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BEFORE THE STATE OF CALIFORNIA THE NATURAL RESOURCES AGENCY CALIFORNIA ENERGY COMMISSION (CEC)

In the Matter of:)	
)	Doc
2011-2012 Investment Plan for the)	
Alternative and Renewable Fuel and)	
Vehicle Technology Program)	

Docket No.10-ALT-01

Alternative and Renewable Fuel and Vehicle Technology Program

CALIFORNIA ENERGY COMMISSION HEARING ROOM A 1516 NINTH STREET SACRAMENTO, CALIFORNIA

MONDAY, MAY 23, 2011

Reported by: Kent Odell Commissioners (and their advisors) Present:

James D. Boyd, Vice Chair Tim Olson, Advisor to Commissioner Boyd Carla Peterman, Commissioner

Staff Present:

Leslie Baroody Rhetta De Mesa Jim McKinney, Office Manager, Emerging Fuels & Technologies Pat Perez, Deputy Director, Fuels & Transportation Division Charles Smith Peter Ward, Program Manager, AB 118

Advisory Committee Members Present (*via WebEx)

Shannon Baker-Branstetter, Consumers Union Tom Cackette, Chief Deputy, California Air Resources Board Tim Carmichael, California Natural Gas Vehicle Coalition *Brooke Coleman, New Fuels Alliance *Will Coleman, Mohr Davidow Ventures Daniel Emmett, Energy Independence Now Lesley Garland, Western Propane Gas Association Bonnie Holmes-Gen, American Lung Association, California Howard Levenson, Deputy Director, Cal Recycle Brian McMahon, Executive Director, California Employment Training Panel Program Jack Michael, Recreational Boaters of California John Shears, CEERT Eileen Tutt, California Electric Transportation Coalition Justin Ward, Vice Chairman, California Fuel Cell Partnership and Manager, Advanced Powertrain Program, Toyota Motor Corp. *Linda Collins, Executive Director, Career Ladders Project, California Community Colleges *Ed Heydorn, Air Products *Paul Staples, Chairman and CEO, Hydrogen Industries John Boesel, Calstart James Chen, Tesla Motors Bill Elrick, California Fuel Cell Partnership Mike Ferry, California Center for Sustainable Energy and U.S. Department of Energy Clean Cities Coordinator, San Diego Region Matt Horton, Propel Fuels Kevin Miller, City of Napa, Public Works, Materials Diversion Wendy Mitchell, representing ALTe Glenn Pascall, West Coast Corridor Coalition David Rubinstein, California Ethanol and Power Chuck White, Waste Management

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2 MAY 23, 2011

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9:09 A.M.

3 MR. SMITH: I think if we're all ready, we 4 might be ready to begin. Okay, good morning, ladies and 5 gentlemen. My name is Charles Smith. I'm the Project 6 Manager for the Fiscal Year 2011-2012 Investment Plan 7 for the Alternative and Renewable Fuel and Vehicle 8 Technology Program.

9 Just a few housekeeping items before we begin. 10 This meeting is being both recorded and we also have a 11 Court Reporter is going to be providing us with a 12 transcript of the meeting that should be available on 13 our website a few days later. For those of you not 14 familiar with this building, the closest restrooms are 15 located just on the other side of the atrium. There is 16 a snack bar on the second floor under the white awning. 17 And finally, in the event of an emergency and the 18 building is evacuated, please follow our employees to 19 the appropriate exits. We will reconvene at Roosevelt 20 Park, located diagonally across the street from this 21 building. Please proceed calmly and quickly, again, 22 following the employees with whom you are meeting to 23 safely exit the building. Thank you. And with that, 24 I'd like to turn the microphone over to Vice Chair Jim 25 Boyd and Commissioner Carla Peterman for opening remarks CALIFORNIA REPORTING, LLC

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1 and introductions.

2 VICE CHAIR BOYD: Good morning, everybody. 3 Thank you, Charles. As indicated, I'm Jim Boyd. Being 4 Vice Chair of the Commission is not as important as 5 being Chairman of the Transportation and Fuels Committee 6 today for this hearing and I welcome you all to - well, it's not a hearing - to this workshop for the 7 8 Alternative and Renewable Fuel and Vehicle Technology 9 Program. I'm joined on my left by - whoops, I almost 10 said our "newest Commissioner," well, I guess you are 11 because the other new Commissioner is not sworn in yet, 12 so he's not a Commissioner. So, our newest 13 Commissioner, and also the newest member of the 14 Transportation and Fuels Committee, having just been 15 appointed at committee, I guess, two meetings ago. I 16 got very lonely being the sole member of the 17 Transportation Committee. But I will make a confession, 18 at the time the committee had to interact with the staff 19 to finally make committee decisions relative to the 20 document that was released, Commissioner Peterman is 21 totally innocent of that, she cannot be indicted for any 22 of the decisions, I was forced to do it alone, so she 23 has unimpeachable plausible deniability if it gets in, 24 and if she really likes the decisions, then she can jump in as deep as she would like to. 25

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1 Anyway, I am going to ask her if she'd like to 2 say some opening remarks, which I find she is quite good 3 at, speaking extemporaneously, and then we'll go around 4 the table and introduce for the listening audience who 5 is at the table here as members of the Advisory 6 Committee, and then we'll ask those who might be 7 listening in and, Charles, I don't know if we have any -8 we do - so I'll ask the Committee Members who are on the 9 WebEx to introduce themselves. And then we'll return to 10 the agenda and move on with the overview and the 11 discussion throughout the day. I'm getting so used to all of you, and we're getting used to each other, it's a 12 13 very comfortable feeling now to just rejoin the Advisory 14 Committee, we've come a long way, as I've said in the 15 previous meeting, we've come to like and trust each 16 other, have the ability for pretty candid discussion, 17 and we've suffered together the whims and caprices of 18 California State Government and Fiscal and Budget 19 decision making of the last few years in the face of the 20 Recession, if not Depression, almost, that California 21 has been going through, which fortunately for us 22 trickled down more slowly to this program than it did 23 for others, but nonetheless has impacted the program, as 24 you learned in the last meeting and will hear more today 25 in terms of just revenue not realized vs. projections in CALIFORNIA REPORTING, LLC

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the past, particularly when the legislation was passed.
 With that, Ms. Peterman, I will offer you an opportunity
 to make comments as you would like.

4 COMMISSIONER PETERMAN: Good morning. Thank 5 you, Vice Chair Boyd, for that introduction. I've been 6 learning how to comment at meetings by observing my 7 fellow Commissioner, and so I'm going to learn as much 8 as possible before he moves on to other activities. I'm 9 glad I was able to join this committee in advance of 10 this Advisory Group Meeting. Looking forward to 11 participating, understanding what different stakeholders 12 are interested in, discussing the feasibility of the 13 Investment Plan. This is a very important program and I 14 look forward to figuring out how we can continually 15 tailor it to meet our renewable fuel needs. And with 16 that, I'd like to get to know everyone else here, and so 17 I will pass to my right.

18 VICE CHAIR BOYD: We'll go that way, all 19 right. Thank you, Commissioner. And let's do 20 introductions around the table there for the listening 21 audience, starting with you, Tim. Oops, you need a 22 microphone.

23 MR. OLSON: Tim Olson, Advisor to Commissioner24 Boyd.

25 MR. PEREZ: Pat Perez, Deputy Director for the CALIFORNIA REPORTING, LLC **7** 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417 1 Fuels and Transportation Division.

2 MR. MCKINNEY: Jim McKinney, Office Manager 3 for the Emerging Fuels and Technologies Office. We 4 administer the program.

5 MR. WARD: I'm Peter Ward, Program Manager for 6 AB 118.

MS. HOLMES-GEN: Bonnie Holmes-Gen with the
American Lung Association in California. Good morning.
MR. WARD: Justin Ward, I'm a Vice Chairman of
the California Fuel Cell Partnership and the Advance
Powertrain Manager for Toyota.

MR. CACKETTE: Hi. I'm Tom Cackette. I'm theChief Deputy at the Air Resources Board.

14 MR. EMMETT: I am Daniel Emmett with Energy15 Independence Now.

MR. CARMICHAEL: Good morning, Tim Carmichael
with the California Natural Gas Vehicle Coalition.

18 MS. GARLAND: Lesley Garland, Western Propane19 Gas Association.

20 MR. LEVENSON: Good morning, Howard Levenson,
 21 Deputy Director at the Department of Resources,

22 Recycling and Recovery, otherwise known as Cal Recycle.

23 MR. MCMAHON: Brian McMahon, Executive

24 Director, California Employment Training Panel Program.

25 MS. TUTT: Eileen Tutt with the California

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1 Electric Transportation Coalition.

2 MR. MICHAEL: And I'm Jack Michael with 3 Recreational Boaters of California. 4 VICE CHAIR BOYD: Okay, thank you, all. 5 That's all the folks at the table here, so could members 6 of the Advisory Committee who are out there listening in 7 and participating by WebEx, could you identify 8 yourselves for those of us here in the Hearing Room? 9 And you'll just have to start in random order since I 10 don't know who is out there. 11 MS. BAKER-BRANSTETTER: Shannon Baker-12 Branstetter with Consumers Union. 13 VICE CHAIR BOYD: Thank you. 14 MR. COLEMAN: Will Coleman, with Mohr Davidow 15 Ventures. 16 VICE CHAIR BOYD: Hi, Will. Thank you. 17 Anyone else? 18 MR. COLEMAN: Brooke Coleman, New Fuels 19 Alliance. 20 VICE CHAIR BOYD: Okay, hi, Brooke. Anyone 21 else? Okay, and I know that Jan Sharpless sent an email 22 indicating she has the flu and is not able to be here 23 today. And I'm not sure if I was in her shape I would 24 want to listen in either, so maybe she's not. Okay, 25 thank you, everybody. Well, that takes care of CALIFORNIA REPORTING, LLC 9

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1 introductions and the preliminary part of the agenda.

2 Charles, let's move on to the second item on 3 the agenda, the Overview and Investment Plan Schedule, 4 and you're up.

5 MR. SMITH: Certainly. Thank you. Again, my 6 name is Charles Smith, Project Manager for the 2011-2012 7 Investment Plan. Here is an agenda that we have for our meeting today. At 9:30, we will get a program status 8 9 update from Jim McKinney, Office Manager for the 10 Emerging Fuels and Technologies Office; at 9:45, I'll 11 present a walkthrough of the more significant changes 12 from the Staff Draft Investment Plan that the Advisory 13 Committee reviewed in March to the Committee Draft that 14 we are meeting on today; at 10:00, we will have a 15 summary of the Transportation Committee's 16 recommendations, and those focus more on the funding 17 changes from the Staff Draft to Committee Draft; after 18 that, at 10:15, we will begin Advisory Committee 19 discussion of the Committee Draft; at noon we plan to 20 break for lunch and we will reconvene at 1:00 for public 21 comment. We would like to keep our public comment 22 speakers to three minutes and keeping comments focused 23 on the content and suggestions for the Investment Plan. 24 And then we anticipate closing remarks and a summary of 25 next steps at 2:30.

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1 So this is the schedule for Fiscal Year '11-2 '12 Investment Plan adoption. Today is the second 3 Advisory Committee Meeting. In a few days, we will host 4 a remote public workshop in Long Beach and additional remote public workshop on June 1st in -5 6 VICE CHAIR BOYD: Will you define for me what 7 the "remote" means? 8 MR. SMITH: Yes. As part of our statutes, we 9 are required to have three workshops in different parts 10 of the state before -11 VICE CHAIR BOYD: All right, I was just afraid 12 you were talking about a virtual, you were going to sit 13 here and conduct a workshop in Long Beach, or are you 14 trying to put the legal definition in there? 15 MR. SMITH: We are to be on the road, yes. 16 VICE CHAIR BOYD: All right. MR. SMITH: So that May 26th meeting will be at 17 18 the Long Beach City Council Chambers, and the June 1^{st} 19 meeting will be at the California Public Utilities 20 Commission Auditorium in San Francisco. Following these 21 workshops, we will take input from this meeting, the 22 workshops, and any final comments to our docket, in 23 preparation of the Committee Final Version of the 24 Investment Plan, and we anticipate adoption of the Investment Plan at a June 29th Commission Business 25 CALIFORNIA REPORTING, LLC

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Meeting. With that, I will turn the microphone over to
 Mr. Jim McKinney for a Program Status Update.

3 VICE CHAIR BOYD: And see, we've already4 banked 10 minutes, we're ahead.

5 MR. MCKINNEY: Good morning, everybody. It's 6 good to see all of you again. This presentation I'm 7 going to do should go pretty quickly because it's 8 primarily an update on what we presented to you a few 9 months ago.

10 So, as a summary, this is the Review Table for 11 all of the awards made under the 2008-2010 funding 12 cycle. Just, again, to review very briefly, so we 13 allocated \$36.5 million in ARRA awards, cost sharing, 14 and for that, we got about 2,800 electric chargers 15 throughout the state, about 700 medium-duty and heavy-16 duty Advanced Technology Vehicles, and about 75-85 17 stations, so that was a really big boost to alternative 18 fuels and infrastructure in the state.

You can see for electric drive, we have good amounts of money for infrastructure, vehicle demos, manufacturing facilities and equipment, that was under the Manufacturing PON; natural gas - those stations are coming along well that we're funding; and a lot of action in the biofuels area, biomethane production, and again, as I think you will see in both the Staff Draft

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1 to Committee Draft, we see tremendous potential for 2 biogas production in California from all the waste 3 resources that we have in our state. In Advanced 4 Ethanol and Gasoline Substitutes Production, Ethanol 5 Production, or CPIP, our E85 stations are continuing to 6 fund those; diesel substitute infrastructure, bulk 7 storage for that fueling category, \$15.7 million for hydrogen fuel cell stations, \$2 million for propane 8 9 school buses, so that totals out at \$156.4 million, with 10 nearly 78 individual projects.

11 The other category of funds that we do are through Interagency Agreements or Agreements, so 12 13 Workforce Development, \$15 million to EDD, Employment 14 Training Panel, and the Community Colleges was an early 15 win and success for our program, and thanks to our 16 staff, they got those out. Fuel Standards Development 17 over at CDFA for hydrogen and biofuel specs, plug-in 18 Prius demonstration at DGS, just over half a million; 19 and then two more recent grants to our sister agency, 20 the Air Resources Board, the Air Quality Improvement 21 Program, which is by statute, our partner agency in AB 22 118, so \$2 million for light-duty vehicles to help 23 support the tremendous demand for light-duty vehicle 24 incentives. And just recently, \$4 million for the 25 rapidly emerging all electric platform medium-duty and CALIFORNIA REPORTING, LLC

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1 heavy-duty vehicles. We have our \$1.5 for forest 2 research, thanks to Bill Kinney and Kirk Switzer, we got 3 that out the door, up and running, same with the UCI 4 street model. Our NREL agreement is still in 5 development and we hope to finish getting the money over 6 to AC Transit quite soon so we can meet the fiscal year 7 deadline for June 30th.

8 This slide looks substantially similar to what 9 staff presented at the last meeting. Again, in sum, 10 eight solicitations, over 300 proposals totaling \$1.2 11 billion in funding requests. We were able to fund 69 of 12 those, about \$188 million in total between the grant 13 awards and the 10 agreements. What staff has been doing 14 since the last workshop is just working our tails off to 15 meet the encumbrance deadline for the 2008-2010 funding 16 cycle, and we are on track to do that. Our goal is 17 articulated by the Chairman's Office and our Executive 18 Director is to encumber or safeguard all the money so we don't lose it on June 30^{th} , 2011, which is the end of the 19 20 fiscal year for this part of the funding cycle. We are 21 on track to do that. I think we'll have a few hiccups 22 and speed bumps along the way, but we feel good about 23 that. So, again, with the hiring freeze and other 24 constraints on state functions these days, it's quite a 25 challenge, but thanks to support from our Executive

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Office, we've been able to put resources in from some
 other departments and, again, we feel very good about
 meeting this target.

4 MR. CARMICHAEL: Jim? Tim Carmichael.
5 MR. MCKINNEY: Yeah.

6 MR. CARMICHAEL: Quick question. What is the 7 encumbrance deadline?

8 MR. MCKINNEY: June 30th, 2011.

9 MR. CARMICHAEL: Thank you.

10 MR. MCKINNEY: There are a few awardees that 11 we've been working with diligently. For those who haven't finished their CEOA compliance work, they need 12 13 to get it in by the end of this week to our counsel's 14 office, but again, we have been working diligently on 15 all of those. Several folks are here in the room who 16 we've been spending a lot of face time and phone time 17 with, so we're on track for those.

18 So, turning to our current solicitations, in 19 April, under Peter Ward's leadership, we released the 20 Buy-Down Incentive Plan for Natural Gas and Propane 21 Vehicles. This covers light-duty through heavy-duty 22 vehicle classes. The following chart lists those out. 23 This will continue until April 2013, or until all the 24 money is expended, but Pete reports that, as of the next 25 business meeting, we hope to be two-thirds of the way

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1 through, so there's about \$14 million total for this 2 package and we think we're going to hit the \$10 million 3 mark pretty quickly.

4 This chart shows the vehicle classes, so light 5 duty from 8,500 pounds up to 14,000 gross vehicle weight; medium-duty, 14,000 to 26,000; heavy-duty, 6 7 greater than 26,000. The little numbers in the 8 parentheses are the numbers of vehicles funded by each 9 of these. The rest of the chart shows the buy-down or 10 incentive amounts for this program. As with the demand on individual vehicle incentives over the Air Resources 11 12 Board, there is a very heavy demand for this part of our 13 program. And thanks to Pete and his team for pulling 14 this together and really doing a nice job on it.

15 The other one that we have out right now is what we call the PEV Readiness solicitation. This is 16 17 headed up by Leslie Baroody, our EV team leader, and 18 Jennifer Allen, one of our supervisors, and this has 19 been, I think, a good idea that will help meet a lot of 20 coordination needs and demands in the individual 21 regions, so we can coordinate all the activities leading 22 to what we call EV Readiness, which is providing the 23 maximum support to individual consumers, as its first 24 wave of adopters goes out and buys the new electric 25 vehicles. So, there's a maximum of \$200,000 per region CALIFORNIA REPORTING, LLC

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1 on this. We set it up as what we call and "open 2 solicitation," so if you meet the minimum standards and 3 qualifications, you automatically qualify. There's a 4 very creative teaming component to this that we like, we 5 really like to encourage teams, so the planning agencies 6 and individual stakeholders in each region need to team 7 up to compete for this one.

8 I already talked through most of that. For 9 the 2010-2011 funding year, we had a \$108 million 10 initial allocation, that was reduced about 20 percent 11 due to the downturn in the economy and the lower 12 revenues from the Smog Fees and Vehicle and Reg fees. 13 We pulled aside about \$1.7 million for what we call 14 Monitoring Validation and Evaluation activities, that 15 RFP is still underway. And then we also pulled just 16 about \$14 million forward, or paid it backwards, 17 depending on your perspective, because we did have a lot 18 of very high quality, high value proposals in the 28 and 29 funding category, so we were able to fund about nine 19 20 of those projects with this \$13.8 million allocation. 21 So, total remaining funds for this fiscal 22 year, just over \$70 million. And this is the status 23 sheet for the solicitations that are either up and 24 running or soon will be released during this calendar 25 year, so Gaseous Fuels, that's the buy-down program I CALIFORNIA REPORTING, LLC 17

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already discussed that Peter Ward is heading up, PEV 1 2 Planning and Support, I discussed that, Medium-Duty, 3 Heavy-Duty Demonstrations, this is primarily Advanced 4 Technology Electric Drive platforms, hybrid 5 configurations, some gaseous fuels, Aleecia Macias is 6 heading this one up and we hope to get that out over the 7 next couple months. Hydrogen fueling, so \$10.2 from 8 this current fiscal year plus whatever the Committee 9 decides upon with its current or upcoming program, and 10 we will issue a combined solicitation for that. With 11 Biofuels and Alternative Fuel Infrastructure, which 12 includes E85 and natural gas, we will also do a combined 13 solicitation combining two fiscal years and one 14 solicitation, and that's really primarily to try to make 15 the most of limited staff resources and create some 16 efficiencies in our program. We've got some money for 17 innovative technologies and Federal cost sharing and 18 then market and program support, so that totals out at 19 about \$122 million.

20 And that concludes my presentation. If there 21 are any questions from the Transportation Committee or 22 Advisory Committee members?

23 MR. MCMAHON: Jim, I had a question. In terms 24 of the solicitations, how are those impacted by the 25 current fiscal year? Do those all need to be issued and CALIFORNIA REPORTING, LLC 18 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417 1 completed before the end of the year?

