

JOINT COMMITTEE WORKSHOP
BEFORE THE
CALIFORNIA ENERGY RESOURCES CONSERVATION
AND DEVELOPMENT COMMISSION

In the Matter of:)
)
Preparation of the 2008) Docket No.
Integrated Energy Policy Report) 08-IEP-1G
Update and the 2009 Integrated)
Energy Policy Report)
_____)

CALIFORNIA ENERGY COMMISSION
HEARING ROOM A
1516 NINTH STREET
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COMMISSIONERS PRESENT

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Energy Policy Report Committee

ADVISORS PRESENT

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Kristy Chew

Laurie Ten Hope

Tim Tutt

STAFF and CONTRACTORS PRESENT

Suzanne Korosec

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ALSO PRESENT

Philip Sheehy, PhD, TIAX LLC

Michael F. Lawrence, Jack Faucett Associates

Mohamed M. El-Gasseir, PhD, RUMLA, Inc.

Sachu Constantine, California Public Utilities
Commission

Manuel Alvarez, Southern California Edison

Eric R. Wong, Cummins Power Generation and
California Clean Distributed Generation Coalition

Polly Shaw, Suntech

Susan M. Buller, Pacific Gas and Electric Company

Wade McCartney, California Public Utilities
Commission

Chuck Solt, California On-Site Generation

Peter Evans, New Power Technologies (via
telephone)

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1 P R O C E E D I N G S

2 1:07 p.m.

3 PRESIDING MEMBER BYRON: Good afternoon,
4 everyone. Welcome to a Joint Committee Workshop
5 of the Integrated Energy Policy Report Committee
6 and the Renewables Committee.

7 I am Commissioner Byron, Chair of the
8 Integrated Energy Policy Report Committee. And
9 with me are my advisors, Laurie Ten Hope and
10 Kristy Chew. I think we have two more advisors
11 that will be joining us. And I am so pleased to
12 see that someone has moved the clock back a couple
13 of minutes so that at least it looks like we are
14 starting on time. Thank you all for being here
15 this afternoon. Some of the advisors aren't aware
16 that we shifted the clock.

17 I am unfortunately only going to be able
18 to join you for about the first hour and I believe
19 my staff has to scurry off to different meetings
20 as well. And I apologize for that because I am
21 very interested in this subject.

22 This is one of the main topics of our
23 Update IEPR report that we will be putting out in
24 the next month or two. I am just being vague
25 about it because I don't know the exact schedule.

1 But there is a very precise schedule and they are
2 working very hard to finish this report.

3 I had the opportunity to meet with the
4 staff and a contractor this morning and reviewed
5 some of the materials. And I have to say in all
6 honesty I found it very interesting and I really
7 regret not being able to be here to hear all the
8 presentations. So please accept my apology in
9 that regard.

10 But this work is extremely important and
11 it is required by legislation. The staff will go
12 over it here shortly. And I am very encouraged by
13 some of the results.

14 But we have also had some difficulty
15 getting the data for this in a timely manner and
16 maybe we will discuss that a little bit. But this
17 is, as I said, required by legislation and that
18 enables us the rights to go after all the data
19 that we need in order to do it.

20 We are very appreciative of the
21 cooperation we have received from the investor-
22 owned utilities in order to get this data and I am
23 hopeful that we will complete this on time.

24 So having said that I will just turn to
25 see if Tim Tutt, who I failed to introduce,

1 Chairman Pfannenstiel's advisor who just joined
2 us, if he has any other remarks he would like to
3 say.

4 ADVISOR TUTT: I have none.

5 PRESIDING MEMBER BYRON: Okay,
6 Ms. Korosec.

7 MS. KOROSEC: All right, I'll just do a
8 few, quick housekeeping items. For those of you
9 who have not been in the building before, the
10 restrooms are out the double doors and to your
11 left. There is a snack room on the second floor
12 of the atrium under the white awning. And if
13 there is an emergency and we need to evacuate the
14 building please follow the staff out the door to
15 the park across the street. And we will gather
16 there and wait for the all-clear signal.

17 Today's workshop is being webcast. And
18 for those of you listening on the webcast who may
19 wish to speak during the public comment period the
20 number is 888-566-5914 and the passcode is IEPR.
21 So with that I will turn it over to the project
22 manager for this evaluation, Rachel MacDonald.

23 MS. MacDONALD: Good afternoon. Thank
24 you, Commissioner Byron, for opening and thank
25 you, everyone, for attending.

1 Today's workshop is a half-day workshop
2 and we are going to be reviewing the Self-
3 Generation Incentive Program Cost Benefit Analysis
4 that was legislatively mandated by Assembly Bill
5 2778. I'm sure everyone is familiar with it,
6 given the content we have put out.

7 But basically TIAX was the contractor
8 that conducted this work. They will go into more
9 detail during their presentation. This work is
10 required by the Legislature and we are to also
11 coordinate with the CPUC and the ARB. And Sachu
12 Constantine from the CPUC is present as well Tom
13 Pomales from ARB.

14 We are looking at doing this cost
15 benefit work on air pollution, efficiency and the
16 T&D system impacts. That is what is required and
17 what is in the actual language of the bill. And
18 we have kind of extended that as well so that it
19 includes some environmental work, macroeconomics
20 and extended T&D work.

21 A little bit about the schedule and
22 dates. I'm sure everyone is familiar with the
23 fact that the work has been anticipated and we did
24 experience some delays with receiving the data. A
25 lot of -- Our contractors will go into that as

1 they progress. But a lot of the work is actually
2 from what was put out with the workshop notices.
3 So what you, what is going to be discussed today
4 has been evolving like minute by minute because
5 this data was recently received and it literally
6 has results coming in constantly.

7 And we have our workshop today, the 3rd.
8 Written comments. I apologize for the short
9 turnaround time but we do have written comments
10 due to the Commission by September 5. We will
11 have the full Draft report with more results on
12 the 18th available for circulation with the IEPR,
13 with the Draft IEPR.

14 The IEPR workshop, including our
15 chapter, and the contribution for 2778. That
16 requirement will be at the IEPR workshop on
17 October 9. Comments from that IEPR workshop are
18 due the 16th. The actual final report for this
19 work, for TIAX's work, is going to be done by the
20 end of October. And then we will be adopting it
21 at a Business Meeting, formally, in November. So
22 we do anticipate meeting that November 1 deadline.

23 A little bit about our structure today.
24 Again I thank everyone for attending. And we are
25 going to go ahead and start off the presenting

1 with Philip Sheehy from TIAX, who is the main
2 contractor doing this work.

3 And I just -- You already have the
4 agenda but I just wanted to let everyone know that
5 I want to structure it that we present. I know
6 there's going to be a lot of questions because a
7 lot of material that is covered here today is
8 going to have even more detail during the
9 discussion. So I would like to respectfully
10 request that, you know, feel free to ask questions
11 while this is going. If it's lengthy discussion
12 we will have a definite question and answer
13 sessions in-between presentations so we can get
14 more comments during that. And then of course
15 after all three presenters we can have more
16 feedback and discussion as well as people calling
17 in on the phones.

18 And then just as far as contacts.
19 There's the Commission Docket address. And then
20 my contact information if anybody has any
21 questions for me about this work the contract or
22 the IEPR, as far as our contributions to the IEPR
23 for AB 2778.

24 With that being said I'll go ahead and
25 pass this off to Philip Sheehy from TIAX.

1 DR. SHEEHY: Thank you, Rachel. Thank
2 you, Commissioner Byron. Thanks everybody for
3 coming today. My name is Philip Sheehy, I'm from
4 TIAX. We are the prime contractor on this. I am
5 going to give an overview here. Can everybody
6 hear me okay? Okay.

7 Like Rachel said, we would like this to
8 be as interactive as possible but we also want to
9 make good use of our time. So if you have
10 substantive questions, hold those to the end, that
11 would be great. But if you have something, some
12 clarification, use your best judgement and you can
13 interrupt me, that's okay. So I'll just get right
14 into it here.

15 This is the outline of what I am going
16 to talk about. I'll go for about 30 minutes, just
17 to give you an idea. I'll go for 30 minutes and
18 then I'll hand it over to Mike Lawrence from Jack
19 Faucett Associates and then Mohamed El-Gasseir
20 from RUMLA will talk for -- Each of us are going
21 to shoot for about 30 minutes uninterrupted so if
22 you interrupt it will go a little bit longer.

23 Oh, and then there will be, there will
24 be time in-between, like Rachel said. Sorry, let
25 me clarify there. So there will be time in-

1 between the presentations. So if you have a
2 question on my presentation you don't have to wait
3 until the very end to ask.

4 So I will get into a brief overview of
5 SGIP. A little bit of a crash course. It's a
6 couple of slides there.

7 And then I'll talk about our methodology
8 and approach at TIAX.

9 Then I'll also kind of give you an idea
10 of the whole project. So I'll do a little bit of
11 both of those.

12 I'll give you a brief preview of the
13 results, like Rachel said. We're cruising along
14 and these results are coming up now, actually.

15 And then we will do the presentations
16 and then we will do the questions and comments.

17 So overview of the project.

18 So this is the background. This is a
19 quote. This comes from AB 2778. This is the
20 mandate from the Legislature. At the top there.

21 Our team is TIAX, we are the prime
22 contractors, and we have Jack Faucett and RUMLA
23 and Advent Consulting.

24 Then quickly on scope. The scope is a
25 cost-benefit analysis of SGIP. So that's

1 important. So we will get into what actually the
2 cost-benefit analysis means and how we have
3 interpreted that and how that comes into play in
4 our study.

5 And then the dates here at the bottom,
6 that's important. So the program, as you know,
7 goes through 2008. It's going on today. But our
8 results, based on available metering data, are
9 going to go through 2006. And so using
10 installations between 2001 and 2006 and projecting
11 over the lifetime of those technologies. So
12 that's important to know.

13 So just a quick crash course in SGIP.
14 So I've got a timeline here. So the program
15 starts kind out of AB 970 there on the far left in
16 2000. It actually becomes SGIP in 2001. There's
17 some incentive level changes basically between
18 2001 and 2005. Max system size changes, things of
19 that order.

20 So just a brief overview, incentives are
21 paid out based on the technology up to one
22 megawatt of installed capacity and your maximum
23 installed capacity is five megawatts. It used to
24 be 1.5 megawatts but that was increased in 2005.

25 At the beginning these technologies

1 ranged from photovoltaic to fuel cells,
2 microturbines. And we'll get into more of the
3 specifics a little bit later.

4 But then in, I believe it was 2006 the
5 CSI, the California Solar Initiative was approved.
6 And then as -- That was 2005, I believe. Then as
7 of 2006 or 2007, yes, 2007, sorry, all PV
8 installations were administered through the
9 California Solar Initiative. So there was a shift
10 after the lifetime of our analysis. So you will
11 see a lot of PV in our analysis and we will be
12 analyzing those as part of the program. But
13 moving forward solar is no longer eligible under
14 SGIP. You get other incentives for that.

15 And the key point here is this 2008
16 point. AB 2778 comes into effect, which reduces
17 the technologies, or narrows the technologies
18 eligible for SGIP incentives to fuel cells using a
19 renewable resource and wind turbines.

20 This is an overview by technology again.
21 We were looking at a variety of different things
22 in this program earlier. A lot of different terms
23 and I'll define them as best as I can going along.

24 Right now we are going to be looking at
25 these by technology so this is the status of SGIP

1 through December 31, 2006. And we have broken
2 this down into photovoltaics, microturbines, gas
3 turbines, internal combustion engines, these run
4 on natural gas or a renewable fuel, fuel cells and
5 wind turbines.

6 So the second column is the number of
7 installations. We are dealing with nearly 1,000
8 installations through 2006. The bulk of those are
9 PV.

10 And then the third column there is fuel.
11 The photovoltaics don't require fuel other than
12 the sun so we are talking about natural gas. So
13 you have a non-renewable fuel or a renewable fuel.
14 So I've separated those out here in the different
15 technologies.

16 Then installed capacity. So we're
17 looking at about 235 megawatts installed capacity
18 through 2006 for these various technologies.

19 And then on the far right is the
20 incentive payment, which is paid out by the IOUs.
21 And roughly about \$400 million has been spent on
22 the program. Excuse me, \$400 million, again
23 through 2006. So there have been changes to that
24 but that's outside of our scope.

25 And it is important to note here, this

1 \$400 million is matched by private investments of
2 roughly two-and-a-half to one. So you're looking
3 at about \$1 billion in private investment matching
4 \$400 million in incentive payments.

5 MR. CONSTANTINE: One question. What
6 status are you using to --

7 PRESIDING MEMBER BYRON: Excuse me for a
8 second. If you would, please come to the podium.
9 You are welcome to ask questions but we just --
10 because we are keeping a record. Come on up to
11 the podium. Just introduce yourself and ask your
12 question with the mic with the green light on the
13 microphone. And that way we will be able to
14 record it and those on the phone will also be able
15 to hear us.

16 MR. CONSTANTINE: Sachu Constantine from
17 the CPUC. I just wanted to know what criteria you
18 are using to count as an installation. Is it in
19 the payment queue or is it fully interconnected
20 and payment is already made?

21 DR. SHEEHY: Right. In our analysis, so
22 there's -- this is a good question. So there's
23 reserve installations. So you go and you put in
24 your application but you haven't received payment
25 yet. You might not be on-line. So we do these on

1 a case-by-case basis, more or less. So it varies
2 between -- Most of these are on-line systems, this
3 0905. Most of the ones we are analyzing are on-
4 line systems that are generating power.

5 MR. CONSTANTINE: Thank you.

6 DR. SHEEHY: Okay. So there are some
7 that have been installed through 2006 that may
8 have not received a payment, for instance. And in
9 some cases those will be considered in the
10 analysis depending on if there was metering data
11 on them yet. Some of them got in by the, by
12 underneath. But if we have no metering data on
13 them that we decided basically that they are not
14 going to be part of the analysis. That's a good
15 question though.

16 So this all comes out. This is
17 important to note. This all comes out of the
18 impact evaluation reports that Itron has prepared.
19 Itron is the contractor who has the metering
20 evaluation contract with the utilities to meter
21 this program and evaluate it and they issue yearly
22 reports. So a lot of this information comes from
23 them.

24 So this is broken out by -- So you can
25 do it by technology. This is done by IOUs. But

1 it's a little bit more nuanced than that because
2 they are actually program administrators per SGIP.
3 So the program administrators are PG&E, Southern
4 California Edison, SoCal Gas. And then the bottom
5 one, CCSE, is the California Center for
6 Sustainable Energy. It's a nonprofit group that
7 actually administers SGIP on behalf of the SDG&E
8 customers.

9 Those are just broken down by installed
10 capacity. You can see that PG&E has the lion's
11 share of installed capacity as of 2006.

12 So let's get into the reports. Now you
13 have a good overview, let's see what we're dealing
14 with. The size of these systems, incentive
15 payments. You have an idea of the magnitude of
16 what we are dealing with here. So we'll get into
17 methodology and approach.

18 The cost-benefit analysis. What are we
19 doing here? Economists love to -- I find them
20 confusing sometimes. Unfortunately I am not an
21 economist but I'll try to make this as clear as
22 possible because defining what is a cost and
23 what's a benefit can be tricky and it's important.

24 So first of all we want to define scope.
25 That's easy. We're looking at SGIP.

1 So then we want to define standing. So
2 this becomes an issue of whose benefits are they,
3 whose costs are they, and what's really counted in
4 your study. What perspective are you looking at
5 this from? In our approach we are looking at
6 society. Not just the ratepayer or the
7 participant or the non-ratepayer or the non-
8 participant, excuse me. We are looking at a
9 society-based test. So who is benefiting here and
10 who is incurring the costs.

11 Then straightforward again. Identify
12 the benefits and costs. And here the most
13 important thing is to make sure that we are not
14 double counting. And then also when you identify
15 the benefits and costs we really want to make sure
16 that we identify the ones that we can do really
17 well and the ones that we might not be able to
18 quantify. We want to be straightforward about
19 that.

20 So then we want to go forward. Define
21 our approach to quantify both benefits and costs.

22 And then lastly, we want to decide the
23 time horizon. So for most of these technologies
24 we are assuming a 30 year lifetime. That's
25 reasonable based on their performance in the past.

1 So this is, and this is a subtle
2 difference but it is important to point out I
3 think that in this cost-benefit analysis --
4 typically you conduct a cost-benefit analysis
5 before a program takes place. You come in and you
6 analyze a potential program, compare it to some
7 alternatives. And depending on the costs and
8 benefits you decide which approach to go with.

9 In this case we are actually doing a
10 cost-benefit analysis of a project that is in
11 place. We have data. So in principle you'd like
12 to do a cost-benefit analysis before a program
13 starts but that's not the case here. But it
14 actually gives us the advantage that we have data.
15 We have metering data which is, again, SGIP is a
16 unique program so we're dealing with a unique
17 opportunity to study self-generation in a way that
18 other people have been unable to in the past.

19 And again this is different than in -- I
20 make this final point here just because it is
21 different than what is used by the PUC to evaluate
22 the cost effectiveness of demand side management
23 programs as defined by the standard practice
24 manual. We borrow guidelines from that but we are
25 not necessarily bound by all the guidelines of the

1 standard practice manual. So that's an important
2 distinction also. So this is just an overall
3 approach.

