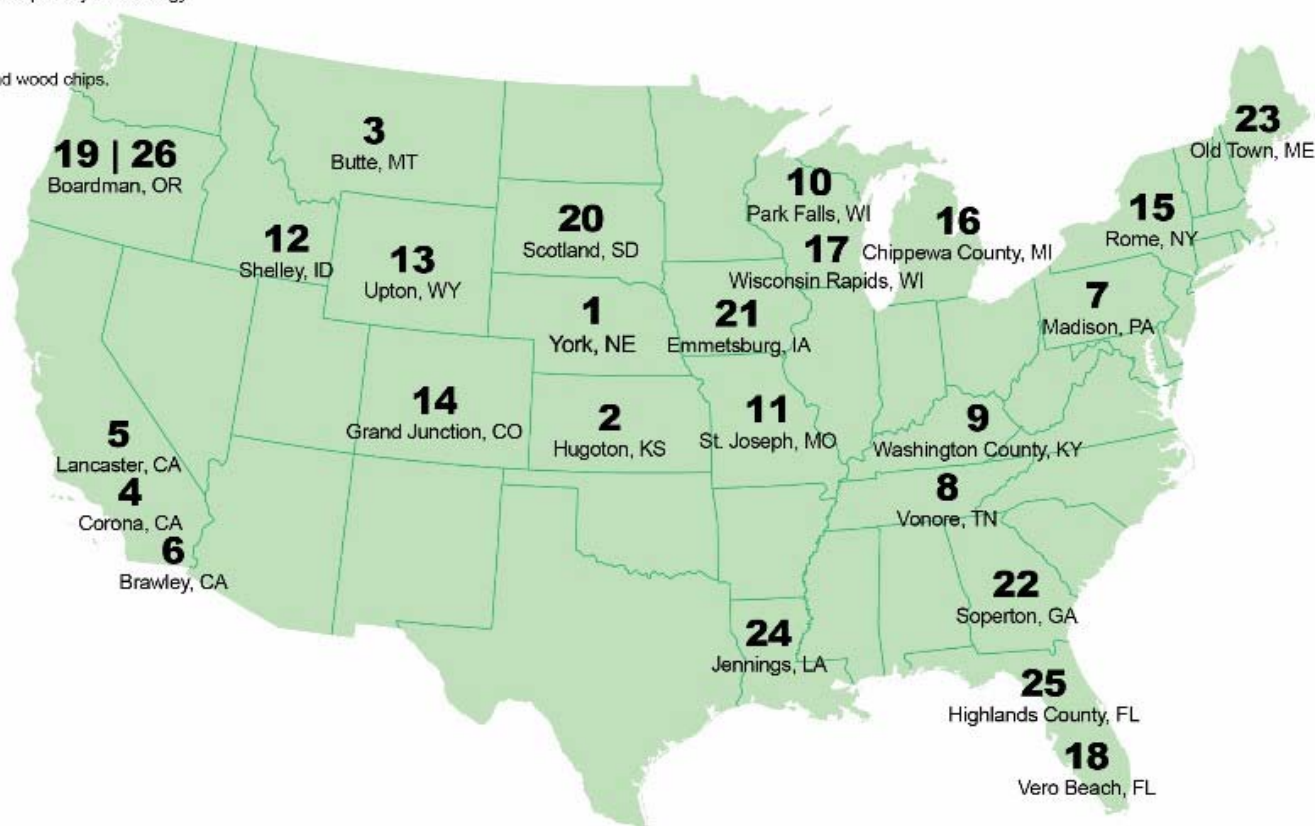
Figure 1. U.S. biodiesel production and installed capacity for 2000 to 2006

"The market conditions are very, very tough right now," says Joe Jobe, head of the National Biodiesel Board in Jefferson City, Mo. Of the nation's 176 biodiesel operators, "it's very difficult to say how many of them are still operating." - Forbes Magazine, April 8, 2009

