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Docket Number:	21-TRAN-04
Project Title:	Energy Infrastructure Incentives for Zero-Emission Commercial Vehicles (EnergIIZE Commercial Vehicles)
TN #:	251066
Document Title:	CALSTART Comments - EnergIZE Year 2 Hydrogen Application Process Overview Workshop Slides and Recording
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Submitter Role: Other Interested Person	
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Comment Received From: CALSTART Submitted On: 7/17/2023 Docket Number: 21-TRAN-04

EnergIIZE Year 2 Hydrogen Application Process Overview Workshop Slides and Recording

EnergIIZE Commercial Vehicles Project Year 2 Hydrogen application process overview workshop slide deck below from April 5, 2023 presentation. A recording of the workshop is viewable at the link below. https://www.youtube.com/watch?v=gwyHrlKbT0k

Additional submitted attachment is included below.

ENERGIALVEHICLES

EnergIIZE Workshop Hydrogen Funding Year 2 Application Process

April 5, 2023

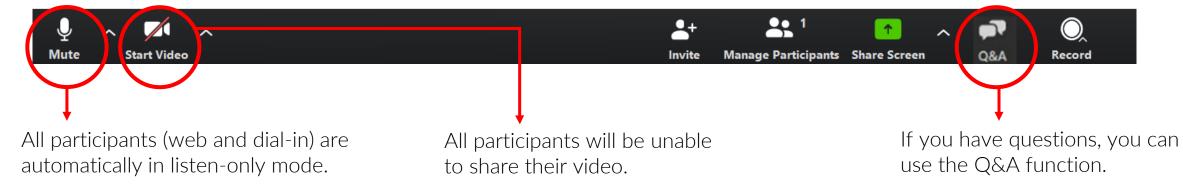
EnergIIZE Commercial Vehicles

Energy Infrastructure Incentives for Zero-Emission Commercial Vehicles Accelerating fueling infrastructure deployment for zero-emission trucks, buses and equipment



Zoom Logistics

Webinar URL: <u>https://calstart-</u> org.zoom.us/s/83697814060?pwd=dUM0OWpDZ3FKSkJra0F BQkVwd0JDQT09		Choose ONE of the audi	io conference options	Call Me	×
Webinar ID: 836 9781 4060		Phone Can	Computer Addio	Call We	
Passcode: 292877	If you dial-in from a phone,				
Mobile: +16694449171,,83697814060# US +16699006833,,83697814060# US (San Jose)	use the meeting ID and passcode from invite				
Dial by your location: US: +1 669 444 9171 or 877 853 5247 (Toll Free) or		Automatically join a	udio by computer when joining a me	eting	
888 788 0099 (Toll Free)					





Agenda





Walkthrough of EnergIIZE Hydrogen Funding Application Process

- 1. Submit EnergIIZE Application
- 2. Provide Supporting Documents
- 3. Permitting and Construction
- 4. Commission Project





COMMERCIAL VEHICLES

Overview

Hydrogen Funding Lane Opening April 27, 2023

Poll #1



Which of the following best describes your role (select all that apply)?

- A. Equipment Vendor
- B. Application Partner
- C. Installation Partner
- D. Fleet Vehicle Operator
- E. Site Owner
- F. Other



Poll #2



Have you previously applied to an EnergIIZE funding lane?

- A. Yes, to EV Fast Track in 2022
- B. Yes, to Fast Track 2023
- C. Yes, to Hydrogen 2022
- D. Yes, to EV Jump Start 2022
- E. Yes, to Public Charging 2022
- F. No

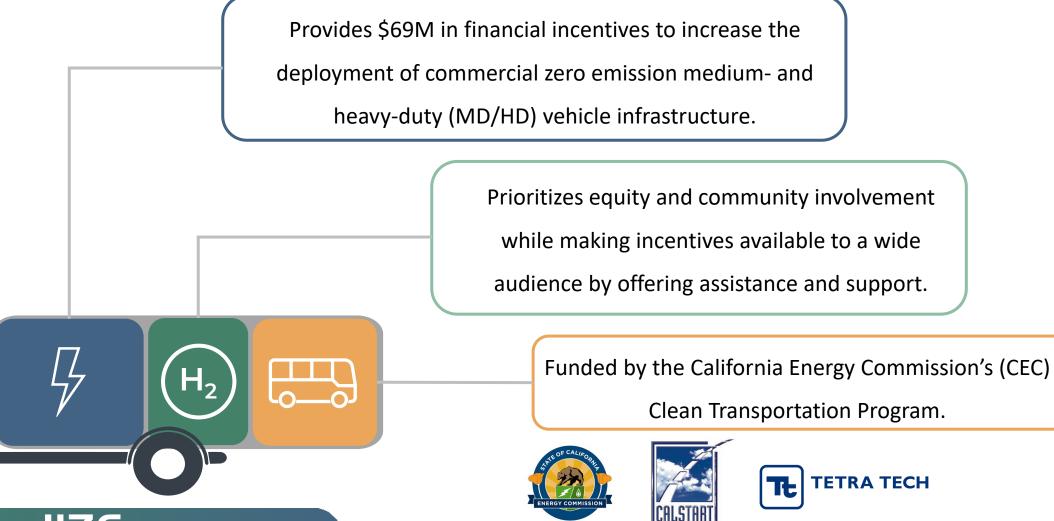


Have you applied to HVIP (Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project) funding?