4 So this is a very simplified breakdown
5 of the costs and benefits. You have installed
6 costs, ongoing operation and maintenance,
7 administration of the program. And then we are
8 metering and evaluating this so that's another
9 cost.

10 And these benefits I left vague because
11 I want, I am going to define the environmental
12 benefits. So this is a good breakout of how our
13 team is operating. So TIAX is going through and
14 we are out looking at the technical performance of
15 these installations and determining the
16 environmental benefits. And the rest of my talk
17 is going to be about that.

18 The macroeconomic benefits, which JFA is
19 looking at, they are going to elaborate and
20 elucidate those in their talk.

21 And then Mohamed is going to, from
22 RUMLA, is going to talk more about the grid
23 benefits.

24 So this is, again, this is just to give
25 you an outline. We're going to get into these in

1 more detail so we can argue over the benefits a
2 little later as we get into more detail.

3 So where are we getting our data from?
4 An issue for -- You know, there's program
5 administrators who are different than the IOUs at
6 times. That's why I have it there. They provide
7 basic SGIP facility data. So this is, again, you
8 heard about a hold-up. And this was basically a
9 function of a non-disclosure agreement. We are
10 getting private customer data here so the
11 utilities wanted to ensure that the customers,
12 they were protected through a non-disclosure
13 agreement. Not only through the Energy Commission
14 and the PUC but also with TIAX and our
15 subcontractors. So that was just to touch on the
16 delay. I didn't want to make it sound like
17 entirely it was non-compliance with data requests.

18 PRESIDING MEMBER BYRON: In fact, nor
19 did I want my comments to sound that way. In fact
20 in particular I would like to thank San Diego Gas
21 and Electric, who I understand was very
22 forthcoming with the data; is that correct?

23 DR. SHEEHY: Okay. Yes. Do you want me
24 to elaborate on this?

25 PRESIDING MEMBER BYRON: No.

1 DR. SHEEHY: No, okay.

2 (Laughter)

3 PRESIDING MEMBER BYRON: And Southern
4 California Edison. In fact, Manuel Alvarez here
5 was very instrumental in helping us get that
6 shaken loose, if you will.

7 DR. SHEEHY: Yes.

8 PRESIDING MEMBER BYRON: So no, we don't
9 need to go into a great deal of detail though, on
10 this. But I am interested, will you be getting
11 everything you need? Do you have everything you
12 need as of, I believe you said about a week from
13 now?

14 DR. SHEEHY: I believe so. By this
15 Friday, yes, has been the deadline that's been
16 told to, informed, that we have been informed of.
17 So that's not our imposed deadline, that's from
18 the IOUs. That everything we want we'll get by
19 Friday. And Mohamed can tell you more about that.
20 He has been in direct contact with distribution
21 engineers at the ground level to get what we need.

22 PRESIDING MEMBER BYRON: Okay, thank
23 you.

24 DR. SHEEHY: Okay, back to the data. So
25 basic SGIP facility data. What are we looking at?

1 We are looking at the technology, we are looking
2 at the fuel, installed capacity, where these
3 things are. This becomes important. Installed
4 costs and incentive payment.

5 So then the second information, the
6 project cost breakdown worksheets. Mike Lawrence
7 from JFA will talk about how we used those. These
8 are worksheets that the participants provide that
9 break down their costs of the installation to
10 determine whether or not a cost is eligible or
11 not. We have actually found that as a resource,
12 as an input to the model that JFA is going to be
13 using and he will describe in more detail.

14 Then the interconnection data. This has
15 been, this is the most unusual request that the
16 utilities have gotten. They haven't had this
17 level of detail requested before in relation to
18 SGIP so this is the, this is what requires really
19 getting into the detail of the grid. It has to do
20 with substation, voltage of the nearest
21 interconnection line. This is really what Mohamed
22 has been looking at.

23 And the other source is Itron who has
24 done all the metering. And they have done three
25 different types of metering, electrical net

1 generator output, fuel use and waste heat
2 recovery. So again, this is a unique program in
3 that this data, these data are available, which
4 haven't been collected on such a large scale
5 before.

6 And then also the published impact
7 evaluation reports. I have had many conversations
8 with George Simons at Itron. They've helped us
9 out as much as possible whenever we have a
10 request.

11 Okay, so how are we looking at the
12 technical performance of these technologies is a
13 good question. So I know what you're thinking.
14 So you're thinking, all right, you have an
15 installation that was installed in 2003, you've
16 got data through 2006, and you're going to tell me
17 the benefits through 2030. Okay, so do the quick
18 math, there's 24 years there of no data. So
19 really we have to use what data we have.

20 And then very simply, when we don't have
21 data we have to be smart. So we have to look at,
22 so actually I can give you a couple of examples of
23 what that means to be smart. So for PV, for
24 instance. PV is a locational-dependant, self-
25 generation technology. All the red dots you see

1 there, this is SDG&E's range. All the red dots
2 there are PV installations. All the yellow dots
3 there are the suns or weather stations.

4 We don't have data for one system, we go
5 to a neighboring system and we look at their
6 average capacity factors and we look at solar
7 radiation data. And we can fill in gaps. And
8 then we use an average of 2003 to 2006 projected
9 into the future. These things are pretty reliable
10 in their performance so that's actually a good
11 estimate.

12 So again this is locationally-dependant
13 so, you know, you have pluses. And you can see
14 down there near San Diego there's quite a few of
15 these that neighbor each other. Again, a handful
16 up there near Carlsbad. So there's generally good
17 enough data coverage in most of these areas where
18 even though you don't have a metered point at a
19 particular hour you can actually make a pretty
20 good estimate as to what that PV system was
21 generating based on neighboring installations and
22 solar radiation data.

23 Okay, so not everything is locationally-
24 dependant. Internal combustion engines,
25 microturbines, fuel cells and gas turbines, these

1 aren't, these don't care about the sun so they are
2 not locationally-dependant. But what we do is we
3 look at all these systems. And there's a lot of
4 similarities between these. There's only a
5 handful of manufacturers of these things and we
6 assume that people are operating these to their
7 greatest benefit.

8 So whenever we have data we assume that
9 all the installations that don't have data are
10 operating similarly to the ones that we do have
11 data for. I mean, this is, again, there are
12 assumptions in there but by and large this is,
13 this is the best approach that you can, that you
14 can employ. And it's an average case scenario.
15 I'm sure that there is a better case scenario in
16 which you are assuming that the ones that you
17 don't have data for are operating better. But
18 that's necessarily fair in this analysis, okay.
19 So that's just regarding data gaps.

20 Okay. So now before we get into any
21 results let's set some ground rules here in the
22 analysis. So now we are going to be talking
23 specifically about environmental benefits here.
24 This is what TIAX is looking at here.

25 So here when we are talking about

1 environmental benefits we are determining them as
2 avoided damage costs, not avoided control costs.
3 So it costs me a different dollar per ton to
4 prevent NOx from being emitted than it does to
5 clean up a ton of NOx when it was emitted, okay.
6 So we are looking at the damage costs. What is
7 actually, what damage is being incurred by society
8 by a ton of this being emitted. This is a
9 standard approach recommended by the EPA Office of
10 Air Quality.

11 And there are three types of damages
12 that we look at and most of them are direct
13 damages to humans. And we'll get into this in a
14 little bit. But most of these are air quality
15 issues. And then you have indirect damages,
16 either through ecosystem or non-living systems.
17 So if you have buildings that are decaying and you
18 have to fix them it's a minor cost. So these one,
19 two, three go in order of magnitude, you could
20 also say.

21 So then secondly we're doing a benefits
22 transfer. So whenever you do --- So what that
23 means is that there is an existing study that
24 values the NOx at a certain dollar per ton. But
25 that dollar per ton is based on a certain

1 exposure. The dollar per to is based on the
2 health damages to humans. So what you do is you
3 say, you have to correlate the existing research
4 with the exposure that happened in California. So
5 the damages cost vary depending on population
6 density. They vary depending on dispersion rates.
7 These are all things that we look at.

8 So benefits transfer. If you just take
9 a value and blindly apply it you can get in
10 trouble. But this is something that TIAX,
11 something that we're good at. So these are
12 potential -- we are aware of the potential
13 pitfalls and where the uncertainties arrive at
14 this and we can minimize those in any sort of
15 benefits transfer.

16 So then just for baseline purposes
17 everything is going to be in 2006 dollars.

18 All right, discounting. We had some
19 questions about this previously. So we are going
20 to discount things like operations and maintenance
21 at seven percent. Anything that's prior to
22 investment we discount it seven percent. This is
23 from the Office of Management and Budget, we
24 didn't make this up.

25 Now for environmental benefits it is

1 different than a private investment. There's
2 plenty of literature out there that suggests that
3 when discounting environmental benefits the
4 standard rate is basically valuing environmental
5 quality, higher now than generations in the
6 future. And with increased profit sustainability
7 at the Energy Commission and throughout California
8 it is actually important that we account for this.

9 So we are looking at a declining
10 discount rate. Which really doesn't decline that
11 much over a 30 year time scale. These things
12 change more on a 50 to 100 year time scale when
13 you're looking across the entire lifetime of, for
14 instance, the CO2. But we are starting at 3.5
15 percent. Again, there is literature on this and
16 this will be cited in our report.

17 I just have two quotes up there. There are
18 people who disagree with a lower discount rate for
19 environmental benefits. These are two economists
20 that I like their description. Pigou referred to
21 exponential discounting on future welfare as
22 defective telescopic faculty. I thought that was
23 very succinct.

24 And Weitzman says, this sounds
25 Rumsefledian to me but: "To think about the

1 distant future in terms of standard discounting is
2 to have an uneasy intuitive feeling that something
3 is wrong, somewhere."

4 And again, like I said, we are really
5 trying to stay in line with these issues of
6 sustainability. So we think that this is an
7 important distinction between discounting private
8 investment and the environmental benefits.

9 Okay, so when you determine an
10 environmental benefit you have to define a
11 baseline. So in this case centralized power
12 generation. We are looking at self-generation so
13 we want to look at the centralized power
14 generation.

15 And there were -- Some of you, or
16 hopefully many of you read the attachment
17 accompanying this workshop and there was an error
18 in there that has since been corrected. And so
19 specifically we are going to be looking at
20 marginal power generation. Not the average. We
21 want to look at the last kilowatt hour of power
22 generated, which in California is defined as
23 natural gas-fired combined cycle combustion
24 turbine. This is pretty clean stuff.

25 Okay. So then in terms of -- So we had

1 two different types of benefits here. We have an
2 air quality benefit and we have a climate change
3 benefit. So air quality is a local and regional
4 issue, climate change is a global problem. So in
5 terms of greenhouse gas emissions we look at the
6 life cycle emissions of the installations, of the
7 self-generation installations as compared to
8 centralized power generation. So there's a CO2
9 equivalence.

10 And then criteria pollutants. And this
11 is work that TIAx has done in the past for AB
12 1007, the State Alternative Fuels Plan, excuse me.
13 Looking at the life cycle emissions of fuels in
14 electricity and as a transportation fuel also so
15 this applies to this case.

16 So criteria pollutants. What we do is
17 we look at them solely, the criteria pollutants
18 that are emitted in California. And we have also
19 accounted for pollutant offsets. So whenever you
20 put in new generation you have to buy NOx or PM
21 credits to offset those. So we've actually
22 accounted for those in there.

23 So what are we looking at? So here's
24 our emission factors. So you have our pollutants.
25 So we have air quality pollutants on the top,

1 volatile organic compounds, NOx, carbon monoxide,
2 SOx, PM2.5. So VOC and NOx are both ozone
3 precursors. NOx is doubly dangerous because it's
4 a precursor to particulate matter formation.

5 CO is kind of a cleanser in the
6 atmosphere also but we are also -- actually
7 putting a dollar value on that is tricky so we're
8 actually not going to do CO. I just wanted to
9 show the emission factors.

10 And SOx, actually California regulates
11 SOx emissions extremely well so the emissions
12 actually from marginal power generation in
13 California are zero. You see there in the third
14 column.

15 PRESIDING MEMBER BYRON: Mr. Sheehy,
16 just a clarification if you would.

17 DR. SHEEHY: Yes.

18 PRESIDING MEMBER BYRON: Are you going
19 to be reporting out CO and not including it in the
20 economics or will it be omitted from the report
21 all together?

22 DR. SHEEHY: We will -- excuse me. We
23 will report the CO benefits on either side, yes.

24 PRESIDING MEMBER BYRON: Good. I
25 think --

1 DR. SHEEHY: It just won't necessarily
2 have a monetizing. It's definitely just an issue.

3 PRESIDING MEMBER BYRON: Understood.
4 Good, thank you.

5 DR. SHEEHY: Okay. So then, again,
6 PM2.5. So what I did here is on the left I put
7 the total emission factors for marginal power
8 generation in California. Excuse me, total
9 emissions on a life cycle basis, excuse me, on the
10 left. And on the right you see just the emissions
11 in California to account for offsets. So you can
12 see they have dropped dramatically in the order of
13 magnitude sometimes by half. Just to show that we
14 are looking at pretty clean systems. We are
15 comparing to pretty clean systems, which is
16 important to consider.

17 And then for GHGs we are emitting about
18 500 grams. So these are all in grams per kilowatt
19 hour.

20 So then on the far right I've got the
21 dollars per ton. And these are all in 2006
22 dollars. And all these numbers are coming from
23 the reports at the bottom there. They are about
24 \$8,000, almost \$9,000 per ton for VOC as a damage
25 cost, which is derived from a report that TIAX has

1 done previously for the Energy Commission and the
2 Air Resources Board on the strategy to reduce
3 petroleum dependance.

4 So NOx, there are two values there for
5 NOx because the top value is NOx in the gas phase
6 and then the bottom number is NOx as particulate
7 matter. So on balance you are looking at about
8 \$23,000 per ton there.

9 And these are some, there's a linear
10 relationship between NOx emitted and how much goes
11 into the gas -- and how much goes into -- how much
12 becomes particulate matter.

13 So there is no -- There is a dollar per
14 ton for SOx but because the emissions factors are
15 zero I just decided to forgo.

16 Now PM2.5 is dangerous. This is what
17 ARB, the Air Resources Board spends a lot of their
18 time trying to reduce particulate matter, for a
19 good reason. The dollar per ton in California is
20 about \$650,000 per ton in damages costs. There's
21 a lot of hospitalizations, a lot of morbidity and
22 mortality related to PM2.5 so this is a high value
23 pollutant.

24 Then at the bottom there the GHGs.
25 That's coming from the IPCC, which is a -- which

1 the IPCC recommends, which is based on a study, a
2 meta-study of 28 published reports and 110 social
3 costs of carbon. So it's about \$12 and that's in
4 metric tons. Everything else is in short tons.
5 We just do GHGs in metric tons because that's a
6 little bit more the language of the community.

7 PRESIDING MEMBER BYRON: Mr. Sheehy,
8 before you leave that slide.

9 DR. SHEEHY: Yes.

10 PRESIDING MEMBER BYRON: One quick
11 question. On the PM2.5, for instance, you
12 indicated that was about \$650,000.

13 DR. SHEEHY: Right.

14 PRESIDING MEMBER BYRON: But yet you
15 have a number up there that has six significant
16 digits.

17 DR. SHEEHY: Right.

18 PRESIDING MEMBER BYRON: Could you speak
19 to that a little bit throughout these tables.

20 DR. SHEEHY: Yes, sure. So in general
21 we -- I mean, this is, again, this is information
22 taken from other reports. And they reported based
23 on -- I mean, there's uncertainties in these so
24 yes. The significant figures in general should be
25 lower. I agree that it should be probably

1 something like 6.4 times 105.

2 In the final report, though, we'll
3 account for that based on the uncertainties
4 associated with determining each one of these.

5 PRESIDING MEMBER BYRON: Thank you.

6 DR. SHEEHY: This is just to get you --

7 PRESIDING MEMBER BYRON: It just implies
8 a level of accuracy that may not be --

9 DR. SHEEHY: That isn't there. You're
10 right, you're right, that is absolutely correct.

11 PRESIDING MEMBER BYRON: All right,
12 thank you.

13 DR. SHEEHY: Although the \$12 per ton is
14 pretty accurate from what I understand, per metric
15 ton.

16 PRESIDING MEMBER BYRON: I'll take that.

17 DR. SHEEHY: Okay.

18 PRESIDING MEMBER BYRON: That's two
19 significant digits, we'll take that one.

20 DR. SHEEHY: Yes, okay, thank you.
21 Okay, so let's give a preview of results. What
22 are you looking at in terms of environmental
23 benefits here. So let's start off with
24 microturbines. Oh, I'm lying, I was going to
25 start with PV. Sorry, got ahead of myself.

1 So let's look at just SDG&E. And this
2 is -- I picked SDG&E because it's a function of
3 where we are at in the analysis, not because of
4 anything special about SDG&E. SDG&E happens to
5 have the best data coverage for PV installation so
6 we had -- this is also the most accurate number
7 because there's the least amount of filling in
8 gaps of data. If that makes -- I hope that's
9 clear.

10 So we are looking at about 90
11 installations, 92. We are looking at 92
12 installations, not about. Ninety-two, that's
13 significant. Installed capacity is 12 megawatts.
14 Megawatt hours generated. And this is over the
15 lifetime of 92 installations, installed capacity
16 12 megawatts. So the total megawatt hours
17 generated over the lifetime of these 92
18 installations is about 380,000 megawatt hours.

