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US Clean Hydrogen Market Outlook

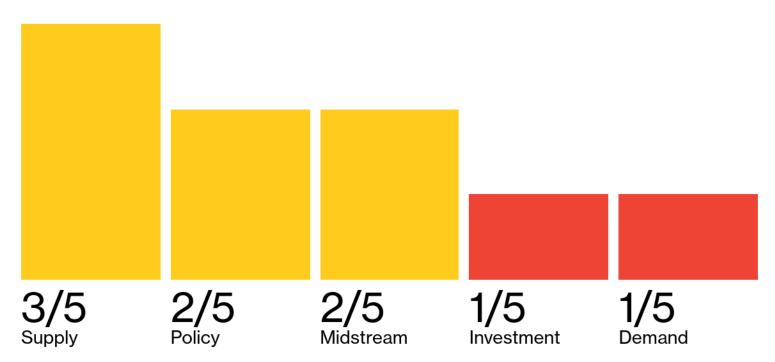


Payal Kaur





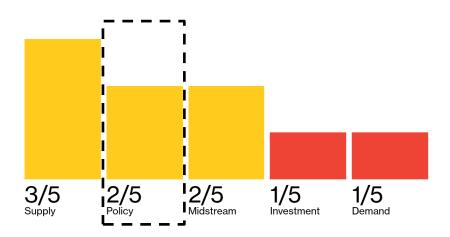
Hard times for hydrogen: BNEF's 1H 2025 H₂ sector scorecard (9/25)



Source: BloombergNEF. Note: 4-5 = on a good track, 2-3 = some progress, 0-1 = more work needed.

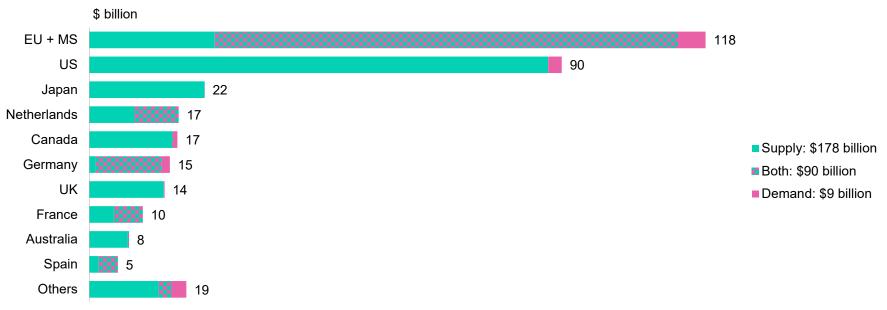
Policy

Uncertainty

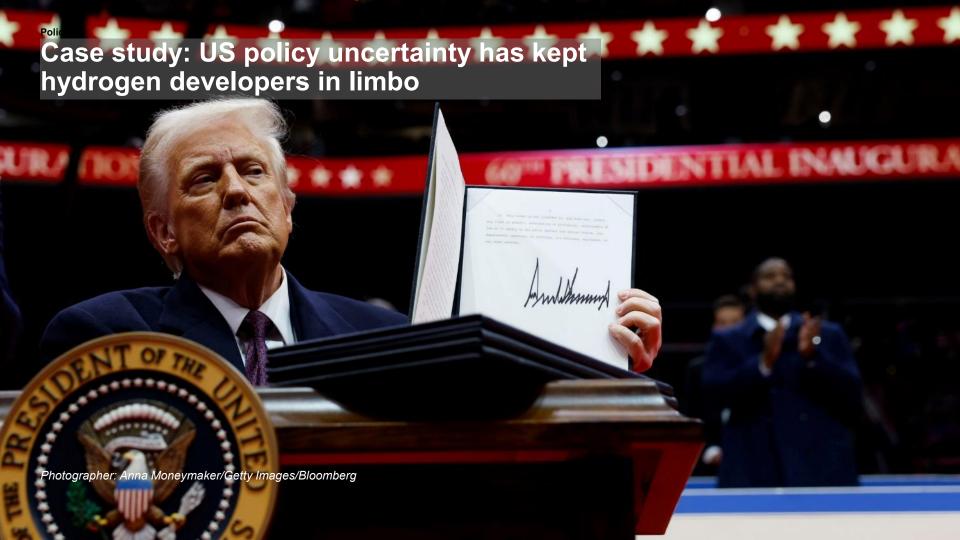


More than \$275 billion is available for clean hydrogen, but only a fraction goes to demand