U.S. Cellulosic Ethanol Projects Under Development And Construction

- 1. Abengoa**
Cornstover, wheat straw, milo stubble, switchgrass and other biomass.
- 2. Abengoa**
- 3. AE Biofuels**
Switchgrass, grass seed, grass straw and corn stalks.
- 4. Bluefire**
Green waste, wood waste, and other cellulosic urban wastes.
- 5. Bluefire**
- 6. California Ethanol + Power, LLC**
Local Imperial Valley grown sugarcane facility powered by sugarcane bagasse.
- 7. Coskata**
Any carbon-based feedstock, including biomass, municipal solid waste, bagasse, and other agricultural waste.
- 8. DuPont Danisco Cellulosic Ethanol LLC**
Switchgrass, corn stover and corn cobs.
- 9. Ecofin, LLC**
Corn cobs.
- 10. Flambeau River Biofuels LLC**
Softwood chips, wood, and forest residues.
- 11. ICM Inc.**
Switchgrass, forage, sorghum, stover.
- 12. Iogen Corp.**
Agricultural residues including wheat straw, barley straw, corn stover, switchgrass and rice straw.
- 13. KL Process**
Softwood, waste wood, including cardboard and paper.
- 14. Lignol Innovations**
Woody biomass, agricultural residues, hardwood and softwood.
- 15. Mascoma**
Lignocellulosic biomass, including switchgrass, paper sludge, and wood chips.
- 16. Mascoma**
Consolidated bioprocessing refinery using bacteria to break down and ferment local wood chips
- 17. Newpage Corp.**
Woody biomass, mill residues.
- 18. New Planet Energy**
Municipal solid waste (MSW); unrecyclable paper; construction & demolition debris; tree, yard and vegetative waste; and energy crops.

- 19. Pacific Ethanol**
Wheat straw, stover, and poplar residuals.
- 20. POET**
Corn fiber, corn cobs and corn stalks.
- 21. POET**
- 22. Range Fuels Inc.**
Wood residues and wood-based energy crops, grasses and corn stover.
- 23. RSE Pulp & Chemical LLC**
Woodchips (mixed hardwood).
- 24. Verenium**
Sugarcane bagasse and specially bred energy cane.
- 25. Verenium**
Sugarcane bagasse and specially bred energy cane.
- 26. ZeaChem**
Poplar trees, sugar, and wood chips.



New Online Tool To Look At Advanced Biofuel Facilities

<http://biofuels.abc-energy.at/demoplants/projects/mapindex>

Problems For U.S. Biofuels Industry

Supply & Demand Equation Is Out of Whack

Over Supply / Impinged Demand (it is both)

Plunging Fuel Prices vs. Easing Commodity Prices

Wholesale Gasoline Down ~ 70% in 6 months

Corn down ~ 29% in last 12 months; soybeans down 30%

Frozen Credit & Debt Financing

Renewable fuel facilities are project financed; debt is a reality

Constant Stream of Misinformation Slows Evolution

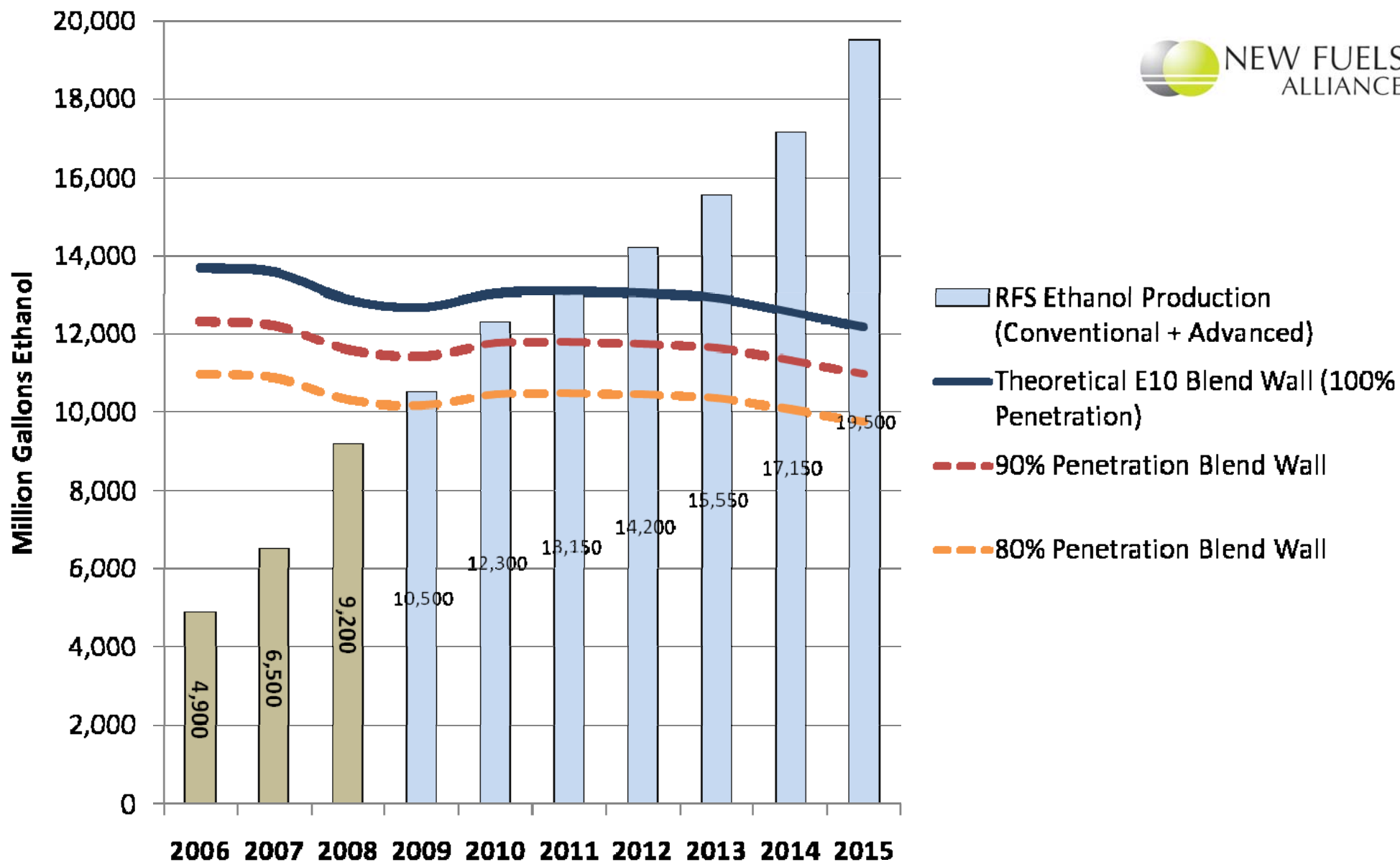
Food Versus Fuel; Indirect Land Use Change; Ag as Villain

