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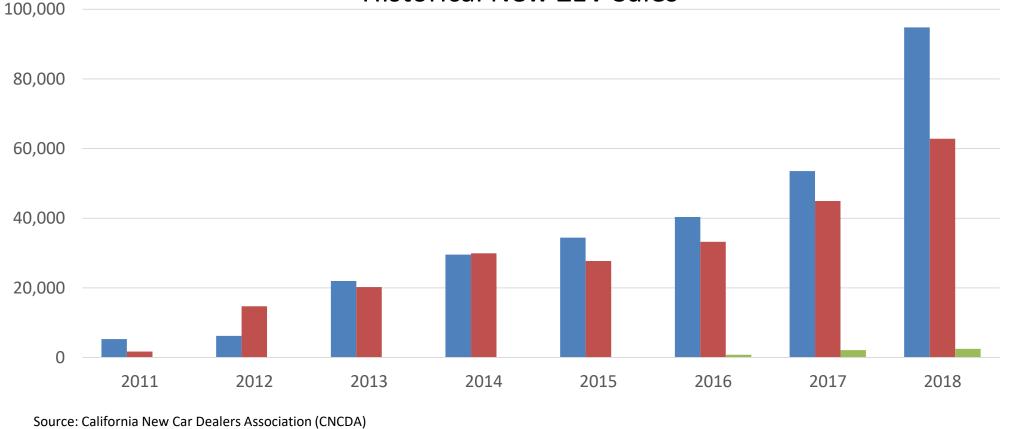
# **Light-Duty Vehicle Demand Forecast**

Mark Palmere California Energy Commission Transportation Energy Forecasting Unit July 22, 2019



## **ZEV Sales Have Been Rising Dramatically**

**Historical New ZEV Sales** 



BEV PHEV FCV



### ZEVs Rose to Account for 8 Percent of New Vehicle Sales in 2018

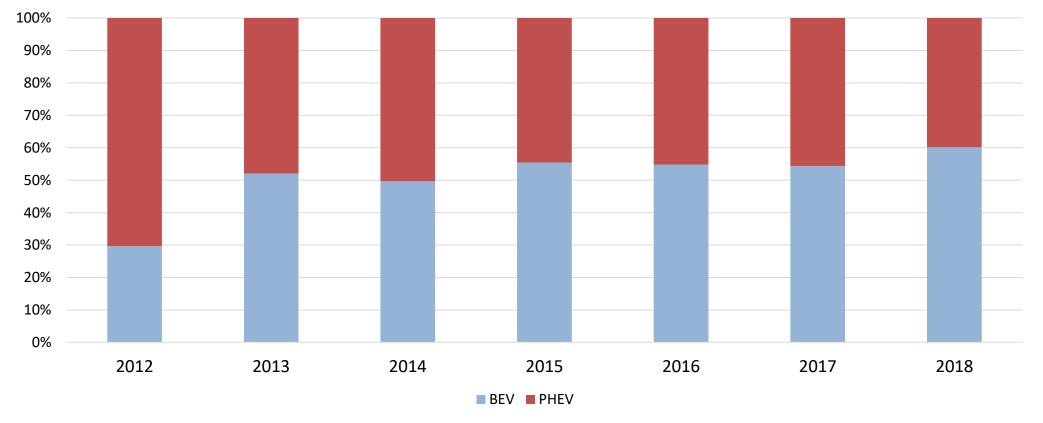
Historical ZEV Share of Total New Vehicle Sales

	2010	2011	2012	2013	2014	2015	2016	2017	2018
BEV	0.02%	0.43%	0.41%	1.28%	1.60%	1.68%	1.93%	2.62%	4.74%
PHEV	0.00%	0.14%	0.96%	1.18%	1.62%	1.35%	1.59%	2.20%	3.14%
FCV	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%	0.10%	0.12%



## **BEVs Have Begun Outselling PHEVs**

Historical Light Duty PEV New Vehicle Sales Fuel Type Ratio



Source: California New Car Dealers Association (CNCDA)



