

BEFORE THE  
CALIFORNIA ENERGY COMMISSION

**DOCKET**

**11-IEP-1K**

DATE April 19 2011

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In the matter of Staff Workshop on           )  
Natural Gas Market Assessment,               )  
Reference Case, Proposed Scenarios           )  
and San Bruno Incident Safety and             )  
Reliability Implications                         )

Docket No. 11-IEP-1K

CALIFORNIA ENERGY COMMISSION  
HEARING ROOM A  
1516 NINTH STREET  
SACRAMENTO, CALIFORNIA

TUESDAY, APRIL 19, 2011  
9:00 A.M.

Reported by:  
Kent Odell

Staff Present:Presenters

Ruben Tavares  
Peter Puglia  
Leon Brathwaite  
Paul Deaver  
Robert Kennedy  
Ross Miller  
Matt Layton  
Ivin Rhyne

Dr. Ken Medlock, Baker Institute at Rice University  
Catherine (Katie) Elder, Aspen Environmental

Also Present

Timothy Tutt, Sacramento Municipal Utility District  
Dan Kirschner, Northwest Gas Association  
Dan Patry, Pacific Gas & Electric Company  
Les Bamburg, Sempra LNG

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1 P R O C E E D I N G S

2 APRIL 19, 2011 9:12 A.M.

3 MR. TAVARES: Good morning. I think we're going  
4 to start the workshop. Good morning, everyone. My name  
5 is Ruben Tavares, I'm part of the staff at the Energy  
6 Commission. Welcome to today's staff workshop on Natural  
7 Gas Market Assessment, Reference Case, Proposed Scenarios  
8 and San Bruno Incident Safety and Reliability  
9 Implications.

10 This workshop is being conducted as part of the  
11 Energy Commission's Integrated Energy Policy Report  
12 proceeding. It is a staff workshop. For those of you  
13 who may not have been here at the Commission before, the  
14 restrooms are in the atrium, out the double doors and to  
15 your left. We have a snack room on the second floor at  
16 the top of the atrium under the white awning. If there  
17 is an emergency and we need to evacuate the building,  
18 please follow the staff outside to the Roosevelt Park,  
19 which is diagonal to the building, and please wait there  
20 until it is safe to return.

21 Today's workshop is being broadcast through our  
22 WebEx Conferencing System. Parties need to be aware that  
23 it is being recorded. We will make an audio recording  
24 available on our website a few days after the workshop.  
25 A written transcript will be posted on our website in

1 about two weeks. For those of you in the room who wish  
2 to speak, there will be public comment period after staff  
3 and consultants make their presentations this afternoon.  
4 In addition, there will be an opportunity to raise  
5 questions after each and every presentation that we have  
6 today. Please, how can I ask you, when you want to ask  
7 questions or make comments, use the microphone at the  
8 center, just by that chair in front of the staff, they  
9 will be making the presentations, so the people on WebEx  
10 can hear you. It is also helpful if you can give the  
11 Transcriber your business card when you come up to speak  
12 so that we can make sure your name and affiliation are  
13 reflected correctly in the transcript.

14 For WebEx participants, you can use either the  
15 chat or raise hand functions to let our WebEx coordinator  
16 know that you have a question or a comment. For those  
17 participating only by phone, and not to the WebEx system,  
18 we will open the lines at the end of each presentation  
19 and open the public comment period to give you an  
20 opportunity to speak and ask questions. We will be  
21 accepting, also, written comments on today's topic until  
22 close of business, May 3<sup>rd</sup>, in other words, next month.

23 The notice for today's workshop, which is  
24 available on the table in the foyer is also available on  
25 our website, and it explains the process for submitting

1 written comments to the IEPR Docket.

2 Today's staff workshop focuses on Natural Gas  
3 issues. Each and every issue presented to you is  
4 presented to you for comments and suggestions. This  
5 morning, staff will address trends related to demand of  
6 natural gas, supply, pricing, and infrastructure issues.  
7 After the staff makes presentation, Dr. Ken Medlock will  
8 be presenting the reference case. He also will be  
9 presenting modifications he made to the reference case,  
10 to make it the preliminary reference case. So, what we  
11 present today is a preliminary reference case, again, for  
12 comments and suggestions.

13 We have not yet completed our evaluation; it is  
14 still in the process. We are showing the reference case,  
15 again, to get input and possibly make changes to create  
16 useful alternative cases. We probably will have a break  
17 around noon time for luncheon, and this afternoon after  
18 Dr. Medlock's presentation on the reference case, Ross  
19 Miller from the staff will propose some possible modeling  
20 scenarios to the reference case. Again, I will emphasize  
21 that those are presented for you to provide comments to  
22 us.

23 After Ross, Katie Elder, our consultant, will  
24 present general environmental concerns with natural gas  
25 and will also address the Commission's intention to

1 address some of the safety and reliability concerns  
2 regarding the pipeline system.

3 Finally, this afternoon, Matt Layton from staff  
4 will talk about the localized risk concerns the Energy  
5 Commission has from interconnection of new power plants  
6 to the gas system.

7 We also have scheduled another workshop on  
8 natural gas issues for July 25<sup>th</sup>. At that time, we will  
9 present our Natural Gas Market Assessment Report with  
10 results from staff's reference case that will include  
11 your comments, the scenarios, and also our own input on  
12 some safety and reliability concerns we have on the state  
13 pipeline system.

14 Are there any questions before we start with the  
15 presentations? Okay, you can see the agenda, it is on  
16 the screen. Our first speaker is Peter Puglia from  
17 staff. He's going to be presenting current trends on the  
18 demand side. Okay, Peter.

19 MR. PUGLIA: Good morning, I'm Peter Puglia and  
20 I'm the Natural Gas Demand Analyst in the Analysis  
21 Office. My presentation is designed this morning to  
22 offer a structured and a simple briefing on an important  
23 topic to policy makers and other stakeholders who are  
24 buried in an avalanche of important topics. We would  
25 like you to keep in mind today that the demand for nature

1 gas interacts with supply, with prices, with production  
2 from wells, processing, pipeline, and other  
3 infrastructure. These are going to be dealt with in  
4 subsequent presentations; what I'd like you to remember,  
5 though, is that each of us are adding pieces to a single  
6 puzzle that completes a picture where natural gas fits in  
7 everyday life. The wild card in the United States in  
8 California is the electric power sector, so I singled  
9 that out at the bottom of this slide. The reason is  
10 because natural gas-fired power plants account for a  
11 large and increasing share of natural gas demand. And  
12 the electric power sector has been, and will most likely  
13 remain, a big target for environmental policy.

14           Those of you who have seen previous presentations  
15 I've done, I'd like to remind you that my comments on  
16 these slides are inductive, I try to let the data speak  
17 for themselves. I've often written drafts here at the  
18 Commission and find out later about data that invalidates  
19 whatever I try to say, I don't want to be embarrassed,  
20 and I don't want my boss to be embarrassed, so I try to  
21 just stick with the most plausible interpretations of the  
22 data.

23           The North America Natural Gas Pipeline Network  
24 integrates the United States, Canada and Mexico, but as  
25 you can see from these numbers here, the United States is



1 the 800-pound gorilla that has 82 percent of the  
2 Continent's demand. Leon is going to go into a lot more  
3 depth about the supply picture, and Robert is going to  
4 deal with infrastructure, he's going to lay that out in  
5 detail so you can see that in fuller scale for yourselves  
6 in their presentations.

7 All but about eight percent of U.S. natural gas  
8 is used in the four major demand sectors, residential,  
9 commercial, industrial, and electric power sectors.  
10 These four terms are universal terms in the economic  
11 literature that categorize the homes, residential, public  
12 and private business, commercial, manufacturers, that's  
13 the industrial sector, and the electric power sector,  
14 those are the natural gas-fired power plants I just  
15 referred to. They account for almost all of North  
16 America natural gas consumption except for that eight  
17 percent that's used in actual production of gas.  
18 Consumption and demand are synonyms in the economic  
19 literature. In 2009, the residential sector consumed 21  
20 percent of the year's total of 22.8 trillion cubic feet  
21 of natural gas in the commercial sector, consumed 14  
22 percent, industrial sector 27 percent, and the electric  
23 power sector, 30 percent.

24 The factors I'm including here on the slide are  
25 the key elements of my presentation. I'm going to refer

1 to them again at the end, I'd just like you to keep them  
2 in mind, they are the factors that account in both  
3 historical modeling and in forecast modeling for each of  
4 these sector's demand. There is a lot of debate, and a  
5 lot of you know this, among economists about other  
6 factors that might do a more accurate job of this  
7 accounting, our Demand Office has some of them solved,  
8 but they tend to pile in on the same sets of numbers,  
9 otherwise nobody would use them. And these are the  
10 factors that we use in our own Rice World Gas Trade  
11 Model, which Dr. Medlock will be talking about later, and  
12 which we use in our Market Builder modeling.

13 Over the past decade, there are significant  
14 trends in natural gas demand, I've just given you six  
15 bullets here, just some summary of the biggest ones, and  
16 the question when you look at these, each of these  
17 bullets, you might be asking yourself is why are we  
18 seeing these trends. And why I like my job is that you  
19 can never be sure what the answer is, but you can  
20 probably be sure you're in the right ballpark and I'll  
21 still get paid anyway. The factors I just discussed on  
22 the previous slide I'm now going to address in detail to  
23 help you answer the question why we are seeing these.

24 Weather - you notice in the residential and  
25 commercial sectors on the previous slide, weather is the

1 most important factor, and you can see here in the  
2 residential and commercial sectors the seasonal variation  
3 over the last five years of data that I've charted here.  
4 You'll see that, in the winter, you have natural gas  
5 peaking in its consumption and it's simply - this is  
6 intuitive, this is simply homes and businesses that get  
7 cold and people are going to ramp up their furnaces or  
8 other natural gas-fired equipment to heat those  
9 residential and commercial spaces, it's as simple as  
10 that. Now, I'm adding the industrial sector, and in the  
11 industrial sector, weather isn't the most important  
12 factor, it's charted in green up here. There is a bit of  
13 a seasonal component you'll see in the winters that there  
14 is a bit of a peak, but most of the consumption below  
15 that curve is accounted by other factors, and  
16 intuitively, again, I think all of you are fairly  
17 educated, that would be industrial production, GDP demand  
18 for industrial goods, for manufactured goods.

19           And finally, our wild card, the electric power  
20 sector, you'll notice that, just like the residential and  
21 commercial sectors, it also has a seasonal peak, but  
22 unlike residential and commercial sectors that peak in  
23 the winter, the electric power sector peaks in the  
24 summers and that's because that's when air-conditioners  
25 ramp up to provide air-conditioning demand. Again, it's

1 a weather factor that is a major driver of the electric  
2 power sector demand.

3           Now you've seen the seasonal effect of the  
4 weather, I'm going to give you if you're not familiar  
5 with this, the quantitative measure of comfort that  
6 accounts for natural gas demand, and what you're looking  
7 at here are cooling degree days which the national  
8 oceanic and atmospheric administration compiles. This is  
9 really, it's population weighted, this is a measure of  
10 what does it take as far as a cooling degree day goes,  
11 what does it take for a certain population of people to  
12 cool them to a temperature where they're comfortable  
13 again? And the standard temperature, I think it's 68  
14 degrees Fahrenheit, so the more people you have, the more  
15 cooling degree days there are, and you'll see heating  
16 degree days on the next slide, it's the same kind of  
17 methodology, what does it take to heat people up from a  
18 low temperature - the farther the temperature is down,  
19 and the more people there are, the more heating degree  
20 days there are, and the same thing with cooling degree  
21 days. And what's interesting about this is if you look  
22 at California's cooling degree days trend, it rises  
23 significantly. The U.S. trend is flat. Okay? Over the  
24 past decade, California's cooling degree days have gone  
25 up not because it's just a lot hotter in the state, but

1 because a lot more people over the last decade have moved  
2 into the hot inland valleys and the deserts.

3 As I say, this is the record of heating degree  
4 days and, in both cases, the U.S. and California, they're  
5 flat. On the previous slide, I want to point out, it  
6 isn't a change in the weather because the U.S. data is  
7 flat, that's why I'm telling you it isn't a change in the  
8 weather, it's the change in population, so I neglected to  
9 mention that on the previous slide, otherwise, the U.S.  
10 trend would probably be up, too, if it were a weather  
11 factor, but it's just population migration that explains  
12 this.

13 We see the same thing for heating degree days,  
14 both California and the U.S. are flat. So, that's the  
15 empirical measure that's used, that most closely  
16 quantifies the weather factor in natural gas demand  
17 accounting. And here you can see for yourself, it's a  
18 bit serendipitous that the cold parts of the United  
19 States, Census Regions, the Midwest and the Northeast I  
20 put down as black and blue, and you'll notice that over  
21 the previous century, population growth has gone a lot  
22 flatter in those areas where in the south and west,  
23 population rates, growth rates, accelerated. People are  
24 moving into the warmer areas of the United States and  
25 away from the cooler areas.

1           Okay, so having exhausted weather, we go into  
2 another major factor in Natural Gas Demand, which is  
3 income. And the measure that I'm giving you here is  
4 personal income, and this is from the U.S. Bureau of  
5 Economic Analysis and this may not look significant, but  
6 the increase in income between 2000 and 2008 is not too  
7 far short of 50 percent, so you know, in looking back at  
8 slide 5, and you're asking yourself, "How come there's  
9 been decreasing demand in every sector except electric  
10 power for natural gas, when income has gone up this  
11 much?" Well, you know, there are a battery of reasons  
12 for that, one of them could be that energy efficiency  
13 programs have been more successful with increasing  
14 natural gas prices, which I'll show you on the next  
15 slide; increasing natural gas prices would motivate  
16 people to make investments in energy efficiency  
17 technologies for their houses, for their appliances, or  
18 just their habits. So, that could be one explanation.  
19 Another explanation is that a lot of Americans didn't  
20 participate in this income growth, there is a ton of  
21 evidence that suggests that. The money was there, the  
22 income increased, but people aren't using it to buy  
23 natural gas. Maybe they've got the money, they're just  
24 not going to spend it. The question is how comfortable  
25 do you really want to be and how comfortable do you need

1 to be? So, there is a possibility that this income  
2 growth, if you divide it out amongst deciles or quintiles  
3 amongst Americans, you'll find that a lot of Americans  
4 didn't get any of this. So, that's one possible  
5 explanation.

6 Now, this is California natural gas prices, I'd  
7 like you to just sort of blow off that spike there in  
8 2000-2001, because you kind of know what happened then if  
9 you had anything to do with the electricity markets  
10 restructuring program here in California, that's the  
11 other - Canada and the rest of the United States don't  
12 show a similar price change. Paul is going to go into  
13 more detail about prices and is going to explain the  
14 factors that influence that. What I'm trying to draw  
15 your attention to is consistent patterns here that you do  
16 see elsewhere in the United States, Canada, and Mexico,  
17 which is residential natural gas is usually the most  
18 expensive, then followed by commercial, industrial, and  
19 electric power is the cheapest. And Paul might explain  
20 to you why that's the case, but I don't have enough time  
21 to do it, I can explain to you later if you need that.  
22 And also, the general price trend up until 2008, which is  
23 true for most commodities, was up. Now, this is a  
24 possible explanation for following natural gas  
25 consumption, but what I would like to point out to you is

1    that a dollar in 2000 bought what \$1.25 buys today, so  
2    there has been inflation over that decade, and that's the  
3    Bureau of Labor Statistics Urban Consumer Price Index  
4    change, there are others, but that accounts for some of  
5    it, it doesn't account for all of it, the decrease in  
6    demand amongst most Americans.

7            Okay, and like I told you at the beginning,  
8    electricity, that sector, is the wild card and it's a  
9    wild card because it is subject to a lot, it's a  
10   convenient target, it's not spread out all over the  
11   country in a number of very small establishments.   Power  
12   plants are multi-billion dollar, easily identifiable  
13   sources of energy, and they also are a source of a lot of  
14   emissions and their role in supporting the electric grid  
15   is really publicly a huge priority, we saw that in 2000-  
16   2001.  So, there are a number of programs that target the  
17   electric power sector that have influenced demand for  
18   natural gas and, as I hinted before, can be expected to  
19   continue doing that.  Like I mentioned, energy  
20   efficiency, those programs, my take on this, the benefit  
21   of looking at the data is that it tends to reduce natural  
22   gas and electricity demand.

23           Another policy measure that's directed towards  
24   electric power sector is demand response, which is  
25   designed specifically to reduce peak megawatts, okay,



1 it's just to reduce the need to invest in further  
2 combustion turbines or other peaking sources to provide  
3 for load during really hot days. Okay, the third one is  
4 - this one is coming up, this is not an influence on past  
5 trends, but it is coming up in anticipation of this  
6 measure, certainly the 20 percent measure that's already  
7 in law. We have a 33 percent renewable standard now for  
8 electricity sales. That is probably going to increase  
9 natural gas demand because we're going to, in pursuit of  
10 resource adequacy and electric grid support, the sources  
11 of easily dispatchable electricity that are going to be  
12 most favored are turning out to be combined cycle gas  
13 turbines and combustion turbines, they just have the  
14 characteristics that currently would support the 33  
15 percent build-out in providing for a net short that  
16 intermittent resources like windmills or solar plants,  
17 when they are not available, these things can be  
18 dispatched.

19 Climate change, which is AB 32, which the  
20 regulations are still being developed, so there is -  
21 again, I'm being a bit speculative here, so we don't have  
22 an actual set of measures to implement the 33 percent or  
23 the AB 32 climate change statute, we might expect similar  
24 things, trends, that natural gas demand is going to  
25 increase electricity, it's uncertain where that demand is

1 going to go. And then, once-through cooling, that's  
2 before the State Water Board, and that targets steam  
3 turbines, most of them, down in the South Coast, that  
4 will be replaced by some combination of natural gas-fired  
5 electricity resources, renewable resources, it's not  
6 anywhere at the point where there are even proposals for  
7 projects to replace those steam turbines, and that might  
8 reduce natural gas demand, we don't know. So, these are  
9 forward looking measures, much of them, except for energy  
10 efficiency, that is forward looking, but also has a  
11 history that we are going to be treating in the future  
12 workshop, in our future work, in modeling scenarios that  
13 look at how these particular policies might change the  
14 business as usual, for lack of a better term, picture  
15 that Dr. Medlock is going to be sharing with us on  
16 natural gas in the United States and the rest of the  
17 world. You can see the differences in how that picture  
18 will respond to these policy levers vs. Dr. Medlock's  
19 base case.

20           So, again, in summary, these are the factors that  
21 our modeling uses, these are the factors that have  
22 accounted accurately for natural gas demand, and I hope  
23 I've given you a set of data and some explanations that  
24 put some meat on the bones of these factors and help you  
25 to characterize and also predict for yourself where

1 natural gas demand will go for each of these four  
2 sectors. Thank you.

3 MR. TAVARES: Are there any questions on the  
4 Demand side for Peter? Anybody on the phone on the  
5 WebEx? No? Okay, let's continue with Leon. Thank you,  
6 Peter. Okay, Leon is going to present the supply side of  
7 the picture.

8 MR. BRATHWAITE: Thank you, Ruben. Good morning.  
9 I'm Leon Brathwaite. I'm going to talk about the current  
10 trends on natural gas supply. Peter was absolutely right  
11 a little while ago when he said that we are all  
12 presenting pieces of a puzzle here because, of course, we  
13 don't have demand without supply, we don't have supply  
14 without demand, and we've got to have things to connect  
15 them which is the infrastructure, which other people are  
16 going to talk about, and all of that is manifested in  
17 prices, which another one of my colleagues will address  
18 here shortly.

19 So, we're going to be talking here about natural  
20 gas supply. The one thing that has to be said, that  
21 basically on the supply side of the natural gas industry  
22 these days, the story, really, is about the development  
23 of the shales, and you will see that as I go through my  
24 presentation.

25 So, the first current trend we have here is total

1 lower 48 natural gas production is rising. If you look  
2 here, at the schematic here, you will see that you can  
3 see that, from starting around 1995, going forward,  
4 production was relatively flat. We did have a dip-off  
5 here that bottomed out in 2005, but since then production  
6 in the lower 48 has been rising. This portion appeared,  
7 that brown area above there, that is our shale production  
8 and what you can take away from this graph is that, had  
9 it not been for shale development, overall production  
10 would have been declining, which would be the top of the  
11 blue. So, that's a very interesting thing that we will  
12 see more of as we go along here.

13           Second trend, total production from shale  
14 formation, is surging. Again, from 1995 to about 1998,  
15 it is fair to say that shale production was negligible.  
16 I mean, it's barely visible on the schematic here.  
17 Starting around 1998, right around here, we saw a slow  
18 but steady increase in shale production, but around 1995,  
19 production just took off. Right now, I think shale  
20 production is running about 16 BCF a day, I mean, you're  
21 talking about a tremendous amount of gas, and by most  
22 counts, we have only scratched the surface.

23           Next trend, shale formations are contributing an  
24 increasing share of the lower 48 production. If you look  
25 here, this is the brown portion right above here, that is

1 shale, that is the contribution that shale is making to  
2 lower 48 production. So, in 2000, shale formations  
3 contributed about two percent of the total natural gas  
4 production in the lower 48. By 2010, last year, shale  
5 was contributing about 23 percent. And, in a little  
6 while, we'll hear from Dr. Medlock, Dr. Ken Medlock from  
7 Rice University, and he's going to give us an idea of the  
8 way he sees shale production is going over the next 10,  
9 20, or 30 years, that will be quite interesting.

10           Next trend - total reserve in the lower 48 are  
11 increasing. The schematic on your left is proved  
12 reserves, and when I saw "proved reserves," I'm talking  
13 about reserves that are developed, that are producing,  
14 some of them are what we call our "behind pipe." These  
15 are resources that are geologically known developed and  
16 producible with current technology. The schematic on  
17 your right is potential reserves, these are natural gas  
18 resources that we call probable, possible, or  
19 speculative. These resources are geologically known with  
20 decreasing levels of certainty. They are undeveloped,  
21 but they are producible with current technology. So,  
22 what's been going on? Between 1999 and 2009, proved  
23 reserves went from 150 TCF to 260 TCF. Now, you must  
24 keep in mind that, during that time period, for every  
25 year in that time period, we were producing about 20 TCF

1 in the lower 48, almost 20 TCF, somewhere around there.  
2 But, yet, proved reserves are rising. The potential  
3 reserves, and when I use the word "potential reserves,"  
4 I'm talking about those things that, like I said, that  
5 are geologically known with decreasing levels of  
6 certainty. That also has been increasing going from  
7 about 950 in 2000 to about over 2000 TCF in 2009. In AEO  
8 2011, technically recoverable reserve, that is, proved  
9 possible potential for the shales, was 827. For all  
10 natural gas resources, it was 2,552. And if you're  
11 wondering how much gas that is, our current rates of  
12 consumption, that is enough gas to last us for 115 years,  
13 so we've got a lot of gas, lots of it, tons of it.

14 Next trend. Current technology is transforming  
15 the natural gas industry. Shale formation stretched to  
16 at least 23 states, at least 23 states, there may be  
17 more, okay? These formations contain vast quantities of  
18 natural gas. Now, on this particular schematic, you will  
19 notice that in California, there is nothing represented,  
20 okay, there is no shale identified at least on this  
21 graph, but there are two formations in California that  
22 are potentially producible, that is the McClure and the  
23 Monterey shales. We had originally thought that these  
24 shales were not producing, but just recently, Occidental  
25 reported that they are producing from the shales. I

1 don't remember how much gas it is, but it's not a lot of  
2 gas, but it is certainly being produced right now. So,  
3 what is happening right now is that technology is giving  
4 us access to those shales. During previous times, we  
5 would drill through the shales, we would seal them up,  
6 you never hear anything about them ever every again; but  
7 right now, with hydraulic drilling, with horizontal  
8 drilling, hydraulic fracturing, we have complete access  
9 of those shales and the shales are really transforming  
10 the way we produce gas, the way we consume it in some  
11 cases.

12           Okay, continuing with the technology  
13 transformation, technology have impacted all stages of  
14 natural gas development, exploration, drilling,  
15 completion, including hydraulic fracturing, and  
16 production. And when I use the word "completion," I'm  
17 not talking about the end of a process, okay? I am  
18 talking about that process between the end of drilling  
19 and the first production. During that period, we may  
20 have our hydraulic fracturing being done, we may have the  
21 proliferation of the wells, we may have clean-up and all  
22 these sort of things that occur, that is what  
23 "completion" is, it is not the end of anything, it is a  
24 process, at which we bring a well onto production.

