

<b>DOCKETED</b>	
<b>Docket Number:</b>	22-IEPR-05
<b>Project Title:</b>	Emerging Topics
<b>TN #:</b>	245176
<b>Document Title:</b>	Transcript -6.21.22 - PM Session - IEPR COMMISSIONER WORKSHOP ON ROLE OF HYDROGEN IN CALIFORNIA'S CLEAN ENERGY FUTURE
<b>Description:</b>	6.21.22 - Transcript - PM Session - IEPR COMMISSIONER WORKSHOP ON ROLE OF HYDROGEN IN CALIFORNIA'S CLEAN ENERGY FUTURE
<b>Filer:</b>	Raquel Kravitz
<b>Organization:</b>	Energy Commission Hearing Office
<b>Submitter Role:</b>	Commission Staff
<b>Submission Date:</b>	8/17/2022 5:27:23 PM
<b>Docketed Date:</b>	8/18/2022

1  
2

STATE OF CALIFORNIA  
CALIFORNIA ENERGY COMMISSION

In the matter of, )  
)  
2022 Integrated Energy Policy ) Docket No. 21-IEPR-05  
Report Update )  
(2022 IEPR Update) ) RE: Role of Hydrogen

---

IEPR COMMISSIONER WORKSHOP ON  
ROLE OF HYDROGEN IN CALIFORNIA'S CLEAN ENERGY FUTURE  
SESSION 2

IN PERSON AND REMOTE VIA ZOOM VIRTUAL MEETING

Warren-Alquist State Energy Building  
Rosenfeld Hearing Room (Hearing Room A)  
1516 9<sup>th</sup> Street,  
Sacramento, CA 95814  
(Wheelchair Accessible)

TUESDAY, JUNE 21, 2022

1:30 P.M.

Reported By:  
Peter Petty

## APPEARANCES

CEC

Commissioners Present

Siva Gunda, Vice Chair and Lead Commissioner for 2022

IEPR Update

Patty Monahan, Commissioner

Fritz Foo, Advisor to Commissioner J. Andrew McAllister

CEC Staff

Heather Raitt

Jane Berner

Peter Chen

Rizaldo Aldas

Tomas Ortiz

California Independent System Operator (CAISO)Mark Rothleder, Sr. Vice President and Chief Operating  
Officer, California ISOPanelists

Amgad Elgowainy, Argonne National Laboratory

PJ Callahan, Center for Transportation and the  
Environment

Michael Galvin, Port of Los Angeles

Sara Gersen, Earthjustice

Brenor Brophy, Plug Power

Dave Edwards, Air Liquide

Robert T. Do, SGH2 Energy

Nicholas Connell, Green Hydrogen Coalition

Public Comment

Willem Hazengerg

Bjorn Paulsen

Dominic Lucero, NERD: Boilermakers Local 549

Colby Morrow

Robert Perry, Synergistic Solutions

Arndt Lutz

Donald Taylor, Taylor Energy

Mikhael "Mik" Skvarla, California Hydrogen Coalition

## INDEX

	Page
Welcome Back Heather Raitt, CEC	4
Remarks from the Dais Siva Gunda, Vice Chair and Lead Commissioner for 2022 IEPR Update	5
1. Panel: Current Use of Hydrogen & Near-term Opportunities to Expand Use for MDV/HDV/Off-Road/Marine Applications Moderator: Jane Berner, CEC	6
A. Amgad Elgowainy, Argonne National Laboratory	10
B. Peter Chen, CEC	18
C. PJ Callahan, Center for Transportation and the Environment	28
D. Michael Galvin, Port of Los Angeles	41
Discussion between commissioners and presenters	51
Questions from attendees to panelists Tomas Ortiz to moderate	72
2. Panel: Emerging Projects & Opportunities for Hydrogen in Economy-Wide Decarbonization Moderator: Rizaldo Aldas, CEC	74
A. Sara Gersen, Earthjustice	75
B. Brenor Brophy, Plug Power	80
C. Dave Edwards, Air Liquide	89
D. Robert T. Do, SGH2 Energy	99
E. Nicholas Connell, Green Hydrogen Coalition	110
Discussion between commissioners and presenters	118
Questions from attendees to panelists Peter Chen to moderate	136
Public Comments	141
Closing Remarks and Adjourn	149

## P R O C E E D I N G S

1  
2 June 21, 2022

1:32 P.M.

3 MS. RAITT: Welcome back to the afternoon part  
4 of this 2022 IEPR Update Workshop on the role of  
5 hydrogen in California's clean energy future. Again,  
6 I'm Heather Raitt, the lead for the IEPR. Just  
7 reminder, all of our IEPR workshops are recorded. And  
8 so, we will be linking our recording to the CEC's  
9 website shortly after the workshop, and we will have a  
10 written transcript that will be posted about a month  
11 later.

12 If you need or want to find the meeting  
13 schedule and the presentations, they're are all online,  
14 on the Energy Commission's web page for the IEPR, and,  
15 just, we have a few ways for folks to participate today.  
16 We'll have some limited time to take questions from  
17 attendees using the Q&A feature on Zoom. You can ask  
18 questions just hitting that Q&A function. Or if you're  
19 in the room, you can write them down and give them to  
20 me.

21 And if you'd like to make a comment, you use  
22 the raise hand feature, and we'll take comments at the  
23 end of the afternoon. But again, the comments are just  
24 for making comments. We won't be responding to  
25 questions during the public comment period. And if you

1 do have a question, please use the Q&A function.

2           So, with that, I'll just turn it back over to  
3 Vice Chair Gunda. Thank you.

4           VICE CHAIR GUNDA: Thank you, Heather for  
5 kicking off the afternoon session. I want to just begin  
6 by thanking all the panelists in the morning. We had  
7 some excellent discussion on, generally, the updates  
8 from the state agencies on the different initiatives  
9 from CEC, PUC, CARB, as well GO-BIZ, kind of talking  
10 about the hydrogen hub and the opportunity there.

11           So, it was a really good discussion. We then  
12 discussed about the forecasts of hydrogen opportunities  
13 in an economy wide decarbonization. And to Matt Lewis  
14 from LADWP and Yuri from SoCalGas, was an excellent  
15 conversation. Subsequently, we had some comments, kind  
16 of encouraging us to broaden the discussion beyond the  
17 electrolytic hydrogen. That — that kind of, that took a  
18 lot of discussion today to, you know, also including the  
19 biogas side of it and other opportunities. But also  
20 really challenging to think about, you know, what are  
21 all the opportunities for hydrogen? Which is perfect,  
22 because we're going to dig into that this afternoon.  
23 Thinking about the near-term opportunities for hydrogen  
24 and different applications, including MDHD —

25           (OFF MIC)

1 (Pause)

2 Can you hear me now?

3 So, I was on a roll there. So, I'm not sure I  
4 can repeat. So, what I'm gonna say, is thanks to  
5 everybody in the morning. And welcome, everybody, for  
6 the afternoon. And we're going to look into — jumping  
7 into some media topics then I will hand it back for, for  
8 jumping.

9 MS. RAITT: Perfect, thank you. So our —  
10 we'll move into — our panel is on — so, third panel,  
11 first one of the afternoon, on the current use of  
12 hydrogen and near-term opportunities to expand the use  
13 for medium-duty, heavy-duty, and off-road, as well as  
14 marine applications.

15 And so, our moderator, back from this morning,  
16 is Jane Berner from the Energy Commission. Thanks, Jane,  
17 go ahead.

18 MS. BERNER: Thank you, Heather. Well, you  
19 just explained our panel and I'm — the esteemed  
20 panelists are listed on this slide here. But, before I  
21 get to introducing them and having them do their  
22 presentations, I'm going to take just a couple of  
23 minutes to go over the current use of hydrogen for  
24 light-duty fuel-cell electric vehicles before we get  
25 into the, the full panel.

1           So, next slide, please. And actually, you can  
2 keep going.

3           I want to recognize the current light-duty  
4 fuel cell electric vehicle market, because it is largely  
5 where hydrogen is used today in California in the  
6 transportation sector. As I mentioned this morning, the  
7 Clean Transportation Program funds public hydrogen  
8 refueling stations to, to support the deployment of  
9 SCEVs.

10           I wanted to take a minute here to show our  
11 station maps. The image on the left showing the entire  
12 state, and the ones to the right, zooming into the Bay  
13 Area and South Coast, where most of our stations are  
14 located. The ones shown with green icons are the open  
15 stations, and the ones in red are the ones that are  
16 planned for which we have locations.

17           So, and, as in all of our programs, we  
18 consider how these investments will benefit  
19 disadvantaged communities, which is why we've included  
20 those in yellow in the zoomed-in map.

21           Next slide please.

22           These stations support the over 12,000 fuel-  
23 cell electric vehicles that have been sold or leased in  
24 California to date. That includes 826 in quarter one of  
25 this year. This slide gives me the opportunity to

1 highlight the Zero-Emission Vehicle and Infrastructure  
2 Statistics website that was created by, and is  
3 maintained by, our talented friends in the CEC Energy  
4 Assessments Division. This website includes several  
5 pages, including the ones shown here, on new ZEV sales.  
6 And when I made this slide, I hovered over the FCEV  
7 cumulative sales, which brought up the line chart  
8 showing in the center of the screen there where — how  
9 cumulative sales have grown by year. So, this website I  
10 just wanted to point out has a lot of different ways to  
11 look at data for all ZEV types and, as well as  
12 infrastructure.

13           Next slide please.

14           (Pause)

15           And finally, I wanted to mention that there  
16 are two annual reports prepared about the deployment of  
17 hydrogen refueling stations in California. These  
18 reports are required under Assembly Bill 8, and we often  
19 refer to them as the AB 8 reports. The one shown on the  
20 left is the summer AB 8 annual evaluation that the  
21 California Air Resources Board prepares. And the one on  
22 the right is the Joint Agency Staff Report that the CEC  
23 and CARB prepared together. That's due at the end of  
24 each calendar year.

25           Since we do a lot of analysis already related

1 to light duty FCEVs and the stations that support them,  
2 we're not really focusing on them in this particular  
3 panel. But again, I just wanted to acknowledge what a  
4 large part of the current hydrogen transportation market  
5 they are in California before we delve into this  
6 discussion about additional current and near term uses  
7 in the medium-duty, heavy-duty, off-road, and marine  
8 spaces.

9           So, now that I've made this short  
10 presentation, I'm pleased to be able to introduce and  
11 turn the flow — floor over to our esteemed panelists.  
12 I'll introduce them one at a time as we go through their  
13 presentations. And so, I'm going to start with Dr.  
14 Amgad Elgowainy. Dr. Elgowainy is a Senior Scientist  
15 and a Group Leader at Argonne National Laboratory, who  
16 leads techno-economic and environmental lifecycle  
17 analysis of hydrogen fuel-cell vehicles and battery  
18 electric vehicles.

19           He has contributed to the development of the  
20 environmental lifecycle analysis models that many of you  
21 know as GREET. And, he has led the development of a  
22 hydrogen infrastructure techno-economics suite of  
23 models. Dr. Elgowainy, please come on camera, and, like  
24 to welcome you to make your presentation.

25           DR. ELGOWAINY: Thank you Jane, so much. Can

1 you hear me?

2 MS. BERNER: Yes.

3 DR. ELGOWAINY: Okay. Excellent. Thank you.

4 So, thank you for the introduction. Today I will give  
5 you a sense of analysis in general about hydrogen  
6 infrastructure vehicle applications, where we see the  
7 opportunities, where are the key challenges, for the  
8 fueling in particular?

9 Next slide, please.

10 So, I want to start with this slide. This  
11 slide actually shows, I mean, where are the  
12 opportunities for hydrogen vehicles? If you start by  
13 looking at the green line, this is really — the vertical  
14 axis here is the cost. The horizontal axis is the  
15 storage amount for batteries. The slope of that green  
16 curve is the battery cost. And it, I mean, it could be  
17 any number, right? Today or future there will be some  
18 slope. There's \$1 per kilowatt hour of usable battery  
19 storage.

20 And then if you look at the very bottom, you  
21 will see the dotted line, this is the hydrogen storage.  
22 And all other things yield lower than the battery  
23 storage. So, the batteries is at 171-50, hydrogen tank  
24 is about \$15 to \$17 per kilowatt hour. If I adjust for  
25 fuel economy, you know, batteries are more efficient,

1 then I would increase the slope of the hydrogen storage  
2 as they adjust to the economy. And then, I lifted that  
3 below curve up, because there is, as you see on the far  
4 left, there is the fuel cell as an overhead, there is a  
5 battery hydrogen powertrains i— are hybrid.

6           So, you'll see over there, there is a  
7 crossover point in the middle of the chart. On the  
8 right of that crossover point, the hydrogen powertrain  
9 is lower cost than the battery powertrain, and on the  
10 left of that crossover point, you will see the green  
11 line is below the blue line, just means the batteries  
12 could be more attractive.

13           So, this kind of chart is a space for  
14 powertrains that, whenever they need more storage means  
15 higher VMT means higher energy intensity of the  
16 powertrain, then hydrogen can be attractive. Of course,  
17 I put there in the yellow box is a feeling cost, the  
18 charging cost could key factors as well.

19           Next slide please.

20           (Pause)

21           So here, I would like to highlight something  
22 related to fuel costs. Fuel costs is related to two  
23 things. I mean, one of which, if you look on a per  
24 service provided, whether per mile, or per passenger  
25 mile, or per ton mile — it relates really to how much

1 energy is consumed to produce a service you want it.  
2 And that strongly depends on the powertrain efficiency.  
3 Here is show three cars. This is just illustrative. I  
4 mean, diesel engines, for example, for the medium/heavy-  
5 duty vehicles, become very efficient when the engine is  
6 operating near full load.

7           However, hydrogen fuel cells, they will peak  
8 near part-load, as you see there, 60-65 percent, about,  
9 drop near full load. So, you could see if your duty  
10 cycle, and this is very important. If your duty cycle,  
11 such as that you are mainly in part-load, the fuel-cell  
12 efficiency could be significant compared to the diesel  
13 internal combustion engine. And here, I am focusing  
14 only on medium/heavy-duty vehicles that are diesel  
15 operated. And if you are near full load most of the  
16 time, like longer haul trucks, then the efficiency  
17 benefit will erode. Why this is important?

18           Next slide please.

19           So here you see two examples. You see the  
20 classes, look at the table below there. Classes, like  
21 trucks. Diesel is roughly 6 miles per gallon of diesel  
22 equivalent. Hydrogen could be 15, 16. So, this is two  
23 and a half the fuel economy ratio to diesel. At \$2 a  
24 gallon, hydrogen can be five, and competitive. If  
25 diesel at \$4 a gallon hydrogen could be 10 and be

1 competitive. Like today, it is \$6, and we could be even  
2 \$15 and be competitive.

3 But look on the right, Class 8. Fuel economy  
4 ratio is closer to one. This means that if diesel at  
5 two, then hydrogen need to be at two. I don't have much  
6 room there to be competitive. So that fuel economy  
7 ratio that is decided by the duty cycle and the how more  
8 efficient or less efficient, will play into  
9 competitiveness of hygiene costs and whether you could  
10 really sell, sell hygiene at a premium and be  
11 competitive or not.

12 Next slide please.

13 (Pause)

14 So here I saw, like, an example of  
15 infrastructure. Can we skip next slide please? This is  
16 the gaseous delivery pathway. If you look next slide,  
17 it will be the liquid delivery pathway. And I want to  
18 give another key message there. So, fuel economy ratio  
19 duty cycle is important to fuel costs.

20 And, next slide please.

21 (Pause)

22 And then you have the liquid pathway. You  
23 liquefy and remove liquid hydrogen. Liquid is more  
24 attractive. I will show you why.

25 So, next slide please.

1 (Pause)

2 So, we use, really, our techno-economic models  
3 to understand the supply chain. Actually, the resource  
4 liquid is also gaseous. What is the impact of onboard  
5 storage and things like that on the economics, and also  
6 on the carbon intensity? So, we use for that our model,  
7 HDSAM, that is also publicly available. And the link is  
8 there at the bottom of the screen.

9 Next slide please.

10 So, some outputs of the models, we get really  
11 some insights. You know, in California, hydrogen sells  
12 at \$15-\$16 a kilogram. I mean, if you look at the first  
13 pie chart on the left, you see production is a small  
14 portion. Packaging delivery is another big portion and  
15 then fueling is even the bigger portion. And you see  
16 fueling is mainly compression, storage, pre-cooling  
17 refrigeration dispensing. So, it is very capital  
18 intensive.

19 One thing I want to point here, this is  
20 another key message. That tank reserve, highlighted in  
21 yellow, demands a lot. Is very favorable, really, for  
22 taking on board energy storage. But it demands a lot on  
23 the fueling components, and therefore you see the two or  
24 less, maybe \$1 per kilogram production suddenly inflates  
25 to 15 or 16. Why? Because that onboard storage has a

1 significant impact. So, whether it at 350-bar or 700-  
2 bar. Type three or type four. I mean, even futuristic  
3 tanks — all of these could really play a significant  
4 role on the cost of hydrogen.

5 Next slide please.

6 So here we show, actually the value of liquid  
7 delivery. If you di— deliver liquid, you deliver it  
8 cheaper today. And then, you could you— really use the  
9 liquid to fill current onboard storage, 350 bar, 700  
10 bar. But you could also do futuristic onboard storage  
11 like cryo-compressor or low-pressure liquid hydrogen  
12 tanks. And these will have significant impact on your  
13 fueling costs.

14 Next slide please.

15 So here are I show four groups. The first  
16 group there on the left is gaseous supply with different  
17 — different fueling grades. This is a 350-bar  
18 compressed hydrogen tank. This is only the station  
19 contribution. Up to \$5 per kilogram for the past  
20 feeling. If you do 700-bar it will be even higher about  
21 30, 40% higher.

22 Now, the second group there is the liquid  
23 supply. Same thing. Same onboard storage tank. You  
24 see, you could cut the fueling contribution by almost  
25 half. So, liquid actually. is very attractive. You

1 could get the cost of the molecule lower, you could  
2 really design your station at a lower cost. And then on  
3 the far right, you see actually even if we avoid all  
4 these high-pressure carbon fiber tanks, you go into a  
5 cryogenic liquid tank. Your fueling costs could be  
6 significantly lower, and it could be effectively less  
7 than \$1 per kilogram. This is only contribution of the  
8 station.

9           Next slide please.

10           However, delivering liquid is really cheaper.  
11 I mean the station costs could be cheaper, but  
12 liquefaction really is very energy intensive. State-of-  
13 the-art today is ten kilowatt hours per kilogram. It  
14 could be up to 12 or 15 kilowatt hours per kilogram  
15 depending on electricity. You see two liquefier in  
16 California. They're the North Air Product discovered by  
17 Linde.

18           This actually would, depending on the  
19 electricity carbon intensity, liquefaction could add two  
20 or three kilograms of CO2 per kilogram of hydrogen. So  
21 yes, it is attractive economically, but we need low  
22 carbon, low cost of carbon, low carbon electricity for  
23 liquefaction.

24           Next slide please.

25           (Pause)

1           Here, I want to come back to that— you just  
2 have to (INDISCERNIBLE) hydrogen fuels (INDISCERNIBLE)  
3 details to be more attractive at the near-term. Against  
4 the fuel economy this a big deal. This is a big deal  
5 for fueling processes that it gives me room to sell  
6 hydrogen at premium over diesel. This is attractive  
7 from greenhouse gas perspective. You see on the left.  
8 Busses, car, trucks, fuel economies near 2.4-2.5, even  
9 with, with SMR hydrogen, the blue bar, significant  
10 reduction compared to this.

11           Transit buses, you get 40 percent reduction  
12 fuel economy wise you need 1.7. Drayage trucks, 1.6.  
13 You get 36 percent reduction. With longer haul, you  
14 will get marginal reduction with this SMR. And if you  
15 do liquid, it could be even worse than diesel. Unless  
16 you go all very green, as you see on the far right. And  
17 then the yellow bar there is California, like 50/50 or  
18 60 percent SMR, 40 percent renewable. You could see,  
19 really, what does it mean for the different location.

20           Again, I would like to emphasize the  
21 importance of the vocation and the duty cycle on the  
22 fuel economy ratio, which will play both in carbon  
23 intensity and the competitiveness with respect to costs.

24           Next slide please.

25           And this will be my last slide. That carbon

1 intensity, especially in California, translate into costs  
2 depending on the dollar per CO2 avoided, the credit  
3 given there. It will translate, really, into economic  
4 value. So, liquefaction is not without economic value.  
5 It will translate in the California market into some  
6 data. So, it is important to get the benefit of liquid,  
7 but also to reduce the carbon intensity of liquefaction.

8 Thank you very much.

9 MS. BERNER: Thank you, Amgad. Next up is  
10 Peter Chen. Peter Chen is a mechanical engineer with  
11 the CEC's Energy Research and Development Division in  
12 the Transportation Unit. He manages grant solicitations  
13 and a portfolio of projects focused on hydrogen as a  
14 pathway for decarbonizing heavy-duty, on-road, and off-  
15 road vehicles. And he's just a great co-worker. Peter,  
16 I'll turn it over to you.

17 MR. CHEN: Thanks, Jane. Likewise, you're  
18 great to work with. So, earlier this morning, my  
19 colleague, Rizaldo Aldas, presented a high-level  
20 overview of CEC's investments in green hydrogen research  
21 and development. I'll be going into a little bit more  
22 detail on our portfolio of R&D projects focused on  
23 hydrogen for transportation end uses.

