DOCKETED				
Docket Number:	20-FDAS-01			
Project Title:	Flexible Demand Appliance Standards			
TN #:	236102			
Document Title:	Presentation - Ashley Armstrong AO Smith SB 49 Lead Commissioner Workshop December 14 2020			
Description:	Presentation on attributes for smart water heaters including connectivity and communication protocols for grid integration.			
Filer:	Messay Betru			
Organization:	California Energy Commission			
Submitter Role:	Commission Staff			
Submission Date:	12/23/2020 8:56:25 AM			
Docketed Date:	12/23/2020			



Smart Water Heaters

Ashley Armstrong CEC Load Management Rulemaking

The Water Heater Advantage

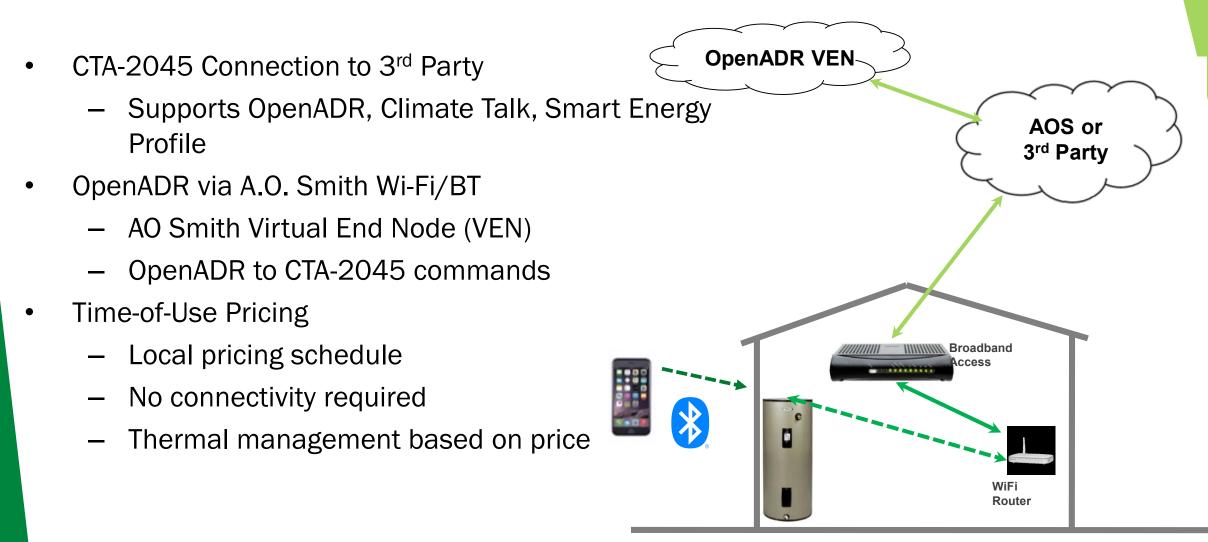
- Low Interruption Annoyance
 - In comparison to most other appliances, lower likelihood that consumer will notice water heater is turned off unless cold water event

AOSmith

- Time Adjustable Power Usage
 - Re-heating of a tank can be done in off peak time
 - Load balancing
 - Reduces the need for spinning reserves
- Energy Storage Device
 - Possibility of loading up the tank (with the addition of a temperature limiting device)
 - Accommodates alternate power generation (renewables)



Layers for Connectivity



Basic Demand Response Control

- Shed Load / Critical Peak
 - Turn off until energy in tank too low to satisfy customer
- Load-up
 - Top-off heater to set temperature
- Grid Emergency
 - Heater off

ANSI/CTA Standard

Modular Communications Interface for Energy Management

ANSI/CTA-2045-A

March 2018



BPA CTA-2045 Water Heater Demonstration

• 2 Primary Objectives

- Run DR Events: Recruit and install communications on residential CTA-2045equipped water heaters, followed by running a set of demand response events from winter through summer season.
- Create a market transformation plan and a business case to justify the cost: The project was initiated because BPA anticipated if market transformation caused every water heater purchased in the next 15 years to be a CTA-2045-equipped water heater, then BPA could create a large costeffective demand response resource that could be used on a daily basis.

