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CALIFORNIA ENERGY COMMISSION

In the Matter of:

Hearth Products ) Docket No.: 18-AAER-06  
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STAFF WORKSHOP

RE: APPLIANCE EFFICIENCY REQUIREMENTS

FOR GAS HEARTH PRODUCTS

CALIFORNIA ENERGY COMMISSION

FIRST FLOOR - CHARLES R. IMBRECHT HEARING ROOM

1516 9TH STREET

SACRAMENTO, CALIFORNIA

THURSDAY, JUNE 6, 2019

10:00 A.M.

Reported by:

Lucien Newell

## APPEARANCES

### STAFF

David Nichols, Appliances Office

Jessica Lopez, Appliances Office

### PRESENTERS

Cassidee Kido, California Investor-Owned Utilities

### PUBLIC COMMENT

Barton Day, Hearth, Patio and Barbecue Association

Tom O'Leary, Skytech Products Group.

Ryan Carroll, Hearth, Patio and Barbecue Association

Mary Anderson, Pacific Gas and Electric

John Crouch, Hearth, Patio and Barbecue Association

Gregg Achman, Hearth and Home Technologies

Jerry Scott, Robert H. Peterson Company

Bryan Boyce (via WebEx), California Investor-Owned  
Utilities

Shannon Reyna, Hearth, Patio and Barbecue Association



## AGENDA

	<u>Page</u>
Opening Remarks	4
David Nichols	
Staff's Gas Hearth Products Presentation	9
Jessica Lopez	
Stakeholder Presentations	53
Open Discussion and Public Comment	58
Next Steps	94
Jessica Lopez	
Adjourn	97

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2  
3  
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P R O C E E D I N G S

10:00 A.M.

SACRMENTO, CALIFORNIA, TUESDAY, NOVEMBER 27, 2018

MR. NICHOLS: My name is David Nichols.

Thank you. My name is David Nichols. I'm with  
the California Energy Commission in the  
Efficiency Division, the Appliances Office.

Before we get started today, I'm going to  
go over a few basic housekeeping items. Well, I  
will if this thing will turn. It's not working.

(Colloquy Between Staff)

MR. NICHOLS: Thank you. This workshop  
is being recorded. There is a court reporter.  
And it is on WebEx.

Restrooms are located outside these doors  
and to the right. There's also another set of  
restrooms to the left, just beyond the stairwell  
and in back of the elevators.

There are refreshments that are available  
on the second floor. We've just recently  
refurbished that room. There's some vending  
machines up there for snacks and water and soda  
and tea. There's also coffee available.

If there is an emergency, and we

1 certainly hope that there is not, we ask that you  
2 please follow Commission staff, who will be  
3 exiting to the park on the diagonal corner away  
4 from the Energy Commission.

5 I apologize. Hang on just one moment.

6 (Colloquy Between Staff)

7 MR. NICHOLS: Well, we appear to be  
8 having a technical difficulty. Give us just one  
9 moment please.

10 (Colloquy Between Staff)

11 MR. NICHOLS: Thank you. Again, welcome  
12 to the Energy Commission. My name is David  
13 Nichols.

14 This morning's workshop's subject matter  
15 expert is Jessica Lopez. Many of you have been  
16 working with her and know her. She will present  
17 it in the -- she will be presenting the heart of  
18 the information today.

19 After I do a few little opening remarks  
20 and Jessica does the presentation, we'll be  
21 taking a very short five-minute break. That will  
22 be followed by the stakeholder presentation from  
23 the California Investor-Owned Utilities, Cassidee  
24 Kido. And then we will open this up for open  
25 discussion and public comment, followed by next

1 steps, and then we will be adjourning.

2           For those of you that are participating  
3 online, please mute your phone. Please use the  
4 raise-hand feature to make comments, we will un-  
5 mute you, or use the chat feature to make  
6 comments. We will read these comments into the  
7 record and respond accordingly. Please make sure  
8 that you state your name and the organization  
9 that you represent. We recommend that you log in  
10 to WebEx Event and use the audio pin to have the  
11 WebEx call you.

12           For those that are participating in the  
13 room, we ask that you please take a seat near a  
14 microphone, if it's available, or you may stand  
15 at the small podium, but I don't think we have a  
16 small podium here, just this up here. We will  
17 have microphones that we will make available to  
18 you. However, we would appreciate you sitting at  
19 the microphones at the seats. That would be a  
20 little more helpful, especially during  
21 discussion.

22           We ask that you please speak directly  
23 into the microphone. And as earlier noted, if  
24 it's red, it's dead. If it's green, you're go.  
25 Okay. So if you want your comments to be private



1 and not recorded and you're in front of a  
2 microphone, please look down first to make sure  
3 that it's in red.

4           We're going to ask that you please,  
5 again, if you're in the room, even though you  
6 might be known, state your name and the  
7 organization you represent. When you're done  
8 speaking, for safety, just flick it back to red  
9 so that you're in good shape. And we ask that,  
10 please, after you make any comments, that you  
11 provide the court reporter with your business  
12 card or name and information. He sent a paper  
13 around earlier getting some information but he  
14 may need some additional from you.

15           You may obtain a copy of all the  
16 documents from the docket attached to the  
17 meeting. If you go into the Title 20 website,  
18 you'll find the information for the link today.

19           So you may ask yourself, where are we in  
20 the pre-rulemaking status right now?

21           Currently, on May the 13th, the Staff  
22 Report and Analysis was submitted. This starts a  
23 45-day comment period that will end on June the  
24 28th.

25           We're currently at a public workshop

1 where you have the ability to give us your  
2 opinions, make comments on the matters. The  
3 ending period is still three weeks away. Your  
4 comments are going to be due to us by 5:00 p.m.  
5 on June the 28th. You may submit those comments  
6 electronically at the noted address there in the  
7 link. And this will be, again, available on the  
8 Title 20 outreach page. In the docket, it's  
9 under Outreach Information.

10           You can send -- and if you're submitting  
11 through electronically, there's two ways to do  
12 that. The first one is through a link. Just  
13 follow the link that is there in the  
14 presentation, go to Submit e-Comments, very  
15 simple to do. You may also send a hardcopy to  
16 us. You may also send us a digital copy.

17           Anything that you send us related to the  
18 workshop today, please make sure that you add the  
19 Docket Number  
20 18-AAER-06.

21           And at this moment, I'm going to turn the  
22 dais over to our speaker, Jessica Lopez, subject  
23 matter expert. And we look forward to her  
24 presentation and to your comments.

25           Thank you.

1           MS. LOPEZ: All right. So good morning  
2 everyone. My name is Jessica Lopez. I'm an  
3 Associate Energy Specialist in the Appliances  
4 Office here at the Energy Commission. I would  
5 like to welcome everyone here and those who have  
6 tuned in to our Staff Workshop on Proposed Energy  
7 Efficiency Standards for Gas Hearth Products.  
8 The purpose of today's workshop is to provide an  
9 overview of our proposal. And it is also an  
10 opportunity for the public to make comments and  
11 to ask questions about our proposal.

12           So like it was mentioned previously by  
13 David, the presentation slides are available  
14 online on the docket.

15           Let's see if everyone can hear me now.

16           So all the presentation slides are  
17 available on the docket right now. We've also  
18 provided copies at the entrance of this hearing  
19 room. The docket also includes the Draft Staff  
20 Report which details our proposal.

21           So here's the agenda for today's  
22 presentation. I will begin with some background.  
23 This will include a timeline of events with the  
24 Energy Commission and with Staff, a rulemaking  
25 status update, and background on other regulatory

1 approaches.

2           Next, we'll provide an overview of our  
3 proposal, follow-up with our Technical  
4 Feasibility Analysis, and the results of our  
5 Savings and Cost Analysis.

6           After my presentation, I'll take any  
7 clarifying questions on this presentation. But  
8 any substantial comments and general statements  
9 should be saved for the comment period after the  
10 remaining presentations.

11           Lastly, I'll list some discussion items  
12 to consider to help facilitate a discussion  
13 during the comment period.

14           So let's get started with the background.  
15 Again, this will include a rulemaking history, a  
16 status update, and we'll get into other  
17 regulatory approaches that have influenced our  
18 proposal.

19           Let's see, so here's a timeline of events  
20 with the Energy Commission and Staff in relation  
21 to gas hearth products. On January 17, 2018, the  
22 Energy Commission issued an order instituting  
23 rulemaking to begin considering efficiency  
24 measures for hearth products and to publicly  
25 notice stakeholders of the intent to analyze

1 efficiency measures for gas hearth products.

2           On March 12th, the Energy Commission  
3 released an invitation to comment, allowing  
4 interested parties to submit comments and  
5 proposals on the appliance efficiency standards  
6 for gas hearth products. This invitation  
7 initiated the pre-rulemaking process. I'll go  
8 into more detail towards the end of the workshop  
9 today. But the comment period for this  
10 invitation ended on June 11th, 2018. And during  
11 this time, Staff began meeting with  
12 representatives and members of the Hearth, Patio  
13 and Barbecue Association, also known as HPBA, to  
14 discuss the Energy Commission's rulemaking  
15 process, discuss technical characteristics and  
16 functions of gas hearth products, and to address  
17 any concerns.

18           So thank you, Ryan and John and Eric, for  
19 setting up those meetings and for your  
20 participation in those, and also to the  
21 manufacturers who also participated in those  
22 meetings.

23           We also initiated a Working Group which  
24 consisted of representatives and members of HPBA,  
25 the California Investor-Owned Statewide Case

1 Team, and the Appliance Standards Awareness  
2 Project.

3           So given the history with the Department  
4 of Energy and the proposals coming out of Canada,  
5 we wanted to address some of the concerns around  
6 the definitions early on.

7           So the Working Group, the main focus of  
8 that Working Group was to focus on the proposed  
9 definitions.

10           So moving on, more recently, on May 13,  
11 the Energy Commission published a Draft Staff  
12 Report on Gas Hearth Products which lays out our  
13 staff proposal and supporting analysis. As  
14 previously noted, the Draft Staff Report has a  
15 45-day comment period which will end on June  
16 28th, 2019.

17           And so during that comment period of the  
18 Draft Staff Report, we hold a public workshop,  
19 which is what we're having here today. When the  
20 comment period ends, we will review the comments  
21 we received and revise our Staff Analysis  
22 accordingly. And once complete, we will begin  
23 the formal rulemaking process of adopting  
24 appliance efficiency regulations for gas hearth  
25 products.

1           So now I would like to provide you with  
2 some context to which our proposal is derived  
3 from.

4           In the United States, at the federal  
5 level, there are currently no federal standards.  
6 But at one point, as you may know, standards did  
7 exist at the federal level. In 2010, the  
8 Department of Energy established efficiency  
9 standards for vented gas hearth products but  
10 these standards were vacated in 2013.

11           Following that, in 2015, the Department  
12 of Energy released a Notice of Proposed  
13 Rulemaking for Hearth Products, recommending to  
14 define hearth products and to prohibit hearth  
15 products of being equipped with a continuous  
16 pilot, but this rulemaking was withdrawn in 2017.  
17 Thus, these products continue to not be federally  
18 covered and California is not preempted from  
19 setting its own standards on them. Details of  
20 this history is included in the Staff Report.

21           And then throughout the United States,  
22 several states have offered rebates based on  
23 fireplace efficiency and/or pilot type, such as  
24 in Washington and Oregon.

25           In California, there are currently no

1 appliance efficiency standards but there are  
2 California Building Energy Efficiency Standards  
3 under Title 24. In the 2016 Building Energy  
4 Efficiency Standards prohibits continuous pilots  
5 on gas fireplace, decorative gas appliances, and  
6 gas logs. The 2019 Building Energy Efficiency  
7 Standards prohibits continuous pilots on gas-  
8 fueled indoor and outdoor fireplaces. And again,  
9 details of these requirements are detailed in the  
10 Staff Report.

11           So moving on to outside the United  
12 States, many of you are probably familiar with  
13 Canada's standards. Just to give you some  
14 history, in 2003, on a federal level in Canada,  
15 Natural Resources Canada, or NRCan, set test and  
16 list standards for gas fireplaces. British  
17 Columbia followed in 2007 with testing and  
18 marking requirements.