24 Next slide please.

25 So, to begin, I would like to give a brief

1 overview of the Gas R&D Program which has funded a lot  
2 of our recent hydrogen research work. The program's  
3 goal is to find R&D not adequately addressed by  
4 competitive or regulated entities, while also supporting  
5 key state energy policies including the transition to  
6 cleaner energy, greater reliability, lower costs. And  
7 increased safety.

8           The program prioritizes benefits towards  
9 under-resourced communities as well, including job  
10 creation, improved air quality, and economic  
11 development. The program has a \$24 million annual  
12 budget and it's funded through an investor-owned utility  
13 gas consumption surcharge. So, it's very analogous to  
14 our much lighter EPIC program, which serves the  
15 electricity side.

16           Next slide please.

17           So, the \$24 million budget is allocated  
18 towards several research topics, including energy  
19 efficiency for buildings and industrial sector,  
20 renewables and advanced generation, transmission and  
21 distribution, environmental research, and  
22 transportation. Since around 2018, and the  
23 establishment of our economy wide, decarbonization  
24 goals, the program has included more hydrogen-related  
25 initiatives, as we see a role for hydrogen as a

1 renewable molecule that can help decarbonize these hard  
2 to reach and uses, where electrification can be a lot  
3 more challenging.

4           So, for this presentation, I'll be focusing in  
5 on our transportation portfolio, again, with the lens of  
6 targeting hard to reach end uses and subsectors where we  
7 think hydrogen makes sense.

8           Next slide.

9           So, over the past four annual Gas R&D Program  
10 budget plans, we've invested a total of \$19.1 million  
11 towards hydrogen-related transportation initiatives.  
12 Starting with our fiscal year 19/20 budget plan, we  
13 targeted hydrogen fuel-cell demonstrations and rail in  
14 marine applications at ports through the H2RAM  
15 solicitation. H2RAM released summer 2022 as a joint  
16 solicitation, combining our gas R&D program funding with  
17 the Clean Transportation Program funds.

18           We funded the vehicle design demonstrations  
19 and our Clean Transportation Program funded  
20 infrastructure. A year later, we released a  
21 solicitation targeting hydrogen truck and bus technology  
22 integration and demonstration projects, and now we have  
23 two active projects kicked off.

24           Looking forward at our most — our two most  
25 recent budget plans. We are shifting focus a little bit

1 from vehicle demonstrations to address barriers for  
2 refueling larger pieces of on-road and off-road vehicles  
3 and equipment. We actually proposed the same initiative  
4 in back-to-back years with the goal of developing a  
5 single larger solicitation that combines these two years  
6 of funding. And with that, we help to attract more  
7 applicants, get more ambitious projects, and also be  
8 able to target more of these emerging sectors like rail,  
9 marine and aviation, that we're hearing a lot of  
10 interest about for — for hydrogen. So in the following  
11 slides, I'll go into a little bit more detail on each of  
12 these initiatives and I'll also highlight some projects  
13 we've funded.

14           Next slide.

15           To start off, I like to highlight the HyZET  
16 project, or the Hydrogen Zero Emission Tugboat project.  
17 It was funded out of the H2RAM solicitation. Just some  
18 quick background on — on tugboats, or towing vessels.  
19 They are a type of commercial harbor craft that operate  
20 around ports, inland waterways, and shipping channels.  
21 And, among other tasks, they are used to assist  
22 oceangoing vessels, or, like, container ships when  
23 they're docking and undocking at a port.

24           There are around 229 tugboats operating in  
25 California waters, and they largely rely on a pair of

1 very powerful diesel engines making them very  
2 challenging to electrify, and also relatively high  
3 emitters. The gas R&D program funded a project to  
4 conduct a design and feasibility study of a hydrogen  
5 fuel-cell powered harbor tug for future deployment at  
6 the Port of Los Angeles.

7           The team con— consists of a consortium of  
8 hydrogen and maritime industry experts, as you can see  
9 on the slide. And the design will be based on an  
10 existing tugboat operated by Crowley at the Port of LA  
11 today. The objective is to address key technical and  
12 safety challenges and ultimately prepare an actual  
13 design that can lead to a future deployment. The  
14 project will also evaluate critical questions about how  
15 to handle liquid hydrogen fuel systems onboard a marine  
16 vessel, and also investigate potential bunkering or  
17 refueling solutions at the port.

18           When looking at missions, marine vessels  
19 account for some 60 percent of diesel PM and 62 percent  
20 of NOx emissions at the Port of LA. So, converting  
21 these vessels to zero emission will be, you know,  
22 absolutely critical for improving air quality around  
23 portside communities, obviously along with the benefit  
24 of decarbonization. While most of these emissions are  
25 attributed to the larger ocean-going vessels, the

1 project will help establish a design and regulatory  
2 pathway for decarbonizing the maritime sector, broadly,  
3 with fuel-cells and with liquid hydrogen.

4           In terms of status, the project will complete  
5 a majority of its technical tasks this year. And  
6 they're looking for follow-on funding to actually build  
7 the vessel. They recently completed a preliminary  
8 design, as you can see on the slide here. And some of  
9 their next steps include doing a — a detailed cost  
10 benefit analysis, and also developing the refueling  
11 infrastructure plans in partnership with the port.

12           Next slide.

13           So, moving on to the Sierra Northern Hydrogen  
14 Locomotive Project, also funded out of H2RAM. Just a  
15 quick background on switcher locomotives. Switcher  
16 locomotives are older, and usually lower power, freight  
17 locomotives that operate in and around ports and rail  
18 yards. They assist in putting together trains before  
19 those trains ultimately move across the country. Unlike  
20 on-road vehicles, many switcher locomotives are still  
21 powered by diesel engines with very minimal emissions  
22 after-treatment. So, they do have a big air quality  
23 impact to the local communities.

24           We have an active project to build and  
25 demonstrate a hydrogen fuel-cell switcher locomotive at

1 the port of West Sacramento. Sierra Northern Railway, a  
2 Class 3 short line railroad that operates around the  
3 port, is retrofitting one of their existing switchers  
4 with fuel-cells, compressed hydrogen storage, and  
5 batteries.

6 In partnership with the Clean Transportation  
7 Program, a sister project was funded to develop a  
8 multimodal hydrogen refueling station, which will  
9 support both the fuel-cell locomotive and on-road  
10 vehicles at the same site. This unique station design  
11 will benefit from economies of scale, higher—higher  
12 utilization, and also, the surrounding community will  
13 hopefully benefit from infrastructure that supports ZEV  
14 adoption across these multiple transportation end uses.

15 When looking statewide, locomotives contribute  
16 to 12 percent of NOx and 8 percent of PM 2.5 emissions.  
17 So, this project helps establish a pathway to address  
18 these emissions with hydrogen and the fuel cells. And  
19 we — we definitely see, you know, wider adoption,  
20 especially beyond switchers and into the line haul  
21 freight locomotives as being critical for improving air  
22 quality for communities located around rail activity.

23 The project team is currently refining the  
24 detailed design of the locomotives and the various  
25 modules, and they're preparing for detailed design

1 reviews with the Federal Railroad Administration or FRA.  
2 And that'll be critical for ensuring their design meets  
3 rail safety standards. And hopefully, we can get the  
4 locomotive ready for a demonstration mid next year.

5 Next slide.

6 So, we recently kicked off two projects to  
7 demonstrate hydrogen fuel cells for heavy duty trucks,  
8 specifically with challenging duty cycles. One of the  
9 projects is with Cummins Electrified Power. They'll be  
10 devel— demonstrating hydrogen fuel cell trucks for an  
11 industrial gas with delivery operation with air  
12 products, which involves pulling heavy payloads of  
13 cryogenic gases, and also using a power takeoff system  
14 to offload the gases for their customers.

15 The other project is with GTI Energy, Symbio,  
16 Michelin and Facurecia. That project will involve  
17 extended regional haul, or long-haul operations, between  
18 the Inland Empire and northern San Joaquin Valley. This  
19 type of operation is — is quite challenging due to  
20 develo— long routes, and also the limited refilling  
21 opportunities.

22 Project objectives include improving fuel cell  
23 vehicle efficiency, lowering costs, assessing  
24 feasibility of emerging solutions, like liquid hydrogen  
25 onboard storage for trucks, which the previous presenter

1 alluded to as a emerging technology. And these  
2 objectives will be met through design out to  
3 optimizations of the controls, battery storage systems,  
4 and also the use of some next-generation fuel cell  
5 modules.

6 Both projects are targeting around 500 miles  
7 of range for — between refueling as well. And the  
8 projects also include workforce development — aspects,  
9 where the technology providers plan to engage with local  
10 community college students through EV-technician  
11 training programs, and also engage with existing service  
12 and repair facilities with the hydrogen fuel cell truck  
13 technology.

14 Next slide.

15 So, this is my last slide. Our latest  
16 transportation initiatives out of the gas R&D program  
17 are focusing on more innovative hydrogen refueling  
18 solutions to help decarbonize heavy transport, which  
19 were defined very broadly at this point, as medium and  
20 heavy-duty on-road vehicles, including trucks and buses,  
21 mobile off-road equipment such as ag, construction,  
22 mining, cargo handling equipment, and this emerging off-  
23 road sector, which includes rail, marine and aviation.

24 So, when looking at the hydrogen refueling  
25 network today, it's largely designed and dedicated for

1 light-duty vehicles. And, you kind of saw that in  
2 Jane's opening remarks. We see that there is a need for  
3 further R&D, in terms of standards, equipment, and  
4 refuel efforts to enable hydrogen refueling for these  
5 larger and more emerging heavy transport applications.

6           Some research targets that we have in mind  
7 include enabling higher flow rates, lowering hydrogen  
8 delivery and fueling costs, improving reliability, and  
9 also redoi— reducing energy losses throughout the  
10 conditioning and distribution of hydrogen fuel.

11           This initiative is being developed into future  
12 funding opportunity, targeting a release later this  
13 year. And, we are actively coordinating with our agency  
14 partners including the CEC's own Clean Transportation  
15 Program yet again. And also, the California Air  
16 Resources Board, you know, with the hope of maximizing  
17 the benefits of these funds across multiple programs.

18           And with that, I — I'll conclude my  
19 presentation.

20           MS. BERNER: Great, thank you, Peter. Next  
21 up, we're gonna switch gears and talk about a different  
22 project, the NorCAL Zero project with PJ Callahan. He  
23 is a Lead Engineering Associate for the Center for  
24 Transportation and the environments, or CTE. PJ leads  
25 projects across the industry, including battery electric

1 and fuel cell transit vehicles, Class 8 drayage trucks,  
2 and the nation's first full size automated transit bus.  
3 He co-authored reports to the California Air Resources  
4 Board, and several transit agencies, on fuel cell  
5 electric transit bus performance. Take it away, PJ.

6 MR. CALLAHAN: Thanks, James, for the  
7 introduction and for having me here today. And thank  
8 you to Amgad and Peter for the great presentations that  
9 I hope to be able to build on here. As Jane mentioned,  
10 I'm here to share with you some highlights of our NorCAL  
11 Zero Emission Drayage and Regional Operations with Fuel  
12 Cell Electric Trucks, or the NorCAL Zero project, funded  
13 primarily through the Clean Transportation Program, the  
14 Energy Commission and CARB's Clean Transportation  
15 Incentives.

16 Next slide, please.

17 So, CTE, if you haven't heard of us, are a  
18 501c3 nonprofit. Our mission is to improve the health  
19 of our communities and the planet with the focus on zero  
20 emission transportation technologies. You know, just  
21 using our skills and engineering and planning, to focus  
22 on both battery electric and hydrogen fuel cell electric  
23 technologies. Most of our hydrogen work focuses within  
24 our prototype development group, and with a strong focus  
25 in California where there are dedicated state and local

1 funding programs that we've already covered here today  
2 for advancing the hydrogen economy.

3           We have four — four service areas overall.  
4 Smart deployments focus on deploying larger amounts, in  
5 particular to these transit agencies that have these  
6 types of vehicles and technologies and complete the  
7 transitions helping agencies look past their initial  
8 deployments into the full zero emission transitions, and  
9 then some education outreach activities covering all of  
10 these.

11           We have a national private presence. We're  
12 headquartered in Atlanta, but I'm based out of our  
13 Berkeley office, and we have satellite offices in LA and  
14 Minneapolis, St. Paul area.

15           Next slide, please.

16           So here are just a few examples of some of the  
17 fuel cell electric vehicle projects we've managed over  
18 the past several years. The Energy Commission and Air  
19 Resources Board have been really critical in funding the  
20 development of these vehicles in their associated  
21 building infrastructure. We've been working with UPS to  
22 build and deploy two different purpose-built vehicles  
23 through viability for parcel delivery. One in West  
24 Sacramento, the other in Ontario.

25           And one of the most impactful projects we've

1 completed that has really set the stage for medium and  
2 heavy-duty hydrogen vehicles, is the fuel cell electric  
3 bus commercialization consortium, where we worked with  
4 AC Transit and Orange County Transit Authority to deploy  
5 20 New Flyer fuel cell electric buses.

6           This project really helped to lay the  
7 groundwork for future bus deployments, with  
8 commercializing New Flyer's technology at — at scale and  
9 around the country, and — and has helped pave the way  
10 for our NorCAL Zero project, which will be the largest  
11 deployment of its kind in North America when the trucks  
12 hit the ground next summer.

13           We're also excited, they recently awarded the  
14 V2B Oakland Project, to demonstrate the viability of  
15 using these buses as a bus-exportable portable power  
16 system in emergency response situations to provide  
17 backup power to community facilities.

18           Next slide please.

19           I think we've — we've covered this  
20 additionally in some previous presentation, but just to  
21 highlight these again, one of the few key advantages to  
22 using hydrogen as a transportation fuel that we've  
23 demonstrated in several of these projects, is the fast  
24 refueling time offered compared to charging an  
25 equivalent battery electric vehicle with refueling times

1 more comparable to their conventional diesel  
2 equivalents. Hydrogen allows fleet operators to really  
3 maintain their current schedules and reduce the amount  
4 of changes to their logistics and schedules in their  
5 transition to zero emission vehicles.

6           So largely, hydrogens can also reduce the  
7 amount of additional electrical infrastructure which is  
8 required on site when supplying — with centrally  
9 produced and distributed hydrogen, either in gaseous or  
10 liquid form. The energy density of hydrogen allows for  
11 longer ranges than we see with battery-electric  
12 vehicles, affording for wider adoption across a range of  
13 duty cycles. And the payload on board is more  
14 comparable to what fleet operators are used to carrying  
15 with diesel trucks. So again, reducing the amount of  
16 changes to their logistics and schedules, and number of  
17 vehicles they need to operate to maintain their — their  
18 current operations.

19           Next slide please.

20           So, building on these projects that we've  
21 managed and the lessons learned in the space, we're  
22 working with several industry leaders and funding  
23 agencies to deploy 30 Hyundai fuel cell electric trucks  
24 operating in and around the Port of Oakland, slated to  
25 begin operating in June of 2023. We started the project

1 last year and expect to continue it through the first  
2 three years of truck operations, including in the spring  
3 of 2025.

4           The project is funded with close to \$53  
5 million in total funding with grants from the Energy  
6 Commission to the Clean Transportation Program, and the  
7 California Air Resources Board with cost share grants  
8 provided from the Bay Area Air Quality Management  
9 District, and the Alameda County Transportation  
10 Commission.

11           The trucks will primarily operate in and  
12 around the Port of Oakland, reducing the amount of  
13 diesel particulate matter emitted in a community that's  
14 historically been really overlooked on issues of air  
15 quality, located adjacent to the major transportation  
16 corridors that service the area in and out of the Port  
17 of Oakland. And lastly, we're building a fueling  
18 station at the East Bay Municipal Utilities District  
19 facility, right nearby to the port.

20           Next slide please.

21           So, it takes a lot of teamwork and  
22 coordination with leaders in the hydrogen industry to  
23 execute a project as large and groundbreaking as NorCAL  
24 Zero. CTE, we're serving primarily as the grant  
25 recipient and project manager with cost share mentioned

1 provided by BAAQMD and ACTC. Macquarie is an  
2 international investment firm that's getting involved in  
3 zero emission space. They'll purchase and own the  
4 trucks from Hyundai and lease them to a leading  
5 international logistics provider and Globex America.  
6 First Element Fuel has a really established track record  
7 of successfully deploying fueling infrastructure through  
8 many CEC's programs in California, and they will build  
9 and operate the station at East Bay MUD with fuel supply  
10 from Air Liquide.

11           And once deployed, the trucks will be serviced  
12 at a local service provider in San Leandro, NorCal  
13 Kenworth. They'll be providing the maintenance for —  
14 for the trucks and will need to conduct facility  
15 upgrades to maintain the vehicles safely and — and  
16 comply with NFPA codes.

17           Additional project partners include the TSRC  
18 at — and UC Berkeley, working with the West Oakland  
19 Environmental Indicators Project to collect data for  
20 reporting and conducting community engagement activities  
21 to gain support in and around the West Oakland  
22 Community, and demonstrate the benefits that the project  
23 can bring to air quality in the region.

24           Next slide, please.

25           And this is just an overview of the station

1 location at East Bay MUD, located right near their  
2 digesters. There will be enough fueling to accommodate  
3 up to 60 trucks with extra storage to supply the nearby  
4 markets including a light duty retail fueling station  
5 onsite.

6 Next slide please.

7 We believe this project is — is really one of  
8 our most impactful to date, as I mentioned. Building on  
9 the Fuel Cell Bus Consortium and a lot of our other  
10 demonstration work that we've done. The NorCAL Zero  
11 project will demonstrate commercial viability to fleet  
12 operators introducing a new fuel cell truck OEM and  
13 Hyundai to the US market, and a new fuel supplier, First  
14 Element Fuels, first heavy-duty refueling station to  
15 expand the hydrogen refueling network with 10 to 20  
16 minute kilo— 60 kilogram fills. Like I mentioned, up to  
17 60 trucks with a sort of innovative fueling protocols  
18 pushing the industry forward to — to even, to bring the  
19 fill time down even further.

20 An additional benefit is to provide local  
21 workforce benefits through the NorCal Kenworth facility  
22 in San Leandro. Bringing along workforce training  
23 aspects to the project as well. And as I mentioned,  
24 reducing those harmful emissions in and around the port.  
25 The — the fuel supply will be guaranteed 54 percent

1 renewable fuel content supplied through Air Liquide's  
2 recent— recently announced and initiated North Las Vegas  
3 facility with a zero CI score, for the first three years  
4 of the project.

5           And here you see just a brief timeline. We're  
6 expecting the trucks to be fully deployed by June of  
7 2023, and we will report on their first year of  
8 performance evaluation the following year in 2024, and  
9 then the trucks will fulfill their six years of service  
10 through 2029.

11           Next slide please.

12           And here's just a snapshot of some of the  
13 progress that we've made so far, just in the — kind of  
14 the first year already of having the project kicked off.  
15 So, we've divided the project into several sub-teams  
16 focused on the truck build, with Hyundai, the  
17 infrastructure build, with First Element Air and Air  
18 Liquide and East Bay MUD, and the maintenance facility  
19 upgrades, involving NorCal Kenworth and Fiedler Group  
20 providing the facilities assessment, and the community  
21 outreach strategy sub team.

22           So, just where we're at so far, we have  
23 obtained the CARB Executive Order to operate on public  
24 roadways in California recently in April. We completed  
25 the vehicle production plan, which outlines how the

1 trucks will be built, the timeline for build, and  
2 testing, and deployment and shipping to the United  
3 States. And we are — Hyundai is currently prote—  
4 conducting prototype testing in California, both  
5 Northern and Southern California, to inform final  
6 specifications for the trucks.

7           First Element Fuel, on the infrastructure  
8 side, has completed a preliminary Hydrogen Safety Plan  
9 that will be finalized and submitted to the Hydrogen  
10 Safety Panel for review. We are working through the  
11 demolition of the existing site. I was there just about  
12 a month ago and saw the existing building on site  
13 already coming down. And so, working through that. And  
14 then the station, actual permitting is also active and  
15 ongoing for the future build out.

16           And lastly, as I mentioned here, the — the  
17 facilities assessment is complete to assess what's  
18 necessary at the NorCal Kenworth facility to safely  
19 maintain hydrogen vehicles to meet compliance in order  
20 to, you know, actively vent hydrogen from the building  
21 in the event of — of a hydrogen vent from the vehicles.

22           And we're working through the upgrade  
23 permitting currently with — with Fiedler group and the  
24 building architects. And we're also drafting the  
25 community outreach plan, again with UC Berkeley's TSRC

1 and the West Oakland Environmental Indicators Project.  
2 This will include community meetings, outreach to  
3 drivers and web materials to educate the community on  
4 the project and the benefits that it will bring.

5 Next slide please.

6 So, looking beyond the NorCAL Zero project, we  
7 still have a long ways to go to achieve a commercial  
8 hydrogen economy at scale. The early-stage development  
9 projects that we've been doing are really critical to  
10 carving out new technologies and introducing new OEMs  
11 into a competitive marketplace to advance  
12 commercialization, but there's still a lack of options  
13 available. We need to drive investment in trucks and  
14 port and off-road vehicle demonstrations, like the ones  
15 that Peter was just mentioning, to continue to increase  
16 the amount of commercially available options for fleet  
17 operators.

18 In tandem, there's a lack of available  
19 refueling infrastructure, specifically for individual  
20 owner operators who may not have the capital to finance  
21 their own stations and rely on publicly available  
22 refueling infrastructure. Specifically in the heavy-  
23 duty market, there's just a lack of infrastructure to  
24 support their deployments currently. So, looking  
25 forward to — to driving investment in, in this area as

1 well. Obviously, there's currently a high TCO. We  
2 really need to scale the vehicle and fuel production and  
3 distribution, which California is really leading the  
4 nation on by investing in projects like NorCAL ZERO.

