

BEFORE THE  
CALIFORNIA ENERGY COMMISSION

California Energy Commission

**DOCKETED**

**14-CHP-1**

**TN 3056**

**JUL 14 2014**

In the Matter of ) Docket No. 14-CHP-1  
 )  
2014 Combined Heat and Power ) Workshop re:  
Staff Workshop ) Combined Heat and Power

CALIFORNIA ENERGY COMMISSION  
HEARING ROOM A, 1516 NINTH STREET  
SACRAMENTO, CALIFORNIA

MONDAY, JULY 14, 2014  
9:00 A.M.

Reported by:  
Peter Petty

## **APPEARANCES**

### **Staff Present**

Jason Harville  
Rizaldo Aldas  
Bryan Neff  
Ivin Rhyne

### **Presenters**

Dave Mehl, CARB  
Damon Franz, CPUC  
Noel Crisostomo, CPUC  
Ray Williams, PG&E  
Sonika Choudhary, PG&E  
Joel Bluestein, ICF International  
Cliff Rochlin, Southern California Gas Company  
Dale Fontanez, Southern California Gas Company

### **Panelists**

#### **Panel 1**

Tom Beach, Crossborder Energy  
Cherif Youssef, Southern California Gas Company  
Keith Davidson, DE Solutions  
Dorothy Rothrock, California Manufacturers and  
Technology Association  
Rizaldo Aldas, California Energy Commission  
Sidney Davies, California Independent System Operator  
Michael Alcantar, Cogeneration Association of California  
Beth Vaughan, California Cogeneration Council  
Evelyn Kahl, Energy Producers and Users Coalition  
Joel Bluestein, ICF International

#### **Panel 2**

Debbie Chance, Chevron  
Steve Acevedo, Regatta Solutions  
David Erickson, California Public Utilities Commission  
Jim Reilly, Reilly Associates  
Adam Robinson, Solar Turbines  
Casey Houweling, Houweling's Tomatoes

**APPEARANCES** (Continued)

**Panelists**

**Panel 3**

Michael Alcantar, Cogeneration Association of California  
Dave Barker, San Diego Gas & Electric  
Joel Bluestein, ICF International  
Sonika Choudhary, Pacific Gas & Electric  
Keith Davidson, DE Solutions  
Evelyn Kahl, Energy Producers and Users Coalition  
Bryan Neff, California Energy Commission  
Cliff Rochlin, Southern California Gas Company  
Katie Sloan, Southern California Edison  
Beth Vaughan, California Cogeneration Council  
Ray Williams, Pacific Gas & Electric

**Also Present**

**Public Comment**

Steve Uhler  
Jerry Bloom, Winston & Strawn  
John Larrea, CA League of Food Processors  
Robert Hoffman, Occidental Energy Ventures Corp.  
Thomas Marihart, Western Energy Systems  
Jen Derstine, Capstone  
Dan Consie, CAMS

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P R O C E E D I N G S

JULY 14, 2014 9:00 a.m.

MR. HARVILLE: I'm Jason Harville. I work in the Supply Analysis Division. I'm kind of our point technical person on CHP, and I'll be, I guess, your moderator for the workshop today. I'd like to thank you all for coming out this morning, especially so early on a Monday, earlyish for me, at least.

Before we get started, I just have to give you a couple of housekeeping items here. If you haven't been here before, our restrooms are just across the hallway here if you just leave this room and veer left a little bit, they're straight across the way.

We have a snack bar on the second floor. If you go up the big staircase here, you'll be pointing straight at it when you come off on the landing there.

In the event of an emergency, we have emergency plans posted, but there's an exit right here to your left as you come out, and then the main exit to your right. If there is an emergency, we reconvene at this part, it's just kitty corner, directly across the way here, in

1 the event of a fire or something like that, and  
2 then we can take a head count and make sure  
3 everyone is safe. And we just ask that in the  
4 event of an emergency you proceed calmly and  
5 quickly, and you can go ahead and follow us and  
6 we'll show you the way.

7 All right, just a couple of other items.  
8 I'm sure you've all seen the agenda. We have a  
9 pretty full day today, so I'm going to  
10 unfortunately have to be pretty strict on some of  
11 the time restrictions. I know the panelists and  
12 everyone I've already talked to, but just please  
13 do your best to stay within your time  
14 restrictions. I have a handy timer here and the  
15 state-of-the-art presenter notification system  
16 right here; black is a five-minute warning, red  
17 is a one-minute warning, you're a little far away  
18 to see the text, but I'll just kind of give you a  
19 friendly flash if you're giving a presentation or  
20 you're speaking or something, just to give you a  
21 heads up if you're running low on time there.

22 Okay, I'd like to thank everyone to start  
23 off with who helped put this workshop together.  
24 We had a lot of help from stakeholders from our  
25 sister agencies, and everyone who helped put this



1 agenda together, we appreciate their help. This  
2 includes the U.S. EPA, who unfortunately wasn't  
3 able to participate directly this morning, but  
4 they did give me a brief statement they'd like me  
5 to read. And so I'll go ahead and go through  
6 that.

7           They say: "The U.S. Environmental  
8 Protection Agency commends the California Energy  
9 Commission's efforts to bring together key CHP  
10 stakeholders for today's discussion to tackle  
11 such important issues as CHP's environmental  
12 benefits, challenges associated with measuring  
13 these benefits, and obstacles to further CHP  
14 development. The EPA CHP partnership is pleased  
15 to be able to contribute to the discussion in the  
16 form of supporting the analysis conducted by ICF  
17 International that will be presented this  
18 afternoon. EPA strongly supports combined heat  
19 and power as a highly efficient low emitting  
20 technology through the work of the CHP  
21 partnership, its office in San Francisco and  
22 other regional offices across the country, and  
23 other programs such as wastewater management.  
24 Where possible, EPA works to ensure that new and  
25 updated Clean Air Act Regulation takes CHP's two

1 productive outputs into account; for example, in  
2 the form of output-based standards."

3           So this support from the EPA and the EPA  
4 CHP Partnership is part of much broader federal  
5 support, including the President's 2012 Executive  
6 Order mandating 40 gigawatts of additional CHP  
7 nationwide by the end of 2020.

8           In addition to federal policy and  
9 support, California set its own ambitious goals  
10 for CHP development. Governor Jerry Brown's 2011  
11 Clean Energy Job Plan calls for an additional  
12 6,500 megawatts of new capacity by 2030. The  
13 California Air Resources Board's 2008 Climate  
14 Change Scoping Plan calls for an additional 4,000  
15 megawatts by 2020. The State provides financial  
16 incentives for CHP development through the Self-  
17 Generation Incentive Program and the Waste Heat  
18 and Carbon Emissions Reductions Act Feed-in  
19 Tariff administered by the Public Utilities  
20 Commission.

21           California remains committed to its CHP  
22 goals in order to realize the many potential  
23 benefits that CHP can provide for our  
24 environment, economy, and energy security.  
25 Realizing these benefits requires careful and

1 effective policy, and this is especially true  
2 with CHP. Unlike most other energy generation,  
3 CHP isn't a single technology, instead, it's a  
4 broad suite of technologies with an even broader  
5 range of applications. This complexity raises a  
6 number of questions: how do we identify and value  
7 the benefits of CHP resources? How do we measure  
8 the performance of a CHP system and  
9 quantitatively compare that performance with  
10 other generating technologies, including other  
11 CHP systems? How do we determine when the  
12 application of a CHP technology is a net benefit  
13 to California? Most importantly, how do we  
14 design public policy in a way that fairly  
15 compensates CHP generators for the value they  
16 provide while still achieving California's larger  
17 policy goals and avoiding costly externalities?

18           Currently, CHP development in California  
19 is slow. Significant barriers still exist to the  
20 development of clean efficient CHP generation,  
21 and there's still uncertainty on how to best  
22 identify, measure and properly value these  
23 resources. Understanding these barriers and  
24 resolving these uncertainties is essential to  
25 finding solutions. Today we hope to facilitate

1 discussions that will lead to the solutions  
2 needed to achieve California's policy goals.

3           Of California's many policy goals,  
4 combatting climate change has been one of the  
5 most prominent. Much of the discussion today  
6 will involve greenhouse gas emissions and the  
7 common goal we all share in limiting them.  
8 Central to California's strategy to reduce  
9 greenhouse gas emissions is the landmark Global  
10 Warming Solutions Act of 2006, known as AB 32,  
11 and the Air Resource Board's pursuant Climate  
12 Change Scoping Plan.

13           In the Scoping Plan, ARB calls for  
14 cooperation between the State's energy agencies,  
15 the Air Resources Board, the Energy Commission,  
16 the Public Utilities Commission, and the ISO. A  
17 primary goal of today's workshop is to facilitate  
18 that cooperation and help create a more cohesive  
19 CHP strategy between the agencies. To that end,  
20 representatives from all of our sister agencies  
21 will participate in today's workshop and we look  
22 forward to hearing from them.

23           To begin with, we'd like to start with  
24 the Air Resources Board. Speaking first will be  
25 Dave Mehl. Dave is the manager of the Energy

1 Section at the California Air Resources Board.  
2 Dave's area of responsibility includes CHP and he  
3 was responsible for the development of the first  
4 update to the State's Scoping Plan, which I just  
5 mentioned, to reduce greenhouse gas emissions.  
6 So, if you would all help me welcome Dave Mehl,  
7 please. (Applause)

8 MR. MEHL: Good morning. Well, our  
9 position can be summarized fairly briefly. We  
10 support CHP in general, depending upon the  
11 application. So with that in mind, as was  
12 mentioned, there's a lot of complexity to CHP,  
13 people get into it generates electricity and  
14 thermal energy, and how to acknowledge both. You  
15 know, there's a variety of fuels, technologies  
16 that are used, people get into topping and  
17 bottoming cycles. We have a much more simple  
18 viewpoint, it's one fuel use for two products.  
19 The topping/bottoming cycle, that kind of limits  
20 it to an old discussion. We want to move forward  
21 into what is a beneficial application technology,  
22 you know, if there is a technology that can do  
23 things concurrently, and has less emissions, that  
24 has a benefit in our viewpoint. It's what is the  
25 least emitting, best use of the fuel?

1           Quite often, people get into CHP is a  
2 natural gas technology, it's almost synonymous;  
3 we don't view it that way. It could be any fuel.  
4 If we are going to be combusting fuel, we should  
5 do it in the most efficient productive manner  
6 possible. And that's regardless of where the  
7 opportunity exists.

8           So with that, CHP in our viewpoint has a  
9 lot of potential to reduce energy cost and  
10 greenhouse gas emissions and, again, depending on  
11 where it is, we have to factor in the criteria  
12 pollutant emissions. We don't want to exasperate  
13 any ambient air quality problems. So we have to  
14 look at what is being displaced from the host  
15 facility.

16           CHP has a lot of potential because it's  
17 being utilized where the thermal load is, and  
18 electrical loads, we have the opportunity to not  
19 continue to just put in large transmission  
20 systems crisscrossing, which have a lot of  
21 environmental impacts of their own, and risks.

22           So most people know about these benefits,  
23 they've been widely discussed, so move forward  
24 through that. It was mentioned already that we  
25 have some ambitious CHP goals for 6,500 megawatts

1 of additional capacity by 2030, this update to  
2 the Scoping Plan reaffirmed our 4,000 megawatt  
3 commitment and acknowledged the 6,500 megawatt  
4 goal. The original estimate for greenhouse gas  
5 reductions for the 4,000 megawatts was  
6 approximately 6.7 million metric tons of CO<sub>2</sub>  
7 equivalent emissions reduction. That's a  
8 significant part of what the original Scoping  
9 Plan was looking to reduce. This is not a minor  
10 category. It was a significant category. And  
11 we're going after small emission reductions like  
12 SF6 from gas insulated switchgear. We're going  
13 after every opportunity and we viewed this as a  
14 real significant opportunity in the original  
15 scoping plan, and a cost-effective opportunity.

16           With that in mind, unfortunately we  
17 haven't seen progress in the state on CHP. It's  
18 not been going the way we would have liked in the  
19 last five years. And with that decline and  
20 stagnate CHP development, we're not getting the  
21 emission reductions we had anticipated. As was  
22 mentioned by Jason, there are significant  
23 barriers to CHP still, and in the updated Scoping  
24 Plan, we have a measure that ARB is going to lead  
25 an assessment of those barriers and propose ways

1 to address them. We will be starting that  
2 assessment soon and there will be a public  
3 element to that process. We will be working with  
4 the other State agencies on that. So it's going  
5 to take us a while to work together, get the  
6 public process moving, and really come out. But  
7 in a timely manner? We hope to have that totally  
8 done by 2016, that's what our commitment was in  
9 the Scoping Plan. And I think we have as an  
10 agency fully committed to that, and we're going  
11 to put the resources on it to address these  
12 issues.

13           And one other thing that the Scoping Plan  
14 did mention is that, if we don't see progress, we  
15 do reserve the right in the Scoping Plan to  
16 pursue a measure to -- basically it would  
17 mandate. Now, that becomes a complex issue  
18 regarding siting and some other things and there  
19 might have to be some legislative action and some  
20 other things, but that's something that will be  
21 coming out probably of the assessment and the  
22 potential solutions. And one element that is  
23 still important is there is still a significant  
24 potential for CHP in the state. Now, you know,  
25 one thing I would like to throw out is this is



1 not a sanctioned Board policy, this is staff  
2 viewpoint, but some of the things are that we  
3 need to support the most efficient form of  
4 electricity generation and thermal production,  
5 and a lot of that has to do with siting. We need  
6 to site power plants where there's an opportunity  
7 to combine the effectiveness of CHP with where  
8 the load is. And combined cycle power plants  
9 still have enough heat residual in the exhaust to  
10 drive most thermal loads. So it's about siting  
11 -- you can have CHP and you can have your  
12 combined cycle and still be beneficial and  
13 improve the overall efficiency, it's not a one or  
14 the other necessarily, it's about siting where it  
15 fits for the grid, where it fits for ambient air  
16 quality standards, and where there's a thermal  
17 load.

18           Also, getting back into the barriers, we  
19 need to address how to site these, the permitting  
20 process, interconnection, non-bypassable charges,  
21 all of the issues that we've been talking about  
22 since I was first pulled into CHP, which was  
23 about six, seven years ago. We need to really  
24 address this in a cohesive comprehensive manner.  
25 We have to get in and really figure out what is

1 best for the state long term. We're still siting  
2 natural gas power plants, so if those are going  
3 to be here for 30 years, why not do it in the  
4 most effective manner possible? So I will keep  
5 it short just to keep things moving. If anybody  
6 has any questions, feel free to contact me.

7           One other thing I was reminded of on the  
8 walk over that I should bring up, with regards to  
9 the Scoping Plan, part of the Board's resolution  
10 is that we go back to our Board annually and give  
11 an update on all the measures that were in the  
12 update as far as how progress is being achieved,  
13 if there is progress, what are the issues? So  
14 this is going to be something where our Board is  
15 taking action, going to be hearing annually on  
16 every measure including CHP progress, and they  
17 are wanting us to be -- with the document -- not  
18 be something that everybody comes and says, "Oh,  
19 it was a good document," and then gets shelved  
20 for five years. They want to see action. They  
21 want to see these issues actually get addressed.  
22 So with that, Jason, back to you.

23           MR. HARVILLE: Thank you, Dave,  
24 appreciate it. Okay, so we're going to move on  
25 now to our first panel of the day. This panel

1 concerns the values and benefits of CHP and the  
2 potential benefits they can provide to  
3 California. I understand greenhouse gasses is a  
4 large issue and we're going to hear a lot about  
5 that this afternoon, so this panel is primarily  
6 concerned with the potential benefits beyond just  
7 fuel efficiency and, you know, the corresponding  
8 greenhouse gas reductions whenever you have any  
9 fuel savings.

10           So we're going to have the panelists  
11 hopefully discussing other benefits, maybe  
12 benefits that are undervalued or not properly  
13 valued, or could be valued in a different  
14 regulatory environment, as well as possible  
15 technological changes and advancements that could  
16 bring new benefits from CHP to California.

17           We're going to begin this panel with some  
18 individual statements and presentations with  
19 panelists highlighting some different values of  
20 CHP that they see as important, and then we're  
21 going to follow it up with a general group  
22 discussion of these values, and following the  
23 questions as you've seen on the agenda.

24           So to begin, I would like to start with  
25 Tom Beach. Tom is a principal consultant with

1 Crossborder Energy and the Technical Consultant  
2 to the California Cogeneration Council. Tom has  
3 been a private consultant in the Energy Industry  
4 since 1989 and prior to that he spent eight years  
5 at the CPUC as an Advisor to three Commissioners,  
6 and worked on the initial implementation of PURPA  
7 in California. Tom has worked actively for his  
8 entire career on CHP and Distributed Generation  
9 issues in California and other states. Tom?

10 MR. BEACH: Thank you, Jason. I'm happy  
11 to be here and I appreciate the Energy Commission  
12 holding this workshop today. If we go to the  
13 first slide, what I'm going to talk about are  
14 five benefits of CHP that are not reflected in  
15 the price that CHP projects are paid for the  
16 power that they export to the grid.

17 I think as many of you know, the avoided  
18 cost price that's paid to CHP projects, you know,  
19 they're paid for their energy, they're paid for  
20 their generating capacity, and they're paid to  
21 the extent that they reduce line losses on the  
22 transmission and distribution system. But there  
23 are other benefits of CHP that have been talked  
24 about, many of them have been talked about for a  
25 long time, but really very little action has been

1 taken to incorporate those benefits into the  
2 economics of CHP products in the state.

3           So I'm going to go over five of those  
4 benefits, there are six listed here, the last one  
5 is supporting California's manufacturing,  
6 industrial, commercial, and institutional  
7 customers, and I'm not going to go over that one,  
8 but that is one that is very important to the CEC  
9 and also to the Co-Generation Association of  
10 California and the Energy Producers and Uses  
11 Coalition on whose behalf I'm also speaking  
12 today. But we'll defer to the CMTA presentation  
13 on those important economic benefits.

14           So the first benefit I want to talk about  
15 is avoided transmission costs. If we go to the  
16 next slide. Now, this is something that I think  
17 certainly for CHP that serves an onsite load  
18 without the use of the transmission system, it is  
19 certainly acknowledged that onsite generation  
20 will avoid transmission costs. But CHP that is  
21 located in the load center, and that exports to  
22 the grid, also can avoid transmission costs, and  
23 I think the only place in which this is  
24 recognized is for the AB 1613 program for small  
25 CHP under 20 megawatts, there is a 10 percent

1 adder to the price that those projects receive if  
2 they're located in local capacity reliability  
3 areas, in other words, close to loads. And to  
4 some extent TND benefits have been incorporated  
5 into some of the CHP planning studies like ICF  
6 used the \$50.00 per kilowatt year, TND deferral  
7 cost is one of the benefits in the work that  
8 they've done for the CEC. And I think that it's  
9 also generally recognized that if you look, for  
10 example, at large scale renewables, everybody  
11 realizes that those resources have significant  
12 transmission costs associated with bringing them  
13 into the load center.

14 But beyond the one recognition in the AB  
15 1613 pricing, avoided transmission capacity costs  
16 have not been included in the prices paid for CHP  
17 generation in California. The numbers are out  
18 there and I present them here in the table in  
19 terms of the marginal transmission capacity costs  
20 that have been calculated in a number of IOU  
21 general rate case filings, and demand response  
22 filings. Obviously the costs that are avoided  
23 depends somewhat on where the CHP project is  
24 located and at what voltage it is sending its  
25 power into the grid, whether it's avoiding just

1 ISO high voltage transmission, or whether it can  
2 also avoid some of the IOU sub-transmission  
3 costs, as well.

4 But these are real marginal costs and we  
5 think they need to be included in the payments  
6 that CHP projects receive for their power. So  
7 next slide.

8 I think that, as Dave Mehl just said,  
9 sort of a foundational reason that we do CHP is  
10 because it's a more efficient way to serve both  
11 an electrical and thermal need, it's kind of the  
12 fundamental premise of CHP. There's been a lot  
13 of -- some debate recently about exactly how  
14 efficient CHP is in California, and the extent to  
15 which it produces greenhouse gas savings because  
16 of its efficiency, and this is a graph in a  
17 format that PG&E, I think, is going to use in its  
18 presentation this afternoon, and so we did a  
19 version of it. It plots the electricity output  
20 per unit of fuel input on the horizontal, and the  
21 useful thermal output on the vertical, and the  
22 more efficient a project is, it's going to be in  
23 the upper right on this graph, and if it's less  
24 efficient, it's going to be in the lower left.  
25 And the straight lines are the various double

1 benchmark efficiency standards for CHP, the red  
2 line is the double benchmark in the CHP  
3 settlement from a couple years ago at the CPUC,  
4 an 80 percent efficient boiler and a system heat  
5 rate of 8,300 Btu's per kilowatt hour. The  
6 dashed blue line is a double benchmark with  
7 somewhat lower system heat rate, I think that's  
8 the projection from the E3 consulting firm for  
9 2020.

10           And we plotted on here a number of the  
11 existing CCC and CAC members, and you can see  
12 that they're all above these double benchmarks.  
13 I also put on there, I think, five new CHP  
14 projects that our firm has done feasibility  
15 studies for over the last several years.  
16 Unfortunately, for a variety of reasons, only one  
17 of these projects has been built. And you can  
18 see that they all are on the right side of the  
19 double benchmarks.

20           Now one of the issues, PG&E has a double  
21 benchmark that is further to the right of the one  
22 shown here, and that is based on an assumption  
23 that CHP will be avoiding renewables; in other  
24 words, if a CHP project serves an onsite load, it  
25 will reduce the utility sales, and the utilities



1 will then be buying less renewable generation  
2 because their RPS target is a function of their  
3 sales. And under this argument, the system power  
4 that CHP avoids would be 33 percent carbon-free,  
5 and would make a higher hurdle for CHP to show  
6 GHG benefits in California. Well, our  
7 perspective on that argument is that I think the  
8 Legislature settled it last year when it passed  
9 AB 327, and one of the key elements of AB 327 was  
10 a decision by the Legislature that the RPS is no  
11 longer a cap on the amount of renewable  
12 generation, but it's a floor on the amount of  
13 renewable generation. And the Legislature made  
14 that very clear in that law. And if the RPS  
15 percentage is no longer a cap, then a reduction  
16 in sales no longer means that the utility should  
17 buy less renewable power, and we think that kind  
18 of removes that argument about the GHG reduction  
19 benefits of CHP. Next slide.

20           This benefit is one that's been discussed  
21 for years and that is that, when an onsite  
22 generation serves load, it reduces demand on the  
23 grid. And what this is, it's a supply curve for  
24 the California ISO market. This was prepared by  
25 EtaGen who is a developer of small CHP

1 technology, and they have done some really  
2 interesting work on this particular benefit. The  
3 concept is very simple: if you reduce the demand  
4 on the grid, you shift the demand curve to the  
5 left, and you reduce the market price of power in  
6 the California ISO market, and that has benefits  
7 that extend across the whole market because  
8 everybody gets paid the market clearing price.  
9 The same argument can be made for infra-marginal  
10 CHP generation that's put out onto the grid, that  
11 shifts the supply curve to the right and also  
12 reduces the market clearing price for power.  
13 EtaGen calculated a benefit of about \$20.00 per  
14 megawatt hour from onsite generation reducing  
15 market prices in the state, and this is actually  
16 an idea that other states have put into place.  
17 In New England, the costs that are used to  
18 evaluate energy efficiency programs include this  
19 effect, and it results in about a 20-25 percent  
20 increase in the avoided costs for demand-side  
21 programs in New England. Next slide.

22           This is a slide that I took from a recent  
23 report by GreenTech Research on Microgrids and  
24 Microgrid development in the U.S., and what's  
25 immediately apparent if you look at this picture

1 is that sort of the epicenter of Microgrid  
2 development in the U.S. is in the U.S. Northeast.  
3 And that's a result of the impacts of Super Storm  
4 Sandy a couple years ago, which really brought  
5 home to that region of the country the fragility  
6 of the electric grid and stimulated a lot of  
7 interest in institutional and military and  
8 government customers in taking action to increase  
9 the reliability of their electric service by  
10 pursuing Microgrid developments, you know, a  
11 Microgrid is basically a small grid that can  
12 island from the major grid in case the major grid  
13 goes down.

14           You can see that the interest is largely  
15 from universities and research campuses, the  
16 military, and various governmental entities that  
17 have the kind of concentrated load that can be  
18 served from a Microgrid. Now, a lot of these  
19 Microgrid systems, CHP is sort of the foundation  
20 of the generation that's used because it's base  
21 load, it also provides any thermal needs that the  
22 site has, and it's highly reliable.

23           So I think that this emphasizes sort of  
24 the new focus on reliability and resiliency that  
25 is happening as other regions of the country are

1 experiencing significant and prolonged grid  
2 outages. Now, putting a dollar value on improved  
3 resiliency is not an easy thing to do, but there  
4 are some studies that have tried to do that. The  
5 Solar Energy Industries Association did a study  
6 in Pennsylvania and New Jersey that put a value  
7 of about \$20.00 per megawatt hour on the enhanced  
8 reliability from distributed generation.

9           And the final slide I have, and the final  
10 benefit addresses the issue of how CHP fits in  
11 with the very ambitious GHG reduction goal for  
12 2050 that California has, and that goal is an 80  
13 percent reduction compared to 1990 emissions. I  
14 know the ARB Revised Scoping Plan discusses some  
15 of the academic studies that have been done on  
16 what we're going to have to do to achieve that  
17 goal, and I think they all conclude that we're  
18 going to have to electrify multiple sectors of  
19 the California economy. In addition to electric  
20 utilities we're going to have to electrify  
21 transportation and buildings and a significant  
22 fraction of the industrial sector, as well. And  
23 so in that context, to the extent we're going to  
24 be using fuels in 2050, it's very clear that  
25 they're going to have to be used as efficiently

1 as possible, and CHP allows two products to be  
2 produced from burning fuel a single time, and in  
3 addition, in 2050 we may have different kinds of  
4 fuel, it may not be natural gas, it may be  
5 biomethane, hydrogen, fuels that are much more  
6 expensive and less available than natural gas.  
7 And again, in that context we're going to have to  
8 use those fuels as efficiently as possible and  
9 CHP seems like it's going to be a natural in that  
10 environment to the extent we are using fuels.

11           And finally, a lot of the work that's  
12 been done, for example, the E3 study that was  
13 done recently on 50 percent RPS for California  
14 has highlighted the need for an electric  
15 generation mix in 2050 that is as diverse as  
16 possible. It's going to be harder if we put all  
17 our eggs in one basket, for example, that study  
18 shows that there could be issues if we try to get  
19 to a 50 percent RPS just using solar and  
20 emphasizes it will be a lot cheaper to integrate  
21 renewables if you have a diverse mix of them.  
22 And I think that applies to all types of  
23 generation resources. We need base load as well  
24 as flexible resources, and so especially if we're  
25 phasing out coal and maybe even nuclear

1 generation in the future, there is going to be a  
2 need for base load generation such as what CHP  
3 can provide. I also think that it's pretty clear  
4 that customers themselves are going to want a  
5 much bigger say in where their energy comes from  
6 and in producing it themselves, and CHP is also  
7 going to be an important part of customer choice,  
8 I think, in the future as we move towards 2050.  
9 So thank you.

10 MR. HARVILLE: Great. Thank you, Tom.  
11 The next panelist I'd like to introduce is Cherif  
12 Youssef. Cherif is the Technology Development  
13 Manager for the Southern California Gas Company.  
14 He has 38 years of experience in the energy  
15 industry, with past responsibilities in  
16 marketing, human resources, operations, and  
17 engineering. Cherif is responsible for managing  
18 a \$10 million per year R&D program focused on  
19 developing and demonstrating new technologies  
20 that help improve energy efficiency, meet  
21 environmental regulations, use renewable energy,  
22 and use alternative fuel vehicles. Cherif has a  
23 Bachelors and Masters in Electrical Engineering  
24 from the University of Southern California.  
25 Thank you, Cherif.

1           MR. YOUSSEF: Good morning. Thank you,  
2 Jason. I appreciate the opportunity to be part  
3 of this panel and part of this workshop. You can  
4 move to the next slide.

5           SoCal Gas has been involved with CHP for  
6 many years, we've been participating with the  
7 California Energy Commission on several  
8 technology developments, the most recent one is  
9 related to engine development to meet the CARB  
10 emissions requirement for NO<sub>x</sub> and CO. We also  
11 partnered with them on several technology  
12 demonstrations, the use of a micro turbine and an  
13 absorption chiller at a data center, the use of a  
14 micro turbine and a boiler at a food processing  
15 facility, the use of exhaust heat in a CO<sub>2</sub>  
16 recovery for use in a greenhouse gas nursery  
17 facility, also the use of waste heat from metal  
18 heat treating furnaces to produce electricity,  
19 and finally the use of onsite generation for  
20 electric generation for water pumping  
21 applications.

22           SoCal Gas has been involved in many  
23 feasibility studies over the years, and we  
24 continue to provide many education and seminars  
25 and training to our customers at our facility in

1 Downey, California. Next slide, please.

2           This is a couple of charts from an ICF  
3 study that was conducted for the California  
4 Energy Commission, and I believe Joel Bluestein  
5 is going to talk about this a little bit more,  
6 but I thought I would like to highlight a couple  
7 of things from that study. The first point on  
8 the chart at the top left is the slow growth of  
9 CHP capacity in the U.S. and California over the  
10 past 20 years, specifically in the last 10-15  
11 years. Even with the addition of proposed 4,000  
12 megawatts by 2020 as part of the Scoping Plan and  
13 the Governor's plan for 6,500 megawatts by 2030,  
14 we'll still fall short of the State plan to  
15 achieve greenhouse gas reductions. However, we  
16 think there is significant potential for CHP in  
17 the state between now and 2030. I think the ICF  
18 study estimated the potential to be about 16  
19 gigawatts for CHP sizes less than 20 megawatts.  
20 So the potential is greater than the market  
21 trends have indicated, it's a very large untapped  
22 resources exist for many energy intensive  
23 industries and businesses. Next slide, please.

24           The next three slides basically try to  
25 address those three questions that were given to



1 the panel. The first one is the value of  
2 benefits of CHP. First, obviously clear is the  
3 use of natural gas as a clean, reliable,  
4 affordable energy source, as well as abundance.  
5 Second here is the available new technologies to  
6 meet these strict emissions requirements for the  
7 state, not only CARB's requirement, but also the  
8 local Air Districts such as the South Coast AQMD  
9 and San Joaquin Valley to meet the tightest  
10 emissions requirements for NO<sub>x</sub> and CO.

11           The potential to achieve cost reduction  
12 for Micro-CHP similar to PV, we all know the PV  
13 prices and costs have come down the last few  
14 years, and obviously it is a renewable source,  
15 but for Micro-CHP, we see also great value as  
16 being able to offer a continuous deployment form  
17 of energy, higher efficiencies, and also to be  
18 able to integrate easily with the electric grid.  
19 The utilities have been involved with promoting  
20 CHP, developing technology and demonstrating  
21 technologies to continue the evolving benefits of  
22 CHP, as well as the ability to use waste heat  
23 more effectively. Many other countries have been  
24 involved and I think they may have had some  
25 tremendous success, countries such as Germany in

1 the United Kingdom and Japan, Japan has been  
2 heavily involved in demonstrating .7 KW fuel  
3 cell, but it's happened because of huge  
4 incentives being offered, but they have quite a  
5 bit of Micro penetration.

6           The CHP can help California meet several  
7 of its key energy policies and goals, it can  
8 certainly help meet the energy efficiency and  
9 demand response goal, it can certainly help meet  
10 the greenhouse gas and criteria pollutants  
11 reductions, as well as energy security, can  
12 achieve all of these goals.

13           Finally, the removal of San Onofre and  
14 once-through cooling, it would leave the state  
15 with about over seven gigawatts of generation  
16 deficit. CHP was identified by the CPUC as a  
17 preferred resource in their Preliminary  
18 Reliability Plan for L.A. Basin and San Diego.  
19 Next slide.

20           This slide addresses the value of  
21 development and deployment of CHP. Utilities,  
22 gas utilities and other electric utilities also  
23 need to adapt and evolve to emerging technologies  
24 and the policy trends. The great benefit we  
25 enjoy today in directive spark spread between

1 natural gas and electricity offer a great  
2 opportunity to promote CHP.

3 California Executive Orders are not  
4 adequate, at least as we see it today, not  
5 supported by several directives on regulations.  
6 For example, increasing incentives specifically  
7 for the self-gen program to include Micro-CHP and  
8 expand the use and incentive for that  
9 application, the offering of tax credits and  
10 appreciation, actually that appreciation to be  
11 equal to other renewable sources such as PV and  
12 wind, reduce the first cost of CHP by  
13 streamlining all the additional costs associated  
14 with permitting and air quality applications.  
15 More innovations are needed in order to move this  
16 technology forward, and I'll talk about that a  
17 little bit more in my next slide. Also to  
18 increase the awareness to support the key state  
19 policies for energy efficiency and demand  
20 response, RPS, energy storage, and others.

21 And finally, we will need to make sure  
22 that policies and regulations don't discourage  
23 CHP, and let me expand on that a little bit.  
24 Most customers will elect to remain grid  
25 connected. Emerging technologies will allow

1 wider choices of products and services, and Smart  
2 Grid will eventually feature Plug-and-Play  
3 interconnection of onsite generation. In order  
4 to achieve all this, I think the electric utility  
5 needs to be actively engaged in helping and  
6 enabling that, eliminate excessive departing load  
7 charges, and also be involved in the growing  
8 issues and resolving the issues related to  
9 interconnect that might create issues with grid  
10 stability, voltage regulation, and safety. Next  
11 slide, please.

12           This slide addresses the technology,  
13 future technology research needs. Being from  
14 Southern California, as we all know, the South  
15 Coast and San Joaquin Valley will continue to  
16 require emissions reductions, I think they plan  
17 to have 80 percent NO<sub>x</sub> reductions by 2023 target  
18 to achieve ambient air quality standards for  
19 ozone. We need cost-effective products  
20 specifically for Micro-CHP, and I'm talking about  
21 small scale, and you know we haven't discussed  
22 sizes yet, but I think we're talking about maybe  
23 different sizes for different markets. If I may,  
24 I think we need sizes for residential market  
25 between 1 and 5 KW, for multi-family 5 to 25 KW,

1 commercial application 25 to 200 KW, and then for  
2 industrial applications, over 200 KW, so each one  
3 of these market targets require different  
4 products.

5 I would like to see Micro-CHP that  
6 achieves higher efficiency, electric efficiency,  
7 be able to run independent of the electric depend  
8 of the facility to maximize the use of thermal  
9 load, to provide high water and space heating for  
10 onsite use, as well as the possibility to provide  
11 space cooling. Absorption chillers are available  
12 today, double-effect, triple-effect, but they're  
13 not cost-effective. I think we need to do more  
14 research in that area to make it more appealing.  
15 Use of waste heat, bottoming cycle specifically,  
16 I think that's a technology, again, the product  
17 is available today, but not yet widely used.

18 Finally, the two comments here is we need  
19 to look at integration of onsite generation and  
20 renewable. And I'll talk about that more in  
21 terms of ZNE or Zero Net Energy, how that could  
22 be possible. Next slide.

23 This is a concept, really, of a smart  
24 home, Zero Net Energy Home, and for those of you  
25 who have asked me what ZNE is, I can simply

1 define it as the onsite net energy consumption  
2 and production over a year to be equal to zero.  
3 How is that going to happen? Well, the first way  
4 we can achieve that is to develop smart and most  
5 efficient appliances so we can reduce energy  
6 consumption in the home, second will be by  
7 installing some kind of renewables, solar PV or  
8 solar thermal to be able to take advantage of  
9 renewable energy, the third piece would be the  
10 onsite generation of something like Micro-CHP,  
11 and to be able to use the waste heat, to  
12 integrate that into the energy needs for the  
13 home, such as hydronic heating, and to make all  
14 of this happen we need smart controls and to be  
15 able to integrate all of these pieces and ability  
16 to provide the homeowner with the ability to use  
17 all of these devices well. Next slide.

