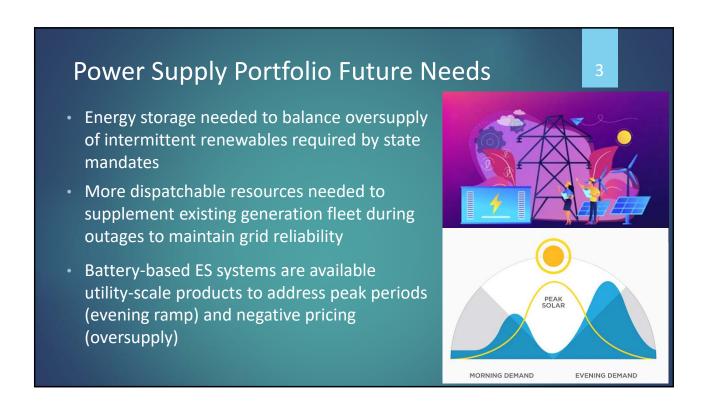
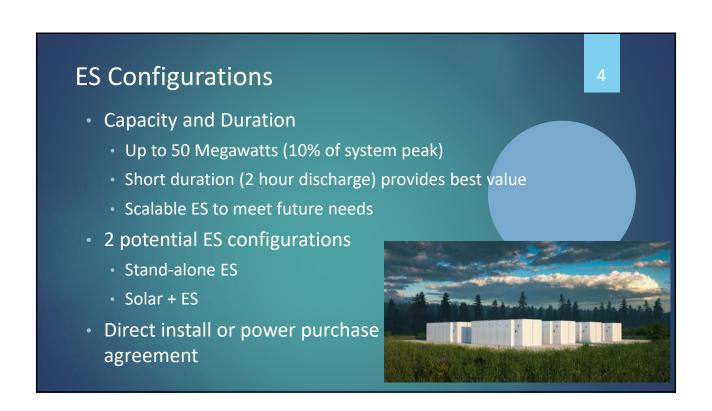
DOCKETED		
Docket Number:	20-MISC-01	
Project Title:	2020 Miscellaneous Proceedings.	
TN #:	234606	
Document Title:	AB 2514 Anaheim Public Utilities 2020 Energy Storage System Plan Update	
Description:	N/A	
Filer:	Mei Pan	
Organization:	City of Anaheim	
Submitter Role:	Public Agency	
Submission Date:	9/8/2020 1:05:33 PM	
Docketed Date:	9/8/2020	



## Energy Storage (ES) Systems Various technologies are able to store energy for later use on the grid Battery-based systems are being deployed by utilities and have become economically viable Approximately 534 MW are currently operating in California





- Reviewed ES costs against potential wholesale market opportunities
- Engaged consultant to validate analysis and provide additional ES performance metrics
- Direct installation offers approximately 21% - 37% greater returns compared to PPA
- Costs expected to drop by time of RFP

Forecast of Installed Cost and Payback			
Battery Duration	Direct Installation Cost (\$M)	Payback (years)	
1 hr	\$34	3	
2 hr	\$43	4	
4 hr	\$73	5	

## Own or Lease Energy Storage?

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Ownership Structure	Pros	Cons
Direct Install (Design-Build)	<ul> <li>Greater net return over project life</li> <li>Utility staff gains direct experience for future deployments</li> <li>Access to low interest financing</li> </ul>	<ul> <li>Potential issues with siting, design, construction, coordination, and maintenance</li> <li>Decommissioning responsibilities</li> </ul>
Power Purchase Agreement (Lease)	<ul> <li>Simpler project management</li> <li>Third-party responsible for ES performance (battery degradation) and decommissioning</li> </ul>	Less financial benefit over project duration

• RFP will be issued for both products to compare battery technology options, market rates, risk terms, pairing with solar, and vendor experience

- Enacted in 2010 Requires all electric utilities to evaluate and develop procurement target for ES systems if viable
  - Subsequent evaluations required every 3-years
- 2014 Evaluation Concluded ES systems not viable due to high costs and concerns about system efficacy
- 2017 Evaluation Set 1 MW pilot project by 2021, and up to 10 MW in 2026
- 2020 Evaluation Eliminates 1MW pilot due to economies of scale and sets new target of up to 50 MW by 2026

## Historical Trends in ES Pricing

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- Cost of ES battery packs has fallen nearly 85% over the past decade
- Revenue opportunities are also projected to drop in the future
- These trends have influenced APU's strategy for the timing and sizing of potential ES projects



Source: Bloomberg NEF

## AB 2514 Recommendations

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- 0 MW by December 31, 2021
  - ES technologies continue to mature while prices decline
  - Wholesale energy prices are becoming increasingly volatile
  - Proof-of-concept pilot project no longer required due to economies of scale and better established market
- Up to 50 MW by December 31, 2026
  - Total capacity range for one or more projects
  - APU is still evaluating the optimal procurement method (own vs lease) to meet this new recommended target
  - Potential sites for utility-owned: Canyon Power Plant or next to existing substation