19           And more recently, British Columbia  
20 adopted standards for venting heating, decorative  
21 vent -- for vented and decorative gas fireplaces  
22 manufactured on or after January 1st, 2019 with  
23 the following requirements: setting a minimum  
24 fireplace efficiency, or FE, standard of 50  
25 percent for heating gas fireplaces; decorative



1 gas fireplaces must continue to be tested to  
2 measure fireplace efficiency; they've adopted the  
3 2015 version of the Test Method CSAP41  
4 (phonetic); and they prohibit the use of  
5 continuous pilots for decorative and -- for  
6 heating and decorative gas fireplaces. They are  
7 also requiring decorative fireplaces be marked as  
8 decorative and not intended as a heating  
9 appliance. And they are also requiring that  
10 heating gas fireplaces display the fireplace  
11 efficiency rating.

12           NRCAN is currently in the process of  
13 updating their standards to align with British  
14 Columbia, but they are including additional  
15 requirements, such as setting a seven-day time  
16 limit for on-demand pilots, minimizing the main  
17 burner operation for decorative gas fireplaces,  
18 and the continuation of certifying to their  
19 database.

20           In addition to those requirements in B.C.  
21 and NRCAN, there are voluntary labeling programs  
22 in Canada. EnerGuide is administered by NRCAN  
23 where gas fireplaces must be labeled with the  
24 fireplace efficiency rating and the test  
25 procedure that was used. EnerChoice is

1 administered by HPBA of Canada where, in order to  
2 bear the EnerChoice label, a vented gas fireplace  
3 insert must have a minimum FE rating of 61  
4 percent. A vented gas stove must have a minimum  
5 FE rating of 66 percent. And a vented zero-  
6 clearance gas fireplace must have a minimum FE  
7 rating of 62.4 percent. Again, details of these  
8 approaches are included in our Staff Report.

9           We've heard the concern and we recognize  
10 the need to harmonize with Canada's standards and  
11 with the requirements in California to reduce  
12 manufacturer burden. And as we progress with  
13 this presentation, you'll see that our proposal  
14 primarily aligns with Canada's standards and the  
15 California Building Energy Efficiency Standards  
16 but going a bit further to achieve California's  
17 climate goals.

18           So right now I would just like to take  
19 the opportunity to thank NRCan and British  
20 Columbia for their assistance on this proposal  
21 and for, essentially, paving the way to allow  
22 California to establish energy efficiency  
23 standards for gas hearth products.

24           Now we'll proceed to an overview of our  
25 proposal.

1           So why are we proposing standards for gas  
2 hearth products?

3           As shown in this bar graph, more than 50  
4 percent of gas hearth products have a continuous  
5 pilot. This creates unnecessary gas consumption  
6 and excess emissions. We've also noted that more  
7 than 90 percent of heating gas fireplaces have a  
8 minimum -- have at least an FE rating of 50  
9 percent, so that's another opportunity to save  
10 energy. Therefore, we believe setting an  
11 operational baseline of energy use or energy  
12 efficiency helps achieve California's climate  
13 goals by reducing statewide energy consumption  
14 and greenhouse gas emissions.

15           So the scope of our proposal is within  
16 the realm of gas hearth products. We are  
17 proposing to define gas hearth products as a gas-  
18 fueled appliance that simulates a solid-fuel  
19 fireplace or presents a flame pattern for  
20 aesthetics or other purpose, and that may provide  
21 space heating directly to the space in which it  
22 is installed. And this encompasses natural gas  
23 and propane fuel products.

24           You might recognize this definition.  
25 This is taken directly from the Department of

1 Energy Proposed Rulemaking for Hearth Products.

2 And I just want to emphasize that this is just  
3 setting the baseline of our scope. We're not  
4 targeting all products, all gas hearth products.

5 And so here's a closer, more detailed  
6 view of what that scope -- what that broad scope  
7 covers. So the products that we are specifically  
8 targeting are those highlighted in the red box.

9 We are proposing to cover vented and  
10 outdoor products for installation with a fixed  
11 gas piping system; this means vented gas  
12 fireplaces, vented gas logs, outdoor gas logs,  
13 and outdoor gas fireplaces fueled by natural gas  
14 or propane. So vented gas fireplaces can be  
15 designed for heating or decorative purposes. And  
16 they can be further classified by their  
17 configuration type which described the style and  
18 installation requirements of a vented gas  
19 fireplace.

20 Our proposal does not include outdoor  
21 products, such as fire pits. And we are not  
22 including unvented products either. They are not  
23 within the scope of this proposal because the  
24 California Health and Safety Code prohibits them  
25 from being sold in California.

1           So here's a chart that summarizes our  
2 proposed scope and shows the structure of our  
3 regulatory language of our proposed scope. We've  
4 set definitions for all these products. Again,  
5 the definition of gas hearth products sets the  
6 base of our proposed scope. And it is broken  
7 down to the specific products that are targeting,  
8 which are highlighted in bold boxes, so that's  
9 vented heating, gas fireplaces, vented decorative  
10 gas fireplaces, vented gas logs, outdoor gas  
11 fireplaces, and outdoor gas logs.

12           And so our proposed scope aligns with the  
13 standards set by NRCan and the California  
14 Building Energy Efficiency Standards.

15           So we are proposing to add several  
16 definitions and we've examined several sources to  
17 ensure consistency across industry standards,  
18 California codes, and within Canada. But I want  
19 to focus on the definitions for heating gas  
20 fireplace and decorative gas fireplace and some  
21 of the definitions -- descriptions of these  
22 products vary by source.

23           So we are proposing to define a heating  
24 gas fireplace as a gas fireplace that presents a  
25 flame pattern for aesthetic effects and is

1 designed to provide space heating directly  
2 towards the space in which it is installed,  
3 functions as a primary or supplementary heat  
4 source.

5           And then we're proposing to define  
6 decorative gas fireplace as a gas fireplace that  
7 is not equipped with a thermostat and presents a  
8 flame pattern primarily for aesthetic effects,  
9 does not function as a primary or supplementary  
10 heat source.

11           So we're using the same terms as NRCAN.  
12 For example, rather than using gas fireplace  
13 heater, we are using heating gas fireplace.

14           We've also received stakeholder input  
15 that a heating gas fireplace not only provides  
16 heating but it provides an aesthetic purpose, so  
17 we've incorporated that into our definition.

18           And the definition for decorative gas  
19 fireplace -- gas-fueled appliance encompasses the  
20 scope of the ANSI Z21.50 (phonetic) industry  
21 standard for vented decorative gas appliances  
22 which covers products that are not to be used  
23 with a thermostat and are not a heat source.

24           And I'm hoping later during our  
25 discussion period for manufacturers to comment on

1 these definitions. I know some of the  
2 stakeholders in our meetings have provided input.  
3 But I wanted to give a chance or an opportunity  
4 for those who did not participate to make  
5 comments on these definitions.

6           So next, I'd like to go over our proposed  
7 standards, so we're going to do efficiency  
8 standards and design standards. The efficiency  
9 standards will cover vented heating gas  
10 fireplaces and vented decorative gas fireplaces.

11           For vented gas fireplaces, we are  
12 proposing to set a minimum fireplace efficiency  
13 standard of 70 percent. For vented decorative gas  
14 fireplaces we are not setting a minimum FE but we  
15 are requiring that manufacturers test and list  
16 the fireplace efficiency for vented decorative  
17 gas fireplaces.

18           For design standards for all products in  
19 the scope, we are prohibiting the use of a  
20 continuous pilot. This includes continuous  
21 pilots that are partnered with an intermittent  
22 pilot or another type of pilot.

23           For on-demand pilots, we are setting a  
24 maximum time limit of seven days, similar to  
25 NRCan.

1           And for vented decorative gas fireplaces,  
2 we are setting a standard that says it should be  
3 equipped with an automatic shutoff device with a  
4 time limit no greater than 24 hours. Again, this  
5 is similar to NRCan's standards.

6           To measure fireplace efficiency we are  
7 recommending to use the Canada Standards  
8 Association Testimony Procedure CSAP41, the 2015  
9 version. We are adding modifications to this  
10 test procedure. We're adding clarifications  
11 about the pilot energy input for interrupted  
12 pilots and for intermittent that are partnered  
13 with on-demand pilots. And there's also an error  
14 in the test procedure on the nomenclature about  
15 one of the equations, so we've added that in our  
16 regulatory language just to ensure consistency.  
17 And we are also adding test lab report  
18 requirements.

19           Here are some of the other proposed  
20 supporting requirements.

21           For marking requirements, we are only  
22 setting marking requirements for vented  
23 decorative gas fireplaces. Just note that all  
24 appliances in Title 20 do have basic marking  
25 requirements. This would be an additional



1 marking requirement and this would be only  
2 targeting vented decorative gas fireplaces. So  
3 we're asking that the unit be permanently marked  
4 with the saying, "Vented decorative gas  
5 appliance, not a source of heat." And this  
6 should be labeled on the unit, the packaging, and  
7 the cover page. If manufacturers are already  
8 certifying to the ANSI Z21.50 standard, you're  
9 almost essentially covered with this.

10           For certification requirements, we are  
11 going to add -- we will be collecting information  
12 similar to NRCAN, basic information, such as the  
13 pilot input, the product type, the input  
14 capacity, and then other requirements, just to  
15 monitor the market and to verify compliance.

16           So if you're not familiar with our  
17 proposal, it's in the Staff Report. Chapter five  
18 of the Staff Report considers various  
19 alternatives that we considered along the way.  
20 Chapter six discusses the proposal in detail.  
21 And Chapter ten is the proposed regulatory  
22 language, the actual language that will be in the  
23 regulations under Title 20. The proposed  
24 effective date is January 1st, 2021.

25           Now I'd like to move on to our Technical

1 Feasibility Analysis. So the feasibility of our  
2 proposed design standard relies on data from  
3 manufacturer interviews, DOE's analysis on hearth  
4 products, and Staff research.

5           So Figure 1 illustrates the compliancy  
6 rates or distribution of pilot types available by  
7 gas hearth product type. So you have four  
8 categories. You have your outdoor fireplaces on  
9 top, your gas logs, decorative gas fireplaces,  
10 and then heating fireplaces. Continuous pilots  
11 are color coded to the light blue. Intermittent  
12 plus continuous is orange. Intermittent plus on-  
13 demand is gray. Intermittent -- the standalone  
14 intermittent is the yellow. The dark blue is the  
15 standalone on-demand. And the green is direct  
16 ignition.

17           So in summary, as you see in Table 1, 33  
18 percent of the heating fireplaces are compliant  
19 or had a compliant pilot type, 63 percent of  
20 decorative gas fireplaces have a compliant pilot  
21 type, and 17 percent have a compliant pilot type,  
22 and then 39 percent of outdoor gas fireplaces  
23 have a compliant pilot type.

24           And so in order to meet the proposed  
25 design standards, manufacturers can substitute a

1 continuous pilot with an intermittent pilot and  
2 on-demand pilot, and interrupted pilot, or the  
3 use of a dual-pilot capability which partners an  
4 intermittent with an on-demand pilot or direct  
5 ignition. The majority of these are currently  
6 used in the market, except for interrupted pilot  
7 light.

8           For our technical feasibility on the  
9 efficiency standard, this data relies on data  
10 from NRCan's database and Staff research. The  
11 NRCan database holds more than - approximately  
12 2,000 unique models of gas fireplaces. Because  
13 this data is representatives of Canada and not  
14 California, we had to do additional research to  
15 verify that these models were sold in California.  
16 So manufacturers provided data through a  
17 confidential agreement to the Energy Commission  
18 and we used that data to confirm if those models  
19 were sold in California.

20           We also did a survey where we -- we  
21 surveyed more than 80 retail locations in  
22 California to verify that those models were also  
23 sold here. And so based on that collection of  
24 data, these are the results. On the bottom  
25 you'll have the fireplace efficiency. And it

1 shows a number of unique models, so the gray line  
2 shows the minimum FE -- the fireplace -- the  
3 minimum fireplace efficiency standard of 70  
4 percent. Those above that gray line are  
5 compliant and those below it are noncompliant.  
6 So the models that I'm showing here are natural  
7 gas models. The Staff Report shows the propane  
8 models, as well, but we think the natural gas  
9 models, the data for it is representative of  
10 propane for this workshop for this purpose.

11           In summary, in Table 2 you'll see that  
12 26.6 percent are compliant, the natural gas  
13 models. For propane models, 28.8 are compliant  
14 with the proposed standard. And we wanted to  
15 ensure that there was availability of pilot  
16 types, different styles, and the input capacity,  
17 and I'll go through those in the next slides.

