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California at the Clean Energy Crossroad

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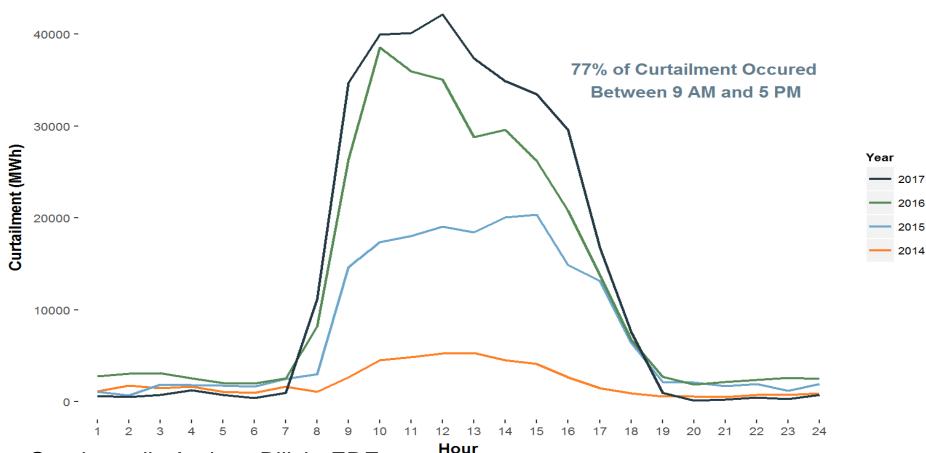


Discussion Questions

- Solutions for cohesive policy framework?
 - Increasing time, place and product type precision in pricing
 - At the distribution edge
 - At the planning horizon
- Leverage VGI as DER?
 - Recognize what is possible
 - Need planning timelines and willingness to change price/message
- Consistent procurement and program requirements?
 - Trust that market actors will respond to information and incentives
- Changes to utility business?
 - Deemphasize rate-of-return shareholder rewards
 - Reward performance, not technologies
 - Open door for service-related fees

Renewables Integration via Curtailment





Graph credit: Andrew Bilich, EDF

Data source: CAISO

CA can Embrace the Duck

TOU is a start

- Vulnerable homes aren't ready
- TOU only hints at the duck

The Opportunity:

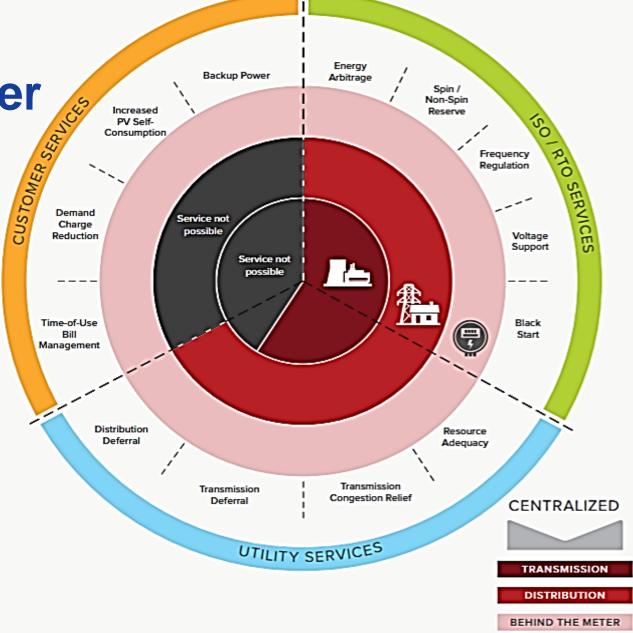
- EVs as a mobility and energy (storage) resource...and much more
- Household, community & regional scales



EDF's VGI Roadmap Recommendations

- Establish V2G markets
 - New market commodities (e.g., flexible ramping)
 - Open existing (PJM capacity markets for DR) for V2G
- Open full value stack of storage capabilities
 - Distributed
 - Aggregated (or not)
 - Standards (visibility, dispatchability, ...)
 - Planned for as capacity probabilistically

Batteries:
3 Stakeholder
groups for
13 Services



DISTRIBUTED

Credit: RMI, 2015 Report

DER value stack **GRID** SERVICES **FINANCIAL** SECURITY **ENVIRONMENTAL** SOCIAL

ENERGY

- energy
- system losses

CAPACITY

- generation capacity
- transmission & distribution capacity
- DPV installed capacity



GRID SUPPORT SERVICES

- reactive supply & voltage control
- regulation & frequency response
- energy & generator imbalance
- synchronized & supplemental operating reserves
- · scheduling, forecasting, and system control & dispatch