25           So, technological innovations have occurred in

1 exploration. What has happened is that 3-D and 4-D  
2 seismic has enhanced the capability to delineate the  
3 limits of the deposits. As a result of that, exploration  
4 has successively gone from 30 percent in the 1990's to  
5 about 65 percent in the late 2000's. We also have  
6 technological innovations in drilling, overall drilling  
7 success has reached 90 percent, now, that is phenomenal  
8 when you really think about it. And horizontal drilling  
9 has increased wellbore exposure, and I will show you this  
10 in the next schematic, by a factor of 5 to 25 percent.  
11 Well, my graph says 20 percent, so let me stick with  
12 that.

13           So, this is what I'm talking about with wellbore  
14 exposure. In a traditional vertical well, what will  
15 happen is that the driller will come down here and drill  
16 to - this is all formation of interests, it is the  
17 Marcellus in this particular case, in a vertical well,  
18 the driller will just drill through that formation and  
19 will complete the well in this area here, so the wellbore  
20 exposure in this area -- inside oil well here is a  
21 wellbore, the wellbore exposure will just be the vertical  
22 distance here of the thickness of that formation, the  
23 Marcellus in this case. What has happened with  
24 horizontal drilling is that we have not been able to  
25 increase the exposure by going almost horizontal within



1 the formation, so instead of having just this thickness  
2 here available to you, the producers now have this much,  
3 and this may be five times as much, 20 times as much, it  
4 just depends on how far out they are willing to go. So,  
5 what has happened is that we are able now to do multi-  
6 stage fracture jobs, or hydraulic fracturing jobs. In  
7 this particular case, we have seven different stages.  
8 And these stages can run as high as 12, maybe even more.  
9 So what happened with hydraulic fracturing is that we  
10 create this artificial network of fractures, they are sun  
11 perpendicular, so that the fractures can remain open and  
12 this has significantly boosted production and also  
13 boosted recovery rates. So, what hydraulic fracturing  
14 and horizontal drilling have done, they have totally  
15 transformed the industry so that we are now having better  
16 recoveries and better production from oil wells. And  
17 these are wells that were not even producing 20-30 years  
18 ago.

19           Okay, technology is also shifting the marginal  
20 cost profile. The blue line on this schematic is our  
21 2007 marginal cost profile, the red line is our 2011, the  
22 current one. If we look here at 800, just as an example,  
23 if we look here at 800 TCF, that would be available on  
24 our blue line at about \$6.00 or so per MCFe, but if you  
25 look at it on the red line, which is our 2011 line, that

1 is available below - below -- \$4.00. So, the net effect  
2 of technology, really and truly, is to make more  
3 resources available at a lower cost.

4 Next trend. In keeping with the previous slide,  
5 finding and development costs, finding and development  
6 costs are declining. Now, the blue line here is a  
7 recount, and when I'm talking about a "recount," I'm  
8 talking about a weekly census of the number of active  
9 drilling wells exploring for natural gas in the United  
10 States, okay? That's what I'm talking about, a recount.  
11 There is another metric that people look at sometimes,  
12 which is the number of wells that are currently  
13 producing, that is not what we're talking about here, and  
14 I'm just talking about the wells that are actively  
15 drilling. So, if we look here, the purple line is Henry  
16 Hub prices and that is read off of your right scale, the  
17 blue line is a recount -- the total natural gas recount -  
18 - the green line is the horizontal well recount. Now, I  
19 think it is fair to say that, in general, the recount and  
20 prices have increased together, I think you can fairly  
21 say that, I mean, you cannot say there is an exact 1:1  
22 correlation, but I think it's fair to say they have  
23 increased together. But, around 2008, prices collapsed  
24 and so did the recount, right there. Now, notice that we  
25 have had some recovery under total recount, but it has

1 not gotten back to its pre-collapse level, as yet. What  
2 has happened with the horizontal wells, with our  
3 primarily used in the shales? We did have a little bit  
4 of a dip when prices collapsed in 2008, but the recount  
5 has just kept on going, kept on increasing, stayed  
6 strong, and we are now seeing some leveling out, out  
7 here, but notice that it has certainly exceeded the level  
8 prior to the collapse of prices in 2008. So, FERC was  
9 looking at this information and using their terminology,  
10 FERC says shale gas development has turned the economics  
11 of drilling for gas on its head. New technology have  
12 pushed productivity to new heights, we are now measuring  
13 drill times in days, rather than weeks. And this reduced  
14 drill time has pushed break-even costs to less than \$4.00  
15 MMBtu, now, that's a stunning thing when you think about  
16 it. Next slide.

17           Natural gas liquids are boosting economic  
18 feasibility. Now, I think you all know that a chemical  
19 composition of methane, which is a primary component of  
20 natural gas, is CH<sub>4</sub>. And natural gas liquids are the  
21 heaviest stuff, those are the propanes, ethanes, and  
22 butanes. And in the presence of these natural gas  
23 liquids, economic feasibility has really been  
24 significantly improved and EIA's data is beginning to  
25 show this. If you look at an average between 2006 and

1 2008, finding and development cost was running almost  
2 \$5.00, but if you look between 2007 and 2009, finding and  
3 developing costs for MCFE is running below \$4.00, so you  
4 can see the significance of natural gas liquids and the  
5 overall impact of technology on the finding and  
6 development costs in the natural gas industry. Next  
7 slide.

8 Continuing with natural gas liquids are boosting  
9 economic feasibility, gas produces a shift in the  
10 exploration and development dollars to liquid rich  
11 properties, drawing ventures with foreign entities are  
12 becoming quite popular these days, in particular, the  
13 Chinese, and where are these liquid rich formations? The  
14 liquid rich formations include the liquid corridor of the  
15 Marcellus, that is the southern and the western portion  
16 of the Marcellus, the Bakken and North Dakota and  
17 Montana, the Niobara in Nebraska, Wyoming and Colorado,  
18 the Eagle Ford in South Texas, which is now producing  
19 40,000 barrels of oil and natural gas liquids, and the  
20 Tuscaloosa Marine shale in Texas, Louisiana, and  
21 Mississippi.

22 Shale potential is also changing the industry in  
23 other countries. Canada, or neighbor to the north, is  
24 developing several formations, the Horton Bluff, the  
25 Utica, the Lorraine in East Canada, the Muskwa shale, and

1 the Horn River in Northeast British Columbia, the Montney  
2 and the Bakken shale in the Western Canadian Sedimentary  
3 Basin. Production right now is running about a BCF or  
4 1,000 million cubic feet a day from the shales. The  
5 estimated technically recoverable shales - and remember,  
6 that is proven potential for the shales - in Canada is  
7 about 380 TcF. In Mexico, Mexico just tested its first  
8 shale well and that well produced about 3 million a day,  
9 that's a significant amount of gas from one particular  
10 well, estimated technical recovery resources in Mexico is  
11 681 TcF. Now, the Eagle Ford shale, which is in South  
12 Texas, here in the United States, but that shale extends  
13 into Mexico, so in Northern Mexico, that is where PMEX,  
14 the state owned company, just went and drilled their  
15 first well and got this pretty successful well.

16 Poland is beginning development drilling its  
17 first well. Estimated technical recovery resources look  
18 about 187 TcF. Sweden has identified several shale  
19 formations, they have about 41 TcF of potentially  
20 recoverable. China has a vast amount of natural gas  
21 resources in their formations and is beginning  
22 exploration. Estimated technically recoverable resources  
23 there looks like about 1,275 TcF. Worldwide, estimated  
24 technically recoverable resources look like over 6,600  
25 TcF, that's phenomenal.

1           Now, I just want to say one thing, okay? The  
2 development of the shales have some very profound and  
3 serious geopolitical consequences that are way outside  
4 the scope of my presentation. I mean, some very simple -  
5 very simple - questions will come up as shale is more  
6 developed. For example, what would happen in the  
7 relationship between Russia and Europe if Europe develops  
8 its own shale potentials? What would happen then to that  
9 relationship? There are geopolitical consequences here  
10 that we probably need a whole workshop to discuss about  
11 development of shales.

12           The last trend that I will discuss here today is  
13 that shale environmental concerns are creating  
14 uncertainty. The first environmental concern, obviously,  
15 is greenhouse gas emissions, methane, the primarily  
16 component of natural gas, contributes to GHG emissions,  
17 and at consumption, it produces about 117 pounds BtF of  
18 Carbon Dioxide. Surface disturbance is another potential  
19 problem. Every time you go to drill a well, we have to  
20 clear the surface, and that has created environmental  
21 stresses in some sensitive areas. This, of course, has  
22 led to some moratoriums, for instance, in the Rockies, in  
23 the watershed areas, in New York, this has limited the  
24 development of the Marcellus, at least on the New York  
25 side of the Marcellus. Pennsylvania is currently

1 developing their portion of the Marcellus shale, New York  
2 is not.

3           Fresh water usage is a potential problem. Every  
4 hydraulic fracturing job requires somewhere between 2-4  
5 million gallons of fresh water, and this may avert fresh  
6 water from other important and essential uses. The  
7 disposal of retrieved water, after completion of one of  
8 these hydraulic fractured treatments, it produces  
9 normally - retrieves about 30 to 70 percent of the water  
10 that was originally injected. Now, the disposal of that  
11 water may present some environmental concerns such as  
12 spillage, potentially ground water contamination, these  
13 are all issues that are of some concern. Increased  
14 seismic activity, the ongoing studies examine possible  
15 links between oil and gas operations and increased  
16 seismic activity, in particular, right now, I mean,  
17 Arkansas, in relation to drilling that is ongoing in the  
18 Fayetteville, there is a professor at one of the  
19 universities there that is looking into the relationship,  
20 if there is one.

21           Groundwater contamination, now, this subject has  
22 been the source of a great amount of controversy and I'm  
23 not here to tell you that I have definitive answers, I  
24 don't. However, ongoing studies are trying to quantify  
25 the risk that is associated with hydraulic fracturing, in

1 particular, and the government agencies that are involved  
2 with this are the Environmental Protection Agency at the  
3 Federal level, several State agencies, the Secretary of  
4 Energy Advisory Board under the Obama Administration,  
5 they are all looking into this at this point in time.  
6 Now, I think it is fair to say that nearly all oil and  
7 gas operation does present some risk to the groundwater  
8 aquifers. The unanswered question, of course, is how  
9 much, this is what we don't know, and these studies  
10 hopefully will illuminate the associated risk.

11 Now, the Groundwater Protection Council, which is  
12 a national association of State agencies that are  
13 concerned with maintaining safe drinking water, has a  
14 website, and they have quite a lot of information about  
15 this matter on their website, and I would encourage you  
16 to go there and see what they have to say about this.  
17 Like I said, it's a very controversial matter and there  
18 are no definitive answers at this point in time.

19 This takes me to the end of my presentation, and  
20 I'll be happy to take any questions or comments that you  
21 may have. Thank you very much.

22 MR. TAVARES: Thank you, Leon. Any comments or  
23 questions? No? If you could go to the microphone there?  
24 There's a question or a comment?

25 MR. TUTT: I had a quick question. I'm Tim Tutt



1 from Sacramento Municipal Utility District. And the  
2 question was, the last part of Leon's presentation, hi,  
3 Leon, talking about the environmental concerns and  
4 issues, has the staff done any estimates of how that will  
5 affect supply and price, and other scenarios related to  
6 that question coming up?

7 MR. BRATHWAITE: One of our scenarios, and Ross  
8 will be discussing this here in a little bit, one of our  
9 scenarios are going to look at what's going to happen  
10 with increased environmental costs, and we will be  
11 putting that into our World Gas Trade Model and see what  
12 it does to flows and that kind of stuff, but there are a  
13 variety of scenarios that can be run, trying to deal with  
14 this very issue, Tim. You know, if we feel that there  
15 are certain areas that should be shut off, we can do so  
16 and see what effects that has on supply and demand and  
17 prices, but there will be at least one, maybe two,  
18 scenarios dealing with increasing environmental costs, or  
19 even to the point of having increased moratoriums on some  
20 of the shale supplies.

21 MR. TAVARES: Thank you. Any other questions,  
22 comments? Yeah, just to add a little bit more  
23 information, we are looking very carefully at the  
24 potential impacts and environmental concerns in regards  
25 to shale gas production. You know, hydraulic fracturing

1 has become very controversial, so, yes, we are looking  
2 very carefully. And, as far as modeling is concerned, we  
3 are also soliciting any comments, questions, suggestions  
4 that you might have in regards to these scenarios. You  
5 will want to hear a little bit more about it as we have  
6 other presenters here today, so keep those in mind.

7 Thank you, Leon. Our next speaker is Paul  
8 Deaver. He's going to be talking about pricing issues of  
9 natural gas. Paul?

10 MR. DEAVER: Thank you, Ruben. Good morning,  
11 everyone. My name is Paul Deaver, I'm in the Electricity  
12 Analysis Office and today I'm going to be talking to you  
13 about Natural Gas Price Trends.

14 All right, this graph here shows us roughly the  
15 last 10 years of daily Henry Hub spot prices, and what a  
16 spot price is, it's a one-time open market transaction  
17 for a specific quantity of gas delivered to a specific  
18 location, in this case, it's the Henry Hub. Now, natural  
19 gas is a heavily traded market and, as you can see in  
20 this graph here, this shows you the volatility inherent  
21 in these types of markets. Also, notice September 2005,  
22 the trading on the spot market was actually stopped on  
23 NYMEX due to wells being shut because of Hurricane  
24 Katrina. Today I'm going to be exploring some of these  
25 ups and downs, and the prices, I'm going to try to figure

1 out what these underlying trends are and what may be  
2 driving them.

3           Before I move on here, you notice we see a couple  
4 of price breaks for both the winter of 2000 and 2001 and  
5 in early 2003, there is a cold winter and, as Peter  
6 explained, people like to stay warm and run their  
7 furnaces, so we saw higher demand then. In September of  
8 2005, the Hurricane Katrina, as she shut some of the  
9 production in the Gulf Coast, and we saw prices go up  
10 then. In 2008, there's a lot of mixed opinions on this,  
11 and I'm going to revisit this a little bit later in the  
12 presentation. All right, basis differentials, what is a  
13 basis differential? This is going to be the difference  
14 in the daily spot prices at some regional hub vs. the  
15 price at the Henry Hub. Now, you often see the Henry Hub  
16 referenced, this is the location of Louisiana and it  
17 connects to many other pipelines and gathering systems,  
18 and it's often considered a national benchmark price.  
19 Now, if we see a large sustained basis persist over an  
20 amount of time, so, for example, if gas is either a lot  
21 cheaper or a lot more expensive than Henry Hub gas, this  
22 demonstrates an opportunity to construct a pipeline and  
23 make a profit by flowing gas. We generally see basis  
24 differentials occur because of bottlenecks and  
25 congestion. If there's a bottleneck, you may have a lot

1 of gas in one area where it is competing with itself, and  
2 that might put downward pressure on prices. We just  
3 heard about shale in the last presentation and with all  
4 the shale coming online, we may see some of these basis  
5 differentials shift as more supply comes in to different  
6 areas.

7 All right, this chart here, it shows you kind of  
8 the effects of what happens with the basis differentials  
9 after the Rex Pipeline became fully operational in  
10 November of 2009, and the Rex pipeline flows gas eastward  
11 from Ohio, or from Colorado to Ohio. All right, so bars  
12 that are above the zero line here means the price is more  
13 expensive than Henry Hub, while bars below the line shows  
14 that the price is cheaper compared to Henry Hub. Now,  
15 looking at both the Cheyenne Hub and the Southern  
16 California border average price hub, these are both west  
17 of where the Henry Hub is, and we see after the pipeline  
18 got put in, you can see the basis differentials shrank  
19 coming up to this point here, they got slightly smaller,  
20 and that's because more gas was flowing east. If we look  
21 at the PG&E Citygate, the change in the basis  
22 differential isn't quite as large. One reason for this  
23 is PG&E, the Citygate Hub gets about half its gas from  
24 Canada, so it's somewhat insulated from the effects of  
25 the Rex Pipeline.

1           Now, the Algonquin Hub is in the New York  
2   Pennsylvania area, and that's east of where the Henry Hub  
3   is, and if we look up here, we can see maybe those basis  
4   differentials shrank a little bit, but we also see in the  
5   winter months that basis differential is rather large,  
6   and this is because, on the East Coast, there's a lot of  
7   cold weather, but the demand here sometimes is higher  
8   than what the pipelines can take in.

9           All right, how California utilities procure gas.  
10   Back in 2009, our staff did a White Paper on this, and we  
11   also had a workshop for the 2009 IEPR, there hasn't been  
12   a lot changing since then, we found that most gas comes  
13   from short-term monthly contracts, meaning less than one  
14   year. Some gas is purchased on the spot market, multi-  
15   month contracts, and also withdrawn from storage. Now,  
16   gas withdrawn from storage, we can view that as kind of a  
17   physical hedge against spot prices, so, for example, if  
18   spot prices are relatively expensive on one day, a  
19   utility might want to pull gas from storage instead of  
20   paying those higher spot prices. The California Public  
21   Utilities Commission has established gas cost incentive  
22   mechanisms and this allows California utilities to hedge  
23   against price volatility and recover their costs through  
24   rates. In January of 2010, the CPUC made a final  
25   decision which shifts some of these hedging costs from

1 the ratepayer - some of those are now paid by the  
2 utility, so that's really the only change we've seen.

3 All right, speculation. First off, let me  
4 briefly describe speculation for you. The commodity  
5 Futures Trading Commission defines a commodity futures  
6 speculator as someone who does not trade for hedging or  
7 physical delivery, but purely to make a profit on  
8 successfully anticipating price movements. Now, is  
9 speculation a good thing or a bad thing? There's a lot  
10 of different opinions on this. Some may argue that it  
11 provides liquidity in the market, speculators would act  
12 as a counter-party for a price hedger, so they can take  
13 on that risk, and with all this liquidity in the market,  
14 when we say "price discovery," there's many buyers and  
15 sellers and this would mean that, through all these  
16 interactions in the market, that we'd discover a price  
17 that reflects supply and demand. There's also others who  
18 argue that speculation in the market can cause market  
19 bubbles and unwarranted price movements because of herd  
20 behavior. A known example of herd behavior would be a  
21 lot of traders trading on limited information, and the  
22 price being bid just based on the number of bids, and not  
23 reflecting supply and demand. That being said, also  
24 price spikes and market bubbles can be caused by supply-  
25 demand factors. If you remember the first graph I showed

1     you, we saw that some of the cold winters caused the  
2     prices to rise.

3             Now, going back to the 2008 example, we saw  
4     investments in commodities increase from 2005 to 2008,  
5     that was in all commodities, not just energy commodities.  
6     There was also a cold winter in 2007 that led to lower  
7     storage levels in the spring-summer injection seasons, so  
8     it is really unclear what exactly caused the sharp rise  
9     in price in July of 2008.

10            All right, financial regulation. This is talking  
11    about financial regulation in commodity markets and, I  
12    mean, there are many different commodities out there, but  
13    I want to focus on energy commodities and, in particular,  
14    natural gas. So, the purpose of financial regulation in  
15    commodity markets is to protect market participants  
16    against price manipulation, any type of market  
17    manipulation, or other fraudulent actions. You want to  
18    keep the markets efficient and keep integrity in the  
19    market. Also, we talked about price discovery a few  
20    slides ago, regulation should protect the price discovery  
21    function that the market serves, so that prices reflect  
22    supply and demand.

23            Recently, in July of 2010, Congress passed the  
24    Dodd-Frank Wall Street Reform and Consumer Protection  
25    Act, or commonly referred to as the Dodd-Frank Act. Now,

1   this Act has tasked the Commodity Futures Trading  
2   Commission, they're currently proposing regulations right  
3   now on many other commodities, but once again, I'm going  
4   to focus on natural gas and energy commodities, so two  
5   things that I thought were important in looking at energy  
6   commodities, this act is going to make the Commodity  
7   Futures Trading Commission, they're currently adopting  
8   position limits for exempt commodities, energy being an  
9   exempt commodity, and currently we have what is called  
10   accountability levels with some of the trading platforms,  
11   and that's kind of self-imposed position limits, if you  
12   will. So, basically what this is going to do, it's going  
13   to broaden what's covered under this, so, for example,  
14   we're going to have because of this act, aggregate  
15   position limits across trading platforms, so if you have  
16   a natural gas contract on, let's say, both the New York  
17   Mercantile Exchange and Intercontinental Exchange,  
18   there's going to be an aggregate limit of what one person  
19   or one entity can hold. Also of importance is there is  
20   going to be more data collection publication. Currently,  
21   some of this is going on right now, but what this does,  
22   it's going to broaden that and start covering more marks  
23   that haven't been covered previously.

24           All right, now some of the potential effects of  
25   this regulation. Well, first off, it may protect market



1 participants against market manipulation, price  
2 volatility, despite deterring some of this action, I  
3 mean, everyone is going to know that these markets are  
4 being more regulated now, so that may stop some of that.  
5 Also, with the data collection and publication, this may  
6 increase market transparency and market surveillance by  
7 the regulators, but the public is going to be more able  
8 to see the data now, there's going to be reports out.  
9 Also, something that could happen is market liquidity may  
10 be reduced. This may cause the markets to become less  
11 efficient and this may also increase cost to investors  
12 and ratepayers. An example of this, there may be an  
13 investor in the market, a price hedger, that may be more  
14 reluctant now to make these trades if there's an  
15 increased cost of this regulation, and there are less  
16 trades being made, that information is not going to be  
17 reflected in the price.

18 All right, the oil-gas relationship. This is the  
19 - we often see crude oil and natural gas trending  
20 together over time, I'm going to be showing you a graph  
21 of this on my next slide, as well. Some of the basic  
22 reasons for this, crude oil and natural gas have  
23 generally the same geology underground, the similar  
24 technologies to be extracted from the ground, the same  
25 exploration and production cost structure, many big

1 energy companies, they will produce both oil and natural  
2 gas. There are also substitutes through fuel switching  
3 in most world markets. Now, the U.S. used to do this,  
4 but fuel switching with natural gas and residual fuel  
5 oil, but that's not so much the case anymore because of  
6 environmental regulations in the 1990's. Also, natural  
7 gas is used as an input fuel for enhanced oil recovery  
8 operations. So, this kind of gives you a sense of why  
9 these two fuels might move together, the price of them.  
10 This link has appeared to have gone away since the end of  
11 2008, and staff here at the Commission addressed this  
12 both in the 2007 and the 2009 IEPR.

13 All right, the graph. So, the prices here, these  
14 are weakly average spot prices from the EIA website. And  
15 as we can see over about the last 10 years, we see that  
16 these prices do follow each other, even though this  
17 relationship isn't perfect, there's a couple times there  
18 we see the Henry Hub national gas get a little bit higher  
19 - before I forget, the crude oil here is West Texas  
20 Intermediate or WTI - now, if you look around at the  
21 beginning of 2006, we can see after this, you can really  
22 see that relationship start to stand out - it looks like  
23 this line got pushed back - and in the beginning of 2009,  
24 this line should actually be right over here, we see that  
25 relationship kind of fall apart and, coincidentally, this

1 happens kind of at that low point of that oil price, and  
2 since then we've seen natural gas either steadily staying  
3 flat or decreasing, and we've seen crude oil prices  
4 increasing, so that's kind of why we see that divergence  
5 there.

6 All right, this graph shows the last 10 years of  
7 the oil gas price ratio and what this is, once again,  
8 this is weekly data and I'm basically just taking the  
9 numbers from the last two graphs, the price of West Texas  
10 Intermediate divided by the price of Henry Hub gas. Now,  
11 you see thermal parity on here, and let me describe this  
12 quickly. Now, we generally have six MMBtu, or a million  
13 British thermal units, in one barrel of crude oil, so if  
14 these two prices were priced strictly on energy or heat  
15 content, we'd expect to see crude oil be about six times  
16 more expensive than natural gas, so we'd want to see this  
17 ratio be 6:1 in that case. And this red dash line here  
18 illustrates that.

19 Another thing you notice from this graph is the  
20 thermal parity which is 6 here, 6:1, this doesn't happen  
21 too often, and if you look at the average from about 2000  
22 to 2006, the average of this ratio is about 7.5, so it's  
23 actually a little bit higher. And the last time we  
24 actually saw this ratio at 6:1 was the beginning of 2009,  
25 and this is also when we started to see the oil gas price

1 relationship diverge. And since then, we can see how  
2 this has been going up and, as I explained before, we  
3 have seen crude oil prices increasing and we've seen  
4 natural gas prices either flat or decreasing in the \$3.00  
5 to \$5.00 per MMBtu range.

