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## **SDREIN Comment #2 on Production Scale-Up of Emerging Energy Technologies**

I received additional input from several of our San Diego Regional Energy Innovation Network (SDREIN) member companies after I submitted my online Comment to the CEC EPIC portal regarding the upcoming solicitation for Production Scale-Up of Emerging Energy Technologies. At the present time, we have at least four SDREIN energy start-up companies that are planning to submit an application for this EPIC manufacturing scale-up grant. Those entrepreneurs have shared these additional concerns/suggestions that should be factored into your final development of the manufacturing scale-up EPIC grant solicitation.

1. Even the reduced 20% match funding requirement is not going to be easy for start-ups to come up with. As such, we would request that the CEC strongly consider "in kind assets and services" provided by the start-up companies toward the fulfillment of this financial requirement. Some examples include tools, equipment, jigs, fixtures and other mfg related assets. Could software development also count as in kind services?
2. Another question raised is whether these funds could be used for manufactured product certifications. If not, the CEC might want to consider a future grant that addresses this current additional gap.
3. Our entrepreneurs have requested that a portion of the funds awarded through this grant be able to be utilized to compensate consultants and/or new employees that can provide the manufacturing process and technical expertise that is required to complete the design and implementation of their production scale-up plan.

Thanks for your thoughtful consideration of these additional concerns and recommendations that our SDREIN entrepreneurs have asked us to bring to your attention.