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CALIFORNIA ENERGY COMMISSION (CEC)

In the matter of,)
) Docket No. 13-IEP-K
)
2013 Integrated Energy Policy)
Report)
(2013 IEPR))

IEPR Lead Commissioner

**Natural Gas Issues, Trends, and
Forecast Scenarios Workshop**

California Energy Commission
1516 Ninth Street, Hearing Room A
Sacramento, California

Wednesday, July 17, 2013

10:12 A.M.

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Also Present (* Via WebEx)

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Dorothy Rothrock, California Manufacturers and
Technology Association

Chris Ellsworth, Federal Energy Regulatory Commission

George Wayne, Kinder Morgan

Chris Fan, Pacific Gas & Electric

Dede Subakti, California Independent System Operator

Erica Bowman, America's Natural Gas Alliance

Terry Rivasplata, JCF

Tim Kustic, Division of Oil, Gas, and Geothermal
Resources

Chuck White, Waste Management

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APPEARANCES (CONT.)

Public Comment

Tim Tutt, SMUD

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1 P R O C E E D I N G S

2 JULY 17, 2013

10:12 A.M.

3 MS. KOROSEC: All right, good morning everyone.
4 Thanks for your patience. We're going to go ahead and
5 get started here.

6 I'm Suzanne Korosec. I manage the Energy
7 Commission's Integrated Energy Policy Report Unit. And
8 welcome to today's workshop on Natural Gas Issues,
9 Trends, and Forecast Scenarios.

10 A couple of housekeeping items before we get
11 started. Restrooms are in the atrium, which is out the
12 double doors and to your left. Please be aware that the
13 glass exit doors, near the restrooms, are for staff only
14 and will trigger an alarm if you try to exit the
15 building that way.

16 We have a snack room on the second floor, at the
17 top of the stairs, in the atrium, under the white
18 awning.

19 And we've also provided a list of restaurants,
20 for the lunch hour, that are within walking distance of
21 the building. You can pick that up on the table out in
22 the foyer.

23 Please also be aware that lunch will be starting
24 a little bit later than usual, probably about 12:30,
25 depending on how the morning's discussions go.

1 And finally, if there's an emergency and we need
2 to evacuate the building, please follow the staff out of
3 the building to the park that's kiddie corner to the
4 building, and wait there until we're told that it's safe
5 to return.

6 Today's workshop is being broadcast through our
7 WebEx conferencing system and parties do need to be
8 aware that you are being recorded.

9 We'll make the audio recording available on our
10 website in two or three days, and we'll also post a
11 written transcript in about two to three weeks.

12 We have time set aside for public comments at
13 the end of the day today, at which point we'll take
14 comments first from those of you in the room, followed
15 by those participating on our WebEx, and then the phone-
16 in-only people.

17 For those of you that are in the room, please
18 come up to the microphone at the center of the podium
19 here so that we can make sure we capture your comments
20 on the transcript.

21 And it's also helpful if you can give our court
22 reporter your business card, so we can make sure that
23 your name and affiliation are spelled correctly.

24 For WebEx participants, you can use the chat
25 function to tell our WebEx coordinator that you'd like

1 to make a comment, open your line or relay your question
2 at the appropriate time.

3 And for phone-in-only participants, we'll open
4 all of the phone lines after we've taken comments from
5 the people in the room and the WebEx participants.

6 And please, keep your phone line muted on your
7 end unless you wish to speak so that we don't get any
8 feedback on our end here.

9 We're also accepting written comments on today's
10 topics until close of business July 31st.

11 And the notice for today's workshop, which is on
12 the table with the handouts, and it's also posted on our
13 website, explains the process for submitting comments to
14 the IEPR docket.

15 So, now, I'll turn it over to Commissioner
16 McAllister for opening remarks.

17 COMMISSIONER MC ALLISTER: Thank you all for
18 coming to one in a substantial series of IEPR workshops.
19 And even within this theme of natural gas it's really
20 great to see the progress, and Ivin's team has really
21 been working very hard to crank through all the analysis
22 and make sure that we're getting feedback from the
23 stakeholders at each step along the way.

24 So, I really commend them for that.

25 I want to -- I'm really interested in the

1 discussion today and want to just really move on. But
2 thank you all again for coming, and those of you on the
3 web, as well.

4 You know, this is really -- this is really
5 foundational stuff for California. Natural gas is
6 obviously a bit of a hot topic these days for various
7 reasons. But that doesn't change, in any way, the
8 imperative to do the forecast in a way that's
9 accountable, and open, and transparent. And, you know,
10 deal with the challenges of the uncertainties in the
11 marketplace today.

12 And so I really -- I think we're learning a lot
13 during this period and I think Ivin and his team are
14 doing a great job incorporating the kind of contextual
15 realities that we have today.

16 So, having regular meetings with them, I've
17 really learned a lot from this process, already, and I'm
18 really looking to the presentations here at the panel,
19 and the discussion afterwards.

20 So, thanks again for all of your work getting
21 prepared, and I'll pass it off to Ivin.

22 MR. RHYNE: Thank you very much, Commissioner.
23 I'll just bring up the presentation here.

24 All right, so there we go. So, good morning, my
25 name is Ivin Rhyne. I'm the Manager for the Electricity

1 Analysis Office here at the Energy Commission, which is
2 a part of the Electricity Supply Analysis Division.

3 This morning's workshop is actually being
4 brought to you -- no, we're not doing the Sesame Street
5 version, the Number 5 and the Letter K, no.

6 Well, it is being brought to you primarily, and
7 really by the natural gas team, of which we've assembled
8 a number of experts, also, to help us in terms of
9 talking about this.

10 You will note that we will have changed a couple
11 of presentations in the last 24 hours or so. Those
12 last-minute edits and adjustments, they do differ
13 slightly from what you may have downloaded online.

14 So, the version presented here may be slightly
15 different. There is a paper version of all of the
16 revised presentations out in the foyer, and the revised
17 electronic versions will also be posted online shortly
18 after the workshop.

19 So, I just wanted to make sure that I mentioned
20 that.

21 So, why are we here today? Well, the first
22 reason is because the natural gas team, the Natural Gas
23 Unit, really within the Energy Commission, has an
24 obligation under the Integrated Energy Policy Report
25 mandate to look at market conditions out into the future

1 and to help use that information to inform the broader
2 policy discussions that are a part of the IEPR.

3 So, this workshop is being held as a part of the
4 2013 Integrated Energy Policy Report.

5 And so we utilize a number of tools to get us
6 where we want to be, to help us gain insight, but not
7 all of those tools are capable of the kinds of insight
8 that you can gain from talking with experts in the
9 field, from people who actually have their hands down
10 into the weeds dealing with these issues.

11 And so another part of what we're -- why we're
12 here is to gain stakeholder input.

13 Stakeholder input includes -- we've broken this
14 out, really, in two halves. The first half is to talk,
15 in the first half of the day, about changes in how
16 demand will change the infrastructure necessary to
17 support natural gas inside California and outside
18 California in a way that affects California ratepayers
19 and stakeholders.

20 So, this is not a rehash of the demand forecast
21 activity that looks at retail sales for natural gas and
22 those types of things, we integrate that information.

23 But, really, the question here is how will these
24 demand pattern changes affect California's
25 infrastructure in terms of natural gas?

1 In the second half of the day we're going to be
2 talking about changes in the supply trend, whether
3 that's from shale, where we have some slides and some
4 discussion on, but there are other supply trends that we
5 want to bring out, as well.

6 Things like liquefied natural gas and the
7 potential for increased export capability in the United
8 States.

9 And so we're going to include all of that as a
10 part of our discussion today, both quantitative and
11 qualitative.

12 One of the pieces of the quantitative activity
13 is where do you get all the assumptions necessary to
14 populate the models to really kind of look at the
15 numerical outputs and inputs?

16 It's easy, sometimes, to look at the outputs and
17 think, well, that's what the model says. But the model
18 says something that's a function of the inputs and we
19 have attempted, in this IEPR, to connect the inputs that
20 are specific to different areas of the energy sector
21 because they are all interrelated to the experts here at
22 the Commission who have responsibility for looking at
23 those areas.

24 And this is something that we've talked about on
25 numerous occasions. And so, I don't want to spend too

1 much time on this slide.

2 But, really, the idea is that we're using the
3 expertise here in the Commission, but outside of the
4 natural gas team to help inform and broaden our
5 understanding of how those issues will affect the
6 natural gas world.

7 And so, you'll see that we use a couple of
8 outside sources in terms of the Rice University
9 production costs, and the updated economic and
10 demographic assumptions.

11 The updated economic and demographic
12 assumptions, by the way, are really kind of the purview
13 of the Demand Office and the demand forecasting team
14 here at the Commission.

15 The North American Gas Model, which is the
16 purview of this team and will be a subject of the number
17 of the presentations we have today. Those outputs input
18 into a number of other models, both the California
19 demand, the electricity demand model and the California
20 transportation model, which is the purview of the
21 Transportation Division here at the Commission.

22 All of that feeds into the Western Electricity
23 Coordinating Council, or WECC Electricity Production
24 Cost Model, to help us understand what the electric
25 generation profile looks like and what the gas burn is

1 for those areas.

2 And all of that feeds back around into the North
3 American Gas Model.

4 We're not attempting to run these models to
5 complete convergence, and I don't want anyone to get the
6 idea that we will have a grand crystal ball, or an all-
7 seeing eye, or however you want to say it, that will
8 tell us what the future holds.

9 What we are trying to do is do this in an
10 informed and at least somewhat tractable way so that the
11 inputs that we use for each sector are at least
12 consistent with what broad industry and expert analysis
13 tells us they probably should be.

14 And so through this process we've done a number
15 of -- we've done two iterations and we expect to do
16 probably another full iteration before we finalize the
17 results.

18 So, really what we're here to talk about today
19 isn't just the results, but the narratives and the
20 issues that those results help us to understand.

21 And so, there are a number of possible issues.
22 It would be impossible for us to look at every possible
23 question.

24 So, to begin with, we've narrowed the list here
25 to questions related to how does hydraulic fracturing

1 affect California stakeholders, and that means both in
2 State and out of State, changes in regulations, those
3 types of issues.

4 How does the rate of innovation and technology
5 change, how does that play into the future of the
6 natural gas market and then, by extension, the future of
7 the rest of the energy markets?

8 How does increased reliance on renewables and
9 increased interrelationship and interactions between the
10 gas and electricity system, how does that play a role in
11 the future of California natural gas markets and Western
12 United States?

13 And then how do California policies affect the
14 California gas market? And we say policy in the
15 broadest sense here. California has a number of very
16 leading-edge policies with regard to energy.

17 And it's important for us to understand how
18 these policies may interact.

19 Again, I would emphasize that the energy sector
20 is an independent -- I'm sorry, interdependent set of
21 sectors, each having an effect on the other, sometimes
22 in interesting and surprising ways.

23 And so as we go through and look at what these
24 policies do, sometimes a policy that is focused
25 exclusively on electricity may have an effect on natural

1 gas, and that's something that we want to understand,
2 look at, and at least talk about.

3 Our agenda, broadly, is to talk, first of all in
4 the morning, about the results of the six cases for the
5 California and the WECC that come from PLEXOS. PLEXOS
6 is a production cost, electricity dispatch model.

7 It's an interesting kind of sub-piece, you saw
8 it on the graphic earlier, where we have to really kind
9 of have to understand electricity dispatch functions
10 differently than the gas world.

11 And so, we brought Angela Tanghetti, from the
12 Electricity Team, to speak to those issues.

13 We're going to talk about highlights of the
14 three common cases. And, really, the reference, high-
15 demand and low-demand cases and, really, how have we
16 changed those since the last time we talked about them?

17 We're not going to speak at length about those
18 individual results. Those results are actually posted
19 and available for download from the website.

20 But we are going to talk about how we've opened
21 up, expanded, and changed those cases broadly, and how
22 we've addressed some stakeholder feedback since our last
23 workshop.

24 And then we're going to talk about the
25 highlights from the three alternative cases, which is

1 the California policy case, the natural gas/electric
2 integration case and the low-innovation case, and what
3 those things are -- what the results of those cases are
4 showing us.

5 But then, as I mentioned, we're here also to
6 talk about the broader narratives. And to do so we have
7 a panel here, who is already seated. And we'll have
8 another panel this afternoon.

9 But our first panel consists of stakeholders and
10 experts to talk about a broad range of issues.

11 That panel, I will be moderating and I'll ask
12 the Commissioner to come down and join us when we get to
13 that point.

14 And, really, we'll start with some questions,
15 but I would encourage the public, those online and those
16 here in the room, to be thinking about what questions
17 might be good follow-on questions, what else should we
18 be thinking about.

19 And as we go through that, if you wish to come
20 to the seat here in the center of the room, where
21 there's a microphone, you can do so during that panel
22 discussion and we'll definitely field those questions by
23 the panel.

24 We'll also open up the lines to both WebEx and
25 phone participants to ask questions.

1 I will -- just as a matter of housekeeping, I
2 will try to keep the panel discussion generally on track
3 around natural gas issues, or issues that are of
4 relevance to this particular workshop.

5 So, if you ask a question that is interesting,
6 but perhaps not relevant, we may table that question and
7 try to address that separately, either in another
8 workshop or addressed back to you, as a stakeholder,
9 separately.

10 So, we'll try and keep the discussion kind of on
11 track.

12 We may do a -- we plan to have a little bit of a
13 late lunch. So, at about 12:20 we're planning on
14 breaking. And after that we'll talk about the results
15 of the shale cases.

16 We've actually done 16 variations on how the
17 shale development, how shale resources may play out.
18 And we will have a member of the Natural Gas Team come
19 up and talk about that.

20 And then we'll move into a second panel
21 discussion, consisting of a number of other folks who
22 are here today to join us, as well, and we'll follow the
23 same ground rules in that case.

24 And at the very end we will open everything to
25 public comment, so broadly speaking.

1 Now, if we have room in the morning, if things
2 move quickly, we may open public comment a little bit
3 more before lunch. But I think by about 12:30 people
4 are starting to nod off and get hunger, so we may still
5 cut that short, push those questions off to the
6 afternoon, if we have to, and give everyone an
7 opportunity to have some lunch.

8 So, that is -- with that, that's the end of my
9 presentation. That's what can be expected at today's
10 workshop.

11 Our next speaker is Angela Tanghetti, from the
12 Electricity Team, to talk about the WECC and California
13 electric generation and gas burn issues.

14 MS. TANGHETTI: Okay, good morning. Now, I know
15 at these natural gas workshops the outlook has kind of
16 focused on the national natural gas system, but today
17 I'm going to take it down a few regions and focus this
18 presentation mainly on natural gas use for electric
19 generation, specifically in California.

20 And then I'm also going to present some of our
21 simulation results from our models on a WECC-wide basis.

22 But, really, the focus is going to be beginning
23 in California.

24 So, again, the scope of my presentation will be
25 a look at future annual demand for natural gas by

1 electric generation in California and throughout the
2 WECC.

3 So, to develop this future look we developed the
4 PLEXOS production cost simulation model. And the annual
5 forecast from PLEXOS are then used by the natural gas
6 group as input to their NAMGas model. Ivin showed you
7 that looped graph earlier.

8 And in previous IEPRs and electricity reports,
9 if you've been around that long for electricity reports,
10 staff used production cost models.

11 We've used Elfin, we've used ProSim, we've used
12 Market Analytics to develop input for what used to be
13 called a NARG model.

14 And for the past two IEPR cycles, the 2009 and
15 2011, we attempted other analytic approaches to develop
16 natural gas price, supply and demand forecast.

17 But in the end we found staff could better
18 include more detailed forecasts for California and our
19 specific policy goals if staff internally developed the
20 electric generation forecasts and then passed these
21 results as input to the natural gas model which we're
22 now using, called NAMGas.

23 So, again, for this IEPR we've developed our
24 analytic skills internally, again, so that we once again
25 can use the product cost model results from PLEXOS to

1 populate the natural gas model, which is NAMGas.

2 And, you know, I really want to give our team
3 credit because in the Electricity Analysis Office, Chris
4 McLean, Richard Jensen and myself has done something
5 unique in that we've built an annual PLEXOS production
6 cost model dataset.

7 A lot of them you'll see is only for a specific
8 year, 2022 or 2024, you only look at a specific year.

9 But we've built a WECC dataset spanning the
10 years of 2014 to 2024. And so the results from these
11 annual PLEXOS simulations are currently included in the
12 mid, high and low energy demand cases. We're also
13 calling those the common cases since their key
14 assumptions are common to the other modeling efforts
15 that are in support of this 2013 IEPR.

16 And those other models that Ivin also mentioned
17 are the transportation, the demand, our electricity
18 model, and the natural gas model.

19 So, again, all of these models have one set of
20 common scenarios in support of this 2013 IEPR.

21 One note that I want to stress here is this is
22 not a study of the amount of natural gas that may or may
23 not be needed in support of future potential operating
24 flexibility need. That's being studied in-depth right
25 now by the ISO, in the context of the resource adequacy,

1 and also by the ISO in support of the PUC's LTPP.

2 Most of the slides I'm going to present today
3 are going to use the term "net demand." And I'm
4 defining net demand based on the preliminary CED 2013
5 demand forecast that was just presented last May, less
6 any incremental uncommitted EE and new, on-site CHP
7 that's not included in this demand forecast.

8 One of the immense benefits of a production cost
9 model is that you can study the impact of both supply
10 and demand side resources on electric gen.

11 So, for example, we're able to include the new
12 on-site CHP and incremental EE, which are demand side
13 resources, as supply side resources.

14 The incremental EE is included using some hourly
15 profiles based on the type of EE program. You know, for
16 example we have lighting programs, refrigeration, HVAC,
17 and we have hourly profiles that were developed back in
18 support of the IEPR 2007 Scenarios Project in order to
19 better understand the impacts of EE in production cost
20 models.

21 So right now, in contrast, most simulation
22 studies simply subtract this incremental EE from the
23 peak and energy forecast. And that implies that the EE
24 has the same shape as the peak and energy forecast. And
25 so we've taken it another step to actually smooth the

1 load a little bit differently than in other studies.

2 And also, we've incorporated both the on-site
3 and the wholesale combined heat and power resources that
4 are part of the Governor's energy policy goals, into the
5 staff PLEXOS simulation studies.

6 The renewable portfolios that we're using in
7 these simulations were slightly modified because we're
8 using the CED 2013 preliminary demand forecast. And
9 this preliminary demand forecast, 2013, for the forecast
10 of retail sales is lower than the final CED 2011
11 forecast that were used as a basis to develop these
12 joint portfolios.

13 Also, in all these cases staff assumed
14 retirement of the OTC plants, as well as retirement of
15 both units at San Onofre. So, all the results we're
16 presenting today assume the San Onofre is retired.

17 One interesting scenario we present today also
18 assumes that three coal plants in the WECC are
19 converting to natural gas, and one to biomass, so we'll
20 look at the simulation results on a WECC wide basis
21 using that assumption.

22 And I know we're going over the cases again, but
23 what I wanted to do was refer to these common cases as
24 we're referring to them.

25 I know they've been discussed in other CEC

1 workshops on demand and transportation, as well as in
2 earlier natural gas workshops, but I just want to remind
3 us here of the key drivers in these common scenarios
4 that impact production cost model simulation results.

5 One thing I want to note, too, is that the
6 levels of incremental uncommitted ED and new CHP for the
7 high and low demand cases.

8 The forecasted levels of electricity prices in
9 the high and low demand case are really dictating the
10 levels of these complementary programs in these cases.

11 So, the low demand case, since it has the
12 highest electricity prices, includes the highest levels
13 of incremental EE and new CHP while the high demand
14 case, with the lowest electricity prices, or lowest
15 energy prices includes the least amount of demand side
16 resources.

17 The thought being if electricity prices were
18 higher that's going to incentivize you to include more
19 incremental EE or new on-site CHP.

20 Again, I'm presenting results for these three
21 additional cases. However, due to time constraints,
22 these cases have not yet been incorporated into the
23 NAMGas model, but I just wanted to give everybody a
24 preview of these cases.

25 These are preliminary results, but we plan to

1 incorporate these into the final NAMGas simulations, and
2 also into our final report.

3 Peter Puglia's presentation, following mine, he
4 does present results for these cases from the power gen
5 stand point, but they're not yet the PLEXOS results. We
6 plan to do that for our final report.

7 The natural gas electric case and the low
8 innovation case required RPS portfolio adjustments based
9 on the exclusion of incremental EE which, again, raises
10 your retail sales forecast, which means you need a
11 higher level of renewables to meet your goal, and also
12 for the assumption that one of the cases assumes a 40
13 percent RPS requirement by 2025.

14 So, again, both of those two cases required
15 higher levels of renewables.

16 From a power generation perspective, the
17 California policy case that we're going to show here in
18 the low demand case is basically identical. So, for
19 time constraints I'm not going to show those results for
20 California, for the California policy case because
21 they're identical to the low demand, but I will show
22 them on a WECC wide basis because that's where you see a
23 slight change.

24 Okay, so let's get right into the cases here.

25 And what we're calling the mid case, also called the

1 reference case, we're trying to get more in line here.
2 But when I say mid case, this is the same as what we're
3 referring to as a reference case.

4 The incremental EE and new on-site CHP, later in
5 the forecast period, the red line on top, they show
6 little growth after the year 2020. And, basically,
7 there's no growth in our incremental uncommitted energy
8 efficiency assumptions in any case after the year 2022.

9 So, you're going to see this, it's creating a
10 slightly positive load growth in our net demand later in
11 the forecast period, mainly because of those two
12 assumptions driving that increase in net demand.

13 And another interesting assumption is prior to
14 2017, in all cases Energy Commission staff assumes a
15 very aggressive renewable build in California and
16 throughout the WECC.

17 And one of the main drivers is our assumption
18 about the expiration of the investment tax credit at the
19 end of 2016.

20 So, again, when we look at the contracts
21 database, either the PUC's contract database, the Energy
22 Commission's POU contract database, we've looked at
23 utility as filings to the Energy Commission. We've
24 looked at utility IRPs, trade press, and a lot of the
25 renewable generation is expected on line early in the

1 forecast period.

2 So, for comparisons on this mid case, we were
3 trying to look at other entities that are forecasting
4 any kind of power gen, or natural gas demand for power
5 gen. And we did look to the 2012 California Gas Report
6 to compare our mid case results to theirs.

7 And at this point that appears to be about the
8 only report that we can find that are looking at year-
9 by-year natural gas demand for electric generation in
10 California, specifically.

11 This report also forecasts a decline, however, a
12 much more modest decline of only a quarter percent. The
13 negative quarter percent is the annual average through
14 the year 2030.

15 So, if you look at our graph for natural gas
16 demand, you see a slight upturn towards the end of the
17 period. So, if we were to extend our forecast through
18 2030, we would have a slightly higher growth.

19 So, if we looked at the annual average growth,
20 we'd have a slightly lower one than the 2.5 percent
21 we're showing here if we looked through 2030.

22 But again, the California Gas Report did use the
23 CED 2011 demand forecast, which was higher, so you'd
24 expect to see a higher gas demand for power gen.

25 They also did not include -- they did include

1 incremental energy efficiency, but only for the
2 investor-owned utilities. So, we have a bit more
3 incremental energy efficiency which, again, lowers our
4 demand forecast on top of using the preliminary 2013,
5 which is even lower than the 2011.

6 And also in the California Gas Report they
7 assumed no new on-site combined heat and power. So,
8 again, that does drive our demand for natural gas down.
9 It does shift it to another sector.

10 So, again, even though the Energy Commission
11 staff is forecasting a decline in the demand for natural
12 gas in the power gen sector, we are also forecasting an
13 increase in the industrial demand for natural gas due to
14 this increase in new, on-site CHP.

