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| TN #: | 229924-2 |
| Document Title: | City of West Hollywood - 2019 Ordinance 19-1072 |
| Description: | N/A |
| Filer: | Gabriel Taylor |
| Organization: | California Energy Commission |
| Submitter Role: | Commission Staff |
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CITY OF WEST HOLLYWOOD

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PLANNING & DEVELOPMENT SERVICES DEPARTMENT

September 27, 2019

Gabriel Taylor
California Energy Commission
1516 9th Street, MS-37
Sacramento, CA 95814

Dear Mr. Taylor:

Please accept the City of West Hollywood's application for approval of a single measure reach code addressing photovoltaic energy systems for buildings of a certain size. We understand that this application must contain the following:

1. The proposed energy standards
2. The local government agency's findings and supporting analyses on the energy-savings and cost-effectiveness of the proposed energy standards.
3. A statement or finding by the local government agency that the local energy standards will require buildings to be designed to save energy when compared to levels permitted by the California Code of Regulations, Title 24, Part 6
4. Any findings, determinations, declarations, or reports required pursuant to the California Environmental Quality Act (CEQA), Public Resources Code, Section 21000 et seq.

This transmittal is organized to specifically address each of these components.

Proposed Energy Standards

Ordinance No. 19-1072 was introduced in a public hearing by the West Hollywood City Council on July 15, 2019 and adopted at the second required reading on August 19, 2019. The adopted ordinance is a comprehensive update to the City's 2007 green building ordinance and includes amendments to 2019 CALGreen (Title 24, Part 11) and multiple amendments to the City's Zoning Code. A component of this ordinance requires new residential, nonresidential, and mixed-use buildings with a gross floor area of 10,000 square feet or greater, or a Major Remodel that causes residential, nonresidential, and mixed-use buildings to become 10,000 square feet or greater, to install one of following three sustainable roof measures:



- a. Photovoltaics (PV), sized to offset a minimum of fifteen percent (15%) of the building's total estimated electrical usage, or
- b. Solar thermal systems (i.e. , solar hot water), with a minimum 0.50 solar fraction , or
- c. Vegetative roof, covering a minimum 30 percent (30%) of the roof area not occupied by mechanical equipment or access stairways as a landscaped roof. This measure shall comply with the vegetative roof requirements in the California Building Code and shall be integrated into the project's Low-Impact Development Plan required under Section 15.56.095 of the West Hollywood Municipal Code.

The proposed energy standard for the Energy Commission's consideration is the 15 percent offset of a building's electrical usage by on-site self-generation (item [a] above) as one of three roof measures to choose from. It would apply to all new construction and major remodels over 10,000 square feet not subject to the new solar and Energy Design Rating (EDR) requirements of the 2019 Title 24, Part 6. The intent is to complement the these new requirements in 2019 Title 24, Part 6 for single-family and low-rise residential, with a local sustainable roof mandate that would apply to high-rise residential and nonresidential occupancy types. Please note this proposed energy standard resides in the City's Zoning Code only. It does not modify any of the requirements of Title 24, Part 6.

Upon approval by the California Energy Commission, this component of Ordinance No. 19-1072 will become effective and enforceable in alignment with the 2019 Title 24, Part 6 Energy Code, beginning January 1, 2020.

Local Agency Findings on Cost Effectiveness and Energy Savings

The City has obtained studies commissioned by Southern California Edison that the proposed energy standards are cost-effective (see Attachments 4 and 5). Both studies assert that solar PV is cost effective across multiple building types, utility territories, and climate zones analyzed (including Climate Zone 9 covering West Hollywood) for various sizing methods that generally exceed the minimum required in Ordinance 19-1072. Similar to the amendments of the California Green Building Standards Code, these proposed energy standards are necessary due to local climatic, geological, or topographical conditions. See Attachment 6 for more detail.

Statement that Local Energy Standards to Save Energy When Compared to Levels permitted by Title 24, Part 6

Requiring an offset of a portion of the electrical usage by on-site self-generation ensures a diminution of fossil-fuel energy consumption. The proposed energy standard does not otherwise modify any of the requirements of Title 24, Part 6. The modifications to the energy provisions proposed by the City of West Hollywood, therefore, require new construction and major remodels of a certain size to be designed to consume no more energy than permitted by the 2019 Energy Standards.

Compliance with the California Environmental Quality Act (CEQA)

In October 2010, the West Hollywood City Council certified a program environmental impact report (EIR) for its General Plan in compliance with the California Environmental Quality Act (CEQA). The program EIR evaluated the potential environmental effects of the West Hollywood General Plan (GP) and Climate Action Plan (CAP) implementation, including the adoption and enforcement of various ordinances intended to reduce greenhouse gas emissions through the increased use of renewable energy in buildings.

The amendments in Ordinance No. 19-1072 are categorically exempt from the California Environmental Quality Act (CEQA) pursuant to Section 15061 of the CEQA Guidelines. Section 15061 states that CEQA applies only to projects that have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. The amendments are also exempt pursuant to Section 15308, which involves regulatory processes and procedures undertaken to protect the environment. Updating the standards for green building in new development and major remodels, including the proposed energy standards, builds upon the city's existing green building program, effective since 2007, and responds to ongoing changes in Title 24. The amendments continue to correspond with state rules for protection of the environment and reduce local CO₂ emissions by enabling and encouraging environmentally-responsible development, including the use of clean, renewable energy in West Hollywood.

Furthermore, the West Hollywood City Council found the proposed municipal code amendments, including the proposed energy standards, are consistent with the Goals and Policies of the General Plan, specifically Policy IRC-5, which states that the City should "administer an active and robust green building program." The proposed zone text amendment is also consistent with Policy IRC-6, which states that the City should "reduce the City's contribution to global climate change and adapt to its effects." Additionally, the amendments are consistent with the Climate Action Plan by reducing greenhouse gas emissions through requiring environmentally-responsible development as a way to improve the health of the public and the environment. The ordinance supports all of these goals and does not impede implementation of the General Plan and Climate Action Plan.

Conclusion

I affirm that the City of West Hollywood is strongly committed to enforcing Title 24, Part 6 Building Energy Efficiency Standards of the California Building Code as part of the implementation of our local green building ordinance. I, along with the Building & Safety Manager/Building Official, will work with staff involved in energy plan review and field inspection to improve their working knowledge of the energy standards, including any

special training as needed that focuses on enforcement of the energy standards and the requirements of our local standards.

In a separate package, the City of West Hollywood has transmitted a filing application to the California Building Standards Commission for amendments to the 2019 CALGreen requirements related to the electric vehicle charging readiness and indoor and outdoor water use. This transmission is attached as a reference to ensure both Commissions are aware of the comprehensive update to West Hollywood's Green Building Program and its correlation to the requirements of the Title 24, Parts 11 and 6.

We hope this request meets the requirements of Public Resource Code Subsection 25402.1(h).

If you have any questions regarding this matter or require any additional documents or information, please feel free to contact me at 323.848.6558 or reason@weho.org.

Respectfully,

Robyn Eason

Robyn Eason
Senior Sustainability Planner

cc: Benjamin Galan, P.E., Building & Safety Manager/Building Official, City of West Hollywood

Attachments:

1. Staff Report, explaining the approach to the West Hollywood Green Building Program Update(dated July 15, 2019)
2. Ordinance No. 19-1072 (Single-Measure Reach Code shown on page 23)
3. Notice of Public Hearing for Green Building Requirements, dated 7.15.19
4. TRC Cost effectiveness study dated December 2018, demonstrating cost effectiveness of PV systems
5. TRC Cost effectiveness study dated July 2019, demonstrating cost effectiveness of Nonresidential energy reach codes
6. Key Justifications for Proposed Local Energy Standards
7. Transmittal Package of 2019 CALGreen Amendments to the California Building Standards Commission (separate attachment)

SUBJECT: **AMENDMENTS TO THE MUNICIPAL CODE TO ADOPT NEW GREEN BUILDING REQUIREMENTS**

INITIATED BY: **PLANNING & DEVELOPMENT SERVICES DEPARTMENT**
(John Keho, AICP, Director) *JK*
(Bianca Siegl, Long Range Planning Manager) *BS*
(Robyn Eason, AICP, LEED AP, Senior Planner)

STATEMENT ON THE SUBJECT:

The City Council will consider an amendment to the municipal code to update the City's green building requirements. The proposed modifications eliminate unnecessary redundancy by reconciling codes and policies with State law, and introduce high standards for local green building to maintain a best-in-class program.

RECOMMENDATION:

Staff recommends the City Council hold a public hearing, listen to all pertinent testimony, and introduce on first reading the following ordinance:

1. Ordinance No. 19-____: AN ORDINANCE OF THE CITY OF WEST HOLLYWOOD AMENDING TITLES 13, 15, AND 19 OF THE WEST HOLLYWOOD MUNICIPAL CODE TO ADOPT NEW GREEN BUILDING REQUIREMENTS FOR NEW CONSTRUCTION AND MAJOR REMODELS, CITYWIDE, WEST HOLLYWOOD, CALIFORNIA. (ATTACHMENT A)

BACKGROUND / ANALYSIS:

In October 2007, West Hollywood adopted one of the nation's first mandatory green building ordinances to ensure that new buildings will be healthier for residents and use energy and resources more efficiently. It established new development standards that apply to all development, consisted of a point system with incentives for projects that achieve exemplary status, and included a green building education and outreach program. Key features of the ordinance included flexibility, responsiveness to local conditions, and cost-effectiveness. In response to evolving state green building requirements, the City Council recently directed staff to reassess the City's green building standards and environmental programs and, with the help of a working group, identify ways to align with and/or go beyond State law.

On May 2, 2019, the Planning Commission considered proposed zone text amendments. During the public hearing, the Commission unanimously voted to recommend Resolution 19-1320 (see Attachments C and D), which recommends the City Council adopt updated green building standards and include additional mandates for Specific Plans and Development Agreements.

APPROACH TO THE GREEN BUILDING PROGRAM UPDATE

The intent of the Green Building Program Update is to once again maintain a best-in-class green building program, recognizing the evolution of the green building industry since the adoption of 2007 ordinance, while still responding to the unique physical characteristics of the City of West Hollywood. The program streamlines the relationship with the building code, sets high expectations for all property types, and requires certain projects to demonstrate excellence in sustainable design.

Through a collaborative effort (discussed below), staff confirmed that the large majority of the existing green building program is now covered by California Green Building Standards (CALGreen) and the Title 24 Building Energy Efficiency Standards (the California Energy Code). Attachment E provides a detailed comparison of the 2007 program checklist compared with the latest versions of CALGreen, the Energy Code, and the proposed West Hollywood green building amendments.

Rather than introduce a new iteration of a point-based system, it was evident that the best approach is to align the city's green building requirements with CALGreen and the California Energy Code and modify the existing local building and zoning codes based on local conditions and the feedback received from the working groups. This approach recognizes that the State is increasingly raising the bar on green building. It also allows for: (1) better clarity and consistency of state and local requirements; (2) more efficiency and predictability for applicants; (3) the ability to prepare the local market now for upcoming changes in the 2019 State Code; (4) applicability to all buildings – new construction, major remodels, and tenant improvements; and (5) ease of administration and enforcement by staff.

PROPOSED GREEN BUILDING PROGRAM

The purpose of the proposed ordinance (Attachment A) is to update the City's green building standards. The ordinance includes amendments to Titles 13 (Buildings and Construction) and 15 (Environmental Protection, Pollution, and Solid Waste) of the Municipal Code to modify State requirements for electric vehicle charging readiness, water fixtures and fittings specifications, outdoor water submetering, and local requirements for public green buildings.

It also repeals and replaces the current green building requirements found in Chapter 19.20 of the Zoning Code with the following:

1. Updated mandatory green building standards for all applicable project types
2. Additional requirements for Specific Plans and Development Agreements
3. Project application requirements

Since the Green Building regulations found in Chapter 19.20 reference several other sections in the Zoning Code, the proposed amendment also modifies some of these related sections of Title 19 to ensure they appropriately supplement the new green building requirements, reference State law as necessary, and/or reflect the latest terms and trends of the green building industry. Attachment B provides a summary table of all proposed changes.

Stakeholder Engagement Process

Throughout 2018, staff worked with a consultant team to (1) research and evaluate the latest green building industry trends, (2) consider new technical program requirements specific to West Hollywood, (3) facilitate several feedback sessions with a City Working Group and Community Stakeholder Working Group to establish priorities for the program update, and (4) develop a framework upon which to design new program language. Table 1 provides the major themes and recommendations from the working groups, along with how they are reflected in the revised program. The 12-person Community Stakeholder Working Group included local architects, developers, planners, property owners, and city residents.

Table 1: Summary of Working Group Feedback

| Major Theme | Recommendations | Feedback reflected in Proposed Program |
|---------------------------------|---|--|
| Local Characteristics | Take advantage of West Hollywood's unique physical elements (i.e. east-west orientation, topography, passive design, etc.) | All new program requirements consider and build upon West Hollywood's unique characteristics. |
| Energy | Promote solar, battery storage readiness, building automations, daylighting, higher standards for building insulation and air tightness, etc. | 2019 Energy Code will require and/or incentivize recommendations on energy; Local code language on energy now better aligns with State Energy Code |
| Water Management | Promote graywater use, separate water meters (submeters) per unit, and water efficiency and conservation measures | New water submetering requirements for landscaping and lower maximum rates for water fixtures included |
| Solid Waste Management | Prepare for future organics storage & collection | Revised storage & collection requirements for solid waste, recycling, and organics included |
| Vegetative Space | Protect and increase vegetation, trees, and green infrastructure in private and public spaces | New vegetative roof requirements and ground-level vegetative space allowances included |
| Administration & Implementation | Integrate with existing city process; Consider "task force" or special team for oversight and verification | Integration program requirements with the State's compliance process (see Table 3) |
| Program Metrics | Establish program indicators to measure impact over time | Staff will input and monitor progress indicators using internal tracking platform |
| Education & Awareness | Establish public repository of green building best practices and resource guides for developers and building community | New webpage will host program requirements and informational materials (see Table 3) |

Proposed Green Building Standards

Table 2 summarizes the proposed amendments to the existing Green Building Ordinance provided in Attachment A and outlines the associated environmental benefits. While only the recommended new requirements to the Green Building program are shown below, the ordinance also keeps existing green building measures that are locally-specific (e.g., low-impact development, permeable surfaces, bicycle storage and facilities, landscaping for surface parking areas, etc.) and/or already exceed the State's requirements (e.g. construction waste management), and thus should remain unchanged.

Additionally, the table summarizes the list of high-achieving green building measures that would be required for projects seeking approval of a specific plan or a development agreement. Such projects requesting changes to existing zoning must comply with one of these additional measures. Throughout the development of this ordinance, staff considered the establishment of these high-achieving measures as a voluntary pathway for other projects to go above and beyond the mandatory provisions in exchange for incentives. Attachment F details considerations related to the provision of incentives for high-achieving projects. Staff has included this option as an alternative recommendation in Attachment G.

Table 2: Mandatory Provisions

| Mandatory Provisions for All Projects | | |
|---|--|--|
| <i>Topic Area</i> | <i>Recommendations</i> | <i>Benefits</i> |
| Sustainable Roof Measures Open Space Flexibility Increased Vegetation | <ul style="list-style-type: none"> • Mandates minimum requirements for solar PV, solar collectors for hot water, or vegetation on the roof • Allows projects to meet open space requirements through any combination of private and common open space, as long as minimum private open space requirements are met • Allows projects to install 160SF of ground-level vegetative space in lieu of a required standard parking space (optional) | <ul style="list-style-type: none"> • Promotes urban cooling, stormwater management, increased vegetative space, renewable energy • Promotes better air quality • Reduces GHG emissions • Promotes flexibility in development standards |
| Energy Efficiency | <ul style="list-style-type: none"> • Defers to State Energy Code requirements, which substantially advances building energy efficiency, clean energy, and use of new technologies every 3 years • Updates section on energy efficiency outdoor lighting to align with Energy Code • Prepares owners to monitor energy use in buildings post-construction | <ul style="list-style-type: none"> • Supports clean energy, energy-efficiency, use of battery storage systems • Considers ongoing building energy performance • Reduces GHG emissions |
| Water Efficiency & Conservation | <ul style="list-style-type: none"> • Specifies more stringent requirements in flow and flush rates for water fixtures and fittings • Requires outdoor water submetering beyond State mandates • References State's water-efficient landscaping requirements | <ul style="list-style-type: none"> • Influences fixture selections to conserve more water • Influences behavior change by bringing awareness to water use for landscaping |
| Waste Diversion & Future Food Waste Collection | <ul style="list-style-type: none"> • Revises requirements for solid waste and recycling storage and collection to include organics • Requires projects to submit a waste collection & operations plan for better clarity and flexibility on space allocation & pickup | <ul style="list-style-type: none"> • Increases waste diversion from landfills • Reduces GHG emissions • Clarifies waste collection and operational procedures for each project |
| Public Green Buildings | <ul style="list-style-type: none"> • Raises minimum certification level from LEED Certified to LEED Gold for public | <ul style="list-style-type: none"> • Improves building operations & performance |

| | green buildings | <ul style="list-style-type: none"> • Reduces municipal GHG emissions |
|---|---|--|
| Additional Requirements for Specific Plans & Development Agreements | | |
| <i>Topic Area</i> | <i>Recommendations</i> | <i>Benefits</i> |
| High-Achieving Measures (Projects must comply with one of the following) | <ul style="list-style-type: none"> • Achieve the highest thresholds in 3rd party green building programs (LEED, etc.), or • Install indoor and/or outdoor greywater systems, or • Achieve a minimum of 50% improvement in building energy performance over Energy Code baseline | <ul style="list-style-type: none"> • Promotes higher standards in green building within city • Supports use of alternative (nonpotable) water sources • Encourages net zero, resiliency, renewable energy, and optimal energy efficiency in buildings |

In addition to the new code requirements, the Green Building Program Update includes revisions to the compliance and verification processes, as well as changes to the City's Green Building webpage and online educational materials. The table below outlines some of the steps to facilitate implementation and administration:

Table 3: Implementation & Administration

| Recommended Changes to City's Implementation & Administration Process | |
|--|--|
| Enhanced multistep compliance process | <ul style="list-style-type: none"> • Detail the overall steps for compliance for the new Green Building standards during Planning Review, Plan Check, and Field Inspections • Modify existing CALGreen checklists to include local standards |
| Enhanced city inspection and verification process | <ul style="list-style-type: none"> • Require that all projects undergo a city inspection of their insulation and ventilation systems, per the Home Energy Rating (HERS) standard, to ensure building systems are properly installed and will perform as intended • Require detailed city inspection card to include additional green building code requirements to facilitate enforcement and verification |
| Green building webpage modifications & detailed educational collateral | <ul style="list-style-type: none"> • Modify the City's webpage to host new program materials, procedures, and required forms • Include visual examples and descriptions of the green principles and concepts online |

Collectively, the updated requirements and administrative processes will ensure that applicable buildings in West Hollywood reflect and exceed the current state of the practice in sustainable building design and construction. The program changes are aspirational, yet achievable, and respond to local and regional climate action priorities. Furthermore, the new format will allow the City to keep better pace with an ever-evolving green building industry and continue to exhibit leadership in establishing sound environmental policies and practices.

ALTERNATIVE RECOMMENDATION

The City Council may wish to adopt a modified ordinance that includes a list of voluntary high-achieving measures and eligible incentives as an option for projects not seeking special approvals to go above and beyond the mandatory provisions.

Throughout the duration of this project, staff and the Working Group evaluated several iterations of potential high-achieving measures and possible incentives for the city's

updated ordinance. To reduce complexity, staff's intent was to create a menu of high-achieving measures that could potentially serve as both mandatory for projects seeking special approvals (development agreements or specific plans) and voluntary for all other projects.

Please see Attachment F for more detailed information related to the provision of incentives for high-achieving projects. Attachment G provides alternative code language for this recommendation.

ALIGNMENT WITH CITY COUNCIL DIRECTIVES

The Green Building Program Update addresses the following City Council directives:

1. *Raising the Bar on Sustainable Building Practices (dated July 20, 2015)* – This program update ensures that the city's green building standards are reconciled with State law and proposes amendments to State and local codes that continue to raise the bar on sustainable building practices.
2. *Establish A Requirement for Green Roof or Solar Panels on New Buildings in Commercial Zones (dated April 4, 2016)* - The mandatory provisions of the Green Building Program Update require new residential, commercial, and mixed-use projects of a certain size to install minimum requirements for solar panels, solar collectors for hot water heating, and/or vegetation on the roof.
3. *Compliance with California Green Building Standards Code (dated September 19, 2016)* - This program update builds upon the upcoming State Code mandate for all single-family and low-rise residential projects to maximize energy efficiency and offset energy use with solar power (i.e., zero net energy design). Local program measures such as the use of EnergyStar appliances, energy-efficient outdoor lighting, sustainable roof requirements, and tracking energy use in building operations, among other strategies, collectively leverage the State's requirements and can improve energy design and performance in both residential and commercial projects in West Hollywood.

CONFORMANCE WITH VISION 2020 AND THE GOALS OF THE WEST HOLLYWOOD GENERAL PLAN:

The proposed ordinance is consistent with the Primary Strategic Goal(s) (PSG) and/or Ongoing Strategic Program(s) (OSP) of:

- OSP-1: Adaptability to Future Change.

In addition, the proposed ordinance is compliant with the following goal(s) of the West Hollywood General Plan:

- IRC-3: Reduce water use and ensure a long-term water supply.
- IRC-4: Reduce the total and per capita amount of energy used in the City.
- IRC-5: Administer an active and robust green building program.

- IRC-6: Reduce the City's contribution to global climate change and adapt to its effects.

EVALUATION PROCESSES:

Staff from the Planning and Development Services Department will monitor the implementation of this green building ordinance and make adjustments as appropriate over time.

ENVIRONMENTAL SUSTAINABILITY AND HEALTH:

The proposed amendments are exempt from the California Environmental Quality Act (CEQA) pursuant to Section 15061 of the CEQA Guidelines. Section 15061 states that CEQA applies only to projects that have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. The amendments are also exempt pursuant to Section 15308, which involves regulatory processes and procedures undertaken to protect the environment. The proposed standards for green building in new development and major remodels have the potential to reduce local CO2 emissions by enabling and encouraging energy and water efficiency in buildings, increased diversion of waste from landfills, more vegetation, and use of clean, renewable energy in West Hollywood.

COMMUNITY ENGAGEMENT:

Staff performed extensive outreach throughout the duration of this project, including four City Staff Working Group meetings and five Community Stakeholder Working Group meetings. Staff also presented to the Government Advisory Committee (GAC) of the West Hollywood Chamber of Commerce on March 12, 2019 and sought stakeholder feedback from other formal and informal community events.

OFFICE OF PRIMARY RESPONSIBILITY:

PLANNING & DEVELOPMENT SERVICES DEPT / LONG RANGE PLANNING

FISCAL IMPACT:

No fiscal impact.

ATTACHMENTS:

- Ordinance No. 19-_____
- Summary of Changes to Municipal & Zoning Code Sections
- Adopted PC Resolution 19-1320
- PC Staff Report dated May 2, 2019
- Green Building Standards Comparison
- Considerations on Whether to Incentivize Projects for High-Achieving Voluntary Measures
- Alternative Recommendation (Code Language)

ORDINANCE NO. 19-1072

AN ORDINANCE OF THE CITY OF WEST HOLLYWOOD AMENDING TITLES 13, 15, AND 19 OF THE WEST HOLLYWOOD MUNICIPAL CODE TO ADOPT NEW GREEN BUILDING REQUIREMENTS FOR NEW CONSTRUCTION AND MAJOR REMODELS, CITYWIDE, WEST HOLLYWOOD, CALIFORNIA.

THE CITY COUNCIL OF THE CITY OF WEST HOLLYWOOD DOES HEREBY ORDAIN AS FOLLOWS:

SECTION 1. West Hollywood adopted one of the nation's first mandatory green building ordinances in 2007 to ensure that new buildings will be healthier for residents, use energy and resources more efficiently, and be responsive to local conditions. In 2010, the State established the California Green Building Standards Code to ensure buildings statewide keep pace with ever-evolving trends in the green building design and construction industry. This ordinance updates the City's local green building requirements to align with and go beyond State law, respond to local and regional climate action priorities, and continue to exhibit leadership in environmental policy. All aspects of this ordinance contribute to mitigating greenhouse gas emissions into the atmosphere.

SECTION 2. For the amendments to Title 19, a public hearing was duly noticed for the Planning Commission meeting of May 2, 2019 by publication in the Beverly Press newspaper, the West Hollywood Independent Newspaper, and the City website and by announcement on City Channel 6 by April 18, 2019. The Planning Commission made a recommendation for the City Council to approve this ordinance following the public hearing. For the amendments to Titles 13, 15, and 19, the West Hollywood City Council properly reviewed and considered this matter at a public hearing on July 15, 2019. Public Notice of the hearing was advertised by publication in the West Hollywood Independent and Beverly Press on July 4, 2019 and by announcement on City Channel 6, as well as the City website and City Hall on July 3, 2019. Notices were mailed to all West Hollywood Neighborhood Watch groups on July 3, 2019.

SECTION 3. The amendments to Titles 13, 15, and 19 are Categorically Exempt from the California Environmental Quality Act (CEQA) pursuant to Section 15061 of the CEQA Guidelines. Section 15061 states that CEQA applies only to projects that have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. The amendments are also exempt pursuant to Section 15308, which involves regulatory processes and procedures undertaken to protect the environment. Updating the standards for green building in new development and major remodels builds upon the city's existing green building program, effective since 2007, and responds to changes in California Building Standards Code. The amendments continue to go above and beyond state

rules for protection of the environment and reduce local CO2 emissions by enabling and encouraging energy and water efficiency in buildings, increasing the diversion of waste from landfills, increasing vegetation, and promoting the use of clean, renewable energy in West Hollywood.

SECTION 4. The West Hollywood City Council hereby finds the proposed Municipal Code amendments are consistent with the Goals and Policies of the General Plan, specifically Policy IRC-5, which states that the City should "administer an active and robust green building program." The proposed zone text amendment is also consistent with Policy IRC-6, which states that the City should "reduce the City's contribution to global climate change and adapt to its effects." Additionally, the amendments are consistent with the Climate Action Plan by reducing greenhouse gas emissions through requiring environmentally-responsible development as a way to improve the health of the public and the environment. The ordinance supports all of these goals and does not impede implementation of the General Plan and Climate Action Plan.

SECTION 5. Section 13.24.015, Amendments of Title 13 Chapter 13.24 of the West Hollywood Municipal Code is amended to read as follows:

Enactment of Local Amendments to Sections 4.106.4, 4.303.1, 4.304, 5.106.5.3, 5.303.3, and 5.304 of the 2019 California Green Building Standards Code.

- a. *Purpose.* It is the purpose and intent of this Ordinance to expressly enact local amendments to sections 4.106.4, 4.303.1, 4.304, 5.106.5.3, 5.303.3, and 5.304 of the 2019 California Green Building Standards Code to include more stringent requirements for electric vehicle charging readiness and indoor and outdoor water use for residential nonresidential, and mixed-use projects, as defined by the West Hollywood Planning Department, consistent with and exceeding the 2019 California Green Building Standards Code requirements.
- b. *Exemptions for Electric Vehicle (EV) Charging.* In Section 4.106.4 of the California Green Building Standards Code, delete paragraph 1.2 under "Exemptions" in its entirety and replace with the following:

Exemptions

- 1.2 Where there is evidence substantiating that meeting the requirements will alter the local utility infrastructure design requirements on the utility side of the meter so as to increase the utility side cost to the homeowner or the developer by more than \$400 per dwelling unit or \$400 per parking space whichever is greater. In such cases, buildings subject to Section 4.106.4 shall meet the requirements by maximizing the quantity of EV charging infrastructure, without exceeding the limit above. Cost per parking space shall be determined by dividing total cost by total number of EV and non-EV parking spaces.

c. *Definitions for Electric Vehicle (EV) Charging.*

1. Full Circuit. Full circuits are “ready to go” with the addition of an EV charging station. Full circuit installations include 208/240V 40-amp panel capacity, conduit, wiring, receptacle, and overprotection devices. The endpoint of the system must be near the planned EV charger location.
2. Inaccessible Raceway. Conduit that will be difficult to access or alter after construction (e.g. enclosed within walls or pavement, etc.). Conduit must be installed during new construction to avoid expensive and intrusive retrofits when additional EV charging capacity is needed in the future.
3. Electric Panel Capacity. Panels must have space and electrical capacity to accommodate simultaneous charging on a 40-amp circuit per the required number of EV parking spaces.
4. Electric Vehicle (EV) Charger. An EV charging station (EVCS) with at minimum an installed “Level 2 Electric Vehicle Service Equipment (EVSE)” capable of charging at 40-amp or higher at 208/240VAC. An EV charging station capable of simultaneously charging at 40-amp for each of two (2) vehicles shall be counted as two (2) EV chargers.

- d. *Compliance Requirements for Electric Vehicle (EV) Charging (New Multi-family Dwellings).* In Section 4.106.4.2 of the California Green Building Standards Code, delete paragraph 4.106.4.2 and subparagraphs numbered 4.106.4.2.3, 4.106.4.2.4, 4.106.4.2.5, in their entirety and replace with the following; add subparagraph 4.106.4.2.6 to read as follows:

4.106.4.2 New multifamily dwellings. Where three to nine multi-family dwelling units are constructed on a site, ten (10) percent of the total number of on-site parking spaces, provided for all types of parking facilities, shall be electric vehicle charging spaces capable of supporting future EVSE (inaccessible raceway installed). Calculations for the required number of EV spaces shall be rounded up to the nearest whole number.

Where 10 or more multi-family dwelling units are constructed on a site, install at least the following levels of plug-in electric vehicle (PEV) infrastructure, as specified in the table. All EV charging electric infrastructure and EVSE (when installed) shall be in accordance with the California Electrical Code.

| | Full Circuit | Inaccessible Raceway Installed | Electric Panel Capacity |
|----------------------|------------------|--------------------------------|---------------------------------------|
| 1 parking space | 1 parking space | - | Sufficient to supply 1 parking space |
| 2-10 parking spaces | 2 parking spaces | - | Sufficient to supply 2 parking spaces |
| 11-15 parking spaces | 2 parking spaces | 1 parking spaces | Sufficient to supply 3 parking spaces |
| 16-20 parking | 2 parking | 2 parking spaces | Sufficient to supply |

| spaces | spaces | | 4 parking spaces |
|---------------------------------------|---|--|---|
| Greater than 20 parking spaces | 10 percent of parking spaces (rounded up) | Remaining 90 percent of parking spaces | Sufficient to supply 20 percent of spaces |

Notes:

1. Construction documents are intended to demonstrate the project's capability and capacity for facilitating future EV charging.
2. There is no requirement for EV spaces to be constructed or available until EV chargers are installed for use.

4.106.4.2.3 Full Circuit. Required full circuits shall be installed with 40-Amp 208/240-Volt capacity including raceway, electrical panel capacity, overprotection devices, wire and termination point such as a receptacle at the time of construction. The termination point shall be in close proximity to the proposed EV charger location. Where a single EV parking space is required, the raceway shall not be less than trade size 1 (nominal 1-inch inside diameter).

4.106.4.2.4 Inaccessible Raceway. Construction documents shall indicate wiring schematics, raceway methods, the raceway termination point and proposed location of future EV spaces and EV chargers. Raceways and related components that are planned to be installed underground, enclosed, inaccessible or in concealed areas and spaces shall be installed at the time of original construction.

4.106.4.2.5 Electrical Panel Capacity. Electrical panels shall be installed with capacity to support one (1) 40-Amp 208/240-Volt circuit for each parking space specified in 4.106.4.2 under "Electrical Panel Capacity". Construction documents shall verify that the electrical panel service capacity and electrical system including any on-site distribution transformer(s), have sufficient capacity to simultaneously charge all EVs at all required EV spaces at 40-Amps.

Note: Panel capacity to install full circuits at the time of original construction as well as capacity to support future addition of additional circuits shall count towards satisfying this requirement. This requirement does not preclude building owners from allocating the required capacity to increase the number of EVCS and provide less than 40-Amp per vehicle.

4.106.4.2.6 Identification. The service panel or subpanel circuit directory shall identify the overcurrent protective device space(s) reserved for future EV charging as "EV READY" for full circuits and otherwise "EV CAPABLE". The raceway termination location shall be permanently and visibly marked as "EV READY" for full circuits and otherwise "EV CAPABLE".

- e. *Accessibility Requirements for Electric Vehicle (EV) Charging (New Multi-family Dwellings)*. In Section 4.106.4.2 of the California Green Building Standards Code, add new subsection 4.106.4.2.7 to read as follows:

4.106.4.2.7 Chapter 11A Accessible EVCS Requirements. Construction documents shall indicate how many accessible EVCS would be required under California Building Standards Code, Chapter 11A, as applicable, in order to convert all EV Ready and EV Capable spaces required under California Green Building Code Section 4.106 to EVCS. Construction documents shall also demonstrate that the facility is designed so that compliance with accessibility standards will be feasible for the required accessible EVCS at the time of EVCS installation. Surface slope for any area designated for accessible EVCS shall meet slope requirements and vertical clearance requirements per Chapter 11A at the time of the original building construction.

Note: All publically funded housing shall comply with the accessibility provisions for EV charging stations in the California Building Standards Code, Chapter 11B.

- f. *Compliance for Electric Vehicle (EV) Charging (New Hotels and Motels)*. In Section 4.106.4.3 of the California Green Building Standards Code, delete paragraph 4.106.4.3 and subparagraphs numbered 4.106.4.3.1, 4.106.4.3.2, 4.106.4.3.3, 4.106.4.3.4, 4.106.4.3.5, 4.106.4.3.6 in their entirety and replace with the following:

4.106.4.3 New hotels and motels. All new hotels and motels shall install at least the levels of plug-in electric vehicle (PEV) infrastructure as specified in the table. All EV charging electric infrastructure and EVSE (when installed) shall be in accordance with the California Electrical Code.

| | Full Circuit | Inaccessible Raceway Installed | Electric Panel Capacity |
|---------------------------------------|---|--|---|
| 1 parking space | 1 parking space | - | Sufficient to supply 1 parking space |
| 2-10 parking spaces | 2 parking spaces | - | Sufficient to supply 2 parking spaces |
| 11-15 parking spaces | 2 parking spaces | 1 parking spaces | Sufficient to supply 3 parking spaces |
| 16-20 parking spaces | 2 parking spaces | 2 parking spaces | Sufficient to supply 4 parking spaces |
| Greater than 20 parking spaces | 10 percent of parking spaces (rounded up) | Remaining 10 percent of parking spaces | Sufficient to supply 20 percent of spaces |

4.106.4.3.1 Electric vehicle charging space (EV space) dimensions. The EV spaces shall be designed to comply with the following:

1. The minimum length of each EV space shall be 18 feet (5486 mm).

2. The minimum width of each EV space shall be 9 feet (2743 mm).

4.106.4.3.2 Design of EV spaces. EV spaces shall be designed in accordance with Sections 4.106.2.3 (Full Circuit), 4.106.2.4 (Inaccessible Raceway), and 4.106.2.5 (Electrical Panel Capacity).

4.106.4.3.3 Identification. The service panel or subpanel circuit directory shall identify the overcurrent protective device space(s) reserved for future EV charging as "EV READY" for full circuits and otherwise "EV CAPABLE". The raceway termination location shall be permanently and visibly marked as "EV READY" for full circuits and otherwise "EV CAPABLE".

4.106.4.3.4 Accessible EV spaces. In addition to the requirements in Section 4.106.4.3, EV spaces for hotels/motels, and all EVSE, when installed, shall comply with the accessibility provisions for EV charging stations in the California Building Standards Code, Chapter 11B. Construction documents for accessible EVCS shall be prepared in accordance with Section 5.106.5.3.6 Chapter 11B Accessible EVCS requirements.

- g. *Compliance Requirements for Indoor Water Use (Residential Projects).* In Section 4.303.1 of the California Green Building Standards Code, subparagraphs 4.303.1.1, 4.303.1.3, 4.303.1.3.1, 4.303.1.3.2, 4.303.1.4, and 4.303.1.4.4 are amended to read as follows:

4.303.1.1 Water closets. The effective flush volume of all water closets shall not exceed 1.1 gallon per flush. Tank-type water closets shall be certified to the performance criteria of the U.S. EPA WaterSense Specification for Tank-Type Toilets.

4.303.1.3 Showerheads.

4.303.1.3.1 Single Showerhead. Showerheads shall have a maximum flow rate of not more than 1.5 gallons per minute at 80 psi. Showerheads shall be certified to the performance criteria of the U.S. EPA WaterSense Specification for Showerheads.

4.303.1.3.2 Multiple showerheads serving one shower. When a shower is served by more than one showerhead, the combined flow rate of all showerheads and/or other shower outlets controlled by a single valve shall not exceed 1.5 gallons per minute at 80 psi, or the shower shall be designed to allow only one shower outlet to be in operation at a time.

4.303.1.4 Faucets.

4.303.1.4.4 Kitchen faucets. The maximum flow rate of kitchen faucets shall not exceed 1.5 gallons per minute at 60 psi. Kitchen faucets may temporarily increase the flow above the maximum rate, but not to exceed 2.2 gallons per minute at 60 psi, and must default to a maximum flow rate of 1.5 gallons per minute at 60 psi.

- h. *Compliance Requirements for Outdoor Water Use (Residential Projects).* In Section 4.304 of the California Green Building Standards Code, add new subsection 4.304.2 to read as follows:

4.304.2 Landscape water meters. For new water service connections, landscaped irrigated areas at least 500 square feet but not more than 5,000 square feet, shall be provided with separate submeters or metering devices for outdoor potable water use.

- i. *Compliance Requirements for Electric Vehicle (EV) Charging (New Nonresidential and Mixed Use Projects).* In Section 5.106.5.3 of the California Green Building Standards Code, amend the following section to read as follows:

5.106.5.3 Electric Vehicle (EV) charging.

Construction shall include EV charging electric infrastructure as specified in this section to facilitate future installation of EVSE. All EV charging electric infrastructure and EVSE (when installed) shall be in accordance with the California Electrical Code.

| | Full Circuit | Inaccessible Raceway Installed | Electric Panel Capacity |
|--------------------------------|---|---|---|
| 1 parking space | 1 parking space | - | Sufficient to supply 1 parking space |
| 2-10 parking spaces | 2 parking spaces | - | Sufficient to supply 2 parking spaces |
| 11-15 parking spaces | 2 parking spaces | 1 parking spaces | Sufficient to supply 3 parking spaces |
| 16-20 or more parking spaces | 2 parking spaces | 2 parking spaces | Sufficient to supply 4 parking spaces |
| Greater than 20 parking spaces | 10 percent of parking spaces (rounded up) | 10 percent of parking spaces (rounded up) | Sufficient to supply 20 percent of parking spaces |

Exceptions. On a case-by-case basis where the local enforcing agency has determined EV charging and infrastructure is not feasible based upon one of more of the following conditions:

1. Where there is insufficient electrical supply.
2. Where there is evidence substantiating that meeting the requirements will alter the local utility infrastructure design requirements on the utility side of the meter so as to increase the utility side cost to the developer by more than \$400 per parking space. In such cases, buildings subject to Section 5.106.5.3 shall maximize the quantity of EV infrastructure, without exceeding the limit above. Cost shall be determined by dividing total cost by total number of EV and non-EV parking spaces.

5.106.5.3.1 Full Circuit.

Required full circuits shall be installed with 40-Amp 208/240-Volt capacity including raceway, electrical panel capacity, overprotection devices, wire and termination point such as a receptacle at the time of construction. The termination point shall be in close proximity to the proposed EV charger location. Where a single EV parking space is required, the raceway shall not be less than trade size 1 (nominal 1-inch inside diameter).

5.106.5.3.2 Inaccessible Raceway.

Construction documents shall indicate wiring schematics, raceway methods, the raceway termination point and proposed location of future EV spaces and EV chargers. Raceways and related components that are planned to be installed underground, enclosed, inaccessible or in concealed areas and spaces shall be installed at the time of original construction.

5.106.5.3.3 Electrical Panel Capacity.

Electrical panels shall be installed with capacity to support one (1) 40-Amp 208/240-Volt circuit for each parking space specified in 5.106.5.3 under "Electrical Panel Capacity". Construction documents shall verify that the electrical panel service capacity and electrical system including any on-site distribution transformer(s), have sufficient capacity to simultaneously charge all EVs at all required spaces at 40-Amps.

Note: Panel capacity to install full circuits at the time of original construction as well as capacity to support future addition of additional circuits shall count towards satisfying this requirement. This requirement does not preclude building owners from allocating the required capacity to increase the number of EVCS and provide less than 40-Amp per vehicle.

5.106.5.3.4 Identification.

The service panel or subpanel circuit directory shall identify the overcurrent protective device space(s) reserved for future EV charging as “EV READY” for full circuits and otherwise “EV CAPABLE”. The raceway termination location shall be permanently and visibly marked as “EV READY” for full circuits and otherwise “EV CAPABLE”.

- j. *Accessibility Requirements for Electric Vehicle (EV) Charging (New Nonresidential and Mixed Use Projects)*. In Section 5.106.5.3 of the California Green Building Standards Code, add new subsection 5.106.5.3.6 to read as follows:

5.106.5.3.6 Chapter 11B Accessible EVCS requirements.

Construction documents shall indicate how many accessible EVCS would be required under Title 24 Chapter 11B Table 11B-228.3.2.1, if applicable, in order to convert all EV Ready and EV Capable spaces required under 5.106.5.3 to EVCS. Construction documents shall also demonstrate that the facility is designed so that compliance with accessibility standards including 11B-812.5 accessible routes will be feasible for the required accessible EVCS at the time of EVCS installation. Surface slope for any area designated for accessible EVCS shall meet slope requirements in Section 11B-812.3 at the time of the original building construction and vertical clearance requirements in Section 11B-812.4.

Note: Section 11B-812 of the 2019 California Building Standards Code requires that a facility providing EVCS for public and common use also provide one or more accessible EVCS as specified in Table 11B-228.3.2.1. Chapter 11B applies to certain facilities including but not limited to public accommodations and publicly funded housing (see Section 1.9 of Part 2 of the California Building Standards Code). Section 11B-812.4 requires that “Parking spaces, access aisles, and vehicular routes serving them shall provide a vertical clearance of 98 inches (2489 mm) minimum.” Section 11B-812.3 requires that parking spaces and access aisles meet maximum slope requirements of 1 unit vertical in 48 units horizontal (2.083 percent slope) in any direction at the time of new building construction or renovation. Section 11B-812.5 contains accessible route requirements. Section 5.106.5.3.5 requires that developments meet certain aspects of accessibility requirements at the time of new construction.

- k. *Compliance Requirements for Indoor Water Use (Nonresidential Projects)*. In Section 5.303.3 of the California Green Building Standards Code, subparagraphs 5.303.3.1, 5.303.3.3, 5.303.3.3.1, 5.303.3.3.2, 5.303.3.4, and 5.303.3.4.2 are amended to read as follows:

5.303.3.1 Water closets. The effective flush volume of all water closets shall not exceed 1.1 gallon per flush. Tank-type water closets shall be certified to the

performance criteria of the U.S. EPA WaterSense Specification for Tank-Type Toilets.

5.303.3.3 Showerheads. [BSC-CG]

5.303.3.3.1 Single Showerhead. Showerheads shall have a maximum flow rate of not more than 1.5 gallons per minute at 80 psi. Showerheads shall be certified to the performance criteria of the U.S. EPA WaterSense Specification for Showerheads.

5.303.3.3.2 Multiple showerheads serving one shower. When a shower is served by more than one showerhead, the combined flow rate of all showerheads and/or other shower outlets controlled by a single valve shall not exceed 1.5 gallons per minute at 80 psi, or the shower shall be designed to allow only one shower outlet to be in operation at a time.

5.303.3.4 Faucets and fountains.

5.303.3.4.1 Nonresidential lavatory faucets. The maximum flow rate of residential lavatory faucets shall not exceed 1.2 gallons per minute at 60 psi. The minimum flow rate of residential lavatory faucets shall not be less than 0.8 gallons per minute at 20 psi.

5.303.3.4.2 Kitchen faucets. The maximum flow rate of kitchen faucets shall not exceed 1.5 gallons per minute at 60 psi. Kitchen faucets may temporarily increase the flow above the maximum rate, but not to exceed 2.2 gallons per minute at 60 psi, and must default to a maximum flow rate of 1.5 gallons per minute at 60 psi.

- I. *Compliance Requirements for Outdoor Water Use (Nonresidential Projects).* In Section 5.304 of the California Green Building Standards Code, add new subsection 5.304.2 to read as follows:

5.304.2 Landscape water meters. For new water service not subject to the provisions of *Water Code* Section 535, separate meters or submeters shall be installed for outdoor water potable water use for landscaped areas of at least 500 square feet but not more than 1,000 square feet.

SECTION 6. Section 15.64.020; Green Building Requirements of Chapter 15.64 of Title 15 of the West Hollywood Municipal Code is amended to read as follows:

All new public buildings or additions to public buildings of 10,000 square feet or more, or public building tenant improvement and major remodel projects (as defined in Title 19) of 10,000 square feet or more, shall achieve the LEED Gold level at a minimum. All other buildings receiving public funding from the City of West Hollywood are strongly encouraged to achieve the LEED Gold level. Use of an equivalent comprehensive green building program is permissible.

SECTION 7. A new subsection 7 is added to subsection D of Section 19.03.020, Rules of Interpretation of Chapter 19.03 of Title 19 of the West Hollywood Municipal Code to read as follows:

7. Green Building Provisions. Notwithstanding the above, in the event of any conflict between requirements of the Green Building Provisions in Section 19.20.060 and any other applicable provision of the West Hollywood Municipal Code, the more restrictive shall apply.

SECTION 8. Section 19.20.060, Green Building, of Chapter 19.20 of Title 19 of the West Hollywood Municipal Code is amended to read as follows:

A. Purpose and Intent. The green building standards in this section are established to reduce the use of natural resources, create healthier living environments, and promote environmental responsibility in building design and construction. The practice of green building can have meaningful beneficial impacts by reducing energy, water, and natural resource consumption, improving the well-being of occupants through better indoor air quality and comfort, and contributing to community-wide environmental initiatives. The program consists of Mandatory Provisions, Requirements for Specific Plans and Development Agreements, and Application Requirements.

B. Applicability. All New Development, Major Remodels, and Tenant Improvements (herein referred to as "Project") shall comply with the following requirements of the West Hollywood Municipal Code, as applicable. Where this section references another section of the Municipal Code, the applicability provisions of that section shall be used to determine applicability.

C. Mandatory Provisions. This section is to be used in conjunction with the California Code of Regulations Title 24. Where conflicts in language may exist between this section and the California Code of Regulations, Title 24, the more restrictive green building provision shall prevail.

1. Site Planning and Design

- a. Storm Water Diversion. Projects shall comply with all the applicable requirements in Section 19.20.190 (Storm Drainage and Storm Water Runoff) and Chapter 15.56 (Storm Water and Urban Runoff Pollution Control).
- b. Storm Drains. Storm drains in the public right-of-way adjacent to the Project site shall be labeled in accordance with any standards set by the Director of Public Works.
- c. Construction Debris Control. Projects shall comply with all applicable requirements in Section 13.04.040 (Construction Debris Control).
- d. Electric Vehicle Charging Readiness. Projects shall comply with all applicable requirements in Section 19.28.170 (Electric Vehicle Charging Readiness).
- e. Alternative Transportation. Projects shall comply with all applicable requirements in Section 19.28.150 (Bicycle Parking and Support Facilities).

- f. Transportation Demand Management. Projects shall comply with all applicable provisions of Chapter 10.16 (Transportation Demand Management).
- g. Permeable Surfaces. Projects shall comply with all applicable requirements in Section 19.20.190 (Storm Drainage and Storm Water Runoff) and Section 19.36.280(B)(5) (Front Yard Paving).
- h. Parking Landscaping for Surface Parking Areas. Projects shall comply with all applicable requirements in Section 19.28.100(B) (Parking Area Landscaping Requirements).

i. Sustainable Roof Measures.

The purpose of this section is to make productive use of rooftops to maximize environmental benefits.

1. Required. All New Residential, Nonresidential, and Mixed-Use Projects with a gross floor area of 10,000 square feet or more, or a Major Remodel that causes a residential, nonresidential, or mixed-use building to become 10,000 square feet or greater, shall install at least one of the following sustainable roof measures:

- a. Photovoltaics (PV), sized to offset a minimum of fifteen percent (15%) of the building's total estimated energy usage, or
- b. Solar thermal systems (i.e., solar hot water), with a minimum 0.50 solar fraction, or
- c. Vegetative roof, covering a minimum 30 percent of the roof area not occupied by mechanical equipment or access stairways as a landscaped roof. This measure shall comply with the vegetative roof requirements in the California Building Code and shall be integrated into the project's Low-Impact Development Plan required under Section 15.56.095 of the West Hollywood Municipal Code.
- d. At the discretion of the review authority, compliance with this section may be alternatively achieved by:
 - i. Installing a combination of Sustainable Roof Measures listed above, or
 - ii. Installing non-roof photovoltaic or solar thermal systems (e.g. building-integrated or ground mounted). Such systems must meet the performance or prescriptive requirements equivalent to its corresponding Sustainable Roof Measure.

2. Exemptions.

- a. Other exemptions from subsection 1 above may be granted by the review authority, where the review authority determines that compliance with the requirements of this section is technically infeasible.

2. Energy Efficiency

- a. Energy Efficiency. Projects shall comply with all applicable provisions of the most recent edition of the California Energy Code (Title 24, Part 6),

and most recent editions of the locally-adopted building, electrical, mechanical and plumbing codes found in Title 13 of this Code.

- b. Energy Star Appliances. Appliances provided in Residential and Mixed-Use Projects, and Commercial Projects as appropriate, shall be Energy Star qualified appliances.
- c. Energy Efficient Outdoor Lighting. Projects shall comply with all applicable requirements in Section 19.20.100 (Outdoor Lighting).
- d. Energy Benchmarking Readiness. All new residential, nonresidential, and mixed-use projects of 20,000 square feet or greater shall register with EnergySTAR Portfolio Manager.

3. Water Efficiency and Conservation

- a. Water Conserving Plumbing Fixtures & Fittings. Projects shall comply with applicable requirements for utilizing low-flow showerheads, faucets and water closets as specified in Section 13.24.015.
- b. Water-Efficient Landscaping. Projects shall comply with all applicable requirements in Section 19.26.060 (Plant Materials), Section 19.26.070 (Irrigation and Water Conservation), and Chapter 15.52 (Regulation of Outdoor Water Use Practices).
- c. Water Submetering. Projects shall comply with applicable requirements for water submetering for indoor water use as specified in the locally-adopted plumbing code and for outdoor water use as specified in Section 13.24.015.

4. Material Conservation and Resource Efficiency

- a. Environmental Protection, Pollution, and Solid Waste. Projects shall comply with all applicable requirements in Chapter 15 (Environmental Protection, Pollution, and Solid Waste).
- b. Recyclable Materials Storage. Projects shall comply with all applicable requirements in Section 19.20.180 (Solid Waste and Recyclable Materials Storage) and Section 19.36.280(B)(10) (Waste Diversion).
- c. Construction and Demolition Waste. Projects shall divert a minimum of 80 percent of all construction and demolition waste away from landfills in accordance with any standards set by the Director of Public Works.

5. Environmental Quality

- a. Environmental Quality. Projects shall comply with all applicable provisions of the most recent edition of the California Green Building Standards Code, and most recent editions of the locally-adopted building, electrical, mechanical and plumbing codes found in Title 13 of this Code.

D. Requirements for Specific Plans and Development Agreements. In addition to other applicable green building requirements, Projects requesting increases in allowable height or

density through approval of specific plans or development agreements shall comply with one of the following high-achieving measures:

1. Highly Energy Efficient Building.
 - a. New multifamily residential and mixed-use projects of four or more stories, and new nonresidential projects shall demonstrate a minimum of 50% improvement in building energy performance over the baseline set by the California Energy Code (Title 24, Part 6).
2. Graywater System Installation.
 - a. Projects shall install one of the following graywater systems:
 1. A treated graywater system to supply water closets, urinals, and other allowed uses that is designed for a minimum of 25-percent reduction in indoor potable water use; or,
 2. A graywater collection system for onsite subsurface irrigation collected from bathtubs, showers, bathroom wash basins and laundry water that meets 100% of the site's landscape water requirements. This option only applies to projects with new landscape areas of 1,000 square feet or more.
 - b. A combination of indoor and outdoor graywater measures may be approved at the discretion of the Review authority.
 - c. All graywater systems shall comply with the most recent edition of the locally-adopted plumbing code.
3. Use of Third-Party Green Building Rating System. Projects shall achieve one of the following within 24 months of the issuance of a Certificate of Occupancy, and shall provide a performance bond or similar security to ensure compliance to the satisfaction of the Director. The Director is authorized to promulgate any rules and regulations necessary to implement the requirements of this subsection (3):
 - a. LEED Platinum Certification
 - b. Living Building Challenge Certification
4. Exemptions.
 - a. This Subsection D shall not apply to specific plans and development agreements for billboards or institutional uses.
 - b. Other exemptions may be granted by the Review authority, where the Review authority determines that compliance with the requirements of this Section is technically infeasible.

E. Application Requirements. This section is intended to simplify and facilitate the green building document review and permitting process for all applicable Projects. For each phase, all planning review and building permit documents shall indicate in the general notes and/or individual detail drawings, where appropriate, the required green building measures employed for the project.

1. Planning Review Phase. A completed preliminary Green Building Checklist and supporting documents shall be submitted as part of an application for a development permit.
2. Building Permit Phase. Following approval of the land use or development permit, a final Green Building Checklist and supporting documents shall be submitted as part of the application for any building permit.
3. Projects using a Third-Party Green Building Rating System to comply with Section 19.20.060D require additional documentation as follows:
 - a. Prior to the issuance of building permits, the applicant shall submit evidence satisfactory to the Planning and Development Services Director that the services of the appropriate accredited green building professional have been retained, and that the project has been registered with the third-party rating system.
 - b. A rating system checklist and supporting documentation indicating points to achieve the required rating level shall be incorporated into the documentation for development and building permit submittals. The checklist shall be prepared, signed, and dated by the appropriate accredited professional.

SECTION 9. Subsection A of Section 19.20.100, Outdoor Lighting of Chapter 19.20 of Title 19 of the West Hollywood Municipal Code is amended to read as follows:

A. General Standards for Outdoor Lighting. Outdoor lighting shall be designed to prevent glare, light trespass, and sky glow in accordance with the most recent edition of the California Energy Code (Title 24, Part 6). Permanently installed lighting shall not blink, flash, or be of unusually high intensity or brightness. Exterior lighting shall:

1. Be architecturally integrated with the character of the structures;
2. Be directed away from adjacent properties and public rights-of-way;
3. Be energy-efficient and shielded so that all glare is confined within the boundaries of the site;
4. Use timers, where acceptable, to turn outdoor lights off during hours when they are not needed;
5. Be appropriate in height, intensity, and scale to the uses they are serving;
6. Use no more intensity than absolutely necessary.
7. Comply with the backlight, uplight, and glare (BUG) requirements for outdoor lighting in accordance with the most recent edition of the California Energy Code (Title 24, Part 6).

8. If on a pole, be low and relatively closely spaced. Lighting in large surface areas (e.g., parking lots), shall use a larger number of lower, pole-mounted fixtures rather than fewer, taller fixtures. Wattage shall be kept below 250 watts.

SECTION 10. Section 19.20.180, Solid Waste and Recyclable Materials Storage of Chapter 19.20 of Title 19 of the West Hollywood Municipal Code is amended to read as follows:

This section provides requirements for solid waste and recyclable material storage areas in compliance with the California Solid Waste Reuse and Recycling Access Act (Public Resources Code Sections 42900 et seq.).

A. **Waste Collection and Operations Plan Required.** Each new multifamily, nonresidential, and mixed-use project shall develop and implement a waste collection and operations plan in compliance with regulations provided by the Director of Public Works.

1. The plan shall include sufficient information for a complete understanding of the proposed waste collection and operations. At minimum, the plan shall address the frequency of collection, the appropriate service levels and logistics, the loading requirements, the projected waste volume, and the storage space allocation for solid waste, recycling, and organics collection. The plan shall be submitted as part of the land use and development permit application subject to review and approval by the Director of Public Works.

B. **Multi-Family Projects.** Multi-family residential projects with five or more dwelling units shall provide and maintain solid waste, recyclable, and organic material collection containers in the following manner:

1. **Individual Unit Storage Requirements.** Each dwelling unit shall be designed to include a space with a minimum of three cubic feet for the storage of solid waste and three cubic feet for the storage of recyclable material; and
2. **Common Storage Requirements.** Multifamily projects shall maintain common solid waste, recyclable, and organic material collection containers. Space shall be allocated as appropriate for the number and type of collection containers required, as determined by the project's approved waste collection and operations plan. Storage areas may be located indoors or outdoors as long as they are readily accessible to all residents.
 - a. **Compactor Service.** Compactors may be required in place of carts or bins based on a project's waste collection and operations plan and at the discretion of the Director of Public Works.

C. **Nonresidential Structures and Uses.** Nonresidential structures and uses within all zoning districts shall provide and maintain solid waste, recyclable, and organic material collection containers. Space shall be allocated as appropriate for the number and type of collection containers required, as determined by the project's approved waste collection and operations plan. These requirements apply to each primary structure.

1. **Compactor Service.** Compactors may be required in place of carts or bins based on a project's waste collection and operations plan and at the discretion of the Director of Public Works.

D. *Location Requirements.* Solid waste, recyclable, and organic material storage areas shall be conveniently located as follows:

1. Solid waste, recyclable, and organic material storage areas shall be located adjacent to, or near one another, or combined. They may only be located inside a specially designated structure, on the outside of a structure in an approved fence or wall enclosure, a designated interior court or yard area with appropriate access, or in rear or interior side yards. Exterior storage areas shall not be located in a required front yard, street side yard, parking space, landscaped, or open space areas;
2. The storage areas shall be accessible to residents and employees at all times. Storage areas within multi-family residential projects shall be conveniently located to the dwellings that they are intended to serve;
3. Driveways or aisles shall provide unobstructed access for collection vehicles and personnel with at least the minimum clearance required by the collection methods and vehicles utilized by the designated collector.
4. If a subterranean garage driveway slope is greater than 15 percent at any point, the driveway shall not be used to access the solid waste, recyclable, and organic collection container areas. If the storage area is located in the subterranean garage, an alternative means of conveying the solid waste, recyclable, and organic containers to grade level, such as a lift, shall be provided.

E. *Design and Construction.* Solid waste, recyclable, and organic storage areas shall be subject to the approval of the Director of Public Works, and shall be:

1. Enclosed on three sides by a solid screening wall or fence with a minimum height of five feet, designed to be architecturally compatible with the surrounding structures;
2. Provided with an approved operable door or gate on the fourth side, properly secured to prevent access by unauthorized persons, while allowing authorized persons access for disposal and collection of materials;
3. Provided with a concrete pad within the fenced or walled areas and a concrete apron which facilitates the handling of the individual bins or containers; and
4. Designed to protect the areas and the individual bins or containers within from adverse environmental conditions which might render the recyclable materials unmarketable.
5. Designed to meet or exceed the minimum clearance standards set by the Director of Public Works for the level and type of service.

SECTION 11. Table 3-7: Allowable Parking Reductions of Section 19.28.060, Reduction of Off-Street Parking Requirements of Chapter 19.28 of Title 19 of the West Hollywood Municipal Code is amended by adding a new category of Qualifying Project Feature called "Ground-Level Vegetative Space" to read as follow and the rest of the table remaining unchanged:

TABLE 3-7
ALLOWABLE PARKING REDUCTIONS

[Explanatory Notes Follow at the End of the Table]

| Qualifying Project Feature¹ | Description and Criteria for Granting Reduction | Maximum Reduction² | Required Process for Reduction |
|---|--|---------------------------------------|---|
| Ground-level vegetative space | In order to increase the amount of ground-level vegetative space and tree canopy on a project site and enhance the capacity for percolation of water through native soil and on-site stormwater management, a project may provide 160 square feet of vegetative space in lieu of one required standard parking space. Such vegetative space must be designed to allow for water infiltration into the soil below, may not be located above an underground structure, and shall include at least one canopy tree with a minimum box size of 36 inches. The vegetative area may include space that is part of any required setback area. | As determined by the Review Authority | Review and decision by applicable Review Authority as part of land use permit approval for project. |

SECTION 12. A new subsection (4) is added to subsection 19.36.280A.2.a. of Chapter 19.36 of Title 19 of the West Hollywood Municipal Code to read as follows:

(4) Private open space may be transferred to and provided as common open space area, provided that at least 50 percent of the units each provide a minimum of 50 square feet of private open space which has a minimum dimension of five feet in each direction. Alternately, the project may divide all common open space and add it to private open space areas. This shall not be available to projects utilizing any courtyard design incentives.

SECTION 13. Subsection B10 of Section 19.36.280, Residential Uses - Multi-Family Dwellings of Chapter 19.36 of Title 19 of the West Hollywood Municipal Code is amended to read as follows:

10. Waste Diversion. Each project shall incorporate innovative designs, both interior and exterior, to make waste diversion more convenient and accessible to the occupants, in compliance with Section 19.20.180 (Solid Waste and Recyclable Materials Storage).

