DOCKETED		
Docket Number:	21-TRAN-04	
Project Title:	Title: Energy Infrastructure Incentives for Zero-Emission Commercial Vehicles (EnerglIZE Commercial Vehicles)	
TN #:	251079	
Document Title:	Presentation - EnerglIZE's Drayage Fleet and Transit Set-Aside Application Process	
Description:	EnergIIZE Commercial Vehicles Project Drayage Fleet and Transit Set-Aside Application Workshop slide deck from July 13, 2023 presentation. A recording of the workshop is viewable at the link below. https://www.youtube.com/watch?v=9P6sfFKdT5M	
Filer:	CALSTART	
Organization:	CALSTART	
Submitter Role:	Public	
Submission Date:	7/18/2023 2:55:30 PM	
Docketed Date:	7/18/2023	



EnergIIZE Workshop

Drayage Fleet and Transit Set-Aside Funding Application Process

July 2023

EnergIIZE Commercial Vehicles

Energy Infrastructure Incentives for Zero-Emission Commercial Vehicles

Accelerating fueling infrastructure deployment for zero-emission trucks, buses and equipment

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Agenda

- 1 Overview
- Walkthrough of Drayage Fleet and Transit Set-Aside Funding Application Process
 - Step 1. Submit Set-Aside Application
 - 1.1 EnergIIZE Application
 - 1.2 Site Verification Form
 - 1.3 Preliminary Site Plans
 - 1.4 Sample EnergIIZE Terms and Conditions
 - 1.5 Confirmation of Request for Service
 - 1.6 Additional Supporting Documents
- 3 Closeout





Overview

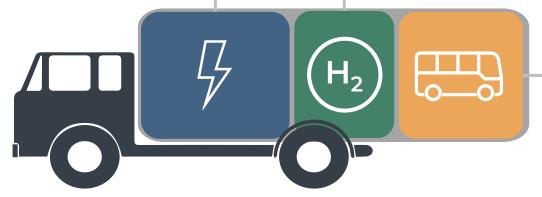
Drayage Fleet and Transit Set-Aside Funding Lane Opening July 27, 2023

Overview of EnergIIZE

Energy Infrastructure Incentives for Zero-Emission Commercial Vehicles

Provides \$183M in financial incentives to increase the deployment of commercial zero emission medium- and heavy-duty (MD/HD) vehicle infrastructure.

Prioritizes equity and community involvement while making incentives available to a wide audience by offering assistance and support.



Funded by the California Energy Commission's (CEC) Clean Transportation Program.

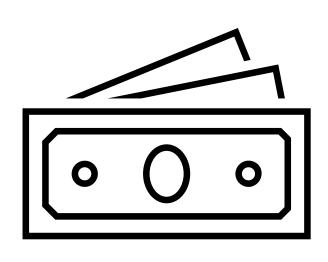








Funding Set Aside For Drayage Fleet and Transit Infrastructure



- Funding has been set aside for drayage fleet and transit infrastructure through EnergIIZE.
- Drayage Fleet Applicants must have requested incentives through HVIP (Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project), funded by the California Air Resources Board (CARB).
- **Transit** Applicants may first submit incentive application through EnergIIZE or voucher request through HVIP.

Transit Set-Aside Funding Lane

The Transit Set-Aside funding lane pairs HVIP vehicle funding with EnergIIZE infrastructure funding. Applications are scored on criteria demonstrating infrastructure utilization, cost effectiveness, and community benefit.

When can I apply?



• Funding window open from 9am PT July 27th to 5pm PT August 25th, 2023.

What is covered?



- 75% of Eligible Costs (see Section 5 of the Transit and Drayage Implementation Manual Addendum)
- Project Cap varies depending on fuel type and equity criteria.

Who can apply?





 A California Native American Tribe, California Tribal Organization, or Non-Governmental Organization Serving Tribal entities.

See Drayage and Transit Implementation
Manual Addendum for full details
(www.Energiize.org/resources) under Project
Resources dropdown or click here.



I need more help!

 For questions, please contact infrastructure@CALSTART.org.



Drayage Fleet Set-Aside Funding Lane

The Drayage Fleet Set-Aside funding lane pairs HVIP vehicle funding with EnergIIZE infrastructure funding. Applications are scored on criteria demonstrating infrastructure utilization, cost effectiveness, and community benefit.



When can I apply?

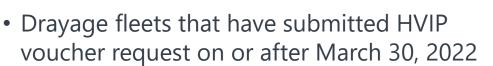
• Funding window open from 9am PT July 27th to 5pm PT August 25th, 2023.





- 75% of Eligible Costs including soft costs Incurred (see Section 5 of the Transit and Drayage Implementation Manual Addendum
- Project Cap varies depending on fuel type and equity criteria

Who can apply?