15 And these levels for the new CHP were updated in
16 support of our 2012 IEPR and they're in line with the
17 Governor's energy policy goals for new combined heat and
18 power.

19 So, that's some highlights there.

20 The low demand case, for this case we're
21 assuming the lowest levels of net demand, which creates
22 the largest decline in natural gas demand for power
23 generation.

24 And again, I know I mentioned the California
25 policy case. I'm not showing it specifically for

1 California, but it's the exact same trend and amounts
2 for demand for natural gas, so I'm just not showing
3 those. But again, the California policy case in this
4 low demand case are identical in our simulation results.

5 But I will provide them on a WECC-wide basis
6 later in the presentation here.

7 So, for our high demand case, okay, now, I know
8 this is kind of interesting. Sometimes you only show
9 bar charts and you miss these kind of interesting
10 details.

11 And there's this kind of interesting dip from
12 2019 to 2020 time period. Again, I mentioned our
13 aggressive renewable build early in the forecast period
14 because of the investment tax credit expiration. So, we
15 assumed that the renewable build is basically static in
16 2017 through 2019 while some renewable credits are being
17 exhausted, because the RPS allows for compliance over a
18 three-year period.

19 However, in the high demand case, in order to
20 meet 33 percent we have, you know, a significant bump
21 because we're using higher levels of demand, which means
22 our RPS is higher in 2020 than in the other cases.

23 So, we need a more aggressive renewable build in
24 the 2019 to 2020 time period.

25 And again, this creates this kind of interesting

1 dip in the demand for natural gas for power generation
2 just because we have a big uptick in renewables in those
3 years.

4 So, the forecast trend after 2020 then follows
5 the other cases, with a slight increase in demand for
6 natural gas for electric generation in the later part of
7 the forecast period.

8 This 1.3 percent average annual decline is the
9 least amount from all of our common scenarios.

10 So, I am going to present some results. Again,
11 all these cases we're showing are preliminary and
12 results from the production cost model.

13 However, due to time constraints, these
14 additional cases that I'm showing right here, these
15 three cases, they've not yet been incorporated into the
16 NAMGas model. And the three common cases, again, are
17 included in NAMGas, the results that we're presenting
18 today.

19 Staff plans to include these three additional
20 cases' results in the final NAMGas simulations and in
21 our final report.

22 This natural gas electric case assumes mid-
23 levels of demand, but we assume no incremental EE.

24 Also in this case we assume a 40 percent RPS by
25 2025. And so, therefore, the renewable build is a bit

1 more aggressive in the early part of the forecast
2 period, with the same trend as slowing slightly to allow
3 compliance over a three-year period of excess credits in
4 any given year, and then continuing the renewable build
5 out once those credits are exhausted.

6 Hence, the kind of lumpy nature of the demand
7 for natural gas for power generation forecasts we're
8 showing here.

9 When we look at WECC-wide results, you're going
10 to see something interesting in this case. Even though
11 we do have a 40 percent RPS goal in California, there is
12 a slight uptick at the end of the forecast period, a
13 slightly greater uptick on a WECC-wide basis.

14 Because in this case we're assuming that there's
15 some additional coal plants that are converting to
16 natural gas in this scenario. So it does -- you'll see
17 the impact of that later in the forecast period, when I
18 present those WECC-wide slides.

19 Let's see, our low-innovation case, the demand
20 level assumptions in this case are identical to the
21 natural gas electric case in that we assume no
22 incremental EE.

23 But the RPS assumptions are different. The RPS
24 build out in this scenario is smoother when compared to
25 the natural gas electric case, which assumes -- the

1 natural gas electric case assumes 40 percent RPS,
2 whereas in this low-innovation case we're still assuming
3 the 33 percent RPS by 2020. And the RPS continues at 33
4 percent, with no increase after the year 2020 through
5 the end of the forecast period, which is 2024.

6 So, let's see. Oh, I thought it would be
7 interesting just to put all our California cases on a
8 similar graph. And again, you know, this is preliminary
9 results from our PLEXUS for all -- from PLEXUS
10 simulations for all cases.

11 And again, the three common cases have already
12 been used as input into the NAMGas model.

13 The California policy case, again I show here,
14 but as you can see there's negligible results when
15 compared to the low demand case. They basically lay on
16 top of each other.

17 And again, you can observe the interesting dips
18 in natural gas demand in the high case, as well as the
19 natural gas electric case due to the more aggressive
20 renewable build because of the higher demand forecast in
21 one scenario, and the higher RPS forecast in the other
22 case that we're looking at.

23 So, those are kind of the interesting results
24 that we've shown for California.

25 And now, we can move on to our WECC-wide

1 results. When we look at WECC-wide results for all
2 cases, we see that the trend for the six cases show an
3 increase in demand for natural gas for power generation.
4 Again, we show an increase on a WECC-wide basis.
5 California we show a decrease.

6 In natural case -- in the natural gas electric
7 case you can see that slightly greater uptick in the
8 forecast where it kind of jumps up above the low-
9 innovation line in the 2023 to 2024 time period. And
10 that's because we're assuming the two additional coal
11 plants, on top of the common coal plant conversion to
12 natural gas.

13 So again, for that case we're assuming that
14 Intermountain 1 and 2 retire in 2023, convert to gas.

15 Boardman in 2021, it's going to convert to
16 biomass.

17 Navajo 1 through 3 in 2023.

18 And then San Juan 3 and 4 in the year 2020.

19 So, the total retirements in the later part of
20 the forecast period in that case, for coal is about
21 5,500 megawatts, with about 4,500 megawatts being --
22 excuse me, 4,100 megawatts of replacement of natural
23 gas, of which about 200 of it is biomass in Boardman,
24 that we're assuming.

25 So, it's not a 1-for-1 replacement, but it's

1 still a significant amount of new natural gas generation
2 at those locations.

3 So, let's see, the next steps here is what we
4 plan to do is there's going to be a -- right now we're
5 using the preliminary demand forecast with some pretty
6 dated incremental, uncommitted EE assumptions.

7 So, what we plan to do is once the final demand
8 forecast and incremental EE assumptions are available,
9 we're going to update our PLEXOS production cost model
10 with those values and rerun those simulations.

11 We're going to consider, based on any
12 discussions today, about various CHP penetration
13 scenarios, other than the ones we've already
14 incorporated into the model.

15 We're going to closely follow the Cal ISO
16 Operating Flexibility Studies, and studies that evaluate
17 the potential need for the replacement of San Onofre.

18 Right now we've retired San Onofre. And in some
19 cases we did have to add additional amounts of generic
20 capacity in order to not have any energy not served in
21 our PLEXOS simulations.

22 But what we'd rather just do is allow for the
23 Cal ISO to complete those studies and to better
24 understand what kind of replacement, either capacity, or
25 wires, or some other form of capacity replacement for

1 San Onofre, as well as any potential operating
2 flexibility needs. We'd incorporate those into the
3 final version of the model.

4 And what we want to do, what we've done on a
5 kind of a preliminary basis is we've coordinated with
6 the Cal ISO and other entities that are running these
7 electric simulations to just kind of benchmark our
8 results.

9 To see, you know, given our assumptions are you
10 coming up with similar trends?

11 Unfortunately, most entities are only running a
12 current year, so we are able to look at the electric
13 generation totals for California and compare those, and
14 so far they've come in line. It's just that we're
15 showing a continuous stream of numbers which show a
16 downward trend.

17 So, we will continue to coordinate with them,
18 even though we're only going to be comparing those
19 results on a single-year basis.

20 So with that, I'd open it up to any questions
21 or --

22 MR. RHYNE: Thank you, Angela. I'll ask if
23 there are any clarifying questions at this point, before
24 we move on. No?

25 I'm sorry, go ahead.

1 MS. ROTHROCK: I'm not sure if it's clarifying
2 or not, but what kinds of CHP penetration scenarios
3 might you look at?

4 MS. TANGHETTI: The CHP penetration scenarios
5 were developed based on an ICF report that's available.
6 It was part of the IEPR 2012 update, so those are on our
7 website.

8 And they're consistent with the Governor's goal
9 of 6,500 megawatts of new CHP throughout the forecast
10 period.

11 So there are various levels of it based on kind
12 of policy incentives, as well as electricity prices and
13 other variations in the market.

14 So, we do have three scenarios of it. One is,
15 again, more aggressive and that's what's included with
16 our low demand scenario.

17 MR. TUTT: Good morning, Tim Tutt from SMUD.

18 I have three questions, I think. The first is
19 looking at slide 10, the natural gas electric case; it
20 has no incremental energy efficiency and a higher RPS
21 than is required. I'm just wondering about the
22 rationale for that case. Why that set of assumptions?

23 MS. TANGHETTI: You know, I didn't -- this was
24 part of the natural gas, I can't speak to that, so I'd
25 like --

1 MR. RHYNE: Yeah, thanks. So, one of the
2 principles behind generating the scenarios was to look
3 at stressing the interrelationship between gas and
4 electricity. And in doing so, we believe that a higher
5 electricity demand, along with a higher renewable
6 portfolio standard, taken together created sufficient
7 stress that we thought that we would be able to at least
8 see something of interest in the results.

9 And so the rationale was to create a stress case
10 rather than a directive policy case in that regard. So,
11 that was the idea.

12 MR. TUTT: Okay. When you run your models, and
13 it looks like it's driven in part by California electric
14 demand, but do your models allow for California power
15 plants to sell power to the rest of the WECC and
16 continue operating even as demand changes here, or
17 renewable development changes here?

18 MS. TANGHETTI: Oh, definitely. The dispatch
19 model does actually show exports, but not aggressive
20 exports that we've seen.

21 When we look at the import levels in these
22 cases, they're definitely lower than they have been
23 historically. And part of it is we are assumed to
24 import renewable energy to meet the RPS.

25 So, mainly what's driving the import/export

1 scenario is the demand in California. Our demand is
2 significantly lower than when we forecasted through
3 other IEPRs.

4 So, the model is allowed to export gas, but I
5 can't say exactly how much we're exporting. We'll have
6 to look at that in more detail.

7 MR. TUTT: Okay, thanks. And then the final
8 question, and it's on slide 12, you have all the
9 scenarios compared. And in 2014 they seem to start out
10 with a reasonable gap or, you know, differences about
11 demand, and that's only next year.

12 So, the question is what's driving that gap next
13 year in the models?

14 MS. TANGHETTI: Well, what we've done is we've
15 taken the three demand forecasts, which start at
16 different levels of demand in 2014.

17 So, by 2014 we're forecasting that the mid, high
18 and low range are different.

19 And what's also causing that variation, although
20 there's no incremental uncommitted EE, we're not adding
21 that until 2015.

22 What's driving those right there is our
23 assumption about new, on-site CHP. So, we've included
24 new, on-site CHP in 2014 in our demand forecast which,
25 again, lowers the amount of load because we're assuming

1 that load that used to be on the demand side is now
2 generating its own energy for use. So, that's what's
3 driving the variations in 2014 is this new CHP.

4 MR. RHYNE: All right, any clarifying questions
5 on WebEx or the phone?

6 Okay, with that then we will move to our next
7 presentation. Robert Kennedy will talk about the
8 changes in the common cases and how we've addressed
9 stakeholder input.

10 MR. KENNEDY: Thank you, Ivin.

11 I'm Robert Kennedy. I work in the Natural Gas
12 Unit here at the Energy Commission. Good morning
13 Commissioner and guests.

14 In the past I've presented on the common cases
15 and I tended to focus on input assumptions and results.
16 But this time around I'm going to shift gears a little
17 bit and take a slightly different approach, and focus
18 more on how we've responded to stakeholder comments and
19 suggestions.

20 And I'll still touch upon assumptions and
21 results, but that won't be the focus of my presentation.

22 Okay, so you just saw a presentation from Angela
23 describing how we receive demand for natural gas in the
24 power generation for WECC. And what we did was we put
25 that into our NAMGas model for the WECC region, turned

1 off the elasticity and hard-wired those numbers in.

2 For the rest of the non-WECC states the
3 elasticities remained in place and still in effect.

4 Now, I looked at -- I compared the initial
5 demand, what we had in the model to start with versus
6 what we received from the production cost model. And
7 the formative years weren't that different.

8 And looking out into the forecast years the
9 demand inputs for the forecast years there was some
10 changes, but it wasn't on the order of magnitude that we
11 saw significant changes in quantities or prices.

12 The reason why I bring this up is comments
13 submitted since April 24th; those comments are still
14 applicable to our discussions today.

15 And some of the comments I'll be addressing is
16 the forecast price range, saying it should incorporate
17 more uncertainty. And also talking about the trade
18 position, the import and export numbers that we
19 presented in our previous workshop.

20 But before I go there, I just wanted to kind of
21 flash this up on the screen. This is the results from
22 our common cases. A snapshot for the year 2025, our
23 reference case and our high demand/low price case, and
24 our low demand/high price case.

25 Now, I don't want to spend too much time here.

1 As Ivin mentioned, this is on our website, available for
2 download.

3 You see percent differences here versus the
4 reference case, the green above the reference case and
5 the red below.

6 I'm just going to use this as a point of
7 reference and I'll be referring back to this later in my
8 presentation.

9 So, the first comment I wanted to talk about was
10 a long-term natural gas price forecast should
11 incorporate more uncertainty.

12 This was a comment received since the April 24th
13 workshop, from PG&E. And they felt that the range that
14 we had in our three comment cases, the prices that we
15 saw, the ranges were too narrow and didn't incorporate
16 enough uncertainty.

17 And I just want to point out to everyone there's
18 been a big change since 2008 with the great production
19 coming from shale and that affected our production cost
20 curve, which is the single most important input into our
21 NAMGas model.

22 And, basically, there's several things in the
23 market that can put uncertainty and there's some things
24 that can add certainty.

25 And if you look at recent historical numbers,

1 the last recent years you can see that the natural gas
2 prices have been lower and less volatile. So, I think
3 it's important that everyone remembers that.

4 So, there were some suggestions on how to deal
5 with this. We thought about maybe adjusting some of the
6 input assumptions and we felt like we already went as
7 far as we could as far as one thing we did was we
8 adjusting the cost environment. And we didn't want to
9 continue to adjust assumptions and have input that just
10 wasn't probable or made sense.

11 So, it was suggested, well, why don't you look
12 at past forecasting errors and maybe you can do
13 something with that. And that's the approach we went
14 with.

15 But I just want to point out in doing that we're
16 keeping our three common cases.

17 Okay, so our first step was to go back and look
18 at our past forecasts and compare them to historical
19 Henry Hub numbers. And you can see this big jump up.
20 This is the, of course, historical Henry Hub. These are
21 our past forecasts and you can see they're kind of
22 clumped up here, kind of like a \$3.00 differential
23 between all the forecasts.

24 And I really like this graphic because I think
25 this illustrates why we do our modeling in the first

1 place.

2 You can see this big spike right here and
3 remember back when the prices got to around \$13 per
4 MMBtu. I could make a debate that was our forecast
5 wrong or was the market wrong?

6 You know, that's up for debate. There's a lot
7 of futurist activities that drove up all commodity
8 prices.

9 But the reason why I point this out is just to
10 illustrate the fact that there can be unforeseen
11 occurrences that happen, and that's why we try to model
12 as best we can to account for these things.

13 So, we took all our forecasts and we looked at
14 the -- for each year, for each year in the past our
15 highest difference above actual numbers and our lowest
16 below the actual numbers, and we did that for all the
17 years.

18 And then we took a percent difference and we ran
19 a regressive trend line to get an equation for that
20 trend line and we applied that equation to our reference
21 case.

22 Now, when we did that, that affected this upper
23 bound you see here, and also the lower bound. You can
24 see that's a nice big range right there.

25 But this is what it looks like when we put our

1 three common cases with the upper and lower bound, and
2 you can see a lot more uncertainty is captured in this
3 balanced action versus our three common cases.

4 So, I think it's important to know that we're in
5 the flat section of our supply curve, all the production
6 of the natural gas basins.

7 And it's important to keep in mind that we are
8 using an annual average model. So, that means
9 fluctuations within daily operation business, it didn't
10 capture it in the model. So, this does a better job of
11 accounting for those uncertainties that could go outside
12 this range.

13 About a month ago the Northwest Power and
14 Conservation Council held a meeting, they have a
15 subsection called the Natural Gas Advisory Committee,
16 where they get stakeholders together and they look at
17 forecasts that are out there to help them plan for
18 natural gas use for power generation.

19 And they presented a slide similar to this. And
20 this shows other groups' forecasts versus our own. The
21 CEC forecast is represented in the red and other groups,
22 such as S&L, Idaho Power, Evista and EIA are represented
23 here.

24 And you can see with these other forecasts the
25 CEC range does a good job of capturing about 80 percent

1 of this range.

2 There's about -- there's one forecast that goes
3 outside, on the high side, and there's two on the low
4 side.

5 But I want to illustrate that all of these
6 forecasts are captured within this error band.

7 Okay, now I want to talk about the next comment,
8 which is the CEC trade position. In the previous
9 workshop, April 24th, I presented a graphic that showed
10 a map of the lower 48 showing imports and exports coming
11 in and going out, and it affected the net import of 4.6.

12 Now, it's about 4.5, after we went through a
13 model iteration.

14 So, PG&E pointed there's a lot of groups out
15 there that -- and that was for the year 2020, by the
16 way. And PG&E pointed out that a lot of industry groups
17 out there, the EIA for example, and ICF, project the
18 United States will be a net exporter by the year 2020.

19 So, we were encouraged to reexamine our trade
20 position.

21 So, part of the reason that the stakeholder
22 submitted this comment because it was felt that going
23 forward United States will export more natural gas to
24 Mexico and also to Asia, and Europe in the form of LNG.

25 So, I want to first talk about LNG. Looking at

1 the annual energy outlook from EIA, you see about 1 TCF
2 going out for the year 2025 and that's roughly about 3
3 BCF a day.

4 If you look at our reference case -- and these
5 are net exports, by the way.

6 And if you look at our reference case, we have
7 about .765 TCF being exported, and that's about 2 BCF a
8 day.

9 In our high price/low demand case we have about
10 2.67 TCF going out for the year 2025, and that's about
11 7.3 BCF per day.

12 And keep in mind, looking forward we received
13 industry comments just saying that looking forward to
14 the year 2020 they expect about 3 to 6 BCF a day being
15 exported in the form of LNG.

16 And right now there's about 9 BCF on the docket
17 for approval to export LNG. So, we feel like that
18 number's reasonable. It falls within this range.

19 Next, I want to go back to the results and talk
20 about Mexico export. And currently there's about 7 BCF
21 per day of capacity on the docket to build capacity to
22 export to Mexico.

23 Currently, there's about 3.8 BCF capacity and
24 we're seeing about 1.5 BCF per day going to Mexico.

25 If you look at the number of our cases here, we

1 have about three going for the reference case and for
2 the low demand/high demand case we have 3.7, and our
3 high demand/low price case we have 2.9 export to Mexico.

4 And we received comments that stakeholders
5 expect about 3 to 5 BCF per day to be exported for the
6 year 2020. So, we feel like this is a good range right
7 here.

8 So, for LNG and exports to Mexico, we feel like
9 we're comparable with other forecasts out there.

10 So, we asked ourselves, well, what's affecting
11 this net important? And we found out that it's imports
12 coming from Canada.

13 And currently, the United States received about
14 8 BCF per day coming from Canada.

15 And I just want to remind everyone we saw, prior
16 to 2008, where we saw a lot of production coming from
17 shale, there were increasing amounts coming from Canada.
18 Since that time prices here in the lower 48 have
19 plummeted and we've seen a trend of increasing imports
20 coming from Canada.

21 Now, if you refer back to the prices that I've
22 shown for our three common cases going forward, in all
23 three cases prices do increase going forward.

24 And if you move forward, in the year 2025, we
25 feel that by that time while shale capacity has been

1 slower to come on line, we feel that more shale capacity
2 will be available and Canadian gas will be competitive
3 with the U.S. prices and we'll see more imports coming
4 from Canada.

5 And while demand in Canada is projected to
6 increase a little bit, still there's a lot of spare
7 supply available for the lower 48.

8 So, I just kind of wanted to remind everyone
9 about our inputs for the reference case. There is no
10 additional capacity build out. We're standing pat on
11 what was recently approved for LNG export, about a
12 little more than 3 BCF per day for our Sabine Pass in
13 Freeport.

14 And for our high price/low demand case, we do
15 assume a capacity build out for LNG export up until the
16 year 2017, which is about a little more than 8 BCF per
17 day.

18 But again, for all of our cases we do show price
19 increases and we do see significant imports coming from
20 Canada, which helps explain the net imports that
21 stakeholders have seen.

22 And I know a lot of people had contacted me,
23 asking to see some of the results ahead of time. I know
24 we were kind of late posting the results, but they're
25 available now.

1 And we encourage all of you to look at those
2 results and submit your comments, if you would like to
3 comment, and look at some of our input assumptions, we
4 welcome that.

5 And, you know, just this morning my supervisor
6 showed me an article saying that Canada plans to
7 aggressively go with LNG exports.

8 And I want to remind everyone this is a long-
9 term forecast. We're looking ahead to 2025 to see where
10 prices and supply will balance out in the future.

11 So, we are still going through the iterative
12 process where we plan to input demand numbers from our
13 demand office, commercial, industrial, residential, and
14 also transportation demand sector for natural gas. And
15 that will provide an opportunity to, you know, adjust
16 the model as we so choose at that point.

17 Any questions, I'll be happy to answer.

18 COMMISSIONER MC ALLISTER: Robert, I've got a
19 quick question, actually. So, the chart you showed
20 about all the different projections out there and then
21 the sort of top end and the lower end, where just a
22 couple of them fell outside of the range, do you
23 remember offhand which -- what the sources were for the
24 ones that fall outside the range? I'm just curious,
25 really.

1 MR. KENNEDY: Oh, the sources.

2 COMMISSIONER MC ALLISTER: Like the very high
3 one, obviously, is kind of notable.

4 MR. KENNEDY: The AEO low oil cast, this one
5 right here.

6 COMMISSIONER MC ALLISTER: Right, okay.

7 And then the lower end, which fell outside the
8 range?

9 MR. KENNEDY: Yeah, the Northwest Power
10 Conservation Council.

11 MR. RHYNE: Yeah, it's one of the scenarios
12 created by the Northwest Power Conservation Council.
13 It's actually they label it as Scenario L, and so that's
14 Council L is the label there.

15 And the other one is a forecast provided by
16 Evista. So, those are the two that fall outside on the
17 low band.

18 COMMISSIONER MC ALLISTER: Okay, I just -- you
19 know, obviously, you kind of want to know who's
20 producing which forecasts to kind of give it the
21 appropriate level of, you know, get a reasonableness
22 read on it to see if it can then -- you know, if it
23 needs to feed back into your analysis, but just curious,
24 really. Thanks.

25 MR. RHYNE: Thank you, Robert.

1 All right, our next presentation is by Peter
2 Puglia, who will talk about -- excuse me -- who will
3 talk about the three additional scenarios, beyond the
4 common cases, that look at issues of California policy,
5 electricity and gas interaction, and low innovation.

6 MR. PUGLIA: Good morning. My name is Peter
7 Puglia and I'm with the gas team. And I'm going to try
8 to move through this as quickly as possible because it's
9 after 11:00.

10 Some of this you might recognize. It's a brief
11 review of my April 24th IEPR workshop presentation.
12 During that presentation I offered a more detailed look
13 at the assumptions for these three particular cases,
14 each of which has a controlling narrative, which I hope
15 you're able to pick up as I try to put it together for
16 you.