- A. Yes
- B. No

Overview of EnergIIZE

Energy Infrastructure Incentives for Zero-Emission Commercial Vehicles





8

Hydrogen Funding Lane

Hydrogen Funding is one of four EnergIIZE Funding Lanes that has a specialized focus on providing funding opportunities to hydrogen infrastructure projects. The application process is competitive, and applications are prioritized by project readiness.

When can I apply?

• Funding window: Opens April 27, 2023 at 9am Pacific Time (PT), closes May 12, 2023 at 5pm PT.

What is covered?

- \$3,000,000 of eligible costs.
- 50% of Eligible Equipment and Software Costs Incurred (see Section 6 of <u>Implementation Manual</u>).
- Applicants who meet one or more of the Jump Start criteria are also eligible to receive incentives covering 75% of equipment, but with a \$4,000,000 project cap.

What projects are eligible?

- Project must be for hydrogen fuel cell MD/HD infrastructure only.
- Refueling stations capable of dispensing 350 or 700 bar and be certified to ASME, ASTM, and NFPA standards.
- For project and equipment eligibility see Implementation Manual sections 6.6, 7.1, and 7.3.

I need more help!

• For questions or to request technical assistance, please contact <u>infrastructure@CALSTART.org</u>.



COMMERCIAL VEHICLES

Step 1: Submit Application

Hydrogen Funding Lane

Hydrogen Funding: Application Checklist



Online EnergIIZE Application for Hydrogen Funding (Incentive Processing Center, IPC)



Proof of Site Ownership, Site Verification Form, or acceptable alternate documentation (see Implementation Manual)



Preliminary Site Plans



- Acknowledge Sample EnergIIZE Terms and Conditions
- Proof of cost share



Answers to qualitative questions (if seeking more than \$150,000 in incentives).



Hydrogen Funding: Application Checklist (Continued)



Confirmation of Request for Service from the local utility, notice that project site is being assessed for energy load capacity, or that applicant is coordinating with utility.



Proof of completion of Critical Milestone 1 (see Appendix B – Hydrogen Fueling Station Critical Milestones in Implementation Manual)



Jump Start Certification Form (if applicable)



Reminder: Application Eligibility

- One site per application and one application per participant (participants tracked by recipient TIN).
- Repeat Applicants: Participants previously awarded EnergIIZE funding in any lane must show proof of Site Commissioning to be eligible for another award.
- Recipient: Incurred Costs must match the Recipient TIN on invoiced eligible costs
- Many H2 Readiness Project Site questions in the IPC will not be used for scoring
- Applicant must be in good standing with the SOS (if required to register)



Application Sandbox

- The EnergIIZE application process includes a sandbox testing environment
- The goal of the application sandbox is to create transparency, foster user-friendliness, and give all applicants an opportunity to interact with our Incentive Processing Center before applying
- NOTE : The application sandbox will not save or store any data. The application fields will not be stored and will not auto-populate when the lane opening occurs. The sandbox is only intended to familiarize participants with the Incentive Processing Center (IPC).



Step 1: Submit Application

Infrastructure Processing Center (IPC)

What's on the IPC?

- Application Form Fields to indicate if you are a:
 - fleet applying on behalf of your organization, or
 - an Application Partner applying on behalf of a fleet, or
- Site Equipment Manifest
- All subsequent documents listed will be uploaded to the IPC

What You Need to Complete It:

- ✓ Contact Phone and Email of Recipient, Primary Application Contact, and Job Site Contact
- Primary Contact Phone and Email of Project Partner (Previously Approved or Preferred Vendor)
- ✓ Address of Infrastructure Project
- ✓ Make, Size (kg), and Anticipated Quantity of Eligible Equipment Nozzles to be Installed
- ✓ Project detail for intended service category, vehicle type and class



Step 1: Submit Application

Proof of Cost Share – Online Form and Supporting Documents

What Information Needs to be Provided?

- Disclosure of all public funding sources awarded.
- Demonstrated proof-of-cost coverage for any non-incentivized project costs.
- The sum of make-ready funding, selfcontributions, other external funding sources, and potential EnergIIZE incentive funds.

What You Need to Complete It:

- ✓ Notices of proposed award.
- ✓ Notice of grant award.
- ✓ Other official documentation indicating an award of funding.
- Note: EnergIIZE funding cannot be stacked with other active California Energy Commission funding programs. But you can stack with other programs!



Create User Account

EnergIIZE	
💄 First Name	
💄 Last Name	
💌 Email	
Sign Up	
Already have an account?	