19 So what we need to do is take those
20 emission factors and we turn them into emission
21 reductions. PV is very straightforward because
22 there are no emissions associated with PV. So we
23 just look at what it would take to generate that
24 same amount of capacity or that same amount of
25 energy on the grid using a natural gas combined

1 cycle turbine.

2 So you can see over 30 years here we are
3 looking at a marginal increase -- marginal
4 emission reductions in VOC and NOx. So like I
5 said, the centralized grid is pretty clean when it
6 comes to VOC and NOx and PM2.5, mainly because of
7 these offsets that they have to provide. But this
8 is important to note.

9 And then GHGs we're looking at about
10 191,000 tons over the span of 30 years. Just to
11 give you -- These are metric tons again. All the
12 GHGs, remember, are metric tons. And just to give
13 you, to remind you of what California is emitting
14 as of 2005, it was about 500 million metric tons
15 of GHGs on an annual basis. So we're talking
16 about 191, we're talking about .191 million metric
17 tons. Okay? So it's small.

18 So that's just, that's just PV and just
19 for SDG&E. And this is just the result. Then we
20 have the monetized value on the right based on
21 declining discount rates, et cetera.

22 Okay, so now for microturbines. Jeff,
23 my colleague in the audience is doing the analysis
24 on microturbines and it happens that he is a
25 little bit ahead of me. So Jeff has done both

1 SDG&E, and on the right you can see this is for
2 all microturbines. So we're looking at about 17
3 megawatts across the entire, everybody. All
4 microturbines there are about 17 megawatts. SDG&E
5 is about 1.6 megawatts. Okay.

6 So what we do is we look at the data for
7 these installations and estimate -- Again with
8 regard to significant figures I defer to
9 Commissioner Byron's point that these are probably
10 closer to two to three significant figures rather
11 than eight in some cases. I apologize for that.

12 So we are looking at the megawatt hours
13 generated in SDG&E and off. That's the first
14 category. And then we are looking at how much
15 natural gas these microturbines use. And then we
16 want to look at what are the megawatt hours of
17 electricity that was saved through combined heat
18 and power applications. Again, we do this on a
19 megawatt hour and a million metric BTUs. Yes, a
20 million metric BTUs.

21 So then in terms of emissions we have
22 those again. We have the air quality on the left,
23 the VOC, NOx, PM2.5 and GHGs on the right. And
24 note that this table is slightly different and
25 that these are actually the emissions compared to

1 the grid. And a positive number means that you
2 have actually emitted more than the grid, and the
3 negative number means you have actually emitted
4 less than the grid would have to generate the same
5 capacity.

6 So you can see here -- And again, this
7 is over a 30 year lifetime so this is about 2035.
8 Over 30 years we have emitted through all the
9 microturbines about 55 tons of VOC. Which is on
10 an annual basis one ton of VOC. From one to two
11 tons per year on an annual basis is actually very
12 low. So this is more or less zero for VOC, NOX
13 and PM2.5.

14 And again you get a slight GHG benefit
15 on the SDG&E category. Then you can see on the
16 right one of the first -- one of the first
17 questions we should ask is, on the total if you
18 look at across all utilities the GHGs are actually
19 100,000 increase. But then in SDG&E's category
20 you've got a -10,000. How is that? So SDG&E
21 happens to be a high concentration of
22 microturbines that have been installed with a
23 renewable resource so they actually have carbon
24 credit, a carbon benefit. Whereas on the balance
25 you are actually looking at a slight dis-benefit

1 across all microturbines.

2 These are also preliminary numbers so
3 these are subject to change also. So that's just
4 a -- This is what our results are going to be
5 looking like. We're going to do them by, we're
6 going to look at them by technology. We're going
7 to break the technologies up in terms of renewable
8 resources and non-renewable resources where
9 appropriate. And we are going to also do this by
10 utility. Again, broken out by utility and by
11 technology really for comparative purposes.

12 MR. ALVAREZ: I have a question. I
13 guess it wasn't clear.

14 PRESIDING MEMBER BYRON: Mr. Alvarez, I
15 think you have to identify yourself.

16 MR. ALVAREZ: Manuel Alvarez, Southern
17 California Edison.

18 PRESIDING MEMBER BYRON: Thank you.

19 MR. ALVAREZ: When you measured the
20 production of the particular project did you just
21 assume that that production was offset by the
22 system, by the entire grid?

23 DR. SHEEHY: Say it again?

24 MR. ALVAREZ: For example, you had San
25 Diego's production numbers for the PVs.

1 DR. SHEEHY: Right.

2 MR. ALVAREZ: It's easier for me to see
3 it on the PV chart.

4 DR. SHEEHY: Okay, I can go back there.

5 MR. ALVAREZ: And so you have the 378
6 megawatt hours.

7 DR. SHEEHY: Right.

8 MR. ALVAREZ: Did you just assume that
9 that 378 megawatt hours were reduced from the San
10 Diego grid?

11 DR. SHEEHY: No.

12 MR. ALVAREZ: Okay. So how do you track
13 that back?

14 DR. SHEEHY: So you generated 380,000
15 megawatt hours, right?

16 MR. ALVAREZ: Right.

17 DR. SHEEHY: So you assume that
18 otherwise that would have been, that 380,000
19 megawatt hours would have been generated by
20 marginal power generation on the grid.

21 MR. ALVAREZ: Okay, so you just
22 transferred it for a one-for-one reduction.

23 DR. SHEEHY: No, I don't think you, I
24 don't think that's --

25 MR. ALVAREZ: Okay, then I don't

1 understand it here.

2 DR. SHEEHY: It's not a one-for-one
3 reduction. If they didn't have this then it would
4 have been -- The assumption is that if they didn't
5 generate these 380,000 megawatt hours --

6 MR. ALVAREZ: They would have generated
7 three hundred --

8 DR. SHEEHY: Eighty-thousand megawatt
9 hours.

10 MR. ALVAREZ: -- additional from gas.

11 DR. SHEEHY: From natural gas combined
12 cycle turbines.

13 MR. ALVAREZ: Okay, so that's just the
14 basic assumption. You didn't go back and do a
15 production run to see what the actual differences
16 were.

17 DR. SHEEHY: No.

18 MR. ALVAREZ: No. Okay, thank you.

19 DR. SHEEHY: Are there any other
20 questions before we hand over the mic? Yes.

21 MR. WONG: Eric Wong for Cummins and
22 also on behalf of the California Clean DG
23 Coalition. Phil, I want to take you back to Slide
24 17 where you talk about the marginal power
25 generation. And you have it defined as a natural

1 gas-fired combined cycle combustion turbine.

2 DR. SHEEHY: Yes, that's correct.

3 MR. WONG: Did you assume that the SGIP
4 technologies that you defined earlier in the
5 report are matching up in terms of where they are
6 in the load? For example, CHP which operates as a
7 baseload would be compared to baseload. Whereas
8 photovoltaics and wind would be more peaking
9 resources in terms of doing an environmental
10 analysis. We just wanted to know what
11 relationships there are between your margin of
12 power generation versus how they are actually
13 operating.

14 DR. SHEEHY: So in doing this you just
15 assume that the last kilowatt hour produced on the
16 grid is going to come from natural gas, regardless
17 of the time of day. So you're saying that if you
18 look at peak then you might get some peaker plants
19 on, which are maybe dirtier.

20 MR. WONG: In terms of the pollution
21 that is coming out of them, correct.

22 DR. SHEEHY: Right. So those actually
23 would -- I don't know what the effect would be but
24 no, we did not take that into account. So what we
25 did is we assumed that the last kilowatt hour

1 generated by the grid is what you are displacing.

2 MR. WONG: I want to raise that for you
3 folks to consider and respond to.

4 DR. EL-GASSEIR: I am going to touch on
5 that.

6 DR. SHEEHY: Okay.

7 MR. WONG: This is actually -- I'm going
8 to bring something now because you have kind of an
9 over-arching presentation here but probably it's
10 for Mohamed El-Gasseir. The concept of the grid
11 operating, the entire power system as a generation
12 and transmission distribution operating with and
13 without SGIP resources. I don't think that's been
14 captured here, unless Mohamed says that it is.
15 But you change the operating efficiencies of the
16 system. You can affect transmission distribution.
17 You can affect congestion. You can affect how
18 much it costs to operate the system with and
19 without SGIP.

20 DR. SHEEHY: Yes, that will be
21 addressed. But, I mean, in terms of environmental
22 performance, that really shouldn't, it shouldn't
23 change the environmental performance. But yes,
24 that is a question for Mohamed in terms of Mohamed
25 for his presentation, yes.

1 PRESIDING MEMBER BYRON: Mr. Wong, do
2 you mean in terms of locational benefits or
3 changing the dispatch order or merit order of
4 efficiency?

5 MR. WONG: Actually yes, that would
6 include those.

7 PRESIDING MEMBER BYRON: Okay.

8 MR. WONG: I think one of the things
9 after having worked on Senate Bill 1012, which is
10 the one that was supposed to reinstate
11 technologies to the SGIP, an interesting piece of
12 information for the Legislature would be, what are
13 the overall benefits to the system with and
14 without these technologies. So if you include all
15 those I think there are some definite impacts,
16 plus or minus to the system, with and without
17 these technologies.

18 DR. SHEEHY: Yes.

19 MR. WONG: The other thing I would,
20 again, lay on the table at this point, I believe
21 it will be addressed in the upcoming presentations
22 is in your Attachment A the SGIP moving forward.

23 DR. SHEEHY: Um-hmm.

24 MR. WONG: You talk about the individual
25 technologies. And one of the things I would have

1 you consider is when you have a combination of
2 these technologies. For example, you could have a
3 combination of combined heat and power renewables
4 and advanced storage technologies all working
5 together to have multiple resources that are
6 dispatched.

7 DR. SHEEHY: Right.

8 MR. WONG: To meet multiple loads.

9 DR. SHEEHY: Right.

10 MR. WONG: You have one load.

11 DR. SHEEHY: I agree. There is no
12 indication that those are -- we don't intend those
13 to be mutually exclusive. But yes we can talk
14 about -- we can address the fact that you can
15 combine those.

16 MR. WONG: I'm sorry. Did you say you
17 are going to include the combination in terms of
18 the thoughts above that?

19 DR. SHEEHY: Well the thoughts -- that
20 part of the report is actually just identifying
21 the technologies.

22 MR. WONG: Right.

23 DR. SHEEHY: There isn't -- It is not in
24 our scope to put in those technologies in the grid
25 to see what the changes are. But yes, we can add

1 that. It is not our intention to say that these
2 technologies are mutually exclusive.

3 MR. WONG: I think it is not one you can
4 analyze, obviously.

5 DR. SHEEHY: Right, right. No, I agree
6 with you though that as it stands it looks like we
7 just list the advanced technologies.

8 MR. WONG: Right.

9 DR. SHEEHY: But the intention isn't,
10 the implication isn't that they are mutually
11 exclusive. So we can add a paragraph. I mean, it
12 should be clarified with a paragraph.

13 MR. WONG: Yes. I think conceptually
14 you can do it though.

15 DR. SHEEHY: Right, I agree.

16 MR. WONG: All right, thank you.

17 MS. SHAW: Good afternoon, Polly Shaw
18 with Suntech. We manufacture PV cells and
19 modules. Just two quick clarifying questions.
20 I'm confused about Slide 14. For the PV portion
21 were you using capacity factor across all
22 occasions?

23 DR. SHEEHY: No. We have data on nearly
24 every installation so we can actually determine an
25 average capacity factor on an hourly basis on

1 previous performance and match it up with solar
2 radiation numbers. And then you can -- If we have
3 -- If your -- Let's say I have a PV panel and you
4 have a PV panel. I'll look at my history and I'll
5 look at your history and then we can -- depending
6 on how close we are, if we are looking at the same
7 solar radiation we can actually -- our capacity
8 factors should correlate.

9 MS. SHAW: And so you're doing average
10 capacity factor per --

11 DR. SHEEHY: On an hourly basis and a
12 season basis.

13 MS. SHAW: Per installation, per county,
14 per installation zip code or?

15 DR. SHEEHY: By groupings. They are
16 grouped by eye.

17 MS. SHAW: And grouped by, I'm sorry?

18 DR. SHEEHY: Visual. Looking at them on
19 the map and seeing which ones are closest.

20 MS. SHAW: Okay. I might just caution
21 you --

22 DR. SHEEHY: And weather station.

23 MS. SHAW: I might caution you to take a
24 look at the NREL installation cells and how they
25 vary per ten kilometers and 40 kilometers and so

1 on if you are doing that grouping by eyes because
2 the capacity factors may change.

3 And the other thing actually I just
4 wanted to check is, was there consideration of the
5 emergence of trackers?

6 DR. SHEEHY: We actually did not but
7 there are systems in SGIP that have trackers and
8 average capacity factors. This is a report done
9 by Itron about analyzing PV systems and the
10 benefit of the trackers is marginal at best. You
11 should look at the report, it's not my report.

12 MS. SHAW: Okay.

13 DR. SHEEHY: And then also to clarify.
14 You said that the difference between capacity
15 factors can be significant. So can you define
16 significant and on what basis. Are you talking
17 about an hourly basis or a seasonal basis? I
18 guess I am confused. So just to clarify, we are
19 looking at a 30 year average.

20 MS. SHAW: Okay.

21 DR. SHEEHY: And so those benefits that
22 you are talking about, unless they are on an
23 hourly basis and a seasonal basis then they are
24 going to average out over 30 years. So that's one
25 of the assumptions.

1 MS. SHAW: Thank you. It's homework for
2 both of us to go back and take a look at. But I
3 just get a little bit more nervous that you are
4 grouping them by eyeball. Because when the 2007
5 started and the CSI started, some of the San Diego
6 capacity factors were varying quite a bit
7 depending on where they were in their proximity to
8 the coast or other --

9 DR. SHEEHY: Okay, I don't want to let
10 you leave without clarifying. So I am not
11 assuming that my capacity factor is dependant on
12 you. I have enough data for PV-A, Installation
13 A --

14 MS. SHAW: Okay.

15 DR. SHEEHY: -- to determine my capacity
16 factor based on solar radiation.

17 MS. SHAW: Okay.

18 DR. SHEEHY: Or based on your output
19 also. They are all dependant on the same factors.
20 In the geometric models it is all geometry and
21 solar radiation.

22 MS. SHAW: You clarified my question.

23 DR. SHEEHY: Okay.

24 MS. SHAW: Thank you.

25 MR. WONG: I have one question. Eric

1 Wong again. Phil, excuse me. I am very
2 interested -- let's see, it's slide number six,
3 the technologies. You said that most of these,
4 the 905 total, that most of them are on-line and
5 that there are some that were installed but the
6 payment was pending so you had to make some
7 assumptions.

8 DR. SHEEHY: Well, these 905 are
9 actually on-line. Actually if you look at Slide 7
10 there is a difference there between 948 and 905.
11 That's the difference. I don't know the exact
12 terminology but they have on-line, completed and
13 active systems and I can't break that difference
14 down for you, to be honest, off the top of my
15 head.

16 MR. WONG: I have not examined the
17 database, the SGIP database. But, for example,
18 could you have a plant that was on-line in say
19 2004 but was removed and is no longer on-line in
20 2006? How would you deal with that contingency?
21 Would you shake those out?

22 DR. SHEEHY: We would know. Yes, we
23 would know if it's active. In the database it's
24 defined as active, withdrawn, off-line, stuff like
25 that. And I am unaware of any installations that

1 have been, that have been started and then taken
2 off so I don't even know if we receive data on
3 ones like that, to be honest. We haven't come
4 across any that we got data for for two years and
5 then the database went empty because it went off-
6 line. We haven't received anything like that.

7 MR. WONG: So the assumption is that
8 these are operating through the study period.

9 DR. SHEEHY: Yes, absolutely.

10 MR. WONG: All right, thank you.

11 PRESIDING MEMBER BYRON: Thank you,
12 Mr. Sheehy. As Mr. Lawrence sets up to present,
13 if I could, I'll just make a few remarks and that
14 way I won't interrupt his presentation.
15 Unfortunately I do need to leave and will leave,
16 will leave our staff workshop in the capable hands
17 of Ms. Korosec and Ms. MacDonald.

18 You know, since the SGIP was initiated
19 about eight years ago in one form or another, I
20 forget the name. SGIP or Self-Generation
21 Incentive Program I think came along a little bit
22 later. California energy policy has evolved a bit
23 and certainly there's a great deal of focus now on
24 greenhouse gases. So we are certainly interested
25 in looking at incentives in light of what we are

1 trying to accomplish with regard to these, let's
2 say revised, energy policies.

3 The Air Resources Board, of course, is
4 depending in their scoping plan to a great extent
5 on combined heat and power and self-generation or
6 distributed generation. And the Public Utilities
7 Commission is very interested in always keeping
8 costs down to a minimum.

9 So we are going to look very carefully
10 at that evolution of policy and how it affects
11 SGIP and make recommendations in that light. And
12 I am certainly looking forward to the contractor
13 reports in that regard as well. I got a bit of a
14 preview looking at your presentations earlier and
15 the meeting this morning was very helpful. And I
16 am sorry that I am going to miss these next couple
17 of presentations.

18 But I am very encouraged by the expanded
19 look at benefits in this analysis and the impact
20 that that has on the environment and health. I'm
21 sorry, the impact that environment has on health
22 and the kind of benefit calculations that are
23 included in this report as a result of that.