• Fleets included in the HVIP eligibility list

See Drayage and Transit Implementation
Manual Addendum for full details
(www.Energiize.org/resources) under Project
Resources dropdown or click here.



I need more help!

 For questions or to request technical assistance, please contact <u>infrastructure@CALSTART.org</u>.



Overview of Drayage Fleet and Transit Incentive Structure

Hydrogen

Basic Incentive Structure

Maximum Project Cap S500,000 \$2,000,000 \$1,000,000

Incentive Structure If Meeting Equity Criteria

	EV	Hydrogen Fueling	Mixed Fuel
Maximum Incentive Offering If Meeting Equity Criteria*	90 percent of Adjusted Project Costs Incurred*		
Maximum Project Cap If Meeting Equity Criteria**	\$750,000	\$2,800,000	\$1,400,000

Equity criteria are specified in IM Drayage and Transit Addendum Section 5



^{*}Adjusted Project Costs are total project costs adjusted for eligible project expenses and project caps. For example, total project costs minus any non-EnergIIZE reimbursable expenses.



Step 1: Drayage Fleet and Transit Set-Aside Application

Drayage Fleet and Transit Set-Aside Funding Lane

Drayage Fleet and Transit Set-Aside Application Checklist



- Online EnergIIZE Application for Drayage Fleet and Transit Set-Aside (Incentive Processing Center, IPC)
- Proof of Site Ownership, Site Verification Form, or acceptable alternate documentation such as Letter of Intent (see Implementation Manual Addendum Section 8)
- 3 Preliminary Site Plan
- 4 Acknowledge Sample EnergIIZE Terms and Conditions
- Confirmation of Request for Service from the local utility, notice that project site is being assessed for energy load capacity, or that applicant is coordinating with utility.

Drayage Fleet and Transit Set-Aside Application Checklist (Continued)



- 6 Proof of Meeting Equity Criteria (if applicable)
- (For Hydrogen and Mixed Use applicants only)
 Completion of Appendix B, Critical Milestone 1:
 Proof of site control
- 8 Answers to qualitative questions

Reminder: Application Eligibility

- One site per application and one application per participant (participants tracked by recipient Tax ID Number, or TIN).
- Repeat Applicants: Participants previously awarded EnergIIZE funding in any lane must show proof of Site Commissioning to be eligible for another award.
- Recipient: Incurred Costs must match the Recipient TIN on invoiced eligible costs.
- Applicant must be in good standing with the California Secretary of State (if required to register).

Infrastructure Processing Center (IPC)

What's on the IPC?

- Application Form Fields to indicate type of fleet
- ☐ Site Equipment Manifest
- □ All subsequent documents listed will be uploaded to the IPC

What You Need to Complete It:

- ✓ Contact Phone and Email of Recipient, Primary Application Contact, and Job Site Contact
- ✓ Address of Infrastructure Project
- ✓ Make, Size (kg), and Anticipated Quantity of Eligible Equipment Nozzles to be Installed

Proof of Cost Share – Online Form and Supporting Documents

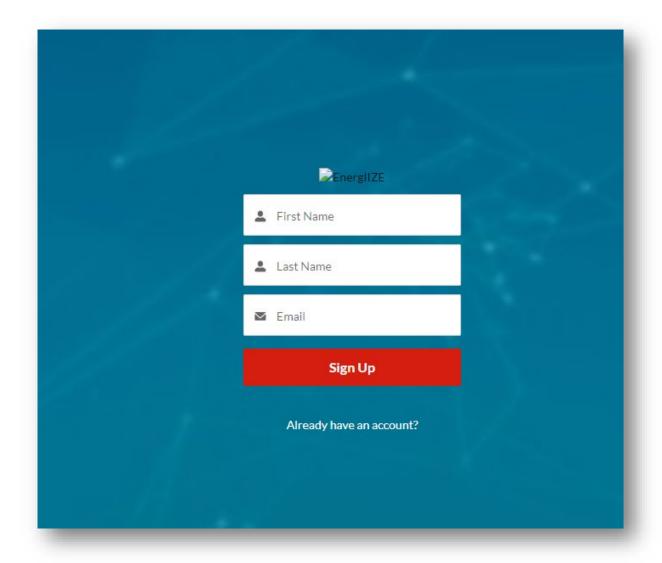
What Information Needs to be Provided?