2 MR. MCKINNEY: On this slide? Is that what 3 you mean, Brian?

4 MR. MCMAHON: Yes.

5 MR. MCKINNEY: Yeah, for these, we still have 6 for the 2010-2011 funding, so it's two years to 7 encumber, so we have a little over 13 months before the 8 next encumbrance deadline comes up for this batch. MR. MCMAHON: But all those solicitations 9 10 would be issued between now and the end of the current 11 fiscal year? 12 MR. MCKINNEY: Calendar year. 13 MR. MCMAHON: Okay. 14 MR. EMMETT: I just had a quick question 15 regarding the schedule. VICE CHAIR BOYD: Dan, would you identify 16 17 yourself for the folks out there in Radio Land? 18 MR. EMMETT: Sorry. Daniel Emmett. What is -19 in terms of the schedule, where does the budget 20 subcommittee meeting fit in? Is that happening? Has it 21 already happened this year in terms of bringing this 22 plan before the Legislature? I seem to recall that we 23 got some serious direction last year that they wanted to 24 see this. 25 VICE CHAIR BOYD: They gave us a little hiatus

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1 of a year, but Pat can take you through the details.

MR. EMMETT: Oh, good.

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3 MR. PEREZ: Yeah, certainly the plan, original 4 Staff Draft Plan was submitted to the various 5 legislative Budget Committees back in February. It's my 6 understanding that Robin Smutney-Jones also sent that 7 committee draft, I believe, a week ago to those 8 committees. At this point in time, we have not received 9 any feedback from any member of the Legislature or the 10 committees on either the staff draft report, or the 11 committee draft.

12 VICE CHAIR BOYD: And it was - it's in this 13 next cycle that the plan has to go in, I guess, in 14 January, concurrent with the submission by the Governor 15 of his budget, so I would anticipate the next go-round 16 offers a possibility of more discussion about the 17 subject and I would anticipate hopefully more time to 18 talk about this subject in that they might have the 19 fiscal crisis solved, but I'm losing confidence daily. 20 In any event

21 MR. EMMETT: Great. Just wanted to make sure 22 - last year, we had to trot over there and, you know, 23 voice our support, so I wanted to make sure we weren't 24 missing that task.

VICE CHAIR BOYD: Well, we'll have to keep the CALIFORNIA REPORTING, LLC 20 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417 1 issue open, still, you never know what might happen.
2 Tom?

3 MR. CACKETTE: Just to be clear on that, that 4 means that the '12-'13 plan is the one that goes on 5 January 1 of '12? So that means there's another plan 6 that has to be developed in the next seven months. 7 VICE CHAIR BOYD: If you thought you were 8 going to get a minute off? 9 MR. CACKETTE: Yes. 10 VICE CHAIR BOYD: As soon as we're done with 11 this, you'll be receiving notice of the commencement of 12 the next process and schedule for all the meetings to 13 take place between now and December, I guess. Right, 14 Pat? Anyway, I guess I get to do one more, even, 15 because I'll still be here, but not past December. Jim. 16 MR. MCKINNEY: So, if there are no more 17 questions, I'll turn this back to Charles Smith. 18 VICE CHAIR BOYD: Let me just make sure, any 19 Advisory Committee members listening in have a question 20 and didn't get recognized? 21 MR. COLEMAN: Brooke Coleman, a quick one. 22 VICE CHAIR BOYD: Go ahead, Brooke. 23 MR. COLEMAN: There is a reference to E85 24 funds in both ARRA Program and one project for \$1 25 million under the Biofuels category. Can you just CALIFORNIA REPORTING, LLC 21 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 explain if I'm right, that there are E85 deployment
2 funds in both of those categories, and what the total
3 is? Or am I confused?

4 MR. MCKINNEY: No, you're not confused. So, we funded 75 E85 stations with the ARRA cost-sharing 5 6 earlier in 2009, we funded 10 additional stations 7 through our standalone solicitation, that's the \$1 million reference in the table that reads 2008-2010 8 9 solicitations, let me go back to that - oops, I'm going 10 the wrong way - there we go. So, yeah, so that \$1 11 million reference in there, we got 10 additional E85 12 stations out of that. 13 MR. COLEMAN: Oh, okay, the "1" there doesn't 14 mean - I see, okay. 15 MR. MCKINNEY: Yeah, one project for multiple 16 stations. Propel was the Awardee. 17 MR. COLEMAN: Okay. 18 MR. MCKINNEY: Does that answer your question, 19 Brooke? 20 MR. COLEMAN: Yep, thanks. 21 MR. MCKINNEY: All right, thank you. 22 VICE CHAIR BOYD: Anyone else with a question? 23 Bonnie. 24 MS. HOLMES-GEN: Bonnie Holmes-Gen, and I just - it's a very helpful update and it's been an 25 CALIFORNIA REPORTING, LLC 22 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 interesting process for everybody over the past few 2 years, and a tremendous amount of work, I know, I'm on 3 the Commission staff and I think this shows a tremendous 4 progress as we're getting these solicitations out and 5 moving the funding out and able to start calculating 6 what we're getting in terms of numbers of stations and 7 the incentives for specific numbers of vehicles, and we're able to add that up and see some tangible 8 9 benefits, which is so important. And I'm just - I'm 10 still wondering, can you give us a sense, as all these 11 funding years kind of merge together, how the total 12 funding that has gone out and is going out, how it 13 matches up to the priorities that we have established in 14 these previous plans? You know, it's hard to tell since 15 we're merging these different years of funding together. VICE CHAIR BOYD: Does staff want to take an 16 17 attempt at - well, I'll give a broad general comment, 18 which is based purely on memory and reflection, which 19 could be dangerous for me. I think we've said in 20 previous meetings that we have not strayed from the 21 Investment Plans that we all participated in, in the 22 So, even though you're right, there's not a past. 23 summary of here is the plan and here's one out the door. 24 I don't think we've strayed at all, if hardly at all, 25 from the previous Investment Plan, and we've not had to, CALIFORNIA REPORTING, LLC 23

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1 as we will in the future, had to seek legislative 2 permission for any changes to date. In the future, 3 we'll have to seek legislative approval to move any 4 money around, but hopefully I've given the staff enough 5 time to reflect on that now to feel free to build on 6 that, or correct me where I've been mistaken, but that's 7 what my memory tells me.

8 MR. WARD: And to add to Commissioner Boyd's 9 memory a bit, too, I recall that initially we set out on 10 task to establish the priorities for the program, and 11 then sought to find all of the available opportunities 12 to match those priorities and I think we've done that 13 fairly well over three successive Investment Plans, so 14 it is an iterative process, but we did try, especially 15 in the first year, to establish and develop the 16 priorities for the program, having GHG as the primary 17 purpose, petroleum reduction the criteria emission 18 reduction, and economic development came at us sideways 19 as the economy had its troubles. But I think we have 20 stayed consistent to that path in developing the 21 priorities and matching the opportunities to those. 22 VICE CHAIR BOYD: You know Bonnie's question 23 is a good one in terms of what people across the street 24 might ask for, so we might consider creating a chart 25 that compares. The only things that come to my mind

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1 where we've had to vary from the plan as originally 2 approved in concern with this committee has been the 3 falloff of revenues, where we've had to take, you know, 4 the "haircut," as we called it and reduce a plan, at 5 least one of them had to be reduced just because it was 6 predicated on more optimistic days. I think, since 7 that, in this plan I think we've predicated it more on 8 the estimate of revenues that were likely to be 9 received, rather than the hoped for level that the 10 legislation originally was predicated on. So that's a 11 variance, but in terms of categories and the policy 12 priorities, I don't think we've varied. Actually, I 13 think because of the ARRA funding, in a few areas we 14 might have ended up with more than just what was in our 15 investment plan through the match process. And in all 16 those cases, I think we remained consistent with the 17 original priorities because that's kind of how the ARRA 18 funds lined up in terms of what our State's goals and 19 objectives were. Anyway, I do - good question and I 20 think we probably should do some kind of a comparison 21 schedule because other people will ask that very 22 question. 23 MS. HOLMES-GEN: I think it would be very very

24 helpful.

25 VICE CHAIR BOYD: And the members here would CALIFORNIA REPORTING, LLC 25 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 probably like to be armed with that information.

2 MS. HOLMES-GEN: I would like to, and we have 3 a good story to tell, so it would be good to be able to 4 show it. And anything that we could do to show to try 5 to equate this funding to specific levels of GHG 6 reduction that can be achieved through these projects 7 would also be very helpful.

MR. MCKINNEY: So, Bonnie, so Jim McKinney 8 9 I know, I think part of what you're asking about here. 10 now is the status of what we call the AB 109 Benefits 11 Report, and that came up at the last Advisory Committee 12 Meeting, as well, and that is where we will articulate 13 in a quantitative manner the benefits to greenhouse gas 14 emissions reductions, criteria emissions reductions, 15 petroleum reduction, energy security, job development 16 and, again, just because of the staffing resource constraints that we're faced with and the urgent push to 17 18 protect this money and get it out to the companies doing 19 this advanced technology work, that's been our focus. 20 We've had a few staffing changes on that, so Jennifer 21 Allen, who is our supervisor of our methods and 22 Quantitative Analysis Unit is going to be heading that 23 up and pretty much as soon as we finish this workshop, 24 we're going to really focus our attention on that. And 25 I'd like to say kind of in aggregate, for those, I think CALIFORNIA REPORTING, LLC 26

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1 you're especially interested in the Zero Emission 2 Vehicles, so for those two technology areas, so electric 3 drive, or partial electric drive, and hydrogen vehicles, 4 I think we can say confidently that this program is 5 helping to put California in a national leadership 6 position in supporting the OEMs as they get these 7 advanced technology vehicles out into the market. The EVs are coming up real fast, there is still a lot of 8 9 work to do on the hydrogen side, but, again, for most of 10 those categories, I think we can say with confidence 11 that we're staking out a leadership position in the 12 country and we want to make sure we have the 13 infrastructure in place to create incentives for the 14 OEM's to bring those vehicles here because we've got the 15 market, the infrastructure, and the demand, and we want 16 that to be a success. And the same is true for what we 17 call the bridging technologies, so for natural gas 18 vehicles, again, tremendous demand and I think success 19 in that arena on the technology side. Some of the 20 technologies are earlier in their commercialization 21 curve or continuum, so finding an economical way to get 22 biomass resources into a gaseous state, or an advanced 23 ethanol state, is a challenge. We haven't got it 24 figured out yet, but if you look through what we call 25 the compendium, or the catalogue of the projects that we CALIFORNIA REPORTING, LLC 27 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

funded, I think there are some very exciting 2 technologies and companies in there. And I really enjoy 3 leafing through that and talking to the people running 4 these companies and getting these new technologies into 5 the market.

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6 MR. CARMICHAEL: One - two follow-up questions, Tim Carmichael, Commissioner Boyd. First, on 7 8 the chart that's on the screen right now, the 9 solicitations and awards, I do think it would be helpful 10 to have an additional column with the number of vehicles 11 or number of stations. I know you've got those in your 12 notes, Jim, but I think as another tool to share 13 information beyond this group, that that's a question 14 that often comes up. And then, just following up on your comments, and being very aware of the staffing 15 16 challenges you've got here -- that is lack of staff, not 17 quality of staff -- what is the current thinking on how 18 long it will take to produce that 109 Report? Is that something we'll see this summer? Do you have a sense of 19 20 that yet?

21 MR. MCKINNEY: We have a statutory obligation 22 to get it into this year's IEPR, Integrated Energy 23 Policy Report, so our summer is the current target. And 24 we will produce a staff draft and then have a workshop 25 because we really want to bet the quantitative

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1 approaches we're going to take with calculating the 2 benefits, I think it's very interesting, personally, I 3 like this part of the work. But if you think about how 4 do we want to attribute benefits, let's say, to 5 Quallion, who was at our last Business Meeting, they got 6 a bump up in their Advanced Battery manufacturing, but 7 those won't be getting into the market over the next year or so, so how do we want to project out the 8 9 potential benefits and vehicle applications for that 10 technology? So, those are some of the methodological 11 challenges we have. But I think it's a fun and kind of creative set of issues to work through. 12 13 MR. CARMICHAEL: Thank you. 14 MR. MCKINNEY: And then, Tim, to your first 15 question, as a friendly reminder, in the last staff 16 presentation that we made at the last Advisory Committee 17 meeting, there is a more detailed accounting of the 18 number of the awards and technology types for each of 19 the categories you see on this screen. 20 MR. CARMICHAEL: Great. Thank you. 21 VICE CHAIR BOYD: Any other questions? If 22 not, we'll move on to the next agenda item. 23 MR. COLEMAN: Yeah, just quickly, this is Will 24 Coleman. Just in terms of the clarification, so you 25 mentioned the AB 109 process and what you would be CALIFORNIA REPORTING, LLC 29 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 putting out, and I understand that will be sort of a 2 full assessment of the benefit; I quess what I'm 3 wondering about is, is it possible to include in the 4 current plan the overviews of where the dollars have 5 gone, some estimate of what the projected reductions 6 would be? So, I assume those are coming in as a part of 7 these proposals and as a part of the evaluation process, you know, I think it would help us in terms of judging 8 9 existing plans and future plans, to understand what the 10 total reductions are that are being projected. And I 11 mean by category and by project. Does that make sense? 12 MR. MCKINNEY: Again, Jim McKinney here. Ι 13 think I understand the gist of your question. I can 14 sympathize, we are anxious to see these numbers, too. I don't want to do a disservice to any particular 15 16 technology type by trying to come up with something off 17 the top of my head here. To kind of repeat what I said 18 earlier, you know, any of us here could get out a 19 calculator and tally up the reductions on, say, the 20 commercially available medium duty, heavy duty trucks, 21 you've got the data there, just do the math, but we're 22 funding a lot of other categories, some very early in 23 the commercialization curve, some are commercial and on 24 the streets, and to do justice to all of those, I think 25 it's better that we wait for the staff report later this CALIFORNIA REPORTING, LLC 30

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1 summer, but that's staff's perspective.

2 MR. COLEMAN: Yeah, I guess just pushing back 3 on that a little bit, I think that part of the numbers 4 will help us understand the rationale for each of these 5 project categories, and I think it's something we've 6 talked about over prior meetings, as well, which is 7 understanding when and how much reductions you expect to accomplish, to achieve, would be a useful thing. So, 8 9 you know, I imagine that's part of the process you guys 10 are going through when you're picking the various 11 categories and how much you're deploying, how much money 12 you're deploying in each category, but it's your point, 13 if you can pick up a calculator and do it, I think it 14 would be very helpful for all of us to have that 15 calculation - if not readily, then, in any case, having 16 to do all those calculations.

17 VICE CHAIR BOYD: Jim Boyd here. In thinking 18 about Will's question, and just pure marketing, maybe we 19 should, recognizing this report has got to go forward 20 pretty quickly, and appreciating Jim McKinney's concern 21 about fairness and equity, nonetheless, it might not be 22 a bad idea if we think about a few lines in the report 23 in referencing the ongoing effort to produce the 24 information pursuant to AB 109 and its commitment to 25 include that in the Integrated Energy Policy Report this 31 CALIFORNIA REPORTING, LLC 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 year, which will be way at the end of the year. 2 Nonetheless, it might not be a bad idea to introduce 3 that subject and maybe just a couple of examples where 4 it is easy to come up with just to indicate there, while 5 still calculating, one can estimate roughly yet and more 6 to follow things like the following - and mention one, 7 two, or three, I don't know how many categories you can 8 go into, but just a few examples, just so people get the 9 idea that that is something underway and there are some 10 data that can be shown, just so people don't think there 11 is a giant void and we have to wait until, frankly, 12 November or December when the IEPR comes out, for any 13 information. So, anyway, good thought and we'll talk 14 about that and see what we might do in the final report 15 when it is submitted in the not too distant future. 16 MS. GARLAND: Mr. Boyd, this is Lesley 17 Garland. One quick question for Jim. What is the \$7.3 18 million for Monitoring, Validation and Evaluation 19 activities? Does that go into what we've been talking 20 about with the 109 report? 21 VICE CHAIR BOYD: That goes into good 22 government and what is expected of you these days. 23 MS. GARLAND: Okay. 24 VICE CHAIR BOYD: In light of tough fiscal 25 times and in recognition of the fact that government CALIFORNIA REPORTING, LLC 32 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 agencies have got to shine light on what they do, as 2 well as undertake activities that produce the very data 3 we're talking about here, and with the huge emphasis put 4 on this once the economic stimulus money hit the state, 5 state government is highly expectant of the fact that 6 you're going to have these kind of activities going 7 underway, and so, frankly, we took a tiny little - well, 8 took a small percentage off of every category in order 9 to finance some of those activities. I should let Pat 10 or Jim elaborate.

11 MR. PEREZ: Okay, sure. Thank you, Vice Chair 12 Boyd. This is Pat Perez again. Yeah, one of the 13 efforts that we're trying to do through the Evaluation, 14 Monitoring and Verification is to ensure that the 15 results are achieved for this money. It also provides a 16 good accounting tool for us to track the funding, as 17 well as prevent fraud, waste, and abuse, so a very very important component. So this is some of that very 18 19 similar language that we apply for the American Recovery 20 and Reinvestment Act funds where we're carrying over 21 those exercises on the AB 118 funds, to ensure that the 22 public tax money is spent appropriately and, more 23 importantly, effectively. 24 VICE CHAIR BOYD: During our many

25 presentations to the Legislature on the economic

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1 stimulus funds and where they were going and how they 2 were being spent, this issue of fraud, waste and abuse 3 was repeatedly discussed, not with any reference to this 4 agency, per se, just as it relates to programs, and 5 there was a pretty strong message that, when state 6 agencies are administering those type programs, and AB 7 118 is one of those type programs, this component is 8 expected, so on and so forth, so we got the message. 9 MS. GARLAND: Thank you. 10 VICE CHAIR BOYD: If - here comes Daniel. 11 MR. EMMETT: Just on that point, sorry, to 12 clarify, you said \$1.7 or \$1.5? Oh, \$1.73, because in 13 this next version, there's \$4 million for the same 14 thing? Is that correct? Maybe we'll get to that. That was one of my earlier questions, it seemed - I wasn't 15 sure if it was for an ongoing pot of money for that, it 16 17 seemed big. So the same thing, or different? 18 This is, actually, it would be for MR. PEREZ: 19 the same activities. Originally, we had hoped to 20 utilize the model the U.S. Department of Energy uses on 21 MV&E, which is typically five percent. We realized we 22 were coming into the last Investment Plan a little late 23 in the game and, secondly, that we wouldn't have a lot

24 $\,$ of projects up and operating at the time, so by moving

25 it closer to the \$3 million, it gets us closer to that

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1 five percent, which is kind of a rule of thumb you use 2 for Monitoring, Evaluation and Performance work.

3 VICE CHAIR BOYD: We hope to be more efficient 4 than that and maybe we'll be able to plow some of that 5 back into - I shouldn't be quoted as saying "more 6 productive activities," but in any event, yeah, as 7 indicated by Pat, that's kind of the model we're 8 following. Any other questions? All right, Charles. 9 MR. SMITH: Thank you. Also as a brief note, 10 we've had a few people on WebEx request that people in 11 the building introduce themselves before they speak just 12 so that people on WebEx can keep track of who is saying 13 what. So, I'm here to provide a summary of changes from 14 the Staff Draft of the next fiscal year's Investment 15 Plan to the Committee Draft. My focus will be more on 16 the more substantive changes, but a lot of the 17 discussion as to final funding allocations will be 18 reserved for the Committee's recommendations at the end 19 of my presentation.

20 Briefly, to summarize, we received a lot of 21 input and comments on this version of the Investment 22 Plan. At the first Advisory Committee Meeting on March 7th, we had 15 Advisory Committee members provide input, 23 24 25 additional organizations and individuals also 25 provided comments at that Advisory Committee Meeting. CALIFORNIA REPORTING, LLC

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1 And more than 50 organizations and individuals have 2 submitted comments to our Investment Plan public docket. 3 We have tried to incorporate or address all of those 4 input and comment into the various sections of our Investment Plan and, coming up on June 3rd would be the 5 6 preferred deadline for additional items to our docket; any time after that, it becomes much more challenging to 7 work them into our Committee final version, which we 8 9 hope to release in early to mid-June.

10 Starting off with Plug-In Electric Vehicles, 11 we added a brief timeline that we anticipate for PEVs. 12 In the short term, we see that early adopted demand for 13 PEVs is surpassing automaker supply, which is certainly 14 encouraging. In the medium-term and in the 2013 to 2015 15 period, there's a question, though, as to whether and 16 how State and Federal incentives will be able to keep up 17 with the increasing demand for these vehicles. And 18 then, in the long term, hopefully vehicle costs will 19 become more competitive, compared to conventional 20 internal combustion engines and our early investments in 21 charging infrastructure and PEV Regional Readiness, 22 which is what we are doing today, will address the 23 market barriers that these vehicles would otherwise 24 face.