18           So my conclusions are, California needs a  
19 robust implementation plan to realize the  
20 environmental benefits of CHP, we need to remove  
21 the barriers, the barriers are the energy rate,  
22 the perceived instability of gas and electric  
23 rates, the technical complexity of CHP by maybe  
24 potentially pre-qualifying some of these systems,  
25 to remove some of the hurdles, reducing the costs

1 associated with permitting, and specifically  
2 maybe in some cases air quality benefits, air  
3 quality permitting in Southern California, the  
4 customer's preference to integrate renewables  
5 with onsite generation, lack of customer  
6 awareness on the value of CHP, especially small  
7 customers if we talk about small commercial  
8 customers may not understand the full benefits,  
9 all the interconnection challenges both from the  
10 gas and electric side, lack of financing, faster  
11 depreciation, and tax incentives to offer similar  
12 to what's being offered to renewable PV and wind.

13 I think incentives are still going to be  
14 important to help promote CHP, why they're used,  
15 but we recognize the outlook is encouraging,  
16 however, we need proactive legislation and energy  
17 policy to meet our goals. Thank you.

18 MR. HARVILLE: Thank you, Cherif. The  
19 next panelist I'd like to introduce is Keith  
20 Davidson. Keith is the President of DE  
21 Solutions, Incorporated, a consulting and  
22 engineering firm serving the distributed energy  
23 markets. Keith is formally President of Energy  
24 Nexus Group and a Senior Vice President at Onsite  
25 Energy Corp, where he had regional responsibility

1 for energy services and oversaw the consulting  
2 practice. Prior to onsite, Keith was a director  
3 at the Gas Research Institute where he led  
4 programs directed at electric power generation,  
5 cogeneration, gas cooling, and industrial process  
6 improvements. Keith has more than 25 years'  
7 experience in energy and environmental technology  
8 development, project management, product  
9 commercialization, feasibility studies,  
10 application engineering, economic analysis, and  
11 market development. He was past President of the  
12 American Cogeneration Association and served as  
13 Chairman of the National Association of Energy  
14 Service Companies' Distributed Generation  
15 Committee. Currently, he is active in the  
16 California Clean DG Coalition and the Association  
17 of Energy Engineers. Keith.

18 MR. DAVIDSON: Thank you, Jason. Thanks  
19 to the CEC for hosting this workshop. I have no  
20 slides, but as Jason mentioned, I'm a member of  
21 the California Clean DG Coalition, and the agenda  
22 defines small CHP as less than 20 megawatts, that  
23 pretty much defines the membership of the  
24 California Clean DG Coalition, so our perspective  
25 is going to be on the smaller side of the CHP



1 market and the next panel actually delves into  
2 some of the issues in that market, into more  
3 detail, so I'm going to have some fairly brief  
4 remarks here today.

5 But Combined Heat and Power, which has  
6 been around for a long time, I mean, it's a  
7 silver bullet, it's been, its overall efficiency,  
8 ability to use thermal energy, and it's been the  
9 key to probably the number one driver of CHP over  
10 the years and I think still today, which is  
11 economics, you've got to use the heat, and we  
12 feel that the inventory of CHP in California and  
13 throughout the rest of the United States, there's  
14 a large majority of CHP systems that fit that  
15 metric and I think that, you know, there's been  
16 some examples of some systems that weren't  
17 designed properly, weren't operated properly,  
18 weren't maintained properly, but I think all in  
19 all CHP has a very good track record and is  
20 capable of efficiencies in the 70 percent plus  
21 range.

22 And there's a bunch of ways that that CHP  
23 can achieve those kind of efficiencies and one  
24 perhaps most obvious is to size the CHP system to  
25 meet the base load thermal load, but that's not

1 the only way, you can operate your CHP system to  
2 thermally load follow, and there's a lot of  
3 examples of systems out there today that do that.  
4 And some of them as simple as if there's a  
5 heating load you turn the CHP system on, if  
6 there's not a heating load, you turn the CHP  
7 system off. And a lot of these systems don't  
8 have any ability at all to reject heat to the  
9 atmosphere, or to some other dump load, so you're  
10 either using the heat, or your system is shut  
11 off, and then there's really no way but to get  
12 those kind of higher efficiencies when you have a  
13 system like that.

14 And then another way to get the high  
15 overall efficiencies is to include thermal energy  
16 storage, whether it be hot water, a hot storage,  
17 or a cold storage mechanism, and there's some  
18 examples of that around where you can use your  
19 thermal energy storage to fill in the diurnal  
20 peaks and valleys of your thermal load. And  
21 Cherif mentioned another one which is you can add  
22 absorption cooling, so there's a way to actually  
23 create additional thermal loads, which makes  
24 sense for some applications.

25 I wanted to mention that CHP is very

1 ready and easily adaptable to provide other  
2 benefits that have been discussed, and one of  
3 them is emissions, low emissions, low greenhouse  
4 gas footprint, and the low greenhouse gas  
5 footprint is linked directly to high overall  
6 efficiency, and CHP systems also with the right  
7 kind of interconnection scheme are very capable  
8 of providing local resiliency and reliability to  
9 either a single host or a Microgrid, which could  
10 be a collection of facilities. And on  
11 Microgrids, the ones that I've seen, CHP  
12 typically isn't the only answer, but to the  
13 extent there are thermal loads that can be tapped  
14 into using combined heat and power as sort of a  
15 base load foundation for the Microgrid, it makes  
16 a lot of sense and we're seeing some examples of  
17 that developed in California and around the  
18 United States.

19           The other item I thought I'd mention in  
20 this panel is the long term procurement plan that  
21 the CPUC has and specifically its mandates or its  
22 targets for Southern California reliability area,  
23 namely the West L.A. Basin and San Diego County,  
24 and a requirement to use a certain amount of  
25 local capacity resources, and with an emphasis on

1 preferred resources, of which CHP is one of them,  
2 and we were happy to see that.

3           There was an initial RFO that went out of  
4 SoCal Edison last quarter of last year, and I  
5 can't say I'm an A student in what happened  
6 there, but I noticed that there were a lot of  
7 different ways that people could bid in for the  
8 resource requirement, and they had energy  
9 efficiency, it had demand response, and it had a  
10 variety of supply-side resources for sale back to  
11 the utility grid. And the one resource that  
12 seemed to be missing was onsite CHP, which in  
13 many ways is akin to energy efficiency measures  
14 where the customer sees the benefits of CHP and  
15 has the ability to ask for additional payments  
16 from the utility, not much presumably, but some  
17 payments to make the hurdle rate for the  
18 efficiency investment more in line with the  
19 hurdle rate for non-core investments at the  
20 various post-site facilities. And we don't see  
21 why CHP shouldn't be given the same kind of  
22 opportunities, and we hope that future RFOs for  
23 local capacity resources that are due out  
24 presumably this year or next year do have that  
25 capability, or do enable onsite combined heat and

1 power to compete in that marketplace. And with  
2 that, let me just maybe make one comment about  
3 long term, I mean, in going out towards the 2050  
4 goal, Tom I think addressed this very well, but  
5 you know, CHP and the fuel used in CHP is going  
6 to have to adapt at some point along the road to  
7 2050 to either not be a 24/7 base load operation,  
8 and CHP can do that, it can be turned off during  
9 certain parts of the day when you've got over  
10 generation capacity from solar and also the de-  
11 carbonization of the pipeline system that is now  
12 used for natural gas can be used for biofuels and  
13 some hydrogen. So I don't see that natural gas  
14 CHP today necessarily precludes that same  
15 facility to reconfigure itself and adapt to a  
16 changing California landscape. And with that,  
17 I'm going to conclude my comments for this  
18 session. Thank you.

19 MR. HARVILLE: Thank you, Keith. Our  
20 next panelist is Dorothy Rothrock. Since 2000,  
21 Dorothy has been a Lobbyist for the California  
22 Manufacturers and Technology Association, a  
23 statewide trade association representing the  
24 largest and smallest manufacturers doing business  
25 in California. Dorothy began her career as an

1 attorney for Portland General Electric working on  
2 customer relations, rate cases, wholesale power  
3 contracts, and government affairs. Dorothy.

4 MS. ROTHROCK: Thanks, Jason. And I'll  
5 change it up here a little bit. I just want to  
6 give everybody here kind of a snapshot, a little  
7 bit of context for what it's like to be a  
8 manufacturer in California. Of course,  
9 manufacturers are hopefully some of the major  
10 thermal loads that would be embracing CHP, and so  
11 it's good to understand what they're facing in  
12 California, the kinds of decisions they're being  
13 faced with, and the environment in which they're  
14 operating.

15 Of course, manufacturing is very  
16 important to California as a sector of the  
17 economy. We're still the largest industrial  
18 state in the U.S., but we have huge challenges  
19 with the cost of doing business, and I'm not  
20 saying anything that folks don't know -- high  
21 taxes, work comp, energy prices are very high, so  
22 there's challenges that we have beyond energy,  
23 but yet those issues influence our energy  
24 decisions.

25 Of course, making sure that manufacturing

1 survives and grows in California is hugely  
2 important because of the multiplier effect for  
3 manufacturing investments and jobs. One  
4 manufacturer supports anywhere from two to five  
5 other jobs in the rest of the economy, depending  
6 on the type of manufacturer, tax revenues,  
7 highways jobs with good benefits, you all know  
8 this, manufacturing is the most important sector  
9 of the economy. I'm slightly biased.

10 But the environmental issues are very  
11 important, as well. Since climate change is now  
12 the overarching environmental issue that we're  
13 facing, making sure that manufacturing in  
14 California can not only survive, but also grow,  
15 is very important to minimize leakage because if  
16 we continue to have high costs that pushes  
17 manufacturing out of the state, then of course  
18 emissions will rise in other places in the world  
19 such as China or India, where the energy supply  
20 is much dirtier, and we will frankly be going  
21 backwards in our efforts to deal with climate  
22 change.

23 Okay, let's move to some slides because I  
24 just have three slides here to give you a little  
25 bit of a sense of what I'm talking about here.

1 This is the latest as of April kilowatt average  
2 industrial rates in some select states, including  
3 California, and you see that we're still very  
4 high. And I think I usually say in testimony at  
5 the Legislature, we're on average 50 percent  
6 higher than the rest of the country. Over the  
7 last few months that I've looked, it's more like  
8 60 percent. It seems that the rest of the  
9 country is trending either flat or a little bit  
10 lower with the natural gas boom, California is  
11 staying a little bit high, or maybe increasing a  
12 little bit, I don't know what all the ingredients  
13 are, but the trend line is moving even more so in  
14 a less competitive direction. Next slide.

15           This shows the growth in jobs since  
16 January 2010 in which we count the end of the  
17 recession and you'll see California is moving  
18 along kind of up and down, but generally flat  
19 since then in terms of manufacturing job growth.  
20 The rest of the U.S. has had a nice bounce back,  
21 5.5, 6.0 percent, and I think there is a fair  
22 amount of industrial growth going on in the U.S.  
23 because of the natural gas boom, and there is a  
24 renaissance, a re-shoring effect that's happening  
25 because of the cheap energy where manufacturers



1 for a lot of reasons, not only cost, but  
2 logistics and customer demand, are deciding to go  
3 ahead and locate back into the U.S. where they  
4 might have in prior years maybe expanded  
5 elsewhere. So there's an opportunity for  
6 California to grow along with the U.S. in the  
7 coming years, and so if we can step up and fix  
8 some of our problems, and address some of these  
9 challenges, we could do it. Next slide.

10 This is a very alarming slide. We've got  
11 a few others like it, but this is the only one I  
12 picked. This is last year's capital investment  
13 rate in California compared to the rest of the  
14 country, and those are all other states, those  
15 other bars are other states. The point is that,  
16 on a per capita basis, we're only getting 1.5  
17 percent of U.S. manufacturing investment. These  
18 are new or expanded sites. We have 11.4 percent  
19 of U.S. gross state product, but last year our  
20 investments were only 1.5 percent. So we're not  
21 maintaining kind of -- we ought to have 11  
22 percent of the U.S. investments on a year to year  
23 basis if we want to sort of sustain what we have  
24 here. But I think the only states lower than  
25 ours are Maryland and Hawaii. That's my last

1 slide.

2 I did want to mention a few things.

3 We've heard a lot about the benefits of CHP, but  
4 in this context, noticing the challenges we have  
5 and the cost issues in California, what's really  
6 important about CHP is that it is a tool for  
7 manufacturers to use to manage their energy use.  
8 Also, a commitment to CHP I think creates kind of  
9 a sticky effect for a manufacturer in the state,  
10 it's a commitment that's longer term in  
11 California, and if we can make it easier for  
12 manufacturers to embrace it, I think we'll stand  
13 a better chance of keeping them around. Also,  
14 there's now a new alternative to CHP or  
15 efficiency, and that is the allowance market in  
16 cap-and-trade, so we have some alternatives and  
17 proxies for what it will cost a manufacturer to  
18 survive in California with CHP as an efficiency  
19 matter, alternate, you know, renewables, or  
20 purchasing allowances in the cap-and-trade  
21 market. So as cap-and-trade prices, allowance  
22 prices rise over the coming years, and  
23 particularly as we're heading into potentially  
24 2050 with a cap-and-trade market, there's going  
25 to be more and more opportunity for CHP to be a

1 solution because the alternatives may be much  
2 more expensive, and the more the barriers can be  
3 addressed sort of in advance of that, the better  
4 we'll be able to transition folks, as opposed to  
5 having these hurdles being as big a barrier, if  
6 not more of a barrier than they are now.

7 I think that the only other issue is  
8 that, and Keith touched on it, too, is that since  
9 so much of the new CHP is likely to be in smaller  
10 manufacturers, they're not as sophisticated,  
11 they're not as able to deal with the barriers. I  
12 mean, a short barrier for a large manufacturer is  
13 a big barrier for a small manufacturer, so we may  
14 need to get down to even a lower level of barrier  
15 identification to find those even, you know, one-  
16 foot level barriers, to make sure those don't  
17 keep some really good projects from being done,  
18 just because the folks are saying, "Oh, I can't  
19 deal with that, I'm running a business, I'm the  
20 only guy here, and I don't have anybody that I  
21 can pass this off to in my staff." So with that,  
22 I'll finish.

23 MR. HARVILLE: Great. Thank you,  
24 Dorothy. Next up we have Rizaldo Aldas. He is  
25 the Program Lead for the Energy Commission's

1 Renewable Energy and Advanced Generation RD&D  
2 Program which supports research and development  
3 on combined heat and power, among other  
4 technologies. Rizaldo has been with the Energy  
5 Commission for over five years, primarily working  
6 in the Energy Research and Development Division,  
7 and Rizaldo received his PhD in Biological and  
8 Agricultural Engineering from U.C. Davis.  
9 Thanks, Rizaldo.

10 MR. ALDAS: Thank you, Jason. Good  
11 morning. We are talking about values and  
12 benefits of CHP and we have heard a lot of these  
13 from previous speakers, I'm not sure I can add  
14 more to that, but my task here is to provide some  
15 perspective from the RD&D, specifically provide  
16 examples of R&D demonstrations, demonstrated  
17 benefits, and opportunities that could help  
18 further the development of combined heat and  
19 power in California. Next slide, please.

20 So just before I go now, I just want to  
21 mention a little bit about our program. Our RD&D  
22 initiative related to Combined Heating and Power  
23 is part of our Renewable energy and Advanced  
24 Generation, which is a component of a larger  
25 energy generation research. Our goal is to help

1 advance the market penetration of CHP, help  
2 achieve the goals that were mentioned a while  
3 ago, like the Governor's Clean Energy Jobs Plan,  
4 the goal under the AB 32. And we implement  
5 initiatives that are publicly vetted from these  
6 stakeholders. Next slide, please.

7           Now, in order to fully benefit from  
8 Combined Heat and Power, we will need to address  
9 a lot of challenges and issues. We have heard a  
10 lot of this from previous speakers, too, and  
11 there are many of them. What I listed here are  
12 just some of the technical challenges. These are  
13 known to many of us, I think, one of the  
14 important things here is the ability to meet the  
15 state and local area emission requirements in  
16 light of the ARB Emission Standards, the Local  
17 Air District requirements such as the SCAQMD's  
18 Rule 1110.2, and this particular challenge I  
19 think brought a lot of developments in the clean  
20 emerging generation, we have heard of the fuel  
21 cell, for instance, and in the emission control  
22 technology for traditional generation technology  
23 such as the reciprocating engines.

24           We have abundant opportunities for  
25 renewable and alternative fuels, so there's an

1 opportunity for that, for flexible systems,  
2 particularly in biogas or biomethane, due to  
3 current requirements for increased renewable in  
4 California. I think there are also opportunities  
5 for systems integration of advanced generation  
6 technologies relative to integrating Microgrid,  
7 as we heard from the first speaker and, you know,  
8 I believe that with appropriately developed  
9 controls, I think CHP will play a major role in  
10 Microgrids.

11 I think overall there is room for  
12 improvement, for improving the performance,  
13 lowering the cost, and again, lowering those  
14 improvement performance, lowering the cost in  
15 order to fully benefit for combined heat and  
16 power.

17 In terms of the innovations, I think the  
18 technology developed and currently being  
19 developed are cutting across these several issues  
20 and challenges. And what I have listed here,  
21 just examples of the technologies, the  
22 innovations, both developed, both completed, and  
23 both ongoing, I will not be discussing all of  
24 these, I will discuss a few of those, but if you  
25 have any questions, feel free to contact me, I

1 provided the contact information on the last  
2 slide. So if you would go to the next slide,  
3 please?

4 Now, the first example that I would like  
5 to provide here is the innovation on the Hybrid  
6 Partial Oxidation Gas Turbine and Internal  
7 Combustion Engine, Combined Heat and Power. This  
8 technology is being developed and it is going to  
9 be demonstrated in the City of San Bernardino,  
10 the project is receiving a lot of support from a  
11 variety of entities including the Southern  
12 California Gas Company, the South Coast Air  
13 Quality Management District, the City of San  
14 Bernardino, and others.

15 This particular technology and innovation  
16 will address both the emissions challenges, the  
17 cost issues associated with some of the  
18 alternatives for emissions control like the  
19 Catalytic Reduction Technology, and I would say  
20 this is positioning the technology for  
21 anticipated emission requirements in the South  
22 Coast Air Quality Management District. So in  
23 very short description, the diagram is provided  
24 at the right, basically the Partial Oxidation Gas  
25 Turbine (POGT-ICE) Hybrid System will take in

1 some of the biogas produced by the wastewater  
2 treatment facilities, use that biogas to produce  
3 hydrogen rich gas, which will then be combined  
4 with the Biogas stream. That will allow the  
5 internal combustion to operate in a lean  
6 condition, basically addressing the NOx  
7 requirements, and in the process generate  
8 additional electricity coming from the Partial  
9 Oxidation Gas Turbine, and that will add to the  
10 generating capacity of the existing internal  
11 combustion engine.

12           Once completed, some of the features of  
13 this approach is provided here, be able to use a  
14 biogas or natural gas for hydrogen production, it  
15 will allow additional requirements for biogas or  
16 natural gas cleanup, and will provide additional  
17 electrical energy, again coming from that gas  
18 turbine system.

19           Now in the next slide, I just wanted -

20           MR. ALCANTAR: Quick question. What is  
21 the size of that test facility?

22           MR. ALDAS: Well, the Partial Oxidation  
23 Gas Turbine is sized for 65 kilowatts, but the  
24 existing Internal Combustion Engine is a 750  
25 kilowatt system.



1           Now, I just want to introduce briefly the  
2 conceptual basis for the Partial Oxidation Gas  
3 Turbine. I have mentioned that the Partial  
4 Oxidation Gas Turbine can produce hydrogen rich  
5 syngas, hydrogen rich biogas, and so that concept  
6 is based on what is called the Hydrogen Assisted  
7 Lean Operation, or HALO, and that HALO refers to  
8 adding certain percentage of hydrogen through the  
9 fuel stream to allow the reciprocating engines to  
10 operate in a lean condition. There are already  
11 numerous studies done on HALO; at the Energy  
12 Commission way back several years ago we  
13 supported the project on the Bio HALO, for  
14 instance, and then we have an upcoming project  
15 with the GTI Corporation looking at producing  
16 hydrogen from biogas and to be able to use that  
17 for a gas engine. These studies have  
18 demonstrated benefits in terms of NO<sub>x</sub> reductions,  
19 some have shown increased efficiency in wide  
20 scale engines, large station engine, small units  
21 for co-generation. Now, the challenge here is to  
22 cost-effectively supply the hydrogen when this is  
23 being addressed by this project.

24           The next example that I have in the next  
25 slide addresses the opportunity for technology

1 integration cost issues, and NO<sub>x</sub> emissions, and  
2 this one is focused on integrating Microturbine  
3 with existing boilers. This specific project  
4 engineered and integrated a simple cycle gas  
5 turbine with an innovative boiler burner, so the  
6 system was first tested in the Altex facility in  
7 Santa Clara, and then field demonstrated in  
8 Westin Hotel in Costa Mesa. Some of the benefits  
9 from that project included providing additional  
10 electricity generation, 100 kilowatts from the  
11 Microturbine, meeting the thermal need and  
12 producing power, and for that particular project  
13 the projection was about six and a half cents per  
14 kilowatt hour, and meets the emission limits both  
15 in California, particularly in Southern  
16 California.

17           The next example that I have is a similar  
18 goal, addressing similar challenges in terms of  
19 integration, addressing cost and NO<sub>x</sub> emission  
20 issues, but differs slightly in terms of the  
21 approach. This project is developing, or it just  
22 developed, a cost-effective gas turbine based  
23 combined heat and power system that meets  
24 emissions standards without the use of catalytic  
25 exhaust and gas treatment. The project in

1 particular, as you can see in the diagram,  
2 integrated a Capstone C65 Microturbine and  
3 innovative supplemental burner and boiler, it was  
4 validated in a GTI facility and then fuel tested  
5 in a food processing facility in Riverside,  
6 California, and the results are shown in the  
7 right portion of the slide, basically the tests  
8 demonstrated the benefits in terms of increased  
9 efficiency, meeting the ARB emission  
10 requirements.

11           Now the last example that I will provide  
12 to you here in the next slide is our brand new  
13 project with EtaGen, it is an emerging  
14 technology, it was awarded in our most recent  
15 natural gas solicitation. The goal for the  
16 project is to develop and test an advanced high  
17 compression ratio homogenous charge compression  
18 ignition engine, a Free Piston Engine. It  
19 basically features a new engine architecture, as  
20 you see from the diagram there, it is kind of  
21 moving away from the limitations from the  
22 traditional reciprocating engine. You may  
23 imagine a traditional reciprocating engine with a  
24 rotating shaft and from the diagram this is kind  
25 of introducing a linear piston arrangement and

1 electricity generation combined in the system.  
2 So the Clean Piston technology will enable the  
3 expansion of operation, will introduce ultra-low  
4 emissions, and cleaner and simple engine. The  
5 diagram at the right is providing the difference  
6 in terms of what can be achieved in the  
7 compression ratio between the traditional or  
8 conventional engine and the proposed technology.

9 All right, the next slide is kind of  
10 straight from the proposal and the scope of work  
11 for this agreement. Basically this is just to  
12 show you some of the specific targets for the  
13 project like they're looking at providing the  
14 more than 50 kilowatts of system being able to  
15 demonstrate the high efficiency both from the  
16 thermal and electrical, being able to demonstrate  
17 a certain high number of hours, and I also  
18 provided some of the commercial performance goals  
19 being targeted by the project.

20 Okay, with that, I just want to introduce  
21 to you in the next slide some of the upcoming  
22 opportunities from our program. These are some  
23 of the R&D initiatives that were kind of  
24 published, we put out in a public workshop for  
25 the natural gas budget plan. In our '13-'14

1 Natural Gas Budget Plan, we have two areas there,  
2 one is on improving the biomethane/biogas, which  
3 is also in the Distributed Power Generation. The  
4 other portion of that is on the bottoming cycle,  
5 basically helping the areas of bottoming cycle  
6 for some power industries. In our '14-'15 Budget  
7 Plan, we are looking at doing more work on the  
8 Combined Heat and Power, particularly on the  
9 Micro scale system, and other for small  
10 intermediate CHP. When I say "small system,"  
11 it's slightly different from what you heard 20  
12 megawatt, and we're looking at less than 100  
13 kilowatt system for small scale systems.

14           We're also going to support some  
15 breakthrough technologies out there that could  
16 potentially, again, help develop for the combined  
17 heat and power. I mentioned one of the topic  
18 areas included in our natural gas budget which is  
19 on the cost-effective natural gas power  
20 generation with advanced carbon dioxide just to  
21 mention that, although the focus on working on a  
22 larger power plant for opportunity for carbon  
23 capture, I think there's an opportunity for  
24 synergy with combined heat and power and other  
25 emerging technologies along that area. With

1 that, I would like to thank you for this  
2 opportunity.

3 MR. HARVILLE: Great. Thank you,  
4 Rizaldo. Our final speaker for now until we get  
5 into the broader discussion is Sidney Davies.  
6 Sidney is the Assistant General Counsel at the  
7 ISO. She has been an energy lawyer for almost 20  
8 years and she began her energy career right here  
9 at the Energy Commission. Sidney, thank you.

10 MS. DAVIES: Thank you very much. You  
11 know, before I get into a little bit of talking  
12 to you about what the ISO has done to remove some  
13 barriers for CHP participation in the ISO  
14 markets, I just wanted to share some things I  
15 looked up in advance of coming here today because  
16 I believe when I was a Staff Counsel here at the  
17 Energy Commission, California was number one at  
18 energy efficiency in the United States.  
19 According to the American Council for Energy  
20 Efficiency, that honor goes to Massachusetts now  
21 three years in the running -- personal  
22 disclosure, I am from Massachusetts. California  
23 still is in the top ten states, but all the other  
24 states are much colder states and have a much  
25 higher heating load. How can that be? How did

1 this happen?

2 I also read recently that Boston and  
3 Cambridge are repowering an in-city power plant,  
4 adding 30 miles of pipe to capture heat for  
5 heating and cooling for 14 high tower residential  
6 buildings, for the biotech industry, and for  
7 hospitals. It doesn't seem like that's even  
8 possible in California given the desire to get  
9 rid of city located power plants, get the power  
10 plants out of the locations where people live,  
11 and to build all that transmission.

12 So that's actually called District Energy  
13 and I believe Thomas Edison invented that. So I  
14 think that we have a challenge to go back and  
15 reuse some of these ideas to become an energy  
16 efficiency state. So if I had created a  
17 Powerpoint, I would have called it "CHP: What's  
18 not to Love?" And I think all the speakers have  
19 already addressed economic efficiency, and then  
20 energy efficiency, my understanding is that the  
21 best technology, natural gas-fired power plant,  
22 can reach about 60 percent energy capture, but  
23 CHP can reach 80 percent energy capture. From an  
24 electricity perspective and from a manufacturing  
25 perspective, there really should be a win-win

1 here, but I certainly have seen a lot of  
2 resistance to seeing the benefits of CHP in my  
3 work with the utilities, and the California ISO's  
4 efforts to make the ISO's market rules more  
5 friendly to CHP. Of course, the GHG benefit goes  
6 hand in hand with these energy efficiency  
7 benefits.

8 I did want to, from the ISO grid  
9 perspective, there's obviously the local capacity  
10 benefit for CHP power plants located in load  
11 centers, they have to be located in load centers  
12 to have a local reliability benefit. And then  
13 ideally, there's capacity that could be available  
14 to participate in the CAISO markets, and this is  
15 where the ISO has tried to recognize that CHP  
16 resources are not primarily in the electricity  
17 business for a number of years since CAISO  
18 inception in 1998, existing CHP resources were  
19 grandfathered, they were exempt from  
20 participating in the ISO markets, but they did  
21 enjoy what we call a regulatory must-take status,  
22 that meant that they had a higher scheduling  
23 priority in our markets, and other resources  
24 would be curtailed ahead of these co-generation  
25 CHP resources.



1           The ISO advocated for quite some time to  
2 try to limit that grandfather status based on the  
3 definition in the ISO tariff, however, efforts at  
4 FERC met with some resistance because of the  
5 state authority over CHP resources, and so  
6 several years ago, 2007, the ISO went to the CPUC  
7 to require CHP resources to participate in the  
8 CAISO markets. And that policy initiative, the  
9 CPUC agreed, the QF Global Settlement came out of  
10 that. But what the ISO then tried to do was to  
11 modify the ISO tariff to continue to recognize  
12 the capacity dedicated to the host industrial  
13 process as deserving of a higher scheduling  
14 priority. So the ISO would recognize there's a  
15 business being conducted here, we don't want to  
16 interfere with your business, with a capacity  
17 that's not dedicated to the host industrial  
18 process, would then be in the ISO market without  
19 any special high priority, would compete like  
20 other resources. What does this do? It really  
21 gives you the opportunity for CHP resources to  
22 provide ancillary services, additional flexible  
23 capacity to actually integrate renewables. So we  
24 have just win-win-win right down the line.

25           It is sad that we have not seen more CHP

1 resources built in California. There is one  
2 really excellent story that I do want to share, I  
3 don't know if anyone here is from Occidental or  
4 Evie Kahl is coming here at some point, but I did  
5 want to share the story of Elk Hills. Elk Hills  
6 was built as a large combined cycle resource, it  
7 already was sort of cool because it took excess  
8 gas from the oil field and burned that. It also  
9 has a pipeline that is served by gas. When the  
10 ISO had started its stakeholder process to change  
11 its market rules, it decided to become a QF, and  
12 it did so when it started producing heat, thermal  
13 energy for the advanced oil field recovery. And,  
14 I mean, that's fantastic. And then more recently  
15 it was Occidental coming to the ISO saying, well,  
16 we have a little trouble participating as a net  
17 resource because one of the existing tariffs  
18 allows the QFs or the CHP resources to be treated  
19 as net, your onsite load is netted off, so if  
20 you're a 500 megawatt resource and have 100  
21 megawatts of onsite requirements, we will model  
22 you as a 400 megawatt resource. For a large  
23 facility like Elk Hills, that left capacity on  
24 the table. We had difficulty modeling it as a  
25 net resource, so we proceeded to offer a

1 variation of the CHP Participating Generator  
2 Agreement where they would provide us the gross  
3 telemetry information so we could model it as a  
4 gross resource, and therefore use it more  
5 efficiently in the ISO markets.

6           Through all these years of developing  
7 these new rules and these variations on how a CHP  
8 resource can participate in our market, we have  
9 met with really incredible resistance from the  
10 California utilities, one utility in particular,  
11 and it really required the leadership of the  
12 Energy Commission to help us, to help the ISO  
13 move through the stakeholder process, to a point  
14 where we could take it to our Board and take it  
15 to the Commission. That resistance doesn't  
16 really make sense to me since there's a potential  
17 win-win if you consider the full picture of  
18 benefits that the CHP resources can provide, and  
19 that's simply not happening in the State of  
20 California and none of us can really do it alone.

21           From the State policy perspective, I  
22 think of CHP as energy efficiency, and yet it  
23 doesn't seem to be considered energy efficiency  
24 in the loading order. I think CHP should be  
25 considered as energy efficiency in the loading

1 order; it still is a preferred resource, but it  
2 doesn't seem to have the priority of other energy  
3 efficiency resources.

4           A challenge for CHP resources could  
5 potentially be to be able to consume electricity  
6 in over-gen situations. One of the conflicts we  
7 have to resolve between renewables and CHP which  
8 needs to continuously generate heat for their  
9 host industrial process is what happens when we  
10 have over-gen, and this is a concern as more and  
11 more of our renewables come on line. It's  
12 fantastic to have gas-fired resources to balance  
13 those renewables when you have an over-gen  
14 situation. One of the issues we face is from a  
15 policy perspective: which resource should be  
16 curtailed? And first of all, if you curtail a  
17 CHP resource, you're interfering with the  
18 business and it seemed like utilities cared more  
19 about wind not being curtailed and businesses not  
20 being curtailed and, again, what is the full  
21 picture of all the benefits at play in  
22 California?

23           But can CHP resources utilize electricity  
24 in over-gen situations? I don't think there's  
25 existing technology available to do that, but

1 there's an opportunity there. We sometimes have  
2 negative pricing and the potential opportunity to  
3 pay to consume electricity, and that is a  
4 potential benefit.

5           One of the ISO market rules that also  
6 tries to see in the future and to allow greater  
7 flexibility is we didn't tie the definition of a  
8 CHP resource to any energy efficiency standard  
9 because we anticipated that the ideal facility  
10 would be like an Elk Hill facility which would  
11 have a lot of capacity available to participate  
12 in the market, but if it starts participating in  
13 the market, its overall efficiency could look  
14 less pretty on paper; but if you look at it from  
15 a system standpoint, the efficiency still could  
16 be fantastic if it displaced a gas-fired resource  
17 that was just a gas-fired resource and not  
18 providing any thermal energy to any industry or  
19 host industrial process. So you could imagine a  
20 world where there are not gas-fired only  
21 resources, that all of these gas-fired facilities  
22 are located in places where the heat, the thermal  
23 energy can be used for heating or cooling, or  
24 other purposes. And then if you look at energy  
25 efficiency across the state, then you can see the

1 benefits and the potential for CHP to meet  
2 numerous policy goals, as well as helping the ISO  
3 manage the grid.

4 MR. HARVILLE: Great. Thank you, Sidney.  
5 All right, at this point I would like to open it  
6 up and ask the panel as a group if they feel  
7 like, I mean, we've heard a lot of different  
8 values and benefits here, if anyone feels like  
9 there's -- I say a "large category of benefits"  
10 or something that hasn't been mentioned, has  
11 maybe been missed.

12 MR. ALCANTAR: I do want to -- Michael  
13 Alcantar for CAC -- I do want to stress one thing  
14 that is bubbling around the table, but hasn't  
15 been maybe said as clearly as we need to. Size  
16 matters and CHP, it is several sets of discrete  
17 operations and projects. It's terrific to look  
18 at a small highly efficient application in a  
19 particular environment CEC is doing, but if you  
20 were to say how does that fit into a refinery in  
21 the load center in Southern California, it has  
22 very little application, it doesn't fit, it  
23 doesn't work the same way. So as we start  
24 talking about the discrete projects and products  
25 that we have, I think we need to look at them

1 also as discrete benefits. I think we mentioned  
2 this earlier, but I just want to make sure it's  
3 reiterated in terms of how we're examining the  
4 issues going forward.

