

# AMERICANOLOGIES

# **Amyris overview**

# Founded in 2003 to develop high impact solutions for significant, challenging, and global problems using advances in molecular, cell and systems biology

#### Initial focus: provide affordable anti-malaria drugs to developing countries

- Three-way collaboration between Amyris, U.C. Berkeley, and the Institute for One World Health; funded by the Bill and Melinda Gates Foundation
- Project goal: to reduce by 90% the production costs of artemisinin-based anti-malaria drugs
- Have met all technology milestones to-date
- On target to transfer our technology to a large scale manufacturer in late 2007
- Expect that microbially-derived drugs will be made available in 2009, helping to save 500k lives annually

#### Current focus: leverage proprietary technology platform to develop no-compromise bio-fuels

- Identified biomass-derived hydrocarbons that perform like conventional gasoline, diesel, and jet fuel and are compatible with existing distribution infrastructure and engines
- Produced these hydrocarbons in the lab; continue research & development to improve yield for large scale production
- Began first phase of engine testing of fuel to confirm performance
- Planning to build pilot plant in early 2008
- Expect to introduce our first bio-fuel product in 2010



# **Industry-leading capabilities**

#### Personnel:

#### 70 Full Time Employees (60% technical, 32% Ph.D.)

Multidisciplinary group:

Chemical Engineering, Microbial Physiology, Biophysics, Genetics, Analytical Chemistry, Organic Chemistry, Computational Biology

#### **Facilities**

State-of-the-art 15,000 sq-ft lab 5,000 sq-ft office Biology Labs Strain engineering Synthetic biology

#### **Fermentation Labs**

Industrial development 100 liter scale

#### **Chemistry Labs**

Chemical synthesis Process chemistry (kilo scale)





# Producing better biofuels from existing production plants and feedstocks

- Cost competitive to petroleum-based fuels
- Expect to introduce first Amyris bio-fuel product in **2010**

Renewable feedstocks

- corn
- sugar cane
- sugar beets
- cellulose
- other grains
- Research on feedstock technology is complementary
- Cellulosic technology can "plug" right in



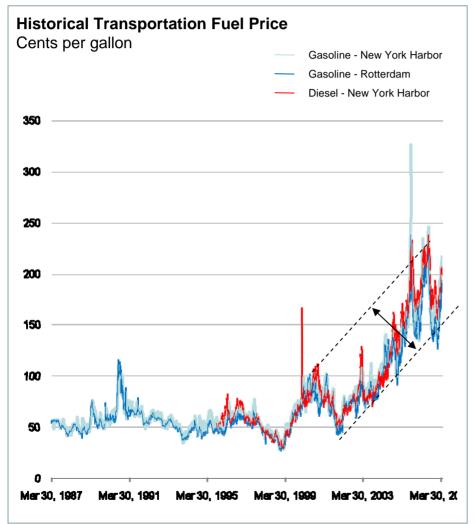
Hydrocarbon bio-fuels

- Bio-gasoline
- Bio-diesel
- Bio-jet fuel
- Designed to be an environmentally friendly alternative to petroleumbased fuels with no trade-offs
- Fully **compatible** with conventional engines
- Completely **fungible** in existing distribution infrastructure

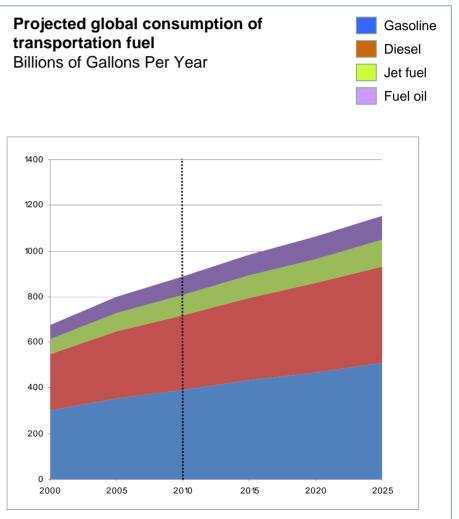


## Global Transportation Fuel Industry Overview Steady Growth Projection With Increased Price Volatility

Significant increase in price and volatility over last 20 years have created opportunity for trading and supply optimization



Demand is projected to continue growing by over 2% annually through 2025

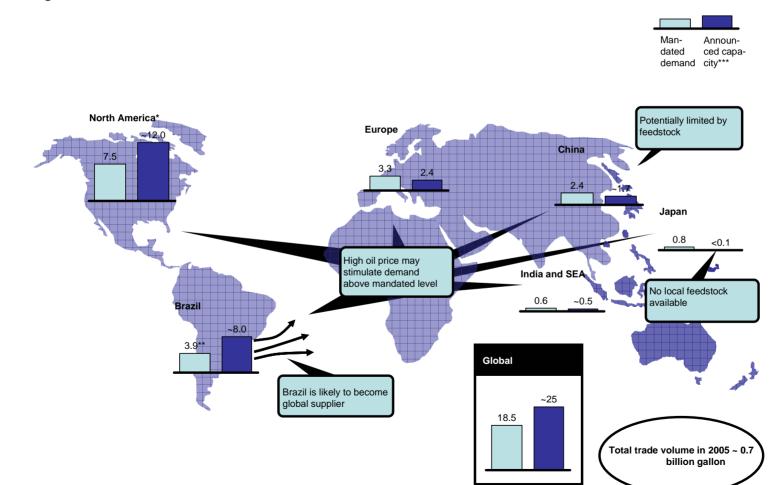


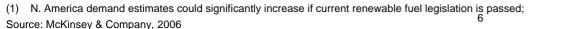


### Global Bio-Fuels Market Overview Global Trade In Bio-Fuels Expected To Emerge

#### Projected Bio-ethanol Volumes, 2010/12

**Billion gallons** 







# Technology-neutral policies required to allow biofuels to achieve their maximum impact

- 1. Corn ethanol and conventional biodiesel provide a solid foundation for the biofuels industry, but neither adequately addresses climate change or energy security
- 2. Better biofuels, feedstocks, and production methods that overcome the key issues with current biofuels are available and/or are on the horizon
- 3. The cost and risk to achieve any penetration target for renewables will be significantly reduced if a broader range of technologies is introduced to the marketplace
- 4. Government mandates and financial incentives must be non-prescriptive, focused on desired attributes, and sufficiently long in duration
- 5. Product chemistry, feedstock, conversion process can be used as proxies to determine impact on desired attributes (e.g., GHG/mi, petroleum offset/mi), but should not determine qualification for incentives



# **California policy recommendations**

- 1. Maintain and improve technology neutrality across all relevant legislation; focus on impact on greenhouse gas emissions and petroleum usage using life cycle analysis.
  - Ethanol vs. other biofuels
  - Biofuels vs. PHEVs, CNG, or other transportation alternatives
  - Transportation vs. power generation
- 2. Do not differentiate on the basis of feedstock or production geography
  - Hard to maximize usage (impact) while minimizing 1) cost to consumers, 2) cost to taxpayers, and 3) technical risk with geographic restrictions on feedstock or production
- 3. When appropriate, streamline approval process (multi-media evaluation) for new, high potential biofuels
- 4. No special benefits for biofuels that do not integrate with the existing infrastructure and vehicle fleet; renewable hydrocarbons are here today, and more options are on the horizon