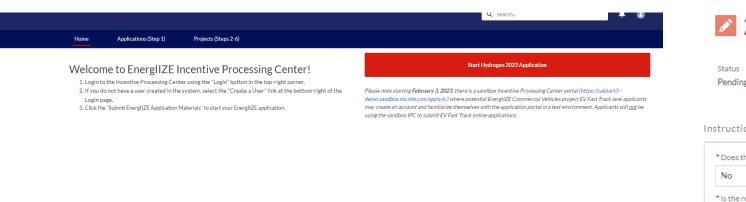


E 5 7 ↑ ↓ = Sandbox: Welcome to EnerglIZE Incentive Processing Center - Message (Plain Text)													
File Message Help									- 1				
⊠lgnore ∭ — ∧Junk ~ Delete Archive Delete	Reply Reply Forward To Meeting	Share to Team	nlink Billing → To Manager Email ✓ Done & Delete 梦 Create New Quick Steps			Assign Mark Catego Policy - Unread - Tags	orize Follow Up ~	 ✓ Find ✓ Related ~ ↓ Select ~ Editing 	Read Immersive Aloud Reader	Translate	Q Zoom Zoom	Send to OneNote OneNote	Reply Meetin FindT
President Contract Sector Sec	 We could not verify the identity of the sender. Click here to learn more. The actual sender of this message is different than the normal sender. Click here to learn more. 												
Hi Tesi, Welcome to EnergIIZE Incentive Processing Center! To get started with the IPC, go to https://calstart3demo.sandbox.my.site.com/apply/login? c=ECKEPOWCFn3NWYv lynAYGHf7I.ju2DsBd5392vlOUJ7CMpMgM02Dy0.TG5wwaw2T32mkqAB83d LH NaCt2Sm7RRSVYUXhp59hCjS3tWaEbjqFmuj60KqV8daAtv7E86U6ZuAP_xtLFQjEKE9VIT6il8KI1KKfhPyeqpR1HpeecKoRSbm8tk0Cr77yHuKGLAO7RXVQ5 Username: tbravo@calstart.org Thanks,													
EnerglIZE Team													

Incentive Processing Center Screenshot



Incentive Processing Center Screenshot



	Application	
6	App-000182	

Status	Total Project Cost
Pending Submittal	\$750,000.00

Instructions H2 Readiness Questions Basic Details Recipient Project Partner Project Site

* Does the project site have any open AHJ violations? Found using link in help text. 🕕	
No	÷
 Is the recipient TIN required to register with the State of California (SOS)? 	
Yes	* *
 Is the recipient TIN in good standing with the State of California? 	
No	÷
* Does the project require CEQA Analysis?	
No	÷
 Is the project zoned to accept H2 Fueling? 	
Yes	÷
* Does the project plan meet all relevant regulatory code?	
Yes	÷
* Has the project hired a Fire Protection Engineer?	
No	



COMMERCIAL VEHICLES

Q&A

Step 1: Other Application Documents

Hydrogen Funding Lane

Step 1: Submit Application

Site Verification Form

What's Inside the Document?

Fields for EnergIIZE applicant

□ Fields for Property Owner

What You Need to Complete It:

- ✓ If applicant does <u>not</u> own the property complete Site Verification Form:
 - ✓ Organization Name.
 - ✓ Applicant ID.
 - ✓ Installation Site Address.
 - ✓ Signatures verifying the installation work is authorized by the Property Owner and the EnergIIZE applicant.
- \checkmark If applicant owns the property:
 - ✓ Provide evidence of this (e.g. Deed).
- ✓ Note: If new or upgraded equipment is provided by the utility, then proof of easement may be required.



Appendix D – EnergIIZE Site Verification Form

Site Verification Form

This form establishes that the installation work is authorized by the owner of the real property (Property Owner). The purpose of this form is to establish that the program applicant or participant is able and authorized to make alterations and/or improvements to necessary for infrastructure to be constructed and commissioned. Please contact us if you are unable to obtain the proper signature(s) for this Site Verification Form, for any reason.

Please note: This form is required by all Applicants. Where Applicants are the Property Owners, they must attach proof ownership in attachment to this form. Applicants who are not the Property Owners may provide additional documentation in attachment to this form in lieu of Property Owner signature only as outlined in Section 8.1 Step 1: Submit Application.

EnergIIZE Applicant. Please complete as fo	ollows:	
Organization Name:	Enter Applicant/Org. Name	
Installation Site Address:	Enter Address	
City: Enter City State: Enter State Zip Code:Enter Zip Code		
Applicant hereby represents and warrants to EnergIIZE Staff: (i) that all the foregoing information is true and correct; and (ii) that the undersigned has been duly authorized by Applicant to execute and submit this Site Verification Form. Applicant acknowledges and agree that EnergIIZE staff is relying on Applicant's foregoing certifications in reviewing and approving of Applicant's application.		
Signature of Authorized Applicant or		
Representative of Applicant:		
Print Name: Print Name	Title: Click or tap here to enter text.	
Date:	Click or tap to enter a date.	

PROPERTY OWNER. Please complete as follows:

Provide the name of the company, city, trust, organization or individual that owns the property where the project site will be located ("Owner") Print Name

Property Owner Name:

The undersigned, on behalf of Click or tap here to enter text. ("Owner"), hereby represents and warrants to Energlize staff

(i) that Owner is the property Owner located at Click or tap here to enter text. ("Property") where infrastructure will be installed; (ii) that Owner has consented to EnergIIZE Applicant's/participant's installation of certain EV charging station equipment and/or hydrogen fuel cell refueling equipment at the property; and (iii) that the undersigned has been duly authorized to execute and submit this Site Verification Form to EnergIIZE staff. Owner acknowledges and agrees that EnergIIZE staff is relying on Owner's foregoing certifications in reviewing and approving of Applicant's application.

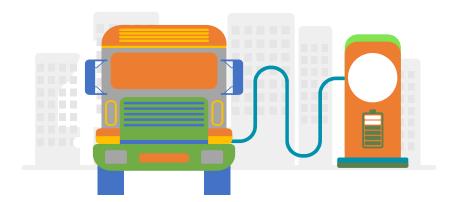
Signature of Property Owner or

Site Verification Form

Step 1: Submit Application *Terms and Conditions – The Fine Print*



Time Commitments



- Operate this equipment in California for a minimum of five (5) years from the date of commissioning.
- Keep written records of the equipment purchased for a minimum of three (3) years after final payment received.
- Complete the semi-annual usage survey and questionnaire for three years after the commissioning of my project.
- Retain all project reimbursement records for a minimum of three (3) years after the final payment has been received or after the agreement term, whichever is later, unless otherwise specified.