6 All right, delivered cost. Up to now, we've been  
7 talking about the commodity cost of gas, or the physical  
8 commodity itself, now, the delivered cost is going to be  
9 the cost of that gas plus the cost of transportation  
10 taking it to the end user. We see some differences among  
11 customer classes, Peter earlier talked about the  
12 residential, industrial, and the other classes for  
13 demand, but generally these are the interstate pipeline  
14 rates, but they're more stable than the commodity prices.  
15 You may see them increase maybe by a small percentage  
16 each year, they're not going to have the same amount of  
17 volatility that the commodity market does. Now, there  
18 are some new costs that might change what we pay for  
19 delivered gas, the first one is gas displacement of coal;  
20 if more gas is used relative to coal, that would make  
21 demand go up and put upward pressure on prices. Also,  
22 the EPA came out with an Advance Notice of Rulemaking and  
23 they're going to reassess the authorization for use of  
24 PCBs or polychlorinated biphenyls. Katie Elder is going  
25 to be talking about this in a little more detail in her

1 presentation. Also, the reporting of lost and  
2 unaccounted for gas, which includes leaked gas and  
3 fugitive emissions and also GHG reporting, that may add a  
4 cost on, as well. And lastly, replacing old California  
5 pipelines and infrastructure, for that matter; as  
6 pipelines and infrastructure age, they eventually need to  
7 be replaced and we'll generally see these coming out in  
8 terms of rates, paid by the ratepayer.

9 All right, this is an illustrative example that  
10 basically shows how some of the transportation costs are  
11 added on from the wellhead going to the end user. So,  
12 the wellhead price here, this is an average price for  
13 February, once again, this is just illustrative, these  
14 aren't exact numbers. And this is on PG&E's system and  
15 the pipeline here, the interstate pipeline is El Paso.  
16 So we notice the wellhead price is \$4.11 and one thing I  
17 noticed here is that there's only a \$.2 difference  
18 between the wellhead price and the border price. These  
19 prices are set in two different markets, so a gas  
20 marketer buying gas at the wellhead who wants to sell it  
21 at the border, they still have to pay that interstate  
22 pipeline tariff. Now, once gas gets to the border, it  
23 can go on to the backbone system, the transmission  
24 system, and the distribution system. And the other thing  
25 to note here is that residential customers, they can

1    repay the most for transportation and, in this example we  
2    see it's more than half of the total cost of gas. The  
3    other thing to note here is that the distribution, part  
4    of this system is generally the most expensive for  
5    electric generation and industrial customers, they can  
6    also be backbone level and transmission level customers  
7    and, in that case, we would expect to see these  
8    transportation rates be a little bit less. All right,  
9    this graph shows just one day of trading on the New York  
10   Mercantile Exchange, this is just an arbitrary trading  
11   date to give you an idea of what goes on here. The first  
12   thing to notice, well, first of all, the Henry Hub price  
13   is the green line here, it's on the left axis, still  
14   priced in dollars per MMBtu, and on the right axis, we  
15   have the number of contracts. So the first thing to note  
16   is that the number of trades drops off very quickly here.  
17   This shows you that there's a lack of long-term liquidity  
18   here, and even out here, this line looks flat, but  
19   sometimes you'll see maybe just a couple trades being  
20   made here and there, but it becomes very scant after  
21   about the first 24 months, there's not too much trading  
22   going on.

23            The second thing to notice here is the price here  
24   steadily increasing and, if you remember from my first  
25   graph, the prices didn't exactly look like this, and also

1 these small little humps here, these show the winter  
2 demand, how more heating is used, and Peter discussed  
3 that earlier. We also remember from the first graph that  
4 these aren't always going to be the same exact size,  
5 maybe they have one winter that's colder than another  
6 winter, so that's another thing to look at.

7 All right, blending forward prices into a  
8 fundamental forecast. I forgot to mention on the last  
9 slide that those Henry Hub prices are sometimes referred  
10 to as "Forward Prices," so blending is a method where we  
11 would use the first few years of Forward Prices and then,  
12 thereafter, use a fundamental forecast. Now, there's  
13 mixed opinions on whether to use this or not, and there's  
14 the belief that no forecast performs well in the short  
15 run, so using futures will at least perform as well as  
16 any other forecast, and also that these Forward Prices,  
17 that they'll provide a collective judgment of the market,  
18 people that trade in this market, that are involved in  
19 the market every day, and their information gets to be  
20 reflected in the prices, which reflects supply and  
21 demand. There's also some potential issues of blending.  
22 We don't know what assumptions were made by the traders,  
23 we don't know if all the traders have the same  
24 assumptions, they may be trading, trying to fund supply  
25 demand trends, they may be trying to balance a portfolio,

1 we don't know exactly what their underlying assumptions  
2 are on this. Also, we talked about the market having a  
3 lot of liquidity. A few slides back, I showed you the  
4 price of one trading day, these curves can change daily,  
5 always as new information gets added into the market and  
6 gets reflected in the prices.

7           If we look at the Forward Prices on a few slides  
8 back, we can see that generally wouldn't be a good  
9 forecast compared to the first slide I showed you, and  
10 you're just not going to encompass all that volatility in  
11 there. The volatility is really hard to predict. Once  
12 again, there's a lack of long-term liquidity as trades  
13 become very scant after about the first 24 months,  
14 there's not a lot of trades happening. And we also  
15 talked about herd behavior and accountability avoidance.  
16 We would like these forward prices to reflect supply  
17 demand fundamentals, but that may not always be the case.  
18 Currently, our staff is looking at this, we're going to  
19 examine this a little bit more and decide what is going  
20 to be our best path to proceed forward. And I believe  
21 that is it. I'll open it up to questions now.

22           MR. PUGLIA: Paul, could you go back to slide 15,  
23 please? It's Henry Hub Futures Day, yeah. I think this  
24 is really helpful, if you could explain this, you're  
25 looking at about summer of 2012, this is on March 11<sup>th</sup>,



1 nobody bought a standard contract for gas from about late  
2 summer of 2012 on, to the end of the horizon. In spite  
3 of that, you have a projection for the Henry Hub price  
4 beyond that date. I was wondering if you might explain  
5 how anyone could come up with this Henry Hub price  
6 forecast beyond the summer of 2012 when no one has taken  
7 a position in natural gas beyond that date.

8 MR. DEEVER: All right, that's a really good  
9 point, Peter. And I actually forgot to bring this up.  
10 So, when there's very few trades being made, NYMEX will  
11 actually look at the spread between the asking price and  
12 the bidding price, and they'll come up with like an  
13 estimated weighted average price, I don't have the exact  
14 formula in front of me, but, yeah, I mean, you could  
15 still have a price and not have any trades made, there's  
16 a calculation that's done to get an estimated price based  
17 on the spread of the trades. With that, I'll hand it  
18 back to Ruben.

19 MR. TAVARES: Any more questions? Comments?  
20 Online, anybody? Okay, let's proceed, then. Our next  
21 speaker is Robert Kennedy, he's going to be talking about  
22 Natural Gas Infrastructure issues. Robert?

23 MR. KENNEDY: Thank you, Ruben. My name is  
24 Robert Kennedy and I work in the Generated Fuels Unit  
25 along with all my colleagues here at the Energy

1 Commission, and I'll be talking about that final piece to  
2 the puzzle, the physical link between supply and demand,  
3 the Natural Gas Infrastructure. And I just want to paint  
4 what the current picture looks like, and also comment on  
5 what the trends are that we see right now.

6 I just want to cover what I'll be talking about  
7 first, I'll start with interstate pipeline status and  
8 I'll talk about California, then looking at the national  
9 level, and I'll just highlight trends that we see right  
10 there, and then I'll move on to liquid natural gas. And  
11 for that one, I'll first start on the road market, and  
12 then move on to the national level, and then I'll take a  
13 look at California with regards to LNG. And then I'll  
14 touch upon storage, and for that one, I'll just look at  
15 California. And finally, I'll talk about infrastructure  
16 disruptions and I'll just highlight one example. I just  
17 want to note as far as the San Bruno incident, I won't be  
18 talking about that, I'll save that for Katie Elder to  
19 talk about in her presentation.

20 Okay, the first thing I wanted to do is give  
21 everyone a primer on what the natural gas infrastructure  
22 looks like, what it consists of, and this is a snapshot  
23 of the United States and what it all consist of. For  
24 example, just that there's 23 international pipeline  
25 entry points for the United States, and that's just one

1 way we can receive our natural gas. Another way  
2 illustrated by Leon is that we can produce our natural  
3 gas from producing wells, and also we can receive natural  
4 gas in the form of liquid natural gas at import receiving  
5 terminals, shown over here. And from there, it goes  
6 through gathering lines and goes through compressor  
7 stations which applies pressure to the pipelines, which  
8 facilitates the transportation process, and from there it  
9 goes to the processing plant where impurities are removed  
10 from the natural gas and the natural gas is brought up to  
11 pipeline standard for use. And from there, we go to the  
12 major long distance transportation pipeline, the  
13 intrastate pipelines, and as Paul noted, from there it  
14 can go to the power-gen sector, or the industrial sector,  
15 and then, when we talk about residential and commercial,  
16 at that point, the natural gas is in local distribution  
17 lines. And also, the natural gas can also go into  
18 storage facilities also, and I'll talk more about that  
19 later.

20           Okay, now I'd like to talk about interstate  
21 pipelines, first focusing on California. And first, I  
22 have here the six major pipelines, the aggregate capacity  
23 bringing pipeline capacity up to the border of California  
24 is at 9.3 Bcf per day. And from the border coming into  
25 California, to take away capacity aggregate for

1 California is 8.2 Bcf per day, and I'll touch more upon  
2 this point as I move along in my presentation. Since the  
3 last IEPR cycle, there were two significant additions and  
4 expansions for pipelines that I want to note, the first  
5 is the Ruby pipeline scheduled to come online in July  
6 2010, and it is designed to have a capacity of 1.5 Bcf  
7 per day, delivering gas from those Rockies out to Malin,  
8 a Northern California border. And next, we have Kern  
9 River, which had a capacity expansion of 266 million  
10 cubic feet per day and that came online in November 2010.  
11 Now, I just want to show this on a map so we have a  
12 better understanding. This map shows the major  
13 interstate pipelines that serve California here, we can  
14 see the intrastate pipelines within California, and then  
15 we have the intrastate pipelines that I was talking about  
16 that brings gas up to the border of California. Here, we  
17 have GTN, here is the Kern River that I mentioned  
18 earlier, and our Cartography Department was able to trace  
19 the path line that the Ruby Pipeline will take when it  
20 has finally completed construction. Another note is  
21 that, going east from this hub, the Opal Hub right here,  
22 we also have the Rockies Express Pipeline that is  
23 currently in service. So now, with the Rockies and the  
24 additional capacity expansion on the Kern River, and with  
25 Ruby scheduled to come online in July, there's a lot more

1 demand - well, pipeline taking gas out of this Hub right  
2 here, which has had an effect of driving the prices  
3 slightly above, but keep in mind that, as Paul pointed  
4 out, when we have pricing differential, that's a signal  
5 to build pipelines, so we have oversupply right here, and  
6 these pipelines are just responding to that signal in the  
7 market. So, it's a slight increase in price, but not  
8 much. So, when Ruby pipeline does come online, it will  
9 bring gas out to Malin, and even though the price is  
10 slightly elevated, they still will be very competitive  
11 with the GTN and is expected to back gas out north on the  
12 GTN pipeline. Now, as I mentioned before, the takeaway  
13 capacity coming into California did not change, but  
14 California does have more options now at this border.

15 And talking about the Kern River, we have  
16 additional capacity, the intention of the capacity  
17 expansion was to serve the Apex Power Station in Las  
18 Vegas, however, the line does continue on to California  
19 and that does free up capacity for California. And  
20 finally, we have the El Paso System down here, the  
21 southern and the northern system, and I'll talk a little  
22 more about this later on in the presentation.

23 Okay, now I'd like to talk about the national  
24 level and what we've seen as far as pipeline capacity  
25 additions. And right away, you can see that there are

1 significant additions in 2008, keep in mind what the  
2 conditions were at that time, shale was really coming on  
3 strong, we're seeing more domestic production in natural  
4 gas, we were seeing prices of about \$13.00 per MMBtu, so  
5 I would say it looked like Christmas time for the Natural  
6 Gas industry, that's why there was a big rush to get all  
7 this additional supply in natural gas to market. And as  
8 we moved into 2009, you can see there was a big drop-off  
9 and, as you all know, that's when we entered into the  
10 recession and trade wasn't available, a lot of projects  
11 got put on hold. But if you look in comparison to years  
12 prior to 2008, it is still a significant amount of  
13 capacity added.

14 Then, as we moved into 2010, we saw more capacity  
15 added, that's when the economy was starting to improve  
16 slightly, demand recovering, credit more available. The  
17 need to get that additional supply of natural gas to  
18 market was always there, it never went away. And as we  
19 moved into 2011, we see that underscored even more so.  
20 EIA have noted that, for 2011, there's as many as 180  
21 projects planned or already approved to come on line this  
22 year, and this is what they're projecting to see.

23 Now I want to kind of show what's going on in the  
24 nation, this is the map from a couple of major pipelines  
25 I wanted to point out. I mentioned Rockies Express

1 before and this line extends for over 1,600 miles and it  
2 interconnects 25 interstate pipelines, connecting a lot  
3 of various basins along the way, and so this is the first  
4 time that markets out east will have access to Rockies  
5 gas. Down here, we have the Texas Independent and Mid-  
6 Continent Express Pipelines, and as Leon noted, there is  
7 the Barnett shale right here and these were constructed  
8 to facilitate bringing gas out east, and there was a lot  
9 of local distribution gathering line to get that shale  
10 gas to market out in the east. And what Paul noted in  
11 his presentation is, like I said, when we have  
12 differentials between the ups in the market, that's a  
13 signal to build the pipelines. And in a sense, what this  
14 has done by increasing gas competition is kind of  
15 smoothed out the differential that we've seen, like  
16 markets that were previously isolated are now more  
17 connected due to the additional pipelines. For example,  
18 previously, California had a negative differential, and  
19 now we're seeing it has actually gone positive with  
20 respect to the Henry Hub. And this has kind of changed  
21 the trend that we were used to seeing in the past there  
22 with the big rush to build pipeline infrastructure from  
23 north to south and from the gulf, and now we're seeing  
24 flows going from central to east central to west.

25 Okay, now I'd like to talk a little bit about

1 Liquid Natural Gas, first talking about world trends and  
2 what I have up there is LNG is priced based on fuels in  
3 the market it competes with. What I mean by that is,  
4 when you talk about the European market and the Asian  
5 market, when LNG comes to those markets, it's indexed  
6 against the price of crude oil, and as Paul had  
7 mentioned, the natural gas oil relationship has kind of  
8 fallen apart here in the United States, so when LNG comes  
9 to the United States, it's indexed against the price of  
10 natural gas, so that's important to keep in mind as we  
11 move forward in this presentation. Some of the biggest  
12 exporters is Qatar, Indonesia, Malaysia, the biggest  
13 importers are Japan, South Korea and Spain. And just a  
14 note on Japan, I'm sure we all know about the earthquake  
15 and Tsunami that hit Japan, and IEA has noted that it  
16 affected 11 nuclear plants, and with the loss of 9.7  
17 gigawatts of capacity, so now they're importing more LNG  
18 to make up for that loss. Right now, they're averaging  
19 an additional 1.16 TcF per day, and other countries have  
20 stepped forward to dedicate additional shipment of  
21 natural gas to Japan. And I'll show you what kind of  
22 impact that has had on world prices in the next slide.

23 Well liquefaction capacity now stands at 13.3 TcF  
24 per year, and re-gasification capacity is at 30.3 TcF per  
25 year, and the U.S. has a re-gasification capacity of 6.3



1 TcF per year, although a great portion of this is largely  
2 under-utilized and I'll show you the reason why in the  
3 next slide.

4 Now we see prices offered for LNG around the  
5 world, and as you can see, Japan is offering the most LNG  
6 and this has been the case for several years now, now  
7 that they've had their nuclear power plants affected,  
8 their need for LNG just has been underscored now. They  
9 have no domestic supplies of natural gas. So now they've  
10 been driving up demand for LNG around the world, and  
11 since that's been driving up the price of LNG, and that's  
12 affected Europe. Just a couple months ago, we were  
13 seeing prices around \$7.00, now it's up around \$8.43,  
14 almost \$9.00 to \$9.50. But if you look over at the  
15 United States, we're still seeing prices around \$4.50,  
16 \$3.89, this price of \$7.4, that's a spot market purchase,  
17 and as Paul noted, when you get around this portion, it  
18 gets really cold, sometimes they buy additional shipment  
19 of LNG to supplement their demand. But what this graph  
20 illustrates is what impact the shale production has had  
21 on the LNG market with regard to the United States, it's  
22 kind of shielding it from pricing fluctuation that we've  
23 seen around the world. Now, while these prices have  
24 steadily risen, I think even now it has gotten around to  
25 \$11.00, almost \$12.00, these prices have remained fairly

1 consistent.

2           Okay, now I want to talk about the United States,  
3 specifically with regards to LNG. And as I noted before,  
4 a little is coming to the United States just for the fact  
5 that the gap between what is offered for LNG in the  
6 United States and other world markets, that gap has been  
7 widening and so there's been low imports to the United  
8 States, and I'll show this more in the next slide. I  
9 just wanted to make a note on the Kenai Export Facility  
10 up in Alaska, they recently extended their terminal  
11 license, but with the provision that experts must stop  
12 when Alaska Rail belt needs gas in it and essentially  
13 this is what's going on right now, the pricing dynamics  
14 are working such that additional wells have been slowed  
15 down, so the gas that they are producing right now, it's  
16 going to their local needs up in that area, and none is  
17 being exported as LNG. And there's been talk of shale  
18 gas allowing U.S. export, and essentially what's  
19 happening in the United States due to shale, there's a  
20 lot of over-supply, and there's imbalance with regards to  
21 demand. And so, a lot of natural gas companies see this  
22 as an opportunity to take advantage of supply LNG prices  
23 that we're seeing in other world markets.

24           Back in the spring of 2009, FERC granted Jenn-Air  
25 [ph.] [01:36:37], which owns Sabine Pass and Freeport LNG

1 in the Gulf of Mexico, the right to re-export LNG, so  
2 these facilities, these are re-gasification import  
3 facilities that would receive LNG, hold it for a little  
4 while, receive it at a price, and then sell it after the  
5 price has risen for a profit. And in the winter of last  
6 year, they also put in a request to export to countries  
7 covered under the Free Trade Agreement and this agreement  
8 was granted, however, these countries include countries  
9 like Australia, Peru, Jordan, Canada, countries that are  
10 exporting LNG themselves, or are looking to export. If  
11 you put in a request to export to non-FDA countries which  
12 include, you know, countries in Europe and Asia, the  
13 countries that are paying a premium price for LNG at the  
14 moment, this decision is still pending. They put in a  
15 request to FERC to build a liquefaction export facility  
16 and this division is still pending, as well. There is a  
17 lot of opinion on both sides of whether the United States  
18 should export LNG. People in favor of this idea would  
19 say that this would support domestic production, it would  
20 provide flexibility to the U.S. market to respond to  
21 price signals around the world. Opinion against this  
22 idea, people are saying, well, if you export LNG, this is  
23 basically another demand point and would drive up pricing  
24 in the United States for natural gas, and it would expose  
25 us to price fluctuations around the world, which may not

1 be a good thing.

2           Okay, now I want to show U.S. LNG imports to the  
3 United States, and I call this graph the "Tale of Two  
4 Cities" because, as you can see, there has been a lot  
5 more imports prior to 2008 vs. after, and keep in mind  
6 what conditions we had in the United States at this time.  
7 As Leon mentioned, we were getting into 2007, domestic  
8 production was on the decline, imports for Canada were on  
9 the decline, the oil gas relationship was somewhat there,  
10 demand was steady, so the United States was willing to  
11 pay a premium price for LNG. Keep in mind that we only  
12 have import facilities in the Gulf and also on the East  
13 Coast, which means we must compete with Europe and the  
14 Atlantic Basin for LNG. And so, this was a record year  
15 for LNG imports right here. They moved into 2008, that's  
16 when shale really just started to come on here in the  
17 United States and we saw a significant drop-off in  
18 imports. Keep in mind that natural gas prices was \$13.00  
19 for MMBtu, but that didn't matter because at that time  
20 prices offered for LNG in Europe was around \$17.00 and,  
21 also, in Japan, they were up around \$20.00. So that  
22 resulted in hardly any LNG coming into the U.S. market.  
23 And then, you do see a couple spikes in imports here, and  
24 those are the rare occasions where the U.S. price offer  
25 fell and tried to rise above that in Europe, and as we

1 get over here, we do see some important, most of this is  
2 represented in contracts, the Elba Island and Everett, as  
3 right here, bringing in that minimal contract amount, and  
4 these are minimal spot market activity right here. And  
5 keep in mind, at this point right here, this is where we  
6 have the most import capacity that we've ever had for  
7 this country, yet we're seeing relatively low levels  
8 compared to what we've seen over here.

9           Okay, now I want to talk about LNG options for  
10 California, and as recent as 2007, there were as many as  
11 five LNG projects on the table to import LNG for  
12 California, and those have since gone away for various  
13 reasons, some failed to meet environmental standards,  
14 some have noted that, due to the market changing, they  
15 withdrew their proposal, and should the market change,  
16 they'll come back again. We do have Esperanza, they have  
17 proposed a facility in Southern California, however, they  
18 haven't submitted an application and they've been in this  
19 holding pattern now for a few years now. And we do have  
20 some options up in Oregon, Jordan Cove and Oregon LNG -  
21 first, let me talk about Port Westward. Again, they  
22 haven't submitted an application and they've been in this  
23 holding pattern for a long time now. Oregon LNG and  
24 Jordan Cove, they've encountered a lot of local and State  
25 opposition, and so they have submitted an application,

1 but the process has been very very slow, and, in fact,  
2 just recently, Jordan Cove has announced that they now  
3 have interests in exporting LNG. And finally, we do have  
4 a facility up in Canada, the Kitimat Project, originally  
5 it was proposed as a re-gasification import facility, it  
6 has since changed plans and been fully approved, and will  
7 now be a liquefaction export facility. And we do have  
8 Costa Azul on the Baja Peninsula, and we learned from a  
9 recent conference call from FERC that they haven't  
10 received any shipments of LNG since January, and keep in  
11 mind that they have to compete in the Pacific Basin, and  
12 so that means you're competing with Korea, Japan, China,  
13 and they're offering, you know, almost \$10.00 per MMBtu  
14 for LNG.

15           Okay, now I would like to talk about storage in  
16 California, and first I'd like to explain what storage  
17 is. Storage can occur in three different ways, one is  
18 you can store gas in pipeline, which is called line  
19 packing, or you can store gas in above ground LNG storage  
20 tanks, or, the most common way and what I'll be talking  
21 about here, is below ground storage facility. And I have  
22 this separated into Northern and Southern California.  
23 Working maximum capacity, what that means is, when you  
24 have an underground storage facility, you have to have  
25 what's called a "cushion gas," which is there to maintain

1 pressure within the facility, and it's always meant to  
2 stay there to working gas, that's the gas that can be  
3 extracted from the facility. And right now, existing in  
4 Northern California, we have 180.6 BcF and that consists  
5 of both PG&E and independent storage facilities, and we  
6 have a lot of proposals right here that would bring the  
7 total up to 215.1 which is about a 19 percent increase in  
8 storage capacity for Northern California.

9           And I just wanted to touch on what storage is  
10 used for, also. During times when demand is high, you  
11 know, storage is used to supplement that high demand, and  
12 during times when there is low demand, the flow in the  
13 pipeline is constant, so that's when you see storage  
14 build-up. And you know, because of the production from  
15 shale, you've seen storage levels both on a national  
16 level and on the State level at or above the five-year  
17 averages that we've seen for the past five years. In the  
18 Southern system, we have Socal Gas at 133.1 BcF and  
19 proposed projects would bring that up to about 162.5,  
20 which is a 22 percent increase. So, the bottom line is  
21 there is a lot of storage available, and because of  
22 domestic supply, those levels have been pretty high, and  
23 there's more options on the horizon, so we should be able  
24 to continue to glean the benefits of storage going  
25 forward.