18           So Figure 3 shows fireplace efficiency  
19 versus input capacity. The box -- the red box  
20 highlights where the compliance -- where the  
21 compliant products are, so anything above 70  
22 percent. Each colored bar represents a different  
23 size, a range of input capacity, and so we see  
24 and we conclude that products are available to  
25 meet this standard.

1           Here's Figure 4 where we look at the  
2 different pilot types. Again, the red box  
3 highlights products above 70 percent. And each  
4 bar represents a different pilot type. The  
5 darker ones represent the compliant ones. Again,  
6 we conclude that the -- that products are  
7 available to meet the standard.

8           And then we also looked at the various  
9 configurations, so whether it's a zero-clearance  
10 insert of stove. And we also see that products  
11 are available to meet the standard.

12           And so some of the options to improve the  
13 efficiency of a heating gas fireplace can be used  
14 using direct vent technology, updating the glass  
15 front, adding a condensing heat exchanger, adding  
16 a circulating fan, and improving the insulation.  
17 Other options were available but we believe these  
18 are the ones that have the most impact in  
19 improving the efficiency.

20           Next I'll discuss the results of our  
21 Savings and Cost Analysis. So Table 3 shows the  
22 cost and benefits per unit for the design  
23 standard. Our methodology for Cost and Benefits  
24 Analysis involved looking at reports and studies  
25 on the differences between a noncompliant product

1 and a compliant product. The energy savings,  
2 lifecycle cost, and lifecycle benefits arranged  
3 by pilot type for each gas hearth product, and  
4 that's why you see a range for each of those  
5 tables. The incremental cost includes the cost  
6 to replace continuous pilot with a compliant  
7 pilot. And the cost of the minimal electricity  
8 use that it will use.

9           The costs are greater for gas logs and  
10 outdoor gas fireplaces because of the need to  
11 conceal and weatherproof the control system. The  
12 costs are also greater for products with an on-  
13 demand pilot or products with a dual-pilot  
14 capability since these require additional  
15 hardware components to support the software  
16 programming of these types of pilots.

17           And because these products have a long  
18 design life, we applied a three percent discount  
19 rate to calculate the net present value of the  
20 anticipated savings. So the net present value  
21 lifecycle benefit that you see there is the  
22 difference between the net present value savings  
23 and the incremental costs.

24           And so based on a 15-year design life, we  
25 see the energy savings exceed the lifecycle

1 costs, and we find this cost effective for the  
2 energy efficiency standard.

3           For Table 4, our methodology is similar  
4 to what I just said for the design standard. For  
5 heating gas fireplaces, we looked at two  
6 scenarios, one where you have a heating gas  
7 fireplace that does not have a compliant pilot  
8 and does not meet the standard. And then you  
9 have a scenario where you have a heating gas  
10 fireplace that has a compliant pilot but does not  
11 meet the fireplace efficiency standard.

12           So the lifecycle costs include the cost  
13 to substitute a noncompliant pilot with a  
14 compliant pilot and/or the cost to improve the  
15 efficiency of the unit, depending on the  
16 scenario. And based on a 15-year design life, we  
17 see the energy savings exceed the lifecycle  
18 costs.

19           So here are statewide energy savings.  
20 Our methodology for energy savings is similar to  
21 the methodology used by NRCan and the Department  
22 of Energy. We looked at the differences between  
23 a noncompliant product and a compliant product.  
24 And for heating gas fireplaces, we considered the  
25 effect on the main heating and cooling equipment,

1 known as secondary effects, and the estimated  
2 savings the first year are 0.105 trillion BTUs.  
3 And after complete stock turnover we estimate 2.4  
4 trillion BTUs, which is equivalent to nearly  
5 \$31.4 million.

6           The estimated total avoided air emissions  
7 show to be 5,618 tons the first year when the  
8 standard goes into effect, and almost 130,000  
9 tons after complete stock turnover. And these  
10 estimates are based on the amount of energy  
11 savings from the proposed energy efficiency and  
12 design standards.

13           So in conclusion, we believe our proposal  
14 is cost effective, technically feasible, and  
15 achieves significant statewide savings.

16           Here we have information on how to submit  
17 comments. A reminder, comments are due by 5:00  
18 p.m. on June 28th, 2019. As previously  
19 mentioned, there are three ways to submit  
20 comments, either electronically through the  
21 docket system, the e-filing system, hard copies  
22 to the address shown here, or sending a digital  
23 copy to the docket's email address. And note,  
24 the Docket Number for Hearth Products is 18-AAER-  
25 06.



1           And again I encourage stakeholders to  
2 review the proposed regulatory language and  
3 please let us know if something requires further  
4 clarification. Right now is really the best time  
5 to make suggestions. That way we can address  
6 them quickly and incorporate your comments.

7           And then if time allows, I do have some  
8 questions to help facilitate a discussion during  
9 the open public comment period scheduled for  
10 later today. I'll just put them up here for now  
11 so you can look at them and think about them  
12 during the next presentation. And I'll post  
13 these up again during that period.

14           So I'm most interested in learning from  
15 manufacturers on how they characterize and define  
16 heating and decorative gas fireplaces, and that's  
17 where these first three questions lead into.  
18 We'd also like to hear your opinion on how to  
19 further improve the efficiency of gas hearth  
20 products. And then these are just some  
21 additional questions that we -- to consider and  
22 comment on.

23           For small businesses, how are small  
24 business effected by Staff's proposal?

25           Are there any pilot types that have not

1    been identified in this proposal?

2                   And how are on-demand pilots identified  
3    in market literature?

4                   And for the test procedure, are the  
5    proposed multiplication factors that we've  
6    assigned, are those reasonable, and what is  
7    practiced in industry?

8                   Does the type of media selected impact  
9    the test procedure results?

10                  And are there any limitations or  
11   improvements that can be made to the test  
12   procedure?

13                  Again, these are just questions to  
14   consider during the comment period.

15                  I know I went through this pretty fast,  
16   so I'll take any clarifying questions, but any  
17   substantial comments, please save them for the  
18   comment period.

19                  MR. DAY:   (Off mike.)   Barton Day,  
20   Counsel for HPBA.   There are a number of  
21   clarifying questions that need to be asked here.

22                  One of the things I noticed is that when  
23   you had the picture of an outdoor log set, it was  
24   a picture of an outdoor fireplace.   We've been  
25   puzzling as to what were -- what is being

1 classified as an outdoor log set versus an  
2 outdoor fireplace? And obviously, the data you  
3 have is going to be very skewed because a product  
4 like the outdoor gas logs you have depicted  
5 there --

6 MS. LOPEZ: Um-hmm.

7 MR. DAY: -- as open to the air.

8 MS. LOPEZ: Right.

9 MR. DAY: So if there were a continuous  
10 pilot on that, it would blow out. So I think if  
11 you look at those products you'll find that the  
12 percentage of them that have continuous pilots  
13 are close to zero. And that would be true of gas  
14 log sets that are designed to go in outdoor  
15 fireplaces as well.

16 But if you're looking at outdoor gas  
17 fireplaces as just including the type of product  
18 you have on the bottom there, which looks like a  
19 glass-enclosed gas unit, that's a completely  
20 different style of product. And so the numbers  
21 are -- if you group those together you get a  
22 completely different misleading numbers than what  
23 you're dealing with.

24 MS. LOPEZ: So we didn't group them  
25 together and we have defined them separately.

1 Gas logs, again, are your self-contained, not  
2 enclosed appliance type, and then you have your  
3 outdoor gas fireplaces that we've just defined  
4 similar to your indoor gas fireplaces that are  
5 fully enclosed.

6 MR. DAY: But if you've got data on  
7 outdoor fireplaces, for example --

8 MS. LOPEZ: Um-hmm.

9 MR. DAY: -- that data would include  
10 units that you have identified there as an  
11 outdoor gas log.

12 MS. LOPEZ: So we've carefully looked at  
13 the data that we researched and the data, we made  
14 sure that gas logs that are used with a gas  
15 fireplace enclosure were separate. So we're  
16 talking a full unit that the manufacturer sells  
17 complete.

18 MR. DAY: Okay. So you're including in  
19 gas logs, so it's basically anything that's open?  
20 And it looks like a fireplace is open.

21 MS. LOPEZ: So, right, so it's a gas log  
22 set. It's sold as a complete system. Right.  
23 Yeah.

24 MR. DAY: All right. Good. Thank you  
25 for that clarification.

1           The thing that strikes me looking at your  
2 data is that you did -- one of the things the DOE  
3 did back in its ill-fated rulemaking runs, it  
4 lacked any data about product shipments. And so  
5 it just looked at the range of models presumed to  
6 be available and effectively assumed that every  
7 model has exactly the same sales, which is  
8 completely invalid. When I responded to that I  
9 looked at what we had in terms of shipment data  
10 and I've got a unit that will sell 1,000 units  
11 and then a unit that will sell three.

12           And all of your percentages of compliance  
13 and all of that appears to be based on just the  
14 number of available models; is that correct?

15           MS. LOPEZ: So our compliancy rates are  
16 based on the number of unique models. And then  
17 we determine the energy savings based on that  
18 compliancy and apply those to a stock number.

19           MR. DAY: Okay. The results are  
20 completely baseless then because the amount --  
21 the distribution of models and the distribution  
22 of shipments - there's no relation between the  
23 two.

24           MS. LOPEZ: Well, I welcome any data to  
25 help inform our analysis or improve our analysis.

1 So if you would like to provide comments --

2 MR. DAY: Yeah. I'm just saying the DOE  
3 did the same thing and they relied on the same  
4 assumption, which is that sales are all the same  
5 so the distribution of available models would  
6 give you an idea of the distribution of what  
7 types of products there are, and I can tell you  
8 that's not a valid assumption, so your numbers  
9 are all going to off as a result of that.

10 MS. LOPEZ: Again, so I just welcome any  
11 data to help improve our analysis.

12 MR. DAY: I'm sorry?

13 MS. LOPEZ: We did use data from  
14 manufacturer interviews. It wasn't solely based  
15 on DOE's analysis. We did our own supplemental  
16 research. We have data that manufacturers  
17 submitted to the Energy Commission, so it's -- it  
18 incorporates a lot of data.

19 MR. DAY: I understood you to say that  
20 the data that was in the program, that it was all  
21 based on available models.

22 MS. LOPEZ: So --

23 MR. DAY: So it's based on available  
24 models or is it based on shipment numbers of each  
25 individual model?

1 MS. LOPEZ: So the compliancy rates are  
2 based on availability of models today. And then  
3 we apply those, the compliancy rates, to a stock  
4 value where we estimate our energy savings.

5 MR. DAY: So not based on the number of  
6 models being sold, based on the number of  
7 different models that are being --

8 MS. LOPEZ: So our stock includes an  
9 estimate of the number of models sold in  
10 California. And we can go offline earlier in the  
11 discussion and talk about it further.

12 MR. DAY: Yeah. I'm confused. Thank  
13 you.

14 MS. LOPEZ: Did anyone else in the room  
15 have a question?

16 MR. O'LEARY: Hi Jessica. Tom O'Leary  
17 with Skytech. Just my understanding --

18 MS. LOPEZ: Move your microphone closer.

19 MR. O'LEARY: Sorry.

20 COURT REPORTER: Thank you.

21 MR. O'LEARY: Tom O'Leary with Skytech.

22 On your proposed appliance standards,  
23 under design standards --

24 MS. LOPEZ: Yes.

25 MR. O'LEARY: -- I just wanted to

1 clarification, it says, "Shall not be equipped  
2 with a continuous pilot, includes dual pilot  
3 capabilities."

4 MS. LOPEZ: Right. So we are aware of  
5 dual pilots that is intermittent with on-demand  
6 or intermittent with continuous, so they can be  
7 switched from one to another. So we're  
8 clarifying that continuous pilots cannot be --  
9 so, for example, intermittent plus a continuous  
10 pilot, that would be considered noncompliant. We  
11 wouldn't allow that to be sold in California.

12 MR. O'LEARY: Okay. And then on the  
13 vented decorative gas fireplace, the shutoff  
14 devices device you reference 24 hours of  
15 operation, then automatic shutoff.

16 MS. LOPEZ: Um-hmm.

17 MR. O'LEARY: Is that going to have to be  
18 integrated into the control system or that could  
19 be added to the appliance in some way? Does it  
20 just have to be some type of shutoff device?

