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Why Market Integration of Demand Resources?



Phil Pettingill
Manager, Infrastructure Policy



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Clear Public Policy Direction... EPAct 2005

Congress Ordered:

- Unnecessary barriers to DR participation in energy, capacity and Ancillary Service markets shall be eliminated
- Time-based pricing and other Demand Response shall be encouraged
- The deployment of technologies that enable customers to participate in Demand Response systems shall be facilitated



Public Policy Alignment... Federal & State

FERC Order 890:

Demand response must be evaluated on a comparable basis to services provided by generation resources in meeting mandatory reliability standards, providing ancillary services and planning the expansion of the transmission grid

California Energy Action Plan:

The loading order identifies energy efficiency and demand response as the State's preferred means of meeting growing energy needs



CA Policies & Investments are Driving Integration

Energy Action Plan

 The "Loading Order" implies that DR must be a viable/reliable and <u>available</u> resource to be <u>a suitable</u> <u>substitute</u> for supply-side resources.

Advanced Meter Infrastructure

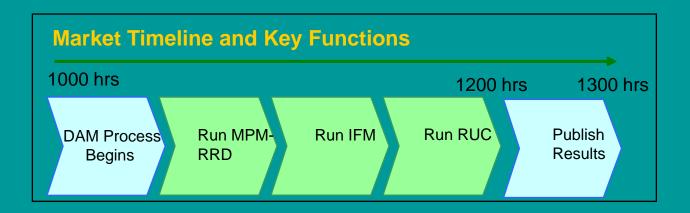
 Investment in AMI is tied, in part, to economic benefits derived from DR capability. Without DR market integration, these benefits will not materialize.

CAISO Market Redesign & Technology Upgrade (MRTU)

 Under MRTU, the wholesale market will provide DR resources with comparable treatment and the enhanced operating flexibility afforded supply-side resources.



CAISO - Day Ahead Market Timeline

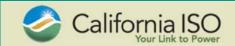


Receive bids from Market Participants Use Full
Network
Model to
Evaluate and
mitigate bids
with Market
Power

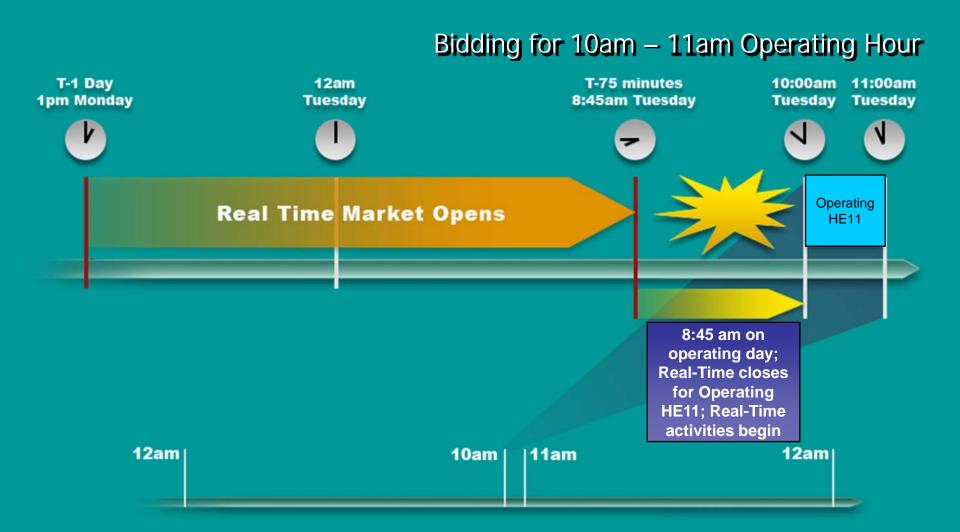
Clear bid-in
Supply with
bid-in
Demand
plus procure
100% of the
Ancillary
Service
requirement

Procure
additional
capacity,
based on
CAISO
Forecast
Capacity
Demand

DA Market
Results
published to
CAISO
Market
Results
Interface



CAISO – Hour Ahead Market Timeline



Demand Response Resources provide value

DR Resources translate into three categories:

- Reduce the Load Forecast and Peak Demand
- Provide Reliability Services to the Grid
- Enable Emergency Response

DR programs/products/tariffs should clearly provide one or more of these capabilities and be closely coordinated with the CAISO to ensure market and reliability benefits are realized.



