

BEFORE THE
CALIFORNIA ENERGY COMMISSION (CEC)

In the matter of)
) Docket No. 13-IEP-1L
2013 Integrated Energy)
Policy Report)
(2013 IEPR))

California Energy Commission

DOCKETED
13-IEP-1L

TN 2974

JUL 22 2013

JOINT LEAD COMMISSIONER WORKSHOP
ON
INPUTS AND METHODS FOR
TRANSPORTATION ENERGY DEMAND FORECASTS

California Energy Commission
Hearing Room A
1516 Ninth Street
Sacramento, California

Wednesday, June 26, 2013
10:00 A.M.

Reported by:
Peter Petty

APPEARANCES**COMMISSIONERS PRESENT:**

Andrew McAllister, Lead Commissioner 2013 IEPR
Janea Scott, Lead Commissioner Transportation
Jim Bartridge, Her Advisor
Robert B. Weisenmiller, Chair

STAFF PRESENT:

Gene Strecker
Aniss Bahreinian
Ryan Eggers
Laura Graber
Jesse Gage
Bob McBride
Gordon Schremp

Also Present (* via Phone)

PUBLIC COMMENT:

Tom Fulks, Mightycomm

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1 P R O C E E D I N G S

2 JUNE 26, 2013 10:05 A.M.

3 MS. STRECKER: Good morning. Thank you
4 for attending today's workshop. I'm Gene
5 Strecker, a Supervisor in the Transportation and
6 Energy Office. We're going to be discussing the
7 inputs and Methods used to prepare our
8 Transportation Energy Demand Forecasts for the
9 2013 Integrated Energy Policy Report.

10 Before we get started, there's a couple of
11 housekeeping items. The restrooms can be found
12 in the atrium, go out these double doors and turn
13 left; there's a snack bar on the second floor,
14 look for the white awning and it's right by the
15 white awning; if there's an emergency and we need
16 to evacuate the building, please follow Energy
17 Commission staff to the park across the street,
18 we'll wait over there until it's safe to return
19 to the building.

20 Today's workshop is being broadcast
21 through our WebEx Conferencing System and that
22 means that everyone should be aware that we're
23 being recorded. An audio recording will be
24 available on our website in about two days, and a
25 written transcript will be available on our

1 website in about two weeks.

2 We have a full agenda today and we ask
3 that you hold your questions until the end of
4 each presentation. We will also have a public
5 comment period at the end of the workshop, and
6 we'll take comments and questions from those of
7 you here in the room, followed by those
8 participating via WebEx, and finally for the
9 phone-in only participants. For those of you in
10 the room, please come up to the microphone at the
11 center of the room so that WebEx participants can
12 hear you and so that we can capture your comments
13 in the transcript. It's also helpful if you can
14 give the transcriber a business card so that we
15 get your name and affiliation correct in the
16 transcript. For WebEx participants, you can use
17 the chat function to tell our WebEx Coordinator
18 that you have a question or comment, and we'll
19 either relay your question or open your phone
20 line. For phone-in only participants, we'll open
21 all the phone lines after we've taken comments
22 from the in-person and WebEx participants.
23 Please keep your phone line muted unless you
24 intend to speak so that we don't get a blast of
25 feedback when we open all the phone lines.

1 We're accepting written comments on
2 today's topics until the close of business on
3 July 12th. Today's workshop notice, which can be
4 found on the table in the foyer, and it's also
5 posted on the website, explains the process for
6 sending written comments to the IEPR Docket.

7 Chairman Weisenmiller and Commissioners,
8 do you have any comments, opening remarks?

9 COMMISSIONER MCALLISTER: Just very
10 briefly. I know we have a very tight agenda and
11 the three of us have five minutes total, which is
12 a good strategy on the organizer's part, I think.

13 I just want to say thank you all for
14 coming, really this is a hot area,
15 transportation, and incredibly important for our
16 overall policy goals, and we're happy to be
17 having this workshop within the IEPR context.
18 I'm Andrew McAllister, Lead on the IEPR for 2013,
19 and again, welcome to those of you in the room
20 and on the Web.

21 Just one quick housekeeping item. The
22 Chair and I both are going to be out from just
23 before 1:00 to just after 2:00, so apologies in
24 advance for that, would love to be here for the
25 whole time, but duty calls over in the Governor's

1 Office. So we'll leave it to Commissioner Scott
2 to run the meeting for an hour there.

3 But I am incredibly happy to be here on
4 the dais with both the Chair and Commissioner
5 Scott, who is the Lead on Transportation, and I
6 know brings a lot to the table on this topic, and
7 certainly look forward to a good discussion on
8 these issues and seeing what the presentations
9 have to offer. So any other comments from the
10 Chair or from Commissioner Scott?

11 CHAIRMAN WEISENMILLER: I certainly want
12 to thank people for their participation today.
13 As you know, if you look at transportation
14 energy, it's a significant part of our resource
15 mix and at the same time when you look at dealing
16 with greenhouse gas issues, certainly dealing
17 with air quality issues, transportation is front
18 and center for that. And so certainly today is
19 an important day to talk about what the needs are
20 going to be and it's one which we're certainly
21 going to have to spend a lot of focus on over the
22 next couple of decades.

23 COMMISSIONER SCOTT: Good morning. I'm
24 Commissioner Janea Scott and, as Commissioner
25 McAllister mentioned, I am the Lead Commissioner

1 for Transportation here, and I will just echo
2 what my fellow Commissioners have said and I look
3 forward to hearing and learning everything we'll
4 hear and learn today, and thank you all for
5 coming to participate.

6 COMMISSIONER MCALLISTER: All right, let's
7 get going.

8 MS. STRECKER: Thank you. So yesterday
9 some of us attended BP's Annual Statistical
10 Review of World Energy in Sacramento and I think
11 that was an interesting segue to today's topics.

12 According to the Energy Information
13 Administration, in 2010, California's total
14 energy consumption was 7,800 trillion Btus and
15 3,100 trillion of those Btus were used in
16 transportation. So, as Chair Weisenmiller just
17 said, transportation energy is a significant part
18 of California's transportation energy or energy
19 mix.

20 Today we're just going to focus on our
21 inputs, what data do we use and what data do we
22 need, and the methods -- how do we use that data?
23 We'll be spending the next couple of months
24 running our models and interpreting what the data
25 tell us. We invite you to attend a workshop on

1 August 21st, where we will present our
2 preliminary Transportation Fuel Demand Forecasts
3 for 2013.

4 As a quick review of today's agenda, Aniss
5 Bahreinian will discuss our models and a survey
6 of light duty vehicles; Ryan Eggers will address
7 our Transportation Energy Price Forecasts and the
8 vehicle data that we use; Laura Graber will touch
9 on our light duty vehicle attributes; and we have
10 Jesse Gage discussing our aviation model and our
11 challenges in aviation; Bob McBride will discuss
12 our medium and heavy duty vehicles in California
13 and the challenges involved in determining
14 vehicle miles traveled in the state; finally,
15 we'll have Gordon Schremp discuss liquid fuel
16 balances; and then we'll open the floor to public
17 comments.

18 So with no further ado, I would like to
19 introduce Aniss Bahreinian and she'll get started
20 on discussing our models.

21 COMMISSIONER MCALLISTER: I'll just chime
22 in here to thank Suzanne and Lynette on the IEPR
23 team, certainly Gene and Tim Olson and the whole
24 Transportation team for all their hard work on
25 this because I know there's so much substance

1 here, as the Chair said, and a lot of expertise
2 here at the Commission on this and really
3 appreciate getting the ball rolling forthrightly
4 and on this complex topic, so looking forward to
5 the presentations.

6 MS. BAHREINIAN: Thank you very much. My
7 name is Aniss Bahreinian and I say good morning
8 to all you Commissioners and stakeholders in the
9 audience. And today I will be going over -- I
10 will provide you with a model overview and talk
11 about some of the assumptions that we are making
12 in these models. These models have a lot of
13 equations and have a lot of input, so there is no
14 way that we can exhaust all of the assumptions,
15 but we are going to try to pick the key
16 assumptions here.

17 We also present to you the scenarios that
18 we are planning to analyze and, if there is any
19 input from the audience on any of these, please
20 feel free to provide, and we actually encourage
21 you to do that.

22 We are going to start with the first
23 slide, which is a pretty ordinary looking slide,
24 Transportation Energy Consumption is a product of
25 the number of vehicles, the number of miles each

1 vehicle is driven on the roads, and on-road
2 energy intensity per mile. If you multiply these
3 things, then you are going to get fuel
4 consumption. The problem is that not all miles
5 are the same, they are not all made the same way.
6 A mile in San Francisco is going to take longer
7 to drive than a mile in Sacramento. A mile that
8 you drive in Grapevines (*sic*) is going to be
9 taking a different amount of energy compared to a
10 mile that you are driving in Sacramento. A mile
11 driven by a garbage truck in the beginning of the
12 day when it is empty is going to take a different
13 amount of energy compared to that same garbage
14 truck at the end of the day when it is full,
15 going back to the base. A mile in the grocery
16 trucks in the morning when it is fully loaded,
17 delivering the products to different places, is
18 going to take a different amount of energy
19 compared to when it is empty and going back to
20 the base. A mile driven in summer could take a
21 different amount of energy compared to winter.
22 So there are all kinds of different miles that we
23 have, and we have to create these averages that
24 are going to provide us with the most accurate
25 forecasts.

1 I should also say in the very beginning
2 that we really don't have an accurate forecast,
3 but this is going to also cast some questions on
4 not just the forecast, but also the actual --
5 what we call the actual can also be subject to
6 questions.

7 The number of vehicles are not all the
8 same, we have smaller vehicles that take less
9 energy and larger vehicles that take more energy,
10 depending on what the composition of the vehicle
11 stock is, then the total fuel need is going to be
12 very different.

13 How about the number of miles? Well, the
14 number of miles that are driven by a household
15 that has four vehicles is going to be different
16 than the number of miles that are driven by
17 households with three individuals. The number of
18 miles that are driven by those who work is going
19 to be different than the number of miles that are
20 driven by those who don't work. So we have all
21 this diversity of individuals in the State of
22 California, we have all this diversity of roads
23 in California, and we have all this diversity of
24 vehicles in California. So what we need is some
25 kind of measure of what is happening on

1 California roads. California, is it the same as
2 the nation? Could we use national averages for
3 California? We know that the geography of
4 California is different, we know what, well, a
5 lot of other people in other states think
6 Californians are different, they behave
7 differently, we drive differently, we do
8 different things; now, does that mean that our
9 fuel consumption is also different? And that is
10 what we are assuming, that is why we are doing
11 this, otherwise we would use national averages.

12 Our demand models make an attempt to
13 account for these differences, some better than
14 others, while considering consumers' economic
15 behavior. My colleague, Gordon Schremp at the
16 end of the day is going to talk about how the
17 fuel consumption itself is being measured. That,
18 too, is not an easy thing. I had a simple
19 question, I wanted to know the barrels of crude
20 oil that is being consumed in the State of
21 California, it's not as easy as it sounds because
22 there are all these different products of crude
23 oil that are imported, exported, and different
24 types of crude oil that are being imported and
25 produced in different places.

1 The demand forecasting unit operates a
2 number of models that are used in transportation
3 and energy demand analysis. These models are
4 economic models. What that means is that they
5 account for economic behavior of consumers in
6 these sectors. What does that mean? That means
7 that, well, if you're responding to the changes
8 in prices, or that if your income is going to
9 influence your consumption, that is your economic
10 behavior, and so all of these models are really
11 economic models. The models that we have in the
12 demand forecasting unit do not include any supply
13 models, and so, as such, then these models are
14 not equilibrium models.

15 So what are these fuel demand sectors?
16 Well, we are basically looking at the light duty
17 vehicles, heavy duty vehicles, and light duty
18 vehicles are used for personal transportation,
19 for commercial light duty vehicle transportation,
20 and heavy duty vehicles are used mostly in
21 transit and freight. And we are also looking at
22 the aviation fuel demand, so we have models for
23 urban travel, for intercity travel, for personal
24 vehicle choice which is the household sector for
25 commercial light duty choice, which is the

1 commercial light duty, as opposed to commercial
2 heavy duty vehicle choice models. And we also
3 have a couple of other modules that we use in
4 order to generate these forecasts.

5 This diagram shows the flow inputs and
6 outputs into these models. As we can see, the
7 ovals in this model are representing the model,
8 itself. The rectangles are representing either
9 inputs or outputs. Starting from the top, we can
10 see the set of input data that we use, that we
11 obtain from different agencies. We obtain, for
12 instance, crude oil price forecasts from EIA; we
13 obtain economic, demographic, and other data from
14 different data vendors. We use, for instance,
15 IHS Global Insight, and MoodysEconomy.com for
16 some of our income data. We use DOF and IHS and
17 Moody's for population data. So there are a
18 number of sources that we use as inputs to these
19 models. These inputs are all exogenously
20 forecasted, and then they enter these models.

21 As you can see here in this diagram, we
22 also, if you look at the purple ones, we also use
23 a lot of survey data. Survey data that we use
24 are travel survey data, the most prominent of
25 which is a California household travel survey, we

1 also use vehicle survey data, which is the survey
2 we conduct at the Energy Commission. We use a
3 transit agency survey, which is also conducted at
4 the Energy Commission, and we of course use a
5 commercial vehicle survey, which is also
6 conducted at the Energy Commission.

7 The data coming for the commercial vehicle
8 survey is coming from the DMV. We use the DMV
9 data as the sampling frame for that survey. We
10 select our participants from those who have
11 registered vehicle, of what we consider as
12 commercial in the DMV registered vehicles.

13 The data for our household vehicle survey
14 this time around for the first time ever is
15 coming from California household travel survey.
16 We sampled our participants from those who
17 participated in the California household travel
18 survey. Some of these surveys provide input data
19 to some of our models, but the vehicle survey
20 that we conduct at the Energy Commission is used
21 to estimate these models, so both household
22 vehicle survey and commercial vehicle survey,
23 they are used to estimate personal vehicle choice
24 and commercial vehicle choice models. So our
25 surveys' end result are the parameters that go

1 into these models. We don't use it for other
2 purposes.

3 Personal vehicle choice model generates
4 forecasts of vehicle stock. This vehicle stock
5 then feeds back into the intercity and urban
6 travel. Now, notice that these are light duty
7 vehicle stock that we are talking about. So they
8 are fed into urban and intercity travel, combined
9 with the VMT that is generated in that model, and
10 distributed to different fuel types and vehicle
11 types, and then it generates On-Route
12 Transportation Energy Demand. Now, I called it
13 On-Route because I really didn't know what else
14 to call it, you could call it On-Surface if you
15 are talking about rail and trucks, but we also
16 have aviation. For all of you who have been
17 traveling, you see all those curved routes that
18 they have in the magazines that are under chairs,
19 one of our colleagues, Jesse Gage, has actually
20 come up with a formula, or has obtained a formula
21 that actually measures those distances. So the
22 distance from here to Los Angeles is not
23 necessarily the same as what you are driving, it
24 would be different.

25 We also have two models, the freight model

1 -- the freight model actually measures the
2 movement of goods and services, measures the fuel
3 that is consumed for movement of goods and
4 services in the State of California. The freight
5 model uses both truck mode and rail mode, so both
6 modes are being used in freight.

7 Aviation model has actually two
8 components, one that is for passenger aviation,
9 and another one that is for freight aviation.
10 These are two different separate models and they
11 come up with the forecasts of fuel consumption
12 for each of these two sectors.

13 Urban travel and intercity travel includes
14 both transit travel, for instance, light rail we
15 have here, and buses, as well as personal
16 vehicles, personal auto. Intercity travel
17 includes all the different modes, so it is open
18 to all of the different modes that are used in
19 intercity travel.

20 Commercial vehicle choice model also
21 generates -- it has both vehicle stock, the
22 output of that model is both vehicle stock and
23 VMT, and the combination of the two is going to
24 forecast fuel consumption for commercial light
25 duty vehicles. All of these are then added up in

1 the California On-Route Transportation Energy
2 Demand.

3 So what do we do with it once we are
4 finished? Well, we add off-road fuel consumption
5 projections from other agencies, either EIA, or
6 ARB, one of the two. We are going to add that to
7 the On-Route Transportation Energy Demand, and we
8 come up with total California Transportation
9 Energy Demand. This total, California
10 Transportation Energy Demand, includes
11 electricity used for transportation, as well as
12 natural gas used for transportation. What we
13 obtain as forecasts for electricity consumption,
14 we hand that over to our electricity office.
15 What we obtain as forecasts from our natural gas
16 transportation, we hand that over to our Natural
17 Gas Unit, then they add that to their own
18 respective demand and they come up with the total
19 demand for natural gas, or total demand for
20 electricity.

21 What we obtain as total demand for liquid
22 fuels, we hand that over to Gordon Schremp, who
23 is going to make sure that the supply forecasts
24 are going to meet those demands that we are
25 forecasting in what he calls Energy Supply Demand

1 Balance.

2 So what kind of inputs are we using?

3 Well, I have divided here our inputs into two
4 groups, one that are projections from other
5 places, so you're using projections of input, and
6 the other one is the 2011 Base Year Data. The
7 2011 Base Year Data is mostly what we call --
8 remember, I said we can even question the actual
9 data -- 2011 Base Year Data is actual data. 2011
10 to 2050 are projections, of course. In 2013, we
11 could also have some (quote unquote) "actual"
12 numbers for 2011 and 2012. And whatever we have
13 actual, we would use it. But if you look at the
14 entire period, 2011 to 2050, that is going to
15 cover our forecast period.

16 For the 2011-2050 projections, we use
17 income, different measures of income and
18 employment, that means personal income, that
19 means gross state product, that means gross
20 domestic product, that means household income.
21 We use different measures of income and these
22 income measures are coming from either Moody's or
23 IHS Global Insight. Our Demand Analysis Office
24 has presented some of this data in the past
25 workshops and we have not included it here.

1 Economic activity in the Business sector
2 is also included among our inputs. Economic
3 activity is going to determine the flow of goods
4 and services in the California economy. These
5 economic activity projections also come from
6 Moody's and IHS Global Insight.

7 Transportation energy prices are coming
8 from EIA and the internal analysis of the fuel
9 price data. Crude oil prices are coming from EIA
10 and Ryan Eggers is going to talk about those, so
11 I am going to let him get into the details of
12 that.

13 Class Specific LDV, HDV and Aircraft
14 attributes because if you want to project fuel
15 consumption into the future, we also have to have
16 projection of energy efficiency, energy economy
17 of all these different vehicles that are being
18 used. These class specific, that means by each
19 class of vehicle or aircraft, are coming from
20 Sierra Research and EIA and other data sources
21 that Jesse Gage and others are going to talk
22 about.

23 Population and Households, they come from
24 Department of Finance, again, Moody's and IHS
25 Global Insight, too, they have their own

1 population forecasts. So we have a high, low,
2 and reference.

3 The 2011 base year data, we have different
4 measures of travel activity for people movement,
5 that are multiple sources. HPMS is one, CHTS
6 survey is another one, Energy Commission Transit
7 Agency Survey is another one, so we use all of
8 these different surveys to come up with a measure
9 of travel activities in 2011. Bob McBride is
10 going to talk about this angle.

11 Different measures of travel activity for
12 goods movement also come from different sources,
13 VIUS, which is Vehicle Use Survey, and FAF,
14 Freight Analysis Framework, those are being used
15 to measure travel activity for goods movement in
16 conjunction with other data.

17 Vehicle stock, we are using Energy
18 Commission analysis of DMV data, we use that as
19 our actual stock of vehicles in 2011 to reach,
20 recalibrate our PVC and CVC models. Ryan is
21 going to talk in his presentation about the
22 vehicle stock.

23 Fuel consumption in 2011 -- and we try to
24 get as close to this total fuel consumption as we
25 can. It's going to come from Gordon Schremp,

1 from his analysis of 2011 supply/demand balance
2 analysis.

3 Then the next slide is going to talk about
4 the scenarios that we are planning to use. We
5 have proposed five scenarios for three different
6 purposes, to serve three purposes, one is that
7 for the first time we have a set of shared
8 scenarios with other offices within the Energy
9 Commission, this is going to enable us to
10 exchange inputs and outputs without loss of
11 consistency, so we are consistent with each
12 other. So for the first time we have three
13 common scenarios with other offices within the
14 Energy Commission.

15 In the past couple of years, we have only
16 presented high and low petroleum demand cases,
17 this is what we have done in the past and,
18 likewise, associated with that we have used high
19 and low petroleum prices, crude oil prices, and
20 all of the other fuels. This time around we are
21 adding a reference price scenario and, of course,
22 our reference price scenario is also coming from
23 EIA, the crude oil one, the rest of it is done
24 internally.

25 So what this is going to do, some of the

1 other agencies in their work, in their analysis,
2 have relied on our price forecasts for their own
3 work, and most other agencies need a reference
4 scenario. This is going to enable them to use
5 this referenced price scenario without having to
6 process anything or take an average of the high
7 and low energy prices which has happened in the
8 past, so this is going to facilitate their work.
9 We also -- the third purpose of this is to allow
10 Transportation Energy Office to continue the past
11 practice of forecasting high and low petroleum
12 and liquid fuel demand scenarios.

13 For the purpose of planning the
14 infrastructure, you need to know how high
15 petroleum demand is going to go, and how low
16 petroleum demand is going to go, that is why we
17 have these two additional scenarios for us.

18 So these proposed scenarios, I have
19 divided them into two groups you will see here,
20 these are called -- or what I refer to, or what
21 sometimes is referred to as "common scenario" --
22 I call it "shared scenario." This is Shared
23 Commission-wide Scenarios. So in the Commission,
24 all of the different offices that are doing this
25 kind of work, we have agreed to have a high

1 energy consumption scenario, a reference energy
2 consumption scenario, and a low energy
3 consumption scenario. All of us are using the
4 same inputs and hence the consistency between
5 different offices. The high energy consumption
6 scenario, energy consumption, remember, in order
7 to have high energy consumption you have to have
8 low energy prices. And in this case, what we
9 have done, we have combined the low energy prices
10 with high income in order to generate high energy
11 consumption. And with the reverse for the low
12 energy consumption, we have high energy prices
13 and low income and low population. So we are
14 trying to capture the extremes.

15 So these are the three that we are sharing
16 with other offices; all of us are using the same
17 income projections. For high income, we are all
18 using IHS Global Insight; for low income, we are
19 all using Moody's Scenarios 3 and 5, which
20 involves a second recession; and for reference
21 scenarios, we are using Moody's Base Scenario, so
22 Moody's Base Scenario is going to serve as our
23 Reference Income Scenario. EIA's reference crude
24 oil prices is going to be our Reference Fuel
25 Price.

1 The two that we are adding, that we call
2 -- that I have called it Transportation-Specific
3 Proposed Scenario -- and if there's anything
4 else, please propose to us, this is what we are
5 proposing -- we are going to call it High
6 Petroleum Consumption and Low Petroleum
7 Consumption. With the High Petroleum
8 Consumption, if you notice, we are keeping the
9 high income the same as the high energy
10 consumption, but when it comes to the fuel
11 prices, we are making a change here. We are
12 going to keep the low liquid fuel prices as low
13 as they were in the high energy consumption case,
14 but now we are going to use the high electricity
15 CNG and Hydrogen prices.

16 This, we think, is going to generate
17 higher fuel demand, higher petroleum fuel demand,
18 or liquid fuel demand, that's what we expect to
19 see, we haven't done the work, but that is our
20 expectation. Why? Because then if the
21 alternative energy, natural gas, electricity,
22 Hydrogen, are high in prices, we expect our
23 customers to do a substitution because fuel cost
24 is going to be higher, they may not choose these
25 vehicles, and therefore consumption is going to

1 be lower. On the other hand, since they have to
2 have a vehicle, then they are going to use more
3 of the fossil fuel vehicles, or liquid fuel, I'm
4 sorry, because some of those fuels are
5 renewables.