Government support for hydrogen by market and target area



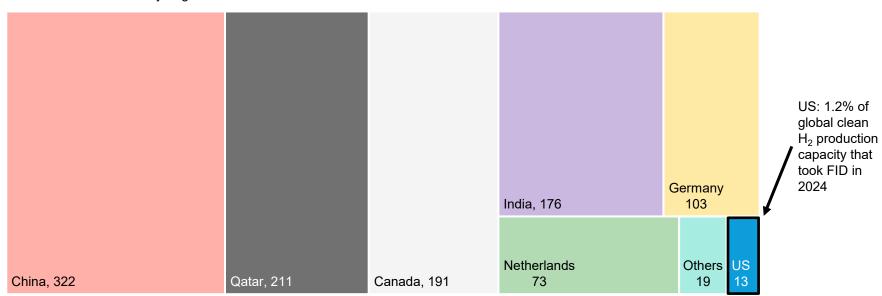
Source: BNEF Hydrogen Subsidies Tracker (<u>web</u> | <u>terminal</u>). Note: EU + MS = European Union plus its member states. 'Both' also includes support for hydrogen midstream (storage and transport). Data as of March 19, 2025.



Case study: US policy uncertainty has kept hydrogen developers in limbo

Clean H₂ project capacity that closed financing in 2024, by market

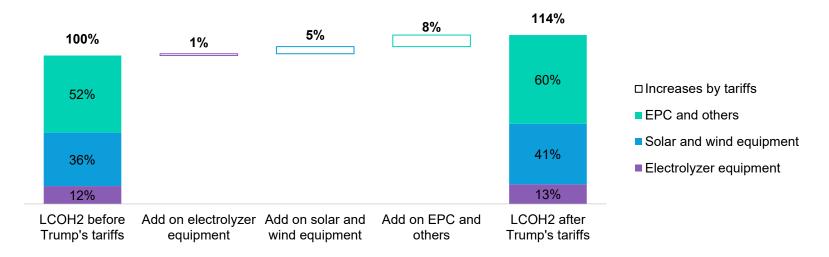
Thousand metric tons of hydrogen



Source: BloombergNEF

President Trump's tariffs could raise US green hydrogen costs by 14%

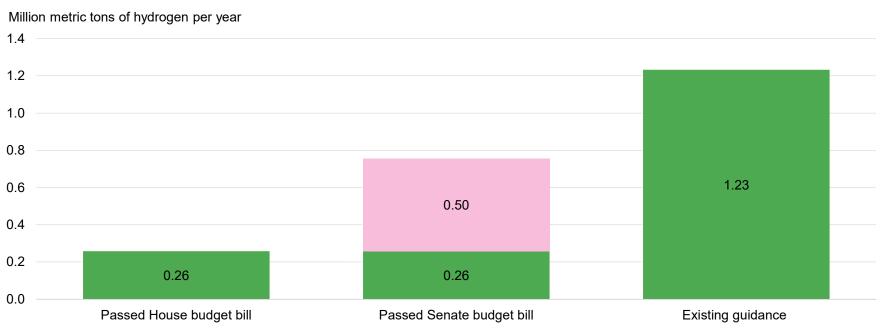
Impacts of Trump's new tariffs on green hydrogen costs in the US, 2025



Source: BloombergNEF. Note: LCOH2 stands for levelized cost of hydrogen production. The year 2025 refers to when final investment decision (FID) is reached. Calculations of tariff impacts are based on announcements by April 8, 2025.

