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CALIFORNIA ENERGY COMMISSION

STAFF WORKSHOP

In the Matter of:) Docket No.
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) STAFF WORKSHOP RE:
2017 Integrated Energy Policy) Revised Transportation
Report) Energy Demand Forecast
)

STAFF WORKSHOP ON
 REVISED TRANSPORTTION ENERGY DEMAND FORECAST

CALIFORNIA ENERGY COMMISSION
 THE WARREN-ALQUIST STATE ENERGY BUILDING
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MONDAY, DECEMBER 4, 2017

10:02 A.M.

Reported By: Gigi Lastra

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California Air Resources Board (CARB, ARB):

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1 P R O C E E D I N G S

2 December 4, 2017

10:02 a.m.

3 MS. RAITT: Okay. So we can go ahead and get
4 started. Welcome to today's IEPR Commissioner Workshop on
5 the Revised Transportation Energy Demand Forecast. I'm
6 Heather Raitt the program manager for the IEPR.

7 Quickly go over a few housekeeping items. If
8 there's an emergency and we need to evacuate the building,
9 please follow staff across the street diagonal to Roosevelt
10 Park.

11 And -- okay, sorry. And so please be aware that
12 our workshop is being broadcast through WebEx conferencing
13 system today and so the workshop will be recorded. We'll
14 have an audio recording in about a week and a written
15 transcript in about a month posted on our website.

16 We'll have a series of presentations this
17 morning. At the end of the presentations we'll open it up
18 for public comment and limit comments to three minutes per
19 person, please. You can go ahead and fill out a blue card
20 and give it to me if you did want to make comments. And
21 for those on WebEx, just use the top function to let our
22 WebEx coordinator know that you'd like to make comments,
23 and we'll open the phone lines at the very end.

24 And materials for this meeting are posted on our
25 website and available at the entrance of the hearing room.

1 Written comments after the workshop are welcome and are due
2 on December 18th.

3 With that, I'll turn it over to the
4 commissioners. Thanks.

5 CHAIR WEISENMILLER: Good morning. This is sort
6 of as we're winding down this IEPR, we're sort of dealing
7 with the last two forecast workshops, today's and then
8 later on the 15th. Obviously, the forecast is one of the
9 key things in the IEPR since it's used by the state
10 agencies for planning purposes. And at the same time, you
11 know, this IEPR's got a lot more focus on the
12 transportation forecast and I think it shows it. So
13 anyway, thanks for being here.

14 COMMISSIONER SCOTT: Good morning, everyone.
15 This is Commissioner Janea Scott. I want to echo the
16 Chair's comments and say thank you very much to our lead
17 team on the Transportation Energy Demand Forecast. They
18 have done a robust job working with our Demand Analysis
19 Working Group to get some good information from utilities
20 and others about what they see coming in the transportation
21 electrification, especially, forecast and so that's
22 incredibly important, it gives it a robustness that I don't
23 think that we had previously. So I'm excited to see that.
24 I wanted to thank folks for that and look forward to the
25 presentation.

1 COMMISISONER DOUGLAS: Just real quickly. Good
2 morning, it's good to be here. I know a lot of work went
3 into this effort, so I'm looking forward to the seeing the
4 presentation as well.

5 MS. RAITT: Okay. So the first presentation is
6 from Siva Gunda from the Energy Commission.

7 MR. GUNDA: Good morning, Chair, Commissioner
8 Douglas and Commissioner Scott.

9 Welcome, everyone, I'm Siva Gunda, I'm the
10 manager for the Demand Analysis Office of which the
11 Transportation Energy Forecasting Unit is a part of and we
12 are statutorily mandated to produce an objective California
13 Energy Demand Forecast.

14 For those of you who might not be aware of the
15 entire process, in order to produce the overall forecast,
16 the Demand Analysis Office works on multiple sectors,
17 commercial sector, residential, and so on, and
18 transportation is one of our key sectors. The
19 Transportation Energy Forecasting Unit is led by Aniss
20 Bahreinian as a technical lead, and we've done a bunch of
21 models that are both developed internally and some we rely
22 on labs. We buy bunch of our inputs from different
23 contractors as well as labs and produce some of the
24 internals, some of the inputs internally to run the models.

25 I'm a little sick so if I'm not clear, I will

1 repeat myself. Thank you.

2 So in order to begin the presentation, I just
3 wanted to first thank the different staff that are going to
4 present today. We have Sudhakar Konala who will be
5 presenting the ZEV analysis which has become a more and
6 more important part of our forecast. We have Mark Palmere
7 who's going to present the overall vehicle demand forecast
8 which is an important part of our demand forecast, it's a
9 step in the process. And we'll have Jesse Gage who will be
10 wrapping up the staff presentations with the overall fuel
11 demand forecast. I would like to also extend my thanks to
12 Joshua Cunningham from ARB who's here to talk about some of
13 the mobile strategies that ARB's seeking.

14 So in order to kick off my presentation, I'm
15 going to just talk about some of the key takeaways from
16 this year's forecast. As most of you might know, we have
17 done a preliminary forecast presentation in June. And
18 since then, based on the comments we received from
19 stakeholders as well as the direction we've received from
20 both internal leadership as well as external leadership and
21 talk leaders, we've taken a bunch of steps to ensure we
22 take into account some of the uncertainties that are taking
23 on in the marketplace and then redone our forecast.

24 So some of the key takeaways are, and no
25 surprise, electric vehicles are really gaining in

1 popularity. As for our forecast, we've developed three
2 different scenarios, mid, low, and high. And in the high
3 scenario, we expect the light-duty vehicles to be as high
4 as 4.2 million [ZEV] vehicles stock on the road.

5 The second takeaway point is really the cost
6 which really drives the -- both the adoption of the
7 vehicles as well as consumer preferences. So we believe
8 the cost of driving zero emission vehicles will continue to
9 decline. It's today about 7 cents a mile and it's going to
10 continue to decline rapidly as we move forward, steadily as
11 we move forward.

12 As far as battery electric [vehicle] prices, as
13 we developed our forecast, one of the key assumptions and a
14 key pieces that we believe will drive the adoption of the
15 vehicles is really the vehicle price and which is largely
16 dependent on the battery prices. And we've looked at a
17 bunch of different battery forecasts that are done both by
18 independent entities as well as consulting firms like
19 Bloomberg. And based on a robust stakeholder process,
20 we've decided on some of the scenarios for the battery
21 prices.

22 We believe that the battery prices will go down
23 from about \$225 per kilowatt hour today to roughly about
24 \$100 a kilowatt hour by 2030. We also believe that the
25 hydrogen vehicle and fuel demand will continue to rise.

1 Basically we -- as the infrastructure continues to grow and
2 California invests in more hydrogen fueling stations and
3 the prices overall going down, we believe hydrogen vehicles
4 will gain in popularity. As per our results, we have about
5 two hundred to -- 200,000 to 350,000 vehicles on the road
6 in about 2030.

7 We also have a rapid increase in electric
8 consumption from the transportation sector. As the overall
9 transportation -- as the overall electricity demand goes
10 down, the last pieces that's really adding to the increase
11 in electricity demand is the transportation. And we
12 forecasted about 1200 thousand gigawatt hours of
13 consumption by 2030 which is a six-fold increase from
14 today.

15 We also see in the results that the overall fuel
16 demand, fuel economy for different vehicle technologies
17 will continue to rise. That's some of the things that went
18 to assumptions. As to overall demand for gasoline
19 decreases, as the electrification increases, you still see
20 efficiency gains across all technology classes. And the
21 gasoline demand will continue to decline. So based on our
22 forecast, we see about 20 to 22 percent decline in gasoline
23 consumption by 2030.

24 So quickly, kind of talking some of the key
25 activities we've done since the preliminary forecast.

1 Based on the comments we received from stakeholders as well
2 as guidance and comments received from the commissioners,
3 we developed a transportation subgroup for our Demand
4 Analysis Working Group. For those of you who do not know
5 about the Demand Analysis Working Group, it's a way for us
6 to continuously gather stakeholder input as we develop our
7 demand forecast for California. Typically all the IOUs,
8 our sister agencies, CPUC, ARB, and a few manufacturers do
9 attend these DAWG meetings. And in order to capture some
10 of the inputs from the DAWG group, we developed a subgroup
11 for transportation. And we've done two separate meetings,
12 one in-person meeting and one webinar to basically give
13 multiple choices of what the different scenarios for
14 electric vehicle attributes could be. And then we based on
15 the stakeholder input, we finally decided on our attribute
16 assumptions for this year's forecast, the revised forecast.

17 Another important thing that we've done is take a
18 look, a hard look at the ZEV preferences. As you develop
19 the forecast, one of the key assumptions that impact the
20 penetration of ZEVs in California in our forecasts is
21 really the preferences, the consumer preferences. The
22 models we use at the Commission are different from the
23 models that are used by various other forecasters. The
24 general popularity of forecast methodologies out there are
25 based on the S-curve, kind of a Bass curve kind of model

1 that you're looking at top down analysis of a macro
2 adoption. Here at the CEC, the models that we use are
3 primarily based on choice. So we do a bottom up analysis.
4 We look at the overall stock -- we first project the
5 overall stock for the next 15 to 20 years, our forecast
6 period. And once we do that based on economic and
7 demographic variables, we then split our segment, that
8 overall stock, into different technologies based on what we
9 believe the choices of the consumers will be. So that's an
10 important distinction of our models. And hence, any
11 incorrect assumptions in the consumer preferences really
12 affect our segmentation forecast.