6 In the low petroleum consumption, what we
7 are doing, notice and compare that to the low
8 energy consumption in the shared scenarios and
9 you will see the same low income; both are using
10 the same income scenario. They are both using
11 the Moody's scenario 3+5.

12 We are also keeping the liquid fuel prices
13 the same as you see in the low energy
14 consumption. The change we are making is that,
15 for electricity, natural gas, and Hydrogen, we
16 are using now low CNG electricity and Hydrogen
17 prices. The scenarios, we expect -- we can
18 always be surprised -- but logically we would
19 expect that this should generate even lower
20 demand for liquid fuels, but higher demand for
21 alternative fuels, in this case CNG, electricity,
22 and Hydrogen.

23 All of our scenarios make two assumptions,
24 these are common between all of them, we don't
25 change them. One is that National Academy of

1 Science Technology Cost Curves apply. In our
2 prior forecasts, our contractor has shown to us,
3 and I think he made a presentation here, that NAS
4 forecast of technology cost falls in between the
5 manufacturer's forecast versus the EPA's
6 forecast; in other words, those cost curves,
7 manufacturers forecast the higher cost for
8 increasing fuel economy. On the other hand, EPA
9 forecasts a lower cost for implementing these
10 technologies.

11 The other thing that we keep constant in
12 all of these scenarios is that we assume that all
13 of the laws that have been implemented and
14 adopted are the law of the land, we are not
15 changing them. So everything else, the CFS, ZEV
16 Mandate, CAFE Standards, RFS, everything is going
17 to hold.

18 Our input composition of scenarios, the
19 inputs are going to come -- oops, sorry -- as I
20 mentioned, the inputs are going to come from
21 different sources. We use RHS Global, we use our
22 natural gas prices that are coming from the
23 natural gas unit, we use electricity prices, and
24 they're coming from our Demand Analysis Office.
25 And of course we use crude oil prices from EIA.

1 I should say that the source models of our inputs
2 are mostly composed of equilibrium models, so
3 EIA's models are at least pronounced equilibrium
4 models; whether those models are actually used in
5 forecasting EIA prices, I haven't looked into it,
6 but the models are equilibrium models.

7 These external input projections, as I
8 have talked about already, are being mixed and
9 matched to create the scenarios that define the
10 range of outcomes in California, so our intent is
11 to cover this wide range of outcomes. We want to
12 be able to measure what are the high and the low.
13 One of the reasons for doing that is, well, it is
14 used in infrastructure planning. If we are
15 planning infrastructure, we need to know how low
16 we can go and how high we can go.

17 How about the assumptions? What are these
18 assumptions for us? Well, the main assumption in
19 all these things, remember all the consumer
20 surveys I said we are going to do, we are doing,
21 the vehicle survey, we are seeking consumer
22 preferences and, as I'm going to talk about later
23 in the second presentation, we are asking them
24 about their consumer preferences, then we use
25 those data and we estimate the personal vehicle

1 choice and the commercial vehicle choice models.
2 Our assumption is that consumer preferences are
3 going to remain constant from now until 2050. So
4 that's a main assumption.

5 Another assumption that goes with it is
6 that we are asking them, what are you going to
7 buy? Are you going to buy a car? And when are
8 you going to buy a car? Our assumption is that
9 what they say is going to hold, that's another
10 assumption.

11 We also, since we don't have a vehicle
12 supply model to interact with our demand, we are
13 making the assumption that vehicle manufacturers
14 and suppliers will meet California consumer
15 demand. So whatever we want, we are going to
16 get. In essence, that is what we are doing.
17 Now, is that a reasonable assumption? In order
18 to respond to that question, we have to see one
19 of the criteria we can use, what share of the
20 market are we? What share of the vehicle market
21 is California?

22 If you look at this table, you will see
23 that on the left-hand side we have all of the
24 numbers for hybrid, we have national and
25 California. The national numbers are new vehicle

1 sales, the ones that are for California are the
2 vintage stock of the vehicles in that year, so
3 please do not use that as new vehicle sales, it
4 is not new vehicle sales, but is the stock of the
5 2011 vehicles in 2011, that's what it is. But we
6 don't have a better estimate yet, that's why I'm
7 giving you this one.

8 So what you can see here, if you look at
9 all the vehicles in California, you will see that
10 approximately -- this is in the second set under
11 "All," you will see that approximately we're
12 about 10 percent of the national market, even
13 lower percent of the international market, of the
14 global market. So here, we are relatively safe
15 because vehicle market is a global market, they
16 make cars for everybody in the world, they don't
17 just make cars for California, they make cars for
18 everybody. But look at PHEV and EV and Hybrids,
19 there, what we see is that, well, in Hybrid in
20 2000, at least our numbers are showing, that we
21 reached 34 percent of the national market. For
22 EVs, we have 39 percent of the national market in
23 2011. For PHEVs, we have 16 percent of the
24 national market in 2011. If I want to add -- if
25 I want to put this in a global context, I was

1 looking at another set of data, PHEVs for the
2 United States, not just California, are 70
3 percent of the global market, PHEVs are 70
4 percent of the global market. So you can pretty
5 much imagine how much significance the U.S. has
6 in the international market for PHEVs. When it
7 comes to the EVs, we have 26 percent of the
8 global market -- again, a significant number.

9 COMMISSIONER MCALLISTER: Aniss, just a
10 quick question, a clarification question on this.
11 So with respect to the Hybrids, it seems like
12 those percentage numbers bounce around quite a
13 bit more than they do in the general market. I'm
14 wondering if you could explain a little bit why
15 that might be.

16 MS. BAHREINIAN: That's also a question, I
17 think, something that Ryan can respond, at least
18 to the California numbers, not to the national
19 numbers. That's something that we also have been
20 wondering why that is happening, and we're going
21 to look into that. You are absolutely right. But
22 also, you need to keep in mind -- we all need to
23 keep in mind -- that 2008 and 2009 are not really
24 normal years. You have recession, recession has
25 had significant impact on all of our activities.

1 I'm not sure exactly when the Cash for Clunkers
2 came in, but a lot of vehicles were purchased in
3 that time period, too. But that also caught our
4 attention here.

5 Now we also said that we don't have a
6 behavioral fuel supply model, so then the
7 question is -- that's also one of our
8 assumptions, right -- the question is do we need
9 one? Do we need a behavioral fuel supply model
10 that responds to the prices and all the other
11 economic develops? Well, if you consider the
12 crude oil market, it's a global market.
13 California consumption is less than one percent
14 of this market, so we really are a tiny speck in
15 the global crude oil market, you really don't
16 have an influence in this market. By ourselves,
17 we don't.

18 So is it safe to assume that the world is
19 going to supply us with whatever we want? Pretty
20 much, it is safe to assume, at least for the
21 foreseeable future, I don't know;
22 MoodysEconomy.com also has a Scenario 6, the
23 Scenario 6 is going to raise the conflict in the
24 Middle East, and what it involves is a very high
25 crude oil price. So if the Scenario 6, which

1 seems at least these days with the presence of
2 multiple countries in Syria is escalating, maybe
3 that scenario is actually gaining more
4 probability. But that is not one of the
5 scenarios in EIA.

6 So then the other question that we have to
7 respond to is, do manufacturers alter prices only
8 to sell to California consumers? If we want to
9 see whether we need a vehicle supply model or
10 not, we have to see, for instance, if the
11 manufacturers are actually changing their prices
12 in order to sell to California consumers. Nissan
13 Leaf cited a number of factors including changes
14 in the business model -- I think it was in 2012,
15 if I'm not mistaken -- they lowered the price
16 over \$4,000. Are they responding to California?
17 I don't know. So in order to find an answer, we
18 can look at the price response at the national
19 market and for all vehicles, not just for Leaf,
20 not just for EV, but for all models. As you can
21 see here, we have the average new MSRP,
22 Manufacturer's Suggested Retail Price. I'm sure
23 that all of you go to different stores and you
24 see this MSRP, right? On the clothing items, on
25 the purses and everything, and they never set it

1 to you, really, at those MSRP, well, I shouldn't
2 say "never," you can go and get your chips
3 upstairs and it is MSRP, but when you go to the
4 shopping malls, you are not really buying always
5 at those MSRPs. But it seems like the same thing
6 is true here. Look at the total discounts here.
7 The total discounts in July 2012 was \$4,941.00.
8 The total discount in March 2013 was \$5,467.00.
9 Between the manufacturer's price incentive --
10 now, this is aside from everything that the State
11 of California is doing, and the dealer
12 incentives, then the two combined, people are
13 getting a total discount of almost, well, 14
14 percent in March 2013, and 13 percent in July
15 2012. Are the manufacturers responding to the
16 consumers' demand, lowering the prices so that
17 the consumers will go ahead and buy it? We don't
18 know that. These are national markets, not
19 California markets.

20 So where does Leaf stay in this range?
21 Notice Leaf price reduction is kind of along the
22 line of the total discount here, or actually
23 along the manufacturer incentive that we have
24 here. So are they doing it for California? Or
25 are they doing it for the global market? I don't

1 know, I can't answer that.

2 For this reason, then, we have our own
3 contractor, our own consultant, who is going to
4 use their own vehicle supply model, they can use
5 their own vehicle supply model, in order to give
6 us the attribute projections. We need those
7 supply models to be able to project the vehicle
8 prices in the future. We need those vehicle
9 supply models in order to be able to project fuel
10 economy. We need those supply models to do all
11 of these different things. And when I talk about
12 projection of attributes, I mean projection of
13 attributes, that is, prices, fuel economy, etc.,
14 which you are going to see a list of it later for
15 every fuel type, for every vehicle class, for
16 every year between now and 2050, you can see that
17 that is a monumental task in order to get that.
18 That is why we have a contractor that is going to
19 do this work.

20 Going back to the assumptions, I said in
21 the beginning that fuel prices are exogenous,
22 that's what I said. I said that fuel prices are
23 exogenous to our model, that's an assumption. In
24 essence, that implies that we are making the
25 assumption that no matter what we do, those fuel

1 prices are going to be there. No matter what we
2 do, those vehicles are going to be supplied to us
3 at those prices. Income and employment cases,
4 the other assumptions are that all these --
5 remember all these income scenarios that we have
6 selected, all these employment scenarios that we
7 have selected -- we also are making the
8 assumption that all these income and employment
9 scenarios are covering the plausible range of
10 outcomes in the future, between now and 2050.

11 We are also making the assumption that the
12 total composition and growth rates cover the
13 range of all plausible outcomes. What does that
14 mean? IHS Global Insight, for instance, has a
15 very optimistic view of the manufacturing in the
16 United States, they believe that manufacturing is
17 going to grow significantly. The manufacturing
18 share of the economy, the growth sectoral
19 composition of the economy is going to change.
20 So we are making the assumption that these
21 sectoral growth rates are covering all plausible
22 scenarios, all plausible outcomes.

23 We are also making the assumption that
24 vehicle manufacturers will offer vehicles with
25 the fuel economies described in our attribute

1 projections. That's the assumption that we are
2 making in different scenarios.

3 We are also making the assumption that
4 fuel production and consumption in California --
5 this is implied by not having an equilibrium and
6 supply model -- has no impact on long term annual
7 fuel prices. Fuel and vehicle substitution by
8 California consumers has no impact on fuel
9 prices.

10 And we also make the assumption -- I
11 should clarify at this point that some of these
12 assumptions are implied by the model, some of the
13 assumptions are forced onto us by the input data
14 that is available to us. This is an example of
15 one. There is a single growth rate for aviation
16 fuel economy. Remember, my colleague Jesse Gage
17 is going to talk about this growth path, and we
18 are getting that data from EIA. That's the only
19 source that we have at this point. EIA has just
20 one case and so it is forced on us by data.

21 In our commercial light duty travel, we
22 use VMT per vehicle. We are making the
23 assumption that this VMT per vehicle for
24 commercial and light duty travel remains constant
25 over the forecast period, at least that is what

1 we have done in the past, you're going to see if
2 there is a need to change that.

3 We also -- since our commercial vehicle
4 choice model and our household vehicle choice
5 models are separate from each other, there's no
6 bridge between them, we are making the assumption
7 that LDVs do not migrate between commercial and
8 personal market segments. That is, people in the
9 commercial sector are not -- the vehicles are not
10 really moving. We have seen, however, one of the
11 interesting things that we saw, we have seen, is
12 that some of the businesses actually were buying
13 some of the Hybrids from the residential sector
14 during the high prices of 2008 and 2009, so it
15 has happened, it does happen.

16 Another assumption that we make, which is
17 common to all of us, all of the different
18 divisions, is that inflation is the same for all
19 scenarios regardless of economic growth, so we're
20 using money inflation rate.

21 And we are also making the assumption,
22 this is another assumption that is forced onto us
23 by our data, air passengers behave the same
24 whether they travel for business or for personal
25 reasons. Our model accounts for the differences

1 between personal and business travel. We know
2 that they respond differently, but the data that
3 we have available does not make that distinction
4 and we are not going to make arbitrary decisions
5 to allocate it one way or the other.

6 What will 2050 look like? I think the
7 answer will be it depends. There are so many
8 changes between now and 2050 that we cannot
9 really account for -- we cannot reasonably
10 account for all of them. Products are socially
11 constructed. Consumers also participate in this
12 construction of the products. It was a woman who
13 actually invented the windshield wiper. She was
14 sitting in the vehicle, could not see outside, it
15 was raining, she used the stick and a piece of
16 elastic from the window and tried to wipe the
17 window while driving. It was a consumer that did
18 that. A female California teenager actually a
19 month ago, they were giving us the news, invented
20 this little chip for the cell phones to be able
21 to charge her phone quickly, she wanted to take
22 to her friends, she didn't want to wait until the
23 battery charges. She did that. She is a
24 consumer and she did that. So consumers are also
25 participating in this construction of the

1 product, it's not just the manufacturers that are
2 imagining these things, consumers also
3 participate.

4 Producers learn from each other. Thank
5 about all the competition, all the staff that
6 they hire from their competitors, for instance,
7 they bring the knowledge of others to the market.
8 So producers learn from the consumers, from each
9 other, and from their own experience as they keep
10 building more things, as they make more EVs,
11 PHEVs, they learn more and they make better
12 products from their own experience. The scale of
13 their production is going to change and the price
14 of these vehicles are going to change.

15 Consumers learn from each other and from
16 their peers and from the suppliers. When
17 suppliers and manufacturers are putting up
18 commercials, consumers are learning what this EV
19 is good for, and when they are talking to their
20 dealership, they learn from them. But they also
21 learn from each other. They go onto Social
22 Media, they recommend X, Y and Z to each other,
23 they learn, and they have a network and they do
24 that.

25 Over time, markets change, markets

1 themselves change in size and structure. The
2 vehicle ownership model can change from owning a
3 vehicle to just pay-per-use. Zip Cars are one
4 example. Vehicle insurance models can change
5 from primarily fixed rate to one that is a
6 variable rate based on VMT. Progressive is using
7 that. All of these are going to influence VMT,
8 Vehicle Miles Traveled, because if you have to
9 pay more for every mile you travel, then you are
10 more likely to travel less. And more changes in
11 institutions, road, our regulations are going to
12 change, the price and non-price competition,
13 state and spread of knowledge in the fuels, it's
14 a global market, knowledge spreads in the global
15 market. People in different places are making
16 inventions. They are doing things. And methods
17 of converting knowledge into technology also
18 changes.

19 So this is an example. These are a few.
20 We are forecasting 40 years from now -- and these
21 are a few things we didn't know about 40 years
22 ago. So don't hold your breath. We didn't know
23 any of these would exist. Actually, Facebook
24 founder did not exist 40 years ago. And you see
25 that little logo on the right-hand side at the

1 bottom, that didn't exist 40 years ago either,
2 but here we are, and we are thankful for it.
3 Thank you.

4 MS. BAHREINIAN: So I don't have as much
5 time, so I'm going to just go over these quickly.
6 This is a presentation that I have made before,
7 not in the same way, but I have made, so some of
8 you are familiar with it, so I will go over it
9 faster.

10 This is for the California Light Duty
11 Vehicle Survey. Our survey is composed of two
12 phases, one that we call Revealed Preferences
13 Survey, when you reveal your preferences, for
14 instance about vehicle ownership, you tell us how
15 many vehicles you currently own. By telling us
16 that, you are revealing your preferences about
17 vehicle ownership. It is also called a Recruit,
18 so we collect a lot of demographic and economic
19 data and personal data on how many vehicles you
20 own, do you buy new vehicles or old, or used
21 vehicles, etc., etc., there's just too much
22 detail and I can't go into every one of them.

23 Our models, we have two models, or two
24 surveys, actually, one that is for households and
25 the other that is for commercial sector,

1 commercial light duty sector. We use our survey
2 results to update these models. So we re-
3 estimated -- every time we do a survey, we re-
4 estimate those models because those parameters
5 are going to reflect different preferences, or
6 changed preferences of California consumers.
7 This is how it works. We have the commercial and
8 the household surveys, so what we call as
9 California Vehicle Surveys composed of two
10 surveys, one that is commercial, the other one
11 that is household.

12 Both of these surveys have a stated
13 preferences component -- and I'm going to get to
14 it and see what that means -- and a revealed
15 preference, recruit components. So you see the
16 two on the two sides? Those are Revealed
17 Preferences and the one in the middle is the
18 Stated Preferences Survey, which is the second
19 phase of this survey.

20 In the first phase, we ask all those other
21 questions, and then we also ask you, well, if you
22 are going to buy a vehicle, what is it going to
23 be? And they give us something, they give us, X,
24 Y, Z. Then in the second phase of the survey, we
25 are going to give them a number of hypothetical

1 vehicles. Why do we need these hypothetical
2 vehicles? Why do we need these stated
3 preferences? Because, well, stated preferences
4 are going to seek your insight, or seek your
5 preferences under things that are not
6 commercially available in the market. If we want
7 to seek revealed preferences, we can only get
8 information about the vehicles that are currently
9 available commercially on the market. So if you
10 are interested in any vehicles that are not
11 available in the market at the present time, we
12 are going to have to use the stated preferences
13 survey. There are also other methods that are
14 being used by others.

15 These hypothetical vehicles are described
16 and presented to respondents in a set of 12
17 attributes, these are the attributes that we
18 include on each of the choice instruments we have
19 here. We have the vehicle type, the fuel type,
20 which is going to tell us which fuel type it has,
21 we have the vehicle makes and models -- we
22 haven't had that before, so the highlighted areas
23 are the ones we have added this time -- we want
24 to see the number of makes and models in a
25 specific class of vehicles, how is that going to

1 influence purchase behavior. We have the model
2 year, whether it is new or used, or how many
3 years old it is, we have the vehicle price, which
4 is provided to us by our attribute contractor, we
5 have purchase incentives that comes from the
6 practice in California, we have MPG and fuel
7 economy, we have cost per 100 miles. In the last
8 IEPR, there were continuous comments as to why
9 are you not using cost per mile, because we were
10 using annual fuel costs. So this time around, we
11 changed it in response to the comments that were
12 made in the IEPR process. So we have cost per
13 mile, but we have multiplied it by 100 because we
14 thought that maybe too many decimals are going to
15 confuse respondents, and it's going to make it
16 easier so that they can kind of calculate in
17 their own head how much it is going to cost for
18 5,000 miles that they drive, etc.

19 We have refueling station availability,
20 whether they are refueling at home or at work,
21 and one of the things that we do, that is not on
22 this slide, is that we also tell them how many
23 minutes it is going to take to get to the fueling
24 station, so we provide them with that information
25 to see how the number of minutes that it takes to

1 get to a fueling station is going to influence
2 their choices. We have refueling time, how long
3 it takes to refuel, and we have the vehicle
4 range, how many miles you can go on a full tank.
5 We have trunk and cargo space this time, as
6 compared with last time. It's important for the
7 commercial participants, but it is also important
8 for household participants. We have the annual
9 maintenance costs and we are going to see later
10 why we have that. And we also have acceleration
11 at the end here, asking them to choose one, and
12 we are forcing them to choose one.

13 Vehicle and fuel types in the survey, we
14 have a total of 11 vehicle types and 11 fuel
15 types. The table here is not matching the two
16 together, what you need to do is you want to see
17 how many fuel and vehicle types we have. You
18 have to multiply the 11 vehicle types by 11 fuel
19 types, so you are going to get 121 fuel vehicle
20 types.

21 Now, this time around we have added some
22 more fuel types. So Hybrid is something that we
23 have added. Now, this is something that is
24 currently not available in the U.S. market, but
25 it is available in the European market, and it is

1 due to arrive in the U.S. in a couple of years.
2 So we have added that. We have added CNG
3 because, well, we have a lot of natural gas and
4 we want to know, if we give them different CNG
5 choices, how would they respond? And, of course,
6 our Commissioners asked us last time to include
7 Hydrogen, and we have done so.

8 The Incentives and Refueling Options, you
9 can see all of them here. Refueling options
10 would be refueling at home, at work, at charging
11 stations, "fast fills," etc. Incentives are
12 going to cover the range of incentives that we
13 have available for these cars. In the last
14 survey, we also had another incentive that was
15 called Reduced Toll Rate. In our last survey, in
16 our last model, it did not prove to be
17 significant. And so we took it out this time and
18 we limited it to these four categories. Keep in
19 mind, remember, because if you are talking about
20 rebates, some people, what they do is they just
21 apply the rebate to the price and reduce the
22 price, and then see what the consumers are
23 responding to. The problem is that rebates are
24 not received immediately, so we are telling them,
25 "You're going to receive it in approximately six

1 months" to kind of differentiate between a price
2 reduction and a rebate.

3 New for 2012-2013 in the California
4 Vehicle Survey is extensive collaboration and
5 coordination. Our household vehicle survey
6 participants were selected from California
7 Household Travel Survey participants, from those
8 who were going to buy a vehicle, whether they
9 currently had a vehicle, or not, it didn't
10 matter, and were willing to participate in our
11 survey. We have 3,500 plus households selecting
12 from 42,000 plus households that participated and
13 completed California Household Travel Survey.

14 There is extensive collaboration in this
15 effort that should not be underestimated. We
16 designed and executed as a result of this a
17 shorter add-on survey instead of our long
18 Revealed Preferences and Recruit Survey that we
19 had last time, and in order to fill the data
20 gaps. We collaborated and coordinated with
21 Caltrans on survey design, so we integrated the
22 two designs, on execution of survey and on data
23 collection for our household surveys. I'd like
24 to take the opportunity at this point and thank
25 Caltrans for taking the lead in this and for

1 their initiation of the initial conversations
2 about collaboration back in 2008. We have been
3 working together since 2008 and the survey was
4 completed on June 14th of this year.

5 I would also like to thank our own
6 Commissioners and Management because they fully
7 supported our effort, both in terms of funding
8 and staff time.

9 We have also in this survey collaborated
10 extensively with ARB. And our collaboration with
11 ARB has been mostly on the survey design and the
12 survey instrument design and the vehicle
13 attribute values. So we gave all these different
14 attribute values to our consumers on those choice
15 sets. We worked with ARB and we came to an
16 agreement on what the values of those attributes
17 should be.

18 So this is the relationship between
19 Vehicle Survey and the Travel Survey. And these
20 are some key differences in design. CHTS,
21 California Household Travel Survey, is an
22 address-based survey. What that does, it's going
23 to enable us to include cell phone only
24 participants, so we don't have as much bias as
25 ones that are based on landline phones. This

1 time around, we combined the two phases of our
2 survey into one for our online participants. We
3 built an algorithm into the design, into the Web,
4 so that they go in once, they take the survey,
5 and they are complete, they don't have to do it
6 twice.