5 MS. VAUGHAN: Beth Vaughan with the  
6 California Cogeneration Council. And maybe the  
7 other side of that too, Michael, is absolutely  
8 size matters, but I think on the other end of  
9 that is the Elk Hills example, too, where I think  
10 Sidney told a really interesting story about the  
11 potential. And I have to say myself, when I saw  
12 the advice letter filed on Elk Hills, I was  
13 extremely interested because it is a new and a  
14 different way to approach procurement of CHP  
15 under the settlement; however, that's also very  
16 unique because that's 565 megawatts and 200  
17 megawatts of that are going to be identified as  
18 CHP. So I think what that tells us is there's a  
19 whole spectrum of things going on, and I guess  
20 one point I want to make, and the person we're  
21 missing up here actually is Dave Mehl from the  
22 ARB, I thought you got away with the presentation  
23 with no questions, but I think there have been a  
24 lot of papers, a lot of documentation on the  
25 benefits of CHP, certainly the reason why we have

1 this panel in the morning was we wanted to talk  
2 about the value and benefits besides greenhouse  
3 gas emissions reductions, which we're going to  
4 focus a lot on this afternoon. And I think  
5 you've heard around the table here about the  
6 economic drivers, about the efficiency and  
7 environmental benefits, the resiliency and  
8 reliability, and certainly for CCC, CAC, PUC,  
9 we've got Tom presenting on some of those  
10 benefits that we think should be and could be  
11 quantified, so that's also a lead-in and I guess  
12 I'm sort of saying to Dave what I would love to  
13 see, I mean, I'm very encouraged to hear that ARB  
14 is going to lead this assessment and solutions  
15 and actually implement solutions because I think,  
16 for example, two years ago the Energy Commission  
17 produced a great staff report that did a  
18 wonderful job coming out of a CHP workshop like  
19 this, that identified benefits, identified  
20 barriers, had a lot of recommendations, but what  
21 we really need is action now. And so I'm hoping  
22 -- and this is my bit for Dave -- is I heard you  
23 talk about from your perspective, and I  
24 completely understand, from the Air Resources  
25 perspective you're interested in reducing energy



1 costs, reducing GHG emissions and criteria  
2 pollutants, you're looking at what is the most  
3 beneficial technology, and you also said that you  
4 like certain applications, and I'm really hoping  
5 that my members' applications are some of the  
6 applications you like, like the paper  
7 manufacturers, or those that do enhanced oil  
8 recovery, or perhaps the universities and  
9 educational institutions that rely upon Combined  
10 Heat and Power. So I guess my message to you,  
11 taking this opportunity here, is hopefully you  
12 can expand and broaden your scope as the lead  
13 agency beyond just greenhouse gas emissions  
14 reductions and start to maybe incorporate some of  
15 these ideas that we've heard around the table  
16 this morning, and particularly moving towards  
17 quantifying those.

18 MR. HARVILLE: Great. Thank you. While  
19 we're on the topic, I would just like to ask the  
20 panel as a group, what do you feel are the most  
21 important next steps that the State's energy  
22 agencies should be taking?

23 MR. UHLER: If you're not going to let  
24 anybody else step into that -

25 MR. ALCANTAR: Let's start with where we

1 are today and several years ago, I sat in this  
2 room actually and we were talking about the  
3 benefits to be derived from a thoughtfully  
4 provocative, really intelligently designed  
5 settlement that's failing miserably, going  
6 forward. And that was the ability to say about  
7 the CHP settlement was that, and we coined this  
8 line, that it was a pier, not a bridge. And it  
9 would take us so far, but it would stop and we  
10 needed to take some steps going forward, and  
11 that's where I think we are today, if not where  
12 we've been for a while. There are some steps  
13 that are necessary going forward.

14           So where are we? We're going to hear  
15 from the CPUC today about where they are in the  
16 LTPP process, where the procurement steps have  
17 happened so far to date with respect to the CHP  
18 settlement, and as much as we would like to call  
19 that a success, and there have been some, they're  
20 isolated. We are leaving some important existing  
21 projects that are efficient, that are essential  
22 service portions of our state's operation off the  
23 list of being procured, I'd like to give reasons  
24 why that's occurring, but it is a mystery to be  
25 able to explain that, except I think Sidney did

1 as good a job as anybody can about running into  
2 some problems that we are facing from the  
3 procurement agents, essentially, who are  
4 responsible. And when we put utilities in as  
5 procurement agents for CHP, we need to learn from  
6 our experience. I can certainly understand a  
7 business model if I were an electric utility and  
8 concerned about my future and keeping certain  
9 high load factor customers on my system, and not  
10 liking competition from other suppliers; there  
11 are some good reasons why you, from a business  
12 model standpoint, wouldn't be supporting this  
13 particular industry, but it's gone too far and we  
14 need to do some things about solving that. One  
15 of the lines, and I really need to credit Beth  
16 with this, but it's an insight that I think needs  
17 to be shared about what a settlement is and what  
18 a CHP settlement was, it's not public policy,  
19 it's not a substitute for public policy. It's an  
20 effort by a group of stakeholders to get out of  
21 some headaches that they can't otherwise resolve  
22 except through give and take in a settlement  
23 process, but it does not promote public policy in  
24 the sense that it answers the questions that we  
25 are all now facing. So in some respects, it's

1 the old joke line from Bill Cosby, it's like  
2 Novocain, you can apply it, but all it does is  
3 postpone the pain. And I think that we're at  
4 that point where the Novocain is wearing off,  
5 we're seeing the results of that non-public  
6 policy settlement coming to fruition, and we've  
7 got some things that weren't answered, haven't  
8 been resolved, and need to be resolved now. We  
9 have an opportunity to do that, that's what the  
10 LTPP proceeding provides for us, and Dave Mehl's  
11 work certainly needs to feed into that hopefully  
12 sooner than later, Dave. 2016 is after 2015 and  
13 2015 is when we're going to have hearings, we  
14 hope, in the LTPP about this very subject, what  
15 do we do in the second program period under the  
16 settlement?

17 MR. HARVILLE: Thanks, Mike. So I  
18 definitely hear what you're saying about concerns  
19 over maybe the utilities incentives in the  
20 procurement process, and also the CHP settlement  
21 not being a substitute for policy, and so I'm  
22 curious specifically which kind of policy you  
23 would like to see in place of the CHP settlement?  
24 I mean, what policy are we not addressing by  
25 having this settlement in place?

1           MR. ALCANTAR:   The stated goals of the  
2   settlement were to try and assure that certain  
3   existing efficiency resources -- we were trying  
4   to make sure that we had identified what  
5   efficiency meant and to define it -- would have a  
6   going forward opportunity to participate in a  
7   market that was segregated to those similar types  
8   of facilities.   And the fact that our firm, for  
9   example, represents Occi, so we're very proud of  
10   what that project represents, but taking a step  
11   back, if you were other types of facilities in  
12   that marketplace, you're not all that happy about  
13   that creativity because what it did was it  
14   distorted the type of project that you thought  
15   you were engaging the settlement for, right?   You  
16   were a base load facility that couldn't otherwise  
17   compete in all source bid resource plans, and you  
18   needed to find another way to be recognized and  
19   procured.   Those procurements are now  
20   substantially at risk, so there are a number of  
21   megawatts, by our count there is about round  
22   figures of 1,200 megawatts of efficient CHP that  
23   are chasing about a remaining less than 400  
24   megawatts of available procurement under the CHP  
25   settlement.   So what that means is there's a good

1 number of existing CHP that will not be  
2 contracted for, is going to move into an ISO  
3 market that virtually everybody acknowledges and  
4 understands will not sustain those operations,  
5 and those facilities will likely figure out exit  
6 strategies. That's not what we were trying to  
7 do.

8           Similarly, we've created situations where  
9 the incentives that we've sent out, or that have  
10 resulted from the settlement, have been for  
11 people to install boilers, suddenly become  
12 flexible hosts, you know, if you will, "I can  
13 take power from my CHP if I need to, but I've got  
14 enough boiler capacity installed that I can run  
15 those." If you're thinking about that from a  
16 CARB standpoint, or a public policy standpoint,  
17 the last thing we were trying to do was incent  
18 boiler installation. It was to retain CHP and to  
19 promote more of it so you would gain those  
20 efficiencies and eliminate the emissions that  
21 went with it. So those are the policies that we  
22 were trying to attain, we haven't attained them  
23 as implementation has gone forward, at least  
24 fully.

25           MR. HARVILLE: Tom?

1           MR. BEACH: Yeah, I'd like to kind of  
2 follow-up what Michael just said from a  
3 perspective of new CHP, I mean, I think that's  
4 the other thing that we haven't seen, we've seen  
5 very little new CHP in the state. And I think  
6 that, you know, obviously new CHP, there's a  
7 capital cost hurdle that you have to get over, I  
8 mean, a new project has to be able to pay the  
9 cost of building it and also needs to have a  
10 revenue stream that is assured for a long enough  
11 period to pay off the money that you're going to  
12 borrow to build it. And you know, certainly I  
13 think it's pretty clear that a 12-year contract  
14 is provided in the QF settlement for new CHP,  
15 it's just not long enough to allow new projects  
16 to pay off their loans, and it's such a short  
17 period of time that it means you have to ask for  
18 more money in your capacity price in order to pay  
19 off your project over that short a period of  
20 time. So, I mean, that's certainly one area for  
21 new CHP.

22           Then the benefits that I went into in my  
23 presentation are all benefits that have been  
24 talked about for many years, but there's never  
25 been any action to actually develop policies that

1 these benefits need to be recognized in the  
2 procurement process, and in the evaluation of  
3 these resources when they bid into a utility RFO.  
4 And that certainly is something squarely, I would  
5 think, under the purview of the CPUC to take a  
6 look at these kinds of additional benefits and to  
7 make sure to incorporate them into the  
8 procurement process.

9 I would observe that a number of these  
10 benefits also apply to other kinds of distributed  
11 generation, renewable distributed generation --  
12 avoided transmission costs, reduced GHG  
13 emissions, price mitigation benefits, enhanced  
14 reliability and resiliency, those all come from  
15 other types of distributed generation, as well as  
16 from CHP. So there's a need for the CPUC to take  
17 a look at these kinds of benefits in a broader  
18 way than it has done in the past and to require  
19 them to be considered in the procurement process.

20 MR. ALCANTAR: I might jump in and  
21 piggyback on Tom, we're doing it back and forth,  
22 but just a rule of thumb, for a company  
23 investment, choice of capital investment in a CHP  
24 project versus boilers is about a 5:1 ratio, rule  
25 of thumb. So somebody who is making that form of



1 commitment, and this is what Dorothy was pointing  
2 out, if you're making that form of commitment  
3 you're likely to be serious about what you're  
4 committing to and staying with. When you're a  
5 multi-national or multi-state, even, operation  
6 you start making choices based upon that  
7 investment cost: why here? Why not somewhere  
8 else where things are better and cheaper? So  
9 those are the things we're seeing. And once  
10 somebody make that choice to make a boiler  
11 investment, you're done for a very long period of  
12 time, if not permanently, from a CHP investment.  
13 So there's this race, if you will, the switch is  
14 on or off in terms of CHP going forward, based  
15 upon those motivations right now. So if you're  
16 looking at a 12-year contract competing against a  
17 utility asset or something that's going to  
18 amortize itself over 30 years, you're just -- you  
19 can't compete, you're not in the same ballpark.

20 MR. DAVIDSON: I'll just, and some of  
21 these comments may be applied to the larger  
22 systems, selling back as well, but from the  
23 vantage point of the small CHP industry, the  
24 people that have got to put up the money for CHP  
25 plants, I think see a lot of uncertainty in

1 California about which way, you know, how certain  
2 policies are going to be implemented, and they  
3 also see a trend in the electric rate design,  
4 putting more and more of the costs into fixed  
5 costs that are either not possible to avoid when  
6 you put in CHP, or more difficult to avoid when  
7 you put in CHP. And so to me, the state needs to  
8 work hard and, Dave, I'm looking forward to  
9 CARB's efforts here, but to eliminate some of the  
10 uncertainty in the face of a lot of the end users  
11 and decision makers, and to develop some  
12 consistent policies and regulations that aren't  
13 so contradictory, as many of them are today.

14 I've got just a comment and a question  
15 for Sidney. I was very happy to hear you say CHP  
16 is energy efficiency, I think a lot of people in  
17 this room would agree with that, and we'd love to  
18 see CHP get similar treatment as energy  
19 efficiency. But the question I have for you is  
20 you talked about the capacity value of CHP, I  
21 think you were mostly talking about people that  
22 are providing a power back into the wholesale  
23 market, but the question is, I think, that people  
24 that have onsite CHP also provide capacity value.  
25 CHP as a class has an availability factor above

1 90 percent, probably closer to 95 percent, maybe  
2 even higher. I mean, shouldn't that class of CHP  
3 be entitled to some form of capacity credit? I'm  
4 just curious what your thoughts are.

5 MS. DAVIES: Well, I certainly agree that  
6 there's a capacity value for local reliability  
7 for -- even if you're not exporting, if you're  
8 just on, supplying your onsite load. The CAISO,  
9 you know, performs its annual local reliability  
10 studies, it is starting to look at its  
11 assumptions for which resources, or how much  
12 capacity is needed in a local area, and the  
13 assumptions are more evolving to recognize that  
14 not to assume that CHP is just on, and so we just  
15 see what incremental resources that we need, but  
16 to put that in the funnel as well. Now, if  
17 you're not exporting at all, I think it's going  
18 to be hard for that value to be seen. If you're  
19 a zero exporting resource, it's a little hard for  
20 the ISO to value that. But if you have some  
21 export capability, and are participating in the  
22 CAISO markets at some level, I think there will  
23 be some evolution at the ISO that will help the  
24 transparency for that, that this capacity will be  
25 seen as needed for local reliability in a more

1 clear way.

2 MR. DAVIDSON: Yeah, I would think that  
3 there are some mechanisms you could put in place  
4 to have people that want to benefit from the  
5 capacity value to be part of some reporting, some  
6 central reporting system so you can track how  
7 much of it is on line and maybe even have some  
8 kind of a dispatch function to say if you're  
9 planning any maintenance that can be put off for  
10 a month; for example, if it's in August, please  
11 put it off. I would think there's a lot that can  
12 happen to make a better use and benefit of the  
13 onsite generators.

14 MS. DAVIES: There would need to be some  
15 kind of relationship between the entity and the  
16 ISO. If you can contemplate that, then there can  
17 be a dialogue, otherwise there's really no  
18 visibility.

19 MR. DAVIDSON: There would have to be  
20 visibility, but maybe, I don't know, maybe the  
21 ISO doesn't have the appetite to deal with many  
22 hundreds of CHP users, and maybe there's an  
23 aggregator or central --

24 MS. DAVIES: I think what we are trying  
25 to work with the utilities who have a lot of

1 small distributed resources, a lot of them are  
2 wind and solar, they're QFs, but we haven't seen  
3 the distributed CHP so much yet, but we're trying  
4 to encourage aggregation and participation of  
5 those smaller resources. I would think the same  
6 could apply to the CHP. If they're willing to  
7 participate in an aggregation, the tariff  
8 threshold is if you're less than one megawatt,  
9 you don't have to participate in the CAISO  
10 markets, you have to be at least 500 KW or  
11 participate in aggregation if you're smaller than  
12 that, so there's sort of a threshold for us. We  
13 have lowered that threshold, so I guess if you  
14 get smaller resources, but aggregation becomes  
15 essential because of our systems, we reach the  
16 finiteness of our system to model all these small  
17 resources.

18 MR. DAVIDSON: Thank you.

19 MR. HARVILLE: Actually at this point,  
20 I'm sorry, I know there's a lot more to discuss,  
21 but I do need to open it up for public comment.  
22 I'll start with the audience and then I'll move  
23 to the online audience. Do we have any comments  
24 from the audience, questions? Yes, sir, in the  
25 back there?

1           MR. UHLER: I'm wondering about if the  
2 CAISO has done like a resource leveling chart  
3 like the duck chart showing how CHP would affect  
4 the duck chart. And also, do you have a  
5 dissection of the head of the duck and what those  
6 loads are?

7           MS. DAVIES: I'll have to take your  
8 suggestion back to Karen Edson who is the mother  
9 of the duck chart and let her know that the duck  
10 chart has gone viral. But that's an interesting  
11 question. We haven't.

12          MR. UHLER: Well, I have taken all of the  
13 resource watch data and done charts for every day  
14 through 2011 through now, and I find other  
15 constellations, I find hummingbirds in the chart,  
16 I find other types of shapes and such, and in  
17 looking at that, I try to find the greenest time  
18 of the day to use electricity and such, but then  
19 I also kind of see situations where if you have  
20 somebody who has intermittent CHP, you could end  
21 up with a lot of trouble, or if you have somebody  
22 who runs their CHP in a sliding cycle, not a top  
23 or a bottom, decides to dump their excess  
24 electricity into their heat load, they would be  
25 invisible to you, but totally removing that load,

1 but maybe one day suddenly needing all of your  
2 electrical load back. Just things like that  
3 because I find like the whole notion of the duck  
4 chart, it's like we've gotten this far, where is  
5 it in the fossil record? Maybe 2011 that it  
6 starts showing up? And I'm thinking we go  
7 forward on all this solar and nobody did a duck  
8 chart back in 1962 or something like that?

9 MS. DAVIES: Well, I will take that back,  
10 I think it's an interesting thought. I think as  
11 CHP is capable of being a much more flexible and  
12 much less intermittent, much more predictable  
13 than the intermittence, and to the extent it has  
14 capacity on top of that, I mean, upward ramping  
15 and downward ramping, they could provide a value  
16 that the truly intermittence can't right now.

17 MR. UHLER: Will the CHP be able to help  
18 in the ramping situations? Or can you eliminate  
19 the ramping situations like doing away with all  
20 the all-electric home situations, because there's  
21 already -- you're only 40 percent efficient on  
22 your heating in those right off the bat, and that  
23 would parlay into -- my main thing is micro-CHP  
24 -- could micro-CHP be applied against all of  
25 these all-electric homes to show the total very

1 much benefit of, instead of using 40 percent  
2 heating efficiencies they suddenly rise to 95 and  
3 introduce people to all kinds of other  
4 efficiencies. And then with those efficiencies,  
5 is it likely that those to CHP are already going  
6 to be pretty highly efficient and you're going to  
7 have to transport the electricity out of their  
8 zones because those folks actually won't use that  
9 much electricity and you'll have to be moving it  
10 to someplace else, putting more strain on a  
11 system that maybe has primary and secondary  
12 transformer situations that you can't move that  
13 electricity very easy. Taking the example of PV  
14 on the rooftop, I see stuff where people are  
15 talking about curtailing that and wanting smart  
16 inverters and things so you can shut that down,  
17 harmonic problems because it appeared that they  
18 assume that these inverters would be voltage  
19 support devices. Are all of those things going  
20 to be applied here? I understand there is some  
21 study on harmonics. Are you going to make sure  
22 all your CHP systems won't have synchronizing  
23 problems, start swinging against some of the  
24 other resources? Is that kind of thing being  
25 done?



1           MS. DAVIES: It sounds like a good thing  
2 for the Energy Commission to look at.

3           MR. HARVILLE: I think that synchronizing  
4 is part of the interconnection process and the  
5 utilities definitely want to ensure that  
6 synchronous generators are synchronous.

7           MR. UHLER: Yeah, yeah, but apparently  
8 that kind of study wasn't done way back when  
9 local utility took one of their Folsom sites and  
10 they just assumed that the inverters would be no  
11 problem, and they would support voltage. But now  
12 they're saying they're not really good for that,  
13 so my point is we've come a long way, but  
14 somebody didn't do these studies. Duck chart, is  
15 it 2011 maybe, and the fossil record? It seems  
16 way late into the process. We should do that on  
17 CHP. I totally like CHP --

18           MS. DAVIES: Yeah, I think it's a fair  
19 point.

20           MR. UHLER: -- I would like to see it  
21 succeed, but I don't want it getting pushed out  
22 because somebody says, "I now have to curtail my  
23 power and sell it in another market, or pay  
24 somebody else to take it." So thank you.

25           MR. HARVILLE: Thank you. Do we have any

1 other here? Sir?

2 MR. BLOOM: Hi, my name is Jerry Bloom  
3 and I'm counsel to the California Cogeneration  
4 Council. I've been working on CHP in California  
5 since 1980 and if we look back in the '80s, we  
6 had a certain big investor-owned utility who  
7 bragged they were QF bashers, and we had another  
8 utility who had a campaign out with a guy on a  
9 heart monitor, and if let CHP into the portfolio,  
10 there was going to be failure of reliability and  
11 stability in the system, and the guy on the heart  
12 monitor dies because the power fails. This  
13 really happened in the '80s. And my point is,  
14 we've been at this war, if you were a battle, for  
15 over 35 years now, and the reality of the  
16 situation is there's just enormous -- and I sit  
17 here frustrated, actually, you see these goals of  
18 6,500 megawatts, and 4,000 megawatts, and there's  
19 such a tremendous disconnect between the reality  
20 of what's really going on and what's really being  
21 procured. Michael Alcantar said the settlement  
22 is failing because what was supposed to happen  
23 were efficient, base load co-gen needed a home so  
24 we could do what Dorothy talked about, where you  
25 have manufacturing and people can make

1 investment, and we're getting anything but that  
2 out of this settlement. When we look at where  
3 we're going, we need, to answer your question:  
4 what do we need to change? We need a couple  
5 things, 1) we need some incentives that need to  
6 be put in place for the IOUs so that we can stop  
7 the battle. And it's the fox in the chicken  
8 coop, Tom made this point, if the person who is  
9 procuring CHP is against CHP and has been against  
10 it for 35 years, duh, what happened with the  
11 settlement? We didn't get a whole lot of CHP out  
12 of that settlement is what was really happening.  
13 So we need a different set of incentives for the  
14 utilities so that we don't have that problem.  
15 The second thing, frankly, which is the elephant  
16 in the room, and it's not just with CHP, is what  
17 is the future of the utilities, what the modern  
18 grid is going to look like, and what's the  
19 utility's role and what is the makeup? Because  
20 people talked about incentives here against  
21 bypass, and the incentives are to keep customers  
22 and the customer base. So we really have to have  
23 a real discussion about what's the modern grid  
24 going to look like, and what are we going to do  
25 with utilities. Because if you want the status

1   quo and you want to keep it the way it is, and  
2   put the utilities in charge of procurement, who  
3   don't want CHP, and look at the results we're  
4   going to get. So we have to look at utilities,  
5   we have to look at incentives utilities, and this  
6   is not to bash the utilities, it's we have to  
7   take care of the utilities, they are absolutely  
8   critical, the function they provide is critical,  
9   it's not going away, but we've got to modernize  
10  it and we have to figure out where it's going to  
11  go if we're going to solve the CHP program and  
12  get through this disconnect. And the third thing  
13  I'd like to put on the table is in terms of your  
14  question, what needs to be done, we need real  
15  policies and that may mean we even need laws.  
16  The way the RPS got pushed through was there was  
17  the Renewable Portfolio Standard, and there  
18  wasn't an option here, and we have to stop  
19  kidding ourselves that we're going to set up  
20  these programs. We spent 17 months negotiating  
21  the settlement and where have we gotten? We  
22  haven't gotten close to certainly what we thought  
23  we were keeping in terms of the existing, but we  
24  haven't gotten anywhere in terms of new  
25  generation and new CHP, as Tom Beach shared, we

1 don't have anything being developed in the state,  
2 so let's stop kidding ourselves we're going to  
3 reach 4,000 megawatts when we don't have any  
4 programs in place to get us anywhere. And if  
5 we're really going to mean this, and we're really  
6 going to go after it, we don't want to be tenth  
7 in the states or worse, as Sidney pointed out in  
8 terms of us dropping, we need real policies and  
9 we need some real laws. We need some stuff that  
10 says we're going to do it, and then programs and  
11 incentives that make it happen. But in that  
12 process, we have to figure out the utilities and  
13 take care of that, or we're never going to get  
14 through these hurdles because we're going to get  
15 mired in these proceedings, whether they're at  
16 the California Energy Commission, whether they're  
17 at the PUC, whether they're before the ISO, and  
18 the opposition that Sidney talked about, that's  
19 what's preventing us from getting anywhere. So  
20 we have to take care of the elephant in the room  
21 if we really want to make sense here and we want  
22 to progress. Thank you.

23 MR. HARVILLE: Thank you, Jerry. Do I  
24 have any comments -- oh, thank you.

25 MR. LARREA: Thank you. John Larrea with

1 the California League of Food Processors, and I  
2 just couldn't pass that up as a perfect segue.  
3 You know, one of the things we're dealing with  
4 here is the fact that we seem to choose our  
5 technologies associated with this, kind of like  
6 the high school popularity contest, whoever is  
7 the cutest and the coolest is the one who is  
8 going to receive the most attention. And so one  
9 of the things we're trying to do out here is  
10 there's a bill out right now called AB 1763 being  
11 carried by Assemblyman Perea, and what it wants  
12 to do is set up an overall energy policy. And I  
13 think this might benefit the effort being made  
14 here to be able to compare CHP against the other  
15 technologies out there, instead of the current  
16 way we have, which Mike kind of pointed out, it's  
17 not that it's not public, but it's so esoteric in  
18 terms of the people being able to deal with it,  
19 the public doesn't see the benefits that may be  
20 had through CHP. So I would put it to this panel  
21 maybe to kind of take a look at that bill and see  
22 if maybe your particular groups might be able to  
23 support that and let the Governor know that, too.  
24 Thank you.

25 MR. HARVILLE: Thank you. Sir?

1           MR. HOFFMAN: Hi. I'm Bob Hoffman with  
2 Occi, and thank you for this workshop, it's been  
3 really enlightening, and especially thank you,  
4 Sidney, for the kind words about Elk Hills Power  
5 and others' kind words, as well.

6           Just for a little bit of a correction on  
7 Elk Hills Power, it's a 550 megawatt co-  
8 generation facility. When I grew up, it was  
9 called co-generation, not CHP, but it's also CHP,  
10 and it's not 200 megawatts of CHP, it's 550  
11 megawatts of CHP, of which 200 is under contract.  
12 But it is a useful, effective useful industry use  
13 of energy in many respects.

14           But I wanted to pick up on a few things,  
15 I think, on your point on the capacity value  
16 because I look at Elk Hills Power, we're not only  
17 the largest wellhead natural gas-fired power  
18 plant probably in the west, we're probably the  
19 largest DG project, Distributed Generation,  
20 distributed energy. And to your point, I think  
21 there is a value in capacity that we're providing  
22 behind the grid, and we are exporting to the  
23 grid, so it's seen by the ISO; but even if it  
24 wasn't, I believe that there's a reduction in  
25 load, and in that load pocket, to the extent it

1 enhances local reliability, we're not in a local  
2 reliability critical area up near Bakersfield,  
3 but if it was let's say in Los Angeles, or in the  
4 LA Harbor area, like some co-gens are, I believe  
5 that that generation does in fact help the ISO,  
6 or help the grid and help the state, and because  
7 the ISO doesn't see it necessarily, it's hard to  
8 recognize or model that. So I think looking  
9 forward for either small aggregated distributed  
10 generation, or distributed energy resources, or  
11 some of the larger ones in the state, that  
12 capacity value needs to be somehow acknowledged,  
13 that attribute. Thanks.

14 MR. HARVILLE: Thank you. Do we have any  
15 questions from the online? And any more  
16 questions from the audience? Thank you.

17 MR. MARIHART: Yes, good morning. My  
18 name is Tom Marihart. I work with Western Energy  
19 Systems in General Electric. We deal with a lot  
20 of engineering companies, end users, and  
21 developers that are actually on the front lines  
22 trying to deploy Combined Heat and Power in a lot  
23 of places from, you know, the oil and gas  
24 industry to the food processing industry, to a  
25 sizeable amount of renewable projects, all making



1 maximum efficient use of Combined Heat and Power.  
2 And just a couple comments. I've had more than a  
3 few developers run into problems with just simply  
4 how to cope with AB 32 and CHP. We've been  
5 awaiting some sort of a ruling or clarification  
6 of how CHP would be treated under that regime,  
7 and some of these plants are very efficient.  
8 We're talking, you know, low heating value of 75,  
9 85, and higher percentages of total thermal  
10 efficiency. And in some cases they would be  
11 lower than the actual utility grids to which  
12 they're connected -- not the state average which  
13 is around 1,100 to 1,200 pounds of CO<sub>2</sub> per  
14 megawatt hour, but a third of that in some cases.  
15 And some of these customers have actually held  
16 off doing projects and doing CHP because they  
17 don't know how they're going to be treated under  
18 AB 32. Maybe one possible way to do that is to  
19 set a threshold above which, if you have a basic  
20 efficiency, that you should be exempt from AB 32  
21 for the gas that you're using to drive CHP,  
22 especially in some of these critical areas of  
23 food processing, energy production, and other  
24 areas that, when the grid goes down, maybe having  
25 that resource there would be able to provide off-

1 grid support so they don't lose money and have  
2 higher costs of doing business in California,  
3 you know, something Dorothy touched on because we  
4 really don't have exactly people beating down our  
5 door to do business in California. And CHP is  
6 one of the few technologies out there where you  
7 have the ability to use available natural gas to  
8 produce energy at half the cost of the grid in a  
9 lot of cases.

10           And something else that's been in the way  
11 of some of these projects is, you know, half the  
12 projects we work on are renewable projects, the  
13 other half are fossil fuels. And all the  
14 resources in the self-gen incentive program  
15 pretty much are gone for biogas, they've been  
16 pretty much cannibalized by other technologies  
17 that are less efficient like fuel cells and  
18 batteries. And most of these things can't get  
19 above 70 percent efficiency, in fact, many of  
20 them raise grid emissions and grid costs. And  
21 for all of those funds to immediately go to those  
22 other more, I'd say, popular technologies,  
23 harking back to the other gentleman's comment on  
24 like the high school popularity contest, it  
25 doesn't make us more competitive, it makes us

1 less competitive, it raises the cost of our  
2 energy in the state. So we should incentivize  
3 efficiency and lower cost to deploy technologies  
4 to help drive down the costs of doing business  
5 and powering business in the state. So I would  
6 implore you to have more SGIP oversight, some of  
7 the renewable fuel use reports from past years  
8 like 2013 have yet to even be published, so we  
9 don't even know who has used what and how  
10 effectively, and many of these companies are  
11 still heavily over-subscribed in the SGIP  
12 program, in fact, they've pretty much taken a  
13 good chunk of the funds, leaving very little if  
14 anything for true renewable biogas development to  
15 electricity, for example.

16 I'd also point out that some of these  
17 other technologies have favorable treatment on  
18 interconnections. What if above a certain  
19 percentage of efficiency were able to actually  
20 net meter CHP? That would be a help. If you're  
21 above a certain base load of efficiency above  
22 that of most common fuel cells today, shouldn't  
23 any technology suitably efficient be able to do  
24 that? That would help support the grid and roll  
25 out quicker deployment of these technologies.

1 And there's also the old gripe of standby fees  
2 and departing load fees. You know, most one  
3 megawatt facilities are at about a one to two  
4 cent kilowatt hour disadvantage over some of the  
5 net metered equipment because they're exempt from  
6 those fees. CHP 10-cent power is at about a 20  
7 percent disadvantage, and they can actually  
8 produce dispatchable base load, island capable  
9 resources to support critical infrastructure,  
10 whereas other net metered things typically can't,  
11 they have to go down when the grid goes down.  
12 So, I mean, we're really hamstringing one of the  
13 lowest cost, most efficient resources that we  
14 have, that we could deploy in the state. And  
15 that's all I have to say for the time being, I'd  
16 just like to see, again, some AB 32 clarity for  
17 CHP, I'd like to see more SGIP oversight for the  
18 funds, and I'd like to see some simplification  
19 for some of the interconnect standards and fees  
20 that CHP is seeing today. That will help get you  
21 more quicker if you really want it. Thank you.

22 MR. HARVILLE: Thank you. Do we have any  
23 other comments? All right, then at this point  
24 this will conclude this panel. There's been so  
25 much good discussion that we need to make up a

1 little bit of time, so I'm going to take just a  
2 five-minute break now, please, stretch your legs,  
3 and like I mentioned there are restrooms straight  
4 across the hallway here. We will start the  
5 second panel at 11:20 by this clock over here,  
6 and if I could just have all the panelists for  
7 the second panel take your seats before the break  
8 is over. Thank you.

9 (Recess.)

10 (Reconvene.)

11 MR. HARVILLE: All right, our second  
12 panel of the day is going to focus on small CHP  
13 and by "small" for these purposes we're thinking  
14 up to 20 megawatts. And I know we've had a lot  
15 of discussion already on some of the large ones,  
16 specifically Elk Hills, which is a very large co-  
17 generation facility. I've already introduced  
18 him, but you're moderator for this panel is going  
19 to be Keith Davidson over here on the side here,  
20 and he will introduce the other panel members as  
21 they come, but we're going to start off with a  
22 presentation from you, Keith?

23 MR. DAVIDSON: Yeah, I just want to make  
24 a few introductory remarks and, you know, this is  
25 small CHP. I think different people here might

1 define small CHP differently, but for the  
2 purposes of this workshop, it's less than 20  
3 megawatts. And can I get the next slide, please?

4 And this is our panel and I think  
5 everybody is here except the person that is last  
6 on the panel list, Casey Houweling, he should be  
7 on his way right now from the airport to here, so  
8 we put him last so hopefully we'll be able to  
9 hear his story, which I think is pretty  
10 fascinating. And what I'll do is introduce each  
11 panelist right before they give some remarks.

12 So if I could have the next slide,  
13 please, I just want to put a couple things in  
14 perspective. The California Energy Commission  
15 sponsored a CHP Policy Analysis and Market  
16 Assessment a couple years ago, it was published  
17 in 2012, I think, on the CHP market in  
18 California, and in the size range that we're  
19 going to be interested on this panel, less than  
20 20 megawatts, they identified a market potential  
21 of customers and new growth activity that was  
22 anticipated over the next 15-18 year period to  
23 yield the opportunity for an additional 11,000  
24 megawatts of new Combined Heat and Power in  
25 market applications that had the right kind of

1 market characteristics or application  
2 characteristics to promote an efficient CHP  
3 system.

4           They also looked at various policy  
5 scenarios and what a projected implementation  
6 would be over that period of time, several  
7 scenarios, but the most aggressive scenario for  
8 policy and market support for CHP said that you  
9 could have an additional 3,500 megawatts of CHP  
10 -- again, this is in a less than 20 megawatt size  
11 range -- in place by the year 2030. But what we  
12 want to do in this workshop is kind of share some  
13 CHP experiences and we've got a couple case  
14 studies and other people on the panel that have  
15 some real world experience with selling,  
16 implementing and operating CHP, and we want to  
17 try and better understand the reasons for the  
18 current lackluster CHP market activity, and then  
19 identify some recommendations that put small CHP  
20 on a robust implementation trajectory. Next  
21 slide, please.

22           What I thought I would do was just -- I  
23 picked a couple of topics that I, I don't know, I  
24 may have missed some of the panelists, but I  
25 picked a couple of topics that I don't think were

1 necessarily being addressed, but that I think are  
2 important. And one of them I want to just touch  
3 on is AB 32 that Tom from Western talked about,  
4 and the cap-and-trade impacts. And what you see  
5 there on the right is the blue bar represents the  
6 marginal resource for 2020 that the CPUC has  
7 identified, is what CHP would displace, base load  
8 resource would displace in the year 2020, and the  
9 two bars on the right, the green bars, one of  
10 them is a turbine, one of them is an engine, are  
11 kind of the net CHP emissions, and so you  
12 subtract out, you take the total emissions and  
13 you subtract out the emissions you otherwise  
14 would have had with your gas boiler that you're  
15 displacing, and you'd come out with a net  
16 greenhouse gas footprint. And so you can see  
17 that in terms of the value to the state, the  
18 difference between the blue bar with the red  
19 transmission and distribution piece on top minus  
20 the tops of the green bars give you what the  
21 greenhouse gas value is for Combined Heat and  
22 Power from a greenhouse gas emission point of  
23 view.

24 But then I want to compare that against  
25 what happens with the economics because in 2015



1 it doesn't matter anymore if you're in cap-and-  
2 trade because the cost of CO<sub>2</sub> is going to be  
3 passed along in the price of gas to customers  
4 that aren't in cap-and-trade, and so this affects  
5 most people with the possible exception of the  
6 energy intensive trade exposed industries that do  
7 get some free allowances for a certain period of  
8 time. But for all those people that are into the  
9 full brunt of cap-and-trade and all those smaller  
10 customers that are going to see the cost of CO<sub>2</sub>  
11 in their price of gas, that price is also going  
12 to be passed along to the electric retail price  
13 to the consumers, but not in the same manner as  
14 the avoided emissions is calculated. It really  
15 gets passed along in terms of a blend of fossil  
16 fuel generation versus non-fossil fuel  
17 generation. And you can't see that graphic off  
18 to the left very well, but there's a 2012 fuel  
19 mix for electricity that is in kind of the second  
20 column there for 2012, that's a CEC report, 43  
21 percent natural gas, a little over seven percent  
22 coal, 15 percent eligible renewables, and then  
23 about nine percent large hydro, and then there's  
24 some unspecified resources that get into the mix,  
25 as well. And then I kind of tried to guess a

1 little bit as to what it might be like in 2020, I  
2 x'd out the coal, and I made the renewables 33  
3 percent. And so what that kind of red pinkish  
4 bar represents is what the average greenhouse gas  
5 footprint is for the California grid as a whole  
6 in 2020. And you can see that, as a whole,  
7 that's quite a bit less than what CHP does, which  
8 is unfortunately the way the economics are going  
9 to show up to users of Combined Heat and Power.  
10 Next slide, please.