Operational Benefits from Integrating DR

Reduces the Load Forecast and Peak Demand

- Lowers the number of resources that must be committed to meet the CAISO's forecast of demand
- Frees up additional capacity on the system

Provides Reliability Services to the Grid

- Adds new resources capable of providing balancing energy and operating reserves for maintaining reliability
- Helps to resolve transmission emergencies
- Prevents "firm load" shedding via "controlled" loadshedding



Market Benefits from Integrating DR

Reduces the Load Forecast and Peak Demand

- Reduces start-up and minimum load costs associated with committing units to meet forecasted demand
- Prevents triggering scarcity pricing

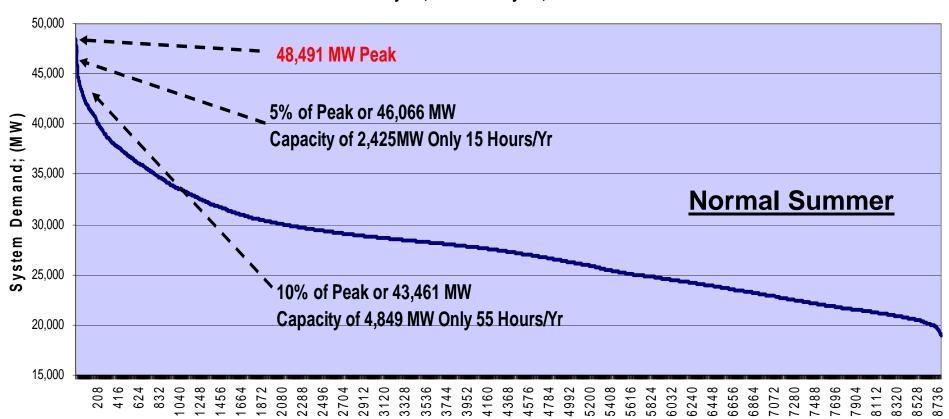
Provides Reliability Services to the Grid

- Adds additional competitive resources into the dayahead and real-time energy and ancillary service markets
- Prevents undesirable economic impacts associated with taking out-of-market actions to operate the system



Translating the Benefits- Reducing Peak Demand

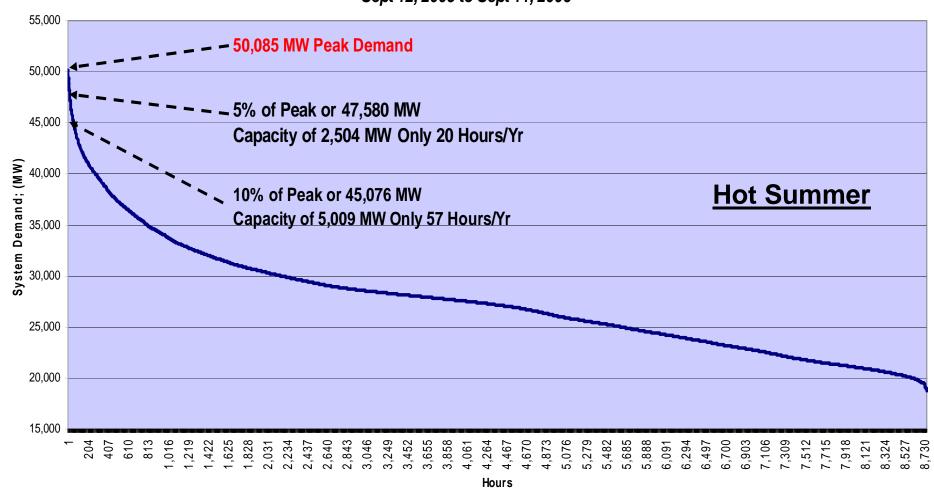
CAISO Load Duration Curve May 28, 2007 to May 27, 2008



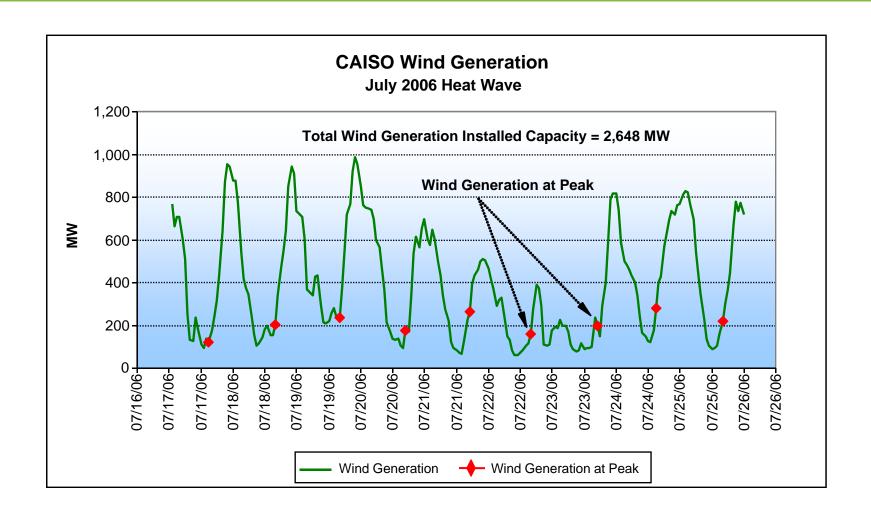
Hours

Translating the Benefits- Reducing Peak Demand

CAISO Load Duration Curve Sept 12, 2005 to Sept 11, 2006



Integrating Intermittent Renewable Resources





Market Integration will Directly Link DR to Reliability

- Treat demand and supply resources comparably, allowing different resource types to compete
- Reduce barriers through use of standardized systems, tools and market rules and procure defined products
- Allow access to a diverse set of participants
- Provides large, liquid markets that accommodate various resource types with different operating characteristics
- Provides price transparency and value determination