7 We changed a measurement of refueling
8 station availability, we added those minutes, we
9 added and revised other attributes, we added
10 questions on solar energy, this is resulting from
11 our collaboration, our work with PH&EV Center at
12 UC Davis. Their studies showed that the people
13 who are buying EVs are also the people who have
14 solar panels -- not all of them, but a good
15 percentage of them. To make sure that we are
16 capturing that angle of it, then we added
17 questions on plans of the households to buy solar
18 panels, or their existing solar panels. We also
19 differentiated this time between leased vehicles
20 and the vehicles that have been purchased in the
21 Revealed Preferences Survey data.

22 For the first time, our focus group was
23 conducted in Spanish, so we had one focus group
24 that was conducted in Spanish. And for the first
25 time, our main survey was conducted in both

1 English and Spanish.

2 What I have here, as you can see the
3 source, this is coming from California Household
4 Travel Survey. What it does, it tells you the
5 percentage of households that have zero vehicle,
6 one vehicle, two vehicles, or more. As you can
7 see here, the majority of people, 64 percent,
8 have two or more vehicles. But look at the
9 column on the left side of the first table. You
10 will see trips per household, per person, per
11 day. If you look at that, you would see that the
12 people who don't have vehicles, and those who do
13 have one vehicle, have the same number of trips.
14 But on the other hand, when you have two
15 vehicles, the number of trips are going up. But
16 if you have three or more, the number of trips
17 per vehicle, per day, per person, is going to go
18 actually down. So it is not a linear
19 relationship, you cannot really make an
20 assumption that the more vehicles you have, the
21 more trips you are going to have. It is a non-
22 linear relationship, the relationship is not
23 linear.

24 On the right-hand side, what I'm giving is
25 the reasons for no possession of a vehicle, why

1 is it that you don't have one. In this case,
2 well, they are telling us it is too expensive to
3 buy, you just can't buy it. And look at the
4 third row, it says too expensive to maintain for
5 gas, insurance and repairs. So 33 percent of
6 those who don't have a vehicle, they don't have
7 it because they don't have money, in essence.
8 Other reasons relate to land use and health
9 reasons, etc. Among the other, I should add,
10 there are three percent, I believe, who did not
11 have vehicles for environmental reasons, so there
12 is also that portion of the population. You can
13 see the full result of California Household
14 Travel Survey, they have a lot of interesting
15 data on that.

16 From our focus groups, we have learned a
17 lot of stuff. I can't go through the whole
18 thing, but you have this data and you can read
19 it. What we can say is that people in the Bay
20 Area behave differently. Even the businesses in
21 the Bay Area are using more hybrids. We had some
22 business participants in the San Francisco focus
23 group who came in and they were telling us that
24 they were buying hybrid vehicles specifically
25 because, first of all, it's smaller and they can

1 park it on San Francisco streets better, but
2 also, more importantly, because they were going
3 to save on fuel. Now, these are businesses doing
4 this.

5 We also had another aspect, there were two
6 of the businesses who were realtors, one was a
7 realtor and the other one was a salesman, and
8 they wanted to just buy BMW and Mercedes, they
9 were after style, and you can't really associate
10 that readily with these group, but that's what
11 happened in that area; if you have clients, you
12 want your car to look good.

13 Our commercial focus group are actually
14 more focused on fuel cost, and particularly in
15 the San Francisco area, they switch over to
16 hybrids in order to save fuel, and they are open
17 to alternative fuels. And they also see, some of
18 them in Los Angeles, they see permit and process
19 issues as a barrier to obtain and provide
20 refueling and recharging options at work. So
21 that was something that they noted.

22 Then, as some of you can read -- I'm sorry
23 I have to go through this fast, but if anybody is
24 interested, I can respond to those questions --
25 our focus groups also had an input that was

1 actually, I think, important for a lot of people.
2 Both businesses and households showed little
3 awareness of public policy and incentives --
4 that's important. They suggested -- this is our
5 focus group participants -- they suggested to us
6 to use billboards, social media, talk radio,
7 Internet and media, to communicate public policy
8 and incentives. They also suggested, rather than
9 you telling us what these incentives are, have
10 manufacturers and dealers communicate fuel and
11 vehicle incentives to us. Their current
12 awareness shows that there is definitely a need
13 for education, and we keep finding this over and
14 over in different surveys, they did not want to
15 be guinea pigs.

16 Our 2009 models showed that vehicle price
17 is the most significant, both to households and
18 businesses, so if you really want people to buy
19 things, make the price competitive, that's the
20 first thing. Households in San Francisco have
21 higher preferences for Hybrids and EVs; that's
22 not a surprise. Households in Los Angeles have
23 higher preferences for sports cars. Tax credit
24 was significant to all households. And all
25 incentives, except reduced tolls, were

1 significant to households with more than one
2 vehicle. So it seems like tax credit is really
3 the winner here.

4 Agriculture, manufacturing, construction,
5 and utilities industries prefer diesel. All
6 industry groups have higher preferences for
7 standard trucks, followed by compact trucks,
8 SUVs, and vans. You see, these are all big cars.
9 Interestingly enough, what we didn't expect was
10 that HOV lane use was the only significant
11 incentive for businesses, and it makes sense
12 because, well, time is money for business, and
13 HOV saves them time.

14 I have to quickly go over this. I just
15 wanted to also show some of the complications in
16 defining what a household is. A household is
17 defined by Census and everybody meets a standard
18 practice composed of the number of people
19 occupying a house and sharing a kitchen. As you
20 know, many of you know, during the recession a
21 lot of the households, a lot of the family
22 members huddled together into one house, so if
23 you really define household in this way, what
24 that means is the number of households have
25 declined during the recession, that's what it

1 means. Now, what do we do with these things?
2 Well, we have identified for our models, for fuel
3 consumption there are four factors that are
4 important, that we include in our equation:
5 household size, number employed, household
6 income, and number of vehicles. Right? So what
7 we do, we take all of the California households,
8 the many millions of households that we have in
9 California, we can't run them each individually,
10 we have to compose them into what we call
11 Synthetic Households, and this is how we are
12 filtering everybody through these funnels and we
13 are creating our 362 Synthetic Households. That
14 is going to enable us to forecast what their
15 numbers are going to be in the future, and then
16 we make the assumption, the implicit assumption
17 here is that all of the people in the synthetic
18 households have the same set of preferences.

19 Next steps. Our survey is currently in
20 progress, we have not yet completed the Household
21 Survey, but we soon will be, we have good numbers
22 right now. We are evaluating a number of
23 modeling options, so what we want to do, the
24 integrated travel and vehicle survey, the work
25 that we did with Caltrans is unprecedented, it's

1 a pioneering work, there has never been a travel
2 survey that has been integrated with a vehicle
3 survey. What that means is that we have both
4 detailed travel data and vehicle preferences data
5 for the same households -- not for different
6 households, some of them in 2010, some of them in
7 2006, some in 2013 -- all of them in the same
8 year for the same group of households, residing
9 in the same places. This has actually magnified
10 our ability to create better models. It's not
11 going to be part of the 2013, but we are looking
12 into ways -- into different options of using
13 models that truly integrate the travel and
14 vehicle choice. In other words, we are going to
15 convert those from separate models into one
16 model, and call it Vehicle Choice and Utilization
17 Model. And we are now working with UC Davis in
18 order to examine different options that we could
19 have for 2015 and beyond. Any questions?

20 CHAIRMAN WEISENMILLER: Yeah. Do you get
21 any of the high speed rail market surveys? And
22 how does high speed rail fit into our forecast?

23 MS. BAHREINIAN: Our previous forecast did
24 not include high speed rail, and this time,
25 because our models do not include high speed rail

1 in the existing models, for the future models we
2 will, but for the existing models we don't. And
3 so we are going to have to do some kind of post-
4 processing in order to get numbers for high speed
5 real projections; that's the only thing we can do
6 at this point. And our models have to calibrate
7 to, say, 2011, but high speed rail is not there
8 yet, it's not going to be there until 2017, so
9 whatever we do is going to be problematic. But
10 we're going to do something, we are going to make
11 some effort using some kind of post-processing to
12 account for that.

13 CHAIRMAN WEISENMILLER: Yeah, and I would
14 just encourage you to reach out to the High Speed
15 Rail Authority so we can build off of the
16 analysis they have done.

17 MS. BAHRAINIAN: Sure. Any other
18 questions?

19 COMMISSIONER MCALLISTER: I just wanted to
20 understand a little bit more your sample and sort
21 of who were in those focus groups that you did.
22 So did you make sure to sort of include owners of
23 all the different kinds of technologies in that
24 and sort of drill down into their sort of group-
25 wise behavior issues, you know, how they chose

1 their cars and how they use their cars?

2 MS. BAHRAINIAN: We tried to include them,
3 but for us the most important factor was whether
4 or not these are going to buy a vehicle in the
5 future, that was the fundamental criteria that we
6 used, and then keep in mind one of the things
7 that we also wanted to alert everybody is just
8 don't use all of those focus group results that I
9 have said at its face value because those are
10 just focus groups composed of 10 people in each
11 group. We had six groups in Northern California
12 in San Francisco, in Sacramento, and in Los
13 Angeles, they included both businesses and
14 households. But there were only a few people in
15 those focus groups. So we just wanted to kind of
16 test the instrument and see how the instrument
17 looks to them, whether it is clear, whether they
18 understand, whether they think -- one of the
19 things that we learned from them is that, you
20 know, in our past survey what we had in terms of
21 fuel availability, fueling station availability,
22 was like one in 50 stations, or one in 20
23 stations. We kind of tossed that to them and
24 said, well, how does that sound? They didn't
25 like it because, well, how could you judge one in

1 50, what does that mean to me? So what we asked
2 them, all right, what is it that matters to you?
3 And they said, "Well, how many minutes does it
4 take me to get to the fueling station?" And
5 hence we have added that element to it.

6 COMMISSIONER MCALLISTER: Okay, yeah. I
7 mean, I think it's understood that focus groups
8 don't produce sort of statistically meaningful
9 results --

10 MS. BAHRAINIAN: Yes, yes.

11 COMMISSIONER MCALLISTER: -- and that's
12 fine. I guess I'm interest --

13 MS. BAHRAINIAN: And for others I was just
14 mentioning.

15 COMMISSIONER MCALLISTER: -- yeah, so for
16 the modeling, I can see how it wouldn't be
17 completely relevant and I think moving forward
18 and sort of thinking about market transformation
19 and policies to promote it, you definitely want
20 to be a little bit more in ahead of the people
21 who are actually leading the charge to adopt some
22 of these vehicles, and so I think there is some
23 work at UC Davis and other places about that sort
24 of behavior of the adopters, themselves.

25 I guess one other question I would have,

1 so you talked about the Caltrans work, which I
2 think is great, and is that related in any way to
3 the Transit Agency Survey? And I wanted to get a
4 little bit of a sense for what the relationship
5 between this work and the RTOs is, say the --
6 regionally in how relevant this is, and is there
7 a resource being developed here that we could
8 push to them to help them in their regional
9 planning?

10 MS. BAHRAINIAN: I should say that one
11 component of the travel survey was what was
12 called Travel Diary, and in that Travel Diary
13 they were inquired about if they have used
14 transit, did they use transit subsidies, how many
15 times did they use it, in one day did they use it
16 for the whole day, or did they use it for just
17 part of the day. Did they use it for their work,
18 or did they use it for other activities, too?

19 So there was an extensive transit
20 component and one of the -- I should also add, in
21 addition to CEC that was one of the partners,
22 there were a number of MPOs that participated in
23 this collaborative effort, and one of those MPOs
24 actually had an onboard transit survey that was
25 added onto it, just like ours was, and they also

1 added another component that was purely focused
2 on onboard transit survey.

3 In response to your earlier question, I
4 should also say that -- a lot of people have
5 forgotten about it -- but as part of our efforts,
6 we also added -- CEC added -- funding to Caltrans
7 to conduct what is called a GPS OBD augmented
8 vehicle survey. What we did, we paid for OBD
9 devices and GPS devices to be loaded onto
10 people's vehicle so that we can see how their
11 driving behavior is, we can have data to measure
12 fuel economy, and do a better job of measuring
13 fuel economy. And CEC's contribution to that,
14 because it was part of the overall survey, CEC's
15 funding was specifically focused on renewable and
16 alternative fuel vehicles. So as a result of our
17 funding, we have an increased number of
18 participants in this GPS OBD Survey that have
19 renewable fuels vehicle, and the data came from
20 our own DMV data and we sampled from the
21 population of the people who currently own EVs,
22 PHEVs, and other alternative renewable fuels.

23 COMMISSIONER MCALLISTER: That's great.
24 That's going to be a great resource. I hope we
25 can leverage that to do some learning and figure

1 out -- sort of shape our overall suite of
2 transportation policies going forward.

3 I would just point out, SANDAG is the
4 transportation planning organization and the MPO
5 and I think that gives them kind of a special
6 case because they do marshal a lot of funds and
7 work very closely with Caltrans, and I think in a
8 case where the transportation planning is being
9 done, well, just those organizations really -- it
10 could be a bidirectional flow of information and
11 work that could really help on both ends, and so
12 would encourage that. And I know you're doing a
13 lot of that already.

14 MS. BAHREINIAN: Actually SANDAG, SCAG,
15 Southern California Association of Government,
16 SACOG, MTC, all of these were participating in a
17 survey, everybody participated in the design, and
18 they also had participants from SANDAG, as well.

19 COMMISSIONER SCOTT: I had a couple
20 questions also. One was on the survey that you
21 did, the survey instrument.

22 MS. BAHREINIAN: Yes.

23 COMMISSIONER SCOTT: And I noticed that
24 you had one model available of battery electric
25 vehicles and I was just wondering why you picked

1 one, I know that there are several options out
2 there.

3 MS. BAHREINIAN: Well, the way we do the
4 survey is that we give them eight of these -- the
5 sheet that you see in front of you is just one of
6 the eight sheets that they will see, one of what
7 we call "choice sets." So in the next choice
8 set, in other choice sets, what we do is we
9 change this from one to two to three to four, to
10 whatever we have decided, and then we see if they
11 are going to respond differently.

12 COMMISSIONER SCOTT: Thank you for that.
13 And then the other question I had was actually
14 from your first presentation. And it was an
15 assumption that the commercial vehicle miles
16 traveled was going to remain flat across out to
17 2050, and I know reducing vehicle miles traveled
18 is a good strategy for reducing emissions, but
19 typically it seems like vehicle miles traveled go
20 up, and so I was wondering why you made that
21 choice there.

22 MS. BAHREINIAN: It's just in the absence
23 of any other projections, that's the only reason,
24 otherwise there is really no good reason to make
25 that assumption. But we don't have any good

1 source for a protection of commercial vehicle
2 miles -- light duty vehicle miles traveled.
3 That's why we are doing it. If anybody else has
4 any other source, we are all ears, tell us. Any
5 other questions?

6 COMMISSIONER MCALLISTER: I think we're
7 good. Thank you very much.

8 MR. EGGERS: Good morning, Commissioners.
9 My name is Ryan Eggers. I'm an Energy Commission
10 Specialist in the Transportation Energy Office
11 and I'm here to present our Proposed Crude Oil
12 Prices and Transportation Fuel Price Cases for
13 the upcoming 2013 IEPR.

14 Just a recap of what we discussed back in
15 February, the process by which staff has chosen
16 to go about making these different forecasts is
17 to first assess the different crude oil price
18 forecasts that were out there in the industry.
19 After looking at all of these different crude oil
20 prices which we presented to you back in
21 February, Staff chose to use the EIA's Annual
22 Energy Outlook 2013 Price Projections as having
23 three cases that best fit the Energy Commission's
24 forecasting needs to this upcoming IEPR. We then
25 told you that we intended to use historical

1 analysis of the difference between Refiner
2 Acquisition cost, which is another word for crude
3 oil prices, and the different petroleum retail
4 fuel price pre-tax price points in order to come
5 up with some sort of margin to add to these
6 different crude oil prices in order to take it to
7 a its pretax retail level.

8 We also consulted with other offices
9 within the Energy Commission on prices for
10 natural gas and Hydrogen, as well as electricity
11 rates for EVs. We also talked to outside experts
12 from the Commission in order to get advice on
13 different retail fuel prices, especially for
14 alternative fuel prices, and these are most
15 noticeably shown in the Hydrogen fuel price
16 points.

17 So moving on to our Refiner Acquisition
18 Cost Cases, these came from the EIA and they all
19 started roughly about \$100 a barrel of oil in
20 2012, inflation adjusted dollars, and the case is
21 a high case, we do have a near term quick rise in
22 crude oil prices, and they finish off at just
23 under \$300 a barrel of oil in 2050.

24 In the reference case, we again start at
25 that \$100 a barrel of oil price point, and then

1 it gradually increases to just under \$200 a
2 barrel of oil in 2050, and then in the low case
3 we have a near term drop in crude oil prices,
4 roughly in the \$70 a barrel of oil area, and then
5 that price point is kind of maintained until the
6 end of the forecast out into 2050, finishing off
7 just under \$75 a barrel of oil.

8 As you can see below, there is a table of
9 the actual price points of these different
10 forecasts, inflation adjusted in 2012 dollars
11 that you and the audience can view at your
12 leisure.

13 Just looking at these different proposed
14 refiner acquisition cost cases and compared to
15 natural gas price cases produced by the
16 Electricity Analysis Office, what you quickly
17 notice is that our price cases are much more
18 widely varied than those being produced by the
19 Natural Gas Office or the Natural Gas Unit. And
20 that's not to say that the spread in natural gas
21 prices are inappropriate in any way, it just
22 shows you how much these two markets have changed
23 over the last five or six years.

24 Previously, these two different markets
25 were at some level closely linked with rising and

1 falling in sort of the same sort of manner, but
2 with the increased use of hydraulic fracturing in
3 the natural gas market, there's been a glut of
4 natural gas supply in the North American market,
5 helping to depress natural gas prices, thus they
6 become less responsive to demand. This is not
7 the case in the crude oil market, where prices
8 for crude oil here in California are still very
9 much linked to the world crude oil market. And
10 because of that, things such as geopolitical
11 events, world supply demand fundamentals, and the
12 increased development of emerging economies and
13 the added demand that those economies would place
14 on the demand for crude oil, have a great
15 influence on different crude oil price cases, and
16 thus you have much more variation in future price
17 points for crude oil.

18 That being said, now that we have some
19 crude oil prices to work with, the next process
20 or the next step that staff goes through in
21 creating our retail price forecasts is first to
22 derive from retail prices for the three primary
23 fuels derived from crude oil. And these would be
24 gasoline, diesel and jet fuel prices. And as I
25 mentioned before, we used historic analysis of

1 the difference between Refiner Acquisition Costs
2 and pre-tax retail prices for both gasoline,
3 diesel and jet fuel, and we calculated those
4 margins at different times and then used an
5 average of certain time periods in order to come
6 up with margins for the three different cases.
7 After we come up with those different margins, we
8 then add the proper California and Federal tax
9 fees to the end of those prices in order to
10 generate a final price for gasoline, diesel, and
11 jet fuel.

12 A quick note: gasoline and diesel taxes
13 have changed in recent years. Back in 2010, the
14 excise tax for gasoline was increased, whereas
15 the excise tax at the state level for diesel was
16 decreased in 2011, and I'll show you what those
17 new values are, a few slides from now.

18 There are some assumptions we do make in
19 doing these particular forecasts, the first in
20 real terms, we do keep the margins for these
21 particular fuels constant in 2012 dollars
22 throughout the entire forecast. That's not to
23 say that they wouldn't be growing nominally, it's
24 just any sort of growth that would occur would be
25 occurring from inflation pressures, and I'll show

1 you why we did that on the next slide.

2 We also made the same decision as far as
3 excise taxes and fees, and the reason for this
4 is, even though history shows us that these
5 excise taxes don't change very often, most of the
6 transportation infrastructure both in California
7 and at the U.S. level are paid for through these
8 excise taxes, and thus when you factor in
9 inflation, their relative value seems to erode
10 over time. Keeping them real in constant dollars
11 increases these values due to inflation pressure,
12 and thus models in the need to raise these taxes
13 over time in order to help pay for those
14 infrastructure improvements.

15 We are also assuming that current gasoline
16 and diesel formulations remain constant
17 throughout the entirety of the projection. We
18 are aware that there is talk of E15 entering into
19 the market, but there are some legal insurance
20 and logistics difficulties in going to that E15
21 blend. And until those difficulties are worked
22 out, we have just chosen to keep the current
23 gasoline and diesel formulations constant through
24 our entire forecast.

25 We have also included in these prices both

1 carbon prices and, in the future, once we have
2 some sort of adder for the Low Carbon Fuel
3 Standard, we'll be putting those in, as well, at
4 this time, we don't have that. That being said,
5 we are using the same carbon price forecast
6 produced by the Electricity Analysis Office and
7 we are making an assumption that 100 percent of
8 that carbon price is being passed through to the
9 consumers of these different fuels. That being
10 said, if any stakeholders have any thoughts or
11 comments, or even the Commissioners have any
12 thoughts or comments on this particular subject,
13 we would be interested in hearing those.

14 Now, back to the retail margins. One of
15 the reasons why we have kept gasoline, diesel and
16 jet fuel margins constant through time is, as you
17 see here by the bars, these are the margins for
18 these different fuels at different points in time
19 from 2000 to 2012. The green line you see on
20 this particular graph is Refiner Acquisition Cost
21 or the price of crude oil and, as you quickly
22 notice, margins for both gasoline and diesel have
23 sort of stayed within the \$.70 to \$.90 range,
24 sometimes getting above \$1.00 in certain cases.
25 But for the most part, in comparison to the

1 increases in crude oil, they remain fairly
2 constant once we adjust for inflation. Crude oil
3 during that time started off at just under \$1.00
4 per gallon in 2000, then rose to just under \$2.50
5 a gallon in 2008 before dropping in 2009. Now,
6 in 2011 it's back up to \$2.50. And as an
7 economist, my natural inclination is to put these
8 sort of variables into some sort of regression
9 formula, and when you do that, you find that
10 roughly about 95 to 99 percent of all the
11 variation in retail fuel prices comes from the
12 price of crude oil, thus we've made the decision
13 to keep the margins, which is a much smaller
14 percentage of the variation in these retail
15 prices constant for our forecasting purposes.

16 So here are the margins we generated. In
17 the case of all three of these fuels, we use the
18 same historic averages in order to create these
19 different margins. In the case of the reference,
20 it was a 2003 to 2011 time period which generated
21 the reference case margins for both gasoline,
22 diesel, and jet fuel. And in the high case, it
23 was a time period between 2003 and 2008, which
24 gave us our high case margins. In the low case,
25 it was an average margin value between 2009 and

1 2011, which generated our low case margins.

2 As I mentioned earlier, after adding the
3 carbon price forecast into these calculations, we
4 then add in the proper Federal and State Excise
5 Taxes. In the case of gasoline, the Federal
6 excise tax rate is 18.4 cents a gallon, then
7 there is a \$.36 State Excise Tax which rose from
8 \$.18 back in 2010. The sales tax on gasoline was
9 then lowered to roughly 3.25 percent, adding all
10 that in along with a \$.02 underground storage fee
11 gets us to our final retail price for gasoline.

12 In the case of diesel, the Federal Excise
13 Tax is a little bit bigger, it is 24.4 cents.
14 The State Excise Tax in 2011 was lowered to
15 roughly \$.10 with a State sales tax of 10.44
16 percent added to get to our final diesel price.
17 Also of note, the \$.02 underground storage tank
18 fee was added into that calculation, as well.