21 MS. LOPEZ: It just has to be some type  
22 of shutoff device. Our definition doesn't  
23 specify exactly how you should do that, it's just  
24 a general --

25 MR. O'LEARY: Thank you.



1           MR. CARROLL: As a follow-up to Tom's  
2 point about the -- Ryan Carroll, HPBA.

3           You said that no dual pilot capabilities  
4 would be permissible. That's also if it were  
5 IPI, switchable to on-demand, two permissible  
6 pilot lights?

7           MS. LOPEZ: No, so we are allowing that,  
8 we're just not allowing the intermittent with  
9 continuous.

10          MR. DAY: Barton Day again, Counsel for  
11 HPBA.

12          One of the concerns about this is just if  
13 you are -- if you have looked at what the market  
14 impacts are on what you're proposing,  
15 particularly in terms of, well really, for both  
16 requirements, you're looking at increasing the  
17 cost of the products. But we'll talk later about  
18 our views about the numbers there. But, you  
19 know, there are going to be lost sales. And  
20 particularly, if you look at a 70 percent  
21 efficiency number, all you have to do is crunch  
22 the numbers and ask, you have a normal size  
23 fireplace in a normal size room, how many rooms  
24 can you comfortably operate a 70 percent  
25 fireplace in? That's a small number compared to

1 what the market is. So 70 percent takes away.

2 And I don't know -- did you do any  
3 calculations to see how much of the market --

4 MS. LOPEZ: Right. So that's where --

5 MR. DAY: -- (cross talk).

6 MS. LOPEZ: -- our technical feasibility  
7 goes, so this is where we looked at the different  
8 ranges of input capacity that would be able to  
9 meet the 70 percent efficiency standard. And we  
10 see that there are products available in various  
11 sizes, so we did consider that.

12 MR. DAY: Well, yes, there is -- HPBA  
13 loves efficient products. There's a market for  
14 them. But the market for 70 percent efficiency  
15 fireplaces is very small. And the reason it's  
16 very small is because if you take a normal size  
17 fireplace and you put in the wrong size room,  
18 most people buy a fireplace because they want a  
19 fireplace. And if you have something that looks  
20 like a fireplace and it's 70 percent efficient,  
21 it's pretty easy to crunch the numbers and look  
22 at the amount of heat output you're looking at.

23 For example, if you take your assumption,  
24 that the average heating fireplace is 35,000  
25 BTUs, and you assume a 70 percent efficiency for

1 that --

2 MS. LOPEZ: Um-hmm.

3 MR. DAY: -- you can go into, you know,  
4 these online, and they're Crayon analysis, you  
5 know, for what's the right size fireplaces in  
6 terms of heat output. If you look at rooms up to  
7 500 square feet with an 11 foot ceiling, the  
8 answer is no homes in California. Okay.

9 Now, that said, you know, I'm not  
10 suggesting that's the precise right answer. What  
11 I am suggesting is that you look at numbers like  
12 that and you say the bulk of the market, goes  
13 away. So the bulk of the market, a consumer who  
14 wants to buy a fireplace and wants to have a  
15 heating fireplace, can't have one that's suitable  
16 to their needs because the heat output at 70  
17 percent is going to be so high that they're not  
18 going to be able to use the product as a  
19 fireplace.

20 So, yes, there's a market for 70 percent,  
21 but what about the market from 50 percent to 70  
22 percent? That's most of the market. And most  
23 products -- those consumers are going to be left  
24 without a product suitable to their needs.

25 MS. LOPEZ: That's a valid concern. And,

1 you know, I welcome any information, any more  
2 information, on that.

3 MR. DAY: Thank you.

4 MS. LOPEZ: Any more --- ? Go ahead.

5 MR. DAY: I apologize. I had one other  
6 question.

7 I didn't see anything in terms of  
8 justification for the 24-hour automatic turnoff.  
9 I mean, I don't understand the theory that that  
10 would save any gas but I didn't even see numbers.  
11 Where is the justification for that? I didn't  
12 see any indication of what that would cost or  
13 what you assumed it would save in terms of gas.  
14 gas? I would have assumed it was there.

15 MS. LOPEZ: So we wanted to align with  
16 NRCan. That's something that they are doing.  
17 And they have recognized that some manufacturers  
18 are capable of meeting that standard, so that's  
19 why we've added it to our proposal. But if you  
20 have any additional information about that,  
21 again, we'd welcome that.

22 MR. DAY: But if you're going to require  
23 something, isn't there a need to justify what  
24 you're requiring?

25 MS. LOPEZ: So it would save additional -

1 - it would save energy but --

2 MR. DAY: I would contest that. I mean,  
3 I've never known any on to leave their fireplace  
4 on 24 hours.

5 MS. LOPEZ: This would be applicable to  
6 commercial products that are -- or that are used  
7 commercially in like hotels and restaurants. So  
8 that would be --

9 MR. DAY: Applies to all of them.

10 MS. LOPEZ: Right.

11 MR. DAY: So you think there might be a  
12 benefit for the small amount that are commercial  
13 and you're going to impose the cost on all of the  
14 products?

15 MS. LOPEZ: So they're not -- so vented  
16 gas -- vented decorative gas fireplaces are not  
17 classified as either commercial or residential,  
18 so we feel that it would apply to all of them.

19 MR. DAY: I'm sorry. I didn't get that  
20 last part.

21 MS. LOPEZ: It would apply -- so it would  
22 apply to all of them.

23 MR. DAY: Yes.

24 MS. LOPEZ: If there was a way to  
25 distinguish commercial from residential, we would

1 like comments on that.

2 MR. DAY: Okay. So you're assuming  
3 benefits from commercial applications? Is  
4 there -- did I just miss the numbers on that  
5 or -- I didn't see any numbers on that at all.

6 MS. LOPEZ: So we don't currently have  
7 any data on products right now that have this  
8 function.

9 So if anyone has information on that, we  
10 would welcome it.

11 MR. DAY: Oh, so I didn't miss anything?

12 MS. LOPEZ: No.

13 MR. DAY: Okay.

14 MS. LOPEZ: Um-hmm.

15 Go ahead, Mary.

16 MS. ANDERSON: Mary Anderson, PG&E.

17 So I had a question on Mr. Day's question  
18 on the heating component. For consumers who want  
19 heating, want a fireplace for heating their  
20 facility, in California there aren't that many  
21 heating climate zones. Is there a specific need  
22 within California that you think that that's --  
23 that that meets exceptionally? I mean,  
24 there's -- I'm just kind of curious as to where  
25 that market is -- where that concern would be

1 localized, as far as geographic?

2 MR. DAY: Well, one of the problems when  
3 talking about heating is there lots of different  
4 flavors of heating. You know, a lot of people  
5 will buy a gas fireplace because they want a gas  
6 fireplace.

7 MS. ANDERSON: Um-hmm.

8 MR. DAY: That's always the first  
9 incentive. Nobody buys a gas fireplace if they  
10 don't want a fireplace. If they just want a  
11 heater, they're going to buy a heater, they'll go  
12 get a heater. It's cheap.

13 MS. ANDERSON: Um-hmm.

14 MR. DAY: You know, it's a totally  
15 different type of product. They buy fireplaces,  
16 because they want fireplaces.

17 Now, if you ask most people, you know,  
18 are they enjoying -- you know, do they want a  
19 heating function, many people will think,  
20 particularly on the East Coast, where all the  
21 power outages have happened after superstorms,  
22 they say, well, yeah, because I'm sleeping --  
23 going over to my friend's house and sleeping on  
24 their floor when the grid's down, so, yeah, I'd  
25 like to have a gas fireplace for that purpose.

1 And, obviously, heating efficiency is not very  
2 relevant to that because, you know, a log  
3 fireplace, any kind of fireplace, when the  
4 power's out, you know, it is a pretty specialized  
5 use, but that's heating.

6           And if you ask people, are you buying a  
7 fireplace for heating use, they have in the back  
8 of their mind, yeah, but I want to make sure I  
9 have the ability to have emergency heating, they  
10 want to answer that question, yes.

11           So a lot of the data we see about how  
12 people characterize their needs and how they view  
13 the products is very difficult to decipher  
14 because of issues like that. What do you mean by  
15 heat?

16           I think what you're really asking is: Is  
17 there a market in California for fireplaces that  
18 people would use as, basically, for a utilitarian  
19 heating -- for a utilitarian heating purpose, in  
20 addition to having it as a fireplace? And the  
21 answer to that is, yes. There is a market for  
22 that.

23           Is there a market for super-high  
24 efficiency products in that category? Probably,  
25 but it's probably -- it appears to be very small.



1 MS. ANDERSON: Mary Anderson, PG&E.

2 So you don't have data on a specific

3 location or more information in that market; is

4 that accurate?

5 MR. DAY: Yes.

6 MS. ANDERSON: Thank you.

7 MS. LOPEZ: Are there any more --

8 MR. DAY: Actually, I, I mean, I, I don't

9 know the full set of what data is out there, but

10 I'm looking.

11 MS. LOPEZ: Are there any more questions

12 in the room? That way I'll ask if there are any

13 questions online.

14 Go ahead, John?

15 MR. CROUCH: Jessica, I know you spent a

16 year delving into this stuff and have done an

17 excellent job of reading the tea leaves. I'm

18 sure you've been -- you've noticed something that

19 everyone notices, and that is that the EnerGuide

20 database includes a wide variety of efficiencies,

21 of products which appear to be very similar. And,

22 of course, these are all our members, so that has

23 constrained our ability to ask challenging

24 questions.

25 But it has been brought to our attention

1 since we met with you that P.4.1-15 (phonetic)  
2 does allow the manufacturer to set the minimum  
3 vent length.

4 MS. LOPEZ: It allows what again?

5 MR. CROUCH: To set the minimum  
6 horizontal vent length.

7 So what that means in practice is that  
8 what appears to be a singular database with a lot  
9 of equivalent numbers in them, that NRCan should  
10 be listing that, and then one could do an  
11 analysis that shows many have different vent  
12 lines. And I think that's something that's going  
13 to have to be addressed at some point in the  
14 technical feasibility of this, either jointly or  
15 separately, because they're just not all the same  
16 products.

17 MS. LOPEZ: Right.

18 MR. CROUCH: And that's one of the keys  
19 to why products that look very equivalent have  
20 sometimes fairly dramatically different  
21 inefficiencies.

22 MS. LOPEZ: So you're talking about the  
23 differences of a -- well, for which product types  
24 are you looking at, just all the products that  
25 are in the NRCan database, or the decorative

1 ones, the heating ones?

2 MR. CROUCH: The heating ones.

3 MS. LOPEZ: The heating ones are like the  
4 insert stove?

5 MR. CROUCH: The higher efficiencies.

6 MS. LOPEZ: The higher efficiencies.

7 Okay. And what would you recommend to improve  
8 the test procedure if that's the case?

9 MR. CROUCH: Well, I think, setting aside  
10 the test procedure, the key to really use the  
11 database to draw conclusions is one has to have -  
12 - one has to group them by equivalent, you know,  
13 minimum vent lengths. So if there are some that  
14 are ten-foot or more horizontal vent lengths  
15 versus a cluster that are three-foot horizontal  
16 vent lengths, then you can start to, you know,  
17 you can start to speciate out the clusters in the  
18 database. But to presume that they are all  
19 equivalent is -- turns out not to be accurate, so  
20 --

21 MS. LOPEZ: Okay.

22 MR. CROUCH: And the test procedure by  
23 wanting to allow the manufacturer to specify the  
24 minimum has created the opportunity for some wide  
25 variations of efficiency. And I think before you

1 can draw technical conclusions, we have to figure  
2 that one out.

3 MS. LOPEZ: Thank you, John.

4 MR. SAXTON: Hi. This is Pat Saxton.  
5 I'm the Acting Office Manager for the Appliances  
6 Office.

7 I think, John, you just answered my  
8 question because you said it allows the  
9 manufacturer to set the minimum vent length, not  
10 just pick a vent length.

11 Okay. Thank you.

12 MR. CARROLL: Ryan Carroll with HPBA  
13 again.

14 To the P.4 point here, it's worth  
15 probably noting for the Commission that as  
16 recently as this past Tuesday, the CSA Group  
17 reconvened their P.4.1 Working Group. And so  
18 they're considering what are permissible or  
19 necessary revisions to the standards? And  
20 identifying some of what the Commission did here,  
21 but they're going to be on that, as well.