24 Also I had not seen before the reporting
25 out of matching funds, which I think would be also

1 of a great deal of interest to the Legislature as
2 well to see that indeed private capital is coming
3 into this in a substantial way into the generation
4 market. And so these other locational benefits
5 that are being portrayed here. I am very
6 encouraged by all this.

7 And again, I apologize I can't stay to
8 hear the remaining presentations but this report
9 is extremely important now and I am very hopeful
10 that you will make some additional recommendations
11 that our Legislature will pay attention to. And
12 maybe we can get some of the previous legislation
13 that didn't make it out this past year back on
14 track for next year. So I will excuse myself and
15 ask you to go ahead. Thank you.

16 MR. LAWRENCE: Thank you, Commissioner.
17 I'm Mike Lawrence from Jack Faucett Associates.
18 Staff and colleagues, it's a pleasure to be here
19 today to talk about our role in the TIAX project.

20 Unfortunately we are kind of at the end
21 of the data pipe so I won't be able to give you
22 much in the way of results today. I'll be talking
23 primarily about methodology and procedures and
24 some thoughts that we have compiled so far. We
25 are in the process of getting the data and the

1 information together and into our models, which
2 will be run this week. So very soon we will have
3 some results and be able to talk more concretely
4 about the numbers.

5 What I will do in the next few minutes
6 is give you a little introduction about what Jack
7 Faucett Associates is doing on the project.

8 We'll talk a little bit about
9 stakeholder analysis and the way we look at it in
10 the process of this particular benefit cost
11 analysis.

12 We will talk about the economic impact
13 assessment tools we are using for this analysis,
14 primarily input-output models and primarily the
15 IMPLAN model.

16 We will show you a little bit of what
17 the results can look like when we go through this
18 kind of analysis.

19 And then we'll talk a little bit about
20 our progress.

21 I'll tell you a little bit about what
22 Jack Faucett Associates was asked to do for this
23 particular project, in particular this particular
24 task in this contract. We had a number of
25 assignments.

1 The first and primary one was to develop
2 a macroeconomic look at the benefits of SGIP
3 generation. It's a little bit of a broad term and
4 we really focused here primarily on employment and
5 income. So it's not a full macroeconomic
6 assessment of the California economy but looking
7 at those particular components that are impacted
8 by investment in this technology, these
9 technologies.

10 We were asked to identify the kind of
11 data that would be necessary to do this analysis,
12 which we did, and to evaluate that data and
13 determine what information was available from the
14 utilities on this particular issue. And we were
15 provided with a number of cost reports on
16 distributed generation technologies that took
17 place over the 2001-2006 period. So we had a
18 wealth of information for those technologies in
19 those particular areas to work with.

20 In order to work with the economic data,
21 in order to work with the cost data we had to
22 convert it to data that speaks the same language
23 as the economic model. So part of the process was
24 taking the engineering information and converting
25 that into economic information in order to run

1 these models. And over the next two weeks we will
2 be running the models and analyzing the results
3 and hopefully have all of the results ready for
4 the upcoming reports.

5 Let's talk a little bit about
6 stakeholder analysis and why that's important in
7 the process here. As Phil said at the beginning,
8 we are talking about societal benefits in total.
9 And in order to get there we have to look at
10 various components of the marketplace and
11 understand how different actors in the marketplace
12 function and how the introduction of distributed
13 technologies affect different actors at different
14 times.

15 This can be very important, particularly
16 in public policy analysis, because not everyone is
17 treated the same when markets are impacted. There
18 are some winners and there are some losers and one
19 man's benefit may be another man's cost. So that
20 becomes very important in the process.

21 (Commissioner Byron, Advisor Chew
22 and Advisor Tutt exited the meeting
23 room.)

24 One of the things we were asked to do is
25 to do a literature review of cost benefit analyses

1 completed in the past on these technologies and
2 related technologies to determine if we had the
3 right set of cost categories and benefit
4 categories for the analysis.

5 We looked at a lot of different papers,
6 a lot of different work. As most of you in the
7 room know, that has been done over the last five
8 years or so. More than that even, ten years. And
9 one paper sort of became the sort of general
10 guideline from which we worked from and that was
11 Hoff and Margolis, who in 2005 set out to
12 establish a tableau of cost and benefits and
13 stakeholders. So it fit very well with the
14 analysis that we were doing here and it became the
15 sort of starting point for the process that we
16 went through.

17 We talk about the stakeholders, and you
18 all know who they are. The investors in
19 distributed generation technologies, ratepayers,
20 utilities, industry. And here by industry we mean
21 those industries that are producing the products
22 that are being installed. And local, state and
23 federal governments. All back to that idea of
24 perspective again.

25 It's a very important concept when we're

1 thinking about benefit cost analysis, you know. A
2 mayor might feel like adding new jobs to his
3 community is a real benefit. But when the
4 governor of the state looks across the state he
5 might not see those jobs as benefits because he is
6 merely watching the jobs move from one community
7 to another. So perspective becomes very important
8 when you add these numbers up.

9 This is the first of two pages of this
10 table. It's a little tough to read but I'll sort
11 of walk you through it a little bit. The handouts
12 are in black and white and the shading doesn't do
13 justice to some of these numbers but let me tell
14 you sort of what they are.

15 The green are categories across that
16 were identified in previous CEC studies and Itron
17 studies so these are categories of cost and
18 benefits.

19 There are additional categories in blue,
20 which don't show up on the first page, you'll see
21 them on the second page, which were added by TIAX
22 and JFA and RUMLA in our proposal.

23 And finally some additional impacts were
24 identified in the literature reviews.

25 And these are -- The idea here is you

1 look across the page. Across the top you have the
2 various stakeholders. And the pluses and minuses
3 suggest the costs and benefits. Minuses generally
4 are costs incurred by that particular stakeholder,
5 pluses being a benefit. And always one of the
6 issues that economists face in doing this kind of
7 process, sometimes you have negative benefits and
8 you have to decide whether a negative benefit is a
9 cost or a benefit. Some of that comes out in
10 here.

11 This tableau allows us to sort of think
12 about each one of these categories individually.
13 And when we go to the final presentation this
14 morning, this afternoon, you will hear a lot more
15 detail about the utility cost and benefits and how
16 the utility operations will change as a result,
17 may change as a result of these technologies being
18 in place.

19 If you look down the left hand column
20 here, you know, some things are pretty obvious.
21 The equipment for distributed generation
22 technologies, the investor is paying for that, it
23 is a cost to the investor. There is somebody who
24 is producing that equipment so it is a benefit to
25 that particular component of industry, the

1 producers of the cells, the producers of materials
2 that go into the cell.

3 Installation again. The investor is
4 paying for it. Somebody is installing and getting
5 paid for that so there's some jobs associated with
6 it.

7 Sales taxes paid on that equipment are a
8 benefit to the state, maybe a benefit to a county
9 or even local governments in some cases.

10 Operating and maintenance costs. These
11 are all the costs that a distributed generator is
12 facing. And, you know, someone is being paid that
13 money. And so we want to capture in this process
14 all of these costs and benefits and sort of put
15 them in the right boxes as we go through the
16 benefit cost analysis.

17 As we look down the page, you know, we
18 talk about the various components. The electric
19 utility bill, for example, is changing. It is
20 changing for the distributed generator since he is
21 not paying the utility anymore. It is changing
22 for all ratepayers because they face a different
23 rate as a result of this technology being in place
24 and the incentives provided.

25 So all these need to be taken into

1 account as we go through the mathematics of the
2 benefit cost analysis to get them in the right
3 boxes for the right people. And to make sure that
4 they are not double counted because that is a
5 fairly common problem in a benefit cost analysis,
6 that benefits will show up in a couple of
7 different places, sometimes masked in various
8 kinds of price effects and changes in
9 marketplaces.

10 Let's take a look at the second page.
11 On the second page we talk about areas which --
12 continue the ones from the first page but now
13 focus a little bit more on some of the reasons
14 that Jack Faucett Associates was asked to
15 participate in this project.

16 There is a focus here on job creation.
17 What kind of opportunities are provided within the
18 state of California. And maybe some of those jobs
19 are not in California, they might be elsewhere.
20 How many are there? What industries do they occur
21 in? Do they occur in the state or do they occur
22 outside the state? Is there an opportunity to
23 bring these industries into the state for further
24 benefits in the future? So somehow we wanted to
25 account for all of these various pluses and

1 minuses on this tableau. And as I said, in the
2 final presentation you will see even a lot more
3 detail when we talk about the utility operations
4 side.

5 Let's talk a little bit about the
6 economic impact assessment. There are a variety
7 of different kinds of impacts when a marketplace
8 is affected in some way. Some of those are
9 direct, and that's the particular investments that
10 are made to put a particular technology in place.
11 Some of them are indirect as a result of that
12 investment that ripple through the economy. And
13 some of them are induced because you change
14 incomes and different actors within the economy
15 have opportunities to spend these other earnings
16 and they ripple through the economy.

17 Part of the process here is to establish
18 a baseline and an option. Basically all impact
19 analysis functions like this we have to start with
20 a baseline. Say, what is the -- what does the
21 market look like today in some non-project or
22 without project condition. And then we come back
23 and ask, well if we put these projects in place
24 how will the economy change.

25 The whole run of the economy with these

1 technologies in place is what we call the impact.
2 The difference between the baseline and the change
3 can be the benefits when we look at how this power
4 would have been generated otherwise, how it would
5 have affected the economy. And how the power is
6 generated and how the various actors in the
7 economy function under the alternative generation
8 scenario.

9 So the process here is to try to pull
10 these pieces together, understand the impacts,
11 where they occur within the economy, and
12 understand how they are different, whether we have
13 distributed generation technologies or not. And
14 those differences then can be identified as the
15 potential benefits of the program or part of the
16 potential benefits of the program.

17 Fortunately there's a tool to do this
18 called input-output models. They have been around
19 for a good long while. In fact Wassily Leontief
20 won the first Nobel Prize in economics for
21 creating inter-industry economics and input-output
22 models. So it's a well-rounded process. It has
23 quite a few uses. And it is very beneficial for
24 the economics profession to be able to take this
25 tool and apply it in a variety of ways.

1 It also has limitations. There are
2 other kinds of models that do some of these
3 things. Input-output models are very data-
4 intensive. They have a tremendous amount of
5 information about the economy. On the other hand
6 some of the alternative models require even more
7 data. And when they require more data the models
8 become more and more aggregated because you can't
9 deal with that much data and we end up with less
10 information in some cases.

11 We will be using a model called IMPLAN,
12 which is an input-output model with a great amount
13 of sector detail and geographic detail.

14 I'll tell you a little bit about IMPLAN.
15 IMPLAN was developed by the US Department of
16 Agriculture's Forest Service in the early '90s.
17 It was later transferred, privatized, moving it to
18 a private sector organization to allow it to
19 expand and be invested in by a number of folks.

20 The input-output model, the IMPLAN
21 input-output model is very detailed. It's got 509
22 total economic sectors. That is a very large
23 model. Lots of information in it. It allows you
24 to get a lot of detail on the economic impacts,
25 job creation, tax revenues, change in household

1 incomes. There's a lot of information that can be
2 used to understand how a particular set of
3 investments are going to affect the economy.

4 It also has a lot of geography. The
5 IMPLAN model can produce individual models by
6 county or aggregations of counties. So you can
7 have a portion of the state or you can have the
8 whole state or a group of states and you can look
9 at them in that way. In this way we are looking
10 at the state as a whole and we are looking at each
11 of the technologies, individually and
12 collectively.

13 One of the first steps in the process is
14 to convert the information that has been provided
15 by the utilities, which is the costs of the
16 individual technologies as they were put in place.
17 And in economics-speak it is what we call
18 purchaser prices. So that's what the installer
19 paid for a particular piece of equipment or paid
20 for the installation process.

21 Unfortunately the models operate in what
22 we call producer prices. So that's the price of
23 the technology or the good at the plane gate. So
24 you have to go through a process of converting the
25 purchaser price data to producer price data.

1 The difference basically is what we call
2 margins. It's the wholesale and retail margins,
3 the cost of transportation. So we have to sort of
4 break these out into the various pieces in order
5 to get the model to run. And that is basically
6 what we have been doing for the last few weeks is
7 that process. And we are at the point now we are
8 just about ready to run the model.

9 This process includes -- Let me go to
10 the next slide. Again I apologize for the slide.
11 I know you can't read it on your handout. You may
12 be able to read a little bit up here. The idea
13 here is that there are a number of categories that
14 are provided by the utilities in both eligible and
15 ineligible costs.

16 That's something worth addressing for
17 just a second. What we are talking about here is
18 not whether the costs are eligible or ineligible
19 for the SGIP program. We are interested in all of
20 the costs that have been expended. Because all of
21 those expenditures affect the economy and we want
22 to measure them all.

23 So we have a variety of categories of
24 costs. In this case, in this list we've got fuel
25 costs first there, equipment costs, electricity

1 storage devices, thermal load costs and other cost
2 categories. And what we have to do is put them
3 into industrial categories, which is the second
4 column. And those industrial categories are then
5 converted into IMPLAN categories, which are very
6 similar to industrial categories. Sometimes they
7 are combinations of those, which allows us to run
8 the models.

9 So we get all this data from the various
10 installations that Philip was just talking about.
11 All the cost detail and what it costs to put them
12 in place. And we convert those into industry
13 codes and then finally into the IMPLAN model
14 codes.

15 Now these are used then to produce a
16 benefit cost analysis. And this is a placeholder
17 we put in here because we thought by the time we'd
18 do this we'd have some data to show you. This was
19 actually a dam project in Kentucky. The same kind
20 of issues though. Here is the technology put in
21 place. They have a lot of options in this
22 particular case. Do they build a new dam? Do
23 they repair the existing dam? Do they do other
24 things that would bring water into this particular
25 region?

1 And you can display a variety of
2 different benefit cost analysis ratios, which
3 allows you to look at the comparison between
4 different alternatives. And within a couple of
5 weeks these numbers will be for the technologies,
6 the distributed generation technologies that we
7 are talking about today.

8 So we have talked about what we have
9 done so far. We have collected a lot of
10 information. The utilities have provided a lot of
11 information. And we have converted that installed
12 cost information into economic categories. We
13 have set the input-output model up for the state
14 of California to accept this data.

15 The next step in the process is now
16 taking this data for the installations, for the
17 full set of installations over this period and
18 applying it in the model so that we can understand
19 how the impacts, indirect and induced, will flow
20 through the economy. And allow us to add up the
21 total amount of jobs we are talking about, what
22 the change in incomes we are talking about. And
23 also to do the comparison between generating that
24 power without the distributed generation in place
25 and generating the power with distributed

1 generation in place. Or distributed generation
2 that is in place for the 2001 to 2006 period.

3 So that's where we are. And we have got
4 a busy couple of weeks ahead of us and we are
5 looking forward to it. I can take any questions
6 if anyone has any. If not I'll turn it over to
7 Mohamed.

8 MR. WONG: I have a question.

9 MR. LAWRENCE: We have a question.

10 MS. WHITE: Michael, hi. Eric Wong,
11 Cummins. Assigning IMPLAN sectors. You said that
12 the focus is on employment for the first bullet.
13 Did you consider the self-generation equipment
14 costs, waste heat recovery costs, maintenance
15 contract costs? Is there in one of these
16 categories the inclusion of engineering design,
17 construction and installation costs?

18 MR. LAWRENCE: Maybe that's a better
19 question for Philip to answer who has analyzed the
20 actual cost sheets. The question is, where do the
21 engineering design costs fit in the cost sheets?

22 DR. SHEEHY: That's a good question. Do
23 I need to speak into the mic? Okay.

24 From what I understand there's a general
25 -- So I had a chance to go over some of these

1 individual worksheets with Mike. Let me pull up
2 one of them, sorry, from the presentation.

3 So from what I understand, and Mike
4 correct me if I am wrong, but there is a general
5 construction category that distinguishes between
6 -- there's one that's engineering like a
7 consulting category, consulting and engineering
8 like site engineering. And then actually, excuse
9 me, physically building something. So those are
10 two categories from what I understand. They are
11 not listed here. But when we went through them I
12 do remember that there were categories that
13 differentiated between engineering and
14 construction, which in the model are aggregated.

15 MR. LAWRENCE: These bullets are just a
16 couple of examples. There are about, I don't
17 know, 30, 35 categories of costs that are
18 provided.

19 DR. SHEEHY: Yes. Yes.

20 MR. WONG: I would say that from your
21 maybe 35 categories the two high cost items would
22 be the equipment costs --

23 DR. SHEEHY: Right.

24 MR. WONG: And then the EPC costs,
25 engineering, procurement, construction.

1 DR. SHEEHY: So the installation costs,
2 they vary though depending on the technology.
3 Which producer is going to get that money.

4 MR. WONG: Right.

5 DR. SHEEHY: But the engineering costs
6 don't. So in general they lump, me installing a
7 PV panel, if I own a PV installation company and
8 you own a company that installs microturbines, we
9 are going to -- in terms of producer prices you
10 and I are going to be lumped into the same
11 category, from what I understand, in the model.
12 Because it is the same engineering expertise in
13 terms of the model and who is benefiting in terms
14 of jobs, from what I understand.