The "One Big Beautiful Bill" boosts blue hydrogen while taking a jab at green hydrogen

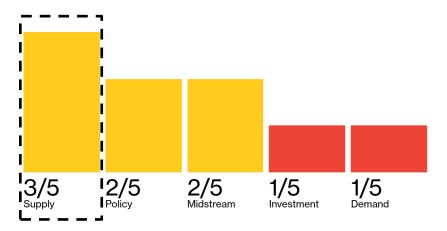
Green hydrogen production volumes eligible for 45V tax credit



Source: BloombergNEF. Note: Forecast is based on clean hydrogen projects in the optimistic scenario of BNEF's supply forecast as of May 2024

Supply

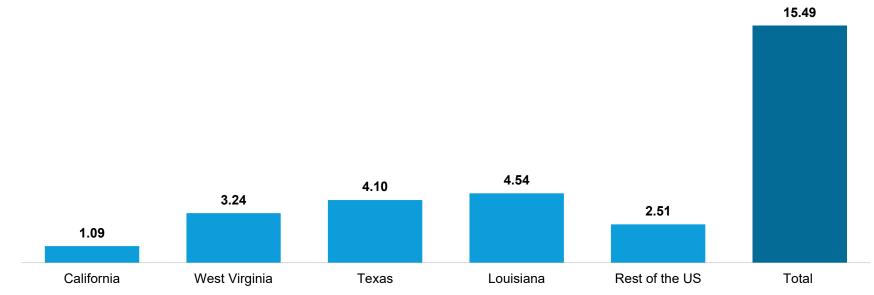
Lots of announced supply, but very little of it is materializing



California is in the top four states planning to produce clean hydrogen

Cumulative annual clean H₂ production announced to come online by state

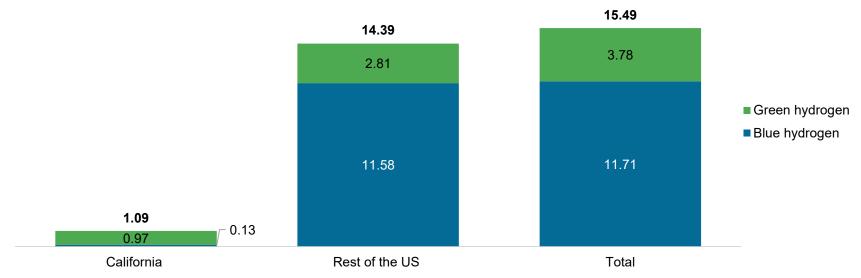
Million metric tons of hydrogen per year



California is planning for more green hydrogen production than blue hydrogen

Cumulative annual clean H₂ production announced to come online by state

Million metric tons of hydrogen per year



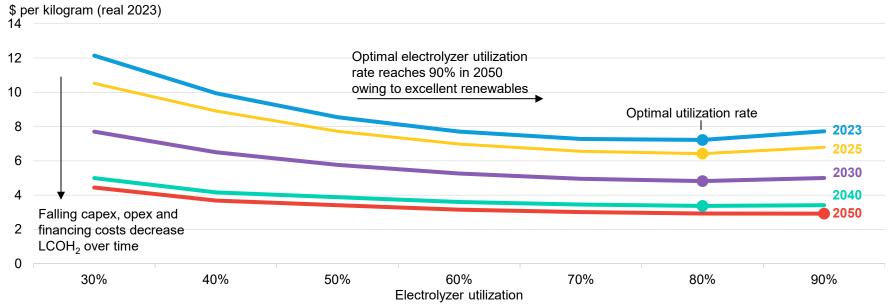
Source: BloombergNEF. Note: Data as of July 28, 2025.

Costs and prices

Higher than anticipated

Texas has the lowest LCOH₂ among the three US states modeled due to strong renewables

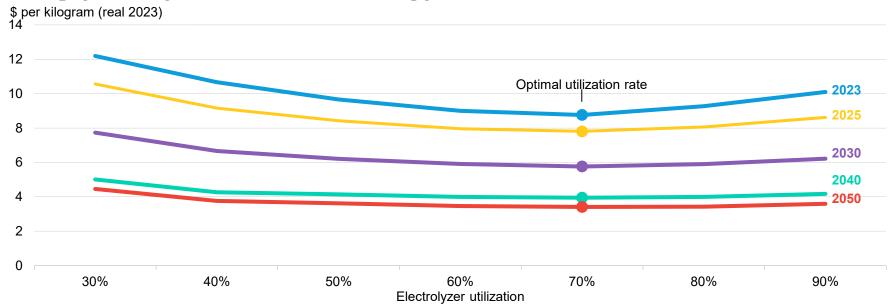
LCOH₂ by electrolyzer utilization and financing year, Texas



Source: BloombergNEF. Note: Years represent financing years. The colored circles represent the levelized cost of hydrogen production (LCOH₂) at the optimal utilization rate, which is the rate at which an electrolyzer produces the lowest LCOH₂. The utilization rate may vary based on coordinates input for the renewables.