1           Okay, now finally I'd like to talk about natural  
2 gas infrastructure disruption and I'll just be  
3 highlighting one example. This happened back February 2<sup>nd</sup>  
4 of this year, and basically what happened in Texas, there  
5 was severe cold weather, and this caused pipelines that  
6 serve coal power plants to burst and basically took those  
7 power plants offline. And the natural gas power plants  
8 that were scheduled to help out with this loss in power,  
9 they were unable to help, also due to cold weather. Now,  
10 what this caused is the electric reliability Council of  
11 Texas to implement rolling black-outs, which essentially  
12 took - it affected gas processing and gas compressor  
13 stations. What this led to was a lessening of pipeline  
14 flow along the El Paso Pipeline Southern System, and this  
15 led to curtailments of a thousand gas customers in Texas,  
16 New Mexico, Arizona, and 88 in San Diego, San Diego Gas &  
17 Electric, and this was all going on during a time of high  
18 demand. So, San Diego Gas & Electric had to go out to  
19 the open market and purchase an additional 1,400  
20 megawatts of electricity to replace the gas-fired  
21 generation, and across the region, we saw daily natural  
22 gas prices increase to 40 to 75 percent in the Southwest,  
23 and this mainly occurred in New Mexico and Texas. In  
24 California, the increase in price was there, but it was  
25 very slight. So, there's been a lot of discussion as to



1    what happened, there's been hearings, investigation  
2    that's been going on, and El Paso has gone on record to  
3    say that this was the culmination of a lot of extreme  
4    circumstances coming together at one time, talking about  
5    cold weather, natural gas shortage, and high gas demand.  
6    There has been some questions asked as to, okay, what  
7    could have been done to prevent this, some winterization  
8    of some of the pipelines, and some of the facilities  
9    could have helped.  NERC and FERC has launched an  
10   investigation in review of this to see what has happened  
11   and what can be done.  Essentially, they're working  
12   together to coordinate a review to look at how natural  
13   gas and electrical systems and generation facilities, how  
14   they interact, and also how in the future the Electric  
15   Reliability Council, what they can do to implement their  
16   rolling black-outs so it doesn't affect sensitive areas  
17   in the energy industry.

18           But the bottom line I want to leave with you for  
19   this example is that California is at the end of the  
20   pipeline for El Paso, right here, and the problem  
21   originated in this area, so all along this pipeline,  
22   there are other demand points that does take gas off the  
23   pipeline and we're the last ones to receive gas.  Now,  
24   it's a good thing and a bad thing, the bad thing is we're  
25   at the end of the pipeline, the good thing is we had more

1 time to respond to what happened, and we have more  
2 options available to us from other pipelines, whereas, in  
3 New Mexico, in Texas, there's less option, that's where  
4 we saw the highest price spikes occur in this area.

5           So, with that, I'd just like to summarize  
6 everything I've been talking about. And the first thing  
7 is, there's been significant investments to U.S. natural  
8 gas infrastructure and this is in response to the surge  
9 in production from shale, that underlying need to get all  
10 that growing supply to market that spurred the addition  
11 of a lot of local distribution lines, gathering lines,  
12 and major backbone lines.

13           Next is import of LNG to the U.S. has been low,  
14 and again, you could trace that to shale affecting that  
15 area, so pressing natural gas prices, making it difficult  
16 for the United States to compete with other world markets  
17 to attract shipment of LNG. And because it's a decline  
18 in balance, you have companies now looking at the option  
19 to export LNG.

20           Next is storage is plentiful, and proposed  
21 projects will help to dampen natural gas price spikes,  
22 and this kind of falls in line with the addition in  
23 pipeline infrastructure, addition in storage, there are  
24 more options available now, so you see the pricing  
25 differentials have smoothed out and because there are

1 more options to store the supply disruption, these price  
2 spikes aren't as severe as we've seen in the past.

3 And finally, recent events have increased  
4 awareness of the vulnerability of gas supplies in markets  
5 to infrastructure disruption. California produces only  
6 about 13-14 percent in-state of natural gas, so that  
7 means we import a lot of natural gas from outside of the  
8 state, from other neighboring states, and should  
9 something happen along that supply chain, that could  
10 affect prices and supply to California, and we need to be  
11 mindful of that. Okay, with that, I'd be happy to answer  
12 any questions or comments you may have.

13 MR. BRATHWAITE: Not only from neighboring  
14 states, Robert, but from neighboring countries like  
15 Canada.

16 MR. KENNEDY: That's true also. Thank you.

17 MR. TAVARES: Okay, any questions, telephone,  
18 Web? No? Okay, before we proceed to our next speaker,  
19 Dr. Ken Medlock, I would like to give you a little  
20 preamble about his presentation. As you are aware, some  
21 of you are aware, for the last couple of years, the  
22 Energy Commission and the staff undertook an effort to  
23 actually review our methods and methodologies and the  
24 models that we use in order to simulate and forecast  
25 natural gas prices and some of the other natural gas

1 parameters. It took a while, but early this year, well,  
2 actually last year, the end of last year, the Energy  
3 Commission decided actually to keep the same platform  
4 that we use in order to build up the model for the  
5 natural gas. It is the same platform, but we did not  
6 have the model. So, given that effort, what we did, we  
7 recommended to the Commissioners and our Management that  
8 we would use somebody else's model that was built on the  
9 same platform, and so we recommended that we use the Rice  
10 University Model. It is a model developed by Dr. Medlock  
11 and some of his colleagues at Rice University. So, they  
12 developed - or they have a base case that we are going to  
13 use for our own design. We also asked Dr. Medlock to  
14 make some structural changes to the base case so that it  
15 will accommodate our needs, so basically what Dr. Medlock  
16 is going to do is he is going to present the reference  
17 case and, from there, we're going to build some scenarios  
18 and, again, it is a preliminary base case, so we are  
19 accepting comments and suggestions.

20 I think we're going to take about a 10-minute  
21 break, and then we'll come back and then we're going to  
22 have Dr. Medlock make his presentation. So, let's return  
23 about 11:15. Okay, thanks.

24 (Off the record at 11:08 a.m.)

25 (Back on the record at 11:24 p.m.)

1           MR. TAVARES: Welcome back. Let's start all over  
2 again here from the beginning. No? Okay. Next in our  
3 agenda, we have Dr. Ken Medlock, again, he is going to  
4 speak about the Rice Model, all the inputs and  
5 assumptions behind the model, and also the modifications  
6 that he made to adapt to the Energy Commission's  
7 requirements. I want to again emphasize that, from our  
8 part, from the Energy Commission's part, it is a  
9 preliminary base case, and we are asking you for inputs  
10 and suggestions. So, Ken, go ahead.

11           DR. MEDLOCK: Okay, thank you for having me and  
12 sorry I couldn't join you guys, personally, but I guess  
13 I'll see you in a couple of weeks, anyway. So hopefully  
14 we'll get some good feedback from this. What I'm going  
15 to do is sort of move through discussion of the Rice  
16 World Gas Trade Model and the reference case results that  
17 fall out of that, and show you some of the results that  
18 fell out of the modifications for the Western United  
19 States that followed from conversations with folks at  
20 CEC. So, with that, I'll go ahead and start scrolling.

21           So, what is the model? Ruben gave you a little  
22 background, it's basically constructed in the same  
23 software platform that you guys are used to, there's been  
24 an asset sale now, so it's no longer Altos, it's now  
25 Deloitte Marketpoint, which is a subsidiary of Deloitte,

1 and hopefully that will actually bring some benefits. I  
2 just might add, because of the data support they can  
3 potentially lend, but they're still getting up to speed,  
4 so right now what you're seeing is everything that we've  
5 been working on here at Rice, dating back to the end of  
6 2004 is really when we started this exercise, and that's  
7 also an important point because no modeling exercise is  
8 every just done, we wish it could be that way, we sort of  
9 finished the process and now we can move on to the next  
10 thing, but the world constantly changes and one of the  
11 things you need to be able to do is stay on top of  
12 movements in data and a lot of times policy is one of the  
13 biggest drivers of movements in data, and to be able to  
14 incorporate that into the analysis.

15           One really important point is the model is non-  
16 stochastic, so it's a deterministic sort of equilibrium.  
17 So, what does that mean? It basically means that we  
18 can't really define probability distributions around any  
19 particular outcome, and so that lends itself very  
20 favorably, actually, to scenario analysis which Ross will  
21 discuss later today. But it allows you to sort of  
22 identify some of the more important drivers and the  
23 deterministic outcome, and then do some sensitivities on  
24 those drivers. One of the ways to think about this is  
25 sort of like a tornado diagram, right? You try to pick

1 the ones that are sort of at the top of the tornado, the  
2 sensitivity, so the things that have the biggest impacts,  
3 and vary those, and then you can actually make  
4 assessments about what variation those particular inputs  
5 mean for a particular region, or a country, or a state.  
6 And, in terms of the State of California, but it allows  
7 you to do a lot of very interesting things, sort of  
8 construct various counterfactuals, if you will, even.  
9 And I think we'll actually do something along those  
10 lines, and somebody actually asked the question, you  
11 know, what if we didn't have shale? And, in effect,  
12 that's kind of one of the counterfactuals you could  
13 actually construct.

14 On the demand side, first I should tell you, the  
15 model is actually very detailed and it is a global model,  
16 it's not just the United States. That's actually very  
17 important because one event in one particular part of the  
18 world certainly has ripple effects that extend beyond  
19 that sort of immediate region, and in order to understand  
20 what those potential impacts might be for regions that  
21 aren't directly connected, you really have to model a  
22 full set of potential trade opportunities. So, the Rice  
23 World Gas Trade Model is a global model. There are over  
24 290 demand regions detailed in the model. Demand is  
25 estimated directly to the United States and it is

1 estimated a little bit more indirectly for outside the  
2 United States, but quite frankly, that's because of data  
3 availability. We are fortunate enough, we want to do  
4 analysis in the United States on the demand side - or  
5 supply side, for that matter - to have the Freedom of  
6 Information Act, which basically puts a lot of very good  
7 data at our fingertips to do analysis with. If you go  
8 outside of the United States, that's not necessarily the  
9 case, so you have to do other things. But, for the  
10 United States, we divide demand into  
11 residential/commercial, power, and industrial sectors,  
12 much as I think it was Peter talking earlier - he  
13 basically laid it out. There is significant sub-state  
14 detail and it varies by region. A lot of it has to do  
15 with the nature of the pipeline infrastructure within  
16 different parts of the country.

17           One of the things you want to try to do is  
18 capture - and this brings up another point that was  
19 raised, it really is - demand is only one part of the  
20 puzzle, it's supply, it's transportation of  
21 infrastructure, it's all of the above. So, when you  
22 think about the location of supplies, or location of  
23 pipelines, you really have to site demands correctly as  
24 sinks along the system if you want to simulate flows to  
25 any degree of accuracy. So, you know, coming up with a



1 way to bring sub-state detail into the model is very  
2 important and a lot of that is done based on data from  
3 the Economic Census and the location of large known  
4 industrial loads in power plants, and for some states, on  
5 the industrial side, you can actually use data from, and  
6 we actually had a graduate student here last year who  
7 just finished up - looked at industrial demand in the  
8 State of Texas, but you can use data that is reported at  
9 the state level to figure out exactly where that demand  
10 is located.

11 Not every state has 10 regions, Texas is by far  
12 the most disaggregated, but it has a lot to do with the  
13 fact that it's a large state and it has lots of different  
14 regions, both on the consuming and producing side.  
15 California is actually broken into four different regions  
16 according to actually the CEC specification for the State  
17 of California, and that's four different demand regions,  
18 that is; although, within individual sectors, there are a  
19 couple more, so on the power side, for example, there are  
20 a couple more sectors just to capture locations of  
21 significant sources of load along the system in the  
22 state.

23 Demand functions are estimated using longitudinal  
24 state level data, so what is that? It's also often  
25 referred to as "panel data," so it basically means you

1 have a time series within each state for each sector, but  
2 you also have, because of the time series within each  
3 state, within each sector, cross-sectional variation that  
4 can help inform the parameter estimates. And so, what  
5 you actually see on this slide are the results of the  
6 equations that were estimated for commercial, residential  
7 and power generation in the version of the model that I'm  
8 actually presenting right now. And we've had some recent  
9 discussions around the power generation sector, in  
10 particular, that may result in some modifications. This  
11 is to try to capture some sensitivities that are deemed  
12 important, in particular for the West, so, you know, as  
13 has already been said, any feedback is more than welcome  
14 so that we can actually make this process better. Oh, by  
15 the way, I'll back up again, the drivers there, I think  
16 you should recognize a lot of those variables as being  
17 ones that Peter pointed out as being important for  
18 determination of load in each one of those sectors.

19 All right, outside the United States, we actually  
20 have to utilize a methodology that was developed here at  
21 Rice to look at the relationship between energy intensity  
22 and the level of economic development, first, so that you  
23 get an estimate of what happens in energy intensity  
24 across countries through time, so - and it's not - time  
25 is not really the important variable, it's really the

1 level of economic development that is the important  
2 variable. But, in general, what you see is energy  
3 intensity declines, and there are lots of reasons for  
4 this, notably improvements in energy efficiency are only  
5 part of the story, another major part of the story for  
6 declines in energy intensity is structural change in the  
7 economy, so moving, for example, from an industrial base  
8 that's rooted in heavy industry to one that's more  
9 service oriented. So, you actually see a decline in the  
10 amount of energy that's needed per dollar of output.  
11 That doesn't mean energy use falls, it just means it  
12 stops growing as quickly as income.

13           The next step is to estimate the natural gas  
14 share in total energy, and there is an equation there  
15 that's basically - it maybe looks a little bit  
16 complicated, but it's actually quite simple. It just  
17 basically says the natural gas share - it's the double  
18 log, and that's actually important because what it does  
19 is it creates a variable whose statistical properties  
20 are, you know, basically - if I'm looking at the  
21 probability - at the density function for this variable,  
22 it's basically unbounded above and below with a sort of  
23 central mean at whatever the data defines, so it has nice  
24 statistical properties with sort of normally distributed  
25 kinds of variables. When you estimate this thing, you

1 actually have nice well-behaved function, and basically  
2 what happens is you actually see the price elasticity is  
3 going to be country specific, so it will depend on if you  
4 actually take the derivative of this thing and solve it,  
5 the price elasticity depends on the share of natural gas  
6 in each country. So, you know, how does that work?

7 Well, if the share is very very high, so if you have a  
8 country that's very dependent on natural gas, then they  
9 own price elasticity, so how much will gas demand change  
10 if the price rises? It's not going to be very much, so  
11 the price elasticity is actually going to be fairly low  
12 in those countries. What's the reason for that? Well,  
13 you can think about this sort of in the abstract, is  
14 you've got a country that's heavily invested in gas  
15 consuming infrastructure, typically you don't build a lot  
16 of redundancy into your capital stock via, you know,  
17 energy that's used in the industrial sector and the  
18 commercial and household sector, and the power generation  
19 sector. If you're heavily invested in gas, that's what  
20 you have and that's what you use. Now, some countries  
21 see gas shares that are well over 60-70 percent and there  
22 you see actually the price elasticity is very very low.

23 Now, a country that has a very low sort of share  
24 of natural gas in total primary energy, you'll actually  
25 see a higher price elasticity and that's simply because

1 fungability is more of a luxury in those countries, in  
2 particular, not being that dependent on gas means that,  
3 you know, if you have really low prices, you'll actually  
4 see gas demand begin to creep up and that's largely  
5 because the low prices incurred stimulate the investments  
6 in the capital infrastructure necessary to facilitate  
7 that demand. But, by the same token, if you see a spike  
8 in price, that will retreat very quickly.

9           What does all that mean? Basically, you can see,  
10 and this is sort of the generic kind of constructed path,  
11 energy intensity generally rises very quickly and then  
12 begins to fall and what does that translate into? Well,  
13 if you look at energy demand per capita, so you have to  
14 multiply the energy intensity by GDP so there is  
15 obviously a forecast of GDP involved here, which I will  
16 address in just a minute for every country. And then,  
17 you can actually see that per capita energy demand  
18 continues to rise with per capita income, albeit at a  
19 decreasing rate. And then natural gas basically takes a  
20 share of that for each country.

21           Now, how are GDP forecasts done? Basically what  
22 we did is we used something called a conditional  
23 convergence model, so this is something that's rooted  
24 very deeply in development economics literature, but the  
25 idea is that countries will, as they develop, converge to

1 a common growth rate. Now, this is not the same as  
2 converged to the same level of per capita income because  
3 that's actually a notion of unconditional convergence.  
4 But for conditional convergence, we say, you know, what  
5 do we converge to a common growth rate, well, because as  
6 countries sort of hit the frontier, if you will, think  
7 about this as a frontier exercise. Basically what that  
8 means is that the growth from year to year for those  
9 countries, to the leaders, if you will, of the pack will  
10 be basically tied to the growth of innovation. So, how  
11 rapidly is labor productivity improving, and it's really  
12 tied to technological improvements. So, what we did is  
13 we actually used to define the referenced growth path,  
14 the path of the leader country, if you will, because  
15 obviously not every country is at the same level of per  
16 capita income. We actually looked at data, historical  
17 data for the United States and the UK, you can get this  
18 data dating back to the 1800's. And you can see that  
19 growth rates against the levels of per capita incomes,  
20 this is all in real terms, plotted in the graph there, so  
21 those are the blue dots. And you can see there is a lot  
22 of scatter, particularly there is a lot of scatter if  
23 you're below \$5,000 ahead, so there's a lot of volatility  
24 in the growth rate at lower levels of per capita income,  
25 and that can be tied to a number of different reasons,

1 but what we thought was interesting is, when you moved  
2 past sort of that \$5,000 range, there seems to be a lot  
3 fewer of the blue dots and the blue dots tend to increase  
4 in terms of the variance, so you see some growth rates in  
5 the U.S., for example, that were in excess of 15 percent  
6 a year in that window between roughly \$5,000 and \$12,000  
7 a head, and then things tend to settle down, which is  
8 also very interesting once you sort of pass that kind of  
9 plateau, if you will, or that jumping point, into a range  
10 that has a lot less variance and, you know, on average is  
11 around just over two percent. And this is the per capita  
12 growth rate, by the way.

13           And, you know, what's interesting is the  
14 institutional features of economies once they sort of  
15 reach a certain level of wealth, all tend to resonate to  
16 that point, so there's a lot less variability in the  
17 sources of growth, or the sources of volatility in  
18 growth, I should say. And you see a lot more diversified  
19 economies and things that are more consumer oriented, so  
20 on and so forth. So you've got lots of variability.  
21 Then, what we do is we put a spline knot to this, and so  
22 that's what that red line is that goes through the middle  
23 of -- this reddish brown line, I should say - that's  
24 actually the best fit and we actually tested various  
25 knots in this linear spline regression, and this is the

1 one that actually fits the data the best that you see  
2 here, and what that red line represents is the reference  
3 path that every country converges to, no matter where  
4 they are in the per capita income scale. So, you might  
5 ask, well, where does that put China? It would actually  
6 put China, because this is all in per capita, I mean,  
7 purchasing power parity, dollars, it puts China pretty  
8 close to that first vertical dotted line, and so you can  
9 see that, if you could bury a sort of Chinese growth rate  
10 in there, it's not out of the bounds of what we saw in  
11 the U.S. and the UK, it's similar levels of per capita  
12 income, so I just point that out to keep it in mind,  
13 obviously the countries are different, but it's worth  
14 noting because a lot of people always ask, "Well, where  
15 would that put China?"

16           So how do we, then, forecast GDP? Well, we use  
17 that conditional convergence model beyond 2015. The  
18 first five years of the forecast are rooted on the IMF  
19 economic outlook for growth, and we do that because the  
20 IMF actually has a pretty sophisticated model of  
21 economics and demographics that they use, and we feel  
22 like, you know, that's a better sort of source - done by  
23 a source of information. So we actually use that and  
24 then the conditional convergence model picks up after  
25 2015, and what's kind of interesting, you can actually



1 see that, for the most part, I've plotted the U.S. and  
2 China here, but we could do this for every country in the  
3 world, it's a nice smooth transition between the two.  
4 And what you see there are per capita growth rates  
5 plotted against time, so out through 2030.

6           On the supply side, this should be updated, it's  
7 no longer just 135 regions, it's about 145 regions now.  
8 Natural gas resources are represented in multiple ways.  
9 Leon sort of touched on how you can categorize resource.  
10 We obviously use proved reserves, we also have estimates  
11 of undiscovered resource, what's technically recoverable,  
12 as well as something called growth and known reserves.  
13 So what is that? That's growth in existing formation.  
14 So, this is not - this is distinct from undiscovered  
15 resources in that undiscovered resources are resources  
16 defined to be in formations that are known to exist, but  
17 have not been developed, or hypothesized to exist, based  
18 on the geology and region. Growth in known reserves  
19 would be like if you're looking at a reserve accounting  
20 sheet at the end of every year, it would be like field  
21 extensions and additions. So, this would be the sum of  
22 all of those in existing field. Data is actually  
23 reported for this particular category by the USGS and  
24 that's actually what we use. We use their P-50 estimate  
25 there.

1           North American cost of supply estimates, and cost  
2 of supply is kind of a colloquialism, basically what we  
3 do is we have finding and development cost curves that  
4 are loaded into the model and then, along with the rate  
5 of return, any tax payments and so on and so forth,  
6 you'll actually get the wellhead price once the model  
7 actually iterates and solves, but we actually load in  
8 finding and development costs and let the model determine  
9 whether or not it's going to economically develop those  
10 resources. And for North America, we basically have a  
11 really good starting point, it was the National Petroleum  
12 Council, a study that was done back in 2003, and we  
13 utilized that information to inform the cost of supply  
14 estimates for all the plays in North America, except for  
15 the shale plays, because the shale plays are obviously  
16 new, and something I'll point out in a minute, in that  
17 study, the NPC study, we only actually had an estimate of  
18 38 trillion cubic feet of shale in all of North America  
19 for that study, so that's just a tickler to put in your  
20 brain to let you know how rapidly things have changed and  
21 continue to change. But for the shale estimates, we  
22 actually have a model that estimates what the F&D cost  
23 would be for each of the shales on a dollar per MCF  
24 basis, and they're certainly obviously very important  
25 factors that you'd feed into that. One of the most

1 important once you get past organic content and, you  
2 know, clay vs. quartz, and all that stuff, and natural  
3 fracturation, would be the initial production rate of the  
4 average well. So, the higher that is, typically the  
5 lower the per unit cost because it accelerates your cash  
6 flow for every dollar you sink.

7 But we've developed those costs, I'll show you  
8 what those look like in just a minute, there are some  
9 short run adjustment costs also built into the model.  
10 These actually act to limit the rush to drill phenomenon,  
11 so the idea would be, let's say we wanted to model the  
12 case of a demand surge, well, one of the things we  
13 wouldn't want to have happen is for a massive amount of  
14 production to be brought online for a short run demand  
15 response, so there are actually short adjustment costs  
16 and these represent things like limits on rigs, limits on  
17 personnel, things of that nature that really act to drive  
18 up costs in the short run above their sort of long-run  
19 marginal costs.

20 We also have technological change, now, the pace  
21 of technological change is actually very conservative,  
22 it's on the order - it's a little less than one percent a  
23 year, that lowers the mining costs. Obviously, when you  
24 think about what's happened in the shale play, in  
25 particular the innovations surrounding horizontal

1 drilling and hydraulic fracturing, so wealth stimulation,  
2 we've seen a much accelerated rate of technological  
3 change. So, those are the kinds of things that I think  
4 in the scenarios we will potentially address.

5           So what does all this mean? These are selected  
6 regional marginal costs of supply curves, so F&D cost  
7 curves, if you will. Along the horizontal axis, you  
8 can see what the cumulative additions to reserves would  
9 be. The vertical axis would just be the dollars per  
10 MCF that you'd have to sink to get there. The top two  
11 are the former Soviet Union countries, so this is a group  
12 of countries, it's not just Russia, as well as the Middle  
13 East, and here I've just aggregated things up so you can  
14 get an idea of the scale of resources available. Then,  
15 you can see North America on the bottom left, and Europe  
16 on the bottom right. Some of these will be slightly  
17 modified, in particular, Europe. Right now, as Leon, I  
18 think, mentioned when he was talking, there has been a  
19 recent assessment of technically recoverable shale  
20 resources released, it was done by ARI for EIA, and they  
21 didn't put any cost to that data, but certainly it's the  
22 first major assessment that's been done outside of North  
23 America since the Rovner Study in 1997 and it's worth  
24 looking at that data to see if it can make its way into  
25 the study for this particular IEPR now. Whether or not

1   that's the case, I don't know. I think it's one of the  
2   things that we'll have to talk about, but the study was  
3   just released about two weeks ago, so if you haven't seen  
4   it, it's actually a good read.

