

**DOCKETED**

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# The Contractor Perspective of Compliance

- **The Value Proposition**
  - How much work should a legitimate contractor lose to illegal competition?
  - Why fines don't work
- **Compliance, Compliance, Compliance**
  - The system is broken and the fix is elusive
  - IHACI members want a level playing field. Fix the foundation.
  - The HERS Process is dealing with the same dysfunctional marketplace
  - Contractor business model at the center
  - Verifiable Self Certification
- **Progressive Education and Training**
  - Utilize technology for individual and group mentoring of entry level technicians
  - Allow for inclusive methods of workforce education and training. Avoid myopic visions of training.
  - Importance of industry recognized certifications such as NATE