13 So in order to do a good job this year and
14 combine the more popular methodologies out there which is
15 the Bass kind of model which is the S-curve model, our
16 technical lead Aniss kind of came up with the hybrid model
17 where we are taking the year to year increase in the
18 adoption of the vehicles and adjusting the consumer
19 preferences based on that adoption. So we're increasing
20 our preferences similar to a Bass curve. So that kind of
21 affects that really increase our overall forecasts. And we
22 believe it's a much better way to do it than what we've
23 done in the past which is just increase it by an X percent
24 based on our best assumptions.

25 And the last thing we did since the preliminary

1 forecast is really look at updating our inputs which are
2 economic and demographic forecast variables. We also
3 updated our attribute variables since then, and also
4 incorporated the announcements that we've seen, that came
5 about from various automakers.

6 This has been a moot point, so we just added this
7 slide to just make sure everybody's clear on what we're
8 talking about. So we're -- when we talk about the
9 different technologies around electrification or electric
10 drives, we look at four different technologies. We have
11 the plug-in hybrid electric vehicles. We have BEV which is
12 battery electric vehicles. We have plug-in hybrid fuel
13 cell vehicles as well as fuel cell electric vehicles. So
14 when we talk about ZEV vehicles and PEV vehicles, we just
15 wanted to make sure we kind of communicated how we group
16 them.

17 So the first three which is the plug-in hybrid,
18 the battery electric vehicles, and plug-in fuel cell
19 vehicles, together combine and form the plug-in electric
20 vehicles. This is basically the vehicles which are plugged
21 in in some shape or form. The ZEV vehicles are those
22 vehicles which have zero tail[pipe] emissions. So carbon
23 emissions. So those are basically the battery electric
24 vehicles, the plug-in fuel cell vehicles, and fuel cell
25 electric vehicles.

1 We also wanted to just make sure we kind of
2 communicated the direct electrification issue. So from an
3 internal combustion engine all the way to full electric
4 drive, the overall electrification is split into broadly
5 three groups. If we look up literature from IEEE, you kind
6 of look at what they call the microelectrification, mild
7 electrification, and full electrification.

8 So in micro, you're looking at those cars or
9 vehicles which just use start-stop electric and then very
10 low, low grade regenerative braking. When you look at the
11 full electric drive, you're looking at full regenerative
12 braking as well as a full power boost. So as we, you know,
13 move in to more and more understanding of the
14 electrification and study better in the future forecasts,
15 the overall electrification transportation, the important
16 definitions that we believe we need to be consistent with.

17 So just kind of jumping in to our overall demand
18 cases, we in order to be consistent with the California
19 energy demand forecast, the workshop which is on
20 December 15th, we have what we call the common demand cases.
21 So of the three demand cases, I present low-level electric
22 demand, high electric demand, and medium or mid electric
23 demand cases. So when we do the transportation demand
24 cases, we have to choose a combination of variables, the
25 different input variables that give us the highest

1 electricity demand, the lowest electricity demand and mid
2 case.

3 So to the right of the slide you have a table
4 there. I just want to highlight some high-level things.
5 From a model input standpoint, the population [and] income.
6 So in high-demand case for electricity, the population is a
7 high demand. A scenario that we use. Similarly for
8 income. For population and income, the same variables are
9 used for all different sectors. So for transportation
10 forecast, for commercial building forecast, residential
11 forecast, all the different sector-level forecasts we do,
12 those are the common variables. As well as the fuel
13 prices, the fuel prices are the same across all cases. So
14 the fuel prices for high-demand forecast for
15 transportation, we use high it's similar. But the only
16 thing you want to look at is the electricity prices. So
17 the electricity prices work in the reverse order. So for
18 low electricity prices, we believe will be the highest
19 demand for electricity. So that table kind of captures
20 most of our inputs.

21 This is kind of a large table here I just want
22 to walk through. This is what came out of our DAWG working
23 group, the subgroup. In order to really capture the
24 variability of different attributes in PEV vehicles, we
25 used an entire DAWG meeting, it was a full-day meeting to

1 talk about various scenarios that we should consider for
2 taking into account the different levels of -- the
3 different values of the attributes. So some of the inputs
4 that we've highlighted here are what we believe are the
5 inputs that drive -- or have significant effect on the
6 forecast. So to the left-hand side on the table are the
7 inputs that we solicited input on.

8 So the first one is preferences. As I mentioned
9 a few slides ago, basically everybody agreed in the DAWG
10 meetings that preferences should increase in some shape or
11 form to capture how the market is behaving. And as I said,
12 in order to do that, we really kind of took into a hybrid
13 account -- hybrid approach where we're changing the
14 preferences based on year to year adoption. So if the
15 adoption of vehicles has increased by 2 percent in the
16 previous year, the preferences would increase relative to
17 that.

18 So the other important things to the left of here
19 are the battery vehicle battery prices which really drive
20 the vehicle prices. There has been a certain consensus
21 amongst all the attendees that there will be some sort of
22 parity between internal combustion engines and electric
23 vehicles in and around 2030. So at the same time, there
24 was kind of a discussion around -- the uncertainty around
25 that as well. So in order to do that, we've looked

1 different battery price scenarios. And the way we've
2 developed vehicle price is basically take into account the
3 battery price and then add what we believe the prices of
4 the rest of the car or the vehicle would be. And that's
5 primarily done by Sudhakar and he's going cover that in his
6 presentation.

7 So for the high scenario here as you see we used
8 the Bloomberg bottom up approach, and that settles to about
9 \$89 per kilowatt hour in 2030. We also kind of tried to
10 capture the uncertainty around rebates in our approach.
11 And if you look down here, so we have our rebates
12 continuing through all the way through 2030 in aggressive
13 and bookend scenarios but really ending in 2025 in other
14 scenarios are state rebates.

15 So after we took into consideration the different
16 inputs from the stakeholders, we came up with five
17 different scenarios. So the low, mid, high, aggressive,
18 and bookend. And once we've settled on these things, we
19 didn't really run the numbers because we didn't want to
20 produce the numbers and then settle on the inputs, the
21 forecast number and settle on the inputs. So we just
22 looked at the input variables and we presented those values
23 again in a webinar. And based on, you know, reflection on
24 these -- on the different inputs we received, the staff
25 finally recommended the low, mid, and high scenarios for

1 this year. So those are the three cases we settled on for
2 this year.

3 So the values that you see in aggressive and
4 bookend, we ran them as an exercise, we captured them in
5 our staff report which was docketed this morning, but we
6 didn't use them in our forecast, that's not what we're
7 going to use in the forecast.

8 To just give a sense of the numbers in the high-
9 demand forecast, the PEV stock is about 3.9 million. And
10 the ZEV stock, if you look at the ZEV numbers, that'll be
11 4.2 million. And as you move forward, bookend, you have
12 about 5.9 million vehicles PEV vehicles in 2030.

13 We also kind of try to identify what the
14 additional state rebates would be, it would require, so if
15 you look at the last ex -- the last row, the cost of state
16 rebates to extend the rebates from 2026 to 2030, in the
17 aggressive and the bookend scenarios will be an additional
18 7.1 billion and \$8.2 billion.

19 So finally just kind of giving a snapshot of our
20 overall models slide -- we tried to present this in a
21 variety of different forms. We feel like this should be in
22 here, but it's also kind of -- it has a lot of clutter on
23 it. So we're just going to giving a sense here, the top
24 layer is what is our inputs and the bottom layer is our
25 outputs, and the middle is what we capture the different

1 models and the attraction of them. So just kind of going
2 from the very top down, so our key input variables are
3 economic and demographic variables and the fuel price
4 forecast as I mentioned earlier.

5 To the left of the slide is our California
6 Vehicle Survey results. That's really where we capture the
7 consumer preferences both in the commercial vehicles as
8 well as personal vehicles and that's an important driver of
9 our models. This is how we believe we capture the emerging
10 preferences and the trends and preferences in the
11 marketplace.

12 As you move to the very left -- very right of the
13 slide, you have at the high level the regulatory impact.
14 As it came about in previous presentations as well, our
15 model is a demand side model so we do not directly account
16 for regulatory impact or the policy impact, so we don't
17 have a line item in our models where we just say different
18 policies. But we do capture them indirectly through our
19 vehicle attributes. So the vehicle attributes are a
20 reflection of what the policies would make happen in the
21 marketplace. And typically the vehicle attributes are
22 developed by our staff in conjunction with -- with the
23 contractor.

24 This year for vehicle attributes on the light-
25 duty side, we've worked with NREL and then heavy-duty side

1 we work with H-D Systems. So those are the two sides.