SECTION 14. New subsections (11) and (12) are added under Section 19.42.020A, Applicability in Chapter 19.42 of Title 19 of the West Hollywood Municipal Code to read as follows:

11. Electric Vehicle Charging Stations, and any associated equipment

12. Re-roofing that can be seen from street (not required for flat roof)

SECTION 15. Section 19.90.020, Definitions of Specialized Terms and Phrases of Chapter 19.90 of Title 19 of the West Hollywood Municipal Code is amended by deleting the definitions for Invasive Plant Species, LEED Accredited Professional, LEED Checklist, West Hollywood Green Building Point System, West Hollywood Green Building Point System Table, and Xeriscape, and adding the following new definitions to the alphabetical list of definitions to read as follows:

L. Definitions, "L."

Living Building Challenge. A performance standard for green buildings developed and approved by the International Living Future Institute.

T. Definitions, "T."

Third-Party Green Building Rating System. A voluntary standard for buildings that establishes requirements for environmentally responsible building design and construction and optimal energy performance and provides an independent verification process for certification.

V. Definitions, "V."

Vegetative Roof. A conventional flat or sloping roof that is partially or completely covered with an integrated system that includes layers of living vegetation over a waterproof membrane or that are elevated from the roof surface through a comprehensive system. These roofs may require a root and protection barrier, a drainage layer, filter fabric, and irrigation. Individual potted plants, movable planters, or other non-permanent, noncontiguous features are not considered components of a comprehensive vegetative roof system.

SECTION 16. Effective and Operative Dates. This Ordinance shall become effective on and after its adoption by sufficient affirmative votes of the City Council in accordance with state law (Effective Date). This Ordinance shall become operative and in full force beginning January 1, 2020 (Operative Date). The Ordinance shall apply to new Land Use and Development Permit Applications under Article 19-4 submitted to the City on or after the Operative Date. The Ordinance shall not apply to Land Use and Development Permit Applications submitted before the Operative Date and building/construction related permits already issued and not yet expired as of the Operative Date.

SECTION 17. Directions to the Building Official. Upon final passage of this Ordinance, the Building Official is hereby directed to transmit this Ordinance to the State Building Standards Commission pursuant to the applicable provisions of State law.

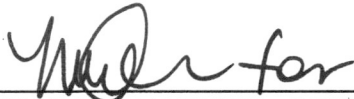
PASSED, APPROVED, AND ADOPTED by the City Council of the City of West Hollywood at a regular meeting held this 19th day of August, 2019 by the following vote:

| | | |
|----------|----------------|---|
| AYES: | Councilmember: | Duran, Heilman, Meister, Mayor Pro Tempore Horvath, and Mayor D'Amico. |
| NOES: | Councilmember: | None. |
| ABSENT: | Councilmember: | None. |
| ABSTAIN: | Councilmember: | None. |



JOHN D'AMICO, MAYOR

ATTEST:



YVONNE QUARKER, CITY CLERK

STATE OF CALIFORNIA)
COUNTY OF LOS ANGELES)
CITY OF WEST HOLLYWOOD)

I, YVONNE QUARKER, City Clerk of the City of West Hollywood, do hereby certify that the foregoing Ordinance No. 19-1072 was duly passed, approved, and adopted by the City Council of the City of West Hollywood at a regular meeting held on the 19th day of August, 2019, after having its first reading at the regular meeting of said City Council on the 15th day of July, 2019.

I further certify that this ordinance was posted in three public places as provided for in Resolution No. 5, adopted the 29th day of November, 1984.

WITNESS MY HAND AND OFFICIAL SEAL THIS 20th DAY OF AUGUST, 2019.



YVONNE QUARKER, CITY CLERK



City of West Hollywood
Planning and Development
Services Department

PUBLIC NOTICE
PUBLIC HEARING

NOTICE IS HEREBY GIVEN that the West Hollywood City Council will hold a Public Hearing to consider the following item:

LOCATIONS: GREEN BUILDING REQUIREMENTS
Citywide, West Hollywood, California

REQUEST: Amendment to the West Hollywood Zoning Ordinance to adopt new green building requirements for new construction and major remodels.

PERMIT(S): Zone Text Amendment, and any other required permits.

APPLICANT(S): City of West Hollywood

TIME/PLACE OF HEARING: **Monday, July 15, 2019 at 6:30 p.m.**
West Hollywood Park Public Meeting Room – Council Chambers
625 N. San Vicente Boulevard
West Hollywood, CA 90069

ZONES: Citywide

ENVIRONMENTAL

STATUS: Categorically exempt from the provisions of the California Environmental Quality Act (CEQA), pursuant to Section §15061 (Review for Exemption).

The staff report will be available on Wednesday, July 10, 2019, at City Hall, 8300 Santa Monica Boulevard, the W.H. Library, 625 N. San Vicente Boulevard, and on-line at www.weho.org

IF YOU CHALLENGE this item in court, you may be limited to raising only those issues you or someone else raised at the Public Hearing described in this notice, or in the written correspondence delivered to the West Hollywood City Council, via the Planning and Development Services Department at, or prior to, the Public Hearing.

To comply with the American with Disabilities Act of 1990, Assistive Listening Devices (ALD) will be available for checkout at the meeting. If you require special assistance to participate in this meeting (e.g., a signer for the hearing impaired), you must call, or submit your request in writing to the Office of the City Clerk at (323) 848-6409 at least 48 hours prior to the meeting. The City TDD line for the hearing impaired is (323) 848-6496.

Special meeting related accommodations (e.g., transportation) may be provided upon written request to the Office of the City Clerk at least 48 hours prior to the meeting. For information on public transportation, call 1-323-GO-METRO (323/466-3876) or go to www.metro.net

ALL INTERESTED PERSONS are invited to attend said Public Hearing to express their opinion in this matter.

For further information contact Robyn Eason, Senior Planner, in the Planning and Development Services Department at (323) 848-6475, or via email at: reason@weho.org

Yvonne Quarker, City Clerk

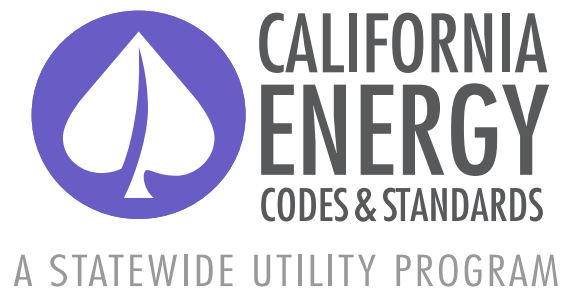
Мы сообщаем вам об обсуждении проекта. Для дополнительной информации на русском языке звоните: 323-848-6826.

AFFIDAVIT OF POSTING

State of California)
County of Los Angeles)
City of West Hollywood)

I declare under penalty of perjury that I am employed by the City of West Hollywood in the Office of the City Clerk and that I posted this agenda on:

Date: July 3, 2019
Signature: Allyson T. Powell



2016 Title 24, Part 6
Local Energy Efficiency Ordinances

**Cost Effectiveness Study:
Statewide Nonresidential PV Cost
Effectiveness Analysis
(New Construction and Retrofits)**

Prepared for:
Christopher Kuch
Codes and Standards Program
Southern California Edison

Prepared by:
TRC

December 22, 2018



LEGAL NOTICE

This report was prepared by Southern California Edison (SCE) and funded by the California utility customers under the auspices of the California Public Utilities Commission.

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1 Introduction

The California Building Energy Efficiency Standards Title 24, Part 6 (Title 24) (CEC, 2016b) is maintained and updated every three years by two state agencies, the California Energy Commission (CEC) and the Building Standards Commission (BSC). In addition to enforcing the code, local jurisdictions have the authority to adopt local energy efficiency ordinances, or reach codes, that exceed the minimum standards defined by Title 24 (as established by Public Resources Code Section 25402.1(h)2 and Section 10-106 of the Building Energy Efficiency Standards). Local jurisdictions must demonstrate that the requirements of the proposed ordinance are cost-effective and do not result in buildings consuming more energy than is permitted by Title 24. In addition, the jurisdiction must obtain approval from the CEC and file the ordinance with the BSC for the ordinance to be legally enforceable.

The goal of this study is to evaluate on-bill cost effectiveness of installing photovoltaic (PV) panels on nonresidential buildings for all sixteen climate zones in California. This investigation is in response to jurisdictions' interest in incorporating PV in the nonresidential Title 24 code:

- 1) Applicability
 - a) All nonresidential new construction
 - b) All high-rise multifamily residential new construction
 - c) All nonresidential redevelopment at least 10,000 ft²
- 2) Requirements
 - a) Expand solar zone requirement for new nonresidential to include buildings with four to ten habitable stories
 - b) Require PV systems with a capacity of either
 - i) 80% of the building's modelled annual electric load
 - ii) 15 DC watts per square foot of solar zone¹

At the time of this memo, utility rate modeling and related energy cost calculations are finalized for PG&E and SCE territories. The utility rate modeling for SDG&E territory is being reviewed by the utility for all prototypes. **The analysis for SDG&E territory, including climate zones 7, 10 and 14, is excluded from this memo until full clarification is received from the utility.**

2 Methodology and Assumptions

2.1 Building Prototypes

TRC selected nonresidential new construction building types intended to represent boundary conditions for utility bill cost effectiveness analysis when accounting under net energy metering 2.0 (NEM 2.0). In other words, a large building and small building are likely to have different utility rate structures because they will have high and low energy usage, respectively. Thus they represent the boundaries that other building types would fall in between. If

¹ 2016 Title 24, Part 6, Section 110.10(b)1B: For high-rise multifamily (ten habitable stories or fewer) and nonresidential (three habitable stories or fewer), The solar zone shall be located on the roof or overhang of the building or on the roof or overhang of another structure located within 250 feet of the building or on covered parking installed with the building project and have a total area no less than 15 percent of the total roof area of the building excluding any skylight area.



both buildings are proven to be cost effective, then all buildings in between can be assumed to be cost effective. For the large building, TRC used High-Rise Multifamily prototype to represent multistory mixed-use new construction.

TRC modeled a retail strip mall of 9,375 ft² for the nonresidential redevelopment scenario to support cost effectiveness for alterations greater than 10,000 ft². TRC chose the retail strip mall prototype because it was the DOE prototype with a floor area closest to 10,000 ft². TRC assumed that the >10,000 ft² threshold in the proposed ordinance was chosen to ensure that ‘large-enough’ alterations projects would be subject to the ordinance – projects that have a high nominal cost. Because savings potential increases with building size, TRC assumed that demonstrating cost-effectiveness for an approximately 10,000 ft² prototype shows that the PV installations are economical for projects >10,000 ft².

TRC developed a total of 64 prototypes -- four building types in 16 climate zones. The four building types, based on the prototype selection include the following, described in more detail in Figure 1:

- New construction, large nonresidential building – three-story Medium Office - 53,628 ft²
- New construction, small nonresidential building – single-story Small Office - 5,502 ft²
- New construction high-rise residential building – twelve-story High-Rise Multifamily - 94,088 ft²
- Existing (pre-1978 code), nonresidential – single-story Retail Strip Mall - 9,375 ft²

Figure 1. Prototype Characteristics Summary

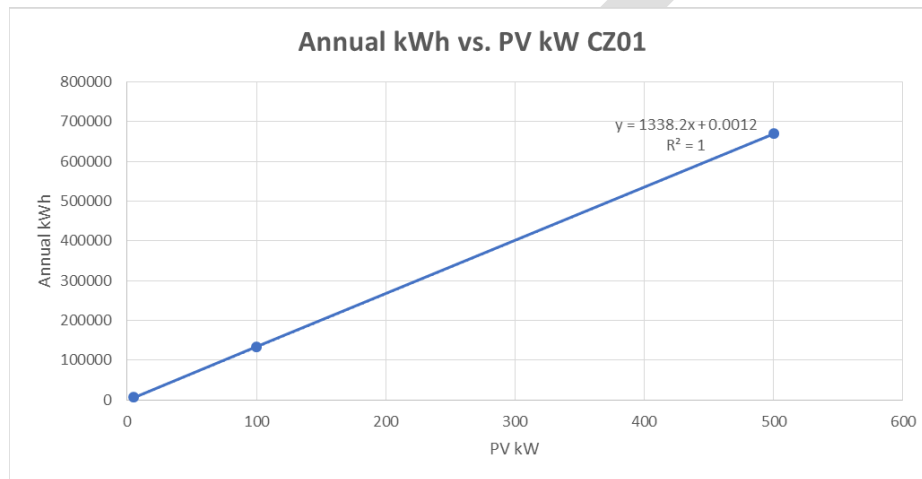
| Building Type | Medium Office | Small Office | High-Rise Multifamily | Retail Strip Mall |
|------------------------------|---|--|--|--|
| Area (ft ²) | 53,628 | 5,502 | 94,088 | 9,375 |
| Roof Area (ft ²) | 17,876 | 5,502 | 8,512 | 9,375 |
| # of floors | 3 | 1 | 12 (9-residential floors, 75-dwelling units) | 1 |
| Window-to-Floor Area Ratio | 13% | 11% | 27.35% | 8.21% |
| HVAC Distribution System | 3x Packaged Variable Air Volume with VAV Hot Water Reheat | 5x Packaged Single Zone Air Conditioners | <i>Common Areas:</i> PVAV <i>Dwelling Units:</i> Four-pipe fan coil | Single Zone Air Conditioner |
| Cooling System | Direct Expansion, 9.8 EER | Direct Expansion, 13 SEER | <i>Common areas:</i> Direct expansion <i>Dwelling Units:</i> Chilled Water | Direct Expansion, 13 SEER |
| Heating System | Boiler, 80% Thermal Efficiency | Furnace, 78% AFUE | Boiler, 80% Thermal Efficiency | Furnace, 78% AFUE |
| Conditioned Thermal Zones | 18 | 5 | 40 | 4 |
| Domestic Water Heating | Natural Gas Storage, 24 Gallon Tank, EF = 0.64 | 8x Natural Gas Storage, 2 Gallon Tank, EF = 0.71 | Natural Gas Storage, 100 Gallon Tank, EF = 0.8 | Natural Gas Small Storage, 14 Gallon Tank, EF = 0.65 |
| Lighting Power Density (LPD) | 0.75 W/ft ² | 0.75 W/ft ² | Dwelling units – 0.5 W/ft ² ; Corridor – 0.6 W/ft ² ; Nonresidential areas – 0.7-1.2 W/ft ² | 2.2 W/ft ² |



2.2 Energy Simulations

TRC used CBECC-Com software version 2016.3.0 SP1 to simulate all the building prototypes and obtain the hourly consumption data without PV. CBECC-Com software does not have the capability to model PV in buildings. Hence, TRC simulated a residential building prototype in CBECC-Res software version 2016.3.0 (934 SP1) to obtain hourly PV generation output for each of the sixteen climate zones. TRC simulated three different PV system sizes covering a wide range of output (e.g., 5 to 500 kW) to obtain a relationship between PV system size and kWh generation for each building type. The analysis results in a linear relationship used to scale the PV generation for the desired PV sizes, an example shown in Figure 2 below.

Figure 2. Linear curve between annual PV generation (kWh) and installed PV size (kW) in Climate Zone 1



In summary, TRC performed the following simulations:

- CBECC-Com: All four prototypes under 16 climate zones, total 64 simulations
- CBECC-Res: One prototype, three PV system sizes and 16 climate zones, total 48 simulations

The final results overlay the scaled PV generation output to the hourly consumption output from CBECC-Com simulations to determine the net hourly consumption for the two desired PV definitions and four building types.

In other words,

$$\text{Net hourly kWh consumption} = \text{Hourly kWh consumed (CBECC_Com)} - \text{Hourly kWh generated (CBECC_Res)}$$

2.3 Cost Effectiveness

This section discusses how on-bill cost effectiveness is determined for the solar PV and solar ready measures.

2.3.1 Solar PV

TRC evaluated cost effectiveness of PV using the net present value (NPV) metric over 30 years, assuming a 3% discount rate and a 2% energy escalation rate. The analysis included benefit-to-cost (B/C) ratio and discounted payback metrics, defined as follows:

- **Net present value (NPV):** Present value of total benefits from utility bill savings minus present value of all costs including maintenance and replacement over 30 years. The criteria for cost effectiveness is NPV greater than 0.



- **Benefit-to-cost ratio (B/C):** Ratio of present value of all benefits over present value of all costs over 30 years. The criteria for cost effectiveness is B/C greater than 1.0.
- **Discounted payback:** Number of years it takes to break even from undertaking the initial expenditure, by discounting future cash flows and accounting for the time value of money.

Solar PV on-bill energy benefits and installation costs are estimated as discussed below.

2.3.1.1 Energy Cost Benefits

The on-bill cost-effectiveness methodology evaluates savings based on the customer's utility bills using rate structures of California's three major Investor Owned Utility (IOU) including Net Energy Metering (NEM) 2.0, shown in Figure 3 below.^{2,3} Because climate zones 10 and 14 overlap with both SCE and SDG&E territory, TRC evaluated cost effectiveness under both utility rate structures in these climate zones.

Figure 3. IOU distribution by climate zone

| IOU | Climate zones |
|----------------------------------|-----------------|
| Pacific Gas & Electric (PG&E) | 1-5, 11-13, 16 |
| Southern California Edison (SCE) | 6, 8-10, 14, 15 |
| San Diego Gas & Electric (SDG&E) | 7, 10, 14 |

The specific electricity rate schedules within IOU territory are applied to each of the 64 prototypes based on the climate zone, estimated monthly peak load and annual kWh consumption (Figure 4). Utility territories and climate zones boundaries do not perfectly align; one utility territory contains multiple climate zones, and one climate zone can contain multiple utility territories. A prototype simulated in different climate zones will have different monthly peak loads, and may consequently fall under a different utility rate structure. For example, SCE rate TOU-GS-2-A may apply to the medium office prototype in one climate zone, while TOU-GS-3-A may apply in another climate zone.

Figure 4. Applicable rate schedules by building type

| Building type | PG&E | SCE | SDG&E ⁴ |
|-------------------|---------|------------------------|--------------------|
| Small office | A-1 TOU | TOU-GS-1-A; TOU-GS-2-A | - |
| Medium office | A-10 | TOU-GS-2-A; TOU-GS-3-A | - |
| HRMF | E-TOU A | TOU-D-T | - |
| Retail strip mall | A-10 | TOU-GS-2-A | - |

² More information on NEM available at: <http://www.cpuc.ca.gov/General.aspx?id=3800>

³ The distribution of IOUs across sixteen climate zones is aligned with: Residential Retrofit High Impact Measure (HIM) Evaluation Report, *Prepared for California Public Utilities Commission (CPUC) Energy Division, February 8, 2010*

⁴ The applicable rate schedules for SDG&E are still being reviewed and are subject to change.



For high-rise multifamily building utility bill calculations, two simplifying assumptions were necessary:

1. TRC approximated that each dwelling unit had the same energy consumption profile, because energy simulation software aggregates residential energy usage for all individual dwelling units.⁵
2. TRC performed energy calculations at an hourly level, even though utilities may determine bill amounts based on sub-hourly billing intervals for simplification.

TRC does not expect these assumptions to significantly affect the overall results.

2.3.1.2 PV Installation Costs

TRC sourced the PV cost information from nationwide studies done by NREL and LBNL^{6,7}. As shown in Figure 5 below, the cost includes the system cost, installation and inverter costs accounting for inflation rate and federal tax credits for nonresidential buildings. TRC applied savings from the federal income tax credit (ITC), although because it is scheduled to be phased out between 2020 and 2022, an average ITC of 16% is used for residential systems and 19% for commercial systems. TRC assumed inverter replacements at years 11 and 21. The cost for a PV retrofit is an additional \$0.25/W, resulting in a total \$1.97/W only for the retail strip mall prototype existing construction scenario. The federal incentive is applied to the combined system and retrofit cost.

Figure 5. Nonresidential New construction PV costs summary

| Cost type | \$/W |
|---------------------------------|-------|
| First Cost | 1.72 |
| System Cost | 2.13 |
| Federal Income Tax Credit | 19.2% |
| Inverter Replacement at year 11 | 0.15 |
| Inverter Replacement at year 21 | 0.12 |
| Annual Maintenance | 0.02 |

2.3.2 Solar Ready

Because the 'solar ready' measure is an enabling measure, rather than a requirement to install a solar system, there are no associated direct energy savings. Solar-ready measures include:

- Roof area be reserved for solar equipment

⁵ Aggregated energy data impacts how utility bills are calculated. As an example in PG&E territory, the baseline allocation and minimum customer charge per unit is multiplied for 75 units of the building. So, the aggregated energy consumption of the building is compared to 75 times the baseline allocation for individual unit to calculate energy costs. Aggregation does not account for real-world variations in energy usage across the dwelling units.

⁶ F. Ran et al. (September 2016) U.S. Solar Photovoltaic System Cost Benchmark: Q1 2016. National Renewable Energy Laboratory. Available at: <https://www.nrel.gov/docs/fy16osti/66532.pdf>

⁷ Barbose, G. and Darghouth, N. (September 2017) Tracking the Sun 10. Lawrence Berkeley National Laboratory. Available at: http://eta-publications.lbl.gov/sites/default/files/tracking_the_sun_10_report.pdf



- A pathway for piping and/or conduit be indicated on plans
- Roof structural design loads be shown on plans
- Adequate electrical capacity be provided
- Spare electric breaker space be provided

Costs for reserving roof area, reserving a pathway for piping/conduit, and structural design load calculations are design costs, which are excluded in the CEC's LCC methodology, though realizing these measures will require additional attention from architects and designers. In summary, because a conventional cost-effectiveness analysis would compare zero energy savings to zero costs, no cost effectiveness analysis was performed.

3 Results

Results are provided in Figure 6 through Figure 13 in the following pages. To account for the multiple utilities within climate zones 10 and 14, there is an additional row added in each of the figures below to show cost effectiveness under both rate structures. 10-1 and 14-1 are for SCE utility rate results, and 10-2 and 14-2 are for SDG&E utility rate results (which are still under review by SDG&E, and are thus not presented).

Cost effectiveness results are evaluated for both the proposed PV system size definitions:

- **PV Measure Definition 1:** Generation equating to 80% of the total annual electric consumption
- **PV Measure Definition 2:** 15 Watts DC per square foot of solar zone

Both PV measure definitions are cost-effective for all four building types. Medium office and high-rise multifamily buildings have less roof space available than the single story buildings, resulting in smaller PV system sizes per Definition 2. Smaller PV systems result in lower costs as well as lower bill savings than Definition 1 for these prototypes, as seen when comparing Figure 8 vs. Figure 9 or Figure 10 vs. Figure 11.

The 'kWh savings' are similar across all climate zones for a particular prototype and PV definition because they are only attributable to the PV system generation. However, the 'life cycle bill savings' are influenced by both kWh savings and utility rate schedules. 'Life cycle bill savings' are similar across climate zones when under the same rate schedule, but differ when there are different rate schedules and/or utility territories.

As an example, in Figure 7, both CZ3 (under PG&E territory) and CZ6 (under SCE territory) show similar kWh savings but have significantly different bill savings of \$117,445 and \$78,957, respectively. TRC compared the PG&E rate to the SCE rate, and found that the SCE rates have lower volumetric charges but higher monthly fixed charges – thus the volumetric savings resulting from PV have a smaller impact on the bill when compared to minimum fixed charges

Even for the same building type within the same IOU territory, differences may occur across different climate zones because of climatic impacts on building energy consumption. Climate-dependent energy consumption, primarily space heating and space cooling, informs the on-peak and off-peak energy consumption along with the peak kW demand. These variabilities dictate both utility rate schedule selection and corresponding energy costs. For example, climate zones within SCE territory can follow under TOU-GS-1, TOU-GS-2 or TOU-GS-3 depending on their monthly loads, and each of these rate schedules have different structures.

High rise multifamily follows a residential rate schedule as opposed to commercial rates applied to the other three prototypes. Residential and commercial rate schedules are structured differently, the major difference being the peak load demand charges included in commercial rates only. PG&E's residential rate plan also includes a credit awarded for usage up to their baseline allocation. As a result, life cycle bill savings of high-rise multifamily building cannot be easily compared against the other prototypes of similar size or energy consumption.



TRC has attempted to model utility rates as accurately as possible and in coordination with the utilities, but has not identified an exhaustive set of causalities for any trends across the buildings, utilities, and climate zones.

Key takeaways include:

- Solar PV is cost effective with both sizing methods, across all building types, utility territories, and climate zones analyzed in this study. Benefit to cost ratios across all results range from 1.5 to 7.4. While TRC could not analyze all possible permutations of building sizes and rates, this suggests that these sizing methods are appropriate in the majority of possible cases.
- The Small Office has similar B/C Ratios using both PV Definitions for sizing PV systems.
- The Medium Office and HRMF prototypes have generally higher B/C Ratios with smaller PV systems (PV Definition 2) as compared to PV Definition 1. However, larger PV systems have higher NPV savings over 30 years.
- The Retail Strip Mall has higher B/C ratios with a larger PV system (PV Definition 1) as compared to PV Definition 2.

DRAFT



Figure 6. Cost effectiveness results – Small office – PV definition 1

| Climate zone | Utility | Rate schedule | PV size | kWh savings | Life cycle Costs | Life cycle bill savings | Net savings (NPV) | B/C ratio | Discounted payback (yrs.) |
|--------------|---------|---------------|---------|-------------|------------------|-------------------------|-------------------|-----------|---------------------------|
| 1 | PG&E | A-1 | 29.3 | 39,217 | \$70,289 | \$230,936 | \$160,647 | 3.3 | 7 |
| 2 | PG&E | A-1 | 28.4 | 44,422 | \$68,087 | \$262,268 | \$194,181 | 3.9 | 6 |
| 3 | PG&E | A-1 | 26.6 | 42,035 | \$63,875 | \$247,967 | \$184,092 | 3.9 | 6 |
| 4 | PG&E | A-1 | 28.0 | 45,152 | \$67,254 | \$266,207 | \$198,954 | 4.0 | 6 |
| 5 | PG&E | A-1 | 25.0 | 42,133 | \$60,080 | \$247,451 | \$187,372 | 4.1 | 6 |
| 6 | SCE | TOU-GS-1 | 28.9 | 45,664 | \$69,371 | \$180,640 | \$111,269 | 2.6 | 10 |
| 7 | SDG&E | - | - | - | - | - | - | - | - |
| 8 | SCE | TOU-GS-2 | 30.1 | 47,559 | \$72,098 | \$220,008 | \$147,910 | 3.1 | 8 |
| 9 | SCE | TOU-GS-2 | 29.6 | 48,277 | \$70,892 | \$223,082 | \$152,190 | 3.1 | 8 |
| 10-1 | SCE | TOU-GS-2 | 30.8 | 50,202 | \$73,866 | \$226,056 | \$152,190 | 3.1 | 8 |
| 10-2 | SDG&E | - | - | - | - | - | - | - | - |
| 11 | PG&E | A-1 | 31.5 | 50,149 | \$75,540 | \$295,240 | \$219,699 | 3.9 | 6 |
| 12 | PG&E | A-1 | 30.0 | 47,102 | \$71,989 | \$277,602 | \$205,613 | 3.9 | 6 |
| 13 | PG&E | A-1 | 32.5 | 50,256 | \$77,997 | \$295,612 | \$217,615 | 3.8 | 6 |
| 14-1 | SCE | TOU-GS-2 | 28.5 | 51,180 | \$68,326 | \$224,963 | \$156,637 | 3.3 | 7 |
| 14-2 | SDG&E | - | - | - | - | - | - | - | - |
| 15 | SCE | TOU-GS-2 | 35.6 | 59,568 | \$85,408 | \$243,624 | \$158,216 | 2.9 | 9 |
| 16 | PG&E | A-1 | 27.7 | 47,016 | \$66,388 | \$276,326 | \$209,938 | 4.2 | 6 |



Figure 7. Cost effectiveness results – Small office – PV definition 2

| Climate zone | Utility | Rate schedule | PV size | kWh savings | Life cycle Costs | Life cycle bill savings | Net savings (NPV) | B/C ratio | Discounted payback (yrs.) |
|--------------|---------|---------------|---------|-------------|------------------|-------------------------|-------------------|-----------|---------------------------|
| 1 | PG&E | A-1 | 12.4 | 16,567 | \$29,693 | \$99,717 | \$70,024 | 3.4 | 7 |
| 2 | PG&E | A-1 | 12.4 | 19,372 | \$29,693 | \$116,592 | \$86,899 | 3.9 | 6 |
| 3 | PG&E | A-1 | 12.4 | 19,540 | \$29,693 | \$117,445 | \$87,752 | 4.0 | 6 |
| 4 | PG&E | A-1 | 12.4 | 19,935 | \$29,693 | \$119,760 | \$90,067 | 4.0 | 6 |
| 5 | PG&E | A-1 | 12.4 | 20,823 | \$29,693 | \$124,345 | \$94,652 | 4.2 | 6 |
| 6 | SCE | TOU-GS-1 | 12.4 | 19,546 | \$29,693 | \$78,957 | \$49,265 | 2.7 | 9 |
| 7 | SDG&E | - | - | - | - | - | - | - | - |
| 8 | SCE | TOU-GS-2 | 12.4 | 19,587 | \$29,693 | \$59,942 | \$30,249 | 2.0 | 15 |
| 9 | SCE | TOU-GS-2 | 12.4 | 20,221 | \$29,693 | \$60,906 | \$31,213 | 2.1 | 15 |
| 10-1 | SCE | TOU-GS-2 | 12.4 | 20,180 | \$29,693 | \$60,206 | \$30,513 | 2.0 | 15 |
| 10-2 | SDG&E | - | - | - | - | - | - | - | - |
| 11 | PG&E | A-1 | 12.4 | 19,712 | \$29,693 | \$118,521 | \$88,828 | 4.0 | 6 |
| 12 | PG&E | A-1 | 12.4 | 19,428 | \$29,693 | \$116,843 | \$87,150 | 3.9 | 6 |
| 13 | PG&E | A-1 | 12.4 | 19,132 | \$29,693 | \$115,046 | \$85,353 | 3.9 | 6 |
| 14-1 | SCE | TOU-GS-2 | 12.4 | 22,241 | \$29,693 | \$63,850 | \$34,157 | 2.2 | 14 |
| 14-2 | SDG&E | - | - | - | - | - | - | - | - |
| 15 | SCE | TOU-GS-2 | 12.4 | 20,710 | \$29,693 | \$57,101 | \$27,408 | 1.9 | 17 |
| 16 | PG&E | A-1 | 12.4 | 21,029 | \$29,693 | \$126,070 | \$96,377 | 4.2 | 6 |



Figure 8. Cost effectiveness results – Medium office - PV definition 1

| Climate zone | Utility | Rate schedule | PV size | kWh savings | Life cycle Costs | Life cycle bill savings | Net savings (NPV) | B/C ratio | Discounted payback (yrs.) |
|--------------|---------|---------------|---------|-------------|------------------|-------------------------|-------------------|-----------|---------------------------|
| 1 | PG&E | A-10 | 226.4 | 303,042 | \$543,148 | \$1,368,713 | \$825,566 | 2.5 | 10 |
| 2 | PG&E | A-10 | 222.4 | 348,075 | \$533,510 | \$1,615,140 | \$1,081,630 | 3.0 | 8 |
| 3 | PG&E | A-10 | 206.3 | 325,611 | \$494,786 | \$1,504,648 | \$1,009,862 | 3.0 | 8 |
| 4 | PG&E | A-10 | 220.5 | 355,050 | \$528,839 | \$1,623,929 | \$1,095,090 | 3.1 | 8 |
| 5 | PG&E | A-10 | 194.8 | 327,649 | \$467,219 | \$1,493,119 | \$1,025,900 | 3.2 | 8 |
| 6 | SCE | TOU-GS-2 | 230.2 | 363,468 | \$552,169 | \$1,110,412 | \$558,243 | 2.0 | 16 |
| 7 | SDG&E | - | - | - | - | - | - | - | - |
| 8 | SCE | TOU-GS-2 | 237.4 | 375,540 | \$569,306 | \$1,159,835 | \$590,529 | 2.0 | 15 |
| 9 | SCE | TOU-GS-3 | 233.4 | 381,176 | \$559,732 | \$1,320,521 | \$760,789 | 2.4 | 13 |
| 10-1 | SCE | TOU-GS-3 | 237.9 | 387,771 | \$570,554 | \$1,314,698 | \$744,144 | 2.3 | 13 |
| 10-2 | SDG&E | - | - | - | - | - | - | - | - |
| 11 | PG&E | A-10 | 244.2 | 388,810 | \$585,670 | \$1,760,419 | \$1,174,749 | 3.0 | 8 |
| 12 | PG&E | A-10 | 235.8 | 370,084 | \$565,629 | \$1,683,325 | \$1,117,696 | 3.0 | 8 |
| 13 | PG&E | A-10 | 254.7 | 393,559 | \$610,802 | \$1,772,341 | \$1,161,539 | 2.9 | 8 |
| 14-1 | SCE | TOU-GS-3 | 217.4 | 390,525 | \$521,362 | \$1,297,029 | \$775,667 | 2.5 | 10 |
| 14-2 | SDG&E | - | - | - | - | - | - | - | - |
| 15 | SCE | TOU-GS-3 | 280.1 | 468,546 | \$671,793 | \$1,495,913 | \$824,121 | 2.2 | 14 |
| 16 | PG&E | A-10 | 199.8 | 339,442 | \$479,299 | \$1,516,862 | \$1,037,563 | 3.2 | 8 |



Figure 9. Cost effectiveness results – Medium office - PV definition 2

| Climate zone | Utility | Rate schedule | PV size | kWh savings | Life cycle Costs | Life cycle bill savings | Net savings (NPV) | B/C ratio | Discounted payback (yrs.) |
|--------------|---------|---------------|---------|-------------|------------------|-------------------------|-------------------|-----------|---------------------------|
| 1 | PG&E | A-10 | 40.2 | 53,825 | \$96,472 | \$353,359 | \$256,887 | 3.7 | 6 |
| 2 | PG&E | A-10 | 40.2 | 62,941 | \$96,472 | \$408,113 | \$311,641 | 4.2 | 6 |
| 3 | PG&E | A-10 | 40.2 | 63,487 | \$96,472 | \$397,970 | \$301,498 | 4.1 | 6 |
| 4 | PG&E | A-10 | 40.2 | 64,769 | \$96,472 | \$410,637 | \$314,165 | 4.3 | 6 |
| 5 | PG&E | A-10 | 40.2 | 67,654 | \$96,472 | \$430,527 | \$334,055 | 4.5 | 5 |
| 6 | SCE | TOU-GS-2 | 40.2 | 63,503 | \$96,472 | \$346,995 | \$250,523 | 3.6 | 7 |
| 7 | SDG&E | - | - | - | - | - | - | - | - |
| 8 | SCE | TOU-GS-2 | 40.2 | 63,637 | \$96,472 | \$355,618 | \$259,146 | 3.7 | 6 |
| 9 | SCE | TOU-GS-3 | 40.2 | 65,697 | \$96,472 | \$391,040 | \$294,568 | 4.1 | 6 |
| 10-1 | SCE | TOU-GS-3 | 40.2 | 65,566 | \$96,472 | \$393,515 | \$297,043 | 4.1 | 6 |
| 10-2 | SDG&E | - | - | - | - | - | - | - | - |
| 11 | PG&E | A-10 | 40.2 | 64,045 | \$96,472 | \$417,553 | \$321,081 | 4.3 | 5 |
| 12 | PG&E | A-10 | 40.2 | 63,121 | \$96,472 | \$406,773 | \$310,300 | 4.2 | 6 |
| 13 | PG&E | A-10 | 40.2 | 62,160 | \$96,472 | \$408,211 | \$311,738 | 4.2 | 6 |
| 14-1 | SCE | TOU-GS-3 | 40.2 | 72,262 | \$96,472 | \$411,201 | \$314,729 | 4.3 | 5 |
| 14-2 | SDG&E | - | - | - | - | - | - | - | - |
| 15 | SCE | TOU-GS-3 | 40.2 | 67,285 | \$96,472 | \$426,125 | \$329,653 | 4.4 | 5 |
| 16 | PG&E | A-10 | 40.2 | 68,322 | \$96,472 | \$412,717 | \$316,245 | 4.3 | 5 |



Figure 10. Cost effectiveness results – High-rise multifamily - PV definition 1

| Climate zone | Utility | Rate schedule | PV size | kWh savings | Life cycle Costs | Life cycle bill savings | Net savings (NPV) | B/C ratio | Discounted payback (yrs.) |
|--------------|---------|---------------|---------|-------------|------------------|-------------------------|-------------------|-----------|---------------------------|
| 1 | PG&E | E-TOU | 238.4 | 322,852 | \$571,845 | \$2,025,220 | \$1,453,375 | 3.5 | 7 |
| 2 | PG&E | E-TOU | 225.6 | 371,193 | \$541,137 | \$2,187,767 | \$1,646,630 | 4.0 | 6 |
| 3 | PG&E | E-TOU | 210.5 | 344,653 | \$504,938 | \$2,040,935 | \$1,535,997 | 4.0 | 6 |
| 4 | PG&E | E-TOU | 221.9 | 376,983 | \$532,167 | \$2,226,673 | \$1,694,506 | 4.2 | 6 |
| 5 | PG&E | E-TOU | 197.6 | 348,463 | \$473,866 | \$2,011,233 | \$1,537,367 | 4.2 | 6 |
| 6 | SCE | TOU-D-T | 226.5 | 300,595 | \$543,263 | \$2,060,969 | \$1,517,706 | 3.8 | 6 |
| 7 | SDG&E | - | - | - | - | - | - | - | - |
| 8 | SCE | TOU-D-T | 233.3 | 312,666 | \$559,574 | \$2,143,444 | \$1,583,870 | 3.8 | 6 |
| 9 | SCE | TOU-D-T | 231.4 | 323,601 | \$555,088 | \$2,199,218 | \$1,644,131 | 4.0 | 6 |
| 10-1 | SCE | TOU-D-T | 235.7 | 330,150 | \$565,263 | \$2,235,530 | \$1,670,267 | 4.0 | 6 |
| 10-2 | SDG&E | - | - | - | - | - | - | - | - |
| 11 | PG&E | E-TOU | 249.0 | 421,808 | \$597,311 | \$2,400,718 | \$1,803,407 | 4.0 | 6 |
| 12 | PG&E | E-TOU | 237.4 | 397,092 | \$569,400 | \$2,230,664 | \$1,661,264 | 3.9 | 6 |
| 13 | PG&E | E-TOU | 256.3 | 425,413 | \$614,846 | \$2,354,303 | \$1,739,457 | 3.8 | 6 |
| 14-1 | SCE | TOU-D-T | 220.5 | 339,752 | \$528,831 | \$2,305,881 | \$1,777,050 | 4.4 | 5 |
| 14-2 | SDG&E | - | - | - | - | - | - | - | - |
| 15 | SCE | TOU-D-T | 275.4 | 403,210 | \$660,453 | \$2,719,247 | \$2,058,794 | 4.1 | 6 |
| 16 | PG&E | E-TOU | 211.1 | 377,068 | \$506,410 | \$2,290,624 | \$1,784,213 | 4.5 | 5 |



Figure 11. Cost effectiveness results – High-rise multifamily - PV definition 2

| Climate zone | Utility | Rate schedule | PV size | kWh savings | Life cycle Costs | Life cycle bill savings | Net savings (NPV) | B/C ratio | Discounted payback (yrs.) |
|--------------|---------|---------------|---------|-------------|------------------|-------------------------|-------------------|-----------|---------------------------|
| 1 | PG&E | E-TOU | 19.2 | 25,630 | \$45,937 | \$273,401 | \$227,464 | 6.0 | 4 |
| 2 | PG&E | E-TOU | 19.2 | 29,970 | \$45,937 | \$320,775 | \$274,838 | 7.0 | 3 |
| 3 | PG&E | E-TOU | 19.2 | 30,231 | \$45,937 | \$313,753 | \$267,816 | 6.8 | 3 |
| 4 | PG&E | E-TOU | 19.2 | 30,841 | \$45,937 | \$329,443 | \$283,506 | 7.2 | 3 |
| 5 | PG&E | E-TOU | 19.2 | 32,215 | \$45,937 | \$328,745 | \$282,808 | 7.2 | 3 |
| 6 | SCE | TOU-D-T | 19.2 | 30,238 | \$45,937 | \$286,837 | \$240,900 | 6.2 | 4 |
| 7 | SDG&E | - | - | - | - | - | - | - | - |
| 8 | SCE | TOU-D-T | 19.2 | 30,302 | \$45,937 | \$290,631 | \$244,694 | 6.3 | 4 |
| 9 | SCE | TOU-D-T | 19.2 | 31,283 | \$45,937 | \$299,840 | \$253,903 | 6.5 | 4 |
| 10-1 | SCE | TOU-D-T | 19.2 | 31,221 | \$45,937 | \$300,028 | \$254,091 | 6.5 | 4 |
| 10-2 | SDG&E | - | - | - | - | - | - | - | - |
| 11 | PG&E | E-TOU | 19.2 | 30,496 | \$45,937 | \$340,273 | \$294,336 | 7.4 | 3 |
| 12 | PG&E | E-TOU | 19.2 | 30,056 | \$45,937 | \$328,635 | \$282,698 | 7.2 | 3 |
| 13 | PG&E | E-TOU | 19.2 | 29,599 | \$45,937 | \$319,894 | \$273,957 | 7.0 | 3 |
| 14-1 | SCE | TOU-D-T | 19.2 | 34,409 | \$45,937 | \$322,608 | \$276,671 | 7.0 | 3 |
| 14-2 | SDG&E | - | - | - | - | - | - | - | - |
| 15 | SCE | TOU-D-T | 19.2 | 32,039 | \$45,937 | \$329,110 | \$283,173 | 7.2 | 3 |
| 15 | PG&E | E-TOU | 19.2 | 32,039 | \$45,937 | \$340,897 | \$294,960 | 7.4 | 3 |



Figure 12. Cost effectiveness results – Existing Retail strip mall – PV definition 1

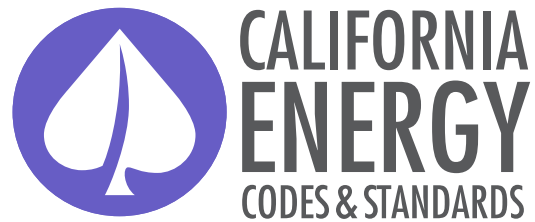
| Climate zone | Utility | Rate schedule | PV size | kWh savings | Life cycle Costs | Life cycle bill savings | Net savings (NPV) | B/C ratio | Discounted payback (yrs.) |
|--------------|---------|---------------|---------|-------------|------------------|-------------------------|-------------------|-----------|---------------------------|
| 1 | PG&E | A-10 | 84.0 | 112,424 | \$218,442 | \$510,358 | \$291,916 | 2.3 | 13 |
| 2 | PG&E | A-10 | 84.6 | 132,460 | \$220,099 | \$611,335 | \$391,237 | 2.8 | 9 |
| 3 | PG&E | A-10 | 77.0 | 121,554 | \$200,239 | \$561,986 | \$361,746 | 2.8 | 9 |
| 4 | PG&E | A-10 | 83.0 | 133,623 | \$215,763 | \$609,041 | \$393,279 | 2.8 | 9 |
| 5 | PG&E | A-10 | 71.9 | 120,997 | \$187,046 | \$551,377 | \$364,331 | 2.9 | 8 |
| 6 | SCE | TOU-GS-2 | 86.7 | 136,919 | \$225,491 | \$418,301 | \$192,811 | 1.9 | 17 |
| 7 | SDG&E | - | - | - | - | - | - | - | - |
| 8 | SCE | TOU-GS-2 | 90.0 | 142,367 | \$233,969 | \$439,701 | \$205,731 | 1.9 | 17 |
| 9 | SCE | TOU-GS-2 | 88.3 | 144,288 | \$229,691 | \$444,818 | \$215,127 | 1.9 | 16 |
| 10-1 | SCE | TOU-GS-2 | 92.6 | 150,878 | \$240,662 | \$461,482 | \$220,820 | 1.9 | 17 |
| 10-2 | SDG&E | - | - | - | - | - | - | - | - |
| 11 | PG&E | A-10 | 91.9 | 146,301 | \$238,904 | \$658,800 | \$419,896 | 2.8 | 9 |
| 12 | PG&E | A-10 | 88.8 | 139,284 | \$230,777 | \$626,075 | \$395,299 | 2.7 | 9 |
| 13 | PG&E | A-10 | 96.4 | 149,044 | \$250,763 | \$664,580 | \$413,816 | 2.7 | 10 |
| 14-1 | SCE | TOU-GS-2 | 82.6 | 148,433 | \$214,824 | \$446,955 | \$232,131 | 2.1 | 15 |
| 14-2 | SDG&E | - | - | - | - | - | - | - | - |
| 15 | SCE | TOU-GS-2 | 107.0 | 178,916 | \$278,095 | \$528,901 | \$250,806 | 1.9 | 17 |
| 16 | PG&E | A-10 | 78.5 | 133,261 | \$203,988 | \$593,882 | \$389,894 | 2.9 | 9 |



Figure 13. Cost effectiveness results – Existing Retail strip mall - PV definition 2

| Climate zone | Utility | Rate schedule | PV size | kWh savings | Life cycle Costs | Life cycle bill savings | Net savings (NPV) | B/C ratio | Discounted payback (yrs.) |
|--------------|---------|---------------|---------|-------------|------------------|-------------------------|-------------------|-----------|---------------------------|
| 1 | PG&E | A-10 | 21.1 | 28,229 | \$54,848 | \$141,450 | \$86,602 | 2.6 | 10 |
| 2 | PG&E | A-10 | 21.1 | 33,009 | \$54,848 | \$169,518 | \$114,670 | 3.1 | 8 |
| 3 | PG&E | A-10 | 21.1 | 33,295 | \$54,848 | \$171,209 | \$116,361 | 3.1 | 8 |
| 4 | PG&E | A-10 | 21.1 | 33,968 | \$54,848 | \$172,320 | \$117,472 | 3.1 | 8 |
| 5 | PG&E | A-10 | 21.1 | 35,481 | \$54,848 | \$183,129 | \$128,281 | 3.3 | 7 |
| 6 | SCE | TOU-GS-2 | 21.1 | 33,304 | \$54,848 | \$84,760 | \$29,912 | 1.5 | 26 |
| 7 | SDG&E | - | - | - | - | - | - | - | - |
| 8 | SCE | TOU-GS-2 | 21.1 | 33,374 | \$54,848 | \$86,054 | \$31,205 | 1.6 | 25 |
| 9 | SCE | TOU-GS-2 | 21.1 | 34,455 | \$54,848 | \$88,645 | \$33,796 | 1.6 | 24 |
| 10-1 | SCE | TOU-GS-2 | 21.1 | 34,386 | \$54,848 | \$87,635 | \$32,787 | 1.6 | 24 |
| 10-2 | SDG&E | - | - | - | - | - | - | - | - |
| 11 | PG&E | A-10 | 21.1 | 33,588 | \$54,848 | \$163,366 | \$108,518 | 3.0 | 8 |
| 12 | PG&E | A-10 | 21.1 | 33,103 | \$54,848 | \$161,184 | \$106,336 | 2.9 | 8 |
| 13 | PG&E | A-10 | 21.1 | 32,600 | \$54,848 | \$157,723 | \$102,875 | 2.9 | 9 |
| 14-1 | SCE | TOU-GS-2 | 21.1 | 37,898 | \$54,848 | \$94,785 | \$39,936 | 1.7 | 19 |
| 14-2 | SDG&E | - | - | - | - | - | - | - | - |
| 15 | SCE | TOU-GS-2 | 21.1 | 35,287 | \$54,848 | \$86,315 | \$31,467 | 1.6 | 25 |
| 16 | PG&E | A-10 | 21.1 | 35,831 | \$54,848 | \$173,246 | \$118,398 | 3.2 | 8 |





A STATEWIDE UTILITY PROGRAM

Title 24, Parts 6 and 11
Local Energy Efficiency Ordinances

2019 Nonresidential New Construction Reach Code Cost Effectiveness Study

Prepared for:

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Codes and Standards Program
Southern California Edison Company

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1 Introduction

The California Building Energy Efficiency Standards Title 24, Part 6 (Title 24) (CEC, 2019) is maintained and updated every three years by two state agencies: the California Energy Commission (the Energy Commission) and the Building Standards Commission (BSC). In addition to enforcing the code, local jurisdictions have the authority to adopt local energy efficiency ordinances—or reach codes—that exceed the minimum standards defined by Title 24 (as established by Public Resources Code Section 25402.1(h)2 and Section 10-106 of the Building Energy Efficiency Standards). Local jurisdictions must demonstrate that the requirements of the proposed ordinance are cost-effective and do not result in buildings consuming more energy than is permitted by Title 24. In addition, the jurisdiction must obtain approval from the Energy Commission and file the ordinance with the BSC for the ordinance to be legally enforceable. This report was developed in coordination with the California Statewide Investor Owned Utilities (IOUs) Codes and Standards Program, key consultants, and engaged cities—collectively known as the Reach Code Team.

This report documents cost-effective combinations of measures that exceed the minimum state requirements for design in newly-constructed nonresidential buildings. Buildings specifically examined include medium office, medium retail, and small hotels. Measures include energy efficiency, solar photovoltaics (PV), and battery storage. In addition, the report includes a comparison between a baseline mixed-fuel design and all-electric design for each occupancy type.

The Reach Code team analyzed the following seven packages as compared to 2019 code compliant mixed-fuel design baseline:

- ◆ **Package 1A – Mixed-Fuel + Energy Efficiency (EE):** Mixed-fuel design with energy efficiency measures and federal minimum appliance efficiencies.
- ◆ **Package 1B – Mixed-Fuel + EE + PV + Battery (B):** Same as Package 1A, plus solar PV and batteries.
- ◆ **Package 1C – Mixed-fuel + High Efficiency (HE):** Baseline code-minimum building with high efficiency appliances, triggering federal preemption. The intent of this package is to assess the standalone contribution that high efficiency appliances would make toward achieving high performance thresholds.
- ◆ **Package 2 – All-Electric Federal Code-Minimum Reference:** All-electric design with federal code minimum appliance efficiency. No solar PV or battery.
- ◆ **Package 3A – All-Electric + EE:** Package 2 all-electric design with energy efficiency measures and federal minimum appliance efficiencies.
- ◆ **Package 3B – All-Electric + EE + PV + B:** Same as Package 3A, plus solar PV and batteries.
- ◆ **Package 3C – All-Electric + HE:** All-electric design with high efficiency appliances, triggering federal preemption.

Figure 1 summarizes the baseline and measure packages. Please refer to *Section 3* for more details on the measure descriptions.



Figure 1. Measure Category and Package Overview

| Measure Category | Report Section | Mixed Fuel | | | | All-Electric | | | |
|-------------------------------|----------------|-----------------------------|----|------------|----|-----------------------------|----|------------|----|
| | | Baseline | 1A | 1B | 1C | 2 | 3A | 3B | 3C |
| | | Fed Code Minimum Efficiency | EE | EE+ PV + B | HE | Fed Code Minimum Efficiency | EE | EE+ PV + B | HE |
| Energy Efficiency Measures | 3.1 | | X | X | | | X | X | |
| Solar PV + Battery | 3.2 | | | X | | | | X | |
| All-Electric Measures | 3.3 | | | | | X | X | X | X |
| Preemptive Appliance Measures | 3.4 | | | | X | | | | X |

The team separately developed cost effectiveness results for PV-only and PV+Battery packages, excluding any efficiency measures. For these packages, the PV is modeled as a “minimal” size of 3 kW and a larger size based on the available roof area and electric load of the building. PV sizes are combined with two sizes of battery storage for both mixed fuel and all electric buildings to form eight different package combinations as outlined below:

- ◆ **Mixed-Fuel + 3 kW PV Only**
- ◆ **Mixed-Fuel + 3 kW PV + 5 kWh Battery**
- ◆ **Mixed-Fuel + PV Only:** PV sized per the roof size of the building, or to offset the annual electricity consumption, whichever is smaller
- ◆ **Mixed-Fuel + PV + 50 kWh Battery:** PV sized per the roof size of the building, or to offset the annual electricity consumption, whichever is smaller, along with 50 kWh battery
- ◆ **All-Electric + 3 kW PV Only**
- ◆ **All-Electric + 3 kW PV + 5 kWh Battery**
- ◆ **All-Electric + PV Only:** PV sized per the roof size of the building, or to offset the annual electricity consumption, whichever is smaller
- ◆ **All-Electric + PV + 50 kWh Battery:** PV sized per the roof size of the building, or to offset the annual electricity consumption, whichever is smaller, along with 50 kWh battery.

Each of the eight packages are evaluated against a baseline model designed as per 2019 Title 24 Part 6 requirements. The Standards baseline for all occupancies in this report is a mixed-fuel design.

The Department of Energy (DOE) sets minimum efficiency standards for equipment and appliances that are federally regulated under the National Appliance Energy Conservation Act (NAECA), including heating, cooling, and water heating equipment.¹ Since state and local governments are prohibited from adopting

¹ https://www.ecfr.gov/cgi-bin/retrieveECFR?gp=&SID=8de751f141aaa1c1c9833b36156faf67&mc=true&n=pt10.3.431&r=PART&ty=HTML#se10.3.431_197



higher minimum efficiencies than the federal standards require, the focus of this study is to identify and evaluate cost-effective packages that do not include high efficiency equipment. However, because high efficiency appliances are often the easiest and most affordable measures to increase energy performance, this study provides an analysis of high efficiency appliances for informational purposes. While federal preemption would limit a reach code, in practice, builders may install any package of compliant measures to achieve the performance requirements, including higher efficiency appliances that are federally regulated.

2 Methodology and Assumptions

With input from several stakeholders, the Reach Codes team selected three building types—medium office, medium retail, and small hotel—to represent a predominant segment of nonresidential new construction in the state.

This analysis used both on-bill and time dependent valuation of energy (TDV) based approaches to evaluate cost-effectiveness. Both methodologies require estimating and quantifying the energy savings associated with energy efficiency measures, as well as quantifying the costs associated with the measures. The main difference between the methodologies is the valuation of energy and thus the cost savings of reduced or avoided energy use. TDV was developed by the Energy Commission to reflect the time dependent value of energy including long-term projected costs of energy such as the cost of providing energy during peak periods of demand and other societal costs including projected costs for carbon emissions. With the TDV approach, electricity used (or saved) during peak periods has a much higher value than electricity used (or saved) during off-peak periods.²

The Reach Code Team performed energy simulations using EnergyPro 8.0 software for 2019 Title 24 code compliance analysis, which uses CBECC-Com 2019.1.0 for the calculation engine. The baseline prototype models in all climate zones have been designed to have compliance margins as close as possible to 0 to reflect a prescriptively-built building.³

2.1 Building Prototypes

The DOE provides building prototype models which, when modified to comply with 2019 Title 24 requirements, can be used to evaluate the cost effectiveness of efficiency measures. These prototypes have historically been used by the California Energy Commission to assess potential code enhancements. The Reach Code Team performed analysis on a medium office, a medium retail, and a small hotel prototype.

Water heating includes both service water heating (SWH) for office and retail buildings and domestic hot water for hotels. In this report, water heating or SWH is used to refer to both. The Standard Design HVAC and SWH systems are based on the system maps included in the 2019 Nonresidential Alternate

² Horii, B., E. Cutter, N. Kapur, J. Arent, and D. Conotyannis. 2014. "Time Dependent Valuation of Energy for Developing Building Energy Efficiency Standards." Available at: http://www.energy.ca.gov/title24/2016standards/prerulemaking/documents/2014-07-09_workshop/2017_TDV_Documents

³ EnergySoft and TRC were able to develop most baseline prototypes to achieve a compliance margin of less than +/-1 percent except for few models that were at +/- 6 percent. This indicates these prototypes are not exactly prescriptive according to compliance software calculations. To calculate incremental impacts, TRC conservatively compared the package results to that of the proposed design of baseline prototypes (not the standard design).

Calculation Method Reference Manual.⁴ The Standard Design is the baseline for all nonresidential projects and assumes a mixed-fuel design using natural gas as the space heating source in all cases. Baseline HVAC and SWH system characteristics are described below and in Figure 2:

- ◆ The baseline medium office HVAC design package includes two gas hot water boilers, three packaged rooftop units (one for each floor), and variable air volume (VAV) terminal boxes with hot water reheat coils. The SWH design includes one 8.75 kW electric resistance hot water heater with a 30-gallon storage tank.
- ◆ The baseline medium retail HVAC design includes five single zone packaged rooftop units (variable flow and constant flow depending on the zone) with gas furnaces for heating. The SWH design includes one 8.75 kW electric resistance hot water heater with a 30-gallon storage tank.
- ◆ The small hotel has two baseline equipment systems, one for the nonresidential spaces and one for the guest rooms.
 - ◆ The nonresidential HVAC design includes two gas hot water boilers, four packaged rooftop units and twelve VAV terminal boxes with hot water reheat coils. The SWH design include a small electric resistance water heater with 30-gallon storage tank.
 - ◆ The residential HVAC design includes one single zone air conditioner (AC) unit with gas furnace for each guest room and the water heating design includes one central gas water heater with a recirculation pump for all guest rooms.

Figure 2. Prototype Characteristics Summary

| | Medium Office | Medium Retail | Small Hotel |
|--------------------------------------|---|---|---|
| Conditioned Floor Area | 53,628 | 24,691 | 42,552 |
| Number of Stories | 3 | 1 | 4 |
| Number of Guest Rooms | 0 | 0 | 78 |
| Window-to-Wall Area Ratio | 0.33 | 0.07 | 0.11 |
| Baseline HVAC System | Packaged DX VAV with gas furnaces + VAV terminal units with hot water reheat. Central gas hot water boilers | Single zone packaged DX units with gas furnaces | <u>Nonresidential</u> : Packaged DX VAV with hot water coil + VAV terminal units with hot water reheat. Central gas hot water boilers. <u>Residential</u> : Single zone DX AC unit with gas furnaces |
| Baseline Water Heating System | 30-gallon electric resistance water heater | 30-gallon electric resistance water heater | <u>Nonresidential</u> : 30-gallon electric resistance water heater <u>Residential</u> : Central gas water heater with recirculation loop |

⁴ Nonresidential Alternative Calculation Method Reference Manual For the 2019 Building Energy Efficiency Standards. Available at: <https://www.energy.ca.gov/2019publications/CEC-400-2019-006/CEC-400-2019-006-CMF.pdf>

2.2 Cost Effectiveness

The Reach Code Team analyzed the cost effectiveness of the packages by applying them to building prototypes (as applicable) using the life cycle cost methodology, which is approved and used by the Energy Commission to establish cost effective building energy standards (Title 24, Part 6).⁵

Per Energy Commission's methodology, the Reach Code Team assessed the incremental costs of the energy efficiency measure packages and compared them to the energy cost savings over the measure life of 15 years. Incremental costs represent the equipment, installation, replacements, and maintenance costs of the proposed measure relative to the 2019 Title 24 Standards minimum requirements. The energy savings benefits are estimated using both TDV of energy and typical utility rates for each building type:

- ◆ **Time Dependent Valuation:** TDV is a normalized monetary format developed and used by the Energy Commission for comparing electricity and natural gas savings, and it considers the cost of electricity and natural gas consumed during different times of the day and year. Simulation outputs are translated to TDV savings benefits using 2019 TDV multipliers and 15-year discounted costs for the nonresidential measure packages.
- ◆ **Utility bill impacts (On-bill):** Utility energy costs are estimated by applying appropriate IOU rates to estimated annual electricity and natural gas consumption. The energy bill savings are calculated as the difference in utility costs between the baseline and proposed package over a 15-year duration accounting for discount rate and energy cost escalation.

In coordination with the IOU rate team, and rate experts at a few electric publicly owned utilities (POUs), the Reach Code Team used the current nonresidential utility rates publicly available at the time of analysis to analyze the cost effectiveness for each proposed package. The utility tariffs, summarized in Figure 3, were determined based on the annual load profile of each prototype, and the most prevalent rate in each territory. For some prototypes there are multiple options for rates because of the varying load profiles of mixed-fuel buildings versus all-electric buildings. Tariffs were integrated in EnergyPro software to be applied to the hourly electricity and gas outputs. The Reach Code Team did not attempt to compare or test a variety of tariffs to determine their impact on cost effectiveness.

The currently available and applicable time-of-use (TOU) nonresidential rates are applied to both the base and proposed cases with PV systems.⁶ Any annual electricity production in excess of annual electricity consumption is credited at the applicable wholesale rate based on the approved NEM tariffs for that utility. For a more detailed breakdown of the rates selected refer to *Appendix 6.4 Utility Rate Schedules*. Note that most utility time-of-use rates will be updated in the near future, which can affect cost effectiveness results. For example, Pacific Gas and Electric Company (PG&E) will introduce new rates for new service connections in late 2019, and existing accounts will be automatically rolled over to new rates in November 2020.

⁵ Architectural Energy Corporation (January 2011) Life-Cycle Cost Methodology. California Energy Commission. Available at: http://www.energy.ca.gov/title24/2013standards/prerulemaking/documents/general_cec_documents/2011-01-14_LCC_Methodology_2013.pdf

⁶ Under NEM rulings by the CPUC (D-16-01-144, 1/28/16), all new PV customers shall be in an approved TOU rate structure. As of March 2016, all new PG&E net energy metering (NEM) customers are enrolled in a time-of-use rate. (<http://www.pge.com/en/myhome/saveenergymoney/plans/tou/index.page?>).