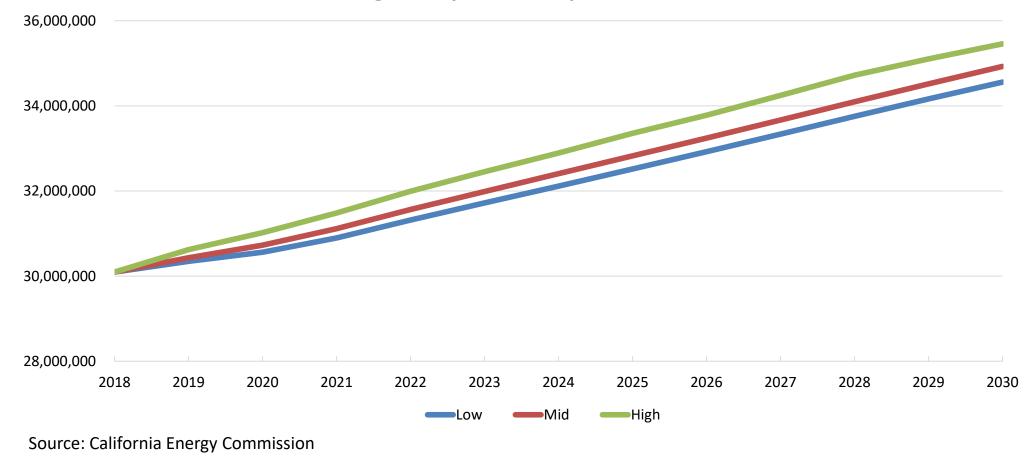
### Vehicle Attributes Inform CEC Forecasts of New Vehicle Sales

- Attributes used in "vehicle choice" decisions
- Account for regulatory requirements
- Base year and projections through 2030
- Light-duty vehicle attributes
  - Range
  - Retail Price
  - Fuel Economy
  - Acceleration
  - # of Makes/Models
  - Refueling Time
  - Maintenance Costs
  - Cargo Capacity



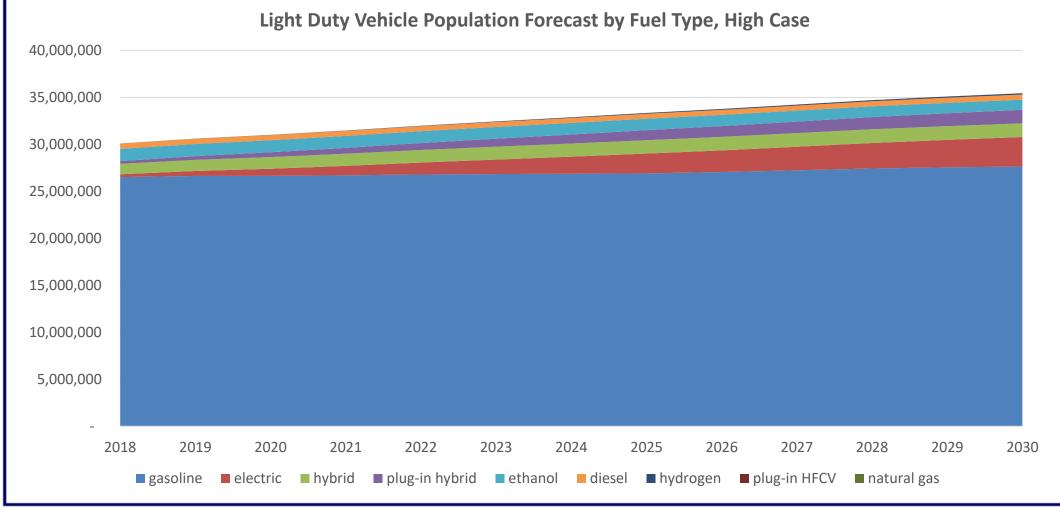
### **Light-Duty Vehicle Population Rises With Population and Income**