22 So I think that's encouraging because  
23 they can address discrepancies and, you know,  
24 ambiguities of the test method. But it could  
25 also be problematic when you look at CEC

1 memorializing, more or less, the current version  
2 of P.4 which could lead to, you know, revisions  
3 or California -- or, actually, I'm sorry, Canada  
4 could implement revisions. And so now we  
5 essentially have two different P.4 standards  
6 which increased the certification cost to  
7 manufacturers. So you mentioned the  
8 harmonization to the extent practicable. And so  
9 one of the unfortunate outcomes to this could be,  
10 if there were a Canada P.4 and a California P.4.

11           And so I just wanted to mention that over  
12 the course of the next 6 to 12 months the CSA  
13 Group is engaged their Technical Steering  
14 Committee and industry is a part of that to  
15 discuss revisions to P.4 I think those will be  
16 forthcoming.

17           MS. LOPEZ: Thank you, Ryan.

18           Go ahead.

19           MR. ACHMAN: Gregg Achman from Hearth and  
20 Home Technologies. Just to add some  
21 clarification to what John was saying.

22           The P.4.1 standard requires manufacturers  
23 to test and pair and list a minimum vent line  
24 that they are calling in their installation  
25 instructions.

1           I think what John is trying to get to is  
2 not everybody has -- there are minimum vent  
3 lengths that are going to vary based on the  
4 design of their products. Some products may be -  
5 - have a minimum of six inches. They can go  
6 directly against an exterior wall, so therefore  
7 you're testing your efficiency of that. Others  
8 may, based on their design, require that a  
9 vertical rise of two or three or four feet may  
10 have to be on there before they can exit the  
11 home.

12           So I think that was what John was trying  
13 to state, that they're not all the same because  
14 they're tested based on manufacturer's designed  
15 minimum venting, so it's not a gaining of the  
16 system, it's what it is. But, obviously, your  
17 venting impacts the installation complexity and  
18 other things like that, so that has to be played  
19 into mind with the manufacturer.

20           I just wanted to make sure it's clear  
21 that I think what John was trying to get at a  
22 little bit, so --

23           MR. CROUCH: Right. If I could -- this  
24 is John Crouch.

25           If I could add into what Gregg has said,

1 yes, the products sometime very much have to.  
2 But it can affect the number, the results, so you  
3 do get what looks like one dataset is really a  
4 cluster of different datasets.

5 MS. LOPEZ: Okay. Thank you, John.

6 We're having a really good discussion but  
7 we still have one more presentation, so we'll get  
8 to that, and then we'll do a break and continue  
9 our discussion.

10 So I'd like to bring up Cassidee -- or,  
11 wait, I think we have a break right now. Yeah,  
12 so we'll have a break right now of five minutes  
13 and then we'll go into Cassidee Kido's from the  
14 California IOUs presentation.

15 (Off the record)

16 (On the record)

17

18 MS. LOPEZ: All right. So we're going to  
19 get started pretty soon. If everyone could get  
20 settled.

21 So up next we have Cassidee Kido, from  
22 the Energy Solutions, on behalf of the California  
23 IOUs.

24 MS. KIDO: Great. Thank you, Jessica.

25 Again, I am Cassidee Kido. I'm here on

1   behalf of the California IOUs.   And I'll just be  
2   presenting on some notes that we took from the  
3   Staff Report.

4               MR. DAY:   I'm sorry, could you turn up  
5   the sound?

6               MS. KIDO:   Sorry.

7               MR. DAY:   We can't hear you out here.

8               MR. NICHOLS:   You need to really speak  
9   into it.

10              MS. KIDO:   Is this better?

11              MS. LOPEZ:   Yes.

12              MR. DAY:   Yeah.

13              MS. KIDO:   Okay.   A brief history of the  
14   regulations.   Jessica went through most of these  
15   so I won't repeat too many of them.   But just  
16   wanted to note that the California IOUs have been  
17   participating in the Title 20 regulations.   We  
18   submitted a Case Report in June of 2018 and  
19   followed up with an addendum to that report in  
20   February of this year.

21              Overall, the Statewide Case Team is very  
22   supportive of the Energy Commission moving  
23   forward with these Hearth Product Efficiency  
24   Standards.

25              A brief overview of the differences



1 between the Energy Commission Staff Report and  
2 our Case Report. The scope is very similar. The  
3 way that we have defined some of the products and  
4 how we've grouped them varies a bit but, overall,  
5 the scope is general the same.

6 We proposed a design standard that would  
7 ban the use of standing pilot lights. And the  
8 Energy Commission expanded upon that a little bit  
9 with some of the notes that Jessica noted about  
10 an on-demand pilot for products and then,  
11 additionally, the automatic shutoff after 24  
12 hours.

13 Our minimum performance standard proposed  
14 a 75 percent FE level, whereas, as Jessica noted,  
15 the Energy Commission proposed the 70 percent  
16 level.

17 We both proposed using the same test  
18 procedure, as well as a testing list.

19 And the Case Team did not propose any  
20 marking requirements, whereas the Energy  
21 Commission did.

22 These are some of the savings comparisons  
23 between the Staff Report and the Statewide Case  
24 Team Report, overall, very similar numbers given  
25 the similar scope and similar requirements. But

1 with some of the additional proposed requirements  
2 that the Energy Commission proposed, there  
3 overall numbers are a little bit higher.

4           And then the benefit-to-cost ration, ours  
5 still showed that it was cost effective. And the  
6 Staff Report had a range of values given the way  
7 they broke things down by different product  
8 categories.

9           These are our general comments on the  
10 Staff Report.

11           First, we just wanted to note that the  
12 Statewide Case Team strongly supports the Energy  
13 Commission's initiative to set hearth product  
14 energy conservation standards. As noted in the  
15 previous slides, it's very cost effective and  
16 will save over 150,000 MMBTU in the first year  
17 and over 2.2 million MMBTU after stock turnover.

18           We wanted to emphasize that standing  
19 pilot lights are wasteful and have been banned in  
20 a number of other products. So the fact that  
21 hearth products are following suit makes sense.

22           The Statewide Case Team, although our  
23 proposal differed in some of the design  
24 requirements and in the marketing requirements,  
25 we still do support the Energy Commission's

1 proposed requirements for these things. And we  
2 wanted to note that California is showing  
3 leadership by setting these energy conservation  
4 standards for hearth products, given that they  
5 are not federally covered currently.

6           This is a note where our proposal  
7 differed from the Staff Report. We wanted to  
8 note that our proposal for the 75 percent FE  
9 level is still cost effective. We analyzed it  
10 combined with the proposed design requirement and  
11 it still had a benefit-to-cost ratio of 4.35 as  
12 noted in the Case Report that's on the docket.  
13 And there's still at least 59 unique models from  
14 the Energy Commission's analysis with an FE of 75  
15 percent or greater.

16           The Statewide Case Team is also  
17 supportive of the Energy Commission including gas  
18 logs in outdoor products within the scope of  
19 their analysis. These products will realize --  
20 help realize additional savings. And as noted in  
21 their analysis, there are many types of these  
22 products that do not have standing pilot lights.

23           One proposed modification was just a  
24 small modification within the reporting  
25 requirements to include vented gas logs as a type

1 under the vented gas hearth product type category  
2 within the reporting requirements. The Statewide  
3 Case Team wanted to ensure that gas log products  
4 were required to report to MABES (phonetic) and  
5 just wanted to make this clarification.

6           Additionally, the Statewide Case Team  
7 supported the modifications that were made to the  
8 test procedure. These are not included in the  
9 Statewide Case Team's proposal. But as Jessica  
10 noted, some of the additions and modifications to  
11 the multiplication factor to measure different  
12 types of pilot lights, the Statewide Case Team is  
13 supportive of these modifications to ensure that  
14 these pilot lights are properly covered by the  
15 rulemaking.

16           And finally, a quick summary of all the  
17 points that we just went through. The Statewide  
18 Case Team, overall, is very supportive of the  
19 Energy Commission setting hearth product  
20 standards. We do note that a 75 percent FE level  
21 is still cost effective, we support gas logs and  
22 outdoor products in the modifications to the test  
23 procedure, and just propose one slight  
24 modification to the reporting requirements.

25           And that is all for my presentation.

1 Thank you.

2 MR. NICHOLS: As Jessica is getting set  
3 up, just a reminder, please speak into the  
4 microphone so that we can clearly understand you  
5 when you're speaking.

6 And for those of you that are online and  
7 WebEx, you have two opportunities to interact  
8 with us. The first one is the raised-hand  
9 feature. By doing so, your phone can be unmuted  
10 and you'll be allowed to comment. You can also  
11 un-mute all phones for those that want to do  
12 interactive discussions with us. And then  
13 there's also comments that you can write in. We  
14 will read those into the record so that they can  
15 be responded to.

16 Thank you.

17 MS. LOPEZ: Thank you, Cassidee, for that  
18 presentation.

19 We didn't get a chance to ask whether  
20 anyone online had questions about the  
21 presentation, so if you have any questions, just  
22 do the raise-hand feature so we can un-mute you.

23 If there aren't any questions, then we'll  
24 proceed to our discussion period.

25 I know some manufacturers have emailed me

1 and requested to do a general statement, so I'll  
2 begin with Ryan Carroll from HPBA.

3 MR. CARROLL: Sure. Thank you, Jessica.

4 Ryan Carroll, Vice President of  
5 Government Affairs from Hearth, Patio and  
6 Barbecue Association.

7 I think what -- what I found from the  
8 pre-break discussion, a lot of what I'd like to  
9 cover, say, I think will come up kind of  
10 organically during these type of conversations.  
11 I think it will be of benefit to the group to  
12 continue those, so I'll be brief in these  
13 statements.

14 But I would like to say, HPBA is  
15 surprised and disappointed with the Draft Staff  
16 Report and most of its content.

17 One of the key things that we tried to  
18 point out a year or so ago was we urged CEC not  
19 to make some of the same mistakes that the  
20 Department of Energy made in their previous  
21 rulemakings. And there's obviously -- there  
22 remains, we feel, an undue reliance on some of  
23 what was put forth in that, and that's lacking  
24 critical stakeholder input being ignored, we  
25 feel.

1           As a result, you know, the Draft Staff  
2 Report recommended regulation options that we've  
3 identified as unjust, unjustified, relies on  
4 assumptions and assertions, again, frequently  
5 from the Department of Energy work of years' past  
6 that form a baseless starting point, and adopts a  
7 regulatory scheme design, not just -- not at all  
8 to benefit consumers but to undermine the market  
9 for gas fireplace products in the state. And  
10 it's error that we know well and, you know, we've  
11 seen this with the Department of Energy and I  
12 think we'll be able to touch upon some of the  
13 similarities and what we would identify as  
14 pitfalls in the process.

15           With the -- we, also, we're surprised to  
16 see recommendations for the regulation of  
17 products that were not identified as targets of  
18 regulation during some of the discussions over  
19 the last year or so. These products, indoor gas  
20 logs as outdoor gas logs as outdoor fireplace,  
21 specifically, are markedly different than vented  
22 gas fireplaces which other regulators are  
23 focusing on. It raises significant issues that  
24 the Staff Report neither recognized nor  
25 addressed. And in view of the serious nature of

1 these concerns and the range of unexpected issues  
2 that were raised by the Draft Staff Report, HPBA  
3 would request at this meeting, and we can do so  
4 again in writing formally, if need be, but we  
5 would request a 45-day extension to the comment  
6 period, a minimum of 45 days, please.

7 MS. LOPEZ: Thank you, Ryan.

8 Next, I have Gregg Achman from Hearth and  
9 Home. He requested to speak.

10 MR. ACHMAN: I'm going to -- I have  
11 nothing to say right now.

12 MS. LOPEZ: Okay.

13 How about Jerry Scott?

14 MR. SCOTT: Thank you. My name is Jerry  
15 Scott. I'm Senior Vice President of the Robert  
16 H. Peterson Company. The Peterson Company is a  
17 California company founded in 1949 and has been  
18 manufacturing gas logs since then.

19 The two comments I'd like to make is that  
20 gas logs and outdoor hearth products are very  
21 different animals than fireplaces, inserts, and  
22 stoves and, therefore, to put them under the same  
23 type of efficiency regulations doesn't make a  
24 whole lot of sense. Their installation is  
25 different and their usage is very different.



1           Gas logs have historically been a product  
2 that goes into wood-burning fireplaces and  
3 replaces wood burning. That has been a benefit  
4 to the California environment, eliminating  
5 virtually all particulate matter created by a  
6 wood-burning fire.