Figure 3. Utility Tariffs used based on Climate Zone

| Climate Zones | Electric / Gas Utility | Electricity (Time-of-use) | Natural Gas |
|----------------------|---|----------------------------|--------------|
| IOUs | | | |
| 1-5,11-13,16 | PG&E | A-1/A-10 | G-NR1 |
| 5 | PG&E / Southern California Gas Company | A-1/A-10 | G-10 (GN-10) |
| 6,8-10,14,15 | SCE / Southern California Gas Company | TOU-GS-1/TOU-GS-2/TOU-GS-3 | G-10 (GN-10) |
| 7,10,14 | San Diego Gas and Electric Company (SDG&E) | A-1/A-10 | GN-3 |
| Electric POUs | | | |
| 4 | City of Palo Alto (CPAU) | E-2 | n/a |
| 12 | Sacramento Municipal Utility District (SMUD) | GS | n/a |
| 6,7,8,16 | Los Angeles Department of Water and Power (LADWP) | A-2 (B) | n/a |

The Reach Code Team obtained measure costs through interviews with contractors and California distributors and review of online sources, such as Home Depot and RS Means. Taxes and contractor markups were added as appropriate. Maintenance costs were not included because there is no assumed maintenance on the envelope measures. For HVAC and SWH measures the study assumes there are no additional maintenance cost for a more efficient version of the same system type as the baseline. Replacement costs for inverters were included for PV systems, but the useful life all other equipment exceeds the study period.

The Reach Code Team compared the energy benefits with incremental measure cost data to determine cost effectiveness for each measure package. The calculation is performed for a duration of 15 years for all nonresidential prototypes with a 3 percent discount rate and fuel escalation rates based on the most recent General Rate Case filings and historical escalation rates.⁷ Cost effectiveness is presented using net present value and benefit-to-cost ratio metrics.

- ◆ **Net Present Value (NPV):** The Reach Code Team uses net savings (NPV benefits *minus* NPV costs) as the cost effectiveness metric. If the net savings of a measure or package is positive, it is considered cost effective. Negative savings represent net costs. A measure that has negative energy cost benefits (energy cost increase) can still be cost effective if the costs to implement the measure are more negative (i.e., material and maintenance cost savings).
- ◆ **Benefit-to-Cost Ratio (B/C):** Ratio of the present value of all benefits to the present value of all costs over 15 years (NPV benefits *divided by* NPV costs). The criteria for cost effectiveness is a B/C greater than 1.0. A value of one indicates the savings over the life of the measure are equivalent to the incremental cost of that measure.

⁷ 2019 TDV Methodology Report, California Energy Commission, Docket number: 16-BSTD-06
<https://efiling.energy.ca.gov/GetDocument.aspx?tn=216062>



There are several special circumstances to consider when reviewing these results:

- ◆ Improving the efficiency of a project often requires an initial incremental investment. However, some packages result in initial construction cost savings (negative incremental cost), and either energy cost savings (positive benefits), or increased energy costs (negative benefits). Typically, utility bill savings are categorized as a 'benefit' while incremental construction costs are treated as 'costs.' In cases where both construction costs are negative and utility bill savings are negative, the construction cost savings are treated as the 'benefit' while the utility bill negative savings are the 'cost.'
- ◆ In cases where a measure package is cost effective immediately (i.e., there are upfront cost savings and lifetime energy cost savings), cost effectiveness is represented by ">1".
- ◆ The B/C ratios sometimes appear very high even though the cost numbers are not very high (for example, an upfront cost of \$1 but on-bill savings of \$200 over 30 years would equate to a B/C ratio of 200). NPV is also displayed to clarify these potentially confusing conclusions – in the example, the NPV would be equal to a modest \$199.

3 Measure Description and Cost

Using the 2019 Title 24 code baseline as the starting point, The Reach Code Team identified potential measure packages to determine the projected energy (therm and kWh) and compliance impacts. The Reach Code Team developed an initial measure list based on experience with designers and contractors along with general knowledge of the relative acceptance and preferences of many measures, as well as their incremental costs.

The measures are categorized into energy efficiency, solar PV and battery, all-electric, and preempted high efficiency measures in subsections below.

3.1 Energy Efficiency Measures

This section describes all the energy efficiency measures considered for this analysis to develop a non-preempted, cost-effective efficiency measure package. The Reach Code Team assessed the cost-effectiveness of measures for all climate zones individually and found that the packages did not need to vary by climate zone, with the exception of a solar heat gain coefficient measure in hotels, as described in more detail below. The measures were developed based on reviews of proposed 2022 Title 24 codes and standards enhancement measures, as well as ASHRAE 90.1 and ASHRAE 189.1 Standards. Please refer to *Appendix Section 6.86.7* for a list of efficiency measures that were considered but not implemented.

Figure 4 provides a summary of the cost of each measure and the applicability of each measure to the prototype buildings.

3.1.1 Envelope

◆ **Modify Solar Heat Gain Coefficient (SHGC) fenestration**

- ◆ Office and Retail - All Climate Zones: reduce window SHGC from the prescriptive value of 0.25 to 0.22
- ◆ Hotel
 - ◆ Climate zones 1, 2, 3, 5, and 16: Increase the SHGC for all nonresidential spaces from the prescriptive value of 0.25 to 0.45 in both common and guest room spaces.
 - ◆ Climate zones 4, and 6-15: Reduce window SHGC from the prescriptive value of 0.25 to 0.22, only for common spaces.

In all cases, the fenestration visible transmittance and U-factor remain at prescriptive values.

- ◆ **Fenestration as a function of orientation:** Limit the amount of fenestration area as a function of orientation. East-facing and west-facing windows are each limited to one-half of the average amount of north-facing and south-facing windows.

3.1.2 HVAC and SWH

- ◆ **Drain water heat recovery (DWHR):** Add shower drain heat recovery in hotel guest rooms. DWHR captures waste heat from a shower drain line and uses it to preheat hot water. Note that this measure cannot currently be modeled on hotel/motel spaces, and the Reach Code Team integrated estimated savings outside of modeling software based on SWH savings in residential scenarios. Please see *Appendix Section 6.3* for details on energy savings analysis.
- ◆ **VAV box minimum flow:** Reduce VAV box minimum airflows from the current T24 prescriptive requirement of 20 percent of maximum (design) airflow to the T24 zone ventilation minimums.
- ◆ **Economizers on small capacity systems:** Require economizers and staged fan control in units with cooling capacity $\geq 33,000$ Btu/hr and $\leq 54,000$ Btu/hr, which matches the requirement in the 2018 International Green Construction Code and adopts ANSI/ASHRAE/ICC/USGBC/IES Standard 189.1. This measure reduces the T24 prescriptive threshold on air handling units that are required to have economizers, which is $> 54,000$ Btu/hr.
- ◆ **Solar thermal hot water:** For all-electric hotel only, add solar thermal water heating to supply the following portions of the water heating load, measured in solar savings fraction (SSF):
 - ◆ 20 percent SSF in CZs 2, 3, and 5-9
 - ◆ 25 percent in CZ4
 - ◆ 35 percent SSF in CZs 1 and 10-16.



3.1.3 Lighting

- ◆ **Interior lighting reduced lighting power density (LPD):** Reduce LPD by 15 percent for Medium Office, 10 percent for Medium Retail and by 10 percent for the nonresidential areas of the Small Hotel.
- ◆ **Institutional tuning:** Limit the maximum output or maximum power draw of lighting to 85 percent of full light output or full power draw.
- ◆ **Daylight dimming plus off:** Turn daylight-controlled lights completely off when the daylight available in the daylit zone is greater than 150 percent of the illuminance received from the general lighting system at full power. There is no associated cost with this measure, as the 2019 T24 Standards already require multilevel lighting and daylight sensors in primary and secondary daylit spaces. This measure is simply a revised control strategy and does not increase the number of sensors required or labor to install and program a sensor.
- ◆ **Occupant sensing in open plan offices:** In an open plan office area greater than 250 ft², control lighting based on occupant sensing controls. Two workstations per occupancy sensor.

Details on the applicability and impact of each measure by building type and by space function can be found in *Appendices 6.2*. The appendix also includes the resulting LPD that is modeled as the proposed by building type and by space function.



Figure 4. Energy Efficiency Measures - Specification and Cost

| Measure | Baseline T24 Requirement | Measure Applicability | | | | Incremental Cost | Sources & Notes |
|---|--|---|------------|-------------|---|---|---|
| | | ● Included in Packages 1A, 1B, 3A, 3C — Not applicable | | | | | |
| | | Med Office | Med Retail | Small Hotel | | | |
| Guest rooms | Comm Spaces | | | | | | |
| Envelope | | | | | | | |
| Modify SHGC Fenestration | SHGC of 0.25 | ● | ● | ● | ● | \$1.60 /ft ² window for SHGC decreases, \$0/ft ² for SHGC increases | Costs from one manufacturer. |
| Fenestration as a Function of Orientation | Limit on total window area and west-facing window area as a function of wall area. | ● | — | — | — | \$0 | No additional cost associated with the measure which is a design consideration not an equipment cost. |
| HVAC and SHW | | | | | | | |
| Drain Water Heat Recovery | No heat recovery required | — | — | ● | — | \$841 /unit | Assume 1 heat recovery unit for every 3 guestrooms. Costs from three manufacturers. |
| VAV Box Minimum Flow | 20 percent of maximum (design) airflow | ● | — | — | ● | \$0 | No additional cost associated with the measure which is a design consideration not an equipment cost. |
| Economizers on Small Capacity Systems | Economizers required for units > 54,000 Btu/hr | — | ● | — | — | \$2,857 /unit | Costs from one manufacturer's representative and one mechanical contractor. |



| Measure | Baseline T24 Requirement | Measure Applicability | | | | Incremental Cost | Sources & Notes |
|-------------------------------|---|---|------------|----------------------|---|------------------|---|
| | | ● Included in Packages 1A, 1B, 3A, 3C — Not applicable | | | | | |
| | | Med Office | Med Retail | Small Hotel | | | |
| Guest rooms | Comm Spaces | | | | | | |
| Solar Thermal Hot Water | For central heat pump water heaters, there is no prescriptive baseline requirement. | — | — | ● (electric only) | — | \$33/therm-yr | Installed costs reported in the California Solar Initiative Thermal Program Database, 2015-present. ⁸ Costs include tank and were only available for gas backup systems. Costs are reduced by 19 percent per federal income tax credit average through 2022. |
| Lighting | | | | | | | |
| Interior Lighting Reduced LPD | Per Area Category Method, varies by Primary Function Area. Office area 0.60 – 0.70 W/ft ² depending on area of space. Hotel function area 0.85 W/ft ² . Retail Merchandise Sales 1.00 W/ft ² | ● | ● | — | ● | \$0 | Industry report on LED pricing analysis shows that costs are not correlated with efficacy. ⁹ |

⁸ <http://www.csithermalstats.org/download.html>

⁹ http://calmac.org/publications/LED_Pricing_Analysis_Report_-_Revised_1.19.2018_Final.pdf



| Measure | Baseline T24 Requirement | Measure Applicability | | | | Incremental Cost | Sources & Notes |
|---------------------------------------|---|---|------------|-------------|---|--|---|
| | | ● Included in Packages 1A, 1B, 3A, 3C – Not applicable | | | | | |
| | | Med Office | Med Retail | Small Hotel | | | |
| Guest rooms | Comm Spaces | | | | | | |
| Institutional Tuning | No requirement, but Power Adjustment Factor (PAF) credit of 0.10 available for luminaires in non-daylit areas and 0.05 for luminaires in daylit areas ¹⁰ | ● | ● | – | ● | \$0.06/ft² | Industry report on institutional tuning ¹¹ |
| Daylight Dimming Plus Off | No requirement, but PAF credit of 0.10 available. | ● | – | – | – | \$0 | Given the amount of lighting controls already required, this measure is no additional cost. |
| Occupant Sensing in Open Plan Offices | No requirement, but PAF credit of 0.30 available. | ● | – | – | – | \$189 /sensor; \$74 /powered relay; \$108 /secondary relay | 2 workstations per sensor; 1 fixture per workstation; 4 workstations per master relay; 120 ft²/workstation in open office area, which is 53% of total floor area of the medium office |

¹⁰ Power Adjustment Factors allow designers to tradeoff increased lighting power densities for more efficient designs. In this study, PAF-related measures assume that the more efficient design is incorporated without a tradeoff for increased lighting power density.

¹¹ <https://slipstreaminc.org/sites/default/files/2018-12/task-tuning-report-mndoc-2015.pdf>



3.2 Solar Photovoltaics and Battery Measures

This section describes the PV and battery measures considered for this analysis. The Reach Code Team estimated the required PV sizes for each building prototype for the efficiency measure packages and the stand alone PV and battery options.

3.2.1 Solar Photovoltaics

2019 Title 24 requires nonresidential buildings to reserve at least 15 percent of the roof area as a “solar zone,” but does not include any requirements or compliance credits for the installation of photovoltaic systems. The Reach Code Team analyzed a range of PV system sizes to determine cost effectiveness. To determine upper end of potential PV system size, the Reach Code Team assumed a PV generation capacity of either

- ◆ 15 W/ft² covering 50 percent of the roof area, or
- ◆ Enough to nearly offset the annual energy consumption.

The medium office and small hotel prototypes had small roof areas compared to their annual electricity demand, thus the PV system capacity at 50 percent of the roof area was less than the estimated annual usage. The medium office and small hotel had a 135 kW and 80 kW array, respectively. The medium retail building has a substantially large roof area that would accommodate a PV array that generates more than the annual electricity load of the building. The PV array for the medium retail building was sized at 110 kW to not exceed the annual electricity consumption of the building when accounting for the minimum annual energy demand across climate zones with efficiency packages.

The modeling software for nonresidential buildings does not allow auto-sizing of PV based on a desired percent offset of electricity use. Moreover, the PV size is also constrained by the availability of roof area. Hence, a common size of PV is modeled for all the packages including all electric design. Figure 5 through Figure 7 below demonstrate the percent of electricity offset by PV for both mixed fuel and all electric buildings over their respective federal minimum design package.

Figure 5. Medium Office – Annual Percent kWh Offset with 135 kW Array

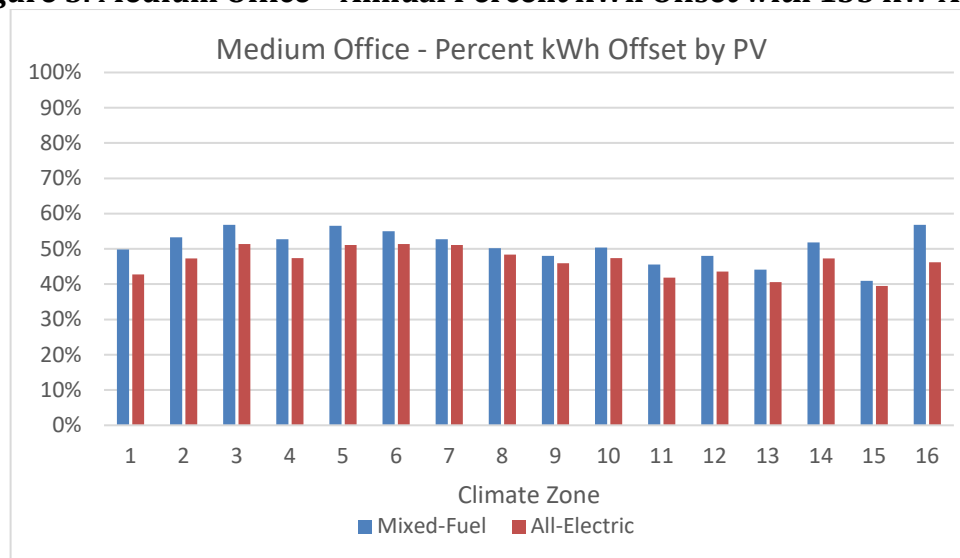


Figure 6. Medium Retail – Annual Percent kWh Offset with 110 kW Array

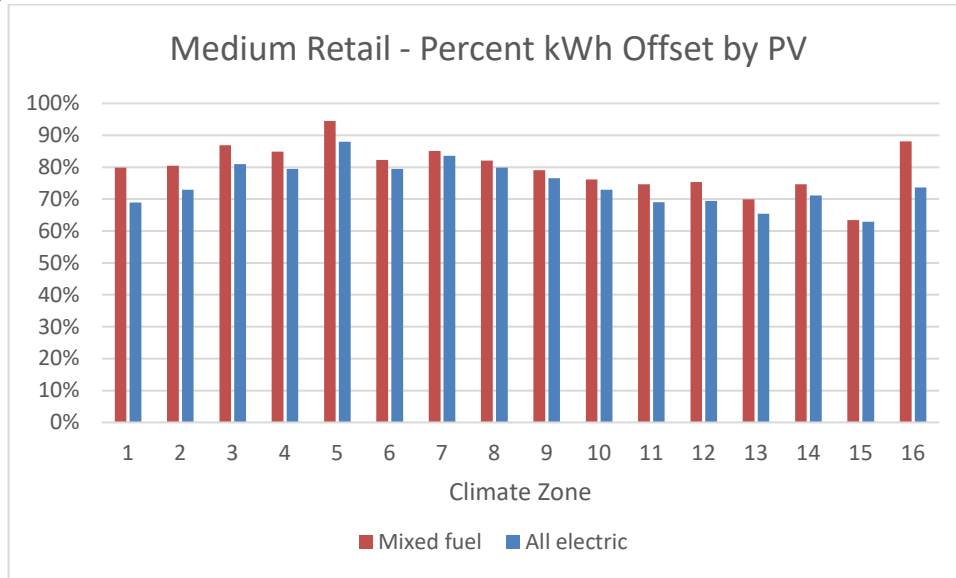
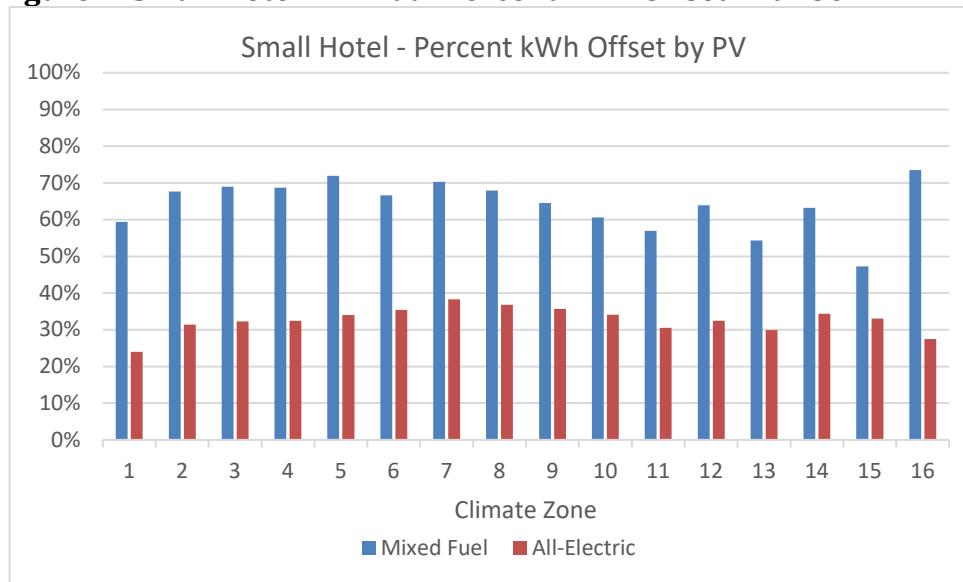


Figure 7. Small Hotel – Annual Percent kWh Offset with 80 kW Array



The costs for PV include first cost to purchase and install the system, inverter replacement costs, and annual maintenance costs. A summary of the medium office costs and sources is given in Figure 8. Upfront solar PV system costs are reduced by the federal income tax credit (ITC), approximately 19 percent due to a phased reduction in the credit through the year 2022.¹²

¹² The federal credit drops to 26% in 2020, and 22% in 2021 before dropping permanently to 10% for commercial projects and 0% for residential projects in 2022. More information on federal Investment Tax Credits available at: <https://www.seia.org/initiatives/solar-investment-tax-credit-itc>

Figure 8. Medium Office Upfront PV Costs

| | Unit Cost | Cost | Useful Life (yrs.) | Source |
|----------------------|--------------|-----------|--------------------|--|
| Solar PV System | \$2.30 / Wdc | \$310,500 | 30 | National Renewable Energy Laboratory (NREL) Q1 2016 ¹³ E3 Rooftop Solar PV System Report ¹⁴ |
| Inverter Replacement | \$0.15 / Wdc | \$20,250 | 10 | |
| Maintenance Costs | \$0.02 / Wdc | \$2,700 | 1 | |

PV energy output is built into CBECC-Com and is based on NREL's PVWatts calculator, which includes long term performance degradation estimates.¹⁵

3.2.2 ***Battery Storage***

This measure includes installation of batteries to allow energy generated through PV to be stored and used later, providing additional energy cost benefits. This report does not focus on optimizing battery sizes or controls for each prototype and climate zone, though the Reach Code Team ran test simulations to assess the impact of battery sizes on TDV savings and found diminishing returns as the battery size increased.

The team set battery control to the Time of Use Control (TOU) method, which assumes batteries are charged anytime PV generation is greater than the building load but discharges to the electric grid beginning during the highest priced hours of the day (the "First Hour of the Summer Peak"). Because there is no default hour available in CBECC-Com, the team applied the default hour available in CBECC-Res to start discharging (hour 19 in CZs 2, 4, and 8-15, and hour 20 in other CZs). This control option is most reflective of the current products on the market. While this control strategy is being used in the analysis, there would be no mandate on the control strategy used in practice.

The current simulation software has approximations of how performance characteristics change with environmental conditions, charge/discharge rates, and degradation with age and use. More information is on the software battery control capabilities and associated qualification requirements are available in the Residential Alternative Calculation Method Reference Manual and the 2019 Reference Appendices for the 2019 Title 24 Standards.^{16,17}

The Reach Code Team used costs of \$558 kWh based on a 2018 IOU Codes and Standards Program report, assuming a replacement is necessary in year 15.¹⁸ Batteries are also eligible for the ITC if they are installed at the same time as the renewable generation source and at least 75 percent of the energy used to charge

¹³ Available at: <https://www.nrel.gov/docs/fy16osti/66532.pdf>

¹⁴ Available at: <https://efiling.energy.ca.gov/getdocument.aspx?tn=221366>

¹⁵ More information available at: <https://pvwatts.nrel.gov/downloads/pvwattsv5.pdf>

¹⁶ Battery controls are discussed in Sections 2.1.5.4 and Appendix D of the Residential Alternative Calculation Method Reference Manual, available here: <https://ww2.energy.ca.gov/2019publications/CEC-400-2019-005/CEC-400-2019-005-CMF.pdf>

¹⁷ Qualification Requirements for Battery Storage Systems are available in JA12 of the 2019 Reference Appendices: <https://ww2.energy.ca.gov/2018publications/CEC-400-2018-021/CEC-400-2018-021-CMF.pdf>

¹⁸ Available at: http://localenergycodes.com/download/430/file_path/fieldList/PV%20Plus%20Battery%20Storage%20Report



the battery comes from a renewable source. Thus, the Reach Code Team also applied a 19 percent cost reduction to battery costs.

3.2.3 PV-only and PV+Battery Packages

The Reach Code Team analyzed solar PV and battery storage only, without other efficiency measures in both mixed-fuel and all-electric building designs. Two different sizes of solar PV and battery storage were analyzed.

- ◆ **Small PV Size:** 3 kW, assumed to be the minimal PV system considered for installation in a nonresidential building.
- ◆ **Large PV Size:** PV capacity equal to 15 W/ft² over 50 percent of the roof area, or sized to nearly offset annual electricity consumption, as described in Section 3.2.1.
- ◆ **Small Battery Size:** 5 kWh, assumed to be the minimal battery system considered for installation in a nonresidential building, and representative of smaller products currently available on the market.
- ◆ **Large Battery Size:** 50 kWh, assumed to be a substantially large size for a nonresidential setting. Generally, the reach code team found diminishing on-bill and TDV benefits as the battery size increased.

As described in Section 1 and Section 4.4, each PV size was run as a standalone measure. When packaged with a battery measure, the small PV size was paired with the small battery size, and the large PV size was paired with the large battery size.

3.3 All Electric Measures

The Reach Code Team investigated the cost and performance impacts and associated infrastructure costs associated with changing the baseline HVAC and water heating systems to all-electric equipment. This includes heat pump space heating, electric resistance reheat coils, electric water heater with storage tank, heat pump water heating, increasing electrical capacity, and eliminating natural gas connections that would have been present in mixed-fuel new construction. The Reach Code Team selected electric systems that would be installed instead of gas-fueled systems in each prototype.

3.3.1 HVAC and Water Heating

The nonresidential standards use a mixed-fuel baseline for the Standard Design systems. In most nonresidential occupancies, the baseline is natural gas space heating. Hotel/motels and high-rise residential occupancies also assume natural gas baseline water heating systems for the guest rooms and dwelling units. In the all-electric scenario, gas equipment serving these end-uses is replaced with electric equipment, as described in Figure 9.



Figure 9. All-Electric HVAC and Water Heating Characteristics Summary.

| | | Medium Office | Medium Retail | Small Hotel |
|-----------------------------|-----------------------|---|--|---|
| HVAC System | Baseline | Packaged DX + VAV with HW reheat. Central gas boilers. | Single zone packaged DX with gas furnaces | <u>NonRes</u> : Packaged DX + VAV with HW reheat. Central gas boilers. <u>Res</u> : Single zone DX AC unit with gas furnaces |
| | Proposed All-Electric | Packaged DX + VAV with electric resistance reheat. | Single zone packaged heat pumps | <u>NonRes</u> : Packaged DX + VAV with electric resistance reheat <u>Res</u> : Single zone heat pumps |
| Water Heating System | Baseline | Electric resistance with storage | Electric resistance with storage | <u>NonRes</u> : Electric resistance storage <u>Res</u> : Central gas storage with recirculation |
| | Proposed All-Electric | Electric resistance with storage | Electric resistance with storage | <u>NonRes</u> : Electric resistance storage <u>Res</u> : Individual heat pumps |

The Reach Code Team received cost data for baseline mixed-fuel equipment as well as electric equipment from an experienced mechanical contractor in the San Francisco Bay Area. The total construction cost includes equipment and material, labor, subcontractors (for example, HVAC and SHW control systems), and contractor overhead.

3.3.1.1 Medium Office

The baseline HVAC system includes two gas hot water boilers, three packaged rooftop units, and VAV hot water reheat boxes. The SHW design includes one 8.75 kW electric resistance hot water heater with a 30-gallon storage tank.

For the medium office all-electric HVAC design, the Reach Code Team investigated several potential all-electric design options, including variable refrigerant flow, packaged heat pumps, and variable volume and temperature systems. After seeking feedback from the design community, the Reach Code Team determined that the most feasible all-electric HVAC system, given the software modeling constraints is a VAV system with an electric resistance reheat instead of hot water reheat coil. A parallel fan-powered box (PFPB) implementation of electric resistance reheat would further improve efficiency due to reducing ventilation requirements, but an accurate implementation of PFPBs is not currently available in compliance software.

Note that the actual natural gas consumption for the VAV hot water reheat baseline may be higher than the current simulation results due to a combination of boiler and hot water distribution losses. A recent research study shows that the total losses can account for as high as 80 percent of the boiler energy use.¹⁹

¹⁹ Raftery, P., A. Geronazzo, H. Cheng, and G. Paliaga. 2018. Quantifying energy losses in hot water reheat systems. *Energy and Buildings*, 179: 183-199. November. <https://doi.org/10.1016/j.enbuild.2018.09.020>. Retrieved from <https://escholarship.org/uc/item/3qs8f8qx>



If these losses are considered savings for the electric resistance reheat (which has zero associated distribution loss) may be higher.

The all-electric SHW system remains the same electric resistance water heater as the baseline and has no associated incremental costs.

Cost data for medium office designs are presented in Figure 10. The all-electric HVAC system presents cost savings compared to the hot water reheat system from elimination of the hot water boiler and associated hot water piping distribution. CZ10 and CZ15 all-electric design costs are slightly higher because they require larger size rooftop heat pumps than the other climate zones.

Figure 10. Medium Office HVAC System Costs

| Climate Zone | Mixed Fuel Baseline | All Electric System | Incremental cost for All-Electric |
|--------------|---------------------|---------------------|-----------------------------------|
| CZ01 | \$1,202,538 | \$1,106,432 | \$(96,106) |
| CZ02 | \$1,261,531 | \$1,178,983 | \$(82,548) |
| CZ03 | \$1,205,172 | \$1,113,989 | \$(91,183) |
| CZ04 | \$1,283,300 | \$1,205,434 | \$(77,865) |
| CZ05 | \$1,207,345 | \$1,113,989 | \$(93,356) |
| CZ06 | \$1,216,377 | \$1,131,371 | \$(85,006) |
| CZ07 | \$1,227,932 | \$1,148,754 | \$(79,178) |
| CZ08 | \$1,250,564 | \$1,172,937 | \$(77,626) |
| CZ09 | \$1,268,320 | \$1,196,365 | \$(71,955) |
| CZ10 | \$1,313,580 | \$1,256,825 | \$(56,755) |
| CZ11 | \$1,294,145 | \$1,221,305 | \$(72,840) |
| CZ12 | \$1,274,317 | \$1,197,121 | \$(77,196) |
| CZ13 | \$1,292,884 | \$1,221,305 | \$(71,579) |
| CZ14 | \$1,286,245 | \$1,212,236 | \$(74,009) |
| CZ15 | \$1,357,023 | \$1,311,994 | \$(45,029) |
| CZ16 | \$1,295,766 | \$1,222,817 | \$(72,949) |

3.3.1.2 Medium Retail

The baseline HVAC system includes five packaged single zone rooftop ACs with gas furnaces. Based on fan control requirements in section 140.4(m), units with cooling capacity $\geq 65,000$ Btu/h have variable air volume fans, while smaller units have constant volume fans. The SHW design includes one 8.75 kW electric resistance hot water heater with a 30-gallon storage tank.

For the medium retail all-electric HVAC design, the Reach Code Team assumed packaged heat pumps instead of the packaged ACs. The all-electric SHW system remains the same electric resistance water heater as the baseline and has no associated incremental costs.

Cost data for medium retail designs are presented in Figure 11. Costs for rooftop air-conditioning systems are very similar to rooftop heat pump systems.

Figure 11. Medium Retail HVAC System Costs

| Climate Zone | Mixed Fuel Baseline | All Electric System | Incremental cost for All-Electric |
|--------------|---------------------|---------------------|-----------------------------------|
| CZ01 | \$328,312 | \$333,291 | \$4,978 |
| CZ02 | \$373,139 | \$373,702 | \$563 |
| CZ03 | \$322,849 | \$326,764 | \$3,915 |
| CZ04 | \$329,900 | \$335,031 | \$5,131 |
| CZ05 | \$359,888 | \$362,408 | \$2,520 |
| CZ06 | \$335,728 | \$341,992 | \$6,265 |
| CZ07 | \$345,544 | \$349,808 | \$4,265 |
| CZ08 | \$368,687 | \$369,792 | \$1,104 |
| CZ09 | \$415,155 | \$411,069 | \$(4,087) |
| CZ10 | \$345,993 | \$346,748 | \$755 |
| CZ11 | \$418,721 | \$414,546 | \$(4,175) |
| CZ12 | \$405,110 | \$400,632 | \$(4,477) |
| CZ13 | \$376,003 | \$375,872 | \$(131) |
| CZ14 | \$405,381 | \$406,752 | \$1,371 |
| CZ15 | \$429,123 | \$427,606 | \$(1,517) |
| CZ16 | \$401,892 | \$404,147 | \$2,256 |

3.3.1.3 Small Hotel

The small hotel has two different baseline equipment systems, one for the nonresidential spaces and one for the guest rooms. The nonresidential HVAC system includes two gas hot water boilers, four packaged rooftop units and twelve VAV terminal boxes with hot water reheat coil. The SHW design includes a small electric water heater with storage tank. The residential HVAC design includes one single zone AC unit with gas furnace for each guest room and the water heating design includes one central gas storage water heater with a recirculation pump for all guest rooms.

For the small hotel all-electric design, the Reach Code Team assumed the nonresidential HVAC system to be packaged heat pumps with electric resistance VAV terminal units, and the SHW system to remain a small electric resistance water heater.

For the guest room all-electric HVAC system, the analysis used a single zone (packaged terminal) heat pump and a central heat pump water heater serving all guest rooms. Central heat pump water heating with recirculation serving guest rooms cannot yet be modeled in CBECC-Com, and energy impacts were modeled by simulating individual heat pump water heaters in each guest room. The reach code team believes this is a conservative assumption, since individual heat pump water heaters will have much higher tank standby losses. The Reach Code Team attained costs for central heat pump water heating installation including storage tanks and controls and used these costs in the study.

Cost data for small hotel designs are presented in Figure 12. The all-electric design presents substantial cost savings because there is no hot water plant or piping distribution system serving the nonresidential spaces, as well as the lower cost of packaged terminal heat pumps serving the residential spaces compared to split DX/furnace systems with individual flues.

Figure 12. Small Hotel HVAC and Water Heating System Costs

| Climate Zone | Mixed Fuel Baseline | All Electric System | Incremental cost for All-Electric |
|--------------|---------------------|---------------------|-----------------------------------|
| CZ01 | \$2,337,531 | \$1,057,178 | \$(1,280,353) |
| CZ02 | \$2,328,121 | \$1,046,795 | \$(1,281,326) |
| CZ03 | \$2,294,053 | \$1,010,455 | \$(1,283,598) |
| CZ04 | \$2,302,108 | \$1,018,675 | \$(1,283,433) |
| CZ05 | \$2,298,700 | \$1,015,214 | \$(1,283,486) |
| CZ06 | \$2,295,380 | \$1,011,753 | \$(1,283,627) |
| CZ07 | \$2,308,004 | \$1,026,029 | \$(1,281,975) |
| CZ08 | \$2,333,662 | \$1,053,717 | \$(1,279,946) |
| CZ09 | \$2,312,099 | \$1,030,355 | \$(1,281,744) |
| CZ10 | \$2,354,093 | \$1,075,348 | \$(1,278,745) |
| CZ11 | \$2,347,980 | \$1,068,426 | \$(1,279,554) |
| CZ12 | \$2,328,654 | \$1,047,660 | \$(1,280,994) |
| CZ13 | \$2,348,225 | \$1,068,858 | \$(1,279,367) |
| CZ14 | \$2,345,988 | \$1,066,263 | \$(1,279,725) |
| CZ15 | \$2,357,086 | \$1,079,241 | \$(1,277,845) |
| CZ16 | \$2,304,094 | \$1,019,973 | \$(1,284,121) |

3.3.2 *Infrastructure Impacts*

Electric heating appliances and equipment often require a larger electrical connection than an equivalent natural gas appliance because of the higher voltage and amperage necessary to electrically generate heat. Thus, many buildings may require larger electrical capacity than a comparable building with natural gas appliances. This includes:

- ◆ Electric resistance VAV space heating in the medium office and common area spaces of the small hotel.
- ◆ Heat pump water heating for the guest room spaces of the small hotel.

3.3.2.1 *Electrical Panel Sizing and Wiring*

This section details the additional electrical panel sizing and wiring required for all-electric measures. In an all-electric new construction scenario, heat pumps replace packaged DX units which are paired with either a gas furnace or a hot water coil (supplied by a gas boiler). The electrical requirements of the replacement heat pump would be the same as the packaged DX unit it replaces, as the electrical requirements would be driven by the cooling capacity, which would remain the same between the two units.

VAV terminal units with hot water reheat coils that are replaced with electric resistance reheat coils require additional electrical infrastructure. In the case of electric resistance coils, the Reach Code Team assumed that on average, a VAV terminal unit serves around 900 ft² of conditioned space and has a heating capacity of 5 kW (15 kBtu/hr/ft²). The incremental electrical infrastructure costs were determined based on RS Means. Calculations for the medium office shown in Figure 13 include the cost to add electrical panels as well as the cost to add electrical lines to each VAV terminal unit electric resistance coil in the medium office prototype. Additionally, the Reach Code Team subtracted the electrical infrastructure costs associated with hot water pumps required in the mixed fuel baseline, which are not required in the all-electric measures.



The Reach Code Team calculated costs to increase electrical capacity for heat pump water heaters in the small hotel similarly.

Figure 13. Medium Office Electrical Infrastructure Costs for All-Electric Design

| | | | |
|---|---------------------------------|---|-----------------|
| A | - | No. VAV Boxes | 60 |
| B | - | VAV box heating capacity (watts) | 4,748 |
| C | - | No. hot water pumps | 2 |
| D | - | Hot water pump power (watts) | 398 |
| | | | |
| E | - | Voltage | 208 |
| F | $(A \times B - C \times D) / E$ | Panel ampacity required | 1,366 |
| G | $F / 400$ | Number of 400-amp panels required | 4 |
| H | - | Cost per 400-amp panel | \$3,100 |
| I | $G \times H$ | Total panel cost | \$12,400 |
| | | | |
| J | - | Total electrical line length required (ft) | 4,320 |
| K | - | Cost per linear foot of electrical line | \$3.62 |
| L | $J \times K$ | Total electrical line cost | \$15,402 |
| | | | |
| | I + L | Total electrical infrastructure incremental cost | \$27,802 |

3.3.2.2 Natural Gas

This analysis assumes that in an all-electric new construction scenario natural gas would not be supplied to the site. Eliminating natural gas in new construction would save costs associated with connecting a service line from the street main to the building, piping distribution within the building, and monthly connection charges by the utility.

The Reach Code Team determined that for a new construction building with natural gas piping, there is a service line (branch connection) from the natural gas main to the building meter. In the medium office prototype, natural gas piping is routed to the boiler. The Reach Code Team assumed that the boiler is on the first floor, and that 30 feet of piping is required from the connection to the main to the boiler. The Reach Code Team assumed 1" corrugated stainless steel tubing (CSST) material is used for the plumbing distribution. The Reach Code Team included costs for a natural gas plan review, service extension, and a gas meter, as shown in Figure 14 below. The natural gas plan review cost is based on information received from the City of Palo Alto Utilities. The meter costs are from PG&E and include both material and labor. The service extension costs are based on guidance from PG&E, who noted that the cost range is highly varied and that there is no "typical" cost, with costs being highly dependent on length of extension, terrain, whether the building is in a developed or undeveloped area, and number of buildings to be served. While an actual service extension cost is highly uncertain, the team believes the costs assumed in this analysis are within a reasonable range based on a sample range of costs provided by PG&E. These costs assume development in a previously developed area.

Figure 14. Natural Gas Infrastructure Cost Savings for All-Electric Prototypes

| Cost Type | Medium Office | Medium Retail | Small Hotel |
|-------------------------|-----------------|-----------------|-----------------|
| Natural Gas Plan Review | \$2,316 | \$2,316 | \$2,316 |
| Service Extension | \$13,000 | \$13,000 | \$13,000 |
| Meter | \$3,000 | \$3,000 | \$3,000 |
| Plumbing Distribution | \$633 | \$9,711 | \$37,704 |
| Total Cost | \$18,949 | \$28,027 | \$56,020 |

3.4 Preempted High Efficiency Appliances

The Reach Code Team developed a package of high efficiency (HE) space and water heating appliances based on commonly available products for both the mixed-fuel and all-electric scenarios. This package assesses the standalone contribution that high efficiency measures would make toward achieving high performance thresholds. The Reach Code Team reviewed the Air Conditioning, Heating, and Refrigeration Institute (AHRI) certified product database to estimate appropriate efficiencies.²⁰

The Reach Code Team determined the efficiency increases to be appropriate based on equipment type, summarized in Figure 15, with cost premiums attained from a Bay Area mechanical contractor. The ranges in efficiency are indicative of varying federal standard requirements based on equipment size.

Figure 15. High Efficiency Appliance Assumptions

| | Federal Minimum Efficiency | Preempted Efficiency | Cost Premium for HE Appliance |
|-------------------------------------|------------------------------|-----------------------------|--------------------------------------|
| Gas space heating and water heating | 80-82% | 90-95% | 10-15% |
| Large packaged rooftop cooling | 9.8-12 EER 11.4-12.9 IEER | 10.5-13 EER 15-15.5 IEER | 10-15% |
| Single zone heat pump space heating | 7.7 HSPF 3.2 COP | 10 HSPF 3.5 COP | 6-15% |
| Heat pump water heating | 2.0 UEF | 3.3 UEF | None (market does not carry 2.0 UEF) |

3.5 Greenhouse Gas Emissions

The analysis uses the greenhouse gas (GHG) emissions estimates from Zero Code reports available in CBECC-Com.²¹ Zero Code uses 8760 hourly multipliers accounting for time dependent energy use and carbon emissions based on source emissions, including renewable portfolio standard projections. Fugitive

²⁰ Available at: <https://www.ahridirectory.org/Search/SearchHome?ReturnUrl=%2f>

²¹ More information available at: <https://zero-code.org/wp-content/uploads/2018/11/ZERO-Code-TSD-California.pdf>



emissions are not included. There are two strings of multipliers – one for Northern California climate zones, and another for Southern California climate zones.²²

4 Results

The Reach Code Team evaluated cost effectiveness of the following measure packages over a 2019 mixed-fuel code compliant baseline for all climate zones, as detailed in Sections 4.1 -- 4.3 and reiterated in Figure 16:

- ◆ **Package 1A – Mixed-Fuel + EE:** Mixed-fuel design with energy efficiency measures and federal minimum appliance efficiencies.
- ◆ **Package 1B – Mixed-Fuel + EE + PV + B:** Same as Package 1A, plus solar PV and batteries.
- ◆ **Package 1C – Mixed-fuel + HE:** Alternative design with high efficiency appliances, triggering federal preemption.
- ◆ **Package 2 – All-Electric Federal Code-Minimum Reference:** All-electric design with federal code minimum appliance efficiency. No solar PV or battery.
- ◆ **Package 3A – All-Electric + EE:** All-electric design with energy efficiency measures and federal minimum appliance efficiencies.
- ◆ **Package 3B – All-Electric + EE + PV + B:** Same as Package 3A, plus solar PV and batteries.
- ◆ **Package 3C – All-Electric + HE:** All-electric design with high efficiency appliances, triggering federal preemption.

Figure 16. Package Summary

| Package | Fuel Type | | Energy Efficiency Measures | PV & Battery (PV + B) | High Efficiency Appliances (HE) |
|---|------------|--------------|----------------------------|-----------------------|---------------------------------|
| | Mixed Fuel | All-Electric | | | |
| Mixed-Fuel Code Minimum Baseline | X | | | | |
| 1A – Mixed-Fuel + EE | X | | X | | |
| 1B – Mixed-Fuel + EE + PV + B | X | | X | X | |
| 1C – Mixed-fuel + HE | X | | | | X |
| 2 – All-Electric Federal Code-Minimum Reference | | X | | | |
| 3A – All-Electric + EE | | X | X | | |
| 3B – All-Electric + EE + PV + B | | X | X | X | |
| 3C – All-Electric + HE | | X | | | X |

²² CBECC-Com documentation does not state which climate zones fall under which region. CBECC-Res multipliers are the same for CZs 1-5 and 11-13 (presumed to be Northern California), while there is another set of multipliers for CZs 6-10 and 14-16 (assumed to be Southern California).



Section 4.4 presents the results of the PV-only and PV+Battery analysis.

The TDV and on-bill based cost effectiveness results are presented in terms of B/C ratio and NPV in this section. What constitutes a ‘benefit’ or a ‘cost’ varies with the scenarios because both energy savings and incremental construction costs may be negative depending on the package. Typically, utility bill savings are categorized as a ‘benefit’ while incremental construction costs are treated as ‘costs.’ In cases where both construction costs are negative and utility bill savings are negative, the construction cost savings are treated as the ‘benefit’ while the utility bill negative savings are as the ‘cost.’

Overarching factors to keep in mind when reviewing the results include:

- ◆ To pass the Energy Commission’s application process, local reach codes must both be cost effective and exceed the energy performance budget using TDV (i.e., have a positive compliance margin). To emphasize these two important factors, the figures in this Section highlight in green the modeling results that have **either** a positive compliance margin or are cost effective. This will allow readers to identify whether a scenario is fully or partially supportive of a reach code, and the opportunities/challenges that the scenario presents. Conversely, Section 4.4 only highlights results that **both** have a positive compliance margin and are cost effective, to allow readers to identify reach code-ready scenarios.
- ◆ **Note:** Compliance margin represents the proportion of energy usage that is saved compared to the baseline, measured on a TDV basis.
- ◆ The Energy Commission does not currently allow compliance credit for either solar PV or battery storage. Thus, the compliance margins in Packages 1A are the same as 1B, and Package 3A is the same as 3B. However, The Reach Code Team did include the impact of solar PV and battery when calculating TDV cost-effectiveness.
- ◆ When performance modeling residential buildings, the Energy Commission allows the Standard Design to be electric if the Proposed Design is electric, which removes TDV-related penalties and associated negative compliance margins. This essentially allows for a compliance pathway for all-electric residential buildings. Nonresidential buildings are not treated in the same way and are compared to a mixed-fuel standard design.
- ◆ Results do not include an analysis and comparison of utility rates. As mentioned in *Section 2.2*, The Reach Code Team coordinated with utilities to select tariffs for each prototype given the annual energy demand profile and the most prevalent rates in each utility territory. The Reach Code Team did not compare a variety of tariffs to determine their impact on cost effectiveness. Note that most utility time-of-use rates are continuously updated, which can affect cost effectiveness results.
- ◆ As a point of comparison, mixed-fuel baseline energy figures are provided in *Appendix 6.5*.

4.1 Cost Effectiveness Results – Medium Office

Figure 17 through Figure 23 contain the cost-effectiveness findings for the Medium Office packages. Notable findings for each package include:

- ◆ **1A – Mixed-Fuel + EE:** Packages achieve +12 to +20 percent compliance margins depending on climate zone. All packages are cost effective in all climate zones using the TDV approach. All packages are cost effective using the On-Bill approach except for LADWP territory.



- ◆ **1B – Mixed-Fuel + EE + PV + B:** All packages are cost effective using the On-Bill and TDV approaches, except On-Bill in LADWP territory. When compared to 1A, the B/C ratio changes depending on the utility and climate zone (some increase while others decrease). However, NPV savings are increased across the board, suggesting that larger investments yield larger returns.
- ◆ **1C – Mixed-Fuel + HE:** Packages achieve +3 to +5 percent compliance margins depending on climate zone, but no packages were cost effective. The incremental costs of a high efficiency condensing boiler compared to a non-condensing boiler contributes to 26-47% of total incremental cost depending on boiler size. Benefits of condensing boiler efficiency come from resetting hot water return temperature as boiler efficiency increases at lower hot water temperature. However, hot water temperature reset control cannot currently be implemented in the software. In addition, the natural gas energy cost constitutes no more than 5% of total cost for 15 climate zones, so improving boiler efficiency has limited contribution to reduction of total energy cost.
- ◆ **2 – All-Electric Federal Code-Minimum Reference:**
 - ◆ Packages achieve between -27 percent and +1 percent compliance margins depending on climate zone. This is likely because the modeled system is electric resistance, and TDV values electricity consumption more heavily than natural gas. This all-electric design without other efficiency measures does not comply with the Energy Commission’s TDV performance budget.
 - ◆ All incremental costs are negative due to the elimination of natural gas infrastructure.
 - ◆ Packages achieve utility cost savings and are cost effective using the On-Bill approach in CZs 6-10 and 14-15. Packages do not achieve savings and are not cost effective using the On-Bill approach in most of PG&E territory (CZs 1,2,4, 11-13, and 16). Packages achieve savings and are cost effective using TDV in all climate zones except CZ16.
- ◆ **3A – All-Electric + EE:** Packages achieve positive compliance margins except -15 percent in CZ16, which has a higher space heating load than other climate zones. All packages are cost effective in all climate zones except CZ16.
- ◆ **3B – All-Electric + EE + PV + B:** Packages achieve positive compliance margins except -15 percent in CZ16. All packages are cost-effective from a TDV perspective in all climate zones. All packages are cost effective from an On-Bill perspective in all climate zones except in CZ 2 and CZ 16 in LADWP territory.
- ◆ **3C – All-Electric + HE:** Packages achieve between -26 percent and +2 percent compliance margins depending on climate zone. The only packages that are cost effective and with a positive compliance margin are in CZs 7-9 and 15. As described in Package 1C results, space heating is a relatively low proportion of energy costs in most climate zones, limiting the costs gains for higher efficiency equipment.

Figure 17. Cost Effectiveness for Medium Office Package 1A – Mixed-Fuel + EE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-----------|
| Package 1A: Mixed Fuel + EE | | | | | | | | | | | | |
| CZ01 | PG&E | 34,421 | -808 | 4.5 | 18% | \$66,649 | \$125,902 | \$71,307 | 1.9 | 1.1 | \$59,253 | \$4,658 |
| CZ02 | PG&E | 40,985 | -505 | 8.1 | 17% | \$66,649 | \$163,655 | \$99,181 | 2.5 | 1.5 | \$97,005 | \$32,532 |
| CZ03 | PG&E | 36,266 | -463 | 7.0 | 20% | \$66,649 | \$141,897 | \$84,051 | 2.1 | 1.3 | \$75,248 | \$17,401 |
| CZ04 | PG&E | 40,590 | -547 | 7.7 | 14% | \$66,649 | \$162,139 | \$95,410 | 2.4 | 1.4 | \$95,489 | \$28,761 |
| CZ04-2 | CPAU | 40,590 | -547 | 7.7 | 14% | \$66,649 | \$85,537 | \$95,410 | 1.3 | 1.4 | \$18,887 | \$28,761 |
| CZ05 | PG&E | 38,888 | -499 | 7.4 | 18% | \$66,649 | \$154,044 | \$91,115 | 2.3 | 1.4 | \$87,395 | \$24,465 |
| CZ05-2 | SCG | 38,888 | -499 | 7.4 | 18% | \$66,649 | \$156,315 | \$91,115 | 2.3 | 1.4 | \$89,665 | \$24,465 |
| CZ06 | SCE | 39,579 | -305 | 8.7 | 20% | \$66,649 | \$86,390 | \$100,469 | 1.3 | 1.5 | \$19,741 | \$33,820 |
| CZ06-2 | LADWP | 39,579 | -305 | 8.7 | 20% | \$66,649 | \$51,828 | \$100,469 | 0.8 | 1.5 | (\$14,821) | \$33,820 |
| CZ07 | SDG&E | 41,817 | -6 | 11.3 | 20% | \$66,649 | \$204,394 | \$112,497 | 3.1 | 1.7 | \$137,745 | \$45,848 |
| CZ08 | SCE | 41,637 | -60 | 10.8 | 18% | \$66,649 | \$89,783 | \$113,786 | 1.3 | 1.7 | \$23,134 | \$47,137 |
| CZ08-2 | LADWP | 41,637 | -60 | 10.8 | 18% | \$66,649 | \$54,876 | \$113,786 | 0.8 | 1.7 | (\$11,773) | \$47,137 |
| CZ09 | SCE | 42,539 | -210 | 10.1 | 16% | \$66,649 | \$95,636 | \$115,647 | 1.4 | 1.7 | \$28,987 | \$48,998 |
| CZ09-2 | LADWP | 42,539 | -210 | 10.1 | 16% | \$66,649 | \$58,168 | \$115,647 | 0.9 | 1.7 | (\$8,481) | \$48,998 |
| CZ10 | SDG&E | 41,857 | -216 | 9.8 | 17% | \$66,649 | \$210,303 | \$108,726 | 3.2 | 1.6 | \$143,654 | \$42,077 |
| CZ10-2 | SCE | 41,857 | -216 | 9.8 | 17% | \$66,649 | \$92,736 | \$108,726 | 1.4 | 1.6 | \$26,087 | \$42,077 |
| CZ11 | PG&E | 42,523 | -390 | 9.1 | 13% | \$66,649 | \$166,951 | \$104,001 | 2.5 | 1.6 | \$100,301 | \$37,352 |
| CZ12 | PG&E | 41,521 | -466 | 8.4 | 14% | \$66,649 | \$161,594 | \$100,135 | 2.4 | 1.5 | \$94,945 | \$33,486 |
| CZ12-2 | SMUD | 41,521 | -466 | 8.4 | 14% | \$66,649 | \$71,734 | \$100,135 | 1.1 | 1.5 | \$5,085 | \$33,486 |
| CZ13 | PG&E | 42,898 | -434 | 9.0 | 13% | \$66,649 | \$169,107 | \$99,992 | 2.5 | 1.5 | \$102,457 | \$33,343 |
| CZ14 | SDG&E | 42,224 | -441 | 8.6 | 14% | \$66,649 | \$211,529 | \$106,913 | 3.2 | 1.6 | \$144,880 | \$40,264 |
| CZ14-2 | SCE | 42,224 | -441 | 8.6 | 14% | \$66,649 | \$95,809 | \$106,913 | 1.4 | 1.6 | \$29,160 | \$40,264 |
| CZ15 | SCE | 45,723 | -147 | 11.2 | 12% | \$66,649 | \$102,714 | \$118,034 | 1.5 | 1.8 | \$36,065 | \$51,384 |
| CZ16 | PG&E | 37,758 | -736 | 5.8 | 14% | \$66,649 | \$145,947 | \$79,755 | 2.2 | 1.2 | \$79,297 | \$13,106 |
| CZ16-2 | LADWP | 37,758 | -736 | 5.8 | 14% | \$66,649 | \$40,115 | \$79,755 | 0.6 | 1.2 | (\$26,534) | \$13,106 |



Figure 18. Cost Effectiveness for Medium Office Package 1B – Mixed-Fuel + EE + PV + B

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (mtons) | Compliance Margin (%) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|----------------------------------|---------|--------------------|----------------------|---------------------|-----------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + PV + Battery | | | | | | | | | | | | |
| CZ01 | PG&E | 211,225 | -808 | 39.9 | 18% | \$397,405 | \$645,010 | \$454,284 | 1.6 | 1.1 | \$247,605 | \$56,879 |
| CZ02 | PG&E | 255,787 | -505 | 50.6 | 17% | \$397,405 | \$819,307 | \$573,033 | 2.1 | 1.4 | \$421,902 | \$175,628 |
| CZ03 | PG&E | 245,421 | -463 | 48.8 | 20% | \$397,405 | \$777,156 | \$536,330 | 2.0 | 1.3 | \$379,751 | \$138,925 |
| CZ04 | PG&E | 267,612 | -547 | 52.7 | 14% | \$397,405 | \$836,221 | \$597,471 | 2.1 | 1.5 | \$438,816 | \$200,066 |
| CZ04-2 | CPAU | 267,612 | -547 | 52.7 | 14% | \$397,405 | \$621,879 | \$597,471 | 1.6 | 1.5 | \$224,474 | \$200,066 |
| CZ05 | PG&E | 264,581 | -499 | 52.5 | 18% | \$397,405 | \$897,216 | \$578,856 | 2.3 | 1.5 | \$499,811 | \$181,451 |
| CZ05-2 | SCG | 264,581 | -499 | 52.5 | 18% | \$397,405 | \$899,487 | \$578,856 | 2.3 | 1.5 | \$502,082 | \$181,451 |
| CZ06 | SCE | 257,474 | -305 | 52.1 | 20% | \$397,405 | \$484,229 | \$594,416 | 1.2 | 1.5 | \$86,824 | \$197,011 |
| CZ06-2 | LA | 257,474 | -305 | 52.1 | 20% | \$397,405 | \$282,360 | \$594,416 | 0.7 | 1.5 | (\$115,045) | \$197,011 |
| CZ07 | SDG&E | 264,530 | -6 | 55.7 | 20% | \$397,405 | \$817,528 | \$610,548 | 2.1 | 1.5 | \$420,123 | \$213,143 |
| CZ08 | SCE | 258,348 | -60 | 54.0 | 18% | \$397,405 | \$479,073 | \$625,249 | 1.2 | 1.6 | \$81,668 | \$227,844 |
| CZ08-2 | LA | 258,348 | -60 | 54.0 | 18% | \$397,405 | \$275,704 | \$625,249 | 0.7 | 1.6 | (\$121,701) | \$227,844 |
| CZ09 | SCE | 262,085 | -210 | 54.3 | 16% | \$397,405 | \$480,241 | \$622,528 | 1.2 | 1.6 | \$82,836 | \$225,123 |
| CZ09-2 | LA | 262,085 | -210 | 54.3 | 16% | \$397,405 | \$282,209 | \$622,528 | 0.7 | 1.6 | (\$115,196) | \$225,123 |
| CZ10 | SDG&E | 258,548 | -216 | 53.4 | 17% | \$397,405 | \$839,931 | \$595,323 | 2.1 | 1.5 | \$442,526 | \$197,918 |
| CZ10-2 | SCE | 258,548 | -216 | 53.4 | 17% | \$397,405 | \$485,523 | \$595,323 | 1.2 | 1.5 | \$88,118 | \$197,918 |
| CZ11 | PG&E | 253,623 | -390 | 50.9 | 13% | \$397,405 | \$826,076 | \$585,682 | 2.1 | 1.5 | \$428,671 | \$188,277 |
| CZ12 | PG&E | 252,868 | -466 | 50.3 | 14% | \$397,405 | \$802,715 | \$582,866 | 2.0 | 1.5 | \$405,310 | \$185,461 |
| CZ12-2 | SMUD | 252,868 | -466 | 50.3 | 14% | \$397,405 | \$415,597 | \$582,866 | 1.0 | 1.5 | \$18,192 | \$185,461 |
| CZ13 | PG&E | 250,915 | -434 | 50.4 | 13% | \$397,405 | \$806,401 | \$573,606 | 2.0 | 1.4 | \$408,996 | \$176,201 |
| CZ14 | SDG&E | 283,684 | -441 | 56.4 | 14% | \$397,405 | \$874,753 | \$676,271 | 2.2 | 1.7 | \$477,348 | \$278,866 |
| CZ14-2 | SCE | 283,684 | -441 | 56.4 | 14% | \$397,405 | \$493,888 | \$676,271 | 1.2 | 1.7 | \$96,483 | \$278,866 |
| CZ15 | SCE | 274,771 | -147 | 56.0 | 12% | \$397,405 | \$476,327 | \$640,379 | 1.2 | 1.6 | \$78,922 | \$242,974 |
| CZ16 | PG&E | 266,490 | -736 | 51.8 | 14% | \$397,405 | \$842,205 | \$575,563 | 2.1 | 1.4 | \$444,800 | \$178,158 |
| CZ16-2 | LA | 266,490 | -736 | 51.8 | 14% | \$397,405 | \$260,372 | \$575,563 | 0.7 | 1.4 | (\$137,033) | \$178,158 |



Figure 19. Cost Effectiveness for Medium Office Package 1C – Mixed-Fuel + HE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|------------|
| Package 1C: Mixed Fuel + HE | | | | | | | | | | | | |
| CZ01 | PG&E | 288 | 688 | 4.1 | 3% | \$61,253 | \$18,656 | \$12,314 | 0.3 | 0.2 | (\$42,597) | (\$48,939) |
| CZ02 | PG&E | 3,795 | 550 | 4.3 | 4% | \$68,937 | \$36,683 | \$24,676 | 0.5 | 0.4 | (\$32,254) | (\$44,261) |
| CZ03 | PG&E | 1,241 | 439 | 2.9 | 3% | \$57,529 | \$20,150 | \$11,885 | 0.4 | 0.2 | (\$37,379) | (\$45,644) |
| CZ04 | PG&E | 5,599 | 529 | 4.7 | 5% | \$72,074 | \$44,915 | \$30,928 | 0.6 | 0.4 | (\$27,158) | (\$41,145) |
| CZ04-2 | CPAU | 5,599 | 529 | 4.7 | 5% | \$72,074 | \$24,175 | \$30,928 | 0.3 | 0.4 | (\$47,898) | (\$41,145) |
| CZ05 | PG&E | 3,470 | 453 | 3.6 | 4% | \$60,330 | \$35,072 | \$18,232 | 0.6 | 0.3 | (\$25,258) | (\$42,097) |
| CZ05-2 | SCG | 3,470 | 453 | 3.6 | 4% | \$60,330 | \$32,777 | \$18,232 | 0.5 | 0.3 | (\$27,553) | (\$42,097) |
| CZ06 | SCE | 3,374 | 298 | 2.6 | 3% | \$55,594 | \$19,446 | \$16,132 | 0.3 | 0.3 | (\$36,148) | (\$39,462) |
| CZ06-2 | LADWP | 3,374 | 298 | 2.6 | 3% | \$55,594 | \$13,450 | \$16,132 | 0.2 | 0.3 | (\$42,145) | (\$39,462) |
| CZ07 | SDG&E | 5,257 | 140 | 2.3 | 4% | \$54,111 | \$41,086 | \$19,903 | 0.8 | 0.4 | (\$13,025) | (\$34,208) |
| CZ08 | SCE | 5,921 | 176 | 2.7 | 4% | \$60,497 | \$22,210 | \$24,055 | 0.4 | 0.4 | (\$38,287) | (\$36,442) |
| CZ08-2 | LADWP | 5,921 | 176 | 2.7 | 4% | \$60,497 | \$14,064 | \$24,055 | 0.2 | 0.4 | (\$46,434) | (\$36,442) |
| CZ09 | SCE | 7,560 | 224 | 3.5 | 4% | \$61,311 | \$28,576 | \$31,835 | 0.5 | 0.5 | (\$32,735) | (\$29,476) |
| CZ09-2 | LADWP | 7,560 | 224 | 3.5 | 4% | \$61,311 | \$18,262 | \$31,835 | 0.3 | 0.5 | (\$43,049) | (\$29,476) |
| CZ10 | SDG&E | 5,786 | 288 | 3.2 | 4% | \$62,685 | \$50,717 | \$24,628 | 0.8 | 0.4 | (\$11,968) | (\$38,057) |
| CZ10-2 | SCE | 5,786 | 288 | 3.2 | 4% | \$62,685 | \$24,575 | \$24,628 | 0.4 | 0.4 | (\$38,110) | (\$38,057) |
| CZ11 | PG&E | 8,128 | 441 | 4.9 | 5% | \$71,101 | \$54,188 | \$37,849 | 0.8 | 0.5 | (\$16,912) | (\$33,252) |
| CZ12 | PG&E | 6,503 | 478 | 4.7 | 5% | \$68,329 | \$47,329 | \$34,556 | 0.7 | 0.5 | (\$20,999) | (\$33,773) |
| CZ12-2 | SMUD | 6,503 | 478 | 4.7 | 5% | \$68,329 | \$24,003 | \$34,556 | 0.4 | 0.5 | (\$44,325) | (\$33,773) |
| CZ13 | PG&E | 8,398 | 432 | 5.0 | 5% | \$69,474 | \$51,347 | \$37,229 | 0.7 | 0.5 | (\$18,128) | (\$32,246) |
| CZ14 | SDG&E | 7,927 | 470 | 5.0 | 5% | \$69,463 | \$62,744 | \$37,133 | 0.9 | 0.5 | (\$6,718) | (\$32,329) |
| CZ14-2 | SCE | 7,927 | 470 | 5.0 | 5% | \$69,463 | \$32,517 | \$37,133 | 0.5 | 0.5 | (\$36,946) | (\$32,329) |
| CZ15 | SCE | 15,140 | 219 | 5.5 | 5% | \$66,702 | \$43,773 | \$52,359 | 0.7 | 0.8 | (\$22,929) | (\$14,344) |
| CZ16 | PG&E | 3,111 | 912 | 6.3 | 5% | \$71,765 | \$36,002 | \$24,914 | 0.5 | 0.3 | (\$35,763) | (\$46,851) |
| CZ16-2 | LADWP | 3,111 | 912 | 6.3 | 5% | \$71,765 | \$23,057 | \$24,914 | 0.3 | 0.3 | (\$48,708) | (\$46,851) |



Figure 20. Cost Effectiveness for Medium Office Package 2 – All-Electric Federal Code Minimum

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost* | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------|--------------------|----------------------|------------------------|-------------------|---------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|------------|
| Package 2: All-Electric Federal Code Minimum | | | | | | | | | | | | |
| CZ01 | PG&E | -53,657 | 4967 | 10.1 | -15% | (\$87,253) | (\$98,237) | (\$58,420) | 0.9 | 1.5 | (\$10,984) | \$28,833 |
| CZ02 | PG&E | -49,684 | 3868 | 5.0 | -7% | (\$73,695) | (\$101,605) | (\$41,429) | 0.7 | 1.8 | (\$27,910) | \$32,266 |
| CZ03 | PG&E | -35,886 | 3142 | 5.6 | -7% | (\$82,330) | (\$57,345) | (\$29,592) | 1.4 | 2.8 | \$24,986 | \$52,738 |
| CZ04 | PG&E | -48,829 | 3759 | 4.7 | -6% | (\$69,012) | (\$90,527) | (\$40,570) | 0.8 | 1.7 | (\$21,515) | \$28,443 |
| CZ04-2 | CPAU | -48,829 | 3759 | 4.7 | -6% | (\$69,012) | (\$19,995) | (\$40,570) | 3.5 | 1.7 | \$49,018 | \$28,443 |
| CZ05 | PG&E | -40,531 | 3240 | 4.5 | -8% | (\$84,503) | (\$63,663) | (\$39,997) | 1.3 | 2.1 | \$20,840 | \$44,506 |
| CZ06 | SCE | -26,174 | 2117 | 3.1 | -4% | (\$76,153) | \$24,908 | (\$20,571) | >1 | 3.7 | \$101,061 | \$55,581 |
| CZ06-2 | LADWP | -26,174 | 2117 | 3.1 | -4% | (\$76,153) | \$26,366 | (\$20,571) | >1 | 3.7 | \$102,518 | \$55,581 |
| CZ07 | SDG&E | -12,902 | 950 | 0.9 | -2% | (\$70,325) | \$46,879 | (\$11,407) | >1 | 6.2 | \$117,204 | \$58,918 |
| CZ08 | SCE | -15,680 | 1219 | 1.5 | -2% | (\$68,774) | \$17,859 | (\$12,648) | >1 | 5.4 | \$86,633 | \$56,125 |
| CZ08-2 | LADWP | -15,680 | 1219 | 1.5 | -2% | (\$68,774) | \$18,603 | (\$12,648) | >1 | 5.4 | \$87,376 | \$56,125 |
| CZ09 | SCE | -19,767 | 1605 | 2.4 | -2% | (\$63,102) | \$20,920 | (\$14,462) | >1 | 4.4 | \$84,022 | \$48,640 |
| CZ09-2 | LADWP | -19,767 | 1605 | 2.4 | -2% | (\$63,102) | \$21,929 | (\$14,462) | >1 | 4.4 | \$85,030 | \$48,640 |
| CZ10 | SDG&E | -27,414 | 2053 | 2.2 | -4% | (\$47,902) | \$38,918 | (\$23,339) | >1 | 2.1 | \$86,820 | \$24,562 |
| CZ10-2 | SCE | -27,414 | 2053 | 2.2 | -4% | (\$47,902) | \$20,765 | (\$23,339) | >1 | 2.1 | \$68,666 | \$24,562 |
| CZ11 | PG&E | -40,156 | 3062 | 3.6 | -4% | (\$63,987) | (\$72,791) | (\$32,837) | 0.9 | 1.9 | (\$8,804) | \$31,150 |
| CZ12 | PG&E | -43,411 | 3327 | 4.1 | -5% | (\$68,343) | (\$85,856) | (\$35,463) | 0.8 | 1.9 | (\$17,512) | \$32,880 |
| CZ12-2 | SMUD | -43,411 | 3327 | 4.1 | -5% | (\$68,343) | (\$5,109) | (\$35,463) | 13.4 | 1.9 | \$63,234 | \$32,880 |
| CZ13 | PG&E | -39,649 | 3063 | 3.8 | -4% | (\$62,726) | (\$70,705) | (\$32,408) | 0.9 | 1.9 | (\$7,980) | \$30,318 |
| CZ14 | SDG&E | -44,322 | 3266 | 3.4 | -5% | (\$65,156) | \$6,043 | (\$38,422) | >1 | 1.7 | \$71,199 | \$26,735 |
| CZ14-2 | SCE | -44,322 | 3266 | 3.4 | -5% | (\$65,156) | \$4,798 | (\$38,422) | >1 | 1.7 | \$69,954 | \$26,735 |
| CZ15 | SCE | -19,917 | 1537 | 1.8 | -2% | (\$36,176) | \$12,822 | (\$15,464) | >1 | 2.3 | \$48,998 | \$20,711 |
| CZ16 | PG&E | -94,062 | 6185 | 5.6 | -27% | (\$64,096) | (\$212,158) | (\$150,871) | 0.3 | 0.4 | (\$148,062) | (\$86,775) |
| CZ16-2 | LADWP | -94,062 | 6185 | 5.6 | -27% | (\$64,096) | \$1,493 | (\$150,871) | >1 | 0.4 | \$65,589 | (\$86,775) |

*The Incremental Package Cost is equal to the sum of the incremental HVAC and water heating equipment costs from

Figure 10, the electrical infrastructure incremental cost of \$27,802 (see section 3.3.2.1), and the natural gas infrastructure incremental costs of \$(18,949) (see section 3.3.2.2).