5           One other thing that I wanted to mention, I'm not  
6   sure if I have a slide in here later that actually  
7   highlights this more directly, but the scale of resource,  
8   if you look at the former Soviet Union in the Middle  
9   East, FSU, you know, that extends all the way out to 3000  
10   TcF, the Middle East extends all the way out to 3500 TcF,  
11   the United States, even with all the shale that we're  
12   talking about, is about 1,800, so you're talking about  
13   dramatically different amounts of resource available in  
14   all these regions around the world. And that actually  
15   comes to bear in a pretty major way when we start talking  
16   about LNG export potential from the United States, so we  
17   can certainly address that later.

18           Infrastructure, you know, the required return on  
19   investment will vary by region and by type of project.  
20   ICRG, the Investment Country Risk Guide, and the World  
21   Bank data, we actually creating a mapping using the Gas  
22   Investment Risk Index which basically isolates those  
23   components from the Investment Country Risk Guide that  
24   are specific to natural gas, and created a risk premium  
25   that could be applied to a basic risk-free rate of

1 interest for every country around the world. And the  
2 those risk premiums actually decline as countries  
3 develop, meaning that everything sort of converges to  
4 that risk-free rate in the very very long run. So this,  
5 for example, in the next 15-20 years, would put  
6 investments in Iran or Venezuela, you know, at a higher -  
7 the required rate of return would be higher than, say,  
8 investments in Australia, or Qatar, or the United States.  
9 So there is some distinguishing between regions in that  
10 way, even in the reference case.

11           The Transportation Network is actually very  
12 detailed. Capital costs have been estimated looking at  
13 previous projects and by hunting for data, quite frankly.  
14 All capital investments basically are loud, with the  
15 exceptions of some that I will highlight in just a  
16 minute. You actually have to in the model construct  
17 actually specify those potential capital investments,  
18 but once they're specified, you can just turn them on and  
19 off. And the reference case typically lets the model  
20 decide, so to speak, so what that does is it provides a  
21 baseline for scenario analysis, so you can identify  
22 specific impacts of very specific types of assumptions  
23 that you want to learn.

24           LNG costs, these are ones that often people want  
25 to look at and talk about, so this is a snapshot of

1 what's in the model right now for liquefaction. Re-gas,  
2 it would have been a much longer sort of list, because  
3 there's more variation based on the cost of land across  
4 different regions. You can see here that in Australia  
5 you have, particularly in the northwest shelf, the  
6 environmental issues and the CO<sub>2</sub> handling issues, and so  
7 on and so forth, really drive up the cost per MCF. In  
8 other places around the world, you don't have the same  
9 sort of level of oversight, if you will. Arctic LNG  
10 sources are the most expensive, as you will see,  
11 actually, in a few minutes, that really pushes a lot of  
12 those potential arctic sources of LNG off into the  
13 future. Some of the other major assumptions, first of  
14 all, we actually do have contracted flows for LNG modeled  
15 into the reference case. This actually has an important  
16 effect, in particular, it helps impose the concept of  
17 First Mover Advantage, so if you've got a contractual  
18 relationship to deliver into a region, it can actually,  
19 even if it's sunk cost is higher than the sunk cost of a  
20 competing project domestically, because the cost is sunk  
21 it can basically win that fight until demand grows into,  
22 you know, a position where it can absorb new supplies.  
23 But what we do allow ultimately is for contracts to be  
24 swapped if they are out of the money, and you actually  
25 see this happening in a few interesting regions, which we

1 can sort of discuss later if we need to.

2           The list here actually highlights some of the  
3 major assumptions, internationally, in particular about  
4 availability and timing of particular pieces of  
5 infrastructure, so you don't need to read all of these,  
6 but you can see here, for example, in the Middle East,  
7 Iraqi gas is made available beginning in 2020. There is  
8 no Iranian LNG option under after 2030, and there are no  
9 Iranian pipelines to Europe and India ever allowed in the  
10 reference case. You know, you're talking about a long  
11 time horizon, so varying these is certainly within the  
12 realm of feasibility. I'm not sure it's going to matter  
13 for the IEPR study, but it is interesting, nonetheless,  
14 in particular for what might happen in Europe and Central  
15 Asia.

16           So, shale in the RWGTM, obviously - and I think  
17 this has been highlighted already in the previous  
18 presentations, we've had a sea change, really, in the way  
19 we've thought about North American gas markets. Back in  
20 the early 2000's, there were up to 47 different terminals  
21 in the permitting phase. I mean, nobody thought all of  
22 those would get built, but it was a signal, right?  
23 Everybody really thought that North America was going to  
24 become a location of premium quality for LNG exports, and  
25 so there were a lot of projects that were being



1 developed, you know, to really - with that future in  
2 mind. So, when we think about all these terminals that  
3 were under certification phase, and then ultimately built  
4 because we did add a lot of capacity in North America,  
5 these were, for the most part, tied to vertically  
6 integrated projects, so there was an upstream pump on it  
7 to them, and so what you've actually seen in the past few  
8 years are these upstream components coming online, so you  
9 know, LNG supplies have been brought to bear, although  
10 they're not coming here. So that basically means that  
11 what's happened in North America, in particular with  
12 shale gas, is it's really created a glut of supply  
13 globally. Now, what's happened recently, Japan has  
14 helped to soak some of that up in Asia, but what it's  
15 also done is really put a lot of pressure on existing -  
16 on preexisting pricing paradigms for contract of supplies  
17 in both Europe and Asia. Europe is really where you've  
18 seen it come to bear the most with a lot of major  
19 consumers really demanding at least a portion of their  
20 deliveries from countries like Russia and Algeria, to be  
21 indexed to local spot market. And that's a pretty  
22 dramatic change from what we knew to be the case just 10  
23 years ago, even in Europe.

24 In Asia, some of the Japanese buyers pre-  
25 Fukushima were actually looking to develop a hub and

1 index-type contract - Henry Hub-type contract. Now, I  
2 don't think that's really going to get off the ground now  
3 because there's a bit of a demand push in Japan now, but  
4 nevertheless, it really speaks to an important point. If  
5 you increase liquidity, physical liquidity, it really  
6 makes it difficult to do things like price discriminate,  
7 which at its core is what oil indexation is, and I've got  
8 a little slide on that later that I'll talk briefly  
9 about.

10 So, this is a slide, it's kind of a modified  
11 version of the McKelvey Diagram, you know, Leon really  
12 spoke to this already, but it just highlights what proved  
13 reserves are, where they sit in the basket of resources  
14 that we try to identify and model, and it also brings up  
15 an important point that, you know, it's a misnomer to  
16 really focus in on reserves, no matter whether you're  
17 talking about crude oil or natural gas, or what  
18 commodity, because they really are an accounting  
19 definition per reserves. The one that matters is really  
20 the technically recoverable resource in the long run  
21 because technology allows access to a lot of that stuff  
22 that may not be economically viable at the moment. But  
23 you know, a little case in point of this is if you look  
24 at - I'll use an oil example - oil reserves in the United  
25 States, well, right now, I think there's about 12 years

1 of proved reserves left in the United States, but that's  
2 been true since 1945, so it really speaks to the point  
3 about the pre-reserve thing and inadequate indicator of  
4 supply potential, which is why we focus on the  
5 technically recoverable resource base.

6           Development costs, this is another thing that you  
7 have to really be mindful of. There's a strong  
8 relationship between Finding and Development costs and  
9 the price of the commodity, so what you see here are  
10 Finding and Development costs under two different  
11 categories, so the green line is the CLEMS database, that  
12 is, Capital, Labor, Energy, Materials and Services,  
13 available from the Bureau of Economic Analysis. And the  
14 red line is the real cost of developing a well as  
15 reported by the EIA, and the blue line is the real price  
16 of oil, and this is from 1980 through 2009. I just took  
17 a sort of snapshot of recent history here because this  
18 data dates back into the '60s and the correlations hold  
19 up remarkably well. But what you can see is they all  
20 move together. So, when you take a stand on what sort of  
21 material cost environment you're going to be in, you're  
22 really setting the bar for where the price of the  
23 commodity you're modeling will in the long run end up.

24           And so, basically what is in the reference case  
25 right now is not a trough, which would be sort of in the

1 late '90s, mid to late '90s, which quite frankly is  
2 where, when the MPC study that I mentioned earlier was  
3 doing its work, they modeled everything, which is why you  
4 get a very low sort of price environment that came out of  
5 that work. But it's also not at a peak, which would be  
6 similar to what we saw back in the early '80s, prior to  
7 the point that is referenced there, and 2007-2008. So,  
8 what you see is something that's kind of a mid-trend in  
9 the trough, and recognizing there could be cyclicalities  
10 around this, based on the availability of raw materials  
11 that are like steel, cement, the availability of skilled  
12 labor, you guys probably all heard about the "Great Crew  
13 Change," the idea that the average age in the upstream  
14 industry is, I think, roughly 55 years now, so there's a  
15 lot of expertise that is set to retire, and so that could  
16 put some strain on labor costs. It's one of those things  
17 that I think industry is really rushing to try to fill  
18 that void right now. But it's important to understand  
19 that there is cyclicalities in that cost metric.

20           So what about shale? It's everywhere, it's not  
21 just in North America. This picture, I have since  
22 updated to capture some of the stuff that was done in the  
23 ARI-EIA Assessment, but what you can see here are the  
24 Continents, this is a composite of satellite photographs  
25 on clear nights around the world, you've got the

1 Continents, you've got the little white dots, which is  
2 where the lights are on, those are our demand syncs  
3 globally, you can see the eastern half of the United  
4 States, you can see the West Coast, you know, pretty  
5 brightly lit, Western Europe, Japan, South Korea, that's  
6 always a fun one to point out because South Korea is not  
7 an island, but it looks like one on the map. And then  
8 the other thing that you can notice, sort of superimposed  
9 on top of all this are blobs of color. Now, these are  
10 regions with conventional gas resource. The brighter the  
11 color, the more intensely endowed the region is with  
12 natural gas and so you notice the Western Siberian basin,  
13 you notice the Middle East, you notice North Sea, you  
14 notice West Africa, and these are pretty bright regions,  
15 and the other thing that you notice is the biggest  
16 brightest red spots are nowhere near where the lights are  
17 on, and so that means when you model natural gas long-  
18 term, you have to be conscious of, you know, how do we  
19 connect all those things up?

20           Where does shale fit in? Well, shale, it just so  
21 happens, is really well placed to alter a lot of  
22 geopolitical relationships, which Leon touched on very  
23 briefly, but also market outcomes. In particular, in  
24 Europe, a lot of the shale that is being discussed in  
25 France, in Poland, in Hungary, in the UK, in the

1 Netherlands, and Sweden, it's all underneath these areas  
2 where the lights are on. In the United States, a  
3 preponderance of the shale is in the Eastern half of the  
4 United States. Again, very well located to meet demand.  
5 So, what that means is, if you can develop those  
6 resources, you can meet those demands incrementally  
7 without increasing imports or even, perhaps, pushing  
8 imports back. And so shale has tremendous implications  
9 not just now, but longer term.

10 North America, we know where it is, it's already  
11 been highlighted, so I will skip through this. In the  
12 model right now, we actually have about 686 TcF of  
13 recoverable resource in North America. The majority of  
14 that sits in the United States, about 520 of it, and you  
15 can see here where it's located, so how the model  
16 actually has got it allocated, and what the breakeven  
17 price is. So, what does that breakeven price mean? it's  
18 not the first well drilled, it is actually the average -  
19 it's the breakeven price for the average well drilled to  
20 access up to 60 percent of that resource base. Now, it's  
21 a pretty flat supply curve, so the first well drilled is  
22 actually a little bit lower than this, but not much, and  
23 so you can see there are some low cost shales if you look  
24 in the Haynesville, for example, that Tier One, which is  
25 what T-1 would represent, or the Marcellus, that Tier

1 One, or the Barnett, that Tier One. So, once you start  
2 to move through those Tier One resources, you start to  
3 get into the more expensive resources and that obviously  
4 has implications for costs longer term. Oh, I did put it  
5 in here - this was the slide I was referring to a little  
6 bit earlier just thinking about LNG exports from North  
7 America. When you have to compete for the European  
8 market, or for the Pacific market, you're ultimately  
9 going to have to compete with the former Soviet Union and  
10 the Middle Eastern sources of supply. On an F&D cost  
11 basis, it's kind of a non-starter, quite frankly. The  
12 only way that you could really secure access to those  
13 markets is going to be to lock up a certain amount of  
14 supply to those markets on an oil index basis. Then, you  
15 can actually compete in those markets, but it's only  
16 because a particular consumer is willing to basically pay  
17 above marginal costs. And that may be the case,  
18 particularly in Asia, I highly doubt it in Europe, which  
19 basically means North American liquefaction doesn't  
20 really in my mind have a bright future. As a matter of  
21 fact, in the model, it doesn't go, we'd have to actually  
22 force that flow if we wanted to run scenarios around that  
23 particular circumstance. But there are ways that we can  
24 do that. The bottom line is, on its economic merits, you  
25 know, shale is a little bit more expensive than a lot of

1 these low cost conventional resources, particularly when  
2 you think about resources that might be sourced from  
3 places like Qatar in the Middle East where there's a lot  
4 of - there's a very high liquids content in the North  
5 Field, which basically means you can earn your rate of  
6 return, whatever that might be, on the order of 12-15  
7 percent, and sell the gas at next to nothing because the  
8 liquids really provide a huge benefit and pay for a lot  
9 of capital. So, those sorts of things in sort of an  
10 economic reality need to be kept in mind, although we can  
11 model those sort of oil index contractual flows, if you  
12 will.

13           The rest of the world, what's currently in the  
14 model, you can see here. The new ARI assessment actually  
15 puts this number very much on the low side, so we  
16 recognized, quite frankly, this would be low going into  
17 it, we just had next to no data to try to develop an F&D  
18 curve for a lot of these places because, quite frankly,  
19 in most of the places, even in the ARI studies that were  
20 analyzed, cores haven't even been drilled, so there's not  
21 a lot of information about the property of the shale.  
22 Where we do have information now through that assessment,  
23 we're going to use that to try to develop F&D curves for  
24 these other regions around the world. There is an  
25 important point that sort of needs to be brought to bear.



1 In the United States, we enjoy a very unique market  
2 structure - I should say in North America, in general, we  
3 enjoy a pretty unique market structure in that the rights  
4 to ship gas on pipelines are unbundled from the ownership  
5 of the facility, itself. So what that means is that I,  
6 or you, or anybody in the room who has got the capital  
7 can go out and drill a well and have no risk of accessing  
8 a market. So, you'd basically be able to sell the gas.

9 If I go into most places in Europe, if I go into  
10 Asia, that's not the case. In fact, you have large  
11 incumbent monopolies that basically own the facility, as  
12 well as the right to ship, and so they can block entry.  
13 What you have to have is for small production, for  
14 production to come on in small amounts and actually  
15 access market, you'd actually have to have either a  
16 regulatory shift, or an outright mandate, and these  
17 things are not easy to do. In the latter case, you're  
18 asking government to simulate markets and there's a long  
19 history of that not working very well. In the former  
20 case, what you're really doing is you're asking  
21 Government to institute a change in the form of a  
22 regulation. In the United States, this didn't happen  
23 overnight, it took a long time. And so it really can  
24 cement delays in shale gas production around the world,  
25 and I think that's something that has not receive enough

1 attention when people talk about shale potential outside  
2 of North America. Quite frankly, and if we didn't have  
3 the market structure enjoined in the United States, the  
4 Mitchells would not have gone to the Barnett shale and  
5 done a lot of the work they did because they would have  
6 been, in effect, blocked from marketing that gas and the  
7 quantity they ultimately found. We probably wouldn't  
8 even be having this conversation about shale if the  
9 market structure in the U.S. wasn't what it is.

10           So, some of the reference case results. European  
11 LNG reports definitely grow, you can see here, by  
12 country. This is just aggregated by country. It's more  
13 specific in terms of facilities into the countries, but  
14 you can see here, you know, it's certainly a market of  
15 destination for LNG exporters. Asia, though, is the one  
16 that really drives the boat, and that has a lot to do  
17 with growth in China. You can see Chinese LNG imports  
18 really increase dramatically; in fact, it becomes a  
19 larger importer than Japan in about the mid 2020's, which  
20 is an interesting outcome, to say the least. But it's  
21 also important from the standpoint of what if, you know,  
22 you can paint different pictures - what if the Chinese  
23 decide to actually go after in a major way their own  
24 domestic resources, in particular the shale gas that they  
25 know exists there, and they could overcome the potential

1 water issues they have? It could really put a dent in  
2 this picture and paint a completely different picture for  
3 international LNG trade, or what if the Chinese economic  
4 engine falters? Obviously, this has tremendous  
5 implications for the red bit in this chart, but it also  
6 has tremendous implications for a lot of commercial  
7 interests that have targeted China as their market of  
8 opportunity, and given the fact that there are import  
9 outlets on the West Coast, in particular, Baja, you could  
10 actually see in those circumstances an increase in  
11 imports just south of the border in California.

12           Where is all the LNG going? This is a global  
13 snapshot. Asia is really the LNG story here. The red  
14 bit up there at the top is the United States, you can see  
15 it's not very big. Where is all the LNG coming from?  
16 Here, you can see the two biggest players, long term, are  
17 Australia and Qatar, they account for about 40 percent of  
18 global exports by 2040. And through about 2015, 2016,  
19 this is all stuff that's under construction. So, the  
20 increases in Australia in the mid-2020's are largely, you  
21 know, due to growth in Queensland outlets as well as  
22 growth in the northwest shelf and northern territories,  
23 so a couple of locations. And Australia, quite frankly,  
24 is very well suited to meet growing Pacific demands in  
25 Asia. Qatar with its massive resource base and

1 relatively low demand, you can see growth there, as well.

2           What does shale do in Europe? Well, most of the  
3 opportunity for Russia is to Asia, this also is how it's  
4 another very important point about the growth in Asia, if  
5 Chinese growth falters, then this really changes  
6 dramatically, as well, but the impact of shale production  
7 in Europe basically works to offset declines and actually  
8 incrementally increases production as they move past the  
9 mid-2020's. Russian market share actually declines from  
10 where it is today in the non-FSU European countries at  
11 about 20 percent to just over 10 percent by 2040, so it's  
12 a pretty dramatic change in Russia's footprint for non-  
13 FSU European countries.

14           Prices, regionally. Henry Hub remains below the  
15 rest of the world. The NBP, the European and Asian  
16 prices are at a premium to Henry Hub, you know, between  
17 \$.75 and a dollar, depending on the year, and contracted  
18 flows, by the way, would be priced a little bit  
19 differently. And I have a note on that, next. In  
20 particular, just because you have contracted flows does  
21 not mean that a spot market can't exist, in fact, the  
22 picture you see here, you see a portion of consumers, if  
23 you walk up the demand curve, that are willing to pay an  
24 oil index premium and they do this for security, supply  
25 reasons, whatever, there are a lot of arguments that are

1    thrown out there in support of these long term bilateral  
2    relationships and, by the way, it's worth noting that the  
3    same arguments that have been made in support of that and  
4    against liberalization in Europe were very similar, they  
5    were very reminiscent of arguments that were made back in  
6    the late '70s, early '80s in the United States, and we  
7    kind of know how that story turned out.

8               But spot volumes here represent about 15 percent  
9    of total deliveries. There is an important point here  
10   and this relates to something that I was mentioning a  
11   minute ago. If you can flatten that supply curve, so  
12   make it more elastic, it actually becomes increasingly  
13   difficult to walk up the demand curve any distance  
14   because there are more options to achieve supply at a  
15   relatively low price, that's sort of akin to saying an  
16   increase in physical liquidity. What that does is it  
17   puts pressure on the oil index paradigm and you see an  
18   increasing proportion of volumes delivered at spot. And  
19   you've actually seen some of this begin to occur in the  
20   European market. U.S. LNG imports - you can see here  
21   through the 2030's it's pretty meager. There's a bit of  
22   surge in the mid-teens, but that is all entirely tied to  
23   some liquefaction capacity that's coming on line, it's  
24   already under construction and slated to come on line in  
25   the next couple of years. And as it comes on line,

1 basically U.S. imports uptick because it's a market of  
2 last resort. But as demands everywhere else in the world  
3 continue to grow, you can see U.S. imports continue to  
4 decline beyond that point because it's certainly not the  
5 market of first choice.

6 Now, after the 2030's, you do start to see an  
7 increase in LNG imports. Now, what's driving this? It's  
8 not shale gas production disappearing, it's actually  
9 declines in conventional basins. And that's something -  
10 that's part of the point, or part of the story that a lot  
11 of people sort of forget when we think about the United  
12 States natural gas market. So, shale production, you can  
13 see it here, you know, some of the big actors choose the  
14 bottom there; near the bottom are the Marcellus and the  
15 Haynesville, the Marcellus shale, in particular, I think  
16 is one that we'll do some scenarios around because it is,  
17 you know, when you get out to 2040, the largest single  
18 producing basin in North America. You see both the  
19 Marcellus and the Haynesville, Haynesville actually  
20 passed Barnett this year just about a month ago in terms  
21 of natural gas production, so production is growing there  
22 pretty rapidly, but both Marcellus and Haynesville  
23 surpass Barnett by the middle of this decade in the  
24 reference case. And then, up there at the top are the  
25 Canadian shale, the sort of red and the orange and the

1 dark brown color.

2           Proposition of production, Leon touched on sort  
3 of where things are today, you know, plus 20 percent  
4 range, we actually see by 2040, you know, this  
5 approaching roughly 55 percent of U.S. gas production.  
6 And this really brings up the point I made a minute ago,  
7 although it's a composition graph, you can't really see  
8 it that well. There are pretty significant declines in  
9 other places. And that's largely why LNG is ultimately  
10 called upon. U.S. demand, it's largely a story of power  
11 generation, so in the reference case, you can see here  
12 power generation demand continues to grow, ultimately at  
13 the highest rate of growth through 2040 on an average  
14 annual basis relative to the other sectors. I don't know  
15 if you can see the growth rates on an average annual  
16 basis in the other sectors, it's not that - nothing  
17 really to write home about, so to speak. Regional  
18 pricing, you know, we've actually done some work, there's  
19 a study that we're releasing next - early May that we did  
20 for the U.S. Department of Energy, sort of looking at the  
21 implications of shale for Geopolitics and one of the more  
22 interesting things domestically is, when you do a  
23 counterfactual where the state of the world reverts back  
24 to what we thought it was going to be in 2000, obviously  
25 LNG imports are a lot higher, but you actually see much

1 stronger basis differentials emerging in the mid-Atlantic  
2 and Northeast markets than what you see here. And  
3 interestingly enough, the moratoria in New York, if you  
4 extend that, it really kind of exacerbates the situation,  
5 particularly if you expand it to include Pennsylvania.  
6 So, it just highlights there is a price for any policy, I  
7 suppose.

8           You can see here the AECO basis, really we could  
9 substantially - that has an impact on the basis of PG&E  
10 Citygate, why is it weakening? Well, because you've got  
11 a lot of shale that's coming on and trying to find a way  
12 out. The SoCal border basis is relatively stable through  
13 - these are decadal averages through the time period, so  
14 we see some strengthening from where it is today, but you  
15 know, roughly a dime to \$.15. California demand now,  
16 real quickly, this is based on reference case inputs from  
17 the IEPR study. What we did is we took California Energy  
18 Commission's representation of the west, so  
19 infrastructure pipelines where demands are located, where  
20 supplies are located, and we loaded that into the Rice  
21 World Gas Trade Models, so you have the CEC World Gas  
22 Trade Model, if you will, and are using that to do this  
23 analysis. You can see here based on the demand scenarios  
24 that were constructed back then, you know, you've got  
25 power generation growing, pretty much everything growing



1 at less than a percentage a year on average, except for  
2 the commercial sector, which is right at a percent a  
3 year. And I think that, you know, current view of the  
4 world, some of this is likely to change in a major way.  
5 I think, in particular, in the power generation sector.  
6 But these are things that are subject to revision through  
7 scenario, obviously. And, again, this particular set of  
8 outputs is based on the 2007 IEPR study, just so we could  
9 see where it sort of fit into the picture and sort of is  
10 a launching point for change.

11 I think that's my last slide, so if there are any  
12 questions, maybe we could hit those. I got through them  
13 pretty quick, I was trying to because I know it's  
14 lunchtime.

15 MR. TAVARES: Okay, Ken. Are there any  
16 questions, any comments? Okay, can you please get close  
17 to the microphone there? We have a question here, or a  
18 comment.