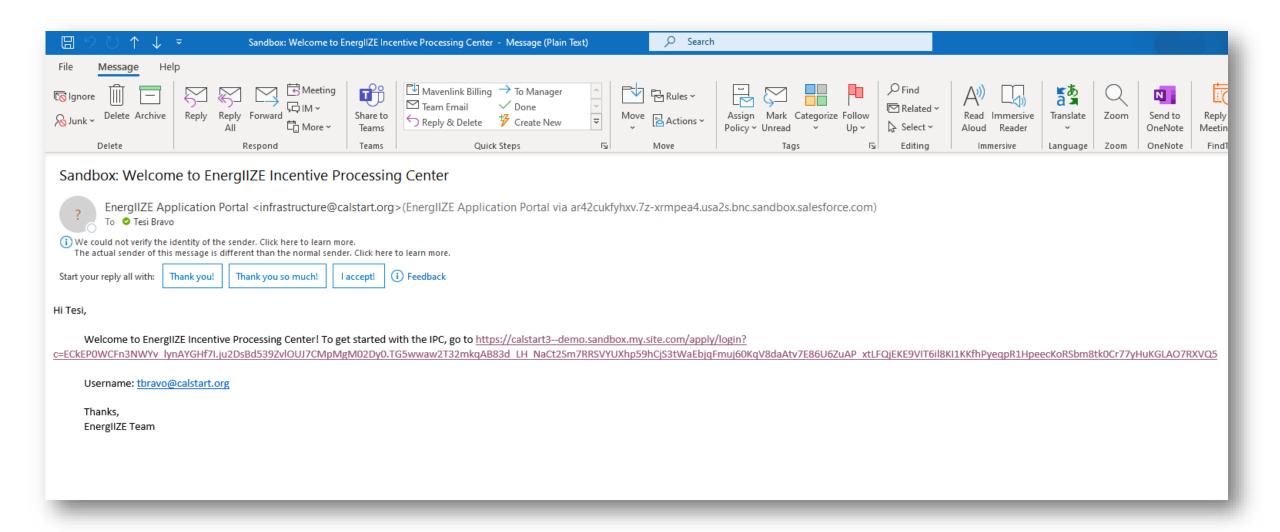
- ☐ Disclosure of all public funding sources awarded.
- Demonstrated proof-of-cost coverage for any non-incentivized project costs.
- ☐ The sum of make-ready funding, self-contributions, other external funding sources, and potential EnergIIZE incentive funds.

What You Need to Complete It:

- ✓ Notices of proposed award.
- ✓ Notice of grant award.
- ✓ Other official documentation indicating an award of funding.
- ✓ Note: EnergIIZE funding cannot be stacked with other active California Energy Commission funding programs. But you can stack with other programs!

Create Incentive Processing Center User Account



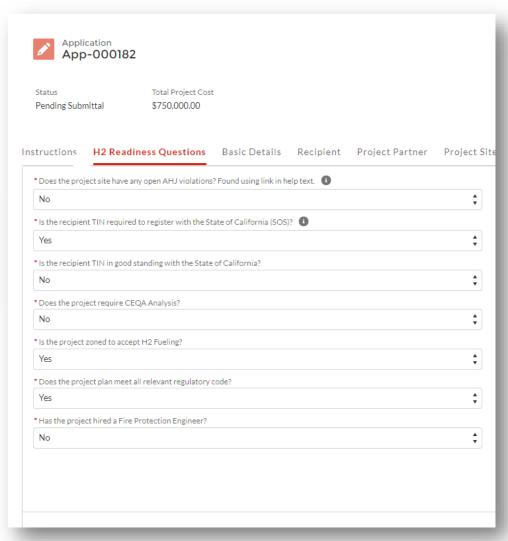


Incentive Processing Center Screenshot



Incentive Processing Center Screenshot







Step 1.2 Site Verification Form

Drayage Fleet and Transit Set-Aside Funding Lane

Site Verification Form

What's Inside the Document?

- ☐ Fields for EnergIIZE applicant
- ☐ Fields for Property Owner

What You Need to Complete It:

- ✓ If applicant does <u>not</u> own the property complete Site Verification Form:
 - ✓ Organization Name.
 - ✓ Applicant ID.
 - ✓ Installation Site Address.
 - ✓ Signatures verifying the installation work is authorized by the Property Owner and the EnergIIZE applicant.
- ✓ If applicant owns the property:
 - ✓ Provide evidence of this (e.g. Deed).
- ✓ Note: If new or upgraded equipment is provided by the utility, then proof of easement may be required.



Site Verification Form

LESSEE. Please complete as follows:					
Organization Name:	Enter Applicant/Org. Name				
Enter Applicant ID.Installation Site	Enter Address				
Address:		Ŀ			
City: Enter City State: Enter StateZip Code:Enter Zip Code					
Applicant hereby represents and warrants to EnergIIZE Staff: (i) that all the foregoing information is true and correct; and (ii) that the undersigned has been duly authorized by Applicant to execute and submit this Site Verification Form. Applicant acknowledges and agrees that EnergIIZE Staff is relying on Applicant's foregoing certifications in reviewing and approving of Applicant's application.					
Signature of Authorized Applicant or		Г			
Representative of Applicant:		1			
Print Name: Print Name	Title:Click or tap here to enter text.				
Date:	Click or tap to enter a date.				