Figure 21. Cost Effectiveness for Medium Office Package 3A – All-Electric + EE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|------------|
| Package 3A: All-Electric + EE | | | | | | | | | | | | |
| CZ01 | PG&E | -19,115 | 4967 | 19.4 | 7% | (\$20,604) | \$20,630 | \$28,112 | >1 | >1 | \$41,234 | \$48,716 |
| CZ02 | PG&E | -11,811 | 3868 | 15.2 | 10% | (\$7,046) | \$39,260 | \$58,563 | >1 | >1 | \$46,306 | \$65,609 |
| CZ03 | PG&E | 2,530 | 3142 | 16.2 | 16% | (\$15,681) | \$85,241 | \$68,682 | >1 | >1 | \$100,922 | \$84,363 |
| CZ04 | PG&E | -10,839 | 3759 | 14.8 | 9% | (\$2,363) | \$59,432 | \$58,420 | >1 | >1 | \$61,795 | \$60,783 |
| CZ04-2 | CPAU | -10,839 | 3759 | 14.8 | 9% | (\$2,363) | \$70,680 | \$58,420 | >1 | >1 | \$73,043 | \$60,783 |
| CZ05 | PG&E | -2,316 | 3240 | 14.6 | 12% | (\$17,854) | \$85,380 | \$58,802 | >1 | >1 | \$103,234 | \$76,656 |
| CZ06 | SCE | 15,399 | 2117 | 14.3 | 18% | (\$9,503) | \$114,962 | \$89,921 | >1 | >1 | \$124,466 | \$99,425 |
| CZ06-2 | LADWP | 15,399 | 2117 | 14.3 | 18% | (\$9,503) | \$82,389 | \$89,921 | >1 | >1 | \$91,893 | \$99,425 |
| CZ07 | SDG&E | 33,318 | 950 | 13.8 | 20% | (\$3,676) | \$256,704 | \$111,399 | >1 | >1 | \$260,380 | \$115,076 |
| CZ08 | SCE | 30,231 | 1219 | 14.2 | 18% | (\$2,124) | \$110,144 | \$111,781 | >1 | >1 | \$112,268 | \$113,906 |
| CZ08-2 | LADWP | 30,231 | 1219 | 14.2 | 18% | (\$2,124) | \$76,069 | \$111,781 | >1 | >1 | \$78,194 | \$113,906 |
| CZ09 | SCE | 24,283 | 1605 | 14.3 | 15% | \$3,547 | \$119,824 | \$108,249 | 33.8 | 30.5 | \$116,277 | \$104,702 |
| CZ09-2 | LADWP | 24,283 | 1605 | 14.3 | 15% | \$3,547 | \$83,549 | \$108,249 | 23.6 | 30.5 | \$80,001 | \$104,702 |
| CZ10 | SDG&E | 12,344 | 2053 | 12.6 | 13% | \$18,748 | \$230,553 | \$82,905 | 12.3 | 4.4 | \$211,806 | \$64,158 |
| CZ10-2 | SCE | 12,344 | 2053 | 12.6 | 13% | \$18,748 | \$105,898 | \$82,905 | 5.6 | 4.4 | \$87,150 | \$64,158 |
| CZ11 | PG&E | 929 | 3062 | 14.5 | 10% | \$2,662 | \$85,988 | \$75,030 | 32.3 | 28.2 | \$83,326 | \$72,368 |
| CZ12 | PG&E | -3,419 | 3327 | 14.8 | 10% | (\$1,694) | \$68,866 | \$69,589 | >1 | >1 | \$70,560 | \$71,283 |
| CZ12-2 | SMUD | -3,419 | 3327 | 14.8 | 10% | (\$1,694) | \$71,761 | \$69,589 | >1 | >1 | \$73,455 | \$71,283 |
| CZ13 | PG&E | 1,398 | 3063 | 14.8 | 9% | \$3,923 | \$89,799 | \$71,307 | 22.9 | 18.2 | \$85,875 | \$67,384 |
| CZ14 | SDG&E | -5,469 | 3266 | 13.5 | 9% | \$1,493 | \$206,840 | \$69,016 | 138.6 | 46.2 | \$205,347 | \$67,523 |
| CZ14-2 | SCE | -5,469 | 3266 | 13.5 | 9% | \$1,493 | \$94,143 | \$69,016 | 63.1 | 46.2 | \$92,650 | \$67,523 |
| CZ15 | SCE | 25,375 | 1537 | 13.7 | 10% | \$30,474 | \$114,909 | \$104,335 | 3.8 | 3.4 | \$84,435 | \$73,862 |
| CZ16 | PG&E | -65,877 | 6185 | 12.7 | -15% | \$2,553 | (\$91,477) | (\$85,673) | -35.8 | -33.6 | (\$94,030) | (\$88,226) |
| CZ16-2 | LADWP | -65,877 | 6185 | 12.7 | -15% | \$2,553 | \$72,780 | (\$85,673) | 28.5 | -33.6 | \$70,227 | (\$88,226) |



Figure 22. Cost Effectiveness for Medium Office Package 3B – All-Electric + EE + PV + B

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (mtons) | Compliance Margin (%) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------|---------------|--------------------|----------------------|---------------------|-----------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-----------|
| All-Electric + PV + B | | | | | | | | | | | | |
| CZ01 | PG&E | 157,733 | 4967 | 54.9 | 7% | \$310,152 | \$518,421 | \$410,946 | 1.7 | 1.3 | \$208,269 | \$100,794 |
| CZ02 | PG&E | 203,026 | 3868 | 57.8 | 10% | \$323,710 | \$692,336 | \$532,273 | 2.1 | 1.6 | \$368,626 | \$208,563 |
| CZ03 | PG&E | 211,706 | 3142 | 58.0 | 16% | \$315,075 | \$708,235 | \$520,866 | 2.2 | 1.7 | \$393,160 | \$205,791 |
| CZ04 | PG&E | 216,204 | 3759 | 59.9 | 9% | \$328,393 | \$741,382 | \$560,576 | 2.3 | 1.7 | \$412,989 | \$232,183 |
| CZ04-2 | CPAU | 216,204 | 3759 | 59.9 | 9% | \$328,393 | \$607,074 | \$560,576 | 1.8 | 1.7 | \$278,681 | \$232,183 |
| CZ05 | PG&E | 223,399 | 3240 | 59.8 | 12% | \$312,902 | \$799,992 | \$546,592 | 2.6 | 1.7 | \$487,090 | \$233,690 |
| CZ06 | SCE | 233,299 | 2117 | 57.7 | 18% | \$321,252 | \$509,969 | \$583,963 | 1.6 | 1.8 | \$188,716 | \$262,711 |
| CZ06-2 | LA | 233,299 | 2117 | 57.7 | 18% | \$321,252 | \$311,931 | \$583,963 | 1.0 | 1.8 | (\$9,322) | \$262,711 |
| CZ07 | SDG&E | 256,034 | 950 | 58.3 | 20% | \$327,079 | \$870,156 | \$609,498 | 2.7 | 1.9 | \$543,076 | \$282,419 |
| CZ08 | SCE | 246,944 | 1219 | 57.4 | 18% | \$328,631 | \$499,506 | \$623,292 | 1.5 | 1.9 | \$170,874 | \$294,661 |
| CZ08-2 | LA | 246,944 | 1219 | 57.4 | 18% | \$328,631 | \$296,991 | \$623,292 | 0.9 | 1.9 | (\$31,640) | \$294,661 |
| CZ09 | SCE | 243,838 | 1605 | 58.5 | 15% | \$334,303 | \$504,498 | \$615,178 | 1.5 | 1.8 | \$170,195 | \$280,875 |
| CZ09-2 | LA | 243,838 | 1605 | 58.5 | 15% | \$334,303 | \$307,626 | \$615,178 | 0.9 | 1.8 | (\$26,677) | \$280,875 |
| CZ10 | SDG&E | 229,044 | 2053 | 56.2 | 13% | \$349,503 | \$851,810 | \$569,549 | 2.4 | 1.6 | \$502,306 | \$220,046 |
| CZ10-2 | SCE | 229,044 | 2053 | 56.2 | 13% | \$349,503 | \$491,383 | \$569,549 | 1.4 | 1.6 | \$141,880 | \$220,046 |
| CZ11 | PG&E | 212,047 | 3062 | 56.4 | 10% | \$333,418 | \$743,403 | \$556,758 | 2.2 | 1.7 | \$409,985 | \$223,340 |
| CZ12 | PG&E | 207,955 | 3327 | 56.7 | 10% | \$329,062 | \$713,054 | \$552,415 | 2.2 | 1.7 | \$383,993 | \$223,353 |
| CZ12-2 | SMUD | 207,955 | 3327 | 56.7 | 10% | \$329,062 | \$414,371 | \$552,415 | 1.3 | 1.7 | \$85,310 | \$223,353 |
| CZ13 | PG&E | 209,431 | 3063 | 56.3 | 9% | \$334,679 | \$728,822 | \$544,969 | 2.2 | 1.6 | \$394,143 | \$210,289 |
| CZ14 | SDG&E | 236,002 | 3266 | 61.3 | 9% | \$332,249 | \$865,181 | \$638,517 | 2.6 | 1.9 | \$532,933 | \$306,269 |
| CZ14-2 | SCE | 236,002 | 3266 | 61.3 | 9% | \$332,249 | \$488,163 | \$638,517 | 1.5 | 1.9 | \$155,914 | \$306,269 |
| CZ15 | SCE | 254,426 | 1537 | 58.5 | 10% | \$361,229 | \$487,715 | \$626,728 | 1.4 | 1.7 | \$126,486 | \$265,499 |
| CZ16 | PG&E | 162,915 | 6185 | 58.6 | -15% | \$333,309 | \$580,353 | \$406,746 | 1.7 | 1.2 | \$247,044 | \$73,437 |
| CZ16-2 | LA | 162,915 | 6185 | 58.6 | -15% | \$333,309 | \$290,566 | \$406,746 | 0.9 | 1.2 | (\$42,742) | \$73,437 |



Figure 23. Cost Effectiveness for Medium Office Package 3C – All-Electric + HE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-------------|
| Package 3C: All-Electric + HE | | | | | | | | | | | | |
| CZ01 | PG&E | -53,390 | 4967 | 10.2 | -14% | (\$43,987) | (\$93,740) | (\$57,752) | 0.5 | 0.8 | (\$49,753) | (\$13,765) |
| CZ02 | PG&E | -45,916 | 3868 | 6.1 | -5% | (\$22,722) | (\$77,212) | (\$26,394) | 0.3 | 0.9 | (\$54,490) | (\$3,672) |
| CZ03 | PG&E | -34,656 | 3142 | 6.0 | -6% | (\$38,261) | (\$45,796) | (\$25,153) | 0.8 | 1.5 | (\$7,535) | \$13,108 |
| CZ04 | PG&E | -43,248 | 3759 | 6.3 | -3% | (\$15,229) | (\$56,932) | (\$18,996) | 0.3 | 0.8 | (\$41,703) | (\$3,767) |
| CZ04-2 | CPAU | -43,248 | 3759 | 6.3 | -3% | (\$15,229) | (\$5,298) | (\$18,996) | 2.9 | 0.8 | \$9,932 | (\$3,767) |
| CZ05 | PG&E | -37,068 | 3240 | 5.4 | -6% | (\$40,434) | (\$38,330) | (\$29,544) | 1.1 | 1.4 | \$2,104 | \$10,890 |
| CZ06 | SCE | -22,805 | 2117 | 4.0 | -2% | (\$30,237) | \$39,812 | (\$9,594) | >1 | 3.2 | \$70,050 | \$20,644 |
| CZ06-2 | LADWP | -22,805 | 2117 | 4.0 | -2% | (\$30,237) | \$35,414 | (\$9,594) | >1 | 3.2 | \$65,651 | \$20,644 |
| CZ07 | SDG&E | -7,646 | 950 | 2.5 | 1% | (\$22,564) | \$86,159 | \$6,062 | >1 | >1 | \$108,722 | \$28,625 |
| CZ08 | SCE | -9,761 | 1219 | 3.2 | 1% | (\$18,443) | \$37,375 | \$8,305 | >1 | >1 | \$55,818 | \$26,748 |
| CZ08-2 | LADWP | -9,761 | 1219 | 3.2 | 1% | (\$18,443) | \$29,973 | \$8,305 | >1 | >1 | \$48,416 | \$26,748 |
| CZ09 | SCE | -12,211 | 1605 | 4.5 | 2% | (\$10,282) | \$46,335 | \$13,364 | >1 | >1 | \$56,617 | \$23,646 |
| CZ09-2 | LADWP | -12,211 | 1605 | 4.5 | 2% | (\$10,282) | \$37,030 | \$13,364 | >1 | >1 | \$47,313 | \$23,646 |
| CZ10 | SDG&E | -21,642 | 2053 | 3.7 | -1% | \$11,340 | \$84,901 | (\$3,818) | 7.5 | -0.3 | \$73,561 | (\$15,158) |
| CZ10-2 | SCE | -21,642 | 2053 | 3.7 | -1% | \$11,340 | \$40,659 | (\$3,818) | 3.6 | -0.3 | \$29,319 | (\$15,158) |
| CZ11 | PG&E | -32,052 | 3062 | 5.9 | 0% | (\$8,519) | (\$29,013) | (\$3,007) | 0.3 | 2.8 | (\$20,495) | \$5,512 |
| CZ12 | PG&E | -36,926 | 3327 | 6.0 | -1% | (\$15,443) | (\$48,955) | (\$9,546) | 0.3 | 1.6 | (\$33,511) | \$5,898 |
| CZ12-2 | SMUD | -36,926 | 3327 | 6.0 | -1% | (\$15,443) | \$9,916 | (\$9,546) | >1 | 1.6 | \$25,359 | \$5,898 |
| CZ13 | PG&E | -31,253 | 3063 | 6.3 | 0% | (\$7,257) | (\$27,782) | (\$3,055) | 0.3 | 2.4 | (\$20,525) | \$4,202 |
| CZ14 | SDG&E | -36,402 | 3266 | 5.7 | -1% | (\$10,651) | \$61,605 | (\$9,832) | >1 | 1.1 | \$72,256 | \$819 |
| CZ14-2 | SCE | -36,402 | 3266 | 5.7 | -1% | (\$10,651) | \$30,625 | (\$9,832) | >1 | 1.1 | \$41,276 | \$819 |
| CZ15 | SCE | -4,775 | 1537 | 6.0 | 3% | \$28,927 | \$52,955 | \$32,790 | 1.8 | 1.1 | \$24,028 | \$3,863 |
| CZ16 | PG&E | -90,949 | 6185 | 6.5 | -26% | (\$8,467) | (\$194,115) | (\$142,041) | 0.0 | 0.1 | (\$185,648) | (\$133,574) |
| CZ16-2 | LADWP | -90,949 | 6185 | 6.5 | -26% | (\$8,467) | \$37,127 | (\$142,041) | >1 | 0.1 | \$45,594 | (\$133,574) |



4.2 Cost Effectiveness Results – Medium Retail

Figure 24 through Figure 30 contain the cost-effectiveness findings for the Medium Retail packages. Notable findings for each package include:

- ◆ **1A – Mixed-Fuel + EE:**
 - ◆ Packages achieve +9% to +18% compliance margins depending on climate zone, and all packages are cost effective in all climate zones.
 - ◆ Incremental package costs vary across climate zones because of the HVAC system size in some climate zones are small enough (<54 kBtu/h) to have the economizers measure applied.
 - ◆ B/C ratios are high compared to other prototypes because the measures applied are primarily low-cost lighting measures. This suggests room for the inclusion of other energy efficiency measures with lower cost-effectiveness to achieve even higher compliance margins for a cost effective package.
- ◆ **1B – Mixed-Fuel + EE + PV + B:** All packages are cost effective using both the On-Bill and TDV approach, except On-Bill in LADWP territory. Adding PV and battery to the efficiency packages reduces the B/C ratio but increases overall NPV savings.
- ◆ **1C – Mixed-fuel + HE:** Packages achieve +1 to +4% compliance margins depending on climate zone, and packages are cost effective in all climate zones except CZs 1, 3 and 5 using the TDV approach.
- ◆ **2 – All-Electric Federal Code-Minimum Reference:**
 - ◆ Packages achieve between -12% and +1% compliance margins depending on climate zone.
 - ◆ Packages achieve positive savings using both the On-Bill and TDV approaches in CZs 6-10 and 14-15. Packages do not achieve On-Bill or TDV savings in most of PG&E territory (CZs 1, 2, 4, 5, 12-13, and 16).
 - ◆ Packages are cost effective in all climate zones except CZ16.
 - ◆ All incremental costs are negative primarily due to elimination of natural gas infrastructure.
- ◆ **3A – All-Electric + EE:** Packages achieve between +3% and +16% compliance margins depending on climate zone. All packages are cost effective in all climate zones.
- ◆ **3B – All-Electric + EE + PV + B:** All packages are cost effective using both the On-Bill and TDV approaches, except On-Bill in LADWP territory. Adding PV and Battery to the efficiency package reduces the B/C ratio but increases overall NPV savings.
- ◆ **3C – All-Electric + HE:** Packages achieve between -8% and +5% compliance margins depending on climate zone, and packages are cost effective using both On-Bill and TDV approaches in all CZs except CZs 1 and 16.



Figure 24. Cost Effectiveness for Medium Retail Package 1A – Mixed-Fuel + EE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-----------|
| Package 1A: Mixed Fuel + EE | | | | | | | | | | | | |
| CZ01 | PG&E | 15,210 | 1209 | 11.10 | 18% | \$2,712 | \$68,358 | \$60,189 | 25.2 | 22.2 | \$65,646 | \$57,478 |
| CZ02 | PG&E | 18,885 | 613 | 8.73 | 13% | \$5,569 | \$76,260 | \$59,135 | 13.7 | 10.6 | \$70,691 | \$53,566 |
| CZ03 | PG&E | 18,772 | 462 | 7.87 | 16% | \$5,569 | \$66,813 | \$57,135 | 12.0 | 10.3 | \$61,244 | \$51,566 |
| CZ04 | PG&E | 19,100 | 439 | 7.84 | 14% | \$5,569 | \$75,989 | \$58,036 | 13.6 | 10.4 | \$70,420 | \$52,467 |
| CZ04-2 | CPAU | 19,100 | 439 | 7.84 | 14% | \$5,569 | \$51,556 | \$58,036 | 9.3 | 10.4 | \$45,987 | \$52,467 |
| CZ05 | PG&E | 17,955 | 415 | 7.41 | 16% | \$5,569 | \$63,182 | \$55,003 | 11.3 | 9.9 | \$57,613 | \$49,435 |
| CZ05-2 | SCG | 17,955 | 415 | 7.41 | 16% | \$5,569 | \$61,810 | \$55,003 | 11.1 | 9.9 | \$56,241 | \$49,435 |
| CZ06 | SCE | 12,375 | 347 | 5.54 | 10% | \$2,712 | \$31,990 | \$41,401 | 11.8 | 15.3 | \$29,278 | \$38,689 |
| CZ06-2 | LADWP | 12,375 | 347 | 5.54 | 10% | \$2,712 | \$21,667 | \$41,401 | 8.0 | 15.3 | \$18,956 | \$38,689 |
| CZ07 | SDG&E | 17,170 | 136 | 5.65 | 13% | \$5,569 | \$73,479 | \$49,883 | 13.2 | 9.0 | \$67,910 | \$44,314 |
| CZ08 | SCE | 12,284 | 283 | 5.15 | 10% | \$2,712 | \$30,130 | \$41,115 | 11.1 | 15.2 | \$27,419 | \$38,403 |
| CZ08-2 | LADWP | 12,284 | 283 | 5.15 | 10% | \$2,712 | \$20,243 | \$41,115 | 7.5 | 15.2 | \$17,531 | \$38,403 |
| CZ09 | SCE | 13,473 | 302 | 5.51 | 10% | \$5,569 | \$32,663 | \$46,126 | 5.9 | 8.3 | \$27,094 | \$40,557 |
| CZ09-2 | LADWP | 13,473 | 302 | 5.51 | 10% | \$5,569 | \$22,435 | \$46,126 | 4.0 | 8.3 | \$16,866 | \$40,557 |
| CZ10 | SDG&E | 19,873 | 267 | 6.99 | 12% | \$5,569 | \$83,319 | \$58,322 | 15.0 | 10.5 | \$77,751 | \$52,753 |
| CZ10-2 | SCE | 19,873 | 267 | 6.99 | 12% | \$5,569 | \$39,917 | \$58,322 | 7.2 | 10.5 | \$34,348 | \$52,753 |
| CZ11 | PG&E | 21,120 | 578 | 9.14 | 13% | \$5,569 | \$86,663 | \$67,485 | 15.6 | 12.1 | \$81,095 | \$61,916 |
| CZ12 | PG&E | 20,370 | 562 | 8.85 | 13% | \$5,569 | \$81,028 | \$64,409 | 14.6 | 11.6 | \$75,459 | \$58,840 |
| CZ12-2 | SMUD | 20,370 | 562 | 8.85 | 13% | \$5,569 | \$44,991 | \$64,409 | 8.1 | 11.6 | \$39,422 | \$58,840 |
| CZ13 | PG&E | 22,115 | 620 | 9.98 | 15% | \$2,712 | \$109,484 | \$83,109 | 40.4 | 30.6 | \$106,772 | \$80,398 |
| CZ14 | SDG&E | 25,579 | 406 | 9.38 | 13% | \$2,712 | \$116,354 | \$80,055 | 42.9 | 29.5 | \$113,643 | \$77,343 |
| CZ14-2 | SCE | 26,327 | 383 | 9.42 | 13% | \$2,712 | \$57,290 | \$83,065 | 21.1 | 30.6 | \$54,578 | \$80,354 |
| CZ15 | SCE | 26,433 | 169 | 8.35 | 12% | \$2,712 | \$57,152 | \$79,506 | 21.1 | 29.3 | \$54,440 | \$76,794 |
| CZ16 | PG&E | 15,975 | 752 | 8.72 | 13% | \$2,712 | \$72,427 | \$55,025 | 26.7 | 20.3 | \$69,715 | \$52,314 |
| CZ16-2 | LADWP | 15,975 | 752 | 8.72 | 13% | \$2,712 | \$31,906 | \$55,025 | 11.8 | 20.3 | \$29,194 | \$52,314 |



Figure 25. Cost Effectiveness for Medium Retail Package 1B – Mixed-Fuel + EE + PV + B

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Compliance Margin (%) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|----------------------------------|---------------|--------------------|----------------------|--------------------|-----------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + PV + Battery | | | | | | | | | | | | |
| CZ01 | PG&E | 158,584 | 1209 | 40.79 | 18% | \$277,383 | \$509,092 | \$383,683 | 1.8 | 1.4 | \$231,709 | \$106,300 |
| CZ02 | PG&E | 189,400 | 613 | 43.75 | 13% | \$280,240 | \$590,043 | \$465,474 | 2.1 | 1.7 | \$309,803 | \$185,234 |
| CZ03 | PG&E | 191,016 | 462 | 43.52 | 16% | \$280,240 | \$578,465 | \$452,795 | 2.1 | 1.6 | \$298,224 | \$172,554 |
| CZ04 | PG&E | 195,014 | 439 | 44.14 | 14% | \$280,240 | \$605,369 | \$480,989 | 2.2 | 1.7 | \$325,129 | \$200,748 |
| CZ04-2 | CPAU | 195,014 | 439 | 44.14 | 14% | \$280,240 | \$451,933 | \$480,989 | 1.6 | 1.7 | \$171,693 | \$200,748 |
| CZ05 | PG&E | 196,654 | 415 | 44.30 | 16% | \$280,240 | \$589,771 | \$464,749 | 2.1 | 1.7 | \$309,530 | \$184,509 |
| CZ05-2 | SCG | 196,654 | 415 | 44.30 | 16% | \$280,240 | \$588,407 | \$464,749 | 2.1 | 1.7 | \$308,167 | \$184,509 |
| CZ06 | SCE | 185,903 | 347 | 41.61 | 10% | \$277,383 | \$322,495 | \$456,596 | 1.2 | 1.6 | \$45,111 | \$179,213 |
| CZ06-2 | LA | 185,903 | 347 | 41.61 | 10% | \$277,383 | \$191,428 | \$456,596 | 0.7 | 1.6 | (\$85,955) | \$179,213 |
| CZ07 | SDG&E | 197,650 | 136 | 43.24 | 13% | \$280,240 | \$496,786 | \$477,582 | 1.8 | 1.7 | \$216,545 | \$197,342 |
| CZ08 | SCE | 187,869 | 283 | 41.48 | 10% | \$277,383 | \$326,810 | \$478,132 | 1.2 | 1.7 | \$49,427 | \$200,749 |
| CZ08-2 | LA | 187,869 | 283 | 41.48 | 10% | \$277,383 | \$190,379 | \$478,132 | 0.7 | 1.7 | (\$87,004) | \$200,749 |
| CZ09 | SCE | 191,399 | 302 | 42.32 | 10% | \$280,240 | \$334,869 | \$472,770 | 1.2 | 1.7 | \$54,629 | \$192,530 |
| CZ09-2 | LA | 191,399 | 302 | 42.32 | 10% | \$280,240 | \$201,759 | \$472,770 | 0.7 | 1.7 | (\$78,481) | \$192,530 |
| CZ10 | SDG&E | 200,033 | 267 | 44.01 | 12% | \$280,240 | \$547,741 | \$472,880 | 2.0 | 1.7 | \$267,501 | \$192,640 |
| CZ10-2 | SCE | 200,033 | 267 | 44.01 | 12% | \$280,240 | \$340,822 | \$472,880 | 1.2 | 1.7 | \$60,582 | \$192,640 |
| CZ11 | PG&E | 192,846 | 578 | 44.07 | 13% | \$280,240 | \$582,969 | \$490,855 | 2.1 | 1.8 | \$302,728 | \$210,615 |
| CZ12 | PG&E | 191,720 | 562 | 43.70 | 13% | \$280,240 | \$586,836 | \$485,076 | 2.1 | 1.7 | \$306,596 | \$204,836 |
| CZ12-2 | SMUD | 191,720 | 562 | 43.70 | 13% | \$280,240 | \$319,513 | \$485,076 | 1.1 | 1.7 | \$39,273 | \$204,836 |
| CZ13 | PG&E | 195,031 | 620 | 45.19 | 15% | \$277,383 | \$605,608 | \$486,285 | 2.2 | 1.8 | \$328,225 | \$208,901 |
| CZ14 | SDG&E | 217,183 | 406 | 47.86 | 13% | \$277,383 | \$559,148 | \$534,915 | 2.0 | 1.9 | \$281,765 | \$257,532 |
| CZ14-2 | SCE | 217,927 | 383 | 47.91 | 14% | \$277,383 | \$354,757 | \$538,058 | 1.3 | 1.9 | \$77,373 | \$260,674 |
| CZ15 | SCE | 208,662 | 169 | 44.51 | 12% | \$277,383 | \$338,772 | \$496,107 | 1.2 | 1.8 | \$61,389 | \$218,724 |
| CZ16 | PG&E | 210,242 | 752 | 48.76 | 13% | \$277,383 | \$608,779 | \$490,262 | 2.2 | 1.8 | \$331,395 | \$212,879 |
| CZ16-2 | LA | 210,242 | 752 | 48.76 | 13% | \$277,383 | \$207,160 | \$490,262 | 0.7 | 1.8 | (\$70,223) | \$212,879 |



Figure 26. Cost Effectiveness for Medium Retail Package 1C – Mixed-Fuel + HE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-----------|
| Package 1C: Mixed Fuel + HE | | | | | | | | | | | | |
| CZ01 | PG&E | 57 | 346 | 2.04 | 2% | \$9,006 | \$6,301 | \$6,065 | 0.7 | 0.7 | (\$2,705) | (\$2,941) |
| CZ02 | PG&E | 2,288 | 229 | 2.01 | 3% | \$9,726 | \$23,016 | \$13,998 | 2.4 | 1.4 | \$13,291 | \$4,273 |
| CZ03 | PG&E | 1,087 | 171 | 1.31 | 2% | \$9,063 | \$6,782 | \$7,186 | 0.7 | 0.8 | (\$2,282) | (\$1,877) |
| CZ04 | PG&E | 1,862 | 159 | 1.46 | 3% | \$9,004 | \$17,891 | \$10,878 | 2.0 | 1.2 | \$8,887 | \$1,874 |
| CZ04-2 | CPAU | 1,862 | 159 | 1.46 | 3% | \$9,004 | \$7,821 | \$10,878 | 0.9 | 1.2 | (\$1,182) | \$1,874 |
| CZ05 | PG&E | 664 | 162 | 1.11 | 1% | \$9,454 | \$5,119 | \$4,725 | 0.5 | 0.5 | (\$4,335) | (\$4,729) |
| CZ05-2 | SCG | 664 | 162 | 1.11 | 1% | \$9,454 | \$4,558 | \$4,725 | 0.5 | 0.5 | (\$4,896) | (\$4,729) |
| CZ06 | SCE | 2,648 | 90 | 1.24 | 3% | \$8,943 | \$11,646 | \$11,427 | 1.3 | 1.3 | \$2,703 | \$2,484 |
| CZ06-2 | LADWP | 2,648 | 90 | 1.24 | 3% | \$8,943 | \$7,329 | \$11,427 | 0.8 | 1.3 | (\$1,614) | \$2,484 |
| CZ07 | SDG&E | 2,376 | 49 | 0.95 | 2% | \$9,194 | \$20,103 | \$9,779 | 2.2 | 1.1 | \$10,909 | \$585 |
| CZ08 | SCE | 2,822 | 72 | 1.20 | 3% | \$9,645 | \$11,989 | \$12,877 | 1.2 | 1.3 | \$2,344 | \$3,233 |
| CZ08-2 | LADWP | 2,822 | 72 | 1.20 | 3% | \$9,645 | \$7,427 | \$12,877 | 0.8 | 1.3 | (\$2,218) | \$3,233 |
| CZ09 | SCE | 4,206 | 88 | 1.73 | 4% | \$10,446 | \$16,856 | \$18,745 | 1.6 | 1.8 | \$6,410 | \$8,299 |
| CZ09-2 | LADWP | 4,206 | 88 | 1.73 | 4% | \$10,446 | \$10,604 | \$18,745 | 1.0 | 1.8 | \$158 | \$8,299 |
| CZ10 | SDG&E | 4,226 | 119 | 1.88 | 4% | \$9,514 | \$36,412 | \$19,008 | 3.8 | 2.0 | \$26,898 | \$9,494 |
| CZ10-2 | SCE | 4,226 | 119 | 1.88 | 4% | \$9,514 | \$17,094 | \$19,008 | 1.8 | 2.0 | \$7,580 | \$9,494 |
| CZ11 | PG&E | 4,188 | 225 | 2.56 | 4% | \$10,479 | \$31,872 | \$22,393 | 3.0 | 2.1 | \$21,392 | \$11,913 |
| CZ12 | PG&E | 3,675 | 214 | 2.34 | 4% | \$10,409 | \$29,653 | \$20,525 | 2.8 | 2.0 | \$19,243 | \$10,115 |
| CZ12-2 | SMUD | 3,675 | 214 | 2.34 | 4% | \$10,409 | \$12,823 | \$20,525 | 1.2 | 2.0 | \$2,414 | \$10,115 |
| CZ13 | PG&E | 4,818 | 180 | 2.46 | 4% | \$9,809 | \$34,149 | \$23,623 | 3.5 | 2.4 | \$24,340 | \$13,814 |
| CZ14 | SDG&E | 6,439 | 153 | 2.71 | 4% | \$12,103 | \$44,705 | \$26,348 | 3.7 | 2.2 | \$32,601 | \$14,245 |
| CZ14-2 | SCE | 6,439 | 153 | 2.71 | 4% | \$12,103 | \$22,032 | \$26,348 | 1.8 | 2.2 | \$9,929 | \$14,245 |
| CZ15 | SCE | 8,802 | 48 | 2.76 | 5% | \$12,534 | \$25,706 | \$31,402 | 2.1 | 2.5 | \$13,171 | \$18,868 |
| CZ16 | PG&E | 2,316 | 390 | 2.97 | 3% | \$11,999 | \$22,663 | \$13,888 | 1.9 | 1.2 | \$10,665 | \$1,890 |
| CZ16-2 | LADWP | 2,316 | 390 | 2.97 | 3% | \$11,999 | \$11,921 | \$13,888 | 1.0 | 1.2 | (\$78) | \$1,890 |



Figure 27. Cost Effectiveness for Medium Retail Package 2 – All-Electric Federal Code Minimum

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost* | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------|--------------------|----------------------|------------------------|-------------------|---------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|------------|
| Package 2: All-Electric Federal Code Minimum | | | | | | | | | | | | |
| CZ01 | PG&E | -29,155 | 3893 | 13.85 | -4.1% | (\$23,048) | (\$8,333) | (\$13,910) | 2.8 | 1.7 | \$14,715 | \$9,138 |
| CZ02 | PG&E | -21,786 | 2448 | 7.49 | -1.0% | (\$27,464) | (\$16,476) | (\$4,483) | 1.7 | 6.1 | \$10,987 | \$22,981 |
| CZ03 | PG&E | -14,583 | 1868 | 6.26 | -0.4% | (\$24,111) | \$263 | (\$1,450) | >1 | 16.6 | \$24,374 | \$22,661 |
| CZ04 | PG&E | -14,186 | 1706 | 5.30 | -0.1% | (\$22,896) | (\$8,753) | (\$220) | 2.6 | 104.2 | \$14,143 | \$22,676 |
| CZ04-2 | CPAU | -14,186 | 1706 | 5.30 | -0.1% | (\$22,896) | \$12,493 | (\$220) | >1 | 104.2 | \$35,389 | \$22,676 |
| CZ05 | PG&E | -14,334 | 1746 | 5.47 | -1.2% | (\$25,507) | (\$1,567) | (\$4,197) | 16.3 | 6.1 | \$23,940 | \$21,309 |
| CZ06 | SCE | -7,527 | 1002 | 3.32 | 0.5% | (\$21,762) | \$18,590 | \$1,868 | >1 | >1 | \$40,351 | \$23,630 |
| CZ06-2 | LADWP | -7,527 | 1002 | 3.32 | 0.5% | (\$21,762) | \$19,309 | \$1,868 | >1 | >1 | \$41,071 | \$23,630 |
| CZ07 | SDG&E | -3,812 | 522 | 1.76 | 0.3% | (\$23,762) | \$54,345 | \$1,318 | >1 | >1 | \$78,107 | \$25,080 |
| CZ08 | SCE | -5,805 | 793 | 2.70 | 0.4% | (\$26,922) | \$16,735 | \$1,846 | >1 | >1 | \$43,658 | \$28,768 |
| CZ08-2 | LADWP | -5,805 | 793 | 2.70 | 0.4% | (\$26,922) | \$17,130 | \$1,846 | >1 | >1 | \$44,052 | \$28,768 |
| CZ09 | SCE | -7,241 | 970 | 3.32 | 0.4% | (\$32,113) | \$18,582 | \$1,978 | >1 | >1 | \$50,695 | \$34,091 |
| CZ09-2 | LADWP | -7,241 | 970 | 3.32 | 0.4% | (\$32,113) | \$19,089 | \$1,978 | >1 | >1 | \$51,202 | \$34,091 |
| CZ10 | SDG&E | -10,336 | 1262 | 3.99 | 0.1% | (\$27,272) | \$54,453 | \$505 | >1 | >1 | \$81,724 | \$27,777 |
| CZ10-2 | SCE | -10,336 | 1262 | 3.99 | 0.1% | (\$27,272) | \$20,996 | \$505 | >1 | >1 | \$48,268 | \$27,777 |
| CZ11 | PG&E | -19,251 | 2415 | 7.95 | 0.5% | (\$32,202) | (\$7,951) | \$2,615 | 4.1 | >1 | \$24,251 | \$34,817 |
| CZ12 | PG&E | -19,471 | 2309 | 7.28 | -0.1% | (\$32,504) | (\$14,153) | (\$461) | 2.3 | 70.4 | \$18,351 | \$32,042 |
| CZ12-2 | SMUD | -19,471 | 2309 | 7.28 | -0.1% | (\$32,504) | \$12,939 | (\$461) | >1 | 70.4 | \$45,443 | \$32,042 |
| CZ13 | PG&E | -16,819 | 1983 | 6.15 | -0.4% | (\$28,158) | (\$10,575) | (\$2,022) | 2.7 | 13.9 | \$17,582 | \$26,136 |
| CZ14 | SDG&E | -13,208 | 1672 | 5.44 | 0.7% | (\$26,656) | \$41,117 | \$4,461 | >1 | >1 | \$67,772 | \$31,117 |
| CZ14-2 | SCE | -13,208 | 1672 | 5.44 | 0.7% | (\$26,656) | \$18,467 | \$4,461 | >1 | >1 | \$45,123 | \$31,117 |
| CZ15 | SCE | -2,463 | 518 | 2.14 | 0.9% | (\$29,544) | \$16,796 | \$5,823 | >1 | >1 | \$46,339 | \$35,367 |
| CZ16 | PG&E | -41,418 | 4304 | 13.23 | -12.2% | (\$25,771) | (\$49,862) | (\$52,542) | 0.5 | 0.5 | (\$24,091) | (\$26,771) |
| CZ16-2 | LADWP | -41,418 | 4304 | 13.23 | -12.2% | (\$25,771) | \$39,319 | (\$52,542) | >1 | 0.5 | \$65,090 | (\$26,771) |

*The Incremental Package Cost is the addition of the incremental HVAC and water heating equipment costs from Figure 11 and the natural gas infrastructure incremental cost savings of \$28,027 (see section 3.3.2.2).



Figure 28. Cost Effectiveness for Medium Retail Package 3A – All-Electric + EE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-----------|
| Package 3A: All-Electric + EE | | | | | | | | | | | | |
| CZ01 | PG&E | -5,478 | 3893 | 20.64 | 15% | (\$20,336) | \$63,593 | \$51,224 | >1 | >1 | \$83,929 | \$71,560 |
| CZ02 | PG&E | 2,843 | 2448 | 14.58 | 13% | (\$21,895) | \$74,997 | \$56,893 | >1 | >1 | \$96,892 | \$78,788 |
| CZ03 | PG&E | 7,791 | 1868 | 12.73 | 16% | (\$18,542) | \$68,968 | \$56,586 | >1 | >1 | \$87,511 | \$75,128 |
| CZ04 | PG&E | 8,572 | 1706 | 11.89 | 14% | (\$17,327) | \$81,957 | \$57,904 | >1 | >1 | \$99,284 | \$75,231 |
| CZ04-2 | CPAU | 8,572 | 1706 | 11.89 | 14% | (\$17,327) | \$63,082 | \$57,904 | >1 | >1 | \$80,408 | \$75,231 |
| CZ05 | PG&E | 6,973 | 1746 | 11.68 | 15% | (\$19,938) | \$63,677 | \$51,949 | >1 | >1 | \$83,615 | \$71,887 |
| CZ06 | SCE | 7,431 | 1002 | 7.72 | 11% | (\$19,050) | \$47,072 | \$42,610 | >1 | >1 | \$66,122 | \$61,660 |
| CZ06-2 | LADWP | 7,431 | 1002 | 7.72 | 11% | (\$19,050) | \$37,078 | \$42,610 | >1 | >1 | \$56,128 | \$61,660 |
| CZ07 | SDG&E | 14,350 | 522 | 6.98 | 13% | (\$18,193) | \$127,461 | \$50,828 | >1 | >1 | \$145,654 | \$69,021 |
| CZ08 | SCE | 8,524 | 793 | 6.90 | 10% | (\$24,210) | \$43,679 | \$42,258 | >1 | >1 | \$67,890 | \$66,468 |
| CZ08-2 | LADWP | 8,524 | 793 | 6.90 | 10% | (\$24,210) | \$34,038 | \$42,258 | >1 | >1 | \$58,248 | \$66,468 |
| CZ09 | SCE | 8,403 | 970 | 7.81 | 10% | (\$26,545) | \$47,819 | \$47,356 | >1 | >1 | \$74,364 | \$73,901 |
| CZ09-2 | LADWP | 8,403 | 970 | 7.81 | 10% | (\$26,545) | \$37,934 | \$47,356 | >1 | >1 | \$64,478 | \$73,901 |
| CZ10 | SDG&E | 11,737 | 1262 | 10.23 | 12% | (\$21,703) | \$137,436 | \$58,761 | >1 | >1 | \$159,139 | \$80,464 |
| CZ10-2 | SCE | 11,737 | 1262 | 10.23 | 12% | (\$21,703) | \$58,257 | \$58,761 | >1 | >1 | \$79,959 | \$80,464 |
| CZ11 | PG&E | 5,892 | 2415 | 15.13 | 12% | (\$26,633) | \$85,256 | \$65,859 | >1 | >1 | \$111,889 | \$92,492 |
| CZ12 | PG&E | 5,548 | 2309 | 14.46 | 12% | (\$26,935) | \$80,631 | \$63,903 | >1 | >1 | \$107,566 | \$90,838 |
| CZ12-2 | SMUD | 5,548 | 2309 | 14.46 | 12% | (\$26,935) | \$59,311 | \$63,903 | >1 | >1 | \$86,246 | \$90,838 |
| CZ13 | PG&E | 10,184 | 1983 | 14.15 | 14% | (\$25,446) | \$110,105 | \$80,604 | >1 | >1 | \$135,551 | \$106,050 |
| CZ14 | SDG&E | 16,583 | 1672 | 13.83 | 15% | (\$23,944) | \$171,200 | \$88,471 | >1 | >1 | \$195,145 | \$112,415 |
| CZ14-2 | SCE | 16,583 | 1672 | 13.83 | 15% | (\$23,944) | \$656,178 | \$159,604 | >1 | >1 | \$680,122 | \$183,548 |
| CZ15 | SCE | 23,642 | 518 | 9.44 | 12% | (\$26,832) | \$65,573 | \$76,781 | >1 | >1 | \$92,404 | \$103,612 |
| CZ16 | PG&E | -18,232 | 4304 | 19.80 | 3% | (\$23,059) | \$38,796 | \$14,152 | >1 | >1 | \$61,855 | \$37,211 |
| CZ16-2 | LADWP | -18,232 | 4304 | 19.80 | 3% | (\$23,059) | \$67,793 | \$14,152 | >1 | >1 | \$90,852 | \$37,211 |



Figure 29. Cost Effectiveness for Medium Retail Package 3B – All-Electric + EE + PV + B

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Compliance Margin (%) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------|---------------|--------------------|----------------------|--------------------|-----------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-----------|
| All-Electric + PV + B | | | | | | | | | | | | |
| CZ01 | PG&E | 137,956 | 3893 | 50.51 | 15% | \$254,335 | \$510,831 | \$374,432 | 2.0 | 1.5 | \$256,496 | \$120,097 |
| CZ02 | PG&E | 173,387 | 2448 | 49.87 | 13% | \$252,777 | \$590,112 | \$463,431 | 2.3 | 1.8 | \$337,336 | \$210,654 |
| CZ03 | PG&E | 180,055 | 1868 | 48.55 | 16% | \$256,129 | \$585,861 | \$452,399 | 2.3 | 1.8 | \$329,732 | \$196,270 |
| CZ04 | PG&E | 184,499 | 1706 | 48.38 | 14% | \$257,345 | \$608,814 | \$481,011 | 2.4 | 1.9 | \$351,470 | \$223,666 |
| CZ04-2 | CPAU | 184,499 | 1706 | 48.38 | 14% | \$257,345 | \$465,690 | \$481,011 | 1.8 | 1.9 | \$208,345 | \$223,666 |
| CZ05 | PG&E | 185,690 | 1746 | 48.84 | 15% | \$254,734 | \$600,933 | \$461,804 | 2.4 | 1.8 | \$346,199 | \$207,071 |
| CZ06 | SCE | 180,968 | 1002 | 43.91 | 11% | \$255,621 | \$335,909 | \$457,959 | 1.3 | 1.8 | \$80,288 | \$202,337 |
| CZ06-2 | LADWP | 180,968 | 1002 | 43.91 | 11% | \$255,621 | \$206,021 | \$457,959 | 0.8 | 1.8 | (\$49,601) | \$202,337 |
| CZ07 | SDG&E | 194,837 | 522 | 44.67 | 13% | \$256,478 | \$550,714 | \$478,637 | 2.1 | 1.9 | \$294,236 | \$222,159 |
| CZ08 | SCE | 184,120 | 793 | 43.32 | 10% | \$250,461 | \$340,301 | \$479,406 | 1.4 | 1.9 | \$89,840 | \$228,945 |
| CZ08-2 | LADWP | 184,120 | 793 | 43.32 | 10% | \$250,461 | \$203,813 | \$479,406 | 0.8 | 1.9 | (\$46,648) | \$228,945 |
| CZ09 | SCE | 186,346 | 970 | 44.77 | 10% | \$248,127 | \$349,524 | \$474,176 | 1.4 | 1.9 | \$101,397 | \$226,049 |
| CZ09-2 | LADWP | 186,346 | 970 | 44.77 | 10% | \$248,127 | \$216,654 | \$474,176 | 0.9 | 1.9 | (\$31,473) | \$226,049 |
| CZ10 | SDG&E | 191,923 | 1262 | 47.46 | 12% | \$252,969 | \$593,514 | \$473,605 | 2.3 | 1.9 | \$340,545 | \$220,636 |
| CZ10-2 | SCE | 191,923 | 1262 | 47.46 | 12% | \$252,969 | \$356,958 | \$473,605 | 1.4 | 1.9 | \$103,989 | \$220,636 |
| CZ11 | PG&E | 177,639 | 2415 | 50.26 | 12% | \$248,039 | \$585,689 | \$489,317 | 2.4 | 2.0 | \$337,650 | \$241,278 |
| CZ12 | PG&E | 176,919 | 2309 | 49.46 | 12% | \$247,736 | \$591,104 | \$484,702 | 2.4 | 2.0 | \$343,368 | \$236,966 |
| CZ12-2 | SMUD | 176,919 | 2309 | 49.46 | 12% | \$247,736 | \$335,286 | \$484,702 | 1.4 | 2.0 | \$87,550 | \$236,966 |
| CZ13 | PG&E | 183,129 | 1983 | 49.48 | 14% | \$249,226 | \$608,560 | \$483,670 | 2.4 | 1.9 | \$359,334 | \$234,444 |
| CZ14 | SDG&E | 208,183 | 1672 | 52.54 | 15% | \$250,727 | \$593,232 | \$544,079 | 2.4 | 2.2 | \$342,505 | \$293,351 |
| CZ14-2 | SCE | 264,589 | 1672 | 80.97 | 15% | \$250,727 | \$656,178 | \$580,403 | 2.6 | 2.3 | \$405,450 | \$329,676 |
| CZ15 | SCE | 205,869 | 518 | 45.67 | 12% | \$247,840 | \$347,125 | \$493,339 | 1.4 | 2.0 | \$99,285 | \$245,499 |
| CZ16 | PG&E | 176,114 | 4304 | 60.13 | 3% | \$251,612 | \$567,822 | \$446,795 | 2.3 | 1.8 | \$316,210 | \$195,183 |
| CZ16-2 | LADWP | 176,114 | 4304 | 60.13 | 3% | \$251,612 | \$241,757 | \$446,795 | 1.0 | 1.8 | (\$9,856) | \$195,183 |



Figure 30. Cost Effectiveness for Medium Retail Package 3C – All-Electric + HE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|------------|
| Package 3C: All-Electric + HE | | | | | | | | | | | | |
| CZ01 | PG&E | -26,199 | 3893 | 14.76 | -2% | (\$587) | \$369 | (\$5,757) | >1 | 0.1 | \$956 | (\$5,170) |
| CZ02 | PG&E | -16,989 | 2448 | 8.95 | 3% | (\$4,211) | \$12,323 | \$11,251 | >1 | >1 | \$16,534 | \$15,463 |
| CZ03 | PG&E | -11,703 | 1868 | 7.15 | 2% | (\$2,213) | \$9,159 | \$6,944 | >1 | >1 | \$11,372 | \$9,157 |
| CZ04 | PG&E | -10,675 | 1706 | 6.37 | 3% | (\$316) | \$14,317 | \$11,383 | >1 | >1 | \$14,633 | \$11,700 |
| CZ04-2 | CPAU | -10,675 | 1706 | 6.37 | 3% | (\$316) | \$20,599 | \$11,383 | >1 | >1 | \$20,915 | \$11,700 |
| CZ05 | PG&E | -11,969 | 1746 | 6.19 | 1% | (\$2,298) | \$5,592 | \$1,824 | >1 | >1 | \$7,890 | \$4,122 |
| CZ06 | SCE | -3,919 | 1002 | 4.35 | 3% | \$1,418 | \$29,751 | \$13,734 | 21.0 | 9.7 | \$28,333 | \$12,316 |
| CZ06-2 | LADWP | -3,919 | 1002 | 4.35 | 3% | \$1,418 | \$25,891 | \$13,734 | 18.3 | 9.7 | \$24,473 | \$12,316 |
| CZ07 | SDG&E | -955 | 522 | 2.59 | 3% | (\$710) | \$74,518 | \$11,229 | >1 | >1 | \$75,227 | \$11,939 |
| CZ08 | SCE | -2,224 | 793 | 3.74 | 4% | (\$3,719) | \$28,067 | \$15,075 | >1 | >1 | \$31,785 | \$18,793 |
| CZ08-2 | LADWP | -2,224 | 793 | 3.74 | 4% | (\$3,719) | \$23,848 | \$15,075 | >1 | >1 | \$27,566 | \$18,793 |
| CZ09 | SCE | -2,089 | 970 | 4.84 | 4% | (\$8,268) | \$34,648 | \$21,162 | >1 | >1 | \$42,916 | \$29,430 |
| CZ09-2 | LADWP | -2,089 | 970 | 4.84 | 4% | (\$8,268) | \$28,837 | \$21,162 | >1 | >1 | \$37,105 | \$29,430 |
| CZ10 | SDG&E | -4,868 | 1262 | 5.58 | 4% | (\$5,222) | \$91,136 | \$20,041 | >1 | >1 | \$96,358 | \$25,263 |
| CZ10-2 | SCE | -4,868 | 1262 | 5.58 | 4% | (\$5,222) | \$37,200 | \$20,041 | >1 | >1 | \$42,422 | \$25,263 |
| CZ11 | PG&E | -12,651 | 2415 | 9.95 | 5% | (\$8,217) | \$29,015 | \$26,172 | >1 | >1 | \$37,232 | \$34,389 |
| CZ12 | PG&E | -13,479 | 2309 | 9.10 | 4% | (\$9,239) | \$20,839 | \$21,228 | >1 | >1 | \$30,078 | \$30,466 |
| CZ12-2 | SMUD | -13,479 | 2309 | 9.10 | 4% | (\$9,239) | \$26,507 | \$21,228 | >1 | >1 | \$35,746 | \$30,466 |
| CZ13 | PG&E | -9,935 | 1983 | 8.23 | 4% | (\$4,975) | \$30,123 | \$24,063 | >1 | >1 | \$35,097 | \$29,037 |
| CZ14 | SDG&E | -5,407 | 1672 | 7.71 | 5% | \$121 | \$88,669 | \$31,029 | 732.5 | 256.3 | \$88,547 | \$30,908 |
| CZ14-2 | SCE | -5,407 | 1672 | 7.71 | 5% | \$121 | \$40,709 | \$31,029 | 336.3 | 256.3 | \$40,588 | \$30,908 |
| CZ15 | SCE | 6,782 | 518 | 4.77 | 6% | (\$2,508) | \$42,238 | \$37,379 | >1 | >1 | \$44,745 | \$39,887 |
| CZ16 | PG&E | -35,297 | 4304 | 15.03 | -8% | \$1,102 | (\$21,384) | (\$33,754) | -19.4 | -30.6 | (\$22,486) | (\$34,856) |
| CZ16-2 | LADWP | -35,297 | 4304 | 15.03 | -8% | \$1,102 | \$48,625 | (\$33,754) | 44.1 | -30.6 | \$47,523 | (\$34,856) |



4.3 Cost Effectiveness Results – Small Hotel

The following issues must be considered when reviewing the Small Hotel results:

- ◆ The Small Hotel is a mix of residential and nonresidential space types, which results in different occupancy and load profiles than the office and retail prototypes.
- ◆ A potential laundry load has not been examined for the Small Hotel. The Reach Code Team attempted to characterize and apply the energy use intensity of laundry loads in hotels but did not find readily available data for use. Thus, cost effectiveness including laundry systems has not been examined.
- ◆ Contrary to the office and retail prototypes, the Small Hotel baseline water heater is a central gas storage type. Current compliance software cannot model central heat pump water heater systems with recirculation serving guest rooms.²³ The only modeling option for heat pump water heating is individual water heaters at each guest room even though this is a very uncommon configuration. TRC modeled individual heat pump water heaters but as a proxy for central heat pump water heating performance, but integrated costs associated with tank and controls for central heat pump water heating into cost effectiveness calculations.
- ◆ Assuming central heat pump water heating also enabled the inclusion of a solar hot water thermal collection system, which was a key efficiency measure to achieving compliance in nearly all climate zones.