We have also updated our estimates of existing CALIFORNIA REPORTING, LLC 36 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 and planned public charging points. We have provided 2 these survey results of an automaker's plans that was 3 conducted with the Air Resources Board for PIER Electric 4 and Plug-In Hybrid Electric Vehicles, and we also 5 incorporated some additional analysis on DC Fast Charging along freeway corridors. 6

7 Our \$1 million for PEV Regional Readiness remains the same, it is still our proposed allocation 8 9 for Fiscal Year '11-'12. The other \$7 million in funds 10 for PEV charging infrastructure have been recombined; 11 originally, they were broken out by residential 12 charging, public and workplace charging, fast charging, 13 etc. We've determined that there is a need for 14 flexibility in determining which kinds of infrastructure 15 to prioritize and we're continuing to receive a lot of 16 good information about what kinds of chargers are 17 needed. So, for that reason, we have recombined the 18 different subcategories into a \$7 million allocation. 19 As for hydrogen, we have made some revisions to the 20 fueling infrastructure analysis. We met with 21 representatives from Air Resources Board, from the Fuel 22 Cell Partnership, from the original equipment 23 manufacturers, automakers. With their help, we have 24 revised the Supply and Demand Analysis in Appendix B of 25 the Investment Plan. We anticipate that the current CALIFORNIA REPORTING, LLC

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1 Fiscal Year '10-'11 Investment Plan will be sufficient 2 funding for five to seven stations, that is from a \$10.2 3 million allocation. We see that additional stations may 4 be needed for three primary purposes to develop more 5 complete station networks, to expand fueling station 6 coverage, and to ensure a reliable supply of fuel. And we also identified that there is a need for a long-term 7 8 strategy to encourage hydrogen fueling station 9 deployment. The survey that we conducted with the Air 10 Resources Board earlier this year - or, actually, last 11 year -- indicated that, as of 2015, there could be 12 upwards of 50,000 fuel cell vehicles on the road, 13 obviously providing significant amounts of state funding 14 for all of the stations to meet those vehicles' needs 15 may not be a realistic option. And then our funding 16 allocation for hydrogen was adjusted in two ways, the 17 scope was expanded to include support for light duty 18 fueling stations and the overall amount was increased to 19 We have not, as of yet, established a \$8 million. 20 specific amount for light-duty fueling stations vs. 21 transit projects. 22 For Natural Gas, we added cost comparisons

23 between compressed natural gas and gasoline and, then, 24 again, between CNG and diesel. We have updated our 25 estimates on natural gas fueling stations currently CALIFORNIA REPORTING, LLC

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1 existing in California and on the capital cost of new 2 stations. And we have started to develop a strategy for 3 our natural gas fueling infrastructure funding be driven 4 primarily by identifying the unmet needs of long haul 5 LNG fleets and by pairing CNG fueling stations to high 6 volume fleets that anticipate converting from diesel 7 fuel to CNG.

8 For propane, we added a broader discussion of 9 propane supply and supply reliability. We also added 10 information on the potential supply of renewable propane 11 and bio-dimethylether as a blend stock for propane. And 12 then we also updated information on the ARB 13 certification of light-duty propane vehicles. For 14 biofuels in the feedstock section, we have provided some 15 updated information on algae development projects and 16 we've also clarified the ARB's updates to the indirect 17 land use change impacts of corn.

18 In the biofuels subsection gasoline 19 substitutes which was renamed from ethanol, we recognize 20 that ethanol remains the largest factor in this sector of alternative fuels, but we added - for consistency, 21 22 added language supporting dropping gasoline substitutes 23 and that includes the possibility of non-ethanol 24 qasoline substitutes being eligible for a portion of our 25 \$7.5 million allocation for fuel production in this CALIFORNIA REPORTING, LLC

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1 category.

2	Also, we announced the intent to co-host with
3	the California Department of Food and Agriculture a
4	forum in the summer of 2011 on the connections between
5	biofuels, agriculture markets, and food commodities.
6	This will include addressing the potential future of the
7	California Ethanol Producers Incentive Program. Also,
8	in this section, we revised numbers of E85 consumption.
9	Originally, in the staff draft, we estimated that
10	roughly 1.1 million gallons were consumed in 2010 when,
11	in fact, it was more than three million gallons were
12	consumed in 2010, and that rapid growth is shown in
13	Figure 5 of the Investment Plan.

14 We also modestly reduced the funding for E85 stations from \$5 million to four million dollars. 15 For diesel substitutes, we revised our numbers pertaining to 16 17 biodiesel consumption from the staff draft to committee 18 draft. This is based on revised data from the Board of Equalization. Our previous estimate, 58.7 million 19 gallons in 2008 proved not to be reliable and we 20 provided a revised estimate of 6.9 million gallons in 21 22 2009. We also revised the numbers pertaining to in-23 state biodiesel production, it looks now like in 2010, 24 we produced 5.5 million gallons of biodiesel from a 25 total capacity of 76 million gallons. we also removed CALIFORNIA REPORTING, LLC **40**

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funding for upstream diesel substitute fueling
 infrastructure. This is done in part on an emphasis
 more on renewable diesel substitutes as opposed to
 biodiesel substitutes.

5 MR. CARMICHAEL: Charles, can you just go back 6 that one slide and explain the middle stat there? What 7 does it mean, exactly, 5.5 million gallons from a 8 capacity of --

9 MR. SMITH: Yes, so the state biodiesel 10 production facilities have an annual production 11 capacity, yeah.

12 Moving now to the medium- and heavy-duty 13 vehicles section, we clarified the eligibility of both 14 on-road and off-road medium- and heavy-duty vehicles for 15 the incentives that will be funded. We reduced the 16 funding for natural gas vehicles a small amount from \$12 17 million to \$11.5 million, and we also incorporated 18 language on our agreement with the Air Resources Board 19 to provide \$4 million in additional funding to the 20 Hybrid Voucher Incentive Program that the ARB 21 administers, that will go towards supporting incentives 22 for PIER Electric Vehicles. Also, it's unfortunately a 23 minor typo in the Investment Plan, it says \$2 million 24 for the Hybrid Vehicle Incentive Program, that should 25 have been \$4 million, as agreed.

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1 The Innovative Technologies Events Fuels and 2 Federal Cost-Sharing section of the Investment Plan, 3 this was not an area that we had provided funding for in 4 the staff draft of the Investment Plan, however, we now 5 are allocating \$3 million for this category for Fiscal 6 Year '11-'12, and we added the possibility of projects, 7 including a Small Grants Program, one example to draw 8 from would be the PIER - the Energy Commission's Public 9 Interest Energy Research Program, the PIER Program, 10 Energy Innovation Small Grants. This program, as an 11 example, has a cap on funding that is \$95,000 for 12 hardware projects, and \$50,000 for modeling projects. 13 This is one potential pursuit with our \$3 million 14 allocation for this category.

15 Manufacturing, no significant changes, 16 however, we did reduce the funding allocation for this 17 activity from \$10 million to \$8 million. For workforce 18 training and development, we increased funding for 19 delivery of workforce training and development projects. 20 This is based on the identified needs of stakeholders 21 and this is an increase of \$5 million to \$6 million, 22 specifically for delivery of workforce training and 23 development.

Finally, Market and Program Development, we
provided an update on our outreach and marketing program
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1 efforts, funds from the current fiscal year are expected 2 to remain available into the fiscal year '11-'12 and, as 3 such, we don't anticipate any additional funding for 4 this category being necessary in the proposed Investment Plan. We added a summary of our agreement with the 5 6 Division of Measurement Standards within the California 7 Department of Food and Agriculture. This agreement is 8 aimed at developing a type of approval for hydrogen so 9 that hydrogen can be sold on a per kilogram basis within 10 the state, and also on developing Fuel Quality Standards 11 for hydrogen and biodiesel.

We also added potential for funding studies on alternative fuels effects on engines, including marine vehicles; this funding would come from the Technical Assistance and Analysis subcategory. We reduced funding for Sustainability Studies from, I believe, \$2.5 million to \$1.5 million, and in Technical Assistance Analysis from \$4.5 million to \$4 million.

19 So, that is a brief walk-through of the 20 changes to the content of the Investment Plan. I would 21 now turn the microphone over to our Transportation 22 Committee to discuss their recommendations on changes to 23 Funding Allocations.

24VICE CHAIR BOYD: Thanks. Charles has been25pretty thorough. I'm going to go over my notes in two
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1 different ways, first, I'm just going to re-highlight 2 areas of increase as a result of discussions with the 3 Transportation Committee, and areas of decrease, and 4 then I'll go back to the categories in the same order 5 that Charles presented them and just point out any other 6 points that I thought needed to be made over and above 7 those that Charles has already made, or perhaps doubly 8 amplify a comment he might have made.

9 As just mentioned, we put back in \$3 million 10 for the so-called Innovative Technologies and Advanced 11 Fuel category. Staff originally proposed no additional money for that area because, frankly, we've been 12 13 struggling to make much progress in that arena, but just 14 because we struggle doesn't mean we don't want to move 15 forward and keep this type of an approach open. We need 16 to really get this program off the ground, we need to 17 show continuity of funding for this, we need to have 18 funds available to match unanticipated programs by other 19 governments, all of which might continue to facilitate 20 the goals and objectives that we referenced early in 21 this discussion.

22 We want to make sure that we possibly - well, 23 that we do get some kind of innovative small grants 24 program going, and we're frankly struggling with that, 25 it's not as easy in the vehicle area, it's turned out, 26 CALIFORNIA REPORTING, LLC 4

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1 for us as it has been in our PIER Program, and the more 2 broad areas of electricity and natural gas. And the 3 reason we're persistent in trying to do this is one of 4 the greatest success stories, and kind of typical of 5 California, has been within the PIER Program, has been 6 the Small Grants Program where very small amounts of 7 money have gone to people with ideas that are vetted by a advisory group of experts before any grant is made, 8 9 and this is the kind of stuff that leads to somebody has 10 an idea they've developed in their garage that really 11 has potential and can turn into something. I use the 12 term "garage" loosely here, but nonetheless, that's a 13 good example. And we have just innumerable examples 14 that we are laying out more and more as we defend the 15 PIER Program and try to seek its continuation in the 16 future years in the Legislature of huge success from 17 these small grant type activities, probably a bigger 18 bang for the buck has been realized there than in some 19 of the bigger investments that have been made by the 20 PIER Program over time, and we're trying to see if we 21 can't do the same thing in the Vehicle Technology and 22 Alternative Fuels arena. So, we have, for now, 23 earmarked - you know, reestablished that category just 24 to not show that we don't have faith in the possibility 25 of moving something there in that arena that really CALIFORNIA REPORTING, LLC

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1 addresses the goals that have been laid out for this 2 program. And as we've sat around these tables over the 3 years of this program, we've seen some rather dramatic 4 breakthroughs, we've seen hydrogen accelerate, we've 5 seen plug-in electric vehicles really accelerate beyond 6 forecasts that might have been made three or four years 7 ago, so we want to keep the options open for various 8 technologies that might help us bridge our way to the 9 future.

10 The other increased area, of course, is 11 hydrogen. We've debated and discussed this issue at 12 length among ourselves and with our sister agencies in 13 the fuel cell partnership. We know there is not 14 universal agreement on exactly the progress that's being 15 made there and the amount of money needed, but hopefully 16 we've made a significant contribution to keeping this 17 issue alive. Once again, we find ourselves all alone in 18 this venture, this is the second time the Federal 19 Government has seemed to have left this issue hanging 20 and California has had to plant the flag and point the 21 way to the future, so hopefully this is enough of a 22 figure to keep us moving in that direction, we do have 23 future years.

24 There has developed significant uncertainty in25 my mind as to whether there are any trends in

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1 applications that are going to even by viable in the 2 period of time we have here, particularly if the staff 3 succeeds in moving quickly in this arena and combining 4 the dollars here with dollars we have on the table, and 5 getting a significant proposal out the door. There is a 6 very high probability in my mind that this is all light-7 duty money, but we're not going to close the door on the thought there might be others, and I don't mean another 8 9 dip by our Transit District down the street here, or 10 down the highway en route to San Francisco, but rather 11 other possibilities we've heard about in the past that don't seem to be materializing. 12

13 Natural gas, you've seen virtually no major 14 funding changes. We continue to have discussion with 15 everybody on the proper funding mix for natural gas 16 vehicles and natural gas fueling infrastructure, there 17 were some generous suggestions made at the last meeting 18 here about how the money might be allocated, some 19 parties favor significantly increasing funds for 20 vehicles and reducing funds for fueling infrastructure 21 and there are people on the other side of that equation, 22 and we've tried to walk the tightrope down that line for 23 the time being, and we will see how that goes.

24 Pretty significant amounts were made available25 in April for medium- and heavy-duty, as you've seen.

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1 And we continue to feel pretty strongly that medium- and 2 heavy-duty is an area that needs a big push in the 3 natural gas arena. And, of course, Renewable Natural 4 Gas, RNG, always looms out there on the horizon as 5 something many of us are keenly interested in.

6 Another area of increase, of course, is the 7 Workforce Training and Development. We put a million additional dollars in, we are seeing good progress in 8 9 this area, and I would say that this is an area that may 10 be deserving of even more, but right now we're trying to 11 balance. We are having people talk to us about they're 12 less interested in us putting money in the manufacturing 13 category and more interested in the employment and work 14 training and workforce development arena, just because 15 if we're going to move to significantly different 16 technologies, we need to do some significant training to 17 prepare people for this. I think one of the biggest 18 examples of a success story in California, of course, is 19 Tesla, and we've had a lot of discussion with those 20 folks of late, and they're keenly interested in the 21 workforce development component vs. just any open 22 manufacturing because they are, like others engaging in 23 use of materials that are guite different from 24 traditional materials, etc., etc., so for now we bumped 25 it up by a million dollars and we hope it continues to CALIFORNIA REPORTING, LLC

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1 have the successes we're beginning to see now, and feel 2 very good about frontloading our effort in this arena in 3 the early years when that remained to be seen, where 4 that was the right way to go, and it obviously was.

5 In terms of decreases, we've reduced funding 6 for biodiesel and renewable diesel bulk terminal storage 7 facilities. You heard the incredibly significant falloff in expected volumes of biodiesel vs. realized 8 9 volumes, which obviously gave us a pretty significant 10 message with regard to what's happening in that arena; 11 by the same token, our interest in renewable diesel 12 continues to grow even more, and as many of you know, 13 biodiesel probably faces a number of hurdles and 14 challenges, not the least of which is the concerns of 15 the engine manufacturers with regard to warranting 16 engines to use anymore than fairly small amounts of 17 biodiesel, in spite of experimentation in other arenas. 18 So, the future may change, but for now we are looking 19 more in the direction of renewable diesel and renewable 20 diesel, of course, utilizes existing fueling 21 infrastructure, it is totally fungible with the fueling 22 infrastructure for conventional petroleum diesel, and 23 therefore is not a big problem for us. 24 A slight reduction in funding for E85 stations

25 and funding for the second round will be combined with

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1 the funding we have now that we think will provide 2 enough in the near term, as indicated, to facilitate 125 3 more stations. And as indicated, we took an almost 4 imperceptible slight reduction in the natural gas 5 vehicle deployment, frankly, to contribute to funds for 6 the other areas where we had slight increases. And I've 7 already mentioned, we cut back on manufacturing partially to facilitate the workforce development 8 9 training program and we funded nine projects in the 10 first round with monies that were combined from the 11 second round, and we expect with the current allocation maybe eight to 10 additional projects. 12

13 And we've just taken a little bite out of 14 Sustainability Market Development because we just have 15 not been able to come to grips with what's needed there, 16 there are so many studies going on worldwide on the 17 question of sustainability that we're obviously going to 18 piggyback on all that exists and continue to identify 19 things that California may need that are more applicable 20 to our always cutting edge position, but there's no need 21 to pour money into this category if there isn't a lot of 22 pressure to spend it all, so we took a slight cut there. 23 Let me see if there's anything else I wanted to 24 reference.

> I guess I already mentioned the issue of CALIFORNIA REPORTING, LLC 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

25

natural gas and whether the money falls between funding
 for fuel infrastructure or incenting vehicle purchases.
 I'm sure there will be discussion around the table on
 that subject, so the door remains open. As I said, we
 tried to pick, let's just say, a middle ground on that.

6 So with that, I'll just throw the floor open 7 to all of you now to have questions, put questions to staff or myself, if need be, on the allocations in the 8 9 plan as it stands in this, now, the Committee Draft of 10 the Plan. Oh, I'm reminded by my mindful companion here 11 that I stayed away from the most contentious subject of 12 all, successfully, until I was caught, and that's 13 ethanol and CPIP.

14 There is an obvious blank spot in the plan on 15 that subject, some people have said it's a zero, you've 16 zeroed the program out; I prefer to say there is a blank 17 spot in the plan that could be filled in, but quite 18 frankly, while this agency feels that the CPIP Program, 19 the California Ethanol Producers Incentive Program, that 20 was designed by this agency was a very positive and 21 productive and forward thinking program, that is not 22 shared by many people in that view, other than the 23 ethanol producers in California, themselves. And you're 24 all familiar with the idea that this program was invented as a political favor in the last 25

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1 Administration, and I would say that maybe in the last 2 Administration there was a lot of attention focused on 3 this subject area. At the time, we were talking about, 4 my qoodness, California uses a billion gallons a year 5 and maybe it makes sense to produce maybe 200,000 6 gallons in California, and we upped that estimate in 7 later months to a billion and a half gallons a year and, as you heard today, to another shocking statistic was 8 9 the three billion gallons a year of ethanol consumed in 10 California. We kind of thought the program, which took 11 18 months to design, had enough quid pro quo that provided a positive thing for California, why not 12 13 produce a tiny amount of the inevitable amounts of corn 14 ethanol we're going to see for the immediate future, to 15 do it in structures that were already capitalized in 16 California, would hire Californians, would pay wages and 17 taxes in local communities in California, and contribute 18 a tiny amount of that which is needed instead of 19 bringing it by train from the Midwest, it's carbon 20 footprint is a little better than Midwest produced corn. 21 Well, a lot of people don't like corn ethanol and we've 22 gotten a ration of grief over this program, and so has 23 the State Treasurer's Office which is nothing more than 24 our Fiscal Agent, but they've been held hostage in their 25 budget negotiations by this program and, quite frankly,

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1 this Commissioner is tired of getting beat up across the 2 street by Legislators who, when you walk in their 3 office, particularly if they're from agricultural areas 4 of the state, just blurt out, "I hate ethanol." It's 5 not even necessarily, "I hate the CPIP Program," some of 6 them don't even know there's such a program, they just 7 hate ethanol, and that appears to be a product of what's 8 happened to corn prices and the pressure that has put on 9 feed, animal feed, and both the livestock folks and, in 10 particular, the fowl folks - good term, no pun intended 11 - have gone crazy, and have spread stories over there that you cannot believe. I've been called by friendly 12 13 consultants on more than one occasion to verify that 14 what they're hearing in the halls of the Capitol are 15 true or not true, relative to how this program has been 16 carried on. And because this agency is so vulnerable in 17 so many areas right now with regard to the entire Public 18 Goods Charge Program which sunsets this year, the 19 research component, PIER, which sunsets therefore, the 20 Renewables component of Public Goods Charge sunsets, and 21 a lot of people for some reason don't like us across the 22 street for fabricated, or maybe a few real reasons, it 23 ain't worth taking the grief over this program. So, 24 right now, it's a blank spot and the new California 25 Secretary of Agriculture and I have had multiple CALIFORNIA REPORTING, LLC 53

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1 discussions of this issue and, as you heard the staff 2 indicate, we mutually agreed to have a forum this year, 3 this summer, on the nexus between energy and agriculture 4 to talk about the whole arena, but obviously to talk 5 about ethanol and its future and corn ethanol, in 6 particular, and its future, and California corn ethanol 7 and its possible future, taking into account, of course, 8 the progress or lack thereof, in producing ethanol from 9 other sources. It reminds me a little bit, as I'm looking at Tom right now, of the promises made for 10 11 battery development, the same promises that have been 12 made for cellulosic ethanol and it's not exactly showing 13 up in great volumes. I, for one, personal opinion, 14 think the nation is probably over-committed to the 15 amount of corn ethanol, but until the national program is taken into consideration, California is kind of 16 17 caught between a rock and a hard place. So that will 18 remain a blank spot, at least through this summer's 19 debate about the subject area and when -- me speaking, 20 not the Energy Commission speaking -- frankly, when 21 Legislators ask us to reinstate the program, then I 22 would feel comfortable recommending to you and to this 23 Commission that something be put in there. Right now, 24 we're just allowing the \$6 million that was dedicated to 25 this program to just go until it's gone, and then we'll CALIFORNIA REPORTING, LLC 54

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1 see what comes next. It's not the best solution or best 2 approach, but it seems like the only approach. A lot of 3 people wanted us to terminate the program months ago, 4 just stop it, but we looked at the pros and cons and 5 decided that commitments had been made by the state and 6 the possibilities of getting commitments to re-tool 7 California plants to reduce their carbon footprint and maybe produce ethanol from cellulosic materials seemed 8 9 like a pretty good deal, and a program that provided a 10 floor under folks if the so-called crush bread fell, and 11 provided for repayment of these loans if the glass 12 ceiling were broken, and they started making big 13 profits, it seemed like a pretty good deal. In any 14 event, a better deal than other investments, perhaps. 15 But for all those reasons, there's a blank spot there on 16 that. Thank you for reminding me. I tried to push it 17 totally out of my mind and succeeded.

18 COMMISSIONER PETERMAN: This is Commissioner 19 Peterman. Thank you, Commissioner Boyd, for providing 20 more background, and I think it tees up the importance 21 of the workshop this summer with the Department of 22 Agriculture. And so, thank you.