17 But since the April 24th presentation we've been
18 able to run those cases using our Market Builder
19 Computable General Equilibrium software.

20 And when I show you the results, probably the
21 most important thing I'd like you to keep in mind is
22 that I'll be comparing each of these three special cases
23 with the reference case.

24 The reference case results have been modeled
25 using the PLEXOS WECC power generation gas demand

1 numbers. Okay, so we used those as inputs.

2 Angela mentioned this, there is an interaction
3 between our gas modeling and the PLEXOS power gen
4 modeling.

5 Okay, we do an iteration running the PLEXOS
6 model to feed into the NAMGas model, and then that
7 closes up the gap hopefully enough that we don't have to
8 do multiple iterations between the two, because we want
9 the PLEXOS and the NAMGas results for power gen gas
10 demand to come to an agreement. That's an optimal a
11 solution as you get without having a model that talks to
12 both sides; gas demand and then power gen gas demand.

13 So, please keep that mind. What I'll be trying
14 to do, with that in mind I'm going to try to paint three
15 clear pictures for you of each of these cases.

16 Okay, what a possible response in the future of
17 the natural gas markets would be to these sets of
18 assumptions.

19 So, just again to cover, in brief, the first of
20 the three cases, the California policy case. The point
21 of it was to simulate the response of natural gas
22 markets to the implementation of California policies,
23 capturing assumptions about energy efficiency, renewable
24 resources, distributed generation and combined heat and
25 power, CHP.

1 So the way we worked these out to populate the
2 model is we start out, Angela mentioned this, the
3 California policy case begins with the low demand/high
4 price case, okay, one of the three core cases.

5 What it does, though, is also we changed a few
6 things. You can see them right here. The California
7 RPS, the 33 percent by 2020 is satisfied. Other WECC
8 states are delayed three years. And you can see the
9 rest right there.

10 Angela noted this on slide 8 of her Power Point.

11 Okay, right to the results. Generally, the most
12 important results people want to look at are the prices,
13 and so I've posted those first.

14 And for probably the three most important price
15 points, the three major utilities' Citygates, and you'll
16 see that the reference case follows a lower price trend
17 than the California policy case for each of the
18 Citygates.

19 But again, those are prices. The model and the
20 reference case use the PLEXOS numbers, which aren't
21 changing too much because power gen is not the whole of
22 the State's natural gas demand. There's residential,
23 commercial, industrial, transportation, utilities, other
24 things.

25 Okay, where it is really important is in the

1 results in the upper left-hand corner, California power
2 generation demand.

3 Okay, if you look at Angela's results, you'll
4 see that in 2015 she has about .900 TCF. And you'll see
5 that ours is a little bit lower.

6 When we rerun the California policy case, as
7 with the other two cases I'm going to discuss, those are
8 going to converge. We'll populate with the PLEXOS
9 numbers and we'll post those for you to see, and you'll
10 see a convergence in order to get the two models to come
11 to an agreement.

12 And the same for the 2020, PLEXOS doesn't model
13 2025, so there isn't a correction there, but it will
14 still be -- we use a growth rate to extend the PLEXOS
15 results and model that appropriately.

16 Okay, the conclusions are pretty clear from the
17 policy cases that you end up getting a pretty
18 significant impact on California power generation gas
19 demand. And you also get, because we assume, you saw it
20 two slides ago, we also get a much higher transportation
21 sector demand to satisfy optimistic natural gas vehicle
22 penetrations.

23 But in the grand scheme of things California
24 demand, the bottom left-hand chart, doesn't change very
25 much with the California policy cases versus the

1 reference case.

2 And when we repopulate, run again, it's still
3 not going to change very much. Okay, because if you
4 look at just the scale of things power gen demand is
5 about a fifth of the total State gas demand. And
6 transportation demand is 2 percent. It doesn't amount
7 to a whole lot.

8 Which means it doesn't amount to a whole lot in
9 terms of prices, either, because those are also
10 evaluated on a western basis.

11 Okay, one of the other assumptions was the
12 addition of the Monterey shale. We didn't do this in
13 the last IEPR. We're doing it in this one because you
14 can't really ignore the Monterey shale at this point.
15 If you do, people think you're not paying attention.

16 So, we added it to this case because it's the
17 best fit. It's part of the narrative of how things
18 would be going if we add these policies and, with the
19 increasing attention on the Monterey shale, that
20 resource is developed.

21 And you can see for California production the
22 results of adding the Monterey shale are quite
23 significant, but for U.S. production it's not a whole
24 lot of a difference over the reference case.

25 And of course, again, the difference is just

1 scale. It maxes out at about a trillion cubic feet a
2 year, which means it's, what, ten times what reference
3 case production would be in 2025, but U.S. production
4 overwhelms California production. California's a small
5 player in natural gas production, so it doesn't make
6 that much of a difference.

7 A few important things I want to mention about
8 the Monterey shale, okay. Our assessment of the
9 Monterey shale gas is speculative and generous. And the
10 biggest reason is there aren't any reliable estimates
11 for oil or gas for this shale play, okay.

12 The third thing is that the general history of
13 oil and gas field assessments is that they're usually
14 revised upward significantly. Not very many are revised
15 downward. So, it's -- this is a speculative look and we
16 chose a generous assumption so you could -- it's more
17 interesting to see results like that, basically.

18 Who wants to see nothing? George will talk
19 later about this, I know he will.

20 The second case, the natural gas/electric
21 synchronization case, basically the purpose, as
22 mentioned back in April, it's the same.

23 It's gas markets' response to renewables, high
24 renewables penetration, the highest of the three cases,
25 but without incremental electricity, efficiency demand

1 reductions, and also energy efficiency demand
2 reductions.

3 And it begins with the reference case
4 assumptions and the tweaks we make to it is that we
5 populate a 40 percent RPS by 2025, the 33 percent RPS is
6 met by 2020, as is the current statutory goal, and all
7 of the WECC states meet theirs on time.

8 There's no incremental energy inefficiency,
9 which I mentioned. And also what we assume is 80
10 gigawatts of U.S. coal-fired capacity is converted to
11 gas-fired capacity.

12 That's from an update of a Brattle study that
13 dates from October of last year, and they parceled it
14 out by the control grids, 6 gigawatts of that is in the
15 WECC.

16 The WECC is, as far as coal generation is
17 concerned, is probably the cleanest of any of the
18 interconnects.

19 So, this doesn't -- this assumption, alone,
20 doesn't have the really big hit on this case that the
21 other assumptions do.

22 And, of course, prices are always the first for
23 people to see and there's not a big effect, right.
24 Meeting California and WECC RPS targets doesn't affect
25 prices very much.

1 Okay, and again, the notes I gave you about
2 California power generation demand, comparing the gas
3 electric synchronization case with the reference case,
4 the reference case has been repopulated with the PLEXOS
5 power gen demand numbers. And so you see those results,
6 the gas electric synchronization case, as with the
7 California policy case, and the last one I'm going to
8 show you, the low innovation case have not yet been
9 iterated with the PLEXOS power gen gas amount numbers,
10 so you're going to see that change.

11 Angela gave you a little over a trillion cubic
12 feet for the year 2015 for the gas electric
13 synchronization case, and she gave you about .85
14 trillion cubic feet. And there's still a pretty good
15 gap that needs to be closed up in our modeling exercise
16 and we'll be getting to that.

17 Okay, the last one, the low innovation case.
18 This one, the purpose of it was to look at a change in
19 the way things have gone in gas markets' thinking. With
20 the glut of shale gas washing over North America
21 everyone has gotten accustomed to low prices. The
22 prices that Henry Hub dipped below \$2.00 in April of
23 last year, this is a modern low.

24 And what we're trying to do is look at, well,
25 what plausible assumptions might reverse that thinking

1 and get market participants to consider some other kind
2 of world that plausibly could happen?

3 So, this is what we're trying to simulate here
4 would be lower gas reserves, lower exploration and
5 technology proliferation and, also quite reasonable,
6 would be higher water disposal costs, water usage, and
7 disposal costs, and drilling as a result, largely, of
8 hydrofracturing regulations.

9 This case begins with the reference case. We
10 don't add any incremental energy efficiency. We cut the
11 natural gas resource base by 12 and a half percent, and
12 we added regulatory costs of 50 cents and 30 cents to
13 shale and to conventional gas resources, respectively,
14 to cover for these operations and maintenance costs due
15 to water usage and water or other fluid disposal costs.

16 Okay, finally, we also changed the technology
17 improvement rate to 0.5 percent per year, which is half
18 of the reference case rate, and that's the best
19 technology that's available to use in exploration and
20 production, the rate at which that technology is
21 introduced into gas fields, okay, into exploration and
22 production.

23 We also increased the backstop price from \$15 in
24 the reference case to \$20. The model, the purpose of
25 the model is, as with any one, it's trying to maximize

1 the present value of a resource to simulate what markets
2 really do.

3 But it also includes the absence of inter-
4 temporal arbitrage opportunities because it's necessary
5 in order to achieve that end.

6 All right, but future exploitation of a resource
7 is always an alternative to current production, so the
8 maximizing solution of that present value also requires
9 that you specify a resource value beyond the model's
10 time horizon. The model's time horizon is 2070.

11 In order to do this, the model assumes that a
12 backstop technology will cut in and limit the sales
13 price of gas. The price of gas just can't go on, and on
14 and up. Of any commodity, you can't just go on, and on
15 and up forever, so the model attempts to simulate
16 reality by including this, along with the other
17 assumptions.

18 That's a methodological -- some of you guys do
19 that and you're looking at it going what is that? And
20 that's what it is.

21 Okay, again prices for the low innovation case.
22 You notice the prices are higher. This is intuitive.
23 If you cut the gas reserve across the United States by
24 12 and a half percent, you've cut the introduction of
25 the best technology for producing that gas to half of

1 the reference case rate.

2 And in addition to that you've added costs for
3 fluid usage and disposal per 1,000 cubic foot to this
4 particular resource. You're going to get higher prices.
5 But it's modest, okay.

6 So, you're paying 42 cents to 53 cents according
7 to this model. It's not what the future is. It's what
8 you might see. You'll see something like that.

9 Okay, because we made assumptions that changed
10 gas production this case is showing you charts that deal
11 specifically with production and in some detail, both
12 U.S. production, California, and U.S. Shale.

13 And again, this is pretty intuitive. You're
14 getting -- from the low innovation case you're getting
15 lower production everywhere but in California. And I
16 can't explain why California doesn't change at all.

17 But it's -- it doesn't assume the Monterey shale
18 is developed, so for that -- partly, that might explain
19 it is California production currently isn't relying very
20 much on those assumptions.

21 Okay, then of course demand. Price, supply,
22 demand, that's sort of the three-way picture of any kind
23 of analysis.

24 Finally, U.S. demand using these -- again, these
25 are national assumptions so you're going to see -- in

1 contrast to other assumptions, you're going to see
2 change in total U.S. demand. It's not very significant.

3 Also, similar changes in California demand.

4 With the low innovation case you see lower demand.

5 Power generation you see a big change in demand.

6 But it's converging. As you get into the outer years
7 you go beyond the data that I'm showing you here. Out
8 towards the forecast horizon you'll see that the two
9 close up.

10 That concludes my presentation. Anybody have
11 any questions?

12 MR. RHYNE: Hey George.

13 MR. WAYNE: I'm George Wayne with Kinder Morgan.
14 Peter, I have a few questions for you regarding the
15 cases. You know, I came in a little late.

16 When you talk about all the different cases
17 which one are you referring to as the most likely, or do
18 you have a definite -- do you subscribe a most likely
19 anything?

20 MR. PUGLIA: No, none of them.

21 MR. WAYNE: Okay, the reference case is the --

22 MR. PUGLIA: The reference case is business as
23 usual. It's existing policy and it's -- it's none of
24 the cases are currently viewed as being the expected
25 case. We'll call it that if Commissioners want one.

1 MR. WAYNE: Okay.

2 MR. PUGLIA: We'll populate that appropriate.

3 MR. WAYNE: Yeah, and we've talked about that
4 before, but I just wanted to --

5 MR. PUGLIA: Right. No, it's a good thing that
6 you brought that up.

7 MR. WAYNE: Okay. Going to the California case,
8 the policy case --

9 MR. PUGLIA: Right.

10 MR. WAYNE: -- and when you're referring to the
11 Monterey, which we'll talk about later --

12 MR. PUGLIA: Yeah.

13 MR. WAYNE: -- if you could bring up that slide
14 because the one thing I want to note, when you were
15 talking about the production, that TCF a year, yes, it
16 is very generous and speculative, like you said.

17 But one thing I want to ask with regards to the
18 resource, what's the amount of resource you assumed
19 would be developed? In other words, the total amount of
20 resource you assumed to be developed?

21 MR. PUGLIA: When I glanced at the results and
22 just added them up in my head, I was looking at about
23 probably 20 trillion cubic feet total. Because just
24 adding up it levels off at about one in year 2022, and
25 then it stays at that for about another decade, and then

1 tails off.

2 MR. WAYNE: Okay, because I was -- I quickly,
3 you know, summed your -- you know, you should be able to
4 sum the area under the curve, that is the blue curve.

5 MR. PUGLIA: Right, right.

6 MR. WAYNE: Okay and you have half of it, so you
7 assumed the other half follows a bell-shaped curve, if
8 you will.

9 MR. PUGLIA: Right.

10 MR. WAYNE: You're going to over -- based on
11 that trajectory, you're going to over-develop the
12 resource. You're going to develop more resource than
13 the 20 TCF that you're talking about.

14 MR. PUGLIA: Right.

15 MR. WAYNE: So, that's sort of one reality check
16 that I had in my mind.

17 The other one is the 2015 is very aggressive.
18 Because what that would require is something close to --
19 in the next six months you'd have to have almost 200
20 horizontal rigs working in the Monterey to be able to
21 meet that half-a-TCF-per-year of production.

22 And again, between now and the beginning of
23 2015, or the middle of 2015 I don't see that happening.

24 MR. PUGLIA: Would you mind submitting that in
25 your formal comment. I like that.

1 MR. WAYNE: So, anyway, those are my comments.

2 MR. PUGLIA: Thank you.

3 MR. TUTT: Good morning, Tim Tutt from SMUD,
4 again. With regard to the California policy case, one
5 assumption was the most aggressive natural gas vehicle
6 goals are met, or most optimistic I should say, sorry.

7 MR. PUGLIA: Yeah.

8 MR. TUTT: What about the most optimistic
9 electric vehicle goals, are those also included in the
10 California policy case?

11 MR. PUGLIA: No, sir. There's your answer, Tim,
12 no they're not.

13 MR. TUTT: Is there a reason why not? It's
14 California policy.

15 MR. PUGLIA: Could have done it.

16 MS. TANGHETTI: Well, embedded in the electric
17 gen model are assumptions for electric vehicle
18 penetration. So, not necessarily in the NAMGas model,
19 but we do incorporate those in our common cases. And
20 since this case starts with the low demand or high price
21 case, there is an assumption about varying levels of
22 electric vehicles.

23 I don't know it off the top of my head, but we
24 do vary the level of electric vehicles in our demand
25 forecast. So, indirectly it is, we do consider that as

1 input in the model through PLEXOS.

2 COMMISSIONER MC ALLISTER: But just to be clear
3 there's not sort of a direct, you know, relationship
4 between adoption of natural gas vehicles and adoption of
5 electric vehicles built in here anywhere. And I think
6 it's reasonable that that shouldn't be the case,
7 necessarily, right. I mean I think we're covered on
8 both sides here in the right places.

9 MS. TANGHETTI: Okay, that's in the
10 transportation sector model, so I don't want to speak to
11 that. But I just want to say that we do address
12 electric vehicle penetration levels in our forecast
13 so --

14 MR. PUGLIA: And Commissioner, to complete the
15 answer to your question, the transportation office is
16 going to provide us with their own gas demand modeling
17 results that we're going to use as inputs into our
18 NAMGas model and run through the case. So, you'll see
19 that reflection.

20 The electric vehicle assumptions that are run in
21 PLEXOS produce outputs of gas demand that wind up
22 becoming inputs. They have for the reference case, and
23 there will be inputs for the other cases, too. So in
24 that sense you're seeing them reflected, also, in the
25 gas modeling.

1 MR. RHYNE: All right, it looks like we have a
2 question from a WebEx participant. All right, Lynn
3 Davis, go ahead.

4 Lynn Davison?

5 All right, we've muted him again.

6 All right, I think we're going to move on. Are
7 there any other questions in the room?

8 MR. ELLSWORTH: I have a quick question. Does
9 anybody know whether the Monterey shale is oil or NGL
10 rich? Would it make a difference in the speed that it's
11 developed? It seems like a lot of producers are going
12 for those types of shale gases.

13 MR. PUGLIA: Yeah, would you please repeat your
14 question, sir?

15 MR. RHYNE: Into the microphone, please?

16 MR. ELLSWORTH: Oh, excuse me. Does anybody in
17 the room know where the Monterey shale is oil or NGL
18 rich because that seems to create incentive.

19 MR. PUGLIA: It's an oil play. Yeah, currently,
20 it's being treated as an oil play.

21 MR. RHYNE: Okay. All right, with that we've
22 reached the point in the agenda when we -- excuse me,
23 when we're going to move over into the panel discussion.
24 And for that we'll take just a quick minute to reset.

25 I'm going to invite Commissioner McAllister, if

1 you'd like you can join me down at the table here.

2 Just some quick ground rules for the discussion.

3 I do have -- I do have some starter questions that I
4 will pose to the panelists.

5 I'll also invite, George, if you're interested,
6 to come join us on the panel. We've actually got a seat
7 set aside for you on this panel, as well as the second
8 one.

9 And so I'm going to pose some questions to the
10 panelists. If they have something they'd like to add,
11 they think they can speak to the question, then I'll ask
12 them to do so. Otherwise, a pass is fine.

13 After we get through these initial starter
14 questions or if you, as a member of the public, think
15 you have a question for the panel, I'll invite you to
16 come up and ask the question.

17 I'm going to try and keep things on track. So,
18 if we start to veer too far off of the particular topic,
19 I will bring us back around and close off discussion
20 just so that we can keep things rolling.

21 We are targeting a 12:30 wrap up for lunch.
22 That gives us about 40, 45 minutes once we get things
23 started here.

24 And I'll actually ask the panelists if we need a
25 very short break before we get started. Are we good or

1 do we need a short break?

2 Okay, I think we're good. It's probably better
3 not to lose too much of the audience before we dive into
4 the panel discussion.

5 So, with that I'm going to take -- I'm going to
6 kind of change places here and we'll go ahead and get
7 started.

8 All right, so what I'm going to do to start with
9 is I'll ask our panelists just to -- obviously, we have
10 names in front of us here, but just for the sake of
11 those on the room and those online, we'll just quickly
12 go around the table, if you can just introduce yourself
13 and let us know what organization you're with.

14 And then once we do the introductions, I'll kick
15 off with the first question.

16 So, if we can start over here with Erica.

17 MS. BOWMAN: Yes, I'm Erica Bowman with
18 America's Natural Gas Alliance.

19 MR. SUBAKTI: Dede Subakti with California ISO.

20 MR. FAN: Chris Fan with PG&E.

21 MR. WAYNE: George Wayne with Kinder Morgan.

22 MR. ELLSWORTH: Chris Ellsworth with Federal
23 Energy Regulatory Commission.

24 MS. ROTHROCK: Dorothy Rothrock, California
25 Manufacturers and Technology Association.

1 MR. RHYNE: Okay, wonderful. Thank you.

2 Okay, so my first question for the panelists
3 and, again, this panel really is focused on questions
4 relating to how changes in demand profiles may change
5 the California -- the need for California infrastructure
6 or infrastructure across the Western United States.

7 So, the first question is how will changes in
8 industrial demand patterns create new stresses on the
9 existing natural gas infrastructure?

10 Any takers on that one?

11 MS. ROTHROCK: This is Dorothy Rothrock and I'm
12 with the California Manufacturers, so the word
13 "industry" is in the question, so I guess I should say
14 something.

15 You've already talked a lot about CHP as
16 probably the most significant natural gas-related demand
17 component of industry. And the choices that
18 manufacturers are going to be making over the next
19 decades in order to, frankly, survive in California is
20 going to depend on their adopting as much CHP as they
21 can because it is such a valuable technology in terms of
22 energy efficiency.

23 And as carbon prices keep going up and as other
24 costs don't go down, then we're going to need that to
25 stay competitive.

1 So, that's probably the biggest kind of
2 technology-related thing.

3 But I wanted to say something else about what's
4 happening globally that might impact California if we do
5 the right things at the State level.

6 And that is that there's a view that there's
7 going to be kind of a manufacturing renaissance
8 happening in the U.S. as developing countries, wages are
9 increasing, transportation costs are -- or logistical
10 issues are making manufacturers look again at growing in
11 the U.S., rather than overseas.

12 There will be, we believe, a tendency for
13 manufacturers to start coming back to the U.S. Whether
14 they come back to California or not, or as opposed to
15 just sort of fly over and head to the Midwest, and
16 southeast or something is dependent on whether or not we
17 have a favorable business climate here.

18 So, I was looking at some of the gas reports in
19 preparation for this and I noticed most were saying,
20 well, we're transitioning in California. We're moving
21 from a manufacturing to a service-based economy, so that
22 means our demand profile is going to be flat or
23 declining.

24 But I think that could actually reverse and we
25 could see a shift in the up direction. And combining

1 that with CHP demand could kind of double up and you
2 might see a surprising increase in natural gas demand
3 from the industrial sector.

4 MR. RHYNE: Thank you.

5 MS. BOWMAN: I'll actually add on a little bit
6 on a global perspective with respect to the industrial
7 development across the U.S.

8 There definitely has been a lot of interest in
9 capacity additions and new infrastructure in terms of
10 manufacturing, a lot associated with the petrochemical
11 sector because feedstocks are used -- or dry natural gas
12 as a feedstock, and that's a high component of the
13 manufacturing process cost.

14 I think when you look on a map at those proposed
15 facilities through like 2020 a lot of those are locating
16 in Texas and Louisiana.

17 And I think to kind of flip to the question
18 that's been asked, they're locating there because the
19 infrastructure's there.

20 And then there is some supply growth that's been
21 happening in the Midwest where they're looking.

22 Obviously, because of the Marcellus shale development,
23 they're looking as well to locate in the Midwest areas.

24 There are a few projects announced in
25 California, but I think that's something to think about

1 in just terms of if you want to invite industry into
2 California, how friendly they are -- the State is to
3 businesses, that would be very helpful.

4 MR. RHYNE: Thank you. Maybe I'll maybe reframe
5 the question just a little bit for the utility and maybe
6 George.

7 If we see a manufacturing renaissance that moves
8 into California significantly, combined with significant
9 combined heat and power, from your points of view what
10 does that mean for California's natural gas
11 infrastructure?

12 Are we going to have to rethink or are we going
13 to have to kind of rebalance how we utilize that
14 infrastructure? Will we need new infrastructure?

15 What are your thoughts on that?

16 MR. FAN: This is Chris Fan with PG&E.

17 Looking for the last couple years, the
18 infrastructure actually has been growing in California,
19 the gas infrastructure. So, the pipeline has been
20 growing, the pipeline infrastructure into California has
21 been growing.

22 And then also the new gas storage facilities,
23 there's been new gas storage and expansion of gas
24 storage facilities.

25 Speaking on PG&E, in Northern California, there

1 is a pretty substantial growth of facilities, including
2 storage.

3 So, looking in Northern California I think
4 infrastructure-wise it looks okay.

5 But then Southern California, in general, we're
6 going to talk later on about kind of the supply, and
7 about SONGS and those issues.