19 Our jet fuel numbers are untaxed, and the
20 main reason for that is common carrier jet fuel
21 is tax exempt per Federal law, thus we don't put
22 in any sort of tax on our jet fuel numbers.

23 So to see the gasoline forecast that
24 results from this methodology, what you see is
25 all of our prices in 2013 in inflation adjusted

1 2012 dollars started roughly \$4.00 a gallon.
2 Looking at the solid unbroken lines, in the case
3 of the high case, which is the red line here, it
4 quickly rises to roughly about \$5.50, and then
5 continues to rise matching the rise in crude oil
6 prices, all the way to roughly about \$10.00 a
7 gallon in 2050. In the case of the reference
8 case, the near term growth is not as great, and
9 thus you have a much more gradual rise in crude
10 oil prices, resulting in a 2050 price of roughly
11 \$6.00 a gallon, in the low case, again, matching
12 the crude oil prices, we have a decrease in the
13 gasoline prices down to around the \$3.50 area
14 which has been maintained through the entirety of
15 the forecast.

16 Now, all three of those forecasts are in
17 inflation adjusted dollars, which doesn't account
18 for increases in inflation over time; instead,
19 the prices at the pump that most people would see
20 would have inflation factored in. And when we do
21 that calculation using a CPI forecast given to us
22 by the Demand Analysis Office, what we see is
23 that in the high case we have a price point of
24 \$4.00 a gallon starting in 2013, and then on the
25 price point that people would see out in 2050 due

1 to inflation would be closer to \$22.00 a gasoline
2 gallon. In the reference case, again, we have
3 started that \$4.00 a gallon level and then it
4 would rise to \$16.00 a gallon. In the low case,
5 you would never have that decrease in gasoline
6 prices, instead you would have a little bit of an
7 oscillation in the early years, and then the
8 \$4.00 gallon level would rise all the way up to
9 \$8.00 gallon in the low case.

10 Looking at diesel and jet fuel prices,
11 because the margins are so similar for diesel and
12 gasoline, much of the change in the diesel prices
13 are similar to those seen in the gasoline prices.
14 That being said, the jet fuel prices, because
15 they have that lower margin, as you saw a couple
16 slides ago, and because they in fact started at a
17 much lower level, instead the price of jet fuel
18 starts at just under \$3.00 gallon, and in the
19 high case rises to just above \$7.00 gallon in
20 2050. In the case of the reference case, again,
21 this pattern of price growth matches what we see
22 in the crude oil prices, rising to just above
23 \$5.00 gallon in the reference case in 2050, and
24 then in the low case we have a deep decrease in
25 jet fuel prices from just under \$3.00 gallon down

1 to the \$2.00 gallon area, where that price point
2 is maintained all the way until 2050.

3 After calculating the retail prices for
4 the three fuels that are derived mainly from
5 crude oil, we have three other prices that seem
6 to be linked on a retail level to the price of
7 crude oil, these would be E-85, B5, and Propane.

8 Starting with B5, since B5 is a perfect
9 substitute for diesel, and our limited historic
10 information tells us that, on average, it tends
11 to be priced the same price point as diesel, in
12 our forecast we have chosen to price B5 as the
13 same price as diesel in our forecasting
14 methodology.

15 Moving on to Propane, Propane is a derived
16 fuel from both crude oil extraction and natural
17 gas extraction. That being said, the limited
18 historical information we have on retail Propane
19 seems to indicate it's a little bit more closely
20 linked to crude oil. And in order to get to our
21 final Propane retail numbers, we first multiply
22 the crude oil prices by 84 percent in the case of
23 the high end reference case, to get us to a
24 propane gallon wholesale price. In the low case,
25 we multiply the crude oil price by 73 percent in

1 order to get to that wholesale price. In all
2 three cases, we then add a \$.58 retail margin to
3 that particular price in order to get it to a
4 pre-tax Propane gallon price. Excise taxes and
5 then sales taxes are then added in order to get
6 it to its final dispensed transportation retail
7 price.

8 In the case of E-85, historic information
9 tells us that sometimes it's related to the crude
10 oil prices, more specifically to gasoline prices.
11 Other times it seems to be more linked to
12 commodity prices, or the commodity price for
13 ethanol. But because at the retail level the
14 users of E-85 flex fuel vehicle owners are
15 indifferent between both gasoline and E-85, we
16 have decided for our price projection methodology
17 to just price E-85 at the same energy content
18 price equivalency level as that of gasoline. And
19 in order to get to that particular price, you
20 basically divide the final gasoline price with
21 tax by 1.37 in order to get to the E-85 energy
22 equivalent price.

23 The resulting price is based on this
24 methodology. As you can see, the B5 price is
25 perfectly overlapped with what would be the

1 diesel prices. But because of this forecasting
2 methodology, both the Propane and E-85 prices
3 start at a price level more equivalent to what we
4 saw for jet fuel. Both start at that \$3.00
5 gallon, and that's for native unit level, and in
6 the low case, both of these, both the Propane and
7 E-85 forecasts, sort of overlap each other at
8 roughly the \$2.50 area.

9 In the reference case, both of these
10 forecasts rise, both the E-85 and Propane rise
11 from \$3.00 gallon to \$5.00 gallon in the case of
12 the E-85, and a little bit under \$6.00 in the
13 case of the Propane gallon. In the high case,
14 once again, matching the rise we saw in crude oil
15 prices, we have E-85 increasing to roughly about
16 \$7.00 a gallon in inflation adjusted dollars
17 where the price of Propane rises to roughly \$8.00
18 a gallon in 2050 in inflation adjusted dollars.

19 That concludes the six fuels that are
20 related to crude oil prices within our forecast.
21 The next three prices are tied to natural gas
22 forecasts done by our Electricity Analysis
23 Office. We are proposing to use the same
24 methodology we used in both the 2009 IEPR, as
25 well as the 2011 IEPR and the methodology is very

1 similar to what you saw used for gasoline and
2 diesel, where we have that base commodity price
3 and then add a given margin to that price to
4 bring it to a pre-tax level.

5 In the case of CNG, we are using the
6 California PG&E Hub prices provided to us by the
7 Natural Gas Unit in the Electricity Analysis
8 Office; in the case of the reference case, we
9 convert the Hub price into a therm price, and
10 then add a \$1.32 per therm margin to the
11 reference price. In the case of the high, it's a
12 \$1.45 margin we add to the natural gas price.
13 And in the case of the low, it's a \$1.13 margin
14 we add to the low case per therm forecast. We
15 then convert these different forecasts into their
16 GTE equivalency price, and then we add an 18.4
17 GTE tax for Federal road excises to that price,
18 and then an 8.25 California sales tax is added to
19 that particular price.

20 In the case of electricity, a lot of the
21 feedback we got from different stakeholders is
22 that they did not want to penalize electric
23 vehicle users for higher rates that their
24 electric vehicles might incur from their use,
25 thus we have just made the decision to use the

1 GDE conversion of the Demand Analysis Office's
2 retail price projections, and we're just going to
3 put those into our transportation models as the
4 price of electricity for electric vehicles.

5 Finally, in the case of Hydrogen, Hydrogen
6 currently in the United States is produced mainly
7 from natural gas, thus we've made the decision to
8 link it to natural gas prices from the
9 Electricity Analysis Office. We'll be using the
10 same PG&E Hub price cases that we used for CNG.
11 In this particular case, we have two different
12 methodologies we use, one methodology we use for
13 both the low in the reference case, and this
14 comes from actually a 2012 EIA study, not a 2009
15 EIA study, it was based on 2009 data, but it
16 comes from the EIA. And in that study, we were
17 able to tease out different margins for the two
18 different cases. In the case of the Hydrogen
19 reference case, we are using a \$2.46 per kilogram
20 margin to add to our Hub price in order to get it
21 up to its pre-tax kilogram price level. And in
22 the low case, we're adding a \$2.26 margin. But
23 before that happens, we multiply the cubic foot
24 Hub price by .39 in order to turn the natural gas
25 into a wholesale Hydrogen per kilogram level, and

1 so once that calculation occurs, then we add the
2 margins, and then we add an 8.25 percent
3 California sales tax to bring it up to its final
4 retail level.

5 In the high case, we're utilizing the same
6 methodology we used back in 2009 and 2011, this
7 methodology starts off as adding a .24 percent
8 reforming adder cost to the Hub price. We then
9 add a \$3.06 GGE margin to that particular cost in
10 order to take it to its pre-tax retail level, and
11 then we add sales tax to get it to its final
12 Hydrogen price.

13 These different methodologies result in
14 these particular forecasts. What we see here is,
15 because of the relatively low natural gas prices,
16 CNG prices in all three cases are less expensive
17 than their gasoline counterpart. In the case of
18 the high case, Hydrogen starts off as the more
19 expensive option on a GGE basis, earlier in the
20 forecast, and then this dynamic sort of changes
21 in 2020 where then Hydrogen becomes the least
22 expensive option on a GGE basis for the rest of
23 the forecast.

24 In the case of the reference case, for
25 much of the forecast Hydrogen is more expensive

1 than gasoline, but then in 2040, this
2 relationship changes where Hydrogen then becomes
3 less expensive than gasoline on a GGE basis for
4 the rest of the forecast.

5 In the case of the low case, because of
6 the low crude oil prices, the price of gasoline
7 is always less expensive than Hydrogen in this
8 particular case, with a difference of around
9 \$2.00 a GGE out in 2050 occurring at the end of
10 the forecast.

11 In the case of electricity, electricity
12 prices within using this same methodology and
13 once we turn the demand analysis forecast into
14 GGE levels, in every case electricity is always
15 more expensive than gasoline. In the case of the
16 high, the difference is very small, close to 20
17 to 30 cents, but as we move down into the
18 reference and low case, the gap becomes bigger
19 and bigger, the difference becomes roughly about
20 \$2.00 a GGE in 2050 in the case of the two
21 reference cases, and in 2015 the case is low,
22 it's closer to about \$4.00 a gasoline gallon.

23 Now that being said, all the calculations
24 I've presented to you do not account for the
25 efficiency of the vehicles in any way, shape or

1 form. These would just be energy content similar
2 basis for the most part. That being said, as
3 Electric Vehicle advocates would be quick to
4 point out, if we were to use, say, the EIA 2013
5 Annual Energy Outlook miles per gasoline gallon
6 equivalent projections for new vehicle forecasts
7 -- in this particular case it would be the
8 compact vehicle forecast -- we find that Electric
9 Vehicles tend to be closer to four to three times
10 more efficient than their gasoline counterparts.
11 And once we add that into our calculation, we
12 find on a cost per mile basis, many of these
13 different relationships tend to change.

14 The most noticeable relationship to change
15 if we were to add into the efficiency of the
16 model is the difference between electric prices
17 and gasoline prices on a cost per mile basis.
18 Before, on the GGE basis, Electric Vehicles were
19 always more expensive to drive as far as energy
20 content, but when we factor in the efficiency of
21 the vehicle, now electric vehicles in all three
22 cases become a more efficient vehicle to drive on
23 a cost per mile basis. The same sort of swap
24 occurs for Hydrogen where, before in the high
25 case, in the near term, it was more expensive

1 than gasoline; now, once accounting for the
2 efficiency of the Hydrogen vehicle in the high
3 case, it's always less expensive on a cost per
4 mile basis to drive a Hydrogen vehicle, as
5 opposed to a gasoline vehicle, and this would be
6 for compact vehicles specifically.

7 The same sort of swap happens in the low
8 case, or in the reference case where for much of
9 the forecast on a GGE basis, Hydrogen was more
10 expensive than gasoline. Now, once we account
11 for the efficiency of the vehicle, our cost per
12 mile basis in the reference case, Hydrogen will
13 always be less expensive to drive than its
14 gasoline counterpart.

15 Now, also the same sort of swap sort of
16 happens in the low case, as well, where in the
17 near term Hydrogen vehicles are less expensive to
18 drive once accounting for the efficiency of the
19 vehicle in the low case. Then in about 2020 this
20 relationship changes as crude oil prices drop,
21 and the efficiency of gasoline vehicles in this
22 particular forecast improve. Then towards the
23 2020 to 2040 timeframe, gasoline vehicles become
24 more efficient in the low crude oil price case to
25 drive, then, their Hydrogen counterparts.

1 So taking this cost per mile basis
2 calculation into mind, I have two graphs here,
3 one showing a retail or a GGE basis of our
4 different price forecasts, along with what their
5 cost per mile basis counterparts would be if we
6 were to use the efficiency values of compact
7 vehicles found in that EIA forecast.

8 Our retail basis and our reference case,
9 electric vehicles on a GGE basis, our electricity
10 would be always more expensive than gasoline,
11 followed by transportation Hydrogen would be the
12 next most expensive option in the near term than
13 later in the forecast, both diesel and gasoline
14 overtake the Hydrogen price, becoming the more
15 expensive option on a GGE basis in order to
16 drive.

17 The crude oil-based alternative fuels come
18 next and they're all very closely lumped together
19 within our forecast, and then CNG because of
20 those low natural gas prices are the least
21 expensive per GGE option as far as fueling. Once
22 we account for cost per mile, now gasoline is the
23 most expensive with diesel being a very close
24 second, especially towards the end of the
25 forecast.

1 Hydrogen is the next best option as part
2 of this drive, but because of the relatively
3 decent efficiency values for transportation
4 natural gas, compressed natural gas, it is the
5 second most efficiency vehicle to drive as far as
6 using these particular price forecasts,
7 electricity being the most efficiency to use.

8 We see the same sort of similar results in
9 our high energy price forecast. The only little
10 caveat here is diesel is the most expensive fuel
11 on a GGE basis in our high price case on a retail
12 basis. Hydrogen in both hydrogen and natural gas
13 have relatively flat values, mainly due to the
14 natural gas forecasts we are currently using
15 with, again, our alternative fuel prices that are
16 linked to crude oil falling somewhere in between.
17 That being said, in our high price case, because
18 of those high fuel prices, gasoline and diesel on
19 a cost per mile basis are the most expensive
20 vehicles to drive in this particular case with
21 electricity once again being the least cost
22 alternative in our high price case.

23 Finally, in our low price case, again,
24 electricity, the most expensive option, with now
25 the crude oil derived alternative fuels being our

1 lowest option. Gasoline and diesel fall sort of
2 in the middle of these different price bands as
3 far as this particular price case. But, because
4 of those good efficiency values, once we go to
5 the cost per mile basis, electric vehicles are
6 the most efficient to drive, somewhere in the
7 three to four cent a mile basis. Hydrogen now in
8 this particular case, towards the end of the
9 forecast, would be the most expensive option to
10 drive.

11 The finally three slides I don't plan on
12 presenting, these are just the reference price
13 cases that we intend on putting into the system,
14 they're both in native unit, or GGE unit, whether
15 they're specified, and then we have a reference
16 price table as well as a high price table and a
17 low price table.

18 At this time, I would like to open it up
19 to questions for the dais, and then to the
20 audience as a whole.

21 COMMISSIONER SCOTT: Hi. I had a question
22 about the very -- about the third slide that had
23 the low price case for imported crude oil, kind
24 of really steady all the way out for 50 years,
25 and I was wondering just a little bit more about

1 how you came to the conclusions that put that to
2 get --

3 MR. EGGERS: Well, these price cases come
4 directly from the EIA, and what's driving this
5 particular price case is low world demand in this
6 case. When I looked at all the different supply
7 scenarios for these three different cases, there
8 wasn't a lot of change, especially here for the
9 North American market. There's not some sort of
10 fracking revolution that we're seeing worldwide
11 that's depressing that price, it's really
12 emerging markets not coming into play and really
13 forcing up demand, and thus the price of crude
14 oil in that particular case.

15 COMMISSIONER SCOTT: Thank you.

16 COMMISSIONER MCALLISTER: So I guess I'm
17 wondering, 2050, boy, looking at even six months
18 for some of this stuff is difficult, and 2050 is
19 a long way off. So I guess I'm wondering where
20 sort of functionally what the cutoff date
21 decision looked like, you know, how did you
22 decide to make it 2050 and not 2030 or some other
23 year.

24 MR. EGGERS: Well, I didn't actually make
25 that decision, the decision was made at a higher

1 level than me that we were going to compare our
2 work, or our forecast to more --

3 COMMISSIONER MCALLISTER: I'm not saying
4 there's a fundamental problem with that, I'm just
5 wondering.

6 MR. EGGERS: Yeah, 2050 was more of a
7 necessity to meet. That being said, the EIA's
8 forecasts only go up to roughly about 2040. I
9 did use some linear extraction techniques to get
10 this out to 2050 and it's basically based off a
11 five-year compound average growth rate for the
12 last couple of years of each forecast in order to
13 get it out to that location. But it was really
14 something that was kind of imposed upon me from
15 upper Management that we wanted to go out that
16 far.

17 COMMISSIONER MCALLISTER: Okay, so, yeah,
18 I don't remember making that decision, but maybe
19 somebody else did. But, really, it's almost like
20 a self-preservation, right? You just get more
21 wrong the further out you go, so --

22 MR. EGGERS: I agree with that in --

23 COMMISSIONER MCALLISTER: But this is an
24 incredibly difficult -- nobody has the crystal
25 ball and it's a difficult thing to do, just

1 fundamentally, so I'm sympathetic. On the
2 operating costs chart, I just noticed, I mean,
3 it's obvious from it that obviously both the kind
4 of mid-range prices are quite different, well, at
5 least certainly electricity is lower, and then
6 the range for the fossil cases is much wider than
7 for the electricity and the hydrogen. And I
8 guess I just want to confirm, is that essentially
9 both of them are -- I mean, the electricity
10 presumably is the forecast for the electricity
11 forecast, and then natural gas is driving the
12 hydrogen cases?

13 MR. EGGERS: Precisely. That being said,
14 both of these were the latest versions I had of
15 those two forecasts, both are looking to be
16 revised by both the Demand Analysis Office and
17 the Electricity Analysis Office. But in the case
18 of hydrogen, yes, it's being driven by that
19 relatively narrow price band occurring in the
20 natural gas prices, where electricity to a
21 certain extent is also linked up with natural gas
22 prices and, again, that tight band is sort of
23 giving those very narrow results.

24 COMMISSIONER MCALLISTER: Yeah, okay.
25 This is an interesting piece of this puzzle. I

1 guess then you've got sort of the cost of
2 ownership overall, which is a much broader
3 question, and I think to the extent that we're
4 concerned about figuring out adoption and sort of
5 long term scenarios, you have to kind of do both,
6 so rolling that up.

7 MR. EGGERS: And our models do kind of
8 wrap all of those different issues kind of into
9 one calculation and we also look at things such
10 as range, price on the general performance of the
11 vehicle, usually we measure this in acceleration.
12 We also notice, you know, when looking at the
13 survey work that Aniss does, that vehicle owners
14 tend to have a preference towards dual fuel-type
15 vehicles, those tend to score very well in our
16 surveys mainly because they give consumers
17 options as far as what type of fuel that they
18 want to use.

19 COMMISSIONER MCALLISTER: Right. Yeah,
20 great. Well, thank you for the clarifications.
21 I appreciate it.

22 All right, well, thank you very much.
23 Does the agenda include some questions from
24 others than us? I know we're a little bit behind
25 schedule here, so I want to kind of keep things

1 moving.

2 MS. STRECKER: So it's noon now. Do you
3 want to break for lunch now? Or do you want to
4 plow through Ryan's second presentation? I think
5 that should only be about 15 minutes.

6 COMMISSIONER MCALLISTER: I tend to want
7 to go ahead and finish, get through the morning
8 and actually maybe that will be good for the
9 Chair and I to not be gone during presentations
10 and only be partly gone during lunch, so if you
11 will bear with us.

12 MS. STRECKER: So we will plow through,
13 then.

14 COMMISSIONER MCALLISTER: Great. Thank
15 you.

16 MR. EGGERS: My next presentation has to
17 do with the 2011 California Vehicle Stock
18 estimates that we plan on using for the 2013
19 IEPR. The reason we're using 2011 is it's our
20 base year for most of our other information,
21 especially our demographic information. Most of
22 our demographic information is usually two years
23 behind, thus we try to calibrate to that 2011 or
24 two years behind timeframe for each and every
25 IEPR.

1 As Aniss mentioned earlier, our vehicle
2 counts come from the Department of Motor Vehicle
3 Registration Database. We get copies of this
4 particular database twice a year, once in October
5 and the next in April. That being said, every
6 year's worth of vehicle stock calculations tend
7 to be or are calibrated to the October file. The
8 reason we have an April file is to correct some
9 pending statuses that we see within the
10 information, in order to make sure we have as
11 many registered vehicles in our counts that are
12 likely out on the road in any given year.

13 That being said, there are some
14 differences between our DMV reports on vehicle
15 counts and the Energy Commission vehicle count
16 estimates, and most of these differences arise
17 from how we approach the status codes as opposed
18 to the expiration date. In the case of DMV, they
19 use status codes in order to generate how many
20 currently registered vehicles are out on the road
21 in any given year.

22 Here at the Energy Commission, we use the
23 expiration date as the basis for deciding whether
24 a vehicle is registered. If a vehicle then has a
25 pending, but an expiration date that is before a

1 particular timeframe, we then look at the April
2 file in order to add them back to see if they've
3 actually during that time period re-registered
4 their vehicle.

5 Now, here at the Energy Commission we
6 perform a lot of different types of analysis with
7 this information. This includes obviously the
8 vehicle counts that I'm presenting today, but we
9 do vehicle fuel type distribution analysis, as
10 well as ownership type distribution analysis.
11 This information also forms the base information
12 for our vehicle preference surveys and numerous
13 other studies are done with this information.
14 This work has occurred here at the Energy
15 Commission for the past 20 years, sometimes via
16 contract from an outside contractor, recently
17 it's been moved in-house and now it's performed
18 by staff here at the Energy Commission.

19 And finally, one note of caution, any
20 information that comes from this particular work
21 does require DMV approval before we publish the
22 information from this database, it is a
23 confidential database and we do hold this
24 information at a very high confidentiality level.

25 Our primary uses for this information is

1 first these vehicle reports feed our different
2 models, and there's three different models that
3 this information sort of feeds into. In the case
4 of our medium- and heavy-duty vehicle counts,
5 they go into our freight model, which then
6 forecasts the amount of fuel consumption that
7 comes from heavy- and medium-duty vehicles. Our
8 light-duty vehicle counts are then bisected into
9 two different ownership categories, the personal
10 vehicle stock then goes into our personal vehicle
11 choice model. Our commercial vehicle stock
12 estimates then go into our commercial vehicle
13 choice model.

14 Now, what do we know about where vehicles
15 are in California in 2011? Well, a good
16 proportion of them are in Los Angeles County,
17 close to seven million of them. And as you can
18 see, it kind of overpowers all the other
19 counties. As a matter of fact, when we look at
20 the Greater Los Angeles area, we find that just
21 about over 45 percent of all vehicles here in
22 California exist in either California, or
23 Riverside, San Bernardino, or Ventura County,
24 which kind of --

25 COMMISSIONER MCALLISTER: I thought that
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1 was just on the 15 and the 415, but maybe --

2 MR. EGGERS: That could very well be. But
3 that's not to say that people in Southern
4 California like to own more cars than anywhere
5 else in the state. You know, when we do the per
6 capita people per car calculation, we find out
7 that more of the urban settings have less cars
8 than their rural counterparts. As a matter of
9 fact, San Francisco has the lowest amount of cars
10 per people as anywhere in the state, and it's
11 pretty easy to find out why, considering the very
12 close urban density of that particular location,
13 along with all the different mass transit options
14 for transportation that occur in that area.