Figure 31 through Figure 37 contain the cost-effectiveness findings for the Small Hotel packages. Notable findings for each package include:

- ◆ **1A – Mixed-Fuel + EE:**
 - ◆ Packages achieve +3 to +10% compliance margins depending on climate zone.
 - ◆ Packages are cost effective using either the On-Bill or TDV approach in all CZs except 12 (using SMUD rates), 14 (using SCE rates), and 15 (with SCE rates).
 - ◆ The hotel is primarily guest rooms with a smaller proportion of nonresidential space. Thus, the inexpensive VAV minimum flow measure and lighting measures that have been applied to the entirety of the Medium Office and Medium Retail prototypes have a relatively small impact in the Small Hotel.²⁴
- ◆ **1B – Mixed-Fuel + EE + PV + B:** Packages are cost effective using either the On-Bill or TDV approach in all CZs. Solar PV generally increases cost effectiveness compared to efficiency-only, particularly when using an NPV metric.
- ◆ **1C – Mixed-Fuel + HE:** Packages achieve +2 to +5% compliance margins depending on climate zone. The package is cost effective using the On-Bill approach in a minority of climate zones, and cost effective using TDV approach only in CZ15.

²³ The IOUs and CEC are actively working on including central heat pump water heater modeling with recirculation systems in early 2020.

²⁴ Title 24 requires that hotel/motel guest room lighting design comply with the residential lighting standards, which are all mandatory and are not awarded compliance credit for improved efficacy.



◆ **2 – All-Electric Federal Code-Minimum Reference:**

- ◆ This all-electric design does not comply with the Energy Commission's TDV performance budget. Packages achieve between -50% and -4% compliance margins depending on climate zone. This may be because the modeled HW system is constrained to having an artificially low efficiency to avoid triggering federal pre-emption, and the heat pump space heating systems must operate overnight when operation is less efficient.
- ◆ All packages are cost effective in all climate zones.

◆ **3A – All-Electric + EE:** Packages achieve positive compliance margins in all CZs ranging from 0% to +17%, except CZ16 which had a -18% compliance margin. All packages are cost effective in all climate zones. The improved degree of cost effectiveness outcomes in Package 3A compared to Package 1A appear to be due to the significant incremental package cost savings.

◆ **3B – All-Electric + EE + PV + B:** All packages are cost effective. Packages improve in B/C ratio when compared to 3A and increase in magnitude of overall NPV savings. PV appears to be more cost-effective with higher building electricity loads.

◆ **3C – All-Electric + HE:**

- ◆ Packages do not comply with Title 24 in all CZs except CZ15 which resulted in a +0.04% compliance margin.
- ◆ All packages are cost effective.

Figure 31. Cost Effectiveness for Small Hotel Package 1A – Mixed-Fuel + EE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-----------|
| Package 1A: Mixed Fuel + EE | | | | | | | | | | | | |
| CZ01 | PG&E | 3,855 | 1288 | 5.65 | 9% | \$20,971 | \$34,339 | \$36,874 | 1.6 | 1.8 | \$13,368 | \$15,903 |
| CZ02 | PG&E | 3,802 | 976 | 3.91 | 7% | \$20,971 | \$26,312 | \$29,353 | 1.3 | 1.4 | \$5,341 | \$8,381 |
| CZ03 | PG&E | 4,153 | 1046 | 4.48 | 10% | \$20,971 | \$31,172 | \$35,915 | 1.5 | 1.7 | \$10,201 | \$14,944 |
| CZ04 | PG&E | 5,007 | 395 | 0.85 | 6% | \$21,824 | \$24,449 | \$24,270 | 1.1 | 1.1 | \$2,625 | \$2,446 |
| CZ04-2 | CPAU | 4,916 | 422 | 0.98 | 6% | \$21,824 | \$18,713 | \$24,306 | 0.9 | 1.1 | (\$3,111) | \$2,483 |
| CZ05 | PG&E | 3,530 | 1018 | 4.13 | 9% | \$20,971 | \$28,782 | \$34,448 | 1.4 | 1.6 | \$7,810 | \$13,477 |
| CZ05-2 | SCG | 3,530 | 1018 | 4.13 | 9% | \$20,971 | \$23,028 | \$34,448 | 1.1 | 1.6 | \$2,057 | \$13,477 |
| CZ06 | SCE | 5,137 | 418 | 1.16 | 8% | \$21,824 | \$16,001 | \$26,934 | 0.7 | 1.2 | (\$5,823) | \$5,110 |
| CZ06-2 | LADWP | 5,137 | 418 | 1.16 | 8% | \$21,824 | \$11,706 | \$26,934 | 0.5 | 1.2 | (\$10,118) | \$5,110 |
| CZ07 | SDG&E | 5,352 | 424 | 1.31 | 8% | \$21,824 | \$26,699 | \$27,975 | 1.2 | 1.3 | \$4,876 | \$6,152 |
| CZ08 | SCE | 5,151 | 419 | 1.21 | 7% | \$21,824 | \$15,931 | \$23,576 | 0.7 | 1.1 | (\$5,893) | \$1,752 |
| CZ08-2 | LADWP | 5,151 | 419 | 1.21 | 7% | \$21,824 | \$11,643 | \$23,576 | 0.5 | 1.1 | (\$10,180) | \$1,752 |
| CZ09 | SCE | 5,229 | 406 | 1.16 | 6% | \$21,824 | \$15,837 | \$22,365 | 0.7 | 1.0 | (\$5,987) | \$541 |
| CZ09-2 | LADWP | 5,229 | 406 | 1.16 | 6% | \$21,824 | \$11,632 | \$22,365 | 0.5 | 1.0 | (\$10,192) | \$541 |
| CZ10 | SDG&E | 4,607 | 342 | 0.92 | 5% | \$21,824 | \$25,506 | \$22,219 | 1.2 | 1.0 | \$3,683 | \$396 |
| CZ10-2 | SCE | 4,607 | 342 | 0.92 | 5% | \$21,824 | \$13,868 | \$22,219 | 0.6 | 1.0 | (\$7,956) | \$396 |
| CZ11 | PG&E | 4,801 | 325 | 0.87 | 4% | \$21,824 | \$22,936 | \$19,503 | 1.1 | 0.9 | \$1,112 | (\$2,321) |
| CZ12 | PG&E | 5,276 | 327 | 0.90 | 5% | \$21,824 | \$22,356 | \$21,305 | 1.0 | 0.98 | \$532 | (\$519) |
| CZ12-2 | SMUD | 5,276 | 327 | 0.90 | 5% | \$21,824 | \$15,106 | \$21,305 | 0.7 | 0.98 | (\$6,717) | (\$519) |
| CZ13 | PG&E | 4,975 | 310 | 0.87 | 4% | \$21,824 | \$23,594 | \$19,378 | 1.1 | 0.9 | \$1,770 | (\$2,445) |
| CZ14 | SDG&E | 4,884 | 370 | 0.82 | 4% | \$21,824 | \$24,894 | \$21,035 | 1.1 | 0.96 | \$3,070 | (\$789) |
| CZ14-2 | SCE | 4,884 | 370 | 0.82 | 4% | \$21,824 | \$14,351 | \$21,035 | 0.7 | 0.96 | (\$7,473) | (\$789) |
| CZ15 | SCE | 5,187 | 278 | 1.23 | 3% | \$21,824 | \$13,645 | \$18,089 | 0.6 | 0.8 | (\$8,178) | (\$3,735) |
| CZ16 | PG&E | 2,992 | 1197 | 4.95 | 6% | \$20,971 | \$27,813 | \$30,869 | 1.3 | 1.5 | \$6,842 | \$9,898 |
| CZ16-2 | LADWP | 2,992 | 1197 | 4.95 | 6% | \$20,971 | \$19,782 | \$30,869 | 0.9 | 1.5 | (\$1,190) | \$9,898 |



Figure 32. Cost Effectiveness for Small Hotel Package 1B – Mixed-Fuel + EE + PV + B

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|------------|
| Package 1B: Mixed Fuel + EE + PV + B | | | | | | | | | | | | |
| CZ01 | PG&E | 107,694 | 1288 | 28.73 | 9% | \$228,341 | \$366,509 | \$295,731 | 1.6 | 1.3 | \$138,168 | \$67,390 |
| CZ02 | PG&E | 130,144 | 976 | 31.14 | 7% | \$228,341 | \$359,248 | \$336,575 | 1.6 | 1.5 | \$130,907 | \$108,233 |
| CZ03 | PG&E | 129,107 | 1046 | 31.57 | 10% | \$228,341 | \$430,737 | \$335,758 | 1.9 | 1.5 | \$202,396 | \$107,416 |
| CZ04 | PG&E | 132,648 | 395 | 28.46 | 6% | \$229,194 | \$355,406 | \$338,455 | 1.6 | 1.5 | \$126,212 | \$109,262 |
| CZ04-2 | CPAU | 132,556 | 422 | 28.59 | 6% | \$229,194 | \$322,698 | \$338,492 | 1.4 | 1.5 | \$93,504 | \$109,298 |
| CZ05 | PG&E | 136,318 | 1018 | 32.73 | 9% | \$228,341 | \$452,611 | \$352,342 | 2.0 | 1.5 | \$224,269 | \$124,001 |
| CZ05-2 | SCG | 136,318 | 1018 | 32.73 | 9% | \$228,341 | \$446,858 | \$352,342 | 2.0 | 1.5 | \$218,516 | \$124,001 |
| CZ06 | SCE | 131,051 | 418 | 28.47 | 8% | \$229,194 | \$217,728 | \$336,843 | 0.9 | 1.5 | (\$11,466) | \$107,649 |
| CZ06-2 | LADWP | 131,051 | 418 | 28.47 | 8% | \$229,194 | \$131,052 | \$336,843 | 0.6 | 1.5 | (\$98,142) | \$107,649 |
| CZ07 | SDG&E | 136,359 | 424 | 29.63 | 8% | \$229,194 | \$306,088 | \$345,378 | 1.3 | 1.5 | \$76,894 | \$116,184 |
| CZ08 | SCE | 132,539 | 419 | 28.85 | 7% | \$229,194 | \$227,297 | \$353,013 | 1.0 | 1.5 | (\$1,897) | \$123,819 |
| CZ08-2 | LADWP | 132,539 | 419 | 28.85 | 7% | \$229,194 | \$134,739 | \$353,013 | 0.6 | 1.5 | (\$94,455) | \$123,819 |
| CZ09 | SCE | 131,422 | 406 | 28.82 | 6% | \$229,194 | \$230,791 | \$343,665 | 1.0 | 1.5 | \$1,597 | \$114,471 |
| CZ09-2 | LADWP | 131,422 | 406 | 28.82 | 6% | \$229,194 | \$136,024 | \$343,665 | 0.6 | 1.5 | (\$93,170) | \$114,471 |
| CZ10 | SDG&E | 134,146 | 342 | 29.05 | 5% | \$229,194 | \$339,612 | \$342,574 | 1.5 | 1.5 | \$110,418 | \$113,380 |
| CZ10-2 | SCE | 134,146 | 342 | 29.05 | 5% | \$229,194 | \$226,244 | \$342,574 | 1.0 | 1.5 | (\$2,949) | \$113,380 |
| CZ11 | PG&E | 128,916 | 325 | 27.62 | 4% | \$229,194 | \$352,831 | \$337,208 | 1.5 | 1.5 | \$123,637 | \$108,014 |
| CZ12 | PG&E | 131,226 | 327 | 28.04 | 5% | \$229,194 | \$425,029 | \$338,026 | 1.9 | 1.5 | \$195,835 | \$108,832 |
| CZ12-2 | SMUD | 131,226 | 327 | 28.04 | 5% | \$229,194 | \$213,176 | \$338,026 | 0.9 | 1.5 | (\$16,018) | \$108,832 |
| CZ13 | PG&E | 127,258 | 310 | 27.33 | 4% | \$229,194 | \$351,244 | \$324,217 | 1.5 | 1.4 | \$122,050 | \$95,023 |
| CZ14 | SDG&E | 147,017 | 370 | 30.96 | 4% | \$229,194 | \$861,445 | \$217,675 | 3.8 | 0.9 | \$632,251 | (\$11,518) |
| CZ14-2 | SCE | 147,017 | 370 | 30.96 | 4% | \$229,194 | \$244,100 | \$381,164 | 1.1 | 1.7 | \$14,906 | \$151,970 |
| CZ15 | SCE | 137,180 | 278 | 29.12 | 3% | \$229,194 | \$225,054 | \$348,320 | 1.0 | 1.5 | (\$4,140) | \$119,127 |
| CZ16 | PG&E | 141,478 | 1197 | 34.60 | 6% | \$228,341 | \$377,465 | \$357,241 | 1.7 | 1.6 | \$149,124 | \$128,899 |
| CZ16-2 | LADWP | 141,478 | 1197 | 34.60 | 6% | \$228,341 | \$136,563 | \$357,241 | 0.6 | 1.6 | (\$91,778) | \$128,899 |



Figure 33. Cost Effectiveness for Small Hotel Package 1C – Mixed-Fuel + HE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|------------|
| Package 1C: Mixed Fuel + HE | | | | | | | | | | | | |
| CZ01 | PG&E | 10 | 632 | 3.76 | 2% | \$22,839 | \$11,015 | \$10,218 | 0.5 | 0.4 | (\$11,823) | (\$12,621) |
| CZ02 | PG&E | 981 | 402 | 2.69 | 3% | \$23,092 | \$16,255 | \$11,808 | 0.7 | 0.5 | (\$6,837) | (\$11,284) |
| CZ03 | PG&E | 81 | 383 | 2.30 | 2% | \$20,510 | \$7,066 | \$6,850 | 0.3 | 0.3 | (\$13,444) | (\$13,660) |
| CZ04 | PG&E | 161 | 373 | 2.26 | 2% | \$22,164 | \$8,593 | \$7,645 | 0.4 | 0.3 | (\$13,571) | (\$14,519) |
| CZ04-2 | CPAU | 161 | 373 | 2.26 | 2% | \$22,164 | \$7,097 | \$7,645 | 0.3 | 0.3 | (\$15,067) | (\$14,519) |
| CZ05 | PG&E | 154 | 361 | 2.19 | 2% | \$21,418 | \$6,897 | \$6,585 | 0.3 | 0.3 | (\$14,521) | (\$14,833) |
| CZ05-2 | SCG | 154 | 361 | 2.19 | 2% | \$21,418 | \$4,786 | \$6,585 | 0.2 | 0.3 | (\$16,632) | (\$14,833) |
| CZ06 | SCE | 237 | 201 | 1.27 | 2% | \$20,941 | \$3,789 | \$4,882 | 0.2 | 0.2 | (\$17,152) | (\$16,059) |
| CZ06-2 | LADWP | 237 | 201 | 1.27 | 2% | \$20,941 | \$3,219 | \$4,882 | 0.2 | 0.2 | (\$17,722) | (\$16,059) |
| CZ07 | SDG&E | 1,117 | 158 | 1.28 | 2% | \$19,625 | \$13,771 | \$7,342 | 0.7 | 0.4 | (\$5,854) | (\$12,283) |
| CZ08 | SCE | 1,302 | 169 | 1.39 | 2% | \$20,678 | \$8,378 | \$8,591 | 0.4 | 0.4 | (\$12,300) | (\$12,088) |
| CZ08-2 | LADWP | 1,302 | 169 | 1.39 | 2% | \$20,678 | \$5,802 | \$8,591 | 0.3 | 0.4 | (\$14,877) | (\$12,088) |
| CZ09 | SCE | 1,733 | 178 | 1.56 | 3% | \$20,052 | \$10,489 | \$11,164 | 0.5 | 0.6 | (\$9,563) | (\$8,888) |
| CZ09-2 | LADWP | 1,733 | 178 | 1.56 | 3% | \$20,052 | \$7,307 | \$11,164 | 0.4 | 0.6 | (\$12,745) | (\$8,888) |
| CZ10 | SDG&E | 3,170 | 220 | 2.29 | 4% | \$22,682 | \$35,195 | \$19,149 | 1.6 | 0.8 | \$12,513 | (\$3,533) |
| CZ10-2 | SCE | 3,170 | 220 | 2.29 | 4% | \$22,682 | \$16,701 | \$19,149 | 0.7 | 0.8 | (\$5,981) | (\$3,533) |
| CZ11 | PG&E | 3,343 | 323 | 2.96 | 4% | \$23,344 | \$27,633 | \$20,966 | 1.2 | 0.9 | \$4,288 | (\$2,379) |
| CZ12 | PG&E | 1,724 | 320 | 2.44 | 4% | \$22,302 | \$11,597 | \$15,592 | 0.5 | 0.7 | (\$10,705) | (\$6,710) |
| CZ12-2 | SMUD | 1,724 | 320 | 2.44 | 4% | \$22,302 | \$11,156 | \$15,592 | 0.5 | 0.7 | (\$11,146) | (\$6,710) |
| CZ13 | PG&E | 3,083 | 316 | 2.81 | 3% | \$22,882 | \$23,950 | \$17,068 | 1.0 | 0.7 | \$1,068 | (\$5,814) |
| CZ14 | SDG&E | 3,714 | 312 | 2.99 | 4% | \$23,299 | \$35,301 | \$21,155 | 1.5 | 0.9 | \$12,002 | (\$2,144) |
| CZ14-2 | SCE | 3,714 | 312 | 2.99 | 4% | \$23,299 | \$18,460 | \$21,155 | 0.8 | 0.9 | (\$4,839) | (\$2,144) |
| CZ15 | SCE | 8,684 | 97 | 3.21 | 5% | \$20,945 | \$26,738 | \$31,600 | 1.3 | 1.5 | \$5,792 | \$10,655 |
| CZ16 | PG&E | 836 | 700 | 4.42 | 3% | \$24,616 | \$18,608 | \$14,494 | 0.8 | 0.6 | (\$6,007) | (\$10,121) |
| CZ16-2 | LADWP | 836 | 700 | 4.42 | 3% | \$24,616 | \$15,237 | \$14,494 | 0.6 | 0.6 | (\$9,378) | (\$10,121) |



Figure 34. Cost Effectiveness for Small Hotel Package 2 – All-Electric Federal Code Minimum

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost* | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------|--------------------|----------------------|------------------------|-------------------|---------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-------------|
| Package 2: All-Electric Federal Code Minimum | | | | | | | | | | | | |
| CZ01 | PG&E | -159,802 | 16917 | 53.92 | -28% | (\$1,296,784) | (\$582,762) | (\$115,161) | 2.2 | 11.3 | \$714,022 | \$1,181,623 |
| CZ02 | PG&E | -118,739 | 12677 | 40.00 | -12% | (\$1,297,757) | (\$245,434) | (\$51,620) | 5.3 | 25.1 | \$1,052,322 | \$1,246,137 |
| CZ03 | PG&E | -110,595 | 12322 | 40.48 | -14% | (\$1,300,029) | (\$326,633) | (\$51,166) | 4.0 | 25.4 | \$973,396 | \$1,248,863 |
| CZ04 | PG&E | -113,404 | 11927 | 36.59 | -13% | (\$1,299,864) | (\$225,307) | (\$53,134) | 5.8 | 24.5 | \$1,074,556 | \$1,246,730 |
| CZ04-2 | CPAU | -113,404 | 11927 | 36.59 | -13% | (\$1,299,864) | (\$17,768) | (\$53,134) | 73.2 | 24.5 | \$1,282,096 | \$1,246,730 |
| CZ05 | PG&E | -108,605 | 11960 | 38.34 | -15% | (\$1,299,917) | (\$350,585) | (\$54,685) | 3.7 | 23.8 | \$949,332 | \$1,245,232 |
| CZ06 | SCE | -78,293 | 8912 | 29.36 | -5% | (\$1,300,058) | (\$61,534) | (\$28,043) | 21.1 | 46.4 | \$1,238,524 | \$1,272,015 |
| CZ06-2 | LA | -78,293 | 8912 | 29.36 | -5% | (\$1,300,058) | \$43,200 | (\$28,043) | >1 | 46.4 | \$1,343,258 | \$1,272,015 |
| CZ07 | SDG&E | -69,819 | 8188 | 28.04 | -7% | (\$1,298,406) | (\$137,638) | (\$23,199) | 9.4 | 56.0 | \$1,160,768 | \$1,275,207 |
| CZ08 | SCE | -71,914 | 8353 | 28.21 | -6% | (\$1,296,376) | (\$53,524) | (\$22,820) | 24.2 | 56.8 | \$1,242,852 | \$1,273,556 |
| CZ08-2 | LA | -71,914 | 8353 | 28.21 | -6% | (\$1,296,376) | \$42,841 | (\$22,820) | >1 | 56.8 | \$1,339,217 | \$1,273,556 |
| CZ09 | SCE | -72,262 | 8402 | 28.38 | -6% | (\$1,298,174) | (\$44,979) | (\$21,950) | 28.9 | 59.1 | \$1,253,196 | \$1,276,224 |
| CZ09-2 | LA | -72,262 | 8402 | 28.38 | -6% | (\$1,298,174) | \$46,679 | (\$21,950) | >1 | 59.1 | \$1,344,853 | \$1,276,224 |
| CZ10 | SDG&E | -80,062 | 8418 | 26.22 | -8% | (\$1,295,176) | (\$172,513) | (\$36,179) | 7.5 | 35.8 | \$1,122,663 | \$1,258,997 |
| CZ10-2 | SCE | -80,062 | 8418 | 26.22 | -8% | (\$1,295,176) | (\$63,974) | (\$36,179) | 20.2 | 35.8 | \$1,231,202 | \$1,258,997 |
| CZ11 | PG&E | -99,484 | 10252 | 30.99 | -10% | (\$1,295,985) | (\$186,037) | (\$49,387) | 7.0 | 26.2 | \$1,109,948 | \$1,246,598 |
| CZ12 | PG&E | -99,472 | 10403 | 32.08 | -10% | (\$1,297,425) | (\$340,801) | (\$45,565) | 3.8 | 28.5 | \$956,624 | \$1,251,860 |
| CZ12-2 | SMUD | -99,067 | 10403 | 32.21 | -10% | (\$1,297,425) | \$5,794 | (\$44,354) | >1 | 29.3 | \$1,303,219 | \$1,253,071 |
| CZ13 | PG&E | -96,829 | 10029 | 30.60 | -10% | (\$1,295,797) | (\$184,332) | (\$50,333) | 7.0 | 25.7 | \$1,111,465 | \$1,245,464 |
| CZ14 | SDG&E | -101,398 | 10056 | 29.68 | -11% | (\$1,296,156) | (\$325,928) | (\$56,578) | 4.0 | 22.9 | \$970,228 | \$1,239,578 |
| CZ14-2 | SCE | -101,398 | 10056 | 29.68 | -11% | (\$1,296,156) | (\$121,662) | (\$56,578) | 10.7 | 22.9 | \$1,174,494 | \$1,239,578 |
| CZ15 | SCE | -49,853 | 5579 | 18.07 | -4% | (\$1,294,276) | \$209 | (\$21,420) | >1 | 60.4 | \$1,294,485 | \$1,272,856 |
| CZ16 | PG&E | -216,708 | 17599 | 41.89 | -50% | (\$1,300,552) | (\$645,705) | (\$239,178) | 2.0 | 5.4 | \$654,847 | \$1,061,374 |
| CZ16-2 | LA | -216,708 | 17599 | 41.89 | -50% | (\$1,300,552) | \$30,974 | (\$239,178) | >1 | 5.4 | \$1,331,526 | \$1,061,374 |

*The Incremental Package Cost is the addition of the incremental HVAC and water heating equipment costs from Figure 12, the electrical infrastructure incremental cost of \$26,800 (see section 3.3.2.1), and the natural gas infrastructure incremental cost savings of \$56,020 (see section 3.3.2.2).



Figure 35. Cost Effectiveness for Small Hotel Package 3A – All-Electric + EE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-------------|
| Package 3A: All-Electric + EE | | | | | | | | | | | | |
| CZ01 | PG&E | -113,259 | 16917 | 62.38 | 1.3% | (\$1,251,544) | (\$200,367) | \$5,460 | 6.2 | >1 | \$1,051,177 | \$1,257,005 |
| CZ02 | PG&E | -90,033 | 12677 | 45.46 | 4% | (\$1,265,064) | (\$108,075) | \$15,685 | 11.7 | >1 | \$1,156,989 | \$1,280,749 |
| CZ03 | PG&E | -83,892 | 12322 | 45.93 | 6% | (\$1,267,509) | (\$198,234) | \$20,729 | 6.4 | >1 | \$1,069,274 | \$1,288,237 |
| CZ04 | PG&E | -91,197 | 11927 | 40.36 | 0.2% | (\$1,263,932) | (\$112,892) | \$703 | 11.2 | >1 | \$1,151,041 | \$1,264,635 |
| CZ04-2 | CPAU | -90,981 | 11927 | 40.42 | 0.2% | (\$1,263,932) | \$32,557 | \$918 | >1 | >1 | \$1,296,489 | \$1,264,850 |
| CZ05 | PG&E | -82,491 | 11960 | 43.62 | 5% | (\$1,267,355) | (\$221,492) | \$18,488 | 5.7 | >1 | \$1,045,863 | \$1,285,843 |
| CZ06 | SCE | -61,523 | 8912 | 32.45 | 7% | (\$1,267,916) | (\$33,475) | \$15,142 | 37.9 | >1 | \$1,234,441 | \$1,283,057 |
| CZ06-2 | LADWP | -61,523 | 8912 | 32.45 | 7% | (\$1,267,916) | \$57,215 | \$15,142 | >1 | >1 | \$1,325,130 | \$1,283,057 |
| CZ07 | SDG&E | -53,308 | 8188 | 31.22 | 7% | (\$1,266,354) | (\$81,338) | \$22,516 | 15.6 | >1 | \$1,185,015 | \$1,288,870 |
| CZ08 | SCE | -55,452 | 8353 | 31.33 | 3% | (\$1,264,408) | (\$23,893) | \$9,391 | 52.9 | >1 | \$1,240,515 | \$1,273,800 |
| CZ08-2 | LADWP | -55,452 | 8353 | 31.33 | 3% | (\$1,264,408) | \$57,058 | \$9,391 | >1 | >1 | \$1,321,466 | \$1,273,800 |
| CZ09 | SCE | -55,887 | 8402 | 31.40 | 2% | (\$1,266,302) | (\$19,887) | \$9,110 | 63.7 | >1 | \$1,246,415 | \$1,275,412 |
| CZ09-2 | LADWP | -55,887 | 8402 | 31.40 | 2% | (\$1,266,302) | \$60,441 | \$9,110 | >1 | >1 | \$1,326,743 | \$1,275,412 |
| CZ10 | SDG&E | -60,239 | 8418 | 29.96 | 2% | (\$1,256,002) | (\$126,072) | \$7,365 | 10.0 | >1 | \$1,129,930 | \$1,263,367 |
| CZ10-2 | SCE | -60,239 | 8418 | 29.96 | 2% | (\$1,256,002) | (\$33,061) | \$7,365 | 38.0 | >1 | \$1,222,940 | \$1,263,367 |
| CZ11 | PG&E | -77,307 | 10252 | 35.12 | 1% | (\$1,256,149) | (\$80,187) | \$3,114 | 15.7 | >1 | \$1,175,962 | \$1,259,263 |
| CZ12 | PG&E | -75,098 | 10403 | 36.73 | 2% | (\$1,256,824) | (\$234,275) | \$9,048 | 5.4 | >1 | \$1,022,550 | \$1,265,872 |
| CZ12-2 | SMUD | -75,098 | 10403 | 36.73 | 2% | (\$1,256,824) | \$54,941 | \$9,048 | >1 | >1 | \$1,311,765 | \$1,265,872 |
| CZ13 | PG&E | -75,052 | 10029 | 34.72 | 0.3% | (\$1,256,109) | (\$79,378) | \$1,260 | 15.8 | >1 | \$1,176,731 | \$1,257,369 |
| CZ14 | SDG&E | -76,375 | 10056 | 34.28 | 0.1% | (\$1,255,704) | (\$170,975) | \$543 | 7.3 | >1 | \$1,084,729 | \$1,256,247 |
| CZ14-2 | SCE | -76,375 | 10056 | 34.28 | 0.1% | (\$1,255,704) | (\$34,418) | \$543 | 36.5 | >1 | \$1,221,286 | \$1,256,247 |
| CZ15 | SCE | -33,722 | 5579 | 21.43 | 2% | (\$1,257,835) | \$26,030 | \$12,262 | >1 | >1 | \$1,283,864 | \$1,270,097 |
| CZ16 | PG&E | -139,676 | 17599 | 55.25 | -14% | (\$1,255,364) | (\$197,174) | (\$66,650) | 6.4 | 18.8 | \$1,058,190 | \$1,188,714 |
| CZ16-2 | LADWP | -139,676 | 17599 | 55.25 | -14% | (\$1,255,364) | \$165,789 | (\$66,650) | >1 | 18.8 | \$1,421,153 | \$1,188,714 |



Figure 36. Cost Effectiveness for Small Hotel Package 3B – All-Electric + EE + PV + B

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-------------|
| Package 3B: All-Electric + EE + PV + B | | | | | | | | | | | | |
| CZ01 | PG&E | -8,900 | 16917 | 87.15 | 1% | (\$1,044,174) | \$90,964 | \$324,376 | >1 | >1 | \$1,135,139 | \$1,368,551 |
| CZ02 | PG&E | 36,491 | 12677 | 73.03 | 4% | (\$1,057,694) | \$242,514 | \$313,711 | >1 | >1 | \$1,300,208 | \$1,371,405 |
| CZ03 | PG&E | 41,239 | 12322 | 73.43 | 6% | (\$1,060,139) | \$155,868 | \$308,385 | >1 | >1 | \$1,216,007 | \$1,368,524 |
| CZ04 | PG&E | 36,628 | 11927 | 69.70 | 0.2% | (\$1,056,562) | \$240,799 | \$308,682 | >1 | >1 | \$1,297,361 | \$1,365,244 |
| CZ04-2 | CPAU | 36,844 | 11927 | 69.76 | 0.2% | (\$1,056,562) | \$336,813 | \$418,836 | >1 | >1 | \$1,393,375 | \$1,475,398 |
| CZ05 | PG&E | 36,365 | 11960 | 73.11 | 5% | (\$1,059,985) | \$119,173 | \$317,952 | >1 | >1 | \$1,179,158 | \$1,377,937 |
| CZ06 | SCE | 64,476 | 8912 | 60.47 | 7% | (\$1,060,545) | \$156,327 | \$311,730 | >1 | >1 | \$1,216,872 | \$1,372,275 |
| CZ06-2 | LADWP | 64,476 | 8912 | 60.47 | 7% | (\$1,060,545) | \$180,648 | \$311,730 | >1 | >1 | \$1,241,193 | \$1,372,275 |
| CZ07 | SDG&E | 77,715 | 8188 | 60.45 | 7% | (\$1,058,983) | \$197,711 | \$330,458 | >1 | >1 | \$1,256,694 | \$1,389,441 |
| CZ08 | SCE | 71,990 | 8353 | 59.49 | 3% | (\$1,057,038) | \$165,393 | \$320,814 | >1 | >1 | \$1,222,432 | \$1,377,852 |
| CZ08-2 | LADWP | 71,990 | 8353 | 60.24 | 3% | (\$1,057,038) | \$180,367 | \$443,809 | >1 | >1 | \$1,237,405 | \$1,500,847 |
| CZ09 | SCE | 70,465 | 8402 | 59.29 | 2% | (\$1,058,932) | \$175,602 | \$301,459 | >1 | >1 | \$1,234,534 | \$1,360,391 |
| CZ09-2 | LADWP | 70,465 | 8402 | 59.29 | 2% | (\$1,058,932) | \$183,220 | \$301,459 | >1 | >1 | \$1,242,152 | \$1,360,391 |
| CZ10 | SDG&E | 69,581 | 8418 | 58.04 | 2% | (\$1,048,632) | \$161,513 | \$294,530 | >1 | >1 | \$1,210,145 | \$1,343,162 |
| CZ10-2 | SCE | 69,581 | 8418 | 58.04 | 2% | (\$1,048,632) | \$164,837 | \$294,530 | >1 | >1 | \$1,213,469 | \$1,343,162 |
| CZ11 | PG&E | 47,260 | 10252 | 61.57 | 1% | (\$1,048,779) | \$253,717 | \$286,797 | >1 | >1 | \$1,302,496 | \$1,335,576 |
| CZ12 | PG&E | 51,115 | 10403 | 64.07 | 2% | (\$1,049,454) | \$104,523 | \$305,446 | >1 | >1 | \$1,153,977 | \$1,354,900 |
| CZ12-2 | SMUD | 51,115 | 10403 | 64.99 | 2% | (\$1,049,454) | \$253,197 | \$430,977 | >1 | >1 | \$1,302,651 | \$1,480,431 |
| CZ13 | PG&E | 47,757 | 10029 | 60.77 | 0.3% | (\$1,048,739) | \$251,663 | \$281,877 | >1 | >1 | \$1,300,402 | \$1,330,616 |
| CZ14 | SDG&E | 66,084 | 10056 | 64.54 | 0.1% | (\$1,048,334) | \$148,510 | \$334,938 | >1 | >1 | \$1,196,844 | \$1,383,272 |
| CZ14-2 | SCE | 66,084 | 10056 | 64.54 | 0.1% | (\$1,048,334) | \$185,018 | \$334,938 | >1 | >1 | \$1,233,352 | \$1,383,272 |
| CZ15 | SCE | 98,755 | 5579 | 49.04 | 2.1% | (\$1,050,465) | \$233,308 | \$311,121 | >1 | >1 | \$1,283,772 | \$1,361,585 |
| CZ16 | PG&E | -873 | 17599 | 84.99 | -14% | (\$1,047,994) | \$191,994 | \$240,724 | >1 | >1 | \$1,239,987 | \$1,288,718 |
| CZ16-2 | LADWP | -873 | 17599 | 84.99 | -14% | (\$1,047,994) | \$291,279 | \$240,724 | >1 | >1 | \$1,339,273 | \$1,288,718 |



Figure 37. Cost Effectiveness for Small Hotel Package 3C – All-Electric + HE

| CZ | Utility | Elec Savings (kWh) | Gas Savings (therms) | GHG Reductions (mtons) | Compliance Margin | Incremental Package Cost | Lifecycle Utility Cost Savings | \$TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--------------------------------------|---------|--------------------|----------------------|------------------------|-------------------|--------------------------|--------------------------------|---------------|---------------------|-----------------|---------------|-------------|
| Package 3C: All-Electric + HE | | | | | | | | | | | | |
| CZ01 | PG&E | -154,840 | 16917 | 56.24 | -24% | (\$1,281,338) | (\$606,619) | (\$101,272) | 2.1 | 12.7 | \$674,719 | \$1,180,066 |
| CZ02 | PG&E | -118,284 | 12677 | 41.18 | -11% | (\$1,283,243) | (\$395,641) | (\$44,505) | 3.2 | 28.8 | \$887,602 | \$1,238,738 |
| CZ03 | PG&E | -113,413 | 12322 | 40.80 | -14% | (\$1,288,782) | (\$522,458) | (\$51,582) | 2.5 | 25.0 | \$766,324 | \$1,237,200 |
| CZ04 | PG&E | -115,928 | 11927 | 37.09 | -13% | (\$1,287,878) | (\$383,177) | (\$53,285) | 3.4 | 24.2 | \$904,701 | \$1,234,593 |
| CZ04-2 | CPAU | -115,928 | 11927 | 37.09 | -13% | (\$1,287,878) | (\$24,170) | (\$53,285) | 53.3 | 24.2 | \$1,263,708 | \$1,234,593 |
| CZ05 | PG&E | -111,075 | 11960 | 38.75 | -15% | (\$1,288,242) | (\$530,740) | (\$56,124) | 2.4 | 23.0 | \$757,502 | \$1,232,119 |
| CZ06 | SCE | -83,000 | 8912 | 29.41 | -15% | (\$1,288,695) | (\$154,625) | (\$32,244) | 8.3 | 40.0 | \$1,134,069 | \$1,256,451 |
| CZ06-2 | LADWP | -83,000 | 8912 | 29.41 | -15% | (\$1,288,695) | (\$17,626) | (\$32,244) | 73.1 | 40.0 | \$1,271,068 | \$1,256,451 |
| CZ07 | SDG&E | -73,823 | 8188 | 28.32 | -7% | (\$1,285,759) | (\$268,207) | (\$24,069) | 4.8 | 53.4 | \$1,017,552 | \$1,261,690 |
| CZ08 | SCE | -75,573 | 8353 | 28.56 | -6% | (\$1,281,241) | (\$157,393) | (\$21,912) | 8.1 | 58.5 | \$1,123,848 | \$1,259,329 |
| CZ08-2 | LADWP | -75,573 | 8353 | 28.56 | -6% | (\$1,281,241) | (\$18,502) | (\$21,912) | 69.2 | 58.5 | \$1,262,739 | \$1,259,329 |
| CZ09 | SCE | -74,790 | 8402 | 29.04 | -4% | (\$1,285,139) | (\$138,746) | (\$16,992) | 9.3 | 75.6 | \$1,146,393 | \$1,268,147 |
| CZ09-2 | LADWP | -74,790 | 8402 | 29.04 | -4% | (\$1,285,139) | (\$6,344) | (\$16,992) | 202.6 | 75.6 | \$1,278,794 | \$1,268,147 |
| CZ10 | SDG&E | -80,248 | 8418 | 27.57 | -5% | (\$1,278,097) | (\$235,479) | (\$24,107) | 5.4 | 53.0 | \$1,042,617 | \$1,253,990 |
| CZ10-2 | SCE | -80,248 | 8418 | 27.57 | -5% | (\$1,278,097) | (\$123,371) | (\$24,107) | 10.4 | 53.0 | \$1,154,726 | \$1,253,990 |
| CZ11 | PG&E | -98,041 | 10252 | 32.73 | -7% | (\$1,279,528) | (\$278,242) | (\$35,158) | 4.6 | 36.4 | \$1,001,286 | \$1,244,370 |
| CZ12 | PG&E | -100,080 | 10403 | 33.24 | -9% | (\$1,282,834) | (\$480,347) | (\$38,715) | 2.7 | 33.1 | \$802,487 | \$1,244,119 |
| CZ12-2 | SMUD | -100,080 | 10403 | 33.24 | -9% | (\$1,282,834) | (\$23,362) | (\$38,715) | 54.9 | 33.1 | \$1,259,472 | \$1,244,119 |
| CZ13 | PG&E | -94,607 | 10029 | 32.47 | -7% | (\$1,279,301) | (\$276,944) | \$244,552 | 4.6 | >1 | \$1,002,357 | \$1,523,853 |
| CZ14 | SDG&E | -97,959 | 10056 | 31.91 | -7% | (\$1,279,893) | (\$302,123) | (\$37,769) | 4.2 | 33.9 | \$977,770 | \$1,242,124 |
| CZ14-2 | SCE | -97,959 | 10056 | 31.91 | -7% | (\$1,279,893) | (\$129,082) | (\$37,769) | 9.9 | 33.9 | \$1,150,811 | \$1,242,124 |
| CZ15 | SCE | -45,226 | 5579 | 20.17 | 0.04% | (\$1,276,847) | (\$6,533) | \$227 | 195.4 | >1 | \$1,270,314 | \$1,277,074 |
| CZ16 | PG&E | -198,840 | 17599 | 47.73 | -39% | (\$1,288,450) | (\$605,601) | (\$185,438) | 2.1 | 6.9 | \$682,848 | \$1,103,011 |
| CZ16-2 | LADWP | -198,840 | 17599 | 47.73 | -39% | (\$1,288,450) | \$40,268 | (\$185,438) | >1 | 6.9 | \$1,328,718 | \$1,103,011 |



4.4 Cost Effectiveness Results – PV-only and PV+Battery

The Reach Code Team ran packages of PV-only and PV+Battery measures, without any additional efficiency measures, to assess cost effectiveness on top of the mixed-fuel baseline building and the all-electric federal code minimum reference (Package 2 in Sections 4.1 – 4.3).

Jurisdictions interested in adopting PV-only reach codes should reference the mixed-fuel cost effectiveness results because a mixed-fuel building is the baseline for the nonresidential prototypes analyzed in this study. PV or PV+Battery packages are added to all-electric federal code minimum reference which (in many scenarios) do not have a positive compliance margin compared to the mixed-fuel baseline model, and are solely provided for informational purposes. Jurisdictions interested in reach codes requiring all-electric+PV or all-electric+PV+battery should reference package 3B results in Sections 4.1 – 4.3.²⁵

Each of the following eight packages were evaluated against a mixed fuel baseline designed as per 2019 Title 24 Part 6 requirements.

- ◆ **Mixed-Fuel + 3 kW PV Only:**
- ◆ **Mixed-Fuel + 3 kW PV + 5 kWh battery**
- ◆ **Mixed-Fuel + PV Only:** PV sized per the roof size of the building, or to offset the annual electricity consumption, whichever is smaller
- ◆ **Mixed-Fuel + PV + 50 kWh Battery:** PV sized per the roof size of the building, or to offset the annual electricity consumption, whichever is smaller, along with 50 kWh battery
- ◆ **All-Electric + 3 kW PV Only**
- ◆ **All-Electric + 3 kW PV + 5 kWh Battery**
- ◆ **All-Electric + PV Only:** PV sized per the roof size of the building, or to offset the annual electricity consumption, whichever is smaller
- ◆ **All-Electric + PV + 50 kWh Battery:** PV sized per the roof size of the building, or to offset the annual electricity consumption, whichever is smaller, along with 50 kWh battery

Figure 38 through Figure 40 summarize the on-bill and TDV B/C ratios for each prototype for the two PV only packages and the two PV plus battery packages. Compliance margins are 0 percent for all mixed-fuel packages. For all-electric packages, compliance margins are equal to those found in Package 2 for each prototype in Sections 4.1 – 4.3. The compliance margins are not impacted by renewables and battery storage measures and hence not shown in the tables. These figures are formatted in the following way:

- ◆ Cells highlighted in green have a B/C ratio greater than 1 and are cost-effective. The shade of green gets darker as cost effectiveness increases.
- ◆ Cells not highlighted have a B/C ratio less than one and are not cost effective.

²⁵ Because this study shows that the addition of battery generally reduces cost effectiveness, removing a battery measure would only increase cost effectiveness. Thus, a jurisdiction can apply the EE+PV+Battery cost effectiveness findings to support EE+PV reach codes, because EE+PV would still remain cost effective without a battery.

Please see Appendix 6.7 for results in full detail. Generally, for mixed-fuel packages across all prototypes, all climate zones were proven to have cost effective outcomes using TDV except in CZ1 with a 3 kW PV + 5 kWh Battery scenario. Most climate zones also had On-Bill cost effectiveness. The addition of a battery slightly reduces cost effectiveness.

In all-electric packages, the results for most climate zones were found cost effective using both TDV and On-Bill approaches with larger PV systems or PV+Battery systems. Most 3 kW PV systems were also found to be cost effective except in some scenarios analyzing the Medium Office using the On-Bill method. CZ16 results continue to show challenges being cost effective with all electric buildings, likely due to the high heating loads in this climate. The addition of a battery slightly reduces the cost effectiveness for all-electric buildings with PV.



Figure 38. Cost Effectiveness for Medium Office - PV and Battery

| CZ | PV Battery Utility | Mixed Fuel | | | | | | | | All-Electric | | | | | | | |
|--------|--------------------------|------------|-----|---------|-----|---------|-----|---------|-----|--------------|-----|---------|-----|---------|-----|---------|-----|
| | | 3kW | | 3kW | | 135kW | | 135kW | | 3kW | | 3kW | | 135kW | | 135kW | |
| | | 0 | | 5kWh | | 0 | | 50kWh | | 0 | | 5kWh | | 0 | | 50kWh | |
| | | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV |
| CZ01 | PG&E | 2.8 | 1.5 | 1.7 | 0.9 | 1.7 | 1.3 | 1.6 | 1.2 | 0.9 | 1.6 | 0.9 | 1.6 | 2.5 | 2.0 | 2.1 | 1.7 |
| CZ02 | PG&E | 3.7 | 1.9 | 2.1 | 1.1 | 2.2 | 1.6 | 2.0 | 1.4 | 0.8 | 2.2 | 0.9 | 2.6 | 3.2 | 2.4 | 2.7 | 2.1 |
| CZ03 | PG&E | 3.7 | 1.8 | 2.2 | 1.0 | 2.1 | 1.5 | 1.9 | 1.4 | 1.9 | 3.9 | 2.0 | 4.0 | 3.4 | 2.5 | 2.9 | 2.2 |
| CZ04 | PG&E | 3.6 | 2.0 | 2.1 | 1.2 | 2.3 | 1.6 | 2.1 | 1.5 | 0.9 | 2.1 | 1.1 | 2.7 | 3.3 | 2.5 | 2.9 | 2.2 |
| CZ04-2 | CPAU | 2.1 | 2.0 | 1.3 | 1.2 | 1.8 | 1.6 | 1.6 | 1.5 | 7.7 | 2.1 | 9.8 | 2.7 | 2.9 | 2.5 | 2.5 | 2.2 |
| CZ05 | PG&E | 4.2 | 1.9 | 2.4 | 1.1 | 2.5 | 1.6 | 2.3 | 1.5 | 1.8 | 2.7 | 1.9 | 2.7 | 4.0 | 2.7 | 3.4 | 2.3 |
| CZ05-2 | SCG | 4.2 | 1.9 | 2.4 | 1.1 | 2.5 | 1.6 | 2.3 | 1.5 | >1 | >1 | >1 | >1 | >1 | 3.0 | 9.4 | 2.6 |
| CZ06 | SCE | 2.0 | 2.0 | 1.2 | 1.1 | 1.3 | 1.6 | 1.2 | 1.5 | >1 | 7.2 | >1 | 8.2 | 2.4 | 2.7 | 2.1 | 2.3 |
| CZ06-2 | LA | 1.2 | 2.0 | 0.7 | 1.1 | 0.8 | 1.6 | 0.7 | 1.5 | >1 | 7.2 | >1 | 8.2 | 1.5 | 2.7 | 1.3 | 2.3 |
| CZ07 | SDG&E | 3.2 | 2.0 | 1.9 | 1.2 | 2.1 | 1.6 | 1.9 | 1.5 | >1 | >1 | >1 | >1 | 3.7 | 2.7 | 3.2 | 2.3 |
| CZ08 | SCE | 1.9 | 2.0 | 1.1 | 1.2 | 1.3 | 1.7 | 1.2 | 1.5 | >1 | >1 | >1 | >1 | 2.2 | 2.7 | 1.9 | 2.4 |
| CZ08-2 | LA | 1.2 | 2.0 | 0.7 | 1.2 | 0.7 | 1.7 | 0.7 | 1.5 | >1 | >1 | >1 | >1 | 1.3 | 2.7 | 1.1 | 2.4 |
| CZ09 | SCE | 1.9 | 2.0 | 1.1 | 1.2 | 1.3 | 1.7 | 1.2 | 1.5 | >1 | >1 | >1 | >1 | 2.2 | 2.6 | 1.9 | 2.3 |
| CZ09-2 | LA | 1.1 | 2.0 | 0.7 | 1.2 | 0.7 | 1.7 | 0.7 | 1.5 | >1 | >1 | >1 | >1 | 1.3 | 2.6 | 1.2 | 2.3 |
| CZ10 | SDG&E | 3.8 | 1.9 | 2.2 | 1.1 | 2.1 | 1.6 | 1.9 | 1.5 | >1 | 3.3 | >1 | 6.3 | 3.3 | 2.3 | 2.9 | 2.0 |
| CZ10-2 | SCE | 2.1 | 1.9 | 1.2 | 1.1 | 1.3 | 1.6 | 1.2 | 1.5 | >1 | 3.3 | >1 | 6.3 | 2.0 | 2.3 | 1.8 | 2.0 |
| CZ11 | PG&E | 3.6 | 1.9 | 2.1 | 1.1 | 2.2 | 1.6 | 2.0 | 1.5 | 1.1 | 2.6 | 1.5 | 3.6 | 3.2 | 2.4 | 2.8 | 2.1 |
| CZ12 | PG&E | 3.5 | 1.9 | 2.1 | 1.1 | 2.2 | 1.6 | 2.0 | 1.5 | 0.9 | 2.5 | 1.2 | 3.2 | 3.1 | 2.4 | 2.7 | 2.1 |
| CZ12-2 | SMUD | 1.4 | 1.9 | 0.8 | 1.1 | 1.1 | 1.6 | 1.04 | 1.5 | >1 | 2.5 | >1 | 3.2 | 1.9 | 2.4 | 1.6 | 2.1 |
| CZ13 | PG&E | 3.5 | 1.8 | 2.0 | 1.1 | 2.2 | 1.5 | 2.0 | 1.4 | 1.1 | 2.5 | 1.5 | 3.6 | 3.1 | 2.3 | 2.7 | 2.0 |
| CZ14 | SDG&E | 3.4 | 2.3 | 2.0 | 1.3 | 2.2 | 1.9 | 2.0 | 1.7 | >1 | 2.3 | >1 | 3.1 | 3.6 | 2.8 | 3.2 | 2.5 |
| CZ14-2 | SCE | 1.9 | 2.3 | 1.1 | 1.3 | 1.3 | 1.9 | 1.2 | 1.7 | >1 | 2.3 | >1 | 3.1 | 2.2 | 2.8 | 1.9 | 2.5 |
| CZ15 | SCE | 1.8 | 2.1 | 1.1 | 1.2 | 1.2 | 1.7 | 1.1 | 1.6 | >1 | 7.5 | >1 | >1 | 1.8 | 2.4 | 1.6 | 2.1 |
| CZ16 | PG&E | 3.9 | 2.0 | 2.3 | 1.1 | 2.3 | 1.6 | 2.1 | 1.5 | 0.3 | 0.4 | 0.4 | 0.6 | 2.5 | 1.8 | 2.2 | 1.6 |
| CZ16-2 | LA | 1.2 | 2.0 | 0.7 | 1.1 | 0.7 | 1.6 | 0.7 | 1.5 | >1 | 0.4 | >1 | 0.6 | 1.3 | 1.8 | 1.2 | 1.6 |



Figure 39. Cost Effectiveness for Medium Retail - PV and Battery

| CZ | | Mixed Fuel | | | | | | | | All-Electric | | | | | | | |
|--------|-------|------------|-----|---------|-----|---------|-----|---------|-----|--------------|-----|---------|-----|---------|-----|---------|-----|
| | | 3kW | | 3kW | | 90 kW | | 90 kW | | 3kW | | 3kW | | 90 kW | | 90 kW | |
| | | 0 | | 5kWh | | 0 | | 50kWh | | 0 | | 5kWh | | 0 | | 50kWh | |
| | | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV |
| CZ01 | PG&E | 2.3 | 1.5 | 1.3 | 0.9 | 1.8 | 1.3 | 1.6 | 1.2 | >1 | 3.0 | >1 | 2.7 | 2.5 | 1.6 | 2.2 | 1.5 |
| CZ02 | PG&E | 3.2 | 1.8 | 1.9 | 1.1 | 1.9 | 1.5 | 1.8 | 1.5 | >1 | >1 | >1 | >1 | 2.7 | 2.1 | 2.3 | 1.9 |
| CZ03 | PG&E | 2.7 | 1.8 | 1.6 | 1.1 | 2.2 | 1.5 | 2.0 | 1.4 | >1 | >1 | >1 | >1 | 3.0 | 2.1 | 2.6 | 1.9 |
| CZ04 | PG&E | 3.3 | 1.9 | 1.9 | 1.1 | 2.0 | 1.6 | 1.9 | 1.5 | >1 | >1 | >1 | >1 | 2.7 | 2.1 | 2.5 | 2.0 |
| CZ04-2 | CPAU | 2.1 | 1.9 | 1.2 | 1.1 | 1.7 | 1.6 | 1.5 | 1.5 | >1 | >1 | >1 | >1 | 2.4 | 2.1 | 2.1 | 2.0 |
| CZ05 | PG&E | 2.8 | 1.9 | 1.6 | 1.1 | 2.3 | 1.6 | 2.0 | 1.5 | >1 | >1 | >1 | >1 | 3.2 | 2.1 | 2.7 | 2.0 |
| CZ05-2 | SCG | 2.8 | 1.9 | 1.6 | 1.1 | 2.3 | 1.6 | 2.0 | 1.5 | >1 | >1 | >1 | >1 | 3.7 | 1.9 | 3.2 | 1.6 |
| CZ06 | SCE | 2.0 | 1.9 | 1.2 | 1.1 | 1.2 | 1.6 | 1.1 | 1.5 | >1 | >1 | >1 | >1 | 1.7 | 2.2 | 1.5 | 2.0 |
| CZ06-2 | LA | 1.3 | 1.9 | 0.7 | 1.1 | 0.7 | 1.6 | 0.6 | 1.5 | >1 | >1 | >1 | >1 | 1.01 | 2.2 | 0.9 | 2.0 |
| CZ07 | SDG&E | 4.0 | 2.0 | 2.4 | 1.2 | 1.5 | 1.6 | 1.6 | 1.6 | >1 | >1 | >1 | >1 | 2.4 | 2.3 | 2.3 | 2.1 |
| CZ08 | SCE | 2.1 | 2.0 | 1.2 | 1.2 | 1.2 | 1.7 | 1.1 | 1.6 | >1 | >1 | >1 | >1 | 1.7 | 2.4 | 1.5 | 2.1 |
| CZ08-2 | LA | 1.3 | 2.0 | 0.8 | 1.2 | 0.7 | 1.7 | 0.6 | 1.6 | >1 | >1 | >1 | >1 | 1.01 | 2.4 | 0.9 | 2.1 |
| CZ09 | SCE | 2.0 | 2.0 | 1.2 | 1.2 | 1.2 | 1.7 | 1.1 | 1.5 | >1 | >1 | >1 | >1 | 1.8 | 2.4 | 1.6 | 2.1 |
| CZ09-2 | LA | 1.2 | 2.0 | 0.7 | 1.2 | 0.7 | 1.7 | 0.7 | 1.5 | >1 | >1 | >1 | >1 | 1.1 | 2.4 | 0.99 | 2.1 |
| CZ10 | SDG&E | 3.8 | 2.0 | 2.2 | 1.2 | 1.7 | 1.6 | 1.7 | 1.5 | >1 | >1 | >1 | >1 | 2.6 | 2.3 | 2.5 | 2.0 |
| CZ10-2 | SCE | 2.0 | 2.0 | 1.2 | 1.2 | 1.2 | 1.6 | 1.1 | 1.5 | >1 | >1 | >1 | >1 | 1.8 | 2.3 | 1.6 | 2.0 |
| CZ11 | PG&E | 2.8 | 1.9 | 1.6 | 1.1 | 1.9 | 1.6 | 1.8 | 1.5 | >1 | >1 | >1 | >1 | 2.7 | 2.3 | 2.5 | 2.1 |
| CZ12 | PG&E | 3.0 | 1.9 | 1.7 | 1.1 | 1.9 | 1.6 | 1.8 | 1.5 | >1 | >1 | >1 | >1 | 2.7 | 2.3 | 2.5 | 2.1 |
| CZ12-2 | SMUD | 1.5 | 1.9 | 0.9 | 1.1 | 1.1 | 1.6 | 0.997 | 1.5 | >1 | >1 | >1 | >1 | 1.7 | 2.3 | 1.4 | 2.1 |
| CZ13 | PG&E | 3.0 | 1.9 | 1.7 | 1.1 | 1.9 | 1.6 | 1.8 | 1.4 | >1 | >1 | >1 | >1 | 2.7 | 2.2 | 2.4 | 1.9 |
| CZ14 | SDG&E | 3.5 | 2.2 | 2.1 | 1.3 | 1.6 | 1.8 | 1.5 | 1.6 | >1 | >1 | >1 | >1 | 2.5 | 2.6 | 2.2 | 2.2 |
| CZ14-2 | SCE | 1.8 | 2.2 | 1.1 | 1.3 | 1.2 | 1.8 | 1.1 | 1.6 | >1 | >1 | >1 | >1 | 1.7 | 2.6 | 1.5 | 2.2 |
| CZ15 | SCE | 1.9 | 2.0 | 1.1 | 1.2 | 1.1 | 1.7 | 1.02 | 1.5 | >1 | >1 | >1 | >1 | 1.7 | 2.4 | 1.5 | 2.1 |
| CZ16 | PG&E | 3.7 | 2.0 | 2.1 | 1.2 | 2.1 | 1.7 | 1.9 | 1.6 | 0.6 | 0.5 | 0.5 | 0.4 | 2.7 | 2.0 | 2.3 | 1.8 |
| CZ16-2 | LA | 1.3 | 2.0 | 0.7 | 1.2 | 0.7 | 1.7 | 0.6 | 1.6 | >1 | 0.5 | >1 | 0.4 | 1.2 | 2.0 | 1.0 | 1.8 |



Figure 40. Cost Effectiveness for Small Hotel - PV and Battery

| CZ | | Mixed Fuel | | | | | | | | All-Electric | | | | | | | |
|--------|-------|------------|-----|---------|------|---------|-----|---------|-----|--------------|-----|---------|-----|---------|-----|---------|-----|
| | | 3kW | | 3kW | | 80kW | | 80kW | | 3kW | | 3kW | | 80kW | | 80kW | |
| | | 0 | | 5kWh | | 0 | | 50kWh | | 0 | | 5kWh | | 0 | | 50kWh | |
| | | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV | On-Bill | TDV |
| CZ01 | PG&E | 2.3 | 1.5 | 1.3 | 0.9 | 1.9 | 1.2 | 1.6 | 1.1 | 2.3 | >1 | 2.3 | >1 | 4.8 | >1 | 4.7 | >1 |
| CZ02 | PG&E | 2.3 | 1.9 | 1.3 | 1.1 | 1.8 | 1.5 | 1.6 | 1.4 | 5.6 | >1 | 5.6 | >1 | >1 | >1 | >1 | >1 |
| CZ03 | PG&E | 2.7 | 1.8 | 1.6 | 1.05 | 2.3 | 1.5 | 1.9 | 1.4 | 4.2 | >1 | 4.2 | >1 | >1 | >1 | >1 | >1 |
| CZ04 | PG&E | 2.4 | 1.9 | 1.4 | 1.1 | 1.8 | 1.6 | 1.6 | 1.5 | 6.2 | >1 | 6.2 | >1 | >1 | >1 | >1 | >1 |
| CZ04-2 | CPAU | 2.1 | 1.9 | 1.2 | 1.1 | 1.7 | 1.6 | 1.5 | 1.5 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ05 | PG&E | 2.9 | 1.9 | 1.7 | 1.1 | 2.4 | 1.6 | 2.0 | 1.5 | 3.9 | >1 | 3.9 | >1 | >1 | >1 | >1 | >1 |
| CZ05-2 | SCG | 2.9 | 1.9 | 1.7 | 1.1 | 2.4 | 1.6 | 2.0 | 1.5 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ06 | SCE | 1.8 | 1.9 | 1.1 | 1.1 | 1.1 | 1.6 | 0.9 | 1.4 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ06-2 | LA | 1.1 | 1.9 | 0.7 | 1.1 | 0.7 | 1.6 | 0.6 | 1.4 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ07 | SDG&E | 2.6 | 2.0 | 1.5 | 1.1 | 1.4 | 1.6 | 1.3 | 1.5 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ08 | SCE | 1.9 | 2.0 | 1.1 | 1.2 | 1.2 | 1.7 | 1.0 | 1.5 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ08-2 | LA | 1.2 | 2.0 | 0.7 | 1.2 | 0.7 | 1.7 | 0.6 | 1.5 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ09 | SCE | 1.9 | 1.9 | 1.1 | 1.1 | 1.2 | 1.6 | 0.997 | 1.4 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ09-2 | LA | 1.1 | 1.9 | 0.7 | 1.1 | 0.7 | 1.6 | 0.6 | 1.4 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ10 | SDG&E | 2.9 | 1.9 | 1.7 | 1.1 | 1.5 | 1.6 | 1.4 | 1.4 | 8.2 | >1 | 8.2 | >1 | >1 | >1 | >1 | >1 |
| CZ10-2 | SCE | 1.7 | 1.9 | 0.99 | 1.1 | 1.2 | 1.6 | 0.99 | 1.4 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ11 | PG&E | 2.6 | 1.9 | 1.5 | 1.1 | 1.8 | 1.6 | 1.5 | 1.4 | 7.6 | >1 | 7.6 | >1 | >1 | >1 | >1 | >1 |
| CZ12 | PG&E | 2.7 | 1.9 | 1.6 | 1.1 | 2.3 | 1.6 | 1.9 | 1.4 | 4.0 | >1 | 4.0 | >1 | >1 | >1 | >1 | >1 |
| CZ12-2 | SMUD | 1.4 | 1.9 | 0.8 | 1.1 | 1.1 | 1.6 | 0.95 | 1.4 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ13 | PG&E | 2.6 | 1.8 | 1.5 | 1.1 | 1.8 | 1.5 | 1.5 | 1.4 | 7.7 | >1 | 7.7 | >1 | >1 | >1 | >1 | >1 |
| CZ14 | SDG&E | 3.0 | 2.2 | 1.7 | 1.3 | 1.7 | 1.8 | 1.5 | 1.6 | 4.2 | >1 | 4.2 | >1 | >1 | >1 | >1 | >1 |
| CZ14-2 | SCE | 1.8 | 2.2 | 1.1 | 1.3 | 1.3 | 1.8 | 1.1 | 1.6 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ15 | SCE | 1.7 | 2.0 | 1.002 | 1.2 | 1.2 | 1.7 | 1.003 | 1.4 | >1 | >1 | >1 | >1 | >1 | >1 | >1 | >1 |
| CZ16 | PG&E | 2.7 | 2.0 | 1.6 | 1.2 | 1.9 | 1.6 | 1.7 | 1.5 | 2.1 | 5.7 | 2.1 | 5.6 | 5.8 | >1 | 5.8 | >1 |
| CZ16-2 | LA | 1.02 | 2.0 | 0.6 | 1.2 | 0.6 | 1.6 | 0.6 | 1.5 | >1 | 5.7 | >1 | 5.6 | >1 | >1 | >1 | >1 |



5 Summary, Conclusions, and Further Considerations

The Reach Codes Team developed packages of energy efficiency measures as well as packages combining energy efficiency with PV generation and battery storage systems, simulated them in building modeling software, and gathered costs to determine the cost effectiveness of multiple scenarios. The Reach Codes team coordinated assumptions with multiple utilities, cities, and building community experts to develop a set of assumptions considered reasonable in the current market. Changing assumptions, such as the period of analysis, measure selection, cost assumptions, energy escalation rates, or utility tariffs are likely to change results.