PROPERTY OWNER (landlord). Please complete as follows:

The undersigned, on behalf of Click or tap here to enter text. ("Owner"), hereby represents and warrants to EnergIIZE Staff (i)

that Owner is the property Owner located at <u>Click or tap here to enter text</u>. ("Property") where infrastructure will be installed; (ii) that Owner has consented to Applicant's installation of certain EV charging station equipment and/or hydrogen fuel cell refueling equipment at the property; and (iii) that the undersigned has been duly authorized to execute and submit this Site Verification Form to EnerglIZE Staff. Owner acknowledges and agrees that EnerglIZE Staff is relying on Owner's foregoing certifications in reviewing and approving of Applicant's application.

Installation Site Address:	Enter Address			
City: Enter City State: Enter State Zip Code:Enter Zip Code				
Signature of Property Owner or				
Representative of Property Owner:				
Print Name: Print Name	Title: Click or tap here to enter text.			
Date:	Click or tap to enter a date.			



Step 1.3 Preliminary Site Plans

Drayage Fleet and Transit Set-Aside Funding Lane

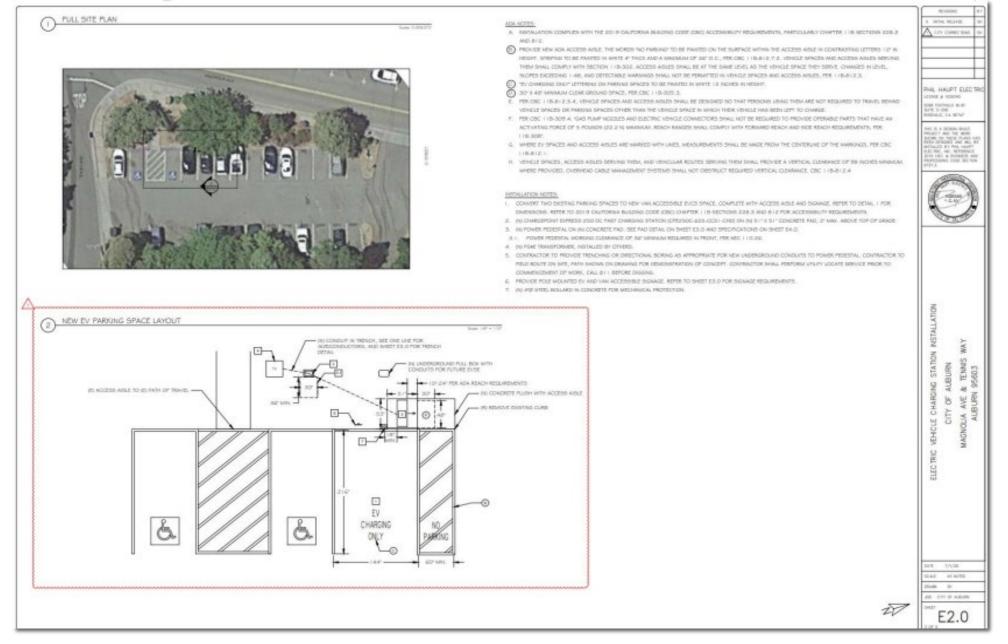
Preliminary Site Plan

What's Inside the Document?

- ☐ Address of Infrastructure Site.
- ☐ Diagram in Site Plan of Charging Infrastructure.

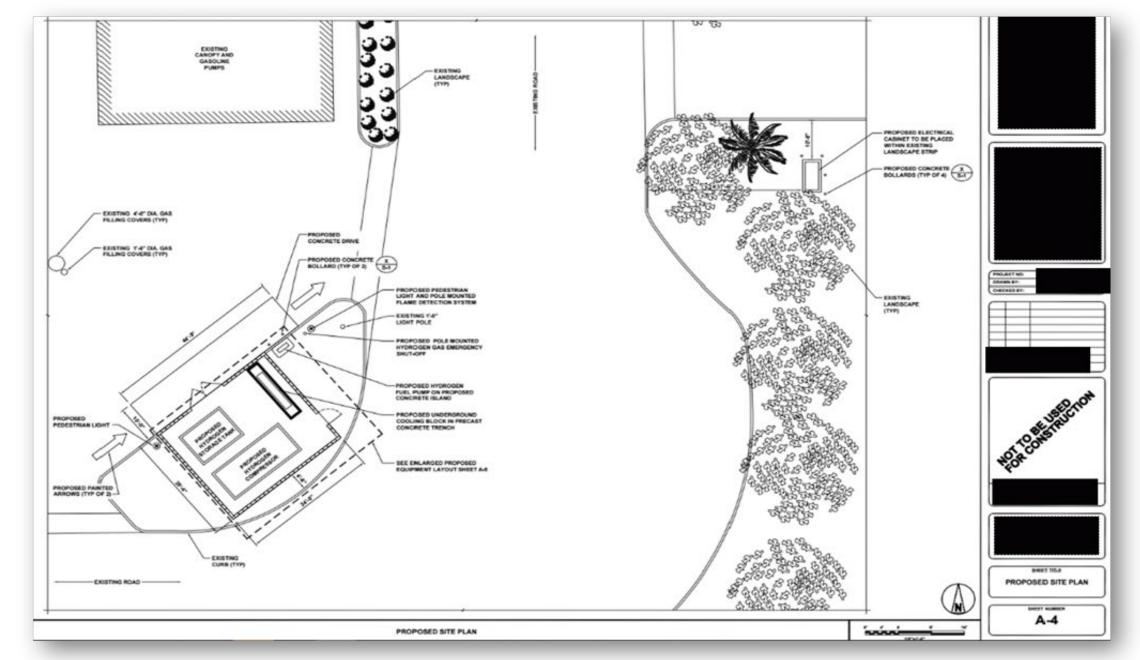
What You Need to Complete It:

✓ Preliminary site plan





Example Preliminary EV Site Plan







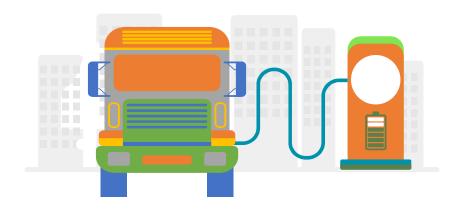
Step 1.4 Sample EnergIIZE Terms and Conditions

Drayage Fleet and Transit Set-Aside Funding Lane

Terms and Conditions – The Fine Print



Time Commitments



- Operate this equipment in California for a minimum of five (5) years from the date of commissioning.
- Keep written records of the equipment purchased for a minimum of three (3) years after final payment received.
- Complete the semi-annual usage survey and questionnaire for three years after the commissioning of my project.
- Retain all project reimbursement records for a minimum of three (3) years after the final payment has been received or after the agreement term, whichever is later, unless otherwise specified.

Terms and Conditions – The Fine Print



Equipment/Insurance Terms

- Carry Worker's Compensation Insurance for all its employees who will be engaged in the performance of this Agreement and must provide satisfactory evidence
- If Applicant is self-insured for worker's compensation, it hereby warrants such self-insurance is permissible under the laws of the State of California and must provide satisfactory evidence
- Equipment will be utilized for the charging or fueling of Class 2b – Class 8 commercial vehicles, operated and maintained as recommended by the manufacturer



Other Terms

- All projects receiving funds through an EnergIIZE incentive comply with the payment of prevailing wages;
- Failure to comply with the terms of this agreement may result in withholding of future payments or repayment of incentive funds received to EnergIIZE
- Must be acknowledged by Applicant in Step 1
- EnergIIZE Agreement (including Terms and Conditions) will need to be acknowledged in Step 1 and signed in Step 2





Step 1.5 Confirmation of Request for Service

Drayage Fleet and Transit Set-Aside Funding Lane

Confirmation of Request for Service from the local utility, notice that project site is being assessed for energy load capacity, or that applicant is coordinating with utility.

What's Inside the Document?

- ☐ May include copy of Request for New Service.
 - ☐ Steps to Request New Service.
 - ☐ Guidelines and Restrictions.
- ☐ May include proof of participation in available utility programs for makeready (not required).
 - ☐ Customer Agreement Form signed by site operator.

What You Need to Complete It:

- ✓ Copy of Request for New Service.
 - ✓ Contact your local utility company to confirm what is needed for new service.
 - ✓ Copy of email correspondence can satisfy this step.
 - ✓ Review local utility resources and guides.
 - ✓ Consult with a licensed electrician to determine whether your panel is appropriately rated for the increased load.





Step 1.6 Additional Supporting Documents

Drayage Fleet and Transit Set-Aside Funding Lane

Hydrogen / Mixed-Use Applicants

Appendix B, Critical Milestone 1: Proof of Site Control and Possessions Critical Milestone 1: The Applicant (for station address submitted with the application) must have control and possession of the site. This can come in the form of proof of an easement agreed to and signed by the property owner at which the hydrogen fueling station is to be constructed. Multiple types of easements may be accepted, please contact us with any questions.

The Applicant must provide to EnergIIZE staff proof of having met this Critical Milestone by submitting adequate documentation of site control and possession. Documentation of site control and possession may include, but is not limited to, an executed lease for the land on which the station will be constructed. EnergIIZE staff will determine whether the documentation submitted by the Applicant is sufficient to show that this Critical Milestone has been met. On a case-by-case basis, considerations can be made for accepting a letter of intent in lieu of a signed lease.

