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Quality, Efficiency & Performance

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A three-pronged method to improve the quality of HVAC installations while increasing code compliance

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Ways to improve the quality of HVAC installations while increasing code compliance:

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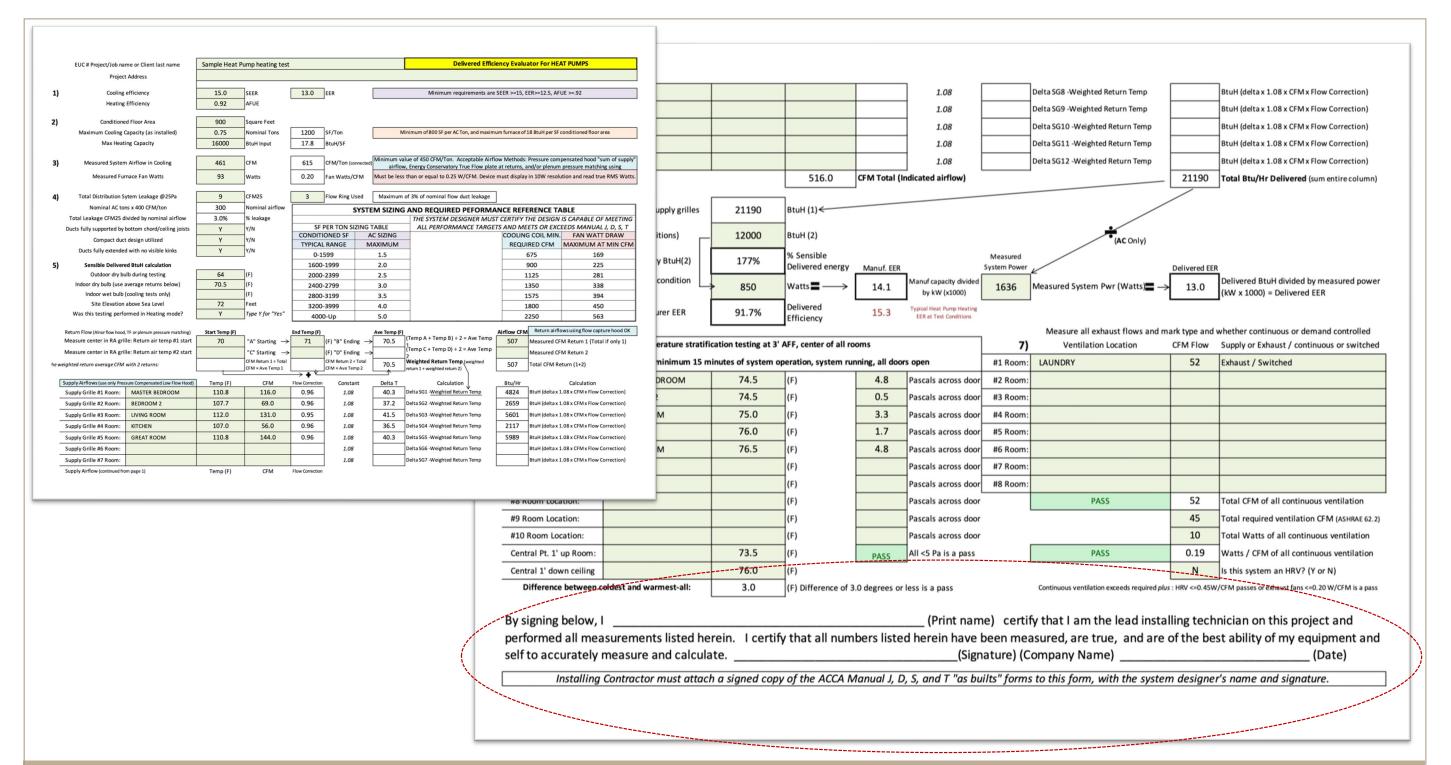
- 1. Create a measured performance pathway that reduces regulation
- 2. Transform the inspection paradigm and *simplify* it using technology
- 3. Suggest that warranties are only honored on *legal* installations