23 VICE CHAIR BYRON: Now the floor is open.
24 MR. CARMICHAEL: Commissioner Boyd - oh, you
25 ready to go, John? Go.

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VICE CHAIR BOYD: John, then Tim. Welcome,
 John. We missed you at the beginning. And, by the way,
 say who you are to the listening audience.

4 MR. SHEARS: Yes, for those on the phone and 5 those in the room, my name is John Shears. I'm one of 6 the Advisory Committee members with the Center for 7 Energy Efficiency and Renewable Technologies. So, just 8 to start, I'd like to again thank the staff for taking 9 on this unenviable task of the Investment Plan. This 10 program, when we designing and setting up, we 11 recognized, as I've often said, that this has everything 12 in it, including the kitchen sink, and it's quite a 13 program to try to manage and handle, so I very much 14 appreciate the work and, again, I want to reiterate my 15 comments for the March workshop, which I think this 16 year's Investment Plan should serve as a goldmine of 17 information for stakeholders, both within and without 18 the State of California in terms of the activities that are specifically being run within California, but also 19 20 associated activities at the Federal level that 21 California is counting on to support its in-state 22 activities, so kudos on a great Investment Plan. 23 I would also like to thank the staff for their 24 diligent efforts in meeting with the various 25 stakeholders to help resolve some of the issues around CALIFORNIA REPORTING, LLC 56 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 the allotments proposed in the February draft of the 2 Investment Plan. I know the last time around, there 3 were the issues around the hydrogen infrastructure and I 4 understand there were some very productive meetings that 5 took place, that really got down to the brass tacks 6 about the technical underpinnings on hydrogen 7 infrastructure, and infrastructure issue, which led to 8 the adjustment in the plan and stakeholders didn't get 9 as much as they were asking for at the March workshop, 10 but I think this shows that both sides are willing to 11 work together to come to reasonable compromise. And I 12 just want to offer that CEERT looks forward to working 13 together with all the stakeholders on this issue going 14 forward, especially as the UC Irvine Research Group gets 15 the street model up and running, so we can start looking 16 at bottoms up approach to doing a modeling that can also 17 help inform the discussions and the deployment plans 18 around the infrastructure work. So, I'll just stop 19 there and pass it over to Tim. 20 VICE CHAIR BOYD: Thank you, John. Tim. 21 MR. CARMICHAEL: Good morning. Tim 22 Carmichael, Natural Gas Vehicle Coalition. Just a few 23 brief comments. I appreciated Charles' emails

24 encouraging written comments and I apologize for not

25 getting mine done by today, but we will submit comments

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1 in the next day or two. There are just a couple things 2 I want to mention. I noticed some typos, minor things 3 that I'll address in the comments, there are a couple 4 places where I thought a graph could be clearer, there 5 are a couple places where the Executive Summary was 6 updated, but not the body of the report, I believe. All 7 of those, I'll address in our written comments.

8 I also want to note that we are still working 9 on responding to a couple staff requests for 10 information, mostly on the fueling infrastructure 11 strategy set of issues that were identified, you know, what's the best way to use these funds to maximize the 12 13 benefit in the refueling infrastructure sector. And 14 I've got quite a bit of input that I'm assembling to 15 pass on to staff, and that will happen this week, as 16 well.

Two substantive issues I want to raise about 17 18 the draft. I thought the Committee of one did a decent 19 job, but kidding aside, two issues, one is on the 20 biomethane piece, the way it is characterized in this 21 report is pre-landfill biomethane production, and I 22 understand the write-up, my members understand the 23 write-up, there's a logic to all the points that are 24 made in the staff report and the committee version, but 25 I also want to point out that here we are today in CALIFORNIA REPORTING, LLC

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1 California with one landfill in California that has an 2 operating biomethane to transportation system - to 3 transportation fuel system. We've done a lot in the 4 last few years as far as research development, but we're 5 still very early in the development of this fuel as a 6 transportation fuel, and I would encourage the staff and 7 the committee to, you know, if you want to hold on to a 8 favoritism or a prioritization of pre-landfill, for all 9 the reasons you give in the report, that I think is a 10 defensible position, but let's not close the door on the 11 opportunity if you get one or more good landfill 12 projects as part of the next solicitation, that you want 13 to fund, the way you've set it up as currently drafted, 14 that wouldn't be an option. And, again, I just remind 15 everyone that we are very early in the development of 16 this alternative fuel, even from the landfill, you know, 17 source, and even less so with other sources. So, I 18 wanted to encourage that change or modification to the 19 way that the report is currently drafted. 20 The second issue I want to raise is on page

21 152 of the staff report - or, the committee report, 22 excuse me. And Pat and Jim, I think, spoke to the MVE, 23 Measurement, Verification & Evaluation, and the 24 rationale behind \$3 million, but the top half of the 25 page is the technical assistance and analysis, and I

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1 read these bullets and everyone of them, I know there is 2 value in that, and I know there needs to be some work 3 done by the Commission to support the broader program, 4 but I want to push a bit on the \$4 million of funding 5 and whether it's today or some time before the report is 6 finalized, it would be helpful to hear from Pat or 7 whoever else would be appropriate to respond, you know, is \$4 million really necessary for this piece of the 8 9 puzzle when there is so much demand for projects? You 10 know, virtually every sector that we're funding as a 11 program is over-subscribed, and significantly over-12 subscribed, so a million dollars, two millions dollars, 13 is meaningful change, that's my thought and question, I 14 guess.

15 VICE CHAIR BOYD: I'll comment real quickly, 16 Tim, thank you for your comments. We'll look with the 17 staff at the latter question. Admittedly, while talking 18 about it earlier today, I began to have the same slight 19 qualms about in these lean times; I also know the amount 20 of flack we have taken as an organization. I want to go 21 to the pre-landfill. When I re-read everything 22 yesterday in preparation for today, I, too, stumbled 23 over that term and wondering whether we were as an 24 agency being consistent internally. So, this is an area 25 I had already marked for us to take a look at since, in CALIFORNIA REPORTING, LLC 60

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1 other quarters, we're spending a lot of political --2 with a small "p" -- capital and taking incoming on the 3 subject, I just wondered if we mightn't at least be 4 consistent with our strong feelings as an agency for the 5 most part that this is an area that is deserving of 6 resolution with regard to our policies of state and the 7 possibilities for making significant energy progress, so 8 we'll definitely take a look at that. Tom was next.

9 MR. CARMICHAEL: Sorry, Tom, just to be clear, 10 Pat, or somebody at some point will be able to respond a 11 bit more about the analysis and technical assistance, 12 whether it's today or before the report is finalized? 13 VICE CHAIR BOYD: I didn't mean to cut off any 14 additional staff comment.

15 MR. PEREZ: Yes, we will. This is Pat Perez 16 again and, yes, we'll be happy to go back and look at 17 those numbers based on the needs, the timing of the 18 solicitations, to see if that money can be readjusted. 19 MR. CACKETTE: This is Tom Cackette from the 20 Air Resources Board. I wanted to thank the committee 21 for addressing our concern and adding back some funding 22 for hydrogen public fueling stations, and particularly 23 Commissioner Boyd, I think your comments today that 24 there's a possibility of adding the \$3 million that was 25 in the staff draft dedicated to buses to the \$5 million CALIFORNIA REPORTING, LLC

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1 that was added, for a total of \$8 million for public 2 fueling stations, goes a long way, in fact, addresses 3 our concerns and our comments from last time completely. 4 One comment on the actual drafting of the report that I 5 would make, though, that I think there is an important 6 principle here involved in that we need to match the 7 funding for infrastructure to the projected number of 8 vehicles that the vehicle manufacturers say they're 9 going to produce, and you've done that for electric 10 vehicles, and we've gone through several surveys on 11 hydrogen vehicles, and it appears that that's what led 12 to the increase of funding in the committee draft, but 13 it's not articulated at all in the report. And so I 14 think that's something that would make the report better 15 if we put some words in there that basically said how we 16 tried to match the funding for infrastructure to the 17 number of vehicles that are expected, there's tables in 18 the appendix, but it's a little bit obtuse for most 19 readers, including myself, as to exactly how that was 20 done.

21 VICE CHAIR BOYD: Let me, before calling on -22 let me make an additional comment, that I didn't make 23 when I broached the hydrogen subject, and that is part 24 of the decision making that went on here is the 25 encouragement we've gotten from seeing new business CALIFORNIA REPORTING, LLC 6

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1 models develop in the fueling infrastructure arena, 2 particularly just in the last year, a model by which new 3 partners have picked up owning and operating fueling 4 stations, and who have shown that stations can be built 5 maybe more inexpensively and perhaps faster in the past, 6 and we certainly want to incent that, and also the 7 continuing discussions of the fact that government 8 incentives hopefully can be minimized in the not too 9 distant future, so we're going to continue not only in 10 working with you all, and all the stakeholders, on the 11 question of vehicles and needing to match 12 infrastructure, but just on the price of infrastructure, 13 so that maybe we can get a bigger bang for the buck, so 14 there's a little bit of all that thinking in where we 15 stand at this point in time. Now, Pat, I don't know if 16 you or the staff - and I'm the most guilty of not saying 17 who is talking every time, so this has been, and this 18 voice you need to identify with Jim Boyd. I just wrote 19 myself a note, "Say you name, Jim."

20 MR. PEREZ: Okay, thank you, Vice Chair Boyd. 21 I think I'll defer this over to Charles Smith, if he 22 wanted to add any additional insight and comments on 23 that, since Tobias is upstairs wrapping up a report that 24 has to go out this afternoon.

VICE CHAIR BOYD: And while Charles is going CALIFORNIA REPORTING, LLC 63 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

to the microphone I want to thank Tom for his comments,
 and the contribution of his agency to this continuing
 dialogue.

4 MR. SMITH: So, to make sure I understand the 5 question correctly, Tom, you're wondering whether we -6 or you're suggesting that we incorporate language that 7 links the vehicle population survey results to the funding amount. We do that, in a sense, by looking at 8 9 the gaps in fueling supply and that's what Appendix B 10 tries to convey and I realize it is a little complex, 11 perhaps, but in general, though, the funding allocation from the staff draft to committee draft didn't change as 12 13 a result of the gross 2015 vehicle population --14 remember the 50,000 vehicle number - we had already 15 incorporated that supply of vehicles into the staff 16 draft. What we revised, going from staff draft to 17 committee draft, was the analysis of those numbers and 18 how the stations that we already have, and the station 19 that we anticipate having, fit in against that vehicle 20 population number. I don't know if that entirely 21 answers your question.

22 MR. CACKETTE: Well, it answers my question, 23 but even the basic principle that we should be matching 24 the infrastructure to the volume of anticipated vehicles 25 is relatively silent in the body of the report, it

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1 doesn't articulate that principle, nor does it provide 2 any kind of verbal summary of the analysis that, 3 Charles, you just described, and I just think that, for 4 most readers, it would be helpful to them to see that 5 logic and it's there to some degree in some of the other 6 fuels, but not completely there, either. And so, for 7 future plans, in particular, I think it's a good 8 principle to articulate and use in future plans. 9 MR. SMITH: Okay, well, we'll certainly go 10 back and visit it in the Investment Plan. 11 VICE CHAIR BOYD: Justin, and then Howard, and 12 then Daniel, if I got the order right here. 13 MR. WARD: Okay, this is Justin Ward with 14 California Fuel Cell Partnership, and so I have a couple 15 comments. First off, I'd like to commend the CEC's 16 willingness to reevaluate the conclusions of the 17 previous Draft Investment Plan regarding hydrogen. Ι 18 think the current draft offers a better balance of what 19 is needed to really enable the commercialization of fuel 20 cell vehicles beginning in the 2015 timeframe, or even 21 earlier. 22 Moving forward, I'd like to offer the services 23 of the California Fuel Cell Partnership to assist the 24 CEC in any way that might be helpful maybe to better 25 define additional needs, make station locations more CALIFORNIA REPORTING, LLC 65

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1 transparent, regain some confidence in the auto numbers, 2 the vehicle numbers, etc. One of the tools I think that 3 would offer incredible value to the placements of 4 hydrogen stations is the U.C. Irvine Street Tool and I'm 5 excited to see the CEC's interest and commitment to use 6 that tool for hydrogen and other tools, and look forward 7 to working with the CEC and UCI to investigate new ways 8 to utilize that asset.

9 Lastly, as I was looking through some of my 10 notes this weekend, I noticed that I have not really 11 provided enough positive comments to the CEC for all the 12 hard work to develop and implement the Investment Plan 13 over the years. Reviewing the current plan, as well as 14 the previous ones, really shows the CEC's commitment to 15 the vision of AB 118 and I would again like to commend 16 the staff for your - and this really is - I'm not just 17 saying it, it's the truth, you guys are very short on 18 staff and it's a super human effort to really balance 19 all the comments and issues that you deal with from 20 around this table and outside of this table each day, and likely more so, comments that you get on days of 21 22 committee meeting days.

23 To wrap up, the California Fuel Cell
24 Partnership looks forward to the growth of hydrogen
25 infrastructure, which has really been enabled by the
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CEC's investments, and I openly offer all the services
 and resources of the California Fuel Cell Partnership
 moving forward, please do not hesitate to contact us at
 any time.

5 VICE CHAIR BOYD: Thank you. I guess, Howard. 6 MR. LEVENSON: Thank you, Vice Chair Boyd. Howard Levenson with Cal Recycle. And I want to 7 reiterate that comment that Justin just made as a sister 8 9 agency with constrained staff and resources, this is a 10 super job that you guys have done, and I really 11 appreciate the work you've put into it. Substantively, 12 I want to address Tim's comment about the pre-landfill 13 biomethane and I certainly understand the point that 14 he's made about the need for continued work on landfill 15 gas to energy and, actually, Chuck White from Waste 16 Management approached me about the same issue prior to 17 the meeting. I think previous plans have supported both 18 landfill and pre-landfill biomethane projects, I think a 19 little bit more for landfill gas and clearly more work 20 is needed on that, but I'd like to argue for keeping the 21 allocation as it is described in the plan right now, for 22 a couple of reasons, one is there are some consistencies 23 with discussions that are going on in other forums, for 24 example, the Legislature and looking at raising the landfill diversion rate and some current proposed bills. 25

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1 Also, the discussions that we've had with the 2 Interagency Bioenergy Working Group, which has spawned 3 other discussions on some technologies, but certainly on 4 technologies such as anaerobic digestion, there's been a 5 strong support for the need to continue moving in that 6 direction, to handle some of the biomass waste that are going to continue to be generated. Certainly, the plan 7 as it is written right now, that particular line 8 9 supports Cal Recycle's own strategic directives, and 10 then, more on a bureaucratic mode, I think just if we 11 are going to move in the direction of having the ability 12 to fund a project, if there weren't enough anaerobic or 13 pre-landfill biomethane projects, that's pretty 14 difficult to structure in a solicitation, itself, just 15 to handle that. So, I'd like to suggest keeping it as 16 is, or perhaps revisiting this issue in the next plan, 17 which we're going to start working on in a couple of 18 months and kind of see where we are with the solicitations that are out and the one that is coming 19 20 out on this. 21 VICE CHAIR BOYD: Thanks. I, like you, 22 understand your message. Dan. MR. EMMETT: Thanks. So I'll follow kind of 23 24 directly on that because I was going to echo Tim's 25 comments about this topic, coming at it more from the

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1 hydrogen point of view because one of the things I want to ask about is renewable hydrogen, in particular. I 2 3 think staff obviously did a tremendous job and I think 4 it's exactly the way this work needs to happen is 5 actually bringing the stakeholders together, Air 6 Products, Linde, OEM's, Fuel Cell Partnership, to really 7 hash out, the little path forward and it's a difficult challenge. The one area where I felt like there is 8 9 still a bit of a gap, for me, and I think probably 10 you've done this analysis and you've already thought it 11 through, but it's just not transparent to me reading the plan, is in light of 1505, which is the Renewable 12 13 Hydrogen requirement, you know, how we are meeting the 14 renewable requirement not only for these current 15 solicitations, but the ones that are upcoming. It seems 16 to heavily, sort of reading between the lines, rely on 17 biomethane, and so this category becomes even more 18 important when you look at the fact that we're not 19 talking just biomethane for biomethane's sake, but also 20 for hydrogen as a feedstock for renewable hydrogen. 21 Again, I think we need to be looking at sort of as many 22 sources as we can for this source of feedstock for 23 hydrogen fuel, and I would sort of agree with Tim that 24 we shouldn't limit ourselves only to the pre-landfill 25 question. So, with that, I'll ask the question of CALIFORNIA REPORTING, LLC

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1 Commissioners and staff, what was the analysis that was 2 done in terms of looking at renewable hydrogen? And the 3 reason I think this is so important, because I think 4 you've done such a great job in actually structuring 5 this in a way that drives down the cost of these 6 hydrogen stations and they're being deployed more 7 quickly, but to me, in my mind, that translates -- the flip side of that is it's going to be harder and harder 8 9 for renewable hydrogen, which is inherently more of a 10 challenge, to play ball in that framework. So, is there 11 something set up in terms of a preferential selection? 12 I know in ARB's solicitations, there was an extra 13 credit, or more points for renewable content in a 14 station. Or is there more money available to renewable hydrogen station? Or, is there -- one of the 15 recommendations we made in our written comments and that 16 I made in the last advisor committee meeting was that, 17 18 you know, is there not a need to look at incentivizing 19 centralized production of renewable hydrogen? And I 20 think this is the long term solution, but obviously I'd 21 like to know sort of your thinking about this and the 22 analysis that was done to address renewables. Thanks. 23 MR. MCKINNEY: Jim McKinney here. Thanks for 24 your questions, Dan, that is a good question. So, I 25 think, as is evident in this committee draft, your CALIFORNIA REPORTING, LLC

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1 emphasis in hydrogen funding has been to the retail station outlets. Staff's interpretation of 1505 is that 2 3 it is a regulatory requirement, so those producers 4 wanting to work in that market or play in that market, 5 and you have a regulatory responsibility, but also, as 6 you say, simultaneously we're putting a lot of money 7 into trying to get RNG into the networks. There are 8 some serious regulatory issues on gas quality, you know, 9 trucking is an option, but it does drive up the cost, as 10 I'm not -- that's the extent of staff's work you say. 11 on this. Again, we're really trying to get production going in a very general sense, and we are welcome to 12 13 have those discussions with the large gas producers to 14 see what type of support or incentives might be needed. 15 MR. EMMETT: Are you finding that, in the 16 current solicitations, that they're meeting the 17 requirement, that they're able to meet the requirement? 18 Because credits, there isn't currently really a credit 19 market, it's kind of ad hoc at best. And so, is it 20 credits? Or are they actually deploying stations that 21 are meeting the statute?

22 MR. WARD: Peter Ward. We are requiring that 23 they meet the 33 percent renewable hydrogen requirement 24 for any stations that are funded with public funding, 25 currently. In addition, our last solicitation added CALIFORNIA REPORTING, LLC 7

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additional incentive money if they would exceed the 33
 percent renewable content, and that was basically
 designed to foster increased hydrogen development from
 renewable sources.

5 MR. EMMETT: Thank you.

6 VICE CHAIR BOYD: Bonnie.

7 MS. HOLMES-GEN: This is Bonnie Holmes-Gen of 8 American Lung Association in California, and I am also 9 very appreciative of all the work, as I mentioned 10 earlier, of the staff, I know I've said it a couple 11 times, I really do appreciate the tremendous amount of 12 work that has gone in to getting all of this information 13 together at the same time you are pushing out the 14 solicitations and keeping the money going forward and I 15 really appreciate that. I do want to join the chorus in 16 thanking staff and Commissioners for the change in the 17 hydrogen funding and the increased amounts there, I 18 think that is merited and important, and I also agree 19 that it would be very helpful to include some more of 20 the detail on the expected increase in volumes in 21 hydrogen vehicles in those latest numbers, and why and 22 how this increase is key to the increase in volumes of 23 vehicles expected. So, I would agree with that comment. 24 And anything we can do, and it sounds from your 25 comments, Peter, you are doing something already, but

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1 anything we can do to make sure that the funding is 2 going toward renewable hydrogen, that is meeting those 3 renewable requirements, and you know, that's always been 4 part of our concern is to make sure the funding is going 5 towards the cleanest alternative fuels, so the 6 incentives for renewable hydrogen would fit into that. 7 And I wanted to ask a question on the advanced diesel substitutes, I wanted to get a little 8 9 clarification about that category. There is discussion 10 of biodiesel, there is a discussion of renewable diesel, 11 and I'm not completely clear what is intended to be 12 funded in that category, and if biodiesel is eligible 13 for funding, or if it is focused on the renewable 14 diesel, so I would like to get a better sense of what is included in there. And then I also have another 15 16 question on ethanol. 17 VICE CHAIR BOYD: Staff, want to take a crack 18 at the diesel question? Rather than me just rambling on 19 about it? 20 MS. HOLMES-GEN: I quess I'm wondering, 1) 21 when it says "advanced diesel substitute production," is 22 that a key word for us? What are the specific 23 technologies that are being discussed? Or is it broad? 24 Are you considering all of these different -- biodiesel 25 and other diesel substitutes? 73

CALIFORNIA REPORTING, LLC 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417 1 MR. SMITH: This is Charles Smith. The 2 language is intended to cover the broad both biodiesel 3 and renewable diesel. Obviously, our solicitation would 4 include GHG reduction as criteria, and so that probably 5 would be one of the more significant parameters, rather 6 than biodiesel vs. renewable diesel.