7           It's also a product that people that have  
8 breathing conditions, lung conditions, have  
9 welcomed, who want the ambience of a wood-burning  
10 fire but can't afford to have wood burned in  
11 their homes.

12           It's also been a product the elderly have  
13 embraced because it's been difficult for them as  
14 they've gotten older to haul in wood, get a wood  
15 fire going. With a gas log, they press a button  
16 and they have that enjoyment of a wood fire.

17           Gas logs, it's been recommended that they  
18 be part of the efficiency measurement  
19 requirements. I'm not sure how you do that. Gas  
20 logs go into a variety of different fireplaces,  
21 from masonry to prefab fireplaces of different  
22 sizes, configurations. It would be difficult, if  
23 not impossible, to come up with a measurement in  
24 a laboratory that would replicate real use out in  
25 the field and in homes, so I'm not sure how that

1     could be done.

2             Outdoor products, I don't know how you  
3     measure efficiency of an outdoor product. So we  
4     would recommend that, one, that gas logs in  
5     outdoor hard products not be a part of the  
6     efficiency regulations, and that gas logs, which  
7     is the least expensive alternative to wood  
8     burning, be valued for what it is, an aesthetic  
9     product that helps the environment.

10            Thank you very much.

11            MS. LOPEZ: Thank you, Jerry. Just to  
12     clarify, when you say energy efficiency for gas  
13     logs and outdoor fireplaces, are you talking  
14     about performance or prescriptive measure?  
15     Because we are recommending prescriptive measures  
16     on gas logs and outdoor fireplaces. We're not  
17     setting a minimum efficiency standard for those.

18            MR. SCOTT: No, I understand.

19            MS. LOPEZ: Okay.

20            MR. SCOTT: But there was a proposal  
21     expressed here today that they should be  
22     measured, not regulated at this point, but they  
23     should be measured as a decorative venting hearth  
24     product.

25            MS. LOPEZ: So vented decorative gas

1 fireplaces, that doesn't include gas --

2 MR. SCOTT: No. The Investor-Owned

3 Utilities are recommending that the --

4 MS. LOPEZ: Oh, okay.

5 MR. SCOTT: -- Staff Report be changed to

6 incorporate that.

7 MS. LOPEZ: Okay.

8 MR. SCOTT: And I wanted to take the

9 opportunity to express the difficulty of doing

10 that. Yeah, Staff -- I understand the Staff

11 Report did not recommend that.

12 MS. LOPEZ: Okay.

13 Did anyone else want to make a general

14 statement?

15 Go ahead.

16 MR. DAY: Barton Day for the Hearth,

17 Patio and Barbecue Association again.

18 I think it's important to understand some

19 of the historic concept, some of the historic

20 issues as to how we got to where we are today,

21 because there's been an awful lot of confusion

22 about it.

23 I noticed one of the things you had in

24 your discussion outline was, well, what's the

25 difference, really, between a 50 percent

1 efficient decorative fireplace and a 50 percent  
2 efficient heating fireplace? And to understand  
3 that, you have to go back and understand that  
4 initially the reason there was a decorative  
5 category was that gas fireplaces were just gas  
6 fireplaces. They weren't being sold as having  
7 heating utility. They weren't being tested. So  
8 that was the point, is they were just being sold  
9 as gas fireplaces. And the idea of testing them  
10 for heating efficiency didn't compute, it wasn't  
11 required, it wasn't envisioned.

12           When vented gas fireplace technology  
13 progressed, manufacturers realized, you know,  
14 hey, we can make gas fireplaces that can really  
15 have a lot of heating utility. And so the heating  
16 gas fireplace industry, in terms of the gas  
17 fireplace heater category, came into existence.  
18 And the distinction there was you did have to do  
19 efficiency testing, and that was the difference;  
20 you were selling the product as having heating  
21 utility and you were using a test method to  
22 describe what the heating utility was.

23           For a heating fireplace or a -- I mean,  
24 initially, when you sit down to build a  
25 fireplace, you build a fireplace. You build what

1 the consumer wants. It's going to look like a  
2 fireplace. It's going to be the right size.  
3 Does it look like a fireplace depending on what  
4 it's going to go in? And if it's a decorative  
5 product the efficiency ends up wherever it ends  
6 up. You're not shooting for it specifically. It  
7 just ends up wherever it ends up.

8           But again, you know, the distinction in  
9 terms of the marketing of it originated as if  
10 we're calling it a heater we're going to test it  
11 and we're going to tell you -- we're going to,  
12 you know, indicate what the heating efficiency of  
13 the product is, so that's where the distinction  
14 came from.

15           And then, of course, Canada decided they  
16 were going to have efficiency testing for all  
17 vented gas fireplaces. So we've gone -- yeah,  
18 there's been a lot of confusion ever since, as  
19 you can imagine.

20           But that's the history of it and that's  
21 why the products are in the different categories.

22           What happened with the DOE rulemaking is  
23 that the DOE rulemaking started out, as had been  
24 envisioned, right when heater fireplaces were  
25 introduced. It was always thought, well, okay,

1 these might be someday regulated as -- you know,  
2 regulated under some efficiency scheme. And so  
3 when DOE came around for regulating direct  
4 heating products, the idea got into the mix of,  
5 okay, well, let's pick up and set standards for  
6 fireplace heaters.

7           And that rulemaking rolled along right up  
8 to the very end of the rulemaking process when  
9 suddenly there was a decision that, in addition  
10 to regulating heater fireplaces, they were going  
11 to ban decorative fireplaces, eliminate the  
12 entire category. And the way they did that was  
13 by imposing a -- well, first of all, we saw the  
14 verbiage which alarmed me when I saw it in the  
15 Staff Report, same exact words, decorative  
16 fireplaces, you know, don't provide any  
17 significant heat to the room in which they're  
18 installed, words to that effect. Of course,  
19 that's not true. You know, is there -- are there  
20 any products out there? Well, yeah, you can --  
21 not if you test them, but you can design them  
22 with venting that goes outdoor or whatever.

23           But the point is the main body of the  
24 market of decorative fireplaces are just  
25 fireplaces that weren't designed to be,

1 specifically, to be efficient and weren't being  
2 marketed as heating fireplaces. And yet,  
3 suddenly, they were being characterized as  
4 products that don't produce any heat. And then  
5 to ensure that they produce no heat, the 9,000  
6 BTU input limit suddenly appeared in the final  
7 rule out of nowhere.

8           Well, there was exactly one product in  
9 North America that met that 9,000 standard and it  
10 doesn't look like a fireplace. I mean, it  
11 shouldn't be surprising; you can't build a  
12 normal-looking fireplace for 9,000 BTU input.

13           Well, there are people out there that  
14 want to ban fireplaces. And that's how you do  
15 it, you bump up the heating efficiency  
16 requirements for heating products until they're  
17 too hot for most people to use, and then that  
18 part of the market dies out, except for, you  
19 know, units that are installed in big vast  
20 mansions or whatever.

21           And then you say, oh, well, see how this  
22 definition says decorative products don't  
23 generate any significant amount of heat? Well,  
24 low and behold, these fireplaces do generate  
25 heat, as we all know, because they've been tested

1 and everybody knows that they generate heat, and  
2 then making them disappear.

3           So that's the concern I see with the  
4 proposal is following exactly in the footsteps of  
5 DOE's effort to eliminate gas fireplaces.

6           Now, the history of that, I argued the  
7 case before the D.C. Circuit, which was thrown  
8 out, and so we went back to a blank slate at the  
9 federal level.

10           The DOE then decided, okay, well,  
11 we're -- the supplemental rulemaking had dragged  
12 in log sets, not having gathered any information  
13 about log sets and not understanding that log  
14 sets are very different from vented gas  
15 fireplaces, so we had to go through that.

16           And then they came out with the so-called  
17 Hearth Products Rule and you adopted the hearth  
18 products definition that was in the proposed  
19 rule. And remember, what this was a proposed  
20 rule. DOE threw it against the wall and it was a  
21 mess. It was clearly unlawful. It has  
22 absolutely no sound basis whatsoever. And we put  
23 in voluminous comments demonstrating that.

24           And just to illustrate, I mean, the  
25 hearth products definition was intentionally



1 vague because there was not consensus internally  
2 as to what was going to be regulated. And we've  
3 been there before. The DOE adopted a rule in  
4 2010 and in 2011 they came back and said, oh,  
5 this included log sets, even though they  
6 specifically excluded log sets in 2010. But they  
7 said, well, read the words of the definition.  
8 And technically log sets fit, so even though  
9 there not in the regulatory analysis, now they're  
10 in.

11           So we see the same thing coming with the  
12 hearth products definition; what does it include?

13           Cancel out all the meaningless words,  
14 okay, the this or that or this or that, and it  
15 comes down to something remarkably simple. Why  
16 don't I just do that? I have it written here  
17 someplace.

18           Okay, the definition reads:

19       "Gas hearth product means a gas-fueled  
20       appliance that simulates a solid-fueled  
21       fireplace or" -- okay, so you can scratch,  
22       "simulates a solid-fueled fireplace, presents  
23       a flame pattern," so, so far we have gas-  
24       fired -- gas-fueled appliance that presents a  
25       flame pattern, and then it says, "for

1       aesthetics or other purpose," okay, for any  
2       purpose, I guess, and then, "may," or may  
3       not, I guess, "provide space heating directly  
4       to the space in which it's installed."

5               That is a meaningless definition. I  
6   mean, that includes, literally, gas lights. And,  
7   indeed, we were scrambling around, when we first  
8   saw this definition, trying to figure out what  
9   the regulatory target was. And, you know, we  
10  didn't even have gas light manufacturers at the  
11  table.

12              So, you know, it starts from a bad place.  
13  The data that was put forward in support of that  
14  proposal, if you read it, you know, we put in a  
15  comment submission trying to urge caution about  
16  any reliance under where DOE had gone. And, you  
17  know, we did cite our voluminous comment  
18  submissions in that rulemaking proceeding and  
19  that -- there are so many good reasons why that  
20  rulemaking never went final, so, you know, we're  
21  very concerned about that.

22              But I think the history of this is very  
23  important because we're dealing with sort of a  
24  series of accidents, almost, that put us where we  
25  are with people saying, well, you know, we ought

1 to crank up the heating efficiency for fireplace  
2 heaters as much as possible, apparently not  
3 recognizing that if you do that the product is no  
4 longer going to be used as a fireplace and they  
5 want it because it's a fireplace. It's not a  
6 sellable product if it can only be used as a  
7 fireplace.

8           And again, I'm not saying zero. You  
9 know, it could be any efficiency number. And  
10 there is a market for that out there someplace.

11           If you go from 50 percent efficiency to  
12 70 percent efficiency, look at the difference in  
13 heat output. And if the assumption is, well, that  
14 extra heat is going to happen, that's a wrong  
15 assumption. Because for most consumers, they're  
16 getting as much heat out of that fireplace as a  
17 thermal (indiscernible). And so if they are  
18 faced with a minimum going from 50 to 70, they're  
19 not going to have a product that fits the normal  
20 bear. They don't want a fireplace that looks  
21 likes a postage stamp in the room. It's a bad  
22 fit.

23           And so this is the problem we get is that  
24 what happens is you don't get efficiency  
25 improvements, you just get shrinkage of the

1 installations where a product like that can fit.  
2 Those products exist, they're being sold, yes.  
3 But the market for them is small and upping the  
4 standard is not going to increase the market for  
5 them. And that's the fundamental problem with  
6 the heating efficiency standards.

7           With the whole issue of pilot lights,  
8 it's a separate set of problems. But, as Jerry  
9 indicated, gas log sets are a different animal.  
10 They are a product that exists to be beautiful,  
11 to fit in an existing masonry hearth. Okay, so  
12 the consumer already has a fireplace. They're  
13 not buying a fireplace. All they're doing is  
14 taking the existing fireplace and they're  
15 converting it to gas. And a lot of times people  
16 do that for environmental reasons. And there  
17 have been pushes to get consumers to do that to  
18 reduce particular emission problems and that's a  
19 good thing. And if you're going to get into  
20 anything that increases the cost of gas log sets  
21 then you have to ask yourself, okay, how many  
22 lost sales is that and what's that going to do to  
23 particulate emissions in San Diego County?