15 They can't -- I mean, the model doesn't
16 have the resolution to differentiate between me as
17 an engineer who installs PV and you, an engineer
18 who installs microturbines or gas turbines.
19 That's a level of resolution --

20 MR. LAWRENCE: It would be the specialty
21 construction category in the NAICS code.

22 DR. SHEEHY: Right.

23 MR. LAWRENCE: And it does not
24 differentiate beyond that. So the exact
25 technology that is being installed by the

1 construction activities or the construction
2 portion of the input-output model would be the
3 construction activity. It would not be related to
4 the specific technology but related to
5 construction in general.

6 MR. WONG: Right. My comments to what
7 you just said is that the engineering expertise,
8 if you do a cookie cutter approach to a
9 technology, be it a solar panel or microturbines
10 or an engine, that that's one thing where you can
11 have representative numbers that can be kind of
12 plugged in there. CHP, because of the thermal
13 load and site-specific requirements, tend to
14 require different levels of engineering, which can
15 drive costs quite high.

16 MR. LAWRENCE: Right. But the costs
17 provided are detailed by the individual
18 installations. So for each installation, for each
19 of the technologies, any installation of that
20 technology, we have a different cost sheet. So
21 what did it cost for that generator to put that
22 particular technology in place. That's the cost.
23 So the cost of the technology would include the
24 engineering design costs for that particular
25 technology. Because the installer is buying it in

1 the marketplace at that market price. So it is a
2 product that he is buying.

3 DR. SHEEHY: We know if you installed
4 CHP or not based on the project cost breakdown
5 worksheet.

6 MR. WONG: Right.

7 DR. SHEEHY: We know. So that cost,
8 although -- So the thing is, and I don't know if
9 this is answering your question. But the model
10 does not differentiate between the higher -- it is
11 just an increased cost in terms of the model. It
12 doesn't change the construction category. Because
13 you are a specialized engineer and you can do CHP,
14 you are still in the same category if I didn't
15 install CHP. It's just that you are putting more
16 money into that category.

17 MR. LAWRENCE: That's correct.

18 DR. SHEEHY: You are not adding a new
19 category based on expertise. You are adding
20 dollars, not categories.

21 MR. WONG: Right, okay. So you would
22 have a change in dollars for say, a CHP project
23 that does thermal versus steam versus a chiller.

24 DR. SHEEHY: Yes, exactly, yes.

25 MR. WONG: Okay.

1 DR. SHEEHY: So we would know. We know
2 what percent of installations have CHP. We know
3 in even further detail which ones have chillers
4 versus boilers. So we know that detail. So we
5 know what sector a chiller goes to and what sector
6 a boiler goes to. And then in terms of
7 engineering though, those are all going to be --
8 Regardless of what you are installing there's
9 going to be one to two engineering categories,
10 engineering and construction categories.

11 MR. WONG: Okay, all right. And then
12 I'd point you to the second hard-to-read graph
13 there. This is the one that starts off as
14 environmental and go down to job creation. Again,
15 this is one of the focuses of the report. You
16 have job creation, installation and maintenance.
17 You have a negative under utility. What is the
18 assumption there?

19 MR. LAWRENCE: Well the assumption there
20 is that the installation of distributed generation
21 results in less installation of capacity by the
22 utility.

23 MR. WONG: I understand, that's what I
24 assumed you were going to say. I would point you
25 out, and you may have already looked at this study

1 that was done, published in 2007, and it was by
2 EPRI and E3 did this study called the State
3 Technologies Advancement Collaborative. Does that
4 sound familiar?

5 MR. LAWRENCE: I've heard that title.

6 MR. WONG: And the lead analyst was
7 Snuller Price from E3. And if you haven't looked
8 at that I would suggest that you do. Thank you.

9 MR. LAWRENCE: Thank you.

10 Okay, without further adieu I am going
11 to turn it over to Mohamed.

12 DR. EL-GASSEIR: It's good to see a lot
13 of familiar, friendly faces here. My name is
14 Mohamed El-Gasseir, for those who haven't met me
15 before. I'm with RUMLA, Inc.

16 We have a real challenge out here to
17 produce results in two weeks but that's the
18 difficult news. The good news is we have done
19 quite a bit of work before in the past. You know,
20 from Milan, Italy to Hawaii on self-generation and
21 mostly distributed generation. So I guess that
22 can, along with the fact that I have been quite
23 much involved in the design of the California
24 market. So I wore two hats. I wore the small
25 stuff that is below one megawatt and the big

1 things there, including the California grid and
2 the WECC.

3 And so what you are going to hear today
4 is a methodology that actually bridges the gap
5 between the two and provides that connection.
6 Which I haven't seen so far. It may have been
7 done in Europe. I haven't followed up recently
8 but I doubt it. And I want to give you the
9 message that now, before we get into the details,
10 what's guiding our work and what you are going to
11 see.

12 (Advisor Ten Hope exited the
13 meeting room.)

14 First of all, it's like the real estate,
15 it's location, location, location. You want that
16 stop, go for the location.

17 Now the CEC has done a very nice job at
18 moving in that direction by sponsoring that work
19 with the Energy Efficiency Program. Today we will
20 try to turn the notch up higher and go even more
21 in detail and link the small markets, the evolving
22 market, with the big market.

23 The second thing is you are going to
24 hear the message that this stuff, these programs
25 have to be integrated more with the utility

1 distribution engineers, distribution planning and
2 possibly even customer service. There is really
3 no doubt about it. The time has passed when we
4 were small, one application here and one
5 application there, it doesn't matter. Now you
6 have high fuel prices and you have greenhouse gas
7 emissions reduction driving it. You are on the
8 verge of emptying the middle there where there
9 will be a fast growth and it has to be managed and
10 managed right.

11 The third thing. Whatever method you
12 do, it must be seamless. Not only across all
13 these small technologies but across the programs.
14 It has to be the same, I'd say currency, between
15 distributed generation, self-generation, energy
16 efficiency, payments to QFs and how the big ones
17 operate down to where the ISO stops seeing things,
18 which is about one megawatt.

19 So I hope this work will provide you the
20 number that you want to see. There will be
21 benefits. I will cite and I will talk about them.
22 We can't evaluate them because there is not enough
23 time. There is not enough information to do that.
24 But they could be very significant.

25 We were asked to develop methodology to

1 examine what is on the ground, what is available
2 today, and if it is not sufficient to propose
3 something different. And we are proposing -- and
4 hopefully it will be also a road map for other
5 efforts to follow it.

6 Now, I've got many slides here and I
7 don't, I want to skip Task 1, the review, and go
8 to the Task 2, progress. And in the process of
9 talking about it I will provide samples of what
10 numbers and why some things are more important
11 than other things and why we are doing what we are
12 doing.

13 The approach we are going to propose is
14 five steps. Identify these benefits and costs. I
15 am not going to talk about the costs, that's
16 Philip's area there and his comrades. They deal
17 with the costs. I deal with really the grid.
18 Anything that relates to the function of the grid,
19 the requirements of the grid, directly or
20 indirectly, you are going to see it in the
21 matrices that I will go over.

22 And then I will define what are the
23 evaluation requirements. How do you evaluate a
24 program. Based on my experience in this business
25 both at the micro and at the macro levels of the

1 industry.

2 Then I am going to say what we need here
3 because these are installations that are already
4 in place. We need a retrospective assessment.
5 But because we are going to assume 30 year life we
6 need a prospective assessment and the two have to
7 be integrated together.

8 Now this is what I call the benefits and
9 costs matrix. I just put it together. Please
10 look at the headlines of the columns. Don't look
11 at the details because we are going to get into
12 each column separately.

13 Our charge is to look at the benefits
14 for California as a whole. To do that you have to
15 add the participant and the non-participant.
16 There is another category that you don't see here.
17 I just don't have enough room to put it into this
18 slide. Which is those other guys who are neither
19 non-participant nor participant. Other taxpayers,
20 other members of the -- you know, other utilities'
21 customers.

22 But it is sufficient here to identify
23 what belongs to the participant in terms of
24 benefits and costs, what belongs to the non-
25 participant. And if you add them up the

1 interesting things are that the net that emerges
2 is what we have to be concerned with and a couple
3 of things that dropped out. And thank God they
4 drop out because they are nasty, okay.

5 One of them is electric bill savings,
6 okay. And the other one is the lost revenues.
7 They cancel out. Lost revenues is a cost to non-
8 participants when somebody drops out. And
9 electric bill belongs to the participant so that
10 cancels out. The same thing with the standby
11 charge and all the items, whether it's official or
12 not it drops out.

13 Another one which I have to correct here
14 under participant. It is not tax credits, it is
15 the incentive payments. They get that as a
16 positive income. And I am told it doesn't belong
17 to California or somebody else. It actually comes
18 from the non-participant ratepayers so that also
19 cancels out.

20 And just to save time let's skip the
21 next two slides and go directly to the California
22 benefits and cost matrix because that captures
23 just about most things. And these are the things
24 that we need to talk about and talk about them
25 very seriously because that is what is going to

1 drive the numbers that we are going to present to
2 you shortly. And some of these have been captured
3 by previous studies. Most of them have, some of
4 them have not.

5 There is the customer reliability
6 benefit. The customer has self-generation, has a
7 reliability benefit. A lot of it. And that can
8 be very significant. In fact, for those that it
9 is significant it is sometimes big enough that
10 they go ahead and do it, they don't care about
11 your incentives, okay.

12 Then there's the local reliability
13 benefit and that is the most difficult of all to
14 evaluate. Because when you have self-generation
15 you have a reduction in the load on the local
16 distribution circuits. That reduction of the load
17 for the local distribution circuits would allow
18 journeyman distribution engineers during an outage
19 to manage the system easier. They can switch
20 loads, they can do better sectionalization.

21 Believe me, I have talked to
22 distribution engineers in about 27 utility systems
23 all over this country. It's an art. Part of it
24 engineering and part of it experience and
25 expertise. This is why I said in the end, one

1 conclusion, if you want to design good programs,
2 somehow you have to integrate the distribution
3 planning operation functions for the utility.
4 That can be significant as well.

5 The customer environmental credits. If
6 the customer captures credits for themselves by
7 selling them, selling these credits. Well, you
8 know, that's a benefit.

9 Otherwise it is a societal.

10 Then there is the fuel-for-heat savings.
11 This is for the CHP projects.

12 The avoided energy cost is important. I
13 will come to it again. That is the one to focus
14 on. In most normal situations it commands 80 to
15 90 percent of your value, of your benefits.
16 Unless you go for the low-hanging fruits or high
17 value applications then these come into it.

18 And out of the avoided energy costs
19 comes a whole bunch of other things including
20 congestion losses instead.

21 Avoided ancillary services charges.
22 Easy to evaluate. It's small, probably two to
23 five percent of the value.

24 Avoided CAISO charges, grid charges. It
25 is also very small. But if you are counting the

1 beans it's important to put it there. It is easy
2 to evaluate.

3 Congestion reduction savings. That's a
4 big one. And that one is actually -- we want to
5 go into it in detail. We want to explain why we
6 are doing the modeling we are doing. Then there
7 is distribution capital deferral savings. You
8 notice it is not T&D. I just haven't seen a
9 convincing argument there is a transmission
10 deferral benefit for small generation unless under
11 very unusual circumstances I will go into later
12 on.

13 Then there is distribution loss savings.
14 And that's different from transmission losses.
15 That's significant. Ironically it could be even
16 more significant than distribution loss savings.
17 Which people have looked at before.

18 Gas price moderation savings.
19 Elasticity and price of demand are another name
20 for it.

21 And that basically summarizes the list
22 of benefits. So I am focusing the rest of the
23 talk about these. Now my next slide gives you
24 sort of a qualitative. Basically what I have seen
25 from all these studies. A qualitative assessment

1 of what to expect in terms of relative value.

2 Customer reliability benefit. Its value
3 can be quite high, okay. The likelihood, needs
4 targeting. When you say, well how probable I am
5 going to capture this benefit. I'll tell you
6 what, it depends if you target your applications.
7 If you talk to, you sell to particular customers
8 in the Silicon Valley there is a high probability
9 that if you have a high special issue item, people
10 will do that, okay. And valuation. It's doable,
11 you can do it. Actually it is not very difficult
12 at all. It basically requires value service
13 information.

14 Local reliability benefits. It can be
15 low, up to a medium value. Now that also needs
16 targeting. The valuation, very difficult. And I
17 add very, not just difficult, okay. That is, we
18 didn't do, we can do. These first two, we are not
19 doing it, okay.

20 In particular, we can identify areas
21 based on the information that we just received
22 from two utilities and the other one that we will
23 be receiving shortly, by Friday I hope. We can
24 say, well, you know, that particular zip code,
25 look at it, okay. It goes then to the utility for

1 further study, further assessment to say, is that
2 really true? They can talk to their distribution
3 engineers to see if it is true or not.

4 Customer environmental credits, societal
5 environmental credits. They can be high, it's
6 doable. You know, my judgment it is difficult for
7 the societal benefits. Things really where you
8 use damage functions or some other means. How far
9 you go down the chain with the valuation.

10 Fuel-for-heat savings. Again it is high
11 if it is targeted and it is easy to do. And I
12 understand TIAX will be doing that.

13 Avoided energy costs. It is the
14 highest. It is certain. You will definitely get
15 savings there and it is doable.

16 Avoided ancillary services. It's low,
17 it is certain and it is easy.

18 Avoided CAISO charges. Very low. It is
19 also certain that it will be there and it is easy.

20 Congestion reduction savings. They can
21 be high, they can be very, very high. I found
22 that none of these installations, unfortunately,
23 were on-line in 2001. And I can bet you, some of
24 them were on-line in 2001, January in 2001. They
25 would have paid off probably in a few days at the

1 prices, okay. So that one we need to look at
2 because it is important.

3 Now the thing is that avoidance of
4 congestion is not for the self-generator. I think
5 it is the avoidance of congestion for the entire
6 service area. That is why it is very high. And
7 I'll explain the difference between the two.

8 Distribution capital deferral savings.
9 It can be high, it can be low, it depends. It
10 needs definitely targeting and it is difficult.
11 It is not very difficult but it is difficult. If
12 you know what you are doing, where you are going
13 you can -- We have a mechanism we are going to
14 use, and I'll come back to it later on, with the
15 data that we have. How to identify those cases.

16 Distribution loss savings. Low. It is
17 certain, it is doable.

18 Gas moderation. I think given that we
19 are talking here about what, how many megawatts?

20 DR. SHEEHY: Two hundred forty.

21 DR. EL-GASSEIR: Two hundred and forty.
22 Quite frankly it is very low, that will not make a
23 dent. But it is, you know, it certainly makes a
24 little difference and you can calculate it. And
25 this is one of those things that should be done to

1 illustrate that as you go into a high saturation
2 and more applications because the fuel prices are
3 going to change, the picture then is something to
4 watch out for.

5 Now what are the evaluation
6 requirements. Number one to me, I must capture
7 market realities over the entire service life.

8 Okay. Two, whatever I do must be
9 seamless across all markets and technology types.
10 I said that before.

11 And third, conduct both retrospective
12 and prospective assessments.

13 And fourth, we must maintain
14 transparency without compromising one or two.

15 And then it must be easily integratable
16 with public data resource planning tools. In
17 particular the IEPR and anything else that is
18 publicly available. Whatever we do it should be
19 easily integrated with those things.

20 And the sixth one. It is easy to use,
21 available to all parties in California. That
22 requires some kind of an agreement on the modeling
23 tool, one of them. We are using, we will be using
24 General Electric's MAPS. And I am not endorsing
25 it in particular. It is the one that we know how

1 to use. It is one of the best and most accurate
2 and the oldest one. But there are other models
3 and there has to be some kind of an agreement. I
4 remember the Legislature had to actually say Elfin
5 was the model to use at one time for the QFs. So
6 I hope it doesn't require a legislative act.

7 Now the market realities. The energy
8 commodity dominates. I have no doubt about it.
9 The exceptions are heat and power applications and
10 on-site reliability applications. In some simple
11 cases that could make a big difference.

12 Then there is the T&D benefits. I think
13 they are small except where locationally targeted.
14 And particularly the distribution. As I said,
15 just kind of glance over the T and focus on the D
16 in this case.

17 Zonal energy commodity markets in
18 transition since 2001. We are in a zonal market
19 still, probably through December of this year. It
20 is quite interesting that next year is targeted as
21 the new market. Which we are going to focus on as
22 well.

23 So additional market realities. It is a
24 mix of regulated and unregulated segments. You
25 have got utility resources, you have quite a bit

1 of merchant generation there, you have got the
2 CAISO running the markets.

3 And the mix has been changing over time,
4 okay. So from zonal to nodal pricing regimes.
5 That's coming probably December or January. Then
6 we have a spot market that went to long-term
7 contracts. A totally spot market in 2000 and
8 2001, early 2001. That's what created the
9 meltdown. To long-term contracts to cover the
10 short position of the utilities. To the resource
11 adequacy. Now we need to integrate all of these
12 together.

13 Now the seamless application. We have
14 distributed generation, energy efficiency,
15 payments to QFs. The PUC just made a decision, I
16 believe in May, which actually comes close to what
17 I am proposing except it is more out into the
18 future. The bulk power markets. All of these,
19 they have to speak the same language when it comes
20 to that common commodity, which is the energy
21 commodity. It has to be based on the same thing.
22 No one should say, I'll use a proxy here and the
23 other one use a production cost model. You can't
24 do that.

25 The economic efficiency and equity

1 require same valuation techniques.