8 But if we're looking at Southern California,
9 they do have a pretty large load pocket in the southern
10 part of Southern California, so the San Diego area.

11 So, if you're looking at infrastructure that
12 might be something that might need to be addressed.

13 But then speaking most of kind of PG&E in
14 Northern California, I think we're okay right now.

15 In general, higher demand leads to higher
16 utilization of the pipeline, so I think that's going to
17 be where we're going.

18 MR. RHYNE: Okay.

19 MR. WAYNE: Yeah, the only I'll add, and really
20 it's probably more of a question than anything else,
21 with the growing renewable portfolio standards, you
22 know, the target of 33 percent, we know that growing
23 demand, particularly industrial demand where it's more
24 7-by-24 type take will require adequacy. And, you know,
25 intermittency is not something that's part of the

1 equation that it can work with.

2 So, with growing RPS standards, that is sources
3 that are intermittent, we need storage, gas-fired
4 generation to be able to backstop that.

5 And I have sort of general question, again, if
6 we think we're on target of that or that question's been
7 answered?

8 MR. RHYNE: Well, I think the group, the person
9 on the panel who might be able to speak to that a little
10 bit is the ISO.

11 DEDE, to you have any thoughts or comments on
12 that?

13 MR. SUBAKTI: Yeah, sure, this about the
14 California ISO. So, one of the things that's always
15 interesting with regards to the interaction between gas
16 and electricity, Angela talked a little bit about all of
17 the studies that we've done, that we've seen here today
18 is really a natural consumption of what I would normally
19 call a base consumption or base utilizations.

20 The California ISO right now is still looking at
21 the study and analysis of the flexibility to -- the need
22 for the flexible capacities, both in the generations
23 with regards to transmissions, energy, as well as the
24 gas to back it up.

25 The flexibility is needed to make sure that we

1 have the ability to follow the need, the demand, and
2 that's basically for the variability of the potential
3 renewable that comes in there.

4 Many of you might have noticed that our analysis
5 and our studies indicate there could be the potential of
6 what we call the two peaks, load net demand where you
7 have a high peak in the morning, and then the solar
8 comes in and, you know, your net demand certainly
9 settles down in the middle of the day, and then it comes
10 back up again as evening comes up.

11 So, that is one of the things that's of our
12 concern and then we're focusing to make sure that we
13 have flexibility for that.

14 But there's portions that we're actually looking
15 at and we'll talk a little bit more later when we talk,
16 maybe people are interested about SONGS.

17 It's that as we're looking for a replacement
18 energy that comes in for SONGS you have to ask the
19 question do we want to build another generation inside
20 of California or do you want to build a transmission
21 line that allows you to import more.

22 The thing with the transmission line is that's
23 always nice and it's good when you have the transmission
24 line there. Now, you're just asking yourself what do
25 you do if you have a contingency in the sense that you

1 have a fire on the transmission line, a transmission
2 line has to be tripped off?

3 And that brings me to the third portion of what
4 I call the contingency demand. When a transmission line
5 trips or a generation trips, you need to be able to
6 readjust your energy system.

7 And what we do normally use, we do use a peaking
8 generator, a fast-start unit. And these fast-start
9 units, they're all gas usage rate, and they're all
10 sucking up, basically, from a gas pipeline.

11 And if you think about a transmission line that
12 carries 1,000 megawatts and you just lose it right away
13 and you have to replace that 1,000 megawatts with a
14 natural gas unit the question is, again, do we have
15 infrastructures to be able to suck up and utilize that
16 storage right away for us to mitigate the need for the
17 energy site.

18 So, I think all in all, from our perspective I
19 think we're going in the right direction. We're looking
20 at the base needs. California is actually still looking
21 at the flexibility needs and we're also looking at what
22 do we need for contingencies in the case of fire, or
23 catastrophic stuff that's in there.

24 MR. RHYNE: Thank you.

25 COMMISSIONER MC ALLISTER: I want to just

1 provide a little bit of context here as well. So, a lot
2 of these themes on intermittency, obviously, they
3 overlap with electricity and we had a really good
4 interagency -- or multiple-agency panel within the IEPR,
5 and also together with the CPUC on Monday, in L.A., to
6 talk about the SONGS outage and renewables integration
7 in the context of Southern California and electricity
8 system infrastructure needs.

9 It was very, very interesting. I just want to
10 highlight how important a topic this is with respect to
11 the -- where we're going to -- particularly in Southern
12 California where we're going for the long term with
13 respect to maintaining adequacy and reliability of the
14 electric system.

15 And the really, tremendously open question, the
16 open question of how that -- how much, really, the
17 impacts on the natural gas-based generation fleet of
18 that transition away from SONGS and into the
19 incorporation of more renewables. That is a
20 tremendously open question.

21 You know, energy storage on the electric side
22 could actually offset, potentially, the rush of demand
23 at a contingency.

24 You know, you've got SWIPL and Sunrise kind of
25 right alongside each other. If both of those went out

1 it's a big deal, right.

2 And so we obviously have to have that
3 contingency planning done and it's an open question as
4 to what that looks like.

5 So I think, you know, certainly, when I looked
6 at the preliminary slides the other day and saw that the
7 demand -- even in the high case demand basically was
8 still, you know, declining to flat.

9 I dug into that a little bit and I think am
10 satisfied with that, you know, really, even if we're
11 talking about an expanded gas fleet, open question, but
12 if that's the sort of future we still are talking about
13 plants that aren't operating that many hours and,
14 therefore, are not using a lot of gas.

15 But this intermittency issue that really comes
16 to the fore is the fundamental question on the gas side.
17 So, this is very, very, extremely topical.

18 Let's see, you know, I'll leave it there for now
19 because I think you're going to touch on some of these
20 issues further along in your questions.

21 But, really, it's good we have some good heads
22 in this discussion here because it's super important to
23 dig into this issue.

24 MR. RHYNE: Thank you.

25 So, let me kind of go to the next question, but

1 use this particular set of topics as a segue.

2 Mexico is seeing an increase in industrial
3 demand. They have a growing industrial base and
4 industrial economy.

5 We also see an extensive expansion or planned
6 expansion, I should say, of the natural gas-fired
7 electric generation in Mexico and that's something that
8 we've talked extensively at the Natural Gas Working
9 Group here about.

10 I'm curious what the panelists think with regard
11 to that additional expected gas demand, as well as the
12 proposed gas expansion pipelines that are going from the
13 southern part of the -- the southwestern part of the
14 United States down into Mexico, how will that -- how
15 will that affect, first of all, the gas system in the
16 southwestern portion of the United States?

17 I won't limit this just to California because
18 the system, itself, is interrelated.

19 But if you have any thoughts either on the
20 southwestern portion of the system or how it might
21 affect California specifically, I would be curious to
22 hear.

23 MR. ELLSWORTH: Actually, I'll just go back to
24 your previous question on industrial and then kind of
25 feed into the Mexico issue.

1 On the industrial side is -- what we've found is
2 that on the long-haul pipelines that go from the Gulf
3 Coast up to the northeast is that they've become
4 somewhat under-utilized compared to where they were
5 before when the Marcellus shale was developed.

6 There's been a lot of push-back from that gas in
7 the northeast as they kind of take away some of the Gulf
8 Coast traditional gas markets.

9 So, the development of industrial load,
10 particularly in the Gulf Coast region is actually
11 probably a good thing for those pipelines because they
12 should see greater use.

13 Going to Mexico -- so, studies that we've seen
14 are showing maybe 10 to 20 percent growth in industrial
15 load in the U.S., which is maybe about 1 to 2 BCF a day
16 of growth over the next decade.

17 If you couple that with projections of what
18 we're seeing for Mexico, you may be looking at an
19 additional, you know, 2 BCF a day growth. So, you're
20 looking at, you know, 4 or 5 BCF a day growth.

21 If you couple that with LNG exports, which I
22 know we're going to get to, then that's a tremendous
23 amount of growth coming, taking a call on traditional
24 kind of Texas supplies that will undoubtedly pull gas
25 away from the traditional southwest markets in Arizona,

1 California, and so forth.

2 And going towards pipelines, we talked a little
3 bit about manufacturing in California. Pipeline routes
4 into California are already pretty full. I think Mexico
5 is going to make them flow at even greater capacity
6 utilization.

7 And so we've entered into a relatively tight
8 market, one of the more expensive markets in the
9 southwest and it seems like growing trends are not going
10 to alleviate that particularly.

11 MR. RHYNE: Thank you. Any other thoughts?

12 MR. WAYNE: I mean I'd like to answer some of
13 that. Obviously, Kinder Morgan has a significant amount
14 of exports going into Mexico off our pipeline system.

15 One I can speak to in particular is EPNG. With
16 regard to this question I'll talk about impact we
17 believe will happen to deliver pricing in California
18 because of the Mexico growth. And more importantly,
19 questions people have been asking as far as
20 transportation capacity; is there a scarcity that would
21 be developed or that would happen as Mexico grows and
22 obviously calls on additional transport capacity down
23 into the laterals to feed the various parts of Mexico.

24 I think it's important, though, to look at
25 the -- I mean if I take a step back, the current

1 situation as far as California is concerned.

2 You know, as speakers have said, there's an
3 abundant and growing amount of natural gas in North
4 America. You know, we're growing in the Rockies, the
5 midcontinent, Canada is an abundant resource, Marcellus
6 that's northeast, Appalachia has abundant resource.

7 And that's going to keep natural gas prices at a
8 fairly low level, you know, somewhere between the \$4 and
9 \$6 range for the foreseeable future and, really, the \$6
10 not probably until ten years out, somewhere beyond 2020.

11 And that's what's stimulating a lot of this
12 additional demand. Mexico sees that. Obviously,
13 industrial sector sees that and they want to take --
14 they'd like to take advantage of it to be able to
15 stimulate their economies.

16 As far as California, you know, California is 10
17 BCF a day or more of interstate pipelines into
18 California. There's only six -- five and a half to six
19 BCF a day annual average demand.

20 So, there's a lot of slack capacity on these
21 pipelines going into California. So, California, as far
22 as interstate capacity, is very well piped.

23 And we know that all of the forecasts show that
24 in the various sectors, where you look at power gen,
25 industrial, residential, commercial California's

1 forecast to be declining consumers of natural gas going
2 forward.

3 We talked about in-state storage, that's growing
4 to meet peak day demand. And we talked about, you know,
5 very aggressive renewable portfolio standards, demand
6 side management. All that spells to is I believe -- we
7 believe California is very well positioned in the
8 future, despite a growing Mexico, to be able to
9 satisfy -- really, to be able to satisfy its needs.

10 Just talking specifically about Mexico, you
11 know, our current -- if you're an EPNG shipper, and
12 that's the pipeline that's going from the Permian Basin
13 into Southern California, and we have a north main line
14 and a south main line, right now we have over 500 MMCF a
15 day of open transportation capacity on the south main
16 line.

17 On the north main line we have over 800 MMCF a
18 day of open capacity on the north main line.

19 It's welcome for anybody to step up, we'd be
20 willing to entertain long-term contracts for that
21 capacity.

22 The point is there's enough, there's an abundant
23 amount of open space on EPNG.

24 Yes, Mexico will absorb some of that space.
25 People are talking about 3 to 4 BCF per day of

1 incremental demand. We think that's probably more
2 around 3 BCF a day.

3 Probably the most important piece of that,
4 though, is when you talk about West Texas, New Mexico,
5 Arizona, Southern California, the demand in the north
6 central, northwest part of Mexico over this time frame
7 is only an incremental 500 a day of demand.

8 The lion's share of that demand is happening in
9 South Texas, Reynosa, Brownsville, that's where most of
10 that demand in Mexico, when you talk about that 3 BCF a
11 day, two and a half of that is really -- that's where --
12 that's where the natural gas is going, from the Eagle
13 Ford, from the onshore gulf to the offshore gulf going
14 into central Mexico, and lower southeast Mexico, and
15 there's really no connectivity between north central,
16 northwest Mexico, and the lower portion of Mexico.

17 So, that's really what California, if you will,
18 is competing with is what's happening in, really, the
19 north -- the desert southwest demand in Mexico, not so
20 much what's happening in South Texas and south central.

21 But again, more than enough capacity on EPNG,
22 Transwestern, Transwestern who I'm representing here,
23 they have the capacity, really, to be able to take that
24 supply from the San Juan Basin, Permian, which is
25 growing, and to be able to deliver it to Southern

1 California.

2 COMMISSIONER MC ALLISTER: Do we know the
3 content of that demand? And maybe this is also a
4 question for Dorothy. Is this industrial demand, new
5 industrial demand, is it residential, what's the --

6 MR. WAYNE: In Mexico?

7 COMMISSIONER MC ALLISTER: Yeah. Well, yeah,
8 across the border in sort of -- or, I guess, you know --

9 MR. WAYNE: Yes, it's --

10 COMMISSIONER MC ALLISTER: -- or is our desire
11 to bring new industry to California competing with folks
12 that are choosing between us and them, right, just sort
13 of getting at --

14 MS. ROTHROCK: Yes, always.

15 COMMISSIONER MC ALLISTER: Yeah, there you go.
16 That's kind of what I suspected.

17 (Laughter)

18 MR. WAYNE: That industrial demand -- you know,
19 I guess maybe you don't consider power gen growth
20 industrial demand.

21 MS. ROTHROCK: No.

22 MR. WAYNE: Yeah, most of the growth that we're
23 seeing, they're doubling their gigawatts of power and
24 over the next 20 years.

25 MS. ROTHROCK: Yeah.

1 MR. WAYNE: That's where most of that demand is
2 coming from is power generation, converting -- adding
3 new CCCT additions or converting from fuel oil to --

4 COMMISSIONER MC ALLISTER: So this is CF, I mean
5 this is the electric utility in Mexico, it's -- CFE,
6 sorry.

7 MR. WAYNE: Yeah.

8 COMMISSIONER MC ALLISTER: So, they are
9 procuring much of this gas to generate?

10 MR. WAYNE: Right, yes.

11 COMMISSIONER MC ALLISTER: Thanks.

12 MR. SUBAKTI: To add to that a little bit, in
13 California ISO we've noticed that with regard to
14 generation utilizations that's utilizing the Northern
15 Baja line, pipeline, we don't really have that many
16 generations inside of California that's using that
17 Northern Baja line.

18 So that's with regards to that pipeline, to
19 begin with I think we're okay.

20 And like George mentioned, there's a lot of
21 generations being added into the CFE area to supply for
22 their own demand, either as manufacturing in CFE.

23 But what we've also noticed that they also --
24 when you look at it, from the electrical side there's
25 only -- there are only two transmission lines between

1 California and CFE in Mexico. And Mexico is, literally,
2 only have two transmission lines going anywhere else
3 which means that if the two transmission lines are out
4 of service, you're by yourself and you have to be able
5 to meet all your electrical demand within that Northern
6 Baja California.

7 Some of you may know, some of you may not know
8 the fact that during summers and some of the time that
9 the CFE is a net importer and they only import from
10 California because those two lines are in California.

11 There has been talk about -- discussion about
12 increasing the import capability because they do need
13 the megawatt to supply their need for either residential
14 or manufacturer, I'm not quite sure what it is. But
15 most likely it's on the manufacturing side.

16 But they do have an increased interest in
17 importing more energy from California ISOs. And in
18 which case, then, if they're right on the right price
19 then we would supply that energy from our natural gas
20 units to their energy need. So that's just some points
21 to consider.

22 COMMISSIONER MC ALLISTER: It seems like the
23 industrial growth just across the border is also
24 potentially significant.

25 I guess I don't -- I'm not fully up to date on

1 this, but I mean the maquiladoras over there have
2 traditionally -- you know, many of them not even been
3 interconnected to the natural gas grid and have been
4 trying to get interconnected.

5 Presumably, that's going to continue, you know,
6 as both our economies improve, so it would be nice to
7 kind of understand that a little more fully.

8 MR. WAYNE: I mean the study I saw was the U.S.
9 has a significant advantage in the industrial sector of
10 Mexico. I think our electricity prices are like 48
11 percent lower than what Mexico is.

12 So, Mexico sees, you know, natural gas as a
13 feedstock to be able to compete with the U.S. on the
14 manufacturing side. Again, because their electricity
15 prices, their retail electricity prices or the price the
16 industrial pays is, again, almost 48 percent higher.

17 MR. SUBAKTI: Ivin, one more thing that I want
18 to add. I think you asked a second question, a portion
19 about the new future gas pipeline down in the southwest.

20 I just want to share a little bit of a challenge
21 that we had last -- I want to say it was last year, a
22 couple of years ago, when we had some pipeline works in
23 the Southern Cal system.

24 When there is that work on the pipeline systems,
25 then all the generation in San Diego, natural gas

1 generation in San Diego will rely and will share with
2 the Northern Baja line.

3 And it was much simpler to do it when SONGS
4 units are in there. And when the SONGS units are not in
5 there then you're looking at rerouting all that gas
6 needed for San Diego through Northern Baja line.

7 And, you know, we would support the need to see
8 the potential of being able to have that additional
9 capacity just for us to be able to know that, you know,
10 if there is any other gas pipeline work that would
11 require us to support generation more in San Diego from
12 the Northern Baja line, that actually would be very
13 helpful for us.

14 MR. RHYNE: All right, Chris.

15 MR. FAN: So, then I've got some research and
16 some stuff that I've been looking at on the Southern
17 Lake. So, for El Paso line on the Sullen Lake what
18 we've been seeing is that there's proposed about a 1.2
19 BCF of pipeline expansion that's going to go towards
20 Mexico.

21 Right now, when we're looking at kind of Mexico
22 and currently I think there's about a 3.5 BCF export
23 capability total going to Mexico. I think it's flown
24 about 2 BCF.

25 And one of the big limitations of the flow is on

1 the Mexican side of the border where there is -- there's
2 limited amount of pipe to really pull all of the gas
3 away from the border over to the generation.

4 So, Mexico is in the process of doing that,
5 building those pipelines.

6 I think one thing we have to consider is that
7 Southern California or California is at the end of a
8 straw, basically. So, capacity itself, when you're
9 looking at capacity there may be available capacity,
10 there may be competition for capacity. But what happens
11 is if we're at the end of a straw and the flow of gas
12 goes towards Mexico and because, you know, the prices
13 are able to flow it down that way, then that's a
14 consideration that Southern California or California as
15 a whole needs to think about is how much gas is going to
16 be flowing from the south over to California.

17 Another thing is looking at the two paths that
18 are flown into Southern California. The southern path
19 is the one that is used to serve the southern region,
20 kind of San Diego region of California, and that's going
21 to be the one that's also where the expansion projects
22 are going into Mexico.

23 So, it seems like that that's going to be a
24 limiting amount of gas that's going into the southern
25 region of California.

1 MR. RHYNE: Thanks. That's actually a great
2 distinction to make between the pipe capacity and the
3 actual pipeline flows and understanding that
4 distinction, I think. Thank you, Chris, that's good.

5 MR. WAYNE: Just one thing, if I can, add to
6 what Chris is saying. Yes, California, Southern
7 California is at the end of the straw but, again, firm
8 rights, firm contracts guarantee that flow occurring
9 from source to sink.

10 So, that's obviously a way of eliminating that
11 downside risk.

12 The other thing is just from a ratepayer's
13 perspective, you know, increased demand from Mexico,
14 particularly on our pipeline is actually a good thing
15 for California or any shipper on the system. You know,
16 more building determinants keeps steady revenues, okay,
17 and we won't see rate creep or rate fly up because we're
18 losing building determinants on the pipeline as we're
19 losing load.

20 So, again, increased -- this increased demand
21 from Mexico is actually, from an EPNG shipper, a good
22 thing.

23 MR. RHYNE: So, can we quote you on that,
24 George, that more demand means rates stay flat?

25 (Laughter)

1 MR. WAYNE: Well, I just think that phenomenon
2 is just sort of a fact of rate making.

3 MR. RHYNE: I'm kidding. I'm kidding.

4 Okay, so I think we're going to shift to the
5 next question here.

6 So, one of the interesting elements of the
7 natural gas system and network is that liquefied natural
8 gas acts as the bridge between continental markets and
9 overseas markets.

10 There was a period of time in recent history
11 when California really thought that there was going to
12 be a need for extensive liquefied natural gas imports.

13 We live in a slightly different marketplace now,
14 one that's kind of shifted and turned around on its head
15 where we have abundant gas supplies. And that gas is
16 being sold at a significant discount to what it might
17 fetch if it were able to be sold overseas.

18 So, there's a move to increased liquefied
19 natural gas or LNG export capabilities.

20 So, I was wondering if the panelists could maybe
21 talk to a couple of questions. First of all, what do
22 you see with regard to how much LNG export capability is
23 realistically going to be built?

24 We know that there's about 11 and a half TCF a
25 year of just in the inside of the continental United

1 States that's in the queue that's being asked for,
2 requested.

3 But how much is realistically going to be built?

4 And then the second half of the question is that
5 given that some amount of LNG export capability is
6 likely to be built, what effect do we expect to see as
7 we expose -- as we expose our U.S. markets to those
8 overseas markets where gas is actually bought at a
9 premium?

10 MS. ROTHROCK: This is Dorothy with the
11 California Manufacturers and I don't have any of the
12 answers to the questions that you just asked.

13 But I just wish that California could be an
14 exporter. If anybody's going to earn extra money from
15 the sale of goods, then why shouldn't California be
16 there doing it?

17 But at this point I don't see that we do have
18 the capability so all the benefits of that will be going
19 to other states in the country and we'll be poorer for
20 it.

21 Does anybody disagree with that?

22 MR. ELLSWORTH: Yeah, I was going to say I think
23 most of the exports will probably happen from the Gulf
24 Coast, where the actual gas supply is.

25 California's got the disadvantage in that it has

1 to import a lot of the gas supply from the rest of the
2 country, you know, primarily from the Rockies and West
3 Texas, and also Canada.

4 So, I think an export terminal here is unlikely.

5 And that goes with there being talk about
6 turning around Costa Azul and making that an export
7 terminal, and I think that seems unlikely.

8 But I think, you know, within the global
9 marketplace maybe a couple of LNG terminals on the Gulf
10 Coast looks feasible.

11 There's also talk at the Kitimat terminal up in
12 Canada looking pretty feasible. But that doesn't appear
13 to take away from the net supply available to the lower
14 48 because the reserves for that terminal are kind of
15 dedicated to that terminal and probably wouldn't be
16 developed otherwise.

17 You know, the DOE so far as approved about 14
18 terminals for FTA, that is free trade countries, but
19 it's only two terminals so far for non-FTA countries and
20 it's unclear, you know, when they're going to approve
21 any more at this point.

22 MR. FAN: I'd like to kind of add a little bit
23 on there. So there are currently like two terminals and
24 that's, I think, about 3 BCF of export capability.

25 The first one's going to come in around 2016 and

1 so if we're looking at about 2020, kind of answering
2 your question, of kind of seeing a 3 to 5 or 3 to 6 BCF
3 of potential kind of export capability through LNG.

4 If we're looking like, we said, mentioned
5 before, for Canadian exports or Canadian LNG, that's
6 going to be using a whole new source of gas. That's
7 shale fields that's in British Columbia that hasn't
8 really -- I mean there's still explorations there, but
9 they haven't really been tapped to be used.

10 And gas that flows over to California tends to
11 be in the Alberta area, the conventional production
12 fields.

13 So, the supply source coming to California would
14 be secure within that way.

15 Looking at the market and kind of the LNG market
16 as a whole, if we're kind of predicting gas being around
17 \$3.00, \$4.00, so you have your export, so you have your
18 liquefaction, which is going to be about \$3.00 and then
19 you have transportation which is going to be around
20 \$3.00. That's kind of what I've seen. So, that's going
21 to be about \$9.00 or \$10.00 for exporting out of the
22 United States.

