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Western States Petroleum Association

California Energy Commission November 29, 2022

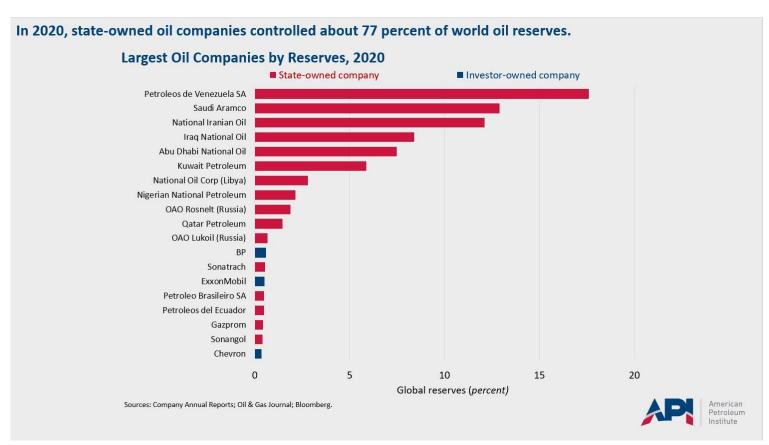
Earnings in Perspective

Reported earnings by America's natural gas and oil industry indicate a sector that is a large, robust driver of the U.S. economy – benefiting millions of American households through individually owned stocks, mutual funds, retirement accounts and other financial instruments. Earnings allow American companies to help strengthen the broader economy by investing in facilities, infrastructure, new technologies and new production that supports millions of American jobs.



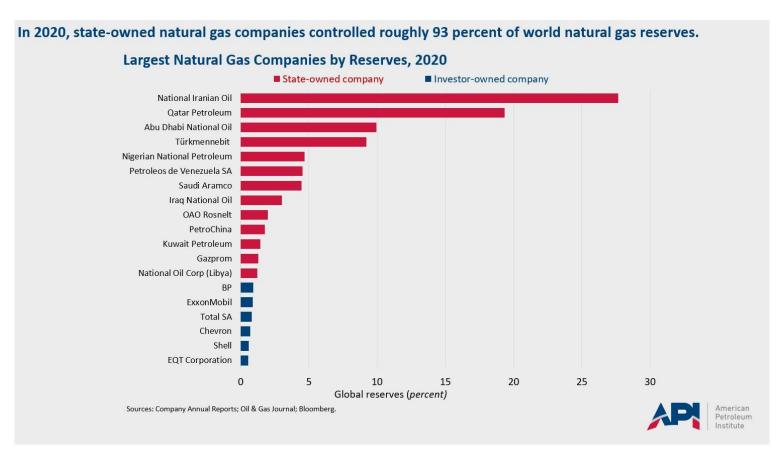
Oil and Natural Gas are Critical to Energy Security

Since energy touches virtually every aspect of modern life, it's critically important for the U.S. to have secure sources of natural gas and oil and, under our economic system, a robust energy industry to develop them



Oil and Natural Gas are Critical to Energy Security

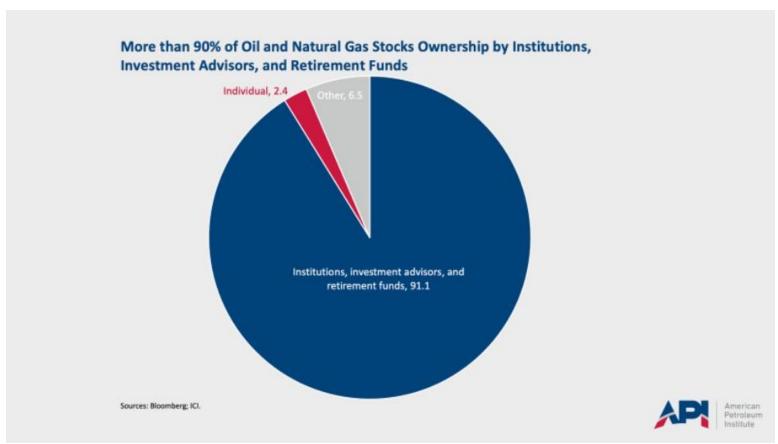
The picture is even more dramatic for natural gas. The chart below shows that state-owned companies control about 93% of the world's natural gas reserves





Millions Own "Big Oil"

