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Direct Install, Energy Efficiency, Incentive Stacking, and Equity

- 1. My name is Greg Sutliff from Alcal Specialty Contracting, a Sacramento based company, and we've worked on direct install and rebate/incentive programs with organizations like the AQMD and CSD in DAC and EJ in areas like the Coachella Valley, Los Angeles County, the Central Valley and the Bay Area. My experience has shown that program administrators who can stack/leverage rebate or incentive monies from other sources will stretch CEC dollars (enabling more homes to be retrofitted with these funds) and provide better stewardship of these public monies. As Ms. Flores says in the chat, other rebate/incentive program monies should be viewed as a benefit or addition to CEC program monies and not as competition for these CEC program monies.
- 2. How will the CEC prioritize DAC and EJ districts, and can the CEC establish an order of operations that requires EE low-hanging retrofits (Envelope/duct air sealing and thermal boundary improvements) to be performed to make homes heat-pump ready?
- 3. Community groups play a key role in helping understand real areas of need within DAC/EJ areas. In contract work we've done with the SCAQMD– our work with Comite Civico del Valle in 2019 helped us target our service delivery in Coachella. Will that kind of community outreach be made a priority as the CEC builds these programs?

Thank you for your time...

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