Transit Equity Criteria (If Applicable)

ICT Compliant and serving a DAC or LIC

- An Innovative Clean Transit (ICT) Program compliant Public Transit System serving a
 designated Disadvantaged Community (DAC) or Low-Income Community (LIC) and able
 to provide documentation of one of the following:
 - Address of the infrastructure to be built using EnergIIZE funds is located within a DAC or LIC census tract.
 - At least 50 percent of applicable routes or coverage areas are within DACs and/or LICs.
- A California Native American Tribe, California Tribal Organization, or Non-Governmental Organization serving Tribal entities and able to provide documentation of one of the following:

Tribal Status

- If the Applicant is a Federally Recognized Tribal Government listed under the list of Indian Entities Recognized by and Eligible to Receive Services from the United States Bureau of Indian Affairs, no documentation is required.
- If the Applicant is not a Federally Recognized Tribal Government, the Applicant's 501(c)(3) Determination Letter from the Internal Revenue Service (IRS).

Drayage Equity Criteria (If Applicable)

Small Business Status

A small business as recognized by the California State Legislative Code, Section 14837(d) meaning annual revenue less than \$15 million per year. Able to provide documentation of the Applicant's Small Business (SB) certification by the California Department of General Services, Procurement Division (DGS-PD), Office of Small Business and Disabled Veteran Business Enterprise Services (OSDS). Certification must be current.

Minority Business Status

A Certified Minority Business Enterprise as defined by California Public Contract
Code, Article 12; Woman-Owned Small Business; or a Veteran-Owned Small Business;
or a LGBT-Owned Small Business. Able to provide one of the following:

Drayage Equity Criteria (If Applicable), Continued

Tribal Status

- A California Native American Tribe, California Tribal Organization, or Non-Governmental Organization serving Tribal entities and able to provide documentation of one of the following:
 - If the Applicant is a Federally Recognized Tribal Government listed under the list of Indian Entities Recognized by and Eligible to Receive Services from the United States Bureau of Indian Affairs, no documentation is required.
 - If the Applicant is not a Federally Recognized Tribal Government, the Applicant's 501(c)(3) Determination Letter from the Internal Revenue Service (IRS).

Infrastructure Located In a DAC or LIC

- The site where the infrastructure for the intended HVIP voucher vehicle will be located is within a designated Disadvantaged Community (DAC) or Low-Income Community (LIC) and able to provide documentation of the following:
- Address of the infrastructure to be built using EnergIIZE funds that is located within a DAC or LIC census tract.

Responses to Qualitative Questions from Rubric

What's Inside the Document?

- ☐ Scoring criteria for application submittal.
- ☐ Three qualitative questions regarding:
 - ☐ Infrastructure utilization
 - ☐ Community support
 - ☐ Community benefits
- ☐ Scoring criteria for EV, Hydrogen, and Mixed-Use projects.

What You Need to Complete It:

- ✓ Answers to the qualitative questions listed in the rubric.
- ✓ Submission and display of all required application documents

COMMERCIAL VEHICLES

Rubric Screenshot

Drayage Fleet and Transit Set-Aside Rubric and Qualitative Questions

For the EnerglIZE Commercial Vehicles (Energy Infrastructure Incentives for Zero-Emission Commercial Vehicles) project's Drayage Fleet and Transit Set-Aside funding lanes, Applicants will be evaluated on items 1-6 below. Please monitor www.Energiize.org for opening and closing dates of funding window.

All **Hydrogen and Mixed Use** Applicants will be evaluated on items 7-9 as well. Applicants not requesting mixed use or hydrogen funding will not be evaluated on items 7-9.

All qualitative question responses may be combined into one Word document.

All applications must obtain a **minimum of 50 points** to be recommended for funding. All Projects must submit the required application documents. Funding will be awarded to Projects in ranked order until all available funds are exhausted. Conditional awards may be offered that are less than the requested amount. Tie scores will be broken as needed by random lottery.

Required Section



Criteria	Total Possible Points
 Submission of all required application documents required in Step 1. 	50
For All EnerglIZE Drayage Fleet and Transit Set-Aside Applicants:	

20

For all projects:

For the three qualitative questions below, please read through and address each bullet point listed underneath. You are encouraged to submit supporting materials and photos, which may be used to determine scoring.

4. Qualitative Question #1- In a Word document, please describe what measures/project elements are you incorporating to ensure effective and efficient management of the charging equipment? (500-word limit)

Successful responses may include:

- Explanation of the project's plan to maintain high infrastructure uptime (ex.: 24/7 service call center, preventative maintenance plans, remote monitoring systems).
- If applicable, project's plan to maximize infrastructure utilization over time (ex.: public access, business to business, shared access, CaaS).

