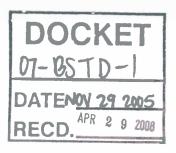




What is System Integration?

Grant Gilchrist
EnerNex Corporation
November 29, 2005







Agenda

- * What we mean by "integration"
- * How it's usually done
- * How to do it right



Possible Utility Programs Involving Consumer Sites



- **Automated Meter Reading**
- Application of advanced tariffs
- Load control in response to pricing
- Load curtailment in emergencies
- Load control for grid optimization
- Load limiting due to lack of payment
- Outage management
- Theft detection
- Remote connect/disconnect, customer management
- Bill pre-payment

It doesn't make sense to design them all separately!

- Customer viewing of usage data
- Building management systems
- Distributed generation
- Bidding into demand and generation markets
- Power quality monitoring/control
- Minimizing system losses through consumer Volt/VAR control
- Non-energy applications: emergency notification, security, medical, entertainment







- It is not sufficient just to integrate systems haphazardly
- * There must be an overarching plan, or blueprint
- * Otherwise, some vital functions may be prevented because of:
 - High costs
 - Missing interfaces
 - Missing products
 - Missing technology



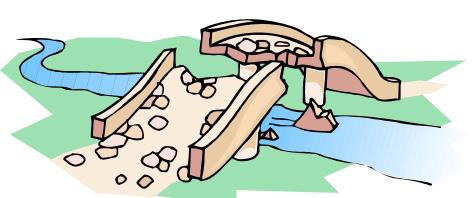




Impact of Poor Integration

- * Resources squandered on unimportant features
- * Incomprehensible user interfaces
- * Incompatible products
- Missing features
- * Unsafe user environments
- * Un-testable features
- Rework (with associated cost) when errors are discovered



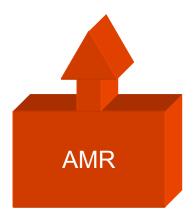






Building Isolated Systems



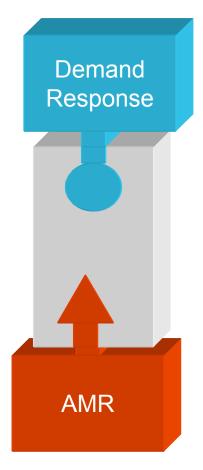


- * Utilities tend to develop systems in isolation
- * For example, AMR and demand response
- * Neither project is typically developed with the other in mind.





One-Off Integration



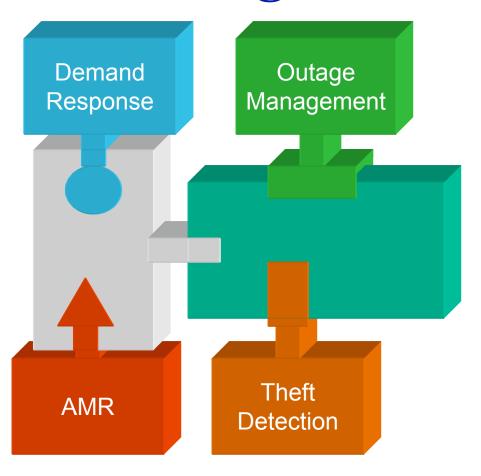
- * Integration is typically done after the fact
- Cost is significant







Doing it the Next Time



- Now want to link in new systems
- * Must first make the old system expandable
- * Then must do another "one-off" integration

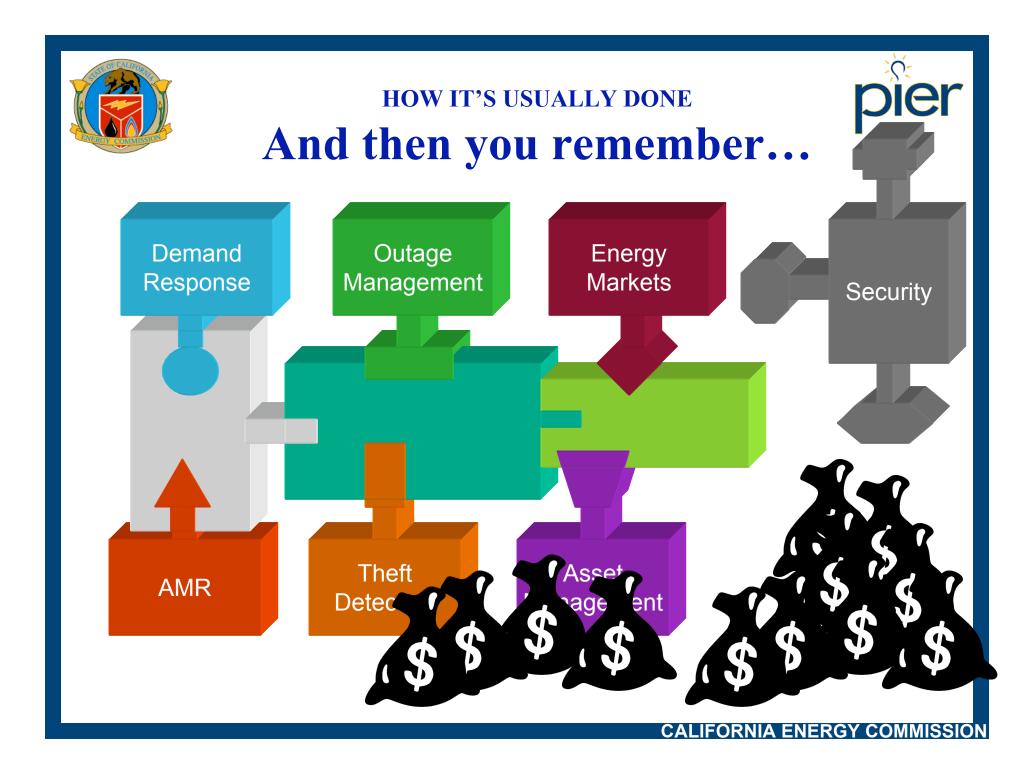






And again...







DOING IT RIGHT:



Top-Down Architecture

Demand Response

Security
Network Management
Data Management

AMR

- Define standardized interfaces first
- * Incorporate security, network management and other strategies right from the beginning
- Initial costs are a bit more than one-off integration, but not much more
- New applications can build directly to the new architecture





DOING IT RIGHT:



The Next Phase

Demand Outage Management Response Security **Network Management** Data Management **AMR** Theft Detection

- * Can re-use the development from the first phase
- Expansion was expected
- Adaptation to legacy systems was planned in advance
- Overall costs much lower





DOING IT RIGHT:



And so on...

Energy Markets Outage Management Energy Markets

- BenefitsINCREASEwith time
- Opposite of the old way

Security

Network Management

Data Management

AMR

Theft Detection

Asset Management



CALIFORNIA ENERGY COMMISSION







- Organizational
 - Corporate culture
 - Existing policies
 - Departmental "Silos"
 - Lack of human resources
- * Knowledge
 - Missing applications
 - Missing algorithms
 - Lack of training
- * Systems
 - Lack of standards
 - Too many "standards" to choose from
 - Missing products and services
 - Not applying formal methodology









- Permits capital investment to be re-used
- * Eliminates redundant effort and last-minute retrofits
- Prevents forklift upgrades
- * Vital system-wide capabilities, like security, come standard
- Prepares the system for unforseen circumstances:
 - New technology
 - New applications

RISK

New organizational change



Reduced COST!