23 And when you're looking at the foreign markets
24 and you have the Asian market which is around \$12.00
25 they're importing at -- or the Asian market's at \$16.00

1 and the European market's around \$12.00.

2 So, they're still -- I mean those prices are
3 still really high and there's still that capability.

4 It really is the government and seeing if
5 they're going to pass for the non-free trade kind of
6 exports.

7 MS. BOWMAN: So, in terms of kind of, I guess,
8 the question around to what we expect to be approved, I
9 think it really depends on how the DOE moves forward on
10 their timeline. So, we've had two approvals for non-
11 FTA. I guess it's been three years, now. I mean,
12 granted, we've had a more recent one a couple of months
13 ago and they're expected to come out more quickly now
14 that they've finished a lot of their studies.

15 One of the -- I think kind of stepping back,
16 though, from what's been proposed, what actually gets
17 approved, I think we really need to think about what
18 will actually get built.

19 And there's a lot of, an immense amount of
20 capital that's required to build these facilities.
21 You're talking about 5 to 10 billion dollars per
22 project.

23 So, you're really limited by your capital
24 markets. You need to find long-term contracts to do the
25 deal. You have a long and very expensive FERC approval

1 process.

2 So, you know, in terms of facilities actually
3 being able to get everything to come together, line
4 everything up within the window that we're looking at,
5 that the United States actually has a competitive
6 advantage, I think you maybe have four or five
7 facilities at that, you know, 4 to 6 BCF a day, maybe.

8 And just kind of from a broader global
9 perspective, we have currently 37 BCF a day worldwide in
10 LNG export capacity.

11 We have a 32 BCF per day demand around there,
12 maybe 35, depending where we are right now in 2013. And
13 that's expected to grow to 50 BCF a day to 2020, 2025.

14 You have over 40 BCF a day of worldwide proposed
15 capacity for LNG, so that already swamps out the need.

16 And then on top of that you have 20 additional
17 BCF a day by the U.S.

18 So, if you stack that up it's really, I think,
19 we only have so much time in which we can get things
20 built in order before, basically, the world takes over
21 in filling that need for LNG.

22 And as kind of the price components we talked
23 about earlier, not only do right now you have a bit of a
24 price advantage if you were to export U.S. gas to Europe
25 or to Asia, just by the mere fact of the U.S. entering

1 the market is actually pushing those prices down.

2 Because we're contracting -- the contracts that
3 we see at the non-FTA facilities are very -- they're
4 very different. They're not priced in oil index.
5 They're priced at Henry Hub.

6 And you've already seen the fact that the U.S.
7 is not importing as much LNG that we thought we were
8 going to push prices down in Europe. It allows for a
9 more competitive environment. So, by global prices
10 coming down, again, you're going to have less incentive
11 for the U.S. to export. And again, it's going to limit
12 the amount of capacity that actually gets built to do
13 so.

14 COMMISSIONER MC ALLISTER: That's interesting.
15 So, are any of the four, five, six potential facilities
16 that are sort of on your realistic list, are any of
17 those on the West Coast?

18 MS. BOWMAN: No.

19 MR. ELLSWORTH: Unless you count the B.C., the
20 one in British Columbia, but that's a little too far
21 north.

22 MS. BOWMAN: Yes, that's not the U.S.

23 COMMISSIONER MC ALLISTER: Well, and Costa Azul
24 is not on that list, right?

25 MS. BOWMAN: No. Now, that may change, I

1 mean --

2 COMMISSIONER MC ALLISTER: Yeah, sure.

3 MS. BOWMAN: -- who knows.

4 COMMISSIONER MC ALLISTER: You're reading tea
5 leaves.

6 MS. BOWMAN: Yes, that's right.

7 COMMISSIONER MC ALLISTER: But they're useful
8 tea leaves.

9 MR. ELLSWORTH: I was going to add one more
10 thing on the LNG exports, adding to what you said about
11 there being a limited time to do it. Also, I think the
12 U.S. is vulnerable in terms of the sources of gas. It's
13 one of the more high cost sources.

14 So, it will be at a competitive disadvantage to
15 a lot of the other sources of LNG. You know, if you
16 look at places like Qatar, which are expanding, they can
17 produce gas for 50 cents, or so, or maybe even cheaper a
18 million BTU.

19 We're looking at some of the large projects that
20 are coming up in Australia. They can produce gas for,
21 you know, sub-dollar a million BTU. So, you're
22 automatically at a disadvantage in terms of the price of
23 gas going into the LNG gate.

24 COMMISSIONER MC ALLISTER: You're talking about
25 incremental cost over non-LNG or just taking natural gas

1 and turn it liquid?

2 MR. ELLSWORTH: Yeah, I'm just talking about the
3 cost of the feedstock gas.

4 COMMISSIONER MC ALLISTER: Oh, okay.

5 MR. ELLSWORTH: So, in the U.S. you're going to
6 be paying -- you know, currently you'd be paying at
7 \$3.60, \$4.00 a million BTU for your feedstock gas. You
8 know, in Qatar you're paying 50 cents.

9 COMMISSIONER MC ALLISTER: Interesting, okay.

10 MR. ELLSWORTH: And, plus, the U.S. tends to be
11 furthest away from markets than most of the other
12 producers. So, there is a competitive disadvantage for
13 the U.S. to overcome.

14 MR. WAYNE: The only thing I'll add there,
15 really it depends on where you're looking, there's
16 certainly some of those buyers, Asian buyers looking at
17 like British Columbia. And they're not looking at,
18 necessarily, economics or cost. They're looking at
19 diversification of supply and security of supply, and
20 that's a large resource.

21 So, that's the big impetus. They're doing
22 upstream deals with large players like Mobile, Apache,
23 Chevron and locking in those supplies, and incentivizing
24 them to produce and then delivering to their market.

25 So, it's just not purely, you know, I guess, marginal

1 cost, economics of production or development. There's
2 other factors that are coming into play when it comes to
3 securing that supply, the way the Asian market's looking
4 at it.

5 MS. BOWMAN: That's definitely true. And I
6 think the way Qatar's been pricing, they do have a very
7 cheap supply of gas. And they've chosen the oil index
8 because they can. And they've chosen to limit their
9 amount of demand they're pushing out in order to fill
10 demand because they were able to index to oil.

11 I think with the U.S. coming in and being an
12 alternative source, just as George was mentioning, it
13 allows another player and you can actually create more
14 competition in the global market for those contracts,
15 and it is going to impact global prices.

16 MR. RHYNE: Now, I'd like to maybe go back to
17 something Dorothy said. One of the ways that in order
18 to kind of understand and spread the results of our
19 model to push prices higher and reduce demand in the
20 United States, we had kind of looked at the possibility
21 of maybe expanding the LNG exposure of the U.S. markets.

22 And in doing so it actually tends to drive up
23 price, at least in an economic, equilibrium type of
24 analysis it does so.

25 And that actually can produce winners and losers

1 and it certainly has some folks a little concerned that
2 opening U.S. markets will drive those prices up.

3 I think the U.S.-wide industrial association
4 actually opposed opening LNG. And so it's an
5 interesting kind of conundrum.

6 At what point would you and your organization
7 maybe be concerned? At what price point would that
8 create an issue?

9 MS. ROTHROCK: I don't know. Everything that I
10 saw in the presentations today, to the extent that, I
11 mean, I'm not an expert in this area, it's not my
12 specialty, but I kept trying to find what is it that's
13 really going to shake up this market, that's really
14 going to make a difference?

15 It seems like it's so flush that it's a very
16 good market in that nothing big is ever going to really
17 derail it very much.

18 And I guess we've been used to much more
19 difficult natural gas price environments in California
20 in the past, and we survived them. The manufacturers
21 have adapted to them or whatever.

22 And I guess, you know, I don't want to say that
23 this would be the position of the association, but at
24 this point a very modest, perhaps, price change in
25 natural gas to reflect what you're suggesting might not

1 even be noticeable. You know, given everything else we
2 have to deal with as manufacturers in California, so now
3 I get to complain a little bit, let's talk about
4 electricity prices. You know, that's the next panel I
5 want to be on.

6 (Laughter)

7 MR. RHYNE: Okay. Thank you. That's actually a
8 great segue. We've only got a few minutes left and I
9 want to get to this last topic.

10 And I'm actually going to combine the last two
11 questions into one.

12 Electricity and the electricity marketplace
13 certainly has an impact on natural gas. I think we've
14 touched on it earlier in this discussion. We brought in
15 Angela, from the electricity team, to talk about her
16 modeling results because of that.

17 There are kind of two things going on and I'll
18 ask panelists to speak to either, or both, if they'd
19 like.

20 One is a move nationwide away from coal
21 generation due to a number of factors which, you know,
22 like it or lump it those are the factors that the
23 industry is dealing with.

24 And so that certainly has an effect on the
25 national natural gas marketplace and kind of by default

1 has effects on California.

2 The second is more California-centric in that
3 California has targets and goals that really emphasize
4 distributed generation, smaller generation resources,
5 and includes pretty significant amounts of combined heat
6 and power. I think we mentioned that earlier, as well.

7 How do these two trends in the electricity
8 marketplace, one national and one local, how do we
9 expect that to play out here in California, or in the
10 west, depending on your perspective, and any thoughts
11 you might have on that?

12 MR. SUBAKTI: Yeah, so this is Dede Subakti with
13 California ISO.

14 The State of California has always been an
15 importer to begin with, right, and with energy usage and
16 gas usage, I guess.

17 But specifically with the energy portions of it,
18 right now we've actually in the energy portions is that
19 our energy prices in California has been -- the average
20 is always higher than any other energy prices everywhere
21 in the United States.

22 And because of the energy price being up, a lot
23 of people are able to actually export their excess of
24 energy into California.

25 We rely on quite a bit of import from our

1 northern states and as well as from eastern portions.

2 There is not much of a transmission line that
3 goes diagonally, it's just from the north or from the
4 east.

5 And currently there is a lot of coal out there
6 in the east and there's a lot of spot market that is
7 energy importing into California as in the hourly
8 prices, and as well as in the five-minute prices.

9 All the import right now is priced at the hourly
10 level.

11 For changes that's coming up, with their FERC
12 Order 764, it allows us to do a 15 minutes import
13 changes into the California area.

14 So, however, though, as we are looking at -- you
15 know, I think Angela mentioned about 6 gigawatts of
16 units from coal that's actually going to be turned over
17 into natural gas, I would expect that the price is going
18 to change and the California ISO or in California may
19 not always be the highest price anymore if the rest of
20 the people are also going to be using natural gas
21 instead of using coal.

22 Which then level off the questions of whether or
23 not we will be importing as much as we are currently
24 importing.

25 Couple that with the actual very aggressive

1 renewable portfolio standard, as well as the distributed
2 generations, the net demands in California could
3 actually be lower to a point where people would ask the
4 questions are we actually going to be importing as much
5 as we are right now? And most likely the answer's no,
6 we're not going to import as much as we are.

7 And that would change both the -- I think that
8 would change the energy price quite a bit in California.

9 And as a matter of fact, the energy price has
10 actually been quite a bit low as we are having more and
11 more renewable, as well as the more distributed
12 generations.

13 I do want to mention, still, you know, we always
14 go back to this variability. Because we are pricing
15 energy every -- you know, every hour, but every five
16 minutes for all of our locational marginal prices for
17 energy, there could be challenge for us for this
18 variability.

19 Just because of the hourly price is actually
20 going to be low, it doesn't mean that the actual five-
21 minute price is actually going to be low, as well.

22 Because you could have potential price spikes in
23 the five minutes where your price actually spikes for
24 that five minutes or the ten-minute interval that you
25 really need because of contingency, or potential

1 variability that's in there.

2 MR. RHYNE: Thank you.

3 MS. ROTHROCK: I'm sorry, did you have someone
4 else?

5 MR. RHYNE: Go ahead.

6 MS. ROTHROCK: One thing I wanted to say about
7 this question, talking about impacts on the system, and
8 the infrastructure needs in the natural gas system
9 associated with CHP, or DG, or whatever is that -- and
10 this relates to the question about whether a little
11 change in cost on the commodity side would make a big
12 difference for manufacturers or not.

13 And the reality is it's the transportation costs
14 and the way costs are allocated to large industry,
15 especially the non-core industries for natural gas
16 transportation that really is, probably, the bigger
17 driver in terms of what we care about in terms of
18 natural gas.

19 Especially now, with commodity prices so low and
20 looking so low off into the future, efforts to move
21 costs to industry by applying volumetric rate design
22 methodologies is a real problem.

23 And that really does mask, frankly, the
24 commodity cost changes that may be occurring because of
25 all of these things we're talking about today.

1 MR. RHYNE: Thank you.

2 Any other thoughts from the panel?

3 MS. BOWMAN: Yes, just one thought with respect
4 to kind of the gas and electric interdependency as you
5 move -- California may move to more combined heat and
6 power, and distributed generation, and then you talk
7 about the intermittency issues is just the burden that
8 that move may have on the existing utilities.

9 I'm certain PG&E experiences this or is
10 concerned about it. And how they maintain their own
11 transmission lines because I don't think it becomes so
12 much of a gas issue as it might be becoming more of an
13 electric issue in terms of how do you provide that
14 backup support for when those renewable resources are --
15 I'm sorry -- how can you provide the wires that you need
16 for the backup support for these distributed generation,
17 at least from the renewable side, you know, if you don't
18 have that through put through the wire side.

19 COMMISSIONER MC ALLISTER: I want to just point
20 out and maybe ask Dorothy or somebody else on the panel
21 a question about this. But CHP seems like it is one of
22 the -- you know, Angela talked about it, you know, our
23 projections there are really kind of based on the
24 policy, based on the sort of existing policy.

25 But I think there's actually quite -- there are

1 a bit of -- you know, a number of questions about what
2 the future CHP actually, you know, the size of that
3 marketplace, new versus sort of continuing, existing
4 facilities, versus retirement of existing facilities and
5 what all the scenarios really are going to end up adding
6 up to going forward.

7 And it's kind of a separate -- in a lot of ways
8 it's a separate question, really, an independent market
9 for the kinds of services that industries, as they exist
10 in California, are looking for.

11 I guess I'm wondering if there is, you know,
12 given what you said about prices and how they sort of
13 inhibit industry, is that likely to generate, you know,
14 momentum towards, say, meeting the Governor's CHP goals,
15 you know, by getting new CHP in line as, really, a cost
16 competitive or sort of a cost -- yeah, a cost-
17 competitive alternative to utility supply.

18 And if so -- well, it would be good to kind of
19 have some context around that.

20 MS. ROTHROCK: A very short answer to the
21 question is three words, departing load charges. That's
22 probably the single biggest barrier to adoption of CHP
23 for large industry.

24 I think the whole lot of it would be -- is
25 perfectly economic and makes perfect sense to embrace.

1 But when faced with the transition cost of moving away
2 from the utility service, and those departing load
3 charges makes it uneconomic.

4 COMMISSIONER MC ALLISTER: Thanks.

5 MR. RHYNE: Okay, so we've reached 12:35. I
6 want to thank all of the panelists for participating.
7 This has been a really useful and helpful discussion.

8 We're going to break for lunch for an hour. We
9 will return at 1:35. We will have a presentation at
10 that time by Leon Brathwaite from the Natural Gas Team,
11 talking about shale.

12 And then we'll have a second panel discussion
13 focusing more on the supply side issues.

14 So, I thank you all very much and we are on
15 break for lunch.

16 (Off the record at 12:35 for the lunch break.)

17 (Reconvene at 1:40 p.m.)

18 MR. RHYNE: All right, folks, good afternoon and
19 welcome back. Welcome back from lunch, as well, to
20 those online.

21 This is a continuation of the Natural Gas Lead
22 Commissioner Workshop -- I should say and the IEPR Lead
23 Commissioner Workshop on Natural Gas Issues.

24 My name, again, is Ivin Rhyne.

25 So, this afternoon we're going to have fewer

1 presentations and we are going to have a panel
2 discussion on natural gas supply issues.

3 And we're going to kind of follow the same
4 format we did this morning. Hopefully, just in a more
5 abbreviate form.

6 So, again, we have a set of panelists who we'll
7 be talking with later this afternoon, a different set
8 with the exception of George, who's kindly agreed to
9 stay on and play double duty on both the supply and
10 demand panels.

11 And so with that, we're going to get started
12 with Leon Brathwaite and his presentation on the shale
13 production uncertainty cases.

14 MR. BRATHWAITE: Ivin, thank you. Good
15 afternoon, Commissioner. Good afternoon guests,
16 stakeholders, good afternoon.

17 I will be talking -- I am Leon Brathwaite. I
18 work in the natural gas unit and I'll be talking about
19 some work that we are doing with the shales.

20 Now, I just want to be clear about these cases
21 that I'm going to present. We are not talking about
22 likely cases and we are not talking about plausibility.
23 We are just trying to examine impact, potential impact.

24 So with that, let me get into the cases, get
25 into my presentation.

1 So, I think it is safe to say that natural gas
2 production from shale formation have soared over the
3 last ten years or so.

4 In May of 2013 production from shale formations
5 exceeded 31 BCF per day. And this, according to
6 Littman, the Littman database, made up about 40 percent
7 of the production in the lower 48.

8 Now, all of this is going on because of the
9 accelerated development of technology we have seen in
10 the natural gas industry, especially in hydraulic
11 fracturing and in horizontal drilling.

12 But, obviously, this is not without some
13 controversy. We have several things that are ongoing
14 right now and they are being discussed in many, many
15 forums.

16 One is the potential groundwater contamination,
17 that being a big issue. Increased seismic activity and
18 that is a particular concern here in California, with a
19 lot of talk of the potential development of the Monterey
20 shale.

21 The diversion of fresh water, I mean we know
22 some of these, the hydraulic fracturing jobs, they
23 require quite a lot of fresh water. It's being
24 diverted, it will have to be diverted from other uses.

25 And, of course, I didn't mention emissions.

1 So, this has forced decision makers to try and
2 reexamine some of the policies that are involved with
3 the extraction of natural gas from shales. Some have
4 chosen to delay or postpone their development.

5 New York is doing this with the Marcellus right
6 now, at least their portion of the Marcellus.

7 Some of instituted environmental mitigation fees
8 and others are tightening regulations.

9 I think here in California we are in the process
10 of trying to do that right now. We are not at the end
11 of the road as yet, but we are certainly beginning that
12 process, maybe halfway through.

13 I think one of our panelists, maybe Tim, can
14 talk to that issue a little bit later on. Okay, and
15 Tim, thank you for coming, I appreciate that.

16 So, having said that, we want to examine the
17 effect of technology and the effect of policy on natural
18 gas prices and supply and in order to do this -- in
19 order to do this we designed 16 cases.

20 Now, this is a relatively small sample. It's a
21 lot of work to get these cases done, but it's a
22 relatively small sample, only 16 cases.

23 So what we did, we started with the reference
24 case and we created two technology worlds. We created a
25 high technology environment and a low technology

1 environment.

2 Then we added two different production levels in
3 each of those worlds, one constraint and the other
4 unconstraint.

5 And from that we added four levels of
6 environmental mitigation costs.

7 The first number you see there in the
8 environmental mitigation costs represent the cost that
9 was added to the shales. The second number represent
10 the cost that was added to the conventional production.
11 And this is on a per MCF basis.

12 Those four levels were the environmental
13 mitigation of 00. Remember the first is the shale, the
14 second is the conventionals.

15 Then we added a 30/30 case, then we did 55/30
16 and then we did 67/30.

17 So, what we ended up with is that eight cases in
18 each of the -- in each of our environmental worlds, in
19 our technology worlds giving you a total of 16 cases.

20 So how are we going to look at these cases in
21 trying to assess the impact?

22 Now, we're really and truly trying to see or
23 examine three impacts.

24 The first of which is the impact of technology.
25 And we'll do this by looking at what's going on in the

1 high technology world versus the low technology world.

2 The second thing we'll do is that we'll look at
3 the impact of policy on the development and on
4 production, and we do this by looking at the constrained
5 cases versus the unconstrained cases.

6 We have eight constrained and eight
7 unconstrained. And this speaks -- and when we are
8 looking at this, we got to keep in mind that we are
9 looking at changes in the size of the resource base and
10 changes in the availability of productive capacity.

11 The third impact, we'll be looking at the impact
12 of environmental mitigation fees. And that will require
13 us to look at group one cases versus group two cases,
14 versus group three cases, versus the group four cases.

15 Now, what are those cases when I use those
16 terms? A group one case will be a case where we add in
17 zero to the shales and zero to the conventionals.

18 A group two case we add 30 cents to the shales
19 and 30 cents to the conventionals.

20 A group three case we added 55 cents to the
21 shales and 30 cents to the conventionals.

22 In our group four case we added 67 cents to the
23 shales and 30 cents to the conventionals.

24 So, when you hear the word group one, group two,
25 group three and group four, that is what I'm speaking

1 about.

2 Now, in our last -- in our previous
3 presentation, I think it was on April 24th, if I'm not
4 mistaken, I presented four cases to you that we're going
5 to run and converge.

6 And you may think, well, you know, what did we
7 do here? Did we just jump off the boat and forgot about
8 the cases?

9 No, we did not. What we did, we incorporated
10 those cases into the 16.

11 So, I presented the shale abundance case. That
12 case is now the high technology, with environmental
13 mitigation of 30/30 and unconstrained.

14 The sale we considered is a low technology
15 environment, with environmental mitigation costs of
16 55/30 constrained.

17 The shale expensive is a low technology,
18 environmental mitigation 67-30, unconstrained.

19 And the shale deferred is high technology,
20 environmental mitigation 55/30 and that case is
21 constrained.

22 So, the four cases that we started off
23 originally, we expanded to 16. You know, I don't know,
24 we like work around here so we do a lot more work than
25 we need to. No.

1 (Laughter)

2 MR. BRATHWAITE: They're just making us earn our
3 paychecks, that's all.

4 Okay, but in order to set these cases up, in
5 order to -- in order to set these cases up we had to
6 change some key variables.

7 And those changes occurred, number one, in the
8 supply cost curves.

9 So what we did there is that we changed the
10 supply cost curve by looking at a 15 percent increase in
11 the resource base all the way down to a 15 percent
12 decrease in our resource base.

13 We also looked at changes in -- we also looked
14 at changes in the rate of growth of technology called
15 innovation.

16 Now, if you look at that schematic in the right-
17 hand corner you see a green line. That is the low-tech
18 world, okay.

19 So, what is happening there, you only have a
20 half a percent per year of technology innovation ongoing
21 and it is only dropping the cost down to about 95 and a
22 half -- 97 and a half percent of what it otherwise would
23 have been.

24 Because the way technology is manifested in our
25 model is that as technology is implemented it reduces

1 the cost of doing any sort of operation within the
2 modeling world. I think you'll realize that is also
3 true when we're trying to duplicate real life. That's
4 why we say modeling.

5 Now, the red line on that -- the red line on the
6 schematic shows us what is happening in the reference
7 case. In the reference case we have a 1 percent
8 technological innovation and cost has been reduced down
9 to 87 and a half percent of what it otherwise would have
10 been.

11 And the blue line is a high tech world, a high
12 technology world. Of course, the technological
13 innovation is occurring at a rate of about 3 percent,
14 and cost is being reduced down to 77 and a half percent.

15 So, what we are seeing in this particular world
16 is we are seeing the deepest cost reduction and
17 occurring at the fastest rate.

18 Now, I did talk a little bit about constrained
19 versus unconstrained. Well, the way we implemented that
20 is demonstrated by the schematic at the top of this
21 slide.