2 So ultimately as the models are run, as I
3 mentioned earlier, at a high level the first thing we do is
4 to forecast the overall stock of the vehicles. So that's
5 the first thing we do. So we basically use an econometric
6 model to say based on the economic and demographic
7 forecast, this is what we believe the stock would be. And
8 after that, we segment that into different fuel
9 technologies based on the consumer preferences. And hence
10 a midpoint of our overall modeling activities is really
11 developing the vehicle forecast which Mark is going to
12 cover. And then once we have the overall vehicle demand
13 forecast, we then develop the transportation energy demand
14 forecast.

15 The last slide here for me, I just wanted to
16 capture this uncertainty in the market. As you know,
17 forecasting is pretty incorrect science in some ways.
18 There's a lot of uncertainties. The staff do a remarkable
19 job in trying to capture as many of those uncertainties as
20 possible into our forecast models. But the important thing
21 is there's an end date on when we stop collecting our
22 inputs and when we run our models. This year for the
23 revised forecast, we've completed all our -- we finalized
24 all our inputs by September and then we added models and
25 finalized the results by early October. So anything that

1 happened since then might not have been captured as inputs
2 into our models. So we just want to acknowledge that there
3 is a lot of uncertainty here and moving forward, we just
4 hope to do a better job in capturing those uncertainties.

5 But just to give a little bit of sense of what
6 happened since then. In November we have Tesla that came
7 up with the semi trucks which definitely was something we
8 did not consider. You have Dyson who came up -- the vacuum
9 cleaner company which announced that they would produce
10 electric vehicles. We also have India came up last week
11 with the new charging standards for the country. In
12 November, we also had Singapore, for example, said they're
13 going to cap the private ownership of vehicles. And from a
14 Europe standpoint along with UK and France, Netherlands
15 also joined the phasing out of ICE by 2030.

16 So basically you have extremely uncertain moving
17 points in the forecast. And we believe we tried to capture
18 most of the uncertainty and then took the best -- best
19 educated, I wouldn't say guess but an estimate on our
20 inputs and throughout our models.

21 So I'll just open to more comments and as we move
22 forward in forecasting and creating more forecasts in the
23 future, we'll continue to evolve our process to make sure
24 the uncertainties around this market are captured.

25 In closing comments, really the uncertainty in

1 our forecast comes from our kind of can be deduced to
2 basically then we believe is the inflection point. If we
3 all think about the standard S-curve in our low forecast,
4 the inflection point chose to happen somewhere in the 2020
5 phase, so the market is still early on, the inflection of
6 the market adoption will really happen in 2019, 2020. In
7 our high case scenario, it's happening right now.

8 So in the aggressive and the bookend scenarios
9 that would have been that the inflection has already
10 happened in 2017. So that's really where it is and that
11 changes the slopes of adoption and the number of vehicles
12 we forecast.

13 So thank you. Any questions?

14 CHAIR WEISENMILLER: I was going to -- yeah,
15 actually was going to say great job.

16 I was going to, basically as I've been going
17 through the comments on the IPER so far there's been at
18 least two topics where people have raised questions about
19 the forecast. One is rooftop solar community choice
20 aggregation with some extents have. And so I think what
21 we'll do is next year -- and probably be on an annual
22 update cycle for these three where we can get some data
23 under our belts going forward and sort of I was going to
24 say simplify the discussion at this stage, you know, and
25 how we've captured everything that's changing as you said

1 in the ball at this point.

2 So anyway, I think that's -- you know, some if
3 you look at rooftop solar a lot is going on in that space
4 in the community choice aggregation. So again, I think as
5 you start thinking through the planning for next year,
6 think of some -- thinking more of simple updates as opposed
7 to going back through all the methodology and just saying,
8 you know, we have new data, let's crank through the
9 forecast at that stage. But certainly there's a good
10 chance that there were things you didn't quite get to this
11 year to sort of encapture those. Thanks.

12 MR. GUNDA: Thank you, Chair.

13 MR. PALMERE: Thank you, Siva.

14 Good morning, Commissioners, stakeholders, and
15 members of the public. I'm Mark Palmere, an [Associate]
16 Energy Specialist in the Transportation Energy Forecasting
17 Unit.

18 As Siva discussed, our vehicle demand forecast
19 uses inputs such as fuel prices, preferences, economic, and
20 demographic data and vehicle attributes to forecast an
21 output of vehicle stock or more simply, the number of
22 vehicles on the road each year, as well as transportation
23 fuel demand.

24 So I'll be giving a brief overview of some inputs
25 that our model uses and the stock calculations we develop

1 from it, as well as highlighting some key insights. In
2 order to forecast details about vehicle stock, we must
3 understand these inputs and how they change over the
4 forecast period.

5 So gasoline prices. Because gasoline prices are
6 historically volatile, our forecast represents possible
7 levels of volatility. These prices are based on the Energy
8 Information Administration's nationwide gasoline price
9 forecast, but represent California prices as they've been
10 adjusted to account for the Low Carbon Fuel Standard or
11 LCFS as well as various state taxes.

12 One recent hurdle for the EV market penetration
13 has been cheap gasoline prices in the recent past, but our
14 forecast indicates a future price scenario with increased
15 favorability for EVs. Fuel price forecasts allow us to
16 calculate cost per mile, which considers fuel price as well
17 as fuel economy and considers the different costs of
18 driving a vehicle of each fuel type.

19 Now since this forecast considers light, medium,
20 and heavy-duty vehicles, let's first look at how the cost
21 per mile trends differ among those distinctions. In the
22 light-duty vehicle realm, electricity is projected to have
23 the lowest cost per mile while hydrogen's cost decreases
24 dramatically during the forecast period.

25 Electricity is also the cheapest of the various

1 fuel types for medium-duty vehicles. Think of package
2 delivery vans or the truck in green up there. For larger
3 trucks, what are known as heavy-duty straight trucks and
4 refer to large or unarticulated trucks, that is, trucks
5 with no trailer, so that's the second picture there,
6 electricity is seen as a less viable option. Taking
7 electricity's place as the most appealing alternative fuel
8 option is diesel-electric hybrid, with natural gas trucks
9 also forecast to become cheaper per mile than diesel as
10 soon as next year. And finally, for heavy-duty tractor
11 trailers, natural gas offers the lowest cost per mile
12 currently.

13 But there the big story in recent weeks is of
14 course the introduction of the Tesla semi as Siva
15 mentioned. There, Tesla intends to offer electricity at
16 7 cents per kilowatt hour on its Megacharger network. But
17 as Siva said, unfortunately this announcement was made
18 after our forecast was completed so we could not reflect
19 the development for this forecast.

20 Similarly, the Nikola Motor Company is offering
21 1 million miles of free hydrogen for their planned fuel
22 cell electric semis. However, concerns about the
23 practicality of this plan prevented us from considering it
24 in our current forecast.

25 So here we have specific cost per mile

1 protections for light-duty vehicles focusing on midsize
2 cars, as they're one of the more popular classes. Note
3 that this is not a fleetwide average but the cost of fuel
4 per mile driven for cars of a particular model year.

5 The hydrogen price scenarios are prepared by the
6 National Renewable Energy Laboratory, or NREL, and reflect
7 the reduction in the costs of hydrogen production.

8 Electricity, which shows moderate decreases
9 throughout the forecast, is prepared by our own supply
10 analysis office. And gasoline and diesel are based on EIA
11 prices where rising fuel costs in the mid case outweigh
12 fuel efficiency improvements, leading to a gradual increase
13 in cost per mile over time. That combined with
14 electricity's cost per mile decrease means we expect to see
15 electricity cost less than half -- less than half of the
16 cost of gasoline per mile as soon as next year.

17 We will also look at medium duty trucks as they
18 are one of the more common types in the freight sector, and
19 they offer many different fuel type options. Electricity
20 prices, cost per mile prices, are basically flat, while
21 other fuels follow more or less the same trajectory as
22 gasoline and diesel did for light duty, showing an increase
23 mostly in line with fuel price increases. So therefore,
24 electricity gets relatively cheaper throughout the
25 forecast. And it starts out as the cheapest option, but it

1 only gets more relatively cheap even though it's so low.

2 So before we can look at fuel types, we're going
3 to look at stock, but we're going to have to answer a
4 relatively straightforward question: how many vehicles will
5 be on the road each year? We calculate overall stock as a
6 function of economic and demographic inputs with personal
7 stock influenced by population and per capita income, and
8 commercial stock influenced by gross state product, which
9 indicates economic activity.

10 Now this chart shows the growth of the light-duty
11 vehicle population. So here we're looking at the stock
12 from the present up to 2030 in our three cases, high, mid,
13 and low demand. You may notice that the mid and low cases
14 forecast similar overall vehicle stock. That's because we
15 have three cases but we use only two population forecasts.
16 The Moody's household forecast for our high case and the
17 Department of Finance household forecast for our medium and
18 low case -- mid and low cases.

19 Still, there's value in having three cases
20 instead of two, which comes later when we look at fleet
21 composition. Because while income and household trends
22 predict the number of vehicles purchased, attributes and
23 preferences determine the type of those vehicles. Taken
24 together, these inputs give us the composition of the
25 vehicle stock on the road throughout the forecast. We'll

1 focus on the mid case here, as it represents what we
2 believe to be the most likely scenario. There gasoline is
3 projected to remain the predominant technology throughout
4 the forecast. However, when we look at the share of ZEVs
5 and PHEVs, we see that there's a tenfold increase by the
6 end of the forecast.