5.1 Summary

Figure 41 through Figure 43 summarize results for each prototype and depict the compliance margins achieved for each climate zone and package. Because local reach codes must both exceed the Energy Commission performance budget (i.e., have a positive compliance margin) and be cost-effective, the Reach Code Team highlighted cells meeting these two requirements to help clarify the upper boundary for potential reach code policies:

- ◆ Cells highlighted in green depict a positive compliance margin and cost-effective results using both On-Bill and TDV approaches.
- ◆ Cells highlighted in yellow depict a positive compliance and cost-effective results using either the On-Bill or TDV approach.
- ◆ Cells not highlighted either depict a negative compliance margin or a package that was not cost effective using either the On-Bill or TDV approach.

For more detail on the results in the Figures, please refer to *Section 4 Results*. As described in Section 4.4, PV-only and PV+Battery packages in the mixed-fuel building were found to be cost effective across all prototypes, climate zones, and packages using the TDV approach, and results are not reiterated in the following figures.



Figure 41. Medium Office Summary of Compliance Margin and Cost Effectiveness

| CZ | Utility | Mixed Fuel | | | All Electric | | | |
|--------|---------|------------|-------------|----|--------------|------|-------------|------|
| | | EE | EE + PV + B | HE | Fed Code | EE | EE + PV + B | HE |
| CZ01 | PG&E | 18% | 18% | 3% | -15% | 7% | 7% | -14% |
| CZ02 | PG&E | 17% | 17% | 4% | -7% | 10% | 10% | -5% |
| CZ03 | PG&E | 20% | 20% | 3% | -7% | 16% | 16% | -6% |
| CZ04 | PG&E | 14% | 14% | 5% | -6% | 9% | 9% | -3% |
| CZ04-2 | CPAU | 14% | 14% | 5% | -6% | 9% | 9% | -3% |
| CZ05 | PG&E | 18% | 18% | 4% | -8% | 12% | 12% | -6% |
| CZ05-2 | SCG | 18% | 18% | 4% | NA | NA | NA | NA |
| CZ06 | SCE | 20% | 20% | 3% | -4% | 18% | 18% | -2% |
| CZ06-2 | LADWP | 20% | 20% | 3% | -4% | 18% | 18% | -2% |
| CZ07 | SDG&E | 20% | 20% | 4% | -2% | 20% | 20% | 1% |
| CZ08 | SCE | 18% | 18% | 4% | -2% | 18% | 18% | 1% |
| CZ08-2 | LADWP | 18% | 18% | 4% | -2% | 18% | 18% | 1% |
| CZ09 | SCE | 16% | 16% | 4% | -2% | 15% | 15% | 2% |
| CZ09-2 | LADWP | 16% | 16% | 4% | -2% | 15% | 15% | 2% |
| CZ10 | SDG&E | 17% | 17% | 4% | -4% | 13% | 13% | -1% |
| CZ10-2 | SCE | 17% | 17% | 4% | -4% | 13% | 13% | -1% |
| CZ11 | PG&E | 13% | 13% | 5% | -4% | 10% | 10% | 0% |
| CZ12 | PG&E | 14% | 14% | 5% | -5% | 10% | 10% | -1% |
| CZ12-2 | SMUD | 14% | 14% | 5% | -5% | 10% | 10% | -1% |
| CZ13 | PG&E | 13% | 13% | 5% | -4% | 9% | 9% | 0% |
| CZ14 | SDG&E | 14% | 14% | 5% | -5% | 9% | 9% | -1% |
| CZ14-2 | SCE | 14% | 14% | 5% | -5% | 9% | 9% | -1% |
| CZ15 | SCE | 12% | 12% | 5% | -2% | 10% | 10% | 3% |
| CZ16 | PG&E | 14% | 14% | 5% | -27% | -15% | -15% | -26% |
| CZ16-2 | LADWP | 14% | 14% | 5% | -27% | -15% | -15% | -26% |



Figure 42. Medium Retail Summary of Compliance Margin and Cost Effectiveness

| CZ | Utility | Mixed Fuel | | | All Electric | | | |
|--------|---------|------------|-------------|----|--------------|-----|-------------|-----|
| | | EE | EE + PV + B | HE | Fed Code | EE | EE + PV + B | HE |
| CZ01 | PG&E | 18% | 18% | 2% | -4.1% | 15% | 15% | -2% |
| CZ02 | PG&E | 13% | 13% | 3% | -1.0% | 13% | 13% | 3% |
| CZ03 | PG&E | 16% | 16% | 2% | -0.4% | 16% | 16% | 2% |
| CZ04 | PG&E | 14% | 14% | 3% | -0.1% | 14% | 14% | 3% |
| CZ04-2 | CPAU | 14% | 14% | 3% | -0.1% | 14% | 14% | 3% |
| CZ05 | PG&E | 16% | 16% | 1% | -1.2% | 15% | 15% | 1% |
| CZ05-2 | SCG | 16% | 16% | 1% | NA | NA | NA | NA |
| CZ06 | SCE | 10% | 10% | 3% | 0.5% | 11% | 11% | 3% |
| CZ06-2 | LADWP | 10% | 10% | 3% | 0.5% | 11% | 11% | 3% |
| CZ07 | SDG&E | 13% | 13% | 2% | 0.3% | 13% | 13% | 3% |
| CZ08 | SCE | 10% | 10% | 3% | 0.4% | 10% | 10% | 4% |
| CZ08-2 | LADWP | 10% | 10% | 3% | 0.4% | 10% | 10% | 4% |
| CZ09 | SCE | 10% | 10% | 4% | 0.4% | 10% | 10% | 4% |
| CZ09-2 | LADWP | 10% | 10% | 4% | 0.4% | 10% | 10% | 4% |
| CZ10 | SDG&E | 12% | 12% | 4% | 0.1% | 12% | 12% | 4% |
| CZ10-2 | SCE | 12% | 12% | 4% | 0.1% | 12% | 12% | 4% |
| CZ11 | PG&E | 13% | 13% | 4% | 0.5% | 12% | 12% | 5% |
| CZ12 | PG&E | 13% | 13% | 4% | -0.1% | 12% | 12% | 4% |
| CZ12-2 | SMUD | 13% | 13% | 4% | -0.1% | 12% | 12% | 4% |
| CZ13 | PG&E | 15% | 15% | 4% | -0.4% | 14% | 14% | 4% |
| CZ14 | SDG&E | 13% | 13% | 4% | 0.7% | 15% | 15% | 5% |
| CZ14-2 | SCE | 13% | 13% | 4% | 0.7% | 15% | 15% | 5% |
| CZ15 | SCE | 12% | 12% | 5% | 0.9% | 12% | 12% | 6% |
| CZ16 | PG&E | 13% | 13% | 3% | -12.2% | 3% | 3% | -8% |
| CZ16-2 | LADWP | 13% | 13% | 3% | -12.2% | 3% | 3% | -8% |



Figure 43. Small Hotel Summary of Compliance Margin and Cost Effectiveness

| CZ | Utility | Mixed Fuel | | | All Electric | | | |
|--------|---------|------------|-------------|----|--------------|------|-------------|-------|
| | | EE | EE + PV + B | HE | Fed Code | EE | EE + PV + B | HE |
| CZ01 | PG&E | 9% | 9% | 2% | -28% | 1% | 1% | -24% |
| CZ02 | PG&E | 7% | 7% | 3% | -12% | 4% | 4% | -11% |
| CZ03 | PG&E | 10% | 10% | 2% | -14% | 6% | 6% | -14% |
| CZ04 | PG&E | 6% | 6% | 2% | -13% | 0.2% | 0.2% | -13% |
| CZ04-2 | CPAU | 6% | 6% | 2% | -13% | 0.2% | 0.2% | -13% |
| CZ05 | PG&E | 9% | 9% | 2% | -15% | 5% | 5% | -15% |
| CZ05-2 | SCG | 9% | 9% | 2% | NA | NA | NA | NA |
| CZ06 | SCE | 8% | 8% | 2% | -5% | 7% | 7% | -15% |
| CZ06-2 | LADWP | 8% | 8% | 2% | -5% | 7% | 7% | -15% |
| CZ07 | SDG&E | 8% | 8% | 2% | -7% | 7% | 7% | -7% |
| CZ08 | SCE | 7% | 7% | 2% | -6% | 3% | 3% | -6% |
| CZ08-2 | LADWP | 7% | 7% | 2% | -6% | 3% | 3% | -6% |
| CZ09 | SCE | 6% | 6% | 3% | -6% | 2% | 2% | -4% |
| CZ09-2 | LADWP | 6% | 6% | 3% | -6% | 2% | 2% | -4% |
| CZ10 | SDG&E | 5% | 5% | 4% | -8% | 2% | 2% | -5% |
| CZ10-2 | SCE | 5% | 5% | 4% | -8% | 2% | 2% | -5% |
| CZ11 | PG&E | 4% | 4% | 4% | -10% | 1% | 1% | -7% |
| CZ12 | PG&E | 5% | 5% | 4% | -10% | 2% | 2% | -9% |
| CZ12-2 | SMUD | 5% | 5% | 4% | -10% | 2% | 2% | -9% |
| CZ13 | PG&E | 4% | 4% | 3% | -10% | 0.3% | 0.3% | -7% |
| CZ14 | SDG&E | 4% | 4% | 4% | -11% | 0.1% | 0.1% | -7% |
| CZ14-2 | SCE | 4% | 4% | 4% | -11% | 0.1% | 0.1% | -7% |
| CZ15 | SCE | 3% | 3% | 5% | -4% | 2% | 2% | 0.04% |
| CZ16 | PG&E | 6% | 6% | 3% | -50% | -14% | -14% | -39% |
| CZ16-2 | LADWP | 6% | 6% | 3% | -50% | -14% | -14% | -39% |

5.2 Conclusions and Further Considerations

Findings are specific to the scenarios analyzed under this specific methodology, and largely pertain to office, retail, and hotel-type occupancies. Nonresidential buildings constitute a wide variety of occupancy profiles and process loads, making findings challenging to generalize across multiple building types.

Findings indicate the following overall conclusions:

1. This study assumed that electrifying space heating and service water heating could eliminate natural gas infrastructure alone, because these were the only gas end-uses included the prototypes. Avoiding the installation of natural gas infrastructure results in significant cost savings and is a primary factor toward cost-effective outcomes in all-electric designs, even with necessary increases in electrical capacity.
2. There is ample opportunity for cost effective energy efficiency improvements, as demonstrated by the compliance margins achieved in many of the efficiency-only and efficiency + PV packages. Though much of the energy savings are attributable to lighting measures, efficiency measures selected for these prototypes are confined to the building systems that can be modeled. There is



likely further opportunity for energy savings through measures that cannot be currently demonstrated in compliance software, such as high-performance control sequences or variable speed parallel fan powered boxes.

3. High efficiency appliances triggering federal preemption do not achieve as high compliance margins as the other efficiency measures analyzed in this study. Cost effectiveness appears to be dependent on the system type and building type. Nonetheless, specifying high efficiency equipment will always be a key feature in integrated design.
4. Regarding the Small Hotel prototype:
 - a. The Small Hotel presents a challenging prototype to cost-effectively exceed the state's energy performance budget without efficiency measures. The Reach Code Team is uncertain of the precision of the results due to the inability to directly model either drain water heat recovery or a central heat pump water heater with a recirculation loop.
 - b. Hotel results may be applicable to high-rise (4 or more stories) multifamily buildings. Both hotel and multifamily buildings have the same or similar mandatory and prescriptive compliance options for hot water systems, lighting, and envelope. Furthermore, the Alternate Calculation Method Reference Manual specifies the same baseline HVAC system for both building types.
 - c. Hotel compliance margins were the lowest among the three building types analyzed, and thus the most conservative performance thresholds applicable to other nonresidential buildings not analyzed in this study. As stated previously, the varying occupancy and energy profiles of nonresidential buildings makes challenging to directly apply these results across all buildings.
5. Many all-electric and solar PV packages demonstrated greater GHG reductions than their mixed-fuel counterparts, contrary to TDV-based performance, suggesting a misalignment among the TDV metric and California's long-term GHG-reduction goals. The Energy Commission has indicated that they are aware of this issue and are seeking to address it.
6. Changes to the Nonresidential Alternative Calculation Method (ACM) Reference Manual can drastically impact results. Two examples include:
 - a. When performance modeling residential buildings, the Standard Design is electric if the Proposed Design is electric, which removes TDV-related penalties and associated negative compliance margins. This essentially allows for a compliance pathway for all-electric residential buildings. If nonresidential buildings were treated in the same way, all-electric cost effectiveness using the TDV approach would improve.
 - b. The baseline mixed-fuel system for a hotel includes a furnace in each guest room, which carries substantial plumbing costs and labor costs for assembly. A change in the baseline system would lead to different base case costs and different cost effectiveness outcomes.
7. All-electric federal code-minimum packages appear to be cost effective, largely due to avoided natural gas infrastructure, but in most cases do not comply with the Energy Commission's minimum performance budget (as described in item 7a above). For most cases it appears that adding cost-effective efficiency measures achieves compliance. All-electric nonresidential projects can leverage the initial cost savings of avoiding natural gas infrastructure by adding energy efficiency measures that would not be cost effective independently.

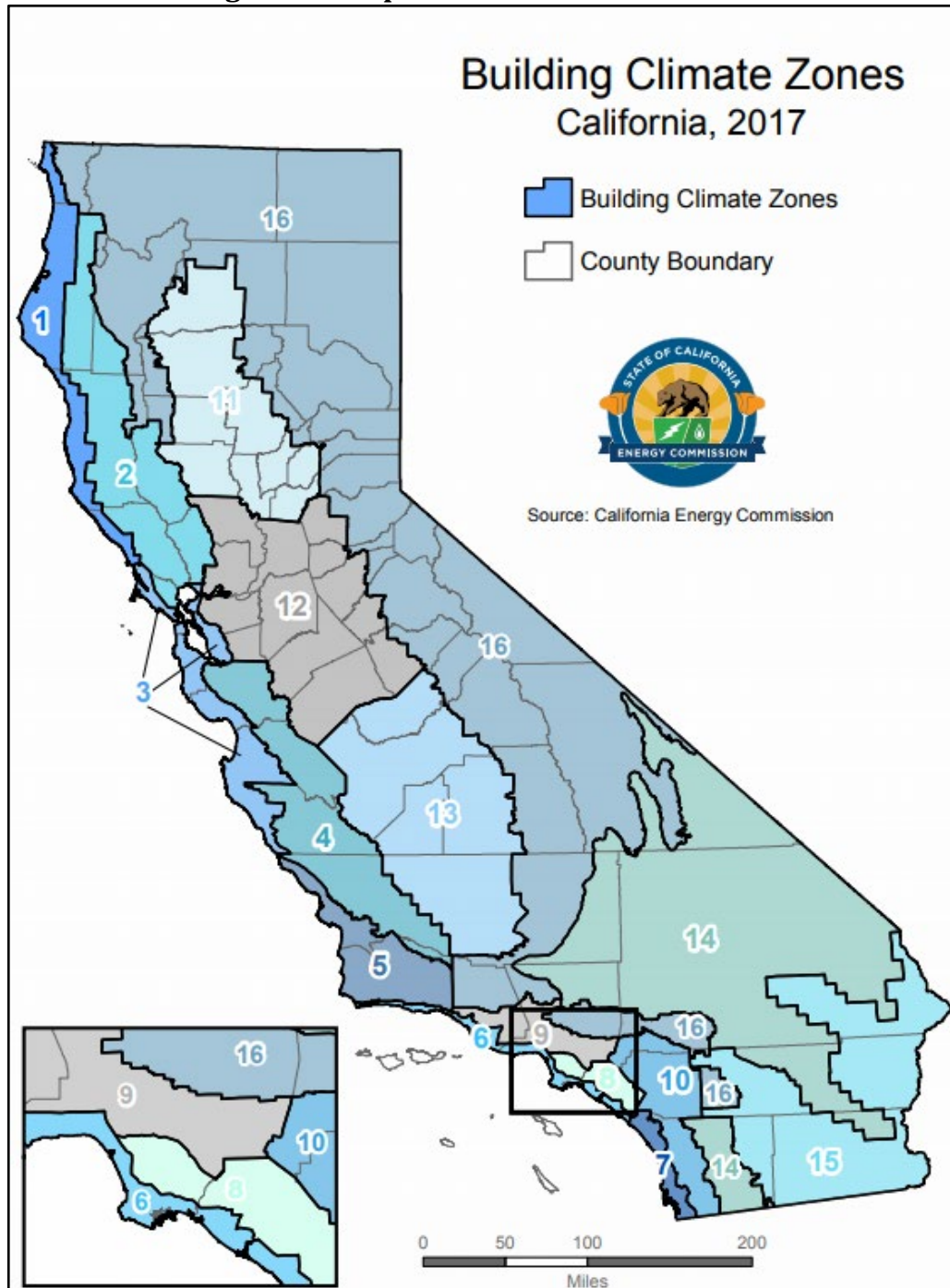
6 Appendices

6.1 Map of California Climate Zones

Climate zone geographical boundaries are depicted in Figure 44. The map in Figure 44 along with a zip-code search directory is available at:

https://ww2.energy.ca.gov/maps/renewable/building_climate_zones.html

Figure 44. Map of California Climate Zones



6.2 Lighting Efficiency Measures

Figure 45 details the applicability and impact of each lighting efficiency measure by prototype and space function and includes the resulting LPD that is modeled as the proposed by building type and by space function.

Figure 45. Impact of Lighting Measures on Proposed LPDs by Space Function

| Space Function | Baseline | Impact | | | | Modeled Proposed |
|---|--------------------------|-------------------------------|----------------------|---------------------------|--------------------------------------|--------------------------|
| | LPD (W/ft ²) | Interior Lighting Reduced LPD | Institutional Tuning | Daylight Dimming Plus OFF | Occupant Sensing in Open Office Plan | LPD (W/ft ²) |
| Medium Office | | | | | | |
| Office Area (Open plan office) - Interior | 0.65 | 15% | 10% | - | 17% | 0.429 |
| Office Area (Open plan office) - Perimeter | 0.65 | 15% | 5% | 10% | 30% | 0.368 |
| Medium Retail | | | | | | |
| Commercial/Industrial Storage (Warehouse) | 0.45 | 10% | 5% | - | - | 0.386 |
| Main Entry Lobby | 0.85 | 10% | 5% | - | - | 0.729 |
| Retail Sales Area (Retail Merchandise Sales) | 0.95 | 5% | 5% | - | - | 0.857 |
| Small Hotel | | | | | | |
| Commercial/Industrial Storage (Warehouse) | 0.45 | 10% | 5% | - | - | 0.386 |
| Convention, Conference, Multipurpose, and Meeting | 0.85 | 10% | 5% | - | - | 0.729 |
| Corridor Area | 0.60 | 10% | 5% | - | - | 0.514 |
| Exercise/Fitness Center and Gymnasium Areas | 0.50 | 10% | - | - | - | 0.450 |
| Laundry Area | 0.45 | 10% | - | - | - | 0.405 |
| Lounge, Breakroom, or Waiting Area | 0.65 | 10% | 5% | - | - | 0.557 |
| Mechanical | 0.40 | 10% | - | - | - | 0.360 |
| Office Area (>250 ft ²) | 0.65 | 10% | 5% | - | - | 0.557 |

6.3 Drain Water Heat Recovery Measure Analysis

To support potential DWHR savings in the Small Hotel prototype, the Reach Code Team modeled the drain water heat recovery measure in CBECC-Res 2019 in the all-electric and mixed fuel 6,960 ft² prototype residential buildings. The Reach Code Team assumed one heat recovery device for every three showers assuming unequal flow to the shower. Based on specifications from three different drain water heat recovery device manufacturers for device effectiveness in hotel applications, the team assumed a heat recovery efficiency of 50 percent.

The Reach Code Team modeled mixed fuel and all-electric residential prototype buildings both with and without heat recovery in each climate zone. Based on these model results, the Reach Code Team determined the percentage savings of domestic water heating energy in terms of gas, electricity, and TDV for mixed fuel and all-electric, in each climate zone. The Reach Code Team then applied the savings



percentages to the Small Hotel prototype domestic water heating energy in both the mixed-fuel and all-electric to determine energy savings for the drain water heat recovery measure in the Small Hotel. The Reach Code Team applied volumetric energy rates to estimate on-bill cost impacts from this measure.

6.4 Utility Rate Schedules

The Reach Codes Team used the IOU and POU rates depicted in Figure 46 to determine the On-Bill savings for each prototype.

Figure 46. Utility Tariffs Analyzed Based on Climate Zone – Detailed View

| Climate Zones | Electric / Gas Utility | Electricity (Time-of-use) | | | Natural Gas |
|---------------|------------------------|---------------------------|----------------------|----------------------|----------------|
| | | Medium Office | Medium Retail | Small Hotel | All Prototypes |
| CZ01 | PG&E | A-10 | A-1 | A-1 or A-10 | G-NR1 |
| CZ02 | PG&E | A-10 | A-10 | A-1 or A-10 | G-NR1 |
| CZ03 | PG&E | A-10 | A-1 or A-10 | A-1 or A-10 | G-NR1 |
| CZ04 | PG&E | A-10 | A-10 | A-1 or A-10 | G-NR1 |
| CZ04-2 | CPAU/PG&E | E-2 | E-2 | E-2 | G-NR1 |
| CZ05 | PG&E | A-10 | A-1 | A-1 or A-10 | G-NR1 |
| CZ05-2 | PG&E/SCG | A-10 | A-1 | A-1 or A-10 | G-10 (GN-10) |
| CZ06 | SCE/SCG | TOU-GS-2 | TOU-GS-2 | TOU-GS-2 or TOU-GS-3 | G-10 (GN-10) |
| CZ06 | LADWP/SCG | TOU-GS-2 | TOU-GS-2 | TOU-GS-2 or TOU-GS-3 | G-10 (GN-10) |
| CZ07 | SDG&E | AL-TOU+EECC (AL-TOU) | AL-TOU+EECC (AL-TOU) | AL-TOU+EECC (AL-TOU) | GN-3 |
| CZ08 | SCE/SCG | TOU-GS-2 | TOU-GS-2 | TOU-GS-2 or TOU-GS-3 | G-10 (GN-10) |
| CZ08-2 | LADWP/SCG | A-2 (B) | A-2 (B) | A-2 (B) | G-10 (GN-10) |
| CZ09 | SCE/SCG | TOU-GS-2 | TOU-GS-2 | TOU-GS-2 or TOU-GS-3 | G-10 (GN-10) |
| CZ09-2 | LADWP/SCG | A-2 (B) | A-2 (B) | A-2 (B) | G-10 (GN-10) |
| CZ10 | SCE/SCG | TOU-GS-2 | TOU-GS-2 | TOU-GS-2 | G-10 (GN-10) |
| CZ10-2 | SDG&E | AL-TOU+EECC (AL-TOU) | AL-TOU+EECC (AL-TOU) | AL-TOU+EECC (AL-TOU) | GN-3 |
| CZ11 | PG&E | A-10 | A-10 | A-10 | G-NR1 |
| CZ12 | PG&E | A-10 | A-10 | A-1 or A-10 | G-NR1 |
| CZ12-2 | SMUD/PG&E | GS | GS | GS | G-NR1 |
| CZ13 | PG&E | A-10 | A-10 | A-10 | G-NR1 |
| CZ14 | SCE/SCG | TOU-GS-3 | TOU-GS-3 | TOU-GS-3 | G-10 (GN-10) |
| CZ14-2 | SDG&E | AL-TOU+EECC (AL-TOU) | AL-TOU+EECC (AL-TOU) | AL-TOU+EECC (AL-TOU) | GN-3 |
| CZ15 | SCE/SCG | TOU-GS-3 | TOU-GS-2 | TOU-GS-2 | G-10 (GN-10) |
| CZ16 | PG&E | A-10 | A-10 | A-1 or A-10 | G-NR1 |
| CZ16-2 | LADWP/SCG | A-2 (B) | A-2 (B) | A-2 (B) | G-10 (GN-10) |



6.5 Mixed Fuel Baseline Energy Figures

Figures 47 to 49 show the annual electricity and natural gas consumption and cost, compliance TDV, and GHG emissions for each prototype under the mixed fuel design baseline.

Figure 47. Medium Office – Mixed Fuel Baseline

| Climate Zone | Utility | Electricity Consumption (kWh) | Natural Gas Consumption (Therms) | Electricity Cost | Natural Gas Cost | Compliance TDV | GHG Emissions (lbs) |
|--|---------|-------------------------------|----------------------------------|------------------|------------------|----------------|---------------------|
| Medium Office Mixed Fuel Baseline | | | | | | | |
| CZ01 | PG&E | 358,455 | 4,967 | \$109,507 | \$6,506 | 84 | 266,893 |
| CZ02 | PG&E | 404,865 | 3,868 | \$130,575 | \$5,256 | 122 | 282,762 |
| CZ03 | PG&E | 370,147 | 3,142 | \$116,478 | \$4,349 | 88 | 251,759 |
| CZ04 | PG&E | 431,722 | 3,759 | \$140,916 | \$5,144 | 141 | 299,993 |
| CZ04-2 | CPAU | 431,722 | 3,759 | \$75,363 | \$5,144 | 141 | 299,993 |
| CZ05 | PG&E | 400,750 | 3,240 | \$131,277 | \$4,481 | 106 | 269,768 |
| CZ05-2 | SCG | 400,750 | 3,240 | \$131,277 | \$3,683 | 106 | 269,768 |
| CZ06 | SCE | 397,441 | 2,117 | \$74,516 | \$2,718 | 105 | 253,571 |
| CZ06-2 | LA | 397,441 | 2,117 | \$44,311 | \$2,718 | 105 | 253,571 |
| CZ07 | SDG&E | 422,130 | 950 | \$164,991 | \$4,429 | 118 | 257,324 |
| CZ08 | SCE | 431,207 | 1,219 | \$79,181 | \$1,820 | 132 | 265,179 |
| CZ08-2 | LA | 431,207 | 1,219 | \$46,750 | \$1,820 | 132 | 265,179 |
| CZ09 | SCE | 456,487 | 1,605 | \$86,190 | \$2,196 | 155 | 287,269 |
| CZ09-2 | LA | 456,487 | 1,605 | \$51,111 | \$2,196 | 155 | 287,269 |
| CZ10 | SDG&E | 431,337 | 2,053 | \$173,713 | \$5,390 | 130 | 272,289 |
| CZ10-2 | SCE | 431,337 | 2,053 | \$80,636 | \$2,603 | 130 | 272,289 |
| CZ11 | PG&E | 464,676 | 3,062 | \$150,520 | \$4,333 | 163 | 310,307 |
| CZ12 | PG&E | 441,720 | 3,327 | \$142,902 | \$4,647 | 152 | 299,824 |
| CZ12-2 | SMUD | 441,720 | 3,327 | \$65,707 | \$4,647 | 152 | 299,824 |
| CZ13 | PG&E | 471,540 | 3,063 | \$150,919 | \$4,345 | 161 | 316,228 |
| CZ14 | SDG&E | 467,320 | 3,266 | \$185,812 | \$6,448 | 165 | 314,258 |
| CZ14-2 | SCE | 467,320 | 3,266 | \$92,071 | \$3,579 | 165 | 314,258 |
| CZ15 | SCE | 559,655 | 1,537 | \$105,388 | \$2,058 | 211 | 347,545 |
| CZ16 | PG&E | 405,269 | 6,185 | \$127,201 | \$8,056 | 116 | 312,684 |
| CZ16-2 | LA | 405,269 | 6,185 | \$43,115 | \$8,056 | 116 | 312,684 |



Figure 48. Medium Retail – Mixed Fuel Baseline

| Climate Zone | Utility | Electricity Consumption (kWh) | Natural Gas Consumption (Therms) | Electricity Cost | Natural Gas Cost | Compliance TDV | GHG Emissions (lbs) |
|--|---------|-------------------------------|----------------------------------|------------------|------------------|----------------|---------------------|
| Medium Retail Mixed Fuel Baseline | | | | | | | |
| CZ01 | PG&E | 184,234 | 3,893 | \$43,188 | \$5,247 | 155 | 156,972 |
| CZ02 | PG&E | 214,022 | 2,448 | \$70,420 | \$3,572 | 202 | 157,236 |
| CZ03 | PG&E | 199,827 | 1,868 | \$47,032 | \$2,871 | 165 | 140,558 |
| CZ04 | PG&E | 208,704 | 1,706 | \$66,980 | \$2,681 | 187 | 143,966 |
| CZ04-2 | CPAU | 208,704 | 1,706 | \$36,037 | \$2,681 | 187 | 143,966 |
| CZ05 | PG&E | 195,864 | 1,746 | \$45,983 | \$2,697 | 155 | 135,849 |
| CZ05-2 | SCG | 195,864 | 1,746 | \$45,983 | \$2,342 | 155 | 135,849 |
| CZ06 | SCE | 211,123 | 1,002 | \$36,585 | \$1,591 | 183 | 135,557 |
| CZ06-2 | LA | 211,123 | 1,002 | \$21,341 | \$1,591 | 183 | 135,557 |
| CZ07 | SDG&E | 211,808 | 522 | \$75,486 | \$4,055 | 178 | 130,436 |
| CZ08 | SCE | 212,141 | 793 | \$36,758 | \$1,373 | 190 | 133,999 |
| CZ08-2 | LA | 212,141 | 793 | \$21,436 | \$1,373 | 190 | 133,999 |
| CZ09 | SCE | 227,340 | 970 | \$40,083 | \$1,560 | 218 | 146,680 |
| CZ09-2 | LA | 227,340 | 970 | \$23,487 | \$1,560 | 218 | 146,680 |
| CZ10 | SDG&E | 235,465 | 1,262 | \$87,730 | \$4,700 | 228 | 154,572 |
| CZ10-2 | SCE | 235,465 | 1,262 | \$41,000 | \$1,853 | 228 | 154,572 |
| CZ11 | PG&E | 234,560 | 2,415 | \$76,670 | \$3,547 | 244 | 170,232 |
| CZ12 | PG&E | 228,958 | 2,309 | \$75,084 | \$3,426 | 234 | 165,133 |
| CZ12-2 | SMUD | 228,958 | 2,309 | \$32,300 | \$3,426 | 234 | 165,133 |
| CZ13 | PG&E | 242,927 | 1,983 | \$81,995 | \$3,034 | 258 | 170,345 |
| CZ14 | SDG&E | 264,589 | 1,672 | \$97,581 | \$5,059 | 277 | 178,507 |
| CZ14-2 | SCE | 264,589 | 1,672 | \$46,217 | \$2,172 | 277 | 178,507 |
| CZ15 | SCE | 290,060 | 518 | \$50,299 | \$1,083 | 300 | 179,423 |
| CZ16 | PG&E | 212,204 | 4,304 | \$67,684 | \$5,815 | 197 | 180,630 |
| CZ16-2 | LA | 212,204 | 4,304 | \$20,783 | \$5,815 | 197 | 180,630 |



Figure 49. Small Hotel – Mixed Fuel Baseline

| Climate Zone | Utility | Electricity Consumption (kWh) | Natural Gas Consumption (Therms) | Electricity Cost | Natural Gas Cost | Compliance TDV | GHG Emissions (lbs) |
|--|---------|-------------------------------|----------------------------------|------------------|------------------|----------------|---------------------|
| Small Hotel Mixed Fuel Baseline | | | | | | | |
| CZ01 | PG&E | 177,734 | 16,936 | 40,778 | 20,465 | 110 | 340,491 |
| CZ02 | PG&E | 189,319 | 12,696 | 53,396 | 15,664 | 110 | 293,056 |
| CZ03 | PG&E | 183,772 | 12,341 | 42,325 | 15,210 | 98 | 284,217 |
| CZ04 | PG&E | 187,482 | 11,945 | 52,118 | 14,806 | 106 | 281,851 |
| CZ04-2 | CPAU | 187,482 | 11,945 | 32,176 | 14,806 | 106 | 281,851 |
| CZ05 | PG&E | 187,150 | 11,979 | 43,182 | 14,733 | 98 | 281,183 |
| CZ05-2 | SCG | 187,150 | 11,979 | 43,182 | 10,869 | 98 | 281,183 |
| CZ06 | SCE | 191,764 | 8,931 | 28,036 | 8,437 | 98 | 244,664 |
| CZ06-2 | LA | 191,764 | 8,931 | 16,636 | 8,437 | 98 | 244,664 |
| CZ07 | SDG&E | 189,174 | 8,207 | 58,203 | 10,752 | 90 | 233,884 |
| CZ08 | SCE | 190,503 | 8,372 | 27,823 | 7,991 | 94 | 236,544 |
| CZ08-2 | LA | 190,503 | 8,372 | 16,555 | 7,991 | 94 | 236,544 |
| CZ09 | SCE | 198,204 | 8,421 | 30,262 | 8,030 | 103 | 242,296 |
| CZ09-2 | LA | 198,204 | 8,421 | 17,951 | 8,030 | 103 | 242,296 |
| CZ10 | SDG&E | 215,364 | 8,437 | 71,713 | 10,926 | 122 | 255,622 |
| CZ10-2 | SCE | 215,364 | 8,437 | 33,736 | 8,043 | 122 | 255,622 |
| CZ11 | PG&E | 219,852 | 10,271 | 63,724 | 12,882 | 131 | 282,232 |
| CZ12 | PG&E | 199,499 | 10,422 | 46,245 | 13,022 | 115 | 270,262 |
| CZ12-2 | SMUD | 199,499 | 10,422 | 26,872 | 13,022 | 115 | 270,262 |
| CZ13 | PG&E | 226,925 | 10,048 | 65,559 | 12,629 | 132 | 284,007 |
| CZ14 | SDG&E | 226,104 | 10,075 | 73,621 | 12,167 | 134 | 283,287 |
| CZ14-2 | SCE | 226,104 | 10,075 | 35,187 | 9,350 | 134 | 283,287 |
| CZ15 | SCE | 280,595 | 5,598 | 42,852 | 5,777 | 152 | 260,378 |
| CZ16 | PG&E | 191,231 | 17,618 | 51,644 | 21,581 | 127 | 358,590 |
| CZ16-2 | LA | 191,231 | 17,618 | 16,029 | 21,581 | 127 | 358,590 |

6.6 Hotel TDV Cost Effectiveness with Propane Baseline

The Reach Codes Team further analyzed TDV cost effectiveness of the all-electric packages with a mixed-fuel design baseline using propane instead of natural gas. Results for each package are shown in Figure 50. through Figure 53. below.

All electric models compared to a propane baseline have positive compliance margins in all climate zones when compared to results using a natural gas baseline. Compliance margin improvement is roughly 30 percent, which also leads to improved cost effectiveness for the all-electric packages. These outcomes are likely due to the TDV penalty associated with propane when compared to natural gas.



Across packages, TDV cost effectiveness with a propane baseline follows similar trends as the natural gas baseline. Adding efficiency measures increased compliance margins by 3 to 10 percent depending on climate zone, while adding high efficiency HVAC and SHW equipment alone increased compliance margins by smaller margins of about 2 to 4 percent compared to the All-Electric package.

Figure 50. TDV Cost Effectiveness for Small Hotel, Propane Baseline – Package 2 All-Electric Federal Code Minimum

| Climate Zone | Compliance Margin (%) | Incremental Package Cost | \$-TDV Savings | B/C Ratio (TDV) | NPV (TDV) |
|--------------|-----------------------|--------------------------|----------------|-----------------|-------------|
| CZ01 | -4% | (\$1,271,869) | (\$28,346) | 44.9 | \$1,243,523 |
| CZ02 | 27% | (\$1,272,841) | \$170,263 | >1 | \$1,443,104 |
| CZ03 | -3% | (\$1,275,114) | (\$16,425) | 77.6 | \$1,258,689 |
| CZ04 | 26% | (\$1,274,949) | \$155,466 | >1 | \$1,430,414 |
| CZ05 | 27% | (\$1,275,002) | \$154,709 | >1 | \$1,429,710 |
| CZ06 | 17% | (\$1,275,143) | \$126,212 | >1 | \$1,401,355 |
| CZ07 | 25% | (\$1,273,490) | \$117,621 | >1 | \$1,391,111 |
| CZ08 | 24% | (\$1,271,461) | \$122,087 | >1 | \$1,393,548 |
| CZ09 | 23% | (\$1,273,259) | \$123,525 | >1 | \$1,396,784 |
| CZ10 | 18% | (\$1,270,261) | \$109,522 | >1 | \$1,379,783 |
| CZ11 | 19% | (\$1,271,070) | \$129,428 | >1 | \$1,400,498 |
| CZ12 | -4% | (\$1,272,510) | (\$26,302) | 48.4 | \$1,246,208 |
| CZ13 | 18% | (\$1,270,882) | \$124,357 | >1 | \$1,395,239 |
| CZ14 | 17% | (\$1,271,241) | \$117,621 | >1 | \$1,388,861 |
| CZ15 | -7% | (\$1,269,361) | (\$45,338) | 28.0 | \$1,224,023 |
| CZ16 | 9% | (\$1,275,637) | \$68,272 | >1 | \$1,343,908 |



Figure 51. TDV Cost Effectiveness for Small Hotel, Propane Baseline – Package 3A (All-Electric + EE)

| Climate Zone | Compliance Margin (%) | Incremental Package Cost | \$-TDV Savings | B/C Ratio (TDV) | NPV (TDV) |
|--------------|-----------------------|--------------------------|----------------|-----------------|-------------|
| CZ01 | 35% | (\$1,250,898) | \$252,831 | >1 | \$1,503,729 |
| CZ02 | 34% | (\$1,251,870) | \$217,238 | >1 | \$1,469,108 |
| CZ03 | 37% | (\$1,254,142) | \$218,642 | >1 | \$1,472,784 |
| CZ04 | 31% | (\$1,250,769) | \$191,393 | >1 | \$1,442,162 |
| CZ05 | 36% | (\$1,254,031) | \$208,773 | >1 | \$1,462,804 |
| CZ06 | 25% | (\$1,250,964) | \$159,714 | >1 | \$1,410,677 |
| CZ07 | 32% | (\$1,249,311) | \$154,111 | >1 | \$1,403,422 |
| CZ08 | 29% | (\$1,247,282) | \$146,536 | >1 | \$1,393,818 |
| CZ09 | 27% | (\$1,249,080) | \$146,671 | >1 | \$1,395,751 |
| CZ10 | 22% | (\$1,246,081) | \$134,477 | >1 | \$1,380,559 |
| CZ11 | 23% | (\$1,246,891) | \$157,138 | >1 | \$1,404,029 |
| CZ12 | 27% | (\$1,248,330) | \$167,945 | >1 | \$1,416,276 |
| CZ13 | 22% | (\$1,246,703) | \$149,270 | >1 | \$1,395,973 |
| CZ14 | 21% | (\$1,247,061) | \$145,269 | >1 | \$1,392,331 |
| CZ15 | 14% | (\$1,245,182) | \$93,647 | >1 | \$1,338,829 |
| CZ16 | 20% | (\$1,254,665) | \$154,035 | >1 | \$1,408,701 |

Figure 52. TDV Cost Effectiveness for Small Hotel, Propane Baseline – Package 3B (All-Electric + EE + PV)

| Climate Zone | Compliance Margin (%) | Incremental Package Cost | \$-TDV Savings | B/C Ratio (TDV) | NPV (TDV) |
|--------------|-----------------------|--------------------------|----------------|-----------------|-------------|
| CZ01 | 35% | (\$1,043,528) | \$511,688 | >1 | \$1,555,215 |
| CZ02 | 34% | (\$1,044,500) | \$524,460 | >1 | \$1,568,960 |
| CZ03 | 37% | (\$1,046,772) | \$518,485 | >1 | \$1,565,257 |
| CZ04 | 31% | (\$1,043,399) | \$505,579 | >1 | \$1,548,978 |
| CZ05 | 36% | (\$1,046,660) | \$526,668 | >1 | \$1,573,328 |
| CZ06 | 25% | (\$1,043,594) | \$469,623 | >1 | \$1,513,216 |
| CZ07 | 32% | (\$1,041,941) | \$471,513 | >1 | \$1,513,454 |
| CZ08 | 29% | (\$1,039,912) | \$475,973 | >1 | \$1,515,885 |
| CZ09 | 27% | (\$1,041,710) | \$467,971 | >1 | \$1,509,681 |
| CZ10 | 22% | (\$1,038,711) | \$454,832 | >1 | \$1,493,543 |
| CZ11 | 23% | (\$1,039,521) | \$474,844 | >1 | \$1,514,364 |
| CZ12 | 27% | (\$1,040,960) | \$484,667 | >1 | \$1,525,627 |
| CZ13 | 22% | (\$1,039,333) | \$454,108 | >1 | \$1,493,441 |
| CZ14 | 21% | (\$1,039,691) | \$505,398 | >1 | \$1,545,090 |
| CZ15 | 14% | (\$1,037,811) | \$423,879 | >1 | \$1,461,691 |
| CZ16 | 20% | (\$1,047,295) | \$480,407 | >1 | \$1,527,702 |



Figure 53. TDV Cost Effectiveness for Small Hotel, Propane Baseline – Package 3C (All Electric + HE)

| Climate Zone | Compliance Margin (%) | Incremental Package Cost | \$-TDV Savings | B/C Ratio (TDV) | NPV (TDV) |
|--------------|-----------------------|--------------------------|----------------|-----------------|-------------|
| CZ01 | 27% | (\$1,256,423) | \$194,975 | >1 | \$1,451,398 |
| CZ02 | 28% | (\$1,258,328) | \$177,378 | >1 | \$1,435,706 |
| CZ03 | 28% | (\$1,263,867) | \$164,094 | >1 | \$1,427,961 |
| CZ04 | 26% | (\$1,262,963) | \$155,314 | >1 | \$1,418,277 |
| CZ05 | 26% | (\$1,263,327) | \$153,271 | >1 | \$1,416,598 |
| CZ06 | 17% | (\$1,263,779) | \$122,011 | >1 | \$1,385,790 |
| CZ07 | 24% | (\$1,260,844) | \$116,751 | >1 | \$1,377,594 |
| CZ08 | 25% | (\$1,256,326) | \$122,995 | >1 | \$1,379,321 |
| CZ09 | 24% | (\$1,260,223) | \$128,482 | >1 | \$1,388,706 |
| CZ10 | 20% | (\$1,253,181) | \$121,595 | >1 | \$1,374,776 |
| CZ11 | 21% | (\$1,254,613) | \$143,658 | >1 | \$1,398,271 |
| CZ12 | 23% | (\$1,257,919) | \$142,901 | >1 | \$1,400,820 |
| CZ13 | 21% | (\$1,254,386) | \$138,625 | >1 | \$1,393,011 |
| CZ14 | 20% | (\$1,254,978) | \$136,430 | >1 | \$1,391,407 |
| CZ15 | 14% | (\$1,251,932) | \$96,087 | >1 | \$1,348,019 |
| CZ16 | 15% | (\$1,263,534) | \$122,011 | >1 | \$1,385,545 |



6.7 PV-only and PV+Battery-only Cost Effectiveness Results Details

The Reach Code Tea evaluated cost effectiveness of installing a PV system and battery storage in six different measure combinations over a 2019 code-compliant baseline for all climate zones. The baseline for all nonresidential buildings is a mixed-fuel design.

All mixed fuel models are compliant with 2019 Title24, whereas all electric models can show negative compliance. The compliance margin is the same as that of their respective federal minimum design and is not affected by addition of solar PV or battery. These scenarios evaluate the cost effectiveness of PV and/or battery measure individually. The climate zones where all-electric design is not compliant will have the flexibility to ramp up the efficiency of appliance or add another measure to be code compliant, as per package 1B and 3B in main body of the report. The large negative lifecycle costs in all electric packages are due to lower all-electric HVAC system costs and avoided natural gas infrastructure costs. This is commonly applied across all climate zones and packages over any additional costs for PV and battery.

6.7.1 Cost Effectiveness Results – Medium Office

Figure 54 through Figure 61 contain the cost-effectiveness findings for the Medium Office packages. Notable findings for each package include:

- ◆ **Mixed-Fuel + 3 kW PV Only:** All packages are cost effective using the On-Bill and TDV approaches.
- ◆ **Mixed-Fuel + 3 kW PV + 5 kWh Battery:** The packages are mostly cost effective on a TDV basis except in CZ1. As compared to the 3 kW PV only package, battery reduces cost effectiveness. This package is not cost effective for LADWP and SMUD territories using an On-Bill approach.
- ◆ **Mixed-Fuel + PV only:** The packages are less cost effective as compared to 3 kW PV packages in most climate zones. In areas served by LADWP, the B/C ratio is narrowly less than 1 and not cost effective.
- ◆ **Mixed-Fuel + PV + 50 kWh Battery:** The packages are cost effective in all climate zones except for in the areas served by LADWP. On-Bill and TDV B/C ratios are slightly lower compared to the PV only package.
- ◆ **All-Electric + 3 kW PV:** Packages are on-bill cost effective in ten of sixteen climate zones. Climate zones 1,2,4,12, and 16 were not found to be cost-effective from an on-bill perspective. These zones are within PG&E's service area. Packages are cost effective using TDV in all climate zones except CZ16.
- ◆ **All-Electric + 3 kW PV + 5 kWh Battery:** Packages are slightly more cost effective than the previous minimal PV only package. Packages are on-bill cost effective in most climate zones except for 1,2 and 16 from an on-bill perspective. These zones are within PG&E's service area. Packages are cost effective using TDV in all climate zones except CZ16.
- ◆ **All-Electric + PV only:** All packages are cost effective and achieve savings using the On-Bill and TDV approaches.



- ◆ **All-Electric + PV + 50 kWh Battery:** All packages are cost effective and achieve savings using the On-Bill and TDV approaches. On-Bill and TDV B/C ratios are slightly lower compared to the PV only package.



Figure 54. Cost Effectiveness for Medium Office - Mixed Fuel + 3kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|----------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|--------------------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 3kW PV | | | | | | | | | | | |
| CZ01 | PG&E | 3,941 | 0 | 0.8 | \$5,566 | \$15,743 | \$8,448 | 2.8 | 1.5 | \$10,177 | \$2,882 |
| CZ02 | PG&E | 4,785 | 0 | 0.9 | \$5,566 | \$20,372 | \$10,500 | 3.7 | 1.9 | \$14,806 | \$4,934 |
| CZ03 | PG&E | 4,660 | 0 | 0.9 | \$5,566 | \$20,603 | \$9,975 | 3.7 | 1.8 | \$15,037 | \$4,409 |
| CZ04 | PG&E | 5,056 | 0 | 1.0 | \$5,566 | \$20,235 | \$11,073 | 3.6 | 2.0 | \$14,669 | \$5,507 |
| CZ04-2 | CPAU | 5,056 | 0 | 1.0 | \$5,566 | \$11,945 | \$11,073 | 2.1 | 2.0 | \$6,379 | \$5,507 |
| CZ05 | PG&E | 5,027 | 0 | 1.0 | \$5,566 | \$23,159 | \$10,834 | 4.2 | 1.9 | \$17,593 | \$5,268 |
| CZ06 | SCE | 4,853 | 0 | 0.9 | \$5,566 | \$10,968 | \$10,930 | 2.0 | 2.0 | \$5,402 | \$5,364 |
| CZ06-2 | LADWP | 4,853 | 0 | 0.9 | \$5,566 | \$6,575 | \$10,930 | 1.2 | 2.0 | \$1,009 | \$5,364 |
| CZ07 | SDG&E | 4,960 | 0 | 1.0 | \$5,566 | \$17,904 | \$11,025 | 3.2 | 2.0 | \$12,338 | \$5,459 |
| CZ08 | SCE | 4,826 | 0 | 0.9 | \$5,566 | \$10,768 | \$11,359 | 1.9 | 2.0 | \$5,202 | \$5,793 |
| CZ08-2 | LADWP | 4,826 | 0 | 0.9 | \$5,566 | \$6,503 | \$11,359 | 1.2 | 2.0 | \$937 | \$5,793 |
| CZ09 | SCE | 4,889 | 0 | 1.0 | \$5,566 | \$10,622 | \$11,216 | 1.9 | 2.0 | \$5,056 | \$5,650 |
| CZ09-2 | LADWP | 4,889 | 0 | 1.0 | \$5,566 | \$6,217 | \$11,216 | 1.1 | 2.0 | \$651 | \$5,650 |
| CZ10 | SDG&E | 4,826 | 0 | 0.9 | \$5,566 | \$21,280 | \$10,787 | 3.8 | 1.9 | \$15,714 | \$5,221 |
| CZ10-2 | SCE | 4,826 | 0 | 0.9 | \$5,566 | \$11,598 | \$10,787 | 2.1 | 1.9 | \$6,032 | \$5,221 |
| CZ11 | PG&E | 4,701 | 0 | 0.9 | \$5,566 | \$19,869 | \$10,644 | 3.6 | 1.9 | \$14,303 | \$5,078 |
| CZ12 | PG&E | 4,707 | 0 | 0.9 | \$5,566 | \$19,643 | \$10,644 | 3.5 | 1.9 | \$14,077 | \$5,078 |
| CZ12-2 | SMUD | 4,707 | 0 | 0.9 | \$5,566 | \$8,005 | \$10,644 | 1.4 | 1.9 | \$2,439 | \$5,078 |
| CZ13 | PG&E | 4,633 | 0 | 0.9 | \$5,566 | \$19,231 | \$10,262 | 3.5 | 1.8 | \$13,665 | \$4,696 |
| CZ14 | SDG&E | 5,377 | 0 | 1.0 | \$5,566 | \$18,789 | \$12,600 | 3.4 | 2.3 | \$13,223 | \$7,034 |
| CZ14-2 | SCE | 5,377 | 0 | 1.0 | \$5,566 | \$10,512 | \$12,600 | 1.9 | 2.3 | \$4,946 | \$7,034 |
| CZ15 | SCE | 5,099 | 0 | 1.0 | \$5,566 | \$10,109 | \$11,550 | 1.8 | 2.1 | \$4,543 | \$5,984 |
| CZ16 | PG&E | 5,096 | 0 | 1.0 | \$5,566 | \$21,836 | \$10,882 | 3.9 | 2.0 | \$16,270 | \$5,316 |
| CZ16-2 | LADWP | 5,096 | 0 | 1.0 | \$5,566 | \$6,501 | \$10,882 | 1.2 | 2.0 | \$935 | \$5,316 |



Figure 55. Cost Effectiveness for Medium Office – Mixed Fuel + 3kW PV + 5 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 3kW PV + 5kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | 3,941 | 0 | 0.8 | \$9,520 | \$15,743 | \$8,448 | 1.7 | 0.9 | \$6,223 | (\$1,072) |
| CZ02 | PG&E | 4,785 | 0 | 0.9 | \$9,520 | \$20,372 | \$10,500 | 2.1 | 1.1 | \$10,852 | \$980 |
| CZ03 | PG&E | 4,660 | 0 | 0.9 | \$9,520 | \$20,603 | \$9,975 | 2.2 | 1.0 | \$11,083 | \$455 |
| CZ04 | PG&E | 5,056 | 0 | 1.0 | \$9,520 | \$20,235 | \$11,073 | 2.1 | 1.2 | \$10,714 | \$1,553 |
| CZ04-2 | CPAU | 5,056 | 0 | 1.0 | \$9,520 | \$11,945 | \$11,073 | 1.3 | 1.2 | \$2,425 | \$1,553 |
| CZ05 | PG&E | 5,027 | 0 | 1.0 | \$9,520 | \$23,159 | \$10,834 | 2.4 | 1.1 | \$13,639 | \$1,314 |
| CZ06 | SCE | 4,853 | 0 | 0.9 | \$9,520 | \$10,968 | \$10,930 | 1.2 | 1.1 | \$1,448 | \$1,410 |
| CZ06-2 | LADWP | 4,853 | 0 | 0.9 | \$9,520 | \$6,575 | \$10,930 | 0.7 | 1.1 | (\$2,945) | \$1,410 |
| CZ07 | SDG&E | 4,960 | 0 | 1.0 | \$9,520 | \$17,904 | \$11,025 | 1.9 | 1.2 | \$8,384 | \$1,505 |
| CZ08 | SCE | 4,826 | 0 | 0.9 | \$9,520 | \$10,768 | \$11,359 | 1.1 | 1.2 | \$1,248 | \$1,839 |
| CZ08-2 | LADWP | 4,826 | 0 | 0.9 | \$9,520 | \$6,503 | \$11,359 | 0.7 | 1.2 | (\$3,017) | \$1,839 |
| CZ09 | SCE | 4,889 | 0 | 1.0 | \$9,520 | \$10,622 | \$11,216 | 1.1 | 1.2 | \$1,102 | \$1,696 |
| CZ09-2 | LADWP | 4,889 | 0 | 1.0 | \$9,520 | \$6,217 | \$11,216 | 0.7 | 1.2 | (\$3,303) | \$1,696 |
| CZ10 | SDG&E | 4,826 | 0 | 0.9 | \$9,520 | \$21,280 | \$10,787 | 2.2 | 1.1 | \$11,760 | \$1,267 |
| CZ10-2 | SCE | 4,826 | 0 | 0.9 | \$9,520 | \$11,598 | \$10,787 | 1.2 | 1.1 | \$2,078 | \$1,267 |
| CZ11 | PG&E | 4,701 | 0 | 0.9 | \$9,520 | \$19,869 | \$10,644 | 2.1 | 1.1 | \$10,349 | \$1,123 |
| CZ12 | PG&E | 4,707 | 0 | 0.9 | \$9,520 | \$19,643 | \$10,644 | 2.1 | 1.1 | \$10,123 | \$1,123 |
| CZ12-2 | SMUD | 4,707 | 0 | 0.9 | \$9,520 | \$8,005 | \$10,644 | 0.8 | 1.1 | (\$1,515) | \$1,123 |
| CZ13 | PG&E | 4,633 | 0 | 0.9 | \$9,520 | \$19,231 | \$10,262 | 2.0 | 1.1 | \$9,711 | \$742 |
| CZ14 | SDG&E | 5,377 | 0 | 1.0 | \$9,520 | \$18,789 | \$12,600 | 2.0 | 1.3 | \$9,269 | \$3,080 |
| CZ14-2 | SCE | 5,377 | 0 | 1.0 | \$9,520 | \$10,512 | \$12,600 | 1.1 | 1.3 | \$992 | \$3,080 |
| CZ15 | SCE | 5,099 | 0 | 1.0 | \$9,520 | \$10,109 | \$11,550 | 1.1 | 1.2 | \$589 | \$2,030 |
| CZ16 | PG&E | 5,096 | 0 | 1.0 | \$9,520 | \$21,836 | \$10,882 | 2.3 | 1.1 | \$12,316 | \$1,362 |
| CZ16-2 | LADWP | 5,096 | 0 | 1.0 | \$9,520 | \$6,501 | \$10,882 | 0.7 | 1.1 | (\$3,019) | \$1,362 |



Figure 56. Cost Effectiveness for Medium Office – Mixed Fuel + 135kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|-----------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel +135kW PV | | | | | | | | | | | |
| CZ01 | PG&E | 177,340 | 0 | 34.3 | \$302,856 | \$526,352 | \$380,399 | 1.7 | 1.3 | \$223,497 | \$77,544 |
| CZ02 | PG&E | 215,311 | 0 | 41.5 | \$302,856 | \$666,050 | \$471,705 | 2.2 | 1.6 | \$363,194 | \$168,849 |
| CZ03 | PG&E | 209,717 | 0 | 40.7 | \$302,856 | \$645,010 | \$449,797 | 2.1 | 1.5 | \$342,154 | \$146,942 |
| CZ04 | PG&E | 227,535 | 0 | 44.0 | \$302,856 | \$686,434 | \$497,431 | 2.3 | 1.6 | \$383,578 | \$194,575 |
| CZ04-2 | CPAU | 227,535 | 0 | 44.0 | \$302,856 | \$537,521 | \$497,431 | 1.8 | 1.6 | \$234,665 | \$194,575 |
| CZ05 | PG&E | 226,195 | 0 | 44.1 | \$302,856 | \$753,230 | \$486,596 | 2.5 | 1.6 | \$450,374 | \$183,741 |
| CZ06 | SCE | 218,387 | 0 | 42.3 | \$302,856 | \$401,645 | \$492,515 | 1.3 | 1.6 | \$98,789 | \$189,659 |
| CZ06-2 | LADWP | 218,387 | 0 | 42.3 | \$302,856 | \$233,909 | \$492,515 | 0.8 | 1.6 | (\$68,947) | \$189,659 |
| CZ07 | SDG&E | 223,185 | 0 | 43.3 | \$302,856 | \$623,078 | \$496,667 | 2.1 | 1.6 | \$320,223 | \$193,811 |
| CZ08 | SCE | 217,171 | 0 | 42.0 | \$302,856 | \$389,435 | \$510,270 | 1.3 | 1.7 | \$86,579 | \$207,414 |
| CZ08-2 | LADWP | 217,171 | 0 | 42.0 | \$302,856 | \$222,066 | \$510,270 | 0.7 | 1.7 | (\$80,790) | \$207,414 |
| CZ09 | SCE | 220,010 | 0 | 43.2 | \$302,856 | \$387,977 | \$505,783 | 1.3 | 1.7 | \$85,122 | \$202,928 |
| CZ09-2 | LADWP | 220,010 | 0 | 43.2 | \$302,856 | \$226,516 | \$505,783 | 0.7 | 1.7 | (\$76,340) | \$202,928 |
| CZ10 | SDG&E | 217,148 | 0 | 42.5 | \$302,856 | \$632,726 | \$485,451 | 2.1 | 1.6 | \$329,870 | \$182,595 |
| CZ10-2 | SCE | 217,148 | 0 | 42.5 | \$302,856 | \$394,884 | \$485,451 | 1.3 | 1.6 | \$92,028 | \$182,595 |
| CZ11 | PG&E | 211,556 | 0 | 40.9 | \$302,856 | \$671,691 | \$478,912 | 2.2 | 1.6 | \$368,835 | \$176,056 |
| CZ12 | PG&E | 211,824 | 0 | 40.9 | \$302,856 | \$653,242 | \$478,101 | 2.2 | 1.6 | \$350,386 | \$175,245 |
| CZ12-2 | SMUD | 211,824 | 0 | 40.9 | \$302,856 | \$345,255 | \$478,101 | 1.1 | 1.6 | \$42,399 | \$175,245 |
| CZ13 | PG&E | 208,465 | 0 | 40.5 | \$302,856 | \$651,952 | \$462,732 | 2.2 | 1.5 | \$349,096 | \$159,876 |
| CZ14 | SDG&E | 241,965 | 0 | 46.7 | \$302,856 | \$659,487 | \$566,351 | 2.2 | 1.9 | \$356,632 | \$263,496 |
| CZ14-2 | SCE | 241,965 | 0 | 46.7 | \$302,856 | \$401,712 | \$566,351 | 1.3 | 1.9 | \$98,856 | \$263,496 |
| CZ15 | SCE | 229,456 | 0 | 43.9 | \$302,856 | \$378,095 | \$520,102 | 1.2 | 1.7 | \$75,239 | \$217,246 |
| CZ16 | PG&E | 229,317 | 0 | 44.8 | \$302,856 | \$707,095 | \$489,508 | 2.3 | 1.6 | \$404,239 | \$186,652 |
| CZ16-2 | LADWP | 229,317 | 0 | 44.8 | \$302,856 | \$223,057 | \$489,508 | 0.7 | 1.6 | (\$79,799) | \$186,652 |