Step 1: Submit Application *Terms and Conditions – The Fine Print*

Equipment/Insurance Terms

- Carry Worker's Compensation Insurance for all its employees who will be engaged in the performance of this Agreement and must provide satisfactory evidence
- If Applicant is self-insured for worker's compensation, it hereby warrants such self-insurance is permissible under the laws of the State of California and must provide satisfactory evidence
- Equipment will be utilized for the charging or fueling of Class 2b – Class 8 commercial vehicles, operated and maintained as recommended by the manufacturer



Other Terms

- All projects receiving funds through an EnergIIZE incentive comply with the payment of prevailing wages;
- Failure to comply with the terms of this agreement may result in withholding of future payments or repayment of incentive funds received to EnergIIZE
- Must be acknowledged by Applicant in Step 1
- EnergIIZE Agreement (including Terms and Conditions) will need to be acknowledged in Step 1 and signed in Step 2



Step 1: Submit Application

Jump Start Certification Form

What's Inside the Document?

□ Eligible Jump Start Categories.

Methods for self-certification.

What You Need to Complete It:

- ✓ Applicable documentation based on Eligible Category Selected
- \checkmark Must meet at least one of the criteria
- ✓ In some cases, a narrative and/or follow up for more information may be required



Jump Start Certification Form

Appendix G – Jump Start Certification Form

Applicants must demonstrate their status as an equity Applicant if they are applying for additional incentives. Where applicable, use one of the approved methods of self-certification listed.

Check the box next to the applicable category(ies) and attach the requested documentation. If the category selected has multiple options for documentation, please check the box of the option for which you will be providing documentation. Disadvantaged Communities (DAC) and Low-Income Communities (LIC) are defined within Key Terms. Technical assistance is available to Applicants who need support in putting together the required documentation.

I certify that the Commercial Fleet (or Applicant Team for funding lanes other than Jump Start) meet one of the following criteria:

- A small business as recognized by the California State Legislative Code, Section 14837(d) meaning annual revenue less than \$15 million per year. Attached is documentation of the Applicant's Small Business (SB) certification by the California Department of General Services, Procurement Division (DGS-PD), Office of Small Business and Disabled Veteran Business Enterprise Services (OSDS). Certification must be current.
- A Certified Minority Business Enterprise as defined by California Public Contract Code, Article 12; Woman-Owned Small Business; or a Veteran-Owned Small Business; or a LGBT-Owned Small Business. Attached is documentation of one of the following:
 - Documentation of Small Business (SB) or Disabled Veteran Business Enterprise (DVBE) certification by the California Department of General Services, Procurement Division (DGS-PD), Office of Small Business and Disabled Veteran Business Enterprise Services (OSDS). Certification must be current.
 - Documentation of certification as a Disadvantaged Business Enterprise (DBE) from CALTRANS, the US Department of Transportation, or another DBE Certifying Agency. Certification must be current.



Step 1: Submit Application

Responses to Qualitative Questions from Rubric

What's Inside the Document?

- Scoring criteria for application submittal.
- □ Three qualitative questions.
- Scoring criteria for Hydrogen projects only.

What You Need to Complete It:

 ✓ Answers to the qualitative questions listed in the rubric (only applicable for applicants seeking more than \$150,000 incentives for competitive funding lanes).



Rubric Screenshot

For the EnergIIZE Commercial Vehicles (Energy Infrastructure Incentives for Zero- Emission Commercial Vehicles) Project's competitive funding lanes (EV Jump Start, Hydrogen, and EV Public Charging), Applicants will be evaluated on items 1-3 below.

For applicants seeking more than \$150,000 in incentives for competitive lanes, Applicants will be evaluated on items 1-6 below upon the close of the application windows. Please monitor www.Energiize.org for opening and closing dates of each funding lane.

All Hydrogen applicants will be evaluated on items 7-9 as well. Applicants participating during funding lanes other than Hydrogen will not be evaluated on items 7-9.

All gualitative guestion responses may be combined into one Word document.

Applicants required to register with the State of California that are not in good standing according to The California Business Search provided by the California Secretary of State²¹ will be disqualified.

All applications must obtain a minimum of 50 points to be recommended for funding. All Projects must submit the required application documents. For competitive lanes, funding will be awarded to Projects in ranked order until all available funds in each wave are exhausted. Conditional awards may be offered that are less than the requested amount. Tie scores will be broken as needed by random lottery.

Required Section

Criteria	Total Possible Points
1. Submission of all required application documents required in Step 1.	50
 For All Lanes: EnerglIZE Application Form Proof of cost share Proof of Site Ownership, Site Verification Form, or acceptable alternate documentation (see Section 8.1). Acknowledge Sample EnerglIZE Terms and Conditions Answers to qualitative questions (if seeking more than \$150,000 in incentives in competitive lanes) Confirmation of Request for Service from the local utility, notice that project site is being assessed for energy load capacity, or that applicant is coordinating with utility. 	5

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For large projects, \$150.000 and greater:	
For the three qualitative questions below, please read through and address each bullet point listed underneath. You are encouraged to submit supporting materials and photos, which may be used to determine scoring.	20
4. Qualitative Question #1- In a Word document, please note (500-word limit) If throughput is equal to the flow of vehicles at the project site, what is the estimated throughput of vehicles at this project site? Restated, how many vehicles do you plan to service per day? How was this estimated? Explain how the project site will maximize the infrastructure utilization over time (i.e., maintenance plans to maintain high infrastructure uptime)?	
 Qualitative Question #2- In a Word document, please demonstrate local community buy-in and support. (500-word limit) What steps have been taken to achieve community engagement? Describe the process for receiving community support and buy-in. Please provide examples of community outreach and engagement activities that you led or participated in. How was feedback collected and incorporated? Please note any letters of support that you have received for the proposed Project from community organizations representing residents in the area where the Project is proposed. Letters of support from appointed or elected officials are allowed, but letters from community-based organizations (e.g. neighborhood associations, environmental justice groups, faith-based organizations, Parent Teacher Associations, etc.) will be given greater weight in scoring. Describe any members of the Applicant Team (refer to Key Terms) who are also member of a community group, Tribal government, or other entity that already represents local residents. 	20



