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# enelx

# Attracting Private Capital + New Business Models for EV Charging Infrastructure



### Enel X Ecosystem

An open system ensuring interoperability









#### **EVSE** back-end

JuiceNet Enterpriseresidential/commercial

JUICENET®





**OEM** back-end







Energy & Grid Services

**JUICENET**®





#### **Customers**

Smartphone app & Dashboard







## Recommendations



- Public / private EV infrastructure fund, as an extension of I-Bank or CalCAP (or standalone), to attract and deploy institutional capital
  - Similar to rooftop solar securitization, plus a state-backed loan guarantee
  - Challenge is to deliver on utilization
- On-tariff cost recovery: utility capitalization without the need for ratepayer dollars
- Monetizing VGI services
- Market mechanisms, tariffed solutions, and open standards are key!





thank you!

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