Example - Qualitative Question #1



Qualitative Question #1 – Maximizing MD/HD Infrastructure Utilization- Total Max Score = 20 points

Rubric Screenshot

Primary Components	Criteria	Max Score
Description of how vehicle quantity, class and vocation match the proposed infrastructure site.		10

COMMERCIAL VEHICLES

Rubric Screenshot

Description of how infrastructure use will be maximized over time, including maintenance, remote monitoring, and service plans to avoid broken infrastructure.

- 10 points
- Project has well defined maintenance plan and provides specifics on how the project will maintain 97% uptime.
 AND
- Lists measurements that will be used to track operational success, including viable information on extended product warranties, engagement with certified EVITP technicians. AND
- Carefully details how utilization of the site will be maintained over time, with plans that address maintaining the high uptime standards in case of an outage.
- 7 points
 - Project has a good maintenance plan and provides information on how the project will maintain 97% uptime.
 AND
 - Lists measurements that will be used to track operational success including information on extended product warranties, engagement with certified EVITP technicians. AND
 - Describes how utilization of the site will be maintained overtime, with plans that address maintaining the high uptime standards in case of an outage.
- 5 points
 - Project has a limited maintenance plan that provides some information on how the project will maintain 97% uptime.
 AND
 - Partially lists measurements that will be used to track operational success.
 - AND
 - Might describe how utilization of the site will be maintained over time, with some plans that address maintaining high uptime standards in case of an outage.
- 3 points
 - Project has a vague maintenance plan that might provide some information on how the project will maintain 97% uptime.

AND

- Might provide a partial list of measurements that will be used to track operational success.
 AND
- Might describe how utilization of the site will be maintained over time, with weak plans that do not adequately address maintaining the high uptime standards in case of an outage.
- 1 Point



Hydrogen and Mixed Use Funding Applications – Scoring Rubric

Possible Points	Interpretation	Explanation for Points		
0	Not Responsive	Response does not include or fails to address the requirements being scored. The omission(s), flaw(s), or defect(s) are significant and unacceptable.		
1	Minimally Responsive	Response minimally addresses the requirements being scored. The omission(s), flaw(s), or defect(s) are significant and unacceptable.		
2	Somewhat Responsive	Response addresses the requirements being scored, but there are one or more omissions, flaws, or defects or the requirements are addressed in such a limited way that it results in a low degree of confidence in the proposed solution.		
3	Good	Response better than adequately addresses the requirements being scored. Any omission(s), flaw(s), or defect(s) are inconsequential and acceptable.		
4	Great	Response fully addresses the requirements being scored with a high degree of confidence in the Applicant's Response or proposed solution. No identified omission(s), flaw(s), or defect(s).		
5-6	Excellent	All requirements are addressed with the highest degree of confidence in the Applicant's Response or proposed solution. The Response exceeds the requirements in providing multiple enhancing features, a creative approach, or an exceptional solution.		

Rubric Screenshot

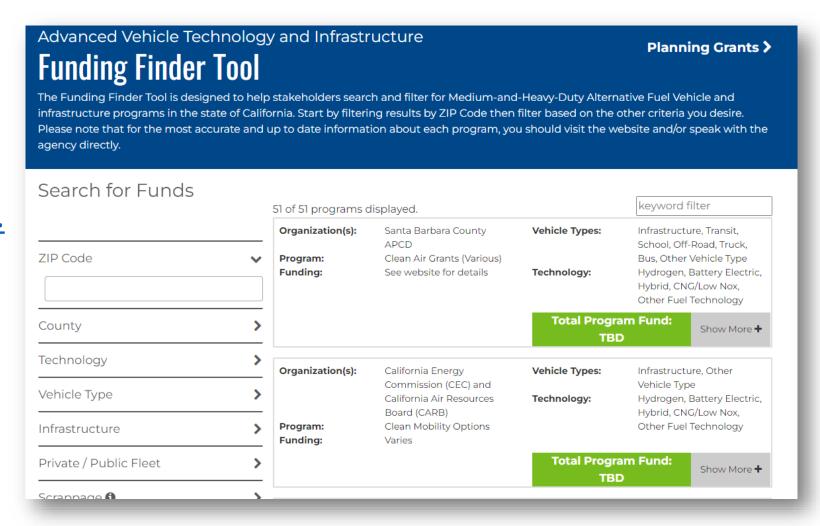


Criteria/Qualitative Question	Points	Weight	Weighted Average
Submission of all required Step 1 application			
documents	50	0.1	5
2. Location - infrastructure located within DAC	25	0.05	1.25
3. Location - infrastructure located in a LIC	25	0.05	1.25
4. Maximizing MD/HD Infrastructure Utilization	20	0.21	4.2
5. Community Buy-in and Support	20	0.21	4.2
6. Community Benefits	20	0.21	4.2
7. Hydrogen Refueling Station Design and			
Performance	46	0.07	3.22
8. Project Readiness	18	0.03	0.54
Qualifications of the Applicant/Applicant Team	48	0.07	3.36
Total	272	1	27.22

Weight Allocations

Drayage Fleet or Transit Set-Aside Doesn't Seem Like a Good Fit?

