DOCKETED	
Docket Number:	20-FDAS-01
Project Title:	Flexible Demand Appliance Standards
TN #:	236078
Document Title:	Presentation - Smart Water Heaters
Description:	Presentation slide deck on smart water heater connectivity and demand response control Ashley Armstrong AO Smith SB 49 Lead Commissioner Workshop December 14, 2020
Filer:	Messay Betru
Organization:	AO Smith
Submitter Role:	Public
Submission Date:	12/21/2020 3:43:05 PM
Docketed Date:	12/21/2020





Ashley Armstrong
CEC Load
Management Rulemaking

### The Water Heater Advantage

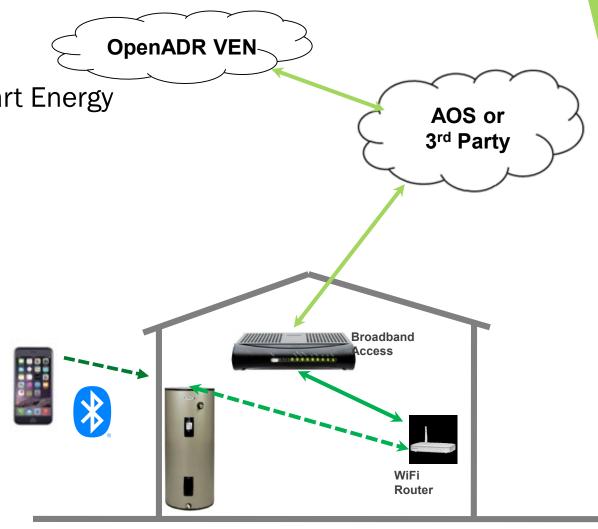
- Low Interruption Annoyance
  - In comparison to most other appliances, lower likelihood that consumer will notice water heater is turned off unless cold water event
- Time Adjustable Power Usage
  - Re-heating of a tank can be done in off peak time
  - Load balancing
  - Reduces the need for spinning reserves
- Energy Storage Device
  - Possibility of loading up the tank (with the addition of a temperature limiting device)
  - Accommodates alternatepower generation (renewables)





# **Layers for Connectivity**

- CTA-2045 Connection to 3<sup>rd</sup> Party
  - Supports OpenADR, Climate Talk, Smart Energy Profile
- OpenADR via A.O. Smith Wi-Fi/BT
  - AO Smith Virtual End Node (VEN)
  - OpenADR to CTA-2045 commands
- Time-of-Use Pricing
  - Local pricing schedule
  - No connectivity required
  - Thermal management based on price





## **Basic Demand Response Control**

- Shed Load / Critical Peak
  - Turn off until energy in tank too low to satisfy customer
- Load-up
  - Top-off heater to set temperature
- Grid Emergency
  - Heater off





#### **BPA CTA-2045 Water Heater Demonstration**

- 2 Primary Objectives
  - Run DR Events: Recruit and install communications on residential CTA-2045-equipped water heaters, followed by running a set of demand response events from winter through summer season.
  - Create a market transformation plan and a business case to justify the cost: The project was initiated because BPA anticipated if market transformation caused every water heater purchased in the next 15 years to be a CTA-2045-equipped water heater, then BPA could create a large costeffective demand response resource that could be used on a daily basis.

#### CTA-2045 Water Heater Demonstration Report

**Including** 

A Business Case for CTA-2045 Market Transformation

**BPA Technology Innovation Project 336** 

**November 9, 2018** 



# Smart Water Heater Activities Need for Harmonization

- States are Adopting Demand Response Requirements for Water Heaters
  - Washington State (HB 1444) and Oregon
  - California (JA13) Title 24 Alternative Compliance Measure for New Residential Construction
- ENERGY STAR Connected Water Heater Specification and Test Procedure in development
- NEEA (Northwest Energy Efficiency Alliance) Advanced Water Heating Specification
  - Version 7.0 of Tier 3 and above includes CTA-2045 requirement
- AHRI 1430 Standard for Demand Response Electric and Heat Pump Water Heaters in development



# A. O. Smith's HPWH with iCOMM Smart Connectivity

- Wi-Fi and Bluetooth capable
- Includes Leak Sensor and Reporting
- Free A. O. Smith app
  - Control temperature and mode
  - Monitor water heater status
  - Fault and Maintenance notifications
- California Title 24 JA13 Compliant
  - Easily load utility Time of Use rates
  - Demand Response: OpenADR 2.0b VEN certified
- Factory Installed
  - Also available as an accessory kit. Backwards compatible on all series 130 heat pumps.