7 MS. HOLMES-GEN: Okay, well, I was curious about that partly because, obviously as you pointed out, 8 there are tremendous differences in the GHG reduction 9 10 that can be achieved, and also there are continuing air 11 quality challenges with biodiesel, and I know you're mindful of that, but I'm wondering if -- I didn't see 12 13 specific language, I'm sure there is, but any biodiesel 14 projects that would be funded, it would certainly be 15 contingent upon the NO_x mitigations being employed.

16 MR. MCKINNEY: Jim McKinney here. Bonnie, if 17 I could ask you, does American Lung Association have a 18 preference or a recommendation in this funding area? I 19 mean, we can clarify the staff intent and work with the 20 committee on the committee intent, but if your 21 organization does have a recommendation, that would be 22 helpful to us.

23 MS. HOLMES-GEN: I think the main concern is 24 just making sure that we're funding fuels that do have 25 the most -- that are not causing air quality degradation CALIFORNIA REPORTING, LLC 74 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 or hampering our effort to move forward in achieving air 2 quality goals, and obviously also achieving the greatest 3 GHG reduction, but I'm just noting that there still is 4 discussion ongoing on the NO_x increase on biodiesel and 5 additional ARB activity, and I just wanted to make sure 6 that there's a tie-in to that and that any -- especially 7 any mitigation strategies that are advised by ARB, that 8 those would be employed as part of the package in order 9 to get funding.

10 And then my last question I wanted to ask 11 about the ethanol stations, and first of all, I appreciate you -- I wanted to acknowledge the long 12 13 discussion by Commissioner Boyd on the Producer 14 Incentive Program and I think that's a good decision. I 15 know it's hard for you, but I think it's a good decision 16 to leave that out of this. I did want to ask -17

VICE CHAIR BOYD: Do you want to tell us why 18 you think it's a good decision? Or shall we just let it 19 lay here?

20 MS. HOLMES-GEN: I think that it is best to 21 continue the focus on technologies that clearly are the 22 next generation technologies that will get the greatest GHG and air quality benefits. And I think that - I 23 24 understand that you've made a lot of progress in the 25 requirements and the constraints on that program to CALIFORNIA REPORTING, LLC

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require transition from the convention to the next generation technologies, but I think it makes a better case for the program if all the funding is clearly focused on those next generation technologies, and it doesn't look like we're moving backwards.

6 VICE CHAIR BOYD: Well, I appreciate that 7 point of view. The problem is, for me, as an old air 8 quality and greenhouse gas person, if you get a benefit 9 to both out of making a little bit in California, until 10 there's a national resolution of how much ethanol is 11 enough, and how much corn-based ethanol, or energy crop 12 ethanol is enough, then we're going to -- if we don't 13 make it here, we're going to take the equivalent amount 14 from the Midwest, which is to the detriment of the 15 planet, let's just say. In any event, it's a real 16 sticky wicket issue, as we all know. I'll stop there. 17 MS. HOLMES-GEN: I hear that. One question --18 MR. WARD: I'd also like to -- in your written 19 comments that you'll provide, I'd really like to hear a 20 specific reference to those specific technologies you're 21 calling the second generation, and where their 22 commercial status is right now. 23 MS. HOLMES-GEN: And I guess my last question, 24 on the E85 stations, and I think that that's an 25 important part of this mix, but I just would like to

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1 understand how the connection is being made for those 2 individuals that have these E85 vehicles since there 3 aren't that many stations right now, how are we getting 4 them to these stations? How are they being driven to 5 these stations? Is it a matter of just putting them in 6 the areas where there's a higher concentration of the 7 vehicles? And is someone out there marketing to these 8 folks? "Hey, now you have some new options here?" 9 MR. WARD: Absolutely, they are. You may have

10 heard of Propel Fuels as an Awardee of our program and 11 as an Awardee with the DGS program, as well. They have an excellent marketing program and they have pulled the 12 13 data on where all the FFEs are, and are putting these 14 stations where those FFEs are just to make sure they can 15 assure the best growth market as they develop stations. 16 So, I would encourage you to look into Propel Fuels, 17 they do have an excellent marketing program.

18 MS. HOLMES-GEN: Great, thank you for that 19 assurance.

20 MS. TUTT: Thank you, Commissioner. Eileen 21 Tutt with the California Electric Transportation 22 Coalition. I want to thank the staff for increasing and 23 the Commissioners for increasing the flexibility in the 24 electric vehicle section of this document because I 25 think that's very important given the nature of the CALIFORNIA REPORTING, LLC

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1 market right now, which is pretty unpredictable. I also 2 want to say thank you for the residential - the 3 recognition of the importance of residential charging, 4 and kind of link it a little bit to your local 5 government funding because I think those are two very 6 important aspects of this report, and I just wanted you 7 to know that, in some cases, local governments, for 8 example, L.A., are offering incentives to people who buy 9 PEVs in their territories for home recharging, so there 10 may be, as you consider how you're going to allocate 11 this money, it may be that some of the local governments 12 might get money for local residential charging rebates, 13 which wasn't something I'd ever considered because I 14 just assumed it would link up to the Air Board's Vehicle 15 Rebate Program, since the population is probably the 16 same.

17 Then, I also wanted to suggest -- and, again, 18 I really appreciate the staff's working with 19 stakeholders around this corridor issue because I know 20 that that's often very politically attractive, this idea 21 of a corridor, but in the case of electric vehicles, it 22 seemed not to pan out quite the same way and I really 23 appreciate the fact that this report took that into 24 account in the Commissioners' version. So, anyway, 25 mostly positive and I don't think I have to backtrack CALIFORNIA REPORTING, LLC

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1 because I'm sort of new here, but I've always - since 2 I've been here, I really appreciated the openness of the 3 staff to consider our Advisory Committee

4 recommendations.

5 Thank you, Eileen. VICE CHAIR BOYD: I think 6 you probably have perceived our almost bias toward home 7 charging the last couple years because it facilitates, we think, off-peak charging which addresses the concerns 8 9 of some about having enough generation out there to meet 10 the need, although we have seen for quite some time the build-up, albeit impressive, it's still moderately slow, 11 and the experience of other areas of the world in home 12 13 recharging seems to dominate. We all have to offset the 14 political pressure to get more opportunity charging out 15 there, but - and your membership of utilities have 16 voiced of late, and I guess we will continue to discuss 17 within the context of the collaborative, the concern 18 they're beginning to express a little more publicly 19 about the amount of home recharging contributing to 20 their dilemma, or their perceived dilemma, of early 21 adopters who tend to cluster for income purposes and 22 discretionary dollars to spend on this kind of 23 technology, and their ability to keep up with those 24 transformers in clusters that need to be changed out to 25 facilitate the greater loads. So we look to your -- the CALIFORNIA REPORTING, LLC 79

1 collaborative of which you are a key not only member, 2 but facilitator of, to keep that question alive and keep 3 providing the necessary feedback to all within the 4 Collaborative and this agency as it tries to decide 5 where to direct money. Right now, we are biased towards 6 home recharging and your point is a good one, trying to 7 team up with other agencies who are also beginning to 8 contribute to that part of the infrastructure, rather 9 than the vehicles. Anyway, thank you for your positive 10 comments. Does staff have anything more to add? I'll 11 get Jack, I just want on that subject -- I tend to dominate the answering and I'm supposed to sit here like 12 13 a sponge and soak it all up. It's hard to keep me 14 quiet. Okay, Jack.

15 MR. MICHAEL: Jack Michael, Recreational 16 Thank you, Chairman Boyd. I would like to Boaters. also thank the staff. I think they're doing an 17 18 excellent job in going through this process and putting 19 these documents together and responding to concerns, and 20 I would like to express appreciation for recognizing the 21 comments that I made at the last meeting, and making at 22 least some provision in language in here to consider the 23 effect that alternative fuels may have on marine engines 24 and other vehicles. And responding back to Tim's 25 comments that the \$4 million in the plan for technical

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1 assistance and analysis may be better used for 2 furthering other existing technologies, I want to point 3 out that I would hope the committee would support some 4 funding there so that we can be more certain that some 5 of these alternative fuels don't create other problems, 6 particularly in marine situations where there could be some other factors unrelated to fuels that we don't want 7 to have to deal with. So, I appreciate the staff's 8 9 effort, and I hope Tim would understand that some of 10 that money is important to other purposes, as well. 11 VICE CHAIR BOYD: Thank you, Jack. This is Jim Boyd. I'd like to ask you a question as a long time 12 13 former boater. The use of diesel fuel in marine engines 14 has been quite extensive for a long long time, and I 15 remember reading many an article about the hearty souls 16 of yesteryear in the boating area who were trying to be green and use biodiesel, and the continuing problems 17 18 that some had. I haven't read about it that much, is 19 that still a concern, just like ethanol remains a 20 concern with regard to its materials and compatibility 21 and those issues? 22 MR. MICHAEL: Yes, it is. 23 VICE CHAIR BOYD: Okay, thanks. 24 MR. MICHAEL: And a further comment. I think 25 part of the issue here is that, in the case of some of

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1 these alternatives, the environment within which marine 2 vessels exist and operate are far different than a lot 3 of other situations, particularly other vehicles, on 4 land vehicles, for two reasons, 1) the marine 5 environment, there is a lot more moisture in the marine 6 environment and, as I expressed before, particularly 7 with ethanol, that increased moisture combining in the ethanol creates an acidic situation, which causes a lot 8 9 of damage. Similar with the other - with the biodiesel 10 problem. But, beyond that, the other thing that impacts 11 that is often marine vessels and engines sit in that environment without being used over long periods of 12 13 time. Some of these fuels are very effective, like in 14 the commercial vessels that are moving constantly, but a 15 lot of recreational vessels may sit for weeks at a time 16 without being used, and that's where some of the other 17 problems come by. But there's been really no ability to 18 test, or no funding available to do the sort of testing 19 in that environment that would show us what the real 20 problems are, we just know what the results of these 21 things are, but we don't know exactly what the 22 alternatives might be, or how to counter it. 23 VICE CHAIR BOYD: Okay, thank you. How about 24 our members on the phone? Any questions or comments

25 you'd like to make?

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MR. COLEMAN: Brooke Coleman here. I have a
 couple comments.

VICE CHAIR BOYD: Go ahead, Brooke.

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4 MR. COLEMAN: All right. A couple of things. 5 First, starting with cellulosic, there are a couple - I 6 think the staff know that, as Executive Director of New 7 Fuels Alliance, I'm also running something called the Advanced Ethanol Council, and I want to work with staff 8 9 on shoring up some of the language with regard to the 10 cellulosic parts of the report. There is a reference to 11 the commercial viability of cellulosic technology, which 12 I think needs to be differentiated from -- put it this 13 way, the technology is proven and there is a difference 14 between proving the technology and building plants in 15 this country when it is as expensive as it is build 16 plants, so I just want to be careful not to say that the 17 technology is not commercially viable when these folks 18 are producing commercially viable fuel, smaller scale. 19 So I want to work with you on that.

20 On E85, Commissioner, I heard you describe the 21 \$1 million reduction, which is a 20 percent E85 22 reduction, that's a slight reduction, I would like to 23 humbly take issue with that, you know, a 20 percent 24 reduction in E85 is discouraging, especially in the 25 context of the slide, I don't know what slide it is,

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1 maybe a third of the way back into the full 2 presentation, which made clear that E85 has exceeded 3 expectations and, then, one bullet down, it says "we've 4 reduced our funding for it." To me, this program is 5 about bang for the buck, I've heard your staff, I've 6 heard you, Commissioner Boyd, say it on several 7 occasions, and I think you're getting bang for the buck on the E85 side, so it's curious to me that biofuels 8 9 infrastructure continues to be the source of increased 10 funding for hydrogen late stage.

11 With regard to the infrastructure issue, in 12 general, in the context of building next generation 13 ethanol fuels, I think -- I don't know whether \$8 14 million for hydrogen is too high, too low, whatever; 15 what I do seem to see over and over again is a focus on 16 building the production for advanced cellulosic ethanol, 17 which is great and we appreciate staff's effort on that 18 and the funding allocations for that, but I want to also 19 make it clear that infrastructure and increasing the 20 demand for ethanol is absolutely critical to the 21 development of these next generation technologies and I 22 would go so far as to say that they don't happen without 23 it when our investors look out five, six years, and 24 don't see demand for ethanol because either the market 25 is saturated with corn ethanol, or because the

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1 infrastructure hasn't been developed or there aren't 2 enough Propels on this planet to make sure that there's 3 going to be demand and the investors run away from the 4 sector, and you will be -- you will have conventional 5 ethanol moving forward. And so, you know, aside from the numbers, I'd like to see greater discussion on the 6 7 importance of developing infrastructure for next 8 generation because I think this idea that you can be for 9 next generation biofuels while standing on the neck of 10 corn ethanol is ridiculous from a business perspective, 11 it doesn't make sense from -- it certainly doesn't make sense from a political perspective, but it makes no 12 13 sense from a business perspective. We've got a biofuel 14 using an existing corn ethanol facility in California as a platform to do cellulosic ethanol, we have algae folks 15 16 using one of the 200 biorefineries that have been built 17 in this country over the last 25 or so years, has a 18 platform to develop algae ethanol, algae biodiesel, and 19 algae biometh, so the synergies are there. And I think 20 we need to think about that in terms of market 21 development.

Finally, on the CPIP Program, I'm not going to sit here and make an argument for it, but I think we have to be careful about rewarding bad behavior. I understand, Commissioner Boyd, that being an advocate CALIFORNIA REPORTING, LLC 85 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 for corn ethanol, which I have been in the past, is a 2 dicey prospect, and it can keep you awake at night; that 3 said, you know, I think going to the Capitol and 4 exposing 118 with personal concerns about personal fuel 5 preferences is risky for the program, it's not good 6 behavior, and I think we have to be careful about 7 perpetuating a situation or going to the Legislature and making misquided arguments is rewarded in this context 8 9 because applied to some of the other fuels that are also 10 not perfect in this list, it could be the ruin of the 11 118 program, and I think some of these programs are 12 absolutely -- I mean, some of the arguments are really 13 silly and I think we just need to push back on them. 14 And in the context of the upcoming workshop, between 15 ethanol and grain prices, etc., I hope that the folks 16 that are interested in doing that and organizing it 17 focus really closely on what amounts to a very effective 18 case study between 2008 and 2011 in which you had 19 ethanol oil prices both increasing and grain prices 20 increasing, and then in 2009-2010, you had a noticeable 21 de-linking of the correlation between ethanol and grain 22 prices as oil prices and grain prices both plummeted, 23 and you can't have causation without correlation. So, I 24 hope that that workshop will finally put the lunacy with 25 regard to some of these arguments aside. And I think

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1 misguided stuff has really got to be put -- it should 2 not be used to eliminate programs whether you like them 3 or not.

4 So, finally, and to close, I appreciate that 5 there is robust support in here for advanced cellulosic 6 ethanol and gasoline substitutes, we appreciate that, we 7 have a couple extra comments with regard to MSW, and we appreciate that very much. I have one quick question. 8 9 Is MSW part of the advanced cellulosic ethanol gasoline 10 substitute production section? Is that explicitly 11 eligible?

MR. MCKINNEY: Jim McKinney here. That was primarily intended for renewable natural gas production, unless Charles has another clarifying point or Pete.

MR. COLEMAN: I mean as a feedstock for advanced ethanol.

MR. SMITH: Brooke, this is Charles. I want to make sure I understand your question. Are you asking whether projects that utilize municipal solid waste might be eligible under the advanced cellulosic ethanol/gasoline substitute's production allocation? Is that your question? MR. COLEMAN: In the event they are producing

24 ethanol, yes.

25 MR. SMITH: Okay, yeah, we are interested in CALIFORNIA REPORTING, LLC **87** 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417 encouraging waste-based resources and that would
 certainly apply.

3 MR. COLEMAN: Okay. Thank you. 4 VICE CHAIR BOYD: John Shears has a comment. 5 MR. SHEARS: Yeah, this is John Shears. 6 Energy Commission, through its program, has already 7 funded at least one project developer, Blue Fire 8 Ethanol, to recover cellulosic fiber from municipal 9 solid waste for a project in Southern California, is my 10 recollection. 11 VICE CHAIR BOYD: They rejected our financial 12 support and then they moved to Florida, besides. 13 MR. SHEARS: Still, however. 14 MR. COLEMAN: Yeah, I'm aware of the 15 relationship, John, but I was just hoping for ongoing 16 eliqibility. 17 VICE CHAIR BOYD: I think you got a positive 18 response on that. 19 MR. COLEMAN: Thanks. Thanks, Commissioner. 20 VICE CHAIR BOYD: Thank you, Brooke. Anyone 21 else out there on WebEx, members of the Committee want 22 to question or comment? Hearing none, Bonnie, do you 23 have another comment or is that leftover from last time? 24 Okay. Oh, go ahead, Brian. 25 MR. MCMAHON: This is Brian McMahon,

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1 Employment Training Panel. Very briefly, I'd just like 2 to thank the Advisory Committee's continued investment 3 in workforce and thank CEC staff that worked very 4 closely with the Employment Training Panel and vetting 5 curriculum and doing joint marketing. And I think one 6 direction that the Employment Training Panel is going in 7 that is probably important is to work closely with CEC 8 staff in looking at these other categories of investment 9 in determining whether or not there is a workforce 10 component, so that we're matching up the broad-based 11 investment categories.

12 VICE CHAIR BOYD: I think that's a good point. 13 I, too, have thought sometimes in talking to people, you 14 know, how do we really make the links? So, one thing, 15 we'll continue to work on that. Dan, you've got your 16 hand up.

17 MR. EMMETT: Just really quickly, I also 18 wanted to say thanks again very much and make an offer 19 that we'll commit Energy Independence Now staff to work 20 with CEC staff and stakeholders on trying to sort of 21 look at this question of renewable hydrogen, moving 22 forward, and particularly because 1505 is interesting 23 because there's this pre-compliance period and then 24 there's a trigger, and so there is this phased approach, 25 and so there is an opportunity and I think need for the CALIFORNIA REPORTING, LLC

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state to play a role in ensuring we get there and that this doesn't somehow result in a roadblock or a stumbling block on a path to sort of wide adoption of hydrogen and fuel cell vehicles. So, we'll work with staff as we're doing some thinking about this and would like to sort of have a back and forth if that's possible. Thanks.

8

VICE CHAIR BOYD: John.

9 MR. SHEARS: Yeah, I should mention, again, I 10 also apologize for not having anything written to 11 submit, but I had a draft started and you're probably 12 seen me typing away as we go, editorial stuff I'll leave 13 for the comments. I just thought it might be useful to 14 ask - I think it's Table 7 and 8, the pages escape me 15 right now, it's in the EV section, there doesn't appear 16 to be like a consistent trend in the numbers in terms of 17 the deployment of BEVs and plug-in hybrids, and I just 18 wanted to ask, I mean, part of it is while we have 19 everyone so we can all sort of have consciousness 20 raising about it here, but it also probably should be 21 elaborated in the text of the report as to what exactly 22 is the explanation for that. I'm not sure is it's an 23 artifact of the survey and the voluntary nature of the 24 responses to the survey, or if that's revealing 25 something strategic about the auto manufacturer's plans CALIFORNIA REPORTING, LLC 90

1 and their deployment. Yes, I wasn't sure if Leslie was 2 here, so I don't know if there is - if you want to make 3 a comment on that? But it might also be useful to have 4 a little bit of an elaboration in a next draft on that.

5 MS. BAROODY: Thank you, John. I actually 6 expected that question to come out, so, yeah, Table 7 7 and 8, these are the results of the automaker survey 8 that we did in conjunction with ARB, and that was a 9 confidential survey, so we never saw the detailed 10 results, we didn't know which automakers were responding 11 and we didn't know which ones were responding in each 12 year, so the reason why the numbers are not increasing, 13 or don't seem to be continuous is because, for each 14 year, the data is discrete, so you might have three 15 automakers answering for three years in a row, and then 16 none for the next, there's just no way of knowing which 17 automakers are answering in each year.

18 MR. SHEARS: So essentially it's an artifact19 of the survey?

20 MS. BAROODY: Right.

21 MR. SHEARS: At first blush.

22 COMMISSIONER PETERMAN: Just one follow-up 23 question. This is Commissioner Peterman, Leslie. So, I 24 appreciate these numbers are somewhat of an artifact of 25 the survey. Do you have any sense, however, in terms of CALIFORNIA REPORTING, LLC 91 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417 1 what type of trend we should be expecting? Should it 2 just be increasing over time?

3 MS. BAROODY: Yes, the trend is definitely4 increasing.

5 COMMISSIONER PETERMAN: Okay, and you don't 6 see it plateauing for any reason during these years?

MS. BAROODY: No, not at all. And, in fact, none of the automakers that responded showed any decline in the data that they provided.