15 Los Angeles has a lot of cars mainly
16 because there's a lot of people there. That
17 being said, they have roughly around .7 vehicles
18 per person sort of rate, and they're not overly
19 high by any stretch of the imagination. That
20 being said, there are a few counties within the
21 State of California that have more cars than
22 people, or more cars registered than people, most
23 of these counties tend to be in Northern
24 California out in what I would consider woodland
25 sort of areas, Alpine County, Sierra County,

1 counties that seem to have large forestry
2 industries tend to have more cars than vehicles
3 on average, but it's not just a rural/urban
4 split, say Kern County, for example, has below a
5 .6 cars per person level, so it's not necessarily
6 rural environment that determines how many cars
7 exist in a particular county.

8 Moving back to vehicles over time, what we
9 see here are the different vehicle class
10 estimates at different points of time, here 2003,
11 2007 and 2011. And what we've seen in the
12 vehicle stock is more of a shift towards compact
13 and mid-size vehicles by California ownership.
14 There has been a noticeable drop in sub-compact
15 vehicles and sports car vehicles. We've also
16 seen a rise of the Cross-Utility Vehicle and a
17 little bit of a downward trend in the purchasing
18 of Sports Utility Vehicles likely due to
19 increased fuel prices. Now, if you want to know
20 what the difference between a Cross Utility
21 Vehicle and a Sports Utility Vehicle is, since
22 many of them look the same, the main difference
23 there is Cross Utility Vehicles are a unibody
24 construction vehicle as opposed to Sports Utility
25 Vehicles which is a body on frame construction,

1 and that's what bisects those two particular
2 populations.

3 We have also seen a decline in compact
4 vans within the California population from 2003,
5 as well as standard vans. Compact pick-ups have
6 also declined over that time, while standard
7 pick-ups have increased overall, but have
8 decreased from 2007 into 2011. Also, what we
9 notice here is medium- and heavy-duty vehicles,
10 which are gross vehicle weight 3 and above, they
11 have sort of maintained the sort of general
12 levels over this particular time, and this
13 particular population of registered medium- and
14 heavy-duty vehicles, which are solely registered
15 in California, has always been roughly about a
16 million vehicles during that timeframe.

17 Now, from 2002 to 2003, we have seen a bit
18 of an expansion in alternative fueled vehicles
19 during that particular time. Back in 2003,
20 roughly 96 percent of the population was an
21 internal combustion gasoline engine, the next
22 used population were diesel fuel vehicles. Flex-
23 fuel vehicles were still below one percent at
24 this particular time, and Hybrid Vehicles were
25 just sort of coming onto the market. Hydrogen

1 vehicles and Plug-in Hybrid Vehicles didn't exist
2 during this time, so they didn't inform any
3 percentage of the population at this particular
4 moment. But alternative fuel vehicles such as
5 natural gas, Electric Vehicles, and Propane
6 Vehicles were also below in roughly just .1
7 percent of the population as a whole.

8 Moving on to 2011, gasoline market share
9 has fallen roughly four percentage points from
10 the 96 percent to 92 percent. Diesel has filled
11 in a little bit of that gap, rising .8 percentage
12 points from 3.1 percent to 3.9 percent. Flex
13 Fuel Vehicles have really increased, about 1.4
14 percentage points from that .7 percent to 2.1
15 percent. Hybrid vehicles have increased even
16 more, increasing 1.7 percentage points during
17 that time. But these are still for the most part
18 gasoline vehicles, especially when we look at
19 flex ethanol vehicles and hybrid vehicles, since
20 both can use gasoline. Any sort of alternative
21 fuel vehicles, natural gas, electric, propane,
22 still remain the same sort of percentage of the
23 entire population in 2011 as opposed to 2003.

24 COMMISSIONER MCALLISTER: Do you think
25 that the electric -- just a quick clarification

1 -- we were just talking about how electrics
2 aren't that different between the two -- is that
3 because many of the electrics are on the road
4 since 2011?

5 MR. EGGERS: The reason hasn't changed
6 that much, is most electric vehicles registered
7 on-road in California in both these time periods
8 are neighborhood electric vehicles, so they're
9 mostly low speed vehicles. And we don't see the
10 Leafs start to really come on the market until
11 obviously December of 2010, and so in the
12 timeframe between December until October, there
13 hasn't really been a ramp-up of sales to
14 overpower a 27 million vehicle population --

15 COMMISSIONER MCALLISTER: Okay, not that
16 it would have come up a lot, but it seems like it
17 would be more than one in 2003 --

18 MR. EGGERS: -- but this isn't the right
19 timeframe to really see that increase.

20 COMMISSIONER MCALLISTER: Yeah, okay. No,
21 I think that's right. And then in 2010, they
22 kind of started to get on this -- not the radar,
23 but --

24 MR. EGGERS: Exactly. You'll probably see
25 a boost in those numbers in our 2012 numbers,

1 once we're finally able to produce vehicle stock
2 totals for that year.

3 COMMISSIONER MCALLISTER: Perfect.

4 MR. EGGERS: Moving on to ownership. As I
5 mentioned earlier, we also do ownership analysis
6 here at the Energy Commission and in 2011. What
7 we saw when we do our vehicle ownership analysis
8 is that a good portion of the fleet is personally
9 owned, roughly about 22.5 million vehicles, or 82
10 percent of the vehicle stock here in California
11 has a personal ownership, or just a person on the
12 particular registration. We also estimate
13 roughly about 4.5 million or 16 percent are of
14 commercial ownership of some sort. This also
15 takes out any sort of daily rental vehicles,
16 those also have their own ownership category for
17 which we think there's about half a percent of
18 daily rental vehicles owned here in California,
19 and these would be Avis, Hertz, U-Haul, those
20 type of particular corporations owning those
21 vehicles. We also estimate that there's roughly
22 400,000 governmentally owned, or Government owned
23 vehicles here in California, and they form about
24 1.5 percent of the population.

25 Now, the reason why we go through the

1 effort of trying to tease out these different
2 ownership categories is, as Aniss said before,
3 they have very different ownership sort of
4 preferences, and what you're seeing here is the
5 percentage of each particular fleet where that
6 particular model year, what percentage that model
7 year forms of that particular fleet. And
8 quickly, what you see here is commercial owners
9 of vehicles have a preference towards newer
10 vehicles, and then they start to get rid of them
11 after four or five years, is you see the numbers
12 for those different model years sort of decrease
13 over time.

14 Personally owned vehicles tend to be held
15 on much much longer and there is a little bit
16 more of a preference towards a used car in the
17 personal fleet, with vehicles of five, six, seven
18 years being the biggest population for that
19 particular portion of the fleet.

20 We also see differences in the preferences
21 for the actual classification of the vehicles
22 owned. The personal ownership vehicle fleet
23 tends to favor smaller cars as opposed to the
24 commercial ownership. On the flip side,
25 commercially owned vehicles tend to be more of

1 pick-up centered or van-centered, the real
2 preference for those type of vehicles seem to be
3 for commercially owned vehicles.

4 One quick note on heavy- and medium-duty
5 vehicles. Most of the fleet for the heavy- and
6 medium-duty sector tends to be a diesel powered
7 vehicle. That being said, as the gross vehicle
8 weight sort of increases, that's when diesel
9 starts to take over as the primary fuel for those
10 type of vehicles. As a matter of fact, roughly
11 95 percent of gross vehicle weight rating eight
12 vehicles are diesel powered, while in the gross
13 vehicle weight and gross vehicle weight for three
14 and four sectors, there's still a preference
15 towards gasoline, the split is more closely
16 associated with 55/45 between those two different
17 fuels.

18 Finally, here's a table for our 2011
19 vehicle stock bifurcated by both vehicle class
20 and fuel type. As you noticed from that December
21 point to October, we estimate there was roughly
22 about 1,312 PHEVs sold during that time. We also
23 have some hydrogen fuel cells registered here in
24 California, there are roughly 95 registered.
25 That being said, we do not think that's the

1 amount of hydrogen fuel cell vehicles on the road
2 here in California. What we noticed, and
3 especially when we saw the presentation of
4 vehicles a couple weeks back here at the Energy
5 Commission, if you notice what kind of plates
6 they had, you'll quickly find that they were
7 Michigan plates on those vehicles, and so they're
8 not registered here in California, and so I can't
9 track them. But at the end of the day, still
10 most of the fleet here in 2011 is gasoline
11 powered.

12 And that concludes my presentation on this
13 subject. Again, I would like to open up
14 questions to the dais first, and then to any
15 stakeholders as a whole.

16 COMMISSIONER MCALLISTER: Thank you. That
17 was interesting. You answered all our questions,
18 so we don't have any. Let's see, I'll pass it
19 back to Lynette. So we're actually almost caught
20 up. And I'll pass it back to Gene or Lynette.

21 MS. STRECKER: Do we have any other
22 questions from the audience? Okay.

23 COMMISSIONER MCALLISTER: Do we have some
24 built-in time for any public comment? Or is that
25 at the end of the day?

1 MS. STRECKER: We'll do public comments at
2 the end of the day, as well.

3 COMMISSIONER MCALLISTER: All right.
4 Great, let's break for lunch.

5 MS. STRECKER: Break for lunch, okay. And
6 come back at about 1:20.

7 (Break at 12:20 p.m.)

8 (Reconvene at 1:20 p.m.)

9 MS. STRECKER: Welcome back. I hope you
10 all had a chance to have a brief lunch somewhere.
11 I think there was a little bit of confusion this
12 morning about questions and answers, so we're
13 going to open it up to the Commissioners, the
14 audience, and our WebEx participants for any
15 questions or comments you have on this morning's
16 presentations. So if there's any -- Commissioner
17 Scott, do you have any additional comments?

18 COMMISSIONER SCOTT: I do not. I just
19 wanted to welcome everybody back and thank our
20 presenters from this morning for coming back down
21 to take a couple questions. I thought what we
22 might do was just spend about maybe 10 minutes on
23 that if there are that many questions, and then
24 remind folks that of course you can put your
25 comments in to your docket and we will be sure to

1 see them there, and then if there are some really
2 sort of detailed types of really trying to dig in
3 and kind of understand, it might not be
4 appropriate to have that kind of back and forth
5 here, but the staff is willing to speak with you,
6 their phone numbers are on the presentations that
7 you saw, as well as their email addresses, so I
8 just wanted to put that out there. And after we
9 do the five or 10 minutes for this morning, then
10 what we'll do is go into our afternoon
11 presentations and make sure that we have some
12 time for a few questions after each.

13 MS. STRECKER: Thank you. Is there anyone
14 in the audience that has any questions?

15 MR. FULKS: Okay if I just come up here?

16 MS. STRECKER: Please.

17 MR. FULKS: My name is Tom Fulks. I work
18 with a company called MightyComm. We represent
19 the Diesel Technology Forum in Sacramento, Robert
20 Bosch Diesel Systems, Neste Oil and some others.
21 And I just had some really quick questions, one
22 for your economist, and it really isn't a
23 question so much as it is a request of your staff
24 to be maybe a little bit more precise in the
25 words it uses when describing types of fuels and

1 types of powertrains. For example, in doing the
2 forecasts of California E-85 and B5 and Propane
3 prices, and so forth, that's fine if you go ahead
4 and do those projections, but I wanted to remind
5 your staff that the number one bio-based diesel
6 fuel that is being used for Low Carbon Fuel
7 Standard compliance today is renewable diesel
8 fuel. Renewable diesel fuel is not biodiesel
9 fuel. Renewable diesel fuel is fatty acid --
10 excuse me -- is non-ester renewable diesel fuel
11 based on vegetable oil. Biodiesel is fatty acid
12 methyl ester based on vegetable oil, same
13 feedstock, different chemistry. ASTM or B5 or
14 biodiesel is designated by ASTM as D6751.
15 Renewable diesel fuel is D975, which is the same
16 spec as diesel fuel. And so there was some
17 confusion over at the Cal EPA Building with the
18 Water Board, who didn't seem to understand what
19 the difference was between renewable diesel fuel
20 and biodiesel fuel, so I wanted to make sure
21 that, moving forward with the IEPR, that the
22 words are used more precisely in talking about
23 different types of fuels because it's a really
24 important distinction. And so thank you for
25 that.

1 And then secondly, on the market research
2 stuff, I'm sorry, I wasn't prepared to do this so
3 quickly, and so I don't have my notes in front of
4 me, but I will just go ahead and ask the question
5 about your market research, and that was I was
6 curious about the thinking that went into the
7 descriptions of powertrains versus platforms that
8 were offered to the respondents. And the reason
9 I was curious is because the powertrains -- it
10 was a curious mix of powertrain to platform in
11 that these are not typical mixes that the
12 industry uses in doing its own market research
13 into projecting out five, 10, 20 years, in terms
14 of what consumers are going to be buying. And so
15 I'm just curious how those choices were made and
16 what the methodology was. So that's my question.
17 And I guess I could go sit down and respond
18 later, but --

19 COMMISSIONER SCOTT: Staff, is there an
20 answer on that one?

21 MS. BAHREINIAN: I'm sure that Ryan can
22 respond to the Biodiesel question, but I believe
23 you are talking about the vehicle types --

24 MR. FULKS: Yeah, vehicle types --

25 MS. BAHREINIAN: We have had a history of

1 classifying vehicles and I think that Ryan
2 probably can also respond to that because he
3 works with the DMV data, and we have been using
4 the same classifications that we have used in the
5 DMV data. As we said before, because our
6 forecasts are going to have to be calibrated to
7 the base year, then we have to identify the same
8 types of vehicles in the survey as we do in the
9 DMV data for calibration purposes.

10 MR. FULKS: Okay, well, I guess my
11 response to that would be that's fine, I
12 understand the methodology that you chose to use,
13 I'm not too confident that's actually a very good
14 way of doing it primarily because that's not the
15 way the industry does it, and it just seems to me
16 that if you're going to be asking people choices,
17 you know, pick a car, and what would you like to
18 see in it, you might want to try to better mix
19 the powertrain to the platform. For example, a
20 heavy-duty SUV would probably be a better
21 recipient of a diesel powertrain than what you've
22 got down here now, which is a CNG. There aren't
23 any CNG offerings right now and I don't know of
24 anybody who is planning to offer any heavy -- the
25 large SUV CNG powertrain offerings. So it just

1 seems to me that you may want to try to sync up
2 the mix, or the proper duty cycle and use of the
3 powertrain with the platform to get a more
4 realistic response back because right now the
5 responses you've got, as far as I'm concerned,
6 are just not going to be that useful because they
7 don't really match up to anything real that's
8 going to be happening. It may be something that
9 your staff at some point would like to see
10 happen, that doesn't necessarily mean that's
11 going to happen. So I just wanted to add that
12 in. I don't really have any specific questions
13 for your economist, I just wanted to make that
14 statement about being more precise with the use
15 of language.

16 COMMISSIONER SCOTT: Okay, thank you for
17 that comment.

18 MR. FULKS: Thank you.

19 MS. BAHREINIAN: I think Ryan will take
20 that one, but we also had consultants, both on
21 the contractor side, and we also had some
22 internal experts on the topic, and we have run
23 these things by them, too.

24 COMMISSIONER SCOTT: Thank you. Are there

25 --

1 MS. STRECKER: Are there any other
2 questions in the audience? And there's no one on
3 WebEx with questions --

4 COMMISSIONER SCOTT: Okay, let's go to our
5 afternoon presentation.

6 MS. STRECKER: So we're going to start
7 this afternoon with Laura Lawson and she's going
8 to talk about our Light-Duty Vehicle Attributes
9 -- excuse me, Laura Graber. She got married and
10 I can't remember her new name.

11 MS. GRABER: Good afternoon. I'm Laura
12 Graber with the Fuels and Transportation Division
13 and I'm here to discuss our Light Duty vehicle
14 attribute inputs that we will be using for our
15 IEPR Forecast.

16 In order to forecast fuel consumption over
17 the forecast period, we have to forecast vehicle
18 stock. That is, what vehicles will people buy?
19 In order to forecast which vehicles people will
20 buy, we need to know what the attributes,
21 attributes such as fuel economy, price, and
22 acceleration, among many others, are in the
23 vehicles available to consumers.

24 Currently, the Energy Commission does not
25 forecast vehicle attributes, so we are going to

1 obtain these forecasts via a contractor, Sierra
2 Research.

3 Shown here is a list of vehicle attributes
4 that will be forecasted and used as inputs in our
5 personal and commercial vehicle choice models.
6 Of particular importance in forecasting consumer
7 choice and fuel consumption are vehicle price and
8 fuel economy.

9 Listed here are the fuel types for which
10 vehicle attribute forecast will be produced. New
11 to this IEPR are the four fuel types at the
12 bottom of this slide, Diesel Electric Hybrid,
13 Hydrogen Vehicles, Compressed Natural Gas Hybrid,
14 and Dual Fuel Vehicles.

15 The main factors that influence vehicle
16 attribute forecasts are forecasts of conventional
17 and alternative fuel prices, future policies and
18 regulations, and forecasted economic data. For
19 this IEPR, the high reference and low fuel price
20 case and economic growth scenarios will be used
21 in vehicle attribute forecasts in order to
22 produce forecasts that align with these
23 scenarios, and those scenarios that will be used
24 for other forecasts in this IEPR. These
25 attributes will in turn influence the personal

1 and commercial vehicle choice models.

2 Historically, fuel economy has been
3 heavily influenced by fuel prices and fuel
4 economy regulations. As you can see on this
5 graph here, fuel economy increased sharply after
6 the fuel price spike of 1974; fuel economy
7 increased further after 1978 when corporate
8 average fuel economy standards were first
9 implemented. From the mid-1980s to the mid-
10 2000's, the combination of low fuel prices and a
11 lack of additional fuel economy regulation led to
12 relatively flat fuel economy levels.

13 After the mid-2000's, an increase in fuel
14 prices led consumers to choose more fuel
15 efficient vehicles. The Energy Independence and
16 Security Act of the 2000's revised CAFE Standards
17 also led to another climb in fuel economy
18 beginning in model year 2011.

19 Additional fuel economy regulations
20 covering model years 2012 to 2016 were proposed
21 in 2009 and established by the Environmental
22 Protection Agency and National Highway Traffic
23 Safety Administration in 2010. The Fuel Economy
24 Regulations proposed in 2011 and finalized in
25 2012, geared to increasing fuel economy to 54.5

1 miles per gallon by 2025, apply to model years
2 2017 to 2025 and therefore do not affect
3 historical data.

4 The Energy Information Administration
5 produces forecasts similar to ours, but on a
6 national level. When our forecasts are complete,
7 we will compare them to those of the NRG
8 Information Administration, as well as other
9 available forecasts. This EIA graph shows the
10 fuel economy forecast in the reference case of
11 the EIA's 2013 Annual Energy Outlook. The top
12 line in blue is the CAFE Standard for new light
13 duty vehicles. The middle line in green is the
14 EIA's fuel economy forecast of new light duty
15 vehicles each year, it is lower than the blue
16 line because some automakers are expected to pay
17 fines rather than comply with the Fuel Economy
18 Standards. The red line at the bottom is the
19 EIA's forecast fuel economy of all vehicles on
20 the road in a given year, both new and used.

21 One important point to note about this
22 forecast is that it does not incorporate any
23 additional regulation-driven fuel economy
24 increases after the year 2025, which is why it
25 shows new vehicle fuel economy as being nearly

1 flat after 2025.

2 As the fuel economy of new vehicles
3 flattens in the latter part of this forecast, the
4 gap between the fuel economy of new vehicles and
5 all on-road vehicles narrows.

6 This graph shows the vehicle price
7 forecast in the reference case of the EIA's 2013
8 annual energy outlook. This forecast shows an
9 increase in vehicle price through 2025, followed
10 by a relatively flat price forecast. These
11 vehicle price increases reflect anticipated costs
12 of fuel economy compliance.

13 Shown here is an EIA forecast of compact
14 vehicle prices by fuel type. Note that in this
15 forecast, the availability of alternative fuel
16 vehicles increases and the costs decrease over
17 time. In particular, this EIA forecast portrays
18 200-mile range electric vehicles, which are on
19 the top line in light blue, as initially being of
20 very low availability and high cost. To a lesser
21 extent, it portrays 100-mile range electric
22 vehicles shown above as the dark blue line as
23 having this issue, as well.

24 This is the same graph as the last slide,
25 but with the more expensive electric vehicles

1 removed in order to allow us to close in on the
2 difference in price between different fuel types.
3 In particular, if you look at gasoline vehicle
4 prices in red and light duty diesel vehicle
5 prices in orange, this graph shows a gasoline and
6 diesel price differential of about \$2,000 in the
7 year 2013. One comparing gasoline vehicle prices
8 in red to gasoline hybrid vehicle prices in blue,
9 the EIA forecasted a price differential of about
10 \$3,000.00 for 2013. Both of these price
11 differentials narrow over time.

12 In order to meet proposed fuel economy
13 standards, automakers must implement a variety of
14 technologies to improve fuel economy. The EIA
15 forecasted the market penetration of many
16 potential technologies that can help meet fuel
17 economy goals. Three technologies for which the
18 EIA forecasted future market penetration rates
19 are continuously variable transmission, vehicle
20 mass reduction, and low friction lubricants.

21 According to the U.S. Department of
22 Energy, CVT implementation would result in a six
23 percent fuel efficiency improvement. Another
24 vehicle technology that has been used and will
25 likely continue to be used involves vehicle mass

1 reduction. Fuel savings are proportional to the
2 amount by which vehicle mass is reduced.

3 Finally, the EPA estimates that low
4 friction lubricants improve fuel economy by one
5 to three percent.

6 In order to produce forecasts that reflect
7 California consumers rather than the nation as a
8 whole, the inputs we use must reflect
9 California's population, economy, and
10 regulations. Inputs that will be used to
11 represent California include our Fuel Price
12 Scenarios. Due to a combination of blending
13 regulations and taxes that differ from those of
14 the nation as a whole, California fuel prices
15 tend to be higher. The Vehicle Attributes
16 Forecast will reflect this.

17 Additionally, we will use economic data
18 specific to California, as California has an
19 unemployment rate and median income that both
20 differ from the nation as a whole, and these will
21 be factored into the forecasts, as well.

22 Also, in addition to fuel economy
23 regulations that all U.S. vehicles will be
24 required to meet in the future, California
25 vehicles will be required to meet LEV and ZEV

1 Regulations, as well as the Low Carbon Fuel
2 Standards.

3 Thank you very much. Do you have any
4 questions?

5 COMMISSIONER SCOTT: None from me.

6 MS. GRABER: Thank you very much. If
7 there are no questions, at this time I would like
8 to introduce Bob McBride.

9 MS. STRECKER: Were there any WebEx
10 questions for Laura? Okay, so we had a couple of
11 other questions that came in through WebEx that
12 we're going to take at the podium right now.
13 We've asked Gordon Schremp to come down in case
14 we need him for any of the answers, so I'm just
15 going to grab the questions and read them.

16 Okay, we have a question from Gina Grey
17 and she's asking about our forecasting models and
18 she says, "You do not show ARB as a possible
19 source of model inputs. Have you used any data
20 sources from ARB? If so, what were they
21 specifically?" And we're going to ask Bob
22 McBride to answer that question because he knows
23 more about the ARB data sources than the rest of
24 us.

25 MR. MCBRIDE: Thanks. I'd like to wait

1 until my first presentation is done and have Gina
2 follow-up from there. I touch on the EMFAC model
3 which is from ARB, but our knowledge of the ARB
4 sources is increasing. We haven't used the EMFAC
5 model, they publish data, we've used that, we're
6 working with the people in that group to come at
7 a best estimate of VMT and they, in fact, have a
8 contract out. Unfortunately, the product of that
9 won't be available until July. We may or may not
10 be able to use it in this IEPR. But please
11 follow-up after the presentation.