**Total Light-Duty Vehicle Population Forecast** 





#### Gasoline Continues to be Most Popular Fuel Type, But Electric Continues to Increase





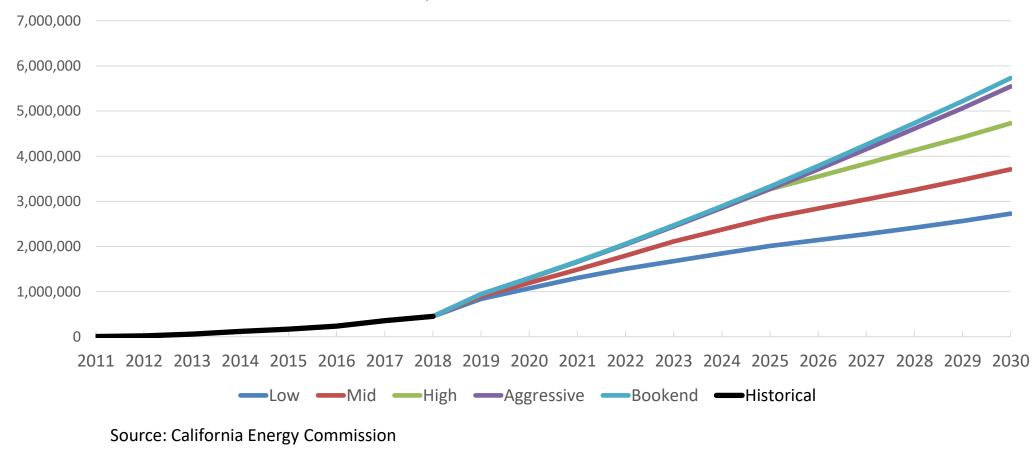
### **2019 IEPR Scenarios Reflect Expectations of Market**

	ZEV SCENARIOS, 2019					
INPUTS	Low	Reference	High	Aggressive	Bookend	
PREFERENCES						
Consumers' PEV Preference	Constant at 2017 Level	Increase with PEV market growth	Increase with PEV market growth	Increase with PEV market growth	Increase with PEV market growth	
INCENTIVES						
Federal Tax Credit	Decreasing starting 2019, Eliminated after 2022	Decreasing starting 2019	Decreasing starting 2019	Decreasing starting 2019	Decreasing starting 2019	
State Rebate	To 2025	To 2025	To 2025	To 2030 for BEV/FCV	To 2030 for BEV/FCV	
HOV Lane Access	To 2021	То 2023	To 2025	To 2025 for PHEV, to 2030 for BEV/FCV	To 2025 for PHEV, to 2030 for BEV/FCV	
ATTRIBUTES						
Availability of PEVs (in 2030)	PEV models available in 11 of 15 BEV and 14 of 15 PHEV classes	PEV models available in 12 of 15 BEV and 14 of 15 PHEV classes	PEV models available in 13 of 15 BEV and 14 of 15 PHEV classes	PEV models available in 13 of 15 BEV and 14 of 15 PHEV classes	Models available: BEV in 15, PHEV in 14, FCV in 8, PHFCV in 7 CEC LDV classes	
Vehicle / Battery Price (by 2030)	PEV prices based on battery price declining to <b>~\$120/kWh</b>	PEV prices based on battery price declining to <b>~\$100/kWh</b>	PEV prices based on battery price declining to <b>~\$80/kWh</b>	PEV prices based on battery price declining to <b>~\$70/kWh</b>	PEV prices based on battery price declining to <b>~\$70/kWh</b>	
Max Range (Midsize, 2030)	~333 miles	~341 miles	~341 miles	~341 miles	~341 miles	
Refuel Time (2030)	15 -21 min	15 - 21 min	10-16 min	10-16 min	10-16 min	
Time to Station (2030)	7-8 min	Same as gasoline	Same as gasoline	Same as gasoline by 2025	Same as gasoline by 2025	
FORECAST RESULTS						
2030 ZEV Population	2.7 million	3.7 million	4.7 million	5.5 million	5.7 million	



