| From:    | "Bruce Hatchett" <bruce@energyoptions-wind.com></bruce@energyoptions-wind.com> |
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| То:      | <docket@energy.state.ca.us></docket@energy.state.ca.us>                        |
| Date:    | 12/6/2005 1:12:30 PM   |
| Subject: | Comments on Dec 4th workshop   |

Dear CEC Commissioners,

I will be brief.

The CEC has made Solar a better choice than wind in almost all conditions. see my attached comparison. This has really hurt the emergence of Small Wind Power as an industry.

A potential wind power customer who has room for a wind system also has room for a tracking solar system.

Most potential customers will look at both, wind and solar. The tracking solar system is a far better deal than a 10kW Bergey even in windy areas because the incentives are higher, especially the PBI incentive.

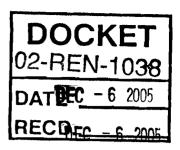
I think it is an obligation to allow Small Wind to compete with PV in windy areas.

Allowing Small Wind to use the PBI program closes much of the NET cost gap between Wind and Solar.

Please allow Small Wind to use the PBI incentive.

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| Wind | and | Solar | Comparison |
|------|-----|-------|------------|
|------|-----|-------|------------|

|   | \$/watt<br>Rebate<br>WIND<br>9,300 watt<br>CEC rated<br>10kW on 80' GL<br>Tower 15.6 mph at<br>2500 ft - 10%<br>turbulence |                               | \$/watt<br>Rebate<br>SOLAR PV<br>5,471 watts<br>CEC rated<br>36 panels<br>Pedestal mounted<br>Tracking |        | PBI<br>WIND<br>9,300 watt<br>CEC rated<br>10kW on 80' GL<br>Tower 15.6 mph<br>at 2500 ft - 10%<br>turbulence |                              | PBI<br>SOLAR PV<br>5,471 watts<br>CEC rated<br>36 panels<br>Pedestal mounted<br>Tracking |                | NOTES   |
|---|--|-------------------------------|--|--------|--|------------------------------|--|----------------|---|
| Cost of Equipment                               | \$   | 41,000                        | \$   | 37,443 | \$   | 41,000                       | \$   | 37,443         | As Small Wind Power emerges the cost of equipment will go down. Like it<br>already has gone down for solar.   |
| PBI Equipment Installed<br>Contractor Installed | \$   | 11,000                        | \$   | 6,000  | \$<br>\$   | 2,500<br>11,000              | \$<br>\$   | 2,500<br>6,500 |   |
| CUP Additional Costs                            | \$   | 5,200                         | \$   | -      | s  | 5,200                        | \$   | -              | As Small Wind power emerges LA County and others will lighten up on<br>Wind Power permitting and the cost will go down.   |
| CEC Incentive                                   | \$   | 14,010                        | \$   | 15,372 | \$   | 29,547                       | \$   | 21,641         |   |
| Fed Tax Credit                                  |  | ****                          | \$ ==  | 2,000  |  |                              | \$   | 2,000          |   |
| Net cost  | \$   | 43,190                        | \$   | 26,071 | \$   | 30,153                       | \$   | 22,802         | Net Cost  |
| kW hs per year                                  |  | 19,698                        |  | 16,230 |  | 19,698                       |  | 16,230         | kWhs per year   |
| Rate  | \$   | 0.170                         | \$   | 0.170  | \$   | 0.170                        | \$   | 0.170          |   |
| \$/Year for energy                              | \$   | 3,349                         | \$   | 2,759  | \$   | 3,349                        | \$   | 2,759          | \$ per year   |
| Property Tax LA County                          | \$   | 508                           | \$   | -      | \$   | 508                          | \$   | -              | If Small Wind Power is allowed to emerge then there will be more people to<br>fight to reduce this property tax, which is presently based on the gross sale<br>rather than the NET. |
| Avg maint over 10 yr period                     | \$   | 150                           | \$   | 150    | \$   | 150                          | \$   | 150            |   |
| Annual benefit                                  | \$   | 2,690                         | \$   | 2,609  | \$   | 2,690                        | \$   | 2,609          | About the same benefit  |
|   | Diffe  | 17,118<br>erence in<br>T Cost |  |        | Diffe  | 7,351<br>erence in<br>T Cost |  |                | Allowing Wind to use the PBI incentive increases competitiveness against Solar PV. Without it, why would anyone buy Small Wind?   |

Analysis by Bruce Hatchett Dec 5, 2005

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