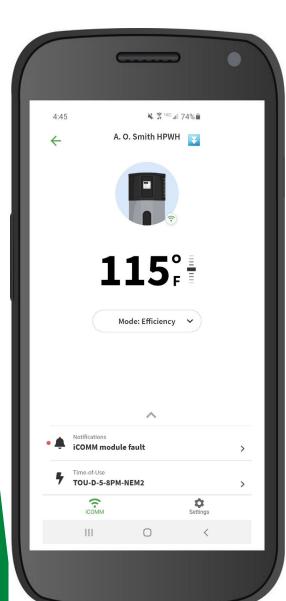


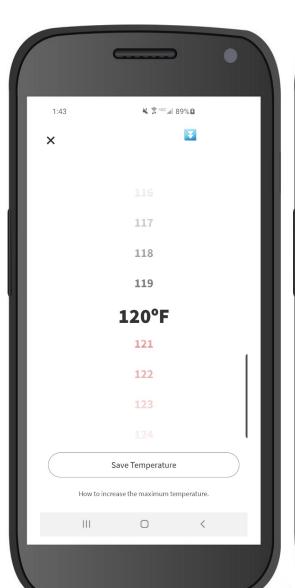
Available factory installed

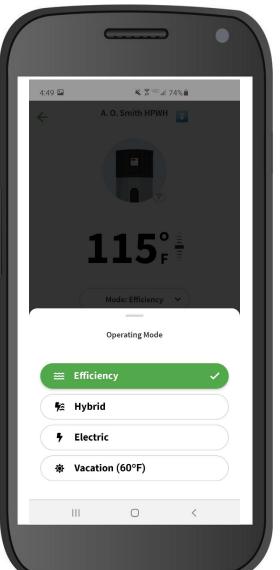


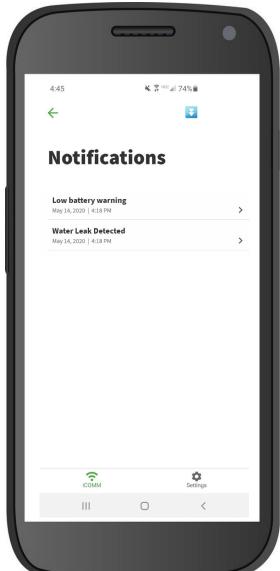
#### **IoT Controls**







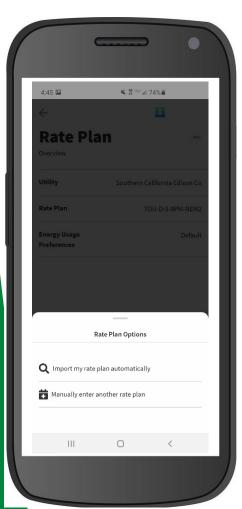


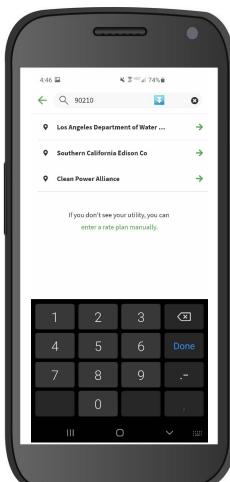


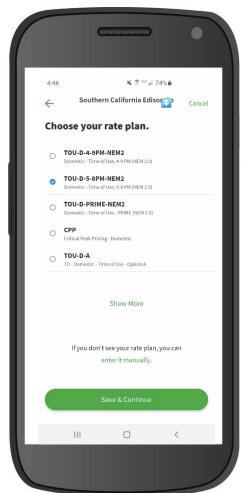
### **Utility Time of Use Rates**



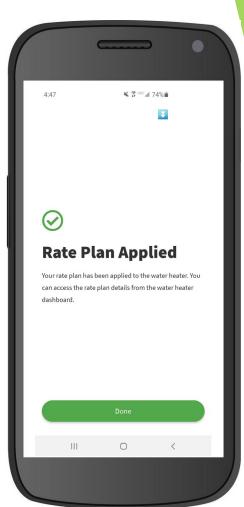
Easily load ToU rates by utility name or zip code







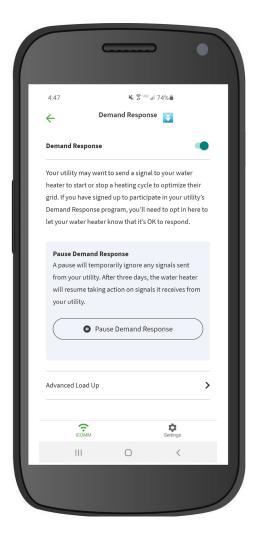


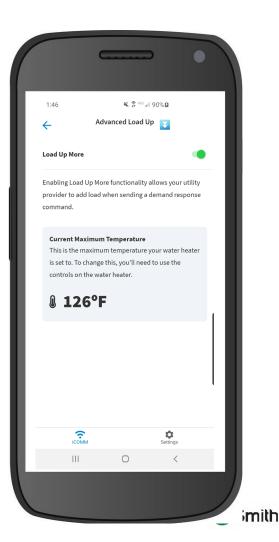


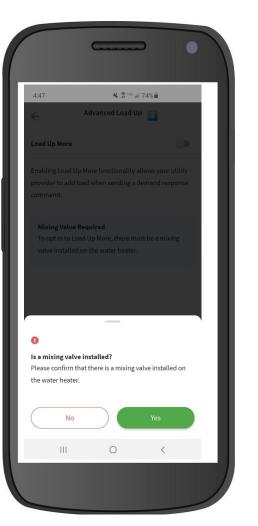
### **Utility Demand Response**



OpenADR 2.0b VEN certified







#### **Smart Water Heaters – What's Needed?**

- Move to Sustained Large Scale Deployments
- Stick to Uniform National Standard(s) CTA 2045 preferred
- Avoid Custom One-off DR Integrations
- Make it Worth Consumers' Effort to Participate in the Program
  - Properly Structured Incentives and Rate Tiers
- Ratepayer Satisfaction with the Program is Critical
  - Minimal no Hot Water Events and Show the Savings Realized



### **Thank You!**



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