COMMISSIONER PETERMAN: Okay, great. Thanks.
 MS. BAROODY: You're welcome.

12 COMMISSIONER PETERMAN: Commissioner Boyd had 13 to step out, so I get to take over. Any additional 14 comments from anyone on the Advisory Group? Anyone on 15 the phone? Well, considering, then, that we're doing so 16 well on time, we're going to move forward to the public 17 comment. And I'm not exactly sure how this part works, 18 but Charles is going to take over. If you would like to 19 comment and have not filled out a blue card, please see 20 _ _

21 MR. SMITH: Well, I think ideally we would 22 like to stick to the blue card system just so we can 23 keep track of who has submitted their comments. These 24 blue cards are available in the entryway, they request 25 your name, title, who you're representing, and if you

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1 don't mind, a brief summary of what you would like to 2 discuss. If you can fill them out and hand them to 3 myself or Joanne, who is handing out the materials 4 provided by our first speaker, who is Mike Ferry from 5 California Center for Sustainable Energy. 6 COMMISSIONER PETERMAN: And we're also asking all public comment to be kept to three minutes, 7 8 although, again, since we're doing well on time, if it 9 extends an extra minute, we won't stop you. 10 MR. FERRY: All right, good morning everyone. 11 Good morning, Commissioners and Advisory Committee Thank you for this opportunity for public 12 members. 13 comment. My name is Mike Ferry and I am the Manager of 14 Transportation Programs at the California Center for 15 Sustainable Energy located in San Diego. I am also the 16 U.S. Department of Energy Clean Cities Coordinator for 17 the San Diego Region. In these roles, I oversee the 18 administration of both statewide and regional vehicle 19 incentive programs, including ARB's Clean Vehicle Rebate 20 Project, as well as a diverse set of educational and 21 outreach efforts directed toward both individual 22 consumers and fleet managers focused on sustainable 23 transportation solutions. 24 Over the past years, the Center for 25 Sustainable Energy and Clean Cities, in coordination CALIFORNIA REPORTING, LLC

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1 with Regional partners such as San Diego Association of 2 Governments, the San Diego County Air Pollution Control 3 District, and local Chambers of Commerce, have worked 4 collectively toward the goal of accelerating the 5 adoption of alternative fuel and advance technology 6 vehicles into the region's medium- and heavy-duty 7 Most notably, over the past six months, the fleets. 8 Center for Sustainable Energy and Clean Cities have been 9 working with fleets in the Otay Mesa Region in 10 Southeastern San Diego. Otay Mesa is the largest 11 commercial land port in California, and boasts a diverse 12 fleet of medium- and heavy-duty trucks that number some 13 1,500 vehicles, with a growing number of dual plated 14 trucks that not only provide goods movement across the 15 California Mexican border, but increasingly ship goods 16 to destinations north along the I-5 and I-15 corridors. 17 This regional fleet in Southeast San Diego, as well as 18 other loosely aggregated regional fleets throughout 19 California, are currently struggling under a number of 20 significant pressures and challenges, most notably two 21 of these intense challenges are sustained high prices 22 for diesel fuel, and the high cost of clean diesel 23 technology required to meet increasingly stringent 24 criteria air pollutant regulations. However, at the 25 same time that cost for operating diesel fleets has CALIFORNIA REPORTING, LLC

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1 steadily increased, the alternative fuel and advanced 2 technology vehicle industries have greatly matured, 3 primarily in the natural gas sector, but also in the 4 early commercialization of hybrid electric and electric 5 vehicle technologies, all of which can provide on an 6 increasingly market competitive playing field viable alternatives to the standard decision for the vast 7 majority of fleet managers to continue along the diesel 8 9 only pathway.

10 In working with fleet managers in the Otay 11 Mesa Region and elsewhere, from large 50 plus vehicle 12 fleets to small fleets of three trucks or less, we have 13 identified a number of adoption barriers to alternative 14 fuel and advanced technology vehicles, including a lack 15 of access to competitive fueling infrastructure, locally 16 and regionally, especially for small to medium size 17 fleets involved in goods movement, and confusion over 18 the patchwork of state and regional incentives 19 addressing the incremental cost of alternative fuel 20 vehicles and how these incentives relate to regulatory 21 mandates for pollutant emission reductions. 22 Apprehension about reliability and operating costs of 23 non-diesel technologies, including maintenance, parts, 24 servicing, and vehicle down time during repairs, and 25 finally, a lack of sustained coordinated outreach to

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fleet managers of all sizes, specifically funding driven
 solicitation and outreach efforts are often not
 sufficient. Incentive cycles do not always coincide
 with fleet purchase decisions, and fleets do not have a
 single source of information to learn about multiple
 funding opportunities.

7 In order to overcome these barriers, each must be addressed in a sustained and coordinated fashion, 8 9 which we feel can be accomplished through multi-10 stakeholder, regionally targeted planning efforts. 11 Therefore, the Center for Sustainable Energy and San 12 Diego Clean Cities strongly encourage the funding of 13 regional planning initiatives for medium- and heavy-duty 14 fleets in order to facilitate the adoption of 15 alternative fuel and advanced technology vehicles. 16 These regional planning initiatives would operate in a 17 fashion similar to existing and proposed regional 18 planning programs for light-duty plug-in vehicle 19 adoption. The objectives of regional planning 20 initiatives for medium- and heavy-duty fleets would be 21 the development of technology and vendor neutral, fleet 22 specific assessment planning and implementation 23 programs, optimized leveraging of existing and future 24 vehicle incentives, and infrastructure investments to 25 meet targeted environmental metrics and adoption goals,

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1 and the integration of local planning with broader 2 regions and with statewide efforts to accelerate 3 technology deployment and reduced greenhouse gas 4 emissions and criteria air pollutants.

5 I've taken the liberty of distributing a 6 summary of what we feel are the primary barriers, 7 opportunities, and solutions that well coordinated, regionally targeted planning initiatives could 8 9 successfully address and overcome in order to facilitate 10 the penetration of alternative fuel and advanced 11 technology vehicles in California's medium- and heavy-12 duty fleets. Thank you.

13 VICE CHAIR BOYD: Thank you. Yes, Mr. 14 McKinney would like to make a comment.

15 MR. MCKINNEY: Thank you, Vice Chair Boyd. I 16 just wanted to comment from the staff perspective that staff has met with the Center for Sustainable Energy. 17 18 We're interested in the concept that they're putting 19 forth today and I think a shorthand way to think of it 20 is a complimentary regional planning effort that is 21 similar to what we're doing on PEV readiness, or EV 22 readiness, around the state, so trying to get better 23 coordination in the natural gas side between the fuel 24 producers, retail station, developers, and major fleet 25 operators and the OEMs, something that staff would like CALIFORNIA REPORTING, LLC

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1 to continue exploring.

2 VICE CHAIR BOYD: Okay, that's good. 3 Unfortunately, my memory recalls we started talking 4 about doing something about this at the very beginning 5 of this program and we've not accomplished that yet, so 6 it's not one of our highlights at the moment. But, 7 anyway, I appreciate the testimony from the gentleman, it had nothing to do with him, my comments that were 8 9 being made. All right, who is next? 10 MR. SMITH: The next speaker is Chuck White,

11 Waste Management.

12 Thank you very much. Chuck White MR. WHITE: 13 with Waste Management. I echo many other folks that 14 have spoken in favor of the report and I think it's well balanced. I think we would prefer to see much more 15 16 allocation towards natural gas and biogas, but given all 17 your competing demands, I'm not going to go there today.

18 But two areas that I would like to comment on, 19 one is on qasoline substitutes and biomethane. And 20 first I'll take the biomethane issue that was discussed 21 a little bit with Tim Carmichael and Howard Levenson and 22 The actual - it's a bit of a problem in the others. 23 sense that the actual body of the report is not 24 consistent with your funding allocation table, Table 38. 25 Table 38, as others have pointed out, says biomethane CALIFORNIA REPORTING, LLC

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1 pre-landfill biomethane production, while the actual 2 text of that same table in the body of the report says 3 biomethane production and support, it does make 4 reference in the text to focusing on projects that use a 5 variety of pre-landfill waste materials as a feedstock, 6 but it doesn't seem to apply, it's meant to be 7 exclusively to pre-landfill materials. And I would suggest, in fact, I will suggest when I submit comments 8 by your deadline on the 7th, that I understand the 9 10 desirability of getting pre-landfill waste and materials 11 to produce biomethane, but you shouldn't do that to the 12 exclusion of other projects that have the potential of 13 very cost-effectively producing biomethane from other 14 sources and also have a very low carbon intensity, so 15 while I would urge you to continue with an emphasis on 16 pre-landfill projects such as food waste diversion to 17 POTWs, don't totally close the door on other projects 18 that can demonstrate very low carbon intensity and can demonstrate a very cost-effective way to produce the 19 20 fuel that we need here in California to meet the goals 21 of AB 118. So, I'll provide written comments to you to 22 that effect and I'm hoping that you will keep a broad 23 consideration of this issue.

24 Then, secondly, is the gasoline substitutes 25 and I really appreciate the change that has been made in CALIFORNIA REPORTING, LLC 99 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 your summary table, Table 38 again, to talk about 2 advanced cellulosic ethanol and gasoline substitute 3 production plants, so it's just not totally on ethanol, 4 but recognizes that there are the possibility of 5 producing other types of gasoline substitutes. The 6 problem goes back and then into the text which hasn't 7 made the same change. For example, on page 106, the same table there in that portion of the report still 8 9 talks about ethanol funding allocation, and I would just 10 suggest changing the title of that to gasoline substitute funding allocation. And then, similarly, in 11 12 the actual body of that table on page 106, talk about 13 advanced cellulosic ethanol and gasoline substitute 14 production plants. So, those are really the two 15 comments that I've come up with. I may find some others to comment on before the 7th, but I really appreciate the 16 17 excellent work that has been done by this Commission and 18 staff, and look forward to working with you in the 19 future. Thank you.

20 VICE CHAIR BOYD: Thank you, Chuck. The 21 Commission and the staff, in particular, thank you for 22 those comments.

MS. DEMEFA: Next, we have Bill Elrick withthe California Fuel Cell Partnership.

25 MR. CARMICHAEL: While he's coming up, could I CALIFORNIA REPORTING, LLC 100 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 just ask a clarifying question? I just want to make 2 sure everyone is on the same page. I thought I heard 3 Charles say earlier today that you really want comments by the 3rd of June. Is that correct? Or did I mis-hear 4 5 that? I didn't realize Charles was - but if somebody 6 could clarify that today, that would be good. 7 VICE CHAIR BOYD: There he is, but he doesn't know the question. Is June 3rd the date for submittal? 8 MR. SMITH: June 3rd is the preferred deadline 9 10 for Investment Plan comments. 11 VICE CHAIR BOYD: Preferred deadline. Do you 12 have a published deadline? Or is that the same? MR. SMITH: I'll keep the June 3rd. 13 14 VICE CHAIR BOYD: Okay. Thank you. 15 MR. ELRICK: Thank you. I'm Bill Elrick with 16 the California Fuel Cell Partnership. I'm the Technical Programs Director. First, I want to commend the hard 17

18 work by the staff and the committee here on not just

19 this plan, but the plans previous and all the effort

20 that's gone into these developments, especially as noted 21 despite the current economic, political, and even short 22 staffing climate that we're facing. The partnership is 23 very pleased with this committee draft. As stated, it

24 will help overcome many of the identified infrastructure

25 gaps in hydrogen fueling. We have a few minor comments

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1 here and there that we will submit to the written docket 2 later. I also want to thank the staff and the 3 Commissioner for the time spent with industry, we've had 4 a lot of great meetings, conversations, working to 5 discuss and understand all the various challenges, 6 needs, and opportunities in this area. We think they've 7 been very beneficial in moving forward and getting us 8 from the current pre-commercial state to the early 9 commercialization timeline in 2015. We look forward to 10 working together in the future on the near term needs 11 and challenges, as well as continuing discussions on some of the long term strategies we might take to get us 12 13 to full commercialization.

14 Again, I want to applaud all the efforts by 15 the CEC and the state, which has been enabling the 16 industry to move into this 2015 commercialization time 17 period, and look forward to working together with you 18 more and continuing some of the meetings we've been 19 holding. Thank you.

20 VICE CHAIR BOYD: Thank you.

21 MS. DEMEFA: Matt Horton with Propel Fuels. 22 MR. HORTON: Good morning. Commissioners, 23 staff, and committee, I am Matt Horton, CEO of Propel 24 Fuels and I'm going to be brief this morning as I am 25 sure what you all know what I'm here to talk about. As CALIFORNIA REPORTING, LLC

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1 was mentioned, we are very focused on the E85 category 2 and continue to be very pleased that the staff 3 recognizes the important contributions that the E85 will 4 have to make if our state is to come close to meeting 5 Low Carbon Fuel Standard, Bioenergy Action Plan, and 6 California's fair share on Renewable Fuel Standard 2. 7 Also, I appreciate the recognition that we are going to need to move about three billion gallons of ethanol into 8 9 the state, and whether we like it or not, if we're going 10 to meet those goals. And with the challenges around E15 11 and other things, really, the only way we're going to be 12 able to do that is with massive deployment of E85. In 13 the staff plan, again, I appreciated the comments that 14 showed that we need thousands of E85 stations across the state, we believe that is accurate. This is a market 15 16 where the technology is available today. Consumers are 17 currently rapidly adopting this fuel. It is a market 18 where there is no extra cost to the vehicles, that is 19 borne by the consumer. There is strong investor 20 interest in providing matching capital for deployment of 21 infrastructure and, as we heard earlier, this is a 22 critical component of the next gen fuel story; for our 23 ability to move these fuels into the market, we've got 24 to have the infrastructure in place. So, having said 25 all that, you know, it was a little disappointing to us CALIFORNIA REPORTING, LLC 103

1 when we did see that the category has been reduced again 2 from one draft to another. We actually feel strongly 3 that, to meet the objectives that the Energy Commission 4 has laid out, the funding actually needs to head in the 5 other direction as staff has laid out previously, and I 6 just want to emphasize, as I think was well pointed out 7 by Tom Cackette, I think, was the first one I heard it, a discussion about matching the vehicles to the funding 8 9 is an important part of this conversation. There are 10 nearly half a million flex fuel vehicles already on the 11 road. As soon as we make the infrastructure available 12 to them, to the consumers, they are enthusiastic and 13 they're buying in large volumes, so engaging those 14 consumers is a real key to our state's success in 15 meeting these objectives. And, so, I would just ask for 16 the Commission to be thoughtful again about the 17 appropriate funding level for the E85 infrastructure, 18 given that it is ready to go today, it's one of the most 19 straightforward things we can do in terms of developing 20 the market for these fuels, and again, just do want to say that we also really appreciate the hard work that 21 22 staff has put in these recommendations. Thank you. 23 VICE CHAIR BOYD: Thank you, Matt. Let me ask 24 you a question. Would the E85 industry be prepared to 25 see a program that talked about loan guarantees, rather CALIFORNIA REPORTING, LLC 104

1 than out and out grants?

2 MR. HORTON: I can speak to that pretty well 3 because you're looking at most of the E85 industry 4 today. It's certainly something that we would look at, 5 you know, we have been successful so far in being able 6 to find matching capital at a dollar for dollar basis. 7 I don't know how successful that will be with private sources of capital, but it's certainly something we 8 9 would be willing to have a discussion about. But I will 10 say that, given that the volumes today are still 11 relatively modest, less than typically 10 percent of 12 what a gas station does in gasoline, that without the 13 continued grant support, the financial model is still 14 challenged and I think will be for some time to come, 15 but certainly happy to engage in a conversation around 16 that. 17 VICE CHAIR BOYD: Thank you. And I urge 18 Advisory Committee members to ask any questions of the 19 public if you so choose. 20 MS. DEMEFA: Next, we have David Rubinstein, 21 California Ethanol and Power. 22 MR. RUBINSTEIN: Hi. Vice Chairman, 23 Commissioners, staff, terrific work, it's great to see 24 you all again. Thank you for allowing me to be here 25 Some of the - the main question I have is, you today. CALIFORNIA REPORTING, LLC 105

1 know, reading through the document, it doesn't seem 2 really clear to me where it says "non-ethanol gasoline 3 substitutes." So, in our case, if I could be specific 4 because we're trying to do sugarcane and sweet sorghum 5 to ethanol, and we don't want to fall into that gap 6 where we wouldn't be able to participate because it says 7 "non-ethanol." The other issue, too, and I think we 8 discussed this over the past couple years when I was 9 able to talk to the Commission, is that we still feel 10 that, when you talk about cellulosic advanced biofuel, 11 really, the goal is to bring manufacturer fuel here in 12 California with low carbon intensity, and if we're able 13 to do that and be able to qualify and be able to make 14 advanced biofuel at this same level as cellulosic, we 15 would hope to be able to participate at the same levels 16 that they do and get the same benefits. In addition to 17 that, if we were able to produce a very low carbon 18 intensity fuel here in-state, and blend it perhaps with 19 an in-state fuel blender that's using corn ethanol, I 20 think we're getting to the right direction that the 21 Commission is looking to get to. And we'd like for the 22 wording to be a little bit clearer so that we wouldn't 23 be locked out of participating with some of the grants 24 that are available.

> VICE CHAIR BOYD: I hear your point. Any CALIFORNIA REPORTING, LLC 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

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1 staff comment?

2 MR. MCKINNEY: Jim McKinney, Commission, 3 staff. Thanks, David, for raising that issue and I 4 think the staff intent initially was to clearly 5 distinguish between corn ethanol support and all the 6 other low carbon sustainably produced ethanol products that may be available, so I think it is the staff 7 8 position that the types of fuels that Mr. Rubinstein is 9 talking about would be eligible for the forthcoming 10 solicitation.

11 VICE CHAIR BOYD: And I would encourage you to 12 probably not only attend, but maybe participate in some 13 way in this summer forum, the workshop that we're 14 talking about today with Food and Ag, and the Energy-15 Agriculture nexus. I mean, the point you made certainly 16 rings positively with me because I keep hearing Brazilian Ethanol is the next thing in line, it's the 17 18 only thing that's going to get the carbon footprint to 19 score, and I'd rather we make it here in California with 20 an equal or better score, quite frankly - I'm sorry to my Brazilian friends, but they'll get their day, I'm 21 22 sure. But in any event, good point. Excellent point. 23 MR. RUBINSTEIN: Okay, thank you. 24 MS. DEMEFA: Next, we have Glenn Pascall, West 25 Coast Corridor Coalition. Is he here? Okay, he

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1 requested to speak after lunch, so we will try him 2 again. John Boesel, Calstart. Okay, Wendy Mitchell, 3 ALTe?

4 MR. BOESEL: Thank you, Members of the 5 Advisory Committee and Commissioners. John Boesel with 6 Calstart. I just want to say that, first of all, I 7 think this is a tremendous piece of work and we'll see 8 some really great investments being made into this 9 sector to help advance the industry. I do think, for 10 the next Investment Plan, I'd really back Will Coleman's 11 suggestion that we start thinking about performance-12 based metrics and if you look at the Investment Plan 13 today, it is a peanut butter spread, a little bit for 14 everybody. And I don't know that that's necessarily the 15 best approach and that if we had some clear categories 16 and metrics, you know, we want to put in so much money 17 for technologies and fuels that will get us near term, 18 you know, high certainty reductions in carbon, and not 19 be specifying whether it's ethanol, or propane, or 20 natural gas, or whatever, but just set a metric, and 21 then we want to also move toward the much lower carbon, 22 cleaner vehicles, and set that metric and let the 23 various fuels, let fuel cells compete with EVs and 24 others. And then, this way, when there are new 25 technologies that are coming to the fore, they can be CALIFORNIA REPORTING, LLC

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1 more easily integrated into the model and into the 2 system. And it puts the Energy Commission less in a 3 position of picking winners. And it also allows you to 4 be responsive to changes coming down the road. There 5 could be new Federal incentives that will change, come 6 in to play, and obviate the need for some of the 7 investments that are called for here. So, I understand we're late into the process for this year and I think 8 9 it's a good plan, and it will make a very positive 10 impact for the industry, but we at Calstart would very 11 much be willing to engage with the Commission and the 12 Advisory Committee and start thinking through a more 13 performance-based approach going forward. And I also 14 want to say that I think this is particularly critical, 15 given what we're seeing with the vehicle efficiency 16 standards in the light-duty vehicle sector, we are now -17 it's tremendous that the Prius is no longer the cleanest 18 car on the road and we have Volts and we have Leafs and 19 others. And how do we make sure that those vehicles get 20 out on the road and are deployed in large numbers? And 21 how can this program better help that and ensure that 22 that happens? So, those are my comments. Appreciate 23 the time.