22 The red line represents the unconstrained world.
23 In that case, in that world a hundred percent of
24 resources and productive capacity is available 100
25 percent of the times.

1 However, the blue line represents the
2 constrained world. In the constrained world what we
3 did, starting around 2015 we dropped the capacity
4 availability by 5 percent, reaching a limit of about 75
5 percent, and then leaving it there for a couple of
6 years, and then allowing it to increase and getting back
7 up to its normal level after 2025.

8 Now, some may ask, well, why did you allow it to
9 come back? If it's constrained, why don't you leave it
10 constrained at all times?

11 Well, we can think about a multiple of profiles
12 that we could have put into the model. This is the one
13 we chose.

14 Now, is there some practical reasoning behind
15 this? Well, there is.

16 I mean we think that after a while the industry
17 will adjust. They will be able to better handle
18 whatever policies are in place and then we may be able
19 to see the total productive capacity coming back, but it
20 will take about ten years for this to do so.

21 But that is what our constraint -- that's what
22 our constrained world look like.

23 The other changes we made, the last change we
24 made was in the environmental mitigation costs. And
25 these are added costs, okay.

1 We have operational maintenance costs in the
2 model right now. What we are doing here now, we are
3 adding costs on top of those costs.

4 So that changed between zero in cases where we
5 made no changes to the operational and maintenance
6 costs, all the way up to 67 cents per MCF.

7 Now, I spoke a little bit about a high
8 technology world versus the low technology world.

9 I just want to give you one picture that shows
10 exactly what I'm talking about.

11 In the high technology world, in the sustained
12 high technology environment we have a learning rate of 3
13 percent per year.

14 Now, when I use the word learning rate, I am
15 saying that is the rate at which technology is being
16 implemented, of 3 percent per year.

17 The cost reduction is going to go down to 77 and
18 a half percent of what it otherwise would have been.

19 And there's an under-estimation of shale
20 resources of about 15 percent. That means it's actually
21 larger than what the model originally had.

22 In the sustained low technology environment we
23 have a learning rate about 4 and 5 percent, and a cost
24 reduction limit of about 97 and a half percent of what
25 it otherwise would have been.

1 So as you can see, in the low technology world
2 we are not having very much cost reductions.

3 And the resource base is over-estimated, the
4 shale resource base is over-estimated by about 15
5 percent. And that means that the actual resource base
6 is smaller than is currently in the original case that
7 we started with.

8 So now, let us look at the performance of the
9 cases. What happened? What results did we get? Did we
10 find anything that was unusual? Did we find anything
11 that was surprising?

12 Let us see if we can answer those questions.
13 Well, before I got to the actual schematics that show
14 the results, I want to just lay out a little plan as to
15 how we're going to look at the results.

16 The first thing that we want to do is look at
17 the effect of technology. And the way we will do that
18 is that I will show you some schematics that are sitting
19 side by side. Okay, one will represent the high tech on
20 your left. On your right you will have the low tech so
21 you can make comparisons of the impact.

22 The second thing we'll do is we'll look at the
23 environmental mitigation costs, the effect of that. All
24 we got to do there is move from left to right within
25 each schematic and we'll be able to discern a trend.

1 Well, I hope we'll be able to see a trend, but we'll see
2 as we go to the next slide.

3 And the third thing is the effect of the
4 production constraints. The way we do that is that
5 you're going to see some blue bars and some red bars
6 standing next to each other. That is how you look at
7 constrained versus unconstrained.

8 And all the schematics are going to show results
9 relative to the reference case. We are not showing any
10 absolute numbers here. We are just looking at percent
11 changes from the reference case so keep that in mind as
12 we go through the schematics.

13 So, here we have all four side by side. So,
14 what is happening here, we can see -- we can see in the
15 constrained cases here, which are shown in blue, at
16 first we had a loss of production of 3 percent in our
17 group one cases. Remember, I defined the group one
18 cases originally. Those are the 0/0 cases, where we
19 added nothing to the shales and we added nothing to the
20 conventionals.

21 We had a loss of about 3 percent originally
22 there.

23 As we went from left to right, where we're
24 adding more and more environmental mitigation costs the
25 loss in production -- the loss in production on the

1 constrained case turned out to be about 9 percent.

2 In the unconstrained case, originally notice
3 what happened. Originally, production actually went up
4 compared to the reference case. Remember, all of these
5 things are comparisons to the reference case.
6 Production originally went up. It went up about 2 and a
7 half percent.

8 But the time we got, though, to the group four
9 cases, which have the most expensive environmental
10 mitigation costs, production had fallen by about 3 and a
11 half percent. Now, this was in our high tech world.

12 In the low tech world, though, in the low tech
13 world originally in our group one case in the
14 unconstrained production fell by 2 percent and that grew
15 to about 7 percent by the time we got into our group
16 four cases.

17 In the constrained, production originally fell
18 by 7 percent and then grew to 13 percent by the time we
19 got to our group four cases.

20 So, we are seeing, when you're looking at these
21 technology worlds you're seeing greater impact in the
22 low technology environment if you're going to go to the
23 shales.

24 So, we specifically pulled out the shales
25 because this whole story is about the shales, what's

1 happening to the shales and what potentially could
2 happen.

3 When we look at the shales directly, in the
4 unconstrained, and we're in the high tech world right
5 now, in the unconstrained we at first -- we gained 6
6 percent production relative to the reference case.

7 But by the time we got to our group four cases
8 we had lost 5 percent in production.

9 In the constrained world -- in the constrained
10 world we had lost 21 percent originally and by the time
11 we got to our group four cases we had lost 33 percent.

12 In the low technology environment we started off
13 losing 5 percent and that grew to 17 percent by the time
14 we got to the group four cases. This is for the
15 unconstrained.

16 In the constrained world -- in the constrained
17 world we originally lost 33 percent and that loss grew
18 to 45 percent by the time we got to our group four
19 cases.

20 So what we are seeing here, if we can just draw
21 some broad conclusions, the low tech world is clearly
22 producing greater effects upon shale production, and
23 we'll look at prices here in a little bit.

24 But as we move from left to right we can also
25 see that higher environmental mitigation cost is also

1 producing greater impacts.

2 And also the constrained are also producing
3 greater impacts relative to the unconstrained.

4 So, if now we can go to the price impacts, so
5 these are Henry Hub prices. Again, we are looking at
6 changes relative to the reference case.

7 Originally, if you remember, I showed you a case
8 where -- a group one case where supplies actually went
9 up, production actually went up. This was in my first
10 two slides.

11 And on this slide in the high tech world we are
12 seeing prices go down.

13 So, which is consistent? Supplies are more
14 available? Of course prices are impacted, they go down.
15 So, we are seeing prices fall a little bit by about 2
16 and a half percent originally, in the high tech world,
17 in the unconstrained high tech world.

18 But by the time we got to our group four cases
19 prices had risen about 5 percent in our high tech world.

20 Now, in the constrained cases, though, in the
21 constrained cases the price impact is even larger,
22 reaching about 15 percent by the time we get into our
23 group four cases. Over 15 percent, I should say.

24 In the low tech world -- in the low tech world,
25 in the unconstrained cases -- in the unconstrained cases

1 prices went up 5 percent originally, but by the time we
2 got to the group four cases prices were up 11 percent in
3 the unconstrained cases.

4 In the constrained cases, though, the price
5 impact was even greater. Originally, prices rose by
6 about 15 percent. By the time we got to our group four
7 cases, where we're having the most environmental impact
8 fees, prices had risen about 25 percent.

9 So what we are seeing here -- what we are seeing
10 here, prices -- the price impact is greater as we move
11 from left to right.

12 Now, the greater -- the greater impact on prices
13 are occurring because of three things. Number one, low
14 technology world seem to produce more price impacts.

15 The constrained cases produce greater price
16 impacts.

17 Increasing environmental mitigation costs
18 produce greater price impacts.

19 So, can we draw any broad conclusions? Of
20 course we can. We would not have done this study if we
21 could not.

22 That was a joke, sorry.

23 Okay, number one, constraining natural gas from
24 shale formations impact prices and supply, in some cases
25 significantly.

1 Proliferation of technological innovation
2 reduces the impact. Because I told you originally, the
3 way technology is manifested is through the reduction,
4 the reduction in cost, so that is where technology is --
5 where technology is really impacting the cases.

6 Also, we are seeing some things that are going
7 on right now in terms of like water handling, and other
8 operations within the industry. We are seeing that
9 they're using technology to try to handle some of the
10 water, by things like recycling, things like drawing
11 when the water flow is high, and storing, and all of
12 these sorts of things. All of those things we are
13 seeing some impacts there.

14 But the proliferation of technology is certainly
15 reducing the impact.

16 Environmental policy can alter -- can alter the
17 development. And the production can alter development
18 and production outcomes.

19 And environmental impact fees can alter the
20 structure of the natural gas supply portfolio.

21 All of these things I think I demonstrated with
22 my few schematics.

23 We also have results for other years. Okay,
24 this was just 2020. I didn't want to sit down here and
25 bore you all evening. But we also have 2025 and 2030

1 results and they essentially show the same thing. The
2 trends are exactly as I presented. The actual changes
3 might be a little bit different.

4 But there's one issue that's left that this
5 study did not answer, and we have not yet tried to
6 answer.

7 We are looking at the impact on three items.
8 One, we are looking at technology. Two, we are looking
9 at the environmental mitigation costs. And, three, we
10 are looking at production capacity availability. That's
11 the constrained versus the unconstrained.

12 The question someone obviously may ask, which
13 one of these things has the largest impact?

14 Well, we did not try to answer that in this
15 particular study. But the study can be expanded and we
16 can do some sort of statistical analysis and hopefully
17 come up with that, with the answer to that question.

18 I don't know the answer to that question right
19 now. But if time permits, and with feedback from our
20 Lead Commissioner, we'll certainly try to address that
21 issue.

22 With that I will end my presentation and turn it
23 over to the Commissioner and to the audience for any
24 questions that you may have.

25 MR. RHYNE: Okay, thank you very much.

1 All right, thank you all very much. Thank you,
2 Leon.

3 So, as I said, we're at the point in the day
4 where we're able to have fewer presentations and move
5 into the panel discussion.

6 I'll reiterate the panel guidelines since we
7 have a few people in the room who weren't here this
8 morning.

9 So, the way the panel will work, I'll invite the
10 Commissioner down to join us at the table. And I will
11 moderate the panel.

12 We'll start with the starter questions that are
13 there in the agenda. I'll probably rephrase them, give
14 them a little more context as we go through.

15 The panelists should feel free to chime in and
16 add information, if you feel you have something to add
17 on that particular question.

18 If you have nothing to add on the question, then
19 simply passing is fine as well.

20 This is a somewhat free-form discussion, so as
21 we go through the discussion, as other topics come up,
22 as follow-on questions arise we can certainly follow
23 down that particular path and deal with the questions as
24 they arise.

25 However, I will exert a little bit of control

1 here, as the moderator, if I feel that the conversation
2 is getting off the topic or subject of dealing with the
3 natural gas issues at hand.

4 I will table that question and we will deal with
5 it separately as staff either addressing the question
6 after the workshop, or perhaps in written comment, in
7 that way.

8 But I want to make sure that we are able to keep
9 this panel and the workshop focused on the questions at
10 hand.

11 So with that said, I'll invite Commissioner
12 McAllister to join us at the table. I'll take my place
13 and we'll get started.

14 MR. RHYNE: All right and thank you, all of you
15 for being here.

16 We'll do one more introduction. I'll as if
17 Bevin will just lead us off and state your name and
18 affiliation, and we'll just go around the table real
19 quick.

20 MR. HONG: Hi, I'm Bevin Hong with TransCanada.

21 MR. WHITE: Chuck White, Director of Regulatory
22 Affairs for Waste Management here in the west, and most
23 of my work is in California.

24 MR. WAYNE: George Wayne with Kinder Morgan.

25 MR. KUSTIC: Tim Kustic, State Oil and Gas

1 Supervisor, so I head up the Division of Oil, Gas and
2 Geothermal Resources.

3 MR. RIVASPLATA: Terry Rivasplata with ICF
4 International.

5 MR. RHYNE: All right, thank you all for being
6 here this afternoon.

7 So, the first question really gets to a
8 California-specific element. The Monterey shale we
9 talked about somewhat this morning, in some of the
10 cases, as being a -- as being an important kind of
11 question mark out there for California gas development.

12 Under what circumstances do you, as a panelist,
13 foresee the development of the Monterey shale in
14 California either for the purposes of gas extraction or
15 for the purposes of oil with a significant gas
16 byproduct?

17 MR. KUSTIC: I could lead off on that one.

18 MR. RHYNE: Please.

19 MR. KUSTIC: Of course, the Monterey formation
20 has been productive for oil and gas in California for
21 over 100 years. But what's being looked at in
22 particular, now, is the shale formations within the
23 Monterey.

24 They're mainly being looked at for oil
25 extraction.

1 The Monterey is a prolific source rock for oil,
2 but lesser so for gas.

3 I think one of the biggest limitations of gas in
4 the Monterey is associated gas finding. Industry, I
5 think, would gladly drill for oil and if they find
6 associated gas, they would welcome it.

7 But just for pursuing gas, itself, it's
8 difficult right now in California with the divergence of
9 gas prices relative to oil prices.

10 Historically, they've paralleled, but with all
11 the shale gas east of California drilling for just
12 natural gas is very limited.

13 The Sacramento Basin, which is nonassociated
14 gas, has very little drilling activity. Last year I
15 think there was six wells drilled and a number of those
16 were for gas storage projects, rather than for gas
17 development.

18 And this is historic. I mean it's -- I've
19 worked in some fashion or the other associated with gas
20 production in the Sacramento Basin for over 30 years and
21 I've never seen a case where there was -- you know, a
22 time when there was absolutely no drilling rigs at all
23 in the Sacramento Basin, drilling for natural gas.

24 And the reason for that is that the price for
25 drilling equipment, the rigs and the service companies

1 is being dictated by the price of oil, which is up, and
2 the price of gas is down.

3 So, I don't see industry being too excited about
4 pursuing the Monterey shale just for gas production.
5 But certainly, if there was associated gas with the oil
6 production there's greater potential.

7 MR. HONG: I think Tim nailed it on the head
8 because what we see in Canada is where do you want to
9 spend your money? And so right now with oil being over
10 \$100, gas in California being around \$4, they're not
11 going to spend their money drilling for gas in
12 California, here, any time soon. I think he nailed it
13 on the head.

14 MR. RHYNE: Okay. So that gets to a separate
15 question. There's always the specter of, well,
16 California is a seismically active region and fracking
17 is certainly a technology that takes advantage of
18 certain behaviors in rock, in terms of the ability to
19 crack that open and extract.

20 Let's set aside the likelihood or non-likelihood
21 of extracting gas from Monterey. How significant will
22 the water and seismic issues be should someone decide
23 they wanted to develop gas extraction in Monterey?

24 MR. KUSTIC: I can start with that, again. I
25 guess I'm supposed to identify myself, so Tim Kustic for

1 those people that are -- can't see me.

2 So, California has a long history of oil and gas
3 production. And when it comes to seismic activity
4 related to either hydraulic fracturing or other oil
5 field operations, certainly any time you crack a rock
6 there is seismic activity. It's micro-seismic. If you
7 hit a rock with a hammer in your backyard, or on your
8 driveway, you're going to break it and cause some
9 seismic activity.

10 But as far as earthquakes being created by
11 hydraulic fracture stimulation it hasn't happened and,
12 certainly, not in California.

13 What's more likely and has happened in certain
14 parts of the country but, again, not in California, is
15 earthquakes generated by long-term injection wells,
16 where you're injecting water over the course of many
17 years, if not decades.

18 California has over 40,000 injection wells. We
19 predominantly product water in our oil fields and a very
20 small percentage of that is oil that's brought to the
21 surface.

22 And that water is re-injected for water flood,
23 steam flood and cyclic steaming.

24 The reason there have been earthquakes
25 associated with deep well injection is the pore pressure

1 in the rock is increased to a point where the rock
2 fractures, not unlike hydraulic fracture stimulation.

3 But in California the vast majority of injection
4 is done into under-pressured reservoirs, they've already
5 had their primary production, the pore pressure is low,
6 they're injecting water into a reservoir that's under-
7 pressurized, low pore pressure, so you don't have the
8 seismic events related with all these injection wells.

9 In addition to flood wells there's also disposal
10 wells but, generally, industry tries to put disposal
11 wells where you again have an under-pressure or depleted
12 reservoir because it takes less energy to put water away
13 if the zone pressure is low.

14 So, as far as seismic events, I think the 100-
15 year production history of California shows that it's
16 really not a significant issue, certainly with the oil
17 field operations, as they are in California.

18 MR. WAYNE: The one question I had, though, is
19 even though California's had a long history of oil
20 production, gas production and fracking has been used in
21 California in the past, we're talking about multi-stage
22 hydraulic fracturing, which I believe most -- I don't
23 believe that's really ever occurred, at least on a large
24 scale in California.

25 Most of fracking has been conventional fracking,

1 vertical wells, not multi-stage fracking with horizontal
2 wells. So, there's a big question mark, really, of what
3 the impact might be if that kind of activity would occur
4 with, you know, 200, 250-type rigs working like we're
5 seeing in some of these other shale plays.

6 So, that's probably my first observation. And
7 then the other one is there are technologies on the
8 horizon with regards to the water use issue, water
9 contamination issue. There's technologies on the
10 horizon that might mitigate that where, rather than
11 using water you're using, really, natural gas as the
12 fluid, if you will, to be able to frack with.

13 And that's been actually successful in several
14 basins in Canada. And I believe, also, they're applying
15 some of that technology, I mean early stages in the
16 Eagle Ford where, again, they're using natural gas re-
17 injected as part of the -- along with prop-ins to be
18 able to frack the reservoir with, really, equivalent
19 results.

20 So, that looks like that might pay out in the
21 future and, obviously, you've got to look at the
22 geologic complexities of the area you're applying it to.
23 But that's of interest and something we should continue
24 to follow.

25 MR. RIVASPLATA: If I can jump in, also, Terry

1 Rivasplata. The other side of this coin, though, is the
2 perception of the public and what's going to happen with
3 regards to regulations, that sort of thing.

4 Because there's certainly a conflation that's
5 occurred, at least in the eyes of the public, between
6 injection wells and hydro fracking wells, where there is
7 this belief that a lot of the earthquake activity or
8 micro quake activity that's been seen in other parts of
9 the country is a result of hydro fracking. When, in
10 reality, it's probably the result of these long-term
11 injection wells.

12 So, the media has not been very good in
13 differentiating between the two and, you know, the
14 potential between the two.

15 The other thing is that it's becoming relatively
16 obvious, now, that there seems to be a ground swell of
17 opposition to fracking. So, I think we're going to --
18 you know, that's going to be one of the issues that
19 comes up.

20 It isn't necessarily whether or not this is
21 having these problems occur but, rather, the perception
22 that they may occur.

23 So, I think that's where we're going to see some
24 activity. And it's hard to tell exactly what's going to
25 happen here. California is a relatively heavily

1 regulated state and it could be that we'll see action on
2 the part of -- at the State level, with DOGGR, and their
3 new regulations.

4 But we may also see reaction at the local level.
5 San Benito County, for example, has just adopted a new,
6 relatively restrictive zoning ordinance related to oil
7 well fracking and that sort of thing. So, we may see
8 some local activity occurring along these lines, too,
9 depending on what sort of public input the local
10 decision makers are getting.

11 COMMISSIONER MC ALLISTER: Well, it sounds like
12 to me we're -- just from the market perspective, it
13 sounds like we're not thinking a whole lot's going to
14 happen with respect to natural gas in the Monterey shale
15 in the near future, anyway.

16 So, is the reason this is a priority for
17 discussion largely about -- largely to inform sort of
18 the regulatory -- the process of getting the regulatory
19 structure in place so that when that does become a
20 market imperative we're ready for it?

21 Or what's the sort of -- I'm kind of just
22 hearing that the Monterey shale gas play is not
23 imminent. So, you know, it sounds like Monterey shale
24 for the moment is at least an oil discussion in terms of
25 the energy output of it.

1 And so what is the imperative to sort of get our
2 heads around the gas issue with respect to the Monterey
3 shale?

4 (Laughter)

5 MR. RHYNE: Well, don't everyone rush to the
6 microphone.

7 MR. HONG: Well, I think that you should set up
8 the regulation because that's the cost of -- figuring
9 out the cost of doing business here. Basically, if you
10 set upon a lot of regulation, that's why you scared a
11 lot of folks out of doing business in California in the
12 first place.

13 Let's go on the electric side. When you build a
14 power plant here people don't -- the permitting is so
15 onerous it just drives the cost of generation up here.

16 It's the same thing on this oil play. So, the
17 oil producers decide where they're going to spend their
18 money. If regulation's going to cost an extra -- Leon
19 said it, I mean as one of his analyses, costs are going
20 to go up. And so they just have to decide where they're
21 going to spend their money.

22 And if you don't have the regulations in place
23 or you're still creating it, it just creates more
24 uncertainty that's all.

25 MR. RHYNE: So, before we step outside in

1 California and I'm going to jump around in the order of
2 the questions here, if the Monterey shale isn't likely
3 to be a significant gas resource for California
4 production there are some alternatives that are being
5 discussed.

6 One of those alternatives is biogas. That poses
7 a number of challenges for not only those who produce
8 the gas, themselves, but I think it also -- and please
9 correct me if I'm wrong, also poses some challenges for
10 the operators of the gas system, itself.

11 And I'm curious if maybe, Chuck, you can start
12 us off in talking a little bit about what those
13 challenges are.

14 MR. WHITE: Sure, I'd be glad to. Yeah, it's
15 Chuck White with Waste Management. I've been quite a
16 bit involved in this whole biomethane development issue
17 for the last several years.

18 Although, when I started looking at this panel
19 and it was talking about shale, I wasn't quite exactly
20 sure what my purpose was going to be.

21 But we do provide services to the oil and gas
22 shale development industry for waste management
23 purposes.

24 Waste management -- well, the State of
25 California has quite a bit of resources with respect to

1 biomethane.

2 Landfills have historically been the major
3 source. There are some other, smaller development
4 projects, but landfills -- there's about 63 billion
5 standard cubic feet per year of methane being generated
6 in California.

7 And we're required to capture about 85 percent
8 of that right now. There is some fugitive emissions
9 from landfills. There's a lot of debate about how much
10 is fugitive and how much is captured. So, there is
11 quite a bit of resource.

12 As of this year there's about 350 megawatts have
13 been developed in terms of electricity. There's
14 probably a capability right now of over 800 megawatts,
15 if we wanted to really get into the development of that
16 for that purpose.

17 Waste Management has developed a lot of these
18 projects. We're running into real problems, though, in
19 California with respect to the air emissions.

20 The landfill gas to electricity process
21 typically using internal combustion engines, and we use
22 Caterpillar engines. There's some turbines we use as
23 well.

24 But the air districts, particularly in the South
25 Coast, the Bay Area, and the San Joaquin Valleys are

1 getting increasingly stringent on the NOx and CO
2 emissions from those engines. And so you have to do a
3 lot of pretreatment of the gas and you have to do a lot
4 of post-treatment of the emissions and that really
5 increases the cost.

6 Plus, a few years ago we were able to get 10
7 cents a kilowatt hour. It had raised to that level.
8 Now, I think we're down to about 8 or 9 cents per
9 kilowatt hour.

10 So, the economics are getting real challenging.
11 In fact, we just shut down a landfill gas to electricity
12 facility in Los Angeles because we were losing money on
13 it.

14 And so I think they're -- where it's going to go
15 on the future is depending on a lot of factors.
16 Probably the whole issue of transportation fuels is the
17 number one thing that is going to be driving the future
18 of development of biomethane in California.