FINANCIAL RISK

- fuel price hedge
- market price response

SECURITY RISK

reliability & resilience

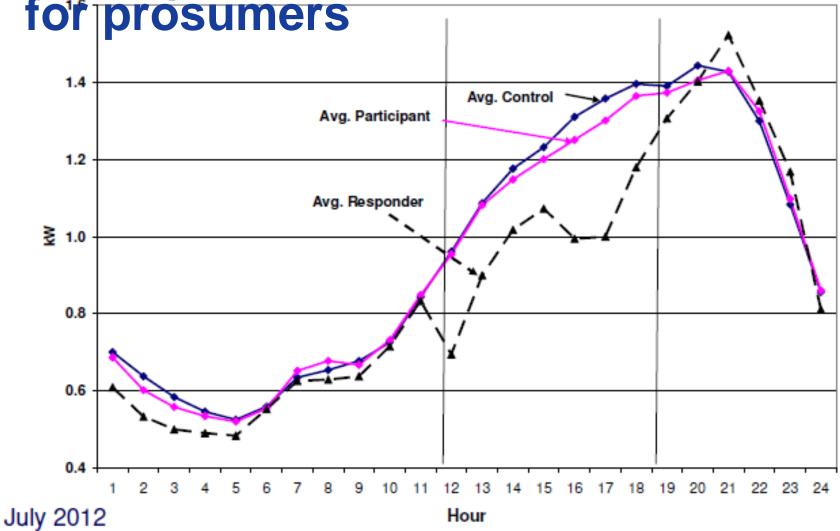
ENVIRONMENTAL

- carbon emissions (CO₂)
- criteria air pollutants (SO₂, NO_x, PM)
- water
- land

SOCIAL

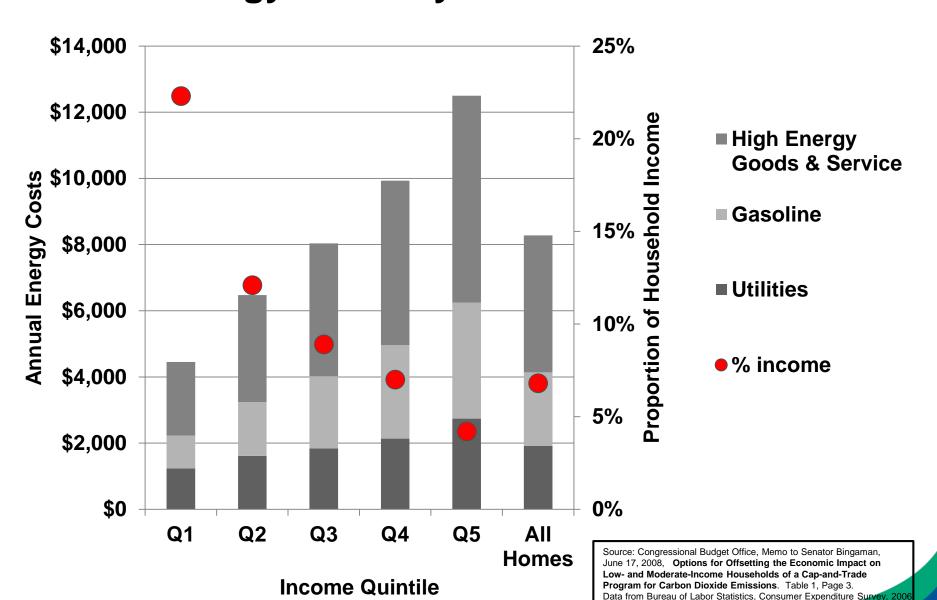
· economic development (jobs and tax revenues)

Dynamic prices are attractive ... for prosumers



Source: SCE, Kim, Jan 26, 2015, EUCI conference

Solution #3: Help vulnerable homes first. U.S. Energy Costs by Household Income





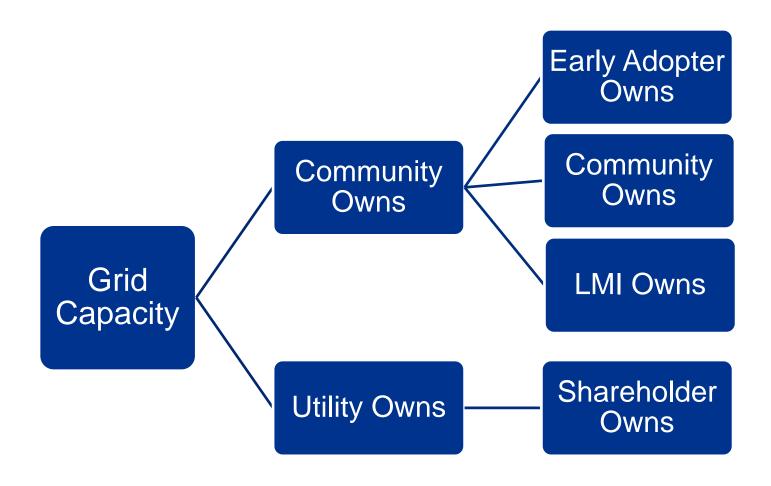
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DER Incentives for IOUs

- How to incent IOUs to source DERs?
 - It isn't PBR or Fees for Services (aka, DISO)
 - Answer is: both...but we are only testing PBR
- Utility RFOs violate rules for a free market
 - Monopsony power
 - Most of DER value will go unused
 - Administratively "expensive"
- Solutions
 - Source DERs with forward looking pricing (rates & incentives)
 - DISOs/IOUs earn fees for services
 - Incentives for DERs to optimize distribution system

Who will own DERs?



DER Values: Community and Individual Ownership

Early Adopter Owns

Community Owns

- fiscal benefits (lower energy bills)
- local control of resiliency
- lower community GHG footprint
- lower costs of unhealthy populace
- reduced risks of climate change

Community Owns

Grid Capacity

LMI Owns

- -improved energy access
- lower bills
- local resiliency improved AQ
- lower GHG footprint
- lower risk of climate impacts

Utility Owns

Shareholder Owns