11 And so this just kind of looks at one  
12 situation, this is what happens if CO<sub>2</sub> gets up to  
13 \$40.00 a ton, and as Tom mentioned, a lot of  
14 people when they're looking at CHP and trying to  
15 figure out what is cap-and-trade, what is AB 32  
16 going to do to us, they don't necessarily just  
17 look at, "Well, CO<sub>2</sub> is selling for \$15.00 a  
18 metric ton," they're saying, "What is my  
19 potential exposure?" And I put \$40.00 a ton up  
20 there as it might not be the ultimate exposure,  
21 but it's probably the high end of where people  
22 think that it could realistically go. And in the  
23 blue part which is above the zero cents a  
24 kilowatt hour, it says your value to the state  
25 basically as a CO<sub>2</sub> reducer in the state is a

1 little less than five cents, or \$.5 a kilowatt  
2 hour, or I think it's like \$.043, I can't read  
3 that.

4 But in terms of your economic penalty  
5 that you're going to see as a result of cap-and-  
6 trade, it's like negative, so you add the two  
7 together, you get almost close to a one-cent  
8 kilowatt hour difference between what it's  
9 costing you versus what you should be receiving  
10 if the benefits were in line with the economics,  
11 which they don't appear to be the way that this  
12 is being implemented. So next slide, please.

13 So that's kind of just a little blurb on  
14 cap-and-trade, AB 32. And then the other one I  
15 wanted to show was how important rate design can  
16 be to CHP, and what I've shown here is Southern  
17 California -- Cal Edison, investor-owned utility,  
18 and LADWP which is a municipal utility, and I  
19 looked at a current economic case for SCE versus  
20 LADWP, the same technology with a 1.1 megawatt  
21 engine system, and you can see that in LADWP's  
22 case there's really nothing in the rates that you  
23 can't avoid with CHP, and in SoCal Edison  
24 territory there is standby chargers and there's  
25 departing load chargers, which you can't really

1 avoid under any circumstances, at least as I  
2 understand it. And those two charges together  
3 represent about 27 percent of the cost of  
4 electricity that otherwise would have been  
5 avoidable if you were treating things the same  
6 way as LADWP does. So you take a 27 percent hit  
7 off the top that there's no way, nothing you can  
8 do to really get at that penalty. And what's not  
9 shown here, all the other kind of demand charges  
10 and things which are very very significant, but  
11 with reliability and I would advocate that,  
12 wherever possible, you put in more than one unit,  
13 and maybe even put an N+1 unit to really get at  
14 avoiding some of these other demand charges. And  
15 I just -- the trend seems to be on rate design,  
16 at least in California, is to put more and more  
17 cost into the fixed charges and demand charges,  
18 and less and less in the energy charges. So  
19 that's kind of a trend.

20 I would point out that there is a special  
21 rate that's been set up for people that have  
22 renewable resources that the three investor-owned  
23 utilities offer, that have a lower demand charge  
24 and a higher energy charge, so the rate is the  
25 same, but you don't get penalized if you're down

1 temporarily, and I would submit that in the case  
2 of Combined Heat and Power, that really isn't  
3 vulnerable to having a whole class of customers  
4 go out just because a cloud comes over, that as a  
5 class, you know, they might be 90-95 percent  
6 available as a class, and would very much benefit  
7 by a like rate, similar to what's being offered  
8 for the renewable industry. And if I could go to  
9 the next, I think that's really it. So you can  
10 turn that off. I'm going to go ahead and turn  
11 things back over to the panel now.

12           And our first panelist is Debbie Chance  
13 who serves as General Manager of Commercial  
14 Regulatory Strategy for Chevron Power and Energy  
15 Management, which provides comprehensive  
16 commercial engineering and operational support to  
17 improve the reliability and efficiency of Chevron  
18 Power operations worldwide. Debbie provides  
19 guidance on regulatory matters to major capital  
20 projects and base business, as well as leads  
21 Power Supply Agreement negotiations for Chevron  
22 assets. Debbie has extensive experience in the  
23 Power and Gas industries, both domestically and  
24 internationally, and graduated cum laude from  
25 Rice University with a Bachelor's Degree in

1 Managerial Studies and Economics. Debbie.

2 MS. CHANCE: Thank you so much for  
3 inviting me, Jason, I really like talking about  
4 CHP. All right, we've already done the intro  
5 twice, so I'll just get right down to it. It's  
6 really easy to think of Chevron as big CHP, and  
7 actually you would be right, we have many very  
8 large CHP plants, but you may not realize that we  
9 also have quite a few 20 megawatt and lower  
10 plants, and we do quite a few small CHP plants,  
11 as well, to improve efficiency in our operations.  
12 So I will focus the majority of my remarks today  
13 on small CHP. Next slide.

14 The topic was deciding whether to invest  
15 in CHP, and the most important question is, does  
16 it fit your operations? Can it meet the needs of  
17 your business efficiently and economically? For  
18 Chevron, the answer is yes. For Chevron, it's  
19 all about the heat. We're a very energy  
20 intensive business, our interest in CHP is about  
21 the "H," not so much about the "P." The "P"  
22 makes it more attractive in a state like  
23 California with high delivered power prices.  
24 We're thermally driven and our business is energy  
25 intensive with a huge steam demand. As a large

1 energy user, we always look for ways to increase  
2 our efficiency of our operations, and CHP allows  
3 us to reduce greenhouse gas, to reduce fuel  
4 consumption, and to operate more economically.  
5 If we could go to the next one, please?

6           So I'd like to talk to you about economic  
7 and regulatory challenges that CHP faces.  
8 Departing Load has got to stop, full stop. I'm  
9 both personally and philosophically opposed to  
10 paying exit fees. Surely, we could at least  
11 agree, if you want to agree to eliminate  
12 Departing Load, you could at least agree to limit  
13 how many years you have to pay Departing Load on  
14 a project basis. We acquired a CHP asset in San  
15 Joaquin Valley 13 years ago that was paying  
16 Departing Load charges and we are still paying  
17 Departing Load charges every month, for 13 years  
18 now. Under the current rule, we will continue to  
19 pay Departing Load charges into perpetuity.  
20 Surely we could agree to some time limit on how  
21 long these charges can be applied.

22           Behind the Meter issues. We have been  
23 operating in California for over 100 years. The  
24 most likely place for us to make energy  
25 efficiency improvements in our operations are

1 actually in our operations, unsurprisingly. But  
2 that seems to put our existing contracts at risk.  
3 We had a very frustrating experience with the  
4 pilot project. We had a patented technology that  
5 we wanted to test, we wanted to install this  
6 small CHP plant on an existing operation. And  
7 initially our existing contract was put at risk.  
8 The proposed site had an interconnection for 20  
9 megawatts, but we only exported around eight  
10 megawatts. The project was small, it was less  
11 than a megawatt, and it qualified for AB 1613,  
12 but we would have had to build and pay for an  
13 entirely separate interconnection had we decided  
14 to go with an AB 1613 contract. Ultimately we  
15 were allowed to add the small project to our  
16 existing contract by limiting the export  
17 capability, but it took us four years to do this.  
18 And unfortunately the project didn't work, I'll  
19 have to tell you that right up front, it was a  
20 pilot, it was a test, and it didn't work. And  
21 we're currently decommissioning this project.  
22 But we would have loved to have had that news  
23 sooner than later, four years later. Sadly, I  
24 think this will stifle innovation here in  
25 California. We will look for other places to



1 pilot new ideas.

2           Before we leave the behind the meter  
3 issues, I actually would be remiss if I didn't  
4 mention a positive thing that has happened with  
5 us. We had to get a new contract for one of our  
6 refineries and actually PG&E was very open, they  
7 listened to what we needed, and they allowed a  
8 great deal of flexibility for that facility. It  
9 was a good outcome and I have to acknowledge  
10 that, and I worked with Evelyn on that, and I  
11 wish Roy were here, but that was a very good  
12 negotiation and we appreciate that.

13           So leaving behind the meter behind us,  
14 I'd like to return to AB 1613. AB 1613 contracts  
15 have attractive rates, but they've proven  
16 difficult to execute. You can't use an existing  
17 interconnection. We have a repowered plant in  
18 San Joaquin that qualifies for an AB 1613  
19 contract, and we requested our first AB 1613  
20 contract in January of 2012. We hope that we're  
21 close to execution of this contract. You know,  
22 first the certification process itself takes  
23 time, the mechanism for greenhouse gas  
24 reimbursement is not straightforward. Basically  
25 we've been working on this agreement for over 30

1 months and we're hopeful that we will get this  
2 done. Next slide, thank you.

3           So how can the State support the  
4 development? Well, let's remove the barriers,  
5 eliminate departing load charges, or at least  
6 limit how long departing load charges can be  
7 charged. The interconnection process is very  
8 rigorous, and rightly so, but it's also very  
9 rigid. It's hard even when you're already  
10 connected to connect. Let's look at just another  
11 example. Let's assume you have a site that was  
12 studied and an interconnection that was built for  
13 10 megawatts, but in reality you only export four  
14 megawatts. It shouldn't be hard to add a three  
15 to five megawatt facility behind that meter, but  
16 it is. It should be a no brainer to add a pilot  
17 project, or a small bottoming cycle plant for  
18 efficiency improvements, it's in the scope of the  
19 original approved interconnection. In the  
20 example I gave earlier, it took us four years to  
21 do that.

22           I'd also ask that you protect our  
23 industrial process. We are balancing a very  
24 complex steam plant operation, we're not a  
25 merchant plant, we're in this for the heat, we

1 can't be dispatched, we need stability for our  
2 operations, so don't change our existing  
3 contract, don't ask us to ramp up or turn down,  
4 except in emergency situations, and I don't mean  
5 economic emergencies -- true emergencies. Again,  
6 we're balancing a complex steam operation.

7 CHP should be in the toolbox for both the  
8 State and the utility, it should be part of your  
9 absolute toolkit for greenhouse gas reduction and  
10 for energy efficiency: deem CHP energy efficiency  
11 measure, deem CHP a compliance mechanism for  
12 greenhouse gas reduction, deem the waste heat  
13 capture as clean generation. There was a paper  
14 that the EPA and Department of Energy put out in  
15 August of 2012 called "CHP: Clean Energy  
16 Solutions." And in this paper they state that 23  
17 states recognize CHP in one form or another as  
18 part of their Renewable Portfolio Standards, or  
19 in their Energy Efficiency Resource Standards,  
20 make it simpler to do the right thing. I've seen  
21 numerous lists that are compiled about barriers  
22 to CHP, and I was encouraged to hear Dave talk  
23 about moving from an inventory list to an actual  
24 to-do list, and we fully support that. Thank you  
25 very much.

1                   MR. DAVIDSON: Thank you. And Jason,  
2 we'll put questions off and discussion until  
3 after all the panelists talk. Thank you, Debbie.

4                   Our next panelist is Steve Acevedo.  
5 Steve is the President and CEO of Regatta  
6 Solutions, which is Capstone Turbines' Western  
7 U.S. distributor covering California, Oregon,  
8 Washington, and Hawaii. Steve leads these  
9 efforts having 25 years' experience in energy and  
10 high technology entrepreneurial management,  
11 energy and data center consulting, and  
12 infrastructure support. Steve.

13                  MR. ACEVEDO: Good morning. Jason, how  
14 long do I have?

15                  MR. HARVILLE: Fifteen minutes.

16                  MR. ACEVEDO: Fifteen, okay. I represent  
17 Capstone Turbine on the West Coast, specifically  
18 here in California, since we're talking about  
19 California issues today. We have represented  
20 Capstone for the last five years. We are from a  
21 revenue, I guess, success standpoint, we're in  
22 the top five distributors worldwide for Capstone,  
23 so we have been very successful moving CHP  
24 projects in the California arena, despite all the  
25 barriers and setbacks that I think you'll hear

1 here today.

2           When I wake up in the morning, you know,  
3 it's a new day and I like to focus on the  
4 positive aspects of doing business, so that's  
5 what I kind of want to share with you, with the  
6 15 minutes that I have, and hopefully we'll get  
7 some questions after this thing.

8           Who are the markets we serve? Food  
9 processors, manufacturers, healthcare, and oil  
10 and gas, but not specifically just all oil and  
11 gas, we're doing a lot of -- even with some of  
12 our oil and gas clients, we're doing some CHP  
13 applications. We've had a significant amount of  
14 success in some of the healthcare and hospitality  
15 markets, hotels for us are a great venue for CHP  
16 where we can actually come into actually heat  
17 pool water.

18           Our technology isn't the sexy technology,  
19 I mean, what we're selling is a hot water heater  
20 that happens to produce electricity, or an air-  
21 conditioner that happens to produce electricity.  
22 It's that basic, but it's that basicness that  
23 really talks about a level of efficiency and a  
24 level of improving operating expense for our mid-  
25 market clients that we serve. So we're dealing

1 in the mid-markets. Our typical projects average  
2 between \$2 to \$3 million all in, and that's a  
3 total product and construction cost. We're  
4 seeing higher end with Capstone's product line,  
5 we're seeing a lot of higher end entre into  
6 megawatt plus projects, which of course is taking  
7 the revenue numbers and taking it up.

8           We typically have, you know, I call it  
9 kind of the four challenges of doing a  
10 transaction in these mid-market spaces. You  
11 know, the first one, of course, is C-level  
12 executives that you can actually do something  
13 with thermal energy that makes sense on their  
14 bottom line. So after we go through that  
15 process, the next one is dealing with the actual  
16 construction cost. In a lot of the environments  
17 that we're selling our product in, you're dealing  
18 with a lot of retrofitting, so that becomes  
19 costly. So if you want to look at it maybe like  
20 a new incentive for CHP, if we can maybe incent  
21 for like new construction, new industrial  
22 construction, that maybe there are some  
23 incentives out there to consider implementing CHP  
24 as part of a new construction element because  
25 that might reduce the overall cost and acceptance

1 of the technology that we deal with. So dealing  
2 with the construction cost in terms of reducing  
3 it, we've had a number of instances where, you  
4 know, we've worked with a client that brought in  
5 three or four different construction companies,  
6 and all of a sudden had that business case taken  
7 from, let's say, a three to four-year payback to,  
8 you know, all of a sudden it's a six or seven-  
9 year payback, so those are the economics that  
10 kind of basically kill a deal for us.

11 On average, the kinds of projects that  
12 we're seeing our customers accept typically have  
13 between a three to five-year payback, so those  
14 are some pretty good economics, particularly for  
15 a firm to invest in their existing  
16 infrastructure.

17 Some of the additional issues and  
18 considerations for clients are, you know, are  
19 they going to stay in the state? So, I mean, if  
20 they're planning on moving, then they're not  
21 going to be investing in the technology. And so  
22 that's a higher level issue from a State  
23 economics standpoint that I think needs to be  
24 considered.

25 The next items are the air permitting and

1 interconnect. From an air permitting standpoint,  
2 for at least for our technology, we're considered  
3 best available control technology for all of the  
4 Air Quality Management Districts in the state, so  
5 it's not so much a question of are we going to  
6 get permitting, the question is when. And these  
7 projects get delayed significantly, as much as  
8 nine months. So we can go through a sales cycle  
9 and actually convince a business to invest in the  
10 project, and so that will take maybe four, five,  
11 six months, but we can't start the project for  
12 another nine months until we get Air permitting.  
13 And that's, you know, you talk about  
14 inefficiency, that's crazy. And so much happens  
15 in the course of a business over nine months  
16 that, you know, you could have that decision that  
17 the Board made, you know, nine months ago,  
18 somehow turned or moved out in the future because  
19 something else more pressing came up in the  
20 business. So that's a dilemma that we face where  
21 there's just the timing of it.

22           The interconnect, we're Rule 21  
23 compliant, we're plug-and-play into the grid;  
24 however, depending on the situation, you're going  
25 to get delays. We had with a couple of projects,



1 we actually had some unnecessary delays, and I  
2 think there were some politics involved there,  
3 but if the utilities could assist in that  
4 process, that would again reduce the sales cycle.  
5 A typical sales cycle for our projects, between  
6 one and a half to two years is basically a sales  
7 cycle, so opportunities that we're working on  
8 today are opportunities that we're probably going  
9 to go off and sell and commission in 2015, maybe  
10 in 2016. So it's from a challenge as a small  
11 business from a cash flow challenge to invest in  
12 growth of our business, that's another dilemma  
13 that we have and I would think that, you know,  
14 any of the other small businesses that are  
15 involved in moving CHP forward to clients, that  
16 that is a clear challenge. So if we were to  
17 reduce some of the length and time for those  
18 sales cycles, I think we'd probably see a lot  
19 more companies engaged with us in moving CHP  
20 forward because they could make a business out of  
21 it.

22           The last challenge is really the  
23 financing aspect of it. A lot of it is just  
24 really sort of understanding the technology. I  
25 think from a Capstone perspective, I think the

1 bankability of our product has improved, but even  
2 with that, the banking community and the cost to  
3 fund the projects can actually kill a project.  
4 We've had a number of brokers come in and they  
5 want to add another 15 percent to the  
6 transaction, so you go talk about taking the  
7 economics, and now you're looking at a 10-year  
8 payback because of the cost of money and cost of  
9 funds. And for our mid-market customers, they  
10 don't have readily available two and a half,  
11 three million dollars of cash just to go and  
12 invest in a project, so financing is going to be  
13 a key focus for that.

14           We're encouraged about the future. We've  
15 got an incredible pipeline ahead. We've got two  
16 hospitals in Southern California that we'll have  
17 commissioned hopefully by the end of the year.  
18 We're dealing with some OSHA compliance issues  
19 there and we have some hotels, as well, that we  
20 will have coming up by the end of the year  
21 commissioned. So there will be a lot more  
22 success stories that you'll be able to choose and  
23 pick across industry as an example of how mid-  
24 market business is using CHP to improve their  
25 bottom line.

1                   MR. DAVIDSON: Thank you, Steve. All  
2 right, our next panelist(s) is a tag team, so I'm  
3 going to introduce both of them, and then turn  
4 things over to both. First is David Erickson and  
5 David is a Regulatory Analyst in the Grid  
6 Planning and Reliability Section of the Energy  
7 Division at the CPUC. Dave focuses primarily on  
8 Smart Grid issues, Demand Response and  
9 Reliability, and is co-author of CPUC White  
10 Papers on Cybersecurity and Regulatory  
11 Implications of Microgrids. Prior to the CPUC,  
12 Dave was a consultant working with nonprofits and  
13 local governments on carbon emission reduction  
14 strategies and energy transportation in  
15 wastewater and solid waste sectors, and was the  
16 lead author in the 2008 Sonoma County Community  
17 Climate Action Plan. Dave has a B.S. in  
18 Environmental Studies in Planning Energy  
19 Management and Design from Sonoma State  
20 University.

21                   And the other half of the tag team is Jim  
22 Reilly. Jim is the principal of Reilly  
23 Associates and has worked as an Independent  
24 Consultant in the Energy sector for more than 25  
25 years. God, a lot of us the same age have worked

1 in the energy sector 25 year. (Laughter)

2 Jim has completed numerous Market Grid  
3 and Microgrid projects and workshops for clients  
4 in North America, Japan, and Europe. Jim  
5 provides consulting services to the U.S.  
6 Department of Energy Office of Electricity on  
7 Research and Development Planning for Microgrids,  
8 and to NIST for Smart Grid Interoperability test  
9 bed. Jim holds degrees from Georgetown  
10 University and Columbia University. So I guess I  
11 turn it over to David first? Okay.

12 MR. ERICKSON: Okay. Thanks, Keith. I'm  
13 focusing on questions 3 and 4 here today, which  
14 are more for what's the direction the state might  
15 be taking and where might we address some of  
16 these barriers that folks have talked about.

17 Before I start, I should just say that,  
18 although I'm a CPUC employee, my opinions are my  
19 own, and I don't speak for the Commission on  
20 matters of policy or any ongoing proceeding.

21 So today I wanted to just focus on  
22 basically three points. The first is that we  
23 would like to suggest that you consider CHP as  
24 one element of a portfolio, an optimized  
25 portfolio, of Distributed Energy Resources, or

1 DER, that include Demand Response, Electric  
2 Vehicles, Storage, as well as intermittent  
3 renewables, that are integrated with a control  
4 system to serve a well-defined geographic area.  
5 So that's really the definition of a Microgrid.

6           The second is designing an optimized  
7 portfolio should be based on the specific thermal  
8 and electric load characteristics of a particular  
9 area. And that can actually result in a  
10 reduction in cost of the various resources, and  
11 an improvement in performance.

12           And then finally, the third point is  
13 there are locational benefits to where you place  
14 things, and I think we are pretty clear on that.  
15 But we're going to be considering that in a lot  
16 more detail in an upcoming proceeding in the  
17 Commission, which we don't have the procedural  
18 framework for it yet, but it's based on what's  
19 now called Section 769 of the Public Utilities  
20 Code. It was a part of a recent legislation  
21 called AB 327, which was a massive omnibus thing  
22 that included a lot of different elements, but  
23 the Section that became Section 769 calls for the  
24 utilities to develop what this Code Section calls  
25 Distributed Resources Plans by July of next year,

1 that specify optimal locations for distributed  
2 groups of distributed energy resources. And, you  
3 know, this obviously includes CHP, and we hope  
4 that it may provide or can provide a new  
5 procedural framework for a CHP deployment. Those  
6 are really the three things I wanted to talk  
7 about today.

8           So if we can go to the next slide,  
9 please. I wanted to just put up a definition of  
10 a Microgrid because a lot of people, when you say  
11 "Microgrid," they say, "Well, what's a  
12 Microgrid?" So we're really -- so I'll let you  
13 just look at that, I won't read it -- but really  
14 what it is, we're trying to advance the notion of  
15 an advanced Microgrid. So if you go to the next  
16 slide, this is sort of a pictorial representation  
17 of an Advanced Microgrid, so you can see at the  
18 very top it includes CHP, thermal storage, as you  
19 move down you look at the loads, and of course  
20 these loads can respond to Demand Response  
21 signals, and then at the bottom you see the  
22 shedable loads, and throughout you see the  
23 distributed resources. Now, these are all  
24 potentially distribution connected, right, so  
25 potentially they reside on a particular

1 distribution feeder. And there is a control  
2 system which is the red box, CC, which actually  
3 manages the dispatch of these various resources.  
4 So really the key here is to note that this is a  
5 portfolio of resources that are managed by a  
6 control system, and it can operate in island  
7 mode, which is where it is providing all the  
8 electricity and potentially thermal energy for  
9 that particular set of loads.

10           So if you go to the next slide, big old  
11 long list here, but there are many benefits to  
12 approaching electric supply in this way,  
13 including thermal energy supply. We see reduced  
14 purchases of grid power, reduced purchases of  
15 fuel, reduce resource interconnection cost,  
16 additional value stream creation, and this is  
17 actually a key one, that the Microgrid can  
18 actually look to the grid like a multi-function  
19 resource, i.e., it can perform as an exporter of  
20 power, it can perform as a controllable load, it  
21 can either curtail or it can increase  
22 consumption, it can drop off the grid altogether.  
23 And these are all valuable characteristics.

24           And this is a little bit of a hint of how  
25 some of the economic issues can be addressed that

1 both Keith and Steve mentioned earlier, and also  
2 Debbie, regarding departing load and the various  
3 charges that are assessed for distributed  
4 generation currently.

5           And then a really key point here also is  
6 it can enable the greater integration of  
7 renewables, so it can enable the higher  
8 penetration of renewables because it can act as  
9 essentially a load balancing, or a balancing area  
10 through the use of Demand Response.

11           So that's where I'd like to transition  
12 over to Jim, who is going to talk a little bit  
13 about optimization, and how tools can play into  
14 the optimization of a Microgrid. So take it  
15 away, Jim.

16           MR. REILLY: Thank you, Dave. I first  
17 came to an awareness of the importance of CHP as  
18 a renewable energy resource and also as the prime  
19 mover for economic value in Microgrid from work  
20 that started about 18 months ago with the U.S.  
21 Department of Energy, which has quarterly  
22 meetings with five of the leading national labs,  
23 Sandia, Lawrence Berkeley Lab here in California,  
24 and the focus of the work for this work with the  
25 National Labs has been to meet the DOE goals for



1 reducing CO<sub>2</sub> emissions and increasing reliability  
2 now, and especially resiliency after the weather-  
3 related events on the East Coast, which is a  
4 primary engine for moving Microgrids forward.

5           So when I learned from this work with the  
6 National Labs that CHP was really really  
7 important to the viability of a Microgrid, I  
8 said, "Well, where does the evidence come from?"  
9 And it came from work that had been done by  
10 Lawrence Berkeley Lab in CHP here in California.  
11 And the Lawrence Berkeley Lab has developed a  
12 tool called DER-CAM to analyze the distributed  
13 resources in the context of economics and  
14 optimization, CO<sub>2</sub>, the many different variables  
15 that are optimized. So I discovered that they  
16 did a study using this DER-CAM tool where they  
17 optimized all energy sources, CHP, solar,  
18 storage, even heat pumps, with loads from  
19 buildings which in effect was as study of a  
20 Microgrid. And the result of this is that it  
21 actually gauged the CHP potential in the mid-  
22 sized commercial buildings, which were the loads  
23 that were identified in this study. So to do  
24 this, they filtered a sample containing buildings  
25 with electrical peak between 100 kilowatts and

1 five megawatts, from a database containing 2,800  
2 different building types. This resulted in a 138  
3 different DER-CAM building models representing  
4 about 35 percent of total consumption in the  
5 State of California. The results are shown in  
6 this chart, the one in the center. Business as  
7 usual for these loads, normal supplies is in  
8 blue. The DER-CAM optimization results are  
9 stated in the red column there. In this  
10 scenario, the results in red were obtained by  
11 minimizing costs; now, remember, this is over a  
12 range of all these building loads and over a  
13 range of all these different resources,  
14 generation resources -- including storage here.  
15 And they assumed fuel cells, as well, they used  
16 SGIP incentives in California, and they had a  
17 maximum of a 10-year payback for reasons of being  
18 across the board for the analysis, and the  
19 results are really interesting in that, just on a  
20 cost minimization aspect, it was shown that CHP  
21 and photovoltaics got selected by the model as  
22 being the cost minimization, the optimal  
23 combination, and that in so doing you get a  
24 result that's significant reduction, same time in  
25 CO2 emissions. So what do we do about this model

1 in the State of California and what do we do  
2 about it to encourage CHP, which is a neglected  
3 resource here?

4           So I've only got three slides, so let's  
5 go to the next one here. The modeling tool, just  
6 to give you a hint about what it is, we'll tell  
7 you what we can do in California in a minute with  
8 it, but DER-CAM, as I said, optimization tool,  
9 and you can find optimal capacity and dispatch of  
10 Distributed Energy Resources to minimize the  
11 cost, as we showed in the study, and/or CO<sub>2</sub>  
12 emissions in building Microgrids, and you can  
13 play with the tradeoffs as you wish, according to  
14 where the incentives are if you have cap-and-  
15 trade, you don't have cap-and-trade, you get a  
16 subsidy, you don't get a subsidy. The  
17 optimization problem is solved using a stochastic  
18 mixed integer linear programming, and it  
19 considers energy management strategies across the  
20 range, as well. And the two main branches of  
21 this tool are investment and planning and  
22 operations, and you might say, well, you can  
23 study this, but can you make it work with a  
24 CAISO? The answer is definitely, yes. So next.

25           MR. ERICKSON: All right, sir. Thanks,

1 Jim. So you could ask how friendly are we to  
2 Microgrids today in California, the general  
3 advanced Microgrid that we've been talking to,  
4 multiple customer, single existing distribution  
5 network? The answer is not very. There are many  
6 barriers. And we're hoping that Section 769 work  
7 will move us in the direction of reducing some of  
8 these barriers, or at least shining the light on  
9 them and making them more -- making the  
10 regulatory framework more friendly to Microgrids.  
11 So the next slide, please.

12 One of the big issues with Microgrids is  
13 where do you put them. So we're hoping that,  
14 again, as we explore the locational benefits that  
15 are being considered in Section 769, we can  
16 identify a methodology possibly based on existing  
17 CHP, but possibly also based on opportunities for  
18 new small scale CHP that are focused on the  
19 distribution system areas that provide the lowest  
20 interconnection costs, and the most easily sort  
21 of accessible loads. So what does that mean?  
22 Well, we're not sure exactly yet, but one of the  
23 potential solutions here is to start using the  
24 currently available modeling tools such as DER-  
25 CAM, and there are other tools for distribution

1 system modeling, power flow modeling, that can  
2 speed the interconnection process and deal with  
3 some of these issues that Steve mentioned.

4           So we're hoping to be able to develop a  
5 methodology that will model or measure the load  
6 profiles, develop hot spots kind of as we  
7 indicated here, identify good feeders that have a  
8 high locational benefit, and then use a tool to  
9 process this data on load, both thermal and  
10 electrical, and the distribution system  
11 characteristics, to identify "optimal locations."  
12 That's a possible outcome of Section 769. So Jim  
13 will go to his last slide here about how we might  
14 use tools to identify these optimal locations and  
15 combinations of assets.

16           MR. REILLY: Okay, so here we know that  
17 CHP is highly desirable, if not essential to the  
18 viability of Microgrids and for many reasons the  
19 value streams that we don't have time to get  
20 into, we know that those Microgrids are  
21 important, we know we want to put them into the  
22 distribution system, but how do we go about  
23 Microgrid-ing the CHP, which is not Microgrid,  
24 and now it's not integrated into the distribution  
25 system, it's not integrated with loads outside of

1 really the location that it is located at? So  
2 you go to the DER-CAM tool and you use it to  
3 identify the sites that have the highest  
4 potential for Microgrids against this  
5 optimization model. And if you know the capacity  
6 of the CHP facility, you know the load is  
7 critical and noncritical, you know where the  
8 capacity is over time and during the day, then  
9 you know how you're able to manage that with  
10 other loads that might be in neighboring areas,  
11 or in relationship to the needs of the overall  
12 power delivery system. And how the DER-CAM is  
13 Microgrided is rather complex, but you include  
14 local grid conditions at the point of common  
15 coupling, you deal with GIS because that's your  
16 way of localizing it, and they're by nature  
17 local. And then you have issues of tariff for a  
18 particular site. Let's not neglect weather which  
19 can be a positive thing because you're balancing  
20 the solar in the Microgrid with it, so you're  
21 optimizing your available capacity. So you put  
22 all this into the mix and you analyze the sites  
23 where you have the CHP, and you come up with a  
24 ranking. And you know, there's hundreds of these  
25 sites, some of which are not even being utilized

1 today and they would have to be upgraded, in some  
2 cases you have to put more controls on them,  
3 communications with the Distribution System  
4 Operator, communications with the ISO, but these  
5 are all things that are on the rise and they're  
6 going to be here within a couple of years, so  
7 let's just leave the tool as let's take advantage  
8 and leverage the existing DER-CAM optimization  
9 capabilities to create a customized tool to  
10 identify CHP with high potential for Microgrid  
11 development in the State of California.

12 MR. ERICKSON: Thanks Jim. So just to  
13 wrap up one final reminder, I wanted to please  
14 encourage everyone who thinks they might have an  
15 interest in this type of work to become a party  
16 to whatever proceeding that we generate to  
17 address the Section 769 Distribution Resources  
18 Plans, that's the key word there. These plans  
19 will define optimal locations. Hopefully we'll  
20 bring together some of these siloed proceedings,  
21 you know, including CHP, including RPS, including  
22 some of the other issues that are currently in  
23 their silos. Hopefully this will also reveal  
24 some of these major barriers that folks have  
25 identified here and hopefully deal with some ways

1 of addressing these. And finally, hopefully  
2 we'll be able to in this context of an advanced  
3 Microgrid to create new markets for CHP and other  
4 sets of portfolio resources and tools. So thank  
5 you very much.

6 MR. DAVIDSON: Thank you, David. Thank  
7 you, Jim. Okay, we're going to move on to our  
8 next panelist, Adam Robinson. Adam is an Account  
9 Manager for the Power Generation Division at  
10 Solar Turbines, a California-based subsidiary of  
11 Caterpillar. Adam covers the Southwestern U.S.  
12 and is responsible for developing prospective CHP  
13 and BCHP projects, well matched to gas turbine  
14 applications. Adam has held prior positions in  
15 Application Engineering, Product Management,  
16 Marketing, and Finance for the same company.  
17 Adam.

18 MR. ROBINSON: Thank you, Keith. And  
19 good morning. Thank you for allowing me to come  
20 here and speak to you on this topic, it's one  
21 that's near and dear to my heart. I don't have a  
22 prepared presentation, but I did prepare some  
23 comments for you, which I'll step through. I'm  
24 going to introduce some exhibits and I'll make  
25 some points along the way, and then conclude with



1 some closing remarks on actionable next steps  
2 from my vantage point on how to grow the CHP  
3 market in the State of California.

4 I wanted to relay this to you as more of  
5 a story, I suppose, than a direct response to the  
6 questions that were posed. With that in mind,  
7 you know, we've been talking about these same set  
8 of topics for a long time and I'm a big fan of  
9 you have to learn where you've come from before  
10 you can navigate the path where you want to go.  
11 And there's been a number of efforts on that  
12 front. I wanted to introduce one of them, which  
13 was published in March of 2001, it was the  
14 National CHP Roadmap that was introduced by Jim  
15 Jamieson, the Executive Director for the U.S. CHP  
16 Association. Within this roadmap, the goal of it  
17 was to double the capacity and sell capacity of  
18 CHP in the United States, looking back at March  
19 of 2001 by 2010. So here we are four years past  
20 the 2010 date and we're talking about what we  
21 need to do to change the way the CHP is going in  
22 the State of California. So on that notion, I  
23 think it's safe to say that the roadmap fell well  
24 short of its goals in California for its part,  
25 and that same strategy fell short on its goals,

1 as well.

2           One of the key objectives within the  
3 strategy was to eliminate regulatory and  
4 institutional barriers, and I'll site some of  
5 those referenced in that same case. It called  
6 for uniform interconnection standards, effective  
7 and competitively fair utility policies and  
8 practices, output-based emission standards,  
9 streamline siting and permitting processes and  
10 more on a federal level, but equitable, tax  
11 provisions. So a lot of the same issues that  
12 were cited back in March of 2001 are still very  
13 salient points today, significant barriers.

14           So let me back up and comment on the  
15 utility industry, which is extraordinary complex,  
16 as we all know. I think just human cognitive  
17 limitations drive us to try to simplify and  
18 homogenize some of the complexities, but the  
19 reality is CHP is being introduced into a very  
20 complex market. And I think there's some  
21 evidence of this more recently on the topic of  
22 greenhouse gas emissions. So in this category,  
23 the sub-20 megawatt category of CHP, and Dave,  
24 Mel, if you're still here, you touched on this  
25 earlier this morning, which was how do we even

1 define what is CHP. So talking about the 20  
2 megawatt and smaller category of CHP, I've  
3 highlighted three different distinctions that we  
4 should keep in the context of this discussion,  
5 the first one is that CHP as it is procured today  
6 is typically -- and everybody else, you know, I'm  
7 on the gas turbine side of this equation, but  
8 other technologies, I think you would agree --  
9 CHP, typically the base load is typically sized  
10 for behind the fence, not export, it's not  
11 peaking, and it does not create challenges  
12 associated with intermittency.