5           And lastly, the technology readiness is still,  
6 you know, still has a way to go to progress. Even  
7 though we're demonstrating a range here of up to 500  
8 miles, there are several duty cycles, not just for  
9 short-haul drayage, but long-haul regional trips. And  
10 many independent truckers really operate a variety of  
11 routes to continue to stay in business, and they really  
12 require a one size fits all solution, where they don't  
13 have to be assigning vehicles to specific routes and can  
14 just kind of dispatch across their different variety—  
15 varieties of routes. Additionally, we'd like to see  
16 some additional weight reductions on both the vehicle to  
17 increase payloads, and achieve total parity with the  
18 diesel payloads, for these types of vehicles.

19           Next slide, please.

20           And this was mentioned in an earlier workshop  
21 panel, but it's really hard to talk about hydrogen,  
22 especially in transportation right now without talking  
23 about the Hydrogen Hub Initiative announced by the DOE  
24 just recently. So, I think this is covered in an  
25 earlier panel, but the DOE just released Notice of

1 Intent to fund four more regional clean hydrogen hubs to  
2 incentivize the deployment of renewable hydrogen  
3 production and refueling infrastructure, and with some  
4 guaranteed offtake. And we — we really see California  
5 being able to leverage strength in the transportation  
6 end uses and goods movement, specifically it could focus  
7 on deploying transit buses, rail coaches, and drayage  
8 and regional hub trucks such as this project.

9           We believe California is really best  
10 positioned of all of the states or regions in getting  
11 this funding, or meeting the economic self-sufficiency  
12 in a commercialized hydrogen market with the work that  
13 we've already done to date, far beyond any other states.  
14 We're — we're very advanced in getting these projects.  
15 We have a lot of early document transit agencies, like I  
16 mentioned, AC Transit, OCTA in Orange County, and  
17 Sunline Transit Agencies, and the list goes on, of all  
18 these transit agencies. Meeting the ICT rollout plans  
19 and adopting this type of technology and looking to  
20 scale projects like NorCAL Zero to achieve a — this  
21 self-sustaining, commercialized market, commercialized  
22 hydrogen economy.

23           And very importantly, I don't think we've  
24 talked about this, without discussing the need to reduce  
25 criteria pollutants, specifically from conventional

1 fuels, especially in our disadvantaged communities.  
2 Scaling the benefits of the NorCAL Zero project to the  
3 entire West Oakland community, and bringing the port  
4 zero-emission, and deploying zero-emission technology in  
5 our Central Valley and the areas of Southern California  
6 located directly adjacent to highways causing high  
7 amounts of diesel particulate matter. These areas have  
8 historically been — been really underserved and  
9 overlooked on the issues of air quality, and we have the  
10 chance, specifically here in California with this Hub  
11 Initiative, to advance these and really put these  
12 communities at the forefront.

13           Lastly, California has a really strong  
14 position for applying to this initiative, and we look  
15 forward to working with the governor's Go-BIZ office on  
16 successful application to the state.

17           And that concludes my remarks. Thank you.

18           MS. BERNER: Great. Thank you, PJ. We have  
19 one panelist left, and he's gonna bring us home.  
20 Michael Galvin, he is the Director of Waterfront and  
21 Commercial Real Estate at the Port of Los Angeles, the  
22 nation's leading container port. Michael also oversees  
23 the port's energy business and related terminals, which  
24 support regional refinery operations, LAX aviation, fuel  
25 logistics, the San Pedro Bay Bunker fuel market, and

1 advancement into renewable fuels required to create the  
2 zero-emission port of the future. Mike, thank you for  
3 joining us.

4 MR. GALVIN: Thank you, Jane. Appreciate the  
5 time. So, we can jump into the first slide. So,  
6 getting into, you know, the enabling policy that the  
7 Port has put forward over the course of the last two  
8 decades through our Clean Air Action Plan that is a  
9 collaborative effort between the Ports of LA and Long  
10 Beach, two biggest ports in the country, local community  
11 organizations, environmental justice community, as well  
12 as local and statewide agencies, really intended to  
13 reduce emissions coming from the port.

14 Over the course of time, as technology  
15 advances — and we're rapidly at that last stage now  
16 going from as low as we can get, using the diesel power  
17 plants that we have, to many of our moving vehicles and  
18 moving toward zero emissions. So, the focus in the next  
19 12 and a half years is really to get to — all terminal  
20 equipment zero emissions by 2030. That's right around  
21 the corner, and all on-road trucks to zero emissions by  
22 2035, with the overall goal of reducing greenhouse gas  
23 emissions to 40 percent and — and 80 percent  
24 respectively below 1990 levels by 2030 and 2050. So, we  
25 got a big task in front of us and we see hydrogen as a

1 major player in getting us there in some of these hard  
2 to electrify areas of equipment and auto and trucks.

3 Next slide.

4 So, we've made a lot of progress that, like I  
5 mentioned, we're hitting our goals, the 2023 goals, and  
6 DPM, NOx, Sox, greenhouse gases, is this next goal that  
7 we're really going after and — and getting to zero  
8 emissions will — will help us get there, and hydrogen  
9 will play a role there.

10 Next slide.

11 And all of this continues to happen while the  
12 work continues to grow our volume, maintains its  
13 resiliency, and our ability to move forward in the  
14 overall marketplace, and then continue to provide goods  
15 — the goods movement services that the nation depends  
16 on.

17 These are all areas that require  
18 decarbonization over time, but the areas that we're most  
19 focused on right now, as I mentioned, are the heavy duty  
20 trucks, and the cargo handling equipment. So, we have  
21 over 18,000 heavy duty trucks that are registered in the  
22 Ports of LA and Long Beach. They're doing work in and  
23 out of the port and almost 2,000 pieces of cargo  
24 handling equipment. On top of that we have locomotives  
25 and harbor craft that also make up some of the

1 opportunities to further reduce our emissions here in  
2 the port. But, the real big focus in the next decade is  
3 — is those heavy duty trucks and the cargo handling  
4 equipment that can build up a large part of the overall  
5 hydrogen demand here in Southern California.

6 Next slide.

7 (Pause)

8 So, on the areas that we've been looking at,  
9 obviously, on-road trucks are — are a big potential, and  
10 really trying to find both on on-road trucks and in the  
11 cargo handling equipment, the right transition  
12 equivalency there, for the truckers that move goods in  
13 and out of the ports every day, and to longshore labor  
14 that moves goods around the port, and onto ships, and  
15 off onto trucks and trains every day.

16 So, really important that in this transition  
17 for us to help — to create a just environment and just  
18 economic outcome for our local communities who've been  
19 burdened with the goods movement business here. We — we  
20 want to make sure that, that we have the ability to  
21 transition, to remain resilient in doing that.

22 And to do that, we really need to have  
23 equipment that acts the same way the equipment does  
24 today that is fueled by diesel. And so, we've seen that

1 hydrogen can — can be that equipment. We're just  
2 starting to test it on a — on a much larger scale. But,  
3 we're not seeing the same sort of duty cycle and  
4 performance issues that we have seen on battery electric  
5 in various areas of, of cargo handling equipment.

6           So, we see a huge opportunity there and the  
7 ranges of on-road trucks really provide the opportunity  
8 to address what PJ mentioned, is that trucking companies  
9 don't want to need to be selective in what truck they  
10 put into a certain line of business on a — on a specific  
11 day. They want trucks to be able to be put into any  
12 line of business they need to be, whether that's going  
13 20 miles back and forth from the port to a rail yard, or  
14 400 miles somewhere outside the state. So that is  
15 extremely important in getting fueling infrastructure to  
16 allow for those — those trips to happen, are important  
17 as well.

18           Next slide.

19           NREL did a study for the port to get to that  
20 issue on the on-road trucks, really looking throughout  
21 the region and up and down, and outside the state to see  
22 what trips the trucks took in various areas, and the  
23 thicker the lines mean more trucks were taking those  
24 trips. So, you can see in the densified LA County area  
25 and the Inland Empire, you have a real densified

1 utilization of trucks but you do have quite a bit of  
2 traffic that's going in and outside the area outside the  
3 state, you know, going past 200, 300, 400 miles. And  
4 so, you need to have a type of duty cycle that's going  
5 to allow those kind of trips to happen. And hydrogen  
6 provides that — that opportunity without having to be  
7 selective on a daily basis.

8           Next slide.

9           So, the port has participated in the ZANZEFF  
10 grant. We received about \$41 million in, in grant money  
11 with the opportunity to advance both on road trucks and  
12 fueling stations to provide for the network that was  
13 required to allow these trucks to get tested between  
14 here and the Inland Empire.

15           Next slide.

16           So, through that project grant, we have ten  
17 hydrogen fuel cell, Class 8 that are operating in and  
18 around the region, two heavy duty hydrogen fueling  
19 stations, one of which is operational, one of which is  
20 very close to being operational, in Wilmington and  
21 Ontario, so the two endpoints between here and the  
22 Inland Empire. There's also another station being built  
23 out on Port of Long Beach property right now.

24           And this is all done with a partnership  
25 between Toyota, Shell, Kenworth, UPS, South Coast AQMD,

1 NREL, California Climate Investments, really an  
2 intention to bring all the pieces on a small — on a  
3 small scale basis together, to allow us to test these  
4 trucks on a daily basis and see how they perform and  
5 we've had really good results so far.

6 Next slide.

7 This is a picture of the trucks going up Pikes  
8 Peak. And so, unlike other types of power plants that  
9 we're demonstrating in the zero emissions area, these  
10 did not have any issues with altitude change, and were  
11 able to perform, go up and down several times without  
12 showing any type of performance failure. And so that  
13 was really important to show that they could operate in  
14 different altitudes.

15 Next slide.

16 So, the locations of the fueling stations,  
17 like I said, Wilmington, right next to the port, Long  
18 Beach, right next to the port, that's being developed  
19 right now, and then Ontario, out in the Inland Empire.

20 Next slide.

21 You can see some pictures of Ontario, there.  
22 Up and operational, ready to go. Adding additional  
23 tracks there's — there's LNG tracks here. There's also  
24 diesel tracks here, and then you have a couple of  
25 hydrogen tracks associated with this facility. So,

1 showing how you can either put this into an existing  
2 truck stop or — next slide — utilize a stand-alone, as  
3 we do in the Wilmington, which has two lanes and the  
4 ability to provide the same capacity fueling.

5 Next slide.

6 So, right now where we are with the testing.  
7 30,000 miles in service. We're having really good  
8 feedback coming back from drivers and operators.  
9 Typical issues that you would see in testing any new  
10 technology that are able to be resolved on a routine  
11 basis without the trucks going down for a prolonged  
12 period of time.

13 There's gonna be a test run to Hueneme, back  
14 and forth for August. Like I said, Ontario is fully  
15 operational at this time. Wilmington will be online  
16 this summer. And, we've had reliability issues at — at  
17 the stations that are typical for putting up something  
18 new, but they're operating at about 50 percent capacity  
19 right now.

20 Next slide.

21 Getting out of the cargo handling equipment.  
22 These are areas that are really, really difficult to  
23 electrify because the type of power consumption that you  
24 have in different cargo handling equipment, and really,  
25 the cycles. These vehicles run often, you know, 24

1 hours or 20 hours a day, and that— there's limited time  
2 for refueling in between shifts. So, you really need to  
3 find a technology that is going to allow that to refuel  
4 similarly to how diesel does today, and hydrogen gets  
5 you pretty close to that. Fueling time is — is maybe  
6 double of diesel, so maybe instead of 10 minutes, you're  
7 looking at 20 minutes to refuel. But, the ability, the  
8 range that it has after that is, is significantly  
9 similar to diesel. And so, from an operational  
10 perspective, from an ILWU perspective, it works the same  
11 way, it'll be easier to transition for this cargo  
12 handling equipment.

13           On the yard tractor demonstration, we're doing  
14 a — one a— two a tray pack right now. Phoenix Marine  
15 has tested some yard tractors and they'll be testing a  
16 top handler that the belief is if that top handler works  
17 the way they expect it to, that it's pretty much going  
18 to be applicable to all other potential cargo handling  
19 equipment areas.

20           YTI is also demonstrating a yard tractor and a  
21 top handler, and there'll be an RTG development  
22 deployment later on this year. And then the HyZET  
23 project that was already discussed previously in  
24 relationship to tugs and — and getting into the marine  
25 side, which obviously the marine side of the business

1 and the marine shipping side of the business is really  
2 the largest demand part out there.

3           And we're working very, very closely with our  
4 partners in the Port of Shanghai right now to create  
5 this green shipping corridor with a zero emissions shift  
6 in that quarter by 2030. That'll be the next step after  
7 we get the land-based issues addressed.

8           Next slide.

9           (Pause)

10           So, looking forward, it's important to  
11 continue these demonstration projects and to continue to  
12 work with partners that we have. Toyota has been a  
13 really big partner of ours, being able to really advance  
14 technology and allow for different types of ideas,  
15 retrofit ideas, or retrofit operational equipment that  
16 can — that — where people can buy equipment now not  
17 worried about that they're going to need to get to zero  
18 emissions in 2030, because they'll be able to change at  
19 the power plant.

20           So that's really been important, and we'll  
21 continue to demonstrate that type of technology in the  
22 next year or two. Hopefully as we drill up towards the  
23 final application for the Hydrogen Hub that was  
24 discussed previously, and we think we can put a — a very  
25 good application together, focusing on the ports in

1 Southern California, Northern California, and all the  
2 industries around both, to show that there's a  
3 significant amount of demand here that can match with  
4 supply within the state, or close to the state of  
5 California, to provide that long-lasting sustainable  
6 hydrogen economy.

7           So, we need to do the overall cost down, that  
8 was discussed previously. The hy— H2Hub is extremely —  
9 will be truly helpful in pushing this economy in the  
10 right direction, and then letting the private sector and  
11 other partners take over and — and build it to scale.  
12 But, the most important thing is that we create this  
13 open ended market that can be built to a significant  
14 scale in between 100 thousand and 300 thousand metric  
15 tons, you know, in the next 10 to 15 years to really  
16 meet the market demand that we have, and the goals that  
17 we have to create a zero-emissions port here in Southern  
18 California.

19           And, I believe that is last slide. So, thank  
20 you very much for allowing us to present today.

21           MS. BERNER: Thank you, Mike. So now, I think  
22 we're gonna get into a discussion period. I'm gonna  
23 turn it over to Vice Chair Gunda to start us off with  
24 questions from the dais, but I also want to invite um,  
25 Amgad, PJ, Peter, and Mike to go back on camera so that

1 we're already for taking questions. Thanks.

2 VICE CHAIR GUNDA: Thank you, Jane. That was  
3 —that was a wonderful set of presentations, you know, to  
4 Amgad, PJ, and Michael, for your respective  
5 organizations. Thank you for everything that you're  
6 doing in — in advancing the conversation around the fuel  
7 cell and hydrogen applications, and in the different  
8 MDHD, off-road, and marine applications.

9 So, a couple of questions that I want to start  
10 off with. But before that, just, Michael — I did have a  
11 chance to ride in one of the Kenworth-Toyota trucks this  
12 — two days ago, along with Chair Randolph. Really  
13 appreciated the ride. It was very quiet. And, the  
14 interesting thing that I learned about it was, it was  
15 just too Mirai stacks put together.

16 So, one of the conversations I had was the  
17 importance of the technology translation from light-duty  
18 vehicles to heavy-duty, versus the other way around, and  
19 how important it is to think about all scales at the  
20 same time. But, just wanted to call that out. I really  
21 appreciated that.

22 So, to all four of you, before I go to the  
23 question at the CEC team, congratulations on, on the  
24 different projects that were greenlit and the  
25 collaboration between the transportation division and

1 the RDD and just creating a slew of both R&D and DND  
2 project. So, congratulations on the work. Really  
3 thrilled to hear about all that.

4 So, all — all four of you could weigh in on  
5 this, just a 30,000 foot level question, you know. You  
6 know, looking at the deployment of the technology over  
7 the last decade, you know, hydrogen fuel cells. I mean,  
8 what are, what are the lessons learned? And now, are  
9 you all looking back and saying, you know, we've — we've  
10 done as well as we thought we did? We thought we would  
11 want to do? You know, what went well? What didn't go  
12 well? And any, any learnings as we move forward.

13 (Pause)

14 Maybe I'll put my Michael on, on kind of —

15 MR. GALVIN: Sure. I'll jump in. You know,  
16 it's, been relatively new for us to, to get involved in,  
17 in the testing of, of the equipment. I think the bigger  
18 thing that I've learned from talking about issues with  
19 others as we deployed in the passenger vehicle area, was  
20 having resiliency in the supply chain of, of equipment  
21 that you don't really think about. And so, so that  
22 could be dispensing equipment, it could be technological  
23 equipment related to the fueling.

24 These are issues that became a big is— became  
25 a big concern. All of a sudden when you, you built out

1 stations, and then you found out that all of the  
2 dispensing equipment was built by the same manufacturer.  
3 And so, when there was a technological problem with one  
4 piece, the supply chain stopped at that point and you  
5 didn't have resiliency there.

6           And so, I think as much as, you know, I try to  
7 simplify it, as much as we can learn from the oil and  
8 gas business today, it's taken us a long time — 150  
9 years to deploy that business and make it extremely  
10 resilient, redundant connective. That's what we have to  
11 really strive towards in the hydrogen economy as well.  
12 And every single piece of the supply chain, from  
13 storage, distribution, into the region to distribution  
14 throughout the region, to the dispensing, it has to be  
15 redundant.

16           It has to be well connected. You gotta bring  
17 as many partners as possible to meet — meet the need,  
18 because there's going to be pieces of it that fail.  
19 That fail in distribution, that fail in the end user,  
20 and you want to be able to make sure that that failure  
21 doesn't create a failure for the entire system, but it's  
22 just a small failure and you have other pieces built up.  
23 So, you have the resiliency and the redundancy to be  
24 successful long term. So that's something that I've  
25 learned in the last several months as we've been working

1 through, through these issues.

2 (Pause)

3 VICE CHAIR GUNDA: Thank you. Anybody else  
4 want to weigh in?

5 MR. CHEN: Yes.

6 VICE CHAIR GUNDA: Great, Peter.

7 MR. CHEN: So, this is — this is Peter. And  
8 I, I think there are definitely a lot of lessons  
9 learned. You know, from the CEC perspective, we've  
10 invested in, in light-duty stations. You know, we're,  
11 we're a leader in that, and we have 58 open retail  
12 stations. Jane, kind of presented on that earlier.

13 And, and definitely, I think, as we move into  
14 more heavy-duty station deployments, we — we have  
15 understanding of, you know, what the kind of pain points  
16 are with the current light-duty stations. There, there  
17 aren't — there have been reliability issues, there's  
18 been supply chain issues.

19 So, when we think about scaling up, we  
20 definitely need to keep those in mind. And, you know,  
21 for one example, interesting lesson learned, I think, is  
22 kind the, the transition to more liquid hydrogen  
23 delivery pathways for larger capacity light-duty  
24 stations. I think that translates directly to how you  
25 might want to plan around heavy-duty stations that might

1 need a lot more hydrogen on site than, than a typical  
2 likely one. So yeah, definitely I think there's a lot  
3 of things we can take from the light-duty station  
4 deployments.

5 MR. CALLAHAN: This is PJ with CT. I'd also  
6 like to chime in here with a couple additional points.  
7 I would definitely second what, what Mike was saying  
8 about the resilience in the supply chain. And, just  
9 kind of add to the conversation that hydrogen as the  
10 potential to be, you know, even more resilient than, you  
11 know, typical battery deployments based on the ability  
12 to still truck in hydrogen from other, other areas when  
13 there is a grid-down scenario. It's much harder to  
14 charge a battery electric vehicle when there's no power,  
15 but you can still continue to fuel by bringing in  
16 hydrogen from other areas. So, still an additional  
17 benefit there.

18 Just specific to, to Hyundai, and, and some  
19 lessons that we've learned there. You know, they've,  
20 they've been operating these vehicles, a very similar  
21 vehicle, different — slightly different box-truck  
22 configuration, in the Swiss market. And they've  
23 obtained over 2.3 million miles with, with hardly any  
24 issues and, and really high uptime. So, they're  
25 operating very similar to their diesel trucks. And so,

1 we're learning that with, with those deployments and  
2 they've got a payload they're able to pull — hoping, you  
3 know, to, to basically mimic this deployment and expand  
4 on it in the American market.

5           So, these, these trucks really are technology  
6 ready. I mentioned technology readiness for the broad  
7 commercialization of, of the technology across the  
8 sectors, but these trucks themselves are really proving  
9 to be really technology ready. And, you know, Hyundai  
10 is, is working through being vertically integrated  
11 within their, their design. So, that helps to improve  
12 the overall design and performance and the benefits in,  
13 in terms of being able to modify the vehicles.

14           We really see that, that just one more point —  
15 that there's not necessarily a one size fits all  
16 solution in a lot of these markets. What works for  
17 parcel delivery may or may not work for other, other  
18 applications. That's why we built two different types  
19 of vehicles with UPS. And so, it's a — it's important  
20 to have a lot of communication with the OEMs that are,  
21 that are building the vehicles, building these  
22 demonstration programs, to really, you know, work  
23 through these issues and advance the technology.

24           (Pause)

25           VICE CHAIR GUNDA: Thank you. Amgad, did you

1 want to weigh in?