19 DR. MEDLOCK: Sure.

20 MR. KIRSHNER: Hi, Dan Kirschner with the  
21 Northwest Gas Association. Back on slide 33, it shows  
22 the composition of production supply, I had -- the same  
23 question actually came to my mind when Leon was making  
24 his presentation and I wonder how much of this is - and  
25 you alluded to this being a kind of a physical play as

1   opposed to an economic play, and I wonder if you took the  
2   shale out, so if we were back five years ago and looking  
3   at this, would those physical declines be as dramatic?  
4   Or are some of those declines being driven by the  
5   economics of shale?

6           DR. MEDLOCK:  No, you'd actually see a - there  
7   would be a little bit of a reverberation in the picture,  
8   if you will, so if you took shale out, LNG certainly goes  
9   up to balance the domestic market, demand would be lower  
10  because you're in a higher price environment, and the  
11  declines would not be as severe because you're in a  
12  higher price environment.  All right, so that's one of  
13  the things shale does is it actually, you know, keeps  
14  price from rising as much as it would otherwise.  But it  
15  also forces because of those lower prices steeper  
16  declines than some of these other basins, so it renders  
17  them uneconomic at an earlier pace.  And by the way, the  
18  study - all of that is actually clear in that DOE study I  
19  referenced, so that will be available on our website, I  
20  think, May 9<sup>th</sup> is when we'll actually post it, we're  
21  presenting it up in Washington May 4<sup>th</sup>.

22           MR. TAVARES:  Okay, any other questions or  
23  comments?  Anybody on the phone or on the Web with a  
24  question?  Okay, Ken, I want to ask you after the  
25  luncheon to connect again for a little bit because we're

1 going to be discussing the scenarios and I think we're  
2 going to need your assistance. So, with that, I think  
3 we're going to break for luncheon, it is already 12:20,  
4 so we're coming back in an hour at 1:20, and I expect  
5 that to go probably no more than a couple hours after  
6 that. So, thank you very much. See you after luncheon.

7 DR. MEDLOCK: Okay.

8 (Off the record at 12:21 p.m.)

9 (Back on the record at 1:26 p.m.)

10 MR. TAVARES: Okay, let's start again. Okay,  
11 welcome back. As you know, we're experimenting here with  
12 this technology. The first hour, we're going to be  
13 talking about potential scenarios. Just before luncheon,  
14 as you know, we had the presentation from Dr. Medlock on  
15 the Rice University Reference case and the Commission's,  
16 also, reference case, which again is preliminary. Dr.  
17 Medlock will not be able to join us, actually, he had  
18 some family emergency, but we will discuss proposed  
19 scenarios to the reference case, and again, we are  
20 accepting any input, any suggestions from you. So, the  
21 first person that is going to start this afternoon is  
22 going to be Ross Miller, he's going to be talking about  
23 potential scenarios, and then Katie is going to be on the  
24 side there, too, discussing the scenarios. So, go ahead,  
25 Ross.

1           MR. MILLER: While Ruben is fixing that, I think  
2 what we're going to do is I have a fairly short ten-slide  
3 presentation called "Proposed Modeling Scenarios."  
4 That's just to give a context and broad overview for the  
5 more detailed description of the scenarios. I think,  
6 after doing that, we should have Katie do her  
7 presentation which is on San Bruno and Natural Gas  
8 environmental issues because the information in that will  
9 actually be useful for us in going through kind of a  
10 collective assumption building for the different cases.

11           We do plan to do a case focusing on the  
12 environmental impacts of drilling and development for  
13 gas, and another one on potential impacts of San Bruno  
14 related pipeline either pressure reductions or scheduled  
15 outages and replacements.

16           After we go through those presentations, then  
17 we'll change the focus to the matrix sheets that we  
18 prepared to help understand the different proposed  
19 scenarios and we've got one large one that tries to get  
20 pretty much everything on one page, and you can see the  
21 results of trying something like that is pretty hard to  
22 read, so we've got an individual page for each of the  
23 scenarios. And think of this as more of a framework to  
24 wrap our heads around what we're trying to do and what  
25 changes we're trying to make and how meaningful we think

1 the results might be from such a sensitivity case. The  
2 reason for that is we're fairly limited in the number of  
3 cases we can run. After the May 3<sup>rd</sup> deadline for  
4 comments, we pretty much have to have all the work done  
5 by the end of May just to get through our internal review  
6 process. And I won't bore you with the computer problems  
7 we're having, and so we're actually going to make these  
8 runs is going to be a challenge. So, we're not able to  
9 entertain doing 20 different cases, or 30 different  
10 cases, we're zeroing in on possibly eight. We might be  
11 able to do a few other simple sensitivities that are  
12 important and, after the initial deadlines, we might even  
13 be able to do some additional work. So, some of it will  
14 be in the air.

15 If you want to bring up the proposed modeling  
16 scenarios presentation, this is almost identical to what  
17 I presented at the February 24<sup>th</sup> Joint Committee Workshop  
18 on Economic, Demographic, and Price Input Assumptions for  
19 Demand Forecasting; that was an IEPR Electricity and  
20 Natural Gas and Transportation Committee Joint Workshop.  
21 The slide - there we go, so slide 2 - obviously, we're  
22 doing this gas assessment for a purpose, it's broadly  
23 stated in the statute that identifies the work for the  
24 IEPR, these are some specific uses that the gas  
25 assessment might be put to. On slide 3, as the

1 discussion earlier today, I'm sure everyone realizes  
2 trying to come up with an accurate estimate of the  
3 worldwide economic activity that is the natural gas  
4 market is a fairly daunting challenge if you're expected  
5 to get it right, meaning accurate, especially the further  
6 out in time you go.

7           So, with the realization of that, and as Ken  
8 Medlock, who I think Ruben said can't be here this  
9 afternoon, said, you know, the reference case is  
10 basically a starting point. The general philosophy that  
11 goes into constructing that case is one of, well, let's  
12 assume the past, we'll predict the future, so it's a  
13 business as usual - or the business of the past is  
14 reflective of business of the future. So, we all know  
15 that people are talking about making some significant  
16 regulatory and other changes or at any point in time a  
17 surprise can occur like a major technological innovation  
18 that could change the face of the market. Those things  
19 are almost impossible to predict with any accuracy, so  
20 about the worst thing you can do is do only a reference  
21 case and look into no other alternative cases.

22           On slide 4 is a very simplified description of  
23 what the World Gas Trade Model is trying to do and the  
24 essential problem is has of all of these interacting in  
25 uncertain and independent input variables that are all

1 manipulated by the formulas in the model, and out pops  
2 the solution. Ken went over a little bit of the  
3 techniques involved, which are general equilibrium  
4 models, so when he says it will build out pipelines and  
5 other infrastructure, it's doing that economically, so it  
6 has perfect foresight, it's looking far ahead and  
7 determining whether the economics are right to satisfy  
8 the return on investment assumptions that are built into  
9 the model, or put into the model.

10           And so the output is really - it's not intended  
11 to be an accurate prediction of what the future market  
12 price is going to be, it's basically a price that would  
13 have to be sustained for the economic decisions the model  
14 made to be feasible. You have to think of it as a  
15 conditional estimate, it's the right price for all the  
16 input assumptions you assumed, and put into the model.  
17 If you have a 100 percent track record of predicting what  
18 the actual future state of those input assumptions are,  
19 then your model is going to be an accurate prediction of  
20 the future, as long as its algorithms are an accurate  
21 reflection of all the relationships in the world, and  
22 that's also a source of error.

23           Go to the reference case, slide 5. The  
24 assumption building, I'll call it, for the reference case  
25 is essentially an econometric approach, although

1 internally here we use the term "small m" modeling and  
2 "Large M" Modeling. The large M refers to the World Gas  
3 Trade Model, it's algorithms, and the input you put into  
4 the dataset, its operations, and then the results. But  
5 in order to get those input assumptions, there's a lot of  
6 what we call "small m" modeling that has to be done.  
7 Those are not observations you can just pick up off the  
8 ground. There's data out there, a lot as you saw from  
9 Ken's documentation, a lot of the data comes from energy  
10 information, administration, statistics, on which he  
11 performs regression analysis, and other data, Census  
12 data, economic data, to create the algorithms in the  
13 model. But, for example, how much hydroelectricity there  
14 was in the past 40 years in the United States and each  
15 region is used to make an assumption about how much  
16 hydro-generation there will be in the United States in  
17 each region for the next 40 years. You can see how with  
18 something like that perhaps the past may not be the best  
19 predictor of the future, or at least not the only one,  
20 even if you posit just the issue of climate change, for  
21 example, do we think climate change might affect  
22 hydrology so it behaves differently than it has in the  
23 past? Then, you'd have to question whether your  
24 econometrically-based input assumption based on past  
25 hydro is the best predictor of future hydro-conditions.



1 So, that we would call some sort of potential structural  
2 change that we would want to design a scenario to address  
3 because we couldn't really expect the econometric  
4 approach to handle a future condition like that, and  
5 that's not to say that we predicted that would be what  
6 the future hydrology is, these are essentially a what if  
7 approach. We're looking for whether we have any  
8 vulnerabilities or, on the flip side, opportunities in  
9 the event a certain future that may be plausible, but you  
10 can't predict it with any certainty, or even any discrete  
11 probability of occurring. What you want to find out is  
12 what are the consequences; if it's really really bad,  
13 that happens, then you may want to take steps to protect  
14 yourself against it, even if you don't think it's likely.  
15 If you think it's a really really good outcome, then you  
16 may want to take steps to be ready to capitalize on it if  
17 it were to occur, even if it doesn't.

18 On slide 6, I guess I call it the basic  
19 philosophy for constructing these cases. Going into this  
20 process, we're not planning to have - to over-rely on a  
21 single point forecast, whether that means the Energy  
22 Commission will not adopt a price forecast and, by the  
23 way, it hasn't done that in the past two cycles, so we  
24 don't really expect them to do that this cycle, what  
25 we're really focused on is trying to understand what's

1 the widest plausible range of prices, flows, demand  
2 levels from the model, so we're basically exploring what  
3 possible futures might be out there, given either some  
4 contingencies we can't control, or possibly some policies  
5 we'd like to look at the impact of.

6 Slide 7, 8 and 9 are basically just introducing  
7 the cases that we're proposing to run and for which we  
8 need to build the alternative input assumptions to  
9 replace the ones that are currently in the reference  
10 case. We're picking cases based on some sort of policy-  
11 related question, or issue, and so there I call them  
12 "Question Directed Cases." Case A and B are really just  
13 designed to see what happens to us if prices end up being  
14 very high or very low, so what are the vulnerabilities on  
15 the high side, or opportunities on the low side? So, in  
16 order to get the model to come up with a high or low gas  
17 price, we've got to think of some feasible, plausible  
18 input assumptions that might happen, that would all tend  
19 to force the outcome in that direction. So we're doing  
20 this to try to assess the consequences, we're not going  
21 to be making a prediction that those future states that  
22 drive towards high prices are likely to occur, or one is  
23 more likely than another. When we get done, you'll have  
24 10 cases and it's human nature for people to think,  
25 "Well, which do I think is more likely to occur?" And

1 for us, that's where documentation comes in because, if  
2 you have a rationale for constructing the cases, and you  
3 can define that well, then that allows the user some hope  
4 of assigning a relative likelihood to cases, and even if  
5 you can't do that, the cases can still be useful in  
6 decision-making, but at that point it's up to the  
7 individual risk tolerance of the user. If they just  
8 really would not want to suffer the consequences that one  
9 case suggests might occur, if this future state happens,  
10 you know, China's economy implodes, then they may make a  
11 decision assuming that that doesn't happen.

12 We went into a little bit of the theory of using  
13 these alternative cases and decision-making, with the  
14 intent of minimizing your regret, at the February 24<sup>th</sup>  
15 workshop, and I think Commissioner Weisenmiller had a  
16 document by the National Regulatory Research Institute  
17 put into the record, which is I'll recommend that to  
18 everyone's attention, you'll find it in the IEPR February  
19 24<sup>th</sup> workshop record.

20 Now, Case A and B, in order to get the world gas  
21 price to move you have to talk about fairly significant  
22 either supply or demand assumptions, so those are going  
23 to be focused more on national inputs, changing those.  
24 The Case C and E are focused more on the question of  
25 what's California's exposure to price, so that's a

1 function of the level of our demand at any given price,  
2 in other words, the cost. So, in those cases, we're  
3 going to be looking more at what are input drivers that  
4 have significant impact on California demand for gas,  
5 which of course will in part be demand for electricity,  
6 because so much of California electricity is produced by  
7 burning gas.

8           On top of those cases, C and E, those are  
9 basically multi-year cases where it will allow the model  
10 to build new infrastructure should it find the conditions  
11 right to do so. So, consider the result of that as  
12 "here's a gas plan." At any given year, you could be  
13 subjected to some stresses in terms of temperature,  
14 hydroelectric conditions, and maybe even business cycle  
15 variations in economic activity, that those plans would  
16 have to survive, so the cases D and F would basically  
17 just be a stress of the plans that were built in Case C  
18 and D, just to see how well or how poorly they performed  
19 under colder winter, hotter summer, low hydro, and maybe  
20 a little higher economic activity. So, even though we  
21 would have constructed a case for low -- generally low  
22 gas demand, we're still going to stress that with, you  
23 know, temporary high gas demand stress conditions.

24           The last two cases are focused on, I would say,  
25 current events, so we have one that, because of the

1 incident with the San Bruno Pipeline, there is going to  
2 be some reaction to that in the industry and regulation,  
3 and what we're proposing to do is to look at basically  
4 what are the impacts of that reaction. So, if there is  
5 pressure reductions ordered, or stretches of pipeline are  
6 taken out of service and have to be replaced over some  
7 schedule, then we would look at - we would change the  
8 input assumptions to look at the impact on demand and  
9 flows and the equilibrium price.

10 Now, this is maybe the most provisional of our  
11 cases because, in general, we don't want to be running a  
12 case that we don't really think will be that useful.  
13 We're running, I think I mentioned earlier in the last  
14 workshop, that we're running this model in the annual  
15 mode. So, obviously the phenomenon of pipeline pressure  
16 is not even recognizable to this model when you run it in  
17 this mode, it's basically a proxy through the pipeline  
18 capacity and, at that point, it's the annual capacity for  
19 that pipeline. So, this is fairly limited in scope. We  
20 would consider the results to be pretty much back of the  
21 envelope, and we certainly wouldn't be interpreting the  
22 results to really have significance about - questions  
23 about operations or actual real pressure-related  
24 phenomenon. That's the purview of completely different  
25 types of modeling analytic techniques. And I don't even

1 know if we - internally, the Commission is looking at  
2 some opportunity to do that, it would be some contract  
3 work, but if that goes ahead, it won't be a part of this  
4 effort for the IEPR.

5           That turned out to be Case H that I was talking  
6 about. Case G is - half of what you've heard this  
7 morning is how abundant and cheap shale gas is going to  
8 be in the lower 48 and maybe across the world, so this  
9 case here is to specifically guard against a one-sided  
10 bias in our analysis because there are voices and  
11 information out there that are admonishing us to be  
12 concerned about environmental impacts and other areas  
13 just following victim to two rows, the assumptions. So,  
14 this case is specifically designed to substitute whatever  
15 the assumptions are in the reference case with alternate  
16 assumptions that are a little more pessimistic about,  
17 say, the cost of finding and developing shale gas, in  
18 particular, and one way that -- we'll talk about the  
19 details there, but that's the overall intent, it's not  
20 focused just on shale gas, it's anywhere there might - in  
21 Ken's presentation on the reference case, there is a list  
22 of environmental constraints that are already placed in  
23 there, these would be in addition to all those, this  
24 would not be replacing the reference case constraints  
25 with new ones, they would be adding them.

1           The last slide, 10, basically is the decision-  
2 making context for this work. I'm not going to elaborate  
3 much more on it, I talked about it a little earlier, but  
4 if we do complete these cases, we'll have nine cases,  
5 they'll each have resulting flows, resulting demands,  
6 resulting prices, equilibrium prices. So, the question  
7 for stakeholders and decision-makers out there is, well,  
8 what is there to do with all this information? And at  
9 this point, it's a little early to say specifically other  
10 than, "There it is, take it," as Mulholland said when he  
11 delivered water to L.A.

12           So I think we'll move into Katie's presentation  
13 because I think that will lay a -

14           MR. TAVARES: Do you want to take any questions  
15 before we move? Does anybody have any questions? No,  
16 okay, let me move on to Katie's presentation, it's  
17 complementing also the same topic that Ross already  
18 presented. And also, I don't know whether you're going  
19 to transfer to the next topic, the issue of San Bruno  
20 reliability implications and also address some of the  
21 environmental concerns a little bit more that we have in  
22 regards to natural gas developments. So, let me get that  
23 presentation.

24           MS. ELDER: For those of you who don't know me,  
25 that's a little bit too booming for me. I'm Katie Elder

1 with Aspen Environmental Group. I work with staff - some  
2 would say torture the staff - Leon was supposed to  
3 snicker when I said that because I'm always elbowing Leon  
4 and giving him a hard time, and he knows it's all in good  
5 fun. But we're trying to do a couple of things with -  
6 yeah, Herb is asking him, "Is it really good fun?" But  
7 we're trying to change our mindset here about how we do  
8 the forecast in a sense, that we're not trying to  
9 forecast, if you will, natural gas prices; instead, what  
10 we're trying to do is lay out a reference case for  
11 comparison purposes, and then we set up these alternative  
12 scenarios where we try to use those to capture the  
13 plausible range of uncertainty around the key drivers in  
14 the reference case.

15           So, when we give you that reference case and we  
16 talk about that reference case, we are emphatically not  
17 trying to say that this is where we think prices will go.  
18 Rather, what we're trying to say is that, if you assume  
19 these things, the model says prices will go there, and if  
20 we change what we assume about those things, then the  
21 model will tell us prices would probably go someplace  
22 else. And it's those things that we change that we're  
23 trying to use to inform our judgment and our intuition,  
24 and the insights that we can deliver to policymakers, so  
25 that's essentially what we're trying to do here.



1           Now, let me talk to you just really quickly about  
2 two details that we're trying to capture in couple of  
3 the sensitivity scenarios. If we're lucky, at the end of  
4 the day, as Ross mentioned, we'll have a reference case  
5 and then we'll have about eight scenarios and we're still  
6 trying to figure out - this is all sort of for discussion  
7 purposes, which is why Ross and I are sitting here at the  
8 table, and say, "Come closer, come closer," we've got to  
9 roll up our sleeves here and do some more work because  
10 what we're trying to figure out is, are we choosing the  
11 right alternative cases - first off, do we have the  
12 assumptions and the reference case right? Have we  
13 selected the best things to put into that? If we have,  
14 then are we selected the right alternatives to look at  
15 alternative cases, and in those alternative cases, how do  
16 we set up those assumptions? What should those  
17 assumptions be?

18           So, I'm going to gaggle or babble at you for a  
19 couple more minutes and then we're going to turn to the  
20 spreadsheet, and if you don't have this, you're going to  
21 want it. So, in the IEPR Scoping Order, some language,  
22 the Modified Scoping Order added some language to it  
23 about San Bruno, telling staff that we need to help the  
24 Commissioners pay attention to that issue. Obviously,  
25 the CEC is not the lead agency dealing with that, but

1 Chair Weisenmiller has been very emphatic, very adamant  
2 that staff needs to be available to help the PUC, to help  
3 the ISO do whatever possible, necessary, and to be  
4 informative. So, we're trying to figure out what the  
5 best way is of doing that. And so, that being said,  
6 we're sort of following the proceeding, but clearly in  
7 the background, in the backdrop of that.

8           The Electricity Supply and Analysis Division  
9 doesn't really focus on, certainly, on safety, it doesn't  
10 focus on interconnections to power plants. Matt Layton  
11 will hopefully be here later from the Siting Division to  
12 tell you how those issues have come up in siting cases,  
13 because they are coming up in siting cases. But this  
14 division is more looking at modeling and how the  
15 electricity system fits together and that sort of issue.  
16 So, that being said, what we're trying to figure out is  
17 if there is any way that we can use the model and, if so,  
18 what is it, to tell us anything useful about the  
19 situation that we face with respect to potentially  
20 reducing the pressure and the back-run system that  
21 reduces effectively the capacity, the amount of gas that  
22 we can deliver to consumers.

23           So we're thinking, and you can see that, as Ross  
24 was talking earlier, and you'll see in this page again,  
25 and we'll come back to it a little bit more in a few

1 moments, that we're thinking of doing a scenario in which  
2 we simply don't change anything else, but we simply  
3 reduce the deliverability on the back-bone system. We're  
4 not exactly sure by how much the percentage drop should  
5 be, maybe it should be 20 percent because that's  
6 consistent with the pressure reduction that the PUC has  
7 talked about, we don't even know for sure at this point  
8 that the PUC is going to order a 20 percent reduction of  
9 pressure on the operation of the PG&E back-bone system.  
10 But we're thinking that that's a case that we could  
11 plausibly do and we could at least look at that case and  
12 see if it tells us anything interesting. It may not tell  
13 us anything interesting at all. It's probably also the  
14 case that we would want to do that in an extreme weather  
15 scenario with either a hot day or a cold day, because on  
16 an average day, it probably isn't a problem to reduce  
17 that deliverability by 20 percent, at least, that's our  
18 gut thinking at the moment.

19 We think that we would only do that on an annual basis,  
20 the model has an annual time period that's built into it.  
21 We've done some thinking, some button pushing, if you  
22 will, about whether or not there's a way to re-configure  
23 the model to do anything on a daily basis. Leon thinks  
24 not, but we're still sort of playing with that idea.

25 There's another approach that is getting

1 launched, Ross alluded to it, we don't think it's going  
2 to be available in time to be part of staff's assessment  
3 in this 2011 IEPR, and that is to do some detailed  
4 natural gas flow, transient flow, dynamic flow modeling.  
5 That would be in the kind of model that the utilities use  
6 to do detailed system planning like a Stoner Associates  
7 model, a GasWorks, there may be something that Argon  
8 National Laboratory has, that they've had available in  
9 the public domain, or potentially through GTI, even, that  
10 maybe is a similar kind of modeling that we could take a  
11 look at, but right now we're thinking that it's probably  
12 a Stoner flow model or a GasWorks kind of thing. What  
13 that would do is set staff up to ultimately be in a  
14 position to talk in much more detail about how the  
15 configuration of the system with pipes of different sizes  
16 and pressures actually are configured to serve load, and  
17 how constraints in a given location may make a  
18 difference, or may not.

19 Now, the other thing that staff has traditionally  
20 included within the range of its assessments, and I'm  
21 very glad that Bill Wood is sitting here because he's  
22 sort of been the guy who has done this for years and  
23 years and years, he's talked about average transportation  
24 rates in the model because that's one of the things that  
25 we put in is what the ballpark estimate of what the

1 transportation rates on PG&E and SoCal Gas are. And  
2 consumers arguably react to that via the demand  
3 elasticity function in the model, and so it has a  
4 feedback effect on gas demand.

5           One of the things that we could potentially also  
6 do in this scenario, what we call the "San Bruno  
7 Scenario," is that we could put some increased costs into  
8 the model to see how consumers react to those, that's one  
9 additional option that we have. We've just done some  
10 really ballpark rate impacts, supposed you had to go out  
11 and spend a billion dollars on pipeline testing and  
12 replacement, we made that number up, somebody could give  
13 us a better number, but at least preliminarily if you  
14 just run that through a standard approach to not cost  
15 allocation, but rather cost recovery, the investment  
16 analysis, a billion dollars over -- assuming a 10 percent  
17 cost of money recovered over 20 years could add something  
18 like maybe \$.18 per Mcf to the average gas transportation  
19 rate, that doesn't deal with how you allocate that to  
20 individual customer classes. And you can see that we  
21 just put together a slightly more detailed spreadsheet  
22 that shows \$.13; of course, that \$.13 doesn't include any  
23 depreciation, so that's probably the difference between  
24 the \$.13 and the \$.18. So, we could make different  
25 assumptions about the amortization, we could make some

1 different assumptions about the cost of capital, or the  
2 cost of debt, etc. etc., and be in a position to  
3 potentially include that in our model runs.