13           Number two, CHP is not owned by electric  
14 utilities, nor utilities typically engaged in  
15 Power Purchase Agreements with CHP owners. This  
16 contrasts with the renewable technologies and the  
17 RPS objectives.

18           The third point is, and this point has  
19 been made earlier today, but CHP is Combined Heat  
20 and Power, it's not Combined Power and Heat.  
21 Heat is first, a successful project is sized  
22 around the thermal requirements first, and that's  
23 a big distinction. We tend to dwell on the power  
24 side of the equation when we talk about CHP, but  
25 by its nature it's a thermal application first.

1           So point number one that I would make on  
2   greenhouse gas emissions, unlike other criteria  
3   pollutants such as NO<sub>x</sub> and CO, which can be  
4   curtailed with the addition of add-on controls in  
5   the exhaust stream, the only way to reduce  
6   greenhouse gas emissions is through efficiency.  
7   And for base load applications with good thermal  
8   matches, and I highlight base load applications  
9   here because that's typically the application  
10   that we're serving, for base load applications  
11   CHP ought to be given one of the highest  
12   priorities, it's the greatest efficiency  
13   application you can serve; your base load  
14   application you can serve when you're well  
15   matched to a thermal load.

16           The fact that CHP does provide base load  
17   capacity may be what's behind Governor Brown's  
18   call for 6,500 new megawatts of CHP by 2030.  
19   Will it be 6,500 megawatts? Probably not. If  
20   history is an indicator, probably not. But I  
21   think more than anything else, what it is it's a  
22   call to action.

23           AB 32 makes no such provisions for  
24   prospective CHP projects, instead it's a new cost  
25   that's unclear on how to model, so in every case

1 because CHP is not owned by the utilities, it's  
2 owned by private investors, the return on  
3 investment needs to be evaluated and there's a  
4 question mark on the side of AB 32 right now:  
5 what exactly are those costs that are going to be  
6 introduced by that program?

7 In this manner, AB 32 has acted as an  
8 incremental barrier over those discussed in this  
9 document, it's an incremental barrier to new CHP  
10 in the state and it should be amended.

11 Who owns CHP? I touched on this, it's  
12 not the utilities. For the most part, it's end  
13 users and private investors. So to the question  
14 of what are the most significant factors that  
15 contribute to the decision to invest in CHP, I  
16 generally discuss three different points, one is  
17 the economics, two is reliability, and three is  
18 sustainability. Of those three, economics will  
19 always come first. This is an investment driven  
20 application, so economics will win out first.

21 So when you look back at the same  
22 drivers, the efficiencies that create the  
23 greenhouse gas reductions, those same drivers of  
24 efficiency also create a cost-savings alternative  
25 to grid supplied power, electric grid supplied

1 power. So this has kind of been the rub over the  
2 years, right? You've got an efficient  
3 alternative to electric utility supply and power,  
4 or the CHP, I have a thermal load that matches my  
5 process so well that I can actually put a  
6 generator in front of that heat source and  
7 produce power more cost-effectively than I can  
8 procure it from the utility. So that's kind of  
9 been the battle that we've been faced with over  
10 the last several decades.

11 Another way, looking back through  
12 history, there was a big effort, a lot of  
13 discussion around the topic of distributed  
14 generation. So CHP is a modification from kind  
15 of the centralized models, the decentralized  
16 model, it fits that category very well, and there  
17 was a discussion this is a benefit that produces  
18 -- and I think Tom touched on this earlier --  
19 with the notion of how to value the benefit of  
20 CHP, it touches on the enhanced reliability and  
21 resiliency of the grid. Keith, you touched on it  
22 earlier with the earlier panel, as well. So  
23 that's a benefit on the side of CHP to keep in  
24 mind.

25 I wanted to make a point on Feed-in

1 tariffs. AB 1613 has not helped get new CHP  
2 installed, contrary to what its objective was  
3 originally. It does not assign value to either  
4 firm capacity or grid stability, and AB 1613, the  
5 Feed-in tariff, and I'll touch on this a little  
6 bit later, but it can be -- what a Feed-in tariff  
7 does is it will allow sites that can't currently  
8 consider CHP to consider CHP. And AB 1613 should  
9 be amended accordingly.

10           What is CHP? And this is a bit of a  
11 rhetorical question. I think we can all benefit  
12 from a standardized definition, and thanks to  
13 SGIP we actually have one. Some of the criteria  
14 are set forth in SGIP's less than 20 megawatts,  
15 it's greater than 60 percent efficient, and  
16 there's a number of other criteria, but it forms  
17 the basis for some kind of standardization and  
18 consistency in the means at which we define a CHP  
19 application. And to that end, with the  
20 definition you could consider CHP that meets  
21 those criteria as qualifying CHP if you want to  
22 think about it that way.

23           So going back to the Feed-in tariff, the  
24 strength of the CHP application is the ability to  
25 serve simultaneously both a thermal -- and I'll

1 say thermal first -- thermal and electric loads,  
2 but the problem in practice is that the thermal  
3 loads and the electric loads don't always move in  
4 lockstep with one another. There may be product  
5 limitations that don't exactly match with an  
6 application. So in some cases it may be  
7 beneficial to use the utility, use that infinite  
8 bus as a means of exporting excess generation,  
9 and focusing on operating the equipment that was  
10 purchased, or that was applied at a given site at  
11 its optimal point, following the thermal side,  
12 and load following with that asset, but using the  
13 export capability to optimize the efficiency at a  
14 given site. So these are all factors I think  
15 that weighed in originally when AB 1613 was put  
16 together and, you know, we've heard from a number  
17 of users that it doesn't work as it is currently  
18 structured. So one of the action items to go  
19 forward, in my opinion, would be to take a look  
20 at that and what can we do to amend it so that it  
21 does work.

22 Building awareness was another key  
23 objective that was set forth in this piece, in  
24 the National CHP Roadmap, and I wanted to use  
25 that as a means of introducing something that was



1 done by the Department of New York City  
2 Buildings, which was an Installers Guide and  
3 something aimed at Installers because I think  
4 anybody who does a deep dive into CHP understands  
5 that it's not easy to get a facility built and  
6 installed, and the idea behind the Installers  
7 Guide was to highlight some of those issues, and  
8 build a greater awareness so that people walk  
9 into the development of a potential site with the  
10 knowledge of what it takes to get this done. And  
11 the resources that are available to help them  
12 through the process.

13 In terms of regulatory challenges, well,  
14 before I leave that, I'm not aware and I may be  
15 wrong, but I'm not aware of such a document that  
16 exists for the State of California, but I think  
17 if there was one that was done, it would be a  
18 learning process not only for the authors, it  
19 could be a multi-agency effort, but it would be a  
20 learning process for the authors of the document,  
21 but for the readership as well.

22 So moving on to the regulatory  
23 challenges, there are many and several of them  
24 were addressed --

25 MR. HARVILLE: Adam, I think you -- can

1 you wrap things up in the next minute or so?

2 MR. ROBINSON: Yeah.

3 MR. HARVILLE: Thanks.

4 MR. ROBINSON: Yeah, so okay, let me just  
5 go straight to some conclusions here. In terms  
6 of actionable next steps, because those are the  
7 key takeaways, CHP is aligned with California's  
8 greenhouse gas reduction targets, but AB 32 does  
9 not seem to be aligned with CHP. So what we need  
10 to do is take a look at that and amend that  
11 situation. Definitions for CHP should be created  
12 so that when we say CHP we all know that we're on  
13 the same page and there's a consistent  
14 representation of what that means. CHP is heat  
15 first and power second. It can be combined  
16 cycle, and Dave Mehl touched on that, but the  
17 reality is the load is located near the heat  
18 sources, and the bulk of the heat sources are not  
19 going to have footprints large enough for large  
20 combined cycle plants. So the bulk of the center  
21 market of the applications is probably in the  
22 category of less than 20 megawatts.

23 I didn't have time to touch on it, but  
24 departing load charges are punitive, and they're  
25 really intended to keep CHP out, so what we need

1 to do is everything that we can to grow CHP,  
2 eliminate the departing load charges, or at  
3 least, to your point, to ensure that they don't  
4 go on into perpetuity. And there's a bill out  
5 there, AB 365, that's targeted at just that,  
6 eliminating departing load charges. Take a look  
7 at that bill, learn about it, and let's see if we  
8 can get that passed. And finally, I didn't get a  
9 chance to touch on this, but the incentive levels  
10 in SGIP are not uniform. Fuel cells are valued  
11 at about four and a half times that of CHP, and  
12 what we need to do in my opinion is CHP is  
13 targeted at base load applications as it stands  
14 today; we need CHP in the state and we should  
15 establish a greater degree of parity across the  
16 technologies within the SGIP Program.

17 MR. HARVILLE: Thank you, Adam. Keith,  
18 if I can -- sorry to cut you off there, just do  
19 the time constraints, I just want to let you all  
20 know I'm sensing the restlessness, we have one  
21 more presenter and then we're just going to need  
22 to open it up immediately for public comment  
23 following that. Unfortunately there isn't time  
24 for much more discussion within the panel, so  
25 just hang tight with us, we have one more

1 presenter that Keith will introduce and then  
2 we'll have some public comment and we'll break  
3 for some lunch. Thank you.

4 MR. DAVIDSON: Thanks, Jason. Casey  
5 Houweling is a farmer first and a CEO second.  
6 Casey is a proprietor of Houweling's Tomatoes, a  
7 leader in sustainable greenhouse farming. Casey  
8 has pioneered new technologies and integrated CHP  
9 into his company's business model. Houweling's  
10 Tomatoes was founded by Casey's father,  
11 Cornelius, and Casey joined the family business  
12 in 1976 and by 1985 began to transition from a  
13 floral egg nursery to tomato farming. Case owns  
14 nurseries in California and British Columbia, and  
15 soon to be in Utah. And with that, I'll  
16 introduce Casey. And, Linda, in the interest of  
17 time, I'm not going to do this, but Linda asked  
18 me to just say a few words about the growth of  
19 this type of greenhouse in California, and Casey,  
20 you might want to touch on that as you're doing  
21 it because we see this as a novel application for  
22 CHP and one that could promote a lot of growth  
23 for CHP in the future. So, Casey.

24 MR. HOUWELING: All right, thanks, Keith.  
25 I'll try and keep this brief without getting too

1 much into the intricate details because there's a  
2 lot of those and you can get bogged down in some  
3 of those after a while.

4           Keith made the introduction, so my  
5 history is a long ways back and starts back 35  
6 years already when I first started in the Ag  
7 business and growing in the greenhouse sector.  
8 And in those days, as every one of us knows  
9 energy didn't matter, water didn't matter, and a  
10 lot of things have changed, particularly in the  
11 last 10 years. And it also became a major point  
12 to myself of not only that we were in business  
13 growing tomatoes, but we were in the business of  
14 doing it in a manner where we could leave the  
15 least amount of footprint that we possibly could  
16 for two reasons, 1) cost, but another reason is,  
17 you know, we all have children and we want to  
18 leave the world with adequate resources left, on  
19 the one hand, and another one not with a ruined  
20 environment. So that was kind of what our focus  
21 was when we first built the last greenhouse,  
22 which we built about five years ago, and we  
23 patented it, so it's a unique piece of technology  
24 that we put in, and we built this one in  
25 Camarillo, California, and we spent \$50 million

1 on it. It was a big project, particularly for a  
2 family farm, and we went through this, we  
3 designed it in a manner where you used the least  
4 amount of energy. We put in PV solar to mitigate  
5 the amount of electricity we used, we recaptured  
6 heat off our chillers and our water, and we did a  
7 whole number of other things which I'm not going  
8 to waste too much time, or spend too much time on  
9 right now.

10           And then if I could go to the next slide  
11 for a second, please. This is the inside of a  
12 greenhouse, a little bit of what it looks like  
13 and, you know, it's very expensive technology,  
14 it's about a million dollars an acre, we have 125  
15 acres in our California facility alone, so it's  
16 big dollars of investment, but it's also very  
17 highly productive, 125 acres in this facility  
18 here in Camarillo produces as much as 10,000  
19 acres of field tomatoes. And it does it very  
20 efficiently, but it's very expensive. And the  
21 other negative is it uses a lot of energy in the  
22 form of heat. So how do you mitigate that,  
23 particularly since the number one waste product  
24 in America today is heat? You marry the two up,  
25 as we've heard on CHP, it makes so much sense,

1    why is it not happening?

2                   So we went around and I think we were one  
3   of the first guys at AB 1613, and for those of  
4   you who haven't gone through that process, and  
5   particularly for a farmer, it's difficult. You  
6   know, it's 350 pages thick, and after I'm on page  
7   2 I'm already cross-eyed, so it's a tough weight,  
8   and you've got to tap into a lot of resources and  
9   in our case there wasn't that many out there yet  
10  because it hadn't been done before. We went  
11  through the whole process and it took us four  
12  years to get it done. And what's the biggest  
13  barriers? Some of us talked about and some of  
14  you talked about departing load charges, but in  
15  our case the biggest barrier really is you just  
16  can't budget it. You don't know how long it's  
17  going to take you to build it, you don't know how  
18  much it's going to cost. And those two factors  
19  alone, when I think back on what we started in  
20  putting this in, because I thought it was such a  
21  simple no brainer that we were going to go out  
22  and do it, but if I would have known then what I  
23  know now, I don't think we would have done it.  
24  And that's a tragedy because, in my mind, this is  
25  the most efficient way to reduce CO<sub>2</sub> output in

1 America today. It trumps solar, it trumps a lot  
2 of renewables. The only other one that is  
3 probably more efficient would be hydro, but  
4 particularly in our case it's very very  
5 compelling because we use the CO<sub>2</sub>, we use the  
6 heat, and we also use electricity, but we also  
7 export electricity. So we've put all those  
8 processes together. And we got it done, but it  
9 took a long time. And working with Edison, there  
10 were some good people there, but it's an  
11 extremely difficult process, one learns after a  
12 while that engineering studies take four months,  
13 and before you start on the next one, you know,  
14 it's gone two months overtime, and you can't  
15 start on the next one until that one is done, so  
16 it's delay after delay, and meetings after  
17 meetings, and when you go to a meeting there's 20  
18 people there. That costs a lot of money and it  
19 wastes a lot of time because it's not necessary  
20 for it to be that long -- a simple procedure like  
21 CHP in our case should be simple. This is not  
22 rocket science. This is done -- if you take a  
23 country like Holland that has an awful lot of  
24 greenhouses, 25 percent of the national  
25 electricity is produced at CHPs. Why? Because



1 it's a no brainer. So really, what I think we  
2 need is we just need some really good leadership  
3 in this arena, somebody that is going to grab the  
4 bull by the horns and say "this is what we need  
5 to do" and just get it done. Because without  
6 leadership, this will never happen. And, you  
7 know, if you have a large committee and two  
8 people involved, it will also never happen. And  
9 you've got to keep the lobbyists a little at bay.  
10 I've used lobbyists to get stuff done, but in a  
11 lot of cases, you know, you've got to be very  
12 very careful. And the advice I could give to the  
13 state would be just do that, and just look at it  
14 from a CO<sub>2</sub> perspective and what we're really  
15 doing. There's so many things that can be done  
16 to reduce CO<sub>2</sub> that we're not even touching. And  
17 in most cases, they're the easiest ones, the low  
18 hanging fruit is getting left unpicked.

19 We can go to the next one, please. Here  
20 is a picture of when we started it. Now, the one  
21 we did here, it took us two years after we  
22 started this unit before we could export. That's  
23 money sitting there just doing nothing. Go onto  
24 the next one, please. Oh, go back, sorry. So  
25 here is the timeline, so we started in January

1 2010, and on July 14th we finally got our final  
2 settlement out of SCE. So you've got a lot of  
3 money tied up, you've got a lot of letter of  
4 credits that need to be written out because  
5 Edison doesn't risk a penny, everything is  
6 covered six ways to Sundays, and you even need to  
7 put out the letter of credits to cover their  
8 potential tax liability that could come up within  
9 the next 10 years. So that's -- I'm just going  
10 to keep it short and call it a day.

11 MR. DAVIDSON: I just, you know, I'll  
12 throw out some numbers, Casey, and please correct  
13 me. You mentioned the land productivity versus  
14 open air farming, but I think you used 40 times  
15 less water per pound of product than you do in  
16 open air farming in California. Is that an okay  
17 number?

18 MR. HOUWELING: Well, that number you can  
19 really play with a lot because it depends where  
20 it is, and if it's in the San Joaquin Valley, and  
21 what the product is going for. So are you  
22 looking at 100 percent marketable product? Are  
23 you looking at tonnage coming off a field? Are  
24 you looking at processed tomatoes? But in our  
25 case, 100 percent of our product ends up in

1 grocery retail and is even fresh, you know, we  
2 grow some of the best tomatoes in the world, and  
3 with the least amount of carbon footprint, the  
4 least amount of water. We use a fraction of the  
5 water of what field guys do. And it doesn't come  
6 easy, though, let me share you that. All of this  
7 innovativeness is difficult and you have to be  
8 very very focused on it. And if it wasn't an  
9 extreme passion of mine, and if it was up to some  
10 corporate CEO, I can assure you it never would  
11 have happened.

12 MR. HARVILLE: All right. Thank you very  
13 much, Casey. One small change in plans here,  
14 we're going to break for lunch and then do brief  
15 public comments when we come back, so that will  
16 give you all time to think of your succinct and  
17 precise questions over a full belly. So this is  
18 putting us a little bit behind schedule, so we  
19 would appreciate as concise of a public comment  
20 section as we can when we return at 1:45, please.  
21 If you can return from lunch at 1:45, we'll start  
22 very promptly.

23 (Recess at 12:49 p.m.)

24 (Reconvene at 1:51 p.m.)

25 MR. HARVILLE: I hope you were all able

1 to get somewhere for lunch quick enough without  
2 cooking out there. Just real quickly, is the CPUC  
3 back from lunch here? Not to put them on the  
4 spot, but... Not quite yet, all right. They're  
5 presenting right after the questions.

6 All right, I'd like to open up the floor  
7 for public comments from the last panel we had on  
8 small CHP. I don't think Casey Houweling will be  
9 back. Hi.

10 MS. DERSTINE: Hi. Jen Derstine with  
11 Capstone Corporation. And I just wanted to  
12 clarify on the panel, so this was a panel  
13 directed at small CHP, and I would be interested  
14 in the panel's feedback on what barriers or  
15 programs are -- what is the difference that small  
16 CHP faces versus large CHP for the programs that  
17 do exist for CHP in California.

18 MS. CHANCE: Hi Jen. I think that the  
19 small seems to be the sexier and the more  
20 attractive, and people seem to be willing to work  
21 around the edges for the small, as much problems  
22 as you have with small generation that we've  
23 discussed today. I think with the big, you get  
24 even bigger efficiency gained, but there becomes  
25 more of a pushback. So I think the big and

1 boring have every bit as many challenges, if not  
2 more, than the sexy, small, niche sort of tire  
3 plants, so I think both buckets have barriers  
4 that need to be addressed, and both buckets have  
5 a lot of promise, too. And I'd sure like to see  
6 both buckets addressed.

7 MR. ERICKSON: I can address that, too,  
8 from the regulatory side in this Advanced  
9 Microgrid model that we're kind of starting to  
10 talk about, that the regulatory barriers  
11 primarily have to do with serving multiple  
12 customers, you know, multiple meters, with  
13 distribution connected resources. We don't have  
14 a good model for that right now. It's got to be  
15 on the customer side of the meter, or it's got to  
16 be wholesale and here in California, as you know,  
17 we don't really have a way for -- well, we have  
18 community choice aggregation, which basically  
19 enables customers of a particular jurisdiction to  
20 essentially elect to purchase their power from,  
21 you know, somebody else, then the incumbent  
22 utility determines that they wish they'd  
23 purchased it from, but aside from that there's no  
24 real model right now to enable, especially from  
25 the Microgrid Operator standpoint, multiple

1 different customers to be supported. The other  
2 thing is, if you're talking about a general  
3 Microgrid, once again, where you're serving  
4 multiple customers, there is the issue of heat  
5 distribution, or thermal service distribution.  
6 So you know, as I understand it, and I'm not the  
7 expert here, but from the standpoint of  
8 distribution of the thermal energy, you're kind  
9 of talking about a district heat situation, or a  
10 district cool situation which involves a fair  
11 amount of infrastructure that's not currently  
12 available because we don't do that here in  
13 California. And, you know, typically our  
14 climates are so mild that there hasn't been a  
15 compelling need to do it.

16           Where I see the compelling need, though,  
17 is in the de-carbonization of energy generally,  
18 and to the extent that we need some alternative  
19 to nature gas heating, then I think a district  
20 heat model is probably going to become more  
21 viable. And you know, there are of course the  
22 interconnection costs, how do you straighten that  
23 out? Who pays, especially if interconnection  
24 upgrades are triggered, how does that get  
25 socialized? Does it get socialized? And then

1 there's the whole actually standby charge issue,  
2 which is if, say, presume you have a Microgrid  
3 Operator say, for example, that it's able to  
4 island and run on their own resources for some  
5 period of time, do they need to pay standby  
6 charges in the sense that, to what degree are  
7 they dependent on the existing utility for power  
8 in emergency situations? And so what is their  
9 responsibility to contribute to the maintenance  
10 of the bulk electric system? So those are some  
11 of the issues, there are a lot of issues and it's  
12 pretty hairy.

13 MR. ACEVEDO: Let me answer that question.  
14 I think the question was what are some of the  
15 differences that we see in SGIP between smaller  
16 and larger systems? Let me just draw a line that  
17 I'm going to say a smaller system is anything  
18 that's going to be below 500 kilowatts, and  
19 typically one of the key differences is the cost  
20 for monitoring. While we believe that monitoring  
21 is very important, the cost for monitoring as the  
22 kilowatt opportunity decreases, for our product  
23 line we can go to a 65 kilowatt unit, but to go  
24 drive an SGIP incentive and bring that to the  
25 customer, it really -- it's sort of borderline in

1 terms of the value of the incentive versus the  
2 cost of what it's going to involve to monitor the  
3 incentive over the five-year period of time.

4 MR. ERICKSON: Are you talking about from  
5 a telemetry standpoint, Steve?

6 MR. ACEVEDO: It's the monitoring that's  
7 involved in managing the total efficiency and  
8 proving that the installation is meeting the  
9 efficiency hurdles that the incentive is meant  
10 for. So that's just a problematic situation.

11 MS. VAUGHAN: Hi. Beth Vaughan with  
12 California Cogeneration Council. Two really  
13 really quick questions because I know time is of  
14 the essence. One was for David, I was just  
15 curious, when do you think this proceeding is  
16 going to begin and is there an assigned  
17 Commissioner?

18 MR. ERICKSON: Well, we've got to have  
19 these distribution resource plans essentially  
20 approved by a year from now, July of 2015. So  
21 just working backwards, you know, we're hoping to  
22 have a proceeding kicked off by the end of the  
23 summer at the latest -- and please don't hold me  
24 to these dates, this is all sort of in the works  
25 right now -- it looks like we do have a



1 Commissioner who is probably interested and  
2 that's Commissioner Picker, although there hasn't  
3 been any particular assigned -- there is no  
4 assigned Commissioner at this point because  
5 there's no proceeding, but more than likely it'll  
6 be his office or -- but, again, don't hold me to  
7 that.

8 MS. VAUGHAN: I won't hold you to  
9 anything, but thank you. That's good  
10 information. And my second question was for  
11 Steve. You were refreshing in that you were very  
12 positive, which I think helps when we discuss  
13 these issues because, you know, CHP as we heard,  
14 the development has been rather stagnant, except  
15 you were saying that no business is pretty good  
16 in terms of your project that you produce. And  
17 you talked about you've got some projects that  
18 will be coming on line, a couple hospitals and  
19 some hotels, so one of my questions was,  
20 listening to Debbie's presentation she talked  
21 about standby charges and how that's been a real  
22 disincentive when you sit down and do the  
23 economics. Is that the case for you with these  
24 projects, as well? Has it been as important?  
25 And secondly, do you find, therefore, based upon

1 what those rates are, by which utility territory  
2 you're building in and developing in, are there  
3 some areas that are more favorable than others?  
4 Are you seeing more of a build-out in SoCal than  
5 you are in PG&E's territory?

6 MR. ACEVEDO: I do, but I also think that  
7 the build-up is just due to the fact that we've  
8 been resonating a little longer in that  
9 marketplace. We just picked up the Northern  
10 California territory about a year and a half to  
11 two years ago, so I think we're going to start to  
12 see some really cool things up here. We've got  
13 some opportunities with some wineries and  
14 actually one of those hotels is a boutique hotel  
15 in the city, so we'll be coming out with some  
16 press releases on those very shortly.

17 Your first question was --

18 MS. VAUGHAN: Well, so I've had a number  
19 of particularly once things seem to be  
20 progressing, there was SGIP, AB 1613 tariff was  
21 out, the settlement was done, I would get a lot  
22 of calls by developers.

23 MR. ACEVEDO: Right, so the standby  
24 departing load charges, look, they do hamper  
25 every one of our projects, they cut into about -

1 particularly on these smaller end projects, we're  
2 looking at, you know, two megawatts and below.  
3 Roughly 25 percent of the project cost savings  
4 are going to these departing and standby load  
5 charges.

6 MS. VAUGHAN: Okay, that's what I was  
7 after.

8 MR. ACEVEDO: But the projects are  
9 compelling enough to convince these mid-market  
10 enterprises to go through and invest in it. And  
11 there's a number of other intangible benefits  
12 that clients get from these projects outside of  
13 just the reduced cost of electricity. There's  
14 the redundant power ability, so they have secure  
15 power that if the Grid goes down their production  
16 line is not going to go down. Our technology  
17 cleans the power, so we prevent machinery being  
18 impacted by power spikes, etc. So you tag in all  
19 those benefits in there and it's a good business  
20 proposition.

21 MS. VAUGHAN: Okay, great. Thank you.

22 MR. ERICKSON: I could just add, too,  
23 there that in terms of these other charges, I  
24 don't know that we're necessarily going to crack  
25 the philosophical nut on who pays these things

1 and how they get paid; but, that being said, I  
2 think -- and I didn't really emphasize this too  
3 much -- but Microgrids actually to the extent  
4 that CHP is integrated as a resource, you know in  
5 a Microgrid, that the Microgrid can generate  
6 additional revenue streams that can mitigate  
7 these charges to a certain extent. It can  
8 provide services to the bulk electric system such  
9 as ancillary services, voltage regulation,  
10 frequency regulation, those types of things. So  
11 that can actually improve the economics  
12 significantly, I think. I don't know if my  
13 colleague Jim agrees, but...

14 MR. REILLY: Well, I do agree and there  
15 are a few things that are being worked on now in  
16 IEEE1547 is up for total revision now, those  
17 physical interconnection rules, and there's a new  
18 IEEE working group for standards for  
19 specifications for Microgrid controllers, and  
20 that will define the rules for the  
21 interconnection of the Microgrid to the  
22 distribution utility. And those rules will  
23 include checking boxes on certain understandings  
24 between the distribution system operator and the  
25 owner-operator of the Microgrid, which is

1 probably very closely tied business-wise with the  
2 owner of the CHP, as to how they will behave  
3 toward one another under certain circumstances.  
4 There was an example that came up earlier where  
5 you would have excess generation on the utility  
6 side, and excess generation in the Microgrid, who  
7 sheds the load to keep you into balance. Of  
8 course, the standard will say you have to be in  
9 balance, you have to have a rule, a decision rule  
10 of what you're going to do under those  
11 circumstances that will be written into the  
12 interconnection agreement.

13 MR. ERICKSON: So that's an economic  
14 transaction, an opportunity for an economic  
15 transaction.

16 MR. REILLY: The viewpoint that I'm  
17 taking is the utilities need to come to love CHP.  
18 And we're working on a number of things where it  
19 can help stability on feeders, to give better  
20 power quality to underserved areas, to have some  
21 sort of equality between the poor people who live  
22 off a feeder that gets a lot of outages, and the  
23 ones that live on feeders where they have their  
24 own little power plants. So why not give all the  
25 benefits of these to the entire grid, all the

1 benefits of reliability, stability,  
2 sustainability, and resiliency to the entire  
3 Grid, rather than like happens in PV, it just  
4 goes to the people who really can afford and they  
5 get the net metering benefits. So there's a lot  
6 of background studies that are being done to show  
7 how these Microgrids with CHP can really help the  
8 -- well, let's put it -- the distribution system,  
9 whether it's the utility or not, it's the power  
10 delivery system that really counts. What the  
11 business model is, is for people like Dave to  
12 figure out.

13 MR. HARVILLE: All right, thank you. Do  
14 we have any other comments? Okay, great. Then  
15 at this point we're going to move on and close  
16 the second panel here. And we have a  
17 presentation by the CPUC from Damon Franz and  
18 Noel Crisostomo. I'll just introduce you to them  
19 real quick, they're right over here.

20 Damon is the Supervisor of the Emerging  
21 Procurement Strategy Section at the CPUC, his  
22 section implements the CHP policy at the CPUC,  
23 including the CHP QF Settlement and the AB 1613  
24 Feed-in Tariff, greenhouse gas policies and  
25 programs, Electric Vehicles, and research and

1 development.

2           Noel is an analyst at CPUC where he works  
3 on greenhouse gas emissions reduction policies,  
4 including Combined Heat and Power deployment and  
5 transportation electrification. Noel has  
6 previous experience in Demand Side Management  
7 Program design at nonprofits and utilities, and  
8 holds BS and MS Degrees in Energy and Earth  
9 Systems from Stanford. And guys, just real quick  
10 before you start, if I could just have the folks,  
11 when they're done there, just come on up who are  
12 taking part in the rest of it today, just come up  
13 at once and that way we won't have to worry about  
14 so much sitting down and getting up, and all  
15 that. Okay, take it away. Thank you.

16           MR. FRANZ: Thanks, Jason. And thanks to  
17 the CEC for holding this workshop. I think this  
18 is a very important event and developing good  
19 policy around CHP, I think, is challenging due to  
20 the sort of very variable nature of the resource  
21 and the different sort of types of values that  
22 you get out of it. But the CPUC is working very  
23 hard to try to promote it in a reasonable cost-  
24 effective and productive way, and so we're happy  
25 that you're having events like this.

1           I'm Damon Franz, I'm the Supervisor of a  
2   Section in the Energy Division, that's a section  
3   of Analysts that provides analytical support on a  
4   number of different issues, including CHP. We  
5   don't cover the Self Generation Incentive Program  
6   and we don't really deal much with rates, so we  
7   don't get too involved with things like non-  
8   bypassable charges. Most of our activity right  
9   now is implementing the CHP QF Settlement. There  
10   has not been an open proceeding at the CPUC since  
11   the settlement was approved on CHP, so that's  
12   really been the primary venue for CHP policy  
13   moving forward, however, beginning this year we  
14   will have an open venue in the Long Term  
15   Procurement Proceeding that I'm going to talk  
16   about in a little bit. But first I want to  
17   introduce my analyst, Noel Crisostomo. A lot of  
18   you know him, and he has been great about really  
19   trying to make the settlement work well, to keep  
20   on top of it, to make sure that the utilities are  
21   pursuing the right types of contracts. So Noel  
22   is going to give an update on the progress of the  
23   settlement right now.

24           MR. CRISOSTOMO: So just an agenda item,  
25   so we'll be talking about the three year quest



1 for offers that our in various stages across the  
2 three utilities, and the timelines that the  
3 utilities have taken thus far in the CHP-only  
4 request for offers.

5 For those that are less familiar with the  
6 settlement, the RFOs were established in 2011  
7 with the CHP Program and it set forth two  
8 targets, 3,000 megawatts of CHP capacity, and  
9 that includes the re-contracting of existing  
10 facilities, changes in operations, potential  
11 terminations of existing inefficient CHP  
12 facilities, but also new building of capacity or  
13 powering of existing facilities.

14 Next, we'll go into the major events in  
15 the megawatt and GHG procurement targets. This  
16 is not supposed to be a comprehensive overview of  
17 everything that has happened in the settlement  
18 since it was approved in November of 2011, but  
19 just some of the procurement snapshots that are  
20 captured in our semi-annual reports and these  
21 will be available on our website, and we have a  
22 link at the end. And next, Damon will conclude  
23 with a preview of how we are going to be  
24 considering CHP in the current LTP.

25 So I know this is an eye chart, but this

1 is supposed to give you a sense of the type of  
2 oversight activities and the processes that the  
3 utilities generally have been taking for the  
4 RFOs. Each of the three RFOs consists of a  
5 launch where the utilities are completing an  
6 outreach program to the CHP industry to have them  
7 understand how the RFOs will be run. They will  
8 solicit offers from them, short lists, select  
9 offers that are economic and help progress the  
10 utilities toward their two goals.

11           During this time, the utilities will come  
12 to us and brief the PUC on the evaluation  
13 methodologies that they're using, how they're  
14 valuing the facilities, the strategies that  
15 they're taking to shortlist and make sure that  
16 they're progressing towards their goals. And  
17 this will continue throughout the negotiation  
18 process.

19           Next, the utilities will file Advice  
20 Letters with the Commission and, after  
21 considering the Advice Letters in terms of the  
22 CHP settlement and its counting rules and the  
23 CHP's eligibility for participating in the  
24 program, the PUC will write a resolution either  
25 approving or denying the proposed contract.

1           One of the takeaways that you have to  
2   come from this chart is that PG&E and Edison  
3   completed RFO1 in approximately the same amount  
4   of time, just about a year, from launching to  
5   executing and filing their last contract with the  
6   Commission. However, if you notice, the launch  
7   of RFO 2 for PG&E was several months ahead of  
8   Edison and I'll be going into greater detail  
9   about why this happened. But in short, due to  
10  the procurement choices Edison had taken during  
11  RFO 1, they were unwilling to go forward with  
12  launching RFO 2. While PG&E had a similar  
13  problem, they went forward shortly after filing  
14  the transaction with the PUC with launching RFO  
15  2, so you can see that they filed their last  
16  transaction in almost January of 2012, and a few  
17  months later continued to launch RFO 2.

18           Currently, where we are, we have seven  
19  Advice Letters before the Commission and I'll be  
20  discussing which of the contracts that we have  
21  before us right now, two at PG&E and five at  
22  Edison. For San Diego, currently there is no RFO  
23  2 contract before us, and I'll be going into  
24  detail why that is.

25           And then for RFO 3, currently PG&E is

1 beyond the shortlisting phase, is continuing to  
2 negotiate with counterparties, and Edison and San  
3 Diego have not launched RFO 3 yet due to their  
4 local capacity requirement RFOs which were  
5 authorized last year in the LTPP, in part to  
6 replace the capacity from the SONGS outage.

7           As you heard earlier during some of the  
8 other presentations, CHP is listed as a preferred  
9 resource, and is eligible to participate in these  
10 LCR RFOs.

11           So each of these next three slides will  
12 go into detail about some of the major  
13 procurement events and, again, it's not supposed  
14 to be comprehensive of all the transactions that  
15 the utilities have completed thus far, but each  
16 of those dots is the progress at the six-month  
17 semi-annual reports that the utilities have been  
18 submitting to us since March of 2012. And we can  
19 track the procurement progress toward the  
20 megawatt goals on the X axis and the settlement  
21 greenhouse gas emissions reduction target on the  
22 Y axis. So you can see each of the RFOs has a  
23 specific megawatt target and cumulatively for  
24 PG&E, for example, it's 1,387 megawatts and 2.16  
25 million metric tons by 2020, which is inclusive

1 of both the initial program period which began in  
2 November of 2011, and will be completed in  
3 November of 2015. The second program period  
4 which will be the focus of the Long Term  
5 Procurement Plan will continue at that point  
6 until December 31, 2020.