- 6. Qualitative Question #3- In a Word document, please describe any additional community benefits that go above and beyond the project's scope that the Applicant will commit to providing in conjunction with this Project. Applicants are encouraged to think creatively and be responsive to locally-identified needs in the community where the proposed Project will be located. (500-word limit)
 - Describe community benefits of the Applicant's MDHD Infrastructure project. (Examples of these benefits could be paid workforce development opportunities for local residents, expanded transit service for local residents, and/or offering no-cost light duty EV charging for local residents.)
 - What is the duration of any proposed benefits and how they might be measured?
 - How will the Applicant demonstrate these benefits being incorporated into the Project. (If the proposed community benefits include partnerships with a local partner i.e. community college, nonprofit, etc., please include a letter of support for the proposed Project from that organization confirming their participation and level of involvement if awarded.)

TOTAL POSSIBLE POINTS FOR QUALITATIVE SECTION

Rubric Screenshot

60

20

For Hydrogen projects only:

- Hydrogen Refueling Station Design and Performance (6 points each) Applications will be evaluated on the degree to which they meet the following
 criteria. Please describe responses in a Word document as needed. Responses
 should be as concise as possible but address all of the following:
 - The Applicant justifies the appropriateness of the fueling capacity and number of fueling dispensers at the location.
 - The Applicant demonstrates that the proposed station location sites will have sufficient space for all vehicles using the station including fuel delivery vehicles, pedestrians, and equipment.
 - The nozzles selected for the proposed stations are designed to minimize the frequency of freeze-lock.
 - The Operation and Maintenance Plan presents credible plans and methods to optimize station "up-time."
 - The Applicant provides a credible plan for staying current with industry standards and maintaining optimal hydrogen refueling station performance over the life of each station.
 - The Applicant's project includes station(s) that will have purpose-built equipment to optimally serve commercial fuel cell vehicle fleets or fuel cell transit buses.
 - The project plan meets all required regulatory codes, standards, and laws and does not propose any Alternate Means and Methods (10 points for this item. Question will be scored as binary – 10 points will only be given to projects which meet all codes).

Rubric Screenshot



46

Qualitative Questions – Scoring Rubric

Qualitative Question #1 – Maximizing MD/HD Infrastructure Utilization- Total Max Score = 20 points

Criteria Effective Primary Components Max Purpose (bullet points) Weighting Score 10 50% 10 - Project has a clearly Description of how EnergIIZE intends to established MD/HD nature of MD/HD ZEVs will be fund MD/HD vehicles being served by serviced by proposed infrastructure; please infrastructure. infrastructure. briefly describe how 0 - Project has NOT clearly your project meets established MD/HD nature of that criteria. vehicles being served by infrastructure. Description of how EnergIIZE intends to 10 - Project has well defined 10 50% maintenance plan, extended infrastructure use will fund highly utilized product warrantees, and engages be maximized over infrastructure and with contractors who will focus on time, including seeks to avoid quality work performed. maintenance and infrastructure that 5 – Project does not adequately will be out of service plans to avoid describe maintenance plans broken infrastructure. commission before and/or little description of quality the end of the of work to be performed. product's life. • 0 – Maintenance plans are absent and there is little to no mention of quality and longevity in project description.

Rubric Screenshot



Rubric Screenshot

Н	lydrogen Funding Lane Only – Scoring Rubric							
ŀ								
	Possible Points	Interpretation	Explanation for Points					
	0	Not Responsive	Response does not include or fails to address the requirements being scored. The omission(s), flaw(s), or defect(s) are significant and unacceptable.					
	1	Minimally Responsive	Response minimally addresses the requirements being scored. The omission(s), flaw(s), or defect(s) are significant and unacceptable.					
	2	Somewhat Responsive	Response addresses the requirements being scored, but there are one or more omissions, flaws, or defects or the requirements are addressed in such a limited way that it results in a low degree of confidence in the proposed solution.					
	3	Good	Response better than adequately addresses the requirements being scored. Any omission(s), flaw(s), or defect(s) are inconsequential and acceptable.					
	4 Great		Response fully addresses the requirements being scored with a high degree of confidence in the Applicant's Response or proposed solution. No identified omission(s), flaw(s), or defect(s).					
	5-6	Excellent	All requirements are addressed with the highest degree of confidence in the Applicant's Response or proposed solution. The Response exceeds the requirements in providing multiple enhancing features, a creative approach, or an exceptional solution.					



Step 1: Submit Application

Confirmation of Request for Service from the local utility, notice that project site is being assessed for energy load capacity, or that applicant is coordinating with utility.

What's Inside the Document?

May include copy of Request for New Service.

- □ Steps to Request New Service.
- Guidelines and Restrictions.
- May include proof of participation in available utility programs for makeready (not required).
 - Customer Agreement Form signed by site operator.

What You Need to Complete It:

- ✓ Copy of Request for New Service.
 - Contact your local utility company to confirm what is needed for new service.
 - ✓ Copy of email correspondence can satisfy this step.
 - ✓ Review local utility resources and guides.
 - ✓ Consult with a licensed electrician to determine whether your panel is appropriately rated for the increased load.