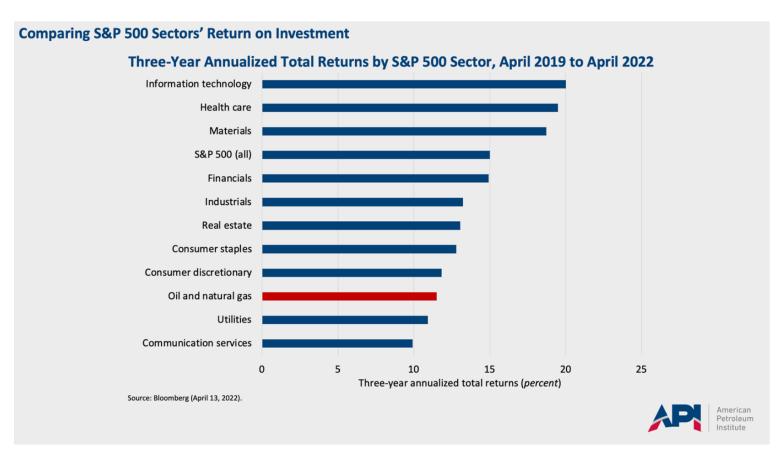
More than 90% of the stocks of natural gas and oil companies are owned by institutions, investment advisors and retirement funds, including those of millions of Americans invested in 401Ks as well as private and public pension funds





Industry's Earnings are Similar to Other S&P 500 sectors

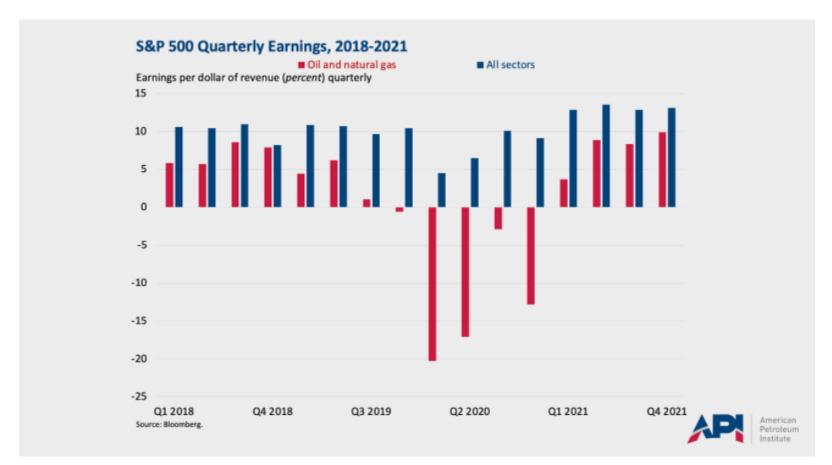
Earnings are generating attention largely because the price of crude oil was significantly higher the first three months of the year, as growth in demand for fuels and other petroleum products outpaced growth in supply.





Earnings in Perspective

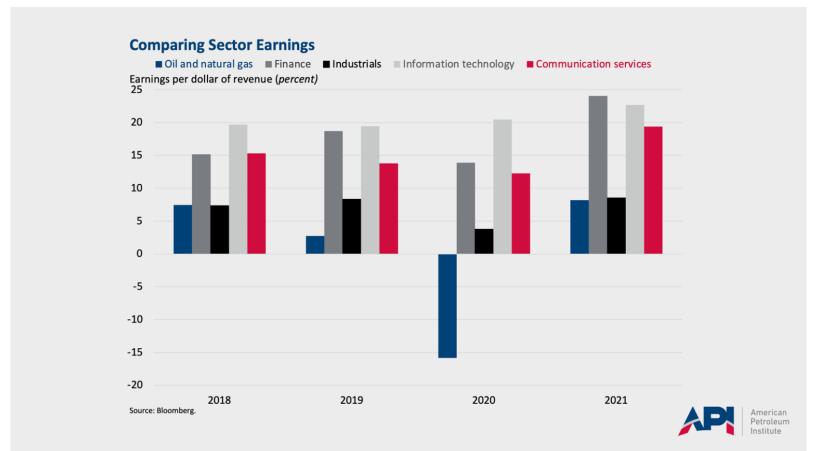
Earnings should be viewed in a larger context than a quarter at a time. natural gas and oil company earnings per dollar of revenue (red bars) are in line with or below those of the S&P 500 as a whole





Earnings in Perspective

Relative to other S&P 500 sectors, natural gas and oil earnings can fluctuate more – because of lags in the sector's ability to respond to rapid changes in demand. In the chart below, oil and gas earnings (expressed as earnings divided by overall revenue) were not out of line with those of other S&P 500 sectors:





CA CLIMATE POLICY IMPACTS