2 DR. ELGOWAINY: Yeah. From an analysis point  
3 of view, we have seen two major things. One is the cost  
4 of the station, in the recent solicitation, has been  
5 dramatically lower than the previous one. The scale is  
6 bigger. So, we know there are big economies of scale.  
7 We know costs came down with its rapport or with fueling  
8 demand.

9 The other thing is like, I mentioned earlier,  
10 the, the liquid supply will be key, or a larger demand,  
11 fueling demand a ton a day or bigger. Liquid will play  
12 a key role there. And we have seen, like, almost half  
13 of the new stations now source liquid compared to a much  
14 higher percentage, compared to the previous ones. So,  
15 liquid will be key for low fueling costs. Especially  
16 with higher fueling daily demands.

17 VICE CHAIR GUNDA: Thank you. I have a couple  
18 of more questions, but I want to first go to  
19 Commissioner Monahan.

20 COMMISSIONER MONAHAN: Well, I have a really  
21 quick, simple question for Amgad, which is — you had  
22 said that the liquefaction process is more greenhouse  
23 gas intensive. I didn't see on the — on the slide  
24 exactly what that translates to. Can you give us some  
25 specificity on what that means in terms of greenhouse

1 gas emissions?

2 DR. ELGOWAINY: Yes. Yes, so — so  
3 liquefaction today is state of the art. You wouldn't  
4 get better today. State of the art is 10-kilowatt hour  
5 to liquefy a kilogram of hydrogen. So, we know our  
6 kilowatt hour, if you look at the US average grade  
7 today, it is about 440 grams per kilowatt hour times  
8 ten. This translates into 4.4 kilograms of CO2 per  
9 kilogram of hydrogen. If I use just the US average  
10 grade.

11 We know California is cleaner. Actually,  
12 California grade is less than half of the US carbon  
13 intensity so rather than 4.4 kilogram of CO2 penalty for  
14 liquefaction, it might be two, closer to two. Of  
15 course, this is where the state of the art, like ten-  
16 kilowatt hour per kilogram.

17 Some plants will liquefy at a higher, like,  
18 energy intensity. Maybe 12, maybe 15 kilowatt hours per  
19 kilogram. And then, you will see that energy intensity  
20 tie in, tie in the carbon intensity of the grades that  
21 really supplies the liquefier will bring, really, the  
22 carbon intensity of the liquid, I mean delivery,  
23 significantly higher than a gaseous pathway, for  
24 example.

25 So. there is some trade off there. This is

1 why I say, you want low-cost electrons, but also you  
2 want low carbon electrons because if you increase the  
3 carbon intensity just simply by liquefying, it may hurt,  
4 really, the GHG credit you may get under the LCFS for  
5 example.

6 COMMISSIONER MONAHAN: Right. But over the  
7 long run as we decarbonize the grid, that — that will go  
8 away or shrink?

9 DR. ELGOWAINY: Exactly.

10 COMMISSIONER MONAHAN: Thank you. And Mike  
11 and PJ, it was really great to hear about the projects.  
12 Mike, I had a question for you about how long the trucks  
13 have been operating — the ten trucks — how long have  
14 they been on the road? How long, how long has it been  
15 since they've acc— you know, for accumulating the 30,000  
16 miles?

17 MR. GALVIN: You know, I believe it's about a  
18 year that they've, that they've been out there  
19 operating. I think that is about the timeframe.

20 COMMISSIONER MONAHAN: Okay. And are the  
21 ZANZEFF and the NorCal projects, are — are you talking  
22 to each other? Like, what's the relationship between  
23 the two projects?

24 MR. GALVIN: I think there's similar funding  
25 that, that was allocated in, in different ways

1 generally. So, our people on the environmental  
2 management team here are, are definitely in coordination  
3 with others that are doing similar projects around the  
4 state. So, I'm, I'm imagining — I'm not directly in  
5 contact, but I think that those teams are in contact.

6 COMMISSIONER MONAHAN: And PJ, I know that  
7 the, the NorCal trucks are not yet deployed. But,  
8 what's your — what is your vision for how they intersect  
9 with the ZANZEFF project?

10 MR. CALLAHAN: That's, that's a good question.  
11 Like Mike said, I'm not necessarily involved in a lot of  
12 communications that go on between, between ourselves and  
13 the ports. But you know, I just see the ability — I saw  
14 recently the Volvo Lights Project, which you may be  
15 familiar with, down in Southern California, came out  
16 with a guidebook. And, and lessons learned from their  
17 key projects, and taking some of those lessons and  
18 applying them to our projects, and communicating and,  
19 you know, having these types of workshops where you can  
20 hear about their success and, and their challenges that  
21 we can then go and apply to our project since we are a  
22 little bit, you know, behind. Or are just, you know,  
23 our project is just coming on board a little bit later.  
24 It's, it's useful to see these other projects, you know,  
25 take a little bit of a trailblazing approach and, and we

1 can learn from a lot of those, a lot of those hiccups in  
2 their projects.

3 COMMISSIONER MONAHAN: Yeah, I mean, my  
4 understanding is that these are the only two major fuel  
5 cell Class 8 deployments in, in California. And so,  
6 they're, they're really — they really are unique.  
7 Everything else has been on the transit bus side, which  
8 CTE has been deeply involved in. But this Class 8, big  
9 trucks — beyond transit, these are the only two projects  
10 I'm aware of. Of the scale.

11 MR. CALLAHAN: Yeah. Yeah, and we do draw a  
12 lot on that kind of experience. A lot of the, the  
13 lessons learned in that fuel cell bus consortium that  
14 we, that we did with AC Transit and OCTA. Just the  
15 communication that required with the OEMs. I think it  
16 was mentioned earlier, but the gaseous delivery is one  
17 thing that we're learning as you look to scale these  
18 projects. Pre-cooling at the AC Transit Station was  
19 really necessary to achieve the fast fill times, and  
20 that was a lesson learned directly in the transit  
21 agency, that we're now applying with for some fuel and,  
22 and other industries, and as we expand into Class 8.

23 COMMISSIONER MONAHAN: Well, I'm really  
24 looking forward to the deployment in NorCal, because I  
25 did get to ride in the Hyundai ones here, and I thought

1 they were out, and then I was very disappointed to learn  
2 that they were actually just prototypes and they weren't  
3 yet on the road. So, looking forward to seeing them.

4 And I'll pass it over. Fritz?

5 (Pause)

6 MR. FOO: Hey everyone, thanks — thanks for  
7 the good presentations. Just had one question. Do you  
8 offer, especially for those with projects — have  
9 renewable hydrogen procurement criteria, or any kind of  
10 target, and if so, how do you all account for that? And  
11 if you don't, you know, maybe is there any thought as to  
12 what that might be?

13 I think I was looking at the slides and I want  
14 to say that there was one renewable hydrogen target,  
15 maybe around 30, 40 percent. But, I would love any  
16 clarification on that?

17 MR. GALVIN: So, I can speak for — in Los  
18 Angeles, by direction from our city council, and, and  
19 our own policies, that we want to hit a full green  
20 hydrogen which based on 100 percent renewables. How we  
21 get there as a question, because that's not going to be  
22 available at scale in the timeframe that we're going to  
23 be starting to deploy the new cargo handling equipment  
24 and, and on road trucks.

25 And so, we're going to have to understand the

1 market's going to provide what the market's going to  
2 provide in the meantime to allow us to build the demand  
3 by deploying these, these vehicles. But the goal is, is  
4 in — what we're doing through the Hydrogen Hub  
5 application in Southern California, is focused on  
6 renewable hydrogen 100 percent. And, and that aligns  
7 with what we see our power grid system getting to in Los  
8 Angeles by 2035, which is 100 percent renewable by that  
9 timeframe.

10           So, so, we're focused on building out a hub  
11 that is going to provide the same type of resilient  
12 renewables, but through hydrogen in that same zone. And  
13 — are there some issues there? And you know, it would  
14 be helpful if, if state legislation lined up with that  
15 as well, and regulated the hydrogen business and market  
16 the same way that the grid is regulated, and then you  
17 would have some consistency there to, to drive some of  
18 these other issues regarding naysayers that, that talk  
19 about — the grid is going to be renewable by this  
20 timeframe, hydrogen, we don't know.

21           And so, those are some issues that, that we,  
22 we manage on a local level, to try to unders— explain to  
23 people what our goals are and what our objectives are,  
24 as far as proliferation of the fuel as 100 percent  
25 renewable. But there would be some assistance there on

1 the state level if we get to that point. And I'm sure  
2 we will, as time goes by, you know, we're at a very  
3 nascent state now, but I think we can get there. And  
4 then, we'll have two energy systems that, that are  
5 basically held up to similar standards.

6 (Pause)

7 VICE CHAIR GUNDA: Great. Just a couple of  
8 questions, high level here. So, the first one is, and  
9 especially Michael, you had kind of talked about, you  
10 know, the, the opportunity for, you know, community  
11 benefits in terms of, you know, aid quality and such. I  
12 think PJ, you also mentioned. Has there been active  
13 engagement with the community in, in kind of, showcasing  
14 giving tours, explaining this opportunity? If you can  
15 share that, that would be great.

16 MR. GALVIN: It's a step that we're getting  
17 ready to, to get into next. So, through our interaction  
18 plan, we have quarterly meetings with 200 to 300  
19 stakeholders, depending on who participates on a given  
20 quarter. And there are community members embedded  
21 within that as well. And so, as we're getting our Hub  
22 application team together here in Southern California,  
23 that is a step that's right in front of us, is to start  
24 talking about hydrogen, the huge environmental effects  
25 that it's going to have on local communities with the

1 ability to take all the emissions out of the air that  
2 currently exist from those land-based operations.

3           And then layer that on with the economic  
4 benefits that we want to be able to pump back into these  
5 communities. So, we're just going to start that  
6 process. A - education on hydrogen and why it's  
7 important and why it's going to get us there faster, and  
8 in a way that make the ports continue to be resilient  
9 as, as they are today. And two, what are the other  
10 benefits that are going to come from that? And we  
11 really think that that's why it's so important that we,  
12 we keep this money as much as possible from the DOE in  
13 California to benefit Californians, so that they're the  
14 ones that are receiving the benefits, because they're  
15 the ones that endured the burden all those — all this  
16 time.

17           So, I think that that will be the messaging  
18 that we put forward in our application. But getting  
19 these groups, it's a conversation that's just starting  
20 to happen in regard to how we're going to do that. But  
21 that's going to happen the next 30 days for sure in  
22 regard to the Hub application.

23           MR. CALLAHAN: Thanks, tanks for that, Mike.  
24 It's definitely something that's on our radar, and I'm  
25 really glad you asked the question. Just last week we

1 hosted — we were participants in an event at the East  
2 Bay Bridge yard underneath port in the East Bay Develop—  
3 Economic Development Association. A block party event  
4 bringing together members all over the community in  
5 different, different, working through different  
6 nonprofits and air quality issues, and showcase the  
7 trucks. And there was a lot of interest generated from  
8 a lot of different community members, just kind of  
9 demonstrating how important this technology is going to  
10 be for these, these community members.

11 We also hosted, just today, down at the  
12 maintenance facility, in San Leandro, a sort of show  
13 event with the, the service provider NorCal KW, to  
14 further engagement on the servicing side. And we're  
15 working with West Oakland Environmental Indicators  
16 Project, as I mentioned, to start drafting the community  
17 outreach plan to see what exactly this is going to look  
18 like.

19 So, I think this is another opportunity for us  
20 to, kind of, take some lessons learned from the ZANZEFF  
21 projects in terms of how they approached community  
22 outreach as we look to develop our own plans. But it's  
23 certainly a really important issue, and I don't think  
24 one that can be talked about enough when we're talking  
25 about a zero emission technology and, and reducing the,

1 the diesel particulate in these communities located next  
2 to highways that have just been historically so  
3 overlooked.

4 VICE CHAIR GUNDA: Thank you. Just a, you  
5 know, one last thought and I will pass it back to  
6 Heather for the next section here. So first of all, and  
7 again, congratulations to each one of you and, you know,  
8 thanks for all the great work that you're all doing in,  
9 in advancing the clean future for California.

10 So, one of the things I mentioned, you know,  
11 in my opening, kind of, comments was — one of the hopes  
12 we have for this workshop is to have some tangible  
13 recommendations on how we continue to advance the  
14 hydrogen conversation. So, I don't know how prepared  
15 each one of you are to, to speak to that but, you know,  
16 if there is one or, you know, maybe two things that we  
17 could solve and what would your recommendations be?

18 (Pause)

19 MR. GALVIN: My, my main one is what I  
20 mentioned already, and aligning regulation of the  
21 hydrogen markets and electric grid, I think would help  
22 to clarify a lot, a lot of the issues related to concern  
23 from, from different organizations about the  
24 proliferation of hydrogen. So that there has been a  
25 debate going back and forth that, well, we know when the

1 grid is going to be green. We don't know when the  
2 hydrogen is going to be green. And so, we can make that  
3 our policy, we can make that our plan here. But if it's  
4 not backed by the state and rules, then we're not as —  
5 on as solid ground as we can be. And so, I think that  
6 is very critical in, in moving forward in the next  
7 couple of years.

8 (Pause)

9 VICE CHAIR GUNDA: PJ, do you have anything to  
10 add?

11 MR. CALLAHAN: Yeah, definitely. Our, our key  
12 takeaway would just be that we really need to continue  
13 to ramp up and scale our deployments like I mentioned.  
14 This is one project, you know, it will be the largest to  
15 date of 30 trucks. But that's, that's really not going  
16 to do it. We need to continue to advance and, and  
17 really deploy at, at large scale, and that's why this H@  
18 Hub program is — the timing is, is perfectly aligning  
19 with projects like this. And, it's really going to help  
20 be, be — it's going to be critical to proving the  
21 technology and, and driving down the cost of deploying  
22 not just 30 trucks at the Port of Oakland, but 100,  
23 1,000 trucks at the Port of Oakland, ports of LA, Long  
24 Beach, 1,000 buses all across the state. And, and  
25 reaching that scale on, on the vehicle and off-take side

1 which will drive the production and, and the business  
2 case for that as well.

3 MR. GALVIN: And, if I can just add to that,  
4 more grant money is always helpful, because that can  
5 continue to allow us to drive the marketplace that PJ  
6 was talking about. The faster we can get the equipment  
7 and the trucks deployed, and into commercial  
8 availability, and get the cost down, the better we'll be  
9 all around. Right now, the Delta is, is very large, and  
10 so taking a lot of potential money, when you look at the  
11 Delta between diesel and hydrogen, then you— the Delta  
12 between electric and — battery electric and hydrogen.  
13 So, more money will allow for us to deploy more, test  
14 more, and get a— adapted to the marketplace quicker, and  
15 to commercial reliab— availability as soon as possible.

16 VICE CHAIR GUNDA: Wonderful. Amgad, did you  
17 want to add anything, or?

18 DR. ELGOWAINY: Yeah. If I may add, so back  
19 to to my presentation. I think you want to focus on the  
20 vocations or classes where you get the best bang for the  
21 buck, your environmental benefits. And these are where  
22 your duty cycle will allow you a higher efficiency  
23 compared to the diesel incumbent.

24 This will help you economically it will help  
25 you with carbon reduction. And the why it is that way

1 is because most of these, like, locations where you're  
2 high — you have high fuel economy ratio, are mostly  
3 urban. It will help also with the air pollution issue,  
4 and the impact on communities.

5           The second thing is also, plan to think about  
6 how to expand the liquid hydrogen supply network. And  
7 this will be also key to enabling a low-cost hydrogen  
8 fueling.

9           VICE CHAIR GUNDA: Wonderful, Peter, do you  
10 want to close this off?

11           MR. CHEN: Yeah. A little — I'm preaching to  
12 a choir here. But yeah, I definitely see a role of, you  
13 know, continuing doing this government supported pre-  
14 competitive R&D and demonstration projects. I think  
15 we've, we've heard it here already. But, it can be  
16 really important to de-risk issues and kind of the  
17 mysteries of using hydrogen as a transportation fuel,  
18 you know, before letting private industry take over and  
19 really develop a self-sustaining market.

20           You know, we have existing programs in place.  
21 You know, we have EPIC, Gas R&D, Clean Transportation  
22 Program, and a lot of mechanisms to, you know, support  
23 both established companies and also startups,  
24 entrepreneurs, with innovative ideas on how to how, how  
25 to use hydrogen efficiently as we, you know, look to

1 decarbonize the police, very challenging end uses.

2           You know, I think another key thing to think,  
3 that I'm always thinking about is, how do we refuel, you  
4 know, larg— larger pieces of equipment. You know, we're  
5 talking about a lot of land uses now. You know, heavy  
6 duty trucks, cargo handling equipment, et cetera. They  
7 store an order of magnitude more hydrogen onboard than,  
8 than a light duty car. And if our, you know,  
9 infrastructure — our — I think our infrastructure needs  
10 to be developed with that scale in mind. And there,  
11 there's definitely room for more research into that  
12 space, as we scale up.

13           (Pause)

14           VICE CHAIR GUNDA: Thank you. Thank you all  
15 so much for taking those questions. I said to Heather,  
16 do you want to

17           MS. RAITT: Sure, thank you. So, yeah, and I  
18 checked with Jane, I think we're ready to move on to —  
19 we got a couple of questions from attendees and Tomas  
20 Ortiz is here to moderate those. So go ahead, Tomas.

21           (Pause)

22           MR. ORTIZ: Thanks, everyone. So, we have,  
23 currently we have two questions. So, I'll start with  
24 the first one. The first one is from Robert Perry, of  
25 Synergistic Solutions.

1 (Pause)

2 One second, sorry.

3 (Pause)

4 So, the first question is: "Are there  
5 currently plans to co-locate large MDHP — HD EV charging  
6 and refueling stations with utility scale generation  
7 storage and electrolysis capacity along major transit  
8 corridors, such as I-5, 101 and 99. It would seem that  
9 productive planning in this area would incentivize  
10 private investment in long-haul, MDHD FCEVs. These  
11 facilities don't have to start large, but should be  
12 designed with enough room to expand according to need."

13 MS. BERNER: And this is Jane. I was actually  
14 thinking this is probably a question, I'll say, for the  
15 CEC in terms of plans for funding. And, I just was  
16 gonna add that we did recently have a workshop related  
17 to several concepts. Both EV charging, and hydrogen  
18 refueling stations for MDHD uses, including some for  
19 long-haul trucks. I'll — if — I'll try to find that  
20 link and put it in the chat to that workshop. That  
21 might be of interest to you. And thanks for the idea of  
22 also including utility scale generation storage and  
23 electrolysis. I think the, you know, where the hydrogen  
24 supply, and if there can be grid benefits is something  
25 that, yeah, we will be looking at more closely when we

1 develop these solicitations. So, thank you

2 MR. ORTIZ: Okay, and then thank you for that.

3 We have one more. This one is John Banner. Question  
4 for Peter Chan: "We're developing a greenfield MDHD  
5 green H2 refueling/fast recharging truck stop on I-10 in  
6 in Riverside County. Our R&D funds available through  
7 your advanced H2, H2 refueling infrastructure solutions  
8 for heavy transport, develop and demonstrate innovative  
9 H2 refueling solic— solutions, funding lane to assist  
10 with preliminary design, F-E-E-D, et cetera?

11 MR. CHAN: Thanks for that question, John. So  
12 unfortunately, I can't speak to the details on, you  
13 know, what's eligible for the solicitation since it's  
14 still being developed and we haven't released it yet.  
15 But you know, I, I think generally speaking, you know,  
16 this type of projects, building out, you know, a green  
17 hydrogen shared refueling, recharging truck stop, I  
18 think that's a really important type of project. And  
19 definitely, I think the workshop that Jane highlighted,  
20 or mentioned, I think it does include a concept that,  
21 that's similar to, to what you're talking about here.  
22 And Jane, maybe you can add more details or correct me  
23 if I'm wrong.

24 (Pause)

25 MS. BERNER: I was just — I'll think Esther

1 for adding in the link to the workshop where the  
2 information is. I was just supposed to do it and to  
3 beat me to it. And so, Esther is one of our staff that  
4 did a lot of work on that workshoo—workshop.

5 (Pause)

6 MS. RAITT: Alright, so I think that's all the  
7 questions. So, thank you so much Tomas and to Jane for  
8 moderating, and to the panelists, Amgad, and Peter and  
9 PJ and Michael, greatly appreciate your time and  
10 expertise.

11 So, we will move on to the next panel on  
12 emerging projects and opportunities for hydrogen in  
13 economy-wide decarbonization. And, we're joined again  
14 by Rizaldo Aldas from the Energy Commission.

15 MR. ALDAS: Thank you, Heather, and good  
16 afternoon, everyone. We are in panel four, welcome.  
17 This is the last but certainly not the least panel of  
18 the day. We have five panelists or speakers to discuss  
19 emerging projects and opportunities for hydrogen in  
20 economy-wide decarbonization. Our panelists will talk  
21 about different projects, perspectives and of course on  
22 renewable hydrogen, particularly hydrogen production.

23 And we have to get insights from them on what  
24 worked, what didn't work. What else are needed? Is  
25 regulatory, policy, incentives, technology, is all of

1 the above? Increased renewable hydrogen production and  
2 the contribution towards a decarbonized economy. And  
3 then, of course, this morning, we heard about concepts  
4 of green hydrogen. So, that's a question related to the  
5 economy. And that — the question for me there would be  
6 what — which could or would help us to get a carbon  
7 neutral? Is it the color scheme? Focus on the process?  
8 Or carbon intensity? And so, I think we will also hear  
9 some insights or feedback on those kinds of questions.