2 Non-energy benefits can vary as add-ons,
3 okay.

4 And you need the integration.

5 Now, the investment, as I said, is 2002
6 to 2007. I guess 2006, right? All right.

7 So the service life of 10, 20 years, you
8 know. I made a difficult assumption of 10 to 20
9 years to complicate my life. I like to always
10 look at the complicated things. But you are going
11 to make it easier, 30 years flat for all of them.

12 Program evaluation must cover past the
13 future. So the prospective assessment. The
14 retrospective is from 2002 to 2008, okay. Even
15 thought there are still a few months in 2008.

16 The prospective is 2009 to 2026 if you
17 assume 20 year life. Now that also happens to be
18 convenient for us because the new market starts in
19 January 2009. So we go right and sample that.

20 Now let's talk about the retrospective.
21 The established market realities and the
22 identified benefits and measurable benefits. The
23 market reality is that the energy commodity really
24 is dominant in this case. And that means expect
25 that 90 percent of the value will probably be

1 energy commodity. I will be surprised if it is
2 not.

3 One of the reasons I would be surprised
4 if it is not, I am talking about the whole thing
5 now, I am not talking about a particular CHP
6 application. Because I don't see any evidence
7 that these investments were targeted at
8 distribution deferral, which could change reality.
9 Or was targeted at serving local reliability. Or
10 was targeted at serving customer reliability. So
11 until you capture you benefits it probably would
12 be most of what you are looking at is 90 percent-
13 plus there. So we have to pay close attention to
14 what makes up the cost of the energy commodity.

15 And that's also the remarks for zonal.
16 Now in 2001, to I believe the end of 2003, DWR
17 actually did the procurement for the short
18 position for the IOUs. I am hoping to get that
19 data from them. If I don't I can get it from the
20 IOUs. That's kind of old history. I am hoping
21 that it is not something that they will hesitate
22 to give us because it is quite old information.
23 Usually utilities and others are very protective
24 about that.

25 In 2001 -- 2004 until now, through now,

1 through 2008, the IOUs self-procure and schedule.
2 And we will be looking for the cost of generation
3 on the margin, okay. What is the one that is
4 actually procured to serve on a daily basis. So
5 that's basically, in other words it is historic
6 information the basis for that.

7 And I think you will see that there will
8 be higher costs in 2002 and then it starts to
9 decline as the market continued to stabilize. And
10 then as energy prices got higher, in 2007 you will
11 see an increase again.

12 We identified benefits. That's the
13 benefits that people talk about. It's not the one
14 necessarily measurable. We have CAISO-delivered
15 energy savings. I call them CAISO-delivered
16 because CAISO actually provides this energy.
17 Congestion cost reduction, ancillary service cost
18 reduction, reduced delivery losses and gas price
19 moderation.

20 T&D upgrade transmission. I put it in-
21 between parentheses, claimed, transmission
22 deferral. And then there is distribution
23 deferral.

24 The measurable ones are the ones that
25 have check marks on them. That we can deal with

1 on the basis of information we have. Procured
2 energy savings, congestion cost reduction,
3 ancillary service cost reduction. Those are easy
4 to do.

5 With respect to T&D it is the
6 distribution deferral, including subtransmission,
7 which means probably up to 69 kV circuits.

8 The methodology is symbolized in this
9 diagram. We start with the location, megawatts,
10 production profile from the metered data.

11 We identify the feeder and distribution
12 substation. This is the -- We took a long time to
13 get the production profile location. And it took
14 a long time to get the feeder and distribution
15 substation identified. I believe by this Friday
16 we will have most of the information in hand as
17 far as the feeder and distribution substation
18 identification.

19 From there we'll try to figure out
20 whether there are subtransmission deferral
21 benefits or whether there's distribution deferral
22 benefits. And I'll explain how we are going to do
23 that. But let's just follow this diagram.

24 Next we will identify the transmission
25 substation that is linked to the feeder and

1 distribution substation. Now because it is --
2 that is ideally what I'd like to do. But because
3 there is no time we are going to take a shortcut
4 here.

5 And the shortcut we are going to do, we
6 are going to use zip codes. And the reason I
7 want, I want the transmission or receiving area
8 substation, transmission station identified,
9 because these are the ones that lead me to the ISO
10 price. What the ISO is, you know, commanding for
11 prices closest to that area.

12 Now for the retrospective that is not
13 much of an issue. There are only three pricing
14 zones in the ISO, okay. NP-15, SP-15, South Path-
15 15, North Path-15, and then the newer one that was
16 created I think in 2002 or 2003, ZB-26. Which
17 probably we don't have anything there anyway.
18 There is another area they were thinking about
19 creating between Mexico and San Diego. That is of
20 interest because there's a lot of congestion
21 there. But anyway, that's the reason we want to
22 identify the locations. From there we can get the
23 CAISO pricing zones for 2007, 2002 to 2007.

24 Also 2008. We will treat it special,
25 CAISO pricing zones for 2008. And from this, the

1 result is going to be the energy commodity values
2 and related benefits. Energy for both -- for all
3 of these years.

4 Now the energy-related savings. There
5 is the energy procurement, which will be comparing
6 what the IOUs paid to get that energy versus what
7 the self-generation costs. Basically it's self-
8 generation fuel costs. All right.

9 And congestion that would be avoided by
10 the self-generation in the congested zone. There
11 are two cases here. If the self-generation is
12 small and it is not going to change the
13 congestion, taking it out, well, then at least
14 they have avoided the costs that would be charged
15 to them by -- passed on from the CAISO to PG&E or
16 Edison or San Diego to the customer. That's an
17 avoided congestion.

18 But in some cases if there is enough to
19 take off. If I said, okay, this self-generation
20 was not there there would be congestion. Then you
21 are talking about a whole different story. You
22 are talking about a very large benefit. And even
23 if we don't find that in this case. I don't know
24 if I will or I will not. There may be times in
25 the future where this would happen.

1 Now the MAPS modeling we are going to do
2 is going to simulate every hour of operation. And
3 if there is congestion it will say, that line is
4 congested. And what happens is prices will go
5 high in some places and lower in other places like
6 a seesaw game, okay. So if you have the
7 generation in the high area -- probably you have
8 most of them in the high areas because they are
9 where the load is, it's in urban areas. They
10 commonly are congested because the power tends to
11 flow to the urban areas. Then you could have some
12 very substantial congestion.

13 Think of it this way. Suppose there is
14 a 1,000 megawatt line. A critical line that
15 brings power to Southern California. That line
16 gets congested around -- they do the dispatch,
17 they find it had to be loaded to 1,005. In other
18 words there are six megawatts too much, all right.
19 If I took that self-generation, I put the self-
20 generation back, there's no congestion. It may be
21 850, 875. The benefit in this case is huge. It
22 will be Southern California load multiplied by the
23 delta in the price. You are talking here about
24 quite a bit of money, okay.

25 I have really actually seen situations

1 like that. I can't say that it would be there or
2 not. I don't know if it would be there or not.
3 But we will give you the methodology that at least
4 says watch out for that. Because in the future as
5 you do more of these installations they will start
6 attracting that kind of benefit. As I said, if
7 some of them were operating in 2001, early in
8 2001, they would have paid for themselves in terms
9 of benefit.

10 So the ancillary services. The self-
11 generation avoids CAISO costs, basically. And
12 there are other smaller charges I don't want to
13 talk about right now.

14 The retrospective -- the retrospective
15 assessment methodology. The broad picture is that
16 we have got a period from 2002 to 2008 and we have
17 two sides of it. One side where DWR did the
18 scheduling of the short position. And I just
19 talked to a former manager at DWR and he said,
20 yes, the detail is there. We can tell you in
21 detail how much it cost and some of the exorbitant
22 prices they had to pay in those days. And then
23 slowly as the market stabilized and the PUC
24 removed the scheduling authority obligation from
25 DWR and gave it directly to the IOUs, the IOUs

1 started approving stuff on their own.

2 Now I can use MAPS. And if nobody wants
3 to give me that information I can use MAPS and I
4 can -- I know which ones are DWR contracts, non-
5 dispatchable contracts, and I can find out what
6 the equipment costs. Why it didn't dispatch. But
7 I prefer to use -- Since this is in the past I am
8 going to use all I can use in terms of my leverage
9 with the people I know. Give us those data for
10 God's sake, it's really useful. I don't need to
11 know who the sources are, I just need to know the
12 prices, insert the prices in our model. That will
13 make an ironclad assessment of the value in the
14 past, the retrospective assessment of 80 to 90
15 percent plus of the benefits.

16 Now let's talk about distribution
17 deferral savings. This will apply to transmission
18 if it can be done. I am extremely skeptical about
19 that, okay. I know some people won't like it.
20 But here's the reason, okay.

21 We start with the self-generation
22 location. We identify the feeder and transformer.
23 Then we get the feeder and transformer ratings and
24 peak loads. This is the stuff that we got from
25 two IOUs. And the third one is going to come

1 because they had much more information and it was
2 archived and all of that. It's coming, hopefully
3 by the end of this week.

4 So now we have the transformer ratings,
5 the transformer bank ratings, and the peak loads.
6 At least three points if not five points peak
7 loads and the feeder ratings as well.

8 Then we determine if the self-generation
9 could have deferred the upgrades or not. Now this
10 self-generation, understand they were not put
11 there to establish any deferral. They were there,
12 they had them as a gunshot approach, right. There
13 were incentives and people just put them in.

14 So what I am going to do is I am going
15 to basically pretend I am turning them off, okay.
16 And find if there is any loading on the feeder or
17 the bank that exceeds the permissible thermal
18 capacity of these feeders, okay. Now that's the
19 end of that. That just says maybe, okay. Then we
20 have to look at it closer. So the load from the
21 behavior of the peak, the load of the peak on the
22 feeders. I can find out whether this is really a
23 good candidate or not.

24 And a good candidate is, that's the most
25 -- that's the key thing for the whole thing. You

1 are looking for highly saturated circuits.
2 Circuits operating at or near their limits, okay.
3 But there is no load growth. There is really a
4 trickle of load growth.

5 Those are the killers that, why the
6 utilities didn't invest in any upgrades. Because
7 it is too hard to justify the investment when you
8 know it is just, you know, there may be another
9 100 kilowatts of growth that will put you above
10 the top. But it is not important to violate the
11 thermal criteria for a couple of hours in the
12 summer. If this is an old neighborhood that is
13 not going to change, that's where the home run is.

14 Because if there was a self-generator
15 there and I took him out and he is a half a
16 megawatt, the self-generator is half a megawatt,
17 suddenly I have an overload. A would-be overload
18 of substantial -- I know it will trigger an
19 investment by the utility. They have to do
20 something about it. And that would be the home
21 run. How many of these cases? I suspect there
22 will be some because we have 1,000 sites, right?
23 I suspect there will be some, okay.

24 And incidently, we are going to
25 aggregate them in zip code because normally a

1 feeder is accepting special situations and we can
2 consult with our friends at distribution planning
3 and say, is this zip code covered by the feeder or
4 not. Because we don't need to look at every
5 particular installation. Especially if they are
6 rooftop PVs. So you can see from doing this
7 procedure you can actually see the groupings for
8 how to do it in terms of incentive investment, if
9 you really want to do it right. So we will be
10 looking for that.

11 But some distribution engineers are very
12 artful and creative and stubborn. You know, I
13 could route my load this way or that way. I can
14 actually do a sectionalization shift in load here
15 and there and you end up with nothing, okay. So
16 some, maybe we will present these results as
17 basically bookends when we say that it could be as
18 much as that. And then it would be up to further
19 investigation to confirm or not. But suddenly if
20 it is a very small load growth area it is
21 saturated. Banks are saturated. Both banks,
22 these are both -- two or four banks in the
23 transformer in the substation. It is a very hard
24 case to argue.

25 The prospective. We are still dealing

1 with the same investments, 2002-2007.

2 The market realities. The energy
3 commodity is expected to dominate. But remember,
4 I didn't put a number on that intentionally
5 because things could change in the future as you
6 progress.

7 Then we have nodal bus-specific pricing
8 takes over. The ISO has, is going to have over
9 3,000 buses and the system will price -- each one
10 of them tagged with a price. They change every
11 five minutes. But the ones we are interested in
12 are the hourly prices for the day because that's
13 where most of the market settles. It settles 90
14 percent-plus. Maybe 95 percent of the market
15 settles at the day-end prices.

16 So the energy-related savings are the
17 following. And listen to this carefully because
18 there may seem to be double counting and this
19 dichotomy is very important.

20 There is the CAISO-delivered energy
21 savings. CAISO-delivered to a bus, okay. A
22 station, okay. So you have a generator and you
23 will say, what is its worth, its generation. It
24 will be that bus that is closest to that
25 generator. That's why we asked for the location

1 and the circuits and all of these things. That is
2 really the most important thing you can do now.
3 What I said is a much higher accuracy in terms of
4 establishing and more suited to the structure of
5 the market.

6 There's the congestion cost reduction.
7 And I said that has two components to it. The
8 congestion that is subject to like everybody else,
9 okay. It's part of your bill. There's always
10 some kind of congestion charge there. But under
11 some circumstances, hopefully we are going to
12 reveal them by the MAPS modeling, it may make a
13 difference that self-generation actually avoided
14 congestion. And when it does it is going to avoid
15 it for the entire service area or most of the
16 service area, normally above the south or north of
17 a well-known, identified interface. Or east or
18 west of it. A congested interface. That's
19 important to find out.

20 Ancillary service cost reduction. As I
21 said, that's just ISO passes the -- it's about
22 five percent of the energy charge, to support
23 basically spinning reserves. We could take ISO
24 values for that.

25 Other avoided charges. The grid charge,

1 the grid management charge.

2 The reduced delivery losses and gas
3 price moderation. Now I deliberately said reduced
4 delivery losses. I didn't code them distribution
5 or transmission because there's an incredible
6 difference between them. You're going to look
7 over there and look at that.

8 The distribution deferral is as we
9 talked about before. Now what are the measurable
10 benefits. They are more or less the same thing.
11 CAISO for the prospective. CAISO-delivered energy
12 savings. And incidently, in this 27 and 28 there
13 is a typo there. I think it is prospective. The
14 little title at the top it said prospective, not
15 retrospective.

16 MEMBER OF THE AUDIENCE: In the
17 printout?

18 DR. EL-GASSEIR: Yes, in the printout in
19 27 and 28. I copied it because I can't stand
20 typing. But there is important differences
21 between the content, okay. So again, 27 and 28 at
22 the very, very top it's Prospective Assessment,
23 not Retrospective.

24 The prospective assessment follows
25 generally the same steps except at the end. You

1 start with the location, you get the feeder
2 identified. Subtransmission deferral,
3 distribution deferral. Subtransmission, by the
4 way, is something above 12 kV and between 60 or 69
5 kV. San Diego is 60, I think. Above 60 kV
6 belongs to the ISO. PG&E above 69 belongs to the
7 ISO. Edison starts at 230 kV.

8 So there's differences on what is
9 distribution and subtransmission and all that. I
10 don't want to touch the ISO basically. And in
11 fact I know of only one subtransmission
12 application. Two, two that were really good. One
13 in Hawaii, in Maui. And that was worth a lot of
14 savings. And the other one, a little area that is
15 served by Edison in DeAnza above Palm Springs,
16 were huge savings. But that's rare. And again,
17 you have to look for these high values. Mostly
18 it's in the distribution.

19 So although we proceed, again, identify
20 the transmission station. And from there we get
21 the CAISO pricing bus for 2009 to 2026. We get
22 also the CAISO pricing zone, okay. Believe it or
23 not, even though the ISO is going to publish
24 prices for each bus they still have to deal with
25 pricing zones. Because the ISO sells energy to

1 the IOUs at the load zone, it doesn't sell it to
2 them at the bus by bus.

3 So we are going to give you the results
4 first at the pricing zones, okay. We may need
5 more time and we may actually be beyond the
6 September graph to the next one to get to the
7 results in terms of comparing the ISO pricing bus.
8 The distributed generator or the self-generator,
9 versus the one that is measured against what the
10 load take-out, which is the zone.

11 Now this is just kind of summarizing
12 saying what we are going to do. We are going to
13 simulate it using Security-Constrained Economic
14 Dispatch, a SCED model. There's about five or
15 seven of them in the marketplace. I think the CEC
16 uses PowerWorld or something like that or ProSim.

17 We use MAPS. MAPS is an engineer's
18 model. It's an engineering model built for
19 engineers. It's difficult but it is the most
20 detailed. And it was built from the bottom up for
21 dealing with these things. Basically it
22 dispatches the same economic dispatch except it
23 observes transmission limits on the lines that you
24 specify.

25 So the ISO. A very quick review if you

1 want about the ISO locational marginal pricing.
2 It's bus-specific. They publish day-ahead, hour-
3 ahead and real-time. We're interested in day-
4 ahead.

5 They use the nodal prices to settle the
6 whole market transactions.

7 And the utilities buy at the zonal
8 prices. Which is basically if you figure out by
9 taking the nodal prices weighted by the megawatts,
10 divide them by the total megawatts, you get the
11 zonal price.

12 The IOUs' congestion risks can be
13 mitigated by CRRs, by the congestion revenue
14 rights. Which means they hope to get their money
15 back after paying that congestion charge. That
16 may or may not happen efficiently.

17 Now the locational marginal pricing. Go
18 to the bottom of this thing. It consists of three
19 things. System energy, that's the same. That's
20 like, what is running on the margin. That's the
21 same charge. Everybody gets that everywhere,
22 whether it's the IOUs and a couple of other
23 places. Members of the ISO.