Step 1: Submit Application

Proof of Completion of Critical Milestone 1 (Proof of Control of Site)

What's Inside the Document?

Proof of an easement agreed to and signed by the property owner at which the hydrogen fueling station is to be constructed.

What You Need to Complete It:

- ✓ Documentation of site control and possession. Example:
 - ✓ Executed lease for the land on which the station will be constructed.



Appendix B – Hydrogen Fueling Station Critical Milestones

Should an Applicant pursuing incentives be deemed eligible for participation in EnergIIZE, they must submit proof of having completed the following Critical Milestones. EnergIIZE incentives will not be awarded for a hydrogen fueling station unless the Applicant meets all four Critical Milestones outlined below.

Critical Milestone 1: The Applicant (for station address submitted with the application) must have control and possession of the site. This can come in the form of proof of an easement agreed to and signed by the property owner at which the hydrogen fueling station is to be constructed. Multiple types of easements may be accepted, please contact us with any questions.

The Applicant must provide to EnergIIZE staff proof of having met this Critical Milestone by submitting adequate documentation of site control and possession. Documentation of site control and possession may include, but is not limited to, an executed lease for the land on which the station will be constructed. EnergIIZE staff will determine whether the documentation submitted by the Applicant is sufficient to show that this Critical Milestone has been met. On a case-by-case basis, considerations can be made for accepting a letter of intent in lieu of a signed lease.

Critical Milestone 1 Description (Proof of Control of Site)

Step 1: Submit Application

Proof of Ownership or Purchase Orders for MD/HD ZEV(s)

What's Inside the Document?

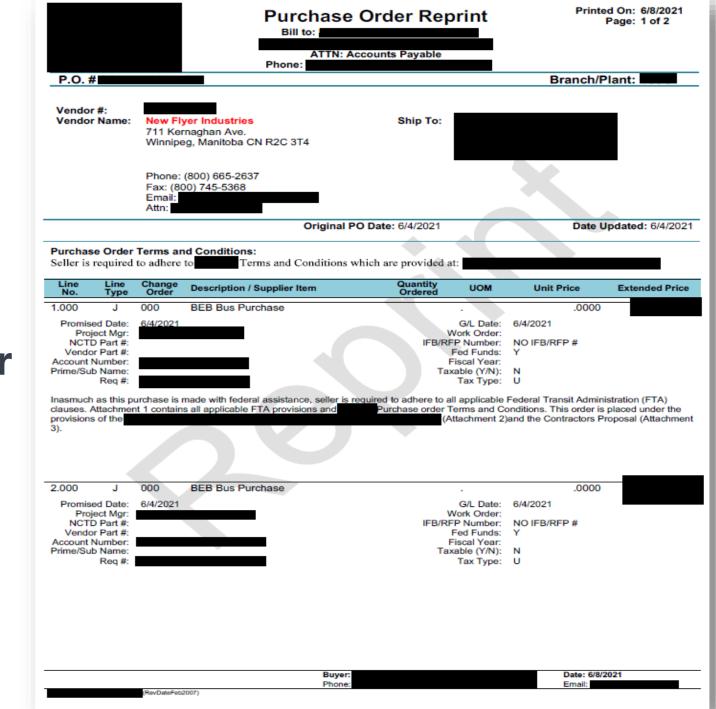
- Purchase Order Date
- Purchase Order Number

What You Need to Complete It:

- ✓ Applicants must provide proof of ownership or a purchase order (PO).
- ✓ CaaS vendors must provide proof of ownership or a PO for associated fleets.



Example Proof of ZEV Ownership or Vehicle Purchase Order



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Example Equipment Purchase Order

1 17 Infrastructure inside freezer facility install 400 amp breaker then route from switchgear, to A00 amp breaker panel on freezer wall, install 30 amp disconnects at each 400 cm? 17 (4014). DC Voltage plugs supplied and installed at doors and continues packs for trailer legs included. Route 480 vol 1400 amp breaker to parking to in ground by sewcuting/franching or line borrs form pallet jack area in parking spaces 565, 560, 577, 571, 572 Route 480 vol 1400 amp breaker to parking to its more from pallet jack area in parking to 159 lite pole. Nam sufficient conclust for on APU unit. Auxiliary Power Units 480 vol to 45 volt DC power Auxiliary Power Units (APU's) for a ground Pads Cordlese pads 122 linch x 24" inset on concrete Labor parking to to tax. Disposit check # Creater Memorial 22 CORE vouchers Customer approver Labor parts and pads for the service sign off.						
1 17 Infrastructure inside freezor facility Install 400 amp breaker then route from switchger, to 400 amp breaker panel on freezer wall, install 30 amp disconnects at each door (17 total). DC Voltage plugs supplied and installed at doors and cordises pads for trailer legs included. 2 9 Infrastructure outside facility in parking lot perking spaces 565, 560, 507, 568, 569, 570, 571, 572 Route 480 volt 400 amp bucket to parking lot in ground building south comer to bollarded transformers at parking kit (559) lite pole. Run sufficient conduit for future additional sets gaces. Install industry Standard Assure final festing and provide in service sign off. 3 1 Infrastructure maintenance Route 480 volt to 5 volt DC power Auxiliary Power Units 480 volt to 45 volt DC power Auxiliary Power Units 5 Route 480 volt to 450 volt DC power Auxiliary Power Units 480 volt to 45 vo						
2 9 Infrastructure outside facility 400 amp broaker panel on freezer will (18 install 30 amp disconnects at each door (17 install). DC Voltage plugs supplied and installed at doors and cordless pads for trailer legs included. 2 9 Infrastructure outside facility in parking lot parking spaces 565, 560, 507, 565, 568, 570, 571, 572 Route 480 volt 400 amp bucket to parking lot in ground by sewcuting/trenching or line bors from pallet jack area in building south comer to bollarded transformers at groups and pads for 9 DC low voltage parking spaces. Supply and install industry Standard Assure final testing and provide in service sign off. 3 1 Infrastructure maintenance Route 480 volt power to maintenance dock area for one APU unit 4 27 Auxilary Power Units 480 volt to 45 volt DC power Auxilary Power Units (APU'a) 5 27 In ground Pads Cordless pads 1/2 inch x 24° inset on concrete Labor portion Valerial portion subject to tax Deposit check. # Credit Memo#122 CORE vouchers Deposit check. # Credit Memo#122 CORE vouchers	lem#	Units	Item	Description	Unit Price	Total Amount
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Labor portion Material portion subject to tax Deposit check # Credit Memo#122 CORE vouchers Customer approv	4	27	Auxilary Power Units	480 volt to 45 volt DC power Auxiliary Power Units (APU's)		
Material portion subject to tax Deposit check # Credit Memo#122 CORE vouchers Customer approv	5	27	In ground Pads	Cordless pads 1/2 inch x 24" inset on concrete		
Deposit check # Credit Memo#122 CORE vouchers Customer approv		1		Labor portion	2	
Credit Memo#122 CORE vouchers Customer approv				Material portion subject to tax		
CORE vouchers Customer approv					6	
Tax on Materials				Customer approv		
				Tax on Materials		