10 And without further ado, I will ask Sara  
11 Gersen, Senior Attorney with Earthjustice to kick us off  
12 in the presentation and discussion.

13 MS. GERSEN: Well, thanks so much, and good  
14 afternoon. My remarks today address why it is essential  
15 for California policymakers to focus on promoting zero  
16 emission technologies for producing hydrogen. But for a  
17 much broader look at hydrogen policy questions, you can  
18 download the report I co-authored with Sasan Saadat,  
19 it's available at the website at the bottom of the  
20 slide. It's called "Reclaiming Hydrogen for a Renewable  
21 Future: Distinguishing Oil and Gas Industry Spin From  
22 Zero Emission Solutions.

23 Next slide.

24 Now, to understand why a transition to zero  
25 emission hydrogen matters, it helps to understand how

1 hydrogen is produced today. Each year, globally,  
2 industry produces many millions of megatons of hydrogen  
3 from fossil fuels through processes that are so  
4 building, that hydrogen production alone contributes  
5 more climate pollution than the entire nation of  
6 Germany.

7           Here in California, the predominant method of  
8 producing hydrogen is to crack it off of fossil gas  
9 through a process called steam methane reformation.  
10 Steam methane reformation doesn't just emit climate  
11 pollution, but also significant amounts of coal forming  
12 pollution, like NOx, particulate matter and carbon  
13 monoxide. And, because California's hydrogen production  
14 facilities primarily they exist to supply oil refineries  
15 with the hydrogen that they use. The hydrogen  
16 production facilities are polluting the same fence line  
17 communities that bear the brunt of refinery pollution.

18           Next slide.

19           Fortunately, there is a zero emission,  
20 hydrogen production techn— technology that is well  
21 understood and ready to scale. That is renewable  
22 electrolytic hydrogen, also known as green hydrogen,  
23 which is produced using 100 percent renewable  
24 electricity to split hydrogen from water molecules.  
25 Exclusively relying on renewable electrolytic hydrogen

1 would both protect public health and avoid the  
2 gamesmanship and inaccurate carbon accounting that can  
3 plague productive pathways that rely on biofuels.

4           If go to the next slide I have an example to  
5 illustrate this.

6           So, this slide summarizes key data from two  
7 actual hydrogen production pathways that CARB has  
8 certified to produce LCFS products. On the left, you  
9 have a real production pathway that uses steam methane  
10 reformation of fossil gas at a facility in Wilmington  
11 California, which is a disadvantaged community  
12 overburdened with refinery pollution.

13           The producer pairs the fossil gas in takes  
14 from the gas pipeline with the environmental attributes  
15 of cattle manure gas in Indiana, and CARB certified this  
16 pathway to claim that is hydrogen as a carbon intensity  
17 of negative 287 grams of carbon dioxide equivalent per  
18 megajoule. Now, compare that the production pathway on  
19 the right, which uses zero emission electrolysis powered  
20 by solar resources. CARB certified this pathway to  
21 claim that this pathway a carbon intensity of zero  
22 carbon — zero grams of carbon dioxide equivalent per  
23 megajoule.

24           This comparison is very troubling, because the  
25 pathway on the left, which relies on a polluting

1 technology that is already standard and lowest cost,  
2 represents a far more lucrative LCFS credit generation  
3 opportunity than the zero-emission technology that's  
4 still nascent in the market.

5           You may have the rare entity that chooses the  
6 zero-emission technology because it has a public  
7 interest mission. Here, the example on the right is a  
8 production pathway that was submitted by Alameda County  
9 Transit. But any profit maximizing company will have a  
10 strong incentive to maximize LCFS revenue by simply  
11 following business as usual, producing hydrogen from  
12 fossil fuels, and relying on a crediting scheme to claim  
13 that their hydrogen is carbon negative. And this does  
14 nothing to catalyze the market for zero-emission  
15 hydrogen.

16           Next slide.

17           So here, this slide presents a few ideas for  
18 catalyzing the market for zero-emission or green  
19 hydrogen. The first priority should be displacing the  
20 hydrogen that's already in use to supply chemical  
21 feedstocks to businesses like refineries, with the zero-  
22 emission hydrogen. And addressing that public health  
23 and carbon pollution imperative that I discussed earlier  
24 in my talk. I understand that mandating this transition  
25 maybe outside of the CEC's jurisdiction. But, you can

1 certainly note in the IEPR report, that it will be much  
2 easier for new applications that run on hydrogen to  
3 access zero emission of hydrogen if facilities like  
4 refineries stimulate demand.

5           Second, whatever the CEC and other public  
6 entities are using taxpayer funds to support the  
7 hydrogen project, they should never spend those scarce  
8 taxpayer resources on polluting hydrogen production  
9 processes. And finally, CARB should implement SB 1505.  
10 Back in 2006, the legislature order CARB to conduct a  
11 rulemaking to require a third of the hydrogen dispensed  
12 from publicly funded fueling stations to be produced  
13 from renewable electric resources.

14           It's been more than 15 years and CARB has  
15 failed to implement this mandate. But, to fill this  
16 gap, and CEC can and should include grant conditions  
17 whenever it funds fueling stations and other projects,  
18 that require the grant recipient to dispense or use  
19 renewable electrolytic hydrogen.

20           Next slide.

21           In closing, I want to urge all of you to never  
22 let questions about scaling up as to zero-emission  
23 hydrogen overshadow the real questions that should be  
24 driving policy debates. Which are first, how do we  
25 confront California's air pollution crisis? And second,

1 how we decarbonize the economy?

2           Because hydrogen is not going to be the best  
3 tool for most sectors, and California needs to focus  
4 relentlessly on deploying the zero-emission solutions  
5 that are ready to scale today, without waiting for the  
6 market for zero-emission type project to mature.

7           Thank you.

8           MR. ALDAS: Thank you Sara, appreciate your —  
9 sharing your ideas for catalyzing markets transitioning  
10 to zero-emission hydrogen, and, uh, different other  
11 ideas. With that, we'll call on Brenor Brophy, he is  
12 Vice President of Project Development of Plug Power, to  
13 invite his presentation. Thank you.

14           MR. BROPHY: Thanks very much. And thank you  
15 to the Energy Commission for inviting us to present  
16 today. We appreciate the opportunity to tell you about  
17 our California Green Hydrogen Project.

18           Next slide please.

19           So, plug power has been in the hydrogen  
20 business for more than 25 years. We pioneered the first  
21 viable economic market for fuel cells in the logistics  
22 sector powering forklift trucks, and that's enabled us  
23 to sell more fuel cells to sell — to accumulate more  
24 operation hours than literally anybody else in the  
25 world.

1           We purchase more merchant liquid hydrogen and  
2 deliver more hydrogen than any other single entity in  
3 the world, over about 40 tons today, and we operate well  
4 in excess of 165 refueling stations behind the fence  
5 across the entire United States. Plug Power has the  
6 entire supply chain for hydrogen. We make the fuel  
7 cells for the applications, everything from forklift  
8 trucks to Class 8 trucks, we make electrolyzers to  
9 produce hydrogen. My responsibility is building  
10 hydrogen production plants. We make the equipment for  
11 the liquefaction of hydrogen and use that equipment in  
12 our own plants. We make the transportation and storage  
13 for liquid hydrogen, and we operate a logistics network  
14 across the entire country delivering liquid hydrogen to  
15 our customers.

16           Next slide please. So, Plug's footprint is  
17 pretty large. This is a — it's even an outdated map at  
18 this point. But we have customer locations across the  
19 entire United States. Our, you know, top tier customers  
20 or our folks like Amazon, Walmart, Home Depot, Lowe's,  
21 GM, Kroger. We, we estimated during the pandemic about  
22 30 percent of all groceries consumed in the US were  
23 transported on a Plug forklift at some point during  
24 their transport to market. So, Plug is deeply embedded  
25 in material handling logistics space, and deeply

1 embedded in the supply of hydrogen.

2 Next page.

3 So about two years ago, we decided that we  
4 could make our own green hydrogen far cheaper than we  
5 could buy gray hydrogen, which is what we're forced to  
6 buy today. When anyone says green hydrogen costs \$2 a  
7 kilo, you cannot go buy gray hydrogen for that. It  
8 costs a lot more than that, and believe me, it's  
9 considerably cheaper for us to make our own green  
10 hydrogen than it is to buy from the industrial gas  
11 companies.

12 So, we announced a network of 500 tons per day  
13 of liquid green hydrogen production by 2025. We have  
14 announced plants in New York, Georgia, in Texas and of  
15 course California. I'm happy to say we have already got  
16 an operating plant in Charleston, Tennessee, 10 tons per  
17 day. And Plug is the only company, other than one of  
18 the industrial gas companies, to build and operate and  
19 own their own hydrogen liquefaction facility.

20 The New York and Georgia facilities are under  
21 construction as we speak. The first production in  
22 Georgia is expected to start within the next four weeks.  
23 That's a two ton per day facility, just a small  
24 facility. But Georgia New York will be online by this  
25 time next year. New York is 45 tons per day and Georgia

1 is initially 15 tons per day, and those plants will go  
2 to 75 and 45 tons per day respectively in a phase two.  
3 The Texas plant and plant in Louisiana, we will break  
4 ground on this year and start construction. And our  
5 California project, I'm going to get to — it holds a  
6 couple of slides of its own. So, I'll, I'll hold for  
7 that.

8           The idea here is a national high resilience  
9 network of liquid hydrogen supply. We know better than  
10 anyone how the existing supply chain for hydrogen looks.  
11 We deal with it every single day and we understand that  
12 high resiliency in the supply is, is critical. The  
13 other important point here is 500 tons per day is two  
14 and a half times the current size of the liquid hydrogen  
15 — the entire liquid hydrogen market in North America  
16 today.

17           We're obviously building ahead of demand, but  
18 we're doing that to plant a really large flag on the top  
19 of a really big mountain to indicate to first adopters  
20 that you can go with hydrogen for your transit buses,  
21 for your truck fleet, and the fuel supply will be there  
22 and that's absolutely intentional. Give a clear signal  
23 that you don't need to worry about the supply of  
24 hydrogen going forward.

25           Next slide please.

1           So, just really briefly, what is green  
2 hydrogen? Why do we call a hydrogen farm? Our  
3 California project is sunshine and recycled water. So,  
4 we're just taking water and sunshine like any farmer,  
5 we're processing it, we're getting — we're liquefying  
6 it, and then it's going towards the logistics space,  
7 which is our core market, and the heavy-duty freight  
8 space. So, it is sunshine, water, for clean fuel.

9           Next slide please.

10           This is the location of our project in  
11 California. So, it is in West Fresno County. It's just  
12 eight miles south of the city of Mendota, the cantaloupe  
13 capital of the world. This part of the Central Valley  
14 is one of the most economically disadvantaged areas in  
15 our state. It is one of the areas that is mo—  
16 disproportionately affected by diesel pollution.

17           It's — gets none of the economic benefits of  
18 that pollution, it just gets to sit next to Interstate  
19 five and, and Highway 99 and enjoy the pollution without  
20 any of the jobs that come with that. So, I think it is  
21 particularly apt that it's this community that's going  
22 to participate in the economic advantages of starting to  
23 produce a replacement fuel for, for diesel. The  
24 facility itself is over 2,000 acres, and — of, of a  
25 solar farm, new-build solar. And, the hydrogen facility

1 is just a small, a small postage stamp within that  
2 larger solar farm.

3 Next slide please.

4 So, the rendering there is actually of our  
5 Georgia plant. I don't have a nice rendering of the  
6 California plant yet. But, clearly wouldn't have green  
7 grass and trees like that. The plant we're building is  
8 30,000 kilograms, or 30 metric tons of liquid hydrogen.  
9 That's 120 megawatts of PEM electrolyzers. That puts it  
10 in the top tier of electrolyzer — PEM electrolysis  
11 plants in the, in the world. That's the same size as  
12 our phase one in New York.

13 And I'm delighted to say this will be  
14 California's first new build hydrogen liquefaction plant  
15 in 36 years. I had to go back in history, and I think  
16 Air Product's plant in Sacramento came on board in 1986.  
17 So this is finally another new liquefaction plant. And  
18 that'll take California's liquefaction capacity from  
19 about 40 tons a day to over 70 tons a day. So, we're  
20 delighted. We are strong believers to, to — in liquid  
21 hydrogen as, as an excellent method of storage and  
22 delivery of, of hydrogen.

23 This is 2,000 acres of what's called priority  
24 least conflict, excuse the typo, least conflict plan.  
25 So, this is land that is withdrawn from irrigated

1 agriculture. It was in fact, damaged by over irrigation  
2 over the previous decades, and its land that was studied  
3 for all conflicting uses and prioritized for renewable  
4 energy development. So, it is one of the best places  
5 within the state where we can build on extremely  
6 degraded land and put it to a use that will generate  
7 jobs, and economic development, and clean fuel for the  
8 state.

9           It is a 300-megawatt AC solar farm that is a  
10 new build solar farm as part of the project. The  
11 hydrogen production plant itself is about 30 acres in  
12 one corner of that. It will have storage for half a  
13 million gallons of liquid hydrogen, that's about 134  
14 metric tons, or, you know, call that four, or five days  
15 of production. And that goes to the high resiliency  
16 aspect. All of our plants have significant on-site  
17 storage of fuel, so if a plant goes down, it can cover  
18 its customers in the short term, and then neighboring  
19 plants can cover it in a longer-term shutdown scenario.

20           This plant is 100 percent green. So, on an  
21 annualized energy basis. So, that means every megawatt  
22 hour that we use for synthesizing the hydrogen, for  
23 liquefying the hydrogen, and we talked about that  
24 earlier — liquefaction takes about 10 kilowatt hours per  
25 kilogram, and also transport, because we will deliver

1 this hydrogen on fuel cell Class 8 trucks to, to — that  
2 we can't think of something dumber than a replacement  
3 for diesel being hauled by a diesel truck. So, we won't  
4 do that. We'll be an early and enthusiastic adopter of  
5 fuel cell trucks.

6 So, all of the energy that we need for, to all  
7 the way to, to delivery will be solar energy, solar  
8 based. We're currently in the environmental impact  
9 review, California CEQA process. That is anticipated to  
10 complete in August of 2023. After that, we've got  
11 construction permits, and we would hope to start  
12 construction in late '23 with a, a opening in early '24.  
13 So, a little over a year of construction. So, we are  
14 far advanced in, in this process. Apparently, also  
15 involved with the large load studies and electrical  
16 interconnect studies with PG&E.

17 Water is always a concern in the West. We say  
18 whiskey's for drinking, water's for fighting over. So,  
19 a good rule of thumb is for US gallons of water per  
20 kilogram of hydrogen. And I would just like to  
21 reiterate what several other speakers have said, that  
22 existing fuels — diesel, gasoline, and even natural gas,  
23 use between four and seven or eight gallons of water for  
24 the equivalent energy content that hydrogen produces.

25 So, at four gallons a kilogram, we're actually

1 at least no worse and probably better than the  
2 equivalent fossil fuel that we replace. Water is still  
3 a concern though, and this project is funding a new 1.2  
4 million gallons per day, so about ten times what we  
5 need, tertiary water treatment plan for the city of  
6 Mendota. So, the city does not have a recycled water  
7 plant currently. In fact, it has a significant issue  
8 with disposing of its waste effluent. So, this solves  
9 the problem for the city.

10 We will build it for the city, pay for it, and  
11 then we will deed it to the city, so the city owns the  
12 plant. The project pays full commercial rates for the  
13 water, because we want to make sure the city has an  
14 income stream to enable them to operate and maintain the  
15 plant, and then whatever they want to do with the other  
16 90 percent of the water, be it irrigating their school  
17 playing grounds, street trees parkland, they have that  
18 water to do as they wish.

19 We do not use water for cooling. It's dry  
20 cooling only, which is a significant savings on water,  
21 and there's zero offsite waste discharge. So, we have  
22 thought, not just about how do we make really clean fuel  
23 with 100 percent clean energy, but how do we absolutely  
24 minimize our environmental footprint of the plant. And  
25 we think that this is a model for the energy transition,

1 right? This is, this is the oil field of the 21st  
2 century. It emits no pollutants, and it only uses green  
3 energy, it runs on sunshine. With that I'll conclude my  
4 presentation.

5 Thank you.

6 MR. ALDAS: Thank you, Bill, and thank you for  
7 sharing the extent of Plug Power's activities  
8 nationwide. The network of 500 tons per day of liquid  
9 hydrogen, more importantly for me, I'm really excited to  
10 hear about your plans and update for the hydrogen, green  
11 hydrogen plant in Fresno County. Those attributes are —  
12 really looking forward to see that built and operated.  
13 And with that, let me call on Dave Edwards, Director and  
14 Advocate for Hydrogen Energy with Air Liquide, to  
15 provide his presentation. Dave, take it away please.

16 MR. EDWARDS: Thank you very much. I look  
17 forward to, to engaging with the CEC and with the public  
18 on these interesting topics. It's always, it's always  
19 kind of nice to go last. We get to show the examples of  
20 how the real world is responding to all the  
21 opportunities that are out there. I think Brenor did a  
22 good job of showing the electrolytic side of things.  
23 I'm going to show you some other examples of things  
24 we're doing at Air Liquide. And I think together, they  
25 represent what the industry as a whole is transitioning

1 toward in, in this new market.

2           If you can go to the next slide.

3           I think everybody is probably familiar with  
4 Air Liquide, we're a large industrial gas company that's  
5 been around for about 100 years. Hydrogen, just one of  
6 many of our products, and traditionally as an industrial  
7 project. And now, as we think about it in these new  
8 energy applications.

9           Let's go to the next slide.

10           For us, hydrogen isn't anything new. We've  
11 been in this market for more than 50 years. We think  
12 about that in terms of the variety of production  
13 methods, the variety of supply chain, and the variety of  
14 uses for the hydrogen. And all three of those are  
15 changing as we think about this new energy market that  
16 we're entering into. Production is shifting toward  
17 renewable and low carbon, supply chain is shifting  
18 toward fuel markets more so than gas supply markets, for  
19 example. And, the customer is very much shifting toward  
20 the energy applications more so than a traditional  
21 refinery and ammonia off takers, for example.

22           Let's go to the next slide.

23           What I really want to do is, is talk about two  
24 projects that Air Liquide has not. And not because  
25 they're specifically for California, but because they're

1 representative of the kind of production facilities and  
2 that kind of challenges that we're faced with in the  
3 market as we think about these new markets. So, the  
4 first one is our new plant that's in North Las Vegas,  
5 Nevada. It came online earlier this year. Our grand  
6 opening was about a month ago and we're now in full  
7 production, supplying California and other — other  
8 regions of the West with low carbon, liquid hydrogen.

9           This was an investment of about \$250 million.  
10 It's about 30 tons per day of production. And you'll  
11 hear the 30 tons per day tied to liquefiers commonly,  
12 because that's the typical industry large size  
13 liquefier. There are plans by ourselves and others to  
14 make that larger production facilities, or to have  
15 multiple liquefiers at single sites to go beyond 30.  
16 But 30 is going to be a typical scale for the largest  
17 liquefiers that you see in the US or anywhere else in  
18 the world for that matter.

19           An important characteristic of this project is  
20 how quickly it could come online. We began construction  
21 in 2020. We began planning just a few years before  
22 that, and operation and delivery, obviously now in 2022.  
23 So, a very short timeline from initialization through to  
24 production.

25           The second project I'd like to talk about is

1 not servicing California, but it's servicing the East  
2 Coast of the United States and Canada. And it's located  
3 in Becancour, Quebec. It's about a \$40 million  
4 investment for us. A 20-megawatt PEM electrolyzer,  
5 which produces about eight tons per day of hydrogen.  
6 There's a liquefier on site that also had to be expanded  
7 for this specific application. This project began in  
8 2019 and operations and delivery started last year.

9           So, this has been in operation now for, for a  
10 calendar year or so, and we produced quite a bit of  
11 liquid hydrogen for these new energy markets. Because  
12 it's in Quebec, the electricity used for the  
13 electrolysis is almost entirely hydro powered, and  
14 therefore a extremely low carbon grid that we're tied  
15 into.

16           These are representative of the kinds of  
17 scales and the kinds of project investments that are  
18 going to be needed by our company and by others in the  
19 industry. But, let me talk about some of the challenges  
20 that we're faced with.

21           If we go to the next slide.

22           Just to show that it's a real project, I  
23 actually have a picture of it, although the sphere is  
24 now painted white and has Air Liquide painted on the  
25 side. If you go out of Las Vegas to the northwest,

1 you'll see, you'll see our facility there in operation  
2 and you'll see our trucks on the highway, leading to a  
3 number of locations in California and otherwise.

4           This plant is tied into both the electric grid  
5 and the natural gas grid. We then use renewable natural  
6 gas and environmental attributes in order to reduce our  
7 carbon intensity for the feedstocks. And, our  
8 electricity is essentially through the purchase of  
9 entirely renewable zero carbon wind and solar credits  
10 within the state of Nevada, for example.

11           That allows us to produce low carbon hydrogen,  
12 and allows us to be flexible with how our feedstocks are  
13 managed and what our customers are demanding from, from  
14 transportation fuels and other applications in the  
15 region.

16           If we go to the next slide.

17           This is an overall picture of the Becancour  
18 site. So, while the previous facility, the North Las  
19 Vegas facility is a single production facility, this one  
20 actually is multiple production facilities in one. And  
21 the reason I want to show it, is because it's a  
22 microcosm of what the future of hydrogen looks like.  
23 This facility has a steam methane reformer, it's  
24 actually in the top left of this picture. It has the  
25 new electrolyzer, which is in the blue building at the

1 very bottom, which looks like a warehousing building,  
2 but you can see it's tied right to the grid there for  
3 example. It also has a waste hydrogen source coming  
4 from a chlor-alkali plant, shown in the top right of  
5 this picture, where we take a waste hydrogen stream  
6 that's impure, we purify it to pipeline spec, and then  
7 can liquefy it or put it into our local pipeline.