24 Then there is a transmission congestion
25 charge. Which may or may not happen, depending on

1 the season, depending if it's a line out or what's
2 going on. And remember, transmission congestion
3 is like a moving bottle. They fix Path-15, we've
4 got more congestion on Path-26. They are trying
5 to fix Path-26, the congestion will come somewhere
6 else as you build more plants and you shift your
7 bottlenecks.

8 Marginal transmission losses is the one
9 I want to now shift your attention to it. That's
10 the one that nobody is talking about although it
11 can be very significant.

12 Now what the ISO does is it uses up what
13 is called a full network model. It's actually a
14 truncated full network model. To do their, to
15 figure out the prices for about 3,000 buses. And
16 they use them to pay, to settle generator supplies
17 at each, at each bus sometimes and pricing zones.
18 And the items will pay on the takeout buses within
19 the comprised zonal load zone.

20 The impacts on LMPs' marginal losses can
21 be significant. Let me give an example. And this
22 is a real case, it is not a simulation. New York
23 ISO, the first to adopt marginal losses in the
24 estimation of its prices. There was a specific
25 hour, I forgot what it was, where the price was,

1 in Long Island and Manhattan, was about, was about
2 \$90 per megawatt hour. And across, upstate it was
3 about \$50 dollars. The difference of \$40, almost
4 40 percent difference.

5 It was not caused by congestion, it was
6 caused simply by marginal losses. Because what
7 the ISO model does to compensate for marginal
8 losses, it depresses faraway generators. It
9 depresses their prices. It punishes them and
10 increases the prices for the generators that are
11 close to the load.

12 That's why this stuff is very important
13 for the program. It is a hint-hint that says, you
14 have got to look at where the load is. And you
15 have got to look at the price signals that the ISO
16 is sending as far as marginal losses. That will
17 provide a hell of a lot of incentive if you can
18 figure a way so they can get paid. The marginal
19 losses are twice-average losses, remember that.

20 And I predict actually -- We ran a
21 simulation and I'll show it to you a little bit
22 later, that it could be significant here in
23 California. Especially in California. Maybe more
24 than even New York.

25 There is this, also the matter of

1 spatial LMP differentials. They are giving it
2 special differences because of the congestion,
3 because of marginal losses. And PJM, there were
4 differences of \$10, \$20 or \$30 in quite a few
5 hours. PJM was the oldest, the oldest ISO.

6 Now the other thing that causes, that
7 causes spatial dispersion of prices. This is
8 something I did on a spreadsheet, actually. I put
9 a model of a three-node flow, on three nodes.
10 Three buses, three nodes. Bus A and B have bid
11 prices. Node A and B have bid prices. And Node C
12 is the result in the price. Now you would think
13 that if there is no congestion the price at Node C
14 would be the average of the price at, you know, A
15 and B. That's fine if there is no congestion.
16 But if there is congestion the flow gets
17 distributed in accordance with the ratio
18 combination of the impedances on the line. A
19 measure of the resistance of the flow, how the
20 flow divides.

21 And look here. The price at C could be
22 500, 750 times the price at A. Okay. Now you get
23 into the yellow and orange and red, okay. Not
24 only that, you could actually -- It's a settle
25 that actually goes down. You can also get

1 negative prices. And in fact in simulations we
2 found out there were negative prices. And guess
3 where they are? They were where there was no
4 load, very little load. There is load but very
5 little.

6 And that, unfortunately, is in the
7 Mojave Desert where there's a lot of sunshine. So
8 unless you are going to put casinos there don't
9 put self-generation. You would be in a sinkhole.
10 You will actually have to pay to generate, okay.
11 You have to pay the ISO to take your generation.
12 That is represented by these negatives things, the
13 legs it is sitting on.

14 On the other hand, right across a
15 congestion, the other side of the congestion, you
16 can get a price that goes through the roof. And I
17 happen to know that all the ISOs shape these
18 things. First of all, they don't like to see the
19 negative, they pretend it is not there. I don't
20 know what they do, they have different rules.

21 The ISO is careful and it hasn't
22 declared -- maybe that's the reason they have been
23 late two years now. They haven't declared what
24 they are doing about that. I know it is there
25 because we simulated it and we told them about it

1 before it and resulted actually in a delay of two
2 years before the last delay.

3 But the tough one is the one that you
4 normally shape. They put a cap on it and
5 generators don't like that. They say, why are
6 you, why are you capping it. But, you know,
7 that's what happens when you are messing around
8 with economics and AC power flow. It's a wild
9 game, okay.

10 But that's where you want to target your
11 self-generation. And when we do the modeling we
12 will find out. I don't, I don't expect to see
13 these extremes. This is just a three bus model.
14 But there has been quite a bit of transmission
15 work over the years by the ISO, by the key IOUs,
16 so some of the congestion has gone away.

17 How are we going to emulate the LMP
18 methodology? We are going to use the -- there is
19 a typo there. We are going to use the CAISO, we
20 are going to use GE's MAPS model. We assume full
21 competition. And we exclude sporadic market
22 forces. Which says that I am not going to be
23 dramatic about it. There's, you know, a lack of
24 competition or very high gas prices so we get into
25 that. We are not going to do that. We are going

1 to assume a very nicely behaved marketplace.

2 I think I told you the MAPS model does
3 actually simulate the entire (indiscernible) and
4 as a pool. The three IOUs we combine as a pool.
5 We separate LA, we separate SMUD, we separate the
6 others guys, okay.

7 Computes transmission flows, congestion.
8 And in response to your question, Eric, earlier,
9 it does also compute emissions. And that is just
10 a byproduct. We can easily, you know, produce
11 results not based on a proxy like a combined
12 cycle, but based on what the system dispatch is,
13 constrained or unconstrained, you know. That is a
14 byproduct.

15 I don't think it will cover all of this
16 menu, you know. I don't know if it covers
17 particulates or not. It said it covers CO2 and
18 NOx. And it would cover SOx but SOx we don't have
19 an equivalent.

20 This is generally the MAPS construct
21 here.

22 So we are going to focus on the
23 California market.

24 Assume bidding at marginal costs. Which
25 is a big assumption. That means everybody is

1 honest, everybody is bidding their marginal price.
2 That means that commodity savings are probably
3 going to be low, okay. I am going to make that --
4 And then with a caveat that by putting in an
5 additional analysis that says, what could be the
6 adder that will bring me to the -- Because people
7 when they bid they don't bid their marginal costs,
8 we all know that. They bid to the extent they can
9 to recover their variable cost plus some to pay
10 for their fixed investment and anything else they
11 can extract from the marketplace.

12 So that data is based on the CEC, WECC,
13 REI, EIA, FERC forms, GE and all kinds of things.
14 And one thing that is going to be really
15 interesting in this case, we are going to use the
16 metered data that we have and integrate it into
17 the MAPS model. And this will be the first time
18 any model of this type has actually gotten down to
19 that detail.

20 And I know you're saying, well come on,
21 you do a lot of things for about 230 megawatts or
22 whatever. Okay. But remember, we are also making
23 methodology and there are non-linearities. You
24 know, don't discount prices, okay. There are
25 surprises.

1 The full competition. I think you can
2 review that by yourself.

3 We don't want to assume low hydro
4 although we are in a low hydro year. We are in a
5 drought, actually. Oil or gas price spikes.
6 There is no time really to do these additional
7 runs. Or prolonged generation or transmission
8 outages.

9 But the important thing we want to
10 emphasize is the price differentials. Now this is
11 from a past assessment I did which is using MAPS.
12 It shows a difference between San Francisco nodes
13 and the average from all Northern California in
14 dollars per megawatt hour. And you can see -- and
15 this without marginal losses. You can see that
16 there's almost no difference. Why? Because
17 there's no congestion and there's no assumption of
18 marginal losses to kind of really skew prices, to
19 deform prices. So you will find that in 2007 it's
20 about eight cents per megawatt hour. In 2008 it's
21 a little less, six cents.

22 But look here what happens. This is the
23 duration curve of the price dispersion. Up here
24 when we have marginal prices in, which the ISO is
25 going to do. You'll find that the average, okay,

1 that San Francisco is higher in 2007 by about \$4.
2 Now remember, that's per competition, okay, and
3 everybody is bidding their marginal, marginal
4 costs. I tell you, in the real world you are much
5 higher than that because those generators in the
6 coastal area, particularly in San Francisco and
7 near the load, you know they were. So it's \$4
8 higher. And it continues until 2010 and gets to
9 about \$5.

10 During maximum differences I think they
11 are about \$10 a megawatt hour.

12 And this is the duration curve of that.

13 And I guess that concludes my
14 presentation. Any questions? I'm waiting for
15 Eric at least.

16 MR. WONG: Maybe somebody else. I only
17 have one.

18 DR. EL-GASSEIR: You will make it easier
19 for somebody else to ask, okay.

20 MR. WONG: I'm waiting for Jeff to come
21 back up, or come back at all.

22 Eric Wong. I just have one question.
23 Mohamed, I know your work from the past and you
24 are usually very, very comprehensive or are very
25 comprehensive. So I am thinking my question, or

1 what I am looking for is embedded. And I am
2 looking at the California benefits and costs
3 matrix.

4 DR. EL-GASSEIR: Yes.

5 MR. WONG: You have all the listed
6 benefits. I am looking for avoided capacity
7 costs. Is that embedded in something?

8 DR. EL-GASSEIR: Yes. That relates to a
9 question I got from an e-mail from somebody who
10 said --

11 MR. WONG: Not me.

12 DR. EL-GASSEIR: No, not you. It said,
13 aren't you -- You're going to take this self-
14 generation out when you run your model. Don't you
15 know we are going to have to replace it with
16 something. I said, yes. And we would look at it.
17 We looked at it. Something called a lost load
18 probability. If that declines you put in a
19 combustion turbine. Okay. That's the varied
20 capacity. And if not, both in terms of capacity
21 energy, if there's a surplus, which I don't know
22 if there is or not, the model would pick that up
23 and there will be an increase in the cost of the
24 energy but there may not be any capacity value.

25 Now capacity itself can be calculated

1 separately outside of all of this modeling under
2 another whole separate criteria and there is a
3 reasonable rationale for that. It is called the
4 resource adequacy. And I think they have, in
5 fact, established a very elaborate procedure of
6 how to even intermittents to give them capacity
7 value. Am I wrong? Is this -- I haven't followed
8 that closely. But that's what we'll do. We'll go
9 -- Actually we'll take it, the book, you know. If
10 there is a capacity value it will be done
11 separately by itself.

12 MR. WONG: So it is not going to be part
13 of your analysis?

14 DR. EL-GASSEIR: No, it will be part of
15 our analysis.

16 MR. WONG: It will be part of your
17 analysis.

18 DR. EL-GASSEIR: But not -- I mean,
19 that's the easy part. Believe me, okay. The only
20 thing is, as I said, the only qualifications, when
21 we run the model we look at loss of load
22 probability. I mean, the total is about 200-plus
23 megawatts.

24 Is the system's lost load probability
25 going to really be affected? Normally not, okay.

1 But it is also a non-linear function. Aside, you
2 know. If there is then you have to put in a
3 combustion turbine of 200 megawatts or something
4 like that and run it. Then you have a definitive
5 capacity for the capacity benefit.

6 And then we do separate from the MAPS
7 model and all of this stuff, we look at what the
8 resource adequacy requirements are and how you
9 are, you know, what's the evaluation capacity and
10 how you do that. We make a different statement
11 about the capacity value. But it could be
12 modified by the model. The model could say, well,
13 there is really no need for excess capacity, or
14 there is.

15 MR. WONG: To me the question is for
16 Phil. Where would this, what he just described,
17 be discussed? Is it a separate section outside of
18 his section in your report? I just want to make
19 sure I can find it.

20 DR. SHEEHY: It will be in my section.

21 MR. WONG: It will be in your section.

22 DR. SHEEHY: Yes.

23 MR. WONG: Okay, all right, thank you.

24 DR. EL-GASSEIR: Next?

25 MS. KOROSSEC: Are you ready for more

1 general comments now?

2 DR. EL-GASSEIR: Yes, yes, yes. Susan,
3 right?

4 MS. KOROSEC: Yes.

5 DR. EL-GASSEIR: You don't change.

6 MS. KOROSEC: Thanks, Mohamed, neither
7 do you.

8 MS. BULLER: Hi. I'm Susan Buller from
9 Pacific Gas and Electric Company. And the first
10 thing I want to do is thank the California Energy
11 Commission and all of you guys for the opportunity
12 to learn more about what is really a different way
13 of looking at benefits and costs of distributed
14 generation. And there are folks in this room who
15 have been doing this for years and it is really
16 delightful to see this kind of like, breath of
17 fresh air that is coming into it. And we
18 appreciate that and we appreciate the chance to
19 comment on it.

20 I do have like three comments to sort of
21 -- If you want to make this a positive, useful
22 addition to the body that has already been done.
23 Because you are aware of it. There's been a ton
24 of work that has been done at the CPUC. The CEC
25 has done stuff like this.

1 If you want to really usefully
2 contribute to that then the guidelines that I have
3 for you are transparency, perspective. And then
4 the third one, I couldn't think of a fancy way of
5 saying it in one word so I called it relativity.
6 So let me expand a little bit on each one of
7 those. And I'll be pretty short here, very high
8 level, but our comments this Friday will have a
9 little bit deeper look at it.

10 And we are looking forward to the draft
11 report because that's, I think -- I think we are
12 going to see a higher quality report at that
13 point. And I am looking forward to taking a look
14 at that. But basically transparency.

15 One of the things that's absolutely
16 critical for this report or this body of work if
17 it is going to be an addition to the examination
18 of benefit cost analysis, rather than just another
19 number that's out there, would be a road map
20 between the choices that you guys are making in
21 your methodology, in your inputs, in your
22 assumptions.

23 The road map from what has gone before
24 you, either in the Standard Practice Manual. I
25 know you are familiar with that. With the PD that

1 came out in the DG OIR a few years ago that talked
2 about the benefit cost methodology for distributed
3 generation. And that was done by the CPUC. If
4 you could draw a road map between what exists
5 today and what you have done, that is going to
6 make it much, much easier to integrate your work.

7 The second thing has to do with
8 perspective. And here I am going to take you back
9 to the statute that you are following. And I
10 think it was part of the quote that you put up on
11 the board earlier which basically says that you
12 are to look at the benefits and costs of ratepayer
13 funded programs. With the fact that the
14 Legislature pointed out that this was a ratepayer-
15 funded program, leads me to at least a desire that
16 the non-participating customers' perspective also
17 be taken into account.

18 Now as a practical matter you have said
19 today that that's not the perspective you are
20 taking, you are taking the societal perspective.
21 And this is due November 1. So here I am on
22 September 3 saying, boy, do I wish you had a -- so
23 granted, that may or may not happen. But again,
24 this is something where the road map is really
25 going to help.

1 Because to the extent that we are
2 talking about what is included and what is not
3 included in this study. You guys are talking
4 about incentive, the incentive amount. If you
5 were doing the participant perspective then it's a
6 benefit. If you are doing the societal
7 perspective it's indifferent. It's completely
8 left out of the equation. If you are doing the
9 non-participant customer, the ratepayer
10 perspective, then it's a cost.

11 So the fact that you guys are quite
12 clear and transparent about what the different
13 benefits and costs are, then that's going to make
14 it easy in the long run to maybe take what you
15 have done and move it that step further to look at
16 it from what, at least from PG&E's perspective is
17 one of the more critical ways of working at this
18 benefit and cost.

19 The third thing that I wanted to talk
20 about was sensitivity. I think I called it
21 relativity earlier. This has to do with the fact
22 that some of the stuff that you're doing --
23 Mohamed talked about it a little bit. Some of the
24 stuff you are doing is really, really easy, slam
25 dunk. You know, you've got pretty good data.

1 Either there was a meter hanging there and Itron
2 had it or the customer has provided you with
3 information about what the cost of that
4 installation is and it is part of the records that
5 PG&E handed over, for example.

6 Other things, a little trickier. You
7 know, if you want to put a quantification on
8 something you may or may not be able to do that.
9 So I guess what I am calling for is some
10 understanding on your part about the fact that
11 that might be true. And as you are reporting out
12 on your results, some kind of softening of, you
13 know. It's like, how many significant figures do
14 we really have here when we know that this number
15 was hard and fast and came from a meter but this
16 number, we basically had to rely on an average
17 between three studies, or whatever. But again,
18 this gets to where transparency is going to be, is
19 going to be very, very critical.

20 I think I am going to just close out by
21 talking about that one more time. And that is
22 that to the extent that you want to add to the
23 body of knowledge that we have about a very tricky
24 subject is that you do it, you do it very, you are
25 very, very clear about how things happened. You

1 guys are not going to be able to do everything.
2 You are going to do the best you can in the time
3 you have with the resources you could get a hold
4 of. So if you want it to be something that can be
5 built on and made stronger over time, then again I
6 have to call for a road map and the clarity.

7 And one other thing. I noticed in the
8 first presentation that one of the pages that had
9 been in the handout that was also used in this
10 presentation where you came up with the emissions
11 factors. My comfort level just went way up
12 because this has like the six footnotes of exactly
13 where that stuff came from and that was kind of
14 missing earlier. So it's like that's the
15 direction that this stuff needs to go in. Where
16 did you get the number and what assumptions did
17 you make. Anyway, thanks very much for your time.