Figure 57. Cost Effectiveness for Medium Office – Mixed Fuel + 135kW PV + 50 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 135kW PV + 50 kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | 176,903 | 0 | 35.3 | \$330,756 | \$525,948 | \$381,450 | 1.6 | 1.2 | \$195,192 | \$50,694 |
| CZ02 | PG&E | 214,861 | 0 | 42.6 | \$330,756 | \$665,864 | \$472,898 | 2.0 | 1.4 | \$335,108 | \$142,142 |
| CZ03 | PG&E | 209,255 | 0 | 41.8 | \$330,756 | \$644,170 | \$451,611 | 1.9 | 1.4 | \$313,414 | \$120,855 |
| CZ04 | PG&E | 227,076 | 0 | 45.0 | \$330,756 | \$685,605 | \$502,108 | 2.1 | 1.5 | \$354,849 | \$171,352 |
| CZ04-2 | CPAU | 227,076 | 0 | 45.0 | \$330,756 | \$536,463 | \$502,108 | 1.6 | 1.5 | \$205,707 | \$171,352 |
| CZ05 | PG&E | 225,752 | 0 | 45.1 | \$330,756 | \$753,558 | \$487,742 | 2.3 | 1.5 | \$422,803 | \$156,986 |
| CZ06 | SCE | 217,939 | 0 | 43.4 | \$330,756 | \$401,356 | \$494,042 | 1.2 | 1.5 | \$70,601 | \$163,286 |
| CZ06-2 | LADWP | 217,939 | 0 | 43.4 | \$330,756 | \$233,673 | \$494,042 | 0.7 | 1.5 | (\$97,083) | \$163,286 |
| CZ07 | SDG&E | 222,746 | 0 | 44.4 | \$330,756 | \$628,383 | \$498,147 | 1.9 | 1.5 | \$297,627 | \$167,391 |
| CZ08 | SCE | 216,724 | 0 | 43.1 | \$330,756 | \$389,184 | \$511,511 | 1.2 | 1.5 | \$58,428 | \$180,755 |
| CZ08-2 | LADWP | 216,724 | 0 | 43.1 | \$330,756 | \$221,839 | \$511,511 | 0.7 | 1.5 | (\$108,917) | \$180,755 |
| CZ09 | SCE | 219,563 | 0 | 44.2 | \$330,756 | \$387,728 | \$506,929 | 1.2 | 1.5 | \$56,972 | \$176,173 |
| CZ09-2 | LADWP | 219,563 | 0 | 44.2 | \$330,756 | \$226,303 | \$506,929 | 0.7 | 1.5 | (\$104,453) | \$176,173 |
| CZ10 | SDG&E | 216,700 | 0 | 43.5 | \$330,756 | \$638,040 | \$486,644 | 1.9 | 1.5 | \$307,284 | \$155,888 |
| CZ10-2 | SCE | 216,700 | 0 | 43.5 | \$330,756 | \$394,633 | \$486,644 | 1.2 | 1.5 | \$63,877 | \$155,888 |
| CZ11 | PG&E | 211,129 | 0 | 41.9 | \$330,756 | \$670,932 | \$481,298 | 2.0 | 1.5 | \$340,177 | \$150,543 |
| CZ12 | PG&E | 211,386 | 0 | 41.9 | \$330,756 | \$652,465 | \$482,826 | 2.0 | 1.5 | \$321,709 | \$152,070 |
| CZ12-2 | SMUD | 211,386 | 0 | 41.9 | \$330,756 | \$344,668 | \$482,826 | 1.0 | 1.5 | \$13,913 | \$152,070 |
| CZ13 | PG&E | 208,045 | 0 | 41.5 | \$330,756 | \$651,191 | \$473,280 | 2.0 | 1.4 | \$320,435 | \$142,524 |
| CZ14 | SDG&E | 241,502 | 0 | 47.7 | \$330,756 | \$672,601 | \$569,454 | 2.0 | 1.7 | \$341,846 | \$238,698 |
| CZ14-2 | SCE | 241,502 | 0 | 47.7 | \$330,756 | \$401,450 | \$569,454 | 1.2 | 1.7 | \$70,694 | \$238,698 |
| CZ15 | SCE | 229,062 | 0 | 44.8 | \$330,756 | \$377,827 | \$521,963 | 1.1 | 1.6 | \$47,071 | \$191,208 |
| CZ16 | PG&E | 228,825 | 0 | 45.9 | \$330,756 | \$706,201 | \$496,190 | 2.1 | 1.5 | \$375,445 | \$165,434 |
| CZ16-2 | LADWP | 228,825 | 0 | 45.9 | \$330,756 | \$222,802 | \$496,190 | 0.7 | 1.5 | (\$107,953) | \$165,434 |



Figure 58. Cost Effectiveness for Medium Office– All-Electric + 3kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|------------|
| All-Electric + 3kW PV | | | | | | | | | | | |
| CZ01 | PG&E | -49,716 | 4967 | 10.9 | (\$80,523) | (\$84,765) | (\$49,972) | 0.9 | 1.6 | (\$4,242) | \$30,551 |
| CZ02 | PG&E | -44,899 | 3868 | 6.0 | (\$66,965) | (\$83,115) | (\$30,928) | 0.8 | 2.2 | (\$16,150) | \$36,037 |
| CZ03 | PG&E | -31,226 | 3142 | 6.5 | (\$75,600) | (\$39,441) | (\$19,617) | 1.9 | 3.9 | \$36,159 | \$55,983 |
| CZ04 | PG&E | -43,772 | 3759 | 5.7 | (\$62,282) | (\$70,999) | (\$29,496) | 0.9 | 2.1 | (\$8,717) | \$32,786 |
| CZ04-2 | CPAU | -43,772 | 3759 | 5.7 | (\$62,282) | (\$8,050) | (\$29,496) | 7.7 | 2.1 | \$54,232 | \$32,786 |
| CZ05 | PG&E | -35,504 | 3240 | 5.5 | (\$77,773) | (\$42,559) | (\$29,162) | 1.8 | 2.7 | \$35,214 | \$48,611 |
| CZ06 | SCE | -21,321 | 2117 | 4.0 | (\$69,422) | \$35,862 | (\$9,641) | >1 | 7.2 | \$105,284 | \$59,781 |
| CZ06-2 | LADWP | -21,321 | 2117 | 4.0 | (\$69,422) | \$32,936 | (\$9,641) | >1 | 7.2 | \$102,358 | \$59,781 |
| CZ07 | SDG&E | -7,943 | 950 | 1.9 | (\$63,595) | \$64,781 | (\$382) | >1 | 166.6 | \$128,376 | \$63,214 |
| CZ08 | SCE | -10,854 | 1219 | 2.5 | (\$62,043) | \$28,651 | (\$1,289) | >1 | 48.1 | \$90,694 | \$60,755 |
| CZ08-2 | LADWP | -10,854 | 1219 | 2.5 | (\$62,043) | \$25,122 | (\$1,289) | >1 | 48.1 | \$87,165 | \$60,755 |
| CZ09 | SCE | -14,878 | 1605 | 3.3 | (\$56,372) | \$31,542 | (\$3,246) | >1 | 17.4 | \$87,913 | \$53,126 |
| CZ09-2 | LADWP | -14,878 | 1605 | 3.3 | (\$56,372) | \$28,145 | (\$3,246) | >1 | 17.4 | \$84,517 | \$53,126 |
| CZ10 | SDG&E | -22,588 | 2053 | 3.1 | (\$41,171) | \$59,752 | (\$12,553) | >1 | 3.3 | \$100,924 | \$28,619 |
| CZ10-2 | SCE | -22,588 | 2053 | 3.1 | (\$41,171) | \$32,039 | (\$12,553) | >1 | 3.3 | \$73,211 | \$28,619 |
| CZ11 | PG&E | -35,455 | 3062 | 4.5 | (\$57,257) | (\$53,776) | (\$22,194) | 1.1 | 2.6 | \$3,481 | \$35,063 |
| CZ12 | PG&E | -38,704 | 3327 | 5.0 | (\$61,613) | (\$66,808) | (\$24,819) | 0.9 | 2.5 | (\$5,195) | \$36,794 |
| CZ12-2 | SMUD | -38,704 | 3327 | 5.0 | (\$61,613) | \$2,897 | (\$24,819) | >1 | 2.5 | \$64,510 | \$36,794 |
| CZ13 | PG&E | -35,016 | 3063 | 4.7 | (\$55,996) | (\$52,159) | (\$22,146) | 1.1 | 2.5 | \$3,836 | \$33,849 |
| CZ14 | SDG&E | -38,945 | 3266 | 4.5 | (\$58,426) | \$24,867 | (\$25,821) | >1 | 2.3 | \$83,293 | \$32,605 |
| CZ14-2 | SCE | -38,945 | 3266 | 4.5 | (\$58,426) | \$15,338 | (\$25,821) | >1 | 2.3 | \$73,764 | \$32,605 |
| CZ15 | SCE | -14,818 | 1537 | 2.8 | (\$29,445) | \$22,852 | (\$3,914) | >1 | 7.5 | \$52,298 | \$25,532 |
| CZ16 | PG&E | -88,966 | 6185 | 6.6 | (\$57,366) | (\$193,368) | (\$139,989) | 0.3 | 0.4 | (\$136,002) | (\$82,623) |
| CZ16-2 | LADWP | -88,966 | 6185 | 6.6 | (\$57,366) | \$36,354 | (\$139,989) | >1 | 0.4 | \$93,720 | (\$82,623) |



Figure 59. Cost Effectiveness for Medium Office – All-Electric + 3kW PV + 5 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|------------|
| All-Electric + 3kW PV + 5 kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | -49,716 | 4967 | 10.9 | (\$78,897) | (\$84,765) | (\$49,972) | 0.9 | 1.6 | (\$5,868) | \$28,925 |
| CZ02 | PG&E | -44,899 | 3868 | 6.0 | (\$78,897) | (\$83,115) | (\$30,928) | 0.9 | 2.6 | (\$4,218) | \$47,969 |
| CZ03 | PG&E | -31,226 | 3142 | 6.5 | (\$78,897) | (\$39,441) | (\$19,617) | 2.0 | 4.0 | \$39,456 | \$59,280 |
| CZ04 | PG&E | -43,772 | 3759 | 5.7 | (\$78,897) | (\$70,999) | (\$29,496) | 1.1 | 2.7 | \$7,898 | \$49,400 |
| CZ04-2 | CPAU | -43,772 | 3759 | 5.7 | (\$78,897) | (\$8,050) | (\$29,496) | 9.8 | 2.7 | \$70,847 | \$49,400 |
| CZ05 | PG&E | -35,504 | 3240 | 5.5 | (\$78,897) | (\$42,559) | (\$29,162) | 1.9 | 2.7 | \$36,338 | \$49,735 |
| CZ06 | SCE | -21,321 | 2117 | 4.0 | (\$78,897) | \$35,862 | (\$9,641) | >1 | 8.2 | \$114,759 | \$69,256 |
| CZ06-2 | LADWP | -21,321 | 2117 | 4.0 | (\$78,897) | \$32,936 | (\$9,641) | >1 | 8.2 | \$111,833 | \$69,256 |
| CZ07 | SDG&E | -7,943 | 950 | 1.9 | (\$78,897) | \$64,781 | (\$382) | >1 | 206.6 | \$143,678 | \$78,515 |
| CZ08 | SCE | -10,854 | 1219 | 2.5 | (\$78,897) | \$28,651 | (\$1,289) | >1 | 61.2 | \$107,548 | \$77,608 |
| CZ08-2 | LADWP | -10,854 | 1219 | 2.5 | (\$78,897) | \$25,122 | (\$1,289) | >1 | 61.2 | \$104,019 | \$77,608 |
| CZ09 | SCE | -14,878 | 1605 | 3.3 | (\$78,897) | \$31,542 | (\$3,246) | >1 | 24.3 | \$110,439 | \$75,651 |
| CZ09-2 | LADWP | -14,878 | 1605 | 3.3 | (\$78,897) | \$28,145 | (\$3,246) | >1 | 24.3 | \$107,042 | \$75,651 |
| CZ10 | SDG&E | -22,588 | 2053 | 3.1 | (\$78,897) | \$59,752 | (\$12,553) | >1 | 6.3 | \$138,649 | \$66,344 |
| CZ10-2 | SCE | -22,588 | 2053 | 3.1 | (\$78,897) | \$32,039 | (\$12,553) | >1 | 6.3 | \$110,936 | \$66,344 |
| CZ11 | PG&E | -35,455 | 3062 | 4.5 | (\$78,897) | (\$53,776) | (\$22,194) | 1.5 | 3.6 | \$25,121 | \$56,703 |
| CZ12 | PG&E | -38,704 | 3327 | 5.0 | (\$78,897) | (\$66,808) | (\$24,819) | 1.2 | 3.2 | \$12,089 | \$54,078 |
| CZ12-2 | SMUD | -38,704 | 3327 | 5.0 | (\$78,897) | \$2,897 | (\$24,819) | >1 | 3.2 | \$81,794 | \$54,078 |
| CZ13 | PG&E | -35,016 | 3063 | 4.7 | (\$78,897) | (\$52,159) | (\$22,146) | 1.5 | 3.6 | \$26,738 | \$56,751 |
| CZ14 | SDG&E | -38,945 | 3266 | 4.5 | (\$78,897) | \$24,867 | (\$25,821) | >1 | 3.1 | \$103,764 | \$53,076 |
| CZ14-2 | SCE | -38,945 | 3266 | 4.5 | (\$78,897) | \$15,338 | (\$25,821) | >1 | 3.1 | \$94,235 | \$53,076 |
| CZ15 | SCE | -14,818 | 1537 | 2.8 | (\$78,897) | \$22,852 | (\$3,914) | >1 | 20.2 | \$101,749 | \$74,983 |
| CZ16 | PG&E | -88,966 | 6185 | 6.6 | (\$78,897) | (\$193,368) | (\$139,989) | 0.4 | 0.6 | (\$114,472) | (\$61,092) |
| CZ16-2 | LADWP | -88,966 | 6185 | 6.6 | (\$78,897) | \$36,354 | (\$139,989) | >1 | 0.6 | \$115,250 | (\$61,092) |



Figure 60. Cost Effectiveness for Medium Office – All-Electric + 135kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--------------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| All-Electric + 135kW PV | | | | | | | | | | | |
| CZ01 | PG&E | 123,683 | 4967 | 44.5 | \$163,217 | \$405,731 | \$321,979 | 2.5 | 2.0 | \$242,514 | \$158,762 |
| CZ02 | PG&E | 165,627 | 3868 | 46.6 | \$176,775 | \$562,528 | \$430,276 | 3.2 | 2.4 | \$385,753 | \$253,501 |
| CZ03 | PG&E | 173,831 | 3142 | 46.3 | \$168,140 | \$575,864 | \$420,205 | 3.4 | 2.5 | \$407,725 | \$252,066 |
| CZ04 | PG&E | 178,706 | 3759 | 48.7 | \$181,458 | \$601,431 | \$456,861 | 3.3 | 2.5 | \$419,973 | \$275,403 |
| CZ04-2 | CPAU | 178,706 | 3759 | 48.7 | \$181,458 | \$517,526 | \$456,861 | 2.9 | 2.5 | \$336,069 | \$275,403 |
| CZ05 | PG&E | 185,664 | 3240 | 48.6 | \$165,967 | \$664,842 | \$446,600 | 4.0 | 2.7 | \$498,875 | \$280,633 |
| CZ06 | SCE | 192,214 | 2117 | 45.3 | \$174,317 | \$423,657 | \$471,944 | 2.4 | 2.7 | \$249,340 | \$297,626 |
| CZ06-2 | LADWP | 192,214 | 2117 | 45.3 | \$174,317 | \$259,270 | \$471,944 | 1.5 | 2.7 | \$84,953 | \$297,626 |
| CZ07 | SDG&E | 210,282 | 950 | 44.3 | \$180,145 | \$669,979 | \$485,260 | 3.7 | 2.7 | \$489,834 | \$305,115 |
| CZ08 | SCE | 201,491 | 1219 | 43.5 | \$181,696 | \$407,277 | \$497,622 | 2.2 | 2.7 | \$225,580 | \$315,925 |
| CZ08-2 | LADWP | 201,491 | 1219 | 43.5 | \$181,696 | \$240,657 | \$497,622 | 1.3 | 2.7 | \$58,960 | \$315,925 |
| CZ09 | SCE | 200,242 | 1605 | 45.6 | \$187,368 | \$408,922 | \$491,322 | 2.2 | 2.6 | \$221,554 | \$303,953 |
| CZ09-2 | LADWP | 200,242 | 1605 | 45.6 | \$187,368 | \$248,452 | \$491,322 | 1.3 | 2.6 | \$61,084 | \$303,953 |
| CZ10 | SDG&E | 189,734 | 2053 | 44.7 | \$202,568 | \$667,551 | \$462,111 | 3.3 | 2.3 | \$464,982 | \$259,543 |
| CZ10-2 | SCE | 189,734 | 2053 | 44.7 | \$202,568 | \$412,659 | \$462,111 | 2.0 | 2.3 | \$210,091 | \$259,543 |
| CZ11 | PG&E | 171,399 | 3062 | 44.5 | \$186,483 | \$597,807 | \$446,074 | 3.2 | 2.4 | \$411,324 | \$259,592 |
| CZ12 | PG&E | 168,413 | 3327 | 45.0 | \$182,127 | \$571,758 | \$442,638 | 3.1 | 2.4 | \$389,632 | \$260,511 |
| CZ12-2 | SMUD | 168,413 | 3327 | 45.0 | \$182,127 | \$343,602 | \$442,638 | 1.9 | 2.4 | \$161,475 | \$260,511 |
| CZ13 | PG&E | 168,817 | 3063 | 44.3 | \$187,744 | \$581,964 | \$430,324 | 3.1 | 2.3 | \$394,220 | \$242,580 |
| CZ14 | SDG&E | 197,643 | 3266 | 50.1 | \$185,314 | \$667,762 | \$527,930 | 3.6 | 2.8 | \$482,449 | \$342,616 |
| CZ14-2 | SCE | 197,643 | 3266 | 50.1 | \$185,314 | \$408,424 | \$527,930 | 2.2 | 2.8 | \$223,110 | \$342,616 |
| CZ15 | SCE | 209,539 | 1537 | 45.7 | \$214,294 | \$390,267 | \$504,638 | 1.8 | 2.4 | \$175,972 | \$290,343 |
| CZ16 | PG&E | 135,255 | 6185 | 50.4 | \$186,374 | \$470,199 | \$338,637 | 2.5 | 1.8 | \$283,825 | \$152,263 |
| CZ16-2 | LADWP | 135,255 | 6185 | 50.4 | \$186,374 | \$250,807 | \$338,637 | 1.3 | 1.8 | \$64,433 | \$152,263 |



Figure 61. Cost Effectiveness for Medium Office – All-Electric + 135kW PV + 50 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| All-Electric + 135kW PV + 50 kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | 123,280 | 4967 | 45.4 | \$191,117 | \$404,994 | \$323,077 | 2.1 | 1.7 | \$213,877 | \$131,960 |
| CZ02 | PG&E | 165,200 | 3868 | 47.7 | \$204,675 | \$561,747 | \$431,469 | 2.7 | 2.1 | \$357,072 | \$226,795 |
| CZ03 | PG&E | 173,384 | 3142 | 47.4 | \$196,040 | \$575,043 | \$422,019 | 2.9 | 2.2 | \$379,003 | \$225,979 |
| CZ04 | PG&E | 178,259 | 3759 | 49.8 | \$209,358 | \$600,621 | \$461,634 | 2.9 | 2.2 | \$391,263 | \$252,276 |
| CZ04-2 | CPAU | 178,259 | 3759 | 49.8 | \$209,358 | \$516,495 | \$461,634 | 2.5 | 2.2 | \$307,137 | \$252,276 |
| CZ05 | PG&E | 185,229 | 3240 | 49.7 | \$193,867 | \$664,046 | \$447,793 | 3.4 | 2.3 | \$470,179 | \$253,926 |
| CZ06 | SCE | 191,767 | 2117 | 46.5 | \$202,217 | \$423,369 | \$473,519 | 2.1 | 2.3 | \$221,152 | \$271,301 |
| CZ06-2 | LADWP | 191,767 | 2117 | 46.5 | \$202,217 | \$259,033 | \$473,519 | 1.3 | 2.3 | \$56,816 | \$271,301 |
| CZ07 | SDG&E | 209,848 | 950 | 45.4 | \$208,045 | \$675,307 | \$486,787 | 3.2 | 2.3 | \$467,262 | \$278,743 |
| CZ08 | SCE | 201,047 | 1219 | 44.7 | \$209,596 | \$407,027 | \$498,910 | 1.9 | 2.4 | \$197,430 | \$289,314 |
| CZ08-2 | LADWP | 201,047 | 1219 | 44.7 | \$209,596 | \$240,432 | \$498,910 | 1.1 | 2.4 | \$30,835 | \$289,314 |
| CZ09 | SCE | 199,802 | 1605 | 46.6 | \$215,268 | \$408,676 | \$492,515 | 1.9 | 2.3 | \$193,408 | \$277,246 |
| CZ09-2 | LADWP | 199,802 | 1605 | 46.6 | \$215,268 | \$248,242 | \$492,515 | 1.2 | 2.3 | \$32,974 | \$277,246 |
| CZ10 | SDG&E | 189,293 | 2053 | 45.7 | \$230,468 | \$672,867 | \$463,352 | 2.9 | 2.0 | \$442,399 | \$232,884 |
| CZ10-2 | SCE | 189,293 | 2053 | 45.7 | \$230,468 | \$412,412 | \$463,352 | 1.8 | 2.0 | \$181,944 | \$232,884 |
| CZ11 | PG&E | 170,987 | 3062 | 45.5 | \$214,383 | \$597,062 | \$448,509 | 2.8 | 2.1 | \$382,680 | \$234,126 |
| CZ12 | PG&E | 167,995 | 3327 | 46.0 | \$210,027 | \$571,002 | \$447,411 | 2.7 | 2.1 | \$360,975 | \$237,384 |
| CZ12-2 | SMUD | 167,995 | 3327 | 46.0 | \$210,027 | \$343,043 | \$447,411 | 1.6 | 2.1 | \$133,017 | \$237,384 |
| CZ13 | PG&E | 168,408 | 3063 | 45.3 | \$215,644 | \$581,225 | \$440,920 | 2.7 | 2.0 | \$365,580 | \$225,275 |
| CZ14 | SDG&E | 197,188 | 3266 | 51.2 | \$213,214 | \$680,893 | \$531,080 | 3.2 | 2.5 | \$467,679 | \$317,866 |
| CZ14-2 | SCE | 197,188 | 3266 | 51.2 | \$213,214 | \$408,166 | \$531,080 | 1.9 | 2.5 | \$194,952 | \$317,866 |
| CZ15 | SCE | 209,148 | 1537 | 46.6 | \$242,194 | \$390,000 | \$506,499 | 1.6 | 2.1 | \$147,806 | \$264,305 |
| CZ16 | PG&E | 134,809 | 6185 | 51.4 | \$214,274 | \$469,378 | \$341,978 | 2.2 | 1.6 | \$255,105 | \$127,704 |
| CZ16-2 | LADWP | 134,809 | 6185 | 51.4 | \$214,274 | \$250,580 | \$341,978 | 1.2 | 1.6 | \$36,306 | \$127,704 |



6.7.2 **Cost Effectiveness Results – Medium Retail**

Figure 62 through Figure 69 contain the cost-effectiveness findings for the Medium Retail packages. Notable findings for each package include:

- ◆ **Mixed-Fuel + 3 kW PV:** Packages are cost effective and achieve savings for all climate zones using the On-Bill and TDV approaches.
- ◆ **Mixed-Fuel + 3 kW PV + 5 kWh Battery:** The packages are less cost effective as compared to the 3 kW PV only package and not cost effective for LADWP and SMUD service area.
- ◆ **Mixed-Fuel + PV only:** Packages achieve positive energy cost savings and are cost effective using the On-Bill approach for all climate zones except for LADWP territory (CZs 6, 8, 9 and 16). Packages achieve positive savings and are cost effective using the TDV approach for all climate zones.
- ◆ **Mixed Fuel + PV + 5 kWh Battery:** Adding battery slightly reduces On-Bill B/C ratios but is still cost effective for all climate zones except for LADWP territory. Packages achieve savings and cost effective using the TDV approach for all climate zones.
- ◆ **All-Electric + 3 kW PV:** Packages are cost effective using the On-Bill and TDV approach for all climate zones except for CZ16 under PG&E service.
- ◆ **All-Electric + 3 kW PV + 5 kWh Battery:** Similar to minimal PV only package, adding battery is cost effective as well using the On-Bill and TDV approach for all climate zones except for CZ16 under PG&E service.
- ◆ **All-Electric + PV only:** Packages are cost effective and achieve savings in all climate zones for both the On-Bill and TDV approaches
- ◆ **All-Electric + PV + 50 kWh Battery:** Adding battery slightly reduces B/C ratios for both the On-Bill and TDV approaches. Packages are not cost effective for all climate zones except CZ6, CZ8 and CZ9 under LADWP service area.



Figure 62. Cost Effectiveness for Medium Retail – Mixed-Fuel + 3kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|----------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 3kW PV | | | | | | | | | | | |
| CZ01 | PG&E | 3,941 | 0 | 0.76 | \$5,566 | \$12,616 | \$8,460 | 2.3 | 1.5 | \$7,050 | \$2,894 |
| CZ02 | PG&E | 4,685 | 0 | 0.91 | \$5,566 | \$17,635 | \$10,262 | 3.2 | 1.8 | \$12,069 | \$4,696 |
| CZ03 | PG&E | 4,733 | 0 | 0.92 | \$5,566 | \$15,146 | \$10,152 | 2.7 | 1.8 | \$9,580 | \$4,586 |
| CZ04 | PG&E | 4,834 | 0 | 0.94 | \$5,566 | \$18,519 | \$10,614 | 3.3 | 1.9 | \$12,953 | \$5,048 |
| CZ04-2 | CPAU | 4,834 | 0 | 0.94 | \$5,566 | \$11,507 | \$10,614 | 2.1 | 1.9 | \$5,941 | \$5,048 |
| CZ05 | PG&E | 4,910 | 0 | 0.95 | \$5,566 | \$15,641 | \$10,548 | 2.8 | 1.9 | \$10,075 | \$4,982 |
| CZ06 | SCE | 4,769 | 0 | 0.93 | \$5,566 | \$11,374 | \$10,724 | 2.0 | 1.9 | \$5,808 | \$5,158 |
| CZ06-2 | LA | 4,769 | 0 | 0.93 | \$5,566 | \$7,069 | \$10,724 | 1.3 | 1.9 | \$1,503 | \$5,158 |
| CZ07 | SDG&E | 4,960 | 0 | 0.96 | \$5,566 | \$22,452 | \$11,031 | 4.0 | 2.0 | \$16,886 | \$5,465 |
| CZ08 | SCE | 4,826 | 0 | 0.93 | \$5,566 | \$11,838 | \$11,339 | 2.1 | 2.0 | \$6,272 | \$5,773 |
| CZ08-2 | LA | 4,826 | 0 | 0.93 | \$5,566 | \$7,342 | \$11,339 | 1.3 | 2.0 | \$1,776 | \$5,773 |
| CZ09 | SCE | 4,889 | 0 | 0.96 | \$5,566 | \$11,187 | \$11,229 | 2.0 | 2.0 | \$5,621 | \$5,663 |
| CZ09-2 | LA | 4,889 | 0 | 0.96 | \$5,566 | \$6,728 | \$11,229 | 1.2 | 2.0 | \$1,162 | \$5,663 |
| CZ10 | SDG&E | 4,948 | 0 | 0.97 | \$5,566 | \$20,999 | \$10,987 | 3.8 | 2.0 | \$15,433 | \$5,421 |
| CZ10-2 | SCE | 4,948 | 0 | 0.97 | \$5,566 | \$11,384 | \$10,987 | 2.0 | 2.0 | \$5,818 | \$5,421 |
| CZ11 | PG&E | 4,718 | 0 | 0.91 | \$5,566 | \$15,381 | \$10,680 | 2.8 | 1.9 | \$9,815 | \$5,114 |
| CZ12 | PG&E | 4,707 | 0 | 0.91 | \$5,566 | \$16,442 | \$10,614 | 3.0 | 1.9 | \$10,876 | \$5,048 |
| CZ12-2 | SMUD | 4,707 | 0 | 0.91 | \$5,566 | \$8,247 | \$10,614 | 1.5 | 1.9 | \$2,681 | \$5,048 |
| CZ13 | PG&E | 4,750 | 0 | 0.92 | \$5,566 | \$16,638 | \$10,592 | 3.0 | 1.9 | \$11,072 | \$5,026 |
| CZ14 | SDG&E | 5,258 | 0 | 1.01 | \$5,566 | \$19,576 | \$12,218 | 3.5 | 2.2 | \$14,010 | \$6,652 |
| CZ14-2 | SCE | 5,258 | 0 | 1.01 | \$5,566 | \$10,227 | \$12,218 | 1.8 | 2.2 | \$4,661 | \$6,652 |
| CZ15 | SCE | 4,997 | 0 | 0.96 | \$5,566 | \$10,476 | \$11,339 | 1.9 | 2.0 | \$4,910 | \$5,773 |
| CZ16 | PG&E | 5,336 | 0 | 1.04 | \$5,566 | \$20,418 | \$11,361 | 3.7 | 2.0 | \$14,852 | \$5,795 |
| CZ16-2 | LA | 5,336 | 0 | 1.04 | \$5,566 | \$6,987 | \$11,361 | 1.3 | 2.0 | \$1,421 | \$5,795 |



Figure 63. Cost Effectiveness for Medium Retail – Mixed Fuel + 3kW PV + 5 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 3kW PV + 5 kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | 3,941 | 0 | 0.76 | \$9,520 | \$12,616 | \$8,460 | 1.3 | 0.9 | \$3,096 | (\$1,060) |
| CZ02 | PG&E | 4,685 | 0 | 0.91 | \$9,520 | \$17,635 | \$10,262 | 1.9 | 1.1 | \$8,115 | \$742 |
| CZ03 | PG&E | 4,733 | 0 | 0.92 | \$9,520 | \$15,146 | \$10,152 | 1.6 | 1.1 | \$5,626 | \$632 |
| CZ04 | PG&E | 4,834 | 0 | 0.94 | \$9,520 | \$18,519 | \$10,614 | 1.9 | 1.1 | \$8,999 | \$1,094 |
| CZ04-2 | CPAU | 4,834 | 0 | 0.94 | \$9,520 | \$11,507 | \$10,614 | 1.2 | 1.1 | \$1,987 | \$1,094 |
| CZ05 | PG&E | 4,910 | 0 | 0.95 | \$9,520 | \$15,641 | \$10,548 | 1.6 | 1.1 | \$6,120 | \$1,028 |
| CZ05-2 | SCG | 4,910 | 0 | 0.95 | \$9,520 | \$15,641 | \$10,548 | 1.6 | 1.1 | \$6,120 | \$1,028 |
| CZ06 | SCE | 4,769 | 0 | 0.93 | \$9,520 | \$11,374 | \$10,724 | 1.2 | 1.1 | \$1,854 | \$1,204 |
| CZ06-2 | LA | 4,769 | 0 | 0.93 | \$9,520 | \$7,069 | \$10,724 | 0.7 | 1.1 | (\$2,452) | \$1,204 |
| CZ07 | SDG&E | 4,960 | 0 | 0.96 | \$9,520 | \$22,452 | \$11,031 | 2.4 | 1.2 | \$12,932 | \$1,511 |
| CZ08 | SCE | 4,826 | 0 | 0.93 | \$9,520 | \$11,838 | \$11,339 | 1.2 | 1.2 | \$2,317 | \$1,819 |
| CZ08-2 | LA | 4,826 | 0 | 0.93 | \$9,520 | \$7,342 | \$11,339 | 0.8 | 1.2 | (\$2,178) | \$1,819 |
| CZ09 | SCE | 4,889 | 0 | 0.96 | \$9,520 | \$11,187 | \$11,229 | 1.2 | 1.2 | \$1,667 | \$1,709 |
| CZ09-2 | LA | 4,889 | 0 | 0.96 | \$9,520 | \$6,728 | \$11,229 | 0.7 | 1.2 | (\$2,792) | \$1,709 |
| CZ10 | SDG&E | 4,948 | 0 | 0.97 | \$9,520 | \$20,999 | \$10,987 | 2.2 | 1.2 | \$11,479 | \$1,467 |
| CZ10-2 | SCE | 4,948 | 0 | 0.97 | \$9,520 | \$11,384 | \$10,987 | 1.2 | 1.2 | \$1,863 | \$1,467 |
| CZ11 | PG&E | 4,718 | 0 | 0.91 | \$9,520 | \$15,381 | \$10,680 | 1.6 | 1.1 | \$5,861 | \$1,160 |
| CZ12 | PG&E | 4,707 | 0 | 0.91 | \$9,520 | \$16,442 | \$10,614 | 1.7 | 1.1 | \$6,922 | \$1,094 |
| CZ12-2 | SMUD | 4,707 | 0 | 0.91 | \$9,520 | \$8,247 | \$10,614 | 0.9 | 1.1 | (\$1,273) | \$1,094 |
| CZ13 | PG&E | 4,750 | 0 | 0.92 | \$9,520 | \$16,638 | \$10,592 | 1.7 | 1.1 | \$7,117 | \$1,072 |
| CZ14 | SDG&E | 5,258 | 0 | 1.01 | \$9,520 | \$19,576 | \$12,218 | 2.1 | 1.3 | \$10,056 | \$2,698 |
| CZ14-2 | SCE | 5,258 | 0 | 1.01 | \$9,520 | \$10,227 | \$12,218 | 1.1 | 1.3 | \$707 | \$2,698 |
| CZ15 | SCE | 4,997 | 0 | 0.96 | \$9,520 | \$10,476 | \$11,339 | 1.1 | 1.2 | \$956 | \$1,819 |
| CZ16 | PG&E | 5,336 | 0 | 1.04 | \$9,520 | \$20,418 | \$11,361 | 2.1 | 1.2 | \$10,898 | \$1,841 |
| CZ16-2 | LA | 5,336 | 0 | 1.04 | \$9,520 | \$6,987 | \$11,361 | 0.7 | 1.2 | (\$2,533) | \$1,841 |



Figure 64. Cost Effectiveness for Medium Retail – Mixed-Fuel + 110kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 110kW PV | | | | | | | | | | | |
| CZ01 | PG&E | 144,499 | 0 | 27.97 | \$201,904 | \$454,462 | \$309,935 | 2.3 | 1.5 | \$252,558 | \$108,031 |
| CZ02 | PG&E | 171,790 | 0 | 33.31 | \$201,904 | \$477,584 | \$376,300 | 2.4 | 1.9 | \$275,681 | \$174,396 |
| CZ03 | PG&E | 173,534 | 0 | 33.55 | \$201,904 | \$538,530 | \$372,146 | 2.7 | 1.8 | \$336,626 | \$170,243 |
| CZ04 | PG&E | 177,229 | 0 | 34.42 | \$201,904 | \$489,934 | \$389,067 | 2.4 | 1.9 | \$288,030 | \$187,163 |
| CZ04-2 | CPAU | 177,229 | 0 | 34.42 | \$201,904 | \$418,173 | \$389,067 | 2.1 | 1.9 | \$216,269 | \$187,163 |
| CZ05 | PG&E | 180,044 | 0 | 34.84 | \$201,904 | \$556,787 | \$386,958 | 2.8 | 1.9 | \$354,883 | \$185,054 |
| CZ06 | SCE | 174,855 | 0 | 33.92 | \$201,904 | \$288,188 | \$393,198 | 1.4 | 1.9 | \$86,284 | \$191,295 |
| CZ06-2 | LA | 174,855 | 0 | 33.92 | \$201,904 | \$165,538 | \$393,198 | 0.8 | 1.9 | (\$36,366) | \$191,295 |
| CZ07 | SDG&E | 181,854 | 0 | 35.32 | \$201,904 | \$373,974 | \$404,713 | 1.9 | 2.0 | \$172,070 | \$202,809 |
| CZ08 | SCE | 176,954 | 0 | 34.23 | \$201,904 | \$284,481 | \$415,789 | 1.4 | 2.1 | \$82,577 | \$213,885 |
| CZ08-2 | LA | 176,954 | 0 | 34.23 | \$201,904 | \$161,366 | \$415,789 | 0.8 | 2.1 | (\$40,538) | \$213,885 |
| CZ09 | SCE | 179,267 | 0 | 35.18 | \$201,904 | \$289,050 | \$412,097 | 1.4 | 2.0 | \$87,146 | \$210,193 |
| CZ09-2 | LA | 179,267 | 0 | 35.18 | \$201,904 | \$168,822 | \$412,097 | 0.8 | 2.0 | (\$33,082) | \$210,193 |
| CZ10 | SDG&E | 181,443 | 0 | 35.41 | \$201,904 | \$410,310 | \$402,999 | 2.0 | 2.0 | \$208,406 | \$201,095 |
| CZ10-2 | SCE | 181,443 | 0 | 35.41 | \$201,904 | \$291,236 | \$402,999 | 1.4 | 2.0 | \$89,332 | \$201,095 |
| CZ11 | PG&E | 172,983 | 0 | 33.46 | \$201,904 | \$464,776 | \$391,550 | 2.3 | 1.9 | \$262,872 | \$189,646 |
| CZ12 | PG&E | 172,597 | 0 | 33.33 | \$201,904 | \$467,870 | \$389,573 | 2.3 | 1.9 | \$265,966 | \$187,669 |
| CZ12-2 | SMUD | 172,597 | 0 | 33.33 | \$201,904 | \$267,086 | \$389,573 | 1.3 | 1.9 | \$65,182 | \$187,669 |
| CZ13 | PG&E | 174,151 | 0 | 33.81 | \$201,904 | \$478,857 | \$387,968 | 2.4 | 1.9 | \$276,953 | \$186,065 |
| CZ14 | SDG&E | 192,789 | 0 | 36.97 | \$201,904 | \$396,181 | \$448,268 | 2.0 | 2.2 | \$194,277 | \$246,364 |
| CZ14-2 | SCE | 192,789 | 0 | 36.97 | \$201,904 | \$288,782 | \$448,268 | 1.4 | 2.2 | \$86,878 | \$246,364 |
| CZ15 | SCE | 183,214 | 0 | 35.12 | \$201,904 | \$277,867 | \$415,789 | 1.4 | 2.1 | \$75,963 | \$213,885 |
| CZ16 | PG&E | 195,665 | 0 | 37.97 | \$201,904 | \$522,352 | \$416,558 | 2.6 | 2.1 | \$320,448 | \$214,654 |
| CZ16-2 | LA | 195,665 | 0 | 37.97 | \$201,904 | \$171,802 | \$416,558 | 0.9 | 2.1 | (\$30,101) | \$214,654 |



Figure 65. Cost Effectiveness for Medium Retail – Mixed-Fuel + 110 kW PV + 50 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 110kW PV + 50 kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | 143,423 | 0 | 29.48 | \$229,804 | \$452,119 | \$324,373 | 2.0 | 1.4 | \$222,315 | \$94,569 |
| CZ02 | PG&E | 170,542 | 0 | 35.14 | \$229,804 | \$486,704 | \$398,363 | 2.1 | 1.7 | \$256,900 | \$168,559 |
| CZ03 | PG&E | 172,266 | 0 | 35.66 | \$229,804 | \$535,974 | \$395,374 | 2.3 | 1.7 | \$306,170 | \$165,570 |
| CZ04 | PG&E | 175,940 | 0 | 36.32 | \$229,804 | \$525,788 | \$422,579 | 2.3 | 1.8 | \$295,984 | \$192,775 |
| CZ04-2 | CPAU | 175,940 | 0 | 36.32 | \$229,804 | \$416,019 | \$422,579 | 1.8 | 1.8 | \$186,216 | \$192,775 |
| CZ05 | PG&E | 178,728 | 0 | 36.91 | \$229,804 | \$554,968 | \$409,086 | 2.4 | 1.8 | \$325,164 | \$179,283 |
| CZ06 | SCE | 173,567 | 0 | 35.99 | \$229,804 | \$290,599 | \$412,690 | 1.3 | 1.8 | \$60,795 | \$182,886 |
| CZ06-2 | LA | 173,567 | 0 | 35.99 | \$229,804 | \$169,786 | \$412,690 | 0.7 | 1.8 | (\$60,018) | \$182,886 |
| CZ07 | SDG&E | 180,508 | 0 | 37.61 | \$229,804 | \$425,793 | \$427,040 | 1.9 | 1.9 | \$195,989 | \$197,236 |
| CZ08 | SCE | 175,616 | 0 | 36.29 | \$229,804 | \$296,318 | \$434,687 | 1.3 | 1.9 | \$66,514 | \$204,883 |
| CZ08-2 | LA | 175,616 | 0 | 36.29 | \$229,804 | \$170,489 | \$434,687 | 0.7 | 1.9 | (\$59,315) | \$204,883 |
| CZ09 | SCE | 177,966 | 0 | 36.74 | \$229,804 | \$300,540 | \$421,195 | 1.3 | 1.8 | \$70,736 | \$191,391 |
| CZ09-2 | LA | 177,966 | 0 | 36.74 | \$229,804 | \$178,852 | \$421,195 | 0.8 | 1.8 | (\$50,952) | \$191,391 |
| CZ10 | SDG&E | 180,248 | 0 | 36.91 | \$229,804 | \$459,486 | \$410,537 | 2.0 | 1.8 | \$229,683 | \$180,733 |
| CZ10-2 | SCE | 180,248 | 0 | 36.91 | \$229,804 | \$301,219 | \$410,537 | 1.3 | 1.8 | \$71,415 | \$180,733 |
| CZ11 | PG&E | 171,779 | 0 | 34.85 | \$229,804 | \$490,245 | \$417,679 | 2.1 | 1.8 | \$260,442 | \$187,875 |
| CZ12 | PG&E | 171,392 | 0 | 34.77 | \$229,804 | \$497,363 | \$417,371 | 2.2 | 1.8 | \$267,559 | \$187,567 |
| CZ12-2 | SMUD | 171,392 | 0 | 34.77 | \$229,804 | \$273,783 | \$417,371 | 1.2 | 1.8 | \$43,979 | \$187,567 |
| CZ13 | PG&E | 173,052 | 0 | 34.97 | \$229,804 | \$488,196 | \$397,791 | 2.1 | 1.7 | \$258,392 | \$167,987 |
| CZ14 | SDG&E | 191,703 | 0 | 38.31 | \$229,804 | \$420,241 | \$452,641 | 1.8 | 2.0 | \$190,437 | \$222,837 |
| CZ14-2 | SCE | 191,703 | 0 | 38.31 | \$229,804 | \$294,010 | \$452,641 | 1.3 | 2.0 | \$64,206 | \$222,837 |
| CZ15 | SCE | 182,299 | 0 | 36.01 | \$229,804 | \$279,036 | \$416,382 | 1.2 | 1.8 | \$49,232 | \$186,578 |
| CZ16 | PG&E | 194,293 | 0 | 40.00 | \$229,804 | \$535,137 | \$432,951 | 2.3 | 1.9 | \$305,333 | \$203,147 |
| CZ16-2 | LA | 194,293 | 0 | 40.00 | \$229,804 | \$175,573 | \$432,951 | 0.8 | 1.9 | (\$54,231) | \$203,147 |



Figure 66. Cost Effectiveness for Medium Retail – All-Electric + 3kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|------------|
| All-Electric + 3kW PV | | | | | | | | | | | |
| CZ01 | PG&E | -25,214 | 3893 | 14.61 | (\$16,318) | \$4,288 | (\$5,450) | >1 | 3.0 | \$20,606 | \$10,868 |
| CZ02 | PG&E | -17,101 | 2448 | 8.40 | (\$20,734) | \$859 | \$5,779 | >1 | >1 | \$21,593 | \$26,513 |
| CZ03 | PG&E | -9,851 | 1868 | 7.18 | (\$17,381) | \$15,418 | \$8,702 | >1 | >1 | \$32,799 | \$26,083 |
| CZ04 | PG&E | -9,353 | 1706 | 6.24 | (\$16,166) | \$9,110 | \$10,394 | >1 | >1 | \$25,276 | \$26,560 |
| CZ04-2 | CPAU | -9,353 | 1706 | 6.24 | (\$16,166) | \$24,000 | \$10,394 | >1 | >1 | \$40,166 | \$26,560 |
| CZ05 | PG&E | -9,423 | 1746 | 6.42 | (\$18,776) | \$14,076 | \$6,351 | >1 | >1 | \$32,852 | \$25,127 |
| CZ06 | SCE | -2,759 | 1002 | 4.24 | (\$15,032) | \$29,710 | \$12,592 | >1 | >1 | \$44,741 | \$27,623 |
| CZ06-2 | LA | -2,759 | 1002 | 4.24 | (\$15,032) | \$26,292 | \$12,592 | >1 | >1 | \$41,324 | \$27,623 |
| CZ07 | SDG&E | 1,148 | 522 | 2.72 | (\$17,032) | \$76,810 | \$12,350 | >1 | >1 | \$93,842 | \$29,382 |
| CZ08 | SCE | -979 | 793 | 3.64 | (\$20,192) | \$28,576 | \$13,185 | >1 | >1 | \$48,768 | \$33,377 |
| CZ08-2 | LA | -979 | 793 | 3.64 | (\$20,192) | \$24,475 | \$13,185 | >1 | >1 | \$44,667 | \$33,377 |
| CZ09 | SCE | -2,352 | 970 | 4.28 | (\$25,383) | \$29,776 | \$13,207 | >1 | >1 | \$55,159 | \$38,590 |
| CZ09-2 | LA | -2,352 | 970 | 4.28 | (\$25,383) | \$25,823 | \$13,207 | >1 | >1 | \$51,207 | \$38,590 |
| CZ10 | SDG&E | -5,388 | 1262 | 4.95 | (\$20,541) | \$75,458 | \$11,493 | >1 | >1 | \$95,999 | \$32,034 |
| CZ10-2 | SCE | -5,388 | 1262 | 4.95 | (\$20,541) | \$32,394 | \$11,493 | >1 | >1 | \$52,936 | \$32,034 |
| CZ11 | PG&E | -14,533 | 2415 | 8.86 | (\$25,471) | \$7,618 | \$13,295 | >1 | >1 | \$33,090 | \$38,766 |
| CZ12 | PG&E | -14,764 | 2309 | 8.19 | (\$25,774) | \$2,210 | \$10,152 | >1 | >1 | \$27,984 | \$35,926 |
| CZ12-2 | SMUD | -14,764 | 2309 | 8.19 | (\$25,774) | \$21,215 | \$10,152 | >1 | >1 | \$46,988 | \$35,926 |
| CZ13 | PG&E | -12,069 | 1983 | 7.08 | (\$21,428) | \$5,647 | \$8,570 | >1 | >1 | \$27,075 | \$29,998 |
| CZ14 | SDG&E | -7,950 | 1672 | 6.45 | (\$19,926) | \$60,412 | \$16,679 | >1 | >1 | \$80,338 | \$36,605 |
| CZ14-2 | SCE | -7,950 | 1672 | 6.45 | (\$19,926) | \$28,631 | \$16,679 | >1 | >1 | \$48,557 | \$36,605 |
| CZ15 | SCE | 2,534 | 518 | 3.10 | (\$22,813) | \$27,271 | \$17,162 | >1 | >1 | \$50,084 | \$39,976 |
| CZ16 | PG&E | -36,081 | 4304 | 14.26 | (\$19,041) | (\$30,111) | (\$41,181) | 0.6 | 0.5 | (\$11,070) | (\$22,140) |
| CZ16-2 | LA | -36,081 | 4304 | 14.26 | (\$19,041) | \$45,706 | (\$41,181) | >1 | 0.5 | \$64,747 | (\$22,140) |



Figure 67. Cost Effectiveness for Medium Retail – All-Electric + 3kW PV + 5 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|------------|
| All-Electric + 3kW PV + 5 kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | -25,214 | 3893 | 14.61 | (\$14,692) | \$4,288 | (\$5,450) | >1 | 2.7 | \$18,980 | \$9,242 |
| CZ02 | PG&E | -17,101 | 2448 | 8.40 | (\$14,692) | \$859 | \$5,779 | >1 | >1 | \$15,551 | \$20,472 |
| CZ03 | PG&E | -9,851 | 1868 | 7.18 | (\$14,692) | \$15,418 | \$8,702 | >1 | >1 | \$30,110 | \$23,394 |
| CZ04 | PG&E | -9,353 | 1706 | 6.24 | (\$14,692) | \$9,110 | \$10,394 | >1 | >1 | \$23,802 | \$25,086 |
| CZ04-2 | CPAU | -9,353 | 1706 | 6.24 | (\$14,692) | \$24,000 | \$10,394 | >1 | >1 | \$38,693 | \$25,086 |
| CZ05 | PG&E | -9,423 | 1746 | 6.42 | (\$14,692) | \$14,076 | \$6,351 | >1 | >1 | \$28,768 | \$21,043 |
| CZ06 | SCE | -2,759 | 1002 | 4.24 | (\$14,692) | \$29,710 | \$12,592 | >1 | >1 | \$44,402 | \$27,284 |
| CZ06-2 | LA | -2,759 | 1002 | 4.24 | (\$14,692) | \$26,292 | \$12,592 | >1 | >1 | \$40,984 | \$27,284 |
| CZ07 | SDG&E | 1,148 | 522 | 2.72 | (\$14,692) | \$76,810 | \$12,350 | >1 | >1 | \$91,502 | \$27,042 |
| CZ08 | SCE | -979 | 793 | 3.64 | (\$14,692) | \$28,576 | \$13,185 | >1 | >1 | \$43,268 | \$27,877 |
| CZ08-2 | LA | -979 | 793 | 3.64 | (\$14,692) | \$24,475 | \$13,185 | >1 | >1 | \$39,167 | \$27,877 |
| CZ09 | SCE | -2,352 | 970 | 4.28 | (\$14,692) | \$29,776 | \$13,207 | >1 | >1 | \$44,468 | \$27,899 |
| CZ09-2 | LA | -2,352 | 970 | 4.28 | (\$14,692) | \$25,823 | \$13,207 | >1 | >1 | \$40,516 | \$27,899 |
| CZ10 | SDG&E | -5,388 | 1262 | 4.95 | (\$14,692) | \$75,458 | \$11,493 | >1 | >1 | \$90,150 | \$26,185 |
| CZ10-2 | SCE | -5,388 | 1262 | 4.95 | (\$14,692) | \$32,394 | \$11,493 | >1 | >1 | \$47,086 | \$26,185 |
| CZ11 | PG&E | -14,533 | 2415 | 8.86 | (\$14,692) | \$7,618 | \$13,295 | >1 | >1 | \$22,310 | \$27,987 |
| CZ12 | PG&E | -14,764 | 2309 | 8.19 | (\$14,692) | \$2,210 | \$10,152 | >1 | >1 | \$16,902 | \$24,845 |
| CZ12-2 | SMUD | -14,764 | 2309 | 8.19 | (\$14,692) | \$21,215 | \$10,152 | >1 | >1 | \$35,907 | \$24,845 |
| CZ13 | PG&E | -12,069 | 1983 | 7.08 | (\$14,692) | \$5,647 | \$8,570 | >1 | >1 | \$20,339 | \$23,262 |
| CZ14 | SDG&E | -7,950 | 1672 | 6.45 | (\$14,692) | \$60,412 | \$16,679 | >1 | >1 | \$75,104 | \$31,371 |
| CZ14-2 | SCE | -7,950 | 1672 | 6.45 | (\$14,692) | \$28,631 | \$16,679 | >1 | >1 | \$43,323 | \$31,371 |
| CZ15 | SCE | 2,534 | 518 | 3.10 | (\$14,692) | \$27,271 | \$17,162 | >1 | >1 | \$41,963 | \$31,855 |
| CZ16 | PG&E | -36,081 | 4304 | 14.26 | (\$14,692) | (\$30,111) | (\$41,181) | 0.5 | 0.4 | (\$15,419) | (\$26,489) |
| CZ16-2 | LA | -36,081 | 4304 | 14.26 | (\$14,692) | \$45,706 | (\$41,181) | >1 | 0.4 | \$60,398 | (\$26,489) |



Figure 68. Cost Effectiveness for Medium Retail – All-Electric + 110kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--------------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| All-Electric + 110kW PV | | | | | | | | | | | |
| CZ01 | PG&E | 115,344 | 3893 | 41.82 | \$143,932 | \$454,277 | \$296,025 | 3.2 | 2.1 | \$310,345 | \$152,093 |
| CZ02 | PG&E | 150,004 | 2448 | 40.80 | \$139,516 | \$470,236 | \$371,817 | 3.4 | 2.7 | \$330,720 | \$232,301 |
| CZ03 | PG&E | 158,951 | 1868 | 39.82 | \$142,869 | \$544,095 | \$370,696 | 3.8 | 2.6 | \$401,226 | \$227,827 |
| CZ04 | PG&E | 163,043 | 1706 | 39.73 | \$144,084 | \$488,619 | \$388,847 | 3.4 | 2.7 | \$344,534 | \$244,763 |
| CZ04-2 | CPAU | 163,043 | 1706 | 39.73 | \$144,084 | \$432,905 | \$388,847 | 3.0 | 2.7 | \$288,821 | \$244,763 |
| CZ05 | PG&E | 165,711 | 1746 | 40.30 | \$141,473 | \$565,525 | \$382,760 | 4.0 | 2.7 | \$424,051 | \$241,287 |
| CZ06 | SCE | 167,328 | 1002 | 37.24 | \$145,218 | \$306,670 | \$395,066 | 2.1 | 2.7 | \$161,452 | \$249,848 |
| CZ06-2 | LA | 167,328 | 1002 | 37.24 | \$145,218 | \$184,797 | \$395,066 | 1.3 | 2.7 | \$39,579 | \$249,848 |
| CZ07 | SDG&E | 178,042 | 522 | 37.07 | \$143,218 | \$428,332 | \$406,032 | 3.0 | 2.8 | \$285,114 | \$262,814 |
| CZ08 | SCE | 171,149 | 793 | 36.94 | \$140,058 | \$301,219 | \$417,635 | 2.2 | 3.0 | \$161,161 | \$277,577 |
| CZ08-2 | LA | 171,149 | 793 | 36.94 | \$140,058 | \$178,419 | \$417,635 | 1.3 | 3.0 | \$38,361 | \$277,577 |
| CZ09 | SCE | 172,027 | 970 | 38.50 | \$134,867 | \$307,640 | \$414,075 | 2.3 | 3.1 | \$172,773 | \$279,208 |
| CZ09-2 | LA | 172,027 | 970 | 38.50 | \$134,867 | \$187,813 | \$414,075 | 1.4 | 3.1 | \$52,946 | \$279,208 |
| CZ10 | SDG&E | 171,107 | 1262 | 39.40 | \$139,708 | \$463,692 | \$403,505 | 3.3 | 2.9 | \$323,984 | \$263,796 |
| CZ10-2 | SCE | 171,107 | 1262 | 39.40 | \$139,708 | \$311,464 | \$403,505 | 2.2 | 2.9 | \$171,755 | \$263,796 |
| CZ11 | PG&E | 153,732 | 2415 | 41.41 | \$134,778 | \$467,356 | \$394,165 | 3.5 | 2.9 | \$332,578 | \$259,387 |
| CZ12 | PG&E | 153,126 | 2309 | 40.61 | \$134,476 | \$467,106 | \$389,111 | 3.5 | 2.9 | \$332,630 | \$254,635 |
| CZ12-2 | SMUD | 153,126 | 2309 | 40.61 | \$134,476 | \$283,343 | \$389,111 | 2.1 | 2.9 | \$148,867 | \$254,635 |
| CZ13 | PG&E | 157,332 | 1983 | 39.97 | \$138,822 | \$477,831 | \$385,947 | 3.4 | 2.8 | \$339,008 | \$247,124 |
| CZ14 | SDG&E | 179,582 | 1672 | 42.42 | \$140,324 | \$437,575 | \$452,729 | 3.1 | 3.2 | \$297,251 | \$312,405 |
| CZ14-2 | SCE | 179,582 | 1672 | 42.42 | \$140,324 | \$309,064 | \$452,729 | 2.2 | 3.2 | \$168,740 | \$312,405 |
| CZ15 | SCE | 180,751 | 518 | 37.26 | \$137,436 | \$294,877 | \$421,612 | 2.1 | 3.1 | \$157,440 | \$284,176 |
| CZ16 | PG&E | 154,248 | 4304 | 51.20 | \$141,209 | \$473,892 | \$364,016 | 3.4 | 2.6 | \$332,682 | \$222,807 |
| CZ16-2 | LA | 154,248 | 4304 | 51.20 | \$141,209 | \$211,677 | \$364,016 | 1.5 | 2.6 | \$70,467 | \$222,807 |



Figure 69. Cost Effectiveness for Medium Retail – All-Electric + 110kW PV + 50 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|--|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| All-Electric + 90kW PV + 50 kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | 114,356 | 3893 | 43.52 | \$171,832 | \$451,043 | \$310,265 | 2.6 | 1.8 | \$279,211 | \$138,433 |
| CZ02 | PG&E | 148,793 | 2448 | 42.89 | \$167,416 | \$475,081 | \$394,099 | 2.8 | 2.4 | \$307,664 | \$226,683 |
| CZ03 | PG&E | 157,707 | 1868 | 42.12 | \$170,769 | \$541,418 | \$394,034 | 3.2 | 2.3 | \$370,649 | \$223,265 |
| CZ04 | PG&E | 161,769 | 1706 | 41.82 | \$171,984 | \$523,603 | \$422,535 | 3.0 | 2.5 | \$351,618 | \$250,551 |
| CZ04-2 | CPAU | 161,769 | 1706 | 41.82 | \$171,984 | \$430,567 | \$422,535 | 2.5 | 2.5 | \$258,582 | \$250,551 |
| CZ05 | PG&E | 164,408 | 1746 | 42.68 | \$169,373 | \$561,966 | \$405,087 | 3.3 | 2.4 | \$392,592 | \$235,714 |
| CZ06 | SCE | 166,052 | 1002 | 39.48 | \$173,118 | \$306,697 | \$414,756 | 1.8 | 2.4 | \$133,579 | \$241,638 |
| CZ06-2 | LA | 166,052 | 1002 | 39.48 | \$173,118 | \$187,941 | \$414,756 | 1.1 | 2.4 | \$14,823 | \$241,638 |
| CZ07 | SDG&E | 176,705 | 522 | 39.47 | \$171,118 | \$479,038 | \$428,490 | 2.8 | 2.5 | \$307,920 | \$257,372 |
| CZ08 | SCE | 169,825 | 793 | 39.14 | \$167,958 | \$312,602 | \$436,709 | 1.9 | 2.6 | \$144,645 | \$268,751 |
| CZ08-2 | LA | 169,825 | 793 | 39.14 | \$167,958 | \$187,142 | \$436,709 | 1.1 | 2.6 | \$19,185 | \$268,751 |
| CZ09 | SCE | 170,747 | 970 | 40.23 | \$162,767 | \$318,113 | \$423,370 | 2.0 | 2.6 | \$155,346 | \$260,604 |
| CZ09-2 | LA | 170,747 | 970 | 40.23 | \$162,767 | \$197,006 | \$423,370 | 1.2 | 2.6 | \$34,240 | \$260,604 |
| CZ10 | SDG&E | 169,935 | 1262 | 41.08 | \$167,608 | \$503,504 | \$411,284 | 3.0 | 2.5 | \$335,896 | \$243,675 |
| CZ10-2 | SCE | 169,935 | 1262 | 41.08 | \$167,608 | \$317,927 | \$411,284 | 1.9 | 2.5 | \$150,319 | \$243,675 |
| CZ11 | PG&E | 152,559 | 2415 | 42.99 | \$162,678 | \$491,775 | \$420,667 | 3.0 | 2.6 | \$329,096 | \$257,989 |
| CZ12 | PG&E | 151,956 | 2309 | 42.21 | \$162,376 | \$494,703 | \$417,063 | 3.0 | 2.6 | \$332,327 | \$254,687 |
| CZ12-2 | SMUD | 151,956 | 2309 | 42.21 | \$162,376 | \$288,950 | \$417,063 | 1.8 | 2.6 | \$126,573 | \$254,687 |
| CZ13 | PG&E | 156,271 | 1983 | 41.25 | \$166,722 | \$485,422 | \$395,770 | 2.9 | 2.4 | \$318,699 | \$229,047 |
| CZ14 | SDG&E | 178,505 | 1672 | 43.94 | \$168,224 | \$452,456 | \$457,387 | 2.7 | 2.7 | \$284,232 | \$289,163 |
| CZ14-2 | SCE | 178,505 | 1672 | 43.94 | \$168,224 | \$311,520 | \$457,387 | 1.9 | 2.7 | \$143,296 | \$289,163 |
| CZ15 | SCE | 179,840 | 518 | 38.23 | \$165,336 | \$296,004 | \$422,293 | 1.8 | 2.6 | \$130,668 | \$256,957 |
| CZ16 | PG&E | 152,965 | 4304 | 53.53 | \$169,109 | \$483,205 | \$378,299 | 2.9 | 2.2 | \$314,096 | \$209,190 |
| CZ16-2 | LA | 152,965 | 4304 | 53.53 | \$169,109 | \$215,341 | \$378,299 | 1.3 | 2.2 | \$46,231 | \$209,190 |



6.7.3 Cost Effectiveness Results – Small Hotel

Figure 70 through Figure 77 contain the cost-effectiveness findings for the Small Hotel packages. Notable findings for each package include:

- ◆ **Mixed-Fuel + 3 kW PV:** Packages are cost effective and achieve savings for all climate zones for both the On-Bill and TDV approaches.
- ◆ **Mixed-Fuel + 3 kW PV + 5 kWh Battery:** The packages are less cost effective as compared to the previous minimal PV only package and not cost effective for LADWP and SMUD service area. The addition of battery reduces the cost effectiveness of packages.
- ◆ **Mixed-Fuel + PV only:** Packages are cost effective and achieve savings for the On-Bill approach for all climate zones except for LADWP territory. Packages are cost effective and achieve savings for the TDV approach for all climate zones.
- ◆ **Mixed-Fuel + PV + 50 kWh Battery:** Adding battery slightly reduces On-Bill B/C ratios. Packages are not cost effective for LADWP territory, SMUD territory as well as for climate zones 6,8,9 under PG&E service area.
- ◆ **All-Electric + 3 kW PV:** All packages are cost effective using the On-Bill approach. All packages are cost effective using the TDV approach but do not achieve positive energy cost savings.
- ◆ **All-Electric + 3 kW PV + 5 kWh Battery:** Similar to minimal PV only package, all packages are cost effective using the On-Bill approach. All packages are cost effective using the TDV approach but do not achieve positive energy cost savings.
- ◆ **All-Electric + PV only:** All packages are cost effective for both On-Bill and TDV approaches. Packages achieve on-bill savings for all climate zones.
- ◆ **All-Electric + PV + 50 kWh Battery:** Adding battery slightly reduces On-Bill B/C ratios but is still cost effective for all climate zones.