### ZEVs Surpass 3.5 Million in Mid Case, 4.5 Million in High Case

Preliminary ZEV Stock Forecast, Statewide





## **PEVs Make Up Vast Majority of ZEV Population**

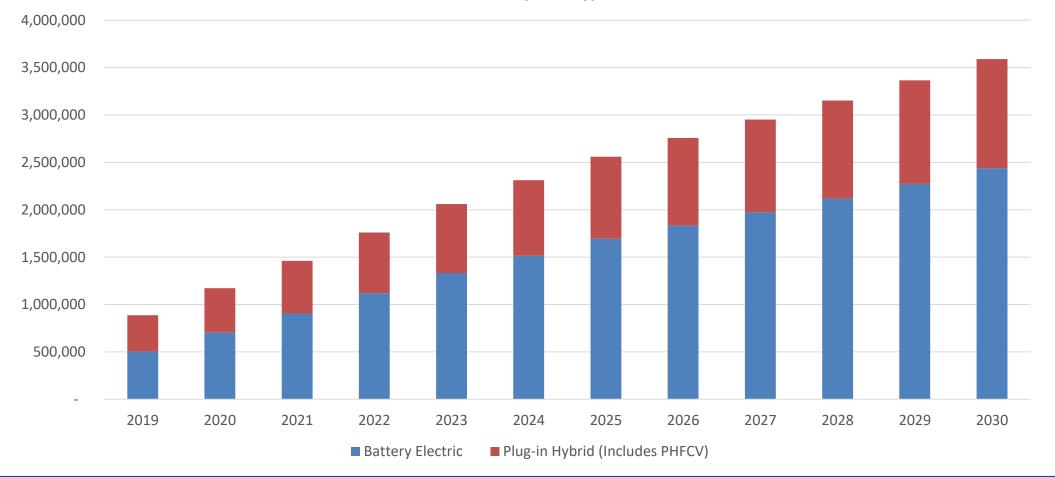
Preliminary PEV Stock Forecast, Statewide

.000,000	6,000,000
,000,000	5,000,000
,000,000	4,000,000
,000,000	3,000,000
,000,000	2,000,000
,000,000	1,000,000
0	0
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030	2
LowMidHighAggressiveBookendHistorical	
Source: California Energy Commission	



## **BEVs Increase Margin Over PHEVs**

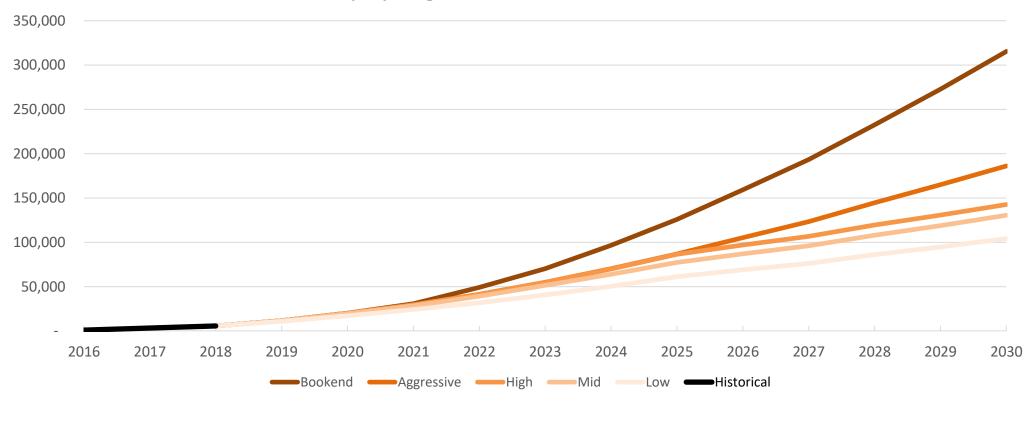
Forecast PEV Stock by Fuel Type, Mid Case





## **Fuel Cell Vehicles Make Inroads in LDV Market**

Preliminary Hydrogen Vehicle Stock Forecast, Statewide



Source: California Energy Commission



# **Comments? Questions?**

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