7 And another way to look at vehicle numbers is by
8 changes in annual sales, that last slide was overall stock,
9 this is new vehicle sales in each year. This year we
10 expect to see about five percent of light-duty sales to be
11 ZEVs while in 2030, that number jumps to about 16 percent.
12 You'll notice the dips starting in 2026, so that's the
13 result of how we modeled it. Because while the future
14 status of California's Clean Vehicle Rebate Program or CVRP
15 is undetermined, as was mentioned in Siva's big scenario
16 slide, we expect the rebate to end at some point in the
17 future due to EVs becoming more price competitive without
18 the incent -- become more price competitive without the
19 incentive, and the increase in the cost of the program as a
20 result of higher sales.

21 So staff used feedback from DAWG, the Demand
22 Analysis Working Group, and for the mid case chose 2025 as
23 our best most reasonable assumption for this end. And for
24 sure, this dip shows the effect policy can have on and does
25 have on our vehicle purchasing decisions.

1 As for freight technology, this forecast
2 considers many new powertrains in the sector including ZEV
3 technology such as hydrogen fuel cell, battery electric,
4 and catenary electric. The latter technology, which is
5 shown at the bottom right of the slide, has been tested in
6 Southern California and is considered a competitive option
7 in scenarios favorable to electrification.

8 And with that, we do see increases in alternative
9 fuel MDV sales. The increases in the low case are somewhat
10 modest but still impactful, reaching 40 percent of new MDV
11 sales by 2030, while the increases in the high case are
12 large for alternative fuels and ZEV in particular. Not
13 only are about 60 percent of new MDV sales in 2030 forecast
14 to be alternative fuel vehicles, about a third of those AFV
15 sales are in the battery electric category.

16 And finally, here is alternative fuel heavy-duty
17 vehicle stock. This which includes both trucks and buses,
18 but since the market for buses is completely different due
19 to being publicly funded entities, the ZEV analysis portion
20 that Sudhakar is going to cover will include a separate
21 look at just buses. But overall, natural gas remains the
22 largest of the alternative fuel vehicles, but we do see
23 inroads made by electric which include battery and catenary
24 electric in the bus market and just catenary electric in
25 the truck market as they become more cost competitive.

1 That concludes my presentation. Thank you all
2 for listening. Up next we're pleased to welcome Joshua
3 Cunningham from the Air Resources Board who we thank for
4 being here and who will be speaking on mobile source
5 strategies to address climate and ozone requirements.

6 MR. PALMERE: Do you have any questions?

7 CHAIR WEISENMILLER: No, we're good. Thanks.

8 MR. CUNNINGHAM: Okay. Thank you.

9 Good morning. Thank you for having me. I
10 appreciate the opportunity to present Air Resources Board
11 and our forecasts.

12 What I'm going to present today briefly is a
13 summary of the gap in our inventory on where the key
14 transportation strategies today and current policies get us
15 and the gap that we have to meeting our ozone and climate
16 targets. But I'll spend the bulk of my presentation
17 talking about the current scenarios and projections we have
18 for how we want to close that gap. But I'll be talking at
19 a high level so I'm going to convey some of the key
20 strategies we've talked about in our mobile source strategy
21 that was realized last year for feeding information on our
22 SIPs and then also the scoping plan that's being finalized
23 this year. Both of which are harmonized in terms of the
24 key strategies that we're looking to.

25 So this graph shows the inventory as we project

1 in current programs and then the gaps. If you look at the
2 left side, that represents NOx emissions in the South Coast
3 from all sources, not just from mobile source. This
4 includes stationary, point area sources. What I'm showing
5 here is the breakdown by sector so you can see the mobile
6 sources, the light duty, the heavy duty, and other mobile
7 which includes rail, aviation, and marine, Continue to
8 convey those, collectively those mobile sources continue to
9 convey the bulk of the NOx emissions in South Coast.

10 Light duty is expected to drop dramatically as a
11 proportion of that inventory, largely as a result of our
12 light-duty regulatory LEV programs for NOx tail pipe. That
13 of course is dependent on whether those programs are
14 successful and industry is successful in getting the on-
15 road emissions to meet what we require. But you'll see
16 that if that is true, we continue to have off-road and
17 heavy-duty sector problems for NOx.

18 The stars there in 2023 and 2031 represent where
19 the South Coast has to get to meet Federal National Ambient
20 Air Quality Standards. The lower one in 2031 is the 75
21 part per billion requirement where NOx is the primary
22 precursor for the Ozone formation.

23 What we're not showing here is the new standard
24 that the former EPA set of 70 parts per billion, that
25 hasn't been finalized by the EPA yet but that would expect

1 to create a new requirement in South Coast for probably
2 around 2037 or 2038, beyond the current planning
3 trajectories.

4 On the GHG side, this is at the statewide level.
5 On the right-hand side these are our current projections
6 for baseline again. All sources, this is consistent with
7 what's going into our scoping plan now. A different story
8 for transportation where light duty continues to play a
9 fairly large portion of inventory even out to 2050 in the
10 baseline case. So this represents our current programs if
11 they were to flatline in stringency at 2025 for our grams
12 of CO2 per mile requirements for automakers as well as our
13 EV requirements. Our stringency goes up in 2025 and then
14 flatlines at that point.

15 Heavy duty and off-road, you're starting to see
16 some growth here in these sectors as population expands and
17 freight activity expands in California. Not surprisingly,
18 as you well know the targets for the state in climate
19 change in 2020, we're fully expecting to meet the AB32
20 requirements. 2030 with the new SB32 statute, the gap is
21 shown there to be sizeable and the scoping plan is starting
22 to address how we're going to tackle that. And then the
23 2050 Governor's Executive Order, a very large gap which as
24 you know is going to require a lot of new policy actions.

25 These are core messages that are in the scoping

1 plan that's being finalized I believe this month to convey
2 qualitatively some of the key strategy we want to take to
3 address those gaps. I'll highlight that these are the
4 similar messages we have in the mobile source strategy that
5 was highlighted last year. We want to promote vibrant
6 communities through good planning efforts to ensure that
7 we're tackling reducing vehicle demand for VMT as well as
8 mode shifts to walking and biking. We want to ensure that
9 we're continuing for new actions on regulatory incentives
10 to move beyond the current programs to work with industry
11 to get technology to move out more rapidly. We want to
12 continue to better understand some of the new trends in the
13 mobile source sector. The autonomous vehicles, connected,
14 and ride hailing trends are all things that are happening
15 very rapidly real time and we don't have those accounted
16 for in our current projections and We need to understand how
17 that is going to roll out in future years but clearly they
18 are trends that we're going to have to grapple with.

19 Moving forward on freight and goods movement to
20 ensure that we have actions to better align the system's
21 efficiencies there and then finally making sure that we're
22 looking at some of the new modes that are moving out,
23 particularly high-speed rail for pulling VMT off the road
24 network.

25 Okay. Moving into some of the quantitative

1 analysis that we've done. Before we do any of the scenario
2 work, of course we have to look at where we think the
3 impacts are going to be coming from current programs. This
4 graph is something that you may have seen, this was
5 published in our midterm review report from the Air
6 Resources Board in January this year. It shows our updated
7 projections for the light-duty vehicle, electric vehicle
8 sales under the ZEV regulation.

9 I'll highlight the text box there, we get this
10 question a lot. The updated minimum compliance values here
11 represent what we think the industry would have to do to
12 minimally comply with our regulation, but it does not
13 represent where we think the market is going to go. We are
14 confident that the governor's target could still be met of
15 reaching 1.5 million. But to minimally comply with a
16 regulation when we've relooked at the industry's credit
17 banks for the current regulation as well as the longer
18 range vehicles where they get more credits per car which is
19 a good thing in terms of technology evolution. We do
20 project that the cumulative sales to 2025 likely could be
21 closer to 1.2 million. And again, we see that the market
22 can go on beyond that point as Siva and others have
23 presented already this morning for your demand forecasts.

24 We do have a couple of cases we've looked at mid,
25 high, and slow technology that had to do with confidence

1 that we see for the technology growing out. Longer range
2 electrical vehicles if they are successful will get more
3 credits but also drive more sales. Slower technology
4 rolled out if the technology is not as successful or if the
5 costs remain high for consumer demand, you'll get
6 automakers having to use more of their credits in the
7 credit bank and less cumulative sales in total.

8 So when we take in that case the light-duty
9 projections and then other heavy-duty projections from
10 current programs and we start to move into scenario
11 forecasts, I'll just highlight that over the past couple of
12 years we've tried to be consistent with our different
13 efforts. For the future years beyond baseline, we continue
14 to use the vision modeling tool, that was what went into
15 the mobile source strategy in 2016 which is where our
16 current light-duty forecast scenarios were first published.
17 That was then moved into the scoping plan scenarios so that
18 the light-duty and the heavy-duty strategies in this year's
19 scoping plan were actually developed a couple of years ago
20 in the mobile source strategy, so going into 2018, we do
21 intend to start updating those projections and we look
22 forward with working with your staff to ensure that we're
23 as aligned as we can. The-- particularly the starting
24 point for the midterm review assumptions that came out of
25 our regulatory report were not in that older scenario so

1 we'll start by uptaking those. Our EMFAC inventory which
2 is being released in the coming months for the official EPA
3 submittal is now being updated, both of which were not in
4 these older scenarios. So we'll start by updating those
5 and then looking to some new scenario strategies that we
6 want to consider.

