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Comment Received From: Acumen Building Enterprise, Inc.

Submitted On: 9/28/2022 Docket Number: 22-EVI-05

Written Comments from Acumen Building Enterprise, Inc

Additional submitted attachment is included below.



September 20, 2022

Submitted via: https://efiling.energy.ca.gov/Ecomment/Ecomment.aspx?docketnumber=22-EVI-05

Dear Energy Commission:

- 1. Please provide contact information for prime EV supply companies that are planning to submit applications. The SBE/DBE cannot wait until the proposals are released in the first quarter of 2023, unless you are planning to push selection back a month or two. It will be too late, as there are a lot of teaming issues, and details to work through when submitting a proposal and not meeting the federal requirements will delay the overall NEVI program implementation.
 - If contact information cannot be provided, recommend that the Energy Commission establish pre-qualification criteria for prime EV supply companies so they can be identified. Also, it is recommended there be no deadline set for getting pre-qualified. This will allow other local organizations to put teams or join ventures together later in the procurement process rollout.
 - If there are only a few prime EV supply companies that select or can meet the requirements, there should be a rotating selection process.
 - The Energy Commission needs to ensure there is a match making effort between prime and local California small businesses. Put something on the agenda; get the word out in the communities. See who shows up? How many EV supply companies and SBE/DBE attended the two day meeting about the California NEVI program held earlier this month?
- 2. Please ensure that there are procedures to follow, should primes not meet federal SBE/DBE commitments described in their awarded proposals. For example: A prime commits to meet a 50% SBE/DBE equity level in their submitted and awarded proposal, but at the end of the project, the prime actually only meets a 15% threshold. There should be some mechanisms that will trigger financial penalty at the 25% or 40% project phase. Should the prime reach the end of the project and the SBE/DBE commitment is not achieved, the prime should not be allowed to participate in additional phases of the NEVI project.
- 3. There is a procurement payment program in Caltrans and many public sector programs, called "Prompt Payment" or 'pay when paid'. I'm not an attorney, but I think, 'pay when paid' is illegal in California or at least other states. These "Prompt Payments" programs do not work for SBE/DBE firms. The simplest example is that if a prime does not submit an invoice for 60 days, then the local transit agency requires 60 days to process an invoice, the SBE/DBE subcontractor does not receive payment until 135 days after submitting an invoice. At this point, the SBE/DBE subcontractor that is financially disadvantaged has another three invoices in the system and is floating three months of payroll, taxes, benefits, materials, and rent.



- 4. Please allow Veteran Business Enterprises to meet the Disabled Veteran Business Enterprises participation levels should (DVBE) not be available or good faith effort is achieved.
- 5. Please consider adopting a professional services apprentice and workforce development program. Caltrans and unions have apprentice training programs for contractors, but there also needs to be a professional services program for young or recently graduated engineers. I would be more there happy to have further discussions about the need, lack of resources in the transportation area and models to be successful.

Sincerely,

Walter E. Allen President & CEO

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