Example Equipment Purchase Order

					roice roice Date:	Invoice Page: 1
Bill To:				Ship To:		
Due Date Terms	1/12/2021 Net 20 Days	-		Customer I P.O. Numb P.O. Date Our Order SalesPerso	er No.	
Item/Descript	ion harger (\$3000 C/	Unit	Labor/Parts	Quantity	Unit Price	Total Price
Charges E						
Charger E/ Installation Subtotal Tax Paid Total Less CORI Total						

Step 1: Submit Application

Preliminary Site Plan

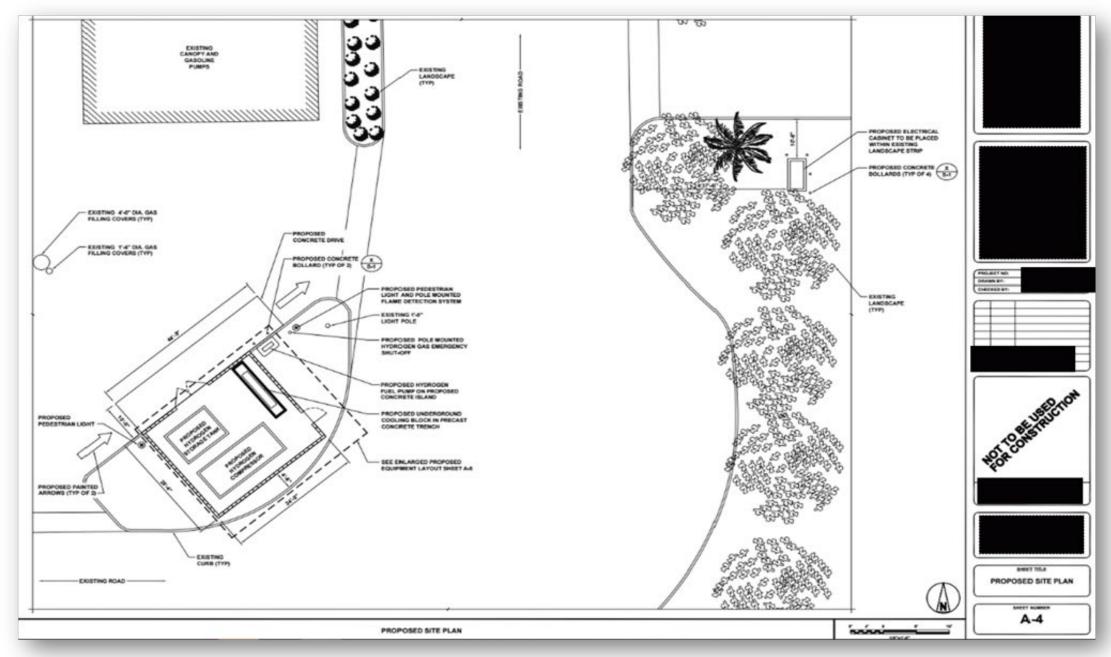
What's Inside the Document?

- □ Address of Infrastructure Site.
- Diagram in Site Plan of Charging Infrastructure.

What You Need to Complete It:

✓ Preliminary site plan







Example Preliminary Site Plan

EnergIIZE Doesn't Seem Like a Good Fit?

- CALSTART has a Funding Finder Tool to help.
- <u>https://fundingfindertool.</u> org

Advanced Vehicle Technology and Infrastructure

Funding Finder Tool

Planning Grants >

The Funding Finder Tool is designed to help stakeholders search and filter for Medium-and-Heavy-Duty Alternative Fuel Vehicle and infrastructure programs in the state of California. Start by filtering results by ZIP Code then filter based on the other criteria you desire. Please note that for the most accurate and up to date information about each program, you should visit the website and/or speak with the agency directly.