7 This is a graphic from those planning efforts
8 you've likely seen before on the left-hand side. This is
9 one potential set of electric vehicle strategies in terms
10 of sales forecasts that would get you to success for the
11 2050 GHG and long-term NOx requirements. I'll emphasize as
12 you know well too that there are many paths to get there,
13 but all of them do rely on significant actions on both the
14 technology rollout which is what the graph shows but also
15 fuel carbon intensity reductions on the supply side and
16 activity reductions for vehicle demand.

17 But this particular scenario projected out by
18 2050 reaching 100 percent sales for light duty of some form
19 of an EV. So that's pure ZEVs and plug-in hybrids. We
20 took a relatively balanced approach in the later years of
21 one-third sales of all three of those categories knowing
22 that there's a fair amount of uncertainty of where the
23 market's going to go between those three. Future scenarios
24 may start to look into specific cases. But I'll emphasize
25 that it reached 100 percent sales by 2050.

1 Your staff has already highlighted this morning
2 that there are more aggressive actions being talked about
3 in some of the European countries. And rumors in China, we
4 are certainly looking at those pretty carefully too. I'll
5 note that none of those are based on regulatory drivers
6 yet. Those are the markets, those are targets at the
7 national or in some case city level which can be
8 influential but we're trying to understand implications for
9 industry actions and we'll keep close eyes on those. But
10 certainly some of those jurisdictions are talking about
11 trying to get 100 percent sales by 2030 which is much more
12 aggressive than we're showing here.

13 We don't think that's necessary to get to the
14 current California climate and ozone targets but we are
15 aware that there are some conversations about trying to
16 move to a more aggressive climate target than the current
17 2050 80 percent. So that might be relevant in that case.

18 The right-hand side shows some of the trends in a
19 more narrow window. We're starting to talk to the
20 automakers for the light-duty side on our future Advanced
21 Clean Cars regulations which we expect to go to the board
22 with, by 2020, for a 2026 start point. So we've started to
23 talk to them about the scale of transformation for the
24 light-duty sector. So if you were to take these sales in
25 the scenario and then also look at the fuel and the VMT

1 trajectories, that scenario projected about a 50 percent
2 reduced GHG emissions for new vehicles over that ten-year
3 window from 2026 to 2035 which is very aggressive and
4 further NOx reductions.

5 A final few set of slides on input values. This
6 is an area that we'll continue to try and share notes and
7 ideas with with your staff. The fuel economy assumptions
8 that went into our scenarios which were developed a few
9 years ago. At the time our scenarios were put together, we
10 were relying on the National Academy's 2013 study so
11 clearly that's old and we want to identify some newer
12 projections. But the National Academy's looked at a lot of
13 technology assessments and historic growth rate for fuel
14 economy for different technology categories. So this shows
15 where they projected out all the way to 2050 by categories.

16 The plug-in hybrid growth rate there grows at a
17 bit of a faster pace in later years as a function of not
18 just the engine efficiency improvements but also the
19 electric VMT proportion going up. And so the aggregate
20 fuel economy equivalent for that vehicle type would improve
21 as it's shifting more of its VMT to the electric side.

22 And I'll just close with our aggregate
23 projections here for the well-to-wheel greenhouse gas
24 emissions reductions in the scenarios that went into the
25 two planning efforts. This represents light duty and heavy

1 duty combined so it's not all of transport but it is the
2 on-road sectors. And the key message here is to try and
3 show that as those combined on-road sectors reach close to
4 their equal share of the reductions, that the dominant
5 chunk of that is coming from the vehicle technology rollout
6 but then also important emission reductions also from the
7 fuel supply. We did project very high renewable
8 penetrations for all fuel types. And then the vehicle
9 activity reductions with community development plays an
10 important piece too.

11 So I'll finish there and happy to take questions.

12 CHAIR WEISENMILLER: Great. Thank you. Thanks
13 for coming over.

14 I was just going to ask one thing when the
15 Governor, Mary, and I were in Beijing in June and met with
16 the Ministry of Science and Technology, they certainly
17 they're among the drivers from China on the vehicle side,
18 so certainly and we did an MOU there in the airports and on
19 point on that one.

20 Just going to ask you just to make sure going
21 forward you share with our staff what's going back from
22 China on the vehicle side.

23 MR. CUNNINGHAM: Yeah, of course. Yeah, what
24 China's doing right now is very impressive. You know,
25 their decision to finalize an electric vehicle mandate with

1 their NEV requirements is going to have we think dramatic
2 positive effects globally in terms of bringing the cost
3 down for manufacturing and sales for EVs. We have to look
4 carefully, of course, at the vehicle types that are sold in
5 that market to see if they're applicable here but it'll
6 reduce costs on the component level in a very good way.
7 But for sure we'd be happy to make sure we're aligned with
8 your staff as we study those market trends.

9 CHAIR WEISENMILLER: Yeah, the other country
10 that's doing impressive things, you know, is India. I feel
11 like the mobility report that was produced by the Indian
12 government RMI which, obviously it's a different set there
13 because they're not as locked into the automobile culture
14 as we are, but still very impressive goals there going
15 forward on mobility.

16 MR. CUNNINGHAM: Yeah. Yeah. As I noted, we're
17 trying to track a lot of these announcements and
18 presidential targets including Europe and at the mayor
19 level in the cities. And we want to observe the trends,
20 but we're also trying to get a sense of which of those
21 regional stringencies are going to have impactful rollup in
22 the near term. And we see the China efforts are probably
23 going to have a bit more certain impact just because of the
24 ability for them to implement those requirements in a rapid
25 pace. And then some of the cities because they have local

1 signals and jurisdictions to restrict sales could probably
2 have some pretty impactful impacts on sales. We've already
3 heard from a couple of the European automakers where
4 they're starting to see residuals -- residual price trends
5 going down for diesel vehicles already because of local
6 actions by the mayor of Paris and others to just state that
7 they're going to not allow diesel cars into the cities.

8 So it's just to point out that we'll look at
9 India as well, different markets and contexts.

10 COMMISSIONER SCOTT: Joshua, I just want to say
11 thank you very much for being here and also sending your
12 team over when we did the preliminary forecast as well. I
13 think it's really helpful for us to hear from Air Resources
14 Board, kind of where you are, how you're assessing the
15 scenarios and to make sure that to the extent possible our
16 agencies are kind of speaking with the same voice because
17 we do all have the same goals. I very much appreciate your
18 collaboration and partnership with the team.

19 MR. CUNNINGHAM: Sure. Thank you, Commissioner.

20 MS. RAITT: Thank you. Next is Sudhakar Konala
21 from the Energy Commission.

22 MR. KONALA: Good morning, Commissioners. My
23 name is Sudhakar Konala and I'm going to be talking about
24 the light-duty vehicles and specifically ZEVs.

25 So I just want to start out by giving a brief

1 overview of my presentation. I'm going to start out by
2 providing an overview of the vehicle market and
3 specifically I'll talk about light-duty vehicle
4 electrification where it is now and where it's headed.
5 Then I'm going to talk about battery electric vehicle range
6 including where we are today in terms of the range that is
7 available in vehicles as well as what we think will happen
8 in the future.

9 After that, I'm going to shift to discussion
10 about battery electric vehicle prices which are largely
11 determined by estimates of battery costs and vehicle range.

12 Finally, I'll discuss the results of the zero
13 emission vehicle forecasts that we performed. And also
14 discuss how our results show regulatory compliance.

15 So I just -- sorry. I just want to start out by
16 discussing some recent trends in light-duty vehicle
17 electrification. I just want to make a note that there are
18 four powertrains that are sometimes considered of having
19 some level of electrification. Those include hybrids,
20 plug-in hybrids, battery electric vehicles, and fuel cell
21 vehicles. The degree of electrification for each
22 powertrain varies. Siva went into more detail on this.
23 But these are the powertrains that I would like to look at
24 in this slide.

25 So here I have two charts. The chart on the

1 right shows historical sales of hybrid, plug-in hybrid, and
2 BEV sales. I didn't include fuel cell vehicles just
3 because I didn't have 2017 data and 2015 and 2016 even if I
4 put fuel cell vehicles, it would be hard to see. But the
5 main point from that slide is if we look at 2017, PEVs,
6 which are battery electric vehicles and plug-in hybrids,
7 the share is increasing. And it's up to 4.5 percent of
8 2017 sales, and this is through September 2017. As you can
9 see, that's up from virtually nothing eight years ago. So
10 that's a significant increase already. And this increase
11 has occurred despite an extended period of lower gasoline
12 prices.

13 At the same time, if you look at hybrid sales, we
14 can see that sales of hybrids are more sensitive to
15 gasoline prices and possibly to cannibalization from EVs
16 and PHEVs. So we see a decline in the hybrid sales between
17 2013 and 2016.

