

From: <Steve_Stokowski@amat.com>
To: "Eric Solorio" <ESolorio@energy.state.ca.us>
Date: 3/16/2009 1:48 PM
Subject: Re: PV_Installed Cost Per Watt

Eric, this is accurate based on demand and current market conditions.

Please call if you have any additional questions.

Regards
Steve Stokowski
Solar Sales Manager
512-633-8096

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----- Original Message -----
From: "Eric Solorio" [ESolorio@energy.state.ca.us]
Sent: 03/16/2009 01:45 PM MST
To: Steve Stokowski
Subject: PV_Installed Cost Per Watt

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DATE	MAR 16 2009
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Steve,
Thanks for taking the time to speak with me regarding estimated installed cost per watt for photovoltaic generating facilities. Please confirm my understanding that the estimated installed cost per watt is approximately \$3.50 plus another \$.40 over 20 years to replace inverter(s), although the inverter replacement costs can be significantly discounted due to the outlay schedule in years 11 and 21. Also, there are certain efficiencies to be gained as the projects increase in size and price points decline due to increasing order quantities. Thanks again for your time.

Respectfully,
Eric K. Solorio, Project Manager

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