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**Change the naming convention in the industry**. Change "HERS Rater" to "Technician", "HERS Rater Company" to "Technician Company", among other naming changes.

By definition, "Technician" does not fit the tasks HERS Raters perform.

noun

- 1. a person employed to look after technical equipment or do practical work in a laboratory. "a laboratory technician"
  - $\circ$  an expert in the practical application of a science.
  - $\circ$  a person skilled in the technique of an art or craft.

a worker trained with special skills or knowledge, esp. in how to operate machines or equipment used in science: an X-ray technician. a laboratory technician.

This is also likely to cause confusion.

The homeowner will most likely see two different 'technicians" on their project. One from the installing HVAC contractor, and one from the HERS Company.

Additionally, this will also cause an undue expense for the HERS Rater and the HERS Rater Company in having to change letterhead, websites, invoices, and business cards because of the name changes.

Respectfully,

## Ralph Coleman

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