18 So I've covered what we've seen so far, but a lot
19 has changed in 2017 and that includes automaker
20 announcements and their plans for future vehicle offerings.
21 So throughout the year, our staff closely followed all the
22 different announcements and we created a list of every
23 single automaker and the announcements. Here I'm
24 highlighting some of the major ones. I'm not going to go
25 through each one individually but most of the major

1 automakers out there have put out plans to include some
2 form of electrification into their vehicle offerings. And
3 this include hybrids, plug-in hybrids, and battery electric
4 vehicles.

5 The most aggressive of them probably has been
6 Volkswagen as a result of the diesel emissions scandal.
7 They have really gone full throttle into electrifying their
8 vehicle fleet as a result. So they say that they will
9 electrify their entire model portfolio by 2030. It could
10 be earlier but by 2030 they guarantee that they will. I
11 just want to point out that these announcements are up to
12 date as of October 1st, 2017. There had been some
13 announcements afterwards. The strategies listed, though,
14 are OEM's global strategies. They really don't specify
15 their strategy by country, so it is possible that not all
16 of the models and vehicles that they are describing will be
17 available in the United States. Some of them could only be
18 available in Europe, others could only be available in
19 China. But overall, it is a positive move for the market,
20 including for the market in the United States.

21 So as we follow these automaker announcements, we
22 use that information to help with projecting inputs for our
23 models. One of the important inputs is number of zero
24 emission vehicle and plug-in hybrid electric vehicle
25 models. So Energy Commission staff, we collected media

1 reports and OEM announcements throughout the year and we
2 use this information to project the number of ZEVs and PHEV
3 models through 2022.

4 From that information, we think that there's
5 going to be over 125 models available five years from now
6 compared to like less than 25 models available in 2015. So
7 it's a significant increase. And the rate of announcements
8 is accelerating. If you look at the ZEV midterm review
9 released by the Air Resources Board, they had a list of
10 about 80 models. So just this year, we've seen a 50
11 percent increase in the number of announcements.

12 So while the number of models is important, it is
13 not the only thing that drives the adoption of zero
14 emission vehicles. One important factor is BEV range with
15 consumers preferring to purchase vehicles with longer
16 range. So here I have a chart of historical BEV sales by
17 range. And as we can see, between 2014 and 2017, the share
18 of BEVs that have a longer range of at least 200 miles or
19 more, they've increased significantly. In 2014, they
20 represented only 20 percent of BEV sales, and this is
21 California's specific data. In 2017, it's almost up to 60
22 percent. And this is just three models we're looking at.
23 The Model S, the Model X, and the Chevy Volt. Three models
24 represent 60 percent of sales. That shows you how much
25 range matters to people when they're buying BEVs.

1 So in accordance to what we're seeing in the real
2 world, we've adjusted our forecast. In 2015, our forecast
3 pretty much held BEV range constant throughout the forecast
4 period at about 115 miles. For the 2017 forecast, our low
5 and mid forecast, the range that we forecast is 240 miles,
6 average range by 2030. And the high forecast we're over
7 280 miles. So this represents a significant move on our
8 part as we incorporate what's happening in the market.

9 Here I have a chart of the BEV range by vehicle
10 class. These are the specific inputs that go into our
11 model. What's important here is not any individual line,
12 but the overall trends. Between 2015 and 2020, we think
13 there is going to be significant increase in range across
14 all vehicle classes. And this just continues the trend
15 that I showed two slides ago. After 2020, we have range
16 growing at a more moderate rate. This isn't any specific
17 announcement from automakers but more of an assumption made
18 by the team as we see that range is adequate enough. So in
19 2020, we believe automakers will switch to trying to drive
20 down costs. So.

21 Okay. Next I am going to move on to battery
22 electric vehicle costs, or specifically battery pack costs.
23 Okay. To understand BEV prices, we must first understand
24 batteries which are the most expensive component of the
25 overall BEV price. Batteries can make up to -- can make up

1 more than a third of the total vehicle price. This figure
2 shows external estimates of battery pack costs from several
3 well known sources. Prices are displayed per kilowatt hour
4 of battery capacity. Battery prices today are already
5 significantly lower than what they were just a few years
6 ago. Although they're not shown on this chart, in 2010,
7 they were at \$1,000 per kilowatt hour. In 2015, that
8 number had gone down to about \$350 per kilowatt hour.
9 Today, in 2017, we estimate cost of between \$200 and \$250
10 per kilowatt hour. By 2030, the price of batteries is
11 estimated to fall between \$73 and \$120 per kilowatt hour.

12 So in comparison to these estimates, the solid
13 olive green lines represent projections made by the Energy
14 Commission staff after a thorough literature review of all
15 these external sources. Our low energy demand case has a
16 price of about \$120 in 2030 and our high demand case has a
17 price of about \$89 per kilowatt hour as Siva mentioned
18 earlier. As you can see, the Energy Commission's estimates
19 align well with the external sources that we reviewed. And
20 essentially we used these sources to inform our estimates.

21 Now having covered battery prices, I wanted to
22 show you applies -- a slide of BEV prices. So this slide
23 shows BEV prices by vehicle class which -- and are the
24 specific values that are used as input into our
25 transportation models. Overall, BEV prices are projected

1 to decline over time. However, based on automaker
2 announcements, BEV prices are expected to increase in some
3 vehicle classes over the next couple of years. This
4 represents automakers' announcements of their expectations
5 to release more premium and luxury brand vehicles with
6 longer range because of essentially what has happened with
7 Tesla.

8 Many of the premium and luxury brand
9 manufacturers, they have seen the success of Tesla's
10 vehicles and they're trying to compete with that. And that
11 is reflected by higher vehicle prices in our projections
12 early on. But if you -- if we take the longer term view,
13 BEV prices are projected to fall significantly as the
14 growth in range slows and battery -- as battery costs
15 continue to decline, the vehicles, the overall price is
16 continues to decline.

17 The more -- the important point I want to make
18 about this is that there is a delicate balance between BEV
19 range and price. All of us would like an extremely long-
20 range battery electric car at a cheap price. But the
21 economics currently don't allow for it, especially -- so we
22 have to use the best information that we have available
23 which was that thorough literature review we did of battery
24 pack cost estimates.

25 So even though battery costs are falling,

1 currently average prices of BEVs are rising and this was
2 reflected by a statement made by the International Energy
3 Agency. So to get a better review of the relative cost of
4 a battery electric vehicle, the Energy Commission
5 Transportation staff has decided to use a new metric to
6 show the relative of decline in BEV prices. And I will
7 talk about it in the next slide.

8 So the metric, we call it battery electric
9 vehicle price per mile of range. And as you can see over
10 time, this is decreasing. We define price per mile of
11 range as simply the battery electric vehicle price divided
12 by the battery electric vehicle range. The relative
13 price -- this metric is essentially the relative price of a
14 BEV when holding range constant.

15 As the figure shows, price per mile of range is
16 projected to decline sharply over the forecast period for
17 all BEV classes. And the decline is sharpest in through
18 2020, actually. So although in the last slide we showed an
19 increase in price, when we look at it as price per range,
20 the decline is sharpest in the early years.

21 Finally, having spoken about vehicle prices, I
22 also wanted to touch on the effects of leasing battery
23 electric and plug-in hybrid electric vehicles. During the
24 DAWG transportation subgroup meeting, several stakeholders
25 requested that we look into leasing and how it could affect

1 sales. So after the forecast was finished, we decided to
2 do so. So here I have lease terms and loan payment
3 information about the Chevy -- a Chevrolet Volt that I took
4 from Chevy's website as of October 2017. So I'm directly
5 comparing a 39-month lease for the Volt compared to a loan
6 that you could get from GM to buy the same vehicle. I
7 assumed the same down payment for the lease and the loan
8 and then calculated the monthly payments from information
9 available on the website. And for the loan, I also added
10 the federal tax credit that one would receive after
11 purchasing the vehicle as well as the estimated resale
12 value of a three-year-old Volt at the end of the lease.

13 As you can see from a financial perspective,
14 leasing a Volt is more expensive over the 39-months than a
15 comparable loan. So in terms of the transportation models,
16 there doesn't seem to be too much of an advantage to a
17 lease versus a loan. This is something that we want to
18 continue to look in to. However, there are certain
19 instances where leases could still help with BEV and PHEV
20 sales. And those instances include as a way of risk
21 management. Currently technology is rapidly evolving so
22 leasing could help relieve some of that I guess -- just the
23 uncertainty that consumers have about a newer model with
24 longer range coming out. In this way, they can avoid that
25 risk of holding on to a vehicle that's technologically out

1 of date in a few years. By leasing, they can give the
2 vehicle back.

3 Secondly, not all consumers can take advantage of
4 the federal tax credit because they might not -- they might
5 be low income households that don't pay enough in taxes.
6 In that case, leasing would also make sense. So there is
7 more reason to look into leasing going forward. But in the
8 long-run, we believe that looking at the price of the
9 vehicle as we currently do reflects the competitiveness of
10 BEVs. And we don't believe leasing will give BEVs or PHEVs
11 advantage over other vehicle technologies.