8           From a supply perspective, we have liquid —  
9 you can see the small sphere that's located at the site,  
10 and a liquefier on site. We have a pipeline that goes  
11 to local industry uses, and then we have trucking. You  
12 can see, kind of in the middle of that picture, there  
13 are some trucks loading liquid and gaseous hydrogen.

14           And so, the reason I think this is an  
15 important picture, is because it shows the flexibility  
16 of hydrogen. We're using multiple feedstocks —  
17 renewable natural gas, fossil based natural gas,  
18 renewable electricity, and a waste feedstock from  
19 industry, all as our feedstocks. We have three  
20 different production processes, actually four different  
21 processes, including purification, liquefaction,  
22 electrolysis, and reforming. And then we have three  
23 different distribution modes. We have on-truck, we have  
24 by pipeline and we have by liquid, and on-truck can be  
25 both liquid and gas.

1           So, if you look at all of those different  
2 combinations of hydrogen, it really represents the  
3 flexibility that hydrogen brings to a region. By being  
4 flexible with how it's produced, how feedstocks are  
5 managed, and how you're supplying the local industries.  
6 It's really a representative of what, potentially for  
7 example, a hydrogen hub might look like in different  
8 regions of the country.

9           In California that, that availability of  
10 feedstocks might be different than it is in Becancour,  
11 might be different than it is in Texas, might be  
12 different than it is in the state of Washington or other  
13 regions. But I think we're always going to find the  
14 need for this flexible production and flexible use of  
15 hydrogen. And that's why this is an interesting project  
16 to show, even though it isn't directly feeding into  
17 California. It can be representative of the future.

18           Let's go to the next slide.

19           One of the things that I was asked was to  
20 discuss the challenges of using biogas, and the, the  
21 cost of purchasing environmental attributes for biogas  
22 is one aspect of the challenges. In particular, since  
23 there's no RFS approved pathways for hydrogen, even  
24 though we're eligible for pathways, without those  
25 approvals, we can generate RFS credits. And as a result

1 when we buy EAs, we buy them at the market value, which  
2 includes the LCFS and the RFS values for CNG  
3 applications, and so we end up at a disadvantage and pay  
4 a premium.

5           If the federal EPA passes the RFS pathways,  
6 this will actually reverse, because hydrogen will then  
7 become the most valuable place to be putting biogas.  
8 And so, that's an anticipated change in the market that  
9 we would — could look forward to, potentially in the  
10 coming years if the current administration approves  
11 those pathways, for example.

12           Another challenge is the availability of EAs,  
13 the supply is limited today. The Nevada plant that I  
14 showed requires essentially the — all of the renewable  
15 biogas from two large landfills, or from 20 dairy  
16 digesters. So, a fairly significant impact on us. And  
17 when we purchased those EAs, it has to be done in large  
18 quantities, and they come with expiration dates where  
19 you either use them or lose them.

20           Our customers in California are demanding zero  
21 CI, because that's what allows them to maximize HRI  
22 credits in their light duty stations, for example. And  
23 therefore, it's a combination of landfill gas and  
24 digester gas that allows us to blend it to a zero CI  
25 delivery, for example. And therefore, we have to be

1 creative with how we purchase and how we manage those EA  
2 credit systems.

3           The second — the, the next challenge is  
4 something that I think people don't really think about  
5 upfront, and that is that the value of those credits  
6 gets shared and p— along the entire supply chain. That  
7 the LCFS and RFS credit value doesn't get passed  
8 directly to the customer, because there's also the site  
9 operator, the gas producer, the pipeline operator, the  
10 credit traders, the hydrogen producers, and the station  
11 operators in that, in that credit value chain looking  
12 for value.

13           So, go to my next, my next and last slide.

14           One more challenge for biogas is the limited  
15 impact of EAs. We know that the LCFS program, for  
16 example, doesn't allow for process energy to be  
17 considered. Only feedstocks can be considered in the  
18 carbon reduction using EAs. This is actually a penalty,  
19 not just for the use of RNG, but it's also a penalty for  
20 the use of renewable electricity and reducing carbon  
21 intensity, in that we have to use grid average, even if  
22 we're using renewable credits like we are in, in Nevada,  
23 for example. And, and so, for the — a natural gas  
24 reactor, the heating, the compression, the liquefaction  
25 all of those are not credited with the process energy.

1           And the last thing I would say is, another  
2 challenge and this one isn't a CEC challenge as much as  
3 it is a challenge just for the industry as a whole. The  
4 CARB pathways can be very complex. If you think back to  
5 that Becancour plant, for example. If we were to  
6 establish CARB pathways, LCFS pathways, for each one of  
7 those combinations of the supply chain, there could be  
8 dozens of pathways needed for a single site.

9           Because of the combinations of feedstocks and  
10 energy usage, because of the multiple supply schemes, we  
11 result in these multi—multiples occasion of pathways.  
12 In addition, pathways are determined by and require  
13 plant operating data.

14           Essentially, you can't generate credits until  
15 your performance is established by 90 days of operation.  
16 And as we've found in Nevada, and with any large plant,  
17 startups can be very challenging and likely don't have  
18 good operational data for, for some period of operation.  
19 And while these are challenges — and it may sound like  
20 I'm, I'm asking something different of CARB, I'm  
21 actually — would like to point out that CARB has been  
22 exceptionally accommodating as we go through this for  
23 the first major plant. Realizing that within the LCFS  
24 program, within hydrogen pathways, our plant in Nevada  
25 is the first significantly sized plant to come online.

1 We're seeing some of the — some of the early growing  
2 pains of going through this process the first time.  
3 They've been exceptionally helpful in working with us to  
4 go through that.

5 With that, I look forward to the questions.  
6 Thank you.

7 MR. ALDAS: Thank you Dave. Thank you for  
8 sharing the — some details on your two projects that, as  
9 you said, could be representative of the scales and  
10 projects that we might see in the future here, as well  
11 as your insights on the challenges of using biogas.

12 With that I would like to call on Dr. Robert  
13 Do, the President and Chief Executive Officer SHG H2, to  
14 share his thoughts and presentation. Thank you.

15 DR. DO: Well, thank you very much for the  
16 opportunity to present today. And thank you for the CEC  
17 for the opportunity to present as well. We — we're  
18 happy that we are selected as an awardee of CEC grant  
19 for hydrogen mobility for our project in Lancaster. And  
20 I'll give some updates on the progress as we go on.

21 There's a lot of discussions about green  
22 energy and green hydrogen today. And you know, what we  
23 wanted to share with you is the carbon negative  
24 hydrogen. And some of marketing people like to call it  
25 greener than green, just because you can come up with a

1 better color.

2 Next slide please.

3 So, you just heard from Air Liquide. What was  
4 described there with the SMR. As we know this, the  
5 steam method reformer is probably responsible for 95  
6 percent of all the hydrogen produced in the US today.  
7 And, the way it's done is fossil fuel based natural gas,  
8 as you're look at first line there, it goes into a the  
9 steam methane reformer.

10 Now remember, you have to burn natural gas in  
11 order to, to heat up the reformer. So, there's a  
12 combustion at that level in the reformer. So, there's  
13 flue gas coming up and CO2 coming up at that level,  
14 which is going to be very hard to capture. And then, it  
15 goes into the standard steam, water to gas shift system.  
16 And then after that, you know, PSA and producing the  
17 hydrogen.

18 What we are proposing it at SGH2 is a very  
19 similar process, as you can see. Instead of utilizing  
20 fossil fuel, we're using biogenic waste product. You  
21 know, biogenic residues from either forestry,  
22 aquaculture residues, or even, you know municipal  
23 residues, as long as they are biogenic. Going to a  
24 gasification process, which then generates the same  
25 synthetic gas, which is hydrogen and carbon monoxide,

1 and then the same process of a shift converter, and then  
2 producing, in this case, green hydrogen.

3           Just reminding the audience that under  
4 California regulation, a green hydrogen — a green  
5 renewable hydrogen can be made either from electrolysis  
6 of water from renewable power or from the thermal  
7 conversion of biogenics, which is what we are proposing  
8 to do.

9           Next slide, please.

10           So, as we have heard all day today, there are  
11 many ways that we need to look at, and many industries  
12 that need to look at in terms of reducing CO2. And  
13 fortunately, we have a green molecule which is carbon  
14 free, which is hydrogen. And, there are a lot of  
15 industries that cannot be decarbonized by  
16 electrification.

17           So, we need a green molecule, and hydrogen is  
18 that green molecule, that you can see here, that we'll  
19 be able to look at not only decarbonizing chemical  
20 industries, to steel industries, heavy duty, to rail,  
21 all the way to shipping, aviation, power generation.  
22 And you cannot just do this with electrification alone,  
23 with solar and wind. So, the establishment of a green  
24 molecule like hydrogen is absolutely necessary in order  
25 to reach our net zero goal.

1           Next slide.

2           And obviously, we talked about the urgent  
3 issues and there's two issues here, obviously. The  
4 transport sector, where you have a massive need for  
5 marine all the way to aviation. The other issues that  
6 need to be addressed is the amount of waste that we're  
7 generating. And what you see here we're looking at 2  
8 billion tons of waste generated.

9           So, if there's any question about — is there  
10 enough waste to produce hydrogen, well you should just  
11 look at the numbers that's waste that's can be generated  
12 globally, let alone coming up from the United States. I  
13 think there won't be — have an issue finding waste  
14 hydrocarbon as a source of hydrogen.

15           Next slide.

16           (Pause)

17           Next slide please.

18           There you go. So, the other thing that you —  
19 we all know, the availability of the exciting about  
20 hydrogen is the hype into X. And today, there's a lot  
21 of discussion about ammonia, a lot a discussion about  
22 methanol as potential E fuel sources. And, in order to  
23 make these E fuel sources, or to produce ammonia for  
24 the, for the fertilizer business, and to green that  
25 process, you need hydrogen.

1           So, we are currently working with some of the  
2 largest fertilizer company in the world, as well as the  
3 — in discussion with the largest shipping company in the  
4 world. Because they have now decided that E methanol  
5 will be the marine fuel that — to be used for container  
6 ships. And I'm talking about Maersk. And to make e  
7 methanol, obviously, the big requirement is a green  
8 hydrogen.

9           Next slide.

10          (Pause)

11          So why are we talking about green hydrogen?  
12 And I wanted to just raise one issue that people wanted  
13 to hear about. We always know that hydrogen is present  
14 in H<sub>2</sub>O, right? Water. And it's abundant. It's an  
15 elegant way of utilizing it into hydrogen. But the  
16 other hydrogen in nature is in biomass, which is  
17 hydrocarbon. So, you have the H-2-O bond, and then you  
18 have the H-C-O bond. The challenge of those, is how  
19 much energy you need to extract the hydrogen from the  
20 HCO bond versus from the H<sub>2</sub>O bond.

21          Now, I stole this slide from the DOE. And,  
22 you can see here that these are how we say renewable or  
23 clean hydrogen are made. And according to DOE, when you  
24 look at the left side of the screen, today, this is how  
25 hydrogen is made all over the world. Either by coal

1 gasification, which is what India and China do  
2 regularly. Or, US with the steam reforming of natural  
3 gas.

4           So, we need to decarbonize a sector with CCU  
5 or CCS. That would give you blue hydrogen. And the  
6 other two ways to make hydrogen, which are renewable, is  
7 using renewable source like waste and biomass, like SGH2  
8 was proposing. Or, to go with the electrolysis of water  
9 with renewable power. Those are the two pathways that  
10 have been approved by CEC and CARB.

11           Next slide.

12           Our process, basically, is a continuous  
13 process where we use high temperature plasma heat in  
14 order to raise the operating temperature of a gasifier.  
15 So, as biomass and biomass residue and waste are entered  
16 into the gasifier, the high temperature from the plasma  
17 heat, which is raised up to 3,500 degrees centigrade,  
18 you are able to completely depolymerize the hydrocarbon  
19 molecule into the individual hydrogen and CO.

20           And what's beautiful, is hydrogen is one of  
21 the most stable molecule at high temperature. And so is  
22 carbon monoxide. So, we are able to get a coal gas  
23 efficiency of 87 percent and conversion of hydrocarbon  
24 into hydrogen. On our website, there's a video that you  
25 can see how the process is produced, which we don't have

1 the time to show today.

2 Next slide, please.

3 So, this is an important slide that I want to  
4 raise. And I'm not trying to go against electrolysis,  
5 but water is an issue. California is in a severe  
6 drought, and so are the west coast and many parts of the  
7 world. And, utilizing a water maybe doesn't sound a lot  
8 when you talk about three to four gallons. But, that's  
9 only the water that goes into the electrolysis.

10 To get water from a recycled water plant,  
11 which we are doing over in Lancaster, you need to  
12 basically clean that water first, and then you have to  
13 demineralize that water because — and deionize it,  
14 because any contaminants to that water would destroy the  
15 electrolytic plate. So therefore, there's additional  
16 power requirements and water requirements in order to  
17 reach and use the water for electrolysis.

18 So, I think that the water resource has to be  
19 a big consideration when you're looking at electrolysis.  
20 And in our case, we only use water for process cooling  
21 and plant usage in terms administration. So, the amount  
22 of water we're using a significantly lower.

23 But the most important point that I want to be  
24 able to show — to take out here, is the amount of  
25 electricity that you break a water bond. The water bond

1 is like a, a magnet. You need on average 60-kilowatt  
2 hour in order to break and get one kilo of hydrogen.  
3 Whereby, the hydrocarbon bond, the HCO bond, is a very  
4 loose bond, and we only need about less than eight  
5 kilowatt hours. So, eight times less electricity to  
6 break and remove the hydrogen to generate hydrogen. And  
7 that alone tell you a very important part why our cost  
8 is so much lower.

9 But the other important part, which is very  
10 important, is the availability. We are building a plant  
11 that will operate 24/7. We're not depending on  
12 renewable solar, which operates only, you know, 25 to  
13 maximum 30 percent availability, which is about 92 days  
14 a year.

15 We have our plan would operate 350 days a  
16 year. That will allow us to produce it on the baseload  
17 continually, and that's why we are selected to, to  
18 provide hydrogen to the hydrogen stations in California.

19 And then the other piece of resource that also  
20 has to be considered, is the amount of land required.  
21 We can build one of our module that produces, you know,  
22 4,000 tons a year of hydrogen in five acres of land.  
23 Five acres of land to fuel one megawatt of power. And,  
24 in order to give the same amount, you would need two  
25 hundred times the amount of land and solar to give the

1 same amount of hydrogen that we produce. And on top of  
2 that being a biogenic system with carbon capture, we do  
3 therefore a, what we call, a carbon negative hydrogen.

4 Next slide.

5 (Pause)

6 I think we covered this already in terms of  
7 carbon intensity, so we can go to the next slide.

8 So, our company basically will build and  
9 operate this plant, and be launching multiple projects,  
10 which produced the standard distributed system. Our,  
11 our business is a distributed energy. We would think to  
12 com— complement the larger utility scale. We're looking  
13 at building this plant closer to the demand, and  
14 therefore reducing the amount of transport of hydrogen.

15 Next slide.

16 Announcing what we consider today one of the  
17 largest baseload hydrogen, we put together, as you can  
18 see here, a consortium of some of the la— top  
19 engineering firm, like Fluor. We're happy to also  
20 partner with Air Liquide to support us with equipment  
21 like the PIA, VPSA, even the Cryocap system and capture.  
22 We work with ABB in order to do a complete automation of  
23 our plant. And, we are also, and with Stork, the  
24 largest O & M Company to operate our plant.

25 Lastly, we put together a complete performance

1 guarantee to allow our project to be project financed.  
2 And 100 percent of our hydrogen the Lancaster plant has  
3 been guaranteed to be off take by Shell and Iwatani to  
4 the largest hydrogen refueling station operator in  
5 California.

6 Next slide.

7 (Pause)

8 This is a picture of Lancaster. I'm standing  
9 next to the mayor, who is on the right corner here in a  
10 Toyota Class 8 trucks. The hydrogen from Iwatani will  
11 be transported from Lancaster in a hydrogen truck, so  
12 it's a closed loop system, and they are going straight  
13 to delivery the Iwatani hydrogen stations. Similarly,  
14 we're doing the same with Shell so 50 percent of our  
15 hydrogen is going to Iwatani stations in Los Angeles and  
16 the other 50 percent going to Shell hydrogen stations.

17 Next slide.

18 The Lancaster project is currently going to  
19 CEQA. We looking forward to a 16 to 18 month  
20 construction, and the plant will be operation by quarter  
21 four, 2023. As you — as I have announced earlier, we  
22 have received a \$3 million CEC grant for this project.  
23 On top of that, we are going through a public private  
24 partnership with the City of Lancaster where the CEC is  
25 a partner on the project. The offtake contract

1 agreement — 100 percent of our hydrogen is contracted  
2 for the next ten years, between 2023 to 2033.

3 Next slide

4 (Pause)

5 — to announce that we are launching a project  
6 in the city of Paradise, which is known being infamous  
7 burn down to the Camp Fire. There, we would use biomass  
8 waste residue and we would convert that working with the  
9 Forest Service and the county to convert that biomass  
10 into hydrogen. And then, we are working with the Chart  
11 Industry Group to liquefy. So, each of these plant —  
12 this plant will be producing 12 tons per day liquid  
13 hydrogen in the city of Paradise. This plan will be  
14 operational by 2024. And with carbon capture, this is  
15 the bioenergy with carbon capture for sequestration.  
16 So, also a negative carbon hydrogen project.

17 Next slide.

18 So, I'm going to end here. Thank you very  
19 much. I think that the next thing that we want to talk  
20 about, and the one of the question to raise, is we  
21 definitely should remove the word and the rainbow of  
22 color — focus on looking at clean hydrogen with a carbon  
23 intensity that should be at least 75 percent lower than  
24 grey hydrogen, or three kilo of CO2 per kilo of  
25 hydrogen.

1           And that would be the definition of clean  
2 hydrogen, which I hope will be part of the Section 45X  
3 coming out in the — in the new, hopefully, Build Back  
4 Better Climate Bill. But that's how they define clean  
5 hydrogen, and I think that's the, the taxonomy that we  
6 should be following. Thank you very much, and I look  
7 forward to some questions.

8           MR. ALDAS: Thank you, Dr. Do, for your  
9 presentation and, in particular, for sharing information  
10 about the HEA's two process and your projects in  
11 Lancaster, and in Paradise. And in particular, I  
12 appreciate the analysis in your comparison table with  
13 your products and electrolysis.

14           And with that, I would like to call on Nick  
15 Connell, with the Green Hydrogen Coalition. Nick is the  
16 policy director for Green Hydrogen Coalition, and will  
17 talk about developing green hydrogen definition and  
18 green considerations.

19           MR. CONNELL: Perfect. Thank you very much.  
20 Rizaldo, can you hear me okay?

21           MR. ALDAS: Yes, so we can hear you good.

22           MR. CONNELL: Perfect. All right, next slide.  
23 And I would like to thank Dr. Do for setting up my  
24 slides here. That wasn't planned, but it worked out  
25 perfectly.

1           So, um, really big on the GHC, or the Green  
2 Hydrogen Coalition. Our mission is to facilitate  
3 policies and practices to advance the production and use  
4 of green hydrogen in all sectors where it will  
5 accelerate a carbon free energy future. The GHC is a  
6 tax exempt 501c3 nonprofit organization.

7           Next slide.

8           We currently have two initiatives, where we  
9 are driving policy and commercialization efforts that  
10 together, will accelerate North American green hydrogen  
11 market. Our first initiative is the Western Green  
12 Hydrogen Initiative. This includes 11 Western  
13 Interstates, two Canadian provinces, as well as three  
14 additional states, Florida, Louisiana and Ohio.

15           I serve as one of the organizers, in  
16 collaboration with the Western Interstate Energy Board,  
17 as well as NASEO, the National Association of State  
18 Energy Officials, and the CEC's Commissioner McAllister  
19 is actually one of the vice chairs to the Western Green  
20 Hydrogen Initiative.

21           And our second initiative is HyDeal North  
22 America. This is where we're trying to drive high  
23 volume supply chains to achieve, in some cases, sub \$2  
24 per kilogram of hydrogen delivered. Our first  
25 initiative is here in Los Angeles. We are currently in

1 phase two of this where, we're looking at additional  
2 infrastructure and offtake more on mobility, so looking  
3 at aviation as well as maritime, and then also looking  
4 at the community impacts and ensuring that as we move  
5 forward in a green hydrogen economy, that there's a just  
6 transition.

7           Next slide, please.

8           And for my presentation, I really wanted to  
9 touch on one foundational policy recommendation — and  
10 this is something that Dr. Doe touched on previously —  
11 is that, you know, there's an increase confusion. I  
12 mean, it's easy for us to talk about the hydrogen shades  
13 in conversation, but when we start putting policy  
14 together, we need to start looking at it on a  
15 quantitative basis. And so at the GHC, we support  
16 defining green hydrogen based on a carbon intensity  
17 framework.

18           The reason for this, it opens up the debate  
19 about competition between different hydrogen production  
20 routes, as you heard from the previous panelists talking  
21 about biomass, or electrolysis, or biogas, and it allows  
22 them to compete as long as they can meet that carbon  
23 intensity threshold. In addition to that, it also opens  
24 up an opportunity for certification schemes, to where we  
25 can start to rigorously account the GHG's arising from

1 both the site of production, as well as the upstream  
2 production.