19 And again, landfills I think are primarily going
20 to be the source of most of the biomethane. There will
21 be smaller projects.

22 The biggest challenge we've had is getting the
23 gas into the pipelines for distribution. In fact in
24 California, to this day, it's illegal to put even
25 treated, highly treated landfill gas into a pipeline

1 through tariffs that have been adopted by the Public
2 Utilities Commission back to 1992, which were in
3 reaction to a whole variety of factors, but not the
4 least of which was a piece of legislation by Senator Tom
5 Hayden that raised concerns about vinyl chloride in
6 landfill gas.

7 And there were some issues back, oh, in the
8 1980s with respect to problems of inadequately treating
9 the gas. But the technology has advanced substantially
10 since then.

11 We're also looking at doing landfill gas to
12 renewable diesel using the Fischer-Tropsch process. And
13 we think given the higher price of petroleum products
14 that that may make more sense in many cases to do that.

15 We are looking at wheeling biomethane into
16 California from out of state, and for a whole variety of
17 reasons. One is it's a lot easier to develop it in
18 other states.

19 We ran into a few problems a year ago with
20 respect to using that out-of-state gas for RPS purposes
21 because of the interpretation of the bucket system and
22 what is your fuel source. And so there was that 2196
23 that was passed, that put a cutoff date that the Energy
24 Commission has been implementing. And so you're still
25 good, we think, for bringing in gas up to a certain

1 point, but after that date then no more out-of-state gas
2 can be used to meet the RPS.

3 So, that's constrained for developing out-of-
4 state gas.

5 We are looking at wheeling gas into California
6 to meet the low carbon fuel standard.

7 We have actually developed, in California, a
8 project for converting landfill gas into LNG at our
9 Altamont landfill, producing up to about 13,000 gallons
10 of bio LNG that has a carbon intensity of about 5
11 percent of diesel fuel, so it's about a 95 percent
12 reduction in carbon. It's actually, virtually a near-
13 zero carbon fuel.

14 And when we first developed that project the
15 price of natural gas was about \$12 per MMBTU. By the
16 time we finished building that project it was down to
17 about \$7 per MMBTU.

18 We did look at building a second project, which
19 is still waiting in the wings because we thought it
20 wasn't going to go lower than \$7 per MMBTU, and the
21 Energy Commission helped us out with a grant. But then
22 the prices fell, as you know, to \$3 per MMBTU, making
23 the economics of finishing that project really
24 problematic based upon the fuel value, alone.

25 Well, up until a year ago the value of RINS, the

1 renewable identification numbers for under the Federal
2 RFS 2 were on the order of 20 or 30 cents per ethanol-
3 equivalent a gallon. Now, they're up to \$1.40.

4 And the low carbon fuel standard, which was
5 about \$15 per metric ton of CO2E equivalent was now up
6 to about \$60.

7 So, everything has changed in the last year.
8 The big question is are these values going to go up
9 because it costs -- it costs about \$8 to \$10 per MMBTU
10 to develop a biomethane source, whether it's landfill
11 gas or something like that into pipeline quality
12 standards.

13 If we're only getting \$4 per MMBTU, for the fuel
14 price alone that doesn't make any sense.

15 But if you can get renewable fuel standards, say
16 you have \$10 and maybe another \$3 or \$4 out of the low
17 carbon fuel standard, then you're talking about a \$16,
18 \$17, maybe more, something between \$15 and \$20 per
19 MMBTU, you can make some money at that.

20 COMMISSIONER MC ALLISTER: Well, could you give
21 us an idea of the scale? You know, what's sort of --
22 you know, you're involved in a lot of landfills across
23 the State.

24 MR. WHITE: Yes, we have ten gas-generating
25 landfills right now.

1 COMMISSIONER MC ALLISTER: So, if you were to
2 exploit a good solid percentage of those and be able to
3 clean it up and stick it on the grid, how much gas are
4 we talking about?

5 MR. WHITE: We've looked at that by both -- I
6 couldn't give you the just California-only numbers, but
7 we have looked at it. Waste management, alone, could
8 provide enough biomethane, low-carbon biomethane to
9 make -- to meet about 6 percent of the low-carbon fuel
10 standard intensity.

11 We're about one-third of the industry. We think
12 the industry as a whole, by both developing in-the-state
13 biomethane resources and being allowed to wheel in, as
14 long as we're still allowed to wheel in from out of
15 state, we don't want the RPS thing to come back and get
16 us again in the low-carbon fuel standard, which is
17 hasn't so far, about 20 percent can be met with waste-
18 derived biomethane, near zero carbon fuels.

19 It would take a concerted effort to develop
20 those resources between now and 2020. The other 80
21 percent would have to come from other sources. Some
22 could come from fossil natural gas, which is a lower
23 carbon intensity, other from electricity, you know,
24 various sources.

25 So, I think we can make, you know, almost up to

1 one-quarter of the demand under the low-carbon fuel
2 standard. That's going to require switching many of our
3 existing facilities from generating electricity to
4 producing a fuel, so we're going to be pulling back.

5 But that may make sense because of the high cost
6 of meeting the air pollution control standards that are
7 being imposed by the various air districts that I
8 mentioned.

9 So, the biggest problem we have right now is the
10 finance-ability of using the low-carbon fuel standard
11 credits and the RIN credits to finance a new project.

12 As you're probably aware, you don't get the
13 value of the RIN until you have a producer of the fuel
14 transfers the credit to a buyer and then you generate
15 some revenue.

16 The market historically, until about the last
17 six months, has been very restrictive, other than a spot
18 market for existing fuels that have been developed.

19 That's beginning to change, for a while variety
20 of reasons, but namely the high price.

21 And if we can work out a deal where we can
22 generate a five-year commitment to buy RINS and LCFS
23 credits before we actually build the facility, and so we
24 have a guaranteed revenue stream, and the prices would
25 probably be somewhat below the current spot market, we

1 would be able to get into really producing a lot of
2 facilities. It would make sense to make the investment.

3 One of the biggest struggles I've had within
4 Waste Management, alone, is we're traditional fuel. We
5 know fuel. We know natural gas, we know diesel, we know
6 the markets for that. And our folks really have had a
7 hard time believing that these RIN values and these low-
8 carbon fuel standard credits are real, that they're
9 going to last for a long time, that it's not going to be
10 some kind of switch, you know, for political reasons, or
11 legal reasons. And how the market is going to respond
12 as more fuel gets produced? Is that going to drive down
13 the price?

14 There's a whole variety of variables that nobody
15 within at least our company is really super comfortable
16 with.

17 So, that's going to be the big challenge that we
18 face is really trying to find ways that we can work with
19 the people that have compliance obligations to make a
20 commitment to us to buy the products of the -- they
21 don't have to buy the gas, but they're buying the
22 credits. And if we can get a commitment up front, we
23 can build a lot more of these facilities.

24 COMMISSIONER MC ALLISTER: So, Ivin, I'm sorry
25 to dig on this, I don't want to take away from the rest

1 of the panel, but I think this is a really important
2 topic.

3 Because, you know, incremental or significant
4 percentages of our long-term goals in the carbon realm,
5 generally, are not real common. So, I just want to make
6 sure that you're plugged in and, even better, industry
7 associations, of which Waste Management is one part,
8 that can legitimately come forward and say, hey, we do
9 landfills, we do biogas, we do natural -- yeah, we do --
10 we want to participate in this market and engage in the
11 update of the scoping plan at the ARB.

12 MR. WHITE: Yeah, we're there.

13 COMMISSIONER MC ALLISTER: I'm sure you're
14 there.

15 MR. WHITE: Yeah, we are.

16 COMMISSIONER MC ALLISTER: And as much as
17 possible put some numbers on this and really give a good
18 solid sense of kind of the market issues going forward,
19 and what it would take to develop this resource.

20 I think just having a real nuts and bolts
21 viewpoint, you know, a well-documented, justified sort
22 of viewpoint of that is really key for the discussion to
23 take place.

24 MR. WHITE: Well, just a couple of other points
25 is the -- we have suggested the idea that maybe

1 California should invest in a green bank of some sort,
2 by using some of the revenues from the cap and trade
3 program to create a bank where the State would actually
4 offer to buy RINS and LCFS credits ahead of time, before
5 you build these facilities at a, you know, negotiated
6 price.

7 Then the State would hold those credits and then
8 be able to sell them to obligated parties.

9 And we think that would be a really efficient
10 and valuable way to use some of the cap and trade
11 revenues to stimulate this -- to get over the
12 fundability of these programs, so you're not taking the
13 full risk, yourself.

14 And if California's really behind this, then
15 maybe a little skin in the game wouldn't hurt if we
16 could figure out a way to do that, if those could be
17 backed by the full faith and credit of the State of
18 California to encourage the development of bio
19 resources.

20 The other point I wanted to make is I've just
21 been amazed because I've been engaged with the CPUC
22 process, under AB 1900, which is meant to open up the
23 utility pipelines for distribution.

24 We're really fueling our trucks through slow
25 fill, CNG type of operations off of the pipeline. If

1 we're going to put biomethane into use, we really need
2 to get it into the pipeline for distribution.

3 And there's like 40 projects around the country
4 putting high BTU gas in. And the treatment processes
5 are robust. They're much more rigorous than what you --
6 from what my understanding is of traditional fossil
7 natural gas conditioning before the pipeline.

8 In fact, the Air Resources Board just came up
9 with a study that shows that the contaminant levels, the
10 health contaminant levels are far lower in biomethane
11 than they are in fossil natural gas with things like
12 benzene and this sort of thing.

13 But the utilities are very concerned about
14 getting biomethane into the pipeline, I think because of
15 the history of the vinyl chloride problems in the past,
16 and I think their lack of experience with this.

17 And my biggest question is why don't the major
18 utilities have an interest in getting biomethane into
19 the pipelines to help reduce the carbon intensity of the
20 natural gas that they distribute?

21 Because they, starting in 2015, all of the
22 utilities are going to have a compliance obligation
23 under cap and trade.

24 But that side of the house hasn't seemed to be
25 very prevalent in the discussions. Most of it had been

1 the pipeline people that are very concerned, and I
2 understand why they're concerned, about the possible
3 integrity problems, and safety problems of putting
4 biological-derived materials into a pipeline, that it
5 might have sulfur in it.

6 But the issue is these are like mini refineries
7 and these things shut off if you have any hiccup in the
8 treatment processes and just go back to flaring.
9 They're so redundant that they really clean of these --
10 the gas to an extremely high level, but there isn't that
11 confidence.

12 And we haven't seen the other half of the
13 utilities that I would have thought would have a desire
14 to get low-carbon biomethane to help reduce their
15 compliance obligation.

16 I think part of the problem is that starting in
17 2015 the utilities are given the credits. They're
18 freely allocated to the gas utilities. It's only after
19 a period of time that they have to start buying more of
20 the credits.

21 And, plus, I don't think the utilities think
22 there's going to be an increasing demand for natural gas
23 because they're telling me that the amount of natural
24 gas they're distributing is less than it was in 2010.

25 Your own report shows, I think, about a half a

1 percent and one and a half percent increase between 2010
2 and 2020.

3 We could easily -- that percentage could be
4 fully met by biomethane resources.

5 MR. RHYNE: It looks like Bevin's got --

6 MR. HONG: Well, I just had a question.

7 MR. WHITE: Yeah.

8 MR. HONG: Is the standards by the local
9 utilities more stringent than the interstate pipelines?
10 I mean you've mentioned that it's easier to get it out
11 of state.

12 And I know that, George, you guys are moving
13 biomethane gas now from the southwest into California.

14 We don't, personally we don't have any
15 biomethane coming down GTN, down our TransCanada line
16 so --

17 MR. WHITE: We have actually -- we're putting in
18 medium BTU gas. It's about 50 percent -- well, about 60
19 percent methane, 40 percent CO2 in a pipeline in Ohio.
20 And we're building a second one right now in Illinois
21 that is just -- they're just imposing the same gas
22 quality standards on us that it would have on any other
23 source.

24 But here, through the AB 1900, with the CPUC,
25 they want to look at everything that could possibly be

1 in raw landfill gas, and then have to test every single
2 one of those constituents that appears in a landfill in
3 the final product, not understanding the physical
4 chemical treatment process that it can't possibly get
5 there.

6 COMMISSIONER MC ALLISTER: Yeah, so I guess I
7 kind of want to -- to the extent we can have the --
8 focus on the technical kind of merits here, I think
9 that's great.

10 I guess, you know, there are clearly in-state,
11 out-of-state and certain -- certainly, probably,
12 business imperatives as well that probably aren't all
13 that productive to talk about today. At least we're not
14 going to get to the bottom of them right now.

15 MR. WHITE: I didn't mean to go on and on.

16 COMMISSIONER MC ALLISTER: No, no, no --

17 MR. WHITE: This is my life, let me tell you.

18 (Laughter)

19 COMMISSIONER MC ALLISTER: I actually think this
20 basic topic is super, super important because the
21 impacts potentially over time are great.

22 And I guess, you know, I'm aware of some of the
23 discussions. I'm half tempted to invite PG&E, or if
24 there's another gas utility to kind of dive in here, but
25 I'm going to stop myself because there are other

1 questions here that Ivin needs to get to.

2 MR. WHITE: Yeah.

3 COMMISSIONER MC ALLISTER: And I guess I would
4 just invite sort of highlighting in your written
5 comments or, you know, whatever you put into the docket.

6 And that includes some of -- you know, to the
7 extent that what is going on at the PUC is relevant to
8 this discussion, I think it's worth having it on our
9 record as well.

10 You know, what are the real impediments for
11 getting biogas into the grid and in some way monetizing
12 the credits, you know, up front, or over time, or
13 whatever the kind of business models are most likely to
14 succeed here I think it's really important to understand
15 that so we can help drive policy.

16 Not just in this IEPR, but just going forward so
17 we can fully engage on this issue and determine how
18 we're going to meet our goals.

19 So, anyway, with that I'll sort of pass the
20 baton back to Ivin here.

21 MR. WAYNE: Yeah, I just have one question with
22 regards to this particular issue. Like I said, we'd
23 like clearer policy on the in-state versus out-of-state
24 issues going forward.

25 MR. WHITE: I'm afraid to ask the question. I

1 got the wrong answer with respect to the RPS. I don't
2 even have it raised with respect to LCFS.

3 MR. WAYNE: Actually, as you know, it's
4 obviously a transporter of natural gas and, again, we do
5 transport some biomethane. Most of it comes in terms of
6 not so much landfill gas, but really from pig farms.

7 But there's still a lot of it out there. But
8 what the issue, the impediment is these small farmers,
9 or maybe even fairly large farmers to get enough volume,
10 you know, the up-front capital for the interconnection
11 fee, the treating.

12 You know, if there was a mechanism to allow us,
13 where we maybe pay the interconnect fee, so long as we
14 have a -- you could apply a surcharge, or it could be
15 passed through our rates, or things of that nature, you
16 know, certainly Kinder Morgan would be interested in
17 that kind of a mechanism.

18 MR. WHITE: Well, I always thought the utilities
19 would be interested in helping pay the interconnection
20 costs so they could lower their compliance obligation
21 under the cap and trade program, but they don't see to
22 have -- they don't seem to think there's a major issue
23 here, at least in the near term.

24 MR. RHYNE: Okay. Tim, you looked like you
25 wanted to say something a minute ago. Have you

1 reconsidered?

2 MR. KUSTIC: No, not on biogas.

3 (Laughter)

4 MR. RHYNE: Okay.

5 MR. WHITE: And I don't want to talk about shale
6 gas, either.

7 MR. RHYNE: Okay. Well, so we're going to
8 broaden the discussion a little bit to gas as a major
9 portion of the portfolio, but now we're going to step
10 outside of California a little bit.

11 And I think this actually is a good segue
12 because gas resources outside of California actually
13 form the vast majority of the gas consumed inside of
14 California.

15 There's a big part of that that is shale gas
16 resources, but there still is a significant portion that
17 are conventional resources.

18 So, my next question is not written out here --
19 my next question gets to the relationship to Canadian
20 gas and where Canada, and perhaps TransCanada, and
21 perhaps others are looking to develop additional
22 resources, and whether or not Canadian gas producers
23 are, you know, really aggressively pursuing a connection
24 to overseas markets, or do they see the U.S. market as
25 part of that ongoing sink where you can always sell your

1 goods and services?

2 MR. HONG: I guess I get to address that
3 question, huh?

4 MR. RHYNE: Well, as a starter. Obviously,
5 anyone else is welcome to chime in.

6 MR. HONG: Well, the biggest challenge we have
7 in TransCanada is the Marcellus play. The Marcellus
8 play in the east has been pushing gas and they're not
9 taking gas from Canada any longer.

10 So, you've seen a shift, a huge shift in the way
11 the gas is flowing. And we need a pipeline map or a map
12 of the United States.

13 But basically, that pipeline that goes from west
14 to east on the mainline, the volumes are cut in half,
15 even to a fourth.

16 So, we have to -- as pipelines, what we see that
17 producers are looking for is market. Obviously, the
18 biggest market they want and the most attractive market
19 they look at now is overseas.

20 I mentioned earlier about the shale play and
21 stuff like that. The Oil Sands is a huge growth area in
22 Canada, now. So, a lot of the natural gas usage is
23 staying right up there.

24 So, the biggest market that we go towards, now,
25 from Canada is the Chicago market and California, and

1 the northwest.

2 The biggest problem we see from TransCanada and
3 the GTN system, I've talked to George about this, is
4 when Ruby was built you have a 1.5 BCF pipe and we have
5 a 2.1 BCF pipe that's the cheapest gas right now in the
6 western region, but we have a limitation of how much we
7 can get into California.

8 So, there's this bottleneck, now, in Malin, in
9 Malin, Oregon.

10 So, from my point of view we're competing with
11 those guys every day, okay, and Redwood is full. So,
12 that pipeline getting into California is full. The rest
13 of it is filled up with Rocky Mountain gas from Kern
14 River, and from the southwest, and George's El Paso, and
15 TW fills the rest of it.

16 MR. RHYNE: So, just so I understand what you
17 just said, you say the bottleneck is at Malin.

18 MR. HONG: Uh-hum.

19 MR. RHYNE: Is it south of Malin on the Redwood
20 pipeline, is that where the bottleneck physically is --

21 MR. HONG: That's correct.

22 MR. RHYNE: -- or is it actually at the hub?

23 MR. HONG: No, it's on the Redwood path.

24 MR. RHYNE: Okay.

25 MR. HONG: And it was created by, you know,

1 California, PG&E, and others, they want a diverse
2 portfolio so they signed up for Ruby and got more of
3 Rockies' gas. That lowered gas prices. Gas is cheap.

4 George mentioned earlier in his presentation
5 today that there's a lot of pipe. But what's happening
6 now is to build pipe you have to commit to long-term
7 contracts, right.

8 A lot of these contracts, they have it at El
9 Paso, they have it on TransWestern, they have it on Kern
10 River, they have it on GTN. A lot of these contracts
11 are expiring. People are not committing to long-term
12 contracts anymore in California.

13 So what are they subject to? All they're doing
14 is buying it from the spot market. Nobody is locking up
15 supplies. Nobody is locking up long-term
16 transportation. It's going to be a huge issue.

17 I mentioned -- oh, like I said, I had lunch with
18 George. El Paso tried to convert one of their pipelines
19 to oil. They didn't get any takers. But as a pipeline
20 you have to look for alternatives, right, you have to
21 utilize your pipe, getting building determinants, as we
22 mentioned before, but we need people to firm up.

23 As a gas producer they're doing the same thing.
24 They're looking at the most attractive markets. And
25 like I mentioned earlier, a lot of it's going to be

1 staying up north. A lot of that natural gas is going to
2 be staying up in Canada.

3 MR. RHYNE: Would you or any of the other
4 panelists say that the massive additions of shale gas
5 has produced what we might think of as an
6 infrastructure, a period of infrastructure instability?

7 And I think this conversion to oil and the lack
8 of takers may be a good example of where things are
9 going to be built seems less straight forward, and how
10 current infrastructure is going to be utilized seems to
11 be less of a continuation of the past and more a
12 question mark. Would that be a fair characterization?

13 MR. WAYNE: Well, I think, you know, as far as
14 long-haul pipelines, gas pipelines there probably won't
15 be, really, any infrastructure growth going forward as
16 far as long-haul.

17 There will be, really inter-regional plumbing.
18 We'll see, like we're seeing in the Marcellus, it's
19 really getting at Marcellus gas further into the
20 northeast, some short-haul pipe being built, or turning
21 pipe around.

22 For instance, I just got an e-mail today that
23 said that a producer in the Utica had just contracted
24 back-haul capacity on RECs to bring it further into the
25 mid-continent. It's going to be those kind of things

1 that are happening again, optimizing their long-haul
2 resource.

3 Again, gas infrastructure, there might be
4 laterals built, like interconnections like we're doing
5 on EPNG to Mexico.

6 But as far as long-haul infrastructure, I don't
7 see much of that. It will be gathering and processing
8 inside the Basin. That's where much of the capital is
9 going towards liquids takeaway, taking that liquid, the
10 NGLs further in the market.

11 And, of course, oil pipelines, that's really
12 where the infrastructure growth in the pipeline side is,
13 not long-haul gas pipelines.

14 MR. RHYNE: Any other comments on that?

15 MR. KENNEDY: Well, you may have talked about
16 this more in this morning's session, but with the
17 divergence of oil and gas in the HIBA crudes in the
18 Southern San Joaquin, I mean the divergent is going to
19 be around the long time.

20 I could see the industry, you know, using the
21 cheap gas to produce more oil. I don't know if the
22 infrastructure is already there to get enough gas in to
23 meet the needs of the Southern San Joaquin. But it
24 seems to me like that's just a path forward with the
25 current economics, get the gas to, you know, generate

1 the steam to get the oil out of the ground, and while
2 the gas is cheap. It just makes a lot more sense
3 than -- you know, when they originally planning most of
4 their steam floods decades ago, I'm sure they never
5 envisioned a day like this, these gas prices.

6 MR. RHYNE: All right, so let's talk a little
7 bit more about the marketplace of natural gas. One of
8 the big changes in the natural gas marketplace or
9 potentially big changes is the addition or the kind of
10 the reality of cap and trade becoming a part of the
11 natural gas world in California.

12 I was curious if any of the panelists could
13 speak to what they see happening in the near term and
14 the long term with the addition of cap and trade, and
15 where they maybe either foresee opportunities or issues
16 arising out of that.

17 MR. WHITE: Well, I mentioned just a few minutes
18 ago about my surprise that the gas utilities don't seem
19 to be concerned about it because they say they're using
20 less -- they're distributing less natural gas today than
21 they were in 2010. And any amount that they're going to
22 increase between now and 2020 is going to be small.

23 So, based upon the numbers that I've seen, and
24 from the Energy Commission, it's like somewhere between
25 .5 and 1.5 percent increase.

1 And so starting in 2015 they get free allowances
2 for a period of time until they have to transition to
3 purchasing them over time.

4 So, I get the sense there isn't that much of a
5 concern on the major gas utilities. But I'm not a gas
6 utility so I don't know.

7 Just through the AB 1900 proceedings at the
8 CPUC, it hasn't been the utilities coming and begging
9 for more biomethane in the pipeline. It's really been
10 other folks in the house over there concerned about
11 pipeline integrity and safety issues, which are surely
12 legitimate issues and reasonable concerns.

13 But I haven't seen any real sense from the
14 utilities that they need to get more lower-carbon
15 methane into the pipeline.

16 So, the real big driver to me is the Federal
17 Renewable Fuel Standard and California's Low Carbon Fuel
18 Standard that is really driving the transition to using
19 this as a transportation fuel.