12 Having finished my discussion of vehicle prices,
13 I just want to get into our vehicle stock forecast. This
14 is pretty straightforward. So we obviously had three cases
15 that Siva discussed. In the low case, our forecast shows
16 approximately 2.8 million ZEVs and PHEVs on the road by
17 2030. In the mid case, our forecast projects 3.6 million
18 vehicles. And the high case, our forecast projects 4.15
19 million vehicles.

20 A couple of things I want to point out. The
21 discontinuation of the state rebate which Mark talked
22 about, we can see the impact in stock here by the change in
23 the slope of the curve of the high and mid cases. This
24 shows the importance of government incentives and policies
25 and the affect removal of those can have on vehicle sales

1 and stock.

2 A second thing I want to point out is how our
3 numbers compare to estimates made by the California Air
4 Resources Board in the ZEV midterm review. While this is
5 not a measure of compliance, I will get to that later, you
6 still can compare the stock numbers. So even in our low
7 case, our low case projects 1.6 million vehicles in 2025,
8 so we're above all three of the projections made by ARB.

9 Another point I'd like to point out is the high
10 case in 2030. We're really close to the 4.2 million number
11 that the Air Resources Board mobile source strategy
12 targets.

13 Now I'm going to talk about fuel cell vehicle
14 stock. And essentially this is projected to grow as well.
15 As vehicle prices fall and as the cost of driving fuel cell
16 vehicles also drops. In the low case, we project 196,000
17 vehicles in 2030. In the mid case, 288,000. And the high
18 case, about 330,000. The discontinuation of the state
19 rebate, you can see that in the change of the slope of the
20 curve as well just like the ZEV forecast in the previous
21 page. The final point I'd like to make is that even in the
22 low case, we are in the same ballpark range with ARB's AB8
23 projection based on vehicles -- automakers' projections of
24 fuel cell vehicle sales. So in the low case, we are close
25 to that projection or slightly above it. And the high and

1 mid case, we're well above it.

2 Having discussed the forecast, I would also like
3 to move on to regulatory compliance. So the Energy
4 Commission's Transportation Demand Forecast. We strive to
5 assess marketing demand for ZEVs and generate a forecast of
6 sales. But we also need to see if we're meeting all of
7 California's regulations. We do this by converting our
8 forecast of ZEV sales to ZEV credits. We do this using a
9 modified version of ARB's ZEV calculator. And using this
10 modified calculator, we check that the forecast results are
11 in compliance with California's ZEV regulation.

12 Here I have included a chart of projected ZEV
13 credits in our low case. The dark blue shows the required
14 number of ZEV credits, and the light blue shows how many
15 credits car manufacturers earn in our forecast. I would
16 like to point out that these are projections and they --
17 the required number of credits, they -- they change
18 depending on the forecast. So our required number would
19 not necessarily be the same as ARB's if their forecast of
20 vehicle sales is different. So for our forecast, these are
21 the required numbers. The main point, though, out of all
22 of this is that the forecast projects compliance not only
23 in the low case but in all cases.

24 I'd like to end the presentation by shifting away
25 from light-duty vehicles and talk about transit vehicles,

1 specifically transit buses. We also did a forecast of
2 transit bus stock. And what we found was that ZEV share
3 grows for transit buses. This forecast was done by staff.
4 It looked at announcements by transit agencies as well as
5 state goals as stated by ARB and their advanced clean
6 transit program. We took into account the current
7 population of bus stock and the normal replacement rate for
8 transit buses which is generally 12 to 18 years. We also
9 looked at pricing of different vehicle types for transit
10 buses that was published on ARB's website. And we saw that
11 battery electric buses are fairly competitive, especially
12 since federal policy covers 80 percent of [the price of]
13 all transit bus vehicle purchases.

14 Given all these factors, we project the transit
15 stock and we see battery electric vehicles gaining
16 popularity among transit buses. Although this forecast
17 only shows stock through 2030, if it really accelerates
18 after 2030. So. But that will be for a future IEPR.

19 This concludes my section of the presentation. I
20 would -- oh, sorry, I had one more slide.

21 Okay. So the key takeaways from my section are
22 that BEVs are expected to have more favorable
23 characteristics such as longer range and lower prices and
24 more availability. This is due in part to the effects of
25 California's ZEV program and decreasing cost of lithium-ion

1 battery packs. There's definitely a statewide shift
2 towards transportation electrification. And given a stable
3 policy and regulatory environment, our forecasts projects
4 that California is making good progress towards its clean
5 energy goals.

6 And with that, I will take any questions you
7 might have.

8 CHAIR WEISENMILLER: Thanks. The only thing I
9 was going to say, the other -- one of the other aspects in
10 China along with the push on light -- well, it's a sub
11 satellite duty and buses is taxis, you know, a number of
12 cities are basically trying to in the next couple of years
13 get to all taxis being electric. And I don't know if we
14 have a specific part of our forecast which is taxis, I'm
15 not even sure if they would be more, you know, Lyfts, Uber,
16 than taxis per se but.

17 MR. KONALA: We do have a model called Other Bus
18 which incorporates demand response and taxis, but I don't
19 have any of the results, I don't know them off the top of
20 my head.

21 CHAIR WEISENMILLER: Okay. If you can dig into
22 that a little bit, that would be good.

23 MR. KONALA: Okay.

24 CHAIR WEISENMILLER: That was great. Thanks.

25 MR. KONALA: Thanks.

1 MS. RAITT: So next is Jesse Gage from the Energy
2 Commission.

3 MR. GAGE: Good morning, everyone, we might get
4 you out for lunch after all.

5 So far we've looked at vehicle stock, trends in
6 cost per mile, and projections for various other attributes
7 for light, medium, and heavy duty with a particular focus
8 on zero emission vehicles.

9 We are just about ready to dive into what has
10 traditionally been the overall goal of the forecast, that
11 is fuel demand itself. But first we have one last piece of
12 the puzzle to discuss, fuel economy. Then and only then
13 can we get a picture of fuel demand for conventional and
14 alternative fuels as well as natural gas. High-speed rail
15 is a rerun as the California High-Speed Rail Authority
16 hasn't published a new business plan since our preliminary
17 workshop in June but we will quickly do a recap.

18 It should hopefully not be a surprise that we
19 forecast significant improvements in fuel efficiency across
20 the board between now and 2030, particularly -- partly in
21 response to CAFE standards as well as improvements and
22 technology. For our sake of an apples to apple comparison,
23 we are narrowing the current slide to compact cars. You
24 can see improvements over the 13-year period range from
25 about 8½ percent for fuel cell electrics up to over 35

1 percent for diesel.

2 Let's zoom out on fuel economy to get the grand
3 perspective for the overall fleet economy. This slide
4 depicts historical and projected sales-weighted light-duty
5 vehicle fuel economy by model year. In other words, the
6 points for say 2020 reached for strictly to the sales
7 weighted fleetwide MPG of model 2020 vehicles sold in 2020.

8 In the historical data, you can see the
9 divergence of California's fuel economy versus that of the
10 nation as a whole starting a couple of years after the
11 first data points are available for California. After our
12 base year of 2015, the low case more or less follows the
13 trajectory of the fleetwide fuel economy we've seen for the
14 last decade or so. This increase is again in great extent
15 to improvements in ICE efficiency spurred by CAFE, but also
16 due to people switching even in the low case to hybrids and
17 alternative fuel vehicles.

18 One last point. I'm sure you've noticed the dip
19 in efficiency in 2026. This stems from the discontinuation
20 of state rebates for light-duty PEVs which you'll recall
21 Mark explained in Slide 18 and Sudhakar amplified.

22 Now for our fuel demand starting with the
23 conventionals and gasoline as it's still the heavy hitter.
24 Gasoline consumption has seen an uptake over the past few
25 years as gasoline has been relatively cheap and as

1 California dug out of the great recession. Our forecast
2 suggests that this trend will reverse course and soon begin
3 to decline with about a 2.7 billion gallon reduction in
4 annual consumption by 2030 compared to the present, which
5 is a rate similar to that which the EIA has forecasted in
6 their most recent annual energy outlook. The reasons
7 leading to this decline have more or less been the focus of
8 this workshop over the past two hours or so, so I'm not
9 going to belabor the point here.

10 In contrast to gasoline, diesel demand increases
11 modestly, following the growth of California's economy.
12 This increase is tempered by an increase in fleet fuel
13 economy and market penetration of alterantive fuels most
14 prominently by natural -- most prominently by natural gas
15 in the medium and heavy-duty sectors.

16 Additionally, 2021 marks the anticipated
17 implementation of the proposed U.S. EPA, NHTSA, phase II
18 greenhouse gas and fuel efficiency standard for medium and
19 heavy-duty engines and vehicles.

20 Finally, jet fuel consumption is held relatively
21 flat. Efficiency gains are offset by continued growth in
22 plane miles traveled.

23 Given the large amount of time today discussing
24 plug-in hybrid and battery electric vehicles as well as the
25 decline in gasoline consumption, it should be no surprise

1 to see electricity taking off. Electricity consumption due
2 to transportation is forecasted to rise up to 16,000
3 gigawatt hours by 2030 in our mid case. This accounts for
4 not only light-duty vehicles but also battery electric
5 buses and medium duty trucks, catenary electric transit
6 buses, light and heavy rail, and various electrification
7 projects in the off-road sector, among other things.