7           So between the first and second reporting  
8 periods, one of the major contracts that was  
9 executed was the Los Medanos Energy Center  
10 facility from RFO 1. This reporting schedule was  
11 completed before the RFO 1 facilities were  
12 completely executed and transacted, so the Kern  
13 River Cogeneration facility and the Oroville  
14 facility were latecomers in this reporting cycle.

15           Commission Resolution E4529 was in  
16 response to the Los Medanos contract because the  
17 Commission deemed that the settlement did not  
18 envision to include capacity only contracts,  
19 which LMEC was. So during this first and second  
20 period of 2013, we saw a reduction in the amount  
21 of capacity that PG&E had progressed toward their  
22 megawatt target. So that clarification was  
23 guiding PG&E and Edison as you'll see on the next  
24 slide, to not accept capacity only offers in the  
25 future.

1           This last point reflects RFO 2, which the  
2 Commission is currently reviewing. The Five  
3 Brothers Facilities, which are dispatchable  
4 utility pre-scheduled facilities, but also the  
5 hybrid offering from Midway Sunset and the  
6 Veresen Ripon facility which contributes  
7 greenhouse gas only towards the greenhouse gas  
8 emissions goal.

9           So overall, PG&E is nearly complete with  
10 megawatt target C and over half, I think about 60  
11 percent of the total greenhouse gas emissions  
12 reduction target.

13           Edison is a little bit of a different  
14 story, but some of the same issues applied with  
15 the RFO 1 facility because both Los Medanos and  
16 Gilroy were capacity only contracts. So you can  
17 see in this Resolution E4569, there was some loss  
18 in the progress toward the megawatt goal,  
19 pursuant to that Commission clarification, but  
20 also from RFO 1 the Harbor facility, which was  
21 determined to not be compliant with the FERC  
22 requirements for new CHP facilities resulted in  
23 the rejection of that advice letter to the  
24 Commission.

25           Currently, CHP RFO 2 is not shown on this

1 graph, but the large jump in progress in the GHG  
2 goal is primarily due to the re-contracting of a  
3 repowered facility, the Ace Phoenix Cogeneration  
4 Plant, which derives all of its GHG coming from  
5 the refueling of coal to natural gas, so that was  
6 executed before our last reporting cycle, but  
7 again, this graph does not show the swath of  
8 existing facilities that Edison procured in the  
9 spring and has filed with us currently, so  
10 existing facilities include Berry University, US  
11 Borax, the New Indy Facilities, and I guess  
12 technically Elk Hills is a new facility because  
13 it became a QF after the Energy Policy Act of  
14 2005, but there's also another new facility, the  
15 Native American Energy Resources, I believe, EOR  
16 facility. So Edison is going to approach  
17 megawatt target B once these RFO 2 facilities are  
18 captured in this next reporting cycle, but will  
19 be at least a third of the way toward the GHG  
20 target.

21 San Diego has yet another different  
22 story. The story here is much different because  
23 San Diego has a much smaller procurement target  
24 on the order of 211 megawatts instead of around  
25 1,400 for PG&E and Edison. So a single contract

1 was procured during RFO 1, the Jasmin facility,  
2 and that would bring San Diego really close to  
3 their Target A, in addition with a few other  
4 pending facilities, but very substantially  
5 towards the Greenhouse Gas Emissions Reduction  
6 target.

7           The Goal Line facility was recently  
8 submitted to the PUC, but a few months ago in the  
9 spring, Jasmin was withdrawn by San Diego due to  
10 a contract default, so the terms of the contract  
11 were not met and this new facility which was  
12 proposing to again refuel a coal facility to a  
13 biomass UR facility did not meet the terms of San  
14 Diego's agreement. So with that withdrawal, San  
15 Diego had substantial progress toward both the  
16 megawatt and GHG goals lost.

17           So with that, Damon will present on the  
18 LTPP, but I would encourage you if you're  
19 interested in the CHP procurement data to visit  
20 our website and download the latest report and  
21 template.

22           MR. FRANZ: Thanks, Noel. So as I  
23 mentioned earlier, we have a new venue for  
24 considering CHP policies before the Commission.  
25 This is sort of the first opportunity to make new



1 policy on CHP since AB 1613, and some of those  
2 other proceedings were closed. And this is a  
3 rulemaking assisted to Commissioner Picker and  
4 Administrative Law Judge Gamson, it's brand new,  
5 it opened last year, on May 6th there was a  
6 ruling that essentially just said we're going to  
7 identify issues regarding CHP to address in the  
8 proceeding, so this will be the opportunity for  
9 parties to file formal comments before the  
10 Commission and let us know your views on what we  
11 should do. And this was sort of teed up in the  
12 CHP QF Settlement, which sort of envisioned that  
13 there would be two program periods, one with a  
14 megawatt goal, and the second one with a GHG  
15 goal, so the first one was slated to end in 2015  
16 and it was envisioned that in the 2015 Long Term  
17 Procurement Proceeding, we would revisit the  
18 settlement, see how it's working, and consider  
19 any changes that we might need to make. And  
20 those sort of include, you know, did the IOUs  
21 meet their megawatt targets, and if not should we  
22 require them to procure more CHP in the second  
23 program period? Did anything change regarding  
24 our assumptions that went into the methodology  
25 for calculating emissions reductions like the

1 avoided grid emissions, or boiler efficiencies,  
2 things like that, and then technical and economic  
3 potential for sort of new CHP. So you can look  
4 through the CHP QF Settlement, it's on our  
5 website, and there's the sections that are teed  
6 up for the LTPP are identified in our  
7 presentation. And that doesn't necessarily mean  
8 that the LTPP has to be limited to only those  
9 issues, if there are other issues that parties  
10 want to tee up, they're welcome to make the case  
11 before the Commission that they should be  
12 considered. And you can expect a ruling probably  
13 sometime this summer, kind of fleshing out a  
14 little bit more what the assigned Commissioner  
15 and what the Administrative Law Judge sort of see  
16 as the issues that they would like to consider,  
17 and sort of the questions that they would like to  
18 get party comment on. So if you're interested in  
19 these issues, I encourage you to get on the  
20 service list for the proceeding. You can do that  
21 on our website. It's R.13-12-010, and you'll get  
22 all of the documents that we put out regarding  
23 not only CHP, but all procurement-related issues.

24 And that's my presentation. Here is my  
25 contact information, my cell phone, Noel

1 Crisostomo. I want to thank Casey Houweling for  
2 not bringing any tomatoes to throw at us for the  
3 problems we had with the AB 1613 Feed-in tariff.  
4 You're welcome to contact my cell phone, though a  
5 lot of times the issues with implementing things  
6 like interconnection and engineering studies are  
7 kind of inscribed in the PU Code and State law,  
8 and there's not much we can do about them, but  
9 we're always happy to try to help speed some of  
10 those things along and smooth out the issues with  
11 stuff like that, we're sorry to hear about the  
12 trouble. So thanks for your time.

13 MR. HARVILLE: Great. Thank you very  
14 much. I'm going to ask you two to stay put for  
15 just a second so we can have some brief  
16 questions, but beforehand can I just have  
17 everyone who is going to be participating in the  
18 third panel today come up and take a seat? Some  
19 of you are presenting papers and I think just for  
20 the sake of time, we're going to have you present  
21 them from your seat so we don't have all the back  
22 and forth walking time. So just feel free to  
23 take a seat wherever you're comfortable, please.  
24 And while they're taking their seats, do we have  
25 any questions from the audience for the CPUC?

1     Comments?     Keith.

2                   MR. DAVIDSON:     Just one that occurred to  
3     me.     I probably know the answer, but with the  
4     cost of CO<sub>2</sub>, I mean, that's not (inaudible)?

5                   MR. FRANZ:     That's actually a great  
6     question.     That's sort of one of the issues that  
7     we are teed up to address, and because there  
8     hadn't been any contracts until very recently, we  
9     hadn't done it and we've been sort of all hands  
10    on deck implementing the other settlement issues,  
11    but we are bringing some folks together from both  
12    the CHP parties and the utilities in the next  
13    couple weeks, I think, to try to get an answer on  
14    that.     So that will be addressed fairly soon, who  
15    takes responsibility for those costs.

16                  MR. HARVILLE:     Thank you.     Tom?

17                  MR. BEACH:     Tom Beach for the California  
18    Cogeneration Council.     I just wanted to ask a  
19    question to clarify one aspect of the greenhouse  
20    gas accounting under the QF CHP settlement.  
21    Isn't it true that there's the possibility that  
22    if existing efficient CHP is not re-contracted  
23    during the first program period, and then ceases  
24    operating as CHP, that you could get some  
25    deficits that would count to reduce the utility's

1 progress towards the GHG targets?

2 MR. FRANZ: Yeah, that's correct. And we  
3 were just having a conversation about that over  
4 lunch that, the way the settlement is written, if  
5 efficient CHP shuts down, it does count as a  
6 debit and I think we may need to address in the  
7 LTTP sort of, you know, how do you avoid that  
8 from happening in the first place because, you  
9 know, it doesn't make sense to have something  
10 shut down and then potentially you could then get  
11 a credit back for just re-contracting with it.  
12 So that's something we might need to get some  
13 clarification on.

14 MR. BEACH: Thank you.

15 MR. ALCANTAR: Michael Alcantar. Would  
16 you help me, is there an advice letter filing for  
17 Phoenix? And is there an advice letter filing  
18 for Veresen Ripon?

19 MR. CRISOSTOMO: The Phoenix advice  
20 letter has not come in yet, so this is just a  
21 snapshot of the executed contracts and Edison has  
22 not filed that yet.

23 MR. ALCANTAR: Okay.

24 MR. CRISOSTOMO: Ripon is a short term  
25 contract, less than five years, so that was

1 coming through the QCR, Quarterly Compliance  
2 Report.

3 MR. ALCANTAR: Right, okay. And did I  
4 misunderstand it, or did you post the latest --

5 MR. CRISOSTOMO: That's going through our  
6 IT guys and it takes them a few days, but that  
7 will be up in the next.

8 MR. HARVILLE: Thank you. Any other  
9 questions? All right, then we'll move on to the  
10 next section of the workshop here. We're going  
11 to have a series of presentations and I just want  
12 to ask all of the presenters for your help here,  
13 I think we all know we're running a little bit  
14 behind, so if you could please keep your  
15 presentations to the 10 minutes. And like I  
16 said, I have in my hand a little sign here and  
17 I'll try to flash to you if you're getting close,  
18 but if there's anything you can do to help get  
19 back on track, I'd appreciate it.

20 So to start off, we have a presentation  
21 by Sonika Choudhary and Ray Williams of Pacific  
22 Gas and Electric.

23 Ray Williams is the Director of Long Term  
24 Energy Policy in the Energy Procurement  
25 Department at PG&E. His current focus includes

1 greenhouse gas policy, as well as policy matters  
2 addressing Combined Heat and Power Procurement  
3 and Community Choice Aggregation. Ray holds a  
4 Bachelor of Arts in Geography from Clark  
5 University and a Master's of Science in Civil  
6 Engineering from Stanford.

7           Sonika is a Senior Analyst for the Long  
8 Term Energy Policy Team of the Energy Procurement  
9 Department of PG&E. She joined PG&E in 2012 and  
10 her current work includes conducting greenhouse  
11 gas and combined heat and power technology policy  
12 analysis. Prior to PG&E, Sonika worked in India  
13 with a nonprofit based in New Delhi, helped plan  
14 and monitor distributed generation plants for  
15 rural electrification. She holds a BS in  
16 Electrical Engineering from IIT Delhi in India  
17 and an MS in Environmental Science from the  
18 University of Michigan Ann Arbor. So take it  
19 away, thank you.

20           MR. WILLIAMS: Thank you, Jason. So I'll  
21 introduce the paper. Sonika, who really did most  
22 of the work, will sort of walk through the  
23 analysis, and then I'll have some concluding  
24 remarks. And in between all of that, we'll try  
25 to get done in 10 minutes or less.

1           So just turning to the next page, in  
2   essence what we tried to do in this paper is to  
3   set up a framework for evaluating the GHG  
4   reducing impact of natural gas-fired topping  
5   cycle at Combined Heat and Power facilities. So  
6   in essence, that's a comparison of separate heat  
7   and power to combined heat and power. For  
8   separate heat and power, we reviewed a range of  
9   boiler efficiencies and marginal emissions rates  
10   and we also looked at on the CHP side a range of  
11   performances for topping cycle CHP.

12           What we did not cover is the GHG impact  
13   from bottom cycling CHP, we can discuss that  
14   maybe during the panel, or renewable fired CHP.  
15   And we did not look from a utility customer  
16   perspective at other CHP attributes that are  
17   important and provide value, and that includes  
18   system reliability, operating flexibility, and  
19   what we term affordability, or its contribution  
20   towards keeping our customers' rates in an  
21   affordable place.

22           Okay, at this point, having given the  
23   introduction, Sonika gets to do the hard stuff.  
24   So ahead, Sonika.

25           MS. CHOUDHARY: Thanks, Ray. Next slide.



1 So starting with a simple concept, I think this  
2 morning we heard a lot about the GHG benefits of  
3 CHP, and this is how we look for our gas-fired  
4 topping cycle, which is also known as  
5 conventional CHP, the majority of the CHP in  
6 California. So on the left-hand side, it's the  
7 direct emissions from the CHP facility, and on  
8 the right-hand side of the equation is if they  
9 produce the same amount of heat and electricity  
10 output, how much emissions would be from separate  
11 heat and power sources, and separate heat can be  
12 an industrial boiler, or it can be a boiler  
13 related to other thermal application. And on the  
14 electricity side, it's displaced emissions from  
15 the electric grid, which would have been consumed  
16 instead of producing CHP electricity on-site.  
17 Next slide.

18 So I'm not going into the details of all  
19 the equations which is out there, but I'm talking  
20 the formula of the direct GHG emissions. You can  
21 convert this into a simple X Y diamond, a  
22 straight-line equation, and if you can go to the  
23 next slide, so that's how it looks pictorially,  
24 the same formula of the direct emissions from CHP  
25 in separate heat and power.

1           So on the Y axis, what this graph is  
2   presenting is thermal efficiency, and that is how  
3   much used thermal output per unit of fuel input,  
4   and on the X axis it's the electrical efficiency.  
5   And the red line is what I'm calling an example,  
6   a double-benchmark line. And if the CHP  
7   emissions are less than this double-benchmark  
8   line, coordinates will fall on the upper-hand  
9   side of this equation and it will be emissions  
10   reducing, but if CHP is not performing well,  
11   either in thermal efficiency or electrical  
12   efficiency, it will fall below this double-  
13   benchmark line and would be classified as  
14   emitting CHP. So that is the simple conceptual  
15   framework of how to look at the efficiency of  
16   gas-fired CHP, one way to look at it.

17           And what this framework provides is like  
18   what's the greenhouse gas performance metric and  
19   if CHP is reducing or not, and it's currently  
20   being used in QF CHP Settlement. Next slide.

21           So what we did in our paper which we  
22   presented in the conference last year was just  
23   look at the public data sources and what's the  
24   benchmark of their Combined Heat and Power  
25   Performance. And for the technology types we

1 analyzed, it was a large area all from small CHP  
2 to large CHP, we didn't do any differentiation  
3 based on the technology size type. And these are  
4 the technologies you see in the CEC commissioned  
5 ICF report, the 2012 report, which they used for  
6 the potential study in California.

7           And in terms of technology performance,  
8 we considered two scenarios, and the one scenario  
9 I labeled Design Performance, which is pretty  
10 much like the same specification we get from the  
11 manufacturers and in the timeframe of 2016 to  
12 2020, how the CHP performance looks for all the  
13 technology types that are in the potential study.  
14 And the other thing we have in consideration I  
15 labeled as Operational Performance, and this is  
16 from the experience from the smaller SHP program  
17 design that many of the CHP -- they didn't do  
18 performance, they were designed to perform, so  
19 discounted on the two bottom meters, one is  
20 useful thermal output and the other one is  
21 electrical output, and based on the SHP report.  
22 And I would like to note here that we don't have  
23 similar datasets for larger CHP which are out  
24 there in California; PG&E has limited visibility  
25 to Air Resources Board Mandatory GHG Reports, so

1 we created this Operational Performance as a  
2 possible scenario and, as policymakers we need to  
3 pay more attention, and it's one of the critical  
4 areas for future research.

5           And on Avoided Grid Emissions sites,  
6 again, we used all the public data sources which  
7 are out there at the national level, referring to  
8 the U.S. EPA Calculator, and in California going  
9 to the CPUC 2010 Greenhouse Gas Emissions  
10 Calculator, and then we did one theoretical  
11 scenario of adjusting it for the RPS and the T&D  
12 losses for the onsite CHP, which we can maybe  
13 discuss later, how it is a theoretical concept  
14 and might not be implying what is actually going  
15 on in the Grid side.

16           And for the Avoided Boiler Efficiency, we  
17 looked at two benchmarks, one is 80 percent  
18 boiler efficiency benchmark, which is right now  
19 in the QF CHP Settlement and other places, and 85  
20 percent representative of boiler efficiency based  
21 on Air Resources Board Cap-and-Trade Regulations  
22 where they have this for relatively efficient  
23 industrial boiler. Next slide.

24           So this is how like the same Separate  
25 Heat and Power Benchmarks translates to the same

1 dimensional, two-dimensional plot I disclosed  
2 earlier. The dotted blue line is the U.S. double  
3 benchmark, the red one is the California with the  
4 GHG Calculator from the PUC, and 85 percent  
5 boiler efficiency, and the third scenario is  
6 adjusted for RPS. Next.

7 And this is how just a design performance  
8 in the timeframe of 2016 to 2020 looks for all  
9 the different kinds of CHP and, as you can see,  
10 we didn't differentiate it by any technology size  
11 or anything. Next slide.

12 And that's how directionally it moves in  
13 the other direction if the CHP performance are  
14 not operating as they are designed to operate  
15 because of like many reasons and it's an area for  
16 the research. So Ray, you can go forward from  
17 here.

18 MR. WILLIAMS: So again, what we used was  
19 representative of public data that was available  
20 to PG&E. This was not an attempt to say we think  
21 there's going to be more large CHP or more small  
22 CHP going forward, but just to show sample  
23 results for various CHP technologies against, you  
24 know, various benchmarks.

25 And I just did want to address the RPS 33

1 percent adjustment at this point, and this is  
2 sort of moving from sort of a study to just an  
3 observation going forward. And some of you,  
4 we've presented our carbon metric work to you and  
5 you'll note that, if you remember, we used  
6 something more like that red line or that middle  
7 line, and did not include that RPS adjustment  
8 line as part of looking at our metric. And I  
9 know that's an issue in discussion, I know that  
10 the PUC has used that in various ways, and I  
11 think we should think about that as kind of an  
12 open issue in California as you move from RPS to  
13 more of a central policy around greenhouse gas,  
14 so I just wanted to highlight that particular  
15 policy issue because it obviously has a pretty  
16 big impact on topping cycle natural gas-fired  
17 CHP.

18           Okay, just to quickly summarize: in  
19 California natural gas is on the margin, you  
20 could say both for boilers as well as for the  
21 grid. This is topping cycle natural gas-fired  
22 CHP. In this instance where the same gas is  
23 being used, it's really important to look very  
24 carefully at the Grid and at the operation of the  
25 CHP facility to get a good feel for the extent to

1    which it reduces greenhouse gas naturally with  
2    coal in the margin.  Nationally it's a different  
3    story.

4               Finally, I think we probably need to look  
5    at renewable or bottom cycling CHP differently  
6    than applying this particular benchmark, and I  
7    think that's another open issue.

8               MR. HARVILLE:  Great.  Thank you very  
9    much and I appreciate your sensitivity to the  
10   time.  Our next presenter is Joel Bluestein.  He  
11   was on the first panel, but I didn't get the  
12   opportunity to actually introduce him, we got  
13   straight into conversation.  So I'll just tell  
14   you Joel is a Senior Vice President at ICF  
15   International with over 30 years' experience in  
16   the Energy and Environmental arenas.  Joel has  
17   been tracking and forecasting the development of  
18   CHP markets for over 20 years and has authored  
19   numerous reports on the history, development and  
20   potential for CHP.  Joel also works with the  
21   EPA's CHP partnership, DOE CHP programs, and CHP  
22   Project and Equipment Developers on regulatory  
23   and market issues that affect the future of CHP.  
24   Joel holds a degree in Mechanical Engineering  
25   from MIT.  Take it away, Joel.  Thank you.

1                   MR. BLUESTEIN:   Thank you.   Thanks for  
2   inviting me.   I'm here representing work that  
3   we've done for the U.S. EPA CHP Partnership.   So  
4   let's go to the next slide.

5                   EPA asked us to look at the paper that  
6   Ray and Sonika had written, which we did, and  
7   we're just going to highlight a few things, some  
8   context regarding the California market,  
9   presenting the information in a slightly  
10   different format that may be more transparent or  
11   may not be, it depends on your view of the world.  
12   And also talk about how some of those factors  
13   that Ray and Sonika talked about in terms of the  
14   boiler efficiency, the thermal utilization, and  
15   so on, how they change the results.   So let's go  
16   to the next slide.

17                  Just the California CHP capacity, we  
18   track CHP capacity nationally for the Department  
19   of Energy in Oakridge National Lab.   That  
20   database is online and you can Google CHP  
21   Capacity Database and look it up.   It's largely  
22   based on information from the U.S. Energy  
23   Information Administration, but we look at a lot  
24   of other sources, as well.   And so you can see  
25   why everyone is talking about natural gas CHP in



1 California, although there are other fuels as  
2 well, but certainly that's the vast majority.  
3 Next slide.

4 If you look only at the CHP capacity by  
5 technology, you see it's mostly combustion  
6 turbine and combined cycle, which is also  
7 combustion turbine. Next slide.

8 And then if you break it down by  
9 technology and total capacity, so this is in  
10 megawatts, it doesn't say that, but you can see  
11 most of the capacity is larger, over 20  
12 megawatts, and combustion turbine and combined  
13 cycle, that's not really surprising, but it gives  
14 you some numbers there to go on.

15 So although we do have a lot of different  
16 systems, the majority of the capacity is in those  
17 categories. Next slide.

18 The other issue is sales to the grid, and  
19 we have some data for about 90 percent of the  
20 capacity, and for the systems for which we have  
21 data, according to what's reported, and again  
22 this is reported by the operators mostly to the  
23 EIA. Most of the larger CT Combined Cycle  
24 Systems are selling some amount of power to the  
25 grid, it's about even for the engine systems and

1 much less for the micro turbines, and none  
2 reported for the Fuel Cells.

3           So just a couple of the key assumptions,  
4 and you'll see in a minute why these are so  
5 important, but Sonika mentioned that they looked  
6 at kind of the design values, and then some of  
7 the operational values that were reported by  
8 small systems at an earlier time in the program,  
9 so their thermal utilization, and this is how  
10 much of the thermal energy that is produced is  
11 used, or some representation of that. And there  
12 are two cases, they looked at a range from 64  
13 percent to 100 percent. We looked at 90 percent,  
14 which is more typical for large systems that are  
15 base loaded, and certainly for the design.  
16 Somebody said earlier if you're doing CHP, you  
17 want to have high utilization and good thermal  
18 load, that's what makes CHP cost-effective,  
19 though if you were going to have 50 percent  
20 utilization, it would probably be a bad bet for a  
21 CHP system.

22           And then the efficiency of the boiler,  
23 the separate boiler that you're displacing, if  
24 you didn't have the CHP, you'd have a boiler  
25 generating steam, what's the efficiency of that

1 boiler? And this is definitely an area for  
2 research, there's really little good information  
3 on boiler efficiency in industrial applications,  
4 as strange as that may seem, but the numbers that  
5 we typically see from operators are more in the  
6 high 70's to low 80's, and 85 is pretty high in  
7 our experience. That said, if you're looking on  
8 the very small side, for example residential  
9 heating systems that are more efficient, but  
10 again looking at the majority of the capacity in  
11 California, which is on the large size, we use 80  
12 percent.

13           And then there was also an assumption in  
14 Ray and Sonika's paper about performance  
15 degradation over time for the CHP system, which I  
16 won't get into except to say that we didn't  
17 include that in our calculation. Okay, next  
18 slide.

19           So here is how we showed it a little  
20 differently. We basically are showing the  
21 emissions per megawatt hour for each system, so  
22 you have the systems across the bottom, and the  
23 CO<sub>2</sub> emissions in tons per megawatt hour on the  
24 axis and, again, we're comparing the same thing  
25 which is the emissions of the CHP system compared

1 to the sum of the grid emissions and the  
2 emissions from the boiler that you are  
3 displacing.

4           So the first piece is the emissions from  
5 the CHP system, and that's easy, you have the CHP  
6 system, you have the efficiency and how much fuel  
7 they're using, and so it's easy to calculate the  
8 emissions, and so these Xs represent the  
9 emissions, it's basically the efficiency, the  
10 electrical efficiency of that system. By and  
11 large, you know, the larger systems are more  
12 efficient, so you have that downward sloping  
13 trend for each technology. And these numbers  
14 never change, okay? So with just one set of  
15 technology assumptions, so these are the  
16 emissions from a CHP system, they don't change.  
17 Next slide.

18           And so the first thing you have is the  
19 electricity from the grid that's displaced. We  
20 have one marginal grid emission factor, same  
21 factor, this is the 2020 California marginal grid  
22 emissions that Ray and Sonika used, which are  
23 from some California modeling. And it's per  
24 megawatt hour, so it is what it is and it doesn't  
25 change either because for any megawatt hour that

1 you displace, it's always the same value in this  
2 case because we're only using that 2020 marginal  
3 grid emission factor. So you have the CHP  
4 emissions, you have the grid displacement per  
5 megawatt hour, obviously the CHP is higher, it's  
6 similar to the chart that Keith Davidson showed  
7 earlier. On a purely electric basis, the CHP  
8 system is higher, but we are missing that last  
9 piece which is the displaced boiler emissions.  
10 So next slide.

11           And so here, this is where it gets  
12 interesting because this is where the different  
13 assumptions have an effect. So this is Ray and  
14 Sonika's pessimistic case, it's the low thermal  
15 utilization and high boiler efficiency, and you  
16 can see the green bar is the boiler emissions.  
17 And what happens when you, for example, the  
18 implication of low thermal utilization is you're  
19 displacing less boiler usage, right, so the  
20 displaced boiler is running less, so it emits  
21 less, so the separate heat and power emissions  
22 are lower, and if it's a very efficient boiler,  
23 it's emitting less because it's very efficient.  
24 So those two assumptions have an important effect  
25 because you're essentially seeing less emissions

1 from the displaced boiler because you're creating  
2 less steam, and you're doing it more efficiently.  
3 And in that case, some of the CHP systems are  
4 still emitting higher, which in the other chart,  
5 which is very elegant, I have to say, but not as  
6 transparent to me, it means those dots would be  
7 to the right of the slanting line.

8           So now, if you go to the next slide, and  
9 now here we're saying 80 percent boiler  
10 efficiency, so what we would think is a more  
11 typical boiler efficiency, and a higher thermal  
12 utilization, so we're using most of the thermal  
13 from the CHP system, and we are generating it in  
14 the alternative boiler at a lower efficiency. So  
15 therefore the emissions from the displaced  
16 boiler, the green bars, are higher. The Xs  
17 didn't move, the power bars didn't move, just the  
18 green bars got bigger because we're generating  
19 more steam and we're doing it a little less  
20 efficiently. And in this case, then, what we  
21 would say is a more typical set of assumptions,  
22 you can see that the CHP has lower emissions in  
23 all of the cases.

24           In the slides and in the paper that we  
25 did, we also looked at the RPS case with the 30

1 percent discount on the grid emissions and when  
2 you do that, the power emissions line comes down  
3 and then you have some CHP systems that are  
4 higher. I think I address that on the next  
5 slide. Yeah. So, you know, I would agree with  
6 Ray, conceptually, directionally it seems  
7 correct, but I'm also not sure that it is the  
8 best way to show the effect of the RPS. And the  
9 other question is kind of more broadly, what is  
10 the marginal emission rate? We just used the  
11 same modeling that Ray and Sonika had used, but  
12 we looked at some other modeling of California,  
13 including the analysis of the 50 percent RPS that  
14 suggests that there's potentially peaking units  
15 on line all the time because of the variability  
16 of the renewable component, which would lead, we  
17 think, to a higher marginal grid rate than is  
18 shown in the numbers that we used and Ray used.  
19 So we think that's another area for further  
20 research. Next slide.

21 MR. HARVILLE: Joel, could you wrap it  
22 up, please?

23 MR. BLUESTEIN: Yes, I'm sorry, I'm  
24 wrapping it up right now. So a couple items, you  
25 know, the same issue, what is actual system

1 performance on utilization, boiler efficiency,  
2 marginal grid emission rates, and treatment of  
3 the RPS. Next slide.

4           We think most CHP systems are going to be  
5 sized to meet their base load thermal demand,  
6 which we've heard earlier, so higher utilization  
7 is a reasonable assumption, especially for the  
8 larger systems. We think, you know, assuming a  
9 very high boiler efficiency is not going to give  
10 you realistic results. And the next slide is my  
11 last slide.

12           We'd like to look more at the avoided  
13 grid emissions, not efficiency, which I guess  
14 we're going to hear about and talk more about the  
15 RPS adjustment. So I'll leave it there.

16           MR. HARVILLE: Great. Thank you. Sorry  
17 to have to rush you along there.

18           All right, we have one final paper in  
19 this segment here that we're going to have  
20 presented. It's being presented by Cliff  
21 Rochlin. He's a Market Advisor to the Energy and  
22 Capacity Markets Department at Southern  
23 California Gas Company, where his primary task is  
24 to monitor and evaluate the changes in the  
25 electricity industry. Cliff has worked for SoCal



1 Gas for the past 23 years and is a member of the  
2 Rutgers Center for Research and Regulated  
3 Industries Western Conference Organizing  
4 Committee. That's a mouthful, huh? Cliff  
5 received a PhD in Economics from U.C. Santa  
6 Barbara. Thank you, Cliff.

7 MR. ROCHLIN: Thank you. This paper is  
8 kind of a reaction to what Ray just presented and  
9 another paper that was presented a couple years  
10 ago at the Ceres Conference by Carl Silsbee. So  
11 we're trying to present now a comprehensive way  
12 to evaluate GHG reduction, the reduction  
13 potential of CHP. So it's a counter example to  
14 other piecemeal methods to evaluate CHP's ability  
15 to decrease GHG emissions. Next slide.

16 The first bullet is really important for  
17 California because as the grid becomes more  
18 efficient you use less fuel. And in California,  
19 with the once-through cooling, you're going to be  
20 removing over 13,000 megawatts of old gas-fired  
21 steam boilers, large generators. So that's an  
22 important point, that's the cleaner aspect. The  
23 Renewable Portfolio Standard, the state is going  
24 to meet the 33 percent RPS in 2020, and the  
25 second bullet is the ICF issue that they pointed

1 out, that is, every time you put a megawatt of  
2 CHP in, you reduce demand by one megawatt, and  
3 therefore you would need to have one less  
4 megawatt of renewable resources. So that means  
5 from ICF's point of view that for every megawatt  
6 of CHP, you would only get two-thirds the benefit  
7 of reducing the marginal fossil fuel generator.  
8 And then finally, what this all means is, as the  
9 last bullet says, the GHG intensity is declining  
10 in the California Grid. Next slide.

11           This is a table that was from the Silsbee  
12 paper that I mentioned, and it starts in the mid-  
13 1980's, that I don't have up there, but it's  
14 2,200 megawatts of SCE CHP. And this was at that  
15 time expected to result in a 3.9 million metric  
16 ton reduction in GHG. And you see as the GHG  
17 intensity falls, the ability of CHP to reduce GHG  
18 falls also. And I added the last column, the  
19 last column is the EPA Clean Power Plant, this  
20 just came out June 2nd, and it basically says  
21 that if you use the Silbee approach, his formula,  
22 CHP would actually result in increasing GHG  
23 emissions. Okay, now the EPA CPP plan,  
24 California is on target to meet that without  
25 having to do anything differently, basically the

1 RPS, the Cap-and-Trade, the energy efficiency,  
2 all the programs are on line to meet those  
3 requirements. Next slide.

4 I will quote Ray Williams because this is  
5 the genesis, really, of what we tried to do with  
6 a comprehensive understanding of how CHP and GHG  
7 works. "Estimating the energy and emissions  
8 displaced by CHP requires an estimate of the  
9 nature of generation displaced by the CHP system.  
10 Accurate estimates can be made using a Power  
11 System Dispatch Model to determine how emissions  
12 for generation in a specific region are impacted  
13 by the shift in the System Demand Curve and the  
14 generation mix resulting from the addition of the  
15 new CHP system." So basically we're using a  
16 production cost simulation model, next slide, to  
17 try to answer the question of how CHP interacts  
18 both on the demand side, as well as on the supply  
19 side.

20 We used the Production Simulation Model  
21 and the assumptions that were used in the 2014  
22 California Gas Report. So that's what the first  
23 two little paragraphs are up there. The  
24 important thing are the last two bullets. The 33  
25 percent RPS Standard will be fully implemented in

1 2021. So that's why we're using the year of 2021  
2 to do this evaluation. And of the 13,359  
3 megawatts of once-through cooling, 11,744 are  
4 going to be removed. So that's the world that  
5 we're going to run this simulation in.

6 Next slide.

7           So we use the ICF study that they did in  
8 2012 for the CEC talking about CHP potential  
9 market penetration, and so we're using their  
10 medium case scenario. And here we're adding  
11 2,670 megawatts total CHP, broken into two  
12 groups, the large is 1,576 and the small, less  
13 than 20 megawatts, was 1,093 megawatts, about a  
14 60-40 split. It also showed us the percent of  
15 the CHP to put into each area, each of the four  
16 utilities that we have up there. And the small  
17 CHP was broken into four different categories,  
18 and you can see the list up there. Next slide.

19           My co-author is an expert in small CHP  
20 systems and he created a prototype for each of  
21 the four small category systems that ICF talked  
22 about, and that's what this is a picture of.  
23 Next slide.

24           This is the load shape of those small  
25 systems, and we would scale it up to meet the

1 1,093 megawatts. The important point of this, we  
2 made the assumption that all small CHP would not  
3 be exported to the grid, it's just to meet its  
4 own native load, and so that means it would be  
5 avoiding 6.9 percent transmission and  
6 distribution loss, as I use the same number that  
7 Ray used. Next slide.

8           This is where we used some confidential  
9 information and I have some SoCal Gas. We  
10 monitored 13 large co-generation facilities  
11 greater than 20 megawatts. And that capacity is  
12 895 megawatts. And we see that there's two  
13 distinct shapes up here, there's the bottom one  
14 which shows that there is clearly a daily and  
15 weekly pattern, and then there's the top load  
16 which is the one in green, which is more like a  
17 base load, they're on all the time. And you put  
18 the two together and you get the blue line on the  
19 top. Okay? Go back, thank you. That's gas. So  
20 I took this gas information and I compared it to  
21 the gas information on the QFERs and it was a  
22 pretty close match, so I felt comfortable taking  
23 this and creating a monthly percent for each  
24 different CHP customer, and then using the  
25 electric load from QFERs to get an electrical

1 model, so we have the electrical load shape for  
2 these 13 QFs. And we needed one more other piece  
3 of confidential information, the amount of the  
4 large CHP that's exported to the Grid, and that  
5 turned out to be around 37.3 percent on an annual  
6 basis. Next slide.

7           So this is the result of the production  
8 simulation model, this is just the CHP part.  
9 This is the amount of the fuel savings, if you  
10 will, and fuel use by the CHP that's not exported  
11 to the Grid. And so you see that there's the  
12 increase in CHP, which is the increase in the CO<sub>2</sub>  
13 emissions, and then the T&D savings and the  
14 boiler fuel savings. Next slide.