12 MR. EGGERS: We have two other questions
13 from Gina Grey online. The first -- these two
14 questions come from my presentation and I'm Ryan
15 Eggers of the California Energy Commission. The
16 first question is, "With significant increases in
17 crude oil production currently and forecasted to
18 occur from tight oil sources, and how fast that
19 the U.S. is now the third largest crude oil
20 producer in the world and projected to be number
21 one in a few years, how do you anticipate these
22 developments will impact all the traditional
23 forecasting curves?"

24 Since we are using EIA projections,
25 especially for price and crude oil U.S. demand

1 and world demand, as well as supply, in the case
2 of the EIA projections, there is significant
3 increases in tight oil supply being produced in
4 both Texas and the mountain regions of the United
5 States. That being said, these increases in
6 crude oil production do not seem to be enough to
7 sort of overwhelm the general U.S. demand here in
8 the United States. Interestingly enough, tight
9 oil sources here in California are not projected
10 in any of those particular forecasts to increase
11 here in California, and thus, especially here in
12 the California market, we do see that the prices
13 for crude oil still remain linked to the world
14 price into the near future and into the 2050 sort
15 of timeframe.

16 The next question is, "If you go back to
17 the first IEPR projections of high/low prices for
18 conventional fuels for 2013, how accurate were
19 your forecasts back then? Did significant price
20 increases occur? And did the same increases
21 occur in crude oil costs?"

22 For the cost of crude oil, there was on
23 slide 14 from our February workshop that sort of
24 addresses this particular issue, and if you look
25 at both our 2009 and 2011 projections, for the

1 most part our price band did sort of encapsulate
2 different changes in crude oil price. That being
3 said, in the case of the 2009 projection, we did
4 seem to be on the low side as far as projecting
5 crude oil prices, it does seem we overcompensated
6 for that in our 2011 forecast where, once the
7 difficulties in the Middle East and Libya were
8 sort of overcome, our price band was sort of on
9 the low side, or it was sort of on the high side,
10 and so prices tended towards the low end of that
11 particular price band. Our new 2013 price band
12 is much much wider compared to those previous
13 IEPR forecasts, and thus is more likely to
14 encompass those large changes much more readily
15 into the future. And right now it's starting
16 sort of where in the middle of the two previous
17 price bands were.

18 We apparently have another question from
19 Tim Vonder from Sempra Utilities. It says, "(I)
20 have shown the electricity DG price is
21 considerably higher than gasoline in the case of
22 the reference and the low price...", that is
23 correct, "...but when he compares cost per mile
24 driven, the cost for EV is considerably less than
25 other types of vehicles. These savings are

1 achieved through efficiency, he says. But what
2 makes the EV more efficient than other vehicles?
3 I believe he has characterized an EV as being
4 very small in size, made of light-weight
5 materials and, even though he didn't say, maybe
6 EV drivers have different driving habits than
7 non-EV drivers. So my question is, what are the
8 characteristics of the car driven he is comparing
9 the EVs to? Is it an apples to apples
10 comparison, or an apples to oranges comparison?
11 If this comparison is not apples to apples, then
12 how would the comparison come out if they were an
13 apples to apples set of characteristics? Maybe
14 the cars driven that he is comparing are slightly
15 different, maybe those other drivers prefer
16 heavier, safer cars, or more comfortable larger
17 cars. If there are cars and drivers he is
18 comparing to, then this analysis does not make a
19 fair comparison."

20 And Tim is bringing up a very good point.
21 There are a lot of different types of vehicles
22 out on the market and EVs tend to be in the
23 compact range as far as the ones that are out on
24 the market. Now, the cost per mile projections I
25 was making, they were on an apples to apples

1 basis because I was comparing compact EVs to
2 other compact gasoline cars. Now, it is worth
3 noting that, the bigger the vehicle gets, EV
4 efficiency ratings tend to decline quite a bit
5 and they become much more on par with their other
6 fuel counterparts. I just used compact vehicles
7 because that was one of the few sets of vehicle
8 types that had efficiency ratings across the
9 board. In some of the different sort of vehicle
10 classes, I wouldn't have efficiency ratings for
11 all those types of vehicles. But that being
12 said, per our forecasting models, we do
13 disaggregate these by classes and fuel types, and
14 we only do the comparisons when we have seen fuel
15 types within the same vehicle classification, and
16 so the cost per mile calculations, while
17 interesting, are not to be seen as final, they
18 need to be taken as per class of vehicle at the
19 end of the day.

20 I think that concludes our questions. Now
21 we'll turn it over to Bob McBride.

22 COMMISSIONER SCOTT: And let me just say
23 again, thank you, Ryan, and thank you to Aniss
24 for coming back down to answer some questions. I
25 appreciate it.

1 MR. EGGERS: You're welcome, Commissioner.

2 MR. MCBRIDE: Hello again. I'm Bob
3 McBride, Transportation and Energy Office. In
4 this part of the agenda, I will be talking about
5 the data available to us on usage and vehicle
6 attributes contributing to movement and fuel use
7 by medium and heavy duty vehicles.

8 Medium and heavy duty vehicles are
9 separated as three sectors in our analysis,
10 first, goods carried on regional hauls under 200
11 miles happen on trucks weighing anything from
12 10,000 pounds in Class 3 to well over 30,000
13 pounds in Class 8. Goods on long haul routes,
14 which we define as over 200 miles, happen by rail
15 and also in Class 7 and 8 trucks over 26,000
16 pounds, or as intermodal freight. Services and
17 local deliveries in a variety of industries are
18 assigned to the remaining trucks over 10,000
19 pounds all the way from Class 3 to Class 8.

20 One of our assumptions that I wanted to
21 point out, we assumed trucks of one type based in
22 a California region move the same number of miles
23 in a year, regardless of whether they're engaged
24 in short hauls, local delivery, or in services.
25 For example, consider Class 7 and 8 platform

1 trucks based in Sacramento Region, we assumed
2 those used in construction travel the same number
3 of miles a year as those making deliveries in
4 Placer County, or hauling to the Bay Area.
5 That's a constraint of our model. Transit and
6 intercity bus and rail movement is simulated in
7 the urban and intercity models. We also account
8 for paratransit school buses and charter buses.

9 The volume of commodities or goods moved
10 by rail, truck, or intermodal long hauls, and
11 moved by truck for regional hauls, is drawn from
12 freight analysis framework prepared by the
13 Federal Highway Administration for planning
14 purposes.

15 Trucks and activity characteristics such
16 as payload and the fraction of miles driven when
17 the vehicle is loaded is drawn from the Vehicle
18 Inventory and Use Survey, which was done by the
19 Census Bureau. Data from larger transit agencies
20 is required from U.S. Department of
21 Transportation's National Transit Database. Data
22 from smaller transit agencies comes from the
23 Annual Transit Report by the State Controller's
24 Office. Rail Freight characteristics are
25 required from Surface Transportation Board, they

1 publish a Rail Waybill dataset. In the
2 Transportation and Energy Office, we also conduct
3 a Transit Agency Survey to provide supplemental
4 data.

5 So first about the Freight Analysis
6 Framework. The flow of goods is forecast in the
7 Freight Analysis Framework by the works done at
8 Oak Ridge National Lab and reported for one
9 scenario, one forecast scenario, it runs from
10 2011 to 2040. We measure this flow as ton miles,
11 the movement of a ton of goods one mile.
12 Regional, statewide, national and international
13 movement is reported in FAF in tons and, for the
14 first time, also in ton miles. Movement of 42
15 commodities between an origin and a destination
16 is forecast. We aggregate this to origins and
17 destinations in five zones in California and 15
18 interstate routes. The data is further divided
19 by the mode of shipping, including truck, rail,
20 and intermodal. Those are the modes we use.

21 For the next few slides, we separate the
22 volume of goods to those moving within
23 California, those moving from other states to
24 California, and those moving from California to
25 other states. Bear with me, there's a lot of

1 information in these -- I fully expect questions.

2 Since we don't forecast air or water
3 freight, we look only at the domestic legs of
4 shipments; in other words, we track an export as
5 far as it goes in the U.S. This slide shows
6 trends in all modes of shipping, and this
7 includes pipelines and water, as well as truck,
8 rail and intermodal. From 1997 to 2011, the
9 largest volume of freight moves from other states
10 to California. Also, we can see in green an
11 increase in the volume from California to the
12 other states, over that period.

13 This and the next two slides include only
14 truck, rail and intermodal freight, an
15 overwhelming volume of freight is domestic,
16 although since 1997 we can see an increasing
17 share from both imports and for exports.

18 Domestic freight, shown in green, is the
19 largest share coming to California, moving from
20 California to other states, and also intrastate
21 just within California. We received over twice
22 the volume from other states than the volume we
23 send. The largest portion of imports, shown in
24 blue, comes into the U.S. by way of California,
25 then moves to other states.

1 Again, this slide represents truck, rail
2 and intermodal goods, and not pipeline or water.
3 Also, relatively large volumes may be exported
4 directly from individual regions in California,
5 and yet not appear in this slide. For instance,
6 rice moving within the Sacramento region before
7 export does not appear since the domestic leg is
8 within one California zone. Our forecasts do
9 account for this freight movement within the
10 regions, it just doesn't show on this graph.

11 This slide shows the direction of movement
12 and the mode without regard to whether it's
13 domestic, imported, or exported. Trucking shown
14 in pink dominates all directions of freight
15 movement. Rail volume, as shown in green, rail
16 volume entering California looks roughly four
17 times the volume leaving California for other
18 states. In the right-most cluster, we see that a
19 majority of freight entering California from
20 other states moves by rail or intermodal freight,
21 while in the center cluster, you see a majority
22 of freight leaving California for other states
23 moves by truck. Intermodal freight is expected
24 to gather an increased share of goods movement
25 over time. We are open to suggestions for

1 improving our estimate of the fuel use due to
2 what we're calling intermodal freight, but is
3 actually reported in the Freight Analysis
4 Framework as "multiple modes & mail."

5 These VIUS, Vehicle Inventory and Use
6 Survey, for some key inputs that quantify the
7 behavior of trucks, parsing of the truck
8 population to regional or local freight as
9 opposed to services relies on an analysis of VIUS
10 and on the growth since 2002, since that's when
11 that survey was drawn. Freight volumes are
12 assigned to truck types using VIUS. These
13 assignments vary in the VIUS data with the range
14 of operations, so we make truck assignments for
15 each range. The range is correlated to the
16 distance between origin and destination for the
17 commodities, that's VIUS.

18 We used data from the National Transit
19 Database to quantify passenger, bus and rail use
20 and also fuel economy inputs for those vehicles
21 for our urban model. We used the Annual Transit
22 Report from the Controller's Office to capture
23 data from smaller transit agencies. Here at the
24 Energy Commission, our Transit Agency Survey
25 supplements these two sources, NTD and the

1 Controller's Report. We also pulled data from
2 Bureau of Transportation Statistics mainly for
3 intercity bus, rail and air.

4 For the forecast of fuel economy for
5 medium duty and heavy duty freight trucks, we
6 rely on the DOE Annual Energy Outlook. The AEO
7 tables includes forecasts to 2040 and a growth
8 factor for years after that, so that's what we're
9 going to imply.

10 We show reference case in high and low oil
11 price cases in the following slides, but we also
12 show an AEO case for rapid improvement of fuel
13 efficiency that's due to quicker adoption of
14 engine and emission control technologies. The
15 forecasts include diesel gasoline, natural gas,
16 and propane fuels, so in pairs.

17 The next four slides show heavy duty
18 freight trucks. The first show diesel here and
19 natural gas for the four cases reference
20 high/low, oil price, and rapid improvement. The
21 rapid improvement case is about a half a mile
22 gallon better than the reference case after 2020,
23 so I'll talk a little bit. And you can also see
24 in the natural gas case, the three oil price
25 cases are the reference and the two oil price

1 cases are closely clustered. The resulting fleet
2 fuel economy for diesel and natural gas improves
3 more gradually over the forecast. For both
4 diesel and natural gas trucks, the rapid
5 improvement case gradually rises again to about a
6 half a mile a gallon over the reference case
7 around 2035, so here's the rapid, so it tops out
8 you can see for diesel somewhere around eight
9 miles a gallon, and somewhere around 7.5 in the
10 reference case. Note that Propane and gas don't
11 change for heavy duty vehicles, there simply
12 aren't very many and so technology is not aimed
13 at them.

14 The following five slides show the medium
15 duty freight trucks. The pattern here is
16 similar, except that diesel and natural gas
17 trucks improve until about 2020 and the gasoline
18 trucks also improve until roughly 2030. I'll
19 back up to diesel. For diesel, the high oil
20 price in reference cases are similar, they
21 overlap a lot. For gasoline, the reference in
22 both oil price cases are pretty close, as well;
23 in fact, they're all tightly bunched.

24 Two slides -- this shows the evolution of
25 the medium duty fleet fuel economies for the

1 reference case and one for rapid improvement
2 case. The patterns look the same. We didn't
3 include a slide for medium duty propane truck
4 fuel economy which was an omission, but you can
5 see here from both cases that the propane shows
6 the greatest improvement in fuel economy over the
7 period. So that's the purple line, right, it
8 just keeps going which I found very interesting.

9 These two slides replicate what Ryan
10 Eggers had on medium and heavy duty, except it's
11 a clustered bar chart. Diesel fuels in most
12 trucks, no surprise, fuels almost all Class 7 and
13 8 trucks. Somewhat more trucks in the 10,000 to
14 14,000 pound Class 3 are fueled by gasoline and
15 diesel. About 13,000 natural gas trucks were
16 registered in 2011. You can't really tell what
17 classes they are, but they are mostly Class 8 and
18 6, and probably a lot of them are buses, although
19 FedEx and UPS do have some natural gas trucks,
20 step vans.

21 This shows the fuel economy of the other
22 fuel vehicles, about 24 flex ethanol trucks,
23 mostly Class 3, were registered in 2011. Propane
24 and electric trucks were mostly Class 3 buses, as
25 well. About 100 Hybrids, 100 in miscellaneous

1 fuel categories were registered in 2011. And we
2 don't see any registered PHEVs or hydrogen
3 trucks, although we're told there are some in
4 Yosemite, those have Federal plates, so we don't
5 track them.

6 At this point, do we have any questions
7 from the dais, and then from the room and Web?

8 COMMISSIONER SCOTT: I do have a question.
9 On that last slide that you just did, you had a
10 category for "other" and I was wondering what --

11 MR. MCBRIDE: What is other?

12 COMMISSIONER SCOTT: Yes.

13 MR. MCBRIDE: I'll have to look at that
14 and answer it off line.

15 COMMISSIONER SCOTT: Okay, no problem.

16 MR. MCBRIDE: I'm not sure. I have the
17 table.

18 COMMISSIONER SCOTT: No worries. The
19 other question I had for you was the -- it's on
20 slide 3 and you mentioned that the truck activity
21 and characteristics will be based on a 2002
22 Vehicle Inventory and Use Survey? Is there a way
23 to update that or get more current information?

24 MR. MCBRIDE: Yes. I don't want to say
25 too much, we're in discussions with people at

1 Caltrans and the ARB to try and put together an
2 update, but I can't say anything concrete about
3 that. I do grow using other characteristics some
4 of that data and we try to use as little of that
5 2002 data as possible, but it's essential to
6 assigning the commodities to the truck types and
7 to get truck payloads for specific commodities
8 used on a specific truck type, it's really the
9 thing. The Census discontinued the survey and
10 anybody that does a freight forecast has been
11 complaining since, we're really all in the same
12 boat on VIUS.

13 COMMISSIONER SCOTT: Thank you.

14 MR. MCBRIDE: Yeah, thank you for pointing
15 that out.

16 MR. BARTRIDGE: I just had a question
17 about the rapid improvement fuel efficiency in
18 some of your charts and what that contains,
19 assumptions around investment or development?

20 MR. MCBRIDE: These are EIA cases. They
21 didn't project a whole lot. There are details if
22 we drill down further, and I would be happy to do
23 that. But that's specifically what they said.
24 Engine technology, more rapid, more optimistic
25 adoption rates for engine technologies, for

1 emissions technologies. I'll follow-up on that.

2 Are there other questions? Okay, thank you.

3 Next, Jesse Gage will be talking about the
4 Civil Aviation Forecasts.

5 MR. GAGE: Good afternoon. I'm Jesse
6 Gage, also of the Fuels and Transportation
7 Division. And I will be discussing the Civil
8 Aviation portion of the 2013 Transportation
9 Energy Demand Forecast.

10 The Aviation model concentrates primarily
11 on jet fuel. Jet fuel demand is modeled using
12 two wholly separate sub-modules, one for
13 passenger fuel consumption and one for freight.
14 Each sub-module is calculated for some 20
15 intrastate domestic and international regions.
16 Aviation gasoline, which makes up a far smaller
17 proportion of aviation fuel consumption, is
18 modeled separately using a simple growth
19 mechanic. Finally, it should be noted that this
20 is strictly a civil aircraft model, specifically
21 we do not forecast military jet fuel at this
22 time.

23 Input data for the model consists of base
24 year data, as well as exogenous forecasts. Base
25 year data pertaining specifically to aviation is

1 obtained from the Bureau of Transportation
2 Statistics, which has data collection legislation
3 in place similar to our own PIIRA covering flight
4 information, financial reports, passenger and
5 cargo volumes, and fleet make-up. This data
6 extends as far back as 1990.

7 The exogenous forecasts are obtained from
8 the Energy Information Administration via their
9 Annual Energy Outlook. The Energy Outlook
10 provides forecasts for a number of scenarios
11 through 2040 for a similarly broad range of
12 subjects, including ticket prices, aircraft
13 efficiency projections, as well as fuel price.
14 The EIA also provides a growth rate for their
15 outputs, which we use to extrapolate from their
16 forecast and period of 2040 to our own end period
17 of 2050.

18 While not listed here, we also take our
19 definitions of aircraft classifications from the
20 energy outlook, namely their categorization of
21 jet aircraft into narrow body, wide body, and so-
22 called regional jets. The BTS, in contrast,
23 classifies jets by the number of engines, which
24 Energy Commission staff has found to be
25 unsuitable for Energy Demand forecasting, as

1 simply the number of engines on a jet says little
2 about its characteristics. For example, a two-
3 engine jet could refer to a small business jet
4 such as a Cessna Citation, or a Boeing 787
5 Dreamliner. Clearly, these are two completely
6 different animals from an energy standpoint, and
7 lumping them together isn't too useful for our
8 purposes.

9 Finally, the Aviation model uses the same
10 demographic and social economic data as the other
11 transportation forecast models such as Moody's
12 and Global Insight.

13 A number of input variables such as fleet
14 composition, that is the relative share of each
15 type of jet, are common to both the passenger and
16 freight sub-modules. The passenger side also
17 considers ticket prices, regional household
18 incomes, and the load factor, which is the
19 percentage of seats on an aircraft which are
20 occupied. One variable worth pointing out in
21 particular is freight aircraft deficiency. While
22 we have decent data for passenger aircraft
23 deficiency, staff has been yet unable to find
24 good specific data for the freight equivalent.
25 I'll be talking more later about how we intend to

1 work around this issue to develop an estimate.

2 If we look at fuel demand in California as
3 a whole, we see that the aviation sector consumed
4 about as many gallons of fuel as diesel and
5 diesel alternatives in 2010. Note that jet fuel
6 and diesel are fairly close in terms of energy
7 density, making them also roughly equivalent on a
8 GGE basis. Of this amount, commercial jet fuel
9 takes the lion's share, military jet fuel makes
10 up about 1/13th, and finally we have a very small
11 portion of aviation gasoline or AV Gas, which is
12 typically leaded 100 octane gasoline used by
13 small helicopters and private planes.

14 COMMISSIONER SCOTT: Can I ask you a quick
15 clarifying question there? On the diesel
16 biodiesel, some of the inputs that we've looked
17 at were just the on-road --

18 MR. GAGE: Yes.

19 COMMISSIONER SCOTT: -- sector, but I know
20 obviously construction equipment, agricultural
21 equipment, non-road sources use diesel as well.
22 Are those in this pie chart you have here?

23 MR. GAGE: Yes. This is based off of Mr.
24 Schremp's energy fuel balance, which encompasses
25 on-road/off-road red dye, everything.

1 COMMISSIONER SCOTT: So this is everything
2 that uses fuel on this chart?

3 MR. GAGE: Correct.

4 COMMISSIONER SCOTT: Got it. Thank you.

5 MR. GAGE: No problem. This chart
6 demonstrates how the cost of jet fuel, as a
7 proportion of the airline industry's total
8 operating costs has changed over time. You can
9 see that, as the price of fuel has risen over the
10 past decade, so too has an increasing share of an
11 airline's budget been earmarked for fuel
12 expenditures. Also apparent is the price spike
13 of 2008, illustrating the impacts shocks have on
14 the industry.

15 Naturally, as this cost share increases,
16 it becomes more important to airlines to mitigate
17 this cost where possible. There are two ways to
18 do this. One way is to reduce the amount spent
19 per unit of fuel, the other way is to reduce the
20 amount of fuel consumed per passenger mile, and
21 there are a number of ways to do that, which
22 we'll look at over the next few slides.

23 Perhaps the most obvious way of increasing
24 airline efficiency is to increase the efficiency
25 of individual aircraft, and in the past decade,

1 at least, you can see the industry doing just
2 that, increasing efficiency in response to rising
3 fuel prices. Fuel efficiency for aircraft has
4 risen about 40 percent since the turn of the
5 century. Please note that this chart reflects
6 efficiency of the fleet as a whole, not strictly
7 new aircraft. As with the automotive fleet,
8 older aircraft tend to be phased out over time in
9 favor of newer, more efficiency aircraft.

10 Beyond these new designs, also factoring
11 into fuel efficiency is a recent trend towards
12 narrow body jets; however, the smaller, more
13 compact jets also mean fewer available seats per
14 plane, leading to another way of increasing fuel
15 efficiency, simply packing planes with more
16 people. Yeah, if you've been feeling a little
17 more crowded on flights for the past few years,
18 it's not just your cynicism, aircraft really are
19 getting much more crowded. The passenger load
20 factor has risen almost 20 percent since
21 bottoming out in 1992; or, put another way, the
22 number of empty seats on an aircraft has been cut
23 in half over the past two decades. The EIA
24 projects this to continue to increase, albeit at
25 a much slower pace, plateauing at about 83

1 percent by 2040.

2 Taken together, these techniques have
3 markedly increased the efficiency of aircraft, as
4 measured in passenger miles per gallon of jet
5 fuel. Efficiency by this metric has increased
6 some 80 percent in the last generation from under
7 30 passenger miles per gallon in 1990 to about 50
8 today, and the EIA expects us to approach 60
9 passenger miles per gallon by 2040.

10 As mentioned before, there is an
11 alternative to using efficiency to combat costs,
12 namely reducing the price paid for fuel. Larger
13 airliners are, of course, large buyers of jet
14 fuel and thus are generally able to negotiate
15 bulk contracts with producers. However, this can
16 only take an airliner so far and further cost
17 reductions may require some creative thinking.
18 As a striking example, Delta Airlines turned some
19 heads last year when they came up with a rather
20 out-of-the-box solution to reducing costs, they
21 bought a refinery. This is the first foray by
22 any airline into the refining business. Delta
23 bought this refinery located in Pennsylvania from
24 Phillips 66 last year. The refinery processes
25 nearly 190,000 barrels of crude per day and is

1 configured to maximize jet fuel production to
2 supply its operations primarily in the northeast.