CTA-2045 Water Heater Demonstration Report

Including

A Business Case for CTA-2045 Market Transformation

BPA Technology Innovation Project 336

November 9, 2018



Smart Water Heater Activities Need for Harmonization

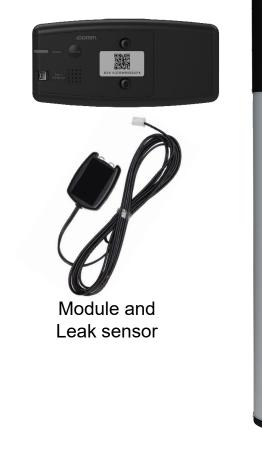
- States are Adopting Demand Response Requirements for Water Heaters
 - Washington State (HB 1444) and Oregon
 - California (JA13) Title 24 Alternative Compliance Measure for New Residential Construction
- ENERGY STAR Connected Water Heater Specification and Test
 Procedure in development
- NEEA (Northwest Energy Efficiency Alliance) Advanced Water Heating Specification
 - Version 7.0 of Tier 3 and above includes CTA-2045 requirement
- AHRI 1430 Standard for Demand Response Electric and Heat Pump Water Heaters in development



A. O. Smith's HPWH with iCOMM Smart Connectivity

AO Smith

- Wi-Fi and Bluetooth capable
- Includes Leak Sensor and Reporting
- Free A. O. Smith app
 - Control temperature and mode
 - Monitor water heater status
 - Fault and Maintenance notifications
- California Title 24 JA13 Compliant
 - Easily load utility Time of Use rates
 - Demand Response: OpenADR 2.0b VEN certified
- Factory Installed
 - Also available as an accessory kit. Backwards compatible on all series 130 heat pumps.