- CALSTART has a Funding Finder Tool to help.
- https://fundingfindertool. org





What Comes After Step 1?

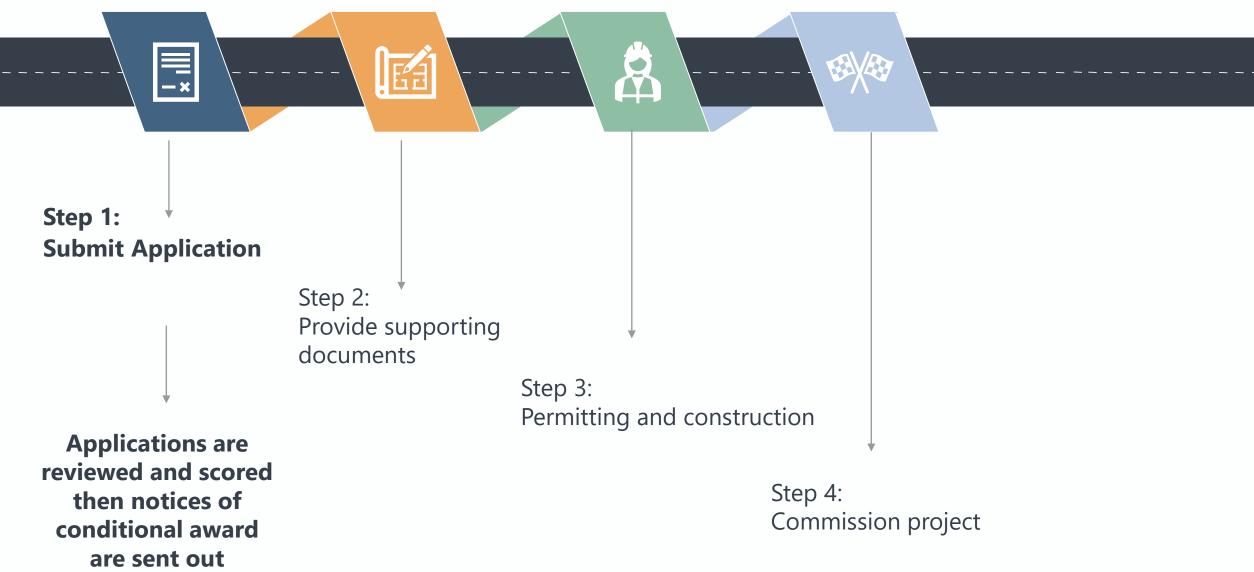
How Are Submissions Scored?

Submissions are scored and prioritized based on the criteria listed here

Note: CALSTART reserves a
48-hour grace period after
the application window
closes to ask clarifying
questions of applicants.
Unresponsiveness during
this period may result in
applications being
discarded.

- Submission of all required application forms.
- Location Prioritization will be given to proposed infrastructure which will be located within a Disadvantaged Community Census tract. Proposed infrastructure to be located in a Low-Income Community Census tract will also be given priority. See <u>Key Terms</u> for the definitions of Disadvantaged Community and Low-Income Community.
- Tribal Projects Prioritization will also be awarded to Tribal projects, which are defined as projects where the Applicant is a California Native American Tribe, California Tribal Organization, or Non-Governmental Organization serving Tribal entities.
- Benefit to the community Applicants will be scored based on their response to
 three qualitative questions in the application form. EnerglIZE staff will award projects
 which demonstrate buy-in and support for infrastructure projects from the
 community, incorporate workforce development opportunities for local residents,
 expand transit service for local residents, and/or offer no-cost charging or fuel to
 local residents.

EnergIIZE Planning Ahead





Frequently Asked Questions

You Might Have These Questions

Q: When do the Drayage Fleet and Transit Set-Aside open for applicants?

A: Applications will be accepted beginning at 9:00 a.m. Pacific Time July 27, 2023 and will close at 5:00 p.m. Pacific Time August 25, 2023. This funding lane is competitive.

Q: How much time do I have to gather documents?

A: Once funding applicants have been provided with their notice of conditional award after completion of Step 1, they will then have 60 calendar days to provide the information in Step 2. If meeting equity criteria, will have 90 days to provide the information.

Q: If I have questions before launch of the Drayage Fleet and Transit Set-Aside funding lanes, what is best way to get these questions answered?

A: Contact <u>infrastructure@CALSTART.org</u>.

Contact Us

- 877-ENR-GIZE 877-367-4493
- infrastructure@CALSTART.org
- www.Energiize.org
- 48 S. Chester Ave Pasadena, CA 91106