3 While the refinery produces a variety of
4 products, including gasoline and diesel, Delta
5 barter these fuels with other producers such as
6 BP and Phillips in order to receive more jet
7 fuel. Interestingly, since the jet fuel doesn't
8 have to be physically delivered to the refinery,
9 Delta can, in a sense, use gasoline produced on
10 the Eastern Seaboard to fuel jets at LAX. In the
11 SEC filing which accompanied the announcement of
12 this endeavor, Delta stated that the long term
13 savings stemming from this purchase would be the
14 equivalent to purchasing more than 60 new
15 generation narrow bodied aircraft.

16 Up to now, we've been discussing
17 efficiency from the perspective of passenger
18 airlines, the factors on the freight side of the
19 equation are analogous, but suffer from a paucity
20 of data; specifically, staff has as yet been
21 unable to derive precise figures for freight
22 aircraft efficiency using either BTS data or
23 other sources such as the EIA or even FAA, and
24 staff would welcome input from parties which may
25 have such information. That said, we have found

1 that available data regarding the aircraft flown
2 by carriers from each sector, as well as their
3 purchasing habits, can provide some insight, and
4 thus an estimate.

5 This slide shows the average age of an
6 aircraft at the time of purchase for various
7 major carriers. Note that this is not the
8 current age of the aircraft, but the average age
9 of the aircraft when a carrier bought it. So,
10 for example, if a jet was manufactured in 1995,
11 purchased in 2000, and still in service today, we
12 would count it as five years for the purposes of
13 this chart.

14 Freight airlines are in blue, passenger
15 airlines are in red, and the story told here is
16 rather obvious: passenger airlines prefer to buy
17 their planes new, generally fresh off the factory
18 line, while freight airlines such as UPS and
19 FedEx take older aircraft, presumably from the
20 passenger airlines, and convert them to air
21 freighters.

22 As a case study, one can consider the
23 McDonnell Douglas DC-10 last produced in 1989 and
24 one of a dwindling breed of three engine jets.
25 From this, you can see how, as the DC-10 was

1 phased out of passenger service by 2007, its role
2 shifted over to freight. While it should be
3 noted that a boom in air freight going to
4 eCommerce explains some of the early 2000's
5 uptick shown here, BTS data shows that a good
6 portion of the rise was also due to freight
7 companies purchasing DC-10s.

8 As the years go on, however, even the
9 freight sector has started looking beyond the DC-
10 10 to more efficient aircraft. In fact, a FedEx
11 press release from earlier this month stated
12 their intention is to retire their fleet of 63
13 DC-10s over the next few years in favor of more
14 modern aircraft such as the Boeing 767.

15 Putting this altogether suggests a path
16 forward. Our plan is to assume that the fuel
17 efficiency of freight aircraft is equivalent to
18 those of passenger jets from some years in the
19 future. So, for example, freight efficiency in
20 2015 could be presumed to be equal to that of
21 passenger efficiency in, say, 2021 or 2022.

22 And that is all I have and I'd be happy to
23 take your questions at this time. Commissioners?

24 COMMISSIONER SCOTT: No questions here.

25 MR. GAGE: Any questions from the

1 audience? Any questions online? Sounds like
2 we're good. In that case, I would like to
3 reintroduce Mr. McBride.

4 MR. MCBRIDE: Bob McBride. Now, in this
5 part of the agenda, I'll be talking about data we
6 have on Vehicle Movement, on-road as a whole.

7 We start using our Vehicle Demand
8 Forecasts from Initial Values for Movement using
9 2011 as our base year, identifying and allocating
10 movement in 2011 to the transportation sector's
11 vehicle modes and vehicle classes; for example,
12 urban travel is the sector, personal vehicles is
13 the mode, and medium sized sedans are our vehicle
14 class. Fuel consumption in this metaphor is the
15 product of vehicle populations, the miles they
16 travel, and their fuel economy.

17 Our 2011 estimate of fuel use by sector,
18 mode and vehicle class depends on the way we
19 define statewide vehicle movement. To project
20 the fuel purchased and delivered in California,
21 we'd estimate the vehicle movement using only
22 that fuel, which would be a challenge. We might
23 also estimate only the movement of vehicles
24 registered in California. To estimate the energy
25 consumed in California, we would use the movement

1 of vehicles on California roads, three different
2 VMT measures.

3 Several sources of data can contribute to
4 our estimate of 2011 vehicle miles, their
5 allocation to sectors, modes and vehicle classes.
6 Highway Performance Monitoring System, HPMS,
7 estimates statewide and county annual vehicle
8 miles traveled. HPMS is prepared by Caltrans and
9 sent to the Federal Highway Administration where
10 it is used to allocate highway money.

11 Caltrans also publishes traffic counts,
12 including traffic counts for trucks and all
13 vehicles on the same points and state highways.
14 The Air Resources Board estimates vehicle miles
15 in their Emissions Factors Model several ways;
16 smog check data from the Bureau of Automotive
17 Repair is one of the ways they use, a relatively
18 precise record of odometer readings at intervals
19 that could be used to calculate VMT. You go to a
20 smog check every two years, read the odometer,
21 look at the date, calculate miles per day while
22 all the way of VMT. But this is just for
23 registered light vehicles.

24 Regarding Gina Grey's question, one reason
25 we don't use the published EMFAC VMT directly is

1 that they adjust this bar VMT to forecasts done
2 by the Transportation Planning Agency so that
3 they match up correctly when they use that, use
4 EMFAC. Also, EMFAC's published data on the Web
5 reflects those forecasts, and we would need to
6 run the EMFAC model with our vehicle classes, and
7 so on, in order to come up with an EMFAC Energy
8 Commission VMT, and we're not doing that yet, we
9 don't have the bandwidth at the moment. Although
10 we can use the odometer reading data prepared by
11 the EMFAC group in an unadjusted form to compare,
12 unfortunately they've only done it through 2009,
13 so we will compare our estimate to their 2009
14 light vehicle estimate. We have not done that
15 yet.

16 Vehicle Inventory and Use Survey data on
17 miles per vehicle can be calculated to estimate
18 truck miles. In our office, we produced an
19 estimate of statewide annual vehicle miles
20 traveled using the fuel purchased and delivered
21 statewide, the fuel economy of the fleet in each
22 vehicle year by class and model year, and the
23 population registered vehicles. Now, we feel
24 that the data on the population registered
25 vehicles and on the total fuel use are the

1 strongest, so the two weak links here are the
2 fuel economy and the VMT. I just wanted to point
3 that out.

4 State, Federal and private organizations
5 each use groupings and counts vehicles suited to
6 their particular purposes, resulting in separate
7 estimates of VMT. Fuels are used in different
8 sectors, modes, vehicles classes, and gasoline is
9 used primarily in light vehicles, but some in
10 medium and heavy duty, while diesel is used by
11 rails, some medium duty, and most heavy duty
12 trucks, some buses, and some light vehicles.

13 Here, we show HPMS and Energy Commission
14 estimates of annual VMT over time. The two are
15 in the same ballpark, but the CEC estimate shows
16 a more pronounced reduction of VMT in the
17 recession. This reduction follows the influence
18 of reduced fuel use statewide that we have on
19 record, starting in 2008. If we put a point for
20 EMFAC in 2007, it's a very good match for our
21 estimate and we feel that's a very good year for
22 EMFAC, they had incorporated some new methods,
23 but the effects of the local forecasts not
24 reflecting the recession did not kick in yet, so
25 we feel we have good correspondence to EMFAC for

1 that reason.

2 We used our own estimate of 2011 VMT as
3 our base year value. We also account for the
4 truck miles driven on California roads by
5 vehicles registered out of state, estimated for
6 the EMFAC model, based on data from IFTA, the
7 International Fuel Tax Agreement; in other words,
8 for tax purposes they have to account for miles
9 they drive through each state, even though they
10 may fuel out of state, so we can back that out or
11 add it in as we need.

12 The EMFAC web based status shown here
13 breaks down medium and heavy duty VMT. The red
14 line shows the daily travel of these out-of-state
15 trucks that I was talking about. The black line
16 shows daily travel of trucks, both registered in
17 California and that only move within California.
18 The yellow shows the intrastate movement by
19 California registered trucks that also may travel
20 out of state, but we're not concerned with their
21 out of state travel.

22 We also make a bottom up estimate of daily
23 movement for vehicle, which in the end is
24 reconciled to the annual statewide VMT. We
25 present some data in the following slides from

1 the 2008 and 2009 National Household Travel
2 Survey. I do plan to make use of data from the
3 2012-2013 California Household Travel Survey,
4 it's only becoming final this month, so these
5 slides reflect the national a few years ago. I
6 also make use of the Census Journey to Work from
7 2006 to 2010, Five-Year American Community
8 Survey.

9 The Household Travel Surveys gather social
10 and economic characteristics and travel data from
11 households and the individuals in them. Daily
12 VMT for personal light vehicles is calculated
13 from trip rates, from trip distance and vehicle
14 occupancy, which is how many people are in the
15 car. The recent California Household Travel
16 Survey gathered data, as Aniss Bahreinian showed
17 about 42,000 households with over 100,000
18 individuals in them, so a very simple formula:
19 multiply trips per person by miles per trip,
20 divide that quantity by the number of occupants
21 in the vehicle.

22 So first from the National Survey, we can
23 observe rising trips per person until about 1995,
24 returning to about the '91 level in this century,
25 markers on these slides indicate the years the

1 survey was conducted, it's not exactly the same
2 interval of years. Roughly the same fashion,
3 daily miles per person peaks in 1995, so trips
4 per person peaking in 95 miles per person also.

5 The black line here shows the average
6 vehicle occupancy for all purposes aggregated,
7 the lowest number of people in a vehicle
8 occurring in 1995. Trips to work shown in green
9 shows lower occupancy and social and recreational
10 trips are higher.

11 We also gather data on the trends in
12 traffic congestion in the urbanized areas. The
13 travel time index shown here is the actual time a
14 trip requires divided by the time the same trip
15 would take in an off-peak hour if there were no
16 traffic. The Los Angeles area is shown in
17 purple, to a lesser extent San Francisco Bay Area
18 -- no, that's not in purple, it's in green, L.A.
19 is in green, Bay Area is in yellow. Honestly, it
20 was once purple and red. They show more delay
21 due to traffic congestion than the other areas in
22 the state, which isn't a surprise.

23 The final steps: to allocate the on-road
24 VMT to transportation sectors, modes and vehicle
25 classes of doing this is to reconcile the annual

1 statewide VMT to the daily VMT for individual
2 vehicles. The least reliable components of the
3 daily VMT calculation may be adjusted so the
4 total is consistent -- total daily is consistent
5 with the total annual, and that would mean fuel
6 economy and VMT.

7 That's my presentation. Do you have any
8 questions? Any questions on the Web or in the
9 room? No, we're good. Okay, thank you very
10 much. Next, we'll have Gordon Schremp talk about
11 the fuel supply.

12 MR. SCHREMP: Good afternoon,
13 Commissioners, Advisors, Audience, people online.
14 My name is Gordon Schremp, I'm Senior Fuels
15 Specialist at the California Energy Commission, I
16 work in the Transportation Energy Office, and
17 I'll be covering some of the Supply/Demand
18 balance, I guess data sources, methodology we go
19 through to figure these out, and sort of what we
20 use this information for -- multiple purposes.
21 And I'll also give you a little bit of background
22 and context of where our fuels come from and
23 where they go because it has implications for
24 infrastructure, not only in California, but also
25 for exporting fuels to neighboring states.

1 So here are some of the items I'll be
2 covering today, finishing up with an example of
3 jet fuel balances that we've done just to give
4 you a flavor of how we break out the information
5 and kind of what that looks like.

6 So you've been hearing a lot about models
7 today. We don't use a model for this work.
8 Basically, this is an accounting exercise using
9 various data resources and using some of our
10 knowledge of the state's petroleum supplies and
11 system, and deductive reasoning in some cases if
12 we're running out of what we refer to as quality
13 information, and I'll cover a little bit about
14 that.

15 So basically it's the plumbing, in and
16 out, imports, exports, production, we're looking
17 at inventory change, as well, for a complete
18 accounting of supply equating to consumption or
19 demand. So we use this for all sorts of
20 purposes. Maybe the better use is to identify
21 shifts in where fuels are coming from and where
22 they're going, and how those changes can be
23 important elements to assessing sort of the
24 burden on infrastructure, if you will.

25 So one good example is California going

1 from basically a net importer for things like
2 gasoline to a net exporter, so that has
3 implications for marine infrastructure capability
4 and also looking at things like pipeline and
5 marine terminal capacity when you saw growing
6 demand, significant growing demand in, say,
7 Nevada. Pipeline capacity was starting to become
8 constrained, so there was some expansion into
9 Nevada, but then there was the great recession, a
10 decline in demand in neighboring states, and so
11 that took a lot of I guess some of the pressure
12 off the pipelines to build new capacity and at
13 this point there doesn't seem to be any over,
14 say, the next 10 to 15 years. And of course, we
15 use this information in the Integrated Energy
16 Policy Report, as well as a variety of other
17 applications and respond to questions.

18 So in theory, the supply, demand or
19 consumption should balance out, it doesn't
20 always. In some cases we'll have demand
21 estimates, good targets already to shoot for, and
22 two categories that jump to mind are gasoline
23 demand or consumption in California, we think we
24 have pretty good demand numbers, Board of
25 Equalization data, taxable sales, and Board of

1 Equalization Data -- public data and not public
2 data -- to figure out what diesel demand is. To
3 Commissioner Scott's question on does that chart
4 show just one type of end use? No, it shows all
5 forms of diesel demand, both on and off-road and
6 stationary source. So we will see when we do
7 some of these Supply/Demand balances maybe some
8 of the numbers aren't lining up, but there's
9 usually a reason for that; it can be an error,
10 but there's usually a reason, some other end use
11 or it's going some other place outside of
12 California that we're not accounting for. So
13 that has to do with accuracy and a level of
14 uncertainty in the data.

15 So we start, of course, with what we think
16 is high quality information, done a lot of QC on
17 this data, both our own data or some other data
18 we're purchasing, and then we work our way down
19 to fill in the blanks, as I refer to it.

20 So just to step back briefly and look at
21 what are California transportation fuels, and
22 someone said 2011 was the base year -- they never
23 told me that, I thought it was 2009 -- no, I'm
24 just kidding, I'm showing 2009 as an example,
25 these are kind of old, because I want to show a

1 consistent year for both what we actually used to
2 produce at the refineries, and did a demand
3 balance that we're happy with at this point. The
4 intent is to have all of these balances updated
5 through 2012 as part of this IEPR cycle, so we'll
6 have that completed shortly. So this is just for
7 illustrative purposes to give you an example of
8 what goes on in California before I give you an
9 example of the Supply/Demand balance.

10 So this figure is in millions of gallons,
11 you see thousands of barrels per day. So the
12 lion's share clearly from this is gasoline absent
13 the Ethanol, about 65 percent. And you see
14 diesel and jet fuels kind of close to 15-18
15 percent, and some alternative fuels are down
16 there in sort of the marine color, and those,
17 when you break out that quantity, the lion's
18 share is Ethanol, fuel Ethanol used in gasoline,
19 some E-85, and at this point in time in 2009,
20 more recently, but not a tremendous amount more,
21 and as has been discussed by previous presenters,
22 there's an upper limit of Ethanol use in gasoline
23 in California, it's 10 percent.

24 One of the major changes that would have
25 to be completed before Ethanol could be used in

1 gas would be modifications to the California Air
2 Resources Board Reformat Gasoline Regulations,
3 those are essentially developed looking at
4 relationships between qualities in gasoline, fuel
5 properties, and what comes out the tailpipe, and
6 emissions in certified California vehicles. So
7 large datasets went into developing these
8 relationships, and then development of complex
9 mathematical equations to best fit fuel
10 properties to what is in theory coming out of the
11 tailpipes to create the predictive model for
12 reformat gasoline in California.

13 COMMISSIONER MCALLISTER: A quick
14 question, so are there any other oxygenates in
15 common use at this point, other than Ethanol?

16 MR. SCHREMP: Good question. MTBE was
17 initially phased out, or was first phased out in
18 California, a type of oxygenate and ether that
19 has oxygen as molecule; ETBE, it's just like
20 MTBE, but not created with methanol, but created
21 with ethanol, that had some sporadic use, a much
22 more desirable blending component from a
23 refiner's perspective, much higher octane, lower
24 rebate per pressure, but it had a particular
25 problem, it was even worse than that of MTBE.

1 MTBE was phased out in California because of not
2 direct health concerns, but secondary water
3 quality standards which are aesthetic -- taste,
4 odor, color. And so MTBE could be detected by
5 people and Great White Sharks in quantities of
6 parts per billion, literally, in water taste
7 tests. ETBE you could detect in even smaller
8 quantities. So it had an aesthetic water quality
9 concern, potential contamination of aquifers,
10 which led ultimately to the phase out of MTBE and
11 ETBE in California, and in the U.S. So now MTBE
12 is still produced in some facilities in the
13 United States, exported outside of the United
14 States to use in some other countries, Octane or
15 an oxygenate, so, yes, it's still used, but not
16 in California and not in the United States, and
17 it's only MTBE that I'm aware of at this time.

18 COMMISSIONER MCALLISTER: So Ethanol
19 really has the vast majority of the oxygenate --

20 MR. SCHREMP: That's correct.

21 COMMISSIONER MCALLISTER: -- in
22 California? Okay. And then, I mean, I guess I
23 would just point out, like holy moly, the
24 biodiesel and the alternative fuels are an
25 extremely small piece here and we're obviously

1 doing a lot of things to try to scale them up,
2 and we need to just point out the need to keep
3 doing that. I mean, it's self-evident, but we've
4 got a long way to go here.

5 MR. SCHREMP: Yes. And what is not on
6 here because these are sort of liquid fuels, if
7 you will, or gaseous natural gas, certainly in
8 electricity as you have seen projections, current
9 EV vehicles, projected EV vehicle growth, Plug-in
10 Hybrid Electric Vehicles, so that's another form
11 of fuel in the transportation sector is just
12 electricity, and you can also display that, if
13 you will, in terms of gasoline displacement, and
14 we've done that before and we'll likely do the
15 same for this IEPR cycle, as well, I just don't
16 show it in this chart.

17 COMMISSIONER MCALLISTER: Great, thanks.

18 MR. SCHREMP: So these data sources, we
19 primarily rely on our data collection apparatuses
20 that's been in place since the beginning of the
21 Energy Commission, updated once in the history of
22 the Commission to greatly expand our data
23 collection in a couple of important areas, one
24 was to redesign our data collection forms that
25 were modeled after the Federal forms, to capture

1 California and neighboring state specificity for
2 fuels. What I mean by that is, for example, the
3 Federal Government will have reformat gasoline
4 as a line item and that can be Federal reformat
5 gasoline for use in the northeast, Texas;
6 California is California reformat gasoline, it
7 meets that standard for the Fed, so they're fine;
8 Arizona clean burning gasoline is sort of in
9 between, but it can be reformat gasoline, so we
10 changed our forms to capture that type of
11 specificity, to break out the reformat gasoline
12 so we could better and more accurately track
13 what's being produced, imported, and exported.
14 The import-export element prior to, say, 2006 was
15 not really good, we had some data from EIA, but
16 it's at a higher level, only sort of a foreign
17 import, so we designed import-export forms to
18 capture domestic movements, Washington to
19 California, California to Oregon, by marine
20 vessel, rail imports, more important for, say,
21 ethanol from the Midwest, more important recently
22 for crude oil from Bakken and West Texas coming
23 to California refineries, so we now have a pretty
24 good means of tracking. And sometimes some
25 people fall through the cracks because they're

1 new, a bank, a trading company who is bringing
2 imports into California for the first time, they
3 just don't know we exist and didn't know they had
4 to report. So after the fact, we find some of
5 this out.

6 So proprietary information is another very
7 important element, which I'm sure you folks will
8 see some of our subscription requests that are
9 more than, say, \$100 a month, a lot more, and
10 we're buying data, we're basically looking at
11 information you couldn't otherwise collect, or it
12 would be an extensive effort by many many
13 additional staff to go and get the data, so
14 that's what these organizations do, and then you
15 purchase the data. So it's very important to be
16 able to function to track this information,
17 supply-demand balance in just basically our day
18 in, day out work. I'll note that the cTrack
19 information, you go, "Why would you want to track
20 marine vessels?" And that comes in handy to find
21 out where the vessel has been because we'll see
22 imports in some of these data information
23 resources, they don't say where it originated, so
24 we don't know if it's a foreign point of origin,
25 or a neighboring state, so cTrack allows us to

1 ferret that information out. So a lot of this
2 marine import/export that Kim on our staff does,
3 it's almost like detective work.

4 So open source information, this is good
5 for other people to be able to look at this, as
6 well, but a couple of caveats here. The Board of
7 Equalization Data, taxable sales, etc., it's very
8 good for gasoline, and they will post diesel
9 sales, you can go online, see the monthly, and I
10 know the media will talk a lot about diesel
11 demand is up, diesel amount is down based on
12 those publically available figures; however,
13 that's not all the diesel that's being used.
14 Dyed diesel is an exempt distribution of diesel
15 as far as the Board of Equalization is concerned,
16 it's a non-event, they don't care, it's not a
17 taxable consequence event. So they do care in
18 case people are cheating and not reporting the
19 appropriate amount of taxable sales, so they
20 started tracking dyed diesel volumes only for
21 that purpose in 2004. So we have been getting
22 that information from them, and that allows us to
23 do an appropriate sort of total fuel, diesel fuel
24 use in California calculation. And those numbers
25 look pretty good when we do supply/demand

1 balances. So we think that's a good demand bogey
2 or consumption bogey to shoot for.

3 EIA has good information on imports, only
4 foreign, you know, company-level foreign imports
5 and foreign exports. Army Corps of Engineers'
6 state-to-state, that's what we look at, but a
7 severe lag time, and the DESC data, Military,
8 that's how we do the Military balances and State
9 Lands Commission more recently, data they track,
10 and why is the State Lands Commission looking at
11 marine imports and exports? Well, actually they
12 want to look at petroleum volume by marine
13 terminal because they're the folks that develop
14 standards for Marine Oil Terminal Engineering
15 Maintenance Standards, or MOTEMS, to make sure
16 our marine terminals can withstand earthquakes
17 and tsunamis, and not break apart and have
18 releases of petroleum products. So they want to
19 know which terminals are receiving the most
20 petroleum products, both in and out. So that's a
21 very good dataset that is not available online,
22 but if you were to ask them, they would provide
23 it to you. So it's open source in that sense.

24 So you probably didn't think you'd see a
25 spaghetti -- a western reference today, but here

1 you are, because we like to characterize our data
2 resources, put them into three groups, we like
3 our PIIRA data very well, we especially like the
4 Kinder Morgan weekly petroleum product pipeline
5 deliveries to neighboring state destinations --
6 Reno, Las Vegas, Phoenix, Arizona, and we also
7 get the pipeline movements from Western Texas
8 into Arizona, I'll show a map of that, and our
9 BOE data, so there will be very high confidence
10 in that information. Others that are good to
11 use, they have some issues, some limitations, but
12 once again, Kim is doing her collective detective
13 work and taking all of this together to develop a
14 final dataset that we are very pleased with, and
15 we think it's as most accurate as it can be.

16 And then others have some varying issues,
17 some of them serious, prime supplier numbers
18 published by EIA, people quote that as demand in
19 various states, and it certainly is not, it's
20 significantly off when we look at Nevada and
21 Arizona, so we don't use that, but I just put
22 that up there to illustrate a point, sort of
23 beware of what you're looking at, or understand
24 as best you can.

