

DOCKETED

Docket Number:	17-EBP-01
Project Title:	Improving Energy Compliance of Central Air-Conditioning and Heat Pump Systems
TN #:	224435
Document Title:	Alex AyersHARDI Aug 3 Workshop slides
Description:	N/A
Filer:	Judy Roberson
Organization:	HARDI
Submitter Role:	Public
Submission Date:	8/7/2018 10:13:55 AM
Docketed Date:	8/7/2018



ADVOCACY

ROLE OF EQUIPMENT DISTRIBUTORS IN COMPLIANCE

Alex Ayers

Director of Government Affairs

HARDI  HARDInet.org  888.253.2128  @HARDInews  /in/HARDI  /HARDIhvacr

OUR MISSION

*To advocate on behalf of HVACR
Wholesale-Distributors so that they
may better operate their businesses,
serve their partners and employees,
and add value to the economy by
remaining “The Channel of Choice for
HVACR Manufacturers and
Contractors.”*

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DISTRIBUTOR ROLE IN SUPPLY CHAIN

HVACR VALUE CHAIN



- Distributors and Contractors have a critical relationship in the value chain:
 - Primary source of equipment and supplies
 - Knowledgebase
 - Warranties
 - Training

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The screenshot shows the COMFORT.COM website interface. At the top, there's a navigation bar with the company logo, a shipping offer ("Free Shipping On Items Over \$200"), and contact information. Below the navigation bar are dropdown menus for "Shop By Category", "Shop By Brand", and "Buying Guides", along with a search bar. The main content area displays "Air Conditioner + Air Handler Kits" sorted by "Bestsellers". Two product listings are visible: a "#1 Seller" for \$2,833.00 and a "#2 Seller" for \$2,571.00. Both listings include product images, specifications (SEER, BTU/Hr), and promotional offers like "26% Buy This" and "2% Check Discount". A left sidebar contains social media icons and a "Filter Results" section with price and tonnage filters. The footer repeats the HARDI contact information.


amazon prime Ingrams Water and Air LLC. Save on Back to School basics

Departments Browsing History Amazon.com Today's Deals Gift Cards Registry Account & Lists Orders Prime Cart


1-24 of 182 results for Ingrams Water and Air LLC. Storefront:

INGRAM'S Water & Air Equipment


Show results for Brand < Any Brand




3 Ton 14 Seer Heat Pump Split System
GSZ140361 ARUF37D14
by [redacted]
\$2,127⁰⁰
FREE Shipping on eligible orders
★★★★★ 1




2.5 Ton 14 SEER R410A Air Conditioner Split System
by [redacted]
\$1,562⁰⁰
FREE Shipping on eligible orders




4 Ton 13 SEER Multi Speed Central Air Conditioner Split System - Multiposition
by [redacted]
\$1,982⁰⁰
FREE Shipping on eligible orders



3 Ton 14 SEER R410A Air Conditioner



2 Ton 13 SEER Multi Speed Central Air



2 Ton 14 Seer Heat Pump System

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DISTRIBUTORS ARE A SOURCE OF INFORMATION FOR CONTRACTORS

Selecting the correct equipment based on the situation

Training for correct installation of equipment

Matching equipment to work for retrofits

WARRANTIES

- Distributors are the source of replacement parts and equipment for products under warranty.
 - Quality installation reduces warranty repairs
 - Annual service spots problems early
- Fewer warranty repairs are better for distributors