4 I wanted to say just a little more about  
5 environmental issues. Those of us like me who have been  
6 in the gas business for a really really long time tend to  
7 think of gas as clean, easily accessible, and lots of it.  
8 And so one of the things Ross mentioned, we want to  
9 question our own assumptions and be just a little bit  
10 more careful about that, and so the other scenario,  
11 "Single Case Sensitivity" that we've talked about running  
12 in the model would be something where we have higher  
13 environmental costs. And those aren't necessarily just  
14 happening with respect to the issue about groundwater  
15 contamination, potential groundwater contamination,  
16 associated with hydraulic fracturing, but there's a whole  
17 realm of other issues associated with fracturing, not  
18 only the water use, but more truck trips to deliver the  
19 water, the chemical, when you over the life of the well,  
20 you re-fracture it several times, so every time you re-  
21 fracture to re-work the well, you go parade that set of  
22 trucks in all over again, creating noise, diesel  
23 emissions, dust, etc. So we wanted to make sure that we  
24 provided a way to include that in our thinking. EPA has  
25 a study underway to look at the so-called "Halliburton

1 exemption" to the Safe Drinking Water Act. EPA is  
2 talking about expanding that study potentially to look at  
3 the broader range of issues associated with hydraulic  
4 fracturing. We just want to make sure that we're very  
5 careful in not assuming that all of this gas becomes  
6 available when, in fact, there may be some reasons why it  
7 wouldn't. Or, at least allow me to rephrase that. We  
8 want to look at the case where what we think will have  
9 come true doesn't come true.

10           The other thing that I will mention is that there  
11 is some new evidence that there's also some dissolved  
12 methane in the flow-back water, so you inject the water  
13 to fracture the well open, and some of that water comes  
14 back and is retrieved. The dissolved methane in that  
15 escapes and, of course, that is 40 times more - what's  
16 the right word - "emissive" is not the right word, but  
17 you all know what I mean, than the CO<sub>2</sub>.

18           There are also some other things that going on at  
19 EPA that we wanted to make sure we took note of, for  
20 example, last April, EPA issued an Advance Notice of  
21 Proposing Rulemaking on PCBs in natural gas pipelines and  
22 there are some other elements besides the natural gas  
23 pipelines that were actually included in that ANPR, but  
24 the key one I want to focus on is the pipeline use. Back  
25 in the late 1970's when the Toxic Control Substances Act

1 was passed, there was an agreement among 13 pipelines in  
2 EPA about the level of PCBs that were allowed in gas  
3 pipelines. And those 13 pipelines in EPA agreed to a  
4 level of 50 ppm. EPA has recently, like within the last  
5 couple of years, learned that several pipes never got  
6 below 50, in fact, there were some instances reported  
7 where there were levels experienced above 50 ppm. So,  
8 EPA in its wisdom decided that's a problem, this is not  
9 what we expected the industry to do - move it back? Is  
10 that better? Okay, good. I like that better too, thank  
11 you. EPA decided to take another look at that and to  
12 push people's buttons about can we get below 50 ppm. And  
13 so the ANPR that they issued last April says, "Let's talk  
14 about taking that standard that is 50 ppm and push it to  
15 1 ppm, the target date for implementation of meeting that  
16 1 ppm standard is 2020," and INGA, the Interstate  
17 National Gas Association, has been fairly vociferous in  
18 trying to explain that, first off, we don't think that  
19 the 50 needs to be changed on its face; a second thing  
20 they've said is that, if you want to get below 50, if you  
21 really want to get to 1 ppm, the only way to achieve that  
22 is by replacing piping compressors. And so, there,  
23 you're talking about several tens of billions of dollars  
24 to do that in the 13 pipes that were the subject of the  
25 old deal in 1979, and it's not even clear at this point



1 that we're only talking about those 13 pipelines. One of  
2 those 13 pipelines was Transwestern, by the way, and I  
3 don't know the list of all the others off the top of my  
4 head. So, that's one of the things that we want to pay  
5 attention to, and that could be a potential environmental  
6 compliance test that we test in the model. If that rule  
7 were to be implemented, there would be enormous costs to  
8 the industry.

9           There are some other rules at EPA, like some  
10 changes to the New Source Performance Standards, there's  
11 the Air Transport Rule, there's the potential for a coal  
12 ash rule where coal ash is declared to be hazardous  
13 waste, which imposes some additional mitigation when  
14 somebody goes in to do work behind a fence on a coal  
15 plant and suddenly finds that now, because they've done,  
16 they've touched the site inside the fence where the coal  
17 ash is present, they must remediate. It also turns out  
18 to be the case, and they're talking about a Mercury rule  
19 on top of a coal ash rule, there's some new hourly  
20 monitoring requirements for an NO<sub>x</sub> and SO<sub>x</sub>, as well, that  
21 could also have an impact. So we want to make sure we  
22 pay attention to all of those kinds of things that push  
23 changes in electricity resource portfolios.

24           The last thing I want to mention, though, that's  
25 going on at EPA are their efforts to change the reporting

1 requirements for greenhouse gas emissions. They imposed  
2 a new rule, it seems like they adopted the rule late last  
3 fall, the first reports under the new rule are due next  
4 March to cover calendar 2011, and for the first time, the  
5 upstream parts of the industry, even small sources down  
6 to about a 25,000 emission ton level, will be required to  
7 report their greenhouse gas emissions. It doubles the  
8 number of covered entities that have to report their  
9 greenhouse gas emissions. And so we'll see what impact  
10 that has. EPA says that that's designed to help them  
11 figure out what new rules to adopt that would cover some  
12 of those smaller entities.

13           Now, that was kind of conducted in association  
14 with their announcing in a technical document - and you  
15 had to read fairly far into the technical document to  
16 figure out what the real import of this was - but one of  
17 the things they found from the entities that were  
18 reporting their greenhouse gas emissions on large  
19 emission sources was that their assumption about the  
20 upstream field and production emissions on greenhouse gas  
21 emissions of natural gas were vastly understated. And we  
22 have the table here that is actually from - I'm looking  
23 for the pointer - but this table actually comes from the  
24 EPA document and you can see that they've more than  
25 doubled the emissions, CO<sub>2</sub> equivalent emissions of natural

1 gas, up at the production end. The other sectors changed  
2 a little bit, processing transmissions in source and  
3 distribution, but not very much, in fact, distribution  
4 not at all. But this big change here that doubles, in  
5 essence, the emissions that are coming out of the field  
6 at the production level, was a surprise to a lot of  
7 people. Now, when Leon talked earlier about, I think,  
8 117 - was it tons of emissions per MMBtu of natural gas,  
9 that's on the combustion side, that emission happens when  
10 the gas gets burned. So, what I'm talking about here in  
11 this table, what EPA is talking about, are the upstream  
12 emissions in the field, in the production field. And as  
13 I mentioned earlier, some of those emissions may be  
14 happening when the gas from the fracturing - not the gas  
15 from the fracturing - but the water, the flow-back liquid  
16 from the hydraulic fracture comes back to the surface and  
17 is retrieved, some of those emissions are happening  
18 there, some of those emissions are believed to be in bad  
19 O rings, for example, on equipment. So those kinds of  
20 things now, because EPA has got this reporting rule in  
21 place, are going to be taking a much harder look at. So,  
22 that could end up changing our picture of what the real  
23 emissions value of natural gas is, the CO<sub>2</sub> emissions value  
24 of natural gas is ultimately.

25 The last thing I wanted to point out to you is

1   that our preliminary reference case here doesn't make any  
2   assumption about greenhouse gas emissions, or carbon  
3   emissions, or a cap and trade program either in  
4   California or U.S. wide. It turns out to be the case,  
5   though, that if you start looking at the electric  
6   generation gas burn, gas demand that we have coming out  
7   of this preliminary reference case, that it is almost as  
8   high by 2030 and certainly by 2035, as if you replace  
9   most of the coal in the U.S. with natural gas. And so,  
10   while we weren't explicitly assuming that we got that  
11   kind of case, it looks like effectively what we got. And  
12   so, when we started to create a higher gas price scenario  
13   that presumably could have - you would think that one way  
14   of doing that would be to increase the gas burn, in other  
15   words, assume that natural gas pushes coal out of the  
16   electric resource portfolio U.S.-wide, that tool may not  
17   actually be available to us because it's effectively  
18   already been done, so that's one of the little things we  
19   have to pay attention to. We have also not in the case  
20   made any assumption about the AB 32 implementation, cap-  
21   and-trade in California, or how that would work, and  
22   we're really not exactly sure how we would reflect that  
23   in the model, would it be added to the gas transportation  
24   rate, the gas cost, how exactly would that work?

25           The last point I wanted to make was that there is

1 also a sense that, by 2050, if you have an electric  
2 resource portfolio where you have pushed coal out and  
3 replaced it with gas, and even some combination of gas  
4 energy efficiency, renewables, etc., that by 2050 the  
5 emissions associated with that would be high enough,  
6 again, that you'd have to push gas out of the portfolio.  
7 So, to the extent that we think that folks across the  
8 country would be implementing more gas in the portfolio,  
9 certainly probably not here in California, but in the  
10 rest of the country, it turns out to be the case that, by  
11 2050, you're right back in the same soup that you can't  
12 meet the emissions targets.

13           So now what I want to do is turn to this really  
14 complicated small print spreadsheet, and hopefully this  
15 is where we're going to pull this altogether for you.  
16 And I have to even put on my glasses to read it. Over on  
17 the right-hand side, we listed the key assumptions in the  
18 reference case, and so that's our sort of shorthand  
19 characterization on all the important assumptions that we  
20 think are embodied in the reference case. Now that I've  
21 pointed you to the far right, let me direct you back to  
22 the really far left because, in the left-hand side, that  
23 far left, you'll see the categories of assumptions. So,  
24 one category is Economic and Demographic Assumptions,  
25 some Weather Assumptions, some assumptions about Other

1 Elements of the Electricity Resource Portfolio, What's  
2 Electricity Demand? What do the Prices for Electricity,  
3 Natural Gas, and Fuel Oil potentially do? Precipitation.  
4 We have some policy drivers that have to do with  
5 greenhouse gas emission under efficiency, how many  
6 renewables are in the electric resource portfolio, what's  
7 the combined heat and power assumed in the electricity  
8 resource portfolio, how much distributed generation is in  
9 the portfolio, how much use of natural gas and  
10 electricity is there for transportation. We have an  
11 "Other" category. And then the last two, bottom of your  
12 left-hand, those two categories are environmental  
13 protection, public safety kinds of variables, and then  
14 supply. And we know from listening to Leon earlier that  
15 the supply is absolutely really critical. So, now,  
16 knowing what is on the range of assumptions, the types of  
17 assumptions that are specified on the left side, and  
18 knowing, if you've actually read it -- I'm not going to  
19 walk you through it, but I'm not sure I need to -- what  
20 kinds of assumptions are embodied in the reference case,  
21 now what we try to do is figure out for our potential  
22 alternate cases A through H, what are the variables that  
23 we want to change from the reference case values. So  
24 that's the way to think about this chart.

25 Now, for each one of those cases, A through H,

1 the variables that we're going to leave the same as  
2 what's in the reference case are indicated by, first off,  
3 it's shaded in light gray, as opposed to the white, and  
4 secondly, it says "Reference Case Values." So, anyplace  
5 where you see that it says "Reference Case Values" and  
6 it's shaded in gray, it means that we're going to leave  
7 the assumption on that particular issue the same as we  
8 have it in the reference case. And so now you begin to  
9 see sort of the things that we're thinking about changing  
10 to create the ultimate cases. If you go with me to the  
11 column that's labeled "H" which is our single variable  
12 sensitivity to deal with the reduced pipeline pressure  
13 case, virtually the only thing that we would change in  
14 that case would be the deliverability of the backbone  
15 system in Northern California and potentially weather,  
16 high or low, cold winter, hot summer day. And we might  
17 look at whether or not we should add something to the  
18 transportation rate.

19 So those are the three tweaks that we're thinking  
20 about doing to create that case. Walk back with me to  
21 Column G, go one to the left, so in the case where we  
22 were at increased environmental mitigation cost, or maybe  
23 that there's just not as much shale that gets produced,  
24 shale gas supply that gets produced as we think in the  
25 reference case, how could we reflect - build - that case?

1 Well, there's a couple of different ways that we might  
2 build that case, one is that we could, as noted at the  
3 very very bottom of your page, we could just take the  
4 supply curves that Leon showed you earlier, and we could  
5 move them to the left, that would be one way of doing  
6 that. Think back to the graph that Leon showed you that  
7 had a red supply curve and a blue supply curve, where the  
8 red was from the '07 case and the blue one, I think, is  
9 the 2011 assumption, we could move it to anywhere in  
10 between those two. So that's the kind of input that  
11 we're looking for is, where should we move that to? Is  
12 that the button that we should push? Or the level that  
13 we should pull to build this case? Or, the other way  
14 that we could do it is we could add some environmental  
15 compliance costs into the O&M charge that is an adder  
16 onto the supply curve, an adder onto the marginal  
17 production cost. And we've done some preliminary work,  
18 in fact, Leon has done some fabulous preliminary work,  
19 where he begins to look at what that compliance cost  
20 might look like. So, if we believe that gas producers  
21 were all going to implement environmental best practices,  
22 how much would that actually cost them in addition to the  
23 current costs of gas, to implement those practices?

24           So we could add that into the O&M phase. And to  
25 the extent that folks have other ideas about how we could



1 accomplish that case, how we could build that case, we're  
2 interested in hearing those. Yeah, jump in. This is  
3 meant to be more interactive.

4 MR. MILLER: Just to, I guess, observe some  
5 general principles that have been illustrated by what  
6 Katie said, is our Commissioners don't want us to come up  
7 with a range that is so broad of results, that is so  
8 broad they don't find it useful, which we interpret to  
9 mean we need to be looking at alternative states of these  
10 future drivers, but the values we assume for them need to  
11 be plausible. That doesn't mean likely, that just means  
12 plausible, and that goes back to if it's - we think it's  
13 low probability, but it's a significant impact, and it's  
14 a consequence, we probably ought to be at least aware of  
15 possibly happening, even if we decide later not to  
16 protect against that, at this information gathering stage  
17 we wouldn't want to exclude that. So, for the example of  
18 - Leon is gone now -- but the 40-80 cents per MBtu,  
19 that's based on a review of what it's costing in the  
20 field to do some of the additional environmental  
21 mitigation or protection measures, so there's a basis for  
22 those numbers, it's tied to something that you can say,  
23 "Well, this reflects these people taking that action."  
24 The other dimension of executing that case in that way  
25 is, "Well, over what geographic range do you assume those

1   protections would be required?" Or, "Do you want to just  
2   assume it's adopted as best practices everywhere?" Part  
3   of this is it is very, in some ways, subjective, but it's  
4   important to understand how we construct the cases  
5   because what conclusions you can make about the results  
6   are going to be dependent on that. I mean, we may want  
7   to say - we may want to construct a case like that  
8   saying, even the people living there and the national and  
9   local chapters of the Sierra Club, NRDC, will be  
10   completely content that this is a price you can get shale  
11   as at, safely. Then, that could be an approach. And so,  
12   obviously, we want to ask those people most affected by  
13   what their opinion is of how safe does it have to be, put  
14   it in the model, and it will ripple through and say,  
15   "Okay, well, we can get shale gas at that price." But  
16   that is an approach to constructing the case and, if you  
17   understand it's that way, then you understand how to -  
18   what conclusions you can make and what conclusions you  
19   can't make from the results. So, there will be a lot of  
20   play like that in constructing these cases.

21           Another thing I wanted to say is just about time  
22   management. So, Matt Layton has the final presentation.  
23   We can talk about this for quite a while, I don't expect  
24   us to have reached agreement on actual numbers to modify  
25   the reference case input, or even maybe the mechanics of

1 how to do it. You have until May 3<sup>rd</sup> to give us more  
2 suggestions, but I would encourage people after you've  
3 thought about it more, I realize we haven't given you a  
4 whole lot of time to think about this incredible variety  
5 of detail. The sooner you either contact us informally  
6 with your thoughts, or provide your written comments, the  
7 better. That gives us more time to implement it. And  
8 that's not to say that if you want until May 3<sup>rd</sup>, you  
9 haven't got a chance of affecting our decision, that's  
10 not the case, we may be internally deliberating ourselves  
11 for that long. But if you feel you have a good handle on  
12 some of these key drivers, if you're sitting on  
13 information that might not be available to everyone, and  
14 you see it would be useful, sharing that in some form  
15 would be greatly appreciated, and the sooner the better.

16           The other thing I'd say is, for example, we're in  
17 the high gas price case, Case A, we could probably think  
18 of a thousand different alternate assumptions in the  
19 reference case that would all lead to higher gas prices.  
20 If we put them all in, I'm not sure what value that case  
21 would have, other than, well, gee, it's probably the  
22 worst possible case and the price only went up to \$12.00,  
23 so, I mean, you do get something out of that. But, so,  
24 part of what we have to balance here is plausible  
25 combinations of plausible changes to key drivers. So,

1 one thing that you say many many internal electric system  
2 and gas system reports on is one of the key drivers Katie  
3 mentioned, is national either EPA or climate change  
4 directed constraints on coal generation, or imposition of  
5 incentives or mandates for shutdown, or just the sheer  
6 economics of having cap-and-trade. There have been a lot  
7 of studies that, unfortunately, all 20 studies don't come  
8 up with the same number, which we can just plug into our  
9 study to come up with the range of, you know, between two  
10 gigawatts and 80 gigawatts of coal shutdown by 2015, so  
11 that's a pretty large range. We can split the difference  
12 and say, "Well, how about 35?" And we could put that in.  
13 And, say we do that for Case A, well, the next question  
14 is, "Well, are there any other changes we'd also want to  
15 make that would lead to high gas prices?" And I think  
16 logically the way you'd look at is it is, "Well, what  
17 were the conditions of the future that we assumed that  
18 led to our assumption that coal plants would shut down?  
19 Are there any other key drivers that, given those  
20 conditions, those should probably also change?" And some  
21 of those changes might be countervailing, I mean, if you  
22 have -- if you're assuming coal plants shut down because  
23 of air quality or climate changes, then you might also  
24 assume there is more incentives for energy efficiency,  
25 more incentives, if not mandates, for renewables, and

1 those are going to go into the opposite direction, those  
2 are going to decrease the gas-fired generation. So, this  
3 is a blend - Ken used the term "tornado diagram," if we  
4 were just going to do 50 different single variable  
5 sensitivities, we could construct a tornado diagram and  
6 see which of the 10 are the biggest drivers. What you'd  
7 have if you did that was some good information about  
8 individual sensitivities, you'd still have to be  
9 wrestling with this problem of, well, are all those  
10 things going to happen at once? Or in about combination  
11 might they happen? So, in one sense this problem is kind  
12 if irreducible, you're either forced to imagine a  
13 thematic scenario of the future where you can predict the  
14 correct direction of 20 different interacting things, or  
15 you do single variable sensitivities where you don't even  
16 attempt to do that.

17 MS. ELDER: Let me just walk through C, D, E and  
18 F really quick so we can put that in the mix, and then  
19 I'll come back and give you one more example, and then  
20 maybe we can go ahead and go to Matt if that makes sense.  
21 Don't rush on your account? You'd be happy if we used  
22 all the time. Okay. All right.

23 So we've talked about G and H, single variable  
24 sensitivities, we've talked a little bit about A and B,  
25 the high and the low case, where we're trying to come up

1 with a range of things that would give us higher natural  
2 gas price, B is a range of plausible things that could  
3 happen that would give us lower natural gas prices  
4 relative to the reference case. C, D, E, and F are all  
5 California specific cases where C and E are high demand  
6 case and a low demand case, respectively, and then what D  
7 does to that high demand case is add weather sensitivity  
8 to it. What F does to the low demand case is add weather  
9 sensitivity to it. And so we can see in C a high demand  
10 California case and, then, in D, we further stress that  
11 with some bad weather, if you will, and we do the same  
12 thing on the bottom end with E and F where we create a  
13 low demand case, and then we stress that with even lower  
14 demand. So, that's what those are about.

15 Now, let me give you the one example that I  
16 promise I think will really help this all coalesce in  
17 your brains. If you will look down the page with me to  
18 Energy Efficiency on that left-hand side, and then glance  
19 all the way across the right to the reference case  
20 column, so we know that in the reference case, we've got  
21 electricity demand across the U.S. growing at 1.12  
22 percent, that's what the model assumed. The small "m"  
23 model, thank you, Leon. So, we know that, in the little  
24 model, in the demand model, which is our little "m" we  
25 talked about earlier, we've got U.S. load growing at

1 about 1.12 percent, we feed that into the big "M" model,  
2 the World Gas Trade Model, that was the distinction  
3 between little "m" and big "M." Now, we could, in a low  
4 gas price case, one of the ways that we could construct a  
5 low gas price case, is to assume that energy efficiency  
6 reduces that load growth, so that load growth would be  
7 the less than 1.2 percent - don't know if the thing that  
8 we should assume is to cut it in half, that would be  
9 something like .6 percent load growth, or .55 percent  
10 load growth across the country, pretty dang low, but that  
11 would induce much lower natural gas prices. So, that  
12 gives you a sense of the kinds of things that we're  
13 thinking about tweaking, or playing with, that we're  
14 interested in input on, what would be a reasonable thing  
15 to assume if we want to use energy efficiency to help  
16 create a low gas price scenario? What should we change  
17 that energy efficiency assumption to?

18 Let me choose another one. Renewables. Just one  
19 more down on the page. We know that, in the EIA Annual  
20 Energy Outlook, which is what Dr. Medlock used to  
21 construct some of the input assumptions in the little "m"  
22 that got fed into the big "M", we know that, in that  
23 case, EIA assumed that renewables - and they include  
24 convention hydro in their renewables number - they have  
25 renewables growing to be, I think, 17 percent of the

1 U.S.-wide resource portfolio by 2030. When you strip out  
2 the conventional hydro, they were letting those  
3 renewables grow to become 12.5 percent of the U.S.-wide  
4 electricity portfolio. Maybe we'll want to assume that  
5 U.S.-wide will get to 20 percent, that would be another  
6 thing that we could throw into the model. Les is shaking  
7 his head at me, okay, don't do that. But I choose that  
8 just to give you a sense of the kinds of things that we  
9 could play with and what directions we would want to play  
10 with them, and that's a key thing that we're asking for  
11 input on - by May 3<sup>rd</sup>, if not sooner. Are there any  
12 questions as you look at this page and you see all this  
13 fine print on this page? Is there anything that jumps  
14 out at you immediately? Yeah. You want a mic so that  
15 people who are listening can hear you.

16 MR. BAMBURG: Les Bamburg, Sempra LNG. One thing  
17 it seems like would be better to understand is, when you  
18 said on account of the base scenario that natural gas  
19 demands growing the same as if you assessed a giant  
20 carbon tax, it would be good to understand is there still  
21 coal consumption there, is that just gas demand? Or is  
22 that essentially displacing all of the coal-fired power  
23 generation? And why is that occurring.

24 MS. ELDER: It turns out to be the case - I can  
25 add a bit of detail to that - it turns out to be the case



1 that the 25-year demand period that creates the dataset  
2 on which the demand equations economic regression is run  
3 is 1986 to 2008 or 2010 - it's basically a 25-year period  
4 beginning in 1986. It turns out that, in that 25-year  
5 period, there was a huge shift of natural gas in the  
6 electricity resource portfolio across the country. So,  
7 when you use that equation to project demand going  
8 forward, you're essentially projecting that same trend  
9 forward. And you don't have to, in the little "m" there  
10 isn't an explicit resource portfolio breakdown, you have  
11 to infer it from the gas burn and the growth rate in the  
12 electricity demand. And if you spend any amount of time  
13 doing that math, what you'll see very quickly is that  
14 basically, by definition, most of the coal had to get  
15 pushed out because, otherwise, that cash burn can't be  
16 that high, or else you'd have to have a really high  
17 growth rate, or you'd have to have virtually no  
18 renewables, so with the renewable growth rate, the load  
19 growth rate, and the gas burn, those three things lead to  
20 the conclusion that you effectively have a resource  
21 portfolio that pushes most of the coal out.

22 MR. MILLER: In Ken's presentation, he had, I  
23 think, the third slide may have been demand equation. If  
24 you looked at the electric generation, you can see that  
25 an explicit factor in that equation is what is the total

1 electric generation, and then how much of that is  
2 renewable? So, there's no assumption directly made in  
3 that econometric equation of what the coal generation  
4 was. The coal price is in there because some of the  
5 areas are going to switch between coal and gas. And then  
6 those are derived in part from his inspection of the  
7 different EIA or other sources. Now, we can make  
8 available all of the input, the small "m" input modeling  
9 spreadsheets, I believe, we can post those. So, those  
10 are the inputs to the World Gas Trade model, which that,  
11 unless you have it, I mean, we would offer that in the  
12 way of documenting our input assumptions, how we  
13 generated the independent input variables for the model.  
14 But there's license restrictions on - well, if you have  
15 the license, we can give you the whole thing.