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1 Districts, or PADD, is a breakdown of the U.S.
2 into five geographic regions, and EIA is very
3 good at reporting movements between regions, but
4 clearly those are not movements between states.
5 So for example, we will look at U.S. Gulf Coast
6 PADD district to the West Coast PADD district,
7 but where did it go? Oregon up to Washington,
8 Southern California, Northern California? We
9 don't know. So that's sort of a mystery and so
10 we looked at this, it has some utility but not a
11 lot, and I think the Army Corps of Engineers, you
12 know, we're trying to get 2011 data now, so it's
13 a little bit of a lag there here in 2013.

14 So what do these flows look like? We
15 certainly have three main areas of production and
16 the largest surely is Los Angeles and Northern
17 California Bay Area Refineries, about 20 at this
18 point, some of the refineries sort of work
19 together, an asphalt plant and a refinery paired
20 together. We've had a couple idle facilities at
21 this point in California, so 13 facilities are
22 producing what we call California fuels,
23 California reformat gasoline, California diesel
24 fuel, and other refineries will produce asphalt
25 and some export, and lubricants, and things like

1 that. But they're primarily located where they
2 have access either to the water so they can get
3 their crude oil from global sources, and get
4 their products on the water to other areas of the
5 state, as well as export, or they're located in
6 Bakersfield where -- that's where the oil was and
7 has been for well over 100 years, and that's why
8 there are refineries still in Bakersfield.

9 So I think you saw a 2010 version of this,
10 and this is a little bit finer detail, this is
11 what's coming out of the refineries. And the
12 point of this is that these refineries operating
13 in California produce fuels primarily for this
14 market and these specifications, but they also
15 produce fuels for export -- neighboring states,
16 and you see a thin green RBOB .9 percent line,
17 that's basically Arizona gasoline, conventional
18 gasoline going to Las Vegas, Nevada, and EPA
19 diesel going to the neighboring markets, that's
20 Federal ultra low sulfur diesel, and the other
21 category is a fairly large percentage of total
22 output from the California refineries for the
23 crude oil and the unfinished oils they process,
24 and here is an example of sort of a breakdown of
25 those materials, including a solid petroleum coke

1 that a lot of it is Cal signed and exported to
2 foreign markets. So once they've produced the
3 fuels, it needs to get to the end users, and they
4 certainly use marine vessels, which are in blue,
5 and they use petroleum pipelines, these are not
6 crude oil pipelines, there are more of them, and
7 they would connect Bakersfield all the way up to
8 the Bay Area, and Bakersfield all the way down to
9 Southern California. Petroleum pipelines do not
10 connect Northern to Southern California, so you
11 can't move refined products to Southern
12 California in petroleum product pipelines, so you
13 use marine vessels, and they're basically a net
14 flow north to south. We produce more at the
15 refineries in the Bay Area than we need in
16 Northern California, and so Southern California
17 not as much, so it's a natural flow down there.

18 And this illustrates sort of the multi-
19 state demand, supply/demand you see here, Arizona
20 supplied from two directions, Nevada, Las Vegas
21 now being supplied from two different locations.
22 That's sort of a brand new pipeline segment, that
23 is the UNEV, Utah Nevada Pipeline from the Salt
24 Lake City Refineries, and so that's a new sort of
25 entrance late last year, bringing supply into

1 North Las Vegas. So additional supply for Las
2 Vegas is good, a little of additional redundancy,
3 but there's a finite limit. I know Commissioner
4 McAllister has talked about relative supply and
5 pinch points and limiting factors, as well. The
6 refineries in Utah are not large, and they don't
7 have necessarily a surplus of fuel, but they do
8 have basically a surplus of gasoline when?
9 During the winter months when demand is down, and
10 the specification goes from summer to winter, and
11 they can produce more gasoline. So they can move
12 more gasoline into Las Vegas, however, that
13 doesn't really help maybe us out, take the
14 pressure off the California refineries, because
15 that is a low demand for us, too. So there's
16 some mismatches there, but it still makes
17 economic sense for the project to be built and
18 it's additional supply for Las Vegas, which can
19 be helpful when there's a pipeline problem coming
20 from Los Angeles.

21 COMMISSIONER MCALLISTER: So just to sort
22 of be clear, so there are several Bay Area, North
23 Bay Area has a bunch of refineries up there, so
24 they could be producing refined product, putting
25 it on a boat, sending it down to Southern

1 California, and then that would go in a terminal,
2 and then potentially could get pumped over to
3 Vegas or Phoenix?

4 MR. SCHREMP: Yes, that does happen.
5 That's correct.

6 COMMISSIONER MCALLISTER: Interesting.

7 MR. SCHREMP: This is just sort of, if you
8 will, a zoom-in on that southwest Kinder Morgan
9 system, and it just goes to show you there's
10 multiple lines, just three of them now that go
11 into Las Vegas, one that is a dedicated jet fuel
12 delivery system, and two product pipeline into
13 Las Vegas, too, because of their demand increase.
14 And it's a very efficient least cost
15 transportation means, and history has shown us
16 very few spills per barrel of movement in these
17 petroleum product pipelines. They are rare, but
18 they have happened, but it's usually a pretty
19 good means of moving materials safely.

20 So why do we care? Why would we look at
21 that? And who cares about the neighboring
22 states? Well, because the system is
23 interconnected, it has impact when we look
24 forward, you know, as you all heard this morning
25 and early this afternoon, we're looking forward

1 through, you know, what is demand looking like
2 for light duty, medium duty, heavy duty? What's
3 it looking like for gas and diesel, jet fuel?
4 And so we have to also look at these neighboring
5 states. Why? The California refiners are
6 providing fuel to them, so how their demand goes,
7 either up or down, does affect sort of the
8 demand, if you will, in the California refinery
9 output.

10 So some additional changes to these boxes,
11 the labeling, where it says "Fuel Import
12 Requirements," well, you could actually say "Fuel
13 Import/Export Requirements." And instead of
14 "Refinery Process Capacity Projections," you
15 could actually look at that and say a potential
16 for a Contraction of Refinery Capacity in
17 California. That would mean a shutdown of some
18 refining capacity because you don't need as much.
19 And what's driving that? Well, one thing that's
20 driving it is gasoline demand declining seven of
21 the last eight years in California, and forecast
22 to continue to decline, whereas at the same time
23 diesel and jet fuel is forecast to go the
24 opposite direction. So what happens? The
25 refineries in California, basically gasoline

1 producing machines, as you saw on the earlier pie
2 chart, they now -- well, if you want me to make
3 more diesel, and if I process more crude oil to
4 do that, now I'm making more gasoline that I
5 don't even want of what I'm producing. So that's
6 what we look at as an imbalance. In their
7 product slate, you can do some things to adjust
8 for that. Clearly if you're importing gasoline
9 components, which we used to back in the '90s, a
10 significant quantity, 10 percent of our supply,
11 that has significantly declined. And we've seen
12 a reversal in marine exports of gasoline, some
13 domestic movements to Oregon, West Coast, but
14 we've seen exports to other U.S. states on
15 occasion when the economics makes sense, but
16 foreign gasoline exports to foreign markets.
17 This is not an isolated event for California. In
18 2012, the United States refiners set a record for
19 the greatest quantity of refined products
20 exported outside the U.S. in any year the EIA has
21 been collecting data. So it made sense for them
22 to run at higher rates, ship to foreign
23 locations, Central America, South America,
24 Europe, and make a profit, and that's why they
25 ran and some of them had the advantage of

1 distressed crude oil in the middle of the United
2 States, Gulf Coast refiners, so it made sense.
3 Likely in 2013, the same thing.

4 So the California refiners are not so
5 different. If it made economic sense to produce
6 more than just the local markets and the pipeline
7 exports, they did so. So we know foreign exports
8 were up. So looking at the infrastructure now,
9 you have to say, well, gosh, now I don't have to
10 build for an ever increasing marine import need,
11 now that sort of went away, but now you're
12 looking at some export opportunities. And so
13 plumbing in the marine terminals and the load
14 factors are shifting over time because of these
15 changing trends.

16 So we look at how those things changed in
17 California. If demand is going up, we look at
18 the refinery capacity, and increased use of
19 renewables, we expect to see that under the Low
20 Carbon Fuel Standard. In the near to midterm,
21 you're going to see the need for a drop in fuels,
22 renewable gasoline, renewable diesel fuel,
23 interchangeable with those two fuels made from
24 crude oil, they displace that, so how does that
25 get into the system? And how does that affect

1 the infrastructure? And what do you need?

2 And then in the neighboring states, demand
3 is going up, or a new pipeline delivering to Las
4 Vegas takes pressure off the California refiners,
5 these are all important issues to look at the
6 infrastructure needs, or not.

7 And so here are some of the key questions,
8 I won't read them, but it's not just volume, it's
9 the flavor or type of fuel you're bringing in may
10 have special handling, or storage
11 characteristics, but don't go into the normal
12 system, if you will. I think biodiesel is a good
13 example of that, you don't really put biodiesel
14 with your diesel, and put it in the pipeline and
15 ship it in pipelines that carry jet fuel also
16 because there is some trail back issues with the
17 additives that could affect the jet fuel, and so
18 pipeline companies, whether that's Kinder Morgan,
19 Colonial, they do not ship biodiesel in their
20 pipeline system, so it has to be delivered to the
21 terminals, and it's the same for Ethanol, deliver
22 it to the terminals and dedicate storage, and
23 then blend it at that location when they load the
24 tanker trucks.

25 So as we move to greater use of biodiesel,

1 which we believe we have to do under the Low
2 Carbon Fuel Standard, you will need to see more
3 biodiesel infrastructure at these 50 distribution
4 terminals in California. And so that's an
5 important element of expanded biodiesel use. And
6 Commissioner McAllister, you asked about, you
7 know, a small amount of alternatives now, but we
8 do expect growth, and this is certainly one of
9 the growth areas.

10 COMMISSIONER MCALLISTER: Yeah, that's
11 kind of what I wanted to get at, I mean, the
12 absolute quantity is one piece of data, but
13 really what we're interested in is the
14 longitudinal development, right? And sort of
15 what happens and how it scales. And, you know, I
16 think I have a lot of confidence that we're
17 moving in the right direction. I did actually
18 have another question, I'll wait until the end,
19 but just about the natural gas side of the
20 equation, but I'll let you finish and then we'll
21 go to questions.

22 MR. SCHREMP: Okay. And in speaking of
23 natural gas, I do have renewable natural gas,
24 that's injection into the existing pipeline, or
25 the renewable natural gas at the source used

1 locally, and that's certainly another form of
2 renewable fuels we expect to see more of driven
3 by the Low Carbon Fuel Standard because of its
4 low carbon footprint.

5 So I'll finish up with a few slides on an
6 example of what we mean by Supply/Demand Balance.
7 So I think -- I hope you were paying attention to
8 all the acronyms I was using earlier because here
9 they are. And I think on the California Demand
10 box at the bottom, you see none. Well, that
11 means we don't have a source of jet fuel demand.
12 One could go look at Board of Equalization again,
13 good for gasoline, pretty good for diesel, and
14 they'll show maybe, I don't know, 50 million
15 gallons of jet fuel sales -- I thought there was
16 like three billion gallons, yeah, there are, but
17 that's the private jet aircraft using jet A fuel
18 at airports. So there's a small amount of it and
19 it is tracked by the Board of Equalization. But
20 as an earlier speaker this morning said, when you
21 fuel Southwest Airlines on the tarmac, you stand
22 there and you see the fuel truck pull up, that's
23 in wing fueling, not taxed, not tracked by the
24 Board of Equalization. So the line starts to --
25 we don't have a good demand target to look at, so

1 I think jet fuel supply/demand balance is the
2 trickiest when we do --

3 COMMISSIONER MCALLISTER: So who would
4 have that data? Is that a Federal activity? I
5 mean, presumably Southwest signs for the
6 contracts, gets deliveries, the fuel gets in the
7 ground tank on the tarmac somehow. Who does
8 track that?

9 MR. SCHREMP: Well, certainly the airlines
10 do, and probably down to every quart of jet fuel
11 use, as was pointed out it's a very big operating
12 cost/expense, so they would know. And so if
13 there was -- you know, we don't have a
14 requirement for the end users to report that to
15 us. If we did, then we could actually have a
16 demand bogey to look at. So it's not required.
17 The use is not required to be reported to us. I
18 know that in the Bureau of Transportation
19 statistics, I see national fuel use, jet fuel
20 use, and they're getting that data reported to
21 them by the airlines, and I believe they're also
22 getting them to report the data in terms of
23 domestic use, so planes leaving on a domestic
24 segment, or leaving after fueling to a foreign
25 segment, and so they'll break out the total fuel

1 use in a particular calendar year. Now, clearly
2 they have the data by individual airport, yet no
3 reporting requirement to us, and none to the
4 Federal or counterpart of the Energy Information
5 Administration. So the data is probably there,
6 but no current mechanism to go get it by state.

7 COMMISSIONER MCALLISTER: Interesting.

8 MR. SCHREMP: So these boxes are just an
9 isometric of blue water borne exports, domestic
10 foreign sources, and imports in yellow, and on
11 the right-hand side the exports via pipeline. So
12 here's sort of how the numbers shake out as an
13 example from 2009, and you see sort of an
14 equivalent volume going to Nevada and Arizona in
15 the pipeline, these are in thousands of barrels
16 per day, and you've had gallons, and so this is
17 good, this is another form of measurement. And
18 an interesting takeaway is clearly the California
19 refineries produce way more than we need, 193,000
20 barrels a day demand, the 236,000 barrels a day
21 of production. And so, yes, it's going in the
22 pipelines, these are contractual obligations.
23 And then we see movement both in and out, over
24 the water, and this is very common, and you'll
25 see north-south, south-north, movements. And

1 I'll show you that in this slide here.

2 So we break the data out and we do a
3 Northern/Southern California Regional breakdown,
4 we do the break point at the Tehachapi, so the
5 Bakersfield Refineries are in Northern
6 California, so Northern California is kind of
7 large. And then you'll see some ability to look
8 at those north-south, south-north and, yes,
9 there's that north-south flow, if you will, the
10 negative -16,000 barrels a day, that's leaving,
11 going to Southern California -- normal for
12 gasoline, diesel, jet fuel, we produce more than
13 we need. And something else of interest, you
14 look on the far right-hand column, the Arizona
15 column, two-thirds of the way down you see us
16 getting supply from both Southern California via
17 pipeline and West Texas -- not very much from
18 West Texas for jet fuel, but that's markedly
19 different for gasoline. You see the lion's share
20 for gasoline going to Arizona now coming from
21 Texas, rather than California, and that's been a
22 shift over the years.

23 These are just some of the footnotes that
24 are on the previous slide, so you can actually
25 read them a little bit easier, just some detail.

1 And you cannot do a commercial jet fuel
2 balance without doing the Military jet fuel
3 balance first, and the reason you do this one
4 first is because that little pink box, the 11.5
5 thousand barrels a day of domestic imports, you
6 see in parentheses "Place Holder," well, we're
7 basically figuring out what those demand targets
8 are based on the DESC contracted volumes, and
9 then we're filling in what we're missing. And
10 why we're doing that over the water in marine
11 import is because imports of jet fuel are not
12 consistently, or even well delineated between
13 military jet fuel and commercial jet fuel.
14 You'll see "jet," you'll say "JT" sometimes so
15 you don't see the specificity because they don't
16 need to do that for Department of Commerce
17 filings, they don't need that level of detail.
18 We require that in our forms, but not all people
19 do that consistently, or we don't catch everybody
20 for the military jet fuel. So this is part of
21 the detective work that I do to figure out the
22 military portion, and once we fill and get a
23 balance on this, then I can do the rest of the
24 commercial.

25 COMMISSIONER MCALLISTER: But the reason
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1 that uncertainty exists is because these are like
2 third parties that are bringing that fuel in and
3 either selling it to the military, or somebody
4 else? And they don't distinguish? Or what's the
5 kind of structural process there?

6 MR. SCHREMP: I think it has to do with
7 different reporting forms and formats and
8 requirements. So if -- and this is not
9 necessarily for -- foreign imports and exports
10 have some pretty good specificity in the PIER's
11 data that we buy, pretty good specificity in
12 EIA's data, except for jet fuel. It will say
13 "jet fuel," but it won't say it's military.

14 COMMISSIONER MCALLISTER: Oh --

15 MR. SCHREMP: But military jet fuel coming
16 from foreign sources would be highly unusual.

17 COMMISSIONER MCALLISTER: Oh, right, okay.

18 MR. SCHREMP: That's why this is a domestic
19 import over the water from Washington State
20 Refineries. What happens is military jet fuel
21 contracts are let formally on a Federal fiscal
22 year, October 1 through September 30 basis, and
23 people bid on them -- refiners. So you get
24 different successful refinery bids, and they're
25 supplying various portions of all these different

1 destinations, of which are something like this --
2 these are just the Southern California military
3 destinations. The jet propellant or JP
4 designation, JP=5, is sort of a naval jet fuel
5 with a higher flash point, 141 degrees
6 Fahrenheit, so they don't want a fire on the
7 aircraft carrier. And then JP-8 is non-Naval jet
8 fuel. And so different destinations, multiple
9 jet fuels at same destinations, you see these
10 volumes, and delivery methods. So knowing how
11 it's getting there, we're already tracking some
12 of these, and if it's by truck, it's coming from
13 somewhere else. So I have to do a separate
14 balance of all of these destinations, get this to
15 balance of where it's first coming to, and then
16 figuring out how it got into the State of
17 California or it's produced here. So we do this
18 first, so I think military jet fuel, even though
19 it's a very small component of total
20 transportation energy use, you know, here are all
21 the problems or some issues with the jet fuel
22 balance, the bottom line here is we are likely
23 undercounting jet fuel. So if we miss a cargo, a
24 delivery, it didn't get added here, and it didn't
25 end up being the "demand or consumption." So

1 anything else I could find, we just sort of
2 increase that number. But having said that, we
3 do look at the data, we do look at sort of the
4 changes nationally in jet fuel demand from that
5 BTS data, and I think this information does track
6 well historically, so I think we're doing a
7 pretty good job capturing it, but I would
8 certainly feel better if we had some sort of
9 demand bogey from some sort of sales or some of
10 the data as you mentioned, Commissioner
11 McAllister, from some other Federal source for
12 California airport activities to say, "Ah, okay,
13 yeah, good, now I know what I'm shooting for."
14 But we just don't have that.

15 COMMISSIONER MCALLISTER: It kind of makes
16 sense, right, that you've got a market and the
17 military is one buyer, and you kind of have --
18 yeah, if it's not being labeled explicitly, then
19 you have a problem if you want to separate that
20 out for your forecast.

21 MR. SCHREMP: Right, right.

22 COMMISSIONER MCALLISTER: So thanks for
23 the detail.

24 MR. SCHREMP: And this is my final slide,
25 so I would be happy to answer any other questions

1 from the dais, or the audience, or online.

2 COMMISSIONER MCALLISTER: I just had one
3 question about the natural gas, the slide where
4 you sort of broke down the alternative fuels and
5 the lion's share was Ethanol, and the next
6 biggest slice was natural gas. And I wanted to
7 just see -- so you were talking about liquid
8 fuels, and I wanted to just see, is that 120.1 --
9 is that including all natural gas? Or is it just
10 -- does it get compressed, for example?

11 MR. SCHREMP: This is compressed natural
12 gas and it is converted to a gas and gallon
13 equivalent for illustrative purposes, for this
14 pie chart. So, yeah, so it's a gaseous fuel that
15 we do include in the liquid line, so, yeah,
16 that's that piece in 2009. And we know that's
17 actually gone up.

18 COMMISSIONER MCALLISTER: Yeah. In 2009,
19 in terms of this, it seems like a while ago,
20 right? I mean, given all the stuff that we've
21 done in the meantime at the Commission and across
22 the state to kind of promote alternative fuels,
23 you know, to move the needle, it would be good to
24 see how these evolve going forward as the data
25 comes in.

1 MR. SCHREMP: Okay. Any questions from
2 any folks in the audience here? Not seeing any.
3 None online? Okay, thank you.

4 MS. STRECKER: Okay, thank you. This
5 concludes our presentations. I thank everybody
6 for their participation today, it's been a long
7 day for some of us, it's always stressful getting
8 ready for workshops.

9 I wanted to remind you all that we're
10 accepting comments to our Docket through July
11 12th. You can go online and find the Workshop
12 Notice for the details on how to submit your
13 comments. And Lynette has a slide for us. If
14 you have any questions about anything today,
15 please feel free to contact me. My contact
16 information is up there, my email address, and
17 thank you all. Commissioners, do you have any
18 closing comments?

19 COMMISSIONER MCALLISTER: I think there's
20 -- is there a spot for public comment? Or did
21 you guys already do that?

22 MS. STRECKER: There is a spot for public
23 comment, but we don't have any.

24 COMMISSIONER MCALLISTER: C'mon, raise
25 your hands out there in the audience. Yeah, I

1 mean, I was bummed to have to step out of the
2 room for some of the good stuff, it was all good.
3 But I enjoyed what I saw and clearly there's a
4 lot of heavy lifting going on with the data
5 issues, I think I underappreciated how difficult
6 it is to get a handle on this market and really
7 the nuance of it going forward. So I really
8 appreciate the heavy lifting by staff on this.
9 You know, as the Chair said at the kickoff,
10 transportation is a key part of our emissions
11 profile in the state and we're in California, we
12 like our cars, we like our vehicles, we've got an
13 extensive large state with a lot of population
14 that does a lot of moving around, and a lot of
15 goods movement from here and all over the
16 country. So this really matters. And, you know,
17 I'm the Lead on Energy Efficiency, and if I do my
18 job, you know, well, to get more energy
19 efficiency, then transportation is going to be an
20 even bigger slice of the whole puzzle. So we've
21 really got to have it all, we've got to get all
22 of the sectors to move in the same direction with
23 respect to efficiency and carbon emissions to get
24 to the overall goals that we have in the state.
25 And so none of it is less important or more

1 important than the other, it's all important, so
2 this is really a key sector and I think
3 particularly with respect to vehicle travel,
4 miles traveled, I mean, having lived in San Diego
5 for a good long while and worked with SANDAG
6 there, and worked with some of the other
7 stakeholders, you know, I think the big question
8 is how do you get people to modify behavior and
9 sort of make choices that are less carbon
10 intensive and if we're successful at that, if the
11 RTOs and the Regional Planning and local
12 governments and the various stakeholders there
13 are successful at that local level, then
14 eventually we're going to see this panning out in
15 our forecasts, so I really do think that the up
16 and down the chain interaction to keep a pulse on
17 what's really going on out there in the various
18 regions of the state is really important and I'm
19 glad to see staff doing quite a bit of that. So
20 with that, I will pass to the Lead Commissioner
21 on Transportation and see if Commissioner Scott
22 has any closing comments.

23 COMMISSIONER SCOTT: Sure. I would just
24 add to what Commissioner McAllister said about
25 the importance of this sector for our greenhouse

1 gas goals but also for our air quality goals
2 across the state, and that's another important
3 piece there. I think I don't need to tell folks
4 around the room this, but you know, the
5 assumptions here are everything and it makes a
6 difference in terms of what we're analyzing and
7 how it turns out, and I just want to thank the
8 staff for their thoroughness today in walking us
9 through and sort of explaining what assumptions
10 there are, what years the data are from, where
11 there may be some weaknesses, and just really
12 giving us a good thorough and detailed
13 presentation about those assumptions that were
14 made. And I think that's all that I'll say.
15 Thank you. And thanks to our participants.

16 MS. STRECKER: Thank you.

17 COMMISSIONER MCALLISTER: So I think we
18 are adjourned. Is that right? All right.
19 Thanks, Lynette, and team, and Gene, thanks for
20 shepherding us through the day.

21 (Thereupon, the Workshop was adjourned at

22 3:15 p.m.)

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