3           And in here, I just included some different  
4 considerations when developing definitions. So, does it  
5 support feedstock diversity? Is a quantifiable? What  
6 is the threshold? And so, Dr. Do touched on the  
7 Infrastructure Bill, where he talked about the two  
8 kilograms of CO2 equivalent per kilogram of hydrogen.  
9 So that's already something that's happening at the  
10 federal level as well as other places internationally,  
11 including Canada and the European Union.

12           And then, does it consider the lifecycle  
13 impacts? Is it technology neutral? So, not basing a  
14 definition just on electrolysis or just on biomass  
15 production. And how will it be certified?

16           So, next slide, please.

17           So, when adopting a carbon intensity  
18 framework, one of the key considerations is setting up  
19 the system boundaries when defining green hydrogen. So  
20 again, you could keep this color scheme if you tied to a  
21 specific threshold. And so here, here's a key example  
22 of one way of assessing the lifecycle emissions from  
23 feedstock through the point of production.

24           And this is done by the International  
25 Partnership for Hydrogen and Fuel Cells in the Economy.

1 This includes organizations around the world, including  
2 the Department of Energy. The reason we say well-to -  
3 gate — this is mainly because, as we started thinking  
4 about green hydro— hydrogen production and use, there's  
5 going to be a lot of different end use applications.

6 So, a key example would be the LCFS program  
7 where it looks at well-two-wheels, because it's specific  
8 for transportation. And once we start moving to a mass  
9 economy, we need to start evaluating the lifecycle  
10 emissions slightly different. And this is a good way to  
11 look at not only the point of production, as well as  
12 what's going on upstream to ensure that we're accounting  
13 for all those greenhouse gas emissions.

14 And one thing I want to point out, is the  
15 infrastructure bill. While they do set a threshold,  
16 currently, that definition is only at the point of  
17 production. So, it is not looking at the upstream  
18 emissions. And so, the GHC, as well as other hydrogen  
19 associations, have been working with the Department of  
20 Energy and really advocating for them to start looking  
21 at it through a well-to-gate assessment. And if you go  
22 to our website, you could see a letter that we submitted  
23 to the DOE previously in regard to that.

24 So next slide.

25 So, a carbon intensity framework, it is

1 additionally — it's a fundamental to establishing  
2 certification mechanisms and standards that can really  
3 help move the market initially. And so, some  
4 considerations, I won't go through all of them here, but  
5 it's — what accounting scheme should we use? How do we  
6 get started? And also, are we gonna hurt market  
7 development or support network development?

8           So, in our perspective, and I'll share on the  
9 next slide is, there's really a way to where we could  
10 roadmap ourselves to get from separating, so looking at  
11 a booking claim system, to a mass balancing system. And  
12 so, the GHC we really support mass balancing. So, this  
13 is really linking the physical delivery of that  
14 renewable source, be it biogas, biomass or electrolysis  
15 through, you know, elec — renewable electricity, down to  
16 the point of production.

17           However, that infrastructure and those  
18 mechanisms are not in place yet. And so, in the near  
19 term, we support leveraging existing infrastructure and  
20 systems that have worked for decades in the renewable  
21 energy and gas markets to accelerate green hydrogen  
22 market development.

23           And as noted from Earthjustice was, you know,  
24 when we look at LCFS program, when they're separating,  
25 you know, the environmental attributes from the actual

1 production, we're working out different mechanisms to  
2 ensure we are actually decarbonizing the grid in the  
3 near term, and working to our ultimate long term gro—  
4 goal of getting to a mass balance market. And we would  
5 be happy to share some of those positions as we are  
6 going through it, and you can see our previous  
7 regulatory filings as well as our position papers on  
8 some of these items.

9           So next slide.

10           And so, I just wanted to leave you with four  
11 different requirements that, you know — as we develop a  
12 green hydrogen definition, if we look it at — at a kind  
13 of carbon intensity framework, we have a sound, you  
14 know, a lifecycle mission assessment framework in place.

15           These are the four goals we should really be  
16 getting to in time. I do not believe we could get here  
17 today because we would kill market growth. And what we  
18 want to do is we want to acceler— accelerate market  
19 growth, and we need to start working to achieve these  
20 things. So having these angles in mind will be very  
21 critical.

22           So, one is temporal correlation. So, when  
23 that hydrogen is being produced, timestamping it to when  
24 that renewable feedstock was delivered to that facility.  
25 So, that's one key activity and that's as a graphical

1 correlation, so going back to Earthjustice, where  
2 they're taking an environmental attribute from Indiana  
3 and they're using it in California. Is that really  
4 decarbonizing our grid? And that's a larger question  
5 that should be addressed. So, you can always look at —  
6 we can do it within the balancing authority, or we could  
7 do it within the trading hub for recs, or environmental  
8 attributes.

9           And the next is additionality. So, as we put  
10 more electro—electrolyzers on the grid, are we  
11 expanding our renewable resources such as solar and  
12 wind? Or, are we starting to take away from those.

13           And then lastly, is the technological  
14 specifications. So, we really need to ensure full  
15 transparency information those use — those resources use  
16 to produce the electricity, the biogas or biomass, and  
17 ensure that it's actually renewable in nature.

18           And so having these four different  
19 requirements in place in time will really start to  
20 ensure that we have a transpar— a transparent market  
21 that really grows the green hydrogen economy.

22           So, with that, I will hand it back over to  
23 you, Rizaldo. Thank you.

24           MR. ALDAS: Thank you, Nick. And thanks for  
25 efforts at classifying hydrogen based on carbon

1 intensity. So, I think at this point I will pass it on  
2 to Vice Chair Gunda for comments and questions at the  
3 dais.

4 VICE CHAIR GUNDA: Thank you, Rizaldo. Just  
5 kind of looking at time. So, we're at about 4:03, so we  
6 have seven minutes or so for a few questions from us. I  
7 don't want to delay, but, you know, if we have pressing  
8 questions we'll go longer.

9 So, I'll just start off with a couple of  
10 questions. So, just kind of this, this discussion  
11 around the electrolytic hydrogen, you know, which we  
12 focused quite a bit and we heard some comments this  
13 morning about thinking through other feedstocks that  
14 could provide, you know, more of a negative path. You  
15 know, Dr. Do kind of talked about some of that. And  
16 also. we had David kind of mentioning, you know, the,  
17 the opportunity that having multiple pathways and, and  
18 more of a, a comprehensive opportunity — both on the  
19 supply side, but also distribution side, and, and kind  
20 of the overall process.

21 So, you know, now that we've all heard from  
22 each other, I wanted to hear Sarah, Nick, your comments  
23 — a little bit on, you know, you've kind of talked about  
24 the regulatory structures, but, you know, as we think  
25 through, you know, the bold goals of California, you

1 know, having consensus is very important on, on kind of  
2 short term and long term. I just want to hear your  
3 general agreements and, you know, disagreements. I  
4 think would be helpful. So maybe Nick, everybody,  
5 please go one by one. But Nick, maybe you can start.

6 MR. CONNELL: Yeah, I think, you know, at the  
7 GHC, we support technology neutrality. So, if we could  
8 support hydrogen growth through carbon negative  
9 resources, or zero-carbon resources, we're all for it.  
10 We just have to ensure that it is done correctly and  
11 transparently for one, the market, as well as ensuring  
12 that we're creating a just transition for those  
13 communities of concern.

14 So again, you know, if it's biomass, biogas,  
15 if it's electrolytic production, we support it — as long  
16 as it really meets a carbon intensity threshold to meet  
17 our state's goals by 2045, 2030, in moving forward.

18 MS. GERSEN: Thank you for this really  
19 important question. I think it's very important to  
20 critically interrogate any claims about a energy  
21 resource being carbon negative. A really fantastic  
22 resource I could refer you to on that is a petition the,  
23 the Coalition of Environmental Justice Groups recently  
24 filed with CARB that spotlighted several sources of  
25 biogas that CARB has been treating as carbon negative

1 for the purposes of the LTFS program. Which in fact,  
2 had wh— would be going forward regardless of the LTFS  
3 program, because they'd either been funded through  
4 public grants, or had a commitment to construct them  
5 because of a legally binding settlement, things like  
6 that.

7 Um, I also think it's important to think about  
8 economy-wide resource planning. And I think everyone on  
9 the dais is very familiar with the idea that biomethane  
10 is not going to be a silver bullet for us to be  
11 decarbonizing the economy, because the supply of truly  
12 sustainable biomethane is so limited.

13 But, what I think is less well appreciated, is  
14 the enormous energy penalty being paid if you were to  
15 convert biomethane into hydrogen. You would lose about  
16 40 percent of the energy in the biomethane you use in  
17 that process if you're using bio methane to both steam  
18 methane reformation, and as a chemical feedstock for  
19 that process. And that, I hope, makes it really clear  
20 that converting the energy in biomethane into hydrogen  
21 before you can use it is just a — a wasteful and  
22 inefficient thing to do.

23 (Pause)

24 MR. EDWARDS: So, so this is Dave from Air  
25 Liquide. So, um, I think one of the things that's

1 obvious from the variety of presentations is that the  
2 technology neutral route is really important. And, that  
3 the mechanism by which we evaluate carbon intensity is  
4 also very important. It captures, you know, all of the  
5 processes that we've talked about, and it captures the  
6 kind of concerns that Sara and others bring up about,  
7 you know, what is the real carbon intensity of a process  
8 and how do you evaluate that?

9           So, establishing standards, establishing  
10 standards that are technology neutral, and making sure  
11 that they capture the impact and effects that are  
12 important for society and for industry and for the  
13 applications is, is really important. One of the things  
14 that we haven't talked much about today is, is what's  
15 going to drive us toward the ability to bring hydrogen  
16 in at the scale that we need? And that's really the  
17 economics of its adoption.

18           We rely on the state in the early stages of  
19 adoption in order to establish and help bridge some of  
20 those concerns we have from an economic perspective, but  
21 it will be private investment in private industries that  
22 come forward with the huge amount of investments that  
23 will allow the energy transition to happen at scale. And  
24 at scale is when we have the biggest impact on the  
25 environment, and it's when we have the biggest impact

1 the overall impact on society, for example.

2 But establishing those measures very early on  
3 what are the carbon intensity pathway evaluations, how  
4 are we going to establish technical — technology neutral  
5 approaches, allows us then to plan for the future and  
6 make those kinds of investments. And that's, that's  
7 really the key to, to the economic drivers, but behind a  
8 lot of the, the concerns that I think have been raised  
9 here today.

10 DR. DO: I agree with Dave. I think the  
11 transparency of the, the technology in the LCA and  
12 Liquid's system. We're working with University of  
13 Berkeley, as well as the Berkeley National Lab. We're  
14 brought in experts from all fields in order to look at  
15 carbon intensity.

16 And Dave, you're absolutely right. I mean,  
17 you can put all your pathways in there. And these —  
18 there are new pathway, CARB, basically today. have  
19 existing approved pathways. And you can take around and  
20 put it in a square hole. So, you know, we have to put  
21 in these new are pathways that go through that process.  
22 And then you have to wait until your plant is  
23 operational for 90 days before you get certified.

24 Now, but the elephant in the room that we  
25 still haven't addressed all day today, is what's

1 happening to the LCFS market. Literally it's crashed  
2 from \$200 down to 80 something dollars. And from that —  
3 so anybody on the supply chain that mentioned is not  
4 getting credit because a credit is not only hard to get,  
5 but it's dropped down to you know 60 percent of what it  
6 used to be a year ago, and because of the massive amount  
7 of renewable diesel that's coming in.

8           So, the hydrogen market today is severely  
9 affected. And, and as far as economic is go, whether we  
10 are carbon negative, carbon neutral, the hydrogen market  
11 is driven by LCFS. And the other part is, a lot of  
12 people are talking about decarbonizing other sector.  
13 Well, power mixing with natural gas going into pipeline  
14 — that sector does not get LCFS credit. So, they won't  
15 move forward, because there's no incentive to move  
16 forward until you have, perhaps, the PTC coming out,  
17 which may or may not happen.

18           There is a lot of challenges here for the  
19 hydrogen system. If you want to take it about and  
20 outside of mobility. And as far as mobility is  
21 concerned, I mean, there's a limit that we are very few  
22 trucks on the market. So, there's really no demand.  
23 Aviation, marine is all talk, so there's no certainty as  
24 to off taker.

25           So, for our producer, like Dave, our Plug

1 Power is lucky because they are it directly to their own  
2 customers and their own stations, so they are  
3 vertically. But for group like us, or Air Liquide, we  
4 need to see a bigger market demand. And that demand for  
5 green hydrogen, it's just not there for a producer to  
6 come out and build these plants. I, I spoken up, I let  
7 others chime in.

8 MR. BROPHY: Yeah, I would just add to the  
9 least controversial point today is that, we absolutely  
10 support completely rigorous and absolutely transparent  
11 carbon intensity source for the hydrogen production  
12 pathways. They don't really — the colors are shorthand,  
13 but we really want a rigorous way of doing it that  
14 doesn't have somewhat arbitrary requirements in it, like  
15 exclusion of hydro and stuff like that. That's  
16 unhelpful.

17 When you're trying to — it really, just should  
18 be absolutely neutral and completely rigorous in how it,  
19 how it scores the, uh, the pathway. I, I would say our  
20 focus is on the big picture. At Plug, we're about  
21 replacing fossil fuels with green hydrogen. By 2050, a  
22 complete replacement. We're going after diesel first.  
23 But, when we're done with these little we're going after  
24 natural gas.

25 At that scale, at that kind of, of energy

1 usage, the only resource that you can, can really scale  
2 is solar and wind. And so, we're starting with that  
3 resource and, and that's the one we believe will scale.  
4 And that's not to say all of the other pathways that we  
5 talked about today are not excellent ways to make  
6 hydrogen. But, in the end game, it will be solar and  
7 wind and electrolysis that is the bulk of the hydrogen  
8 production, if we're going to seriously replace natural  
9 gas and oil.

10 VICE CHAIR GUNDA: Thank you all so much. I  
11 have so many more questions, but I'll, I'll pass it to  
12 Commissioner Monahan first.

13 COMMISSIONER MONAHAN: Well, I really  
14 appreciate this panel, and all the different projects  
15 that are directly producing hydrogen. And, I'm curious  
16 about the recommendation that Nick has made around the  
17 geographic correlation that, that eventually, I'm not  
18 sure how soon Nick is recommending this happen, but that  
19 green hydrogen tracking systems should have a physical  
20 link to ensure that the energy input is involved in a —  
21 in the hydrogen, the — versus the book-and-claim that we  
22 currently have in the LCFS.

23 How, in this panel, how — I'm, I'm curious  
24 about the reaction of — I'm guessing Plug Power would  
25 like that, but Air Liquide, in particular, around that

1 recommendation. Dave, what do you think?

2 MR. EDWARDS: Yeah. So, I think, as, as Nick  
3 pointed out for the short term, we, we really only have  
4 the book-and-claim option, and we need to think about  
5 all resources that are available that can be plausibly  
6 tied in through those processes, whether that's  
7 electricity or, or renewable natural gas, for example.

8 But I think there is some merit to the  
9 regional tie-in, and how that brings value to the local  
10 investors, to the local society, to local community.  
11 It, it — one of hydrogen's real strength is that you,  
12 you produce it where you use it, and you use local  
13 resources. And that amplifies that impact by doing  
14 that.

15 We're not ready to do that yet from an enemy  
16 sector perspective. And we would, we would greatly  
17 hamper what resources would be available for low-cost  
18 low-carbon production today. But, I think if we start  
19 aiming toward that as an outcome, we can start  
20 conditioning systems and, and policies toward, toward  
21 being able to do that. I think that would be a really  
22 intriguing idea.

23 MR. BROPHY: I would echo what Dave said. You  
24 know, while this California project has a direct  
25 connection, that doesn't always work everywhere. And,

1 and so we need flexibility at the start to be able to  
2 put together economic hydrogen plants that, that are  
3 viable that we can build. And so, flexibility at the  
4 beginning, but I think absolutely in the longer term in  
5 the medium term, we can aim for, you know, more criteria  
6 around how we, how we account for the hydrogen.

7 COMMISSIONER MONAHAN: And what, what's medium  
8 or long term? Like, what would be the timeline, time  
9 horizon?

10 MR. BROPHY: For us, we would consider the  
11 medium term to be late this decade. So, from 2027  
12 through the early 2030's, as, as medium term beyond 2032  
13 as longer term.

14 MR. EDWARDS: Yeah, I think I would agree with  
15 that. From a timeline perspective, all of the  
16 investments that you've seen today are likely to be in  
17 production for a decade or two or three, potentially,  
18 depending on markets and viability. And, and that  
19 requires some stability of, of, you know, regulation and  
20 investment clarity.

21 COMMISSIONER MONAHAN: It seems like Nick has  
22 something to say.

23 MR. CONNELL: Yeah, and I would say too, in  
24 regard to a timeline, it may vary. But again, if we  
25 look, can we benchmark — like the European Commission,

1 you know, they just released set by mass balancing by  
2 2027, and giving a grace period for projects to get  
3 there. And so, some time of consideration for  
4 California, especially from a regional approach, would  
5 be a, a great way to start looking at that and road  
6 mapping, like, a long-term plan to get to mass  
7 balancing.

8 COMMISSIONER MONAHAN: And Sara?

9 MS. GERSEN: Thank you, Commissioner. Tying  
10 in the inputs to the hydrogen production is a really  
11 elegant way for identifying when electrolytic hydrogen  
12 is truly green. You know, having an equivalent of a  
13 bucket of one RPS renewable electricity source power the  
14 electrolysis.

15 But when you're talking about things like  
16 biomethane, there's really a double-edged sword when  
17 you're asking producers to use locally sourced  
18 biomethane. Because, your catalyzing the market for  
19 locally produced swine and cattle manure gas, often to  
20 the detriment of the local environmental justice  
21 communities, who see increased pollution in their  
22 communities when industrial agriculture responds to the  
23 incentive to produce more methane pollution by,  
24 surprise, surprise, producing more methane pollution,  
25 and doing so by using less sustainable practices for

1 renewal management?

2           So, um, I — I guess this also ties into the  
3 previous Commissioner's question about technology  
4 neutrality. Focusing on zero emission electrolytic  
5 hydrogen is the clearest way to ensure that not only is  
6 your hydrogen being produ— produced through a path  
7 that's sustainable for the climate, but, it's — it's the  
8 only way to ensure that you will avoid detrimental  
9 public health impacts on local communities.

10           COMMISSIONER MONAHAN: Great, thank you.

11           DR. DO: I wanted to second Sara's statement  
12 about the methane. Because, you know, my — one of the  
13 position that is by, by CARB, is that methane has a  
14 greenhouse warming potential of 20 times CO<sub>2</sub>. But that  
15 is only looking at over a 100-year period. And we know  
16 the more important part is looking at over the next 20  
17 years where methane has an 80-time GWP, according to the  
18 UN and IPCC, as part of the COP 26 and the methane  
19 capital regulation.

20           So, I think it's important that CEC is  
21 reviewing how you're looking at the impact of methane in  
22 terms of GWP versus CO<sub>2</sub> over 20 years to be more  
23 consistent with the UN policy at the moment.

24           (Pause)

25           MR. FOO: Hey, this is Fritz. I actually had  
**CALIFORNIA REPORTING, LLC**  
229 Napa St., Rodeo, California 94572 (510) 313-0610

1 one technical question, and then maybe a broader  
2 question for everyone. The technical question is for  
3 Robert. You all mentioned that you heated the plasma up  
4 to 3,500 degrees. I'm curious what the energy source of  
5 that is? Is that electric, or some other gaseous  
6 source?

7 MR. EDWARDS: Yeah, it is electric, classified  
8 as an electric process. And, we then actually recover,  
9 and through a waste heat to power system, in order to  
10 generate the electricity we need to run the torch.

11 MR. FOO: And I just my second question  
12 probably for folks, in really just thinking about a  
13 tracking system of some kind. You know, do you see that  
14 ed— everyone mentioned, kind of, carbon content and  
15 threshold. Is that, I guess more, you know, a  
16 legislative fix? Maybe, you know, a broader policy fix?  
17 I'm just kind of thinking through it. It's definitely a  
18 question that's being, kind of, thought through a lot of  
19 think tanks. But you know, what are — what is, kind of,  
20 the main lever there that is needed? Is it — is it  
21 really a legislative fix? I'm kind of curious as to  
22 what your thoughts on that are.

23 DR. DO: Well, from, from my standpoint, you  
24 know, we — I have a similar form to a PTC that's been  
25 paused for clean tax is the, the main piece. In Europe,

1 the discussion has to do with a CFD or contract with  
2 differences, which is the amount of CO2 savings that  
3 you're getting, and then you get a price on the CO2  
4 itself.

5           So, whether it's LCFS or CFB, there has to be  
6 a premium paid to pull that carbon savings over green  
7 hydrogen, over brown hydrogen, over natural gas, over  
8 diesel. And that need to be across the board for all  
9 industries, whether you are using the hydrogen savings  
10 or CO2 savings for power productions, or reduction of  
11 the natural gas footprint, or home heating, or all the  
12 stuff that SoCalGas done.

13           There has to be a pay for that CO2 savings.  
14 And is it the carbon tax? Or, is it a part of LCFS or  
15 an RFS? I think that that has to be the trigger. And,  
16 you know, that's, I think, the 40X program that's  
17 proposed by the Build Back Better on the climate  
18 legislation, something similar like that is going to be  
19 the driver to incentivize producers, users, in, in terms  
20 of the hydrogen economy.