20 MR. HONG: I agree with your comments, Chuck. I
21 mean basically what I've seen -- I follow the par
22 market, too. And basically what happens is -- you know,
23 in the old days you could do -- you figure out the cost
24 of gas, you multiply it by a 7 heat rate and you get the
25 cost of power.

1 And basically what I've seen now is the cost of
2 power is a little bit higher than a 7 heat rate.

3 So, basically, what they've looked at, what
4 they've done in the power industry is it appears that
5 the cap and trade is basically a tax and they've
6 increased that to consumers. So, they've raised the
7 power of power.

8 MR. WHITE: The price of power.

9 MR. HONG: The price of power, yeah.

10 MR. RHYNE: Okay, any other comments?

11 All right, what about if we look at another
12 aspect of the gas markets, one of the -- one of the
13 propositions that's been moving forward is the idea of
14 having a more frequent gas domination schedule that
15 would align gas and electricity, make it a little closer
16 and make that be a little more harmonized.

17 Any thoughts from the panelists on what that
18 might mean going forward, how likely that is to take
19 place and under what circumstances might we deal with
20 some issues associated with that.

21 MR. HONG: On the gas side I've seen people use
22 the utilities as a bank. So, basically, the way you
23 have nomination schedules on PG&E and SoCal Gas there's
24 a lot of flexibility.

25 If we -- in fact, in George's pipeline in El

1 Paso don't you guys have hourly nominations now?

2 So, on their pipeline, and we've looked at this
3 also, basically, you have to nominate how much you're
4 going to use per hour.

5 But when you go into PG&E and you go into SoCal
6 Gas you have 30-day balancing, unless they call and OFO.
7 You have every right to feed your gas back into your
8 system any time within that time period they've set, so
9 a lot of flexibility on that.

10 MR. RHYNE: Okay, any other thoughts or comments
11 on that? No?

12 I did have a follow-up question from earlier.
13 We're getting close to wrapping up. It occurs to me we
14 mentioned that folks aren't buying at contracts so that
15 we're not seeing that new infrastructure.

16 And this is really for George and Bevin,
17 primarily, are you hearing anything from customers as to
18 why they're not taking those contracts?

19 MR. WAYNE: Well, I mean that in general, you
20 know, as we look at the State of California, they've
21 been very successful in terms of their demand side
22 management really controlling the growth of natural gas.
23 The natural gas projections that you all show and I
24 concur is it's flat to declining.

25 And you're growing storage to be able to manage

1 your peak day needs, and you are over-piped like I said
2 the 6 BCF per day, on average, consumption with 10 BCF a
3 day of interstate pipeline capacity.

4 So, they feel like they have the ability to go
5 short-term firm, like we call it, month-to-month, and
6 not sign up for long term to be able to fulfill their
7 needs.

8 Again, it's a risk management game, basically
9 playing a risk management bet to the day where there
10 might -- if there's a day when there's peak demand, or
11 as the gentleman from PG&E said, you know, if we look at
12 most of these long-haul systems like a straw, you have
13 demand further upstream on the pipe that's not
14 necessarily a given that gas will flow at the very
15 downstream end of the pipe.

16 We have other forces, like Mexico, other
17 upstream forces that are absorbing that capacity and
18 that capacity and ability to transport gas may not be
19 there. And that's sort of the long-term bet that
20 California is playing.

21 Right now they think they can go the short term,
22 the month to month, and not sign up for the long term.
23 We'll just have to wait and see if that pays off for
24 them.

25 MR. HONG: I have just a little bit to add on

1 that. I mean what happened the last time that we had a
2 pipeline interruption or explosion it caused prices to
3 jump up. But if folks had locked up their supply in
4 firm transport, they wouldn't have been exposed to that.

5 It's exactly what George said, people are just
6 buying on a spot market, buying at Citygate and they're
7 just gambling that the gas will be there at a cheap
8 price.

9 MR. RHYNE: Okay. All right, so my final
10 question, actually, is for all the panelists. I'll ask
11 you to put on your thinking caps here.

12 Ten years ago we were -- we thought the world of
13 gas supply looked different. All of us sitting around
14 the table might have projected a very different
15 trajectory than where we are today, and it had to do
16 with kind of a growing, an unseen kind of trend towards
17 getting at shale gas. Shale gas, by the way, that we've
18 known exists in the ground for a long time, but really
19 hadn't gotten to the point where it became a viable part
20 of the market.

21 So, my question to each of the panelists, and
22 I'll ask you to go in turn, and Terry, I'll ask you to
23 start, if -- when you look at the gas marketplace, the
24 supply portfolio, the gas marketplace, what do you think
25 the next disruptive element might be and why?

1 In other words, there's all this stuff that
2 we're thinking of with regard to the trends. But what's
3 likely to be the next thing that disrupts that trend and
4 moves us in a new direction?

5 MR. RIVASPLATA: Boy, that's a tough one. It's
6 even tougher since I didn't have this on. That's a
7 tough question.

8 And in California I think the first answer has
9 to be regulations, you know, and what potentially could
10 be coming down the pike with regulations.

11 You know, whether or not we loosen up
12 regulations on pipeline transmission, whether or not
13 somehow the California Environmental Quality Act becomes
14 invoked in some of these activities, where it isn't now,
15 that's where I would see the potential challenges.

16 Because it's hard to predict what sort of
17 regulations California will come up with next. And at
18 the same time, as we become more realistic in our
19 approach how we go about trying to streamline what our
20 regulations are.

21 Because I think that there is a push in certain
22 quarters to streamline our regulations and I think that
23 will happen somewhere along the line, but it's hard to
24 predict exactly when that will be.

25 MR. KUSTIC: Well, we're in the process right

1 now of creating more regulations on hydraulic fracturing
2 in California.

3 (Laughter)

4 MR. KUSTIC: They're not necessarily targeting
5 the gas market. But, certainly, additional regulations
6 always add additional costs and some marginal operators,
7 you know, may go out of business and that's the
8 realities of additional regulations.

9 But, certainly, our regulations I don't think
10 are so onerous -- excuse me -- thank you -- onerous on
11 industry that it's going to stop hydraulic fracture
12 stimulation in the State.

13 They are, for a large part, capturing the best
14 practices that industry now does.

15 But when it comes to the overall gas market and
16 production scheme, and what's the next potential upset,
17 you know, I think looking at it nationwide there is a
18 growing environmental concern over the development of
19 shale gas.

20 But industry's been very well versed in adapting
21 their operations to address environmental concerns.

22 So, certainly they continue to do that
23 throughout the country and I think that will continue,
24 so I don't see there being -- there will be greater and
25 greater environmental concerns, probably greater and

1 greater regulation and legislation dealing with it.

2 The Federal government's talking about
3 regulating hydraulic fracturing at a Federal level,
4 rather than the state level, so some of those battles
5 will be played out.

6 But I still, you know, with the incredible
7 demand that the nation has for energy I just -- I don't
8 see the industry going away. I don't see the natural
9 resource not being developed. It might be developed at
10 higher marginal cost, certainly.

11 So, as far as what's the next like shocker to
12 the gas market, it could be that when -- it could be
13 many years down the road when the limits of the shale
14 market are finally defined. But right now the limits
15 are fairly wide open, so it could be a long, long time
16 before that next challenge comes up.

17 MR. RHYNE: Thank you.

18 MR. WAYNE: Yeah, this is obviously a very tough
19 question. I'll get out my crystal ball. But let me go
20 back in retrospect. You know, I look back ten years and
21 what the crystal ball or what the people were saying is
22 that we were -- I think I had a presentation, we were
23 expecting, by this time frame, 14 BCF a day of LNG
24 imports.

25 Now looking forward, we're talking about maybe

1 four terminals in the Gulf, maybe one on the East Coast,
2 one of the West Coast. Maybe the total in North America
3 5 to 6 BCF a day of net exports so, you know, it just
4 completely turned itself on its head.

5 But the reason -- but you've got to ask yourself
6 the question of what brought us to that point, what was
7 the market signal that brought us to that point? The
8 market signal was price.

9 I mean price had gotten up to a level that
10 stimulated investment, at least on the upstream EMT
11 side. They got innovative and they found the solution,
12 and that was the discovery of this prolific source of
13 shale gas.

14 So, you know, the market is efficient in that
15 way to be able to create that market signal to where you
16 can innovate and take advantage of it.

17 Regulation is very important and it really plays
18 into that where it doesn't upset that apple cart.

19 I can only stress that, you know, very well
20 thought out regulation and its implications is important
21 so we don't squander this great resource that we've
22 found.

23 You know, if we look at -- again, a small
24 microcosm of that is what's happened on the oil side.
25 You know, people talk about the Keystone pipeline and

1 other things. Well, keeping the Keystone pipeline out,
2 I mean a case in point, there's issues, protests about
3 that. I'm not saying I'm pro or con. But, you know,
4 what was the market solution? More rail. Well, was
5 that good?

6 Well, you know, we saw a rail car, you know,
7 accident in Quebec just a week or so ago. That was an
8 implication -- that was the fallout. You know, was that
9 poor policy making or again, where pipeline
10 transportation has always shown to be the cheaper,
11 safest form of transporting that volume of material.
12 But, yet, the policy made it to where the market chose
13 rail.

14 So, it's again, thinking through those kind of
15 implications are important because you might get the
16 kind of response that you don't want.

17 MR. WHITE: Yeah, I can say we just love the
18 natural gas industry because we -- number one, it's a
19 big business for us to provide waste management services
20 for the drilling and production of natural gas that's
21 gone up in Pennsylvania and Ohio. Not so much out here.

22 But also, the low price of natural gas. Waste
23 Management has made the commitment that we're going to
24 convert 80 percent of our fleet to natural gas between
25 now and 2020. We were basically a diesel company until

1 a few years ago, 2008 is when we made the decision.

2 In 2011 we had 1,000 natural gas trucks. In
3 2012 we had 2,000. By the end of this year we're going
4 to have close to 3,000 natural gas trucks.

5 We have 32,000 vehicles nationwide, 18,000 of
6 those are heavy-duty vehicles. We hope to have 20
7 percent of those -- 80 percent of those heavy-duty
8 vehicles converted to natural gas for a whole variety of
9 reasons.

10 I think the biggest challenge, with respect to
11 the biomethane that I mentioned is that the only way
12 that we're going to be able to compete and produce
13 biomethane to meet other policy needs, like low-carbon
14 fuel standard in cap and trade, is to have these
15 programs like the Renewable Fuel Standard, and Low-
16 Carbon Fuel Standard stay solid and strong so we can
17 actually -- you know, there's an incentive to invest.

18 My biggest fear is because both the RFS2 and
19 LCFS are political, legal constructs that the political
20 and legal forces out there could cause them to be
21 weakened in some way, shape or form.

22 And I would hate to build 10 to 15 additional
23 biomethane production facilities in the next few years
24 to meet the Low-Carbon Fuel Standard, only to find it
25 disappear and I've got these stranded assets that are

1 worth next to nothing.

2 So, that's the number one fear I have. I
3 certainly want to work with the oil companies and help
4 them with their compliance obligations. But if they can
5 help me, making sure that I can continue to deliver what
6 they need to comply, then I would be -- you know,
7 hopefully, we could both be happy at the end of the day.

8 MR. HONG: George, thanks for mentioning
9 Keystone.

10 (Laughter)

11 MR. WAYNE: You have an interest in that?

12 MR. HONG: Just a little bit.

13 The biggest thing I learned, around a month ago,
14 was that there were oil sands coming into the Chevron
15 refinery by rail, from Canada, all the way to the Bay
16 Area. And that was -- I couldn't believe that so -- so,
17 Commissioner McAllister, did you know that?

18 COMMISSIONER MC ALLISTER: No.

19 MR. HONG: Yeah, I'll forward the article to
20 everybody. I didn't do the research. There was other,
21 you know, California reporters that delved into that.
22 But to answer you or --

23 COMMISSIONER MC ALLISTER: Interesting to know
24 who that -- what publication that is.

25 MR. HONG: Okay.

1 COMMISSIONER MC ALLISTER: That's kind of
2 important.

3 MR. HONG: Yeah, it wasn't from Canada.

4 (Laughter)

5 MR. HONG: The biggest thing we see in natural
6 gas is I -- you know, California's always been the most
7 progressive state, but they're really not big fans of
8 natural gas.

9 You were at a conference just last Monday at
10 UCLA, and I think I've heard for almost eight hours how
11 what we should be doing, instead of burning natural gas,
12 was demand side management, energy conservation,
13 renewables. And what the biggest frustration I have is
14 I don't think people put their pencil onto the paper and
15 figure out the numbers.

16 And when you look at the numbers and when you
17 talk about gas-fired generation, say, and it's only 20
18 percent of the portfolio in California, right, this gas-
19 fired generation. But it's also on the margin, it's
20 also the cheapest.

21 So, there was another thing at UCLA, the LADWP
22 was there. And what did they say? They said their
23 rates were going to be doubling.

24 And that's the rate shock I'm waiting for to
25 happen, guys. I haven't seen it. It hasn't been talked

1 about much at all.

2 I think the CPUC, and PG&E, and all of the
3 utilities are keeping this low. They've been trying to
4 talk about how to restructure rates and things like
5 that, but that's coming to the horizon.

6 So, as for natural gas, you know, we'll adjust.
7 You're seeing it already. With all the renewables
8 coming on there's a peak now in the morning. The only
9 thing that can run in the morning with flexibility now
10 is gas-fired gen.

11 There's going to be storage they're talking
12 about, but that technology is not here yet. The
13 batteries, it's not here yet.

14 So, gas-fired gen will be the one that's going
15 to be peaking up and down because that's the technology
16 we have right now.

17 COMMISSIONER MC ALLISTER: Well, I kind of have
18 to just jump in and put this in context.

19 I mean, so, you know, there are definitely a
20 certain set of numbers. You know, rate pressure is --
21 you know, it looks like it's a real thing. And I think,
22 you know, nobody wants to make that -- you know, sort of
23 put that out there until it's clear because there's
24 still a lot of uncertainty.

25 And, certainly, we've taken coal off the table

1 in California. We've got -- you know, one of our two
2 nukes is down and will stay down.

3 So, you know, when you're talking about sort of
4 traditional resources, there aren't many left on the
5 table.

6 And, certainly, the one that is front and center
7 is gas. And that technology's gotten a lot better, it's
8 cleaner, it's more efficient and certainly dispatchable.

9 At the same time, you know, those heavy capital
10 investments in that kind of infrastructure, you know,
11 are large.

12 And the loading order in California is there,
13 it's policy and it says that demand response and energy
14 efficiency's number one. And, in fact, traditional
15 fossil's number three.

16 So, you know, there's a lot of contested ground
17 between those two things and trying to figure out, okay,
18 well, renewables, what sorts of -- so, they're actually
19 quite cheap on a per-kilowatt hour. The large-scale
20 renewables, solar and wind, are actually very small per
21 kilowatt hour, but cost do they impose on the grid.

22 So, there's all these -- you know, due to their
23 non-dispatchability, et cetera.

24 And what other new technologies could compensate
25 for that storage of all types.

1 So, anyway, this is not the subject of today,
2 but I think we need to really understand the long-term
3 implications.

4 So, you talked about one set of numbers, one
5 type of numbers. The other type of number is, you know,
6 if we count the molecules and we're looking at 2050, how
7 much carbon can we be emitting.

8 And even natural gas, with all its benefits, you
9 know, you've got to be very cautious at how much you
10 invest today, or in the near future for these long-lived
11 capital assets that are going to be around in 2050
12 producing molecules and injecting them into the
13 atmosphere.

14 So, the idea is not to put all of the eggs in
15 one or the other basket, but to choose judiciously, you
16 know, based on, admittedly, not full information because
17 some of these technologies are newer than others.

18 The advantage natural gas has, it's been around
19 for 100 plus years and, you know, we know it, engineers
20 are comfortable with it.

21 But all of these technologies deserve, you know,
22 proper due diligence, and comparison, and contrasting,
23 and sort of to figure out what the mix and the diversity
24 ought to look like that gets us where we need to go for
25 the long term.

1 So, I just wanted to sort of back up and put
2 that into context.

3 MR. WHITE: We just -- we like to look at the
4 natural gas industry as kind of an interim stepping
5 stone to biomethane, so just wanted to make sure that
6 was clear.

7 (Laughter)

8 MR. RHYNE: I appreciate that perspective,
9 Chuck, it's good to know.

10 (Laughter)

11 MR. RHYNE: So, I want to -- this basically
12 concludes the panel. I want to thank the panelists for
13 participating this afternoon.

14 It also brings us to the closing segment of our
15 workshop today. It's been a busy morning and a busy and
16 thoughtful afternoon.

17 And we've had, at a couple points today, people
18 step to the microphone there in the middle and ask
19 questions, clarifying questions on particular
20 presentations.

21 We've reached a point in the day where we're
22 going to open the floor, first of all to the folks in
23 the room, then we'll go to WebEx participants, and then
24 finally to phone participants.

25 And we will ask for public comment at this

1 point.

2 So, if you have comments you would like to make,
3 you can either step to the podium, or if someone's there
4 you can just step to the side and we'll recognize
5 everyone in turn.

6 If you have a particular question for staff, or
7 for one of the panelists, we'll try and answer that with
8 some brevity and clarity.

9 If we can't answer the question today, we will
10 research the answer, and we will answer the question as
11 a part of what goes up in the written docket.

12 So with that we'll open the floor. First of
13 all, if there's anyone in the room who has comments or
14 questions, please step to the podium now.

15 All right.

16 MR. BRATHWAITE: I promise not to be too long or
17 difficult.

18 Okay, Tim, my question actually is for you. I'm
19 Leon Brathwaite and I work here at the Commission.

20 Could you please just kind of update us on the
21 status of the development of the hydraulic fracturing
22 regulation?

23 MR. KUSTIC: Sure. It started over a year ago,
24 now, where we had seven information gathering workshops
25 throughout the State, where we went to different

1 locations, gave about a half-hour presentation on
2 hydraulic fracturing, what it is in California and then
3 we sought input.

4 After that round of workshops we released a
5 discussion draft of the regulations in December of last
6 year, and then held five more workshops on the material
7 and the discussion draft and, you know, things outside
8 the discussion draft that interested parties thought
9 should be in the regulations.

10 We are this summer -- somewhere in the next two
11 months, we will be starting the formal rulemaking
12 process on the regulations. And we anticipate that to
13 take probably close to a year. It has to be completed
14 within a year, but we have already received upwards of
15 20,000 comments on hydraulic fracturing.

16 So, we -- you know, a lot of those are going to
17 be -- you know, they're generated comments. But even
18 the un-generated comments are quite voluminous.

19 So, we know we will receive extensive comments
20 during the rulemaking, so we anticipate it could take
21 close to a year before the rule is final.

22 MR. WAYNE: Are those mostly water-related
23 comments, issues or --

24 MR. KUSTIC: No. I mean they're across the
25 board. They're water, air, well integrity issues,

1 disclosure issues, notification issues. It's quite a
2 gamut, really.

3 MR. BRATHWAITE: Tim, thank you.

4 MR. KUSTIC: Sure.

5 COMMISSIONER MC ALLISTER: Are you doing any
6 analysis along these lines of sort of the fugitive
7 methane type of issues? I imagine some of the comments,
8 at least, are around that issue. Sort of what
9 regulations -- there's sort of -- you know, looking at
10 the technical underpinnings of that question and sort of
11 including in regulations the mitigation?

12 MR. KUSTIC: Well, I mean our hydraulic
13 fracturing regulations are not specific at all to
14 natural gas or oil, it covers both.

15 But, you know, our existing regulations say you
16 can't have gas leaks. You can't have leaks, and spills
17 and things like that.

18 So, you know, it's kind of the standard right
19 now is zero. So, that's going to maintain so we're not
20 really analyzing less than -- or more than zero.

21 MR. RHYNE: All right, thank you.

22 Any other questions or comments in the room?

23 All right, so it looks like we have no more
24 questions in the room.

25 I'll ask if there are any questions or comments

1 on WebEx?

2 MS. KOROSSEC: We have nothing on WebEx, but we
3 do have two callers that I'd like to open their lines,
4 that are phone-only, then we can see if they have any
5 questions.

6 MR. RHYNE: Okay.

7 MS. KOROSSEC: So, Linda, would you mind going
8 ahead and unmuting their lines?

9 Oh, we only have one caller. All right, phone
10 caller, your line is open in case you would like to make
11 a comment or ask a question.

12 All right, hearing nothing --

13 MR. RHYNE: All right, so that wraps up our
14 presentations.

15 At this point I'll ask Commissioner McAllister
16 if he has any closing remarks?

17 COMMISSIONER MC ALLISTER: You know, I think
18 I've gotten in the scrum enough already, so people kind
19 of know where I sit on these things.

20 But, you know, really, again, I always learn a
21 lot from the workshops that Ivin puts together because
22 they're very high-level panelists and a good diversity
23 of perspective.

24 We did actually try even to get more diversity
25 of perspective in today, but we weren't quite successful

1 at that, trying to get NRDC, kind of to get their
2 perspective, and then WSPA on the other side.

3 So, anyway, some future, you know, moment
4 hopefully we can have -- include them in a discussion as
5 well.

6 So, you know, I don't have any specific comments
7 on the substance, just wanted to say thanks to the
8 panelists, both this afternoon and this morning, and to
9 Ivin and the team, and Suzanne and the team on the IEPR
10 side for putting together another good workshop.

11 And really hoping, in particular, that some of
12 the issues that came up, that there was a diversity of
13 opinion on, it would be great to get some of that stuff
14 on the record regarding biogas and some of the related
15 issues.

16 So with that, I'll pass it back to Ivin to close
17 it down.

18 MR. RHYNE: Okay, so to close out the workshop,
19 first of all, as mentioned there is a comment period.
20 We would ask for comments to be sent to the e-mail
21 address that you can see on the screen,
22 docket@energy.ca.gov.

23 It's important that you include your name, the
24 organization name and docket number, which is 13-IEP-K,
25 which indicates that it's the natural gas assessment

1 portion.

2 And I'll ask you also to cc myself,

3 Ivin.rhyne@energy.ca.gov.

4 There is an address if you feel, you know, a
5 little bit nostalgic and you want to use snail mail, by
6 all means that still works, as far as I know.

7 So, we definitely want to encourage that.

8 It's really important to us that if you think
9 that our scenarios somehow use values that perhaps
10 should have more information, or perhaps should be
11 different values that you capture that comment, that you
12 send it to us.

13 And we find those comments to be exceptionally
14 helpful.

15 I want to especially thank PG&E for their
16 thoughtful comments at our last workshop, which pushed
17 us as a staff to look at issues around the accuracy and
18 uncertainty of the forecast, as well as understand the
19 LNG import, and net import/export location.

20 We, as a staff, found that very useful to go
21 through and understand.

22 And we hope that we get further comments from
23 this workshop that are just as helpful.

24 I think that in closing, my last statement needs
25 to be I want to recognize the Natural Gas Team, most of

1 which who have been rather quiet today, just kind of
2 sitting off to the side. They really worked very hard
3 to put this together today.

4 We have a new supervisor to the team, Linda
5 Spiegel, who hopefully means that I won't be up here
6 quite so much, you know, making a spectacle of myself.

7 And the rest of the team, they did a wonderful
8 job in making this happen and really appreciate the work
9 that they did.

10 So with that I think we will close the workshop.
11 Thank you all for attending. Please drive, fly, boat or
12 paddle, or however it is you get home, please do so
13 safely. Thank you.

14 (Thereupon, the Workshop was adjourned at
15 3:20 p.m.)

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