1. Create an alternate "Measured Performance" compliance pathway that reduces regulation

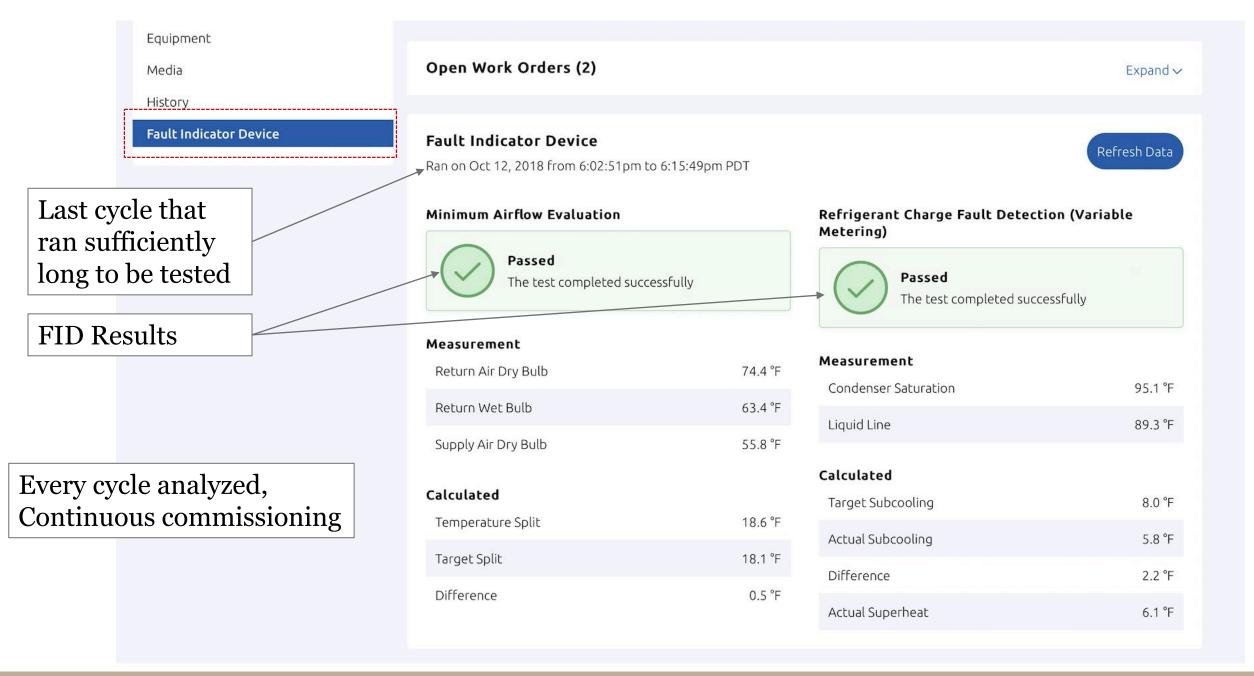
- ✓ Utilities support "Certified High Performance HVAC" installations through contractor rebates, verification and directory listings
- ✓ Installers become excellent by being able to finally test and learn from their installations through feedback
- ✓ Customers don't have to pay for 3rd party testing when systems meet Certified High Performance HVAC Metrics

Certified High Performance HVAC Metrics Summary

- > System Efficiency Minimums are **SEER 15**, **EER 12.5**, **AFUE= 0.92**
- ➤ Air Conditioner sizing minimum of **800 SF per ton** AC Capacity
- > Furnace maximum sizing of 18 BtuH per SF of conditioned floor area
- ➤ Minimum airflow of **450 CFM per ton** at minimum of **4.0 CFM per Watt**
- > Maximum of 3% duct leakage to outside
- ➤ Minimum of **85.0% delivered efficiency** as measured at supply & return grilles
- Maximum of 5 Pascal room pressure difference throughout home
- > Maximum of **3 degree F temperature difference** between warmest and coldest room
- ➤ 62.2 minimum ventilation at **2.2 CFM/W for HRV**, **5 CFM/Watt exhaust only** minimum