Utah LCOH₂ is higher than Texas, lower than New York, reflecting solar and wind conditions

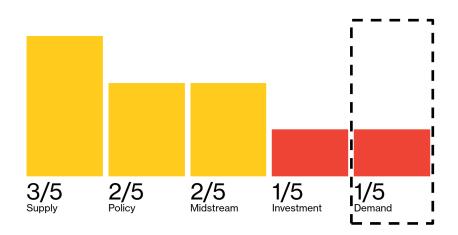
LCOH₂ by electrolyzer utilization and financing year, Utah



Source: BloombergNEF. Note: Years represent financing years. The colored circles represent the levelized cost of hydrogen production (LCOH₂) at the optimal utilization rate, which is the rate at which an electrolyzer produces the lowest LCOH₂. The utilization rate may vary based on coordinates input for the renewables.

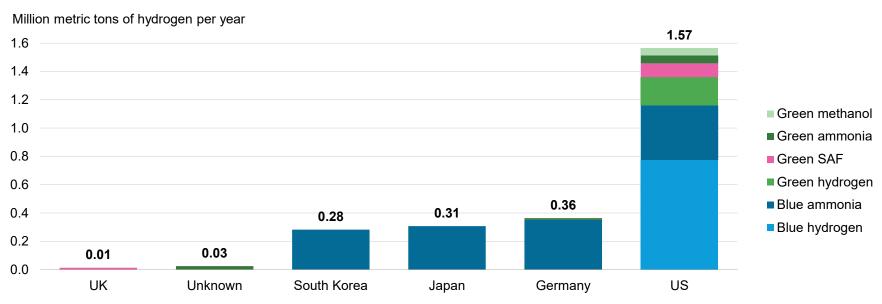
Demand

Binding offtake continues to remain elusive



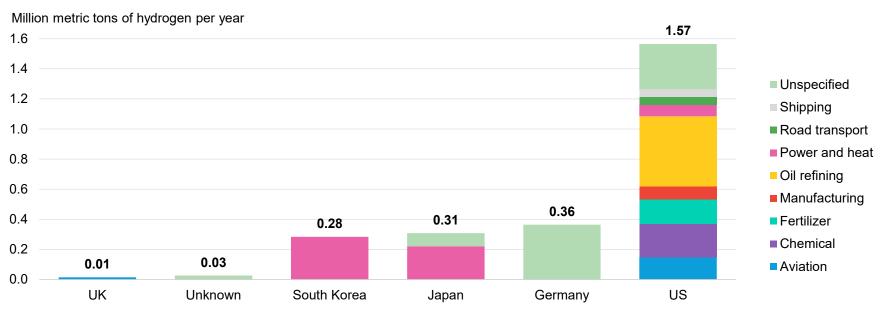
US is supplying clean H₂ mainly for domestic use

Clean hydrogen offtake volumes by demand market



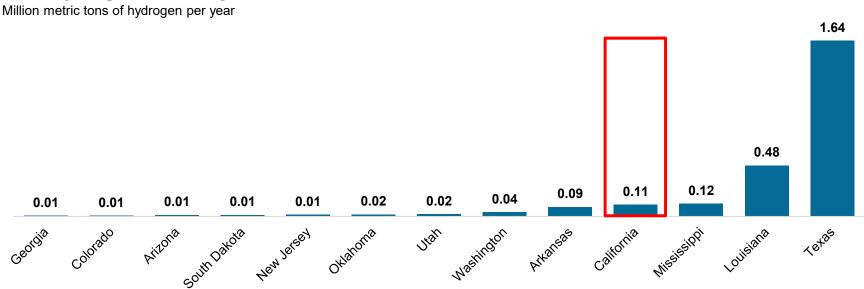
Offtake from US supply is largely for existing uses of H₂