15           So as an output from the model, we find  
16 out the total amount of GHG savings, that's the  
17 last column on the right-hand side. You need to  
18 put this in perspective because we only added  
19 2,600 megawatts, and if you put it in perspective  
20 and look at AB 32, they were talking about adding  
21 4,000 megawatts and getting 6.7 million metric  
22 tons savings of CO<sub>2</sub>, so if you do that ratio and  
23 you look at the small print down there, which is  
24 why I do that, I add up each of the little boxes  
25 on the -4.3 is the increase in fuel, and the

1 other four components are the savings, we got for  
2 Scenario 1 3.1 million metric tons savings. So  
3 what is Scenario 1? Well, I found out what  
4 Scenario 1 today was, Scenario 1 is the AB 327  
5 assumption, basically saying that if you put in  
6 CHP, there's either not enough time, or utilities  
7 have signed up enough contracts that they're not  
8 going to pull out any new renewable resources.  
9 So the assumption was you put in the extra CHP  
10 and that reduces the demand by a certain amount,  
11 so the 33 percent RPS really would turn into a  
12 34.6 percent RPS, so that's the percent of the  
13 load or total energy that the renewables would  
14 meet; instead of 33 percent, it bumped up to 34.6  
15 percent.

16           The second scenario would be the ICF  
17 critique, and that's where for every megawatt of  
18 CHP that you put in that reduces demand, that's  
19 not exported, you would be reducing the amount of  
20 RPS, the amount of renewables that are put into  
21 the system.

22           MR. HARVILLE: I have to ask you to wrap  
23 it up quickly, please.

24           MR. ROCHLIN: I'm wrapped.

25           MR. HARVILLE: Thank you.

1           MR. ROCHLIN:   Wait, wait, one second.

2           MR. HARVILLE:   Please, go ahead.

3           MR. ROCHLIN:   And so what that shows you,  
4   that Scenario 1 represented about 69 percent CO<sub>2</sub>  
5   savings and Scenario 1 would be a 31 percent, and  
6   my assumption is that we probably lean more  
7   towards Scenario 1 than Scenario 2, and go to the  
8   last slide, and the last slide, the conclusion  
9   really is the third bullet: the analysis shows  
10   that the emissions reduction capability of CHP,  
11   while reduced, is still substantial and should  
12   not be dismissed.   Okay, thank you.

13           MR. HARVILLE:   Great, thank you, and  
14   sorry to have to rush you along, but I appreciate  
15   you closing up quick there for us.

16           All right, at this point, I'm going to  
17   open the floor for questions, but I just want to  
18   clarify, I understand there's plenty of  
19   assumptions and methods in here to have plenty of  
20   room for discussion and debate, and we're having  
21   a whole panel, that's our third panel is going to  
22   be on this topic.   So for now, if you have  
23   questions that are discussing or debating the  
24   assumptions of these different papers, if you  
25   could just hold off on those, and if could only



1 have any questions that are just clarifying or  
2 methodological? Do we have any clarifying  
3 questions for any of the authors? Okay, great.  
4 Then we'll move right along.

5 I think you all know me, I think I'm the  
6 next one on here, aren't I? I'm Jason Harville,  
7 nice to meet you. So I will make this really  
8 quick just to see if I can save us a little bit  
9 of time here. Sonika, you might recognize this  
10 table I borrowed pretty liberally from you, and  
11 just made a couple of small changes, I'm sorry  
12 for the small font there.

13 Essentially we just wanted to briefly go  
14 over for anyone who wasn't familiar with what  
15 we're leading into here with the third panel is  
16 that there are, as she rightly pointed out, a  
17 variety of different standards and metrics for  
18 evaluating CHP. And so here is a table that she  
19 has in her paper that essentially kind of runs  
20 you through them, and just to make it quick, you  
21 can see there are sort of two types, there's an  
22 overall total efficiency, which you can see PURPA  
23 and AB 1613, the first two rows in that table. I  
24 have the equation up there, but really the point  
25 and the difference here is it's asking how you

1 value that thermal resource. And the main  
2 difference between these two is PURPA chose to  
3 discount the value of that thermal energy by  
4 half, whereas in AB 1613 we didn't. But  
5 otherwise both of them are a total efficiency  
6 metric. And then sort of on the other side of  
7 how maybe you might measure the CHP resources, is  
8 the double benchmark which Sonika advocates and  
9 they use in their paper all the graphs with the  
10 lines and showing which side of it you're on,  
11 these are the double benchmarks, and these really  
12 boil down to two key assumptions, and it's the  
13 assumptions of what you're displacing. And  
14 because it's a double benchmark, you're  
15 displacing a thermal generator and electric. And  
16 so really I guess when you get down to the nitty  
17 gritty of the difference between these programs  
18 is they're different assumptions: What is the  
19 thermal resource that's being displaced? What's  
20 the efficiency of that boiler, or water heater,  
21 or whatever it is that you're using to meet your  
22 thermal load? And then, on the other side, the  
23 even trickier part of it, is what is that  
24 marginal -- or maybe not even marginal -- what is  
25 the avoided grid emission? What's the grid heat

1 rate that is being displaced by generating with a  
2 CHP Unit? And so this is really the meat of  
3 these two things, this is what hopefully we're  
4 going to get into and talk about, and I'm going  
5 to leave it at that so we can move along.

6           So up next we have a presentation on  
7 Boiler Efficiencies. The presenter is going to  
8 be Dale Fontanez from SoCal Gas. Dale is a  
9 Project Manager in the SGIP Program for SoCal  
10 Gas. He's been an RD&D Project Manager, a  
11 Regional Account Executive, a Technical Account  
12 Executive for Cogeneration, and a Test Engineer  
13 in his career at SoCal Gas. Dale is a Certified  
14 Energy Manager with a BS in Mechanical Energy,  
15 and an MS in Engineering Management. Thanks,  
16 Dale.

17           MR. FONTANEZ: For the sake of time, you  
18 know, we could push through some of the early  
19 slides because we really just go into basically  
20 what a boiler is, how they're used, I mean,  
21 that's your basic boiler. You can go to the next  
22 one. These are boiler terminologies, some  
23 boilers are used for low pressure, high pressure  
24 applications, hot water, steam, and the like. Go  
25 ahead to the next slide, please. These are your

1 most common types of boilers that you find,  
2 whether they be commercial or industrial  
3 application, but Water Tube and Fire Tube Boilers  
4 are the most common. They're all capable of  
5 achieving similar efficiencies and similar  
6 applications, there are a lot of different  
7 reasons why you might choose one over the other,  
8 but essentially this is what the boiler fleet is  
9 primarily comprised of. Next slide, please.

10           These are kind of all the different types  
11 of applications, markets they serve, again, we'll  
12 go to the next slide. Boiler efficiency. The  
13 most common way to measure boiler efficiency is  
14 what we call combustion efficiency, and  
15 essentially this is the energy that's coming out  
16 of the stack of the boiler. A boiler technician  
17 would use a probe to put in the exhaust stack to  
18 determine how much energy is there, and by that  
19 establish the boiler's efficiency. They do that  
20 to tune the boiler, so they know when it's doing  
21 bad, when it's doing well, and they start tuning  
22 it until they get to the best combustion  
23 efficiency that they could achieve.

24           Thermal efficiency would be kind of the  
25 next step where you are basically doing the

1 combustion efficiency, but now you're taking into  
2 consideration the losses of heat through the skin  
3 of the boiler and blow down processes, right?  
4 And then the last term, and this is a term that's  
5 used mostly by the energy efficiency programs, is  
6 the annual fuel utilization efficiency. And this  
7 is an attempt to incorporate seasonal uses,  
8 fluctuations of load and the boiler usage is kind  
9 of a transient efficiency number. Next slide,  
10 please.

11           So these are the different things that  
12 affect the efficiency of a boiler. The burners,  
13 there's a plethora of types mostly in California,  
14 you don't see Atmospheric burners anymore, but to  
15 even get to a point where you're going to achieve  
16 like an 80 percent efficiency, you need a power  
17 burner, and they come in different types,  
18 different ranges, high efficiency low NO<sub>x</sub>, some  
19 have flue gas heat recovery, then there's O<sub>2</sub>  
20 Trim, if you look at any type of energy  
21 efficiency suggestions for boilers, it's all  
22 about the oxygen, the percent of combustion and  
23 what you see in the exhaust. Another way of  
24 improving efficiency is putting a variable  
25 frequency drive on a combustion air fan, and then

1 also stack economizers, which basically pre-heat  
2 the boiler feed water, they're efficiencies or  
3 the efficiency improvement of a boiler will vary  
4 based on your application, right? The  
5 temperature of the return water to the boiler.  
6 And then there's flue gas condensers which really  
7 go to condensing economizers. We don't see a lot  
8 of those in the state, but something you should  
9 be aware of. Next slide, please.

10           So this chart basically is data that was  
11 drawn from the CEC's database on boiler  
12 manufacturers data, there is specifications for  
13 boilers that they sell in California. And then  
14 it's broken down in this chart both for hot water  
15 applications and steam boiler applications  
16 because I wanted to give you a representation of  
17 what the energy efficiency programs, state funded  
18 energy efficiency programs, the efficiency levels  
19 that are required to get an incentive or rebate  
20 for the efficiency of your boiler. So pretty  
21 much from left to right, you go from small to  
22 large for hot water boilers on the left, and  
23 steam boilers on the right. And you'll note for  
24 hot water boilers you get to 85 percent  
25 efficiency for the larger things, you can get a

1 rebate or incentive. For steam boilers, we start  
2 at 82 percent, kind of max out at 83 percent, and  
3 then you can get an incentive or rebate for the  
4 efficiency of those boilers. And then right up,  
5 we'll go to the next slide, there's four slides  
6 like this one, this is for the smaller hot water  
7 boilers, but each one of those black lines as a  
8 rise represent a specific boiler from a  
9 manufacturer and its efficiency when you purchase  
10 it. And you'll note as you move to the right,  
11 there are a lot fewer that achieve over 85  
12 percent than those that achieve less than that.  
13 And we can go to the next slide, it's basically  
14 the same thing for a larger hot water boiler, the  
15 next one same thing for small steam boiler, and  
16 then the next one, and you'll see for the larger  
17 steam boilers it's still the same, most of them  
18 pretty well start at 80 percent and it takes some  
19 doing to get up to the higher efficiency numbers.  
20 And then I think the next one is my last slide.

21           So to conclude, it's basically what I've  
22 said, most existing boilers in California don't  
23 achieve 85 percent without some kind of help,  
24 especially steam boilers, 83 to 85 percent are  
25 the efficiency standards for energy efficiency to

1   qualify for rebates and incentives, and to  
2   achieve 85 percent for most cases, especially  
3   steam boilers, you have to add something, the OC  
4   trim, the VFT, and economizer, and those things  
5   come at a cost. So to achieve those  
6   efficiencies, you know, you're going to pay  
7   premium dollars for it and I think we all know  
8   how fickle industrial customers, especially, are.  
9   That can be daunting at times. And that's it.  
10  Thank you.

11           MR. BLUESTEIN: Can I just ask a  
12  clarification question?

13           MR. HARVILLE: Sure.

14           MR. BLUESTEIN: When you were saying  
15  Mbtu, is that 1,000 BTUs?

16           MR. FONTANEZ: Yes. So you're starting  
17  right around your 2 million BTU boilers.

18           MR. BLUESTEIN: Okay, so relatively small  
19  by industrial standards?

20           MR. FONTANEZ: Right. So that would be  
21  something you would see, say, in a small metal  
22  finisher's plant, right, for hot water.

23           MR. HARVILLE: All right, great. Thank  
24  you. Oh yes, please.

25           MR. CONSIE: Yeah, this is Dan Consie



1 with CAMS. Just to point something out that's  
2 pretty basic to the presentation on boiler  
3 efficiency is the difference between LHB and HHV  
4 and natural gas. And when we're talking about  
5 boiler manufacturers, in particular if they  
6 advertise an 85 percent efficiency, that's  
7 usually in almost all cases at LHV. So when you  
8 combust natural gas, 11 percent of the energy  
9 goes into one of the products of combustion,  
10 which is water vapor, specifically the latent  
11 heat of vaporization of that water vapor in the  
12 gas itself. So unless you're actually -- and  
13 Dale made an allusion to it -- the condensing  
14 economizer, is one of those areas you can  
15 actually get some of that energy back. But the  
16 long and short of it is, unless you've recaptured  
17 that water out of the flue gas, you do not  
18 recapture that 11 percent energy. Thank you.

19 MR. HARVILLE: Great, thank you for that  
20 clarification.

21 MR. FONTANEZ: Just to kind of back that  
22 up, I mean, basically thermodynamically unless  
23 you can get through the latent heat region and  
24 actually recover some of the water from the air,  
25 you really can't get over 87 percent, it's not

1 possible. So that kind of goes to the  
2 application of the boiler, so in some cases you  
3 can, in most cases you can't.

4 MR. HARVILLE: All right, thank you.  
5 Okay, for our last paper presentation here, we  
6 have a slightly longer presentation of a proposed  
7 methodology for estimating fuel displacement for  
8 California electricity reductions by Bryan Neff  
9 here, my co-worker. Bryan has worked on Combined  
10 Heat and Power issues for the Electricity  
11 Analysis Office for over four years. He oversaw  
12 the ICF Consultant Report from 2011. He authored  
13 the Energy Commission Staff Report, "A New  
14 Generation of Combined Heat and Power: Policy  
15 Planning for 2030" that was referenced a couple  
16 times earlier. His latest work is a forthcoming  
17 staff paper, the one I just mentioned,  
18 "Estimating Fuel Displacement for California  
19 Electricity Reductions." Bryan has a BS in  
20 Physics from Cal Poly and his MBA from U.C.  
21 Davis. Bryan.

22 MR. NEFF: Good afternoon, everybody.  
23 I'm Bryan Neff. And this presentation covers the  
24 core information that's going to be in the  
25 forthcoming staff paper. A summary of the paper

1 is online and the presentation was made available  
2 outside. So with that, there's a lot of  
3 information to cover, so I'm going to get  
4 started.

5 Today I'm going to cover the purpose,  
6 walk through the scope and the limits of this  
7 presentation, characterizing the grid resources,  
8 covering the data source that will be using the  
9 assumptions that go along with using that data  
10 source, estimating grid heat rates, and how to  
11 project that into the future, and then run  
12 through an example.

13 So the purpose of this staff paper is to  
14 propose a common method for estimating the amount  
15 of fuel displaced from avoided use of grid  
16 electricity. For this method to be a common  
17 basis for comparing programs, it needs to use a  
18 common set of assumptions, being neutral to  
19 current policy and future state policies, and  
20 relying on a similar set of resources being  
21 displaced. To do this, it relies on historic  
22 heat rates for generation and the trends found  
23 within those heat rates. And finally, this  
24 proposal is meant to be a starting point for the  
25 discussion to elicit input, and there are several

1 questions at the end in the conclusion of the  
2 summary paper with which I'm requesting written  
3 comments on.

4           So the scope of the method uses a simple  
5 tractable approach to estimating GHG reductions,  
6 and it does this by calculating the amount of  
7 fuel not consumed. And this requires using grid  
8 heat rates. Some of the initial questions faced  
9 in this process were what are the resource  
10 categories that we were going to use, how we were  
11 going to average them, and what geographical  
12 boundaries we were going to use. And so to do  
13 this we looked at peaking resources and what I've  
14 called load following resources, it uses an  
15 annual average and it's a single statewide  
16 projection.

17           Now, this method takes a fairly narrow  
18 approach when it's looking at the grid. It does  
19 not touch on the energy or the emissions that it  
20 takes to reduce grid use for CHP, since that's  
21 the topic today, it does not touch on the fuel  
22 that the CHP Unit will use, nor the displaced  
23 boiler fuel. Since this method uses an annual  
24 average, it's inappropriate for using it for  
25 short term estimation on day-to-day operational

1 changes, or on seasonal variation. It also  
2 relies on numerous simplifying assumptions and  
3 the validity of those assumptions. So if those  
4 assumptions change, the method may not hold.

5           So in characterizing the grid resources,  
6 we're trying to define what is the marginal  
7 resource. Base load resources are those that are  
8 bound by technological constraints and are not  
9 used to match the supply demand balance on a  
10 daily basis, they're not ramping. Those include  
11 nuclear, geothermal, and coal. Other resources  
12 that are non-dispatchable provide energy  
13 according to their own schedules such as  
14 renewable generation with variable sources of  
15 power such as wind and solar, as well as Combined  
16 Heat and Power. So these are not dispatchable  
17 and they're not used to meet that balance, as  
18 well.

19           Two more need to be talked about, one is  
20 hydroelectric power, and this is tied to a myriad  
21 of physical, environmental, and societal  
22 constraints because of its multi-purpose nature.  
23 It's no longer sufficient to provide peak  
24 critical power to California because its demand  
25 has greatly surpassed the capacity that

1 hydropower can provide. It helps shape loads,  
2 but is no longer considered to be on the margin  
3 because of its price. So this leaves natural gas  
4 resources. But before I get into the instate  
5 natural gas resources, I want to first touch on  
6 imported natural gas.

7           So some of the data that's available to  
8 the Energy Commission about out-of-state natural  
9 gas resources doesn't let us define how much  
10 energy from which of those resources meets  
11 California's load and at what times. However, we  
12 do have information about what the operating  
13 characteristics of those plants look like, and  
14 most of those natural gas plants are similar to  
15 California's modern fleet, they were built after  
16 2006 and have similar heat rate curves as  
17 California's modern gas fleet. So it can be  
18 assumed based on these characteristics and the  
19 similarity of these heat rate curves that these  
20 plants, if they're used in a similar fashion and  
21 dispatched in a similar fashion to California's  
22 natural gas plants, that they do not  
23 significantly alter the average heat rates of the  
24 instate gas plants.

25           So now we turn to instate resources. And

1 to look at those, we utilize the QFER Database.  
2 The QFER Database is imported data on fuel use  
3 and electricity generation, reported by the  
4 generators. We can use these to come up with the  
5 heat rates. Again, these are aggregated on an  
6 annual basis and are in a single statewide group.

7           However, this differs from another report  
8 our office does covering all natural gas  
9 resources because a number of natural gas  
10 resources have to be removed from this analysis  
11 because of their specific role they play in  
12 maintaining system stability. These would not be  
13 displaced with putting renewables on the system  
14 or something like that, they have to run.

15           So now we look at the historic heat rates  
16 that we're able to get from QFER. QFER was  
17 created in 2001, so these are the heat rate  
18 curves from 2001 to 2013. We define the peaking  
19 resources as having a capacity factor of less  
20 than 10 percent, and the load following resources  
21 are the remaining resources. Most of those are  
22 Combined Cycle Combustion Turbines, but not  
23 completely.

24           So as you can see, there's a trend here,  
25 and to get this and estimate a projection of the

1 future, I applied a simple linear regression to  
2 these, taking in mind that during the electricity  
3 crisis in 2001, resources were not being used  
4 atypically. So the years 2001 through 2003 were  
5 removed from this analysis because of that  
6 development that occurred in that year and the  
7 subsequent years.

8           So this yields a projection going forward  
9 into the future; however, there becomes an issue  
10 in the year 2023. The heat rate estimates exceed  
11 that of currently available technology as  
12 analyzed by the Energy Commission Cost of  
13 Generation Report.

14           So staff proposes using the low estimate  
15 from this Cost of Generation Report, the  
16 Conventional Combustion Turbine low estimate for  
17 peaking resources in 2023 and beyond, and the low  
18 estimate for Conventional Combined Cycles for  
19 2023 and beyond. We compared these numbers and  
20 show the low estimate because they most closely  
21 align with those technologies that were installed  
22 and reported in QFER in 2012 and 2013.

23           The one last thing we need to do before  
24 we can apply these estimates are to account for  
25 line losses and I think many people have touched



1 on that already. Since there's no pre-public or  
2 publicly pre-vetted value, I've chosen to use a  
3 value of 7.8 percent. The 7.8 percent is a value  
4 that was used by the ARB in its Scoping Plan, and  
5 they derive that value using the California  
6 Energy Demand Forecast from 2008 to 2018. And  
7 that was a forecasted line loss value, a single  
8 statewide value, so it seemed very applicable to  
9 use it here.

10           So putting this altogether gives us the  
11 applicable heat rate estimates. So these curves  
12 illustrate the heat rates that will be used. In  
13 the Appendix there's an actual table of these  
14 heat rates. So the top curve would be the  
15 peaking resource heat rate for the onsite  
16 equivalent, the second one being the peaking  
17 resource for grid, and then you have the bottom  
18 two, a similar fashion, the load following heat  
19 rates for onsite equivalent, and the load  
20 following resource grid heat rates, and as you  
21 see in 2023, we apply the heat rate floor.

22           So before I get into applying these into  
23 the examples, we have one more thing which needs  
24 to be discussed, which is limiting the amount of  
25 displaced energy you can get from peaking

1 resources. And so this is a graph of the  
2 percentage of energy from those peaking resources  
3 over the total energy from these dispatchable  
4 resources, and so as I talked about, they're  
5 defined as having a capacity factor of less than  
6 10 percent, however, you see that there's great  
7 variation in the amount of energy actually used  
8 from them. The early years is also because of  
9 the electricity crisis and that peaking resources  
10 were not used as peaking resources, they were  
11 used much more broadly. The later years, the  
12 variation is caused by the amount of hydropower  
13 in the state, and also the severity of the  
14 summer's heat. So to analyze this and get a  
15 single value, I removed 2001 and 2002 because of  
16 the atypical operation, so the remaining values  
17 took out the high and the low and averaged them.  
18 And that yielded 2.5 percent.

19           So now I'm going to walk through how to  
20 apply these estimates to get a displaced electric  
21 grid fuel equivalent and it's a fairly  
22 straightforward procedure. You take the amount  
23 of energy that would be displaced on peak, and  
24 you apply the applicable peak heat rate, whether  
25 it's onsite equivalent or the grid rate, and do

1 the same for the load following energy, multiply  
2 that by the applicable heat rate for onsite, or  
3 the grid heat rate. Again, the peak energy is  
4 limited to 2.5 percent annually. And then we can  
5 convert this to greenhouse gas emission  
6 reductions by applying a carbon content  
7 conversion factor. The 117 pounds per million  
8 BTUs is the factor the U.S. EPA uses, and that is  
9 I believe the same factor, but in metric tons for  
10 what the ARB uses in its Scoping Plan.

11           So I'm going to run through one quick  
12 example that uses CHP. So here's the number of  
13 assumptions for this example, it's a five  
14 megawatt facility assuming an 80 percent capacity  
15 factor, and that 20 percent down time occurs in  
16 off peak hours. So the total possible energy for  
17 the year is just under 44,000 megawatt hours. We  
18 apply 2.5 percent of that to get just over 1,000  
19 megawatt hours for on-peak energy avoided, and  
20 just under 34,000 megawatt hours for off-peak  
21 avoided.

22           I'm going to make one more assumption  
23 going into this example and that is assuming that  
24 half of this is used onsite and half of this is  
25 exported to the Grid, and this is to illustrate

1 the different heat rates. So as you see, this is  
2 a 50/50 power split between onsite and export,  
3 and so I start with half of that 1,095 megawatt  
4 hours, so you get about 550 roughly megawatt  
5 hours times the onsite equivalent peaking heat  
6 rate, and then you add that to the half of the  
7 load following value plus the load following  
8 onsite equivalent heat rate, and then you repeat  
9 that, but using the grid values, the 10-4-76 BTUs  
10 per kilowatt hour, and the 7-3-30. So crunching  
11 the numbers you get about 271 billion BTUs of  
12 avoided fuel. Applying the carbon content  
13 conversion factor yields about 31.7 million  
14 pounds of CO<sub>2</sub> avoided.

15           So this table, I have a number of other  
16 examples and in light of time they're in the  
17 back, and this is just a summary of that, so I'll  
18 just run through the summary and what they are  
19 quickly. The All Onsite would be all the energy  
20 used onsite, the All Export is the exact  
21 opposite, all the energy that would be exported  
22 to the grid. The 50/50 mix is the example we  
23 just ran through, and the 50/50 mix without the  
24 peaking energy is having that 20 percent down  
25 time include the peak, so there is no energy

1 produced on peak.

2           And so with this, you'll see you get  
3 different displaced carbon intensities, and this  
4 carbon intensity is just the amount of CO<sub>2</sub> over  
5 the amount of megawatt hours. And so you can see  
6 the difference between the Onsite and Export  
7 shows the effect that line losses have on the  
8 displaced carbon intensity, and you can see the  
9 difference between the peaking energy, the 50/50  
10 mix examples, the effect that peaking resources  
11 have on the carbon intensity.

12           So in conclusion, this method attempts to  
13 provide a common approach instead of assumptions  
14 to estimating fuel displacement from avoided grid  
15 use of electricity. As I said earlier, it does  
16 not touch on the energy or emissions it takes to  
17 reduce grid use. This method may be used to  
18 estimate reductions over the life of a program  
19 because it provides a 15-year projection, but  
20 conversely it cannot provide time sensitive  
21 estimates since it does not have the granularity  
22 needed to deal with daily or seasonal variation.  
23 It presents a standardized way to compare  
24 relative benefit of grid reduction measures, but  
25 is not a substitute for actual measuring of

1 reductions. As you saw in the previous chart,  
2 there is no single displacement value and this  
3 variation is driven by the ratio of peak to non-  
4 peak power, as well as the line loss factor, the  
5 increased benefit of onsite reductions.

6 And finally, this proposed method relies  
7 on numerous simplifying assumptions, pertinent  
8 changes to the assumptions may require  
9 substantial changes to the method in order to  
10 maintain its validity, however, as long as the  
11 assumptions hold, the heat rate estimates may be  
12 easily updated using the QFER database.

13 So finally, thank you and I encourage  
14 those participants here to write written comments  
15 addressing the questions in the summary of this  
16 summary paper. Thank you.

17 MR. HARVILLE: All right, Bryan. We're  
18 going to ask you to sit on any questions you may  
19 have for just a little bit longer. Okay.

20 MR. HOFFMAN: Bob Hoffman with Occi.  
21 Bryan, thanks -- great presentation. A couple of  
22 things on your slide 10, you have conventional  
23 combined cycle and conventional with duct firing,  
24 you have the same heat rates, and I would  
25 encourage you for the duct firing portion to look

1 at the incremental heat rate of duct firing which  
2 can be significantly higher, just a thought.

3 MR. NEFF: I will take a look at that.  
4 This came from the draft report, and that is  
5 currently going through some revisions.

6 MR. HOFFMAN: Sure.

7 MR. BARKER: On the other hand, you'd use  
8 the duct firing during peak periods, so you would  
9 be kind of double counting if you did that.

10 MR. HOFFMAN: Well, it depends when you  
11 rack it up, it's not a conventional peak, I'm  
12 just looking at his chart, just to make sure  
13 things are accounted for. The other is with the  
14 advent of flexible capacity that we're watching  
15 through other venues, a lot of these Combined  
16 Cycle in conventional plants are going to be at  
17 part load, so I encourage you to look at part  
18 load heat rates and associated greenhouse gas  
19 emissions when those units are turned down and  
20 significantly higher heat rates that take care of  
21 intermittent resources, lower efficiency, higher  
22 heat rate.

23 MR. NEFF: I think that's an interesting  
24 factor to include, and in this analysis, because  
25 it does use actual generation, the fuel and

1 electricity generator from that, if we see that  
2 trend coming out as the years advance, that  
3 should show up in the data and it should show up  
4 in these heat rates.

5 MR. HOFFMAN: Yeah, the data kind of  
6 watches the annualized averages, but if you look  
7 at how the grid is dispatched day to day and hour  
8 to hour, you'll see a lot of noise. The other is  
9 the market also reacts on how the system is  
10 dispatched, and this doesn't just follow  
11 production cost modeling that other people have  
12 discussed.

13 MR. NEFF: Yes.

14 MR. HOFFMAN: And that's it. Thank you.  
15 Sorry to bother you.

16 MR. HARVILLE: Okay, thank you. If there  
17 are any other further questions, I hope they will  
18 be answered in the upcoming panel and, if not, we  
19 will have time for final questions and summary  
20 comments after this next panel.

21 So I'd like to introduce Ivin Rhyne. Out  
22 of all these nice bios I put together, it seems  
23 my manager was the one I forgot, so we'll see how  
24 that works out for me. But I'll tell you he's  
25 the Manager of the Electricity Analysis Office



1 here at the Energy Commission. And he's been  
2 here longer than I, and he's an all-around good  
3 guy. So I'll let him fill you in on the details.

4 MR. RHYNE: So with that, that sort of  
5 glowing introduction, again, my name is Ivin  
6 Rhyne, and thank you, Jason, this is actually  
7 going to be I think probably the most fun panel  
8 of the day, not just because I'm operating it,  
9 but because it's actually pretty rare to get this  
10 late into the day and still have a packed house  
11 at a workshop like this. And as the  
12 presentations have gone on and developed over the  
13 course of the afternoon, we've really seen some  
14 themes develop here and we've got a really, I  
15 think, well-stocked panel here.

16 And just to lay out a couple of  
17 guidelines as we go, I'd like to start by posing  
18 a couple of questions, easy questions, I'll put  
19 them in air quotes, "easy questions," and really  
20 I want to encourage discussion around the table.  
21 I'm not going to be out to time anyone, but if I  
22 start to see someone start to monopolize time, I  
23 might reach out, you know, just ask you to pause  
24 and give your other panelists an opportunity to  
25 talk.

1           This panel is really focused on talking  
2 about the displaced emissions associated with  
3 CHP. CHP as a matter of policy plays an  
4 important role in California's grid, and in the  
5 future it's something that the Governor has  
6 certainly identified as something he wants to see  
7 developed, but he wants to see it developed  
8 certainly in a way that creates a net greenhouse  
9 gas benefit.

10           And one of the things that really comes  
11 out if you've been paying attention in the last  
12 few presentations is that determining what that  
13 net benefit is really matters as to what you're  
14 comparing it to. So in relation to what? In  
15 comparison to what?

16           And we know from Jason's presentation,  
17 very short presentation, that there are a couple  
18 of ways that that has attempted to be answered in  
19 the past. We have single efficiency standards  
20 that combine both the thermal and electrical  
21 efficiency and simply say a CHP unit achieving  
22 this efficiency is reaching a net benefit; and  
23 then there are the double benchmarks, the two  
24 efficiency pieces approach. And we've seen some  
25 discussions back and forth today.

1           I want to start by asking the panelists,  
2 and just for this first question I'm just going  
3 to ask to go around, and if you could just  
4 quickly summarize in your opinion whether or not  
5 it's more effective and more efficient not only  
6 to accurately capture the greenhouse gas benefits  
7 of CHP by using a single benchmark, but perhaps  
8 whether or not it would also be beneficial to the  
9 CHP market, whether or not they should be trying  
10 to meet a single or double benchmark standard.  
11 And so I'll start with the panelists here and if  
12 can just circle around. Thank you.

13           MS. SLOAN: Good afternoon, my name is  
14 Katie Sloan, I'm with Southern California Edison.  
15 I don't believe I've been introduced today, so I  
16 just wanted to say hello so you know who I am and  
17 where I'm coming from. To answer your question,  
18 we like the double benchmark standard. I will say  
19 that we appreciate the work that Bryan has done  
20 and being able to look at CHP not just on its  
21 own, but in comparison to other resources that  
22 also reduce GHG. And we think going forward as  
23 far as a policy matter, we should be looking at  
24 CHP in that context. So that's a quick response  
25 for you.

1           MR. RHYNE:   Thank you.

2           MR. BARKER:   Dave Barker, San Diego Gas  
3   and Electric.   We support the double benchmark  
4   approach, but it should be based upon marginal  
5   stand-alone emissions that are looking forward,  
6   long term marginal greenhouse gas savings that  
7   reflect what's happened with all the other  
8   policies that the state has had, and then  
9   possible improvements in the thermal efficiency.

10          MR. RHYNE:   Thank you.

11          MS. VAUGHAN:   I'm going to agree with the  
12   double benchmark with my utility friends here.  
13   We had a great debate about this factor in the  
14   settlement days, those 500 days of meetings, and  
15   this was a very relevant issue, AB 1613 had been  
16   passed with a 60 percent efficiency, and then  
17   there was a debate going on here at the Energy  
18   Commission about the 62 percent, I guess, is  
19   where they ended up for AB 1613, so there's a lot  
20   of history there and I think it is beneficial to  
21   look at the double benchmark.   However, I would  
22   actually agree with Katie that it is interesting,  
23   I want to commend everyone who has been doing  
24   these studies, I think there's a lot of  
25   information that's come out, and I think if

1 anything it also raises the question of  
2 assumptions. And maybe that's what we need to  
3 drill down, and I think the PG&E report, the ICF  
4 report, Cliff's study there, as well, and also  
5 Bryan's, they're all based on assumptions and  
6 what I heard was we need more data, particularly  
7 some of the large CHP facilities. And I think  
8 that will help us as we go forward looking at  
9 what the performance data should be.

10 MR. DAVIDSON: I'm not sure I understand  
11 what a single benchmark is in this context, but I  
12 think to get -- if your benchmark is going to be  
13 in pounds per megawatt hour, or tons per megawatt  
14 hour, I think you've got to go with the double  
15 benchmark standard because electric efficiency  
16 and thermal both need to be factored in.

17 MR. RHYNE: Thank you.

18 MR. BLUESTEIN: Yeah, I think I have to  
19 disagree with the question a little bit because I  
20 think they're two different things. So I think  
21 what you were referring to as the single  
22 benchmark is an efficiency measure, and in that  
23 chart, you know, you have the PURPA is you're  
24 discounting the thermal by 50 percent, but then  
25 you're comparing to a standard of 42 percent, and

1 then on California you're not discounting it, but  
2 you're comparing it to a higher standard, so it's  
3 kind of apples and oranges just on an efficiency  
4 standard. And then the double benchmark is  
5 really more of an emissions comparison. So I  
6 think if you're going to do an emissions  
7 comparison and you start out saying we really  
8 want to know how much is displaced, we're really  
9 going to tons ultimately which I agree with. So  
10 if you're going to go to tons, then yes, I agree  
11 you have to look at both if you want to call it  
12 the double benchmark, but you have to know what  
13 you're displacing from the power side and what  
14 you're displacing from the thermal side. So with  
15 that, caveat, I would agree.

16 MR. WILLIAMS: I agree with Dave and with  
17 Beth. I just love saying that because it doesn't  
18 happen very often. So I would say from a policy  
19 application, yes, for topping cycle, natural gas-  
20 fired CHP, again, I think in terms of looking at  
21 bottoming cycle CHP, or renewable CHP, or some of  
22 the contracts that have come out of the RFO,  
23 which is essentially a hybrid of an agreement and  
24 a topping cycle CHP, then I think you need to  
25 look at the formulations that are a variation or

1 a little different than the double benchmark. So  
2 I'll stop there, there's lots more to say, but  
3 I'll stop there.

4 MS. CHOUDHARY: I think I agree with  
5 everyone, there is nothing much left to say, but,  
6 yeah, looking forward and double benchmark  
7 standards do measure the performance of  
8 conventional gas-fired CHP and as we mentioned  
9 for bottoming cycle out of renewable site CHP  
10 they don't fall into the same category of  
11 performance evaluation.

12 MR. RHYNE: Thank you.

13 MR. ALCANTAR: I'm going to agree to an  
14 extent with Ray, which is really hard for me, but  
15 let's think about two things, one is the  
16 simplicity of having established double benchmark  
17 that's agreed upon and is at least identifiable  
18 and workable against, provides a signal to the  
19 marketplace, certainly CHP provider of what they  
20 need to do, and that clarity is important in its  
21 simplicity, and important and critical in terms  
22 of promoting the resource. I certainly can't say  
23 that I appreciate the work that Ray's group has  
24 done to draw a line that suggests that no CHP on  
25 his list is qualifying under that standard, which

1 leads me to the second point: the problem is for  
2 evaluating CHP exclusively and solely on GHG  
3 emissions? I think we missed the boat. And that  
4 was the entire focus, I thought, of our earlier  
5 discussion today and needs to follow through.  
6 This is one component of a benefit of a highly  
7 beneficial type of generation.