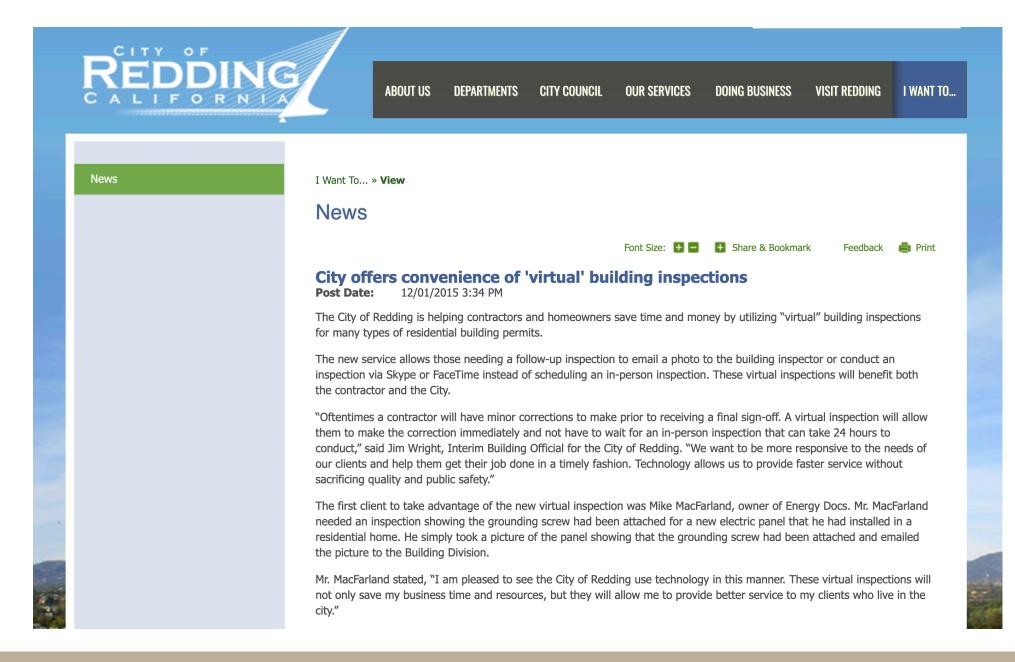


Other devices create the alternate measured performance compliance pathway:



2. Transform the permit and inspection process using technology.

- Explore ways to virtually inspect installations using video and images
- Facetime
- Skype



Paradigm Shift- Inspectors are Teammates not Adversaries

Inspectors are encouraged to adopt the attitude of *coming alongside the* workforce as an assistant towards code-compliant installations rather than an attitude of being an inspector or judge of minimum compliance.

Field inspectors need to be incentivized to complete permit inspections same day.

Building Departments need to place a high value on tracking the percentage of successful inspections for each day.

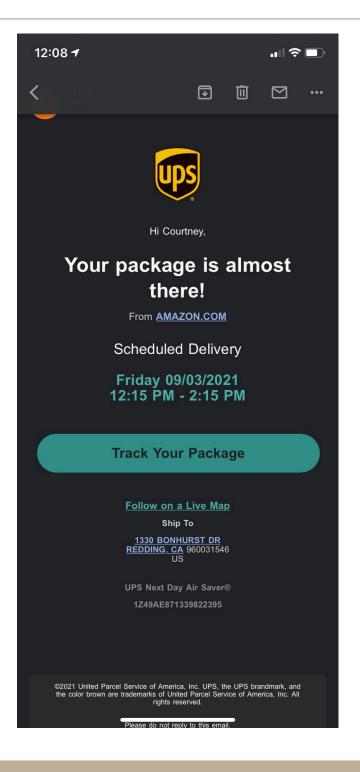
Your inspector is succeeding if they're saying things like:

"Text me a picture of that installed fuse (smoke detector, etc) by 4pm today we'll get this finished up."

"Let's connect by Facetime between 4 and 5 today and we'll get this signed off."

2. Transform the inspection process with technology

- Explore ways to help contractors manage scheduled appointments and help installers be ready for appointments
 - ➤ "Inspector tracker" systems with estimated time of arrival like what package delivery services use.
 - ➤ These systems would greatly benefit in correction visit scenarios



3. Suggest to equipment manufacturers they warranty equipment installed in CA <u>only</u> when it is a legal installation.

All equipment changeouts require a permit, warranties should too.

Evaluate and streamline the processes for simple, single component changes (like replacing an outdoor unit) to bring them into compliance.

- These must be able to be scheduled and signed off on same day
- Perhaps trade off a requirement (like 3rd party) for a benefit (like downsizing at least 1 ton AC).
- Success will be obvious when you're seeing regular permits pulled

Further Ways to Incentivize and Improve Quality

Base HVAC retrofit permit fees only on fixed units= same for all

Any company that provides extensive commissioning services & ACCA Standard V Quality Installations- MUST charge more than standard.

A competitive disadvantage created for doing the job properly.

Customer has to pay more fees for the work to be done better?

Retrofit permit fees should ALWAYS be based on units and NEVER with a contract cost "kicker".

https://www.acca.org/viewdocument/hvac-quality-installation-specification-english

Summary

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Improving the quality of HVAC installations while increasing code compliance:

- 1. Suggest that equipment warranties are only honored on legal installations
- 2. Transform the permit and inspection process using new attitudes and technology
- 3. Create a measured performance path that reduces regulation and boosts performance

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