8 Note that as with the previous workshop, I'm
9 excluding high-speed rail from this slide. We'll cover it
10 separately in the next one. Also you can again see the
11 effect of the 2026 sunseting of state rebates manifesting
12 itself as a bit of a kink in the growth rate. Which is
13 what, the fourth time you've seen that now? So there you
14 go.

15 With such a meteoric rise in electricity use, the
16 increase in natural gas and alternative fuels may look
17 tamer. However, significant gains are forecasted in all
18 these fuel choices. Natural gas consumption for
19 transportation grows 22 percent over the forecast period
20 due to increased market penetration in the heavy-duty
21 sector. While ethanol sees steady increases due to
22 consumers opting to fuel their flex fueled vehicles more
23 with ethanol.

24 Last but not least, we see hydrogen consumption
25 begin to show up on the radar catching nearly up with E85

1 by 2030 at about 61 million GGE. Coincidentally, the
2 conversion from GGE to kilograms is just about one to one
3 so if you want to think of that as, you know, about
4 60 million kilograms, feel free to do so. This uptake
5 stems from increased hydrogen refueling station
6 availability, lower prices for producing hydrogen, and the
7 rollout of a broader range of fuel cell vehicles.

8 And finally if, somewhat anticlimactically, the
9 forecast for high-speed rail is unchanged since our June
10 workshop. But to recap, the California High-Speed Rail's
11 2016 business plan details two distinct stages of HSR. The
12 system is currently slated to open with a so-called valley
13 to valley line in 2025 shown here in red connecting San
14 Jose to a station just north of Bakersfield. This is
15 followed in 2029 by an extension north to San Francisco and
16 south to Anaheim. Again, this forecast was received
17 directly from the California High-Speed Rail Authority and
18 stems from their 2016 business plan. Their next business
19 plan is due next year and typically it's published in
20 April.

21 That wraps up my segment and the presentation as
22 a whole. I'd like to extend a quick thank you on behalf of
23 our team, to our supervisor Laura Zaninovich, Charles Smith
24 from the Fuels and Transportation Division, and Matt
25 Coldwell up in your neck of the woods.

1 If you have any questions on my segment I'll be
2 happy to fill before we turn to the team as a whole.

3 CHAIR WEISENMILLER: No, sir, this is good.
4 Thanks.

5 I guess the one thing I was going to ask about
6 and maybe we catch up later is, you know, that the federal
7 government has agreed to finance the conversion of Caltrain
8 going from San Jose to San Francisco from diesel to
9 electric.

10 MR. GAGE: CalTrain?

11 CHAIR WEISENMILLER: Yeah.

12 MR. GAGE: Yes.

13 CHAIR WEISENMILLER: And I was just trying to --
14 I'm not familiar with the timing, but where that fits in?

15 MR. GAGE: I will have to look up that. I know
16 we've -- go ahead.

17 MR. KONALA: I looked in it, so 2019.

18 CHAIR WEISENMILLER: Okay.

19 MR. KONALA: So that's when it starts. I think.
20 I don't remember the end the date but we have it in that
21 forecast too.

22 CHAIR WEISENMILLER: Okay. Great. That's what I
23 was checking. Thanks.

24 Now again, I'd like to thank folks -- yeah.

25 MS. RAITT: That concludes our presentations. We

1 can go on to public comment if it's okay with you.

2 CHAIR WEISENMILLER: Yeah, that would be good.

3 MS. RAITT: So I don't know if anyone in the room
4 wanted to make comments. I didn't get any blue cards.

5 Okay. And we do have one person on the WebEx who
6 had some questions and I'll go ahead and read them and if
7 staff wanted to field any right now, otherwise just
8 encourage you to follow up with the person after the
9 workshop.

10 So, okay. If I can read this. So the first is
11 from Michael Nguyen. He asks: Why does the greenhouse gas
12 emission forecast for electricity sector seems to be flat
13 throughout the forecast period? I thought that the RPS
14 should drive the electricity generation greenhouse gas
15 emission downward during this period.

16 It says as a follow up on the above question:
17 Under worse case scenarios, what would be the increase in
18 peak demand and if significant, EV population are charged
19 during nonoptimal period? What are the required system
20 upgrades needed to support this forecast peak demands?

21 MR. KONALA: I believe that part of the
22 presentation was from ARB, so Joshua -- Joshua is not here.
23 So.

24 CHAIR WEISENMILLER: He's not here. Also some of
25 these questions will get into more of overall demand

1 forecasts looked at on the 15th.

2 MS. RAITT: Okay. And the last one I have here
3 are: What are the possible impact scenarios of
4 electrification of mobile greenhouse gas emissions on
5 California's electricity system?

6 What are we doing in our transportation
7 electrification strategies to minimize dispatching fossil-
8 based peaker generations during -- excuse me -- during
9 nonoptimal peak demand periods? For example, significant
10 population of EV are charged.

11 CHAIR WEISENMILLER: Well, yes, the good news is
12 that actually with the selective vehicles, you have a big
13 impact on air quality. Much bigger impact than the peakers
14 ever would. So yeah, it's something in which certainly
15 encouraged staff follow-up, but it seems the premise is
16 backwards.

17 MS. RAITT: And then I'd just also just left the
18 staff contact here for anyone who has any follow-up
19 questions.

20 CHAIR WEISENMILLER: That's good.

21 MS. RAITT: Oh, excuse me, there's one more.

22 So we'll go ahead and open the line. Gopal
23 Duleep (phonetic), are you on the line? Go ahead.

24 MR. DULEEP: I'm sorry, I didn't have a question,
25 I was just on the line.

1 MR. RAITT: All right. Thank you.

2 So if we don't have any questions, I think we're
3 done. And just a reminder that written comments are
4 welcome and they're due on December 18th.

5 CHAIR WEISENMILLER: Go ahead.

6 COMMISSIONER SCOTT: I did want to just make a
7 closing remark.

8 MS. RAITT: I'm sorry.

9 COMMISSIONER SCOTT: No worries, no worries. But
10 you can put the -- when the comment's up are due, I think
11 that would be great.

12 I just -- I wanted to say really very much thank
13 you to the staff for putting together a great staff draft
14 of this report. I appreciate the clarifications that they
15 added in. We went back and forth quite a bit on something
16 like the mid -- the high, mid, and low demand case because
17 in some examples because it's the electricity, it's
18 backwards from what you're thinking on the fuels and to
19 put, making sure -- backwards isn't quite right. But it's
20 not inherently obvious when you're thinking of the fuels,
21 and so to make some of those clarifications throughout the
22 report.

23 An acknowledgment of the uncertainties, we
24 recognize that the charging is changing quickly, the ranges
25 are changing, the batteries are changing. And being able

1 to incorporate that, I think then did a really good job
2 putting that into the scenarios. And there was a lot of
3 thought and care that went into understanding
4 transportation electrification and zero emission vehicles
5 which I very much appreciate.

6 I very much appreciate our good collaboration
7 with ARB, I'm sorry that Joshua had to go before the end,
8 but I'm make sure to shoot him a quick note and say thank
9 you to him again.

10 It was really important for us to properly
11 incorporate this mandate and I think working closely
12 together with ARB and our team, we got that done well.

13 I wanted to say thank you to our Demand Analysis
14 Working Group for assisting us on this. I think on the
15 transportation electrification site, it's a different set
16 of people that typically engage with us on that group.

17 And with that, since we have our comment period
18 up, I just wanted to note that I would love to hear from
19 some of the OEMs or folks like BYD or for Terra, some of
20 the charging companies to give us additional insight if
21 they were willing on the great work that the staff has done
22 in kind of assessing what the types of models look like,
23 how fast charging is going to change, things like that.

24 And I think that we have raised the level of
25 robustness on the alternative and renewable fuels up to

1 where we have it with our conventional fuels and internal
2 combustion engines. And I know that that took a lot of
3 work and so I just wanted to say how much I appreciated
4 that before we -- before we wrapped up. So thank you.

5 CHAIR WEISENMILLER: No, that's good. Just
6 following up for a second. I think the other thing in the
7 woods is really nice is that particularly thinking that big
8 matrix in your original presentation is again is putting us
9 much more in the position to connect policies and
10 assumption into the outcomes which again, I think we all
11 know forecasting is really difficult, particularly about
12 the future, but the more we can understand the
13 interrelationship between results and policies, the better.
14 Thanks.

15 COMMISSIONER SCOTT: I'll just jump in and say
16 briefly that this certainly is a challenging set of
17 technologies and policies and market dynamics to get a
18 handle of but getting a handle on forecasting is obviously
19 never easy and never exact and it is helpful. So thanks
20 for your good work on this.

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CHAIR WEISENMILLER: So this meeting is
adjourned.

(Whereupon, at 11:36 a.m., the workshop
was adjourned)

--oOo--

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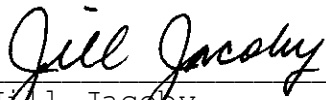
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