Clean hydrogen offtake by demand market



California is among the top five states with the most signed offtake

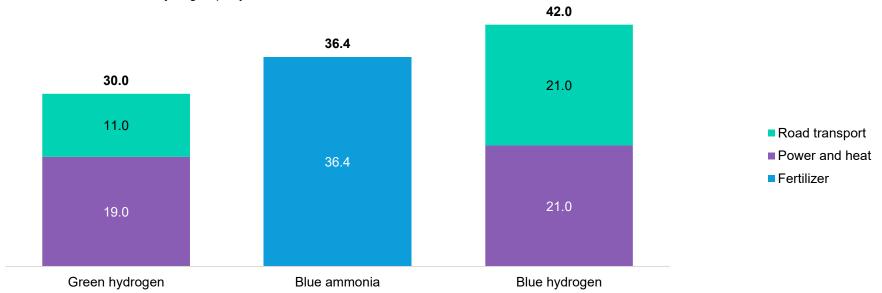
Clean hydrogen offtake by state



Power and heat is the largest end use for California clean hydrogen

Clean hydrogen offtake by state

Thousand metric tons of hydrogen per year



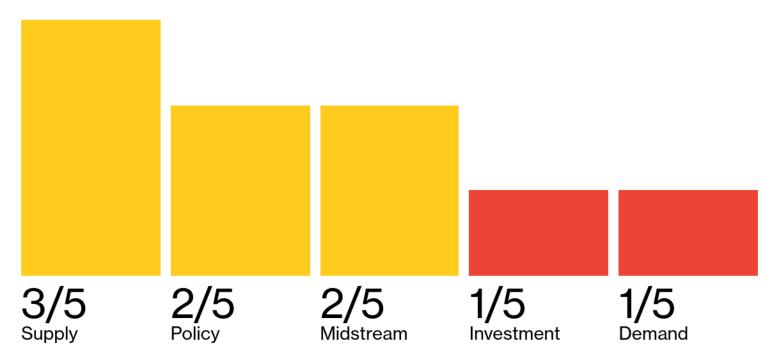
Most applications of clean H₂ have a mix of good and bad news

Key developments since BNEF's 1H 2024 Market Outlook

Sector	Tech readiness	Role in net zero*	Key developments since April 2024 (positive, mixed, negative)
Oil refining	Commercial	Unavoidable	Oil refineries have signed some of the largest offtake deals, including TotalEnergies' binding agreements with <u>Air Products</u> and <u>RWE</u> , and <u>INEOS'</u> contract with RWE
Methanol (chemical)	Commercial	Unavoidable	Maersk launched a <u>new venture</u> to produce plastics using green methanol as a feedstock, while coal-chemical projects in China slowed down adoption of green H ₂
Ammonia (chemical)	Commercial	Unavoidable	Fertilizer traders <u>Yara</u> and <u>Ameropa</u> signed new offtake deals globally; fertilizer producers <u>Pupuk Indonesia</u> and <u>CF Industries</u> announced new green H ₂ projects
Steel	Commercially ready	Medium	New offtake deals for hydrogen-based steel were signed by <u>Benteler</u> and <u>Amazon</u> , but the deployment of green steel projects is at risk of delays (<u>web</u> <u>terminal</u>)
Shipping	Commercially ready	Large	Shipping companies are diversifying their clean fuel portfolio: <u>Hapag-Lloyd</u> signed an offtake deal with a Chinese project, while Maersk turned its eyes to <u>LNG ships</u>
Aviation	Pilot stage	Medium	Leading renewable fuel producer Neste <u>canceled its hydrogen project</u> in Finland, and German utility Uniper abandoned <u>an e-SAF project</u> in Europe
Power	Pilot stage	Small	Japan de-prioritized ammonia co-firing in its upcoming auction (web terminal); South Korea's hydrogen power auction ran into cost hurdles (web terminal)

Source: BloombergNEF. Note: *Role in net zero refers to clean hydrogen's role in each sector in BNEF's New Energy Outlook 2024 Net Zero Scenario (Figure 5.29). Large means hydrogen share in final energy consumption over 50%, while medium is between 20% and 50%, under 20% is small. SAF is sustainable aviation fuel.

Hard times for hydrogen: BNEF's 1H 2025 H₂ sector scorecard (9/25)



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