16 MR. BRATHWAITE: The only thing that comes from  
17 the small "m" model that goes into the big "M" model is  
18 the referenced prices and qualities, so I just want to be  
19 clear. I mean, all the other stuff are just inputs to  
20 the small "m" or which generate your reference price or  
21 reference qualities, which then is put into the big "M"  
22 model. I just want to make that distinction, okay?

23 MR. MILLER: But you're using the word  
24 "reference" in a different sense than reference case,  
25 correct?

1           MR. BRATHWAITE: Yes, yes, well, let's say - yes,  
2 it gets so confusing with the terms around there. Okay,  
3 so when I say "reference" prices and quantities, I mean  
4 starting prices and quantities to run the big "M" model,  
5 okay?

6           MR. MILLER: Because it's a general equilibrium  
7 model, it's a start and then it iterates to a completion.

8           MR. BRATHWAITE: Exactly, yes.

9           MR. MILLER: So that's why in some of these cases  
10 and, Herb, you were asking about price elasticity, we put  
11 in an assumption about what electric generation demand is  
12 going to be, but that's also an output of the model. If  
13 there are price elasticity demand assumptions for all the  
14 fuel uses, that's how it can switch between coal and  
15 electricity, and that's how it can decide just to use  
16 less if the prices get too high. Now, they may be very  
17 inelastic, the elasticity's, and we also have the ability  
18 to turn them off completely for doing more deterministic  
19 runs, but that is a feature of the model. And that's why  
20 Leon was using the term "reference" quantities because  
21 you have to start this model with some assumption and it  
22 will iterate to, but perhaps different final value.

23           MS. ELDER: Any other questions, comments, notes?  
24 Tim has got one for us.

25           MR. TUTT: H, Tim Tutt from SMUD. I may have

1 missed it this morning in Paul's presentation, but  
2 California, at least, has adopted a cap-and-trade program  
3 and there's a floor price for carbon, and I did not see  
4 that included in any of the price estimates for natural  
5 gas. I'm wondering if that's part of the picture or not.

6 MS. ELDER: Well, that's one of the questions  
7 we're raising, is that, first off, it's not explicitly  
8 included in the model; if we wanted to include it somehow  
9 in the model, we're not exactly sure how that should be  
10 done. Potentially, it could be done as an adder to the  
11 transportation rate that all gas customers face, that  
12 would be one way of doing it, so we'd be interested in  
13 more input on that.

14 MR. MILLER: And if we put that in the World Gas  
15 Trade Model, then there would be some opportunity for  
16 demand to be reduced because of the additional cost.

17 MR. TUTT: Correct, and so - and understanding  
18 that this is a California policy, not a world policy at  
19 this point, I understand the dilemma there. Katie, you  
20 showed some slides showing that the DOE or EPA had  
21 estimated a significant increase in the GHG signature  
22 from production of natural gas. I guess the question I  
23 had there was, is that because of Fracing? Or is it just  
24 an understanding of the basic structure? Because there's  
25 certainly different GHG signatures if you take - go into

1 methodologies like fracing or even LNG, and I'm wondering  
2 if that differential GHG signature is at all being  
3 considered.

4 MS. ELDER: I don't think that there's a way -  
5 Leon will correct me if I'm wrong - I don't think there's  
6 a way to explicitly include that in the model. I mean, I  
7 could imagine you're thinking about a different cost  
8 adder for different GHG signatures for different gas  
9 sources, but -

10 MR. BRATHWAITE: Can I ask exactly what are we  
11 talking about? What is he -

12 MR. MILLER: If you were to assume a carbon cost  
13 and apply that to gas production, and knowing that all  
14 the different types of gas production like OCS vs.  
15 Marcellus shale might have a different carbon emission  
16 factor, can you get the economics of that included in the  
17 big "M" model?

18 MR. BRATHWAITE: Well, natural gas is natural  
19 gas, CH<sub>4</sub> is CH<sub>4</sub>, that to me doesn't make a difference;  
20 however, if in our limited judgment we decided that there  
21 could be differentials between the carbon footprint  
22 between, say, shale and conventional gas, or clean shale  
23 and OCS or something like that, yeah, we could put in  
24 differential at a cost adder if we so choose, that's a  
25 relatively simple process. I mean, developing the

1 numbers might be quite complicated, but the process of  
2 doing it is relatively simply.

3 MS. ELDER: In other words, once you had a  
4 number, once you developed a number, you could put that  
5 into the model as a cost adder.

6 MR. BRATHWAITE: Yes.

7 MR. TUTT: But there are no plans to do that  
8 during this round that you guys know?

9 MR. BRATHWAITE: Well, there is one of the  
10 scenarios where we will do an added environmental cost,  
11 the extent to which we will apply that, we are not  
12 certain as of yet, but there is certainly one scenario on  
13 the table for doing that, yes.

14 MS. ELDER: To answer the other part of your  
15 question, which is why the EPA number for the field and  
16 production emissions has gone up so much, I don't think  
17 that that's related to the signature issue, I think  
18 that's basically EPA saying, "In 1996 when we first  
19 estimated these, we did it on the back of an envelope  
20 with a bunch of assumptions, and we've just learned that  
21 those assumptions were faulty."

22 MR. TUTT: Okay, and my last question, I think,  
23 is relatively minor and maybe it makes no difference  
24 whatsoever, actually, but there's an increasing use of  
25 biomethane injected into pipelines, does that at all

1     affect the distribution rate or is that factored into the  
2     model at all?

3             MS. ELDER:   It's not.   And I have an idea, Tim,  
4     Leon will correct me if I'm wrong, though, but I have an  
5     idea that the percentage is so small that it wouldn't  
6     make any difference at the margin, it's just not going to  
7     change anything.   Oh, my gosh, Leon says I'm right.   I'm  
8     just messing with you, Leon.

9             MR. TAVARES:   And we can also have an opinion  
10    from Herb.   Oh, he's talking to Leon there.

11            MR. MILLER:   I guess at this point, if there's  
12    anyone else who has some specific suggestions or comments  
13    about any of the scenarios, this would be a good time to  
14    come up and tell us, or ask us.

15            MR. TAVARES:   And, again, keep in mind that we  
16    still have until May 3<sup>rd</sup> to submit the comments and  
17    suggestions, but in the mean time, between now and then,  
18    I mean, we are open to any suggestions after you study  
19    those cases a little bit more carefully.

20            MR. MILLER:   I would -- I think we talked about  
21    this -- Column D and F, as I mentioned, were to stress  
22    the high and low gas demand case and the column that  
23    talks about - or the row that talks about amount of  
24    hydro-electric generation, in Column F, I think that's  
25    not what we intended.   It should be low hydro in both

1 cases, so we're talking those cases that were developed  
2 under the assumptions in Column C and E, and subjecting  
3 them to the same stress conditions, which would be cold  
4 winter, hot summer, low hydro, which means more  
5 generation gas demand, and then possibly a little extra  
6 economic activity leading to higher demand. And so,  
7 those sensitivities, those you would think would be the  
8 easier ones to decide on, for example, if they're just  
9 using 20-year average for heating degree days, then you  
10 say, "Well, let's just pick a number that's not average,"  
11 so the question there is, "Well, how severe do you want  
12 to get?" And we can say - and, in fact, those are some  
13 of the very few variables that we actually have a  
14 probability distribution for, so we can even do it in  
15 standard deviations. What we then run into is the - you  
16 can call it co-variants. If you looked at - you can find  
17 a year that looks, "Oh, gee, we're lucky, we got a hot  
18 summer and a cold winter, so let's use that year," well,  
19 you find out that those are always the high hydro years,  
20 which is the opposite direction we wanted to go. So,  
21 when we combine these different individual assumptions,  
22 as I said before, we're trying to look for plausible  
23 combinations, as well as plausible individual changes, so  
24 if you think of the idea of an ever observed condition,  
25 we don't want to assume heating degree days and cooling



1 degree days and at the same time we're assuming hydro  
2 levels, that those three have never ever occurred before,  
3 they've never been observed to have occurred. And that's  
4 because they're not completely independent variables.  
5 So, there will be some judgment there, so what you'll end  
6 up with is those cases will not be the worst possible  
7 state for each of those, say, four variables,  
8 collectively, so it won't be the worst heating degree  
9 day/year, the worst cooling degree day/year, the worst  
10 hydro year, and the worst economic conditions, it's going  
11 to be something less than that, but it would still be  
12 stressed. And you could use the same conditions to  
13 stress the reduced pressure case, unless, if you know, we  
14 have temperature-related safety standards that have their  
15 own assumptions about these things, there's no reason we  
16 can't use those in that case, or the others.

17 MS. ELDER: Peter also pulled out the extremes on  
18 the cooling degree days and the heating degree days, and  
19 the question that popped into my mind was how did those  
20 in that 20-year period that we've got the data for, in  
21 the little "m", how did that compare to the PG&E or the  
22 SoCal Gas system design day conditions of the cold winter  
23 day, or whatnot? Should we be using those instead? So,  
24 another idea of input.

25 MR. MILLER: So, in addition - oh -

1           MR. PATRY: Hi there, Dan Patry with PG&E. Just  
2 a quick question on the Reduced Pressure case, and I'm  
3 try to understand the time horizon that staff is  
4 considering for that pipeline case, is it five years, 10  
5 years? Just because my sense is I can't imagine we would  
6 expect the reduced pressure scenario to occur in  
7 perpetuity.

8           MS. ELDER: Exactly, exactly. We're thinking one  
9 to three, tell us if it should be five, but that's our  
10 gut feel at the moment.

11          MR. PATRY: Okay.

12          MS. ELDER: Because you're right, you wouldn't do  
13 it in perpetuity.

14          MR. MILLER: Right. It's determined by whatever  
15 estimate we get of the regulatory effect. I mean, this  
16 is an estimate on the gas market of the mitigation for  
17 that problem.

18          MR. PATRY: Right, and in the long term sense, I  
19 would imagine that any of those, you know, the costs or  
20 the kind of scheduled outages associated with any  
21 backbone or things like that would occur during low  
22 demand times, such that the impact would be mitigated a  
23 little bit. But -

24          MR. MILLER: And if they schedule it that way, I  
25 mean, that's part of the information we need to make a

1 judgment of how valuable doing this might be.

2 MR. PATRY: Okay, thanks.

3 MR. TAVARES: Can you please -

4 MR. MILLER: He's going to say that this is at  
5 best going to be a back of the envelope approach.

6 MS. ELDER: A back of the envelope case.

7 MR. BRATHWAITE: Yes, I want to say that because  
8 this is very important, okay? So, even though it has  
9 been said, I'm going to say it again, this case, this  
10 reduced pressure case, at best, is a quick dirty back of  
11 the envelope case, and as Ross has said many times, I  
12 don't know what insights we'll get from it, but we'll try  
13 to see if we can extract some useful information from the  
14 case, so please, I know we're in a public forum, don't  
15 walk away from here thinking that the CEC is going to do  
16 this great wonderful case about this reduced pressure, we  
17 are not. Okay? Thank you.

18 MR. MILLER: And we're just the staff.

19 MS. ELDER: It's not going to provide the answer  
20 to everything, that is for sure.

21 MR. TAVARES: Okay, anymore comments, input,  
22 questions? Online, anybody? Telephone? No? Okay,  
23 well, thank you very much. I think we beat this horse to  
24 death as far as scenarios. But we are waiting for your  
25 input and comments. We are almost there, we have only

1 two more speakers that are going to go really quick.  
2 Matt Layton is going to talk about localized impacts and  
3 risks for interconnecting new power plants. And then, at  
4 the very end, Ivin Rhyne, of our Electricity Analysis  
5 Office, will actually summarize the day for us. So,  
6 Matt.

7 MR. LAYTON: Good afternoon. I'm Matt Layton, I  
8 manage the Engineering Office, feel free to forget  
9 everything you've learned for the last six hours. I work  
10 in the Siting Division, I don't work in the Electricity  
11 and Natural Gas. Two issues have come up in siting cases  
12 that the Commissioners have asked us to look at and  
13 they're related somewhat to the San Bruno incident and  
14 also another accident. So, I've been added to the  
15 Electricity and Natural Gas IEPR Workshop, and so I'm  
16 here to talk about two very small short brief issues.

17 The Energy Commission in the Siting Division, not  
18 the Electricity and Natural Gas, it's Siting and  
19 Transmission and Environmental Protection Division, we  
20 are responsible for licensing or doing the environmental  
21 review for power plants 50 megawatts and greater, and  
22 that's thermal power plants. Obviously, we look - this  
23 is a functional equivalent of CEQA, so we look at  
24 pertinent facilities or ancillary facilities, these would  
25 include the linears, the natural gas pipeline, the

1 electricity transmission pipeline, the water pipeline  
2 that go off the site. Obviously, there have been  
3 concerns raised about the natural gas pipelines, and so  
4 we've been asked to consider that in our environmental  
5 analysis. However, CEQA is pretty strict about looking  
6 up to the point of the first interconnect, whether it's  
7 transmission, or a water pipeline, or a natural gas  
8 pipeline. So, we generally do not look beyond the point  
9 of interconnect when we're looking at issues associated  
10 with the gas pipeline. But, in trying to assess the risk  
11 associated with just the interconnect pipeline that  
12 connects the power plant to the transmission pipeline, we  
13 do look at what's out there. And what's out there is an  
14 existing regulatory infrastructure that's pretty well  
15 developed and pretty well regulated, and so we try not to  
16 step across that boundary and assist the PUC or the  
17 Department of transportation in how they take care of  
18 environmental issues or safety issues associated with the  
19 gas pipeline.

20 I'm sure most of you are familiar with the Regs  
21 that apply to natural gas pipelines, and again, this is  
22 just a quick background on how we ultimately assume or  
23 calculate the risks associated with this new interconnect  
24 pipeline, some of the LORS, we call them LORS, excuse me,  
25 Laws, Ordinance, Regulations, and Standards, they've

1 evolved over time, they have modernized with modern  
2 materials, modern techniques, some of which include  
3 improved welding requirements. Ruben and I didn't get  
4 this all straightened out before I came down here.  
5 Obviously, another cause of pipeline failure is damage  
6 from construction or excavation equipment, so Codes now  
7 require very clear marking, we would require the same in  
8 the pipeline that we're licensing.

9           Seismic requirements have been upgraded. One of  
10 the concerns we have about interconnecting new pipeline  
11 to the existing pipeline, you now change how it responds  
12 in a seismic event, you now put a fixture, a point,  
13 holding that pipeline in place when you have to add a new  
14 pipeline to the existing pipeline. We have found that  
15 the seismic Codes have worked much better, there's been a  
16 couple of earthquakes up in Japan prior to this most  
17 recent one and also an earthquake in the northwest and,  
18 again, the modern pipelines perform much better. We're  
19 always interested in what's being built in the area, so  
20 the land use, the population density, and also the  
21 encroachment over time. What's built around the pipeline  
22 dictates the rating or the classification of the pipeline  
23 and will then dictate its construction and design  
24 criteria.

25           Obviously, regulations do change as a result of

1 accidents. We believe that the investigation going on in  
2 the San Bruno incident may result in some changes to the  
3 Regs and, for example, in 2002, the Integrity Management  
4 Program is now being implemented, it's being implemented  
5 over time, it requires advanced inspections, risk  
6 assessments, and mitigation measures of any pipelines  
7 that travel through high consequence areas.

8           So, back to the Energy Commission and our  
9 licensing requirement. So we're trying to assess the  
10 risk and, again, risk is the combination of the  
11 likelihood of an accident occurring and the consequences  
12 of that accident. And we're not trying to bring risk  
13 down to zero, we're just trying to minimize risk, keep it  
14 acceptable. So we are evaluating the pipeline, we look  
15 at the pipeline and how it's going to be constructed and  
16 operated, again, whether or not it's a high consequence  
17 area will dictate what standards it's built to. Special  
18 situations may require modifications. A couple years  
19 ago, or actually about 10 years ago, SMUD was in here,  
20 they had about a 60-mile pipeline that was proposed for  
21 about four of their power plants. Part of the pipeline  
22 went past the rail line. We required a cement cap or  
23 concrete cap over that to protect it. So, as we're going  
24 through this, we're trying to make sure we, again,  
25 minimize - reduce risks down to an acceptable level. One

1 of the tools we use is this Potential Impact Radius. So,  
2 this issue came up in a couple siting cases recently and  
3 there was a lot of debate about how far upstream and  
4 downstream at the point of interconnect you should look.  
5 We don't believe, 1) there's any physical effects that  
6 will go upstream or downstream where you interconnect a  
7 pipeline, but, more importantly, we were trying to be  
8 conservative, so we did assume that, for example, if the  
9 main pipeline that you're connecting to did rupture, what  
10 might be the potential impact radius? So, 1,000-feet  
11 seems like a very conservative number for the effect of a  
12 rupture of a pipeline; again, it depends on what's  
13 located up above ground, obviously, is of significance,  
14 it's important to the people that are there. So, we only  
15 look at the point where it interconnects, we don't see  
16 any physical changes upstream and downstream. If there  
17 were physical changes, if there was a compressor that was  
18 installed, or pipeline was resized to handle the new  
19 flow, our CEQA analysis would carry over to that side of  
20 the interconnect point and we'd also do the environmental  
21 review of the new pipeline.

22 Another issue that came up, California does have  
23 - anticipates a lot of renewable generation to be on line  
24 in the next few years. Questions were raised during some  
25 of our siting cases about how the pressure cycling due to



1 the increased use of this variable generation would  
2 affect the pipeline. We believe that, 1) the pipeline  
3 already does cycle and is designed for that, and we have  
4 found some studies that indicate that pressure cycling  
5 can at least lead to increased failure, but, again,  
6 that's over 170 to 400 years, we don't think that really  
7 will play a significant part in whether or not these  
8 pipelines fail within their lifetime.

9           And the last issue which also came up in the  
10 recent siting cases, there was a serious accident back in  
11 Middleton, Connecticut, the Clean Energy Project, they  
12 were cleaning out the gas line that came from the  
13 transmission line, six people died, numerous workers were  
14 also injured, and then they practically destroyed the  
15 power plant. In reviewing that, the Chemical Safety  
16 Board decided that using flammable gas is an inherently  
17 unsafe practice and should be prohibited. Commission  
18 staff agrees and, in current projects, we now prohibit  
19 the use of natural gas, or flammable gas, in the cleaning  
20 of that new interconnect pipeline. Obviously, if the  
21 owner doesn't have any options, it needs to use the  
22 pipeline gas to clean the pipeline, the new pipeline, we  
23 could allow it, obviously, though, we would recommend  
24 that they follow the procedures. It is believed that the  
25 Middleton accident was due to operator failure. There

1 are plenty of alternatives, whether it is compressed  
2 gases, or steam, or a mechanical pig can also clean the  
3 pipe. And I have attached a few references that I  
4 referred to in my very brief talk. Again, these issues  
5 came up in a couple siting cases. The members of the  
6 public have been asking us about us, and so have our  
7 Commissioners, so we're going to put these ideas forward  
8 in the IEPR, it's a very brief section and somewhat  
9 related to what you sat through for the last six hours.  
10 If you have any questions, I'd be happy to answer them.  
11 And you have until May 3<sup>rd</sup> to provide written comments.

12 MR. TAVARES: Any questions, any comments?  
13 Anybody online? Telephone? No? Okay. I think what  
14 we're going to do now, I'm going to open the phone for  
15 any comments that anybody might have now. Does anybody  
16 want to submit comments now or speak on anything? Nobody  
17 does? Okay, well, we're going to get to the last section  
18 here of this long day and Ivin Rhyne from our group will  
19 speak and summarize the day for us. So, Ivin?

20 MR. RHYNE: We're almost done, I promise. I'll  
21 be brief. All right, so I want to first of all - again,  
22 my name is Ivin Rhyne, I manage the Electricity Analysis  
23 Office; Ruben and his team work for me -- and I just  
24 wanted to kind of close out the day, I'm not on your  
25 agenda, but I wanted to kind of bring things full circle.

1 So, first of all, thank you to all of the hearty souls  
2 who sat through the day and a lot of this information. I  
3 know that, to some extent, it can be a little bit  
4 overwhelming, but there's a lot of good information here  
5 precisely because this is a difficult task that we've  
6 undertaken. And to look at a very complex system and to  
7 figure out how best to provide information about what may  
8 happen in the future, so I wanted to just kind of  
9 reiterate a little bit what our goal here is, and it's  
10 not to predict what will happen, but instead to provide  
11 information about what could happen under a certain set  
12 of plausible conditions. And we talked about both the  
13 reference case as Dr. Medlock refers to it, but also some  
14 scenarios that provide us the ability to kind of imagine  
15 what different futures could look like, we talked about  
16 stressing certain conditions, we talked about policy  
17 choices and different things that we can do, and trying  
18 to capture that in a model is not an easy thing to do  
19 because, obviously, these models are built to try and  
20 give us a balance between some sense of, you know,  
21 precision or accuracy, but also to be flexible. And so  
22 you can't anticipate everything that's going to happen,  
23 or every potential, "Well, what if this happened? What  
24 if that happens?" And so, as these conditions vary or  
25 change, the calculated prices will change, and really

1 what we're trying to figure out is how big are those  
2 changes likely to be, and what could they look like?

3           So, let me give you some information just as a  
4 visual context here, and I'm not providing this  
5 necessarily to you because there's some preliminary work  
6 going on here, but I'm just going to give you a sense of  
7 context here. So, there are three lines plotted here  
8 that all look relatively close together and these are  
9 nominal natural gas prices over the next ten years or so.  
10 And the three lines actually represent the forecast put  
11 out, the initial forecast, preliminary by the Energy  
12 Information Administration, the Rice Reference Case, and  
13 then a future strip, one obviously if you follow futures,  
14 they change from day to day, this is a recent future  
15 strip, but as you can see, these three sets of values,  
16 these three sets of nominal prices, are actually  
17 relatively close together. And so the normal person's  
18 assumption would be that, with those three sets of prices  
19 close together, well, then they must have really similar  
20 underlying assumptions, they should be describing roughly  
21 the same future. But that would be an erroneous  
22 assumption. They reach their values through very  
23 different sets of assumption, and so it's important  
24 always to put any kind of price projection in context,  
25 and that context is why we're here today, we're trying to

1 figure out what kind of context to put around, what kind  
2 of assumptions should be made, what types of levers  
3 within the model should be adjusted so that the values  
4 that come out of this are actually useful and helpful to  
5 both the policymakers here at the Commission, but also to  
6 stakeholders who are here in the room, and also online.

7           There are some values here, for example, in the  
8 Rice World Gas Trade Model, just as input values, seed  
9 values, it assumes a 5,000 gigawatt hour electricity  
10 demand, and we have AEO's 2010 forecast assuming 4,800  
11 gigawatt hours, that's actually a relatively large  
12 difference in terms of energy usage. And so that's just  
13 an example of the fact that there's a lot of information  
14 that goes on inside of these things, and so we're trying  
15 to be very transparent about where we're going with this.

16           So, all work that we've done to date has been  
17 leading up to having an open and transparent dialogue  
18 with stakeholders. That dialogue got, I hope, started  
19 today, although I think some of us will need some more  
20 caffeine to get home from here. But this work is  
21 preliminary. The purpose of the workshop is really to  
22 solicit input and, as you may have heard once or twice  
23 already, we are looking for comments by May 3<sup>rd</sup>. And what  
24 we're really looking for is your feedback and your input,  
25 that's really critical to this process. What buttons

1    should we push? And how hard do we need to push them as  
2    a way of saying, "What adjustments do we need to make  
3    inside the model, and how large or how small should those  
4    adjustments be to capture the plausible range of prices?"

5                So we're asking for comments by May 3<sup>rd</sup>, but it's  
6    really okay to submit those early, and we emphasize that  
7    because we've got a team who are really working to kind  
8    of figure out how to translate all of this information  
9    into actual values and capture that story, that context,  
10   and that's a difficult time-consuming effort, and so the  
11   earlier we get your comments, the earlier we can  
12   incorporate that into our thinking, we're going to be  
13   running these cases pretty much through the entire month  
14   of May with an intense internal review in June, and we're  
15   going to come back to you and share those results, as  
16   well as the broader thinking of what we think the natural  
17   gas market looks like, or could potentially look like, in  
18   the future when we come back and have another workshop in  
19   July. And so, with that, I'll open one more time, are  
20   there any questions or comments that anyone here would  
21   like to share before we close out the day? Anyone  
22   online? All right, so with that, I want to thank  
23   everyone for attending. Thank you all very much. I hope  
24   everyone travels home safe and have a wonderful day.

25                               (Adjourned at 3:11 p.m.)