21           MR. FOO: Thanks.

22           VICE CHAIR GUNDA: Thank you. So I'll, I'll  
23 as ask just one quick question to Brenor, and then, you  
24 know, hopefully we can pass it on given the time here.  
25 And I, I will also just say that I would love to follow

1 up with a few of you to have some follow up  
2 conversations on, on thinking through. I'm, I'm still  
3 learning this area, and this is really helpful, this  
4 particular discussion.

5           So, Brenor, on your — the 120-megawatt  
6 capacity that you talked about for the electrolysis  
7 project in California. What are — how are you thinking  
8 about the interconnection agreements and the queue? Is  
9 there an opportunity for taking, you know, the, the  
10 large amount of interconnection queue that we have today  
11 to potentially marry with some of these, you know,  
12 projects, electrolysis projects, and then provide a  
13 pathway for both reliability, but also, you know, more  
14 advancing the deployment of the renewable

15           MR. BROPHY: That's a really interesting  
16 question. The genesis of this project was actually a  
17 first solar, solar project that was — held Q positions,  
18 but it only held an energy-only Q position, and it  
19 turned out that was very challenged to get a PPA,  
20 because it didn't have deliverability.

21           And so, a marginal solar project became an  
22 excellent hydrogen project. So, hydrogen has what's  
23 enable this to go forward. And, and that's a, an  
24 interesting point, where the alternative energy delivery  
25 of — through liquid hydrogen and trucks, as opposed

1 through the grid, enables a renewable energy project to,  
2 to meet the economic hurdles that it's about to.

3           You know, the, the queue. Interpreting queue  
4 is, especially in California, is enormously complex.  
5 There are, there are many projects that the costs  
6 related to interconnections are — can be very, very  
7 high. And there's a lot of complexity a lot of time. I  
8 think, certainly hydrogen, is a way that either in  
9 replacing the off-take of, instead of electrons you, you  
10 export protons. Or, as a way to enable additional  
11 economics for a renewable plant that would otherwise see  
12 curtailment or, or may not be able to get all of the  
13 electron off take that it would like.

14           All of those are opportunities where hydrogen  
15 can play. I think it's incumbent on organizations like  
16 Plug to really reduce the hydrogen part of that equation  
17 to practice, to build enough plants to get to a scale  
18 where, if pure renewable energy developers, solar and  
19 wind developers, can, can see a hydrogen solution  
20 that's, that's off the shelf. And also, enough of a  
21 hydrogen market, that there's a place for that product  
22 to go because just generating the hydrogen somewhere is  
23 — it's not enough. You've got to have a path to market.  
24 And that's either through pipelines or through  
25 liquefaction or something similar.

1           VICE CHAIR GUNDA: And Brenor, just a quick  
2 follow up and, and I'll follow up of offline too. Just  
3 from a — supporting the net peak period, specifically,  
4 the four to nine. Given, and obviously there's a part  
5 of it is to, you know, if you're really depending on  
6 solar, you don't really have an opportunity to  
7 potentially reduce load. But is there, or are there  
8 opportunities to support the grid with the kind of  
9 system you have during that peak period?

10           MR. BROPHY: Absolutely. So, this plant is a,  
11 a hydrogen plant in general. An electrolysis,  
12 electrolysis plant can be extremely load responsive, or  
13 demand responsive. About 80 percent of our load can be  
14 curtailed literally in milliseconds, if we need to.

15           This plant is designed — if you do the  
16 calculations, 120 megawatts is actually 45 tons of  
17 hydrogen production capacity for a 30-ton liquefier.  
18 Frankly, what we're doing is we make hydrogen when the  
19 sun shines. So, during the peak of the day, we make  
20 additional hydrogen that we store, and then during the  
21 on-peak period of 4:00 to, to 9:00 P.M., or the  
22 gooseneck theory, the dark — duck curve that we, we talk  
23 about.

24           We actually curtail the electrolyzer hydrogen  
25 production. And our liquefaction plant runs off

1 storage, the stored hydrogen that we made earlier in the  
2 day when the sun was shining. So, in fact, what we're  
3 doing, is we're curtailing our load during that peak  
4 period. And, we're actually exporting some of that  
5 solar energy in the first half of the period when we  
6 still have solar. We're exporting it into that market  
7 because the prices are very high.

8           So, we are very responsive to time of use  
9 energy rates. And, we've designed this project to, to  
10 support California's energy grid by not — by curtailing  
11 load at peak periods, and actually by enabling energy  
12 supply into the grid during those same periods, while  
13 still making absolutely steady 30 tons of hydrogen every  
14 day.

15           VICE CHAIR GUNDA: And thank you.

16           DR. DO: On the other hand, by — to follow up  
17 on that, point. We're talking with some of the peak  
18 producers in California who are interested in taking  
19 hydrogen and blend it into their turbine during peak  
20 hours. But the challenge for them at the moment, is  
21 there is no premium for them to pay for the blending of  
22 hydrogen. Because now, power includes you know, 20, 30  
23 percent hydrogen during this peak time. But there's no  
24 method to compensate the, the peak — the peaker power  
25 plant for, for utilizing hydrogen and decreasing the

1 carbon footprint. So, that's a regulation that need to  
2 be, to be discussed.

3 VICE CHAIR GUNDA: Thank you so much. I know  
4 we used up a lot of time. Thanks, Heather for  
5 facilitating the broader conversation. With that, do we  
6 want to go to the Q&A?

7 MS. RAITT: Sure, thanks. So, Peter Chen is  
8 on the line to moderate the Q&A. Go ahead, Peter

9 MR. CHEN: Thanks, Heather. So, I have a  
10 question here from Willem Hazenberg, it's directed to  
11 Dr. Do. So he asks: "Bloomberg indicates that hydrogen  
12 is not a good choice for passenger cars, whereas SGH2 is  
13 betting on customers who are particularly committed to  
14 mobility. So how do you view the mobility market?"

15 DR. DO: Well, we, we see the mobility market  
16 leaning a lot more toward heavy duty. And in, in  
17 Europe, we are developing three projects working with  
18 large-scale heavy-duty stations that being rolled out  
19 throughout Germany and, and in the Netherlands.

20 And so, that's where we see it. And of  
21 course, working also, at the Port of Rotterdam is where  
22 we're developing projects as well as the Port of  
23 Antwerp. Those are the two hydrogen hubs of Europe.  
24 And we are proposing to provide that hydrogen for the  
25 decarbonizing the port as well.

1           So, there's heavy duty equipment, there's  
2 drayage truck that they are using. They are also using  
3 green carriage for the movement of containers and, and  
4 for marine transport. So, I think that the Europeans  
5 are leading the way for heavy duty mobilization ability  
6 that are far, far ahead than what we're doing in  
7 California at the moment.

8           MR. CHEN: Thanks. Moving on to the next  
9 question it's from Bjorn Paulsen. So he asked: "If  
10 there's any consideration of underground storage of  
11 green hydrogen as a means for long term energy storage?"

12           MR. EDWARDS: So, this is Dave from Air  
13 Liquide. I can, I can at least start the conversation.  
14 We own and operate the, I think the world's largest  
15 underground storage in the, in the Gulf Coast of the  
16 United States. It's in a salt dome, it's about the size  
17 of a very large city building. It holds enough hydrogen  
18 to backup, for example, a nuclear power plant for a  
19 couple of weeks for example, if it were used for grid  
20 backup. Now, it's not.

21           The — what we're using it for is for pipeline  
22 backup for our customers that are using industrial  
23 hydrogen. I believe the DOE has looked at California  
24 and identified geographically where locations would be  
25 ideal for underground storage. I'm not sure how far

1 along the industrial side of investigating those  
2 opportunities looks at for power generation and backup,  
3 but I know that the, the processes are in place, the  
4 evaluations are in place, and the technology has been  
5 proven.

6 MR. BROPHY: Yeah, we certainly are looking at  
7 underground storage for the longer term. I think  
8 California is challenged to the extent that the  
9 underground geologic storage here is within depleted  
10 natural gas formations, which are a great place to put  
11 gas but not if you want to get it back at nine — five  
12 ninths of purity to put it into a fuel cell application.

13 So, I think we're a little bit more  
14 challenged. But certainly, in the salt — the salts  
15 geology of the Gulf Coast and some of the other places  
16 in Utah for example, geologic storage certainly is going  
17 to make sense.

18 MR. CONNELL: And I would just that HyDeal Los  
19 Angeles, one of our initiatives, we're looking at Delta,  
20 Utah, for our geologic storage.

21 (Pause)

22 MR. CHEN: Okay, I have one last question here  
23 from apprenticeship coordinator. I'm not sure if  
24 there's a, a name for this person, but: "Is there any  
25 data stating that using—"

1 MR. LUCERO: Dominic.

2 MR. CHEN: "— bio—" Dominic, okay. So,  
3 Dominic asks, "Is there any data stating that using  
4 biomethane increases incentives or increases pollution?"

5 MS. GERSEN: I think that the best source of  
6 information on this is probably a study by the Union of  
7 Concerned Scientists, UCS, put out recently. I don't  
8 have it at my fingertips, so I highly recommend googling  
9 it. And they analyze the enormous revenue opportunity  
10 that dairies are seeing from LCFS credits.

11 And I, I think they found that these  
12 industrial agriculture operations could expect to  
13 receive almost as much revenue from the off gas from the  
14 nuclear network from these cows as from the, uh, the  
15 milk they produce themselves. Obviously, dairies have a  
16 strong incentive to produce milk if they're getting just  
17 as much revenue for manure gas. That's a pretty strong  
18 incentive.

19 And it's also just really important for folks  
20 to understand that methane from manure is not  
21 inevitable. It is the result of choice regarding how  
22 these industrial agricultural operations manage the  
23 manure, and whether or not they're going to take su—  
24 sustainable and responsible steps to manage that manure  
25 in a ways so that it does not produce methane, or if

1 they forgo those sustainable practices to take advantage  
2 of these revenue generation opportunities.

3 MR. CHEN: And I think that's all we have for  
4 the Q&A's. I'll turn it back over to Heather at this  
5 point.

6 MS. RAITT: Alright, thank you, Peter. And  
7 thank you to all the panelists. Commissioner, did you  
8 want to say something?

9 VICE CHAIR GUNDA: Yeah, thank you, Heather.  
10 I just want to thank all the panelists — Sara, Brenor,  
11 Dave, Robert and Nick. Thank you so much for all the  
12 comments. Really appreciate you all, both sharing a  
13 diverse perspective, but also kind of putting some  
14 common threads and some challenges and some potential  
15 missed opportunities.

16 And so, Sara, I would appreciate some of the  
17 things that you mentioned about the studies if you could  
18 docket them if possible, that could — really appreciate  
19 that. And also looking forward to having individual  
20 conversation with all of you to just kind of learn and  
21 think this through. Thanks.

22 MR. CONNELL: Thank you Commissioner

23 (Pause)

24 MS. RAITT: Okay, well, if we're ready, then  
25 we can, I think, move on to public comment.

1 (Pause)

2 So, this is Heather. So, it's — if you would  
3 like to make a comment, please use the raise hand  
4 function in zoom, looks like a high five. We will be  
5 limiting comments to one person per organization, and  
6 three minutes per speaker. If we have lots of comments,  
7 then we may need to limit that to 1.5, one and a half  
8 minutes per speaker.

9 Let's see.

10 (Pause)

11 So. First Person is Colby Morrow. Colby, go  
12 ahead and you can unmute your phone and make a comment.

13 (Pause)

14 Go ahead.

15 MS. MORROW: Sorry that —

16 MS. RAITT: There you go.

17 MS. MORROW: —tending. thank you, sorry  
18 about that.

19 (Pause)

20 VICE CHAIR GUNDA: Colby, we can hear you  
21 now. Please go ahead, if you can.

22 MS. MORROW: I'm so sorry. —on my part. I, I  
23 d— I was trying to make sure I was mute— it's my hand.  
24 Sorry. Can you hear me?

1 MS. RAITT: Yes. So, you don't need —

2 MS. MORROW: Okay. No pro— no. I didn't have  
3 anything, sorry about that.

4 MS. RAITT: No worries. Thank you. Alright,  
5 we will move on to Robert Perry. Did you have a  
6 comment? Go ahead and unmute your line. You can go  
7 ahead.

8 MR. PERRY: Yes. Can you hear me?

9 MS. RAITT: Yes, go ahead.

10 MR. PERRY: Okay, great. Fantastic series of  
11 presentations and panels. I come away from this with a  
12 much clearer idea of where the state of hydrogen  
13 production and implementation is.

14 My only, my only comment is, you know, we  
15 really need to focus on hydrogen in all aspects of the  
16 supply chains, both centralized and distributed  
17 applications. I think there are situations where large  
18 scale electrolysis offshore, adjacent to the offshore  
19 wind farms that are slated to be developed would be —  
20 would grant a lot of flexibility, all the way down to  
21 the commercial industrial zone within cities, which have  
22 a high potential generation capacity. And introduction  
23 of electrolysis as a shared facility within a center of  
24 these commercial industrial sites which are prone to be  
25 more open, receptive, to using medium heavy-duty

1 vehicles that are, are fuel cell based.

2 We, we really need to look at every possible  
3 level of, of application because the introduction of  
4 electrolysis just confers so much flexibility. And, it  
5 really allows us to, to max out the amount of generation  
6 that a site can put out. So, that's just the extent of  
7 my comment, and I want to thank everybody for the event  
8 today.

9 MS. RAITT: Thank you. Next is, Arndt Lutz.  
10 Go ahead and unmute you line, and you may comment.

11 MR. LUTZ: Hi. We heard from Brenor how Plug  
12 has to use time of day, time of use rates, and to  
13 optimize the different electricity schemes to, to make  
14 the green hydrogen, or the, you know, zero carbon  
15 hydrogen economical. Why, why is it so difficult for  
16 the CPUC to just, you know, introduce a hydrogen  
17 production rate for anyone in the state that wants to  
18 produce hydrogen?

19 And the follow on question to that, or it's  
20 not a question more of a comment, is that permitting  
21 also needs to be streamlined for hydrogen projects in  
22 the state of California. It's, it's just way too  
23 complicated to get hydrogen projects permitted. Thank  
24 you.

25 MS. RAITT: Thank you for that. If anyone

1 else wants to make a comment, please use the raise hand  
2 function to let us know. And, I see one more. And I'll  
3 just also mention that if you're on the phone and you  
4 want to comment, just press star nine and that will  
5 effectively raise your hand.

6 So next is Donald Taylor. And, go ahead,  
7 Donald. Unmute — you can unmute from your end.

8 (Pause)

9 Donald, did you have a comment? Do you need —  
10 MR. TAYLOR: Can you hear me? Can you hear me  
11 now? I'm sorry, I thought — okay. I muted and then  
12 unmuted. Okay.

13 So, you know there's some discussion about  
14 biogas, and I just wanted to indicate that — like an  
15 opportunity to like, Air Liquide and the Apex landfill  
16 there in Nevada. Those are fairly rare opportunities.  
17 I mean, in California, okay we've got 80 landfills. But  
18 it really, the biogas rarely enters on my radar as a  
19 source. I mean, I made a lot of money in landfill gas  
20 through the years. But really, the amount of resource  
21 there is really small. I don't, so I don't really think  
22 of that as very much of an issue for hydrogen  
23 production. I mean, early on, it's easy for some  
24 projects, and it makes a lot of sense. If I was Air  
25 Liquide, probably done the same thing.

1           But really, if you look at biomass, not  
2 biogas, for example, in California, just the amount that  
3 we dispose in those 80 landfills is about 80,000 tons a  
4 day. And if you use just the bio fraction of that we're  
5 disposing, that will produce about 3 million tons a year  
6 of hydrogen. I mean, the conversion rate — if you take  
7 a ton of biomass, you can make about a megawatt of  
8 electricity. But if you convert that to hydrogen with  
9 60 percent efficiency, which is, you know, fairly  
10 modest, you're talking about probably 200 pounds of  
11 hydrogen per ton of hydrogen. So, I mean from a — per  
12 ton of biomass.

13           So, the amount of resource available from  
14 biomass in California is tremendous. Biogas is, you  
15 know, you're talking about dealing with manure is a  
16 local problem, and landfills is a local problem. It  
17 isn't really, I don't think, a major source in the long  
18 term. And I understand the long-term view, these  
19 various methods.

20           We haven't talked about ocean production of  
21 hydrogen, wind to hydrogen and electrolysis ocean water,  
22 which is probably one of the big ones. So, you know,  
23 there are just various other sources that we need to  
24 consider, biomass being one of the big ones. Biogas, I  
25 don't think that's really on the radar, in my opinion.

1 But, I do appreciate the time to make the comments. I'm  
2 sure everybody's ready to go home. Thank you all so  
3 much for the comments, it's been really great. Thank  
4 you.

5 (Pause)

6 MS. RAITT: Okay, one more — one last call for  
7 comments, so raise your hand or press star nine if  
8 you're on the phone.

9 I see one more hand up. Mikhael "Mik"  
10 Skvarla. Go ahead. I'll — let me unmute you.

11 MR. SKVARLA: Hi, Mikhael Skvarla here, on  
12 behalf of the California Hydrogen Coalition. Again, I  
13 want to express our appreciation for this long day.  
14 We've heard a lot of varying perspectives on different  
15 production pathways and uses, and the rest.

16 Ultimately the market will decide its consumer  
17 uptake and adoption. It's how the businesses decide to  
18 utilize energy, resources for their certain processes.  
19 But what we do know, is in the pathway to carbon  
20 neutrality we need to provide, kind of, a set of  
21 guidelines and allow the market actors to conform.

22 You know, it's the role of the government to  
23 ensure that everyone's playing by the rules that are  
24 set. And if the path to the decarbonization is, is, you  
25 know, applied equitably across multiple industries,

1 giving everyone the opportunity to transition, we will  
2 ultimately see what is taken up and what is not taken  
3 up.

4           And so, I don't think it's an argument of this  
5 production type versus the other production type.  
6 They'll all likely be used in various sectors of the  
7 economy. And we look forward to continuing to work with  
8 the CEC through the IEPR process, and their other  
9 regulatory proceedings, to ensure that hydrogen has a  
10 fair seat at the table. And, we want to ensure that  
11 when we are critical of hydrogen as a energy carrier,  
12 that we apply that criticism equitably across other  
13 energy resources.

14           Nothing is without a consequence. That goes  
15 for electricity, goes for the production methodologies  
16 of renewable electricity. The cradle to grave on all of  
17 these things is important, which is why I think you've  
18 heard pretty unanimously across the hydrogen sector, and  
19 folks presenting here today, that a carbon intensity  
20 score and pathway is one that is most important for this  
21 industry.

22           We know that CHC has introduced legislation on  
23 a number of occasions to pursue that, and we'd gladly  
24 work with any of our ENGO colleagues to achieve that  
25 goal, ultimately, creating parity between hydrogen and

1 the grid as we move forward.

2 With that, I thank you and look forward to  
3 following up directly with some of the Commissioners and  
4 staff.

5 (Pause)

6 MS. RAITT: Thank you. I don't see any more  
7 hands up. So, I think we are done with public comment.

8 VICE CHAIR GUNDA: Thank you, Heather. So, I  
9 just want to thank our team, Heather, and your team for  
10 an extraordinary day. And, all the staff that helped  
11 think through organizing today. You know, just —Jane,  
12 Kevin, Rizaldo, Peter, Jennifer, Carey, as well as  
13 David, who already left. So, just a, a big thanks for  
14 you for providing this presentation.

15 But I also want to thank Commissioner Monahan  
16 and Commissioner McAlister's offices for shaping the  
17 conversation today, and, and providing their input on,  
18 on how best to structure today's workshop. So, thank  
19 you all. I really encourage both the participants, in  
20 terms of panelists, as well as attendees to please  
21 submit comments.

22 At the end of the day, we want to provide a  
23 venue to begin to coalesce on key agreements, key  
24 opportunities for continued agreement, development — but  
25 also clear actions on what we should be doing moving

1 forward. So, thank you all. With that, I will adjourn.

2 Heather, I need your head nod.

3 MS. RAITT: Sure. I, well, can I just make  
4 one announcement? I just wanted to put a plug in for  
5 all the passionate people that are still on the line.  
6 We are — the Energy Commission is accepting nominations  
7 for the 2022 Clean Energy Hall of Fame awards, and we  
8 encourage folks to, to participate in that. It's a  
9 great way to recognize local leaders for their  
10 contributions for achieving clean energy future.

11 And so, the information for nominating anyone  
12 on that is on our Energy Commission's web page. So, I  
13 just wanted to put that plug in. Thank you.

14 And, and then just finally, again, comments  
15 are very welcome. Written comments are due July 12.  
16 And thank you everybody for being here and  
17 participating.

18 (Thereupon the Workshop was adjourned at 4:48

19 P.M.)

20

21

22

23

24

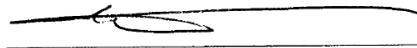
25

**REPORTER' S CERTIFICATE**

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were reported by me, a certified electronic court reporter and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

IN WITNESS WHEREOF, I have hereunto set my hand this 17th day of August, 2022.



---

PETER PETTY  
CER\*\*D-493  
Notary Public

**TRANSCRIBER'S CERTIFICATE**

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were transcribed by me, a certified transcriber and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

IN WITNESS WHEREOF, I have hereunto set my hand this 17th day of August, 2022.



Myra Severtson  
Certified Transcriber  
AAERT No. CET\*\*D-852