24           Again, you have to recognize, the product  
25 is supposed to look good. It goes into an

1 existing hearth. If you're going to have an  
2 electronic ignition system, where are the  
3 batteries and all the (indiscernible)? Where are  
4 all -- where's that stuff going to go? It's  
5 sitting there in plain view. Unless you can  
6 figure out some way to hide it or slip it around  
7 behind, it creates problems that sacrifice the  
8 attractiveness of the product.

9           So again, every sacrifice and  
10 attractiveness of a product, how many lost sales  
11 is that?

12           The challenges for log sets -- you know,  
13 vented gas fireplaces are different because you  
14 have a unit and you can put gizmos inside the  
15 unit because it's not a mechanical problem, a  
16 physical problem. Log sets, they are physical  
17 problems. And can they be overcome? Well, yeah,  
18 if you want to end up with an ugly log set. Or a  
19 log set that will fit in fewer hearths? And will  
20 be more expensive. And that's a whole range of  
21 considerations that we never talked to you about  
22 because it was not an understanding that the  
23 rulemaking might go in that direction. And the  
24 same thing with the point I mentioned about  
25 outdoor log sets.

1           The DOE did the same thing. They looked  
2 at an entire categories of products where they  
3 didn't have extending pilots to begin with. And  
4 so then they, you know, they crunched their  
5 numbers and they came up with massive gas savings  
6 from the elimination of continuous pilots that  
7 don't exist.

8           So, again, I would reinforce the point  
9 that if you're going to get into this, there's a  
10 lot more issues that need to be addressed. And  
11 we would appreciate an extension of the comment  
12 period to address this range of issues.

13           Thank you.

14           MS. LOPEZ: Thank you, Barton, for that  
15 history. We recognize that history, that sort of  
16 troubled history with hearth products in defining  
17 heating and decorative gas fireplaces, and then  
18 the general term of hearth products. And because  
19 we recognize that, you know, we initiated, we  
20 reached out to HPBA and manufacturers, we  
21 initiated a working group, because we knew this  
22 was going to be an issue and we wanted to tackle  
23 it early on.

24           And so we did get some stakeholder  
25 comment and -- well, we didn't get any

1 stakeholder comments regarding the gas hearth  
2 product's definition just because we emphasized  
3 that, you know, this definition is not going to  
4 target everything. You know, this is setting the  
5 base of what we want to target and help structure  
6 our regulatory language. But if there are  
7 suggestions on modifying that definition, we are  
8 definitely open to that as well.

9 MR. CARROLL: This is Ryan Carroll with  
10 HPBA.

11 And, Jessica, for that comment, you know,  
12 I've given a lot of thought to that. And, I've  
13 discussed with my members that had joined us at a  
14 number of these CEC, HPBA and industry meetings,  
15 and I think to a man and a woman, our  
16 recollection was we worked with you on  
17 definitional issues and our understanding, and  
18 I'm not ascribing this to be yours, you know, we  
19 have to define the universe so that we don't have  
20 to regulate gas logs or outdoor products. And,  
21 you know, obviously, we had conversations about  
22 Canadian regulators and the more narrow scope of  
23 what they were looking at. And so I think we did  
24 discuss definitionally, and maybe it's, you know,  
25 not a meeting of the minds on the reasoning for

1 that.

2 But we certainly, we didn't balk to hard  
3 in some of this during some of these discussions  
4 because we were understanding the gas logs  
5 wouldn't have, you know, a continuous pilot ban  
6 or anything else.

7 And so, you know, part of the reason that  
8 conversation hadn't been had is because of our  
9 take on where things stood, I guess, so we're  
10 clarifying that from our perspective.

11 MS. LOPEZ: Yeah. And I recognize -- I  
12 understand that.

13 Ryan, so from our point of view, from our  
14 perspective, we're not allowed to discuss our  
15 proposal. But we did say in the beginning that  
16 we are exploring all options for recommending  
17 standards for gas hearth products. But now that  
18 we've put this out in the public, of course, now  
19 you have context for those definitions, and so we  
20 welcome any suggestions on those definitions  
21 based on our proposal.

22 Are there any other comments in the room,  
23 general statements, before I go and ask those  
24 online?

25 Are there any questions coming up online?



1           If there aren't any questions -- I mean,  
2 any general statements we can go into? We do  
3 have some time, about like 20 minutes.

4           UNIDENTIFIED FEMALE: There might be -- I  
5 believe there's a call - we've heard there's a  
6 comment on the line, or a question?

7           UNIDENTIFIED MALE: (Off mike.)  
8 (Indiscernible) raising his hand, maybe, I don't  
9 know. We're trying to find whose raising their  
10 hand.

11          MS. LOPEZ: Do we know who it is?

12          UNIDENTIFIED MALE: Bryan Boyce.

13          UNIDENTIFIED FEMALE: Bryan Boyce.

14          MS. LOPEZ: Bryan Boyce.

15          UNIDENTIFIED MALE: He may not  
16 (indiscernible).

17          MS. LOPEZ: Bryan Boyce?

18 (Colloquy Between Staff)

19          MS. LOPEZ: Go ahead.

20          MR. BOYCE: -- (indiscernible). I  
21 just -- hi, this is Bryan. Can you hear me?

22          MS. LOPEZ: Yes, we can hear you.

23          MR. BOYCE: Hi. Thank you. I'm with the  
24 Investor-Owned Utilities. I just wanted to make  
25 a statement on something I heard from a previous

1 commenter.

2 I don't think that it's at all the  
3 intention of the IOUs to ban fireplaces. We  
4 don't really know where that sentiment came from  
5 exactly but we just wanted to clearly state that.

6 And I had another kind of -- a question  
7 or just, yeah, a question and statement from a  
8 previous commenter, as well, and this is  
9 regarding the use of fireplaces for heating.

10 It seems fair to me that, you know, if  
11 you're using a fireplace for a primary heating  
12 source, you want to be able to compare it to a  
13 furnace which has at least an 88 AFUE rating.  
14 And, you know, if you're using it for  
15 supplemental heat, that's something else. But  
16 for a primary source, you know, it doesn't seem  
17 fair to potentially have a very low efficient  
18 fireplace, you know, when the other option would  
19 be an 80 or greater AFUE furnace.

20 So I just wanted to make those two  
21 statements. Thank you.

22 MS. LOPEZ: Thank you, Bryan.

23 MR. ACHMAN: Gregg Achman, Hearth and  
24 Home Technologies. Just a comment to the primary  
25 versus secondary.

1           I'm not an expert on the California  
2 Building Codes, but from the ICC Residential  
3 Codes, this type of product can never be  
4 considered a primary heat source. It's got to be  
5 a centralized system with the ability to duct the  
6 heat to all the various parts of the home.

7           So trying to compare this to a furnace is  
8 like comparing apples and watermelons in my  
9 opinion.

10           MR. CROUCH: This is John Crouch from  
11 HPBA.

12

13           I would just add, if it were to be compared  
14 to a furnace it would need to be a furnace that  
15 sat in the living room and provided aesthetic-  
16 looking fire, radiating heat, and then it would  
17 be comparable.

18           MS. LOPEZ: Go ahead, Mary.

19           MS. ANDERSON: Mary Anderson of PG&E. So  
20 I want to kind of pull back.

21           While I totally agree this is not a  
22 furnace that's located in anyone's Livingroom, I  
23 think that it can be misunderstood. On multiple  
24 occasions, even in my own house while we were  
25 gone, my teenagers, it's not uncommon for people

1 to think, oh, my fireplace, I've got localized  
2 heat. It won't be that expensive to run, that  
3 way I keep this one room warm, and everything  
4 else will remain cool. I only have to heat this  
5 one room.

6           The problem that then comes in is because  
7 of the efficiency of these units, a lot of these  
8 times these consumers are surprised with hefty  
9 utility bills after a month. And I don't think  
10 that it's expected because you think it's just a  
11 fireplace.

12           And I think that that's part of that  
13 we're trying to get to is, is what are the  
14 expectations with natural gas being about a buck  
15 a therm? That ends up being really expensive.  
16 And while most people don't utilize it 24/7, it  
17 can be used, sometimes more than what we expect.  
18 And I think that's what we're trying to  
19 understand. And those gas bills are really  
20 expensive. And most people, it's not -- since it  
21 isn't a necessity, I think it's like how do we  
22 allow people to actually use this in a way that  
23 won't hurt their pocketbook to an excessive  
24 manner, while also giving them what they want?

25           And there's probably a compromise in

1 here, but I think that what we're trying to get  
2 to, it isn't intended as a furnace but people can  
3 misunderstand how to use it.

4 Thank you.

5 MS. LOPEZ: Did anyone else have any  
6 questions or comments?

7 Hi Cassidee.

8 MS. KIDO: Cassidee Kido on behalf of the  
9 California IOUs.

10 Also just to note that one of the data  
11 sources that we used, as well, was the  
12 Residential Energy Consumption Survey where some  
13 people did report that they used fireplaces at  
14 times as part of the heat source. And it might  
15 not be quite as -- to might not be functional,  
16 the same as a furnace, but people consider it  
17 their primary source as well.

18 MR. DAY: Barton Day for HPBA.

19 Can we get access to that data?

20 MS. ANDERSON: Yes. It's public  
21 (indiscernible).

22 MR. DAY: Yeah. (Indiscernible.)

23 MS. ANDERSON: -- from the EIA.

24 MR. DAY: Yeah. One of the problems I've  
25 seen with it, I mentioned before, there's a lot

1 of confusion about heating data because almost  
2 all the data I've seen is survey related. And  
3 I've seen surveys, for example, where they --  
4 I've seen studies where they actually took out  
5 all the responses from people who say we don't  
6 use the fireplace or we don't use the fireplace  
7 for heating, and that's like 50 percent. And so  
8 then you end up with numbers that people think  
9 are representative of all fireplaces even though  
10 it's representative of a fraction, so you have  
11 that.

12           And then another issue is you have people  
13 that their results are being intentionally  
14 screened out. They could be screened out when  
15 the questions about fireplaces are a part of the  
16 line of questioning about heating appliances  
17 because then you get people who say, well, I have  
18 a fireplace but it's just a fireplace. And  
19 they're not using it as a heating appliance so  
20 maybe that isn't -- I mean, if you say use, these  
21 are architectural features. I've got one in my  
22 house, so many years, zero uses, but I use it  
23 every day, it's beautiful. It's an architectural  
24 feature in our living room. And, you know, that  
25 is -- when you look up the, you know, real estate

1 columns, that adds some value to the house and  
2 all that. I mean, there's a lot of marble  
3 fireplaces that don't meet the eye.

4 But when you do surveys that focus on  
5 talking about them as heating appliances, you're  
6 going to end up with a whole lot of respondents  
7 dropping out, and so the data can be wildly  
8 skewed.

9 So it just -- that's why I always like  
10 to, when someone has data, I always like to, look  
11 at it to see where it came from because there are  
12 often surprising elements to it and as people  
13 look at it I would urge caution as to how they  
14 interpret the results.

15 Thank you.

16 MS. LOPEZ: Are there any other questions  
17 or comments?

18 I do want to go back and get some of  
19 these questions that I put up here.

20 Did anyone want to comment on small  
21 businesses? Or we can leave that out.

22 Or for pilot types, are there new pilot  
23 types that we should be aware of?

24 Go ahead, Barton.

25 MR. DAY: Just briefly. The bulk of

1   hearth products this is year is small businesses.  
2   There are, in fact, only a couple of companies in  
3   the industry that are not small businesses. So  
4   just - that's true under the federal definition,  
5   if I recall correctly, the State of California  
6   definitions are similar.

7               MS. LOPEZ:   Okay.   So you're defining  
8   small businesses according to how it's defined  
9   federally?

10              MR. DAY:   The manufacturer --

11              MS. LOPEZ:   Okay.

12              MR. DAY:   -- are primarily small  
13   businesses.

14              MS. LOPEZ:   And then for the test  
15   procedure, we proposed multiplication factors.  
16   We did have a discussion about this in one of our  
17   stakeholder meetings and it was mentioned that  
18   what we have -- we propose is used in practice.  
19   But I want to verify with other manufacturers  
20   here or those that who are online if that's true  
21   or if a different practice is done for that?