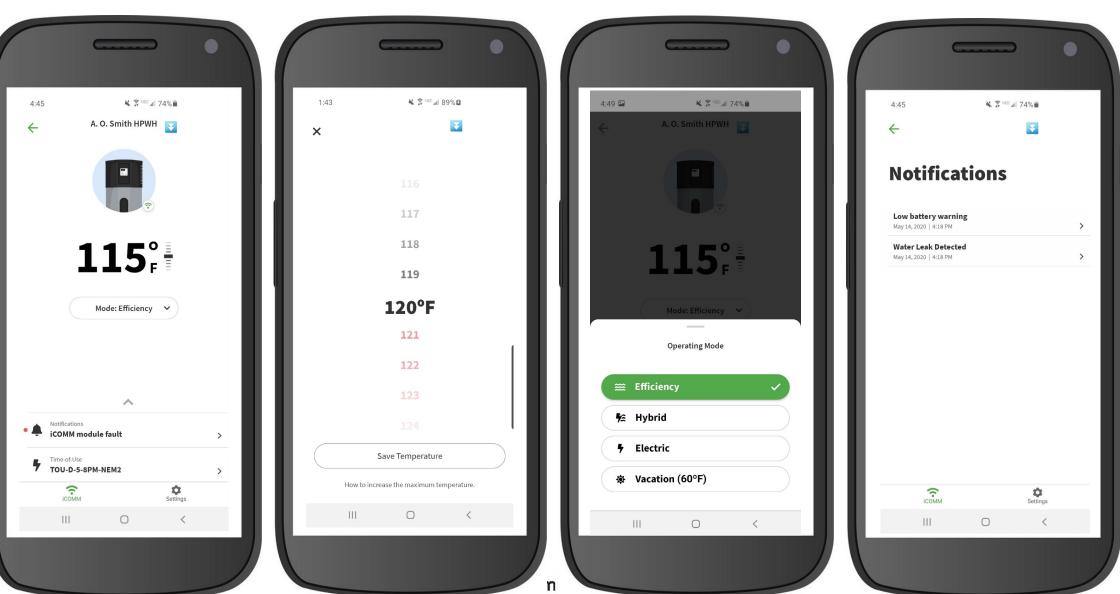




installed

IoT Controls





Utility Time of Use Rates

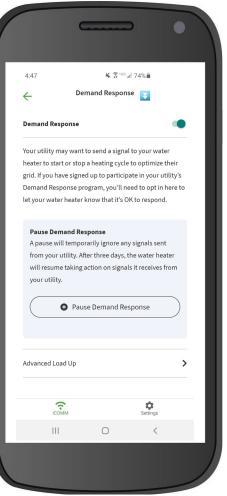


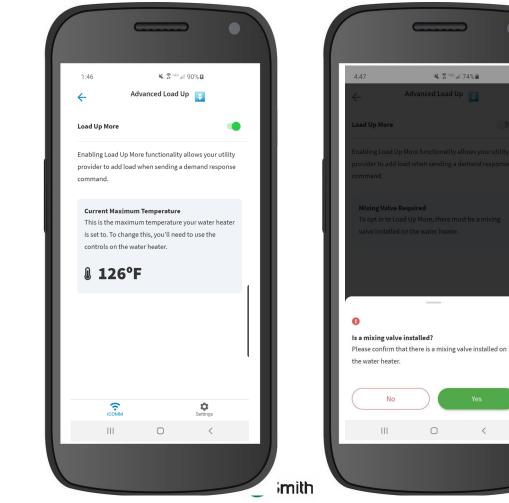
• Easily load ToU rates by utility name or zip code

	4:46	4:46 K The second Table ← Southern California Edisor Cancel Cancel	4:46 ₹ * * * * * * * * * *	4.47 № 3° ⊂
Rate Plan Overview Utility Southern California Edison Co	 ♀ Los Angeles Department of Water → ♀ Southern California Edison Co → ♀ Clean Power Alliance → 	Choose your rate plan. TOU-D-4-9PM-NEM2 Domestic - Time of Use, 4-9 PM (NEM 2.0) TOU-D-5-8PM-NEM2	Energy Usage Preferences Your preference determines the amount of energy your water heater uses during different periods of your rate plan.	
Rate Plan TOU-D-5-8PM-NEM2 Energy Usage Default Preferences	If you don't see your utility, you can enter a rate plan manually.	Domestic - Time of Use - S PM (NEM 2.0) TOU-D-PRIME-NEM2 Domestic - Time of Use - PRIME (NEM 2.0) CPP Critical Peak Pricing - Domestic TOU-D-A TD - Domestic - Time of Use - Option A	Hot Water	Rate Plan Applied Your rate plan has been applied to the water heater. You
Rate Plan Options	1 2 3 ⊠	Show More	More hot water Savings	can access the rate plan details from the water heater dashboard.
Q Import my rate plan automatically	4 5 6 Done 7 8 9 0 ,	If you don't see your rate plan, you can enter it manually. Save & Continue	Apply to Water Heater	Done
III D <		III O <	III O <	III O <

Utility Demand Response

• OpenADR 2.0b VEN certified





<

Smart Water Heaters – What's Needed?

- Move to Sustained Large Scale Deployments
- Stick to Uniform National Standard(s) CTA 2045 preferred
- Avoid Custom One-off DR Integrations
- Make it Worth Consumers' Effort to Participate in the Program
 - Properly Structured Incentives and Rate Tiers
- Ratepayer Satisfaction with the Program is Critical
 - Minimal no Hot Water Events and Show the Savings Realized



Thank You!



Ashley A. Armstrong Director, Regulatory and Technology Policy A. O. Smith Corporation aaarmstrong@aosmith.com