18 MR. ALVAREZ: Manuel Alvarez, Southern
19 California Edison. A lot of information here.
20 And so I guess I'll reserve the right to file any
21 questions or comments on Friday as people digest
22 some of this information.

23 But just so I understand. The issue
24 came up about self-generation in and out. And as
25 I understood the presentation, I am going to be

1 able to see the analysis that will show the
2 effects of the self-generation projects with the
3 products and without. Is that correct?

4 DR. EL-GASSEIR: Yes. But I want to
5 assure you that it is not like a QF-in and QF-out.

6 MR. ALVAREZ: Okay.

7 DR. EL-GASSEIR: You take it out and you
8 say, okay, whatever, and what the cost is. It's a
9 small amount. It's, you know, 200-plus megawatts.
10 So we look at the amount. How to compensate for
11 that for imports from the Northwest, all right.
12 Or the Southwest or maybe somebody else.

13 It may turn on some more of the DWR
14 generation. That's expensive. Some of the
15 contracts there are dispatchable. But if we look
16 at, you know, a couple of parameters. One of the
17 lost load probabilities says, wait a second. For
18 some reason the system can't run, okay. I doubt
19 that would happen. They will add generation. And
20 the tricky part is, when we add this generation
21 where are you going to add it? Because if there
22 is, for example, congestion. If you add it in the
23 basin where the load is then their congestion case
24 is gone, okay.

25 But you know and I know, siting a new

1 power plant or increasing generating capability
2 within the South Coast Air Quality Management
3 District is a very, very arduous process. So we
4 look at, you know, we create scenarios. We look
5 at where it comes, it comes from somewhere else.
6 And it will show, you know, in that case there is
7 congestion or what the impacts of it are.

8 MR. ALVAREZ: The other item you
9 mentioned you are going to be examining, the
10 distribution impacts.

11 DR. EL-GASSEIR: Yes.

12 MR. ALVAREZ: I guess I would just urge
13 you when you are working on that section to make
14 sure you identify the criteria that you used to
15 figure out what those impacts are so that we
16 analyze the criteria that you actually used --

17 DR. EL-GASSEIR: Yes, I describe --

18 MR. ALVAREZ: -- to compare the
19 distribution investment with the self-generation
20 investment.

21 DR. EL-GASSEIR: We do that. I mean,
22 this is not a case-by-case assessment. It is not
23 going to be that. It's a compromise, all right.
24 We have, you know, almost -- We collapsed a lot of
25 them into zip codes so you may have about 500 zip

1 codes or something like that.

2 We have ways to look at it very quickly
3 and pinpoint the ones that seem to be promising,
4 from the information you gave us. And we come to
5 the promising ones and then we'll provide some
6 results. And results based on whether we think
7 there is a strong case for a deferral or not. It
8 doesn't mean those guys got the deferral. It
9 doesn't mean the pattern is in the past. The
10 generation is on and life goes on and all that.

11 I think one thing really useful will
12 come out of this. That is a realization by those
13 who design these programs, how important it is to
14 target these investments if you want to capture
15 distribution, okay. And, you know, in terms of
16 value, frequency and all of that, if they look
17 through them they will find them.

18 I looked for them a long time ago in
19 Edison's territory and I found them. I worked
20 with your distribution engineer and so with San
21 Diego and maybe other systems. From ConEdison too
22 to Hawaii. We found them. But you've got to look
23 for them and there's a process to follow.

24 But remember, the time is very tight.
25 We are exploring here whether there is benefit or

1 not. Not finding it does not mean there isn't
2 there, there are no benefits there. And we are
3 going to make that very clear. If we find that
4 there's none or very little it just means that
5 shotgun approach somehow missed it. Because you
6 know there will be, there will be cases like that.

7 I mean, you talk to your engineers and
8 they will tell you, yes. One was on top of that
9 mountain above Palm Springs where an Indian casino
10 wanted to come on-line and it cost \$20 million to
11 put in a 34 kV circuit, \$34 million. When I saw
12 the case I said, I can put in gold-plated sunroof
13 facilities and cost-effective, you know. So they
14 are there.

15 MR. ALVAREZ: Okay, we'll look for that.

16 DR. EL-GASSEIR: Anything else? Any
17 other questions? Yes.

18 MR. MCCARTNEY: Hello, thank you very
19 much for the presentation today. I am Wade
20 McCartney. I am with the California Public
21 Utilities Commission, Policy and Planning
22 Division. The presentation was very interesting.
23 I just wanted to comment and ask a few questions.

24 When you are running the numbers you are
25 basically looking at this from the societal

1 perspective only?

2 DR. EL-GASSEIR: That's what I have been
3 told, from the societal perspective only. My
4 comment was, given the fact that we have very
5 limited time I said, that's good, actually.
6 Because I cancel out two things. I won't need to
7 look at time-of-use rates and standby charges and
8 who is, you know, losing and who is winning.
9 That's for non-participants.

10 But having said that. If you look at
11 the California societal you will find about 90
12 percent of the items are there, they are a
13 combination of both. The only things missing are
14 the cost of the incentives. You know, one side
15 pays and the other side gets it. And the standby
16 charges because one side pays it and the other
17 side says yeah, we got a standby charge but it is
18 not enough.

19 If you have nice complication like time-
20 of-use rates, you know. How you value it. What
21 is the avoided cost of the time-of-use rate.
22 Time-of-use rates or not. Another customer has
23 something which is flat rates. These questions,
24 they drop out, okay, in our report. And we will
25 be happy considering the time constraints. That's

1 up to you. But from my perspective we can write
2 these disclaimers or exclusion statements. We
3 ended up that those are the things that --

4 MR. MCCARTNEY: Right. Is it possible
5 to run the numbers for the other tests while you
6 are doing this? I mean, I was --

7 I also have to say that the PG&E
8 spokesperson's comment that were made earlier, I
9 just would like to give a resounding second to
10 everything she said. I'm sorry she is not in the
11 room right -- Oh, you're back. Excellent, great
12 job.

13 I was involved in that. You mentioned
14 the DG report or the Proposed Decision that went
15 out several years ago. I was around at the PUC
16 when that went out and I was very concerned that
17 that was even issued. And I reviewed the draft
18 Itron report at the time and it was, it was
19 lacking in a lot of areas and it's too bad that PD
20 even went out.

21 But I guess having, you know, seeing
22 this progress for awhile it would be nice to kind
23 of run the numbers in a more comprehensive manner
24 and look at all the perspectives and sort of let
25 the decision-makers weigh all the data.

1 DR. EL-GASSEIR: Definitely. If you
2 want to design a good program you want to look at
3 the participants and non-participants in detail.

4 MR. McCARTNEY: Right.

5 DR. EL-GASSEIR: Because there is that
6 transfer there. And you could that, yes. It just
7 takes time, it is not difficult.

8 DR. SHEEHY: Right. Thank you for that
9 last comment, Mohamed, it just takes time. So
10 based on our time constraints. Originally this
11 was a project that was slotted for eight months.
12 So that was truncated by various delays by three
13 months and then deadlines were moved forward.

14 So basically yes, I agree with you. But
15 it was, our scope was determined as societal based
16 on time constraints. And we can parse out, we can
17 take into consideration Susan Buller's comments
18 from PG&E and what you have to say and parse out
19 participant and non-participant benefits as best
20 as possible. But not at this, not to the
21 detriment of the rest of the report. I mean,
22 that's the constraint we are dealing with.

23 MR. McCARTNEY: Right.

24 DR. SHEEHY: Today is September 3. And
25 on September 16 I have to hand my contract manager

1 over here a report. So yes, we can consider those
2 but we also ask for consideration of the time
3 constraints. And really what is almost more
4 important here, which we have stressed in the
5 attachments and in the presentations, is that it
6 is the approach. If we can get the approach
7 correct then anything moving forward will be
8 better. And I think that alludes to what Susan
9 was saying.

10 If we can draw this road map, to borrow
11 her terminology, or if we can create this, an
12 approach that is transparent and people can
13 understand. Even if we can't delineate between
14 ratepayer, participant, non-participant, societal,
15 based on our time constraints, our ultimate goal
16 however is to say, all right, this is how a self-
17 generation program should be evaluated and these
18 are our results based on our timeline.

19 MR. McCARTNEY: Okay. It would also be
20 informative to get maybe a little more information
21 or some other cites on the avoided damages
22 definition. I guess, will that be in the final
23 report?

24 DR. SHEEHY: What the term damage cost
25 means?

1 MR. McCARTNEY: Right, right, right.

2 DR. SHEEHY: Sure.

3 MR. McCARTNEY: Okay.

4 DR. SHEEHY: We can provide that. I
5 mean, those are -- The definitions in that
6 attachment are based -- I mean, these are based on
7 EPA definitions. We didn't make -- That's where
8 these come from.

9 MR. McCARTNEY: Okay.

10 DR. SHEEHY: Damage cost.

11 MR. McCARTNEY: I just didn't see a cite
12 to that. Maybe I missed it.

13 DR. SHEEHY: Yes, it's the Office of Air
14 Quality and Planning.

15 MR. McCARTNEY: Okay.

16 DR. SHEEHY: Yes, OAQP.

17 MR. McCARTNEY: All right. Thank you
18 very much.

19 DR. EL-GASSEIR: Any other questions,
20 please?

21 MR. SOLT: Chuck Solt from California
22 On-Site Generation.

23 DR. SHEEHY: Yes.

24 MR. SOLT: There is an SGIP cost benefit
25 analysis being performed right now, I believe, by

1 the PUC under R-0803-008. I was wondering how
2 these two efforts are coordinated or segregated or
3 whatever.

4 DR. SHEEHY: Can you specify the report
5 a little bit better. So PUC I believe -- I don't
6 know the specifics of this but I think the PUC is
7 charged -- Itron was the metering and evaluation
8 contract to update its cost-effectiveness
9 evaluation. Is that true? That is my
10 understanding from the SGIP working group. I
11 don't know if that is the exact title. But no,
12 that is not our -- We are -- Our scope is defined
13 by AB 2778, that's it. It is not --

14 DR. EL-GASSEIR: He is asking whether
15 there is any communication or exchange of
16 information.

17 DR. SHEEHY: No.

18 DR. EL-GASSEIR: There isn't. None.

19 DR. SHEEHY: We have worked with the PUC
20 to obtain data and they are aware of everything we
21 are doing. Sachu is here, he can answer any of
22 your questions about what the PUC does. If you
23 have something to add, Sachu, go ahead.

24 MR. CONSTANTINE: Sachu Constantine from
25 the CPUC. Just to put it in some context.

1 There's two things going on. There are two M&E
2 efforts going on at the CPUC. One is the SGIP
3 through the SGIP working group and their contract
4 with Itron and some other subcontractors. That's
5 what you are referring to.

6 MR. SOLT: Okay.

7 MR. CONSTANTINE: And there is an
8 ongoing effort to expand that and continue it over
9 the next few years. Under 0803-008 there is also
10 an M&E plan for the CSI program, which has been
11 released. That is a plan that doesn't address the
12 methodological questions that we are talking about
13 here.

14 There is a separate proceeding. Well,
15 the same proceeding but a separate path that we
16 are moving along with the methodology for cost
17 benefit analysis with the DG programs at the CPUC.
18 That proceeding is still in the deliberative stage
19 so there's not really an outcome there. We have
20 been communicating with the CEC and with TIAX and
21 with everyone to try to make sure that what we get
22 out of this is comparable and applicable to what
23 we are going to come up with eventually.

24 And of course ours is going to be based
25 largely on the SPM. We are somewhat more bounded

1 by that or constrained by the SPM, perhaps than
2 you are. But our hope is that we are going to get
3 an apples to apples comparison down the road. The
4 question will be really over inputs and not so
5 much about methodology.

6 DR. SHEEHY: Yes, I agree with that. Do
7 people call in with questions?

8 MS. MacDONALD: Thank you. I do have a
9 call, a person on the phone. Peter Evans from New
10 Power Technologies is on the phone.

11 DR. EL-GASSEIR: Peter.

12 MS. MacDONALD: Peter, go ahead.

13 Okay, perhaps we will hear from Peter in
14 written comments. I know he was on earlier and he
15 wanted to comment on locational benefits. He is
16 actually currently doing work with Southern
17 California Edison right now on modeling and
18 identifying locational benefits of DR on the grid.

19 So is there anyone else who has comments
20 about any of the presentations?

21 Oh, okay. Peter, go ahead.

22 MR. EVANS: Sorry about that. So am I
23 on?

24 MS. MacDONALD: Yes, go ahead.

25 MR. EVANS: Okay. This is Peter Evans.

1 I am a contractor through PIER and we have been
2 looking at locational impacts of distributed
3 generation for quite a number of years. So I
4 wanted to offer a couple of comments.

5 First of all, congratulations to all of
6 the consultants. Hopefully you guys will post the
7 PowerPoints because there was something that
8 wasn't in the paper that was quite interesting.
9 And it looks like you are in good shape to
10 complete this report on schedule.

11 So my comments really are related to the
12 approach and road map part of this as opposed to
13 the distinct or specific analysis. Because I
14 think what you are going to do is what you are
15 going to do with what you have.

16 My key point that I wanted to make is
17 that through work funded by the Energy Commission,
18 the rifle approach, as distinct from the shotgun
19 approach, for looking at grid impacts of
20 distributed resources actually has been generated.
21 And I hope the approach and road map portion of
22 this report will address this.

23 That is that the great impacts of
24 distributed generation are highly localized.
25 There may be individual projects even on the same

1 circuit that have very different levels of
2 benefits. We really can't generalize about these
3 projects, we have to do the analysis.

4 To illustrate. If you have a 200
5 kilowatt combined heat and power project that is
6 incremented or decremented in the California
7 system, that is not going to change the dispatch
8 order in a GE MAPS model. But it might very well
9 have a big impact on local voltage losses or
10 loading on that circuit. So you have to do a
11 detailed analysis looking at the distribution in
12 order to assess the impacts on the distribution
13 part of the grid.

14 Another point is that just because a
15 unit hasn't been targeted for grid benefits, that
16 doesn't mean that there aren't high value benefits
17 or high value projects out there. In our work we
18 have gone and looked at existing projects and
19 found that sure enough there's some projects that
20 really don't do much but there are also some
21 projects that just out of good luck have very
22 significant local grid benefits.

23 And I guess the over-arching comment
24 that I have and the reason I bring these things up
25 is because identifying and incenting high DR units

1 that have high impact in terms of distribution
2 grid benefits remains a policy opportunity for the
3 state.

4 And as you look at the future of SGIP
5 one of the things that I guess I'd like to see
6 happen is that the program is redesigned to
7 specifically incent projects that are known to
8 have measurable, local distribution grid benefits.
9 And with the techniques that the Energy Commission
10 has funded and that have been demonstrated, it is
11 possible to identify those benefits and to
12 quantify them. And that could be incorporated as
13 a policy matter in a future incarnation of SGIP.
14 So those are my comments.

15 DR. EL-GASSEIR: Thank you.

16 MS. MacDONALD: Okay, so do I have any
17 more comments?

18 Thank you, Peter. No more comments from
19 anyone.

20 I'll go ahead and wrap up the day with a
21 couple more thoughts. Once again thank you for
22 everyone coming out. I know this issue, the SGIP
23 as well a distributed generation as a whole has
24 been an ongoing issue at the Commission, with the
25 CPUC, and this effort has gone forward. So I

1 appreciate everyone, all stakeholders' presence
2 and participation.

3 A note on Susan's comment. This is the
4 report. The report is the report that AB 2778
5 specifically within their scope said it doesn't
6 require a road map. However, I am very familiar
7 with road maps as a Commission person. And it was
8 interesting when you said that. Like a little
9 gong went off.

10 In working with this report and
11 incorporating this report into the IEPR chapter
12 that I am working on -- Perhaps this isn't the
13 place to talk about the IEPR chapter but this
14 report is going to be part of the IEPR chapter.

15 So it was kind of a thought I had which
16 is, I wonder if a road map would be helpful in
17 looking at the '07. The road maps have been
18 consistent in the '05 and '07 IEPR and they are
19 used Commission-wide.

20 So it might not necessarily -- I don't
21 know if we have the time nor is it in the scope
22 for this particular project, but on a whole or
23 carry-on with additional work I think it is a very
24 valid point. And I appreciate your input on that
25 because it is something on our side as well that

1 we are very fond of, a road map.

2 So just to end the day I want to thank
3 everybody for coming. Final comments for this
4 workshop is on the 5th.

5 But again, the actual draft report will
6 be out by the 18th. There will be a link within
7 the IEPR on the 18th and then you can comment
8 further for that.

9 And then we have the IEPR workshop
10 October 9. So there will be still sort of more
11 follow-on through those, those means in regards to
12 this report.

13 Thank you.

14 (Whereupon, at 3:45 p.m., the Joint
15 Committee workshop was adjourned.)

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CERTIFICATE OF REPORTER

I, JOHN COTA, an Electronic Reporter, do hereby certify that I am a disinterested person herein; that I recorded the foregoing California Energy Commission Joint Committee Workshop; that it was thereafter transcribed into typewriting.

I further certify that I am not of counsel or attorney for any of the parties to said workshop, nor in any way interested in outcome of said workshop.

IN WITNESS WHEREOF, I have hereunto set my hand this 15th day of September, 2008.

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