22              If there aren't any other comments or  
23   questions -- go ahead, Ryan.

24              MR. CARROLL:   Yeah.   Just Ryan Carroll,  
25   HPBA.



1           I don't know if Gregg or Eric, who were  
2 on the call on Tuesday, the P.4 thing, but I  
3 think that part of what will end up being  
4 discussed, I don't know if it has been yet, would  
5 be the multiplication factors that they used for  
6 their pilots as well. So just another  
7 opportunity, as I think here to point out here,  
8 that I do anticipate the changes are forthcoming  
9 of P.4.1 through CSA's group work. And then  
10 that's -- so if you have any divergence between  
11 what California were to be using, if that's --  
12 that comes into play. And what Canada may be, in  
13 the future, using, any difference there  
14 (indiscernible) certainly.

15           MS. LOPEZ: Thank you, Ryan.

16           Go ahead, Gregg.

17           MR. ACHMAN: Gregg Achman, Hearth and  
18 Home Technologies.

19           I guess I just want to make sure, and  
20 maybe I missed it in the document, so an  
21 intermittent pilot with on-demand capability is  
22 defined in P.4.1. So it would be in your test  
23 procedure excerpt it is D.25. Is that -- or is  
24 that what you're adding in and that's different  
25 than P.4?

1 MS. LOPEZ: So we're adding in  
2 intermittent and on-demand and interrupted.

3 MR. ACHMAN: Okay. I'd have to go back  
4 and look but I thought P.4, it had on-demand in  
5 it. I don't think when they did it, because on-  
6 demand, it's defined in the ANSI (phonetic) and  
7 CSA standards. It doesn't have a time limit in  
8 it. But I think it uses the same factor, so, all  
9 right, I understand the question now.

10 MS. LOPEZ: If I just put in --

11 MR. NICHOLS: Jessica?

12 MS. LOPEZ: Yes?

13 MR. NICHOLS: There's Shannon.

14 MS. LOPEZ: Go ahead.

15 MS. REYNA: Shannon Reyna, Vice President  
16 of HPBA Pacific in California. And I'm a  
17 Manufacturer's Rep for Travis Industries, a  
18 product manufacturer.

19 I wanted to go back to your question  
20 about small businesses.

21 As you know, almost of all the product  
22 dealers in California are small businesses. And  
23 as I look at what you're talking about, on-demand  
24 pilots in particular are going to have a  
25 significant effect on these businesses and their

1 consumers. Gas hearth products are natural  
2 draft. And so when they're cooled and they're  
3 not in use, there is cold air sitting in the flu,  
4 acting like a plug. And the unit will not light  
5 until the cold air rises and allows fresh air to  
6 come in, bringing oxygen for combustion.

7           So most of us, when we go to our  
8 fireplaces and we try to light them, we need to  
9 have a pilot on for at least 10 or 15 minutes to  
10 get that cold plug of air rising out of a flue  
11 and bringing us combustion air to light it. So  
12 lighting fireplaces is a big issue when you don't  
13 have a continuous pilot system.

14           We have felt like the on-demand would  
15 allow us to still run an IPI/on-demand system  
16 where I can have my pilot on and then, when you  
17 turn it down, in seven days it will go off.  
18 Where I see that having a huge effect is that  
19 many people, especially elderly people, have  
20 difficulty lighting pilots because they have to  
21 get down on their hands and knees, they have to  
22 hope up control doors underneath the unit. They  
23 may not understand exactly how do to it, so this  
24 generates a lot of calls to PG&E. It generates  
25 calls to our dealerships.

1           And then a service technician has to go  
2 out to the home. And usually, the typical call,  
3 the typical charge is somewhere between \$150 to  
4 \$189 to go out and light a pilot light, so we're  
5 going to have a lot more of that.

6           And especially in situations like the  
7 mountains, where we have chimney caps that are  
8 frozen with snow, those continuous pilot lights  
9 keep those caps unfrozen so that the air can  
10 flow. So now we could have somebody essentially  
11 climb up on the top of their roof to clean off  
12 their chimney cap in winter in order to light  
13 their fireplace to heat their home. So that's a  
14 consideration that I have for the cold climate  
15 areas like that.

16           So I do think there's going to be  
17 considerable impact to the hearth dealers in how  
18 they sell these appliances with on-demand pilots  
19 and how the consumers are dealing with them in  
20 their homes and the inability to light their  
21 fireplaces.

22           MS. LOPEZ: Thank you, Shannon. We are  
23 aware of that cold flue effect. And, you know,  
24 we've been told by stakeholders that the on-  
25 demand pilot is somewhat of a solution to that.

1           And I would like to follow up with the  
2 example that you gave about elderly folk. What  
3 about is there a trend about adding, you know,  
4 remote operating, you know, not necessarily, you  
5 know, a manual, sort of lighting a fire, but  
6 it's, you know, a remote turn-on function? Are  
7 manufacturers heading towards that direction in a  
8 way, you know, to solve that issue?

9           MS. REYNA: Some of them do. Some of  
10 them have a remote switch you can just toggle on  
11 your remote sometimes, but those cost more.

12          MS. LOPEZ: Right.

13          MS. REYNA: Those remotes, just the  
14 remote itself, costs about \$360, not including  
15 the installation of it onto the appliance. So to  
16 buy a product in full hands-free function mode is  
17 going to be at least \$400 compared to a similar  
18 product with a switch.

19           So the other place it really comes up is  
20 in the hospitality industry. Many hotels and  
21 vacation rentals have fireplaces that their  
22 consumers use. They like to put them on timers  
23 because that way someone can't, say, leave the  
24 appliance on to go skiing all day and burn gas  
25 all day long.

1           So with on-demand pilot counting down,  
2    imagine having a hotel room with 500 rooms and  
3    your pilot lights are randomly going out all over  
4    the property. And now you have to train your  
5    maids how to relight pilots for the consumers.

6           So there are going to be some problems  
7    associated with the implementation of that.

8           MS. LOPEZ: Thank you, Shannon.

9           MR. CROUCH: Jessica, this is John  
10   Crouch.

11           So, yes, I wanted Shannon to speak to  
12   that because while, as you know, the seven-day  
13   timeout is kind of the grand compromise, I want  
14   to be certain that everybody here in the room,  
15   including the IOUs and their contractor,  
16   understood that this is not going to be trivial  
17   for California's small businesses.

18           I had my nose rubbed in it recently at  
19   one of the meetings where a number of them  
20   pointed out that there will be a great number of  
21   service calls ever fall which may well -- which  
22   are not factored into the cost effectiveness of  
23   this in Zone 11, Climate Zone 11, and there will  
24   be a fair number in the Central Valley climate  
25   zones. There will even be some in the North

1 Coast climate zone because these cold flues and  
2 people expect their gas fireplace product to just  
3 come on, like the water heater does. And when it  
4 doesn't they'll call the dealer.

5           So there are costs here which are not  
6 necessarily -- and they're difficult to quantify  
7 and their very qualitative, I stipulate that, but  
8 there are going to be a lot of phone calls. Some  
9 of them will be a small businesses. Some of them  
10 may be to gas utilities.

11           MS. LOPEZ: Thank you, John.

12           Go ahead, Mary.

13           MS. ANDERSON: Mary Anderson, PG&E. Just  
14 one clarification.

15           The cost to consumers to relight pilot  
16 lights, and also to inspect furnaces, is zero.  
17 And I believe, as a utility, we offer that  
18 service and we ask the consumers to do so for  
19 safety purposes. So while I understand it could  
20 be an impact to some small businesses, I do  
21 believe there are options available that would be  
22 safe and I would consider that to be low cost  
23 slash zero cost for consumers, so thank you.

24           MS. LOPEZ: Thank you.

25           MR. CROUCH: John Crouch, HPBA.

1           My point is there's not a tremendous  
2 overlap between PG&E's gas service areas and  
3 Climate Zone 11. Now, I'm no expert on it and  
4 perhaps there is, but it's the Climate Zone 11,  
5 the mountains, where this is going to be a hot  
6 button issue, and already is, and will get worse,  
7 so the Truckee area. And, of course, it won't be  
8 just in the fall, as Shannon points out. In the  
9 spring, as hotel rooms and condos start to be  
10 used intermittently, some of them that have met  
11 the seven-day requirement all through the winter  
12 will exceed the seven-day requirement, even in  
13 March or April as the occupancy stuff drops, and  
14 so those have to be relit, hopefully by someone  
15 who knows what they're doing. But in those  
16 situations, I don't know that there will be a  
17 utility to call.

18           MS. LOPEZ: Thank you, John.

19           Are there any additional comments or  
20 questions? No one?

21           Anyone online?

22           MR. CROUCH: All right. I'm going to --  
23 Climate Zone 16. I meant the mountains. I did  
24 not mean the city.

25           MS. LOPEZ: Thank you, John.



1           MR. NICHOLS: I get them all confused.

2           MS. ANDERSON: It's easier when you use  
3 geographic names.

4           MR. CROUCH: I know. That's what I  
5 should have done. I was trying to be clever.

6           MS. LOPEZ: So if there aren't any more  
7 questions or comments, I'd like to just wrap up  
8 today's workshop with our next presentation on  
9 next steps.

10           So again, this is an illustration of our  
11 pre-rulemaking process.

12           May 13 we published the Draft Staff  
13 Report, initiating a 45-day comment period, which  
14 will end on June 28th. During the comment  
15 period, we hold a public workshop, which is what  
16 we have done today. After we receive the  
17 comments, we'll revise our analysis accordingly  
18 and begin the formal rulemaking process.

19           So here's an illustration of the formal  
20 rulemaking process. These are just some of the  
21 major requirements of the Administrative  
22 Procedure Act for a formal rulemaking. To  
23 initiate a formal rulemaking, we must publish a  
24 Notice of Proposed Action, or NOPA, in the  
25 California Registry Notice -- California

1 Regulatory Notice Register. We must also publish  
2 the initial statement of reasons, or what we call  
3 ISOR, the proposed regulatory language, which is  
4 also known as the expressed terms, and an  
5 Economic and Fiscal Impact Statement. We also  
6 make available our analysis according our  
7 proposal and this is in the form of a Final Staff  
8 Report, which is similar to the Draft Staff  
9 Report, it's just final.

10           Once the notice of the proposed action is  
11 published in the California Regulatory Notice  
12 Register, the, aka (phonetic) rulemaking process  
13 is officially started and the Energy Commission  
14 has one year within which to complete the  
15 rulemaking process and submit the completed  
16 rulemaking file to the Office Of Administrative  
17 Law.

18           So when the NOPA is published there is an  
19 official 45-day comment period. We then hold a  
20 public hearing where Staff presents an overview  
21 of the proposal, which is similar to today's  
22 workshop. And during this public hearing the  
23 public has an opportunity to comment.

24           And if there isn't any need to make  
25 substantial changes to the expressed terms, we

1 move on to presenting the proposed regulations to  
2 the Commissioners for a vote on adopting the  
3 regulations at a business meeting. At this  
4 business meeting there is also an opportunity for  
5 the public to make a comment.

6 And if adopted, we submit the final  
7 rulemaking package to OAL for review and  
8 approval.

9 So again, all relevant documents in this  
10 proceeding are available on the docket right now.  
11 You can follow this link. Please be on the  
12 lookout for any future notices or documents  
13 related to this proceeding. They would all be  
14 posted on that docket.

15 Again, comments are due by 5:00 p.m. on  
16 June 28, 2019. They can be sent electronically  
17 to the link shown here using the e-filing system,  
18 or you can send a hardcopy to the mailing address  
19 shown here, or you can send a digital copy  
20 through email.

21 And again, I encourage manufacturers to  
22 make suggestions, you know, ask questions. If  
23 there needs to be clarification on the regulatory  
24 language, now is the opportunity to do so, so we  
25 can incorporate them and address them.

1           Again, here's my contact information. If  
2 you have any questions, concerns or need to  
3 discuss aspects of this proposal in more detail,  
4 please feel free to contact me.

5           Thank you, everyone, for your  
6 participation today, and that concludes today's  
7 workshop.

8           (The workshop adjourned at 12:33 p.m.)

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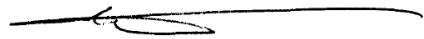
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## REPORTER' S CERTIFICATE

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were reported by me, a certified electronic court reporter and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

IN WITNESS WHEREOF, I have hereunto set my hand this 18th day of June, 2019.

---

PETER PETTY  
CER\*\*D-493  
Notary Public

CERTIFICATE OF TRANSCRIBER

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were transcribed by me, a certified transcriber and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

I certify that the foregoing is a correct transcript, to the best of my ability, from the electronic sound recording of the proceedings in the above-entitled matter.



---

MARTHA L. NELSON, CERT\*\*367

June 18, 2019