8 MR. RHYNE: Thank you. Dale?

9 MR. FONTANEZ: I have a different take on  
10 it. I think the double standard is the standard  
11 set up to meet some kind of benefits you're going  
12 to get from a program, so every one of those  
13 double standards is related to either some kind  
14 of incentive, or some kind of discount. In order  
15 to look at it from an overall perspective, you  
16 should not be looking at it piecemeal, and I  
17 think each of these analyses that are piecemeal,  
18 you need to put it in a form of how is the  
19 overall system operating, and that's what I tried  
20 to do.

21 MR. WILLIAMS: I need one clarification.  
22 So, Michael, we did show that RPS adjusted line,  
23 but because we had seen it put into practice in  
24 California, that's different than PG&E  
25 recommending that that's what you should use.



1           MR. ALCANTAR: Right, and we can debate  
2 this all night long, but you sent out this report  
3 for some purpose. I impute a purpose to it. It  
4 has a conclusion, it wasn't friendly towards the  
5 constituents that I represent, I don't think, in  
6 terms of the conclusion you were trying to  
7 present.

8           MR. BARKER: But for SDG&E, I wouldn't  
9 back away from it at all, I think that's where we  
10 need to look at CHP in the context of long term  
11 where California is going in terms of emissions.  
12 If they want us to get to 500 and -- what was it,  
13 74 pounds per megawatt hour? We should look at a  
14 utility portfolio and see is this CHP going to  
15 help or not help going forward.

16          MR. ALCANTAR: And, Dave, nobody in this  
17 room is disagreeing with making an assessment,  
18 call it piecemeal if you like, but I think there  
19 are a number of deficiencies in what's been  
20 presented, so we've identified those and we're  
21 looking at them today, and I think we're all  
22 trying to get to the same benefit, or at least  
23 identification of benefit with respect to GHG,  
24 just let's not throw out the baby with the  
25 bathwater, nor do we accept the set of parameters

1 or assumptions that were made in the earlier  
2 assessment, in the first assessment -- the PG&E  
3 assessment.

4 MR. BARKER: I was just telling you that  
5 San Diego does accept that and does think that's  
6 the best way to look at it for the State of  
7 California.

8 MR. RHYNE: Okay, so let's take that and  
9 move I think to the next question, or one  
10 potential logical question, and the progression.  
11 In working with Bryan and putting his paper  
12 together, one of the more interesting pieces is  
13 just the diversity of estimates that are out  
14 there with regard to what is the marginal grid  
15 resource and what is the displacement from grid  
16 resources, and really he has worked hard to come  
17 up with some estimates of what that might be  
18 based on a number of assumptions. But what we  
19 see, not just in this area but in other areas, is  
20 that in terms of estimating an efficiency  
21 standard, or a greenhouse gas emissions standard,  
22 there has been historically some amount of a  
23 patchwork quilt approach, where for different  
24 programs, different standards are used, different  
25 staffs at different agencies, and this one is

1 open to anyone on the panel who wants to comment.  
2 And I think I know the answer, but I want to make  
3 sure that we get this sort of on the record, as  
4 to whether or not we agree or disagree with the  
5 idea that each of these programs, whether they be  
6 applied to CHP or otherwise, should be coming up  
7 with their own approach to estimating what  
8 displacement is, or should everyone, meaning  
9 those who work in this policy field, be  
10 essentially drawing from the same set of  
11 assumptions so that everyone sort of is speaking  
12 apples to apples. Please.

13 MS. VAUGHAN: I'll have a go at that and  
14 I think maybe it goes to what Cliff said, is it  
15 is piecemeal, and if you look at -- when I think  
16 of, well, 1) I don't think we have a State CHP  
17 Program, all right, we do have individual  
18 programs like SGIP, like AB 1613, and the  
19 Settlement. And they all have different  
20 objectives, so if you go out with different  
21 objectives, you're going to have different ways  
22 to measure your progress towards achieving those  
23 objectives. And so consequently, you know,  
24 speaking about the Settlement double benchmark,  
25 that was simply a negotiation, it's again not

1 good public policy, not based upon some kind of  
2 assessment of what are we truly displacing, and  
3 so I would take it back to some of the comments  
4 this morning, I've forgotten who it was that said  
5 we need some leadership in terms of somebody to  
6 say, okay, we're going to develop a State CHP  
7 Program, then I think you look at this  
8 displacement issue and maybe you can apply  
9 something like that across the board. And then  
10 to Michael's point, then as a developer going  
11 forward you've got a clear indication. At the  
12 moment, you're simply, you know, with the  
13 Settlement they're looking to achieve GHG  
14 emissions reductions based upon seriously a crazy  
15 accounting system that we have in Section 7,  
16 which should never be applied to anything. So  
17 that's kind of my assessment of it. The moment  
18 we have different standards for different  
19 reasons, and I see the logic behind each of  
20 those, but in terms of going forward, hand in  
21 hand I would have to go with a State CHP Program.

22 MR. WILLIAMS: Just a very short -- I  
23 would agree that we should not be importing the  
24 CHP QF Settlement methodology here, we were  
25 trying to address lots of contractual situations

1 and retirements, and so forth, and don't think  
2 that's really a good place to start. I will call  
3 out one, though, and I think it's AB 1613 where  
4 essentially it's a flat line; in other words, the  
5 power to heat ratio just really doesn't factor  
6 into it. And what that means is that if you have  
7 a high power to heat ratio, you essentially have  
8 no chance of meeting that threshold, and if you  
9 have a very low power to heat ratio, and I think  
10 I got it right, then it's in effect too easy. So  
11 the one instance that I've seen where there  
12 should be really a redesign, the rest of them I  
13 think have to do with various assumptions around  
14 boiler efficiencies and marginal grid emissions  
15 rates where we've had a good discussion here.  
16 Joel did point out to me, that I hadn't realized,  
17 is that boiler efficiencies might be different  
18 for heating water than an industrial application,  
19 you know, that might be a reasonable distinction  
20 to make.

21 MR. BLUESTEIN: You know, there's a lot  
22 going on here related to CHP that I'm not very up  
23 to speed on, and there's some unique things about  
24 CHP that make this discussion more interesting,  
25 but you know, for other reasons we want to know

1 what is displaced by energy efficiency, we want  
2 to know what is displaced by renewables, and I do  
3 think just from a broad policy perspective we  
4 shouldn't have 10 different answers to that  
5 question. And when you reduce a certain amount  
6 of megawatt hours of generation on the grid, I  
7 think we ought to agree that it has the same  
8 effect, whether it's energy efficiency or  
9 renewables, or CHP, from this system or that  
10 system, we ought to have some consistent  
11 methodology, so call me crazy. And I say that  
12 because I've had this discussion about NO<sub>x</sub>  
13 emissions and every other possible thing that can  
14 happen on the grid, and I've seen many many  
15 different approaches to calculating it. And I  
16 think, you know, CHP brings in the added  
17 complication and benefit of the thermal side, but  
18 on the grid side alone, then there have been many  
19 attempts to do this, again, for energy  
20 efficiency, for renewables, for WRECs, for  
21 allowances, it's all kind of the same  
22 calculation. And I think, then, the question is  
23 how complicated do you want to make it. I agree  
24 that, you know, running a dispatch model is the  
25 more complete way to do it; that said, I don't

1 think any of us have had a chance to really  
2 understand what you did, I'm sure it's perfect,  
3 but we all want to -- and so that would be  
4 probably the most rigorous, but would we be able  
5 to do that all the time? You know, Bryan's  
6 approach is maybe in between and then kind of a  
7 simpler version that some of us have done is, you  
8 know, the more expeditious. So I think there  
9 needs to be a decision about how much  
10 complication you can accommodate and then let's  
11 say that's what we're going to use across the  
12 board. And then the thermal piece, you know,  
13 isn't that complicated. The other thing I would  
14 say, though, is when we're doing it  
15 prospectively, it's a little more complicated  
16 than sometimes when we're doing it from a  
17 compliance perspective, right? So if I'm  
18 thinking about, you know, an imaginary CHP Unit,  
19 sometimes it's more complicated to estimate what  
20 the power to heat ratio is than when I'm actually  
21 looking retrospectively and I know exactly how  
22 much steam was produced, and how much fuel was  
23 consumed, and how much electricity was produced.  
24 Then it's very easy for me to know what the  
25 emissions were and what I displaced, at least how

1 much I displaced. So just a few thoughts there.

2 MR. RHYNE: Thank you. Anymore comments  
3 on that question?

4 MR. DAVIDSON: I think the industry would  
5 really appreciate it if the state would come out  
6 with a consistent Guidebook, a consistent set of  
7 benchmarks that you have to meet that everybody  
8 knows is going to stay consistent, maybe not  
9 consistent in time, but consistent in methodology  
10 in time, and we all recognize, I think, that the  
11 marginal heat rate is probably going to keep  
12 going down with time, and the average  
13 efficiencies going up with time, and that's okay.  
14 But I think to have some kind of common  
15 projection for how things are likely to go in the  
16 future, and where things are today, and maybe  
17 it's also worthwhile to somehow, maybe not give  
18 an 8760 hour breakdown, but somehow give people a  
19 sense for if now and in the future if it's going  
20 to make -- if there's going to be some motivation  
21 for them to try and dispatch their facility  
22 during certain periods of the day or the month,  
23 but I think some consistent framework from the  
24 state would be welcome by most people.

25 MR. RHYNE: So I want to pause for a



1 moment, and I didn't do this at the end of the  
2 first question, I probably should have, and just  
3 sort of acknowledge that rare moment of unanimity  
4 around the table at that first question. I  
5 should probably mark my calendar and celebrate  
6 this on an annual basis. But what's interesting  
7 is the other thing that I'm hearing in broad  
8 strokes, and I just want to make sure that I'm  
9 hearing this correctly, is that there's also  
10 largely, although not everyone has commented, but  
11 largely a consensus that some state agency,  
12 whether that's the Energy Commission or someone  
13 else, no one has indicated, but should take the  
14 leadership role in terms of creating an approach  
15 that is sort of standardized to estimate this.  
16 There is certainly room for input and  
17 improvement, I think, as we go through what that  
18 approach looks like. But that we begin from a  
19 common understanding of how to estimate the  
20 greenhouse gas emission value for those sorts of  
21 programs that displace fuel and emissions from  
22 the Grid. Would anyone disagree with that  
23 statement? All right, so let it be noted that  
24 that was silence and not a skip in the tape.

25 So that actually brings us to the next

1 question and I think the SoCal Gas, that Dale's  
2 presentation was actually really well timed  
3 because one of the interesting things is that we  
4 tend to focus on electricity for those of us with  
5 an electricity background, and not on a thermal  
6 side, especially when it comes to CHP, especially  
7 when we talk about natural gas, and yet  
8 estimating what those reference values should be  
9 is an important element. So I'm going to open  
10 the question first on the natural gas side. I  
11 think we have numbers that look at 85 percent  
12 boiler efficiency, there's some estimates that  
13 include 80 percent boiler efficiency, and there  
14 were a couple of very interesting graphs that  
15 Dale showed about the actual filed efficiencies  
16 of some of the water heating and steam heating.  
17 What thoughts are there around the table as to  
18 what perhaps might be a good or better approach  
19 to estimating the steam side of efficiency, the  
20 boiler efficiency? What should we be drawing on  
21 and how might we approach it?

22 MR. BLUESTEIN: A couple thoughts. First  
23 of all, it hadn't occurred to me that some of  
24 those efficiency numbers might be LHV  
25 efficiencies because I guess my experience is

1 usually boilers are expressed in HHV and turbines  
2 are in LHV, but if any of them were in LHV, then  
3 certainly that makes a difference. And the other  
4 thing is that there is condensing equipment, the  
5 equipment that condenses the vapor and gets like  
6 home hot air furnaces, you know, condensing  
7 furnaces are common in residential equipment --  
8 no? Okay, well, they exist which is more than  
9 you can say in the larger sizes.

10 MR. FONTANEZ: That would be true. And I  
11 would say they're not so common just because  
12 they're expensive.

13 MR. BLUESTEIN: Yeah, well, and so let me  
14 just caveat, I live in the East Coast where  
15 people have higher heating bills, so the  
16 condensing furnace can pay off, but in Southern  
17 California? Probably not. So anyway, the point  
18 is they exist in the residential heating market  
19 and that's why I was asking about the size of  
20 those boilers, that those boilers you were  
21 talking about are still relatively small relative  
22 to what I would refer to as an industrial boiler  
23 that's, you know, 100 million or 150 million BTU  
24 that you find at a refinery or a food processing  
25 plant, and just the point there being that

1 condensing boilers of that size range are not  
2 really common. So those higher efficiencies  
3 would be less common. But for a variety of  
4 reasons, I've been looking for the answer to this  
5 question for quite a while, like 20 years, and so  
6 I think we still haven't quite gotten there yet.

7 MR. FONTANEZ: Well, just one caveat with  
8 that, too, you know, those people who own those  
9 really large boilers, they have a lot to gain by  
10 achieving a higher efficiency, so it could be  
11 that, you know, the majority of the really really  
12 big boilers are 85 percent because the fuel  
13 savings -- no, no -- the fuel savings is  
14 significant. I said "could be" because it's just  
15 because of fuel savings.

16 MR. ALCANTAR: It would be, I would say,  
17 if they could achieve that it would be great, but  
18 I think to the extent that we have data, and  
19 another place to look is the Council of  
20 Industrial Boiler Owners, and they're adamant  
21 that these -- and whenever this comes up they're  
22 very vocal that, yeah, we're not getting those  
23 efficiencies.

24 MR. FONTANEZ: One other thing with the  
25 data I put up and this is kind of consistent with

1 what you're saying, once we get over a couple  
2 hundred horsepower with the boiler, whether it's  
3 200 horsepower or 2,000 horsepower, you know,  
4 it's scalable. The efficiencies aren't going to  
5 improve or get higher because it's bigger, it's  
6 not like turbines. You know, bigger turbine  
7 wheel, higher efficiency; boilers don't work that  
8 way. So from I would say 100 horsepower to  
9 10,000 horsepower, same types of burners, same  
10 types of things attached to the burner, or with a  
11 stack economizer, you're going to get the same  
12 kinds of efficiencies.

13 MS. VAUGHAN: And thank you, Joel, I've  
14 been looking for the last year and now I know  
15 that you've spent 20 years, so I'm going to stop.  
16 So that's my takeaway from today.

17 MR. BARKER: So for a slightly different  
18 perspective, though, is again, if it's the high  
19 heating value, is the 82 percent that we're  
20 giving energy efficiency credit for, whether  
21 we're giving money to get that, it seems like  
22 that ought to be a standard because we want to be  
23 looking forward and not looking backwards.

24 MS. VAUGHAN: But is that for the large  
25 industrial?

1           MR. BLUESTEIN: I mean, to some extent  
2 that might be true, but the reality is most of  
3 the boilers, which is what they're alluding to,  
4 don't make that 83 percent efficiency. That  
5 standard is based on you having spent money as a  
6 premium already, just to get to the 83 percent,  
7 right? Where the standard product that most  
8 people are going to buy don't achieve those  
9 efficiencies, so I'm just clarifying that that's  
10 probably not true.

11           MR. BARKER: What's not true, that you  
12 give 80? You give energy efficiency for 82  
13 percent?

14           MR. FONTANEZ: Well, I don't know where  
15 you put the number, but it's not on the higher  
16 end. For the most part, the fleet is going to be  
17 less efficient.

18           MR. BARKER: Well, your charts show that  
19 you are giving incentives for reaching 85  
20 percent, or 84 percent, or 82 percent, depending  
21 on the size and the --

22           MR. FONTANEZ: That's true, but I'm  
23 saying that's on the high end. If you saw the  
24 other charts with the available boilers on the  
25 market, it didn't achieve those numbers, the

1 majority did not.

2 MR. BARKER: So you're giving incentives  
3 for something that doesn't exist? Is that what  
4 you're saying?

5 MR. FONTANEZ: No, you're giving  
6 incentives to achieve a number that you have to  
7 pay a premium to get to that efficiency. But  
8 most of the fleet does not achieve that, so if  
9 you're going to do an analysis on the market of  
10 what's really out there and what you're really  
11 displacing, you should use the real numbers, not  
12 what's possible.

13 MR. BARKER: Well, but if you're putting  
14 in something new and you're choosing between a  
15 new boiler or putting in CHP, wouldn't it be  
16 what's going forward is going to be the  
17 efficiency?

18 MR. FONTANEZ: I'm thinking a lot of  
19 customers are looking at doing CHP because they  
20 have an older boiler, and instead of making the  
21 investment just on a boiler, which is very  
22 expensive, they're going to do CHP to save on  
23 energy another way and extend the life of that  
24 old boiler.

25 MR. RHYNE: And I think we have a

1 question on the other side of the room here.

2 MS. CHOUDHARY: Just adding on to the  
3 discussion about the data part, so I saw from  
4 your graphs, like you were referring to the CEC  
5 Appliances Database, and --

6 MR. FONTANEZ: It was the boiler  
7 database.

8 MS. CHOUDHARY: Yeah, and I also refer to  
9 the same database and I was not able to see the  
10 segregation based on the application size, the  
11 other -

12 MR. FONTANEZ: You had to calculate it.  
13 Those charts were taken right out of the SoCal  
14 Gas's White Paper for Energy Efficiency that  
15 established the standards for the incentives,  
16 which is a state program. So the data is there,  
17 you can get it.

18 MS. CHOUDHARY: So the overall, I think  
19 the message I'm getting from this panel  
20 discussion is we need more data, public data out  
21 there, both on the boiler efficiency side and  
22 also it should get more granular in terms of  
23 what's the boiler application, is it the water  
24 heating or steam heating? And they have  
25 different standards of efficiency.



1                   MR. FONTANEZ: Well, and that's maybe  
2 another point because part of what I think about  
3 because I've always done work with our customers  
4 that do a lot of small co-gen, is that it's not  
5 always displacing a steam boiler, it could be a  
6 hot water application, right? I mean, every  
7 application is site specific, that goes to their  
8 thermal loads and their electric loads, so what  
9 is optimal for one customer to run their CHP  
10 versus another is going to vary, and which goes  
11 to what a lot of the manufacturers were talking  
12 about, you know, the economics. The economics  
13 rule, right? So there's a better chance of CHP  
14 being cost-effective if you run it 24/7, but  
15 there may not be as much of a benefit running at  
16 night than there is during the peak hours. I  
17 mean, there's all of those considerations.

18                  MS. SLOAN: And just one other general  
19 comment. I think what this is highlighting is  
20 that not all CHP is exactly the same and it does  
21 get very facility specific. So as we're talking  
22 about standards, we need to be looking at how the  
23 CHP facilities are being used, what they're being  
24 used for, and to the extent that we can have more  
25 public data, I think that would help, too, inform

1 the --

2 MR. FONTANEZ: And maybe even the  
3 technology that is applied to particular  
4 industry, maybe.

5 MS. SLOAN: Right, so we're talking about  
6 CHP in general here, but there are very different  
7 uses of CHP.

8 MR. HARVILLE: I'm sorry, can I get you  
9 to come to the mic so that everyone who is online  
10 can hear your comment?

11 MR. CONSIE: Yeah, one of the follow-up  
12 points to LHV versus HHV, the fact is  
13 manufacturers like, just like you pointed out,  
14 Joel, on the turbine side, they want to put out  
15 their marketing material based on LHV because if  
16 you say I'm 85 percent efficient at LHV, what  
17 you're actually saying is I'm about 75 percent  
18 efficient on total energy, so it's very  
19 important, they like to put that forward, they  
20 like to get that out there. But one of the other  
21 big pieces that we're missing is when they rate  
22 their equipment, they're rating it at full load,  
23 all out utilization. That typically does not  
24 happen in a manufacturing situation where you  
25 have to vary -- the load on those boilers is

1 based on the production, on the production line  
2 and where it's running. So when you're thinking  
3 about displacing what's actually out there, you  
4 have to take that into consideration as well.  
5 These boilers aren't simply sitting there base  
6 loaded. They have to follow the production.

7 MR. ALCANTAR: I want to follow-up on  
8 that and on Katie's comment. All of these  
9 applications are different. What we're  
10 struggling with is that, in taking into  
11 consideration the different heating values, and  
12 the size of the facilities we're looking at, and  
13 I appreciate the analysis done here, but these  
14 are tinker toys as compared to what we're talking  
15 about in terms of our applications. These  
16 boilers, you know, we're not talking about taking  
17 showers. So when you're running a refinery and  
18 looking at the type of size of equipment and  
19 experience with equipment, there's nobody who is  
20 experiencing the imaginary numbers that are being  
21 suggested here that you'd use. They're  
22 imaginary. So that's why you're getting the  
23 pushback on these. The data we can look at, but  
24 it's as much as saying, well, if I happen to go  
25 to my good SoCal provider and I'm looking at my

1 domestic hot water, I can find a 95 percent  
2 efficiency hot water heater. Well, let's apply  
3 that to a refinery. No. That's the problem  
4 we're having today.

5 MR. RHYNE: In the interest of time, I'm  
6 going to move to the next half of this question,  
7 which I think more people might be familiar with.  
8 This has actually been really really useful, but  
9 I want to make sure that we continue the  
10 discussion along. And that's really to talk  
11 about the electric side. This is, I think, a big  
12 portion of what Bryan has been working on, and  
13 certainly when his paper hits the streets we'll  
14 really want to encourage everyone to read it  
15 carefully, critically, and think about it. But  
16 it's an interesting question, in general, but one  
17 that has very practical applications for when we  
18 get into valuing, at least on a greenhouse gas  
19 basis, anything that displaces emissions from the  
20 Grid, CHP being one of those things, and CHP has  
21 the interesting sort of behavior of in many cases  
22 being able to export, and in other cases, you  
23 know, staying behind the meter and sort of  
24 working there onsite. So it has many faces. And  
25 when we attempt to value it, one of the things

1 that Bryan really worked hard on was how you make  
2 sure that you've accounted for emissions  
3 associated with grid operations, both on peak and  
4 off peak, and that takes into account  
5 transmission losses if you happen to be  
6 exporting, and taking account for the lack of  
7 transmission losses if you're just valuing the  
8 onsite value.

9           What thoughts do the panelists have on  
10 the best approaches to estimating what that grid  
11 emission value should be on the margin, and how  
12 it might be best used not just in any single  
13 study, but on an ongoing basis, in other words,  
14 built in such a way that it can be updated and  
15 improved over the years?

16           MR. WILLIAMS: Maybe I'll take a first  
17 shot at that. First of all, I really appreciate  
18 the presentation, I think it's a reasonable  
19 framework, it's public, it's transparent, and  
20 Bryan was, I think, very careful to talk about  
21 what it can be used for and not. So I thought it  
22 was a really good presentation. And we'll go  
23 through it and have certainly more comments  
24 later.

25           One issue that I would like to bring up

1 over the longer term is kind of a state  
2 aspiration to use expanded renewables plus  
3 storage, in essence to help manage the grid  
4 that's just to deal with that over-gen situation,  
5 and I think in the year 2020, which is our focus  
6 here, we kind of didn't worry about it, but as  
7 you get to 2030 and beyond, I think we do need to  
8 think about that issue and that's where the floor  
9 that you mention comes into play. And, you know,  
10 rejecting renewables, or using storage for  
11 renewables, you have to think about whether  
12 fossil fuel is on the margin when you're in that  
13 condition.

14 MR. BLUESTEIN: Yeah, I appreciate  
15 Bryan's work. Just starting from the point of  
16 defining, you know, the different pieces, this is  
17 base load, this is not marginal, so getting it  
18 down to what we're going to call on the margin,  
19 which is very important, there's a lot of  
20 variability in that, and then having transparent  
21 basis for getting the information from the QFER  
22 and so on, I think that's very helpful. But I  
23 think there were some other good suggestions that  
24 were made going forward about the way that the  
25 grid operations are going to change, in

1 particular as the RPS ramps up and what will  
2 those load following units -- will they be  
3 unloaded combined cycle units? And how does that  
4 change their heat rate? So I think the  
5 methodology has a lot to recommend it and I think  
6 some improvements on the actual values, but just  
7 having it well-defined and based on transparent  
8 data is a big step forward.

9 MR. RHYNE: So that actually gets us to,  
10 I think, what I have listed here as the last  
11 question, but really sort of a more narrow  
12 question, and it's been sort of mentioned in a  
13 couple of the papers. And it's this concept that  
14 having an efficiency measure like CHP that  
15 reduces the net demand, therefore reducing the  
16 need to procure more renewables in order to meet  
17 the 33 percent goal, would therefore somehow  
18 reduce the change, the marginal emissions. Can I  
19 get some thoughts from the panelists as to  
20 whether or not changing the stock of renewables  
21 or changing the rate at which that stock is  
22 added, will or will not actually have an effect  
23 on what that marginal resource is likely to be?

24 MR. BARKER: Yeah, I've got to say, with  
25 the RPS penalty I'm just -- I just can't get my

1 head around the rationale for it. I understand  
2 the math, but to me it really flies in the face  
3 of a lot of other California policy, I think. I  
4 would come back to that. But I want to thank Tom  
5 Beach for mentioning AB 237, I didn't see that --  
6 AB 327, I'm sorry -- I didn't see that clause in  
7 the legislation, and thanks for being Agnostic on  
8 this issue, I appreciate it. But, I mean, if you  
9 take a CHP system and you say it's worth 33  
10 percent less if it's on this side of the meter  
11 versus two feet over on this side of the meter,  
12 to me something is wrong, and maybe it's just the  
13 way that the RPS is defined on a percentage basis  
14 of wholesale power, but I really think the end  
15 goal is 2050, which is a fixed number, you know,  
16 it's 80 percent of 1990 level, it's a fixed  
17 number, and you've got a whole bunch of tranches  
18 and program initiatives that are going to get you  
19 to that point, and to me it's almost silliness to  
20 say that, in the case of CHP, wholesale CHP has a  
21 better greenhouse gas footprint than CHP on the  
22 retail side of the meter. And I also, when I  
23 think about it, I say well, shouldn't that same  
24 analogy apply to energy efficiency and that  
25 customer sided renewables on the customer side of



1 the meter should be worth 33 percent less than  
2 renewables on the wholesale side of the meter and  
3 - are you going to interrupt me? Go ahead. No,  
4 go ahead, Dave.

5 MR. DAVIDSON: I was just going to point  
6 out that in the cost-effectiveness of energy  
7 efficiency they do assume 33 percent renewables.

8 MR. BARKER: They deduct 33 percent  
9 renewables, but -

10 MR. DAVIDSON: Actually it's I think 23  
11 right now, but it's moving towards 33.

12 MR. BARKER: But they actually deduct the  
13 benefit by 33 percent?

14 MR. ERICKSON: Well, they add the cost of  
15 the renewable for the one-third that's replaced,  
16 or 25 percent that's replaced.

17 MR. BARKER: I just, I mean, you take the  
18 loading order, you take the Southern California  
19 Reliability Initiative with its emphasis on  
20 preferred local resources, and I don't know why  
21 you'd want to say that local resources on the  
22 customer side of the meter are somehow penalized  
23 versus stuff on a wholesale --

24 MR. RHYNE: And it looks like, I'm sorry,  
25 Ray, you've got a comment to make. I want to give

1 you the opportunity.

2 MR. WILLIAMS: I'm Agnostic now from  
3 PG&E. That's where I am, but I take Keith's  
4 point to heart and that is sort of the economics  
5 being on one side of the meter versus the other,  
6 it's kind of a peculiar result of applying this  
7 policy and I think that's all I can say at this  
8 point.

9 MR. RHYNE: Please.

10 MR. BLUESTEIN: First of all, on behalf  
11 of ICF International, I respectfully decline  
12 credit for this putting forward that this is the  
13 way to address this policy. We did do some  
14 calculations that way in the CHP analysis, but I  
15 don't think we actually invented it, and it's not  
16 meant to be an advocacy position, so just putting  
17 that aside. But, you know, I think nobody has  
18 yet answered your question, which was how does it  
19 affect the marginal resource, and I think my  
20 sense is that it doesn't change the marginal  
21 resource. I think that it could change the  
22 effect on greenhouse gas emissions in the state,  
23 but that's a different question, right? And  
24 again, it's one of many cases here where we're  
25 trying to get at something, but we kind of go

1 through different paths, you know. So we're  
2 trying to calculate a marginal resource so that  
3 we can estimate what the effect of displacement  
4 is at the State level, and that's an  
5 approximation. And then we're also thinking  
6 about, well, if it's over here, it might affect  
7 how the RPS gets implemented, and that has a  
8 different effect, and we could simulate that  
9 effect by changing our estimate of the marginal  
10 resource, but I don't think that's what actually  
11 happens in real life.

12 MR. RHYNE: Okay, go ahead.

13 MR. WILLIAMS: So setting the policy  
14 aside, you know, with load demand growth,  
15 electric demand growth, and a very high  
16 percentage of renewables, you may find yourself  
17 again into this over-gen condition, you know, as  
18 exemplified by the duck chart. And that's an  
19 actual sort of wholesale market operating  
20 condition. And, yeah, that's something that I  
21 think needs a more critical look and to see what  
22 exactly in that situation where natural gas is at  
23 its minimum and you're working with storage and  
24 non-carbon generation to somehow maintain  
25 reliability in a system, I think that's a

1 complicated issue. I think that's where we need  
2 to take a look. But that's an actual condition,  
3 that's not a policy-driven outcome.

4 MR. RHYNE: Let me just follow that up,  
5 just to clarify. What I'm hearing you say is  
6 that you referenced the duck chart, which posits  
7 the idea that we may be in what you refer to as  
8 over-generation. In this situation,  
9 operationally, where an efficiency measure of any  
10 kind, CHP being one of them, creates the need to  
11 curtail renewables, that's over-generation -  
12 curtail, or spill, or somehow it begins to cut  
13 into the available renewable generation. That is  
14 a case in which you're essentially being  
15 penalized for the fact that you're now cutting  
16 back into the renewables generation. Is that --  
17 would that be different than simply slowing the  
18 need to procure new renewables to add to the  
19 total stock of renewables in the state?

20 MR. WILLAMS: I'm not sure I quite  
21 understand your question. I'm just looking at  
22 the condition itself and not necessarily so much  
23 where the CHP (quote unquote) is causing it. If  
24 your question goes to -- and there is a person  
25 from the ISO who was here earlier -- if it does

1 go to, you know, this mix of resources which is  
2 part dispatchable, part base load, and part  
3 intermittent, and we're looking at a lot of  
4 distributed generation on the customer side of  
5 the meter and relatively flat electric demand  
6 growth, all of those things together could put  
7 you in a situation where you may be in an over-  
8 gen condition for a significant number of hours,  
9 and I think that's just something we should all  
10 look at, and look at in a very sort of public and  
11 transparent way as we can.

12 MR. RHYNE: Thank you.

13 MR. ROCKLIN: I think that's what the  
14 production simulation model was trying to get at,  
15 that's why we picked 2021 because that was after  
16 the RPS meets 33 percent, and most, the vast  
17 majority of once-through cooling has been  
18 replaced. So that question is somewhat answered,  
19 it's between 33 and 69 percent, CHP still gave  
20 you that percent of the 6.7.

21 MR. BARKER: Of course, that assumes that  
22 CHP would export out of the state and reduce  
23 imports into the state from my understanding of  
24 your chart 5, was that it was all related to --

25 MR. ROCKLIN: Not all. There is a

1 reduction in overall California gas production  
2 and an overall reduction in coal outside the  
3 state, so California actually generated less  
4 gigawatt hours.

5 MS. CHOUDHARY: So Cliff?

6 MR. ROCKLIN: Yes.

7 MS. CHOUDHARY: Yeah, one of the comments  
8 for your paper was that it assumed the  
9 unspecified imported number, like the assumptions  
10 in your paper are not clear enough to draw that  
11 conclusion, that when we are going into that  
12 modeling and that deeper dive, so why not look at  
13 the resource-specific, like what is exactly  
14 getting displaced?

15 MR. ROCKLIN: It's very hard to do in the  
16 Production Cost Simulation.

17 MS. CHOUDHARY: That's like again a very  
18 broad thing that you are saying the 6,000 titrate  
19 CHP is displacing 8,000 titrate gas-fired  
20 emissions, that's simplistic. Like after doing  
21 all the elaborate production simulation  
22 calculations, like those are the two critical --

23 MR. ROCKLIN: Well, that was the implicit  
24 heat rate that we calculated, so CHP was  
25 dispatched, and then other resources -- all the

1 renewables were accepted, none of them were ever  
2 rejected, and so it was either gas or coal within  
3 the state, and without the state, that we got the  
4 benefit from.

5 MS. CHOUDHARY: You can do probably more  
6 in-depth analysis.

7 MR. RHYNE: Okay. With that, we've  
8 reached the end of the time allotted here for our  
9 panel. I really want to thank all the panelists  
10 for your participation. I want to thank everyone  
11 for taking the time today to sit down and share  
12 your views, and actually I really appreciate  
13 everyone being so concise and respectful to the  
14 other viewpoints around the table, and I really  
15 appreciate all of your input today. All this is  
16 on the record and we'll be sort of collating  
17 this. I think Bryan was scribbling furiously and  
18 we'll be working to take that, but I also want to  
19 get one last plug in before we do wrap this panel  
20 up, in that the staff paper which attempts to  
21 present a method for estimating displaced fuel  
22 emissions from a variety of programs, CHP being  
23 one of them, will be coming out shortly, and I  
24 really want to encourage everyone, not just the  
25 panelists, but everyone here in the room and

1 those online who are interested in this topic, to  
2 read it carefully and to comment. I would really  
3 appreciate the feedback and we do better work, I  
4 think, when we have that kind of feedback and  
5 we're able to take multiple viewpoints into  
6 account. I don't think we can please everyone,  
7 that's sort of the nature of the business, but we  
8 certainly do, I think, come out with a better  
9 product. So I'm going to hand it back over to  
10 Jason.

11 MR. HARVILLE: Thanks, Ivin. I did make  
12 quite a few promises about accepting questions, I  
13 don't know if I made anybody wait this long, or  
14 hopefully your questions were answered, but if we  
15 have any questions or final summary comments from  
16 the audience, do we? No? That was a very  
17 thorough panel, answered all sorts of questions.  
18 Do we have any online? No. Okay, great.

19 Then I just have a few kind of closing  
20 points. It's not all necessarily bookkeeping,  
21 but I have information up there, this is just the  
22 basic information site. That's my contact  
23 information for any questions regarding the  
24 workshop or anything along those lines, you can  
25 please feel free to contact me through any of the



1 methods up there.

2           Also, we have a new CHP website on the  
3 Energy Commission website, you can see the  
4 address up there. In the meetings and documents  
5 section, I have all the documents I've been able  
6 to upload, so far posted there, and I'm going to  
7 be posting the rest of them, along with the audio  
8 recording of the workshop, so you can go ahead  
9 and reference any materials you like there. If  
10 you are wanting to docket something, I have the  
11 docket information there also on the Notice that  
12 was published, the Public Notice, I think on page  
13 3, 2 or 3, it's down kind of at the bottom.  
14 There's instructions for how to submit things to  
15 the docket. And if you have any questions on  
16 that, you can contact me directly.

17           Specifically, as far as the docket goes,  
18 I want to let you all know that we're going to be  
19 releasing some questions, it will go out on the  
20 Listserv, and if you're not on the Listserv you  
21 can do that right at our website there. But  
22 we're going to release a whole list of questions  
23 for written comment and I would just really  
24 encourage and ask you all to please look over  
25 these questions, see which ones pertain to you,

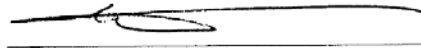


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