Fundamentally Non-Competitive U.S. Fuels Markets

Blend wall due to vehicle warranties & regulations

Highly consolidated wholesale markets; market access issues

The E10 Blend Wall



Notes: (1) Assumes undifferentiated biofuel will be ethanol in mid-term; (2) Does not account for small refiner exemption through 2010

Supply & Demand Situation

High Value Competitive Fuel

Affordable blendstock

Extends supply; CA produced

Oversupply Situation

Renewable fuel capacity is
higher than regulated demand

Demand Is Artificially Depressed

Oil companies legally hold RINs and squeeze ethanol suppliers

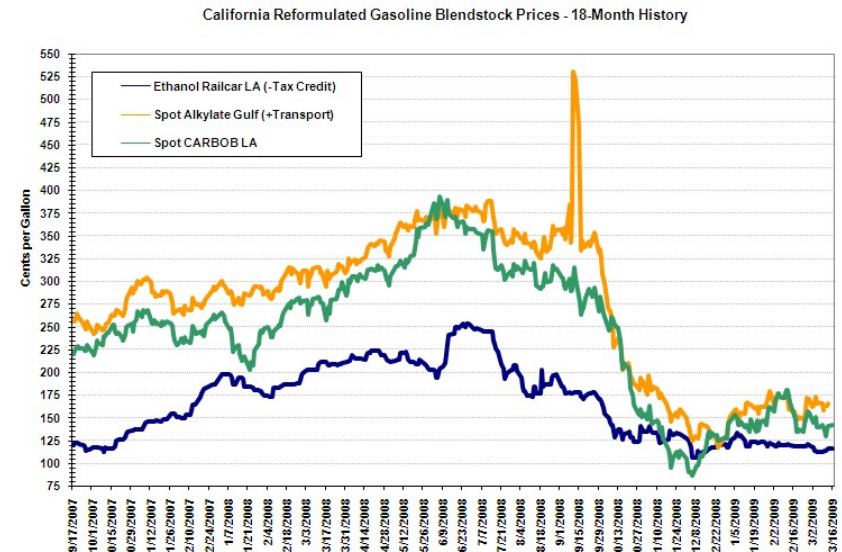
Vehicle blend walls keep biofuels “in a box”

Regulations are not designed to facilitate change

Petroleum Dependence A Huge Problem, And yet ...

Idling roughly 2 billion gallons of ethanol production nationally

Tens of millions of ethanol gallons idled in CA



What Does Renewable Fuels Need

Let Renewable Fuels Out of the Box

Short Term: Increase blending allowance in conventional cars

Long Term: All vehicles should be FFV (+ hybrid + ??)

Let Biofuels Compete on Level Carbon Playing Field

Current LCFS proposal tilts playing field against biofuels

Facilitate Honest Debate About Concerns

Food Versus Fuel; Indirect Land Use Change; Ag as Villain

We need fact-driven analysis and discussion

Give the Industry A Chance to Innovate

Good current trends on energy use and other inputs

First generation solar and wind critical to second generation

Feedstock diversification already happening because of \$



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