Figure 70. Cost Effectiveness for Small Hotel – Mixed Fuel + 3kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|----------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|--------------------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 3kW PV | | | | | | | | | | | |
| CZ01 | PG&E | 3,941 | 0 | 0.8 | \$5,566 | \$12,616 | \$8,326 | 2.3 | 1.5 | \$7,050 | \$2,760 |
| CZ02 | PG&E | 4,785 | 0 | 0.9 | \$5,566 | \$12,639 | \$10,332 | 2.3 | 1.9 | \$7,073 | \$4,766 |
| CZ03 | PG&E | 4,733 | 0 | 0.9 | \$5,566 | \$15,146 | \$9,991 | 2.7 | 1.8 | \$9,580 | \$4,425 |
| CZ04 | PG&E | 4,834 | 0 | 1.0 | \$5,566 | \$13,266 | \$10,445 | 2.4 | 1.9 | \$7,700 | \$4,879 |
| CZ04-2 | CPAU | 4,834 | 0 | 1.0 | \$5,566 | \$11,507 | \$10,445 | 2.1 | 1.9 | \$5,941 | \$4,879 |
| CZ05 | PG&E | 5,027 | 0 | 1.0 | \$5,566 | \$16,048 | \$10,634 | 2.9 | 1.9 | \$10,482 | \$5,068 |
| CZ06 | SCE | 4,769 | 0 | 0.9 | \$5,566 | \$10,276 | \$10,559 | 1.8 | 1.9 | \$4,710 | \$4,993 |
| CZ06-2 | LA | 4,769 | 0 | 0.9 | \$5,566 | \$6,307 | \$10,559 | 1.1 | 1.9 | \$741 | \$4,993 |
| CZ07 | SDG&E | 4,960 | 0 | 1.0 | \$5,566 | \$14,576 | \$10,861 | 2.6 | 2.0 | \$9,010 | \$5,295 |
| CZ08 | SCE | 4,824 | 0 | 0.9 | \$5,566 | \$10,837 | \$11,202 | 1.9 | 2.0 | \$5,271 | \$5,636 |
| CZ08-2 | LA | 4,824 | 0 | 0.9 | \$5,566 | \$6,505 | \$11,202 | 1.2 | 2.0 | \$939 | \$5,636 |
| CZ09 | SCE | 4,779 | 0 | 0.9 | \$5,566 | \$10,298 | \$10,824 | 1.9 | 1.9 | \$4,732 | \$5,258 |
| CZ09-2 | LA | 4,779 | 0 | 0.9 | \$5,566 | \$6,201 | \$10,824 | 1.1 | 1.9 | \$635 | \$5,258 |
| CZ10 | SDG&E | 4,905 | 0 | 1.0 | \$5,566 | \$16,302 | \$10,710 | 2.9 | 1.9 | \$10,736 | \$5,144 |
| CZ10-2 | SCE | 4,905 | 0 | 1.0 | \$5,566 | \$9,468 | \$10,710 | 1.7 | 1.9 | \$3,902 | \$5,144 |
| CZ11 | PG&E | 4,701 | 0 | 0.9 | \$5,566 | \$14,193 | \$10,483 | 2.6 | 1.9 | \$8,627 | \$4,917 |
| CZ12 | PG&E | 4,770 | 0 | 0.9 | \$5,566 | \$15,262 | \$10,596 | 2.7 | 1.9 | \$9,696 | \$5,030 |
| CZ12-2 | SMUD | 4,770 | 0 | 0.9 | \$5,566 | \$7,848 | \$10,596 | 1.4 | 1.9 | \$2,282 | \$5,030 |
| CZ13 | PG&E | 4,633 | 0 | 0.9 | \$5,566 | \$14,674 | \$10,105 | 2.6 | 1.8 | \$9,108 | \$4,539 |
| CZ14 | SDG&E | 5,377 | 0 | 1.1 | \$5,566 | \$16,615 | \$12,375 | 3.0 | 2.2 | \$11,049 | \$6,809 |
| CZ14-2 | SCE | 5,377 | 0 | 1.1 | \$5,566 | \$10,021 | \$12,375 | 1.8 | 2.2 | \$4,455 | \$6,809 |
| CZ15 | SCE | 4,997 | 0 | 1.0 | \$5,566 | \$9,542 | \$11,164 | 1.7 | 2.0 | \$3,976 | \$5,598 |
| CZ16 | PG&E | 5,240 | 0 | 1.0 | \$5,566 | \$14,961 | \$10,975 | 2.7 | 2.0 | \$9,395 | \$5,409 |
| CZ16-2 | LA | 5,240 | 0 | 1.0 | \$5,566 | \$5,670 | \$10,975 | 1.0 | 2.0 | \$104 | \$5,409 |



Figure 71. Cost Effectiveness for Small Hotel – Mixed Fuel + 3kW PV + 5 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 3kW PV + 5kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | 3,941 | 0 | 0.8 | \$9,520 | \$12,616 | \$8,326 | 1.3 | 0.9 | \$3,096 | (\$1,194) |
| CZ02 | PG&E | 4,785 | 0 | 0.9 | \$9,520 | \$12,639 | \$10,332 | 1.3 | 1.1 | \$3,119 | \$811 |
| CZ03 | PG&E | 4,733 | 0 | 0.9 | \$9,520 | \$15,146 | \$9,991 | 1.6 | 1.0 | \$5,626 | \$471 |
| CZ04 | PG&E | 4,834 | 0 | 1.0 | \$9,520 | \$13,266 | \$10,445 | 1.4 | 1.1 | \$3,746 | \$925 |
| CZ04-2 | CPAU | 4,834 | 0 | 1.0 | \$9,520 | \$11,507 | \$10,445 | 1.2 | 1.1 | \$1,987 | \$925 |
| CZ05 | PG&E | 5,027 | 0 | 1.0 | \$9,520 | \$16,048 | \$10,634 | 1.7 | 1.1 | \$6,528 | \$1,114 |
| CZ05-2 | SCG | 5,027 | 0 | 1.0 | \$9,520 | \$16,048 | \$10,634 | 1.7 | 1.1 | \$6,528 | \$1,114 |
| CZ06 | SCE | 4,769 | 0 | 0.9 | \$9,520 | \$10,276 | \$10,559 | 1.1 | 1.1 | \$756 | \$1,039 |
| CZ06-2 | LA | 4,769 | 0 | 0.9 | \$9,520 | \$6,307 | \$10,559 | 0.7 | 1.1 | (\$3,213) | \$1,039 |
| CZ07 | SDG&E | 4,960 | 0 | 1.0 | \$9,520 | \$14,576 | \$10,861 | 1.5 | 1.1 | \$5,056 | \$1,341 |
| CZ08 | SCE | 4,824 | 0 | 0.9 | \$9,520 | \$10,837 | \$11,202 | 1.1 | 1.2 | \$1,317 | \$1,682 |
| CZ08-2 | LA | 4,824 | 0 | 0.9 | \$9,520 | \$6,505 | \$11,202 | 0.7 | 1.2 | (\$3,015) | \$1,682 |
| CZ09 | SCE | 4,779 | 0 | 0.9 | \$9,520 | \$10,298 | \$10,824 | 1.1 | 1.1 | \$778 | \$1,303 |
| CZ09-2 | LA | 4,779 | 0 | 0.9 | \$9,520 | \$6,201 | \$10,824 | 0.7 | 1.1 | (\$3,319) | \$1,303 |
| CZ10 | SDG&E | 4,905 | 0 | 1.0 | \$9,520 | \$16,302 | \$10,710 | 1.7 | 1.1 | \$6,782 | \$1,190 |
| CZ10-2 | SCE | 4,905 | 0 | 1.0 | \$9,520 | \$9,468 | \$10,710 | 0.99 | 1.1 | (\$52) | \$1,190 |
| CZ11 | PG&E | 4,701 | 0 | 0.9 | \$9,520 | \$14,193 | \$10,483 | 1.5 | 1.1 | \$4,673 | \$963 |
| CZ12 | PG&E | 4,770 | 0 | 0.9 | \$9,520 | \$15,262 | \$10,596 | 1.6 | 1.1 | \$5,742 | \$1,076 |
| CZ12-2 | SMUD | 4,770 | 0 | 0.9 | \$9,520 | \$7,848 | \$10,596 | 0.8 | 1.1 | (\$1,672) | \$1,076 |
| CZ13 | PG&E | 4,633 | 0 | 0.9 | \$9,520 | \$14,674 | \$10,105 | 1.5 | 1.1 | \$5,154 | \$584 |
| CZ14 | SDG&E | 5,377 | 0 | 1.1 | \$9,520 | \$16,615 | \$12,375 | 1.7 | 1.3 | \$7,095 | \$2,855 |
| CZ14-2 | SCE | 5,377 | 0 | 1.1 | \$9,520 | \$10,021 | \$12,375 | 1.1 | 1.3 | \$501 | \$2,855 |
| CZ15 | SCE | 4,997 | 0 | 1.0 | \$9,520 | \$9,542 | \$11,164 | 1.0 | 1.2 | \$22 | \$1,644 |
| CZ16 | PG&E | 5,240 | 0 | 1.0 | \$9,520 | \$14,961 | \$10,975 | 1.6 | 1.2 | \$5,441 | \$1,455 |
| CZ16-2 | LA | 5,240 | 0 | 1.0 | \$9,520 | \$5,670 | \$10,975 | 0.6 | 1.2 | (\$3,851) | \$1,455 |



Figure 72. Cost Effectiveness for Small Hotel - Mixed Fuel +80kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|-----------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 80kW PV | | | | | | | | | | | |
| CZ01 | PG&E | 105,090 | 0 | 20.6 | \$179,470 | \$336,440 | \$221,883 | 1.9 | 1.2 | \$156,970 | \$42,413 |
| CZ02 | PG&E | 127,592 | 0 | 25.0 | \$179,470 | \$320,009 | \$275,130 | 1.8 | 1.5 | \$140,539 | \$95,660 |
| CZ03 | PG&E | 126,206 | 0 | 24.8 | \$179,470 | \$403,900 | \$266,426 | 2.3 | 1.5 | \$224,430 | \$86,956 |
| CZ04 | PG&E | 128,894 | 0 | 25.4 | \$179,470 | \$322,782 | \$278,536 | 1.8 | 1.6 | \$143,312 | \$99,066 |
| CZ04-2 | CPAU | 128,894 | 0 | 25.4 | \$179,470 | \$306,862 | \$278,536 | 1.7 | 1.6 | \$127,392 | \$99,066 |
| CZ05 | PG&E | 134,041 | 0 | 26.5 | \$179,470 | \$427,935 | \$283,834 | 2.4 | 1.6 | \$248,465 | \$104,364 |
| CZ06 | SCE | 127,168 | 0 | 25.0 | \$179,470 | \$200,425 | \$281,488 | 1.1 | 1.6 | \$20,955 | \$102,018 |
| CZ06-2 | LA | 127,168 | 0 | 25.0 | \$179,470 | \$119,357 | \$281,488 | 0.7 | 1.6 | (\$60,113) | \$102,018 |
| CZ07 | SDG&E | 132,258 | 0 | 26.1 | \$179,470 | \$247,646 | \$289,700 | 1.4 | 1.6 | \$68,176 | \$110,230 |
| CZ08 | SCE | 128,641 | 0 | 25.3 | \$179,470 | \$207,993 | \$298,594 | 1.2 | 1.7 | \$28,523 | \$119,124 |
| CZ08-2 | LA | 128,641 | 0 | 25.3 | \$179,470 | \$122,591 | \$298,594 | 0.7 | 1.7 | (\$56,879) | \$119,124 |
| CZ09 | SCE | 127,447 | 0 | 25.3 | \$179,470 | \$211,567 | \$288,830 | 1.2 | 1.6 | \$32,096 | \$109,360 |
| CZ09-2 | LA | 127,447 | 0 | 25.3 | \$179,470 | \$123,486 | \$288,830 | 0.7 | 1.6 | (\$55,984) | \$109,360 |
| CZ10 | SDG&E | 130,792 | 0 | 25.8 | \$179,470 | \$274,832 | \$285,386 | 1.5 | 1.6 | \$95,361 | \$105,916 |
| CZ10-2 | SCE | 130,792 | 0 | 25.8 | \$179,470 | \$206,865 | \$285,386 | 1.2 | 1.6 | \$27,395 | \$105,916 |
| CZ11 | PG&E | 125,366 | 0 | 24.6 | \$179,470 | \$316,781 | \$279,331 | 1.8 | 1.6 | \$137,311 | \$99,861 |
| CZ12 | PG&E | 127,203 | 0 | 25.0 | \$179,470 | \$406,977 | \$282,358 | 2.3 | 1.6 | \$227,507 | \$102,888 |
| CZ12-2 | SMUD | 127,203 | 0 | 25.0 | \$179,470 | \$198,254 | \$282,358 | 1.1 | 1.6 | \$18,784 | \$102,888 |
| CZ13 | PG&E | 123,535 | 0 | 24.4 | \$179,470 | \$317,261 | \$269,908 | 1.8 | 1.5 | \$137,791 | \$90,437 |
| CZ14 | SDG&E | 143,387 | 0 | 28.1 | \$179,470 | \$309,521 | \$330,345 | 1.7 | 1.8 | \$130,051 | \$150,875 |
| CZ14-2 | SCE | 143,387 | 0 | 28.1 | \$179,470 | \$225,083 | \$330,345 | 1.3 | 1.8 | \$45,612 | \$150,875 |
| CZ15 | SCE | 133,246 | 0 | 25.9 | \$179,470 | \$207,277 | \$297,648 | 1.2 | 1.7 | \$27,807 | \$118,177 |
| CZ16 | PG&E | 139,738 | 0 | 27.3 | \$179,470 | \$341,724 | \$292,728 | 1.9 | 1.6 | \$162,254 | \$113,258 |
| CZ16-2 | LA | 139,738 | 0 | 27.3 | \$179,470 | \$114,215 | \$292,728 | 0.6 | 1.6 | (\$65,255) | \$113,258 |



Figure 73. Cost Effectiveness for Small Hotel – Mixed Fuel + 80kW PV + 50 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-----------|
| Mixed Fuel + 80kW PV + 50kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | 104,026 | 0 | 23.2 | \$207,370 | \$332,596 | \$237,740 | 1.6 | 1.1 | \$125,226 | \$30,370 |
| CZ02 | PG&E | 126,332 | 0 | 28.1 | \$207,370 | \$336,179 | \$296,058 | 1.6 | 1.4 | \$128,809 | \$88,688 |
| CZ03 | PG&E | 124,934 | 0 | 28.0 | \$207,370 | \$399,220 | \$289,360 | 1.9 | 1.4 | \$191,850 | \$81,990 |
| CZ04 | PG&E | 127,602 | 0 | 28.5 | \$207,370 | \$332,161 | \$308,887 | 1.6 | 1.5 | \$124,790 | \$101,517 |
| CZ04-2 | CPAU | 127,602 | 0 | 28.5 | \$207,370 | \$303,828 | \$308,887 | 1.5 | 1.5 | \$96,458 | \$101,517 |
| CZ05 | PG&E | 132,725 | 0 | 29.8 | \$207,370 | \$423,129 | \$303,627 | 2.0 | 1.5 | \$215,758 | \$96,257 |
| CZ06 | SCE | 125,880 | 0 | 28.4 | \$207,370 | \$193,814 | \$297,950 | 0.9 | 1.4 | (\$13,556) | \$90,580 |
| CZ06-2 | LA | 125,880 | 0 | 28.4 | \$207,370 | \$123,083 | \$297,950 | 0.6 | 1.4 | (\$84,287) | \$90,580 |
| CZ07 | SDG&E | 130,940 | 0 | 29.5 | \$207,370 | \$274,313 | \$309,682 | 1.3 | 1.5 | \$66,943 | \$102,312 |
| CZ08 | SCE | 127,332 | 0 | 28.5 | \$207,370 | \$199,786 | \$312,899 | 1.0 | 1.5 | (\$7,584) | \$105,529 |
| CZ08-2 | LA | 127,332 | 0 | 28.5 | \$207,370 | \$124,651 | \$312,899 | 0.6 | 1.5 | (\$82,719) | \$105,529 |
| CZ09 | SCE | 126,232 | 0 | 28.2 | \$207,370 | \$206,706 | \$292,804 | 1.0 | 1.4 | (\$664) | \$85,433 |
| CZ09-2 | LA | 126,232 | 0 | 28.2 | \$207,370 | \$126,710 | \$292,804 | 0.6 | 1.4 | (\$80,660) | \$85,433 |
| CZ10 | SDG&E | 129,683 | 0 | 28.4 | \$207,370 | \$292,202 | \$287,278 | 1.4 | 1.4 | \$84,832 | \$79,908 |
| CZ10-2 | SCE | 129,683 | 0 | 28.4 | \$207,370 | \$206,171 | \$287,278 | 1.0 | 1.4 | (\$1,199) | \$79,908 |
| CZ11 | PG&E | 124,337 | 0 | 26.9 | \$207,370 | \$315,330 | \$283,683 | 1.5 | 1.4 | \$107,960 | \$76,313 |
| CZ12 | PG&E | 126,013 | 0 | 27.8 | \$207,370 | \$403,127 | \$297,118 | 1.9 | 1.4 | \$195,757 | \$89,748 |
| CZ12-2 | SMUD | 126,013 | 0 | 27.8 | \$207,370 | \$198,007 | \$297,118 | 1.0 | 1.4 | (\$9,363) | \$89,748 |
| CZ13 | PG&E | 122,591 | 0 | 26.5 | \$207,370 | \$315,541 | \$280,996 | 1.5 | 1.4 | \$108,171 | \$73,626 |
| CZ14 | SDG&E | 142,257 | 0 | 30.7 | \$207,370 | \$317,565 | \$334,697 | 1.5 | 1.6 | \$110,195 | \$127,327 |
| CZ14-2 | SCE | 142,257 | 0 | 30.7 | \$207,370 | \$224,195 | \$334,697 | 1.1 | 1.6 | \$16,824 | \$127,327 |
| CZ15 | SCE | 132,418 | 0 | 27.8 | \$207,370 | \$208,044 | \$299,199 | 1.0 | 1.4 | \$674 | \$91,829 |
| CZ16 | PG&E | 138,402 | 0 | 30.7 | \$207,370 | \$358,582 | \$315,699 | 1.7 | 1.5 | \$151,212 | \$108,329 |
| CZ16-2 | LA | 138,402 | 0 | 30.7 | \$207,370 | \$118,770 | \$315,699 | 0.6 | 1.5 | (\$88,600) | \$108,329 |



Figure 74. Cost Effectiveness for Small Hotel – All-Electric + 3kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost* | Lifecycle Energy Cost Savings | Lifecycle TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|------------------------------|---------------|--------------------|----------------------|--------------------|---------------------------|-------------------------------|-----------------------|---------------------|-----------------|---------------|-------------|
| All-Electric + 3kW PV | | | | | | | | | | | |
| CZ01 | PG&E | -155,861 | 16917 | 54.7 | (\$1,265,139) | (\$568,892) | (\$106,835) | 2.2 | 11.8 | \$696,246 | \$1,158,304 |
| CZ02 | PG&E | -113,954 | 12677 | 40.9 | (\$1,266,111) | (\$229,433) | (\$41,288) | 5.5 | 30.7 | \$1,036,679 | \$1,224,823 |
| CZ03 | PG&E | -105,862 | 12322 | 41.4 | (\$1,268,383) | (\$309,874) | (\$41,175) | 4.1 | 30.8 | \$958,510 | \$1,227,208 |
| CZ04 | PG&E | -108,570 | 11927 | 37.5 | (\$1,268,218) | (\$208,239) | (\$42,689) | 6.1 | 29.7 | \$1,059,980 | \$1,225,530 |
| CZ04-2 | CPAU | -108,570 | 11927 | 37.5 | (\$1,268,218) | (\$6,261) | (\$42,689) | 202.6 | 29.7 | \$1,261,958 | \$1,225,530 |
| CZ05 | PG&E | -103,579 | 11960 | 39.3 | (\$1,268,272) | (\$332,879) | (\$44,051) | 3.8 | 28.8 | \$935,393 | \$1,224,221 |
| CZ06 | SCE | -73,524 | 8912 | 30.3 | (\$1,268,413) | \$48,898 | (\$17,484) | >1 | 72.5 | \$1,317,311 | \$1,250,929 |
| CZ06-2 | LA | -64,859 | 8188 | 29.0 | (\$1,266,760) | (\$120,842) | (\$12,337) | 10.5 | 102.7 | \$1,145,918 | \$1,254,423 |
| CZ07 | SDG&E | -67,090 | 8353 | 29.2 | (\$1,264,731) | (\$43,964) | (\$11,618) | 28.8 | 108.9 | \$1,220,767 | \$1,253,113 |
| CZ08 | SCE | -67,090 | 8353 | 29.2 | (\$1,264,731) | \$48,736 | (\$11,618) | >1 | 108.9 | \$1,313,467 | \$1,253,113 |
| CZ08-2 | LA | -67,483 | 8402 | 29.3 | (\$1,266,529) | (\$35,547) | (\$11,126) | 35.6 | 113.8 | \$1,230,982 | \$1,255,403 |
| CZ09 | SCE | -67,483 | 8402 | 29.3 | (\$1,266,529) | \$52,410 | (\$11,126) | >1 | 113.8 | \$1,318,939 | \$1,255,403 |
| CZ09-2 | LA | -75,157 | 8418 | 27.2 | (\$1,263,531) | (\$156,973) | (\$25,469) | 8.0 | 49.6 | \$1,106,558 | \$1,238,061 |
| CZ10 | SDG&E | -75,157 | 8418 | 27.2 | (\$1,263,531) | (\$54,711) | (\$25,469) | 23.1 | 49.6 | \$1,208,820 | \$1,238,061 |
| CZ10-2 | SCE | -94,783 | 10252 | 31.9 | (\$1,264,340) | (\$169,847) | (\$38,904) | 7.4 | 32.5 | \$1,094,493 | \$1,225,436 |
| CZ11 | PG&E | -94,702 | 10403 | 33.0 | (\$1,265,779) | (\$324,908) | (\$34,968) | 3.9 | 36.2 | \$940,872 | \$1,230,811 |
| CZ12 | PG&E | -94,297 | 10403 | 33.1 | (\$1,265,779) | \$13,603 | (\$33,757) | >1 | 37.5 | \$1,279,382 | \$1,232,022 |
| CZ12-2 | SMUD | -92,196 | 10029 | 31.5 | (\$1,264,152) | (\$168,358) | (\$40,229) | 7.5 | 31.4 | \$1,095,794 | \$1,223,923 |
| CZ13 | PG&E | -96,021 | 10056 | 30.7 | (\$1,264,510) | (\$308,542) | (\$44,202) | 4.1 | 28.6 | \$955,969 | \$1,220,308 |
| CZ14 | SDG&E | -96,021 | 10056 | 30.7 | (\$1,264,510) | (\$110,730) | (\$44,202) | 11.4 | 28.6 | \$1,153,780 | \$1,220,308 |
| CZ14-2 | SCE | -44,856 | 5579 | 19.0 | (\$1,262,631) | \$8,996 | (\$10,256) | >1 | 123.1 | \$1,271,627 | \$1,252,375 |
| CZ15 | SCE | -211,468 | 17599 | 42.9 | (\$1,268,907) | (\$625,671) | (\$228,203) | 2.0 | 5.6 | \$643,236 | \$1,040,704 |
| CZ16 | PG&E | -211,468 | 17599 | 42.9 | (\$1,268,907) | \$37,142 | (\$228,203) | >1 | 5.6 | \$1,306,049 | \$1,040,704 |
| CZ16-2 | LA | -155,861 | 16917 | 54.7 | (\$1,265,139) | (\$568,892) | (\$106,835) | 2.2 | 11.8 | \$696,246 | \$1,158,304 |



Figure 75. Cost Effectiveness for Small Hotel – All-Electric + 3kW PV + 5 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-------------|
| All-Electric + 3kW PV + 5kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | -155,861 | 16917 | 54.7 | (\$1,288,428) | (\$568,892) | (\$106,835) | 2.3 | 12.1 | \$719,536 | \$1,181,593 |
| CZ02 | PG&E | -113,954 | 12677 | 40.9 | (\$1,288,428) | (\$229,433) | (\$41,288) | 5.6 | 31.2 | \$1,058,996 | \$1,247,140 |
| CZ03 | PG&E | -105,862 | 12322 | 41.4 | (\$1,288,428) | (\$309,874) | (\$41,175) | 4.2 | 31.3 | \$978,554 | \$1,247,253 |
| CZ04 | PG&E | -108,570 | 11927 | 37.5 | (\$1,288,428) | (\$208,239) | (\$42,689) | 6.2 | 30.2 | \$1,080,190 | \$1,245,740 |
| CZ04-2 | CPAU | -108,570 | 11927 | 37.5 | (\$1,288,428) | (\$6,261) | (\$42,689) | 205.8 | 30.2 | \$1,282,167 | \$1,245,740 |
| CZ05 | PG&E | -103,579 | 11960 | 39.3 | (\$1,288,428) | (\$332,879) | (\$44,051) | 3.9 | 29.2 | \$955,549 | \$1,244,377 |
| CZ06 | SCE | -73,524 | 8912 | 30.3 | (\$1,288,428) | (\$52,341) | (\$17,484) | 24.6 | 73.7 | \$1,236,087 | \$1,270,944 |
| CZ06-2 | LA | -73,524 | 8912 | 30.3 | (\$1,288,428) | \$48,898 | (\$17,484) | >1 | 73.7 | \$1,337,326 | \$1,270,944 |
| CZ07 | SDG&E | -64,859 | 8188 | 29.0 | (\$1,288,428) | (\$120,842) | (\$12,337) | 10.7 | 104.4 | \$1,167,586 | \$1,276,091 |
| CZ08 | SCE | -67,090 | 8353 | 29.2 | (\$1,288,428) | (\$43,964) | (\$11,618) | 29.3 | 110.9 | \$1,244,464 | \$1,276,810 |
| CZ08-2 | LA | -67,090 | 8353 | 29.2 | (\$1,288,428) | \$48,736 | (\$11,618) | >1 | 110.9 | \$1,337,164 | \$1,276,810 |
| CZ09 | SCE | -67,483 | 8402 | 29.3 | (\$1,288,428) | (\$35,547) | (\$11,126) | 36.2 | 115.8 | \$1,252,881 | \$1,277,302 |
| CZ09-2 | LA | -67,483 | 8402 | 29.3 | (\$1,288,428) | \$52,410 | (\$11,126) | >1 | 115.8 | \$1,340,838 | \$1,277,302 |
| CZ10 | SDG&E | -75,157 | 8418 | 27.2 | (\$1,288,428) | (\$156,973) | (\$25,469) | 8.2 | 50.6 | \$1,131,455 | \$1,262,959 |
| CZ10-2 | SCE | -75,157 | 8418 | 27.2 | (\$1,288,428) | (\$54,711) | (\$25,469) | 23.5 | 50.6 | \$1,233,718 | \$1,262,959 |
| CZ11 | PG&E | -94,783 | 10252 | 31.9 | (\$1,288,428) | (\$169,847) | (\$38,904) | 7.6 | 33.1 | \$1,118,582 | \$1,249,524 |
| CZ12 | PG&E | -94,702 | 10403 | 33.0 | (\$1,288,428) | (\$324,908) | (\$34,968) | 4.0 | 36.8 | \$963,520 | \$1,253,460 |
| CZ12-2 | SMUD | -94,297 | 10403 | 33.1 | (\$1,288,428) | \$13,603 | (\$33,757) | >1 | 38.2 | \$1,302,031 | \$1,254,671 |
| CZ13 | PG&E | -92,196 | 10029 | 31.5 | (\$1,288,428) | (\$168,358) | (\$40,229) | 7.7 | 32.0 | \$1,120,071 | \$1,248,199 |
| CZ14 | SDG&E | -96,021 | 10056 | 30.7 | (\$1,288,428) | (\$308,542) | (\$44,202) | 4.2 | 29.1 | \$979,887 | \$1,244,226 |
| CZ14-2 | SCE | -96,021 | 10056 | 30.7 | (\$1,288,428) | (\$110,730) | (\$44,202) | 11.6 | 29.1 | \$1,177,698 | \$1,244,226 |
| CZ15 | SCE | -44,856 | 5579 | 19.0 | (\$1,288,428) | \$8,996 | (\$10,256) | >1 | 125.6 | \$1,297,425 | \$1,278,172 |
| CZ16 | PG&E | -211,468 | 17599 | 42.9 | (\$1,288,428) | (\$625,671) | (\$228,203) | 2.1 | 5.6 | \$662,757 | \$1,060,225 |
| CZ16-2 | LA | -211,468 | 17599 | 42.9 | (\$1,288,428) | \$37,142 | (\$228,203) | >1 | 5.6 | \$1,325,570 | \$1,060,225 |



Figure 76. Cost Effectiveness for Small Hotel – All-Electric + 80kW PV

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|-------------------------------|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-------------|
| All-Electric + 80kW PV | | | | | | | | | | | |
| CZ01 | PG&E | -54,712 | 16917 | 74.6 | (\$1,123,442) | (\$240,170) | \$106,722 | 4.7 | >1 | \$883,272 | \$1,230,164 |
| CZ02 | PG&E | 8,853 | 12677 | 65.0 | (\$1,124,415) | \$128,649 | \$223,510 | >1 | >1 | \$1,253,063 | \$1,347,925 |
| CZ03 | PG&E | 15,612 | 12322 | 65.3 | (\$1,126,687) | \$44,532 | \$215,260 | >1 | >1 | \$1,171,219 | \$1,341,947 |
| CZ04 | PG&E | 15,490 | 11927 | 62.0 | (\$1,126,522) | \$145,778 | \$225,402 | >1 | >1 | \$1,272,300 | \$1,351,924 |
| CZ04-2 | CPAU | 15,490 | 11927 | 62.0 | (\$1,126,522) | \$289,094 | \$225,402 | >1 | >1 | \$1,415,616 | \$1,351,924 |
| CZ05 | PG&E | 25,436 | 11960 | 64.8 | (\$1,126,575) | \$56,019 | \$229,149 | >1 | >1 | \$1,182,594 | \$1,355,724 |
| CZ06 | SCE | 48,875 | 8912 | 54.4 | (\$1,126,716) | \$163,343 | \$253,445 | >1 | >1 | \$1,290,060 | \$1,380,161 |
| CZ06-2 | LA | 62,439 | 8188 | 54.1 | (\$1,125,064) | \$115,822 | \$266,502 | >1 | >1 | \$1,240,886 | \$1,391,565 |
| CZ07 | SDG&E | 56,727 | 8353 | 53.5 | (\$1,123,034) | \$147,987 | \$275,773 | >1 | >1 | \$1,271,022 | \$1,398,808 |
| CZ08 | SCE | 56,727 | 8353 | 53.5 | (\$1,123,034) | \$163,971 | \$275,773 | >1 | >1 | \$1,287,005 | \$1,398,808 |
| CZ08-2 | LA | 55,185 | 8402 | 53.7 | (\$1,124,832) | \$155,101 | \$266,880 | >1 | >1 | \$1,279,933 | \$1,391,712 |
| CZ09 | SCE | 55,185 | 8402 | 53.7 | (\$1,124,832) | \$169,010 | \$266,880 | >1 | >1 | \$1,293,843 | \$1,391,712 |
| CZ09-2 | LA | 50,731 | 8418 | 52.0 | (\$1,121,834) | \$113,936 | \$249,207 | >1 | >1 | \$1,235,770 | \$1,371,041 |
| CZ10 | SDG&E | 50,731 | 8418 | 52.0 | (\$1,121,834) | \$138,265 | \$249,207 | >1 | >1 | \$1,260,099 | \$1,371,041 |
| CZ10-2 | SCE | 25,882 | 10252 | 55.6 | (\$1,122,643) | \$162,626 | \$229,944 | >1 | >1 | \$1,285,269 | \$1,352,587 |
| CZ11 | PG&E | 27,731 | 10403 | 57.1 | (\$1,124,083) | \$12,954 | \$236,794 | >1 | >1 | \$1,137,037 | \$1,360,876 |
| CZ12 | PG&E | 28,136 | 10403 | 57.2 | (\$1,124,083) | \$206,756 | \$238,005 | >1 | >1 | \$1,330,839 | \$1,362,087 |
| CZ12-2 | SMUD | 26,706 | 10029 | 55.0 | (\$1,122,455) | \$165,991 | \$219,574 | >1 | >1 | \$1,288,446 | \$1,342,030 |
| CZ13 | PG&E | 41,989 | 10056 | 57.8 | (\$1,122,814) | \$22,333 | \$273,768 | >1 | >1 | \$1,145,147 | \$1,396,582 |
| CZ14 | SDG&E | 41,989 | 10056 | 57.8 | (\$1,122,814) | \$120,943 | \$273,768 | >1 | >1 | \$1,243,757 | \$1,396,582 |
| CZ14-2 | SCE | 83,393 | 5579 | 44.0 | (\$1,120,934) | \$210,511 | \$276,228 | >1 | >1 | \$1,331,445 | \$1,397,162 |
| CZ15 | SCE | -76,971 | 17599 | 69.2 | (\$1,127,210) | (\$199,308) | \$53,550 | 5.7 | >1 | \$927,902 | \$1,180,760 |
| CZ16 | PG&E | -76,971 | 17599 | 69.2 | (\$1,127,210) | \$172,787 | \$53,550 | >1 | >1 | \$1,299,997 | \$1,180,760 |
| CZ16-2 | LA | -54,712 | 16917 | 74.6 | (\$1,123,442) | (\$240,170) | \$106,722 | 4.7 | >1 | \$883,272 | \$1,230,164 |



Figure 77. Cost Effectiveness for Small Hotel – All-Electric + 80kW PV + 50 kWh Battery

| CZ | IOU territory | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---|---------------|--------------------|----------------------|--------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-------------|
| All-Electric + 80kW PV + 50kWh Battery | | | | | | | | | | | |
| CZ01 | PG&E | -55,323 | 16917 | 75.7 | (\$1,095,542) | (\$238,351) | \$118,605 | 4.6 | >1 | \$857,191 | \$1,214,147 |
| CZ02 | PG&E | 7,849 | 12677 | 67.4 | (\$1,096,515) | \$129,794 | \$239,632 | >1 | >1 | \$1,226,309 | \$1,336,146 |
| CZ03 | PG&E | 14,594 | 12322 | 67.7 | (\$1,098,787) | \$43,166 | \$235,280 | >1 | >1 | \$1,141,953 | \$1,334,067 |
| CZ04 | PG&E | 14,459 | 11927 | 64.4 | (\$1,098,622) | \$148,698 | \$249,244 | >1 | >1 | \$1,247,320 | \$1,347,866 |
| CZ04-2 | CPAU | 14,459 | 11927 | 64.4 | (\$1,098,622) | \$286,573 | \$249,244 | >1 | >1 | \$1,385,195 | \$1,347,866 |
| CZ05 | PG&E | 24,292 | 11960 | 67.6 | (\$1,098,675) | \$53,719 | \$244,514 | >1 | >1 | \$1,152,394 | \$1,343,189 |
| CZ06 | SCE | 47,762 | 8912 | 57.2 | (\$1,098,816) | \$165,763 | \$267,221 | >1 | >1 | \$1,264,579 | \$1,366,037 |
| CZ06-2 | LA | 61,252 | 8188 | 57.1 | (\$1,097,164) | \$138,060 | \$283,797 | >1 | >1 | \$1,235,223 | \$1,380,960 |
| CZ07 | SDG&E | 55,588 | 8353 | 56.2 | (\$1,095,134) | \$138,718 | \$286,483 | >1 | >1 | \$1,233,852 | \$1,381,618 |
| CZ08 | SCE | 55,588 | 8353 | 56.2 | (\$1,095,134) | \$165,932 | \$286,483 | >1 | >1 | \$1,261,066 | \$1,381,618 |
| CZ08-2 | LA | 54,162 | 8402 | 56.1 | (\$1,096,932) | \$149,615 | \$269,453 | >1 | >1 | \$1,246,548 | \$1,366,386 |
| CZ09 | SCE | 54,162 | 8402 | 56.1 | (\$1,096,932) | \$171,168 | \$269,453 | >1 | >1 | \$1,268,101 | \$1,366,386 |
| CZ09-2 | LA | 49,832 | 8418 | 54.1 | (\$1,093,934) | \$120,627 | \$250,720 | >1 | >1 | \$1,214,561 | \$1,344,654 |
| CZ10 | SDG&E | 49,832 | 8418 | 54.1 | (\$1,093,934) | \$136,144 | \$250,720 | >1 | >1 | \$1,230,078 | \$1,344,654 |
| CZ10-2 | SCE | 25,148 | 10252 | 57.3 | (\$1,094,743) | \$160,744 | \$233,842 | >1 | >1 | \$1,255,487 | \$1,328,585 |
| CZ11 | PG&E | 26,813 | 10403 | 59.2 | (\$1,096,183) | \$10,314 | \$247,504 | >1 | >1 | \$1,106,497 | \$1,343,686 |
| CZ12 | PG&E | 27,217 | 10403 | 59.3 | (\$1,096,183) | \$206,749 | \$248,790 | >1 | >1 | \$1,302,931 | \$1,344,973 |
| CZ12-2 | SMUD | 26,027 | 10029 | 56.5 | (\$1,094,555) | \$164,506 | \$229,300 | >1 | >1 | \$1,259,061 | \$1,323,856 |
| CZ13 | PG&E | 41,123 | 10056 | 59.7 | (\$1,094,914) | \$25,707 | \$276,947 | >1 | >1 | \$1,120,621 | \$1,371,860 |
| CZ14 | SDG&E | 41,123 | 10056 | 59.7 | (\$1,094,914) | \$119,382 | \$276,947 | >1 | >1 | \$1,214,296 | \$1,371,860 |
| CZ14-2 | SCE | 82,697 | 5579 | 45.5 | (\$1,093,034) | \$209,837 | \$277,287 | >1 | >1 | \$1,302,871 | \$1,370,321 |
| CZ15 | SCE | -77,815 | 17599 | 71.1 | (\$1,099,310) | (\$193,758) | \$65,850 | 5.7 | >1 | \$905,552 | \$1,165,160 |
| CZ16 | PG&E | -77,815 | 17599 | 71.1 | (\$1,099,310) | \$175,872 | \$65,850 | >1 | >1 | \$1,275,182 | \$1,165,160 |
| CZ16-2 | LA | -55,323 | 16917 | 75.7 | (\$1,095,542) | (\$238,351) | \$118,605 | 4.6 | >1 | \$857,191 | \$1,214,147 |



6.8 List of Relevant Efficiency Measures Explored

The Reach Code Team started with a potential list of energy efficiency measures proposed for 2022 Title 24 codes and standards enhancement measures, as well as measures from the 2018 International Green Construction Code, which is based on ASHRAE Standard 189.1-2017. The team also developed new measures based on their experience. This original list was over 100 measures long. The measures were filtered based on applicability to the prototypes in this study, ability to model in simulation software, previously demonstrated energy savings potential, and market readiness. The list of 28 measures below represent the list of efficiency measures that meet these criteria and were investigated to some degree. The column to the far right indicates whether the measure was ultimately included in analysis or not.

Figure 78. List of Relevant Efficiency Measures Explored

| Building Component | Measure Name | Measure Description | Notes | Include? |
|--------------------|---------------------------------------|---|--|----------|
| Water Heating | Drain water Heat Recovery | Add drain water heat recovery in hotel prototype | Requires calculations outside of modeling software. | Y |
| Envelope | High performance fenestration | Improved fenestration SHGC (reduce to 0.22). | | Y |
| Envelope | High SHGC for cold climates | Raise prescriptive fenestration SHGC (to 0.45) in cold climates where additional heat is beneficial. | | Y |
| Envelope | Allowable fenestration by orientation | Limit amount of fenestration as a function of orientation | | Y |
| Envelope | High Thermal Mass Buildings | Increase building thermal mass. Thermal mass slows the change in internal temperature of buildings with respect to the outdoor temperature, allowing the peak cooling load during summer to be pushed to the evening, resulting in lower overall cooling loads. | Initial energy modeling results showed marginal cooling savings, negative heating savings. | N |
| Envelope | Opaque Insulation | Increases the insulation requirement for opaque envelopes (i.e., roof and above-grade wall). | Initial energy modeling results showed marginal energy savings at significant costs which would not meet c/e criteria. | N |
| Envelope | Triple pane windows | U-factor of 0.20 for all windows | Initial energy modeling results showed only marginal energy savings and, in some cases, increased energy use. | N |



| Building Component | Measure Name | Measure Description | Notes | Include? |
|--------------------|----------------------------|--|--|----------|
| Envelope | Duct Leakage Testing | Expand duct leakage testing requirements based on ASHRAE Standard 215-2018: Method of Test to Determine Leakage of Operating HVAC Air Distribution Systems (ANSI Approved). | More research needs to be done on current duct leakage and how it can be addressed. | N |
| Envelope | Fenestration area | Reduce maximum allowable fenestration area to 30%. | Instead of this measure, analyzed measure which looked at limiting fenestration based on wall orientation. | N |
| Envelope | Skinny triple pane windows | U-factor of 0.20 for all windows, with no changes to existing framing or building structure. | Market not ready. No commercially-available products for commercial buildings. | N |
| Envelope | Permanent projections | Detailed prescriptive requirements for shading based on ASHRAE 189. PF >0.50 for first story and >0.25 for other floors. Many exceptions. Corresponding SHGC multipliers to be used. | Title 24 already allows owner to trade off SHGC with permanent projections. Also, adding requirements for permanent projections would raise concerns. | N |
| Envelope | Reduced infiltration | Reduce infiltration rates by improving building sealing. | Infiltration rates are a fixed ACM input and cannot be changed. A workaround attempt would not be precise, and the practicality of implementation by developers is low given the modeling capabilities and the fact that in-field verification is challenging. Benefits would predominantly be for air quality rather than energy. | N |



| Building Component | Measure Name | Measure Description | Notes | Include? |
|--------------------|---|---|--|----------|
| HVAC | Heat recovery ventilation | For the hotel, recover and transfer heat from exhausted air to ventilation air. | <p>For small hotels, the ventilation requirement could be met by various approaches, and the most common ones are:</p> <ul style="list-style-type: none"> a. Exhaust only system, and ventilation is met by infiltration or window operation. b. Through a Z-duct that connects the zone AC unit's intake to an outside air intake louver. c. Centralized ventilation system (DOAS) <p>The prototype developed for the small hotel is using Type 2 above. The major consideration is that currently, HRV + PTACs cannot be modeled at each guest room, only at the rooftop system. Option 1 would require the same type of HRV implementation as Option 2. Option 3 may be pursuable, but would require a significant redesign of the system, with questionable impacts. Previous studies have found heat recovery as cost effective in California only in buildings with high loads or high air exchange rates, given the relatively mild climate.</p> | N |
| HVAC | Require Economizers in Smaller Capacity Systems | Lower the capacity trigger for air economizers. Previous studies have shown cost effectiveness for systems as low as 3 tons. | | Y |
| HVAC | Reduce VAV minimum flow limit | Current T24 and 90.1 requirements limit VAV minimum flow rates to no more than 20% of maximum flow. Proposal based on ASHRAE Guideline 36 which includes sequences that remove technical barriers that previously existed. Also, most new DDC controllers are now capable of lower limits. The new limit may be as low as the required ventilation rate. A non-energy benefit of this measure is a reduction in over-cooling, thus improving comfort. | | Y |



| Building Component | Measure Name | Measure Description | Notes | Include? |
|--------------------|--|---|---|----------|
| HVAC | Building Automation System (BAS) improvements | With adoption of ASHRAE Guideline 36 (GDL-36), there is now a national consensus standard for the description of high-performance sequences of operation. This measure will update BAS control requirements to improve usability and enforcement and to increase energy efficiency. BAS control requirement language will be improved either by adoption of similar language to GDL-36, or reference to GDL-36. Specific T24 BAS control topics that will be addressed include at a minimum: DCV, demand-based reset of SAT, demand-based reset of SP, dual-maximum zone sequences, and zone groups for scheduling. | In order to realize any savings in the difference, we would need a very detailed energy model with space-by-space load/occupant diversity, etc. We would also need more modeling capability than is currently available in CBECC-Com. | N |
| HVAC | Fault Detection Devices (FDD) | Expand FDD requirements to a wider range of AHU faults beyond the economizer. Fault requirements will be based on NIST field research, which has consequently been integrated into ASHRAE Guideline 36 Best in Class Sequences of Operations. Costs are solely to develop the sequences, which is likely minimal, and much of the hardware required for economizer FDD is also used to detect other faults. | Market not ready. | N |
| HVAC | Small circulator pumps ECM, trim to flow rate | Circulator pumps for industry and commercial. | Hot water pump energy use is small already (<1% building electricity usage) so not much savings potential. More savings for CHW pumps. Modeling limitations as well. | N |
| HVAC | High Performance Ducts to Reduce Static Pressure | Revise requirements for duct sizing to reduce static pressure. | Preliminary energy modeling results showed only marginal energy savings compared to measure cost. | N |
| HVAC | Parallel fan-powered boxes | Use of parallel fan-powered boxes | Unable to model PFPB with variable speed fans in modeling software. | N |
| Lighting | Daylight Dimming Plus OFF | Automatic daylight dimming controls requirements include the OFF step. | | Y |
| Lighting | Occupant Sensing in Open Plan Offices | Take the PAF without allowing for increased design wattage | | Y |
| Lighting | Institutional tuning | Take the PAF without allowing for increased design wattage | | Y |

| Building Component | Measure Name | Measure Description | Notes | Include? |
|--------------------|---|--|--|----------|
| Lighting | Reduced Interior Lighting Power Density | Reduced interior LPD values. | | Y |
| Lighting | Shift from general to task illumination | Low levels of general illumination with task and accent lighting added to locations where higher light levels are required. The shift from general to task illumination measure is based on the assumption that proper lighting of a desk surface with high efficacy lighting can allow for the significant reduction of ambient general lighting. | This is a tough measure to require as the LPDs decrease. | N |
| Lighting | Future-proof lighting controls | Fill any holes in the current code that could lead to the situations where TLEDs or LED fixtures that are not dimmable or upgradable in the future, or any other issues with code that make it hard to transition to ALCS/IoT lighting in the future | Major lighting controls already covered in other measures being considered | N |
| Lighting | Integrated control of lighting and HVAC systems | Formalize the definition of "lighting and HVAC control integration" by defining the level of data sharing required between systems and the mechanism needed to share such data. The highest savings potential would likely be generated from VAV HVAC systems by closing the damper in unoccupied zones based on the occupancy sensor information from the lighting systems. | Not market ready enough. | N |
| Other | NR Plug Load Controls | Energy savings opportunities for plug loads, which may include: energy efficient equipment, equipment power management, occupancy sensor control, and occupant awareness programs. The proposal could be extending controlled receptacles requirements in Section 130.5(d) to more occupancy types. It would also consider circuit-level controls. | Office equipment now all have their own standby power modes that use very little power, making plug load controls very difficult to be cost-effective. | N |

6.9 Additional Rates Analysis - Healdsburg

After the final version of the report was released, the Reach Code Team provided additional cost effectiveness analysis in Climate Zone 2 using City of Healdsburg electric utility rates and PG&E gas rates. All aspects of the methodology remain the same, and the results for each package and prototype are aggregated below in Figure 79 through Figure 81. Results generally indicate:

- ◆ Mixed fuel prototypes achieve positive compliance margins for EE packages and are cost effective.
- ◆ All-electric prototypes achieve slightly lower compliance margins than mixed fuel for EE packages and are cost effective.
- ◆ All PV and PV+Battery packages are cost effective both using an on-bill and TDV approach.



Figure 79. Healdsburg Utility Rates Analysis – Medium Office, All Packages Cost Effectiveness Summary

| Prototype | Package | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Compliance Margin (%) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---------------|------------------------------|--------------------|----------------------|--------------------|-----------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-----------|
| Medium Office | Mixed Fuel + EE | 40,985 | -505 | 8.1 | 17% | \$66,649 | \$89,645 | \$99,181 | 1.3 | 1.5 | \$22,996 | \$32,532 |
| | Mixed Fuel + EE + PVB | 255,787 | -505 | 50.6 | 17% | \$359,648 | \$510,922 | \$573,033 | 1.4 | 1.6 | \$151,274 | \$213,385 |
| | Mixed Fuel + HE | 3,795 | 550 | 4.3 | 4% | \$68,937 | \$24,204 | \$24,676 | 0.4 | 0.4 | -\$44,733 | -\$44,261 |
| | All-Electric | -49,684 | 3,868 | 5.0 | -7% | -\$73,695 | -\$7,042 | -\$41,429 | 10.5 | 1.8 | \$66,653 | \$32,266 |
| | All-Electric + EE | -11,811 | 3,868 | 15.2 | 10% | -\$7,046 | \$83,285 | \$58,563 | >1 | >1 | \$90,331 | \$65,609 |
| | All-Electric + EE + PVB | 203,026 | 3,868 | 57.8 | 10% | \$285,953 | \$511,954 | \$532,273 | 1.8 | 1.9 | \$226,001 | \$246,320 |
| | All-Electric + HE | -45,916 | 3,868 | 6.1 | -5% | -\$22,722 | \$6,983 | -\$26,394 | >1 | 0.9 | \$29,705 | -\$3,672 |
| | Mixed Fuel + 3kW | 4,785 | 0 | 0.9 | n/a | \$5,566 | \$10,430 | \$10,500 | 1.9 | 1.9 | \$4,864 | \$4,934 |
| | Mixed Fuel + 3kW + 5kWh | 4,785 | 0 | 0.9 | n/a | \$8,356 | \$10,430 | \$10,500 | 1.2 | 1.3 | \$2,074 | \$2,144 |
| | Mixed Fuel + 135kW | 215,311 | 0 | 41.5 | n/a | \$250,470 | \$424,452 | \$471,705 | 1.7 | 1.9 | \$173,982 | \$221,235 |
| | Mixed Fuel + 135kW + 50kWh | 214,861 | 0 | 42.6 | n/a | \$278,370 | \$423,721 | \$472,898 | 1.5 | 1.7 | \$145,351 | \$194,528 |
| | All-Electric + 3kW | -44,899 | 3,868 | 6.0 | n/a | -\$68,129 | \$3,299 | -\$30,928 | >1 | 2.2 | \$71,429 | \$37,201 |
| | All-Electric + 3kW + 5kWh | -44,899 | 3,868 | 6.0 | n/a | -\$65,339 | \$3,299 | -\$30,928 | >1 | 2.1 | \$68,639 | \$34,411 |
| | All-Electric + 135kW | 165,627 | 3,868 | 46.6 | n/a | \$176,775 | \$424,146 | \$430,276 | 2.4 | 2.4 | \$247,371 | \$253,501 |
| | All-Electric + 135kW + 50kWh | 165,200 | 3,868 | 47.7 | n/a | \$204,675 | \$423,466 | \$431,469 | 2.1 | 2.1 | \$218,792 | \$226,795 |
| | All-Electric + 80kW + 50kWh | 40,985 | -505 | 8.1 | 17% | \$66,649 | \$89,645 | \$99,181 | 1.3 | 1.5 | \$22,996 | \$32,532 |



Figure 80. Healdsburg Utility Rates Analysis – Medium Retail, All Packages Cost Effectiveness Summary

| Prototype | Package | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Compliance Margin (%) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|---------------|------------------------------|--------------------|----------------------|--------------------|-----------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-----------|
| Medium Retail | Mixed Fuel + EE | 18,885 | 613 | 8.7 | 13% | \$5,569 | \$49,546 | \$59,135 | 8.9 | 10.6 | \$43,977 | \$53,566 |
| | Mixed Fuel + EE + PVB | 189,400 | 613 | 43.8 | 13% | \$249,475 | \$376,219 | \$465,474 | 1.5 | 1.9 | \$126,744 | \$215,999 |
| | Mixed Fuel + HE | 2,288 | 229 | 2.0 | 3% | \$9,726 | \$13,143 | \$13,998 | 1.4 | 1.4 | \$3,417 | \$4,273 |
| | All-Electric | -21,786 | 2,448 | 7.5 | -1% | -\$27,464 | \$9,228 | -\$4,483 | >1 | 6.1 | \$36,692 | \$22,981 |
| | All-Electric + EE | 2,843 | 2,448 | 14.6 | 13% | -\$21,895 | \$61,918 | \$56,893 | >1 | >1 | \$83,813 | \$78,788 |
| | All-Electric + EE + PVB | 173,387 | 2,448 | 49.9 | 13% | \$222,012 | \$391,257 | \$463,431 | 1.8 | 2.1 | \$169,245 | \$241,419 |
| | All-Electric + HE | -16,989 | 2,448 | 8.9 | 3% | -\$4,211 | \$23,567 | \$11,251 | >1 | >1 | \$27,779 | \$15,463 |
| | Mixed Fuel + 3kW | 4,685 | 0 | 0.9 | n/a | \$5,566 | \$10,256 | \$10,262 | 1.8 | 1.8 | \$4,690 | \$4,696 |
| | Mixed Fuel + 3kW + 5kWh | 4,685 | 0 | 0.9 | n/a | \$8,356 | \$10,256 | \$10,262 | 1.2 | 1.2 | \$1,900 | \$1,906 |
| | Mixed Fuel + 110kW | 171,790 | 0 | 33.3 | n/a | \$204,087 | \$316,293 | \$376,300 | 1.5 | 1.8 | \$112,206 | \$172,213 |
| | Mixed Fuel + 110kW + 50kWh | 170,542 | 0 | 35.1 | n/a | \$231,987 | \$320,349 | \$398,363 | 1.4 | 1.7 | \$88,363 | \$166,376 |
| | All-Electric + 3kW | -17,101 | 2,448 | 8.4 | n/a | -\$21,898 | \$19,523 | \$5,779 | >1 | >1 | \$41,421 | \$27,677 |
| | All-Electric + 3kW + 5kWh | -17,101 | 2,448 | 8.4 | n/a | -\$19,108 | \$19,523 | \$5,779 | >1 | >1 | \$38,631 | \$24,887 |
| | All-Electric + 110kW | 150,004 | 2,448 | 40.8 | n/a | \$176,623 | \$332,213 | \$371,817 | 1.9 | 2.1 | \$155,591 | \$195,194 |
| | All-Electric + 110kW + 50kWh | 148,793 | 2,448 | 42.9 | n/a | \$204,523 | \$335,043 | \$394,099 | 1.6 | 1.9 | \$130,520 | \$189,577 |



Figure 81. Healdsburg Utility Rates Analysis – Small Hotel, All Packages Cost Effectiveness Summary

| Prototype | Package | Elec Savings (kWh) | Gas Savings (therms) | GHG savings (tons) | Compliance Margin (%) | Incremental Package Cost | Lifecycle Energy Cost Savings | \$-TDV Savings | B/C Ratio (On-bill) | B/C Ratio (TDV) | NPV (On-bill) | NPV (TDV) |
|-------------|-----------------------------|--------------------|----------------------|--------------------|-----------------------|--------------------------|-------------------------------|----------------|---------------------|-----------------|---------------|-------------|
| Small Hotel | Mixed Fuel + EE | 3,802 | 976 | 3.9 | 7% | \$20,971 | \$22,829 | \$29,353 | 1.1 | 1.4 | \$1,857 | \$8,381 |
| | Mixed Fuel + EE + PVB | 130,144 | 976 | 31.1 | 7% | \$205,967 | \$254,577 | \$336,575 | 1.2 | 1.6 | \$48,610 | \$130,608 |
| | Mixed Fuel + HE | 981 | 402 | 2.7 | 3% | \$23,092 | \$12,291 | \$11,808 | 0.5 | 0.5 | -\$10,801 | -\$11,284 |
| | All-Electric | - | 12,677 | 40.0 | -12% | -\$1,297,757 | -\$24,318 | -\$51,620 | 53.4 | 25.1 | \$1,273,439 | \$1,246,137 |
| | All-Electric + EE | -88,410 | 12,677 | 45.9 | 5% | -\$1,265,064 | \$45,918 | \$20,860 | >1 | >1 | \$1,310,982 | \$1,285,924 |
| | All-Electric + EE + PVB | 38,115 | 12,677 | 73.5 | 5% | -\$1,080,068 | \$296,233 | \$317,296 | >1 | >1 | \$1,376,301 | \$1,397,365 |
| | All-Electric + HE | - | 12,677 | 41.2 | -11% | -\$1,283,243 | -\$83,994 | -\$44,505 | 15.3 | 28.8 | \$1,199,249 | \$1,238,738 |
| | Mixed Fuel + 3kW | 4,785 | 0 | 0.9 | n/a | \$5,566 | \$8,927 | \$10,332 | 1.6 | 1.9 | \$3,361 | \$4,766 |
| | Mixed Fuel + 3kW + 5kWh | 4,785 | 0 | 0.9 | n/a | \$8,356 | \$8,927 | \$10,332 | 1.1 | 1.2 | \$571 | \$1,976 |
| | Mixed Fuel + 80kW | 127,592 | 0 | 25.0 | n/a | \$148,427 | \$229,794 | \$275,130 | 1.5 | 1.9 | \$81,367 | \$126,703 |
| | Mixed Fuel + 80kW + 50kWh | 126,332 | 0 | 28.1 | n/a | \$176,327 | \$236,570 | \$296,058 | 1.3 | 1.7 | \$60,243 | \$119,731 |
| | All-Electric + 3kW | - | 12,677 | 40.9 | n/a | -\$1,292,191 | -\$14,447 | -\$41,288 | 89.4 | 31.3 | \$1,277,744 | \$1,250,902 |
| | All-Electric + 3kW + 5kWh | - | 12,677 | 40.9 | n/a | -\$1,289,401 | -\$14,447 | -\$41,288 | 89.3 | 31.2 | \$1,274,954 | \$1,248,112 |
| | All-Electric + 80kW | 8,853 | 12,677 | 65.0 | n/a | -\$1,149,330 | \$222,070 | \$223,510 | >1 | >1 | \$1,371,400 | \$1,372,840 |
| | All-Electric + 80kW + 50kWh | 7,849 | 12,677 | 67.4 | n/a | -\$1,121,430 | \$223,812 | \$239,632 | >1 | >1 | \$1,345,241 | \$1,361,062 |



Attachment 6: City of West Hollywood

Key Justifications for the Proposed Local Energy Standards

The City of West Hollywood's local climatic, geological, topographical, and environmental conditions exacerbate the impacts of global climate change in several ways to make the adoption of the Green Building Ordinance, including the solar PV offset, reasonable and necessary. Failure to address and significantly reduce environmental impacts creates higher greenhouse gas (GHG) emissions that could make the City of West Hollywood more susceptible to changes in climate conditions. Some of the local threats include:

- i. *Natural Disasters:* Climate models for California predict an increase in periods of drought as well as heavier precipitation events. An increase of wildfire risk due to continued dry periods is an expected impact of climate change, as is the increased frequency of flooding, mudslides, and landslides related to a storm event. Summer temperatures and periods of extreme heat days are expected to increase over time, which can lead to power outages. These effects have the potential to cause considerable costs in damage to property, infrastructure, and possibly life.
- ii. *Adverse Public Health:* Warming temperature and heat waves are expected to have a major impact on public health. Coupled with ground-level ozone and other air pollutants, heat can lead to increased rates of asthma and other respiratory diseases. The incidence of bad air days in California's urban areas has increased, mostly on hot summer days. According to the American Lung Association State of the Air 2016 report, the Los Angeles metro area has the worst ozone pollution in the nation, a direct result of tailpipe emissions and ranked in the top 10 for the most particulate pollution.¹
- iii. *Plants and Vegetation:* Native plants and animals are at risk as temperatures rise and they are forced to adapt in response. The absence of native species would allow invasive species of plants and insects to colonize these areas and threaten other native populations and their habitat. Furthermore, many native species are already struggling to survive in an infill, urban area.

The ordinance amendments, including the proposed energy standards, further the City of West Hollywood's efforts to enhance the community's social, economic and environmental well-being as well as mitigate the effects of climate change on the City's weather patterns, water supply, physical infrastructure, ecological diversity, public health, and economy.

The West Hollywood Climate Action Plan sets targets to reduce communitywide GHG emissions by 25 percent by 2035 to help achieve statewide reduction targets necessary to mitigate climate change impacts. Residential land uses account for 12 percent of the community's GHG emissions, while commercial and industrial uses account for another 20 percent. Installation of on-site self-generation systems to support a building's energy needs in concert with the comprehensive requirements of the City's Green Building Program will significantly reduce air pollution from GHG emissions from fossil fuel combustion from these uses.

¹ American Lung Association. (2016). "State of the Air 2016." Accessed from:
<http://www.lung.org/assets/documents/healthy-air/state-of-the-air/sota-2016-full.pdf>.