Search for Funds

		51 of 51 programs o	lisplayed.		keyword f	filter
		Organization(s): Santa Barbara County APCD		Vehicle Types:	Infrastructure, Transit, School, Off-Road, Truck,	
ZIP Code 🗸		Program: Funding:	Clean Air Grants (Various) See website for details	Technology:	Bus, Other Vehicle Type Hydrogen, Battery Electric, Hybrid, CNG/Low Nox, Other Fuel Technology	
County	>			Total Program TBD		Show More 🕇
Technology	>	Organization(s):	California Energy	Vehicle Types:	Infrastructi	
Vehicle Type	>		Commission (CEC) and California Air Resources Board (CARB)	Technology:		e Battery Electric, G/Low Nox,
Infrastructure		Program: Funding:	Clean Mobility Options Varies			Technology
Private / Public Fleet	>			Total Program TBD		Show More 🕇
Scrappage B	5					



Hydrogen Funding: Application Checklist



Online EnergIIZE Application for Hydrogen Funding (Incentive Processing Center, IPC)



Proof of Site Ownership, Site Verification Form, or acceptable alternate documentation (see Implementation Manual)



Preliminary Site Plans



- Acknowledge Sample EnergIIZE Terms and Conditions
- Proof of cost share



Answers to qualitative questions (if seeking more than \$150,000 in incentives).



Hydrogen Funding: Application Checklist (Continued)



Confirmation of Request for Service from the local utility, notice that project site is being assessed for energy load capacity, or that applicant is coordinating with utility.



Proof of completion of Critical Milestone 1 (see Appendix B – Hydrogen Fueling Station Critical Milestones in Implementation Manual)



Jump Start Certification Form (if applicable)



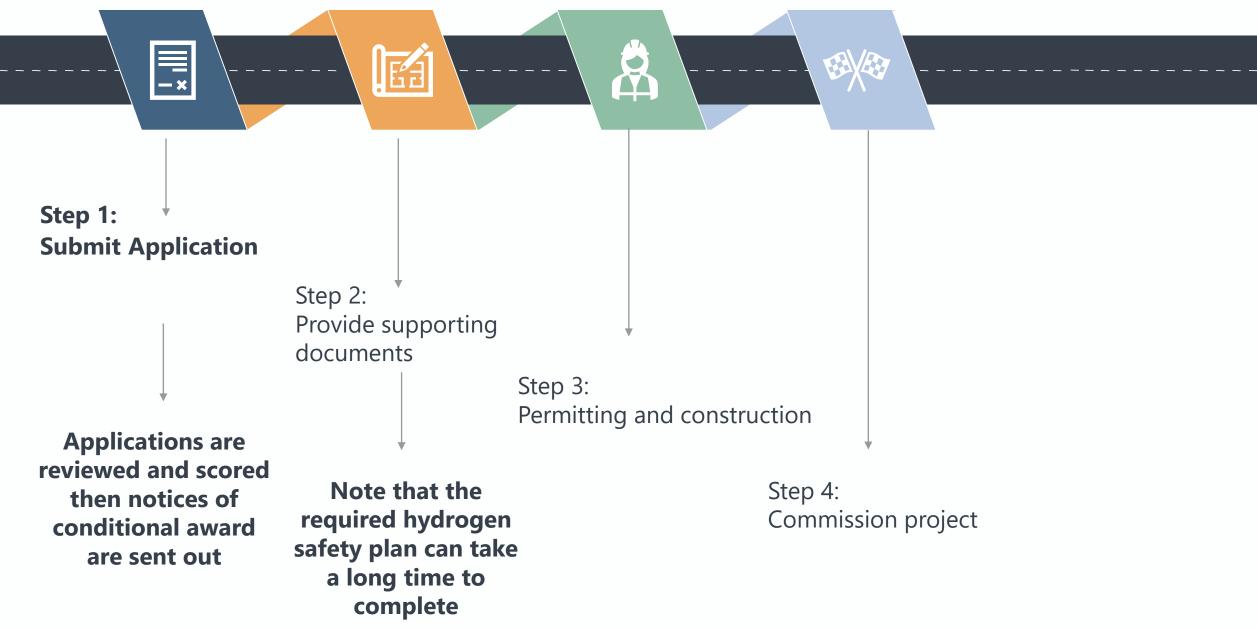
COMMERCIAL VEHICLES

Q&A

COMMERCIAL VEHICLES

What Comes After Step 1?

EnergIIZE Planning Ahead



Sample Hydrogen Safety Plan

HYDROGEN Safety Panel

> Example Safety Plan for Hydrogen and Fuel Cell Projects

September 2020 PNNL-30457 **COMMERCIAL VEHICLES**

Frequently Asked Questions

You Might Have These Questions

Q: When does the Hydrogen Funding lane year 2 open for applicants?

A: Applications will be accepted beginning at 9:00 a.m. Pacific Time April 27, 2023 and will close at 5:00 p.m. Pacific Time May 12, 2023. This funding lane is competitive.

Q: How much time do I have to gather documents?

A: Once Hydrogen funding applicants have been provided with their notice of conditional award after completion of Step 1, they will then have 60 calendar days to provide the information in Step 2.

Q: If I have questions before launch of Hydrogen funding lane year 2, what is best way to get these questions answered?

A: Contact infrastructure@CALSTART.org.



COMMERCIAL VEHICLES

Q&A

Poll #3



How helpful was this workshop (on a scale of 1-5)?

- A. 1 Not very helpful
- B. 2
- C. 3
- D. 4
- E. 5 Very helpful



Poll #4



What additional workshop topics would you like to see?



Contact Us



877-ENR-GIZE 877-367-4493



infrastructure@CALSTART.org



www.Energiize.org



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