 VICE CHAIR BOYD: Thank you, John.
 MR. COLEMAN: Commissioner, Brooke Coleman on CALIFORNIA REPORTING, LLC 109 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 the line. Just a question for John if that's legal. 2 VICE CHAIR BOYD: That's legal. 3 MR. COLEMAN: Is he still there? 4 VICE CHAIR BOYD: He's here. 5 MR. COLEMAN: Okay, quick question, John, for 6 you, it's Brooke. Are you - it seems to me there's a 7 difference between - there's two categories of performance standard, one would measure the performance 8 9 of the investments that are made, however they are made, 10 and the other one would make the investments based on a 11 performance standard, and I don't know what Will has advocated for, but could you clarify whether or not you 12 13 believe the investments should be made along a 14 performance standard vs. measuring, you know, sort of 15 measuring some of the investments that have been made 16 for the purpose of transparency and performance. 17 MR. BOESEL: Well, first of all, I'd like to 18 encourage more intra-Coleman family discussion. 19 MR. COLEMAN: I better call him. 20 MR. BOESEL: Secondly, I think the two are very much related, that if we can look at, per AB 109, 21 22 the impact of the investments to date, we could have an 23 understanding of which categories were moving forward 24 and what kind of impacts we've had in terms of the air 25 quality and carbon, then I think that could help serve CALIFORNIA REPORTING, LLC 110 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 as the basis for then creating these metrics and these 2 larger pools of funds, so that we're not dictating and 3 setting aside small amounts for each type of fuel. But 4 then letting the various fuels and technologies compete 5 for those larger pools. 6 MR. COLEMAN: Okay, well, I would certainly be 7 supportive of that. Thanks. 8 MR. BOESEL: For the intra-Coleman family 9 communication or the latter? Sorry. 10 MR. COLEMAN: Irrespective of what his 11 position is! 12 Tom Cackette, did you have a VICE CHAIR BOYD: 13 question or a comment? 14 MR. CACKETTE: Yeah. John, don't run away so quickly. How would you, under that concept, balance 15 16 short term performance vs. long term performance when 17 the goals that we have here are generally quite long 18 term? MR. BOESEL: Well, I think to get to the long 19 20 term, I think you need a combination of - I would 21 recommend a portfolio approach, I think, is the short 22 answer to that. You can - there are some long term 23 strategies that we feel reasonably confident they will 24 work and we ought to be investing in those, but some of 25 them are really also risky. But then there are some CALIFORNIA REPORTING, LLC 111

1 near term things that we know will work and will make an 2 impact 30-40 percent, and I think we ought to be 3 investing in both.

4 VICE CHAIR BOYD: Any other questions for John 5 Boesel before we let him go? All right, John, I think 6 this is your last trip back to your chair. 7 MR. BOESEL: Thank you. 8 VICE CHAIR BOYD: Wendy. 9 MS. MITCHELL: Good morning. My name is Wendy 10 Mitchell. I'm here on behalf of my client, ALTe. I'm 11 breaking Charles' rule about presentations only because 12 we're very late to the game, and I think we have an 13 interesting technology that you would all be interested 14 The Senior Management of ALTe would be here, but in. 15 they're meeting with their Advisory Committee, which 16 includes several - customer advisory committee - who includes several California firms, including PG&E, 17 18 Santech, Film Vehicle Services, and Enterprise Rent-a-19 Car. So, just a little background on ALTe, it's a 20 retrofit for a hybrid powertrain technology. We're 21 targeting fleet trucks and vans, taxis, etc. The 22 company is two and a half years old, it was formed with 23 three top Tesla executives who stayed in Michigan, and 24 then the factory is located now in Auburn Hills, 25 The difference of what ALTe and other Michigan. CALIFORNIA REPORTING, LLC

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1 technologies, etc., is we're actually targeting the 2 fleet trucks. As you all know, the fleet trucks burn 3 four times the amount of fuel of the regular passenger 4 vehicles. We have worked with potential customers who 5 work on a total cost of ownership model where they 6 include fuel costs, etc., and at a \$26,000 price point 7 for a retrofit, they think that it would pencil out and 8 are encouraging this technology. And, again, we are 9 alone in the market in targeting the light- and medium-10 duty class I through IV trucks for retrofit. As I said, 11 it was inspired by the Chevy Volt, so you can think of 12 that on the retrofit for a truck, but it is scalable to 13 smaller or larger fleet vehicles, and then, you know, 14 initially they were targeting retrofitting existing vehicles that are at the end of their OEM warranties, 15 but would still have useful life from a fleet 16 17 perspective, could be retrofit. Here are a couple of 18 the advantages of the ALTe technology, it's a 19 significant fuel increase to 80 to 200 percent 20 improvement in fuel consumption, it's been tested by 21 some of our customers, potential customers, and 22 validated our technology, and then it's greenhouse gas -23 because of the lower emissions, and recycling vehicles. 24 Here are just some of the vehicles that would be 25 targeted by our company for retrofit, again. And this CALIFORNIA REPORTING, LLC 113 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1 is our plant in Michigan, which will be built out. We 2 are in prototype vehicles right now, we have one 3 prototype on the road, a second one in production, and 4 three or four with partnering with customers that would 5 be prototypes that we would put on the road, for them to 6 test for three or four months and then get the 7 information back. Having sat through this presentation and, again, the Commission report, I'm hoping that we're 8 9 potentially available for the light- and medium-duty 10 truck funding, potentially, or the innovative 11 technologies. I'm not sure exactly where we fit because, again, we're kind of in between as we're going 12 13 through the CARB certification, and find that we're 14 really in between in sort of a particular regulation, 15 it's going to be halfway promulgated because we're not a 16 new vehicle or strictly retrofit. So, I appreciate any 17 advice and thank you for listening.

18 VICE CHAIR BOYD: Thank you, Wendy. Always 19 good to hear about new California-based companies and 20 technologies. How many more blue cards do you have? 21 MS. DEMEFA: Just Glenn. Is Glenn here, by 22 any chance - Glenn Pascall? 23 VICE CHAIR BOYD: Because I think we have a

24 legal, if not moral, obligation to reconvene at 1:00 or 25 slightly thereafter, for anybody, but we'll let Glenn

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go, and then we'll break for lunch, and then some of us
 will be back in an hour or so in case people program
 themselves around our agenda, which called for public
 comment this afternoon. Tim.

5 MR. CARMICHAEL: Can I make a brief comment? 6 Because of another meeting, I may not be able to make it 7 back after lunch.

8 VICE CHAIR BOYD: That's fine.

9 MR. CARMICHAEL: Feeding off of John Boesel's 10 comments, I feel very strongly that that is one element 11 - what was suggested by John is one element, one 12 approach, that should be part of an ongoing effort to 13 make this program better every year, and I think that is 14 critical for this committee, the Commission, 15 Commissioners, the staff, to be looking for ways not 16 only to make the program more efficient, but to make it 17 more effective. And I encourage anybody that's 18 listening, participating, if you have ideas on how to 19 make the program better, bring them forward because, you 20 know, I personally think we want this program to be 21 renewed when the current program sunsets. All of that 22 said, we're still talking about \$100 million a year. 23 And you're fooling yourself if you think that this 24 program is just going to be maintained without some 25 level of ongoing support, fight, you know, competition CALIFORNIA REPORTING, LLC 115

1 with other demands for this level of funding. There is 2 no \$100 million pot in this state that isn't going to 3 face scrutiny, isn't going to face a challenge from some 4 interested party, some politician, you know, some 5 coalition. And I raise that because, you know, we went 6 through a battle last summer and I think we were pretty 7 successful, but I'm anticipating and I think everyone 8 that cares about this program should anticipate ongoing 9 challenges. And we should be prepared for the fight 10 because we believe in this program. And it's those 11 sorts of challenges, because of the fiscal constraints, 12 because of the competition, they're going to continue. 13 And I think we all need to have the mindset that we're 14 in it for the long term and be prepared for a fight, and 15 we need to call it out, call the facts out, and defend 16 the program as needed. Thank you.

17 VICE CHAIR BOYD: Thanks, Tim. You and I are 18 thinking somewhat the same way. And my closing remarks, 19 which you obviously won't be here for, I was actually 20 going - I had noted the discussion earlier and had made 21 a point here to myself of maybe soliciting the Advisory 22 Committee membership as a committee of the whole to 23 submit any ideas they might have, and any thinking that 24 is going on, basically what you just said, about submit 25 to the staff, submit to Jim, in particular, ideas about CALIFORNIA REPORTING, LLC 116

1 performance measures and criteria, and what have you, 2 for us to start weighing that issue because the more we 3 can have, get a running start on what probably ought to 4 be key in the next plan, well, the sooner we start, the 5 better. So, anyway, thanks. Glenn? My fear is one of 6 our coming back at 1:00 people who may have made a 7 luncheon obligation. So, let's break for lunch, let's 8 presume to restart at about 1:15.

9 (Recess at 12:05 p.m.)

10 (Reconvene at 1:23 p.m.)

11 MR. SMITH: I think we're ready to reconvene. 12 We're in the midst of our public comment period. And we 13 have received a couple additional blue cards from people 14 in the audience. I would also remind anyone else in the 15 audience, if you haven't already done so, to fill out a 16 blue card if you would like the opportunity to speak. 17 We also, as I understand it, have a few people waiting 18 to speak from WebEx and will get to them as soon as we 19 finish the discussions from the people in the audience. 20 So, if Glenn Pascall is here, great. If you please. 21 MR. PASCALL: Vice Chair Boyd, and other 22 members of the Commission and the Advisory Committee, 23 I'm Glenn Pascall. I'm here today representing the West 24 Coast Corridor Coalition. My apologies for not 25 responding when my name was called this morning, I got CALIFORNIA REPORTING, LLC 117

1 tied up in another meeting that had been previously 2 scheduled. The West Coast Corridor Coalition, for the 3 last 10 years, has empowered state and metro area 4 transportation leaders from Alaska to Mexico to develop 5 mutual policies, share best practices, and target 6 investments at a system, rather than a project level. 7 And for the last five years, a priority of the Coalition has been to reduce the environmental and climate impacts 8 9 of transportation by applying post-petroleum 10 technologies and efficient system operations. As for 11 conferences and working committees, we've become 12 recognized as a convener of key West Coast players, 13 including some people in this room, to coordinate and 14 advance their green transportation efforts. And I am 15 here today to briefly, within the three-minute limit, 16 preview for you two initiatives that we will describe in 17 more detail in a CEC docket filing that will be put in 18 within the next few days because Charles Smith advised 19 us all of those are hopefully going to be in by the end 20 of the month.

21 The first of these initiatives is the West 22 Coast Green Highway, based on the I-5 Corridor. Thanks 23 to our membership and geographic reach, we've maintained 24 close contact with Oregon and Washington, as their 25 Departments of Transportation have moved toward this 26 CALIFORNIA REPORTING, LLC 118

1 goal. And those two states have repeatedly expressed 2 the hope and desire for actions by California that will 3 compliment their efforts. An I-5 Green Highway has many 4 aspects, including uniform signage, heavy vehicle 5 service, and public private partnerships in siting 6 facilities, but currently the exciting news is that fast charging stations installed for \$100,000 each, and 7 spaced at intervals of 50-80 miles along I-5, can enable 8 9 EV travel along that entire corridor from border to border. Moreover, this can be a revenue generating 10 11 business that attracts private investors and limits the 12 state roll to selecting a vendor, providing initial 13 funding, and contracting out for the service. The 14 breaking news, if you will, is that Washington and 15 Oregon both expect to have fast charging infrastructure 16 in place along I-5 by the end of October, this year. 17 They count on Metro areas to install urban stations and 18 are concentrating on serving rural areas. In 19 California, urban areas are advancing well, in fact, the 20 Washington State lead at their Department of 21 Transportation says the service area of Southern 22 California Edison is probably the national lead in terms 23 of urban infrastructure for EVs. But no one, according 24 to our northwest partners, has been identified in 25 California who is doing the connections between the CALIFORNIA REPORTING, LLC 119 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

urban areas and 600 rural miles of I-5. For \$1 million
 or less, California could close this gap with fast
 charging stations. As a recognized convener bringing
 Pacific State Transportation leaders together, we stand
 ready to help in this effort to create a border to
 border EV corridor.

7 The next and final topic is that the Chair of our West Coast Corridor Coalition Environment and 8 9 Intelligent Transportation Systems Committee was named 10 by the Commission on Environmental Cooperation, a three-11 nation UN designated consortium that is headquartered in 12 Quebec, to chair its just completed Sustainable Freight 13 Strategy for North America. We call the Commission on 14 Environmental Cooperation the "other CEC" and they have suggested the West Coast as a demonstration site to 15 16 field test the principles of a Green Freight Corridor. 17 We invite your interest and involvement in this project 18 and will provide more detail in our written filing. 19 Thank you for your time and attention today.

20 VICE CHAIR BOYD: Thank you, Glenn, appreciate 21 hearing that. For many of you, we've known Glenn for 22 quite a while. Tim has participated in some of his 23 meetings. Glad to know that there's a group worrying 24 about the West Coast Corridor, so, appreciate the input. 25 Good idea.

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MS. DEMEFA: Next, we have Kevin Miller with
 the City of Napa.

3 MR. MILLER: Hello, Commission. I am from the 4 City of Napa, Public Works, Materials Diversion 5 Division. And I'm not an expert in energy issues, I'm 6 used to dealing with solid waste reduction and recycling 7 issues, which I've been dealing with for over 20 years. My comments today are from the City of Napa, but they're 8 9 also broader as I am a member representing the Northern 10 California Recycling Association and also the California 11 Resource Recovery Association, who have both adopted 12 zero waste platforms initiatives to basically work 13 towards the goal of zero waste throughout the state. 14 And I just wanted to first compliment you, when we saw 15 the funding for the pre-landfill biomethane projects, we 16 wanted to compliment you for having that in your menu of 17 project categories. Recovery of biomethane from organic 18 fraction of solid waste, particularly food waste, is 19 really the next largely unaddressed portion of the waste 20 Depending on your community, it can be in the stream. 21 range of 15 to 35 percent of the waste stream. And for 22 the vast majority of it, there are a few exceptions --23 Alameda County, a few places are successfully recovering 24 those -- but for the vast majority, those materials are 25 being landfilled. So your efforts to provide seed money CALIFORNIA REPORTING, LLC 121

are pretty vital. And, you know, as a state, years ago 1 2 with AB 939, which set a goal for the state of 50 3 percent landfill diversion, if we want to get to that 4 next stage of 75 percent plus, we really have to address 5 particularly food waste, along with construction 6 demolition debris. These are very key components of the 7 waste stream. And I was trying to think of the pre-8 landfill to give you an analogy and maybe it's somewhat 9 tortured, but I'll go for it anyway, of why it's so 10 important, and I'm going to use dental health as an 11 example. We all know the importance of brushing and flossing to prevent those cavities, but if you do 12 13 develop a cavity, you've got to deal with it. Well, I 14 would say that landfilling is the cavity and you don't 15 need to give them any more support to get it at the back 16 What needs seed money is the prevention, to stream. 17 prevent it. If it ends up in a landfill, that is really 18 the failure of the system. If you want to look at what 19 is the long term sustainable system, it is to recover 20 the food waste upstream, recovery for both the top soil 21 and composting side of it, but also the power biomethane 22 potential there. We know at our -- because we have a 23 public facility with a private operator, we could power 24 our compressed natural gas fleet and expand that portion 25 of the fleet if we had some seed money to do so. So we CALIFORNIA REPORTING, LLC 122

2 you menu, and two, encourage you to preserve the pre-3 landfill aspect of that program. Thank you. 4 VICE CHAIR BOYD: Thank you. 5 MS. DEMEFA: Next, we have James Chen of Tesla 6 Motors. 7 MR. CHEN: Commissioner Peterman, Vice 8 Chairman Boyd, and members of the Advisory Committee, 9 thank you for this opportunity. My name is James Chen 10 and I am the Director of public policy at Tesla Motors. 11 On behalf of the company, I would like to thank the California Energy Commission for the opportunity to 12 13 provide these comments to the 2011-2012 Investment Plan 14 for Alternative and Renewable Fuel and Vehicle 15 Technology Program enacted under AB 118. With the 16 price of gasoline at over \$4.00 a gallon in this state 17 and many others, reducing America's dependence on 18 petroleum as the single source of fuel in our 19 transportation infrastructure is more important than 20 ever. Tesla Motors believes that the pure battery 21 electric vehicle provides the most viable and efficient 22 method for the U.S. Transportation sector to eliminate 23 our dependence on petroleum, particularly from foreign 24 sources. By relying on domestically produced electricity, the sources of which are more easily and 25 CALIFORNIA REPORTING, LLC 123 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

just wanted to, one, compliment you on having that on

1 efficiently controlled from an emissions standpoint, we 2 can power our transportation sector and grow our 3 economy.

4 Tesla Motors has already proven the viability 5 of EVs with the release of the Tesla Roadster, a pure 6 battery electric vehicle with class leading performance 7 and 245 miles of range on a single charge. By next year, mid-year next year, we'll be releasing our Model S 8 9 Sedan, a high-performance EV with a price point starting 10 below \$50,000 at the base level, after Federal and State 11 tax incentives. Like the Roadster, the Model S will be class leading in terms of performance, amenities, and 12 13 range, a maximum of 300 miles on a single charge.

Tesla will continue to produce both electric vehicles and electric vehicle powertrains, moving down the cost curve with higher and higher volumes, as we gain efficiencies in production with each new model and each new technology innovation.

So if the technology for EVs is proven, what value can programs like the Alternative and Renewable Fuel and Vehicle Technology Program provide? Simply put, the support provided by State programs, like the AB 118 program, can help compress the timeframe necessary for Tesla Motors to bring this proven technology to market. For example, later this week, Tesla will be

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1 presenting testimony before the Employment Training 2 Panel to support our application for AB 118 funding for 3 the training of workers at the Tesla Fremont facility. 4 This facility, formerly the home of the NUMMI, a joint 5 venture between GM and Toyota, is the new home of Tesla 6 Motors' manufacturing operations. If granted, the 7 funding from this program will allow us to accelerate the hiring, training, and retention of over 520 new 8 9 workers over the course of the next year. These workers 10 will receive the latest training in state-of-the-art 11 electric powertrain and aluminum body vehicle 12 production, skills that will be brought to the United 13 States for the first time. While we would still hire, 14 train, and retain these workers without program funding, 15 the timeframe would be much longer. Alternatively, 16 funding would have to be diverted from other Tesla 17 programs, decreasing our ability to follow as quickly 18 with other new vehicles. For example, if funding from 19 ETP is successful, we will also be able to accelerate 20 additional products like the recently announced Model X, 21 a crossover utility vehicle based on the Model X 22 platform, currently slotted for release in 2014. Aqain, 23 without support, Tesla Motors would still produce this 24 vehicle, but most likely on a longer timeframe. Tesla 25 is also considering the pull ahead of other projects CALIFORNIA REPORTING, LLC 125

1 that would help meet Tesla's bottom line goal of high 2 volumes of EVs at affordable prices. Program funding in 3 the areas of manufacturing and infrastructure can and 4 will assist with these efforts. Unfortunately, because 5 these are still in the planning stages, these are 6 confidential and I can't go into any more detail, but 7 know that we are looking at additional projects.

8 Tesla Motors supports the proposals to make AB 9 118 funds available for other aspects of advanced fuels 10 and vehicles technology such as research and 11 development. Two of the largest hurdles to mainstream adoption of EVs is increasing power density, translated 12 13 into range, while reducing overall costs of the pack. 14 While Tesla will have reduced the cost of our original 15 Roadster battery pack by 60 percent and increased range 16 by over 25 percent by mid-2012 when the Model S is 17 released, much work remains to be done on these goals. 18 Funding and support of additional research and 19 development for light-duty vehicle battery technology 20 will help accelerate the pace of increasing battery pack 21 energy density, while reducing overall cost. In 22 closing, I again wish to thank the Commission and the 23 State of California for the leadership this state has 24 demonstrated with programs like the Alternative and 25 Renewable Fuel and Vehicle Technology Program, for the CALIFORNIA REPORTING, LLC 126

sake of our economy, our national security, and our
 environment, strong support of these programs is not
 only a state imperative, it's a national one. Thank
 you.

5 VICE CHAIR BOYD: Thank you. It was really 6 good to see you again. Any questions? Guess not, 7 thanks.

8 MS. DEMEFA: Okay, that was actually our last 9 blue card, so unless there are anymore comments in the 10 room, we can go ahead and turn it to people on the 11 phone. No? Okay, we'll go ahead and start with Linda 12 Collins.

13 MS. COLLINS: Hello. This is Linda Collins. 14 I'm the Executive Director of the Career Ladders Project 15 for California Community Colleges. We work statewide to 16 foster educational and career advancement for 17 Californians and we engage in research, policy 18 initiatives, as well as direct support to community 19 colleges and their workforce partners. We operate under 20 the auspices of the Foundation for California Community 21 Colleges as a nonprofit auxiliary to the Community 22 College System. And I just, first of all, wanted to 23 commend the Commission for its recommendation to 24 continue the investment in workforce development and 25 training as a critical element of you 2011-2012

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1 Investment Plan, and to thank you, as well, for the 2 proposed increase to that amount in the most current 3 draft. Addressing the skills needs and gaps articulated 4 by employers is clearly critical if we are to develop 5 the clean transportation energy market.

6 We are also especially pleased to see that the 7 current draft includes attention to career path development for new entrants. We believe the attention 8 9 to new entrants, as well as the continuing training and 10 pathways to advancement for those already working in the 11 industry is really critical if California is going to build a healthy, green economy and system for the 12 13 future. We do want to underscore the importance of 14 these strategic investments in preparing more 15 Californians with the skills necessary to increase the 16 uptake of alternative and renewable fuel and vehicles. 17 Your focus on new entrants signals the State's intention 18 to build an inclusive, green economy for the future, 19 while enabling employers to find the skilled workers 20 they will need in the regions where they operate. There 21 are already a number of important and exciting career 22 pathway initiatives underway in California, such as the 23 large scale initiative currently funded by the 24 California Community Colleges, the Career Benefit 25 Academy Demonstration Project. It is designed to CALIFORNIA REPORTING, LLC

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1 establish pipelines to careers and additional higher 2 education opportunities for under-employed young adults 3 from low income and historically underserved communities 4 in California. These have been developed across 5 multiple sectors, but include pipelines to automotive 6 and heavy vehicle technician careers, leading to 7 advanced electric and hybrid vehicle training, as well as pathways for bus operators and mechanics. Addressing 8 9 foundational skills for students while they are already 10 enrolled in the Career Technical Training Programs can 11 accelerate student progress towards high skilled 12 careers. All of these projects build on and leverage 13 resources from partnerships among local community 14 colleges, employer, labor, workforce boards, special 15 service agencies, and community-based organizations in 16 order to more effectively and efficiently enroll, train, 17 and place participants. Similarly, California has also 18 invested in a green transportation collaborative focused 19 on building career pathway programs in hybrid-electric 20 and electric vehicle transportation led by Skyline College in San Bruno, along with sister colleges in Long 21 22 Beach and Richmond. With funding from a Green Challenge 23 Innovation Grant, these colleges are linking to broad 24 industry groups, regional leaders, and funded 25 organizations to focus on market acceleration.

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1 The collaborative is actively partnering with 2 the Bay Area Climate Collaborative, Calstart, the Automotive Service Council of California, the Port of 3 Long Beach, along with others. On June 10th, the 4 5 Collaborative is hosting a forum with industry, 6 workforce development leaders, and Assembly Member Bonnie Lowenthal, the Transportation Committee Chair, to 7 gather and discuss industry trends and hybrid-electric 8 9 heavy-duty transportation at the Port of Long Beach. We 10 certainly invite your participation at that event and, 11 should you be interested, please feel free to follow-up 12 with us at TRolandcCareerladdersproject.org. And we are 13 also working with the Commission staff to set up a WebEx 14 access for the event. We are enthusiastic about California's leadership in alternative and renewable 15 16 fuel and vehicle technologies and we look forward to 17 working with you, the Commission, to build upon and 18 leverage such innovative workforce initiatives and 19 investments, and to further develop effective and 20 efficient post-secondary educational career pathways. 21 We believe that connecting the dots across these many 22 initiatives and others already funded by the Commission 23 to build on established partnerships will allow the 24 state to move farther, faster, towards its goals and 25 help California reach a real tipping point in

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1 Alternative Fuel and Vehicle Technologies. We want to 2 thank you for your vision and your leadership on this 3 critical set of issues. Thanks.

4 VICE CHAIR BOYD: Thank you very much. Any 5 questions? Hearing none, thank you very much for 6 coming.

7 MS. DEMEFA: Next up, we have Paul Staples. 8 MR. STAPLES: Yes, can you hear me? Hello? 9 MS. DEMEFA: Yes, we can hear you.

10 MR. STAPLES: You can hear me, okay, great. 11 Well, this is the first time doing it by my computer mic rather than on the phone, so thank you very much for 12 13 this opportunity. My name is Paul Staples. I'm a 14 Chairman and CEO of Hydrogen Industries. We do market 15 research and development on renewables, clean, 16 sustainable hydrogen infrastructure project development. 17 I have a couple questions I want to pose to the panel, 18 but I'll pose them now and maybe someone can respond 19 afterwards. I saw \$10.2 million somewhere, so is it \$10 20 million or \$2 million, or \$8 million, in one of the 21 slides? Second, is there any option for increasing that 22 amount if response is overwhelming, if the response is 23 good? That would be an important factor because I know, 24 in previous ones, that that was something that was at 25 least mentioned as a possibility. Also, will there be a CALIFORNIA REPORTING, LLC 131

1 rollover of any funds from the previous RFP that didn't 2 get used to answer this next one? And what will the 3 amount be for coming RFP and how about combining the two 4 in the next RFP? Is that possible? Taking that \$8 5 million and current amount so we can get some economies 6 of scale in some of these things? So, those are my 7 three questions to the Committee and I'll go out and 8 finish my response, my comment.

9 First of all, you guys do a lot of work, I mean, with an Investment Plan this large, it's a lot of 10 11 work, especially with all this diversity in it, it's 12 amazing that you're able to even get it out with the 13 current staffing that you're dealing with, much less, 14 you know, get anything right for that matter. But, 15 however, there are real problems. The funding for 16 hydrogen infrastructure is anemic and it's destined to 17 cause fuel cell electric vehicles to fail on roll-out. 18 It is counterproductive and will sabotage the roll-out. 19 You know, the only successful strategy is to increase 20 leading up to roll-out, it is general conventional 21 wisdom, you do not decrease funding for it during the 22 roll-out, you increase it otherwise it will stifle the 23 roll-out. The amount should reflect an increase before 24 the roll-out, at least no reduction, okay, \$16 to \$20 25 million per our fee twice a year until 2017, that will

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1 give enough stations out there so that the vehicles will 2 have an opportunity to succeed. Now, the next RFP 3 should be for renewable hydrogen to catch up because 4 you've already funded a lot and I support natural gas 5 hydrogen because I have seen recent research show that 6 even with natural gas generated hydrogen, you have less 7 CO₂, less carbon monoxide, less criteria pollutant than any other option being proposed except for electric 8 9 renewable hydrogen. Okay? So, you know, it is a better 10 step, it will reduce greenhouse gases, despite about 11 what Secretary Chu says, which in my opinion means he 12 doesn't even read the research from his own people, you 13 know, in his own department. So, the next RFP should 14 reflect that and I would be glad in helping to work with 15 them to do so in any way.

16 Now, the hydrogen is the only sustainable 17 option, even with natural gas performing as I said, it 18 is more sustainable, especially with the amounts of 19 natural gas being purported that are out there. So, 20 distributed generation, on-site demand or 21 infrastructure, and deployment conversion is a quicker 22 and less expensive option to convert or deploy than any 23 other option. Battery electric vehicles will require a 24 restructuring and a rebuilding of whole residential 25 infrastructure if we go that way, especially with home CALIFORNIA REPORTING, LLC

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1 charging, and that's going to cost big bucks, many 2 billions in order to do, otherwise you're not going to 3 -- you're going to have neighborhoods shutting down. 4 The economies of scale is necessary to bring this price 5 down, and only government can do it. I mean, you know, 6 business [inaudible] [00:23:53] - infrastructure or 7 conversion. Hoover Dam, PVA, rural electrification, all were done in less than 10 years by the government 8 9 funding and making the commitment to do it, so, you 10 know, and there was no guarantee at that time that that 11 energy would be used, okay? There was no guarantee 12 because they didn't guarantee that everyone was going to 13 hook up to electricity at that time, so there was a 14 chance that was taken and that's what government does 15 better than anything else.

16 Now, on previous comments, there was a 17 discussion where someone mentioned that the central 18 generation is the long term solution. Well, that works for those who generate centrally, but it doesn't work 19 20 for fueling station operations, it is illogical. You 21 have to deliver the hydrogen in one way or the other and 22 that has a whole carbon footprint of its own that adds 23 to the problem, as well as the fact that the cost for 24 doing it without that carbon footprint needs pipeline, 25 which is extremely expensive and an extremely long term CALIFORNIA REPORTING, LLC 134

option. So, central generation, although certainly more efficient when delivered by pipeline, is true in the long run because pipeline is less losses in energy than power lines, it is not good for a short term option and it is extremely expensive and will take many many years. MR. SMITH: Paul, this is Charles Smith, Project Manager. You're running a little bit long on

8 your comments, we had hoped to keep it to three minutes, 9 so I wonder if you could maybe take 30 seconds to wrap 10 up and then we'll try to speak briefly to some of the 11 questions.

12 MR. STAPLES: Okay, okay. No problem, my 13 apologies. The whole situation here is basically this, 14 okay, first of all, there were other things that were 15 said, there is no such thing as sustainability in biofuels, cellulosic, or otherwise, okay? You know, as 16 17 far as someone who mentioned EVs vs. fuel cell electric 18 vehicles, well, fuel cell electric vehicles are EVs, 19 okay? It's the ultimate EV, all right? And fast 20 charging is not viable, it takes too long, still, and my 21 research with station owners, and particularly station 22 owners, have stated that they don't want nothing to do 23 with it, there's no business model for them. So, what 24 are we going to do? Okay? Are you going to build 25 stations from the start, buying out current corners?

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1 No, it doesn't make sense and way too expensive. Fast 2 Charging is not viable because of the damage it will do 3 to the lifespan of the battery pack, okay? You'd be 4 replacing them every couple of years and that's every 5 expensive. And retrofits require car STP dynamometer 6 emission certifications for each class to be able to go 7 on the road, and that's another expense when talking about retrofits. I know, I've done some work in 8 9 retrofits myself, and that's something that became very 10 much aware, something that only automobile manufacturers can afford to do. 11

12 MR. SMITH: Paul -

13 MR. STAPLES: This program is funded - this 14 auto registration fee and is not part of the general budget, so that's basically it. Also, fueling outlets 15 do not want biofuels either. So that's my comment. 16 17 Sorry for -

18 MR. SMITH: No, you're fine. Thank you for 19 your comments. I just wanted to briefly try to respond 20 to some of the questions you had about our 21 solicitations. So, the funding from fiscal year '10-22 '11, that is the Investment Plan that was formerly 23 adopted last August, originally included \$13 million for 24 hydrogen, but because of our declining revenues share, 25 that amount decreased to \$10.2 million, and we haven't CALIFORNIA REPORTING, LLC 136

1 yet released a solicitation based on that funding 2 allocation. Now, the \$8 million that you've seen 3 discussed here is for the proposed fiscal year '11-'12 4 Investment Plan and there is a very good possibility 5 that we will take that funding, or a large portion of 6 that funding, and combine it with the \$10.2 million that 7 has not yet been used from fiscal year '10-'11. And that would be put into a solicitation that is under 8 development. I don't think we have a firm deadline for 9 10 when that solicitation will be released, but it should 11 happen within the next few months, I suspect, and if 12 you're on our Alt Fuels Listserv, which I believe you 13 are, you will be automatically notified when that 14 opportunity comes out.

MR. STAPLES: Well, if there is any questions on anything I said, I'll be glad to answer them for you. MR. SMITH: Okay, well, I think we have your contact information, so -

19 COMMISSIONER PETERMAN: Hi, Mr. Staples, this
20 is Commissioner Peterman. I also would encourage you to
21 submit written comments if you did not feel that you
22 completed all your comments via the phone today.
23 MR. STAPLES: Oh, I will. By the 7th, right?

24 COMMISSIONER PETERMAN: The 3^{rd} is preferable, 25 but the 7^{th} is doable.

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MR. STAPLES: No problem, I'll have them in by
 the 3rd.

3 MR. SMITH: Great. Thank you, Paul.4 MR. STAPLES: Thank you.

5 MS. DEMEFA: Next up, we have James

6 Provenzano. James? Okay, we'll go ahead and move on to7 Edward Heydorn.

8 MR. HEYDORN: Yes, hello.

9 MS. DEMEFA: Hello?

10 MR. HEYDORN: Yes, good afternoon. My name is 11 Ed Heydorn and I'm with Air Products. I wanted to thank the Energy Commission and staff for continued support of 12 13 hydrogen infrastructure through the addition of \$5 14 million into the 2011-2012 Investment Plan. When these 15 funds are combined with the \$10.2 million in the prior 16 year's plan, the total investment, if all of this future 17 funding is also targeted in Southern California would be 18 \$28.5 million. If you refer to our docket submission from 22 March of 2011, this would bring us within \$11.5 19 20 million of reaching the objective that Air Products has 21 developed for the target amount of infrastructure to 22 meet the needs for the roll-out of fuel cell vehicles 23 and we are interested, of course, in working with the 24 Commission staff, the OEM's and other stakeholders and 25 the guidance for modeling tools like the street models

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1 from U.C. Irvine to place those stations in the target
2 locations in order to meet the needs for the customers
3 of the fuel cell vehicles and to lead to a successful
4 launch and roll-out of those cars. I would be pleased
5 to meet with staff at their convenience to review this
6 strategy for hydrogen infrastructure deployment. Thank
7 you.

8 VICE CHAIR BOYD: Thank you. Any questions? 9 MS. DEMEFA: Okay, we're going to try James 10 Provenzano one more time. James, are you there? No? 11 Okay, that was the last of our online comments, so with 12 that, we'll go ahead and turn it back to Commissioner 13 Boyd.

14 VICE CHAIR BOYD: Thank you. Anyone in the 15 room who has decided they may want to make a comment 16 before we close down the public comment period? Okay, 17 any members of the Advisory Committee in the room or on 18 the phone have any comments, questions, or statements 19 they want to make before we wrap this up?

Okay, well, let me give some closing comments and offer Commissioner Peterman the same opportunity. First -- I'll speak for both of us? Okay, I love that. Charles, did you have any other comments you wanted to make? I'll just reiterate the publicly noticed deadline of June 7th, the desirable June 3rd date that you have

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1 educated everybody in believing is the deadline, and 2 appreciate everybody's offer to meet the accelerated 3 schedule so we can absorb more of the written comments. 4 Let me thank all the members of the Advisory Committee 5 for being here this morning and for those of you who 6 came back after lunch, and for this session, and for 7 those on the phone who have been with us throughout the day, we appreciate your participation and your 8 9 contribution. I noted a fairly large number of comments and questions and a delightfully large number of 10 11 compliments from the members, which I know the staff at 12 this point in time, and I, we Commissioners, very much 13 appreciate, perhaps I just a tad more than Commissioner 14 Peterman who hasn't been here and doesn't have as many 15 bruises as I do.

16 In any event, this Investment Plan, as you all 17 know, these many Investment Plans, have been kind of a 18 process of learning by doing, or taking into lessons 19 learned and also acknowledging the need for flexibility 20 and the inevitability of change out there in the world 21 in which we operate, and yet, in spite of all that, as 22 in response to Bonnie's questions this morning, it 23 seemed we've been able to adhere to our long term goals 24 of the Investment Plan. I think what we've been trying 25 to do is in fulfillment of the goals of the legislation CALIFORNIA REPORTING, LLC 140

1 and all the intent behind that legislation, is build 2 bridges to the future that was envisioned by that 3 legislation and by attempting to address all the goals 4 and objectives and to merge those with new and breaking 5 technologies both in vehicles and fuels, and in matching 6 the efforts of California companies to do that with 7 their workforce needs and provide a trained workforce, a developed workforce, for California so it can remain on 8 9 the cutting edge of issues as it has historically and 10 particularly on the cutting edge of technology, and in 11 particular addresses the long held desires of 12 Californians to have a healthy and clean environment 13 that feeds a strong economy.

14 Somebody mentioned earlier today, a little 15 while ago, the idea of a diversified portfolio, I know, 16 of technologies and fuels projects and activities, and I know that is something that we here at the Commission 17 18 hold dear. We're very sensitive to the advice and 19 cautions of the investment world down through the years 20 of "don't put all your eggs in one basket," i.e., 21 diversify your portfolio of holdings, or, in this case, projects and activities, in order to make sure you reach 22 23 your future goals, and I think we have been well served 24 in doing that as we have watched the variances that have 25 occurred and the vagaries, sometimes, of the environment CALIFORNIA REPORTING, LLC 141

1 and the world in which we live, and so this idea of 2 diversifying a portfolio in order to build this bridge 3 or these multiple bridges to our future has served us 4 We had another good discussion today on the idea well. 5 of measurement techniques, performance measures, 6 performance criteria, and in the discussion we had with 7 Tim Carmichael and again, now, I would solicit members of the Advisory Committee to think about that topic and 8 9 maybe give us some written input in the not too distant 10 future with respect to things you'd like to see and the 11 ideas you may have for addressing this because, when we 12 do, after we've given you a slight breather, when we do 13 start the next process in the not too distant future, 14 obviously based on the discussions this year of this committee, this advisory committee, the necessity of 15 16 getting to the performance measures in the next 17 iteration have been well driven home for good reasons 18 and the expectations are pretty high outside our little 19 closed community here that we'll be able to do that, and 20 I think we have to make that nearly the highest priority 21 in the next effort we undertake. We've all gotten 22 pretty comfortable with the general direction of the 23 plan and the degrees of emphasis in certain areas which, 24 of course, can be varied by us in the future as the 25 world changes around us, but the expectations of

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1 measuring progress against plan and coming with 2 performance measures are obviously something that people 3 will be looking forward to.

4 I quess, in conclusion, I would say that I 5 think we all work real hard to connect the dots between 6 policy goals as established in the legislation and the 7 policy goals behind the intent of the legislation, which are all of our societal, environmental goals, including 8 9 energy security and reducing our dependence on petroleum 10 in order to address our climate and public health and 11 energy security goals, excuse me, it's allergy time in 12 Sacramento, so, again, I appreciate all the 13 contributions folks have made today, we appreciate 14 taking this chunk out of your lives to help us make things a little more simple for the over-taxed staff 15 16 here and we much appreciate your positive comments about 17 what they've done. So, Commissioner Peterman, unless 18 you have some comments, or anybody has any other 19 questions, we're nearing the end of our day and a bit 20 ahead of schedule.

21 COMMISSIONER PETERMAN: Thank you, Vice Chair
22 Boyd. No, I have no comments, I think you summarized
23 that very well.

VICE CHAIR BOYD: Thank you. Well, thank you
every - oh, Bonnie. Bonnie gets the last word in.

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1 MS. HOLMES-GEN: Just in response, I quess two 2 questions, one, when would the staff draft, I quess, for 3 the IEPR report that would have the GHG and other 4 performance, you know, the evaluation of the program be 5 available, and the second thing is, just as we go 6 forward, it would be nice to know, are you envisioning a 7 separate discussion about the performance criteria 8 separate from an Advisory Committee? Or integrating 9 that into a future Advisory Committee meeting? 10 VICE CHAIR BOYD: I should let the staff 11 venture into this. I am envisioning that we'll probably 12 have a meeting of the Advisory Committee before the IEPR 13 is anywhere near done anyway, but as to the timing, 14 maybe I should look to Pat and the staff as to their 15 knowledge on the coincidence of the schedules for the 16 IEPR and the next round of Advisory Committee activity. 17 MR. PEREZ: Okay, thank you, Commissioner Boyd 18 and thank you, Bonnie, for the question. The timetable 19 we're looking at right now for the input to the IEPR 20 Report would be coming late this summer and staff is 21 currently working on that AB 109 report and, of course, 22 that would be incorporated in the Draft IEPR which I 23 believe gets released early fall. So, as one of the 24 requirements of AB 109, we are required to hold a public 25 workshop on that draft, so you'll be hearing more about CALIFORNIA REPORTING, LLC 144

1 that as we move into summer as to the schedule for that 2 public workshop.

3 MR. SHEARS: John Shears, one of the Advisory 4 Committee members. Just sort of following-up with Peter 5 a little bit about this before lunch, I'm just wondering 6 if, as we're - a lot of these discussions around 7 performance-based approaches, this is the same ground we went over the first Investment Plan, and we still have 8 9 these issues of, you know, trying to go after near term, 10 mid-term, long term, and it gets riskier the more long 11 term, you know, the potential for the various 12 technologies, you know, appears. I'm just wondering if 13 it might be an idea to hold sort of whether, as part of 14 the AB 118 process, or as an adjunct to it, a workshop 15 where we bring in some of the experts on technology 16 transition and the like to be able to go over the 17 expiration of that ground and the issues a little more, 18 to help inform the whole AB 118 process. Because part 19 of the tension, and the staff is always mindful of this, 20 I know, is managing all of those needs, and Tom Cackette 21 sort of mentioned, you know, how we are defining 22 performance standard in this sort of near term vs. long 23 term context, and what that means. So I'd just like to 24 offer that up as a suggestion.

VICE CHAIR BOYD: Thank you, John. I see the CALIFORNIA REPORTING, LLC 145 52 Longwood Drive, San Rafael, CA 94901 (415) 457-4417

1	staff making copious notes there, so I'm sure they'll
2	take that into account. I am reminded that our R&D
3	program, the PIER Program, has struggled and is still
4	working on the subject of performance measures, as well,
5	and we may be able to import into our activity findings
6	that they may glean that are applicable to this type of
7	activity vs. just the PIER Research activity. Okay, any
8	other comments? If not, thank you all very much and
9	this workshop is ended.
10	(Adjourned at 2:07 p.m.)
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